

Board of Commissioners Open Meeting June 28, 2019 8:00 a.m. **Open Session Agenda** 



### Notice of Meeting and Agenda

### Bi-State Development Board of Commissioners Friday, June 28, 2019, 8:00 a.m.

### Headquarters - Board Room, 6<sup>th</sup> Floor 211 N. Broadway, Suite 650 - St. Louis, Missouri 63102

This location is accessible to persons with disabilities. Individuals with disabilities needing information or communication accommodations should call Metro at (314) 982-1400; for TTY access, call Relay 711. Sign language interpreter services or other accommodations for persons with hearing or speech disabilities will be arranged if a request for such service is made at least two days in advance of the meeting. Large print material, Braille material or other formats will also be provided upon request.

		Agenda	Disposition	Presentation
1.	Call to	Order	Approval	Chair Gully
2.	Roll C	all	Quorum	M. Bennett
3.	Public	Comment*	Information	Chair Gully
4.	Minute	es from April 26, 2019, Open Session Board of	Approval	Chair Gully
	Comm	issioners Meeting		
5.	Treasu	rer's Report	Information	Commissioner Holman
6.	Report	of the President	Information	T. Roach
7.	Report	of the Operations Committee	Information	Commissioner Buehlhorn
8.	<b>.</b>	of the Audit, Finance & Administration Committee	Information	Commissioner Holman
9.		ment of Consent Agenda	Information	Chair Gully
10.	Conse	nt Agenda	Approval	Chair Gully
	(a)	Gateway Arch Marketing and Advertising Agency	Approval	T. Roach / M. Lamie /
		Services (Operations Committee Recommends		G. Smith
		Approval) (Resolution #965)		
	(b)	Contract Modification: Time Extension for Found	Approval	T. Roach / J. Mefford-
		Design (d.b.a. MERJE) for Systemwide Signage &		Miller / L. Jackson /
		Wayfinding Design (Operations Committee		G. Smith
		Recommends Approval) (Resolution #966)		
	(c)	Sole Source Contract: The Trapeze Group, Inc. for	Approval	T. Roach / J. Mefford-
		Replacement of AssetWorks FleetFocus with the		Miller / D. Curry /
		Trapeze Enterprise Asset Management System and		K. Kinkade
		Implementation (Operations Committee Recommends		
	(1)	Approval) (Resolution #967)	A	T. Decek / I. Celi
	(d)	Change in Title for the Director of Internal Audit	Approval	T. Roach / J. Cali
		(Audit, Finance & Administration Committee		
	$(\mathbf{a})$	Recommends Approval) (Resolution #968) Sole Source Contracts for Hardware and Software	Approval	T. Roach / G. Smith /
	(e)		Approval	K. Kinkade
		Maintenance (Audit, Finance & Administration Committee Recommends Approval) (Resolution #969)		K. KIIIKaue
		Commutee Recommenus Approvar) (Resolution #909)		

		Agenda	Disposition	Presentation
	(f)	Contract Award – Voluntary Employee Benefit	Approval	T. Roach / D. Toben
	(1)	Insurance Program (Audit, Finance & Administration	1 pprovar	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
		Committee Recommends Approval) (Resolution #970)		
	(g)	25th Amendment to the Pension Plan for Salaried	Approval	T. Roach / C. Stewart
	(8)	Employees of the Bi-State Development Agency of	rr	
		Missouri-Illinois Metropolitan District (Audit, Finance		
		& Administration Committee Recommends Approval)		
		(Resolution #971)		
11.	Revisi	ons to <i>Board Policy, Section 30.050</i> , Financial Reporting	Approval	T. Roach / M. Vago
	– Mon	thly (Audit, Finance & Administration Committee		
		mends Approval, with revisions) (Resolution #972)		
12.		te Development Operating and Capital Budget FY 2020	Approval	T. Roach / M. Vago /
		(Audit, Finance & Administration Committee		T. Fulbright /
		nmends Approval) (Resolution #973)		L. Rusbarsky
		led with the adoption of the budget is the authorization		
	· · ·	proval of grant resolutions and agreements, noted as		
10		tion #974 – Resolution #980)	A	<b>Π</b> D 1 / D Γ 1'
13.		on to Board Policies – Section 10.070 – Public Meetings	Approval	T. Roach / B. Enneking
14		ution #981)	A menore 1	Choir Cull-
14.		Immendation of Nominating Committee for Slate of rs for Board of Commissioners for 2019-2020	Approval	Chair Gully
15			Information	J. Mefford-Miller
15. 16.		Transit Operations Report ReImagined Final Update	Information	J. Mefford-Miller
10.		te Safety Oversight Update	Information	J Mefford-Miller /
17.	DI-Sta	te Safety Oversight Opdate	mormation	A. Ghiassi
18.	Credit	Rating Agencies	Information	M. Vago / T. Fulbright
19.		rly Financial Statements – Third Quarter Ending March	Information	M. Vago
	31, 20			
20.		mance Indicators – Third Quarter Ending March 31,	Information	M. Vago
	2019			C .
21.	Quarte	rly Procurement Report – Third Quarter Fiscal Year	Information	G. Smith
	2019			
22.		eduled Business	Information	T. Roach
23.		Dates for Future Committee Meetings	Approval	M. Bennett
24.	Adjou	rnment to Executive Session:	Approval	Chair Gully
	e	h action is approved by a majority vote of The		
		te Development Agency's Board of Commissioners		
		onstitute a quorum, the Board may go into closed		
		n to discuss legal, confidential, or privileged		
		rs pursuant to Bi-State Development Board Policy		
	-	ter 10, Section 10.080 (D) Closed Records: Legal \$10.080(D)(1); Real Estate under \$10.080(D)(2);		
		nnel under §10.080(D)(3); Health Proceedings		
		\$10.080(D)(4); Employee Negotiations under		
		80(D)(5); Data Processing under §10.080(D)(6);		
	-	asing and Contracts under §10.080(D)(7);		
		ietary Interest under §10.080 (D)(8); Hotlines		
	-	\$10.080(D)(9); Auditors under \$10.080(D)(10);		
		ity under §10.080(D)(11); Computers under		
	§10.0	80(D)(12); Personal Access Codes under		
	§10.0	80(D)(13); Personal Information under		

### **Disposition** Presentation

§10.080(D)(14); Insurance Information under §10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under §10.080(D)(16) or Protected By Law under §10.080(D)(17).

Agenda

\* Note: Public comment may be made at the written request of a member of the public specifying the topic(s) to be addressed and provided to the Agency's information officer at least 48 hours prior to the meeting.

No public comment shall be allowed by parties or their legal counsel in connection with any matter involving a pending bid protest, litigation, or legal matter. The following rules shall be observed: 1) All individuals shall state their name, address and topic for comment; 2) All individuals shall address the Chair and shall not proceed with public comment until recognized by the Chair; 3) No disrespectful language may be used or comments with respect to personalities shall be made; 4) An individual called to order by the Chair shall immediately desist from speaking until permitted to continue by the Chair; and 5) Public comment by an individual shall be limited to five minutes, unless permission to continue is given by motion adopted by the Board.

Open Session Item 4



### BI-STATE DEVELOPMENT BOARD OF COMMISSIONERS MEETING OPEN SESSION MINUTES FRIDAY, APRIL 26, 2019

### **Board Members in Attendance**

### Missouri

Vernal Brown Constance Gully, Chair Aliah Holman, Treasurer – via phone Fred Pestello Rose Windmiller

### Illinois

Michael S. Buehlhorn, Vice-Chair Derrick Cox – absent Irma Golliday – via phone Herbert Simmons Justin Zimmerman, Secretary – via phone

### **Staff in Attendance**

Taulby Roach, President and Chief Executive Officer Barbara Enneking, General Counsel and Deputy Secretary Myra Bennett, Manager of Board Administration Patti Beck, Director Communications Scott Grott, General Manager MetroLink Jessica Mefford-Miller, Executive Director Metro Transit Virgie L. Chaffen, Jr., Director Labor Relations Michael Gibbs, Manager Financial Operations & Business Operations Vernice Kelly, Director of Human Resources Tamara Fulbright, Sr. Director Financial Planning & Treasury Mark Vago, Sr. VP Chief Financial Officer David Toben, Director of Benefits Brenda Krieger, Executive Assistant Charles Stewart, Executive Vice President, Organizational Effectiveness Andrew Ghiassi, Manager Safety & Loss Control Karl Tyminski, Sr. Internal Auditor/PT Kerry Kinkade, VP Chief Information Officer Lisa Burke, Executive Assistant Angela Staicoff, Sr. Internal Auditor Kelli Fitzpatrick, Sr. Internal Auditor/PT Anita Dunn, Health and Welfare Plan Manager Kevin Kloever, Manager Insurance & Analysis Kathy Brittin, Director Risk Management Safety & Claims Jeff Braun, Director Real Estate Diana Bentz, Vice President Organizational Effectiveness Larry Rusbarsky, Director Financial Planning & Budget

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Trenise Winters, General Manager MetroBus Chris Poehler, Asst. Executive Director Engineering Systems Ted Zimmerman, VP Marketing & Communication Jerry Vallely, External Communications Manager Adrian Maggitt, Bus Operator Gregory Smith, VP Procurement & Inventory Management Cynthia Davis, Director Program Development & Grants Elizabeth Moore, Light Rail Vehicle Operator Andrea Richardson, Light Rail Vehicle Operator Angela Gueno, Van Operator

### **Others in Attendance**

Tracey Lober, Jacobs Engineering Reginald Howard, ATU Local 788 Kate Polokonis, Ready by 21 Patrick McCullolh. RYEC Nataly Garzen, RYEC Danielle Anderson, RYEC Reggie Cavitt, ATU Local 788 Catina Wilson, ATU Local 788 Donna Richardson, ATU Local 788 Brenda Jones, ATU Local 788 Jerrell Woolford, ATU Local 788 Shanise Johnson, SLJP Jennifer Kuchiasi, WSP SJ Creek, private citizen Jay Osler, CBTU Trina Clark James, NPower Mitch Eagles, Stag Andi Harping, Nine Jeremy Brole, Kingdom House/RYEC Noi Jones, SLATE Taylor Mark, Trailnet Erica M. Brook, resident, bus route #79

## President and CEO Roach announced that Chair Gully will be a few minutes late; therefore, he would like to proceed with the presentation to former Commissioner, Jeffrey Watson, which was originally scheduled as Item #3.

President and CEO Roach stated that it is a bittersweet privilege for him to honor Commissioner Jeff Watson today and that he extended the gratitude of the entire St. Louis region for Commissioner Watson's commitment and work over the years. He stated that Commissioner Watson represents the very best of what it means to be a public servant. He noted that Watson joined the Bi-State Development Board of Commissioners in June 2003, and for more than 16 years, has unselfishly devoted his time and expertise to Bi-State Development and the needs of our community. He stated that, on behalf of everyone at Bi-State Development, he would like to offer his sincere gratitude and admiration for Watson's tireless and dedicated service.

Chair Constance Gully entered the meeting at approximately 8:06 a.m. She stated that, on behalf of the entire Board of Commissioners, she would like to thank Commissioner Watson for his 16 years of dedicated service to the region. She stated that his work has helped improve the quality of life for everyone in the bi-state area.

### 1. Open Session Call to Order

**8:08 a.m.** The Bi-State Development Board of Commissioners met on April 26, 2019 in the Board Room of Corporate Headquarters, located on the 6<sup>th</sup> Floor, 211 North Broadway, in St. Louis, Missouri. Chair Gully called the Open Session Board Meeting to order at 8:08 a.m.

### 2. Roll Call

**8:08 a.m.** Roll call was taken as noted above.

**3. Recognition of Former Commissioner Jeffrey Watson** (This item was addressed, prior to the start of the meeting.)

### 4. Public Comment

**8:10 a.m.** Chair Gully noted the following:

The Public Comment portion of the meeting is an opportunity for the public to address the Board regarding issues of concern, and for the Board to take note of those concerns. It does <u>not</u> however, serve as a venue for a dialog between the Board of Commissioners and an individual.

The Board allows for public comments to be made at the written request of a member of the public, specifying the topic to be addressed, and provided to the Agency at least 48 hours prior to the meeting. Several public comment cards have been presented for today's meeting.

As a reminder, Board Policy provides that no public comment shall be allowed by parties, or their legal counsel, in connection with any matter involving a pending bid protest, litigation, or legal matter.

The following rules shall be observed:

- 1) All individuals shall state their name, address and topic for comment
- 2) All individuals shall address the Chair, and shall not proceed with public comment until recognized by the Chair
- 3) No disrespectful language may be used, and no comments with respect to personalities shall be made
- 4) An individual called to order by the Chair shall immediately desist from speaking until permitted to continue by the Chair; and
- 5) Public comment by an individual shall be limited to five minutes, unless permission to continue is given by motion adopted by the Board.

In addition, Chair Gully stated that the Agency has a collective bargaining agreement in place with the ATU 788 which provides for specific rules, policies and procedures regarding personnel issues and grievances; therefore, comments related to individual, personnel matters and grievances will <u>not</u> be discussed at this open meeting of the Bi-State Development Board.

Chair Gully noted that, from the comment cards submitted, it appears that several individuals have indicated that they will be speaking on the same topic. She asked that, since time is limited, if a previous speaker has already expressed the concern, please refrain from duplication and only speak if you have something new to add. She noted that individuals are always welcome to submit their concerns and comments to the Board and the Agency, in writing, at any time.

Chair Gully acknowledged that she has received a speaker card from Misty Jordan, and asked if Ms. Jordan was in attendance. There being no response, Chair Gully stated that she has received a speaker card from Jeffrey Miliken, but noted that the topic stated on the card is an issue that cannot be discussed at an open meeting session of the Board of Commissioners.

8:12 a.m. Reginald Howard, ATU Local 788, addressed the Board of Commissioners, asking for their support of the Transit Worker and Pedestrian Protection Act. He stated that the Bill supports safety risk reduction programs, including reduction of ergonomic injuries, and safety improvements, such as barriers, for protection of drivers. Chair Gully thanked Mr. Howard for bringing this issue to the Board's attention. President and CEO Roach stated that Bi-State is in support of this legislation, and it is Bi-State's obligation to protect its drivers.

8:18 a.m. Antoian Johnson, ATU Local 788, addressed the Board of Commissioners, regarding issues with cell phone communications and management's interpretation of the cell phone policy which is affecting operator safety, and placing the driver's employment in jeopardy. Chair Gully stated that the safety of the operators and ridership are the most important issues with the Board of Commissioners; however, there are processes and procedures in place to address personnel issues, and these issues cannot be discussed at an open meeting of the Board. Mr. Johnson stated that he feels that these issues have been brought to management's attention, but are not being addressed. Chair Gully stated that the Board will look into these issues.

Chair Gully noted that a speaker cards were also submitted by Judiette White, Allison Miller, Angela Gueno, and Darrel Green; however, the topics provided either fall under personnel matters or legal issues and cannot be discussed at an open meeting.

### 5. Minutes of February 22, 2019 Open Session Board of Commissioners Meeting

**8:23 a.m.** The February 22, 2019, Open Session Board of Commissioners Meeting minutes were provided in the Board packet for review. A motion to approve the minutes was made by Commissioner Windmiller and seconded by Commissioner Brown. Motion passed unanimously.

### 6. Treasurer's Report

**8:23 a.m.** Commissioner Gully noted that the Treasurer's Report, as included in the Board packet, was presented at the Combined Operations & Audit, Finance, and Administration Committee meeting on March 26, 2019. She asked Treasurer Holman if she had anything to add regarding this item. With there being no comments or questions from the Board of Commissioners, Commissioner Gully proceeded to Item #7.

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### 7. Report of President

**8:24 a.m.** Taulby Roach, President and CEO, informed the Board that the Fiscal Year 2020 Budget is in the process of being finalized. He commended staff for their work. Mr. Roach stated that all aspects of security continues to be the focus of the organization. It was noted that the station renovation work continues; however, these projects are only 20% completed, at this time. Staff is currently in the hiring process, regarding the new leadership for the restructuring of the security department.

### 8. **Report of Operations Committee**

**8:27 a.m.** Committee Chair Buehlhorn reported that the Operations Committee met on March 26, 2019, at 8:00 a.m. in a Combined Meeting with the Audit, Finance & Administration Committee. The draft minutes of that meeting are contained in the Board Packet today under the tab noted as Items #8 & #9. He stated that the Committee is introducing two (2) items on the Consent Agenda for Board consideration, with the Committee's recommendation of approval. Those items include the following:

Consent Agenda Item #11(a): Contract Award: Modjeski and Masters – MetroLink – Downtown Tunnel Repairs and Standpipe Replacement Design; and

Consent Agenda Item #11(b): Contract Modification: Jacobs Engineering-General On-Call (GEC) Design and Engineering Consultant Services – Jacobs Engineering, Discipline Number 1 – Project No. 16-RFP-102111-CG

He noted that, in addition, at the March 26th meeting, a summary of a Metro Transit Operations Report was provided by Jessica Mefford-Miller, Executive Director of Metro Transit.

### 9. Report of the Audit, Finance & Administration Committee

**8:28 a.m.** Commissioner Buehlhorn presented the Audit, Finance and Administration Committee Report on behalf of Committee Chair Holman, who attended the Board meeting via telephone. He reported that the Audit, Finance & Administration Committee met in open session on March 26, 2019, at 8:00 a.m. in a Combined Meeting with the Operations Committee. Since this was a "combined" meeting, the draft minutes of that meeting are contained in the Board Packet under the tab noted as Items #8 & #9.

He noted that the Audit, Finance & Administration Committee is introducing one (1) item on the Consent Agenda for Board consideration, with the Committee's recommendation of approval. This item is noted as Consent Agenda Item #11(c): Board Policy, Section 70.050, Employee's Pension and 401(k) Retirement Savings Plan – Chairperson Appointment.

He noted that, at the March 26th meeting, the Committee approved the Revised FY2019 Internal Audit Work Plan, as well as the 2019 SSO Audit Work Plan.

In addition, the following items were presented for information only, and were reviewed by the Committee:

- FY 2019 External Audit Client Service Plan from RubinBrown
- 2019 Quarterly Financial Statements Second Quarter Ending December 31, 2018
- 2019 Performance Indicators Second Quarter Ending December 31, 2018

- Quarterly Procurement Report Second Quarter Fiscal Year 2019
- Treasurer's Report Quarter Ended December 31, 2018
- Pension Plans, 401(k) Retirement Savings Program & OPEB Trust Investment Performance Update as of December 31, 2018

### 10. Adjustment of Consent Agenda

**8:30 a.m.** There was no adjustment to the Consent Agenda.

### 11. Consent Agenda Items

8:30 a.m. Consent Agenda Items:

- (a) Contract Award: Modjeski and Masters MetroLink Downtown Tunnel Repairs and Standpipe Replacement Design (Operations Committee Recommends Approval) (Resolution #956)
- (b) Contract Modification: Jacobs Engineering-General On-Call (GEC) Design and Engineering Consultant Services – Jacobs Engineering, Discipline Number 1 – Project No. 16-RFP-102111-CG (Operations Committee Recommends Approval) (Resolution #957)
- (c) Board Policy, Section 70.050, Employee's Pension and 401(k) Retirement Savings Plan Chairperson Appointment (Audit, Finance & Administration Committee Recommends Approval) (Resolution #958)

A motion to approve the Consent Agenda Items, as presented, was made by Commissioner Buehlhorn and seconded by Commissioner Brown. **Motion passed unanimously.** 

**8:31** a.m. Chair Gully noted that the following items were presented for information only, and asked if there were questions from Commissioners regarding any of these items.

- 12. FY 2019 External Audit Client Service Plan from RubinBrown
- 13. 2019 Quarterly Financial Statements Second Quarter Ending December 31, 2018
- 14. 2019 Performance Indicators Second Quarter Ending December 31, 2018
- 15. Quarterly Procurement Report Second Quarter Fiscal Year 2019
- 16. Pension Plans, 401(k) Retirement Savings Program & OPEB Trust Investment Performance Update as of December 31, 2018

There being none, Chair Gully moved to Item #17.

### 17. Unscheduled Business

**8:31 a.m.** President and CEO Roach noted that one "walk-in" item is being presented for consideration by the Board of Commissioners. Jessica Mefford-Miller, Executive Director Metro Transit, presented a briefing paper to the Board, noting a request that Bi-State Development (BSD) award a contract to Transportation Management & Design, Inc. (TMD), to conduct a comprehensive, operational analysis of existing MetroBus service in St. Clair County, Illinois, including recommendations for improvements to make service more attractive, productive and efficient for Metro Transit (Metro) and its customers. She noted that this item has not been presented to the Operations Committee; however, due to the importance of demonstrating a good-

faith effort to collaborate with the St. Clair County Transit District (SCCTD) to commence progress on a comprehensive operational analysis of the existing MetroBus service in St. Clair County, this item is being presented today for consideration under Unscheduled Business. Commissioner Windmiller posed questions regarding the evaluation process, since only one bid was received. Ms. Mefford-Miller stated that an internal evaluation committee reviewed the proposal regarding the following criteria: 1) Experience of the Firm, 2) Project Understanding, and 3) Project Approach. She stated that, based on TMD's best and final offer of \$235,582, for a revised scope of work, staff is recommending approval of the contract.

Commissioner Buehlhorn made a motion to authorize the President and CEO of Bi-State Development to award Transportation Management & Design, Inc., a Firm Fixed Price Level of Effort Term Contract in the amount of \$235,582, with a performance period of nine months, for the St. Clair County Transit District Comprehensive Operational Analysis 2019. Motion seconded by Commissioner Pestello. Motion passed by majority vote. Commissioner Simmons abstained from the vote.

### **18.** Call of Dates for Future Board and Committee Meetings

**8:34 a.m.** The Board was advised of the upcoming meetings, as follows:

Operations Committee:	Tuesday	May 14, 2019	8:00 AM
Audit, Finance & Administration:	Friday	May 17, 2019	8:00 AM
Board of Commissioners Meeting:	Friday	June 28, 2019	8:00 AM

19. Adjournment to Executive Session – If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, §10.080(D) Closed Records; Legal under §10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under §10.080(D)(3); Health Proceedings under §10.080(D)(4); Employee Negotiations under §10.080(D)(5); Data Processing under §10.080(D)(6); Purchasing and Contracts under §10.080(D)(7); Proprietary Interest under §10.080(D)(8); Hotlines under §10.080(D)(9); Auditors under §10.080(D)(10); Security under §10.080(D)(11); Computers under §10.080(D)(12); Personal Access Codes under §10.080(D)(13); Personal Information under §10.080(D)(14); Insurance Information under §10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under §10.080(D)(16) or Protected By Law under §10.080(D)(17).

**8:35 a.m.** Pursuant to the requirements of Section 10.080 (D) (1); (2); (3); (7); (10); (11); (16) and (17) of the Bi-State Development Agency's Board Policy, Chapter 10, Chair Gully requested a motion to allow the Board to go into closed session.

A motion to go into Executive Session was made by Commissioner Simmons and seconded by Commissioner Brown. A roll call vote was taken as follows:

Vernal Brown – Yea Constance Gully, Chair – Yea Aliah Holman, Treasurer – Yea Fred Pestello – Yea Rose Windmiller – Yea Michael S. Buehlhorn, Vice-Chair – Yea Justin Zimmerman, Secretary – Yea Irma Golliday – Yea Herbert Simmons – Yea

### Motion passed, and the Open Session meeting was adjourned at 8:37 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF A CONTRACT TO MODJESKI AND MASTERS FOR DESIGN AND CONSTRUCTION PHASE SERVICES FOR DOWNTOWN TUNNEL REPAIRS AND STANDPIPE REPLACEMENT PROJECT

### PREAMBLES:

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(E)(1)(a), requires Board approval of Competitive Negotiated Procurements which exceed \$500,000; and

Whereas, this Project is funded through FTA MO-54-0001 and Proposition M funds; and

*Whereas*, on April 19, 2018, Metro issued Solicitation 18-RFP-105125-CB – Downtown Tunnel Repairs Standpipe Replacement Design, requesting proposals from qualified firms to provide the required design and construction phase services; and

*Whereas*, the proposed work will require a Categorical Exclusion, as the Downtown Tunnel is included with the Eads Bridge on the National Register of Historic Places, and Modjeski and Masters will prepare the required documentation needed for processing the Categorical Exclusion; and

*Whereas*, as a result of the solicitation process, a total of three proposals were received by the proposal due date: Modjeski & Masters, TranSystems and Horner & Shifrin; and

*Whereas*, a cross-functional team, consisting of representatives from Engineering and Operations, individually evaluated the technical proposals based on the proposer's responses to the evaluation criteria presented in the solicitation. A consensus meeting was held on June 14, 2018, to allow the evaluators to discuss the outcome of the individual scores; and

*Whereas*, as a result of the consensus scores, Modjeski and Masters was the highest ranking firm and was requested to submit a cost proposal, which was submitted on July 10, 2018; and

*Whereas*, on October 12, 2018, Modjeski and Masters submitted a revised cost proposal of \$869,767.62, which is \$29,988.38 less than Metro's independent cost estimate of \$899,756.00; and

*Whereas*, a Disadvantaged Business Enterprises (DBE) goal of 8% was recommended for this project, and Modjeski and Masters' cost proposal provides for 34.7% DBE participation; and

*Whereas,* it is feasible, necessary and in the public interest for the Agency to approve the award of a contract for design and construction phase services for the Downtown Tunnel Repairs and Standpipe Replacement Project to Modjeski and Masters, in the amount of \$869,767.62, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of the Contract</u>. The Board of Commissioners hereby approves the award of a contract to Modjeski and Masters, in the amount of \$869,767.62 for design and construction phase services for the Downtown Tunnel Repairs and Standpipe Replacement Project, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and the Modjeski and Masters.

Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By. Title nau

[SEAL]

ATTEST:

By Deputy Secretary to the Board of Commissioners

Resolution 956 Bi-State Development Agency Board of Commissioners April 26, 2019 Contract Award – Modjeski & Masters – Downtown Tunnel Repairs Page 3

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT MODIFYING A CONTRACT WITH JACOBS ENGINEERING – GENERAL ON-CALL DESIGN AND ENGINEERING CONSULTANT SERVICES – JACOBS ENGINEERING, DISCIPLINE NUMBER 1 – PROJECT NO. 16-RFP-102111-CG

#### PREAMBLES:

*Whereas*, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas*, Board Policy Chapter 50, Section 50.010, *Procurement and Contract Administration*; (E.1. a. *Award Authority & G.1. Contract Modification*), requires the Board of Commissioners to approve Competitive Negotiated Procurements which exceed \$500,000, and approve modifications to contracts that (a) are not within the amount budgeted or otherwise approved for that contract or (b) not within the originally established contract contingency; and

*Whereas*, funding will be provided from approved capital projects, local funding, or included in operating budgets; and

*Whereas,* in April 2016, Bi-State Development (**BSD**) awarded contracts to qualified engineering firms for on-call services, for various types of projects such as construction, maintenance and casualty repair, with the initial contract with Jacobs Engineering, in a not-to-exceed amount set at \$500,000; and

*Whereas*, Board of Commissioners' approval was granted April 28, 2017, for Contract Modification One with Jacobs Engineering for General On-Call (GEC) Design and Engineering Consultant Services, increasing the contract amount from \$500,000 to \$1,500,000, with a \$150,000 limit for each individual task order; and

*Whereas*, this past year has highlighted an increasing need for specialized knowledge and services, such as producing independent estimates and inspections, supporting the design and construction of the Union Station CM/GC contract, studying the feasibility of projects including electric buses, and supporting a number of emergency maintenance projects. The GEC contract is being increasingly relied upon to supply the specialty knowledge and experience needed to implement the cutting-edge initiatives and technologies that are being considered at BSD; and

*Whereas*, as a result the Jacobs Engineering Contract is expected to exceed the current \$1,500,000 within the first option year, and the annual total commitment to projects has increased each year, without changes to the scope of work; and

Whereas, it is feasible, necessary and in the public interest for the Agency to approve the contract modification to the Jacobs Engineering contract for General On-Call (GEC) Design and Engineering

Consultant Services, in a not-to-exceed amount of \$2,500,000, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Modification</u>. The Board of Commissioners hereby approves the contract modification to modify the Jacobs Engineering contract for General On-Call (GEC) Design and Engineering Services, in a not-to-exceed amount of \$2,500,000, and award option years if the following criteria are met: (1) Funding is available; (2) The performance of the contract is satisfactory; (3) The exercise of the option is in accordance with the terms and conditions of the option stated in the initial contract awarded; and (4) The option price is determined to be better than prices available in the market or that the option is more advantageous offer at the time the option is exercised; under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract Modification and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Jacobs Engineering.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract Modification.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINGIS METROPOLITAN DISTRICT

By Title

[SEAL]

ATTEST:

By Deputy Secretary to the Board of Commissioners

Resolution 957 Bi-State Development Agency Board of Commissioners April 26, 2019 Modification of contract – Jacobs Engineering – NTE \$2,500,000 Page 3

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPOINTING CHAIR OF THE SALARIED PENSION AND 401(K) RETIREMENT PLAN COMMITTEE

### PREAMBLES:

*Whereas*, the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

*Whereas,* Board Policy, Section 70.050 states that it is the responsibility of the Board of Commissioners to oversee trustee administration of the BSD defined benefit pension plans and the defined contribution 401(k) plan; and

*Whereas*, per Board Policy, Section 70.050(8), the Board of Commissioners appoints the Chair of the Salaried Pension and 40l(k) Retirement Plan Committee, and it is has been recommended by the Audit, Finance, & Administration Committee to appoint Mark Vago, Chief Financial Officer, to serve as the Chairperson of this committee, for a one year term,;and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to approve the appointment of Mark Vago, Chief Financial Officer, to serve as the Chair of the Salaried Pension and 40l(k) Retirement Plan Committee for a one year term, with an effective date of April 26, 2019, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER ASFOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section I.

Section 2. Approval of Appointment of Pension Committee Chair. The Board of Commissioners hereby authorizes the appointment of Mark Vago, Chief Financial Officer, to serve as the Chair of the Salaried Pension and 401(k) Retirement Plan Committee for a one year term, with an effective date of April 26, 2019, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized.</u> The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section.4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part,

Resolution 958

Bi-State Development Agency Board of Commissioners April 26, 2019

Appointment Mark Vago – Chair of Salaried Pension Committee Page 1 section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Rights under Resolution Limited. No rights shall be conferred by this Resolution upon any Section 5. person or entity other than the Agency, officers and employees.

Governing Law. The laws of the State of Missouri shall govern this Resolution. Section 6.

Section 7. No Personal Liability. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Payment of Expenses. The Senior Vice President and CFO is hereby authorized and directed Section 8. to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

Effective Date. This Resolution shall be in full force and effect from and after its passage Section 9. and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

> THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By Title

[SEAL]

ATTEST:

By

Deputy Secretary to the Board of Commissioners

Resolution 958 Bi-State Development Agency Board of Commissioners April 26, 2019 Appointment Mark Vago - Chair of Salaried Pension Committee Page 2

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF A CONTRACT TO TRANSPORTATION MANAGEMENT & DESIGN, INC. FOR ST. CLAIR COUNTY TRANSIT DISTRICT COMPREHENSIVE OPERATIONAL ANALYSIS 2019

### PREAMBLES:

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(E)(1)(b), requires Board approval of non-competitive procurements which exceed \$100,000; and

Whereas, this Project is funded through CCTD IL - Project Number 2270 - Task Number 12.71.1; and

*Whereas*, on January 29, 2019, BSD's Procurement Department issued a Request for Proposals (RFP) 19-RFP-105848-CG inviting qualified consulting firms – including firms that competed for the Metro Transit Comprehensive Analysis (COA) service in Missouri contract – to conduct an operational assessment of existing MetroBus service in St. Clair County, Illinois; and

*Whereas,* on February 19, 2019, only one proposal was received, which was from Transportation Management & Design, Inc. ("TMD") as the lead firm, with Cambridge Systematics and Vector Communications assisting on the consulting team; and

*Whereas*, on February 21, 2019, TMD's Technical Proposal was presented to the evaluation committee, and the committee members individually reviewed and scored the Technical Proposal based on 1) experience of the firm, 2) project understanding, and 3) project approach; and

*Whereas*, at a Consensus Meeting on March 5, 2019, the evaluation committee recommended moving forward by requesting a cost proposal from TMD, in order to work toward a mutually acceptable price; and

*Whereas*, TMD's best and final offer in the amount of \$235,582, was based on a revised scope of services, and is determined to be fair and reasonable given the Independent Cost Estimate of \$225,500, and as compared to similar, previously provided services project number 17-RFP-103768-CG, Metro Transit COA; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to authorize the award of a Firm Fixed Price Level of Effort Term Contract to Transportation Management & Design, Inc., in the amount of \$235,582, with a performance period of nine months, for the St. Clair County Transit District Comprehensive Operational Analysis 2019, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract</u>. The Board of Commissioners hereby approves the award of a Firm Fixed Price Level of Effort Term Contract to Transportation Management & Design, Inc., in the amount of \$235,582, with a performance period of nine months, for the St. Clair County Transit District Comprehensive Operational Analysis 2019, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Transportation Management & Design, Inc.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By Title

[SEAL]

ATTEST:

Deputy Secretary to the Board of Commissioners

Resolution 964 Bi-State Development Agency Board of Commissioners April 26, 2019 Contract Award – Transportation Management & Design Page 2 Open Session Item 5

### BI-STATE DEVELOPMENT TREASURER'S REPORT Quarter Ended March 31, 2019

### **INVESTMENTS**

### Yields:

Bi-State investments had an average yield of 2.19% for the month of March, up from 2.13% in January. The Federal Reserve held the Federal Funds Rate at 2.5% in March. The Federal Reserve has indicated they will not raise rates again in 2019, due to reduced expectations in GDP growth and low inflation.

### Invested Funds:

In March, Bi-State directed approximately \$227 million of cash and investments. Approximately 25% of the invested funds were invested in U.S. Treasury or U.S. Government Agency securities, and 2% were invested in collateralized Certificates of Deposit (CDs). The balance was invested in AAA rated money market funds. The average maturity of Bi-State investments was approximately 79 days.

### **DEBT MANAGEMENT**

### Debt Restructuring, 2013:

On July 1, 2013, Bi-State successfully sold its \$381,225,000 Series 2013A Bonds. More than \$1.5 billion in orders were placed for the bonds. The deal closed on August 1, 2013. An effective cost of funds of 4.44% was achieved. The effects of the \$75 million County loan bring the true interest cost to 3.68%. The bond restructuring, of essentially all of the Cross County Bonds, with the exception of the \$97 million Series 2009 Bonds, achieved important long-term financial objectives for Bi-State:

- Improved debt ratings. The bonds were assigned ratings of 'AA+' and 'Aa3' by S&P and Moody's, respectively. The higher ratings will benefit Bi-State in future financings.
- Eliminated exposure of Bi-State to variable and short-term debt obligations.
- Brought 2010 subordinate bonds to senior lien status, and began their amortization.
- Optimized the debt service funding requirements to preserve long-term funding flexibility for operations and capital.
- Incorporated the availability of the County Loan by using the Prop A Capital Reserve to reduce borrowing costs.
- Returned \$18 million of Federal funding from the 2002 Debt Service Reserve Fund to Bi-State's capital program.

In 2014, St Louis County approved the appropriation of the 2nd Ioan advance in the amount of \$30 million to Bi-State. The Series 2052 bonds were redeemed on October 1, 2014. This lowered the interest rate on \$30 million in debt from 4.75% to 1.04%.

In August 2015, St Louis County approved the appropriation of the 3<sup>rd</sup> loan advance and the Series 2050 bonds were redeemed on October 1, 2015. The interest rate on this \$30 million in debt decreased from 4.75% to 1.02%. The debt service reserve fund requirement on the 2013A bonds also decreased. The new debt service reserve requirement is now approximately \$23.6 million.

### Arch Tram Revenue Bonds, 2014:

On December 3, 2014, Bi-State closed on the Series 2014 Taxable Arch Tram Revenue Bonds. These bonds have a par value of \$7,656,000 and a 30-year term. The initial fixed rate term is 10 years with a fixed interest

rate of 4.016%. The funds from this bond issuance will pay for the cost of issuance, a portion of the interior roof over the Arch visitor's center, and the replacement of the motor generator sets. The debt service requirement is approximately \$454 thousand.

### Bi-State Development/St. Clair County Transit District Revenue Bonds Refunding, 2014:

On December 4, 2014, Bi-State and St Clair County Transit District closed on the \$4,160,000 issuance of the Series 2014 Bi-State Development/St Clair County Metrolink Extension Project Refunding Revenue Bonds. The refunding provides a savings of approximately \$700,000 in debt service expenses. It also eliminated the need for the debt service reserve funding of approximately \$450 thousand.

### Capital Leases:

Bi-State has one remaining capital lease, its 2001 LRV Lease (C1, C2 Tranches). In February 2011, staff negotiated a default cure agreement with the 2001 C1 C2 lease investor. The agreement provided that Bi-State deposit additional collateral with the lease trustee, of which the St. Clair County Transit District (SCCTD) provided 70%. Our current collateral requirement is approximately \$6.3 million.

### FUEL HEDGING

In March, in conjunction with its diesel fuel hedging program, Bi-State had a *realized gain* of approximately \$151 thousand and an *unrealized gain* of approximately \$1.2 million on the sale of Home Heating Oil #2 futures contracts. March oil prices ended the month at \$60.14 a barrel, a 32% increase since the end of December. Generally, as the price of oil increases, the value of Bi-State's future positions also increases. A gain in the futures partially offsets the actual increase in the cost of diesel fuel. If oil prices drop, the value of the futures decline. An increase in unrealized gains generally indicates that the price of fuel is rising, and losses generally indicate oil prices are falling.

			BI-STA	<b>BI-STATE DEVELO</b>		- QUAR	PMENT - QUARTERLY TREASURER'S REPORT SUMMARY	ASURER'S	REPORI	SUMMAR	×				
STATE															
	AS	AS OF:	29-Mar-2019	2019				28-Feb-2019	019				31-Jan-2019	019	
BI-STATE DIRECTED:	Wt. Avg. Maturity (1)	Dollars (,000 omitted)	Percentage Of Total	Rate	Market Value (2)	Wt. Avg. Maturity (1)	Dollars (,000 omitted)	Percentage Of Total	f Rate	Market Value (2)	Wt. Avg. Maturity (1)	Dollars (,000 omitted)	Percentage Of Total	Rate	Market Value (2)
Cash	0	\$11,015	6.0%	0.00%	\$11,015	0	\$11,900	6.6%	0.00%	\$11,900	0	\$10,475	5.7%	0.00%	\$10,475
Certificates of Deposit	224	3,044	1.7%	1.39%	3,044	253	3,044	1.7%	1.39%	3,044	281	3,044	1.7%	1.39%	3,044
U.S. Agencies (discounted)	0	0	0.0%	%00.0	0	0	0	0.0%	0.00%	0	0	0	0.0%	0.00%	0
U.S. Agencies (coupon)	397	29,893	16.3%	1.75%	29,816	389	32,893	18.1%	1.70%	32,731	417	32,893	17.9%	1.70%	32,717
U.S. Treasury Securities	93	13,190	7.2%	2.48%	13,325	88	20,625	11.4%	2.44%	20,773	116	20,625	11.2%	2.44%	20,739
Other Investments (3)	£	126,238	68.8%	2.29%	126,238	1	112,901	62.3%	2.25%	112,901	۳	116,777	63.5%	2.26%	116,777
SUB-TOTAL BI-STATE	77	\$183,380	100.0%	2.19%	\$183,438	85	\$181,363	100.0%	2.15%	\$181,349	93	\$183,814	100.0%	2.16%	\$183,752
BI-STATE DIRECTED-PROP M:															
Certificates of Deposit	266	\$1,560	3.6%	2.62%	\$1,560	295	\$1,560	3.5%	2.62%	\$1,560	323	\$1,560	3.5%	2.62%	\$1,560
U.S. Agencies (coupon)	285	11,202	25.7%	1.70%	11,177	228	15,717	35.2%	1.63%	15,654	230	17,711	39.7%	1.58%	17,643
U.S. Treasury Securities	83	1,971	4.5%	2.49%	1,989	70	3,954	8.9%	2.42%	3,982	98	3,953	8.9%	2.42%	3,974
Other Investments (3)	3	28,926	66.3%	2.28%	28,926	Ļ	23,387	52.4%	2.27%	23,387	۲٦	21,338	47.9%	2.26%	21,338
SUB-TOTAL PROP M	88	\$43,659	100.0%	2.15%	\$43,652	97	\$44,618	100.0%	2.07%	\$44,583	112	\$44,562	100.0%	2.02%	\$44,515
TOTAL BI-STATE DIRECTED	6/	\$227,039		2.19%	\$227,090	88	<b>\$225,981</b>		2.13%	\$225,932	97	\$228,376		2.13%	\$228,267
TRUSTEE DIRECTED:															
Cash	0	\$0	0.0%	0.00%	\$0	0	\$0	0.0%	0.00%	\$0	0	\$0	0.0%	0.00%	\$0
Municipal Bonds	1011	6,389	13.0%	2.75%	6,369	1040	6,389	13.7%	2.75%	6,320	1068	6,389	14.4%	2.75%	6,324
U.S. Agencies (coupon)	562	26,218	53.2%	2.16%	26,291	582	26,232	56.3%	2.16%	26,216	610	26,232	59.2%	2.16%	26,223
U.S. Treasury Securities	0	0	0.0%	0.00%	0	0	0	0.0%	0.00%	0	0	0	0.0%	0.00%	0
Other Investments (3)	3	16,718	33.9%	2.44%	16,718	Ļ	13,991	30.0%	2.40%	13,991		11,686	26.4%	2.36%	11,686
SUB-TOTAL TRUSTEE	431	\$49,325	100.0%	2.33%	\$49,378	470	\$46,612	100.0%	2.31%	\$46,527	515	\$44,307	100.0%	2.30%	\$44,233
TOTAL BI-STATE & TRUSTEE	142	\$276,364		2.21%	\$276,468	153	\$272,593		2.17%	\$272,459	165	\$272,683		2.16%	\$272,500
LRV LEASE1:															
Cash	0	6,347	5.2%	0.00%	6,347	0	7,010	5.7%	0.00%	7,010	0	6,998	5.7%	0.00%	6,998
US Treasury Securities	0	0	0.0%	0.00%	0	0	0	0.0%	0.00%	0	0	0	0.0%	0.00%	0
Other Investments (4)	m	116,198	94.8%	5.80%	116,198		115,571	94.3%	5.80%	115,571	-	114,943	94.3%	5.80%	114,943
SUB-TOTAL LRV		\$122,545	100.0%	5.50%	\$122,545		\$122,581	100.0%	5.47%	\$122,581		\$121,941	100.0%	5.47%	\$121,941
Grand Total (5)		\$398,909			\$399,013		\$395,174			\$395,040		\$394,624			\$394,441
<ul> <li><i>Explanatory Notes:</i></li> <li>(1) Approximate weighted average of days to effective maturity, from last business day of the month.</li> <li>(2) Market value of goverment securities provided by safekeeping agent. Cost equals market for other investments.</li> <li>(3) Includes money market funds and fuel hedging accounts.</li> <li>(4) Investment Contracts (leases). Values of investment contracts adjusted to conform to lease payment schedules.</li> <li>(5) All armounts preliminary and subject to audit and adjustment.</li> </ul>	s to effective I provided by se hedging acco of investment	maturity, from la: ifekeeping agent unts. : contracts adjust justment.	st business day . Cost equals m ed to conform	of the mont narket for oth to lease payi	h. ier investments. ment schedules.						Prepared by: Reviewed by: Approved by:	Prepared by: Article And Mgr of Treat Reviewed by: Convertight Scient, Of Financi Approved by: Mark Vago, Sr VP & CFO Mark Vago, Sr VP & CFO	the Mutau Mutau Mutau Mutau Muta Mutau Mutau Muta	iafefaming	4/23/17 4/23/19 <sup>Date</sup> <sup>Date</sup> <sup>Date</sup>

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Section 1 Bonk/issuer Summary BI-STATE DIRECTED * BI-NOT debt/fease assets, Inc. Prop M: BANK OF AMERICA MERRILL LYNCH BLACK ROCK COMMERCE BANK		4	BANK / ISSU	BANK / ISSUER SUMMARY as of:		3/29/2019			
BISTATE DRECTED all non deby/feese essets, Inc. Prop M: BLACK ROCK BLACK ROCK COMMERCE BANK									
air non debyredes essets, inc. rrop ini. Bank of America Merrill Lynch Black Rock Commerce Bank		CERTIFICATES	REPURCHASE		GOVERNMENT	COMMERCIAL		MARKET	NOTES
BLACK ROCK COMMERCE BANK	148,209	OF UEPOSI	AUKEEMENIS	CITER	SELUNIES	PAPEN DAS	148,209	148,209	FDIC\tri-
COMMERCE BANK	0	¢	0	53.856.285	0	0	53.856.285	53.856.285	
CUMINERCE DAIN			, ,	C	, c		200 23 1	1 560 216	_
	0	9T7'N95'T					gtz'nec't	917'09C'T	
FIDELITY	0	0	0	70,272,648	0	0	70,272,648	70,272,648	
INVESCO	0	0	0	18,759,388	0	0	18,759,388	18,759,388	Money Market Fund (First Tier\Prime)
JEFFERSON BANK & TRUST	56,138	0	0	0	0	0	56,138	56,138	FDIC; repo collateri held at JBT.
JP MORGAN CHASE	(277,478)	0	0	o	0	0	(277,478)	(277,478)	(277,478) FDIC (bank acct.)MMKT (First Tier\Prime)
OPTUM	0	D	0	0	0	0	0	0	FDIC\FRB collateral.
BENEFIEX	4 307	C	c	c	C	0	4.307	4.307	
			c	c	· c		E0 370	E0 270	
HEALIHSCOFE	0/5/00	2	>	>	>	>	n/ s'nc	0/5/06	
PNC BANK	10,905,482	0	0	8,426,199	0	0	19,331,681	19,331,681	FDIC\FRB collateral.
RBC DAIN RAUSCHER	0	0	0	4,026,476	0	0	4,026,476	4,026,476	Commodities Margin Acct. (fuel hedging)
RJ O'BRIEN	0	0	0	(177,032)	0	0	(177,032)	(177,032)	(177,032) Commodities Trading Acct. (fuel hedging)
RELIANCE BANK	0	3,043,800	0	0	0	D	3,043,800	3,043,800	FDIC/FRB collateral.
U.S. BANK	(403,871)	o	0	0	0	0	(403,871)	(403,871)	FDIC/FRB Collateral.
FARM CREDIT BANK	0	0	0	0	25,893,201	0	25,893,201	25,811,278	Safekept at Bank of America (BOA).
FEDERAL HOME LOAN BANK	0	0	0	0	15,201,020	0	15,201,020	15,180,769	Safekept at Bank of America (BOA).
LE TDEACHDV	c	c	c	0	15 160 335	c	16 160 335	15 314 370	Cafakant hu BOA ar dacimated acat
		0 0	> 0		0 CCC'007/CT	> <			Jareventi uf bOCh of designated agent.
	707'700	P	2	>		>	707/700	202/200	
sub-total Bi-State directed	11,015,439	4,604,016	0	155,163,964	56,254,556	0	227,037,975	227,089,736	
TRUSTEE DIRECTED						_			
DEBTISSUES									
Cross County Bonds									
Series 2009, 2013									
BANK OF NEW TOKK-MELLON IRUSI									
BANK OF NEW YORK	0	0	0	0	0	0	0	0	
GOLDMAN	0	0	0	16,718,118	a	0	16,718,118	16,718,118	Money Market Fund (First Tier\Prime).
FEDERATED GOVT OBLIG	0	0	0	0	0	0	0	0	Safekept at Bank of New York
MORGAN STANLEY	D	D	0	0	0	0	0	0	Safekept at Bank of New York
GOVERNMENT AGENCIES	0	0	0	0	26,218,121	0	26,218,121	26,290,641	Safekept at Bank of New York
MUNICIPAL BONDS	0	0	0	0	6,389,370	0	6,389,370	6,368,929	Safekept at Bank of New York
U.S. TREASURY	0	0	0	0	0	0	0	0	Safekept at Bank of New York
sub-total	0	0	0	16,718,118	32,607,491	0	49,325,609	49,377,688	
SUB-TOTAL TRUSTEE (BONDS)	0	0	0	16,718,118	32,607,491	0	49,325,609	49,377,688	
SUB-TOTAL BI-STATE AND TRUSTEE	11,015,439	4,604,016	0	171,882,082	88,862,047	0	276,363,584	276,467,424	
LRV Lease\Leaseback 2001 C1 C2						-			
FSA\AIG	0	0	D	116,198,202	0	0	116,198,202	116,198,202	Guaranteed Investment Contract (GIC).
US TREASURY	0	0	0	6,346,969	0	0	6,346,969	6,346,969	Safekept by Lease Trustee.
sub-total	0	0	0	122,545,171	0	0	122,545,171	122,545,171	
sub-total leases	0	0	0	122,545,171	0	0	122,545,171	122,545,171	
GRAND TOTAL	\$11,015,439	\$4,604,016	\$0	\$294,427,253	\$88,862,047	¢\$	\$398,908,755	\$399,012,595	
-					4				
Blance sofer to Drane E and 10 for our bractors actor and evolve setiment	too and coodit metane								+ ABBREVIATIONS (above):
nu Ainnu ann an ann ann an ann ann ann ann an	ובא מנות כובמור ומרווומא								FDIC- Federal Deposit Insurance Corp.

### **INVESTMENT CATEGORY DESCRIPTIONS**

**CASH:** Demand deposit accounts. Some accounts are consolidated by bank for presentation purposes. Negative balances generally reflect check float. Bi-State's bank accounts are protected either by Federal Deposit Insurance Corporation (FDIC), or collateralized with securities pledged to Bi-State and held either in a segregated customer account, tri-party account, or at the Federal Reserve.

**CERTIFICATES OF DEPOSIT:** Non-negotiable certificates of deposit, protected by FDIC insurance, AAA rated surety or Letter of Credit, or collateralized with securities placed in joint safekeeping with Bi-State at the Federal Reserve Bank.

**BANKER'S ACCEPTANCE (BAs):** Negotiable investment instruments created by banks to finance commercial trade transactions. Bi-State's investment policy permits purchase of BAs only from banks rated "B" or better by Fitch Ratings (formerly Thomson BankWatch-see ratings descriptions below).

**REPURCHASE AGREEMENTS (REPOs):** An investment created by the simultaneous sale and repurchase of a security (usually a government security) for different settlement dates. Bi-State's repos are collateralized with securities held in segregated customer accounts, or at the Federal Reserve.

**OTHER:** Interest checking, money market funds, guaranteed investment contracts (GICs) and investment agreements. Also includes fuel hedging related accounts. Bi-State's policy restricts use of money market funds to Triple A rated institutional funds which have over \$500 million in assets.

**GOVERNMENT SECURITIES:** Securities (bills, discount notes, strips, coupon notes and bonds), issued by the U.S. Treasury or U.S. Government Agencies. Some securities are subject to "call" (redemption before stated final maturity).

**COMMERCIAL PAPER:** Short-term unsecured promissory note that is the obligation of the issuing entity, generally a large corporation (see ratings descriptions below).

**NOTE:** Permitted Bi-State investments are specified in Board Policy 30.040. All investments are shown at cost, unless otherwise noted. Market values shown for government securities or commercial paper are considered "subject to market" and provided for informational use only. Cost or par approximates market for other investments, and some of these may be subject to penalty for early redemption.

### CREDIT QUALITY RATING DEFINITIONS (also see Page 9)

### Standard & Poor's, Moody's Investor Services, Fitch:

- AAA Standard & Poor's, Moody's and Fitch rate credit quality on an A to C scale, with A generally regarded as "upper investment grade" and C as "speculative" (D would indicate default). Within each category are different gradients. The triple A rating indicates that the issuer's long term unsecured debt rating or specific investment instrument (such as money market funds) are of the highest credit quality (lowest expectation of risk.) The AAA rating is assigned only when there is exceptionally strong capacity for timely payment of financial commitments.
- A1-P1 Commercial Paper issues rated "A-1 by Standard and Poor's and "P-1" by Moody's have the greatest capacity for timely payment (least risk). Bi-State's investment policy permits purchase of A2-P2 commercial paper from issuers with a business presence in the St. Louis region.

# BI-STATE DEVELOPMENT ANNUAL INVESTMENT REPORT FOR MOST CURRENT 12 MONTHS

Funds (ooo's omitted)	Apr-18	Apr-18 May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19
	164,817	159,830	160,115	164,121	147,195	139,434	179,184	172,679	172,578	183,814	181,363	183,380
Bi-State Prop M Investments	45,519	45,871	46,034	46,107	45,691	43,847	45,384	45,217	45,084	44,562	44,618	43,659
	210,336	205,701	206,149	210,228	192,886	183,281	224,568	217,896	217,662	228,376	225,981	227,039
Trustee Investments	41,265	43,979	46,243	52,979	57,619	64,184	36,650	39,401	41,643	44,307	46,612	49,325

Yields/Rates Information	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19
Bi-State	1.53%	1.57%	1.63%	1.68%	1.77%	1.80%	1.95%	2.02%	2.07%	2.16%	2.15%	2.19%
Prop M	1.48%	1.49%	1.54%	1.55%	1.56%	1.70%	1.78%	1.83%	1.95%	2.02%	2.07%	2.15%
Average	1.52%	1.55%	1.61%	1.65%	1.72%	1.78%	1.91%	1.98%	2.04%	2.13%	2.13%	2.19%
Trustee	1.96%	1.96%	2.00%	1.97%	2.03%	2.24%	2.26%	2.25%	2.33%	2.30%	2.31%	2.33%
3-Month Treasury Bills	1.87%	1.93%	1.93%	2.03%	2.11%	2.19%	2.34%	2.37%	2.45%	2.41%	2.45%	2.40%
1 Year Treasury	2.24%	2.23%	2.33%	2.44%	2.46%	2.59%	2.69%	2.70%	2.63%	2.55%	2.54%	2.40%
Fed Funds (target)	1.75%	1.75%	2.00%	2.00%	2.00%	2.25%	2.25%	2.25%	2.50%	2.50%	2.50%	2.50%
20-Year Municipals	3.97%	3.78%	3.87%	3.90%	3.96%	4.18%	4.30%	4.22%	4.10%	4.22%	4.22%	4.22%
SIFMA (BMA) Index (month end)	1.61%	1.06%	1.51%	1.29%	1.56%	1.56%	1.61%	1.69%	1.63%	1.43%	1.74%	1.50%



ImageDissel Fuel Budget I Actual Comparison:Mar-19Vear to DateLife to DateaGellons consumed-actual\$\$ $-4.033$ \$ $-4.033$ \$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$ <th></th> <th>Diesel Fuel</th> <th>Hedg</th> <th>Hedging Program - FY</th> <th></th> <th>2019</th> <th></th> <th></th>		Diesel Fuel	Hedg	Hedging Program - FY		2019		
Galions consumed-actual $42,4333$ $4,058,402$ $89,138$ $80,13$ Average cost per galion-actual $8$ $8,213$ $8$ $7,131$ $8$ $8,135$ $8,135$ Average cost per galion-actual $8$ $8,523$ $4,179,160$ $8$ $33,143$ Galions consumed-budget $8$ $8,65,768$ $8$ $7,731,433$ $8$ $24,422$ Average cost per galion-budget $8$ $8,65,768$ $8$ $7,731,433$ $8$ $24,422$ Average cost per galion-budget $8$ $8,65,768$ $8$ $7,731,433$ $8$ $24,422$ Budget Variance (Unterorable) $8$ $1,41,246$ $8$ $7,731,433$ $8$ $24,422$ Budget Variance (Unterorable) $8$ $1,61,166$ $8$ $7,734,433$ $8$ $24,422$ Budget Variance (Unterorable) $8$ $1,61,166$ $8$ $7,734,433$ $8$ $26,52$ Realized Futures Cantrace Futures Callon $8$ $7,134,33$ $8$ $26,52$ $8$ $187,50$ Net Cost of FuelPer Callon $8$ $7,136,164$ $8$ $7,136,04$ $8$ $26,52$ Net Budget Variance Per Callon $8$ $7,136,169$ $8$ $7,136,06$ $8$ $26,52$ Net Cost of FuelPer Callon $1,120,120$ $8$ $1,130,2018$ $8$ $10,130,000$ Net Cost of FuelPer Callon $1,120,120$ $8$ $1,130,2018$ $8$ $10,120,000$ Net Cost of FuelPer Callon $1,120,000,018$ $8$ $1,120,000,018$ $8$ <		Diesel Fuel Budget \ Actual Comparison:		Mar-19		Year to Date		Life to Date
Average cost per galton-actual5 $2.07$ 5 $2.16$ 5Total Diesel Fuel Cost-Actual55 $4,179,180$ 5 $3,145$ Total Diesel Fuel Cost-Actual55 $4,179,180$ 5 $3,145$ Allor construct budget5 $4,179,180$ 5 $3,143$ $5$ $214,22$ Budget Variance (Unfavorable)55 $1,166$ 5 $7,731,483$ $5$ $214,22$ Budget Variance (Unfavorable)55 $114,246$ 5 $7,731,483$ $5$ $214,22$ Budget Variance (Unfavorable)5 $5$ $114,246$ 5 $1,245,644$ $5$ $26,62$ Realized Futures Gains (Losses)5 $114,246$ 5 $1,245,644$ $5$ $26,62$ Net Cost of Fuel5 $112,166$ 5 $1,245,644$ $5$ $26,62$ Net Budget Variance (Unfavorable)5 $1,172$ $5$ $1,160,1406$ $5$ $26,62$ Net Budget Variance futures Contracts Purchaed $1,172$ $5$ $1,160,20,168$ $5$ $26,62$ Net Budget Variance futures Contracts Purchaed $1,122$ $1,120,010,18$ $5$ $116,60,00,168$ $5$ $26,123$ Net Budget Variance futures Contracts at month end $1,122$ $116,00,01,018$ $5$ $26,123$ I tutures Contracts Sold $120,000,018$ $2,238,756$ $0,13,321,2019$ $5$ $116,00,016$ I tutures Contracts Vertacts Anter Contracts at month end $112,231,2019$ $5$ $116,00,016,18$ $5$ $116,00,016,18$	m	Gallons consumed-actual		424,933		4,058,402		89, 139, 645
Total Diesel Fuel Cost-Actual\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$	b=(c/a)		φ	2.07	φ	2.16	φ	2.10
Gallons consumed- budget $4(179, 180$ $3(14)$ $3(179, 180)$ $3(14)$ $3(179, 180)$ $3(14)$ $3(14)$ Average cost per gallon- budget $3(14)$ $3(14)$ $3(16)$ $3(14)$ $3(16)$ $3(14)$ $3(16)$ $3(14)$ $3(16)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ $3(14)$ <td>υ</td> <td><b>Total Diesel Fuel Cost-Actual</b></td> <td>\$</td> <td>881,014</td> <td>\$</td> <td>8,750,889</td> <td>67</td> <td>187,597,871</td>	υ	<b>Total Diesel Fuel Cost-Actual</b>	\$	881,014	\$	8,750,889	67	187,597,871
Average cost per gallon- budget31.8531.953Total Diesel Fuel Cost- Budget5(14,246)57.731,4335214,22Budget Variance (Unfavorable)5(14,246)5(1,019,406)5256,62Realized Futures Gains (Losses)5(14,246)5(1,019,406)5256,62Realized Futures Gains (Losses)5(14,246)5(1,019,406)5256,62Net Cost of Fuel5(13,126)5(13,126)5(13,126)5266,235266,235266,235266,235266,235266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,735266,73 <th< td=""><td>σ</td><td>Gallons consumed- budget</td><td></td><td>468,523</td><td></td><td>4,179,180</td><td></td><td>93,143,701</td></th<>	σ	Gallons consumed- budget		468,523		4,179,180		93,143,701
Total Diesel Fuel Cost- Budget5 $(14,246)$ 5 $(7,731,483)$ 5 $214,223$ Budget Variance (Unfavorable)5 $(14,246)$ 5 $(1,019,406)$ 5 $26,62$ Realized Futures Gains (Losses)5 $(14,246)$ 5 $(1,019,406)$ 5 $26,62$ Net Cost of Fuel6 $(14,246)$ 5 $(1,236,644)$ 5 $26,62$ Net Cost of Fuel8 $(17,26)$ 5 $(1,750)$ $26,736$ 5 $26,736$ Net Cost of Fuel8 $(1,720)$ 5 $(1,750)$ $26,736$ $5$ $28,756$ Net Cost of Fuel8 $(1,720)$ 5 $(1,750)$ $26,736$ $5$ $28,756$ Net Cost of Fuel8 $(1,00)$ 5 $(1,12)$ $0,013$ $5$ $28,756$ Net Budget Variance Per Gallon11/2 $0,131/2018$ $5$ $26,728/2019$ $5$ $7166$ Futures Contracts Net Change at month end $(1,0)$ $12231/2018$ $5$ $26,728/2019$ $5$ Total Open Futures Contracts Net Change at month end $(1,0)$ $12231/2018$ $5$ $26,728/2019$ $5$ Total Open Futures Contracts Net Change at month end $(1,2)$ $20,228/2019$ $5$ $26,728/2019$ $5$ Total Open Futures Contracts Net Change at month end $(1,2)$ $20,137/2018$ $5$ $26,728/2019$ $5$ Total Open Futures Contracts Net Change at month end $(1,2)$ $20,137/2019$ $5$ $26,728/2019$ $5$ Total Open Futures Contracts Net Change at month end	e=(f/d)		φ	1.85	φ	1.85	φ	2.30
Budget Variance (Unfavorable)\$ $(14,246)$ \$ $(1,019,406)$ \$ $26,62$ Realized Futures Gains (Losses)\$ $5$ $151,166$ \$ $1,245,644$ \$ $26,62$ Net Cost of FuelNet Cost of Fuel $5$ $1,720$ $5$ $1,750$ $5$ $1,750$ Net Cost of FuelNet Cost of Fuel $1,720$ $5$ $1,720$ $5$ $26,62$ Net Cost of FuelNet Cost of Fuel $1,720$ $5$ $1,720$ $5$ $26,72$ Net Cost of FuelNet Cost of Fuel $1,720$ $5$ $1,720$ $5$ $27,503$ Net Cost of FuelNet Cost of Fuel $1,720$ $5$ $1,120$ $5$ $26,72$ Net Cost of FuelNet Cost of Fuel $1,720$ $5$ $20,72$ $26,72$ Net Cost of FuelNet Cost of Fuel $1,720$ $1,720$ $5$ $26,72$ Net Cost of Fuel $1,720$ $1,720$ $1,120$ $0,101$ $200$ $5$ Net Euderes Contracts Net Change at month end $1,120$ $0,131/2019$ $5$ $26,62$ Total Open Futures Contracts Net Change at month end $1,120$ $0,131/2019$ $5$ $1066$ Total Open Futures Contracts Net Change at month end $1,120$ $0,131/2019$ $5$ $1066$ Total Open Futures Contracts Net Change at month end $1,120$ $0,131/2019$ $5$ $1066$ Total Open Futures Contracts Net Change at month end $1,120$ $0,131/2019$ $5$ $106$ Total Open Futures Contracts Net Change at month end	4-	Total Diesel Fuel Cost- Budget	\$	866,768	θ	7,731,483	θ	214,226,888
Realized Futures Gains (Losses)\$151,166\$1,245,644\$\$Net Cost of Fuel\$\$759,848\$7,505,245\$187,50Net Cost of FuelPer Cost of Fuel\$\$1,172\$1,85\$187,50Net Cost of FuelPer Callon, inc. Hedge\$\$1,172\$\$1,85\$\$Net Cost of FuelPer Gallon, inc. Hedge\$\$1,172\$\$1,85\$\$Net Cost of FuelPer Gallon, inc. Hedge\$\$0,13\$\$\$\$\$Net Cost of Fuel\$\$0,13\$\$\$\$\$\$\$\$Net Cost of Fuel\$\$0,13\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$ <td>g=(f-c)</td> <td>Budget Variance (Unfavorable)</td> <td>Ş</td> <td>(14,246)</td> <td>_</td> <td>(1,019,406)</td> <td>÷</td> <td>26,629,017</td>	g=(f-c)	Budget Variance (Unfavorable)	Ş	(14,246)	_	(1,019,406)	÷	26,629,017
Net Cost of Fuel\$729,848\$\$7,505,245\$187,50Net Budget Variance (Unfavorable)\$1.72\$1.86,920\$26,723\$26,72Net Budget Variance For Gallon, inc. Hedge51.72\$1.86\$26,72Net Budget Variance Per Gallon, inc. Hedge51.72\$1.86\$26,72Net Budget Variance Per Gallon, inc. Hedge51.72\$1.86\$\$Net Budget Variance Per Gallon\$0.13\$\$0.00\$\$Intures Contracts Purchased1010101/130/2018\$\$Price of Barrel of Oil:Intures Contracts Sold02011/20/2018\$\$Price of Barrel of Oil:Intures Contracts Unrealized Gain/(Loss) *\$11/2301/31/2019\$\$\$(% of Estimated Future Consumption)00/31/2019\$\$\$\$(% of Estimated Future Consumption)00/32/31/2019\$\$\$\$(% of Estimated Future Consumption)00/32/31/2019\$\$\$\$(% of Estimated Future Consumption)00/32/31/2019\$\$\$\$\$(% of Estimated Future Consumption)00/32/31/2019\$\$\$\$\$\$(% of Estimated Future Consumption)00/32/31/2019\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$<	ء	Realized Futures Gains (Losses)	¢	151,166	¢	1,245,644	θ	96,468
Net Budger Variance (Unfavorable)         \$         136,920         \$         226,238         \$         26,12           Net Cost of Fuel, Per Gallon, inc. Hedge         \$         1.72         \$         1.72         \$         1.85         \$         26,12           Net Budget Variance Per Gallon         \$         0.13         \$         0.00         \$         \$         26,12           Net Budget Variance Per Gallon         \$         0.13         \$         0.00         \$         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         \$         26,12         26,133         \$         \$         \$	i=(c-h)	Net Cost of Fuel	\$	729,848	s	7,505,245	\$	187,501,403
Net Cost of Fuel, Per Gallon, inc. Hedge51.7251.85\$Net Budget Variance Per Gallon50.1350.005Eutures Activity:Futures Contracts Purchased1010Price of Barrel of Oil:Futures Contracts Purchased101012/31/2019\$Futures Contracts Purchased11/201/31/2019\$Futures Contracts Variance at month end11/201/31/2019\$Futures Contracts Unrealized Gain/(Loss) *\$1/238,75602/28/2019\$C% of Estimated Future Consumption)80%03/29/2019\$* at month end11201/31/2019\$\$* at month end11201/31/2019\$\$* at month end80%03/29/2019\$\$* at month end80%03/29/2019\$\$* at month end*\$\$\$* at month end%%%%%* at month end% <td>j=(i-f)</td> <td>Net Budget Variance (Unfavorable)</td> <td>\$</td> <td>136,920</td> <td>\$</td> <td>226,238</td> <td>\$</td> <td>26,725,485</td>	j=(i-f)	Net Budget Variance (Unfavorable)	\$	136,920	\$	226,238	\$	26,725,485
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Futures Activity:         Futures Activity:         Price of Barrel of Oil:           Futures Contracts Purchased         10         Date         Price of Barrel of Oil:           Futures Contracts Venchased         10         20         11/30/2018         \$           Futures Contracts Sold         20         11/30/2018         \$         Price           Total Open Futures Contracts, at month end         (10)         12/31/2019         \$         \$           (% of Estimated Future Consumption)         80%         03/29/2019         \$         \$         \$           * A month end         112         01/31/2019         \$         \$         \$         \$           (% of Estimated Future Consumption)         80%         03/29/2019         \$         \$         \$           * A month end         112         01/31/2019         \$         \$         \$         \$           (% of Estimated Future Consumption)         80%         03/29/2019         \$         \$         \$         \$         \$           * A month end         *         0.11/2         0.1238.756         02/28/2019         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$ <td< td=""><td>k=(e-i)</td><td>-</td><td>ω</td><td>0.13</td><td>φ</td><td>00.00</td><td>⇔</td><td>0.20</td></td<>	k=(e-i)	-	ω	0.13	φ	00.00	⇔	0.20
Contracts Purchased         10         Date         Price           Contracts Sold         20         11/30/2018         \$           Contracts Sold         20         11/30/2018         \$           Contracts Net Change at month end         (10)         12/31/2019         \$           Contracts Net Change at month end         112         01/31/2019         \$           Contracts Net Change at month end         112         01/31/2019         \$           Contracts Unrealized Gain/(Loss) *         \$1,238,756         02/28/2019         \$           Contracts Unrealized Gain/(Loss) *         \$1,238,756         02/28/2019         \$           Contracts Unrealized Gain/(Loss) *         \$1,238,756         02/28/2019         \$           Notes:         stimated turne Consumption)         \$0%         \$         \$           Notes:         otentacts: diesel=Platts +10.17 cents per gal; B2 diesel= Platts + 10.33 cents per gal.         \$         \$         \$           Nodes:         nudgeted at approximately 120,000 gallons per week.         \$         \$         \$         \$           Indidate transaction or consulting center set at approximately 120,000 gallons.         \$         \$         \$         \$           Indidate transaction or consulting costs.         thtttttttttttttttttttt						Price of Ba	arrel o	f Oil:
Contracts Sold       20       11/30/2018       \$         Contracts Net Change at month end       (10)       12/31/2018       \$         En Futures Contracts, at month end       (10)       12/31/2019       \$         En Futures Contracts, at month end       (112)       01/31/2019       \$         Contracts Unrealized Gain/(Loss)*       \$1,238,756       02/28/2019       \$         Stimated Future Consumption)       80%       02/28/2019       \$         nd       .       .       80%       03/29/2019       \$         nd       .       .       .       .       .       .         nd       .       .       .       .       .       .       .         Notes:       .       .       .       .       .       .       .         Notes:       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .		Futures Contracts Purchased		10		Date		Price
Contracts Net Change at month end         (10)         12/31/2018         \$           En Futures Contracts, at month end         112         0/1/31/2019         \$           En Futures Contracts, at month end         112         0/1/31/2019         \$           Contracts Unrealized Gain/(Loss) *         \$1,238,756         0/1/31/2019         \$           Stimated Future Consumption)         80%         0/2/28/2019         \$         \$           Ind         0/2/29/2019         \$         0/3/29/2019         \$         \$           Ind         0/2/28/2019         0/3/29/2019         \$         \$         \$         \$           Ind         index         0/3/29/2019         \$         \$         \$         \$         \$         \$           Ind         ind         80%         0/3         0/3/29/2019         \$         \$         \$         \$         \$           Ind         index         80%         0/3/29/2019         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$		Futures Contracts Sold		20		11/30/2018	φ	50.93
In Futures Contracts, at month end       112       01/31/2019       \$         Contracts Unrealized Gain/(Loss)*       \$1,238,756       02/28/2019       \$         Stimated Future Consumption)       \$1,238,756       02/28/2019       \$         Notes:       \$1,238,756       02/28/2019       \$         Ind       \$3,29/2019       \$       \$         Ind       \$       \$       \$		Futures Contracts Net Change at month end		(10)		12/31/2018	φ	45.41
Contracts Unrealized Gain/(Loss) *       \$1,238,756       02/28/2019       \$         stimated Future Consumption)       80%       03/29/2019       \$         nd       03/29/2019       \$       \$         no       03/29/2019       \$       \$         no       03/29/2019       \$       \$         no       budgeted at approximately 120,000 gallons per week.       03/29/2019       \$       \$         no budgeted at approximately 120,000 gallons per week.       no tracts: cleasel = Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.       \$       \$       \$         no tracts: cleasel = Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.       \$       \$       \$       \$         not include transaction or consulting costs.       not include transaction or consulting costs.       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$ <td></td> <td>Total Open Futures Contracts, at month end</td> <td></td> <td>112</td> <td></td> <td>01/31/2019</td> <td>φ</td> <td>53.79</td>		Total Open Futures Contracts, at month end		112		01/31/2019	φ	53.79
stimated Future Consumption)     80%     03/29/2019     \$       nd     nd     Notes:     03/29/2019     \$       Notes:     nudgeted at approximately 120,000 gallons per week.     nudgeted at approximately 120,000 gallons per week.     nudgeted at approximately 120,000 gallons per week.     nutract equals 42,000 gallons.     03/29/2019     \$       Intract equals 42,000 gallons.     nutract equals 42,000 gallons.     sol     nutract equals 42,000 gallons.     sol     nutract equals 42,000 gallons.     nutract equals 40,000 gallons.     nutract equ				-		02/28/2019	φ	57.22
<ul> <li>* = At month end</li> <li>* = At month end</li> <li>Explanatory Notes:</li> <li>Consumption budgeted at approximately 120,000 gallons per week.</li> <li>Consumption budgeted at approximately 120,000 gallons per week.</li> <li>Current diesel contracts: diesel =Platts + 10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.</li> <li>A futures contract equals 42,000 gallons.</li> <li>Numbers above rounded.</li> <li>Amounts do not include transaction or consulting costs.</li> <li>Futures Contracts are purchased from May 2018 through May 2020 (13 months).</li> <li>Background:</li> <li>Linwood Capital is a consultant retained by Bi-State since April 2004 to assist with its energy price risk management program.</li> <li>Bi-State manages the cost of fuel by utilizing purchase of exchange traded futures, specifically NYMEX Heating Oil#2 (HO#2) futures.</li> <li>Generally, as oil prices increase, the value of the futures goes up, and acts to partially offset the actual increase in the price of fuel.</li> </ul>		(% of Estimated Future Consumption)		80%		03/29/2019	φ	60.14
<ul> <li>Explanatory Notes:</li> <li>Consumption budgeted at approximately 120,000 gallons per week.</li> <li>Consumption budgeted at approximately 120,000 gallons per week.</li> <li>Current diesel contracts: diesel =Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.</li> <li>A futures contract equals 42,000 gallons.</li> <li>Numbers above rounded.</li> <li>Amounts do not include transaction or consulting costs.</li> <li>Futures Contracts are purchased from May 2018 through May 2020 (13 months).</li> <li>Background.</li> <li>Linwood Capital is a consultant retained by Bi-State since April 2004 to assist with its energy price risk management program.</li> <li>Bi-State manages the cost of fuel by utilizing purchase of exchange traded futures, specifically NYMEX Heating Oil#2 (HO#2) futures.</li> <li>Generally, as oil prices increase, the value of the futures goes up, and acts to partially offset the actual increase in the price of fuel.</li> </ul>		* = At month end						
Consumption budgeted at approximately 120,000 galions per week. Current diesel contracts: diesel =Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal. A futures contract equals 42,000 gallons. Numbers above rounded. Amounts do not include transaction or consulting costs. Futures Contracts are purchased from May 2018 through May 2020 (13 months). Futures Contracts are purchased from May 2018 through May 2020 (13 months). <b>Background:</b> Linwood Capital is a consultant retained by Bi-State since April 2004 to assist with its energy price risk management program. Bi-State manages the cost of fuel by utilizing purchase of exchange traded futures, specifically NYMEX Heating Oil#2 (HO#2) futures. Generally, as oil prices increase, the value of the futures goes up, and acts to partially offset the actual increase in the price of fuel.								
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		Generally, as oil prices increase, the value of the futures goes up,	and acts t	o partially offset the actual	increa	se in the price of fuel.		

		Rep	Mo Report of Term	Bi-State Development Monthly Investment Report Term Investment* Purchases: March 2019	elopment ment Report Purchases:	March	2019		
Item	Investment:	Par Amount	Settled	Maturity Date	Term(days)	Yield	Purchased From	Fund	
*Note	*Note: There were no new investment purchases in March.	ent purchases in N	Aarch.						
	Total	÷ -							
	<u>Notes:</u> * Investments with an original term of over 14 days.	inal term of over 1	4 days.						

BI-State Devel Credit Ratings of Fina	Bi-State Development A atings of Financial Instit	lopment Agency dba Metro ncial Institutions (see also page 5)	Metro also page !	()			
	Fon	Long-Term Debt Rating	ating		Short-Term Debt Rating	ating	Fitch Bank
Depository Banks:	S&P	Moody's	Fitch	S&P	Moody's	Fitch	Rating
Bank of America, N.A.	A+	Aa2	AA	A-1	P-1	F1+	NA
Commerce Bank	A	A2		A-1	P-1		NA
PNC Bank	A	Aa2	AA-	A-1	P-1	F1+	NA
Trust Companies:							
Bank of New York Mellon Trust	-AA-	Aa1	AA+	A-1+	P-1	F1+	NA
Money Market Funds:		S&P			Moody's		
Black Rock Fed Trust		AAAm			Aaa-mf		
Black Rock Temp		AAAm			Aaa-mf		
Black Rock T Fund		AAAm			Aaa-mf		
FFI Treasury Fund		AAAm			Aaa-mf		
Columbia (BOA/Merrill) Money Market Reserves		AAAm			Aaa-mf		
Columbia (BOA/Merrill) Government		AAAm			Aaa-mf		
Dreyfus Government Cash Management		AAAm			Aaa-mf		
Federated Treasury		AAAm			Aaa-mf		
Federated Government		AAAm			Aaa-mf		
Fidelity Government		AAAm			Aaa-mf		
Fidelity Treasury		AAAm			Aaa-mf		
Goldman Financial Government		AAAm			Aaa-mf		
Invesco Government and Agency		AAAm			Aaa-mf		
Wells Fargo Treasury		AAAm			Aaa-mf		
	Fon	Long-Term Debt Rating	ating				
Other:	S&P	Moody's	Fitch				
AIG (2001 LRV Lease)	A+	A2	A+				
U.S. Treasury	AA+	Aaa	AAA				
Federal Home Loan Bank (FHLB)	AA+	Aaa		NA = Fitch ov	NA = Fitch overall bank ratings or LT debt ratings have	igs or LT debt r	atings have
Federal Farm Credit Bank (FCB)	AA+	Ааа	AAA	been withdrawn	um		

	Bi-State Development	pment		
Mass Transit Sale	s Tax Appropriation Cross-C	Mass Transit Sales Tax Appropriation Cross-County Bonds & St Louis County Loan	inty Loan	
	2009	20	2013	
Series	Refunding	2013A Bonds	2013B Loan	Total Cross County
lssue date	9-vov-6	1-Aug-13	1-Aug-13	
Principal (original)	\$97,220,000	\$381,225,000	\$75,000,000	
Principal (currently outstanding)	\$97,220,000	\$281,805,000	\$135,000,000	\$514,025,000
Lien on 1\4 cent Prop M, Prop M2, Prop A tax	Senior	Senior	Subordinate	
Stand alone credit rating (S&P\Moody's)	AA+\Aa3	AA+\Aa2	NA	
Maturity date(s)	2023 – 2039	2048	2053	
Optional Call Date	2019	Various	Anytime	
Optional Put Date	NA	NA	2018	
Interest rate mode	Fixed	Fixed	1% + SIFMA	
Rate	4.50%-5.00%	3.00%-5.00%	1.02%-1.06%	
Interest pmt. Dates (4/1 &10/1)	April, October	April, October	April, October	
Annual debt service:				
Interest - FY 2019	\$4,767,975	\$14,027,937	\$1,413,000	\$20,208,912
Principal - (Previous payment 10/1/18 - \$9,030,000) (next payment 10/1/19 - \$9,630,000)	\$0	\$9,630,000	\$0	\$9,630,000
total princ.&int.	\$4,767,975	\$23,657,937	\$1,413,000	\$29,838,912
Debt Service Reserve Fund (DSRF)	\$9.1 million in DSRF with bond trustee, BONY- Mellon.	\$23.7 million in DSRF with bond trustee, BONY- Mellon.	NA	
Other	Refunded balance of 2002 A	Refunded Series 2002A,B,C, 2007, and Series 2010B	Refunded Series 2010A Bonds	

Open Session Item 6
# Krieger, Brenda L.

From: Sent: To:	Company Email Notification Monday, June 17, 2019 11:46 AM Everyone - Company Wide
Subject:	Thank You from Taulby Roach
Importance:	High

Dear Bi-State/Metro Employees:

I am compelled to write to you today about the outstanding job you did on Saturday. We showed St. Louis what Bi-State is about and how we can serve our community in any situation.

My in box is filled with stories of employees going above and beyond, working through hard issues and delivering service. I worked at Laclede's Landing and was struck by the professionalism and hard work our team delivered. Further, I am proud as a citizen of this region. When I asked our customers packed like pickles in a jar for patience, I was greeted with smiles and appreciation for our efforts. What a day!

I know that we have had our share of challenges, and some days we are the target of criticism beyond our control, but to quote Jessica Mefford-Miller – "we got this!"

Preliminary numbers are showing that we carried in excess of 100,000 people on Saturday. Our system was not designed for this, but we put our heads together, called every asset available and delivered service.

As you know I've worked around this system most of my career. Some may think that the best days to celebrate are the ribbon cuttings, new projects and fancy rolling stock. Nope, that's not it. The best days come from long shifts, relentless service, creative emergency bus runs, professional security, and great operators. All of these showed up on Saturday and then some.

I have never been so impressed and proud to be a small part in a great transit community.

Please accept this letter as my thanks to all of you!

Well done.

# Krieger, Brenda L.

From:	Mefford-Miller, Jessica N.
Sent:	Monday, June 17, 2019 5:44 PM
То:	Everyone - Company Wide
Subject:	Congratulations on a Job Well Done!

Metro Transit Team,

Two days after the Stanley Cup Victory Parade and Rally, I am still smiling.

When over 500,000 residents and visitors from across the St. Louis region descended upon Downtown St. Louis to celebrate our Stanley Cup Champion Blues, you answered the call. You showed up on a rainy Saturday morning and hustled, performing duties outside of your normal role with pride and professionalism. I watched with excitement and pride as you assisted our customers, providing them with the information they needed to navigate Metro Transit; you readied extra trains and buses on short notice; you guided those trains and buses through congested track and streets; you ensured our vehicles and stations were in safe and clean conditions; and you maintained order, making our customers feel safe and welcome.

Lately we've been serving fewer people than our potential, and Saturday was a welcome surge of customers willing to give Metro a try. In a short time, we carried over 100,000 MetroLink trips, adding over 200 special MetroLink trips to support the deluge of customers that began in the early morning hours. When our customer demand exceeded our capacity, MetroBus joined the response, carrying over 7,000 customers on more than 90 express trips between our busiest MetroLink Stations and Downtown.

Each of these customers chose Metro. They chose us, many of them for the first time, or for the first time in a while. This was our opportunity to roll out the welcome mat, and you did great. Our customers had excellent experiences that they will go on to share with their friends and family. They will remember your smiling face, the frequency of our service, the convenience of the Metro Mobile app, and that they can count on Metro to move them.

Well done, Team!

Thank You,

Jessica

(P.S. Please post for team members that do not have e-mail access)

Jessica Mefford-Miller Executive Director

Metro Transit One Metropolitan Square 211 N. Broadway, Suite 700 St. Louis, MO 63102

Open Session Item 7



# BI-STATE DEVELOPMENT OPERATIONS COMMITTEE MEETING OPEN SESSION MINUTES May 14, 2019

#### **Committee Members in Attendance**

#### **Other Commissioners in Attendance**

Michael S. Buehlhorn Derrick Cox Irma Golliday (via phone) Vernal Brown Rose Windmiller Herbert Simmons (via phone) Justin Zimmerman

#### **Staff in Attendance**

Taulby Roach, President and Chief Executive Officer Barbara Enneking, General Counsel and Deputy Secretary Myra Bennett, Manager of Board Administration Jerry Vallely, External Communications Manager Jim Cali, Director Internal Audit Andrew Ghiassi, Manager Safety & Loss Control Jason Powell. Sergeant, MetroLink Scott Grott, General Manager MetroLink Matthew Hibbard, Social Media Communications Manager Dave Sanders, Senior Director Marketing & Partnerships Larry Jackson, Executive Vice President Administration Jim Smith, Safety Auditor II Darren Curry, Chief Mechanical Officer Virginia Alt-Hildebrandt, Manager Administrative Services Michael Gibbs, Manager Financial Operations - Administration & Business Operations Mark Vago, Senior VP, Chief Financial Officer Sally Bender, Internal Auditor, PT Gary Smith, Internal Auditor Larry Rusbarsky, Director Financial Planning & Budget Betty Keaton, Budget System Administrator & Analyst Kent Swagler, Director Corporate Compliance & Ethics Ted Zimmerman, Vice President Marketing & Communications Angela Staicoff, Sr. Internal Auditor Patti Beck, Director Communications Kathy Brittin, Director Risk Management Safety & Claims Chris Poehler, Asst. Executive Director Engineering Systems Kerry Kinkade, VP Chief Information Officer Michael Shane Jennings, Manager IT ERP Systems Vernice Kelly, Director of Human Resources

Bi-State Development Operations Committee Meeting Open Session Minutes May 14, 2019 Page 2 of 8

Greg Smith, Vice President Procurement & Inventory Management Diana Bentz, Vice President Organizational Effectiveness Charles Stewart, Executive Vice President Organizational Effectiveness Jessica Mefford-Miller, Executive Director Metro Transit Lisa Burke, Executive Assistant

## **Others in Attendance**

Justin Sobeck, MODOT / BSSO Jim Hickey, IDOT / BSSO

# 1. Open Session Call to Order

**8:00 a.m.** The Bi-State Development Operations Committee met on May 14, 2019 in the Board Room of Corporate Headquarters, located on the 6<sup>th</sup> Floor, 211 North Broadway, in St. Louis, Missouri. Chairman Buehlhorn called the Open Session of the Operations Committee Meeting to order at 8:00 a.m.

# 2. Roll Call

8:00 a.m. Roll call was taken, as noted above.

## **3.** Public Comment

**8:00 a.m.** No speaker cards were submitted.

## 4. Minutes of the March 26, 2019, Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee Meeting

**8:00 a.m.** The minutes of the March 26, 2019, Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee Meeting were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Cox and seconded by Commissioner Windmiller. Commissioner Zimmerman abstained, stating that he did not attend the March 26, 2019 meeting. **Motion passed with a majority vote, and 1 abstention.** 

## 5. Gateway Arch Marketing and Advertising Agency Services

**8:01 a.m.** A briefing paper was provided in the Committee packet, regarding a request that the Committee accept and refer to the Board of Commissioners for approval, a request for authorization to award Contract 19-RFP-105970-MD – Gateway Arch Marketing Advertising Agency Services. Mary Lamie, Executive Director – Tourism Innovation, and Greg Smith, Vice President Procurement, Material Management and Supplier Diversity, provided a brief overview.

It was noted that On March 12, 2019, Bi-State Development (BSD) issued solicitation 19-RFP-105970-MD- Gateway Arch Marketing Advertising Agency Services. The solicitation was issued to obtain proposals from qualified firms to provide Professional Counsel, Strategic Planning Services, and Brand Management for BSD's Tourism Innovation enterprise, as well as the National Park Service (NPS). In response to the solicitation, four (4) proposals were received and forwarded to the evaluation team, which consisted of individuals within BSD, including Marketing & Communications and Operations, as well as the National Park Service. After review of all proposals, and as a result of the procurement process, Paradigm New Media Group,

Inc.is the highest ranking firm. Management is recommending that the Operations Committee accept, and forward to the Board of Commissioners for approval, a request to authorize the President and CEO to enter into a contract with the highest ranking firm, Paradigm New Media Group, Inc., whose proposal is most advantageous to BSD, with price and other factors considered, in a not-to-exceed amount of \$1,567,500. This amount includes a 10% contingency for potential unforeseen activities and events.

A motion to accept this agenda item, as presented, and to forward it to the Board of Commissioners for approval was made by Commissioner Windmiller and seconded by Commissioner Brown. **Motion passed unanimously.** 

# 6. Contract Modification: Time Extension for Found Design (d.b.a. MERJE) for Systemwide Signage & Wayfinding Design

**8:02 a.m.** A briefing paper was provided in the Committee packet, regarding a request that the Committee accept and to refer to the Board of Commissioners for approval, an authorization for the President and CEO to issue a contract modification for a no-cost, time extension for six months with MERJE, to continue their systemwide signage programming and design work with Metro Transit. Larry Jackson, Executive Vice President, Administration, provided an overview of this issue, including the work that has been completed to date, as well as remaining work.

A motion to approve the agenda item as presented, and forward it to the Board of Commissioners for approval, was made by Commissioner Simmons and seconded by Commissioner Brown. Motion passed unanimously.

7. Sole Source Contract: The Trapeze Group, Inc. for Replacement of AssetWorks FleetFocus with the Trapeze Enterprise Asset Management System and Implementation

**8:05 a.m.** A briefing paper was provided in the Committee packet, regarding a request to approve, and refer to the Board of Commissioners for approval, a sole source contract with the Trapeze Software Group, Inc., in an amount not to exceed of \$1,200,000, for replacement of AssetWorks Fleet Focus with the Trapeze Enterprise Asset Management System, and implementation to expand the scope of Contract 17-RFP-103083-DR, to include rolling stock assets. Larry Jackson, Executive Vice President, Administration, gave a brief overview of this issue.

It was noted that in February 2017, the Board of Commissioners approved a request to enter into a contract with Trapeze Software Group, Inc. to provide an Enterprise Asset Management (EAM) system software and implementation. The EAM implementation was in support of the Bi-State Development Transit Asset Management Program, which was designed to achieve "Total Asset Visibility" and provide asset management tools that will promote better management of safetyrelated public transportation capital assets. The scope of the implementation included Maintenance of Way/Right of Way and Facilities Management assets; however, the scope did not include rolling stock. It was reported that, during the EAM implementation, the Vehicle Maintenance Department recognized that the new system provided all of the capabilities of the current system, FleetFocus, as well as much desired new functionality. EAM has been designed and developed specifically for public transit by Trapeze. All features that go into the EAM product are designed to meet the asset, work, and materials management needs of the public transit industry. In addition, it was noted that BSD will be able to take advantage of all the new features built into the product because of feedback from the other large transit customers that employ the Trapeze EAM system. Management is recommending that the Operations Committee accept, and refer to the Board of Commissioners for approval, a request to enter into a sole source contract with the Trapeze Software Group, Inc., in an amount not to exceed of \$1,200,000. (This amount includes necessary all necessary software licenses and consulting services necessary to implement the new system, including migration of existing data from FleetFocus to EAM.)

Commissioner Windmiller posed questions regarding the length of the contract. Kerry Kinkade, Chief Information Officer, stated that the contract would not exceed 18 months, and would include licensing and one year of support and consulting services. He also noted that the cost will be offset by the discontinuation of the FleetFocus system.

A motion to approve the agenda item as presented, and forward it to the Board of Commissioners for approval, was made by Commissioner Simmons and seconded by Commissioner Brown. **Motion passed unanimously.** 

# 8. Metro Transit Operations Report

**8:11 a.m.** Jessica Mefford-Miller, Executive Director Metro Transit, provided a Metro Transit Operations Report to the Operations Committee, as follows:

- Ridership continues to show a decrease, with notable loss in revenue for MetroBus and MetroLink.
- Wages and benefits remain favorable to budget, primarily due to vacancies.
- For the last 18 months, service productivity has held steady, with expected seasonal fluctuations.
- Looking ahead, we are hopeful that the Metro ReImagined service plan will more closely match service level to market demand, driving an increase in productivity beyond FY20.
- Preventable accidents increased in 3rd Quarter FY19, due to an increase in new operator hires.
- In recent months, the Safety Department has introduced enhanced training initiatives to reduce the rise of preventable accidents.
- Absenteeism is a critical challenge for Metro Transit; a trend that is consistent across the industry.
- Management and labor continue to work to evaluate trends in absenteeism, and policy, contractual, and management strategies that can be applied to reduce overall absenteeism, specially unauthorized absences.
- The third quarter saw a drop in vehicle reliability for MetroLink, and a significant drop for Call-A-Ride. This increase in delays, and erosion in reliability, reflects a relatively high average fleet age for both modes. These trends will only be reversed by vehicle replacement.
- Increased personnel presence and communication regarding security continue to result in notable reductions in security-related, negative customer contacts.

Commissioner Windmiller stated that she understands that written communications, letters, emails, social media and texts are included in the statistics regarding complaints; however, she asked if verbal communications are included. Ms. Mefford-Miller noted that these are not necessarily included, unless an e-mail is sent regarding the communication. Commissioner Simmons asked if the decrease in customer complaints factors in the decrease in ridership. President and CEO Roach noted that he would like to increase communication with our police partners, to ensure Metro is tracking all complaints, especially with regard to security issues. Committee discussion was held regarding this issue. Mr. Roach noted that discussions continue with the Police partners, as well as REJIS, regarding solutions to the issues regarding data collection. He noted that this type of information could help significantly with the deployment of resources.

Ms. Mefford-Miller noted that communication and collaboration has improved dramatically over recent months; however, Metro continues to receive different types of information from its different partners. She stated that it is good to receive information on what type of incident occurred; however, knowing exactly where and what time the incident occurred could assist with deployment.

Ms. Mefford-Miller noted that Metro Transit has been working to redefine the roles and responsibilities of the members of its security team, with the goal of creating a more comprehensive security program. In addition, in April, Metro initiated a search for a new lead for this program, the General Manager of Public Safety. She indicated that this individual will provide strategic leadership to Metro Public Safety and will coordinate the work of law enforcement partners and contractors. Two additional leadership positions will also be filled in the near future. These positions include the Director of Security, who will provide critical leadership to Metro's own Public Safety Officers, and the Manager of Contract Security who will provide leadership and oversight of Metro's contract security team. Commissioner Simmons asked the target date for filling these positions. Ms. Mefford-Miller stated that the goal is to have the positions filled in June; however, since an executive search firm is being used, it may take slightly longer.

# 9. Metro ReImagined Final Update

**8:37 a.m.** Jessica Mefford-Miller, Executive Director Metro Transit, provided a "Metro ReImagined" final update, to the Operations Committee. She noted that in 2017, Metro Transit engaged the consulting services and expertise of Transportation Management & Design, Inc. (TMD) to conduct a comprehensive operational analysis of transit service in the City of St. Louis and St. Louis County. Named "Metro ReImagined", the resulting plan for service offers a new vision for public mobility that is designed to improve Metro's system ridership, customer experience, and cost effectiveness. She noted that the 18 month review process included in-depth analysis of system productivity, industry best practices, and public and customer feedback, including community outreach in the fall of 2017 and spring of 2018.

Ms. Mefford-Miller stated that the main aspects of the service plan include the following:

- 10 high-frequency fixed routes that will provide **15-minute service** during varying periods of time in operating hours. Metro's existing highest-performing bus routes such as the #70 Grand and the #74 Florissant will be included in this category, but riders will experience even greater frequency, especially during weekday daytime periods. These routes will serve markets across both the City of St. Louis and St. Louis County.
- The majority of the MetroBus routes in Missouri will operate primarily with frequencies of **30 minute service** during the daytime and 60 minutes during evenings and weekend periods. This tier of service will include some aberrations to that norm, either with 30-minute service

during all operating hours, or 30-minute service only during peak hours or on certain segments of the route.

- Four **express routes** will provide only a few trips in the morning and evening peak operating hours on weekdays to serve specific job and population centers. These routes will operate with more limited stops and connect commuters directly to major employment centers including Downtown and the Central West End.
- For markets that may not be well suited for fixed-route, all-day service (due to low density, lack of transit-supportive infrastructure, or demand for short-distance trips), Metro will utilize a variety of **alternative mobility strategies**, such as on-demand services or limited fixed routes, that only operate at certain times of day. These services will complete Metro's coverage, and are likely to be brokered by Metro and supported by partnerships with institutions and contracted operators.
- Weekend service will become uniform by route, such that any given route's **Saturday and Sunday service will be the same**. This change should make service more predictable and simple.

Ms. Mefford-Miller reported that in Spring/Summer 2019, Metro/BSD staff, along with Vector Communications, will work together to engage those customers who will be impacted by the plan and inform the general public about the improved ranges of services. These efforts are moving toward a Fall 2019 implementation.

It was noted that this item was submitted for information only, and no action is required by the Committee.

## **10.** Bi-State Safety Oversight Update

**8:58 a.m.** Jessica Mefford-Miller, Executive Director of Metro Transit, introduced Andrew Ghiassi, Director of Safety, who provided the Operations Committee and Bi-State Development Board of Commissioners with an annual status report on the safety of Metro's rail fixed guideway system He also gave an overview of the Federal Transit Administration's forthcoming regulations, and their impacts to enhancing Metro Transit's current robust system safety and loss control program. He noted that Justin Sobeck, MODOT/BSSO, and Jim Hickey, IDOT/BSSO, are in attendance at today's meeting, if there should be any questions from the Board.

Mr. Ghiassi noted that BSSO received MAP-21 Certification in September, 2018, and the impact to Metro Transit includes the following: 1) increased hazard reporting, 2) increased event reporting, 3) new BSSO program standards, 4) new bus safety requirements, and 5) increased presence of BSSO. In addition, he gave an overview of the items that are included as FTA reportable event criteria. Mr. Ghiassi noted that the safety management system consists of four components, including: 1) Safety Management Policy, 2) Safety Risk Management, 3) Safety Assurance, and 4) Safety Promotion. He also gave an overview of BSSO/Metro collaboration which consists of internal audits, event debriefs, safety meetings, facility inspections, safety certification, vehicle inspections, exercises / drill, and joint meetings. Jim Hickey, IDOT/BSSO, and Justin Sobeck, MODOT/BSSO, commended Metro Transit for their work in the collaboration process.

It was noted that this information has been provided to the Committee and Board of Commissioners for information only, and no formal action is needed on this item.

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## 11. Requesting Board Direction Regarding Executive Session Board Policy

9:13 a.m. President and Chief Executive Officer, Taulby Roach, stated that it is not the job of the Executive staff to set Board Policy; however, it is staff's job to be responsive to Board directives. He noted that members of the Board of Commissioners have spoken to him with concerns regarding the number of items currently placed on the Executive Session agenda for discussion. Mr. Roach stated that he has spoken with staff, including the Director of Internal Audit, Jim Cali, for input regarding this issue. Mr. Cali stated that staff has followed best policies, based on Illinois and Missouri State policies, and has crafted agendas to be as open and transparent as possible to the public; however, there are certain items where it is appropriate to place them on the Executive Session agenda, due to the nature of the item. Mr. Cali cited "draft" audit reports, as one of these types of items, along with an explanation as to why draft reports are closed items. It was noted that, upon approval of the report, the final audits are open records. Commission discussion held regarding the nature of executive session items, Board Policy, differences in Missouri and Illinois State Law, taking votes in executive session, and transparency issues. Barbara Enneking, Legal Counsel, noted that Bi-State Development functions under the Board Policies which have been established to take into consideration state laws; however, the Board may choose to amend those policies, if it so wishes. After discussion of this issue, President and CEO Roach noted that staff should draft changes to the Board Policy, as follows, per the direction of the Committee, and these changes are to be presented for discussion and approval at the next Board of Commissioners meeting, scheduled for June 28, 2019:

- 1) Require that the specific exemption for closing be noted for each agenda item on the executive session agenda;
- 2) Provide that no action item votes are to be taken in closed session;
- 3) Include a provision for recording of meetings; and
- 4) Include a provision for the possible release of certain executive session minutes as open records.

## 12. Unscheduled Business

**9:33 a.m.** There was no unscheduled business; however, Commissioner Windmiller noted that, in Attachment 1 of the Board of Commissioner By-laws, under section 10.040, Standing Committees, C. 1., there is a typographical error in the last sentence. The word "to" should be changed to the word "two", so that the sentence reads, "....shall be composed of two Missouri Commissioners and two Illinois Commissioners." Staff indicated that this typographical error will be corrected.

## 13. Call of Dates for Future Board and Committee Meetings

**9:34 a.m.** Myra Bennett, Manager of Board Administration, advised the Committee of the upcoming meetings, as follows:

Audit, Finance & Administration Committee:	Friday, May 31, 2019; 8:00 a.m.
Board Meeting:	Friday, June 28, 2019; 8:00 a.m.

14. Adjournment to Executive Session – If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, §10.080(D) Closed Records; Legal under §10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under §10.080(D)(3); Health Proceedings under §10.080(D)(4); Employee Negotiations under §10.080(D)(5); Data Processing under §10.080(D)(6); Purchasing and Contracts under §10.080(D)(7); Proprietary Interest under §10.080(D)(8); Hotlines under §10.080(D)(9); Auditors under §10.080(D)(10); Security under §10.080(D)(11); Computers under §10.080(D)(12); Personal Access Codes under §10.080(D)(13); Personal Information under §10.080(D)(14); Insurance Information under §10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under §10.080(D)(16) or Protected By Law under §10.080(D)(17).

**8:35 a.m.** Pursuant to the requirements of Section 10.080 (D) (1, 6, 7, 8 and 9) of the Bi-State Development Agency's Board Policy, Chapter 10, Committee Chair Buehlhorn requested a motion to allow the Committee to move into closed session.

A motion to move into Executive Session was made by Commissioner Cox and seconded by Commissioner Brown. A roll call vote was taken as follows:

Michael S. Buehlhorn - Aye Derrick Cox - Aye Irma Golliday - Aye Vernal Brown - Aye Rose Windmiller - Aye Herbert Simmons - Aye Justin Zimmerman - Aye

Motion passed 7 to 0, and the Open Session meeting was adjourned at 8:36 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development Open Session Item 8



# BI-STATE DEVELOPMENT AUDIT, FINANCE AND ADMINISTRATION COMMITTEE MEETING OPEN SESSION MINUTES FRIDAY, MAY 31, 2019

## **Operations Committee Members in Attendance**

#### **Other Commissioners in Attendance**

Aliah Holman, Chair Constance Gully Justin Zimmerman Fred Pestello Herbert Simmons Rose Windmiller Derrick Cox Vernal Brown (via phone)

## **Staff in Attendance**

Taulby Roach, President and Chief Executive Officer Lisa Stump, Legal Counsel, Lashly & Baer Myra Bennett, Manager of Board Administration Mark Vago, Sr. VP Chief Financial Officer Charles Stewart, Executive Vice President, Organizational Effectiveness Jim Cali, Director Internal Audit Jerry Vallely, External Communications Manager Patti Beck, Director Communications Larry Rusbarsky, Director Financial Planning & Budget Tamara Fulbright, Sr. Director Financial Planning & Treasury Betty Keaton, Budget System Administrator & Analyst Theresa Gudowicz Green, Manager Treasury Operations Jacqueline Covington, Capital Budget Administrator & Analyst Gary Smith, Internal Auditor Scott Grott, General Manager MetroLink Matthew Hibbard, Social Media Communications Manager Ted Zimmerman, VP Marketing & Communication Michael Gibbs, Manager Financial Operations & Business Operations Gregory Smith, VP Procurement & Inventory Management John Langa, Vice President Economic Development Jessica Mefford-Miller, Executive Director Metro Transit Sarah Clarke, Director Gateway Arch Operations Chance Baragary, Project Director - Arch Robert Hopkins, Director Gateway Arch Riverboats Larry Jackson, Executive Vice President Administration Virginia Alt-Hildebrandt, Manager Administrative Services Andrew Ghiassi, Manager Safety & Loss Control Anita Dunn, Health and Welfare Plan Manager Carmen Brothers, Retirement Plan Manager David Toben, Director of Benefits

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Kathy Brittin, Director Risk Management Safety & Claims Kerry Kinkade, VP Chief Information Officer Virgie L. Chaffen, Jr., Director Labor Relations Kent Swagler, Director Corporate Compliance & Ethics Shirley Bryant-Taylor, Corporate Legal Department Manager Brenda Krieger, Executive Assistant Jessica Gershman, Assist Executive Director Planning & Systems Dawn Haney, Accountant III

## **Others in Attendance**

Erica M. Brooks, Saving Suburban & Dale Ave, Bus Route #79 Gabriel Cornelius, Saving Suburban & Dale Ave, Bus Route #79 Doran Swanson, Saving Suburban & Dale Ave, Bus Route #79 Joan Filla, CSJ Nancy Corcoran, CSJ Ramona Williams, Schnucks

## 1. Open Session Call to Order

**8:00 a.m.** The Bi-State Development Audit, Finance and Administration Committee met on May 31, 2019 in the Board Room of Corporate Headquarters, located on the 6<sup>th</sup> Floor, 211 North Broadway, in St. Louis, Missouri. Committee Chair Holman called the Open Session of the Audit, Finance and Administration Committee Meeting to order at 8:00 a.m.

## 2. Roll Call

**8:00 a.m.** Roll call was taken as noted above.

#### **3. Public Comment**

**8:02 a.m.** Erica Brooks, Ferguson resident, addressed the Board of Commissioners, noting concerns regarding Metro Reimaged and plans to change the Bus #79 route at Suburban and Dale Avenue. She stated that she feels that riders where not informed of the proposed changes, and the public was not able to supply input in the decision making process. She stated that she rode many of the North County bus routes, speaking to riders, to raise awareness of the proposed changes, and many riders were not aware changes were being made. Ms. Brooks asked if Bi-State Development would, at minimum, look into the possibility of alternating this bus route, and not eliminate it totally, and she asked that BSD reach out to the public to gain additional input and feedback, before making any changes. Commissioner Simmons and Commissioner Cox addressed Ms. Brooks' concerns, stating that Bi-State will look into this issue. Chair Holman thanked Ms. Brooks for her input.

Chair Holman noted that she had received a speaker card from Mitch Eagles, and asked if Mr. Eagles was in attendance. Hearing no response, Chair Holman moved on to Agenda Item 4.

# 4. Minutes of the March 26, 2019 Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee

**8:12 a.m.** The minutes of the Open Session of the March 26, 2019 Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee were provided in the Board packet. A motion to approve the minutes was made by Commissioner Simmons and seconded by Commissioner Windmiller. Commissioner Zimmerman abstained from the vote. **Motion passed with a majority vote.** 

Due to technical difficulties with the phone system, Commissioner Brown was unable to participate in the remainder of the Open Session meeting; however, she was able to rejoin the meeting during the Executive Session portion of the meeting.

# 5. FY 2020 Risk Assessment & Audit Work Plan

**8:12 a.m.** A briefing paper was provided in the Committee packet, with regard to FY 2020 Risk Assessment and Audit Work Plan, which was provided as an attachment. Jim Cali, Director of Internal Audit, (IAD) provided a brief overview, noting that the scope of the Annual Audit Work Plan is designed to address key risk areas in Corporate Systems, Support Systems, and Operational Systems.

Mr. Cali stated that, based on the documentation presented to the Audit, Finance and Administration Committee, staff recommends that the Committee approve the Fiscal Year 2020 Audit Work Plan. He noted that the Safety & Security Plan was approved previously.

Commissioner Gully made a motion that the Committee approve the Fiscal Year 2020 Audit Work Plan and Risk Assessment. Motion seconded by Commissioner Simmons. **Motion passed unanimously.** 

# 6. Change in Title for the Director of Internal Audit

**8:14 a.m.** A briefing paper was provided in the Committee packet, requesting that the Committee accept, and forward to the Board of Commissioners for approval, a change in title for the "Director of Internal Audit" to "Chief Audit Executive". Jim Cali, Director of Internal Audit, (IAD) provided a brief overview, noting that the Institute of Internal Auditors (IIA), which is the governing body for the Internal Audit Department, refers to the person in a senior position, responsible for effectively managing the internal audit activity as the "Chief Audit Executive"; however, the Board Policy currently refers to this position as "Director of Internal Audit". Upon the recommendation of an external peer review, and to maintain consistency, a request is being made for a change in Board Policy to address the issue, along with a request that the effective date not be tabled, per Board Policy, so that the item can be approved and go into effect at the June 28, 2019 Board of Commissioners meeting.

Commissioner Pestello made a motion that the Committee accept, and forward to the Board of Commissioners for approval, the change of title for the "Director of Internal Audit" to "Chief Audit Executive", as proposed. Motion seconded by Commissioner Gully. **Motion passed unanimously.** 

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## 7. Sole Source Contracts for Hardware and Software Maintenance

**8:15 a.m.** A briefing paper was provided in the Committee packet, requesting that the Committee accept, and forward to the Board of Commissioners for approval, a request for FY 2020 funding for sole source contracts for Hardware and Software Maintenance. Larry Jackson, Executive Vice President Administration, gave an overview of this issue, noting that Bi-State Development (BSD) has made significant investment in its technology platforms to enhance all aspects of our businesses. Each of these systems requires continued support from the manufacturer/developer, to ensure the software functions as expected and remains current with technology updates. When software products are initially licensed and deployed, BSD enters into software maintenance agreements with the manufacturer/developer that ensure the necessary support is available. These software maintenance agreements provide for:

- 1) Correction of "bugs" discovered after software delivery;
- 2) Enhancement of the software to improve performance and maintainability;
- 3) Adaptive maintenance to ensure continued efficient operation in changing operational environments; and
- 4) Emergency support to correct issues that may interfere with the efficient operation of the software.

It was reported that BSD's FY 2020 Operating Budget allocates approximately \$3,114,000 for costs associated with hardware and software maintenance contracts. Most of the contracts are less than \$100,000 per year; therefore, they do not require approval of the Board of Commissioners. There are four providers, however (noted below), whose annual costs are anticipated to exceed the \$100,000 threshold which require Board approval.

<u>Supplier</u>	<b>Product Description</b>	<u>Annual Cost</u>
Kronos	Employee Timekeeping System	\$ 131,000
Oracle	Financial/ERP System	\$ 576,000
Scheidt and Bachmann	Farebox Management System	\$ 328,000
Trapeze	Operations & Customer	\$ 1,360,000
	Service Systems	

BSD staff will analyze each situation, prior to entering into any contracts, to verify the continued need and appropriate level of support, and negotiations will be conducted with the contractors to ensure reasonableness of cost.

Commissioner Zimmerman made a motion that the Committee accept, and forward to the Board of Commissioners for approval, the request for FY 2020 funding for sole source contracts for Hardware and Software Maintenance., as presented. Motion seconded by Commissioner Cox. **Motion passed unanimously.** 

## 8. Contract Award – Voluntary Employee Benefit Insurance Program

**8:17 a.m.** A briefing paper was provided in the Committee packet, requesting that the Committee accept, and forward to the Board of Commissioners for approval, a request for approval to award Contract 19-RFP-105913-FP - Voluntary Employee Benefits Insurance Program to Unum, at an estimated employee funded cost of \$550,000 annually, or \$2,750,000 for three (3) base years and two (2) option years of the contract. David Toben, Director of Benefits, gave an overview of this

issue, noting that, on March 3, 2019, Gallagher Benefit Services, on behalf of and in conjunction with Bi-State Development (BSD), issued Solicitation 19-RFP-105913-FP to retain a qualified firm to offer voluntary Critical Illness, Off-The-Job Accident, Permanent Life insurance with Long Term Care Rider, and Individual Short Term Disability benefits to employees of BSD. Gallagher received a total of seven (7) responses that met the minimum requirements, as noted below:

1. Allstate	5. Trustmark
2. Cigna	6. Unum
3. The Hartford	7. Voya
4. MetLife	

Through its evaluation of the seven (7) companies and their ability to offer all four products, Gallagher determined that Unum offered the most advantageous coverage terms for the premium cost, and the BSD evaluation team concurred. In addition, Unum offers a 3-year rate guarantee and streamlined administrative support for these products.

Commissioner Zimmerman noted that he is accustomed to seeing a matrix listing and an evaluation list, but did not see that information in the packet. Mr. Toben stated that he has that information, and will forward it to the Board of Commissioners. He noted that Unum offered all four of the voluntary services noted. Commissioner Windmiller asked if the rates go up or down, dependent upon the number of participants in the programs. Mr. Toben stated that the rates are not dependent upon participation. In addition, he noted that these programs are purely voluntary, and there are no direct costs to Bi-State Development regarding these programs.

Commissioner Gully made a motion that the Committee accept, and forward to the Board of Commissioners for approval, the request for approval to award Contract 19-RFP-105913-FP - Voluntary Employee Benefits Insurance Program to Unum, at an estimated employee funded cost of \$550,000 annually, or \$2,750,000 for three (3) base years and two (2) option years of the contract, as presented. Motion seconded by Commissioner Windmiller. **Motion passed unanimously.** 

9. 25th Amendment to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District

**8:23 a.m.** A briefing paper was provided in the Committee packet, requesting that the Committee accept, and forward to the Board of Commissioners for approval, a request for approval of the 25th Amendment to the Bi-State Development Salaried Employees' Pension Plan. Charles Stewart, Executive Vice President of Organizational Effectiveness, gave an overview of this issue, noting that, at its February 6, 2019 meeting, the Salaried Pension Committee discussed and voted to recommend an Amendment to revise the Active Death Benefit as follows:

Change Sec. 5.07(b) of the Plan Document so that when a Vested Active Plan Participant dies prior to retirement, their Beneficiary is eligible for 100% of the accrued benefit, rather than 50%, and allow for the Beneficiary to choose among the survivor portion of all available payment options.

Mr. Stewart stated that the purpose of Plan Amendment 25 is to bring this survivor benefit in line with the other defined benefit pension plans.

Commissioner Cox made a motion that the Committee accept, and forward to the Board of Commissioners for approval, the request for approval of the 25th Amendment to the Bi-State Development Salaried Employees' Pension Plan., as presented. Motion seconded by Commissioner Simmons. **Motion passed unanimously.** 

# 10. Revisions to *Board Policy*, *Section 30.050*, Financial Reporting – Monthly

**8:25 a.m.** A briefing paper was provided in the Committee packet, requesting that the Committee accept, and forward to the Board of Commissioners for approval, an amendment to revise the Board policy for defining the required financial statement presentation to the Board of Commissioners and each operating company. Mark Vago, Senior Vice President and Chief Financial Officer, gave an overview of this item, noting that RubinBrown provided input regarding this issue. He stated that, in order to streamline the information presented to the Board, remove redundant or excessive information, and ensure that the information is focusing on the key issues, staff has reviewed the current statements being presented, and recommend the following:

- <u>Retain</u>: President & CEO transmittal letter, including disclaimer.
- <u>Retain</u>: Combining Statement of Activity and Combining Statement of Financial Position for Business Units and the Self Insurance Units, with interfund eliminations.
- <u>Retain</u>: Business Divisions Combining Statement of Activity and Combining Statement of Financial Position, with interfund eliminations.
- <u>Retain and Modify</u>: Financial highlight <u>for each Business Unit</u> be presented in focus point format, instead of full narrative.
- <u>Modify</u>: Financial Statements for each Business Unit being presented should include:
  - Statement of Activity (Revenue and Expense) with Supporting Schedule of Contract, Sales Tax and Grant Revenue, as applicable;
  - o Statement of Financial Position (Balance Sheet);
  - Statement of Cash Flow.
- <u>Remove:</u> Financial Statements for each Business Unit deemed excessive or redundant include:
  - Schedule of Wages and Benefits;
  - Schedule of Cash Receipts and Disbursements;
  - Schedule of Aged Receivables;
  - Capital Expenditures for Active Projects.
- <u>Retain and Modify</u>: Performance Indicators for <u>each Business Unit</u> be limited to only critical/key indicators. The critical/key indicators will be presented as a one page dashboard in conjunction with the Financial Statements. A separate KPI book will no longer be published, but the data will be maintained. The peer transit group comparisons using National Transit Database statistics will be published annually under separate cover.
- <u>Remove and Modify</u>: Financial Statements presentation for the three (3) Self-Insurance Units will be in a combined format with all units on a single page, with interfund eliminations. Individual unit Financial Statements would be removed. The combined presentation of Financial Highlights and Financial Statements is

recommended due to claims expense being the primary influence on financial performance.

Mr. Vago also noted that staff is requesting that the effective date not be tabled, per Board Policy, so that the revisions can be approved and go into effect at the June 28, 2019 Board of Commissioners meeting.

Commissioner Holman suggested that the language in the financial reports mirror the language in the FY 2020 Action Plans. Mr. Vago agreed. He stated that, with regard to the performance indicators, he will be working closely with executive staff, such as Mary Lamie, Charles Stewart, and Jessica Mefford-Miller, and items will be color coded to identify favorable, versus unfavorable trends. Commissioner Gully asked that the statements include a cross reference key from financials and key performance indicators. Commissioner Zimmerman thanked President/CEO Roach and the staff for streamlining this process, as the Commissioners have requested.

Commissioner Zimmerman made a motion that the Committee accept, and forward to the Board of Commissioners for approval, the amendments as outlined in the attachments to Board Policy, Section 30.050, Financial Reporting – Monthly. Motion seconded by Commissioner Gully. **Motion passed unanimously.** 

## 11. Bi-State Development Operating and Capital Budget FY 2020 – 2022

**8:34 a.m.** A briefing paper, PowerPoint presentation, and draft budget was provided in the Committee packet, along with a request that the Committee accept, and forward to the Board of Commissioners for approval, the following: (1) the Bi-State Development Operating and Capital Budget FY 2020 - 2022; (2) the three-year Transportation Improvement Plan; (3) Grant resolutions required to apply for federal and state funding necessary to support the Bi-State Development's projects and programs; and (4) Authorization of management to seek grants and/or appropriations from federal programs, the City of St. Louis, St. Louis County, and the states of Missouri and Illinois.

President and CEO, Taulby Roach, gave a PowerPoint presentation and overview of the proposed budget. He noted that the "Message from the President" contains a graph which indicates where Bi-State Development was heading, based on budget trends from the past several years. Mr. Roach indicated that the current trend was not sustainable, and therefore, he directed staff to re-evaluate their proposed budgets, as well as re-evaluate the way in which BSD provides services. He commended staff for their work in reducing expenses.

Mr. Roach noted the following key items regarding the upcoming budget cycle:

- Metro Reimagined, a comprehensive full scale analysis of the MetroBus System, yielded a framework for phased improvements. As the result of the study, a service rollout with better connectivity is scheduled for the fall 2019.
- The system redesign will be the largest overhaul to Missouri bus routes in 15 years.
- Major emphasis on safety and security, better service connectivity and comfort is expected to provide a catalyst for a resurgence of ridership.

- St Louis Regional Freightway will continue the promotion of unrivaled freight assets. Financial stability of the Freightway is our policy focus.
- Gateway Arch opened the newly completed Visitor Center and Museum in July 2018.
- Riverfront Attractions anticipates expanding services by more than 10% projecting an increase of 15,000 riverboat passengers.
- St. Louis Downtown Airport continues to be the airport of choice for professional sports teams and businesses and a transfer point for patient and organ transplants for regional medical centers. Negotiation of lease agreements continue for a long term sustainable future.

President/CEO Roach gave an overview of budgets for all Bi-State Development enterprises, including Metro Transit. He noted that the only increase contained in the Metro Transit budget is with regard to safety and security, which remains the primary focus, and includes restructuring of security, as well as changes in leadership. Mr. Roach provided an overview of expenses, as well as the main sources of funding. It was noted that, as with any service industry, compensation will always be the largest cost to the organization. He reported that some staffing cuts were made, and the eliminated positions were primarily in management.

Mr. Roach gave an overview of the Metro Reimagined project, noting that changes are being made to make Metro Transit more nimble. He noted that this project calls for a bold redesign of the system, and as with any change, there will be risks, and it will take riders some time to adjust. He noted that information has been provided to show comparisons between Metro Transit and other transit systems, and stated that if the Board has any questions between now and the June Board of Commissioners Meeting, please contact him.

President Roach reviewed Capital Projects, including the various funding sources, as well as capital cash flow usage. He reviewed the various Bi-State enterprises, noting the following:

- FY 2019 projections for the Gateway Arch were impacted by a Federal government shutdown and flooding reducing performance expectations and making comparisons to the FY 2020 budget difficult. River levels remain an issue. He reviewed costs and revenues, and noted that it is the goal to increase products at the Arch, in addition to the tram. Service is planned to increase by 3.6% over FY 2019 budget.
- Negotiations of the Combined Lease Agreement (CLA) is a primary focus of the St. Louis Downtown Airport. He noted that he and Mary Lamie are pursuing a Capital bill in Springfield for Illinois funding.
- FY 2020 revenue sources for the St. Louis Regional Freightway include East-West Gateway Council of Governments for \$350,000 and Madison County Transit for \$100,000. Projected resources represent a significant increase over FY 2019 projection and budget. The St. Louis Regional Freightway is focused on increasing regional funding.
- An overview was provided regarding Executive Services, Self-Insurance Funds, and Non-Profit Support.

Discussion held regarding "service expenses" line of the Metro Reimagined budget, correlation of expenses based on federal government funding received, safety and security, and funding for the St. Louis Downtown Airport CLA.

Commissioner Simmons made a motion that the Committee accept, and forward to the Board of Commissioners for approval, the Operating and Capital Budget FY 2020 - 2022. Motion seconded by Commissioner Zimmerman. Motion passed unanimously.

Chair Holman noted that Item numbers 12-18 (as noted below) contain several standard Safety Reports, Treasury Safekeeping Reports and Status Reports submitted by Jim Cali, Director of Internal Audit.

- 12. SSO Safety Policy Audit
- 13. SSO Safety Goals & Objectives Audit
- 14. IAD SSO Status Report 1st Quarter Calendar Year 2019
- 15. IAD Status Report 3rd Quarter FY 2019
- 16. IAD Audit Follow-Up Summary 3rd Quarter FY 2019
- 17. Treasury Safekeeping Report for December 31, 2018
- 18. Treasury Safekeeping Report for March 31, 2019

She stated that these items have been submitted for information only, and asked if there were any questions or comments from the Committee regarding these items. Being none, Chair Holman moved to agenda Item 19.

## **19.** Credit Rating Agencies

**9:28 a.m.** A briefing paper was provided in the Committee packet, to inform the Committee of annual feedback from the rating agencies, regarding the Agency's financial strengths, weaknesses and any recommendations to address any weaknesses. Mark Vago, Chief Financial Officer, noted that, on April 9, 2019, S&P Global issued a rating of AA+, the second highest rating available from S&P Global, on Bi-State Development's bonds supporting its MetroLink system. The rating is regarding Bi-State Development's Series 2009 and 2013A bonds. The strong rating reflects several key considerations by S&P Global:

- The broad and diverse economy of the St. Louis metropolitan statistical area;
- Very strong maximum annual debt service coverage; and
- Historically low volatility of sales tax revenue, nationally and locally.

It was noted that this information was provided for information only, and no action is required of the Committee.

#### 20. Quarterly Financial Statements – Third Quarter Ending March 31, 2019

**9:29 a.m.** Mark Vago, Senior Vice-President and Chief Financial Officer, provided an overview of the 2019 quarterly financial statements for the third quarter, period ending March 31, 2019, including performance indicators, for all Bi-State business divisions including: Executive Services, Gateway Arch Tram, Riverfront Attractions, St. Louis Downtown Airport, Metro, St. Louis Regional Freightway, Bi-State Development Research Institute, and Arts in Transit.

#### 21. Performance Indicators – Third Quarter Ending March 31, 2019

Mark Vago, Senior Vice-President and Chief Financial Officer, noted that an overview of the 2019 performance indicators for the third quarter ending March 31, 2019, was presented along with the previous agenda item.

Bi-State Development Audit, Finance & Administration Committee Open Session Minutes May 31, 2019 Page 10 of 11

## 22. Treasurer's Report – Third Quarter Ended March 31, 2019

**9:37 a.m.** Tammy Fulbright, Senior Director of Financial Planning and Treasury, provided an overview of the Treasurer's Report for the third quarter ended March 31, 2019, as provided in the Committee packet, including rates of return, trustee directed funds, debt service payments, and bond payments.

# 23. Quarterly Procurement Report – Third Quarter Fiscal Year 2019

**9:41 a.m.** A memorandum was provided in the Committee packet, to provide a summary of the quarterly procurement activity for the third quarter of fiscal year 2019. Gregory Smith, Vice President – Purchasing, Materials Management, and Supplier Diversity, provided an overview of this report, highlighting the graphs contained in the Procurement Activity Report, and Non-Competitive Procurement Trend. Chair Holman noted that this information was presented for information only, and no action of the Committee is required.

## 24. President/CEO Report

**9:43 a.m.** Bi-State Development President/CEO Taulby Roach addressed the Committee, noting that this upcoming weekend will be an extremely active weekend for Metro Transit, with both the Cardinals and Blues games, and it will be "all hands on deck" this weekend.

Commissioner Zimmerman noted that he had received an e-mail regarding the "Link Market" program this weekend, and was unsure if any other Commissioners and/or staff had received the same correspondence. President/CEO Roach stated that he is aware of the e-mail and will draft a response to the correspondence. Brief discussion was held with regard to the discontinuation of the "Link Market" program by Bi-State Development, including costs of operating the program, the audit burden placed on the organization to operate the program, and the reputational impact to Bi-State Development and Metro Transit in discontinuing the program.

Commissioner Simmons responded to Mr. Roach's comments regarding the busy upcoming weekend being the "perfect storm" for Metro Transit, and stated that this is the perfect time for the show of increased security, which Metro has made its highest priority.

Commissioner Cox noted that the Board had discussed possible changes in Board Policy regarding the way in which Executive Session meetings are conducted, and asked when these changes will be coming before the Board for further discussion and approval. Mr. Roach noted that staff will present this item at the June 28, 2019 Board of Commissioners Meeting.

# 25. Unscheduled Business

9:53 a.m. There was no unscheduled business.

## 26. Call of Dates for Future Board and Committee Meetings

9:54 a.m. The Board was advised of the upcoming meetings, as follows:

Board of Commissioners Meeting:	Friday	June 28, 2019	8:00 AM
Operations Committee:	Tuesday	August 20, 2019	8:00 AM
Audit, Finance & Administration:	Friday	August 23, 2019	8:00 AM

27. Adjournment to Executive Session – If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, §10.080(D) Closed Records; Legal under §10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under §10.080(D)(3); Health Proceedings under §10.080(D)(4); Employee Negotiations under §10.080(D)(5); Data Processing under §10.080(D)(6); Purchasing and Contracts under §10.080(D)(7); Proprietary Interest under §10.080(D)(8); Hotlines under §10.080(D)(9); Auditors under §10.080(D)(10); Security under §10.080(D)(11); Computers under §10.080(D)(12); Personal Access Codes under §10.080(D)(13); Personal Information under §10.080(D)(14); Insurance Information under §10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under §10.080(D)(16) or Protected By Law under §10.080(D)(17).

**9:54 a.m.** Chair Holman requested a motion to allow the Board to go into closed session, pursuant to the requirements of the Bi-State Development Agency's Board Policy, Chapter 10, Section 10.080 (D) (10) – Auditors.

A motion to go into Executive Session as noted above, was made by Commissioner Gully and seconded by Commissioner Simmons. A roll call vote was taken as follows:

Justin Zimmerman – Yea Constance Gully – Yea Aliah Holman, Chair – Yea Fred Pestello – Yea Rose Windmiller – Yea Derrick Cox – Yea Herbert Simmons – Yea

Motion passed unanimously, and the Open Session meeting was adjourned at 9:55 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development Open Session Item 10 a

From:	M Taulby Roach, President and Chief Executive Officer;
	Mary Lamie, Executive Director – Tourism Innovation
Subject:	Contract Award: Gateway Arch Marketing and Advertising Agency Services
<b>Disposition:</b>	Approval
Presentation	: Mary Lamie, Executive Director – Tourism Innovation and Gregory A. Smith, Vice
	President Procurement, Material Management and Supplier Diversity

# **Objective**:

To present to the Board of Commissioners, a request for authorization to award Contract 19-RFP-105970-MD – Gateway Arch Marketing Advertising Agency Services.

# **Background**:

On March 12, 2019, Bi-State Development (**BSD**) issued solicitation 19-RFP-105970-MD-Gateway Arch Marketing Advertising Agency Services. The solicitation was issued to obtain proposals from qualified firms to provide Professional Counsel, Strategic Planning Services, and Brand Management for BSD's Tourism Innovation enterprise, as well as the National Park Service (**NPS**).

These services are essential for BSD to interact effectively in a highly-matrixed partnership to ensure strategic, proactive, and seamless communication for all marketing and advertising activities related to BSD's tourism brands. The contract consists of three (3) base years and two (2) option years. The contract period of performance will begin on July 1, 2019.

# Analysis:

In response to the solicitation, four (4) proposals were received and forwarded to the evaluation team, which consisted of individuals within BSD, including Marketing & Communications and Operations, as well as the National Park Service. The proposals were reviewed, evaluated and scored in accordance with the evaluation requirements specified in the solicitation package. The technical evaluation criteria required that offerors include in their proposal:

- Experience and capabilities of the proposer
- Ability to deliver quality work at a low cost, on time and with short lead times
- Experience and skill sets of specific individuals to work on the account

On April 12, 2019, a consensus meeting was held with the evaluation team. As a result, BSD invited all four (4) firms to present their ideas, based on the following scenarios:

- Present a brief and preliminary plan on how to achieve the established per cruise ticket sales goal of 175 for the Riverboats' Arch View Lunch Cruise.
- Present a brief and preliminary plan on ways to grow the percentage of online tram tickets by 5% to 10%.

Upon completion of the oral presentations conducted on April 18, 2019, the evaluation team revisited their consensus technical scores. The overall results consist of the consensus technical scores and cost scores combined. As a result of the procurement process, Paradigm New Media Group, Inc.is the highest ranking firm.

	Total Five	Cost	Consensus Technical	Total
Firm:	Year Cost	Score	Score	Score
Paradigm	\$1,487,500	105.04	271.88	376.92
Pavlov	\$1,250,000	125.00	248.30	373.30
Dovetail	\$1,437,500	108.70	256.34	365.04
Magnetize	\$1,650,000	94.70	235.18	329.88

On April 23, 2019, BSD requested a Best & Final Offer from Paradigm; which resulted in a decrease in their total five-year cost of \$1,487,500 to \$1,425,000.

# **Previous Committee Action:**

This item was presented at the May 14, 2019, Operations Committee meeting, and it has been recommended by the Committee for approval.

# **Board Action Requested:**

The Operations Committee recommends that the Board of Commissioners approve a request to authorize the President & CEO to enter into a contract with the highest ranking firm, Paradigm New Media Group, Inc., whose proposal is most advantageous to BSD, with price and other factors considered, in a not-to-exceed amount of **\$1,567,500**. This amount includes a 10% contingency for potential unforeseen activities and events.

# **Funding Source:**

This contract is funded 100% through operational funds. (Gateway Arch 80% and Riverboats 20%).

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF A CONTRACT TO PARADIGM NEW MEDIA GROUP, INC. FOR GATEWAY ARCH MARKETING AND ADVERTISING SERVICES

#### **PREAMBLES:**

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas,* Board Policy Chapter 50, §50.010(E)(1)(a), requires Board approval of Competitive Negotiated Procurements which exceed \$500,000; and

Whereas, this Project is funded through operational funds (Gateway Arch 80%; Riverboats 20%); and

*Whereas*, on March 12, 2019, Bi-State Development (BSD) issued solicitation 19-RFP-105970-MD-Gateway Arch Marketing Advertising Agency Services, to obtain proposals from qualified firms to provide Professional Counsel, Strategic Planning Services, and Brand Management for BSD's Tourism Innovation enterprise, as well as the National Park Service (NPS); and

*Whereas*, in response to the solicitation, four (4) proposals were received: 1) Paradigm, 2) Pavlov, 3) Dovetail, and 4) Magnetize; and

*Whereas*, the four proposals were reviewed by an evaluation team, which consisted of individuals within BSD, including Marketing & Communications and Operations, as well as the National Park Service; and

*Whereas*, upon completion of the oral presentations conducted on April 18, 2019, the overall results of the evaluation team, consisting of the consensus technical scores and cost scores, were combined, and as a result of the procurement process, Paradigm New Media Group, Inc. was the highest ranking firm; and

*Whereas*, on April 23, 2019, BSD requested a Best & Final Offer from Paradigm; which resulted in a decrease in their total five-year cost of \$1,487,500 to \$1,425,000; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the award of a five year contract for Gateway Arch marketing and advertising services to Paradigm New Media Group, Inc., in an amount not to exceed \$1,567,500, which includes a 10% contingency for potential, unforeseen activities and events, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of the Contract</u>. The Board of Commissioners hereby approves the award of a five year contract to Paradigm New Media Group, Inc., in an amount not to exceed \$1,567,500 for Gateway Arch marketing and advertising services, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Paradigm New Media Group, Inc.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Resolution 965 Bi-State Development Agency Board of Commissioners June 28, 2019 Contract Award – Paradigm – Gateway Arch Marketing Services Page 2 Open Session Item 10 b

From:	Taulby Roach, President and Chief Executive Officer; Jessica Mefford-Miller,
	Executive Director, Metro Transit
Subject:	Contract Modification: Time Extension for Found Design (d.b.a MERJE)
	for Sysemwide Signage & Wayfinding Design
<b>Disposition:</b>	Approval
<b>Presentation:</b>	Jessica Mefford-Miller, Executive Director, Metro Transit; Larry Jackson,
	Executive Vice President of Administration; Gregory A. Smith, Vice President
	Procurement, Material Management and Supplier Diversity

# **Objective**:

To present to the Board of Commissioners, a request for approval a no-cost, contract modification time extension, expanding the performance period until December 31, 2019, to Found Design, LLC (**d.b.a. MERJE**) for the scope of services identified in Contract Number 18-RFP-104818-CG Systemwide Signage & Wayfinding Design Project.

# **Background:**

The signage and communication tools across the Metro Transit system were developed over the course of many years, and have been updated in part as new capital projects and service changes have occurred. Many of the signs require replacement due to age and wear, and among the varied signs and communication tools, there are inconsistencies in the way in which Metro displays and shares information and helps our customers navigate our services. In response to these issues, in Fall 2018, Metro sought the services and expertise of a graphic and environmental design firm. The goal of the project is to create a set of design standards that can be implemented incrementally across the transit system, beginning with MetroBus stop signs and select MetroLink stations in 2019-2020.

On January 9, 2018, Bi-State Development (**BSD**) awarded a firm fixed price contract in the amount of \$159,784 to Found Design, LLC (d.b.a. MERJE), for a performance period of twelve months. The contractor is providing design development, signage programming, and production packages suitable for use at 38 MetroLink Stations, six MetroBus Transit Centers, and new on-street signs for bus shelters and bus stops.

The Systemwide Signage & Wayfinding Design Project consists of four distinct tasks and one optional task as shown below:

Task 1: Data Collection and Design ParametersTask 2: Schematic DesignTask 3: Design DevelopmentTask 4: Production DocumentsOptional Task: Fabrication Support

The completed project will result in a plan and design for updating Metro's wayfinding and customer communication that can be implemented over time within existing and potential resources. This work is required in order to provide clear and consistent messaging to Metro customers, residents and visitors of the St. Louis region.

Open Session Agenda Item Board of Commissioners Contract Modification for Systemwide Signage & Wayfinding Design June 28, 2019 Page 2

# Analysis:

MERJE has completed approximately 50% of their work. This contracted work is closely correlated to several Metro capital and operating projects, such as the opening of new transit facilities, the *Metro ReImagined* plan for a redesigned bus network, and the upcoming rebranding of Metro Transit. MERJE has been constrained by a number of different project timelines and has conducted its design and production work in discrete periods over time, according to Metro's needs. The original contract duration should have extended through the completion of each task, in order to adhere to the deliverables identified in the Scope of Services.

MERJE's work to date includes:

- Advising on signage for the opening of the new Cortex MetroLink station in July 2019;
- Stakeholder engagement, data collection, schematic designs, final designs, technical specifications for manufacturing, and expert advisement for the new MetroBus stop signs (to be introduced as part of *Metro ReImagined* in Fall 2019);
- Preliminary design concepts for MetroLink stations;
- Schematic designs for the pedestrian access control project, in which new signage is needed to complement controlled ingress/egress points, at five selected MetroLink stations, for security purposes.

The remaining work, which predominantly includes programming and design for signage at MetroLink stations and transit centers, as well as manufacturing specifications and expert advice on implementation, is anticipated to be completed by December 31, 2019.

# **Previous Committee Action:**

This item was presented at the May 14, 2019, Operations Committee meeting, and it has been recommended by the Committee for approval.

# **Board Action Requested:**

That the Board of Commissioners approve a request to authorize the President & CEO to issue a contract modification for a no-cost, time extension for six months until December 31, 2019, with MERJE, to continue their systemwide signage programming and design work with Metro.

# **Funding Source:**

The Project is supported by Program Development and Grants – Project Number 2023 Task Number 11.91.08, Award Number MO-57-X006/Prop M.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT MODIFYING AND EXTENDING A CONTRACT WITH FOUND DESIGN, D/B/A MERJE, FOR SYSTEMWIDE SIGNAGE AND WAYFINDING DESIGN

#### **PREAMBLES:**

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010 (G)(2) requires Board approval for contract extensions in excess of 180 days; and

*Whereas,* on January 9, 2018, Bi-State Development (BSD) awarded a firm fixed price contract in the amount of \$159,784 to Found Design, LLC (d.b.a. MERJE), for a performance period of twelve months for a systemwide signage and wayfinding project; and

*Whereas,* MERJE has completed approximately 50% of their work, however, has been constrained by a number of different Metro Transit (Metro) project timelines and has conducted its design and production work in discrete periods over time, according to Metro's needs; and

*Whereas,* the remaining work includes: 1) Advising on signage for the opening of the new Cortex MetroLink station in July 2019; 2) Stakeholder engagement, data collection, schematic designs, final designs, technical specifications for manufacturing, and expert advisement for the new MetroBus stop signs (to be introduced as part of *Metro ReImagined* in Fall 2019); 3) Preliminary design concepts for MetroLink stations; and 4) Schematic designs for the pedestrian access control project, in which new signage is needed to complement controlled ingress/egress points, at five selected MetroLink stations, for security purposes; and

*Whereas,* the remaining work, which predominantly includes programming and design for signage at MetroLink stations and transit centers, as well as manufacturing specifications and expert advice on implementation, is anticipated to be completed by December 31, 2019; and

*Whereas,* it is feasible, necessary and in the public interest for the Agency to approve a contract modification with Found Design, LLC (D/B/A MERJE), for a no-cost, contract extension of six (6) months until December 31, 2019, for the purpose of continuing the systemwide signage programming and design work with Metro Transit, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Modification and Extension</u>. The Board of Commissioners hereby approves a contract modification with Found Design, LLC (D/B/A MERJE), for a no-cost, contract extension of six (6) months until December 31, 2019, for the purpose of continuing the systemwide signage programming and design work with Metro Transit, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract Modification and Extension and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Found Design, LLC (D/B/A MERJE).

<u>Section 6.</u> <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7</u>. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and the Contract Modification and Extension.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract Modification and Extension.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_\_ Title\_\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Open Session Item 10 c

From:	Taulby Roach, President and Chief Executive Officer;
	Jessica Mefford-Miller, Executive Director Metro Transit
Subject:	Sole Source Contract Award: The Trapeze Software Group, Inc. for
	Replacement of AssetWorks FleetFocus with the Trapeze Enterprise Asset
	Management System and Implementation
<b>Disposition:</b>	Approval
<b>Presentation:</b>	Jessica Mefford-Miller, Executive Director Metro Transit; Darren Curry, Chief
	Mechanical Officer and Kerry Kinkade, Chief Information Officer

# **Objective**:

To present to the Board of Commissioners, for approval, a Sole Source Contract with the Trapeze Software Group, Inc. for replacement of AssetWorks Fleet Focus with the Trapeze Enterprise Asset Management System, and implementation to expand the scope of Contract 17-RFP-103083-DR to include rolling stock assets.

## **Background:**

In October 2006, Metro Transit (**Metro**) implemented MAXIMUS's (now doing business as AssetWorks) FleetFocus software to improve management of their maintenance program and maintenance of their bus and paratransit fleet. Since that time, there have been advances in vehicle technologies and improvements made to Metro's maintenance program, and simultaneously several new federal asset reporting requirements have been implemented. These changes have resulted in Metro outgrowing the current capabilities of the FleetFocus software.

Metro's implementation of FleetFocus is over twelve years old. Although upgrades have been performed to keep the software current, AssetWorks has stated that future development of software capabilities will be limited as it relates to transit industry needs. One particular area that Metro would like to employ is the use of telematics or vehicle intelligence. This will allow the vehicle to transmit system fault codes, location of equipment, and driver habits to the maintenance management system without physically accessing the equipment, and in some cases, generate maintenance work orders. AssetWorks' FleetFocus software cannot process all of the information that Metro requires, and has no current or future plans to expand its capabilities to meet these needs.

In February 2017, the Board of Commissioners approved a request to enter into a contract with Trapeze Software Group, Inc. to provide an Enterprise Asset Management (EAM) system software and implementation. The EAM implementation was in support of the Bi-State Development Transit Asset Management Program, which was designed to achieve "Total Asset Visibility" and provide asset management tools that will promote better management of safety-related public transportation capital assets. The scope of the implementation included Maintenance of Way/Right of Way and Facilities Management assets. The scope did not include rolling stock.

## Analysis:

During the EAM implementation, the Vehicle Maintenance Department recognized that the new system provided all of the current capabilities of FleetFocus, as well as much desired new functionality. EAM has been designed and developed specifically for public transit by Trapeze. All features that go
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into the EAM product are designed to meet the asset, work, and materials management needs of the public transit industry. BSD will be able to take advantage of all the new features built into the product because of feedback from the other large transit customers that employ the Trapeze EAM system.

EAM can be used to replace our current capabilities for rolling stock within Fleetfocus, allowing us to eliminate that software system. Having a single asset system will vastly improve BSD's ability to meet the Federal Transit Administration's (**FTA**) Transit Asset Management (**TAM**) Final Rule requirements and provide these additional benefits:

- A single lifecycle system for all transit assets, rolling and fixed. This promotes quicker and more effective reporting on all assets to the FTA and within Metro itself. It also simplifies training and standardization of procedures for use of the common system.
- Enhanced reporting to more efficiently comply with Progress in the 21st Century (MAP-21) / State of Good Repair National and Transit Database (NTD) reporting requirements
- We will only need to maintain and upgrade a single system, EAM. This eliminates the need to develop or maintain data interfaces between EAM and FleetFocus and FleetFocus and Oracle.
- Provides analytical capabilities giving us the ability to identify cost saving measures at all levels, for all assets. This will benefit Metro Transit with trend analysis on part and track equipment downtime, enhanced oversight of warranty and cost recovery options and promote more effective analysis of planned versus unplanned maintenance.
- Resolve/remove some of the limitations we are experiencing with our current FleetFocus implementation: limited work order capabilities; limited maintenance forecasting; and an inability to support telematics.

Moving rolling stock to EAM will result in a single system for all agency assets and allow us to retire FleetFocus. The implementation project and the first year maintenance fees would be grant funded. Money that we would have spent for maintenance of FleetFocus will then be used to offset the additional operating costs associated with the increased licensing necessary to support rolling stock. The impact to the operating budget would be minor, and the EAM system will provide opportunities to achieve efficiencies and savings that are difficult to achieve with two asset systems.

#### **Previous Committee Action:**

This item was presented at the May 14, 2019, Operations Committee meeting, and it has been recommended by the Committee for approval.

#### **Board Action Requested:**

It is recommended that the Board of Commissioners approve the request to enter into a sole source contract with the Trapeze Software Group, Inc., in an amount not to exceed of **\$1,200,000**. This amount includes necessary all necessary software licenses and consulting services necessary to implement the new system, including migration of existing data from FleetFocus to EAM.

#### **Funding Source:**

Federal Transit Administration 5307 Federal formula funds. Funds include 80% Federal and 20% local match provided by Prop M funds.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING A CONTRACT WITH THE TRAPEZE SOFTWARE GROUP, INC. FOR REPLACEMENT OF ASSETWORKS FLEETFOCUS WITH THE TRAPEZE ENTERPRISE ASSET MANAGEMENT SYSTEM AND IMPLEMENTATION

#### **PREAMBLES:**

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to acquire by gift, purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, airports, wharves, docks, harbors, and industrial parks adjacent to and necessary and convenient thereto, bridges, tunnels, warehouses, grain elevators, commodity and other storage facilities, sewage disposal plants, passenger transportation facilities, and air, water, rail, motor vehicle and other terminal or parking facilities; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

*Whereas,* Board Policy Chapter 50, §50.010 (E)(1)(b), requires Board approval of all Non-competitive ("sole source or single bid") Procurements exceeding \$100,000; and

*Whereas*, in October 2006, Metro Transit (Metro) implemented MAXIMUS's (now doing business as AssetWorks) FleetFocus software to improve management of their maintenance program and maintenance of their bus and paratransit fleet; and

*Whereas,* since that time, there have been advances in vehicle technologies and improvements made to Metro's maintenance program, and simultaneously several new federal asset reporting requirements have been implemented, which have resulted in Metro outgrowing the current capabilities of the FleetFocus software; and

*Whereas*, in February 2017, the Board of Commissioners approved a request to enter into a contract with Trapeze Software Group, Inc. to provide an Enterprise Asset Management (EAM) system software and implementation, which was designed to achieve "Total Asset Visibility" and provide asset management tools that will promote better management of safety-related public transportation capital assets; and

*Whereas,* during the EAM implementation, the Vehicle Maintenance Department recognized that the new system provided all of the current capabilities of FleetFocus, as well as much desired new functionality, and the EAM has been designed and developed specifically for public transit by Trapeze; and

*Whereas*, EAM can be used to replace our current capabilities for rolling stock within FleetFocus, allowing us to eliminate that software system, and having a single asset system will vastly improve BSD's ability to meet the Federal Transit Administration's (FTA) Transit Asset Management (TAM) Final Rule requirements; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve a sole source contract with the Trapeze Software Group, Inc., in an amount not to exceed of \$1,200,000, for replacement of AssetWorks Fleet Focus with the Trapeze Enterprise Asset Management System, and implementation to expand the scope of Contract 17-RFP-103083-DR to include rolling stock assets, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of the Contract.</u> The Board of Commissioners hereby approves a sole source contract with the Trapeze Software Group, Inc., in an amount not to exceed of \$1,200,000, for replacement of AssetWorks Fleet Focus with the Trapeze Enterprise Asset Management System, and implementation to expand the scope of Contract 17-RFP-103083-DR to include rolling stock assets, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and the Trapeze Software Group, Inc.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution and the Contract.

<u>Section 7</u>. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and the Contract.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

<u>Section 9</u>. This Resolution shall be in full force and effect from and after its passage and approval.

Board of Commissioners Resolution 967 Bi-State Development Agency Board of Commissioners June 28, 2019 Contract with Trapeze Software Group, Inc. – Asset Management System Page 2

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_\_\_

Deputy Secretary to the Board of Commissioners

Open Session Item **10 d** 

From:	James J. Cali, CPA
	Director of Internal Audit
Subject:	Change in Title for the Director of Internal Audit
	Briefing Paper No. 19-23
<b>Disposition:</b>	Approval
<b>Presentation:</b>	James J. Cali, Director of Internal Audit

#### **Objective**

To present to the Board of Commissioners a request for a Change in Title from the current title "Director of Internal Audit" to "Chief Audit Executive" for approval.

#### **Background**

The Institute of Internal Auditors (IIA) is the governing body for the Internal Audit Department (IAD). Per the IIA's International Standards for the Professional Practice of Internal Auditing, the "Chief Audit Executive" refers to the person in a senior position, responsible for effectively managing the internal audit activity in accordance with the internal audit charter and the mandatory elements of the International Professional Practices Framework.

In addition, under the Bi-State Development (**BSD**) Board Policy Chapter 10 Board of Commissioners, Article III, Section J (4) states:

"The Internal Auditor shall be appointed by the Board of Commissioners; and shall be the Chief Auditing Officer of the Agency..."

Also, under Section Chapter 20. Organization, Section 20.040 Internal Auditor states:

"The Internal Auditor shall be the Chief Auditing Officer of the Agency."

#### **Funding Source**

IAD Budget.

#### **Previous Committee Action:**

This item was presented at the May 31, 2019, Audit, Finance and Administration Committee meeting, and it has been recommended by the Committee for approval.

#### **Board Action Requested**

It is recommended that the Board of Commissioners approve the Change in Title for the "Director of Internal Audit" to "Chief Audit Executive." The request is being made at this time, as the IAD is in the process of updating the Internal Audit Charter and Internal Audit Department's Policies and Procedures, to ensure compliance with the IIA standards.

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In addition, it is recommended that the Chairman of the Board of Commissioners designate that the proposed title change to Chief Audit Executive to be made to *Board Policy*, *Article III* Section J(4) and Board Policy Chapter 20 Section 20.040 not be tabled, pursuant to Article VI (D) of the Board Policies, as it is in the best interest of the Agency that these revisions be approved at the Board meeting on June 28, 2019.

#### **Attachments:**

- 1. Board Policy Chapter 10. Board of Commissioners, Article III, Section J(4). (Current policy, pg. 10-20 & 10-30.)
- 2. Board Policy Chapter 10. Board of Commissioners, Article III, Section J(4). (Redline Copy, pg. 10-20 & 10-30.)
- 3. Board Policy Chapter 10. Board of Commissioners, Article III, Section J(4). (Clean Copy with proposed revisions, pg. 10-20 & 10-30.)
- 4. Board Policy Chapter 20. Organization, Section 20.040 Internal Auditor. (Current policy)
- 5. Board Policy Chapter 20. Organization, Section 20.040 Internal Auditor. (Redline Copy)
- 6. Board Policy Chapter 20. Organization, Section 20.040 Internal Auditor. (Clean Copy with proposed revisions)

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT TO REVISE BOARD POLICIES, CHAPTERS 10 AND 20 FOR TITLE CHANGE OF "DIRECTOR OF AUDIT" TO "CHIEF AUDIT EXECUTIVE"

#### PREAMBLES:

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

*Whereas,* pursuant to Board Policy, Chapter 30 Audit, Finance and Budget, Section 30.005 Audit Committee Charter, A. GENERAL (3); and IAD Policies and Procedures Manual: Section 2.9; and

*Whereas*, Bi-State Development (BSD) Board Policy Chapter 10 Board of Commissioners, Article III, Section J (4) states that "The Internal Auditor shall be appointed by the Board of Commissioners; and shall be the Chief Auditing Officer of the Agency..."; and

*Whereas*, Bi-State Development (BSD) Board Policy Chapter 20. Organization, Section 20.040 Internal Auditor states that, "The Internal Auditor shall be the Chief Auditing Officer of the Agency"; and

*Whereas*, The Institute of Internal Auditors (IIA) is the governing body for the Internal Audit Department (IAD), and per the IIA's International Standards for the Professional Practice of Internal Auditing, the "Chief Audit Executive" refers to the person in a senior position, responsible for effectively managing the internal audit activity, in accordance with the internal audit charter and the mandatory elements of the International Professional Practices Framework; and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to approve a revision to Board Policies, Chapters 10 and 20 regarding a change in title for the "Director of Internal Audit" to "Chief Audit Executive", with an effective date of June 28, 2019, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER ASFOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section I.

<u>Section 2.</u> <u>Approval of Appointment of Pension Committee Chair</u>. The Board of Commissioners hereby authorizes a revision to Board Policies, Chapters 10 and 20 regarding a change in title for the "Director of Internal Audit" to "Chief Audit Executive.", with an effective date of June 28, 2019, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Section 3. <u>Actions of Officers Authorized.</u> The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may

deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section.4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Open Session Item 10 d Attachment 1

- 3. There shall be appointed by the Board of Deputy Secretary. Commissioners a Deputy Secretary of the Agency, who shall serve at the pleasure of the Board of Commissioners. The Deputy Secretary shall transcribe all of the proceedings of all meetings of the Board and its Committees; keep a journal of all proceedings of the Board in which journal the votes of ayes and nays of the Board shall be entered with any reasons for voting or objection to the action of the Board, if requested by any member of the Board; attest all contracts and papers and minutes of the Board and shall affix the Agency seal thereto when ordered to do so by the Board; keep and preserve in the manner prescribed by the Board all records, books, papers, and files belonging to the minutes of each meeting of the Board and prepare under the direction of the Board all reports, estimates, and etc., required by law and by the Board and generally do all things belonging to the office of Secretary of the Board that may be required by the Board. The records, books, papers, and files of the Agency maintained by the Deputy Secretary shall be available as provided by applicable law and Board Policy. The Board may appoint one or more Assistant Secretaries with the authority and duties of the Deputy Secretary in the absence or inability to act as the Deputy Secretary.
- 4. <u>Internal Auditor</u>. The Internal Auditor shall be appointed by the Board of Commissioners; and shall be the Chief Auditing Officer of the Agency, and serve at the pleasure of the Board of Commissioners.

K. <u>Attendance</u>. Members of the Board will make every effort to attend all board meetings, and meetings of committees to which members are assigned. If a Board member has three (3) absences from Board meetings in any fiscal year of the Agency, without such absences being excused by the Board at the request of the member, the Board may direct the Chair to petition the appropriate Governor to replace the Board member in question.

#### ARTICLE IV - COMMITTEES OF THE BOARD (revised 8/26/10, 11/18/11, and 11/18/16)

A. <u>Executive Committee</u>. There shall be an Executive Committee of the Board, which shall have the duties and powers enumerated herein and such other duties, and powers as may be prescribed by the Compact or other Board Policy. The Executive Committee shall be composed of the officers of the Board. The Executive Committee shall perform the following general functions and such other matters as may be referred to the Executive Committee from time to time:

- 1. Assist the Chair in reviewing all major policy issues and public policies affecting the strategic direction of the Agency
- 2. Assist the Chair in ensuring that the Agency's continuing direction is consistent with its stated mission and goals

Specific responsibilities include, but are not limited to the following:

- To review the Agency's major financial risk exposures and the adequacy of the Agency's risk management assessment and control policies.
- To directly oversee the planning, staffing and work of any independent auditors retained to perform the annual financial audit of the Agency and issue an audit report, or to perform other audits, reviews or attests services.
- To appoint and directly oversee the work of the Director of Internal Audit and the Internal Audit Department staff, including reviewing all significant reports prepared by the internal auditing department, reviewing the internal audit plan for each upcoming year, and annually evaluating the performance of the Director of Internal Audit.

OTHER RELEVANT BOARD POLICY SECTIONS SECTION 10.020 BOARD BY-LAWS SECTION 30.010 ANNUAL AUDIT SECTION 30.020 INTERNAL AUDIT

- To periodically review the Agency's financial status, its fiscal policies and procedures, its guidelines for issuing debt, and the investment of its cash reserves, and report any significant findings to the Board.
- To review the Agency's operating and capital budgets, its investment profile and performance, the Registration Statements filed with the SEC, and the Agency's business plan.
- To review and discuss the Agency's quarterly financial statements with Agency management and the Agency's internal auditor.
- To provide overall guidance with respect to the establishment, maintenance and administration of the Agency's pension, health and welfare benefits.
- Ensure that all pension and health plans are administered in accordance with statutory and regulatory requirements, and in a uniform and non-discriminatory manner.
- To review all proposed changes or amendments to the Agency's pension or health plans, and make recommendations to the Board regarding further Board actions that may be required.
- To ensure that each of the Agency's four Pension Plans is being funded in accord with actuarial recommendations, and that the investment of funds for each Plan is based on independent advice from qualified outside professionals and is within the parameters of the Plan's investment policy.
- To monitor legislative, regulatory and public relations issues facing the Agency and to advise and make recommendations regarding the Agency's plans in these areas.

Open Session Item 10 d Attachment 2

- Deputy Secretary. There shall be appointed by the Board of Commissioners 3. a Deputy Secretary of the Agency, who shall serve at the pleasure of the Board of Commissioners. The Deputy Secretary shall transcribe all of the proceedings of all meetings of the Board and its Committees; keep a journal of all proceedings of the Board in which journal the votes of ayes and nays of the Board shall be entered with any reasons for voting or objection to the action of the Board, if requested by any member of the Board; attest all contracts and papers and minutes of the Board and shall affix the Agency seal thereto when ordered to do so by the Board; keep and preserve in the manner prescribed by the Board all records, books, papers, and files belonging to the minutes of each meeting of the Board and prepare under the direction of the Board all reports, estimates, and etc., required by law and by the Board and generally do all things belonging to the office of Secretary of the Board that may be required by the Board. The records, books, papers, and files of the Agency maintained by the Deputy Secretary shall be available as provided by applicable law and Board Policy. The Board may appoint one or more Assistant Secretaries with the authority and duties of the Deputy Secretary in the absence or inability to act as the Deputy Secretary.
- 4. <u>Chief Audit Executive Internal Auditor</u>. The <u>Chief Audit Executive Internal</u> Auditor shall be appointed by the Board of Commissioners; and shall be the Chief Auditing <u>Executive</u> Officer of the Agency, and serve at the pleasure of the Board of Commissioners.

K. <u>Attendance</u>. Members of the Board will make every effort to attend all board meetings, and meetings of committees to which members are assigned. If a Board member has three (3) absences from Board meetings in any fiscal year of the Agency, without such absences being excused by the Board at the request of the member, the Board may direct the Chair to petition the appropriate Governor to replace the Board member in question.

#### ARTICLE IV - COMMITTEES OF THE BOARD (revised 8/26/10, 11/18/11, and 11/18/16)

A. <u>Executive Committee</u>. There shall be an Executive Committee of the Board, which shall have the duties and powers enumerated herein and such other duties, and powers as may be prescribed by the Compact or other Board Policy. The Executive Committee shall be composed of the officers of the Board. The Executive Committee shall perform the following general functions and such other matters as may be referred to the Executive Committee from time to time:

- 1. Assist the Chair in reviewing all major policy issues and public policies affecting the strategic direction of the Agency
- 2. Assist the Chair in ensuring that the Agency's continuing direction is consistent with its stated mission and goals

operating budgets, its cash management policies and procedures, and its policies and procedure for investments and the issuance of debt; implementing its pension, health and welfare benefits; and providing input and advocacy for the implementation of the Agency's legislative, regulatory and public relations plans.

Specific responsibilities include, but are not limited to the following:

- To review the Agency's major financial risk exposures and the adequacy of the Agency's risk management assessment and control policies.
- To directly oversee the planning, staffing and work of any independent auditors retained to perform the annual financial audit of the Agency and issue an audit report, or to perform other audits, reviews or attests services.
- To appoint and directly oversee the work of the Director of Internal Audit and the Internal Audit Department staff, including reviewing all significant reports prepared by the internal auditing department, reviewing the internal audit plan for each upcoming year, and annually evaluating the performance of the Director of Internal Audit.

#### OTHER RELEVANT BOARD POLICY SECTIONS SECTION 10.020 BOARD BY-LAWS SECTION 30.010 ANNUAL AUDIT SECTION 30.020 INTERNAL AUDIT

- To periodically review the Agency's financial status, its fiscal policies and procedures, its guidelines for issuing debt, and the investment of its cash reserves, and report any significant findings to the Board.
- To review the Agency's operating and capital budgets, its investment profile and performance, the Registration Statements filed with the SEC, and the Agency's business plan.
- To review and discuss the Agency's quarterly financial statements with Agency management and the Agency's <u>Chief Audit Executive internal</u> auditor.
- To provide overall guidance with respect to the establishment, maintenance and administration of the Agency's pension, health and welfare benefits.
- Ensure that all pension and health plans are administered in accordance with statutory and regulatory requirements, and in a uniform and nondiscriminatory manner.
- To review all proposed changes or amendments to the Agency's pension or health plans, and make recommendations to the Board regarding further Board actions that may be required.
- To ensure that each of the Agency's four Pension Plans is being funded in accord with actuarial recommendations, and that the investment of funds for

Open Session Item 10 d Attachment 3

- Deputy Secretary. There shall be appointed by the Board of Commissioners 3. a Deputy Secretary of the Agency, who shall serve at the pleasure of the Board of Commissioners. The Deputy Secretary shall transcribe all of the proceedings of all meetings of the Board and its Committees; keep a journal of all proceedings of the Board in which journal the votes of aves and navs of the Board shall be entered with any reasons for voting or objection to the action of the Board, if requested by any member of the Board; attest all contracts and papers and minutes of the Board and shall affix the Agency seal thereto when ordered to do so by the Board; keep and preserve in the manner prescribed by the Board all records, books, papers, and files belonging to the minutes of each meeting of the Board and prepare under the direction of the Board all reports, estimates, and etc., required by law and by the Board and generally do all things belonging to the office of Secretary of the Board that may be required by the Board. The records, books, papers, and files of the Agency maintained by the Deputy Secretary shall be available as provided by applicable law and Board Policy. The Board may appoint one or more Assistant Secretaries with the authority and duties of the Deputy Secretary in the absence or inability to act as the Deputy Secretary.
- 4. <u>Chief Audit Executive</u>. The Chief Audit Executive shall be appointed by the Board of Commissioners; and shall be the Chief Audit Executive of the Agency, and serve at the pleasure of the Board of Commissioners.

K. <u>Attendance</u>. Members of the Board will make every effort to attend all board meetings, and meetings of committees to which members are assigned. If a Board member has three (3) absences from Board meetings in any fiscal year of the Agency, without such absences being excused by the Board at the request of the member, the Board may direct the Chair to petition the appropriate Governor to replace the Board member in question.

# ARTICLE IV - COMMITTEES OF THE BOARD (revised 8/26/10, 11/18/11, and 11/18/16)

A. <u>Executive Committee</u>. There shall be an Executive Committee of the Board, which shall have the duties and powers enumerated herein and such other duties, and powers as may be prescribed by the Compact or other Board Policy. The Executive Committee shall be composed of the officers of the Board. The Executive Committee shall perform the following general functions and such other matters as may be referred to the Executive Committee from time to time:

- 1. Assist the Chair in reviewing all major policy issues and public policies affecting the strategic direction of the Agency
- 2. Assist the Chair in ensuring that the Agency's continuing direction is consistent with its stated mission and goals

operating budgets, its cash management policies and procedures, and its policies and procedure for investments and the issuance of debt; implementing its pension, health and welfare benefits; and providing input and advocacy for the implementation of the Agency's legislative, regulatory and public relations plans.

Specific responsibilities include, but are not limited to the following:

- To review the Agency's major financial risk exposures and the adequacy of the Agency's risk management assessment and control policies.
- To directly oversee the planning, staffing and work of any independent auditors retained to perform the annual financial audit of the Agency and issue an audit report, or to perform other audits, reviews or attests services.
- To appoint and directly oversee the work of the Director of Internal Audit and the Internal Audit Department staff, including reviewing all significant reports prepared by the internal auditing department, reviewing the internal audit plan for each upcoming year, and annually evaluating the performance of the Director of Internal Audit.

OTHER RELEVANT BOARD POLICY SECTIONS SECTION 10.020 BOARD BY-LAWS SECTION 30.010 ANNUAL AUDIT SECTION 30.020 INTERNAL AUDIT

- To periodically review the Agency's financial status, its fiscal policies and procedures, its guidelines for issuing debt, and the investment of its cash reserves, and report any significant findings to the Board.
- To review the Agency's operating and capital budgets, its investment profile and performance, the Registration Statements filed with the SEC, and the Agency's business plan.
- To review and discuss the Agency's quarterly financial statements with Agency management and the Agency's Chief Audit Executive.
- To provide overall guidance with respect to the establishment, maintenance and administration of the Agency's pension, health and welfare benefits.
- Ensure that all pension and health plans are administered in accordance with statutory and regulatory requirements, and in a uniform and nondiscriminatory manner.
- To review all proposed changes or amendments to the Agency's pension or health plans, and make recommendations to the Board regarding further Board actions that may be required.
- To ensure that each of the Agency's four Pension Plans is being funded in accord with actuarial recommendations, and that the investment of funds for each Plan is based on independent advice from qualified outside professionals and is within the parameters of the Plan's investment policy.

Open Session Item 10 d Attachment 4

## **COLLECTED BOARD POLICIES**

# OF THE

# **BI-STATE DEVELOPMENT AGENCY**

# OF THE

## MISSOURI-ILLINOIS METROPOLITAN DISTRICT

#### Chapter 20. Organization

#### Section

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Section 20.030	General Counsel and Deputy Secretary of the Agency	. 20-3
Section 20.040	Internal Auditor	. 20-4

## Section 20.010 President and CEO (revised 9/26/03)

A. The Agency's chief executive officer shall be the President & CEO who shall be selected by, and report directly to, the Board of Commissioners. The Executive Committee of the Board shall annually review the performance of the President & CEO and establish the salary of the President & CEO, which shall be approved by the Board of Commissioners. The President & CEO shall serve at the pleasure of the Board. The President & CEO shall:

- 1. Have direct charge of, and be directly responsible to the Board of Commissioners for, the operation of the Agency. The President & CEO shall have the general power to act for and on behalf of the Board of Commissioners, subject only to the By-laws, Board Policies and specific instructions o the Board of Commissioners.
- 2. Report as needed upon the progress, condition and needs of the Agency at each regular meeting of the Board of Commissioners, and recommend such measures as in the President & CEO's judgment will promote the Agency's interests.
- 3. Be responsible to the Board of Commissioners for the various facilities of the Agency, procurement of staff; the establishment and maintenance of separate programs and services within the Agency; the relationships and

coordination of activities; and the planning, development and carrying out of Agency projects.

- 4. Provide staff assistance as necessary to assist any member of the Board in carrying out the responsibilities of the Board and of any Board office.
- 5. Be and is authorized to make and establish changes in the business procedures of the Agency, not inconsistent with the general policies established by the Board.

B. The authority granted under the Board Policies shall be severable and cumulative, and the revocation or amendment of any specific delegation shall not affect the authority otherwise granted unless so provided by the action of the Board.

C. The President & CEO may delegate, in whole or in part, the authority granted under the By-laws or Board Policies to such other officers and employees of the Agency as he or she may designate either by general or specific delegation, with the right to revoke such delegation at any time.

# Section 20.020 General Organization

A. The President & CEO shall establish a system of internal, administrative organization of the Agency. The general organization of the Agency shall provide for the administration and performance of the following functions:

- 1. Operations
- 2. Engineering and Construction
- 3. Business Enterprises
- 4. Economic Development
- 5. Government Affairs
- 6. Communications
- 7. Procurement
- 8. DBE
- 9. EEO
- 10. Legal
- 11. Contracting and Program Development
- 12. Planning and System Development
- 13. Human Resources
- 14. Finance
- 15. Management Planning and Budgeting
- 16. Administration and Information Services

#### Section 20.030 General Counsel and Deputy Secretary of the Agency

A. <u>Agency General Counsel (revised 6/27/08)</u> The individual or law firm serving as General Counsel shall be selected by and shall report to the President & CEO. If the General Counsel is an individual, the President & CEO shall annually review the performance of the General Counsel and establish the salary of the General Counsel, which shall be included in the budget of the Agency approved by the Board of Commissioners. The General Counsel shall be the Agency's attorney and counselor at law and shall:

- 1. Have charge of and conduct all of the civil law business of the Agency, its departments, divisions, offices, officers, boards and commissions.
- 2. Institute, in the name of and on behalf of the Agency, all civil suits and other proceedings, at law or in equity necessary to protect the rights and interests of the Agency and enforce any and all rights, interests or claims against any and all persons, firms or corporations in whatever court or jurisdiction such action may be necessary and may also appear and interplead, answer or defend, in any proceeding or tribunal in which the Agency's interests are involved.
- 3. Prepare, or approve as to form, all leases, deeds, contracts, bonds, rules, regulations, resolutions, drafts of legislation and other instruments prior to the execution by the Agency.
- 4. Attend meetings of the Board of Commissioners and Committees of the Agency.
- 5. Upon request, furnish legal advice and opinions to the Board of Commissioners, the President & CEO, Department Heads, Agency officials, and to Agency committees, respecting Agency business.
- 6. Keep advised of civil and litigation matters of the Agency handled by special legal counsel.

B. <u>Agency Special Counsel.</u> The Board of Commissioners may retain law firms or attorneys to represent the Agency, from time to time, as Special Counsel in specialty legal areas. The utilization of such Special Counsel to assist the Agency on particular matters shall be under the direction of the General Counsel. The General Counsel shall establish procedures to coordinate the delivery of legal services of Special Counsel and to assure that the Agency's President & CEO is informed with respect to Agency legal matters handled by Special Counsel such that the legal rights and interests of the Agency are protected.

C. <u>Deputy Secretary of the Agency (rev. 9/26/03)</u>. The General Counsel shall also serve as Deputy Secretary of the Agency. The Deputy Secretary of the Agency shall:

1. Transcribe all of the proceedings of all meetings of the Board and its Committees and keep a journal of all proceedings of the Board.

2. Attest all contracts and papers and minutes of the Board and shall affix the Agency seal thereto when ordered to do so by the Board.

3. The Deputy Secretary of the Agency shall maintain the Agency By-laws, Collected Policies, and all official records of the Agency.

4. The Deputy Secretary shall receive all communications sent to the Board and shall present all communications received to the Board.

# Section 20.040 Internal Auditor

A. The Internal Auditor shall be selected by, and report directly to, the Board of Commissioners. The Executive Committee of the Board shall annually review the performance of the Internal Auditor and establish the salary of the Internal Auditor, which shall be included in the budget of the Agency approved by the Board of Commissioners. The Internal Auditor shall serve at the pleasure of the Board. The Internal Auditor shall be the Chief Auditing Officer of the Agency.

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## **COLLECTED BOARD POLICIES**

# OF THE

# **BI-STATE DEVELOPMENT AGENCY**

# OF THE

# MISSOURI-ILLINOIS METROPOLITAN DISTRICT

# **Chapter 20. Organization**

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Section	20.040	Chief	Audit	Executive	<del>Internal</del>	<u>Auditor</u>
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#### Section 20.010 President and CEO (revised 9/26/03)

A. The Agency's chief executive officer shall be the President & CEO who shall be selected by, and report directly to, the Board of Commissioners. The Executive Committee of the Board shall annually review the performance of the President & CEO and establish the salary of the President & CEO, which shall be approved by the Board of Commissioners. The President & CEO shall serve at the pleasure of the Board. The President & CEO shall:

- 1. Have direct charge of, and be directly responsible to the Board of Commissioners for, the operation of the Agency. The President & CEO shall have the general power to act for and on behalf of the Board of Commissioners, subject only to the By-laws, Board Policies and specific instructions o the Board of Commissioners.
- 2. Report as needed upon the progress, condition and needs of the Agency at each regular meeting of the Board of Commissioners, and recommend such measures as in the President & CEO's judgment will promote the Agency's interests.

- 3. Be responsible to the Board of Commissioners for the various facilities of the Agency, procurement of staff; the establishment and maintenance of separate programs and services within the Agency; the relationships and coordination of activities; and the planning, development and carrying out of Agency projects.
- 4. Provide staff assistance as necessary to assist any member of the Board in carrying out the responsibilities of the Board and of any Board office.
- 5. Be and is authorized to make and establish changes in the business procedures of the Agency, not inconsistent with the general policies established by the Board.

B. The authority granted under the Board Policies shall be severable and cumulative, and the revocation or amendment of any specific delegation shall not affect the authority otherwise granted unless so provided by the action of the Board.

C. The President & CEO may delegate, in whole or in part, the authority granted under the By-laws or Board Policies to such other officers and employees of the Agency as he or she may designate either by general or specific delegation, with the right to revoke such delegation at any time.

# Section 20.020 General Organization

A. The President & CEO shall establish a system of internal, administrative organization of the Agency. The general organization of the Agency shall provide for the administration and performance of the following functions:

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- 2. Engineering and Construction
- 3. Business Enterprises
- 4. Economic Development
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- 6. Communications
- 7. Procurement
- 8. DBE 9. EEO
- 10. Legal
- 11. Contracting and Program Development
- 12. Planning and System Development
- 13. Human Resources

14. Finance

- 15. Management Planning and Budgeting
- 16. Administration and Information Services

# Section 20.030 General Counsel and Deputy Secretary of the Agency

A. <u>Agency General Counsel (revised 6/27/08)</u> The individual or law firm serving as

General Counsel shall be selected by and shall report to the President & CEO. If the General Counsel is an individual, the President & CEO shall annually review the performance of the General Counsel and establish the salary of the General Counsel, which shall be included in the budget of the Agency approved by the Board of Commissioners. The General Counsel shall be the Agency's attorney and counselor at law and shall:

- 1. Have charge of and conduct all of the civil law business of the Agency, its departments, divisions, offices, officers, boards and commissions.
- 2. Institute, in the name of and on behalf of the Agency, all civil suits and other proceedings, at law or in equity necessary to protect the rights and interests of the Agency and enforce any and all rights, interests or claims against any and all persons, firms or corporations in whatever court or jurisdiction such action may be necessary and may also appear and interplead, answer or defend, in any proceeding or tribunal in which the Agency's interests are involved.
- 3. Prepare, or approve as to form, all leases, deeds, contracts, bonds, rules, regulations, resolutions, drafts of legislation and other instruments prior to the execution by the Agency.
- 4. Attend meetings of the Board of Commissioners and Committees of the Agency.
- 5. Upon request, furnish legal advice and opinions to the Board of Commissioners, the President & CEO, Department Heads, Agency officials, and to Agency committees, respecting Agency business.
- 6. Keep advised of civil and litigation matters of the Agency handled by special legal counsel.

B. <u>Agency Special Counsel.</u> The Board of Commissioners may retain law firms or attorneys to represent the Agency, from time to time, as Special Counsel in specialty legal areas. The utilization of such Special Counsel to assist the Agency on particular matters shall be under the direction of the General Counsel. The General Counsel shall establish procedures to coordinate

the delivery of legal services of Special Counsel and to assure that the Agency's President & CEO is informed with respect to Agency legal matters handled by Special Counsel such that the legal rights and interests of the Agency are protected.

- C. <u>Deputy Secretary of the Agency (rev. 9/26/03)</u>. The General Counsel shall also serve as Deputy Secretary of the Agency. The Deputy Secretary of the Agency shall:
- 1. Transcribe all of the proceedings of all meetings of the Board and its Committees and keep a journal of all proceedings of the Board.
- 2. Attest all contracts and papers and minutes of the Board and shall affix the Agency seal thereto when ordered to do so by the Board.
- 3. The Deputy Secretary of the Agency shall maintain the Agency By-laws, Collected Policies, and all official records of the Agency.

4. The Deputy Secretary shall receive all communications sent to the Board and shall present all communications received to the Board.

# Section 20.040 Chief Audit Executive Internal Auditor

A. The <u>Chief Audit Executive Internal Auditor</u> shall be selected by, and report directly to, the Board of Commissioners. The Executive Committee of the Board shall annually review the performance of the <u>Chief Audit Executive Internal Auditor</u> and establish the salary of the <u>Chief Audit Executive Internal Auditor</u>, which shall be included in the budget of the Agency approved by the Board of Commissioners. The <u>Chief Audit Executive Internal Auditor</u> shall serve at the pleasure of the Board and shall be. The <u>Chief Audit Executive Internal Auditor</u> shall be the Chief Audit Executive Internal Auditor shall be the Chief Audit Executive Internal Audit Executive Internal Auditor shall be the Chief Audit Executive Internal Audit Executive Internal Auditor shall be the Chief Audit Executive I

Open Session Item 10 d Attachment 6

## **COLLECTED BOARD POLICIES**

# OF THE

# **BI-STATE DEVELOPMENT AGENCY**

# OF THE

# MISSOURI-ILLINOIS METROPOLITAN DISTRICT

# Chapter 20. Organization

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- 2. Report as needed upon the progress, condition and needs of the Agency at each regular meeting of the Board of Commissioners, and recommend such measures as in the President & CEO's judgment will promote the Agency's interests.

- 3. Be responsible to the Board of Commissioners for the various facilities of the Agency, procurement of staff; the establishment and maintenance of separate programs and services within the Agency; the relationships and coordination of activities; and the planning, development and carrying out of Agency projects.
- 4. Provide staff assistance as necessary to assist any member of the Board in carrying out the responsibilities of the Board and of any Board office.
- 5. Be and is authorized to make and establish changes in the business procedures of the Agency, not inconsistent with the general policies established by the Board.

B. The authority granted under the Board Policies shall be severable and cumulative, and the revocation or amendment of any specific delegation shall not affect the authority otherwise granted unless so provided by the action of the Board.

C. The President & CEO may delegate, in whole or in part, the authority granted under the By-laws or Board Policies to such other officers and employees of the Agency as he or she may designate either by general or specific delegation, with the right to revoke such delegation at any time.

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- 1. Have charge of and conduct all of the civil law business of the Agency, its departments, divisions, offices, officers, boards and commissions.
- 2. Institute, in the name of and on behalf of the Agency, all civil suits and other proceedings, at law or in equity necessary to protect the rights and interests of the Agency and enforce any and all rights, interests or claims against any and all persons, firms or corporations in whatever court or jurisdiction such action may be necessary and may also appear and interplead, answer or defend, in any proceeding or tribunal in which the Agency's interests are involved.
- 3. Prepare, or approve as to form, all leases, deeds, contracts, bonds, rules, regulations, resolutions, drafts of legislation and other instruments prior to the execution by the Agency.
- 4. Attend meetings of the Board of Commissioners and Committees of the Agency.
- 5. Upon request, furnish legal advice and opinions to the Board of Commissioners, the President & CEO, Department Heads, Agency officials, and to Agency committees, respecting Agency business.
- 6. Keep advised of civil and litigation matters of the Agency handled by special legal counsel.

B. <u>Agency Special Counsel.</u> The Board of Commissioners may retain law firms or attorneys to represent the Agency, from time to time, as Special Counsel in specialty legal areas. The utilization of such Special Counsel to assist the Agency on particular matters shall be under the direction of the General Counsel. The General Counsel shall establish procedures to coordinate the delivery of legal services of Special Counsel and to assure that the Agency's President & CEO is informed with respect to Agency legal matters handled by Special Counsel such that the legal rights and interests of the Agency are protected.

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- 2. Attest all contracts and papers and minutes of the Board and shall affix the Agency seal thereto when ordered to do so by the Board.
- 3. The Deputy Secretary of the Agency shall maintain the Agency By-laws, Collected Policies, and all official records of the Agency.

4. The Deputy Secretary shall receive all communications sent to the Board and shall present all communications received to the Board.

# Section 20.040 Chief Audit Executive

A. The Chief Audit Executive shall be selected by, and report directly to, the Board of Commissioners. The Executive Committee of the Board shall annually review the performance of the Chief Audit Executive and establish the salary of the Chief Audit Executive, which shall be included in the budget of the Agency approved by the Board of Commissioners. The Chief Audit Executive shall serve at the pleasure of the Board and shall be the Chief Audit Executive of the Agency.

Open Session Item 10 e

From:	Taulby Roach, President and Chief Executive Officer;		
	Greg Smith, VP Procurement & Inventory Management		
Subject:	Sole Source Contracts for Hardware and Software Maintenance		
<b>Disposition:</b>	Approval		
<b>Presentation:</b>	Greg A. Smith, Vice President of Procurement & Inventory Management and		
	Kerry Kinkade, Vice President & Chief Information Officer		

#### **Objective**:

To present to the Board of Commissioners for approval, a request for sole source contracts for Hardware and Software Maintenance as budgeted for FY 2020.

#### **Background**:

Bi-State Development (**BSD**) has made significant investment in its technology platforms to enhance all aspects of our businesses. Each of these systems require continued support from the manufacturer/developer, to ensure the software functions as expected and remains current with technology updates. When software products are initially licensed and deployed, BSD enters into software maintenance agreements with the manufacturer/developer that ensure the necessary support is available. These software maintenance agreements provide for:

- 1) Correction of "bugs" discovered after software delivery;
- 2) Enhancement of the software to improve performance and maintainability;
- 3) Adaptive maintenance to ensure continued efficient operation in changing operational environments; and
- 4) Emergency support to correct issues that may interfere with the efficient operation of the software.

Contracts for technology hardware and software maintenance have historically been submitted to the Board individually as needed. During the October 2013 Operations Committee meeting, it was suggested that BSD consider revising this approach in favor of an annual approval of the required contracts. This has since become our adopted standard approach.

#### Analysis:

BSD's FY 2020 Operating Budget allocates approximately \$3,114,000 for costs associated with hardware and software maintenance contracts. Most of the contracts are less than \$100,000 per year, therefore, do not require approval of the Board of Commissioners. There are four providers, however, whose annual costs are anticipated to exceed the \$100,000 threshold which requires Board approval.

<u>Supplier</u>	<b><u>Product Description</u></b>	<u>Annual Cost</u>	
Kronos	Employee Timekeeping System	\$ 131,000	
Oracle	Financial/ERP System	\$ 576,000	
Scheidt and Bachmann	Farebox Management System	\$ 328,000	
Trapeze	Operations & Customer	\$ 1,360,000	
-	Service Systems		

BSD staff shall analyze each situation prior to entering into any contracts to verify the continued need and appropriate level of support. Negotiations will be conducted with the contractor to ensure reasonableness of cost.

Open Session Item Board of Commissioners Sole Source Contracts for Hardware and Software Maintenance June 28, 2019 Page 2

#### **Previous Committee Action:**

This item was presented at the May 31, 2019, Audit, Finance and Administration Committee meeting, and it has been recommended by the Committee for approval.

#### **Board Action Requested:**

It is requested that the Board of Commissioners approve the request for FY 2020 funding of Sole Source Contracts for Hardware and Software Maintenance, as presented.

#### **Funding Source:**

Hardware and software maintenance is budgeted in the annual operating budget and funded through local sales tax appropriations.
#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI - ILLINOIS METROPOLITAN DISTRICT AWARDING CONTRACTS FOR HARDWARE AND SOFTWARE MAINTENANCE SERVICES

#### PREAMBLES:

*Whereas*, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to acquire by gift, purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, airports, wharves, docks, harbors, and industrial parks adjacent to and necessary and convenient thereto, bridges, tunnels, warehouses, grain elevators, commodity and other storage facilities, sewage disposal plants, passenger transportation facilities, and air, water, rail, motor vehicle and other terminal or parking facilities; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

*Whereas*, Board Policy Chapter 50, §50.010(A)(8) and §50.010 (E)(1)(b), require Board approval of all Non-competitive ("sole source or single bid") Procurements exceeding \$100,000; and

Whereas, funding is provided through the Agency Operating Budget; and

*Whereas*, the Agency has made significant investment in its technology platforms to enhance all aspects of its operations. Each of these systems require continued support from the manufacturer/developer to ensure that the software functions as expected and remains current with technology updates; and

*Whereas*, when software products are initially licensed and deployed, the Agency enters into software maintenance agreements with the manufacturer/developer to ensure that the necessary support is available. Pursuant to the October, 2013 Board Operations Committee recommendation, only annual Board approval of hardware and software maintenance contracts will henceforth be obtained, rather than individually as needed; and

*Whereas,* the cost of most of the contracts are less than the S100,000 Board Policy threshold and therefore do not require Board approval, however four providers: Kronos, Oracle, Scheidt and Bachmann, and Trapeze, their annual contract costs are each anticipated to approach or exceed the \$100,000 threshold; and

*Whereas,* it is feasible, necessary and in the public interest for the Agency to approve the award of "sole source" contracts for Kronos, Oracle, Scheidt and Bachmann, and Trapeze, for the support of the Agency's hardware and software systems as required and within the amounts provided for in the FY2020 Operations Budget, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI- ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Board of Commissioners Resolution 969 Bi-State Development Agency Board of Commissioners June 28, 2019 Contract for Hardware and Software Maintenance Page 1

Section 1. Findings. The Board of Commissioners hereby finds and determine s those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section I.

<u>Section 2.</u> <u>Approval of the Sole Source Contracts.</u> The Board of Commissioners hereby approves the sole source contracts for Kronos, Oracle, Scheidt and Bachmann, and Trapeze, for the support of the Agency's hardware and software systems as required and within the amounts provided for in the FY2020 Operations Budget, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contracts and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited.</u> No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Kronos, Oracle, Scheidt and Bachmann, and Trapeze.

Section 6. <u>Governing Law.</u> The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability.</u>.. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8</u>. <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and the Contracts.

Section 9. <u>Effective Date.</u>.. This Resolution shall be in full force and effect from and after its passage and approval.

Board of Commissioners Resolution 969 Bi-State Development Agency Board of Commissioners June 28, 2019 Contract for Hardware and Software Maintenance Page 2 **ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_\_\_

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 969 Bi-State Development Agency Board of Commissioners June 28, 2019 Contract for Hardware and Software Maintenance Page 3 Open Session Item 10 f

From:	Taulby Roach, President and Chief Executive Officer;
	Charles A. Stewart, Jr., Executive Vice President – Organizational Effectiveness
Subject:	Contract Award -Voluntary Employee Benefits Insurance Program
<b>Disposition:</b>	Approval
Presentation	: Greg A. Smith, V.P. Procurement & Inventory Mgmt., David J. Toben, Director of
	Benefits

## **Objective:**

To present to the Board of Commissioners for approval, a request for authorization to award Contract 19-RFP-105913-FP - Voluntary Employee Benefits Insurance Program.

## **Background:**

On March 3, 2019, Gallagher Benefit Services, on behalf of and in conjunction with Bi-State Development (**BSD**), issued Solicitation 19-RFP-105913-FP to retain a qualified firm to offer voluntary Critical Illness, Off-The-Job Accident, Permanent Life insurance with Long Term Care Rider, and Individual Short Term Disability benefits to employees of BSD. The contract period of performance includes three (3) base years and two (2) option years. Rates should be guaranteed for three (3) years at a minimum. BSD will exercise the option years at its discretion. A Disadvantaged Business Enterprise (DBE) Goal was not recommended for this project. The solicitation was advertised on BSD's website, and the firms were asked to verify their pre-qualifications based on the following:

- Financial strength rating of A- or better (AM Best and/or Standard & Poor's)
- Bidder must be a direct representative of an insurance company (not a third party broker)
- Guarantee Issue Underwriting
- Waived Participation Requirement
- Waived Pre-existing conditions
- 3 Year Rate Guarantee
- No benefit waiting period
- Quote monthly premiums
- Include portability and stipulations for terminating employees
- Takeover of current Critical Illness and Off-The Job Accident is not requested
- The carrier is required to accept a self-bill and handle reconciliation
- Technology Funding is requested to offset the cost of enrollment file implementation

Proposals were due March 22, 2019, and Gallagher received a total of seven (7) responses that met the minimum requirements. They were submitted by:

1. Allstate	5. Trustmark
2. Cigna	6. Unum
3. The Hartford	7. Voya
4. MetLife	

Open Session Agenda Item Board of Commissioners Contract Award – Voluntary Critical Illness and Accident Insurance Program June 28, 2019 Page 2

<u>Critical Illness</u> insurance provides for a benefit percentage of a stated policy face amount, predicated on the type of illness covered. Common policy face amounts are \$10,000, \$20,000 and \$30,000 and are guaranteed issue with no pre-existing conditions, if done so under an employer group sponsored program. Common covered illnesses include heart attack, stroke, cancer, end stage renal disease, organ transplants, and coronary artery disease. This protection is available to both the employee and their covered dependents, typically in a four tier premium rate structure (employee only, employee plus spouse, employee plus child(ren), or employee plus family).

<u>Off-The-Job Accident</u> insurance provides for a stated, per occurrence or daily amount of benefit, in the event an employee or their covered dependent is involved in a non-work related accident. The benefit is designed to help with the unexpected upfront costs associated with emergency and inpatient care following a non-work related accident. A set dollar amount is commonly paid for a hospital admission, daily hospital or ICU confinement, emergency room care, air and land ambulance, etc.

<u>Permanent Life Insurance with a Long Term Care Rider</u> offers the employee the option to purchase life insurance at their current age and lock the rate in. Additionally, the Long Term Care rider can be accessed for a benefit of the lesser to 6% of the face amount or \$3,000 Monthly Benefit for Nursing Home Care/Assisted Living Facility.

<u>Individual Short Term Disability</u> provides a benefit in the event a participant is unable to perform the duties of their own occupation and qualifies for the plans disability benefit. There is a 30 day waiting period and the plan may pay up to 60% of income, but employees typically purchase a set amount of income they want to protect.

## Analysis:

On April 19, 2019, Gallagher met with the BSD evaluation team and provided their technical and financial (cost) marketing results comparison of all seven (7) companies. Based on the information provided, the evaluation team agreed to recommend to the Committee that BSD expand their voluntary benefit program and offer Permanent Life insurance with the Long Term Care Rider and Individual Short Term Disability (for union represented employees) in addition to its current Critical Illness and Off-The-Job Accident benefit offerings. In addition, BSD agreed with Gallagher's recommendation that these benefits should be offered on an after-tax payroll deduction basis, thereby allowing the employee to cancel the benefit at any time.

Through its evaluation of the seven (7) companies and their ability to offer all four products, Gallagher determined that Unum offered the most advantageous coverage terms for the premium cost, and the BSD evaluation team concurred. In addition, Unum offers a 3-year rate guarantee and streamlined administrative support for these products.

To determine the estimated contract cost for these proposed benefits, an 18% average over-all enrollment participation level was assumed, based upon industry standards. There are approximately 2,300 benefits eligible employees, generating an anticipated average enrollment of

Open Session Agenda Item Board of Commissioners Contract Award – Voluntary Critical Illness and Accident Insurance Program June 28, 2019 Page 3

415 for the Critical Illness, Off-The-Job Accident and Whole Life with Long Term Care Rider voluntary products and 1,700 eligible for the Individual Short Term Disability voluntary product, generating an anticipated enrollment average enrollment of 305. Salaried employees would not be eligible for the Individual Short Term Disability voluntary benefit, as they have company provided short term disability coverage.

Based on these assumptions, the projected annual contract fees are as follows:

Critical Illness - \$190,000 Accident - \$80,000 Permanent Life with Long Term Care Rider - \$220,000 Individual Short Term Disability - \$60,000

## **Funding Source:**

This voluntary benefit program is 100% contributory on the part of BSD employees and is completely funded by payroll deductions. BSD will be expected to pay the payroll deducted premium on behalf of the electing employee.

### **Previous Committee Action:**

This item was presented at the May 31, 2019, Audit, Finance and Administration Committee meeting, and it has been recommended by the Committee for approval.

## **Board Action Requested:**

It is recommended that the Board of Commissioners, approve this request to award Contract 19-RFP-105913-FP - Voluntary Employee Benefits Insurance Program to Unum, at an estimated employee funded cost of \$550,000 annually or **\$2,750,000** for three (3) base years and two (2) option years of the contract. Actual payments under the contract during its term will be dependent upon the actual level of employee participation and their plan selection.

#### **Attachments:**

Spreadsheet - evaluation of proposals

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF A CONTRACT TO UNUM FOR VOLUNTARY EMPLOYEE BENEFITS INSURANCE PROGRAM

#### PREAMBLES:

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas,* Board Policy Chapter 50, §50.010(E)(1)(a), requires Board approval of Competitive Negotiated Procurements which exceed \$500,000; and

*Whereas,* this program is 100% contributory on the part of BSD employees and is completely funded by payroll deductions; and

*Whereas,* on March 3, 2019, Gallagher Benefit Services, on behalf of, and in conjunction with, Bi-State Development (BSD), issued Solicitation 19-RFP-105913-FP to retain a qualified firm to offer voluntary Critical Illness, Off-The-Job Accident, Permanent Life insurance with Long Term Care Rider, and Individual Short Term Disability benefits to employees of BSD; and

*Whereas*, in response to the solicitation, Gallagher received a total of seven (7) responses that met the minimum requirements; and

*Whereas*, on April 19, 2019, Gallagher met with the BSD evaluation team and provided their technical and financial (cost) marketing results comparison of all seven (7) companies, and based on the information provided, the evaluation team agreed to recommend to the Committee that BSD expand their voluntary benefit program and offer Permanent Life insurance with the Long Term Care Rider and Individual Short Term Disability (for union represented employees) in addition to its current Critical Illness and Off-The-Job Accident benefit offerings; and

*Whereas*, through its evaluation of the seven (7) companies and their ability to offer all four products, Gallagher determined that Unum offered the most advantageous coverage terms for the premium cost, and the BSD evaluation team concurred, and, in addition, Unum offers a 3-year rate guarantee and streamlined administrative support for these products; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the award of Contract 19-RFP-105913-FP - Voluntary Employee Benefits Insurance Program to Unum, at an estimated employee funded cost of \$550,000 annually or \$2,750,000, for three (3) base years and two (2) option years of the contract, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of the Contract</u>. The Board of Commissioners hereby approves the award of Contract 19-RFP-105913-FP - Voluntary Employee Benefits Insurance Program to Unum, at an estimated employee funded cost of \$550,000 annually or \$2,750,000, for three (3) base years and two (2) option years of the contract, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Unum.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_\_\_\_

Deputy Secretary to the Board of Commissioners

Open Session Item 10 f Attachment



Accident Insurance Critical Illness Insurance Permanent Life Insurance Short Term Disability Insurance

## **PROVIDER PROPOSALS**

Prepared By: Gallagher Benefit Services, Inc.

## **EXCLUSIVELY FOR:**

## **Bi-State Development Agency**

GBS Proprietary & Confidential

The information contained herein is subject to the disclosures and disclaimers on the final page of this proposal.

Carrier Information	Wallstate. You're in good hands	บกํบํํฑํ	THE	MetLife	Trustmark benefits beyond benefits	
Pricing						
Accident	4	5	4	3	2	3
Critical Illness	4	5	2	2	2	4
Whole Life with LTC Rider-New Coverage	Not Offered	3	Not Offered	Not Offered	2	1
Voluntary STD-New Coverage-Union only	4	4	3	3	5	Not Offered
Total Score	12	17	9	8	11	8
Ranking	2	1	4	5	3	6

Critical Illness coverage-Hartford, Metlife, Trustmark and Voya-Child coverage additional cost Scoring considers benefit design and variability amoung age brackets and tiers

Carrier Information	W Allstate.	บกํบํ๛ํ	THE	MetLife	Trustmark benafits beyond benefits	
					and the second	
Technical Evaluation						
Vendor Financial Strength	5	4	4	5	3	4
Overall completion of requested information	2	5	4	4	4	3
Ability to offer all requested coverages	3	5	3	3	3	3
Experience with Enrollment method	4	5	5	5	5	4
Compatibility with payroll system	4	4	4	4	4	4
Experience in the market	4	5	4	5	5	4
Experience of the Account team	5	5	5	4	4	4
Ability to offer Performance Guarantees	2	5	3	3	3	5
Length of rate gurantee (5 = 3 years for all coverages offered)	4	5	4	4	3	5
Total Score	33	43	36	37	34	36
Ranking	6	1	3	2	5	4

Scoring based on 1-5 scale. Overall rankings determined by score

Open Session Item 10 g

From:	Taulby Roach, President and Chief Executive Officer;	
	Charles A. Stewart, Jr., EVP of Organizational Effectiveness	
Subject:	25th Amendment to the Pension Plan for Salaried Employees of the Bi-State	
-	Development Agency of Missouri-Illinois Metropolitan District	
<b>Disposition:</b>	Approval	
Presentation: Charles A. Stewart, Jr., EVP of Organizational Effectiveness		

## **Objective:**

To present to the Board of Commissioners, a request for approval of the 25th Amendment to the Bi-State Development Salaried Employees' Pension Plan.

## **Background:**

Currently, in Sec. 5.07(b) of the Plan Document, when a Vested Active Plan Participants dies prior to retirement, the Beneficiary has only one benefit election available, which is 50% of the accrued benefit amount that would have been payable to the Participant had he/she retired on the 1<sup>st</sup> day of the month, immediately preceding their death.

## Analysis:

At its February 6, 2019 meeting, the Salaried Pension Committee discussed and voted to recommend an Amendment to revise the Active Death Benefit as follows:

1. Change Sec. 5.07(b) of the Plan Document so that when a Vested Active Plan Participant dies prior to retirement, their Beneficiary is eligible for 100% of the accrued benefit, rather than 50%, and allow for the Beneficiary to choose among the survivor portion of all available payment options.

The purpose of Plan Amendment 25 is to bring this survivor benefit in line with our other defined benefit pension plans.

## **Funding Source:**

No funding request is made for this matter. The pension plans are funded by employer and employee contributions.

In the next valuation, however, the annual recommended contribution to the trust will be increased by an estimated \$31,000 due to these plan changes.

## **Previous Committee Action:**

This item was presented at the May 31, 2019, Audit, Finance and Administration Committee meeting, and it has been recommended by the Committee for approval.

Open Session Agenda Item Board of Commissioners 25th Amendment to the Pension Plan for the Salaried Employees of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District June 28, 2019 Page 2

## **Board Action Requested:**

That the Board of Commissioners approve the 25th Amendment to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District, at the June 28, 2019 meeting.

## Attachment:

- 1. Twenty-Fifth Amendment to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District.
- 2. Bi-State Development Salaried Employees' Pension Plan Active Death Benefit Study.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE PRESIDENT AND CEO TO ADOPT THE 25TH AMENDMENT TO THE PENSION PLAN FOR SALARIED EMPLOYEES OF THE BI-STATE DEVELOPMENT AGENCY

#### Preambles:

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to acquire by gift, purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, airports, wharves, docks, harbors, and industrial parks adjacent to and necessary and convenient thereto, bridges, tunnels, warehouses, grain elevators, commodity and other storage facilities, sewage disposal plants, passenger transportation facilities, and air, water, rail, motor vehicle and other terminal or parking facilities; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

*Whereas,* Board Policy 70.050(A)(3), 70.050(A)(4), and 70.050(A)(5), provide that the Board shall oversee Trustee administration of the pension and 401(k) retirement savings plans; approve amendments, benefit formulas and funding to the plans; and review plan investment policies, procedures and provisions; and

*Whereas,* currently, in Section 5.07(b) of the Plan Document, when a Vested Active Plan Participant dies prior to retirement, the Beneficiary has only one benefit election available, which is 50% of the accrued benefit amount that would have been payable to the Participant had he/she retired on the 1st day of the month, immediately preceding their death; and

*Whereas*, at its February 6, 2019 meeting, the Salaried Pension Committee discussed and voted to recommend an Amendment to revise the Active Death Benefit as follows: Change Section 5.07(b) of the Plan Document so that when a Vested Active Plan Participant dies prior to retirement, their Beneficiary is eligible for 100% of the accrued benefit, rather than 50%, and allow for the Beneficiary to choose among the survivor portion of all available payment options; and

*Whereas,* the purpose of Plan Amendment 25 is to bring this survivor benefit in line with BSD other defined benefit pension plans; and

*Whereas,* it is feasible, necessary and in the public interest for the Board to authorize the President and CEO to adopt the 25th Amendment to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Resolution 971 Bi-State Development Agency Board of Commissioners June 28, 2019 Approving Amendment #25-Pension Plan for Salaried Employees Page 1 Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Authorization of the President and CEO to Adopt Amendment 25 to the Pension Plan for</u> Salaried Employees. The Board of Commissioners hereby authorizes the President and CEO to adopt the 25th Amendment to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> Form of the Amendment. The form of the Amendment (Amendment #25 as provided in the Attachment to the Briefing Paper and made a part hereof), in the form presented to this meeting, is hereby approved, and officers of the Agency, including without limitation, the President and CEO and Executive Vice President of Operational Effectiveness, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the adoption of the Amendment and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

#### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_\_\_\_\_ Deputy Secretary to the Board of Commissioners

Resolution 971

Bi-State Development Agency Board of Commissioners June 28, 2019 Approving Amendment #25-Pension Plan for Salaried Employees Page 3

## <u>Exhibit A</u>

(Amendment #25 to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District)

Resolution 971

Bi-State Development Agency Board of Commissioners June 28, 2019 Approving Amendment #25-Pension Plan for Salaried Employees Page 4 Open Session Item 10 g Attachment 1

## Amendment Number 25 to the Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District

The Pension Plan for Salaried Employees of the Bi-State Development Agency of Missouri-Illinois Metropolitan District, as restated and amended in its entirety effective January 1, 2014, is hereby amended as set forth below.

- 1. Effective as of January 1, 2019, existing Section 5.07 is deleted and replaced with the following:
  - 5.07 <u>Death Benefit Prior to Pension Commencement Date</u>. Effective as of January 1, 2019,
    - (a) <u>Participant with less than Five (5) years of Credited Service</u>: If an active Participant who has completed less than five (5) years of Credited Service dies prior to his Pension Commencement Date, his beneficiary shall be paid the Participant's Accumulated Cash Share, if any, in a lump sum.
    - (b) Participant with Five (5) or more years of Credited Service: If an active Participant dies prior to his Pension Commencement Date but after completing at least five (5) years of Credited Service, his beneficiary shall be entitled to a monthly benefit equal to 100% of the amount which would have been payable to the Participant had he retired on the first day of the month immediately preceding the date of his death. Such monthly benefit shall be the survivor portion of a Normal Form pension or any Optional Form pension chosen by the beneficiary.

The death benefit shall be payable as follows: (i) if the Participant completed at least 10 years of Credited Service as of the date of his death, the benefit shall be payable commencing on the first day of the month next following the Participant's date of death and terminating with the last payment due immediately preceding the death of the beneficiary, or, (ii) if the Participant completed at least five (5) years of Credited Service but less than ten (10) years of Credited Service as of the date of his death, the benefit shall be payable commencing on the first day of the month next following the date the Participant would have attained his Normal Retirement Date.

Anything herein to the contrary notwithstanding, if the Participant's beneficiary is under the age of twenty-four (24) on the date such benefit under this Section 5.07 commences to be paid to such beneficiary, the death benefit to such beneficiary shall cease upon the earlier to occur of the following:

(a) The death of such beneficiary; or

(b) The later of: (i) the date such beneficiary attains age twenty-four (24); or (ii) the date which is ten (10) years after the date on which the benefit under this Section 5.07 commences to be paid to such beneficiary.

If the death benefit commences before the Participant's Normal Retirement Date, the benefit shall be calculated in accordance with Section 5.02.

Upon the death of the beneficiary, the beneficiary's designated beneficiary shall be entitled to receive a single sum benefit in an amount equal to the excess, if any, of the Participant's Accumulated Cash Share (determined as of the date of the Participant's death) over the sum of the monthly benefit payments which shall have been paid prior to the death of the Participant's beneficiary.

The term "beneficiary" as used in this Section 5.07 is defined in Section 11.01.

Except as set forth herein, the Plan remains in full force and effect.

IN WITNESS WHEREOF, the Employer has caused this Amendment Number 25 to be executed by its duly authorized officer this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

Attest:	By:
Name:	Taulby Roach
Title:	Title: President and Chief Executive Officer

4841-3853-1974, v. 1

Open Session Item 10 g Attachment 2



500 North Broadway Suite 1750 SI. Louis, MO 63102 USA

Tel + 314 231 3031 Fax + 314 231 0249 milliman.com

August 8, 2018

Salaried Pension Committee c/o Bi-State Development 211 North Broadway, Suite 700 St. Louis, MO 63102

## RE: Bi-State Development Salaried Employees' Pension Plan – Active Death Benefit Study

Dear Pension Committee Members:

The purpose of this letter is to provide the Salaried Pension Committee with a cost estimate for changing the active death benefit from the current benefit, which is 50% of the accrued benefit, to 100% of the accrued benefit and allowing beneficiaries to choose among the survivor portion of all available payment options. For purposes of this study, we have assumed that all beneficiaries elect the 100% joint and survivor form, which is the most valuable option.

As shown on the attached Exhibit, the proposed change to the active death benefit lowers the estimated funded percentage from 76.5% to 76.3% and is estimated to increase the annual recommended contribution by \$31,276.

This cost estimate is based on the same participant data, assumptions and methods that were utilized in the June 1, 2017 actuarial valuation. To the extent that emerging experience deviates from these assumptions, the actual cost increase could be higher or lower.

Milliman is a firm of actuaries and consultants. We are not attorneys and cannot provide legal opinions or advice. Milliman makes no representation as to the potential applicability of Missouri Revised Statutes 105.684, 105.665 and related sections. If Bi-State Development determines that these statutes are applicable, Milliman can provide the "cost statement" required thereunder.

In preparing this report, we relied, without audit, on information (some oral and some in writing) supplied by Bi-State Development. This information includes, but is not limited to, Plan documents and provisions, employee data, and financial information. In our examination of these data, we have found them reasonably consistent and comparable with data used for other purposes. Since the valuation results are dependent on the integrity of the data supplied, the results can be expected to differ if the underlying data is inaccurate or missing. It should be noted that if any data or other information is inaccurate or incomplete, our calculations may need to be revised.

On the basis of the foregoing, we hereby certify that, to the best of our knowledge and belief, this report is complete and accurate and has been prepared in accordance with generally recognized and accepted actuarial principles and practices which are consistent with the principles prescribed by the Actuarial Standards Board and the Code of Professional Conduct and Qualification Standards for Public Statements of



Salaried Pension Committee August 8, 2018 Page 2

Actuarial Opinion of the American Academy of Actuaries. We are members of the American Academy of Actuaries and meet the Qualification Standards to render the actuarial opinion contained herein.

Actuarial computations included in this report are for the exclusive purposes cited in this report. Determinations for purposes other than those specifically referenced in this report may be significantly different. Accordingly, additional determinations may be needed for other purposes, such as judging benefit security on a settlement basis.

These cost estimates are subject to the uncertainties of a regular actuarial valuation; the costs are inexact because they are based on assumptions that are themselves necessarily inexact, even though we consider them reasonable. Thus, the emerging costs may vary from those presented in this report to the extent actual experience differs from that projected by the actuarial assumptions.

This report has been prepared for the internal use of and is only to be relied upon by Bi-State Development and its auditors; it is not for the use or benefit of any third party for any purpose. No portion of this report may be disclosed to any other party without Milliman's prior written consent. In the event such consent is given, the report must be provided in its entirety, unless prior written consent is obtained from Milliman. We recommend that any such party have its own actuary or other qualified professional review this report to ensure that the party understands the assumptions and uncertainties inherent in our estimates. We respectfully submit the following report, and we look forward to discussing it with you.

We are available to address any questions that you may have regarding our report.

Sincerely,

Mild of K

Michael J. Zwiener, FSA Consulting Actuary

cc: Charles Stewart Dave Toben

Enclosure

within him

William D. Winningham, EA Consulting Actuary

## **Bi-State Development Salaried Employees' Pension Plan**

# Development of Recommended Contribution Based on Proposed Active Death Benefit

	06/01/2017 Actuarial <u>Valuation</u>	Proposed Active Death <u>Benefit</u>
1. Actuarial Accrued Liability	86,602,702	86,814,591
2. Actuarial Value of Assets	66,248,667	66,248,667
- Funded Percentage	76.5%	76.3%
3. Unfunded Actuarial Accrued Liability: (1) - (2)	20,354,035	20,565,924
4. Projected Unit Credit Normal Cost	2,030,733	2,043,400
5. Expected Employee Contributions	498,524	498,524
6. Expense Load	110,044	110,044
<ol> <li>Projected Unit Credit Normal Cost, Net of Expected Employee Contributions, with Expense Load: (4) - (5) + (6)</li> </ol>	1,642,253	1,654,920
8. Years Remaining in Amortization Period	23	23
9. Amortization of Unfunded Actuarial Accrued Liability	1,687,557	1,705,125
10. Recommended Contribution at Beginning of Year: (7) + (9)	3,329,810	3,360,045
10. Recommended Contribution with Interest	3,444,382	3,475,658
13. Increase in Recommended Contribution	N/A	31,276

This work product was prepared solely for the Bi-State Development Salaried Employees' Pension Plan for the purposes described herein and may not be appropriate to use for other purposes. Milliman does not intend to benefit and assumes no duty or liability to other parties who receive this work. Milliman recommends that third parties be aided by their own actuary or other qualified professional when reviewing the Milliman work product.

Open Session Item 11

From:	Taulby Roach, President and Chief Executive Officer
	Mark Vago, Senior Vice President and Chief Financial Officer
Subject:	Revisions to <i>Board Policy</i> , <i>Section 30.050</i> , Financial Reporting – Monthly
<b>Disposition:</b>	Approval
<b>Presentation:</b>	Mark Vago, Senior Vice President and Chief Financial Officer

## **Objective:**

To present to the Board of Commissioners, for approval, an amendment to revise policy for defining the required financial statement presentation to the Board of Commissioners and each operating company.

It is also requested that the Board of Commissioners designate that the proposed revisions to Board Policy, Section 30.050, Financial Reporting – Monthly, not be tabled pursuant to Article VI(D) of the Board Policies, as it is in the best interest of the Agency that these revisions be approved at the Board meeting on June 28, 2019.

## **Background:**

• Board Policy requires financial statements be presented not less than quarterly and include the following statements: Transmittal letter, including disclaimer; Balance Sheet; Statement of Revenue, Expense and Income (Loss); Cash Receipts and Disbursement Schedule; Capital Expenditures for Active Projects; Statement of Cash Flows; and Aged Receivables.

## **Recommendation Summary:**

- <u>Retain</u>: President & CEO transmittal letter, including disclaimer
- <u>Retain</u>: Combining Statement of Activity and Combining Statement of Financial Position for Business Units and the Self Insurance Units, with interfund eliminations
- <u>Retain</u>: Business Divisions Combining Statement of Activity and Combining Statement of Financial Position, with interfund eliminations
- <u>Retain and Modify</u>: Financial highlight for each Business Unit be presented in focus point format, instead of full narrative.
- Modify: Financial Statements for each Business Unit being presented should include:
  - Statement of Activity (Revenue and Expense) with Supporting Schedule of Contract, Sales Tax and Grant Revenue, as applicable;
  - o Statement of Financial Position (Balance Sheet);
  - Statement of Cash Flow.
- <u>Remove:</u> Financial Statements for each Business Unit deemed excessive or redundant include:
  - Schedule of Wages and Benefits
  - Schedule of Cash Receipts and Disbursements
  - Schedule of Aged Receivables
  - o Capital Expenditures for Active Projects
- <u>Retain and Modify</u>: Performance Indicators for <u>each Business Unit</u> be limited to only

critical/key indicators. The critical/key indicators will be presented as a one page dashboard in conjunction with the Financial Statements. A separate KPI book will no longer be published, but the data will be maintained. The peer transit group comparisons using National Transit Database statistics will be published annually under separate cover.

- <u>Remove and Modify</u>: Financial Statements presentation for the three (3) Self-Insurance Units will be in a combined format with all units on a single page, with interfund eliminations. Individual unit Financial Statements would be removed. The combined presentation of Financial Highlights and Financial Statements is recommended due to claims expense being the primary influence on financial performance.
- <u>Modify</u>: Include cross reference key from financial and key performance indicator highlights to financial statements and key performance indicator document.

## **Previous Committee Action:**

This item was presented at the May 31, 2019, Audit, Finance and Administration Committee meeting, and it has been recommended by the Committee for approval.

## **Board Action Requested:**

The Audit, Finance and Administration Committee recommends that the Board of Commissioners approve the amendments as outlined in the attachments to *Board Policy*, *Section 30.050*, *Financial Reporting – Monthly*.

In addition, it is requested that the Board of Commissioners designated that the proposed revisions to Board Policy, Section 30.050, Financial Reporting – Monthly, not be tabled pursuant to Article VI(D) of the Board Policies, as it is in the best interest of the Agency that these revisions be approved at the Board meeting on June 28, 2019.

## Attachments:

- 1. Board Policy, Section 30.050, Financial Reporting Monthly. (Current)
- 2. Board Policy, Section 30.050, Financial Reporting. (Redline Copy)
- 3. Board Policy, Section 30.050, Financial Reporting. (Clean Copy with proposed revisions)
- 4. A restatement of the 2019 Quarterly Financial Statements for the period ending December 31, 2018 for Metro Transit, which reflect the recommended changes.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT TO APPROVE REVISIONS TO BOARD POLICY, SECTION 30.050, FINANCIAL REPORTING – MONTHLY

#### PREAMBLES:

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

*Whereas,* Article VI of the Bylaws – Board Policies of the Agency, provides that any action by the Board establishing policy, administrative, business, or otherwise, shall be known as "Board Policies" and that the Board may adopt, amend or repeal, in whole or in part, the Board Policies at any meeting of the Board, except that unless otherwise designated by the Chair, all Board Policies shall be tabled for a period of one month and shall become effective upon adoption by the Board; and

*Whereas,* Board Policy requires financial statements be presented not less than quarterly and include the following statements: Transmittal letter, including disclaimer; Balance Sheet; Statement of Revenue, Expense and Income (Loss); Cash Receipts and Disbursement Schedule; Capital Expenditures for Active Projects; Statement of Cash Flows; and Aged Receivables; and

*Whereas,* in an effort to streamline BSD Board meetings, it has been recommended that certain changes be made in the presentation of monthly financial statements as follows:

- <u>Retain</u>: President & CEO transmittal letter, including disclaimer
- <u>Retain</u>: Combining Statement of Activity and Combining Statement of Financial Position for Business Units and the Self Insurance Units, with interfund eliminations
- <u>Retain</u>: Business Divisions Combining Statement of Activity and Combining Statement of Financial Position, with interfund eliminations
- <u>Retain and Modify</u>: Financial highlight <u>for each Business Unit</u> be presented in focus point format, instead of full narrative.
- <u>Modify</u>: Financial Statements for each Business Unit being presented should include:
  - Statement of Activity (Revenue and Expense) with Supporting Schedule of Contract, Sales Tax and Grant Revenue, as applicable;
  - Statement of Financial Position (Balance Sheet);
  - Statement of Cash Flow.
- <u>Remove:</u> Financial Statements for each Business Unit deemed excessive or redundant include:
  - Schedule of Wages and Benefits
  - o Schedule of Cash Receipts and Disbursements
  - o Schedule of Aged Receivables
  - o Capital Expenditures for Active Projects

Resolution 972

Bi-State Development Agency Board of Commissioners June 28, 2019

Revision to Section 30.050, Financial Reporting – Monthly Page 1

- <u>Retain and Modify</u>: Performance Indicators for <u>each Business Unit</u> be limited to only critical/key indicators. The critical/key indicators will be presented as a one page dashboard in conjunction with the Financial Statements. A separate KPI book will no longer be published, but the data will be maintained. The peer transit group comparisons using National Transit Database statistics will be published annually under separate cover.
- <u>Remove and Modify</u>: Financial Statements presentation for the three (3) Self-Insurance Units will be in a combined format, with interfund eliminations. Individual unit Financial Statements would be removed. The combined presentation of Financial Highlights and Financial Statements is recommended due to claims expense being the primary influence on financial performance.
- <u>Modify</u>: Include cross reference key from financial and key performance indicator highlights to financial statements and key performance indicator document; and

*Whereas*, staff has recommended that these measures be implemented as soon as approved; therefore, requiring the Board waive tabling the proposed revisions to the Policy so that they are effective upon Board approval; and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to approve and adopt revisions to Board Policy, Section 30.050, *Financial Reporting – Monthly*, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of Board Policy Revisions</u>. The Board of Commissioners hereby approves and adopts Board Policy, Section 30.050, *Financial Reporting – Monthly*, and waives tabling of the Section 30.050, *Financial Reporting – Monthly* revisions so that they are effective upon Board approval, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> Form of the Board Policy Section 30.050 Revisions. The form of the Section 30.050, *Financial Reporting – Monthly* revisions (as provided in the Attachments to the Briefing Paper and made a part hereof), substantially in the form presented to this meeting are hereby approved, and officers of the Agency, including without limitation, the President and CEO and Senior Vice President and CFO, are hereby authorized and directed to execute and deliver and attest, respectively, the Section 30.050, *Financial Reporting – Monthly* revisions, with such changes, modifications, insertions and omissions as may be deemed necessary or desirable to affect the Section 30.050, *Financial Reporting – Monthly*, with the necessity and desirability of such changes, modifications, insertions and omissions conclusively evidenced by their execution thereof.

<u>Section 4.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO and Senior Vice President and CFO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Resolution 972 Bi-State Development Agency Board of Commissioners June 28, 2019 Revision to Section 30.050, Financial Reporting – Monthly Page 2 <u>Section 5.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 6. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

<u>Section 7.</u> <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 8. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 9</u>. <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

<u>Section 10</u>. <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28th day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Its\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Resolution 972 Bi-State Development Agency Board of Commissioners June 28, 2019 Revision to Section 30.050, Financial Reporting – Monthly Page 3

Open Session Item 11 Attachment 1

### **COLLECTED BOARD POLICIES**

### OF THE

### **BI-STATE DEVELOPMENT AGENCY**

## OF THE

#### MISSOURI-ILLINOIS METROPOLITAN DISTRICT

#### **Chapter 30 Audit, Finance and Budget**

#### Section 30.050 Financial Reporting – Monthly (revised 10/23/09)

A. <u>Policy.</u> It is the policy of the Agency to prepare the financial results of each operating company as required by specific agreement, but not less than quarterly. Financial statements for the Board of Commissioners shall be prepared quarterly, and include the following statements:

- 1. Transmittal letter of noteworthy variations, including disclaimer
- 2. Balance Sheet
- 3. Statement of Revenue, Expense Income (Loss)
- 4. Cash Receipts and Disbursement Schedule
- 5. Capital Expenditures for Active Projects
- 6. Statement of Cash Flows
- 7. Aged Receivables

### **Disclaimer:**

The following disclaimer shall be included in each transmittal letter of noteworthy variance:

"These interim financial statements are not in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP) due to the following reasons: Depreciation is not shown as an operating expense, but as other non-operating expense; capital contributions and total net assets are now shown on the Statement of Revenue, Expense, Income (Loss); and there are no accompanying footnote disclosure requirements or Management Discussion and Analysis (MD & A) sections included."
Open Session Item 11 Attachment 2

#### COLLECTED BOARD

#### **POLICIES OF THE**

#### **BI-STATE DEVELOPMENT**

#### AGENCY OF THE

#### MISSOURI-ILLINOIS METROPOLITAN DISTRICT

#### Chapter 30 Audit. Finance and Budget

Section 30.050

#### Financial Reporting\_<u>Monthly</u> (revised <u>0510/3123/201909</u>)

A. <u>Policy</u>. It is the policy of the Agency to prepare <u>monthly</u> the financial results of <u>each-the</u> operating companiesy as required by specific agreement, but not less than quarterly. Financial statements for the Board of Commissioners shall be prepared quarterly, and include the <u>following information</u>, as applicablefollowing statements:

- 1. Transmittal letter, including disclaimer of noteworthy variations, including disclaimer
- Financial Highlights including cross reference(s) of highlights to the Financial Statements
- 3. Statement of Activities (Revenue, Expense and Net Income)
- 2. Balance Sheet
- 4. Statement of Financial Position (Balance Sheet)
- 3. Statement of Revenue, Expense Income (Loss)
- 5. Statement of Cash Flows
- 4. Cash Receipts and Disbursement Schedule
- 6. Key Performance Indicator Highlights, as applicable including cross reference(s) of highlights to the Key Performance Indicators report
- 7. Key Performance Indicators, as applicable
- 5. Capital Expenditures for Active Projects
- 6. Statement of Cash Flows
- 7. Aged Receivables

#### Disclaimer:

The following disclaimer shall be included in each transmittal letter of noteworthy variance:

"These interim financial statements are not in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP) due to the classification of certain financial statement amounts and that there are no accompanying footnote disclosures or Management Discussion and Analysis (MD & A) sections included."

"These interim financial statements are not in conformity with U.S. Generally Accepted+

Accounting Principles (U.S. GAAP) due to the following reasons: Depreciation is not shown as an operating expense, but as other non-operating expense; capital contributions and total net assets are now shown on the Statement of Revenue, Expense, Income (Loss); and there are no accompanying footnote disclosure requirements or Management

Discussion and Analysis (MD & A) sections included."

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Open Session Item 11 Attachment 3

## COLLECTED BOARD

## **POLICIES OF THE**

## **BI-STATE DEVELOPMENT**

## AGENCY OF THE

## MISSOURI-ILLINOIS METROPOLITAN DISTRICT

## Chapter 30 Audit, Finance and Budget

## Section 30.050 Financial Reporting (revised 05/31/2019)

A. <u>Policy.</u> It is the policy of the Agency to prepare monthly the financial results of the operating companies as required by specific agreement, but not less than quarterly. Financial statements for the Board of Commissioners shall be prepared quarterly, and include the following information, as applicable:

- 1. Transmittal letter, including disclaimer
- 2. Financial Highlights including cross reference(s) of highlights to the Financial Statements
- 3. Statement of Activities (Revenue, Expense and Net Income)
- 4. Statement of Financial Position (Balance Sheet)
- 5. Statement of Cash Flows
- 6. Key Performance Indicator Highlights, as applicable including cross reference(s) of highlights to the Key Performance Indicators report
- 7. Key Performance Indicators, as applicable

## **Disclaimer:**

The following disclaimer shall be included in each transmittal letter of noteworthy variance:

"These interim financial statements are not in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP) due to the classification of certain financial statement amounts and that there are no accompanying footnote disclosures or Management Discussion and Analysis (MD & A) sections included." Open Session Item 11 Attachment 4

# **Metro Transit – Financial Notes**

For the Six Months Ended December 31, 2018 (Preliminary, subject to audit)

## **Income Statement**

- **1.** Total year-to-date revenue <u>increased</u> 6.4% to \$158.4 million from prior year.
- 2. Passenger year-to-date revenue <u>decreased</u> 3.8% to \$21.0 million from prior year.
- Due to passenger revenue decline, the total year-to-date revenue increase is driven by funding from our jurisdictional business partners – St. Louis County, City of St. Louis and St. Clair County.
- **4. Other local/regional funding** includes \$10.0 million budgeted for an MOU which was not funded.
- 5. Total year-to-date expense <u>decreased</u> 3.6% to \$153.2 million from prior year.
- 6. Wages and benefits continue to be affected by an <u>increase</u> in unfavorable medical claims and experience. Some claims are carryover from a poor claims experience in the prior year.
- **7. Services** includes \$10.0 million budgeted for an MOU which was not funded.
- 8. Net income before depreciation is \$5.2 million.

## **Balance Sheet**

- 1. Accounts and notes receivable <u>decreased</u> \$31.6 million. This represents receipt of St. Louis County appropriations for the first quarter, which were pending final approval.
- The Capital assets motorbus <u>increase</u> of \$7.5 million includes \$7.2 million for 16 new buses.

- Long term debt and accrued interest payable balances were affected by the <u>semi-annual</u> interest payment and <u>annual</u> principal payment on October 1.
- Due to the rising fuel costs beginning in late January 2019, the \$3.5 million deferred gain on hedging instruments was negated. The final effect was a deferred loss on hedging instrument of \$174 thousand.

## **Cash Flow**

- For the first six months, the net <u>cash outflow</u> to fund transit operational and administrative functions was \$116.3 million. This amount includes an offsetting <u>cash inflow</u> of passenger and local contract revenue of \$25.3 million.
- Additional <u>cash outflow</u> of \$35.8 million were needed to make debt service interest and principal payments and to meet the required match on capital projects.
- **3.** Local and federal funding <u>cash inflow</u> to cover operating costs, capital expenditures and debt was \$136.9 million.
- 4. Net cash activity year-to-date is \$13.7 million cash inflow.

#### Metro Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

				Current						Year	to Date		
	_	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Pi	rior Year	 Actual	Budget		avorable favorable)	% Fav (Unfav)	Prior Year
Revenue	_												
Passenger revenue	(2)	\$ 9,958,899	\$ 10,137,026	\$ (178,127)	(1.8)	\$	10,296,142	\$ 21,003,333	\$ 21,137,388	\$	(134,055)	(0.6)	\$ 21,810,312
City of St. Louis 1	(3)	8,711,825	10,215,301	(1,503,476)	(14.7)		7,482,016	19,402,290	20,114,845		(712,555)	(3.5)	17,344,847
St. Louis County <sup>1</sup>	(3)	36,095,846	35,136,606	959,240	2.7		30,452,956	74,848,486	71,492,703		3,355,783	4.7	68,174,751
St. Clair County Transit District 1	(3)	14,314,486	14,300,290	14,196	0.1		10,244,765	29,495,890	28,600,580		895,310	3.1	26,682,248
State of Missouri and Illinois 1		-	213,102	(213,102)	(100.0)		365,815	291,919	426,204		(134,285)	(31.5)	366,925
Federal funding <sup>1</sup>		4,751,609	5,067,943	(316,334)	(6.2)		4,099,713	8,946,241	10,135,886		(1,189,645)	(11.7)	8,597,156
Other local/regional funding <sup>1</sup>		35,200	5,227,852	(5,192,652)	(99.3)		128,499	102,390	10,455,704	(	10,353,314)	(99.0)	361,922
Advertising, maint services, rental income		1,122,931	1,699,593	(576,662)	(33.9)		1,964,946	2,589,823	3,487,646		(897,823)	(25.7)	4,137,029
Other revenue		-	-	-	-		-	-	-		-	-	55,279
Interest income	_	916,620	648,322	268,298	41.4		717,868	 1,717,615	 1,123,178		594,437	52.9	 1,222,742
Total revenue	(1)	75,907,416	82,646,035	(6,738,619)	(8.2)	-	65,752,720	 158,397,987	 166,974,134		(8,576,147)	(5.1)	 148,753,211
Expense													
Wages and benefits <sup>1</sup>	(6)	49,668,148	50,817,669	1,149,521	2.3		47,860,450	100,540,005	101,859,457		1,319,452	1.3	96,330,803
Services	(7)	7,635,502	13,257,318	5,621,816	42.4		7,153,463	14,788,252	27,678,941		12,890,689	46.6	13,808,833
Fuel and lube consumed	(.,	2,898,773	2,897,730	(1,043)	-		2,449,875	5,890,755	5,869,437		(21,318)	(0.4)	4,986,431
Materials and supplies		5,058,636	6,177,550	1,118,914	18.1		5,712,651	10,347,281	12,318,636		1,971,355	16.0	11,989,414
Utilities		1,748,224	1,873,263	125,039	6.7		1,559,738	3,866,703	3,953,141		86,438	2.2	3,517,494
Casualty and liability costs		1,530,425	1,972,365	441,940	22.4		2,903,108	3,421,814	3,946,710		524,896	13.3	4,908,330
		2,282,171	2,065,774				1,580,432	4,055,703	4,066,071		10,368	0.3	4,908,330 2,947,655
Other expenses				(216,397)	(10.5)						,		
Interest expense		4,643,390	4,641,022	(2,368)	(0.1)		4,632,124	9,298,574	9,282,206		(16,368)	(0.2)	9,320,204
Unrealized gain (loss) on investments		-	-	-	-		(464,701)		-		-		(464,701)
Contribution to outside entities		518,195	311,701	(206,494)	(66.2)		276,769	589,274	623,402		34,128	5.5	619,524
Other non-operating expense	-	389,967		(389,967)			191,740	 441,813	 -		(441,813)	-	 -
Total expense	(5)	76,373,431	84,014,392	7,640,961	9.1		73,855,649	 153,240,174	 169,598,001		16,357,827	9.6	 147,963,987
Income (loss) before depreciation	(8)	(466,015)	(1,368,357)	902,342	65.9		(8,102,929)	 5,157,813	 (2,623,867)		7,781,680	296.6	 789,224
Depreciation and amortization expense	-	19,089,409	17,978,775	(1,110,634)	(6.2)		18,779,248	 37,750,917	 36,388,525		(1,362,392)	(3.7)	 37,425,364
Net income (loss) before transfers		(19,555,424)	(19,347,132)	(208,292)	(1.1)		(26,882,177)	(32,593,104)	(39,012,392)		6,419,288	16.5	(36,636,140)
Net transfers in (out)	-	(729,314)	(446,774)	(282,540)	(63.2)		(285,067)	 (1,270,762)	 (893,547)		(377,215)	(42.2)	 (585,848)
Net income (loss)	_	\$ (20,284,738)	\$ (19,793,906)	\$ (490,832)	(2.5)	\$	(27,167,244)	\$ (33,863,866)	\$ (39,905,939)	\$	6,042,073	15.1	\$ (37,221,988)

<sup>1</sup> - Detailed schedule included.

## Metro Detailed Schedule of Contract, Sales Tax and Grant Revenue For the Quarter Ended December 31, 2018

(unaudited)

				Current						Year to Date		
	-	A I	Dudaat	\$ Favorable	% Fav	Duine Volum	_	A	Dudaat	\$ Favorable	% Fav	Duine Manu
	-	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	-	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year
Contract, sales tax and grant revenue												
City of St. Louis 1/2 cent		\$ 4,398,000	\$ 5,181,657	\$ (783,657)	(15.1)			\$ 9,716,746	\$ 10,008,350	\$ (291,604)	(2.9)	\$ 9,659,820
City of St. Louis 1/4 cent		2,000,425	2,353,023	(352,598)	(15.0)	1,934,793		4,539,547	4,660,305	(120,758)	(2.6)	4,508,447
City of St. Louis Prop M2 (1/4 cent)	-	2,313,400	2,680,621	(367,221)	(13.7)	1,283,268	_	5,145,997	5,446,190	(300,193)	(5.5)	3,176,580
Total City of St. Louis	(3)	8,711,825	10,215,301	(1,503,476)	(14.7)	7,482,016	-	19,402,290	20,114,845	(712,555)	(3.5)	17,344,847
St. Louis County 1/2 cent		9,695,762	10,266,727	(570,965)	(5.6)	9,574,472		21,434,183	20,514,153	920,030	4.5	21,246,276
St. Louis County 1/4 cent		7,930,260	8,820,593	(890,333)	(10.1)	7,906,752		18,031,529	18,016,314	15,215	0.1	18,035,070
St. Louis County Prop A (1/2 cent)	_	18,469,824	16,049,286	2,420,538	15.1	12,971,732	_	35,382,774	32,962,236	2,420,538	7.3	28,893,405
Total St. Louis County	(3)	36,095,846	35,136,606	959,240	2.7	30,452,956	_	74,848,486	71,492,703	3,355,783	4.7	68,174,751
East-West Gateway Council of Govts.		13,333	40,000	(26,667)	(66.7)	45,650		53,333	80,000	(26,667)	(33.3)	85,650
Non-capital projects and other		21,867	5,187,852	(5,165,985)	(99.6)	82,849		49,057	10,375,704	(10,326,647)	(99.5)	276,272
Total other local	-	35,200	5,227,852	(5,192,652)	(99.3)	128,499	_	102,390	10,455,704	(10,353,314)	(99.0)	361,922
State of Missouri		-	188,102	(188,102)	(100.0)	365,815		291,919	376,204	(84,285)	(22.4)	365,815
Total State of Missouri	-	-	188,102	(188,102)	(100.0)	365,815		291,919	376,204	(84,285)	(22.4)	365,815
Total Missouri	_	44,842,871	50,767,861	(5,924,990)	(11.7)	38,429,286	_	94,645,085	102,439,456	(7,794,371)	(7.6)	86,247,335
Illinois												
St. Clair Transit District	(3)	14,314,486	14,300,290	14,196	0.1	10,244,765		29,495,890	28,600,580	895,310	3.1	26,682,248
State of Illinois	(-)	-	25,000	(25,000)	(100.0)	-		-	50,000	(50,000)	(100.0)	1,110
Total Illinois	-	14,314,486	14,325,290	(10,804)	(0.1)	10,244,765	-	29,495,890	28,650,580	845,310	3.0	26,683,358
Total local and state	_	59,157,357	65,093,151	(5,935,794)	(9.1)	48,674,051	_	124,140,975	131,090,036	(6,949,061)	(5.3)	112,930,693
Federal												
Vehicle maintenance		4,000,000	4,000,000			4,000,000		8,000,000	8,000,000			8,000,000
CMAQ grant		45,000	-,000,000	45,000	_	-,000,000		45,000	-	45,000	_	-
Non-capital grants (i.e. JARC)		706,609	1,067,943	(361,334)	(33.8)	99,713		901,241	2,135,886	(1,234,645)	(57.8)	597,156
Total federal	-	4,751,609	5,067,943	(316,334)	(6.2)	4,099,713	_	8,946,241	10,135,886	(1,189,645)	(11.7)	8,597,156
Total contract, sales tax and grant revenue	-	\$ 63,908,966	\$ 70,161,094	\$ (6,252,128)	(8.9)	\$ 52,773,764		\$ 133,087,216	\$ 141,225,922	\$ (8,138,706)	(5.8)	\$ 121,527,849
	-	,,	, . ,,	. (-, - ,,	()		-		. , .,,==	. (-,, •••)	()	. ,- ,

## Metro Quarterly Statement of Financial Position December 31, 2018 (unaudited)

				Curren	t					Prie	or Year	
		Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Assets												
Current assets												
Cash		\$ 98,668,601	\$	95,210,274	\$	3,458,327	3.6	\$	98,343,097	\$	325,504	0.3
Investments		121,033,393	•	110,659,734	•	10,373,659	9.4	,	128,590,610	•	(7,557,217)	(5.9)
Accounts and notes receivable	(1)	1,632,184		33,251,489		(31,619,305)	(95.1)		3,078,324		(1,446,140)	(47.0)
Interfund accounts receivable		5,004,012		5,728,806		(724,794)	(12.7)		261,421		4,742,591	n/a
Restricted accounts receivable		388,919		1,319,521		(930,602)	(70.5)		410,730		(21,811)	(5.3)
Federal, state and local												
assistance receivable		34,654,467		24,834,163		9,820,304	39.5		30,557,348		4,097,119	13.4
Materials and supplies inventory		9,294,144		8,664,213		629,931	7.3		10,080,122		(785,978)	(7.8)
Other current assets		1,928,002		5,914,250		(3,986,248)	(67.4)		4,700,366		(2,772,364)	(59.0)
Total current assets		272,603,722		285,582,450		(12,978,728)	(4.5)		276,022,018		(3,418,296)	(1.2)
Capital assets												
Capital assets - motorbus	(2)	429,027,072		421,490,976		7,536,096	1.8		386,820,383		42,206,689	10.9
Capital assets - paratransit		19,376,303		18,928,309		447,994	2.4		19,858,405		(482,102)	(2.4)
Capital assets - lightrail		1,623,476,482		1,623,351,882		124,600	-		1,609,626,589		13,849,893	0.9
Total capital assets		2,071,879,857		2,063,771,167		8,108,690	0.4		2,016,305,377		55,574,480	2.8
Accumulated depreciation		(1,277,462,306)	(	1,258,604,203)		(18,858,103)	(1.5)	(	1,209,037,964)		(68,424,342)	(5.7)
Total capital assets, net		794,417,551		805,166,964		(10,749,413)	(1.3)		807,267,413		(12,849,862)	(1.6)
Land		95,776,349		96,076,349		(300,000)	(0.3)		97,199,286		(1,422,937)	(1.5)
Construction-in-process		18,928,079		14,929,971		3,998,108	26.8		43,306,476		(24,378,397)	(56.3)
Total capital assets		909,121,979		916,173,284		(7,051,305)	(0.8)		947,773,175		(38,651,196)	(4.1)
Non-current assets												
Restricted investments		114,354,595		112,588,770		1,765,825	1.6		107,327,762		7,026,833	6.5
Other non-current assets, net amort		418,290		392,803		25,487	6.5		118,058		300,232	254.3
Total non-current assets		114,772,885		112,981,573		1,791,312	1.6		107,445,820		7,327,065	6.8
Total assets		1,296,498,586		1,314,737,307		(18,238,721)	(1.4)		1,331,241,013		(34,742,427)	(2.6)
Deferred outflow of resources												
Deferred pension loss		10,404,394		12,290,899		(1,886,505)	(15.3)		17,063,208		(6,658,814)	(39.0)
Deferred pension expense		2,705,100		2,705,100		-	-		2,279,298		425,802	18.7
Deferred loss on hedging instruments	(4)	174,224		_,,		174,224	n/a		_,,		174,224	n/a
Deferred unfunded OPEB loss	. ,	7,364,100		7,854,426		(490,326)	(6.2)		9,325,404		(1,961,304)	(21.0)
Deferred loss on debt refunding		2,193,334		2,289,724		(96,390)	(4.2)	_	2,586,256		(392,922)	(15.2)
Total deferred outflow of resources		22,841,152		25,140,149		(2,298,997)	(9.1)		31,254,166		(8,413,014)	(26.9)
Total		\$ 1,319,339,738	\$	1,339,877,456	\$	(20,537,718)	(1.5)	\$	1,362,495,179	\$	(43,155,441)	(3.2)

## Metro Quarterly Statement of Financial Position December 31, 2018 (unaudited)

				Curren	ł					Pric	or Year	
		Current Period		Prior Period	-	Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Liabilities												
Current liabilities												
Accounts payable	5	- ) )	\$	4,754,537	\$	2,129,020	44.8	\$	6,412,368	\$	471,189	7.3
Accrued expenses		20,967,257		19,697,598		1,269,659	6.4		19,560,525		1,406,732	7.2
Other current liabilities		21,646,609		22,716,277		(1,069,668)	(4.7)		38,135,650		(16,489,041)	(43.2)
Total current liabilities		49,497,423		47,168,412		2,329,011	4.9		64,108,543	-	(14,611,120)	(22.8)
Current liab payable from restricted assets												
Accounts payable and retention		1,242,093		1,199,500		42,593	3.6		-		1,242,093	n/a
	(3)	5,079,832		10,273,869		(5,194,037)	(50.6)		5,136,884		(57,052)	(1.1)
Short-term insurance		140,487		140,487		-	-		140,487		-	-
Current portion of long-term debt Total current liabilities payable		9,630,000		9,030,000		600,000	6.6		9,030,000		600,000	6.6
from restricted assets		16,092,412		20,643,856		(4,551,444)	(22.0)		14,307,371		1,785,041	12.5
Total current liabilities	_	65,589,835		67,812,268		(2,222,433)	(3.3)		78,415,914		(12,826,079)	(16.4)
Non-current liabilities												
Other post-employment benefits		64,694,444		64,599,182		95,262	0.1		67,068,774		(2,374,330)	(3.5)
Long-term insurance		351,956		300,451		51,505	17.1		288,000		63,956	22.2
Long-term debt	(3)	513,329,610		523,406,911		(10,077,301)	(1.9)		524,886,691		(11,557,081)	(2.2)
Capital lease obligations		114,354,597		112,588,772		1,765,825	1.6		107,327,764		7,026,833	6.5
Unfunded pension liabilities		82,625,585		82,625,585		-	-		98,239,149		(15,613,564)	(15.9)
Other non-current liabilities		6,159,381		6,183,116		(23,735)	(0.4)		6,264,603		(105,222)	(1.7)
Total non-current liabilities		781,515,573		789,704,017		(8,188,444)	(1.0)		804,074,981		(22,559,408)	(2.8)
Total liabilities	_	847,105,408		857,516,285		(10,410,877)	(1.2)		882,490,895		(35,385,487)	(4.0)
Deferred Inflow of Resources												
	(4)	-		3,498,029		(3,498,029)	(100.0)		2,645,748		(2,645,748)	(100.0)
Deferred Unfunded OPEB Gain		353,572		378,826		(25,254)	(6.7)		-		353,572	n/a
Deferred pension gain 788 ATU and clerical		6,487,206		7,049,127		(561,921)	(8.0)		4,828,908		1,658,298	34.3
Deferred pension gain IBEW		158,094		171,705		(13,611)	(7.9)		113,610		44,484	39.2
Deferred pension gain salaried		2,193,277	-	2,424,787		(231,510)	(9.5)		1,311,783		881,494	67.2
Total deferred inflow of resources Net Position		9,192,149		13,522,474		(4,330,325)	(32.0)		8,900,049		292,100	3.3
Net position - capital investments		433,148,415		449,890,417		(16,742,002)	(3.7)		460,316,185		(27,167,770)	(5.9)
Net position		63,757,632		32,527,408		31,230,224	(3.7) 96.0		48,010,038		15,747,594	(3.9) 32.8
Net income (loss)		(33,863,866)		(13,579,128)		(20,284,738)	(149.4)		(37,221,988)		3,358,122	9.0
Total net position	_	463,042,181		468,838,697		(5,796,516)	(1.2)		471,104,235		(8,062,054)	(1.7)
Total	9	3 1,319,339,738	\$ 1	,339,877,456	\$	(20,537,718)	(1.5)	\$ -	1,362,495,179	\$	(43,155,441)	(3.2)

## Metro Transit Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	Supplemental disclosure of cash flow information         \$ 25,339,043 (99,490,819) (33,001,400)       Noncash Activities:         (3,357,074)       Interest received on capital lease (5,822,516)         (1)       (116,332,766)         (1)       (116,332,766)	\$ 3,531,650 (3,531,651) 2,158,926 (3,642,504) 195,306 (17,432) (19,501)
Cash flows from non capital financing activities Operating assistance received Contributions to outside entities Net transfers Nonoperating contributions Net cash provided by (used in) non capital financing activities	Cise of the second seco	(2,918) 41,216 (254,945) 930,144
Cash flows from capital and related financing activities Acquisitions of capital assets Payments of long-term debt Interest Paid Contributed capital Cash flows from capital and related financing activities	(2) (16,508,582) (2) (9,030,000) (2) (10,273,768) 	
Cash flows from investing activities Purchases of investments Proceeds from sale of investments Interest received Net cash provided by (used in) investing activities	(48,621,393) 59,739,052 1,676,398 12,794,057	
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year Cash and cash equivalents, year to date	<pre>(4) 13,701,703</pre>	

# Metro Transit – Key Performance Indicator Notes

For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

## **Service Changes and Fare Increases**

- 1. Quarterly service update went into effect November with minor adjustments to 12 MetroBus routes.
- 2. <u>No fare increase</u> is planned for fiscal year 2019. The last fare increase was in fiscal year 2015.

## **Ridership Metrics**

- 3. System year-to-date passenger boardings decreased 3.8% to 18.8 million from prior year.
- 4. Current year passenger ridership by mode
  - a. Metrobus Decrease 3.2%
  - b. MetroLink Decrease 4.7%
  - c. Call-A-Ride Decrease 2.4%
- 5. Factors include:
  - a. Lower fuel prices
  - b. Perceived security issues

## **Business and Operating Metrics**

- 6. Average fare <u>unfavorably</u> decreased 1.1% to \$1.08 from the prior year due to decreases in passenger revenue and inflationary increases in operating expense.
- 7. **Operating expense per revenue hour** for the system <u>unfavorably</u> increased 5.1% to \$158.67.
- 8. **Operating expense per passenger boarding** <u>unfavorably</u> increased by 6.8% to \$7.56.
- Passenger boardings per revenue mile and passenger baordings per revenue hour were also <u>negatively</u> impacted by 3.5% and 1.6% respectively due to ridership trends
- 10. Vehicle accidents per 100,000 vehicle miles are <u>favorably</u> down 16.8% from the prior year.

# Metro Transit - Key Performance Indicators For the Six Months Ended December 31, 2018

(Preliminary)

(Favorable Trend) (Unfavorable Trend)

			System			Me	etroBus		MetroLink					Call-A-Ride							
		F	Y 2019	_	FY 2018	Variance		FY 2019	_	FY 2018	Variance	_	FY 2019		FY 2018	Variance		FY 2019	_	Y 2018	Variance
Ridership Metrics	_																				
Average Weekday Ridership			118,290		123,420	-4.2%		74,840		77,850	-3.9%		41,640		43,700	-4.7%		1,810		1,870	-3.2%
Passenger Boardings	(3), (4)	18	3,816,400	1	9,552,800	-3.8%	1	1,908,400		12,307,900	-3.2%		6,636,800		6,967,100	-4.7%		271,200		277,800	-2.4%
Business Measures	_																				
Average Fare (Includes Fixed & Special)	(6)	\$	1.08	\$	1.08	0.00%	\$	1.06	\$	1.03	2.9%	\$	1.06	\$	1.03	2.9%	\$	2.80	\$	2.53	10.7%
Farebox Recovery			14.1%		15.2%	-7.2%		13.8%	,	15.3%	-9.8%		17.7%		18.4%	-3.8%		10.0%		11.1%	-9.5%
Operating Expense per Revenue Hour	(7)	\$	158.67	\$	150.99	5.1%	\$	130.57	\$	120.96	7.9%	\$	604.10	\$	597.44	1.1%	\$	92.70	\$	91.75	1.0%
Operating Expense per Passenger Boarding	(8)	\$	7.56	\$	7.08	6.8%	\$	7.51	\$	6.92	8.5%	\$	5.92	\$	5.73	3.3%	\$	50.23	\$	48.42	3.7%
Subsidy per Passenger Boarding		\$	6.24	\$	5.69	9.7%															
Operating Measures	_																				
Vehicle Accidents per 100,000 Vehicle Miles	(10)		1.04		1.25	-16.8%		1.35		1.69	-20.1%		1.04		1.25	-16.8%		0.94		0.93	1.2%
On-Time Performance								92.2%	,	93.2%	-1.1%		97.9%		98.4%	-0.5%		92.7%		91.4%	1.4%
Unscheduled Absenteeism			3.3%		3.4%	-2.9%															
Passenger Boardings per Revenue Mile	(9)		1.39		1.44	-3.5%		1.28		1.32	-3.0%		4.35		4.44	-2.0%		0.10		0.11	-3.8%
Passenger Boardings per Revenue Hour	(9)		20.98		21.32	-1.6%		17.38		17.49	-0.6%		102.10		104.32	-2.1%		1.85		1.89	-2.1%

Open Session Item 12

From:	Taulby Roach, President and Chief Executive Officer
	Mark G. Vago, Sr. Vice President and Chief Financial Officer
Subject:	Bi-State Development Operating and Capital Budget FY 2020 – 2022
<b>Disposition:</b>	Approval/Presentation
Presentation:	Tammy L. Fulbright, Sr. Director Financial Planning and Treasury; Laurence A.
	Rusbarsky, Director Financial Planning and Budget

## **Objective:**

To present the following to the Board of Commissioners for discussion and approval:

- The Bi-State Development Operating and Capital Budget FY 2020 2022;
- The three-year Transportation Improvement Plan;
- Grant resolutions required to apply for federal and state funding necessary to support the Bi-State Development's projects and programs; and
- Authorization of management to seek grants and/or appropriations from federal programs, the City of St. Louis, St. Louis County, and the states of Missouri and Illinois.

## Funding Source:

The funding source for the Bi-State Development's Operating and Capital Budget includes operating revenue of each entity, local, state and federal funding sources.

## **Background:**

The attached document presents the Bi-State Development's Operating and Capital Budget for FY 2020 - 2022

## Analysis:

Bi-State Development has developed the FY 2020 – 2022 Operating and Capital Budgets, taking into account current economic conditions and conservatively estimating revenue, expense, and capital replacement and rehabilitation needs. The Bi-State Development Operating and Capital Budget, as presented, is supportive of the mission and vision statements.

Board of Commissioners Bi-State Development Operating and Capital Budget Fiscal Year 2020-2022 June 28, 2019 Page 2

Summaries of the FY 2020 - 2022 Operating and Capital Budgets are as follows:

## **Operating Budget**

(\$ In millions)

	FY 2020										
							N	Vet			
	1	Total	Ol	perating	No	n-Oper	Inc	:ome/			
	R	evenue	E	xpense	Ex	pense	<u>(D</u>	eficit)			
Metro Transit	\$	326.1	\$	298.4	\$	28.2	\$	(0.5)			
Gateway Arch Tram		9.7		6.4		1.5		1.8			
Riverfront Attractions		3.6		3.1		0.0		0.5			
St. Louis Downtown Airport		1.8		1.7		0.0		0.1			
St. Louis Regional Freightway		0.4		0.5		0.0		(0.1)			
Executive Services		4.8		3.9		0.0		0.9			
Research Institute		0.1		0.1		0.0		0.0			
Arts In Transit Inc.		0.1		0.1		0.0		0.0			
Health Self Insurance Fund		39.8		39.8		0.0		0.0			
Casualty Self-Insurance Fund		5.3		7.0		0.0		(1.7)			
Workers' Comp Self-Insurance Fund		6.7		7.8		0.0		(1.1)			
Eliminations		(47.5)		(47.5)		0.0		0.0			
Total	\$	350.9	\$	321.3	\$	29.7		(0.1)			

				FY	2021			
							•	Net
	r	Total	OĮ	perating	Nor	n-Oper	Inc	come/
	Re	evenue	E	xpense	Ex	pense	(De	eficit)*
Metro Transit	\$	334.8	\$	307.1	\$	28.3	\$	(0.6)
Gateway Arch Tram		10.0		6.6		1.5		1.9
Riverfront Attractions		3.7		3.2		0.0		0.5
St. Louis Downtown Airport		1.9		1.8		0.0		0.1
St. Louis Regional Freightway		0.5		0.6		0.0		(0.1)
Executive Services		5.0		4.0		0.0		1.0
Research Institute		0.0		0.0		0.0		0.0
Arts In Transit Inc.		0.1		0.1		0.0		0.0
Health Self Insurance Fund		41.8		41.8		0.0		0.0
Casualty Self-Insurance Fund		5.5		7.2		0.0		(1.7)
Workers' Comp Self-Insurance Fund		7.0		8.1		0.0		(1.1)
Eliminations		(49.4)		(49.4)		0.0		0.0
Total	\$	360.9	\$	331.1	\$	29.8	\$	0.0

Chapter 30 Audit, Finance and Budget, Section 30.030 Annual Budget

## **Operating Budget**

(\$ In millions)

	FY 2022										
							Net				
		Total	O	perating	Non-Oper	In	come/				
	R	evenue	E	xpense	Expense	<u>(D</u>	eficit)*				
Metro Transit	\$	344.8	\$	316.1	\$ 29.2	\$	(0.5)				
Gateway Arch Tram		10.3		6.8	1.5		2.0				
Riverfront Attractions		3.8		3.3	0.0		0.5				
St. Louis Downtown Airport		1.9		1.8	0.0		0.1				
St. Louis Regional Freightway		0.5		0.6	0.0		-0.1				
Executive Services		5.1		4.1	0.0		1.0				
Research Institute		0.0		0.0	0.0		0.0				
Arts In Transit Inc.		0.1		0.1	0.0		0.0				
Health Self Insurance Fund		43.9		43.9	0.0		0.0				
Casualty Self-Insurance Fund		5.7		7.4	0.0		-1.7				
Workers' Comp Self-Insurance Fund		7.2		8.3	0.0		-1.1				
Eliminations		(51.6)		(51.6)	0.0		0.0				
Total	\$	371.7	\$	340.8	\$ 30.7	\$	0.2				

## **Capital Budget**

(In millions)

	F	Y 2020	F	Y 2021	F	Y 2022	Total
Metro Transit	\$	324.4	\$	243.2	\$	178.6	\$ 746.2
Gateway Arch		0.7		4.5		3.1	8.3
Riverfront Attractions		0.4		0		0	0.4
St. Louis Downtown Airport		0.4		2.1		6.1	8.6
Total	\$	325.9	\$	249.8	\$	187.8	\$ 763.5

## **Previous Committee Action:**

This item was presented at the May 31, 2019, Audit, Finance and Administration Committee meeting, and it has been recommended by the Committee for approval.

## **Board Action Requested:**

The Audit, Finance and Administration Committee recommends that the Board of Commissioners approve the Operating and Capital Budget FY 2020 – 2022.

## Attachments:

- 1. Bi-State Development Operating and Capital Budget FY 2020 2022
- 2. Budget Presentation

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENTAGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVINGTHE FY2020 BI-STATE DEVELOPMENT AGENCY OPERATING AND CAPITAL BUDGET

#### **PREAMBLES**:

*Whereas*, the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the 'Agency/ BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas,* the Agency is authorized under the Compact to construct, maintain, own and operate passenger transportation facilities; to disburse funds for this and its other lawful activities; to fix salaries and wages of its officers and employees; to perform all other necessary and incidental functions; and

*Whereas,* the Compact requires that the Agency shall not incur any obligations for salaries, office or other administrative expenses, prior to making appropriations adequate to meet the same; and

*Whereas,* therefore, Board Policy 30.030 requires the President & CEO to prepare an annual operating and capital budget to be presented to and approved by the Board of Commissioners at a regularly scheduled meeting prior to the beginning of each new fiscal year; and

*Whereas*, a detailed presentation of the Bi-State Development Agency's proposed FY2020 Operating and Capital Budget was presented for discussion at the Board's Audit, Finance and Administration Committee Meeting on May 31, 2019; and.

*Whereas*, this proposed FY2020 budget was presented to and discussed by the Board at its Committee meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas,* it is feasible, necessary and in the public interest to approve the Bi-State Development Agency's FY2020 Operating and Capital Budget, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section I. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

Section 2. Approval of the FY2020 Operating and Capital Budget. Pursuant to this Resolution and the Compact and for the authorized Agency purposes set forth in the preambles hereof, the Board of Commissioners approves the Bi-State Development Agency's FY2020 Operating and Capital Budget, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Section 3. Actions of Officers Authorized. The officers of the Agency, including, without limitation, the

Chairman, Vice Chairman, the President & CEO, and the Senior Vice President and Chief Financial Officer or Designated Individual, are hereby authorized and directed to execute and file all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution. The execution of such documents, or taking of such action, shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that every part, section and subsection of this Resolution shall be separate and severable from every other part, section and subsectionhereof, and the Board of Commissioners intends to adopteach said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection shall be determined to be, or to have been, unlawful or unconstitutional, the remaining parts, sections and subsectionsshall remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Payment of Expenses.</u> The Senior Vice President and Chief Financial Officer is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to the Resolution.

Section 6. <u>Rights Under Resolution Limited</u>: No rights shall be conferred by this resolution upon any person or entity other than the Agency's officers and employees.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. <u>Governing Law</u>. The laws of the States of Missouri and Illinois shall govern this Resolution.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Resolution 973 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Operating and Capital Budget Approval Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING APPLICATIONS FOR ASSISTANCE UNDER THE FEDERAL EMERGENCY MANAGEMENT AGENCY TRANSIT SECURITY GRANT PROGRAM

#### PREAMBLES:

*Whereas*, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/ BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Section 70.370 RSMo. *et. seq.* and 45 III. Comp. Stat. 100/1 *et. seq.*, jointly referred to as the "Compact", to plan, construct, maintain, own and operate airports and terminal facilities; to acquire by gift, purchase or lease, and to plan, construct, operate and maintain or lease to others for those purposes, airports, wharves, docks, harbors, passenger transportation facilities and other terminal facilities; to receive for its lawful activities any contributions or moneys appropriated by municipalities, counties, states of other political subdivisions or agencies; or by the federal government or any agency or officer thereof; to perform all other necessary ad incidental functions; and to contract and to be contracted with; and

*Whereas,* the United States Department of Homeland Security (DHS), Federal Emergency Management Agency (FEMA) provides competitive funding that may be used for specific projects that strengthen the critical infrastructure of transit systems; and

*Whereas,* any contract for financial assistance under the Transit Security Grant Program ("Program") will impose certain obligations upon the Agency, including the provision by it of the local share of the project costs; and

*Whereas,* this Resolution was presented to and discussed by the Board at its FY2020 Audit, Finance, and Administration Committee meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas,* it is feasible, necessary and in the public interest to annually file and execute applications with the Department of Homeland Security's (DHS), Federal Emergency Management Agency (FEMA) for assistance under the Transit Security Grant Program, in accordance with the terms and conditions described herein.

#### NOW THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the Preambles hereto as fully and completely as if set out in this Section 1.

<u>Section 2.</u> <u>Approval of Filing Applications and Execution of Grant Agreements</u>. The Board of Commissioners hereby approves the filing and execution of grant applications to the FEMA for assistance under the Transit Security Grant Program, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Resolution 974

Bi-State Development Agency Board of Commissioners June 28, 2019 Transit Security Grant Applications Authorization Page 1

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including without limitation the Chairman and Vice Chairman of the Board of Commissioners, the President and CEO and the Senior Vice President and CFO or Designated Individual are hereby authorized and directed to execute and file all documents and to take such actions as they may deem necessary or advisable in order to carry out the purposes of the Resolution; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection herein, and that the Board intends to adopt each part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution is determined to be, or to have been, unlawful or unconstitutional, the remaining parts, sections and subsections shall remain in full force and effect, unless the Court making this finding determines that the valid portions, standing alone, are incomplete and incapable of being executed in accordance with the intent of the Resolution.

<u>Section 5.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to the Resolution.

Section 6. <u>Rights Under Resolution Limited:</u> No rights shall be conferred by this resolution upon any person or entity other than the Agency's officers and employees.

Section 7. <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. <u>Governing Law</u>. The laws of the States of Missouri shall govern this Resolution.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage by the Board of Commissioners.

**ADOPTED** by the Board of Commissioners of the Bi-State Development Agency of the Missouri–Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By:\_\_\_\_\_

Title:

[Seal]

ATTEST:

By:

Deputy Secretary to the Board of Commissioners

Resolution 974

Bi-State Development Agency Board of Commissioners June 28, 2019 Transit Security Grant Applications Authorization Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE FILING AND EXECUTION OF GRANT AGREEMENTS WITH THE MISSOURI HIGHWAY AND TRANSPORTATION COMMISSION

#### PREAMBLES:

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

Whereas, the Agency is authorized by Sections 70.730 RSMo. *et. seq.* and 45 Ill. Comp. Stat. 100/1, *et. seq.*, and by the Compact, to plan, construct, maintain, own and operate airports and terminal facilities; to acquire by gift, purchase or lease, and to plan, construct, operate and maintain or lease to others for those purposes, airports, wharves, docks, harbors, passenger transportation facilities and other terminal facilities; to receive for its lawful activities any contributions or moneys appropriated by municipalities, counties, states of other political subdivisions or agencies; or by the federal government or any agency or officer thereof; to perform all other necessary ad incidental functions; and to contract and to be contracted with; and

*Whereas,* the Missouri Department of Transportation ("MoDOT") is authorized to make grants for general public transportation projects for 49 U.S.C. Section 5309 assistance; and

*Whereas,* a grant agreement with MoDOT for financial assistance imposes certain obligations on the Agency, including the requirement that the Agency provide its local share of a project's cost; and

*Whereas,* it is the goal of the Agency to provide the best transit system that it can with the funds available; and

*Whereas,* this Resolution was presented to and discussed by the Board at its FY2020 Audit Finance and Administration Committee meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas*, it is feasible, necessary and in the public interest to annually file grant applications with MoDOT for 49 U.S.C. Section 5309 assistance, and to execute grant agreements related thereto, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HERE RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the Preambles hereto as fully and completely as if set out in this Section 1.

<u>Section 2.</u> <u>Approval of the Filing of Grant Applications and Execution of Grant Agreements</u>. The Board of Commissioners hereby approves the filing of grant applications with MoDOT for 49 U.S.C. Section 5309 assistance, and the execution of related grant agreements, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth the in the Preambles hereto and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including without limitation, the Chairman and Vice Chairman of the Board of Commissioners, the President and CEO and the Senior Vice President and CFO or Designated Individual, are hereby authorized and directed to execute and file all documents and to take such actions as they may deem necessary or advisable in order to carry out the purposes of the Resolution; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection herein, and that the Board of Commissioners intends to adopt each part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution is determined to be, or to have been, unlawful or unconstitutional, the remaining parts, sections and subsections shall remain in full force and effect, unless the Court making this finding determines that the valid portions, standing alone, are incomplete and incapable of being executed in accordance with the intent of the Resolution.

<u>Section 5.</u> <u>Payment of Expenses</u>. The Senior Vice President and Chief Financial Officer is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to the Resolution.

Section 6. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this resolution upon any person or entity other than the Agency and MoDOT.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. <u>Governing Law</u>. The laws of the States of Missouri shall govern this Resolution.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District on this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By:\_\_\_\_\_

Title:\_\_\_\_\_

[Seal]

ATTEST:

By:\_

Deputy Secretary to the Board of Commissioners

Resolution 975 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 MoDOT Grant Agreements Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING GRANT APPLICATIONS AND GRANT AGREEMENTS WITH THE STATE OF ILLINOIS DEPARTMENT OF TRANSPORTATION

#### PREAMBLES:

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/ BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

Whereas, the Agency is authorized by Sections 70.730 RSMo. *et. seq.* and 45 Ill. Comp. Stat. 100/1, *et. seq.*, and by the Compact, to plan, construct, maintain, own and operate airports and terminal facilities; to acquire by gift, purchase or lease, and to plan, construct, operate and maintain or lease to others for those purposes, airports, wharves, docks, harbors, passenger transportation facilities and other terminal facilities; to receive for its lawful activities any contributions or moneys appropriated by municipalities, counties, states of other political subdivisions or agencies; or by the federal government or any agency or officer thereof; to perform all other necessary and incidental functions; and to contract and to be contracted with; and.

*Whereas,* the Agency may apply to the State of Illinois Department of Transportation ("IDOT") to acquire grant funding for information and/or communications systems projects, facility improvements, support equipment, bus and other revenue and support vehicles, fare equipment, shop equipment, and other associated capital projects, and to amend any such existing grants or grant applications; and

Whereas, the Agency may execute a certain capital agreement ("Agreement") with IDOT in order to obtain grant assistance under the provisions of 20 ILCS 2705/et. seq., 20 ILCS 5/5-675 and 30 ILCS 415/1, et seq., and may execute amendments to any such existing grant agreements with IDOT; and

Whereas, it is the goal of the Agency to provide the best transit system that it can provide with the available funds; and

*Whereas,* this Resolution was presented to and discussed by the Board at its FY2020 Audit, Finance and Administration meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and.

*Whereas*, it is feasible, necessary and in the public interest for the Agency to annually file and amend grant applications and execute and amend grant agreements with IDOT, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the Preambles hereto as fully and completely as if set out in this Section 1.

<u>Section 2.</u> <u>Approval of Filing of Grant Applications and Execution of Grant Agreements.</u> The Board of Commissioners hereby approves the filing and amendment of grants and grant applications with IDOT for capital improvements, and the execution of grant agreements and amendments with IDOT, under and pursuant to

this Resolution and the Compact for the authorized Agency purposes set forth in the Preambles hereto and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including without limitation the Chairman and Vice Chairman of the Board of Commissioners, the President and CEO and the Senior Vice President and CFO or Designated Individual, are hereby authorized and directed to execute and file all documents and to take such actions as they may deem necessary or advisable in order to carry out the purposes of the Resolution; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection herein, and that the Board of Commissioners intends to adopt each part, section and subsection of this Resolution is determined to be, or to have been, unlawful or unconstitutional, the remaining parts, sections and subsections shall remain in full force and effect, unless the Court making this finding determines that the valid portions, standing alone, are incomplete and incapable of being executed in accordance with the intent of the Resolution.

<u>Section 5.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Grant Applications and Agreements.

Section 6. <u>Rights Under Resolution Limited.</u> No rights shall be conferred by this resolution upon any person or entity other than the Agency and IDOT.

Section 7. <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Governing Law</u>. The laws of the States of Missouri and Illinois shall govern this Resolution.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By:\_\_\_\_

Title:\_\_\_\_\_

[Seal]

ATTEST:

By:\_\_\_\_\_

Resolution 976 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Grant Applications and Amendments to IDOT Page 2

## A RESOLUTION AUTHORIZING THE FILING OF APPLICATIONS, AMENDMENTS, CERTIFICATIONS, ASSURANCES AND AGREEMENTS RELATING TO ANY GRANTS FOR WHICH THE BI-STATE DEVELOPMENT AGENCY APPLIES FROM THE UNITED STATES DEPARTMENT OF TRANSPORTATION

#### PREAMBLES:

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/ BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas,* the Federal Transit Administration ("FTA") is an operating entity of the United States Department of Transportation ("DOT") for the purpose of administering Federal transportation assistance as authorized by 49 U.S.C. Chapter 53, by certain provisions under Title 23 of the United States Code, and by certain other Federal statutes that provide funding for public transportation purposes and is administered by the FTA; and

*Whereas,* the FTA has been delegated the authority to award Federal financial assistance for transportation projects; and

Whereas, grants for Federal financial assistance impose certain obligations upon the Agency; and

*Whereas*, the Agency is a Designated Recipient of Federal transportation assistance previously authorized under SAFETEA-LU and MAP-21 legislation for funding through the Urbanized Area Formula Program, 49 U.S.C. 5307; the Capital Investment Program (Fixed Guideway Modernization, New Starts), 49 U.S.C. 5309; the Clean Fuels Bus, 49 U.S.C. 5309; the Bus and Bus Livability, 49 U.S.C. 5309; the Alternatives Analysis, 49 U.S.C. 5339; the Bus and Bus Facility Formula, 49 U.S.C. 5339 and is an authorized subrecipient of funds under the Job Access and Reverse Commute Program, 49 U.S.C. 5316; and the New Freedom Program, 49 U.S.C. 5326; the State of Good Repair, 49 U.S.C.5337; and is an authorized recipient of funds under the Enhanced Mobility of Seniors and Individuals with Disabilities, 49 U.S.C. 5310 and is an authorized recipient of CMAQ and STP funds, 23 U.S.C. 149 and 49 U.S.C. 5307; and

*Whereas*, the Agency is a Designated Recipient of Federal transportation assistance through the current FAST Act legislation for funding through the Urbanized Area Formula Program, 49 U.S.C. 5307; the Capital Investment Program (New Starts), 49 U.S.C. 5309; the Bus and Bus Facility Formula, 49 U.S.C. 5339; the Public Transportation Emergency Relief, 49 U.S.C. 5324; the Asset Management, 49 U.S.C. 5326; the State of Good Repair, 49 U.S.C.5337; and is an authorized recipient of funds under the Enhanced Mobility of Seniors and Individuals with Disabilities, 49 U.S.C. 5310; and is an authorized recipient of CMAQ and STP funds, 23 U.S.C. 149 and 49 U.S.C. 5307; and

*Whereas*, the Agency is a Designated Recipient of Federal transportation assistance through the 2014 TIGER Discretionary Grants program, made available under the Consolidated Appropriations Act, 2014 (Pub. L. 113-76, January 17, 2014); and

*Whereas*, the FTA is required by Federal statute to obtain specific annual certifications for its formula grant program for urban areas; and

*Whereas*, the FTA allows the Agency to certify compliance with all of the certifications and assurances that are pertinent to each grant for which the Agency may wish to apply; and

Resolution 977

Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Federal Grant Applications Approval Page 1 *Whereas*, Counsel for FTA Region 7 has requested that the Board of Commissioners grant the Agency multi-year authority to certify such compliance; and

Whereas, this Resolution will be applicable for FY2020 – FY2022; and

*Whereas*, this Resolution was presented to and discussed by the Board at its FY2020 Audit, Finance and Administration Committee meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas*, it is necessary and in the public interest for the Agency to approve the execution and filing of application(s) on behalf of the Agency to the DOT/FTA for Federal assistance, the filing of the annual certifications and assurances that are pertinent to each grant for which the Agency may wish to apply to the DOT/FTA and the authorization to execute grant and cooperative agreements with the DOT/FTA on behalf of the Agency, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the Preambles hereto as fully and completely as if set out in this Section 1.

<u>Section 2.</u> <u>Approval to Execute and File Applications for Federal Assistance</u>. The Board Chairman, Vice-Chairman, President & CEO, the Senior Vice President and CFO, or Designated Individual are authorized to execute and file application(s) on behalf of the Agency to the DOT/FTA for Federal assistance authorized by 49 U.S.C. Chapter 53, by Title 23 of the United States Code or by other Federal statutes that provide funds for public transportation or other purposes and are administered by the DOT/FTA during FY19, FY20 and FY21, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Approval to Execute and File the Annual Certifications and Assurances.</u> The Board Chairman, Vice-Chairman, President & CEO, the Senior Vice President and CFO, or Designated Individual are authorized in FY20, FY21 and FY22 to execute and file with the Agency's application(s) the annual certifications and assurances and other documents required by the DOT/FTA before a Federal assistance grant or cooperative agreement can be awarded.

<u>Section 4.</u> <u>Approval to Execute Grant and Cooperative Agreements.</u> The Board Chairman, Vice-Chairman, President & CEO, the Senior Vice President and CFO, or a Designated Individual are authorized to execute grant and cooperative agreements with the DOT/FTA on behalf of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District during FY20, FY21 and FY22.

<u>Section 5.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including without limitation the Chairman and Vice Chairman of the Board of Commissioners, the President and CEO and the Senior Vice President and CFO, or a Designated Individual are hereby authorized and directed to execute all documents and to take such actions as they may deem necessary or advisable in order to carry out the purposes of the Resolution; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 6.</u> <u>Severability.</u> It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every

Resolution 977

Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Federal Grant Applications Approval Page 2 other part, section and subsection herein, and that the Board of Commissioners intends to adopt each part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution is determined to be, or to have been, unlawful or unconstitutional, the remaining parts, sections and subsections shall remain in full force and effect, unless the Court making this finding determines that the valid portions, standing alone, are incomplete and incapable of being executed in accordance with the intent of the Resolution.

<u>Section 7.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to the Resolution.

Section 8. <u>Rights Under Resolution Limited:</u> No rights shall be conferred by this resolution upon any person or entity other than the Agency's officers and employees.

Section 9. <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 10. <u>Governing Law.</u> The laws of the States of Missouri shall govern this Resolution.

Section 11. Effective Date. This Resolution shall be in full force and effect from and after its passage by the Board of Commissioners.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District on this 28<sup>th</sup> day of June, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_

Title

SEAL

ATTEST:

By

Deputy Secretary to the Board of Commissioners

Resolution 977

Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Federal Grant Applications Approval

Page 3

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE EXECUTION OF GRANT AGREEMENTS WITH THE MISSOURI HIGHWAY AND TRANSPORTATION COMMISSION (MODOT) FOR STATE OPERATING ASSISTANCE

#### **PREAMBLES:**

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to plan, construct, maintain, own and operate airports and terminal facilities; to acquire by gift, purchase or lease and to plan, construct, operate, and maintain or lease to others for operation or maintenance, airports, wharves, docks, harbors, passenger transportation facilities and other terminal facilities; to receive for its lawful activities any contributions or moneys appropriated by municipalities, counties, state or other political subdivisions or agencies; or by the federal government or any agency or officer thereof; to perform all other necessary and incidental functions; and to contract and to be contracted with; and

*Whereas*, the Chief Engineer of the Missouri Department of Transportation (MoDOT) is authorized to make operating assistance grants for general public transportation projects; and

Whereas, the contract for financial assistance will impose certain obligations upon the Agency, including the requirement that the Agency provide its local share of a project's cost; and

*Whereas*, it is the goal of the Agency to provide the best transit system that can be provided with the funds that are available; and

*Whereas*, this Resolution was presented to and discussed by the Board at its FY2020 Audit, Finance and Administration Committee meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas*, it is feasible, necessary and in the public interest to execute grant agreements with MoDOT for state operating assistance, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of Execution of Grant Agreements</u>. The Board of Commissioners hereby approves the execution of grant agreements with MoDOT for state operating assistance, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Resolution 978 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Execution of Grant Agreements w-MoDOT State Operating Assistance Page 1 <u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the Chairman, Vice Chairman, President and CEO and Senior Vice President and CFO or Designated Individual are hereby authorized and directed to execute and file all documents and agreements and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. Payment of Expenses. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Grant Agreements.

Section 6. <u>Rights Under Resolution Limited:</u> No rights shall be conferred by this resolution upon any person or entity other than the Agency and the MoDOT.

Section 7. <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. <u>Governing Law</u>. The laws of the States of Missouri shall govern this Resolution.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District on this 28<sup>th</sup> day of June, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By	
Its	

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Resolution 978 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Execution of Grant Agreements w-MoDOT State Operating Assistance Page 2

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE EXECUTION OF A SUB-AWARD GRANT AGREEMENT WITH THE EAST-WEST GATEWAY COUNCIL OF GOVERNMENTS

#### **PREAMBLES:**

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 *et seq.* (jointly referred to herein as the "Compact"); to plan, construct, maintain, own and operate airports and terminal facilities; to acquire by gift, purchase or lease and to plan, construct, operate, and maintain or lease to others for operation or maintenance, airports, wharves, docks, harbors, passenger transportation facilities and other terminal facilities; to receive for its lawful activities any contributions or moneys appropriated by municipalities, counties, state or other political subdivisions or agencies; or by the federal government or any agency or officer thereof; to perform all other necessary and incidental functions; and to contract and to be contracted with; and

*Whereas*, East-West Gateway Council of Governments (EWGCOG) is the metropolitan planning organization (MPO) for the area and has vested legal authority and responsibility for developing and adopting plans for the region's surface transportation system and is authorized to make sub-awards through the Unified Planning Work Program (UPWP) which addresses regional planning priorities; and

*Whereas*, it is the goal of the Agency to provide the best transit system that can be provided with the funds that are available; and

*Whereas*, EWGCOG desires to make a sub-award to the Agency through the UPWP in order to further Agency transit system planning and development; and

*Whereas*, the financial assistance sub-award grant will impose certain obligations upon the Agency, including the requirement that the Agency provide its local share of the project costs; and

*Whereas*, this Resolution was presented to and discussed by the Board at its FY2020 Audit, Finance, Administration Committee meeting May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas*, it is feasible, necessary and in the public interest to annually execute with East-West Gateway Council of Governments a sub-award grant Agreement through the Unified Planning Work Program for transit system planning and development, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

Resolution 979 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Approval of Sub-Award Grant Agreement With EWGCOG Page 1 <u>Section 2.</u> <u>Approval of the Sub-award Grant Agreement</u>. The Board of Commissioners hereby approves the sub-award grant Agreement through the Unified Planning Work Program with East-West Gateway Council of Governments for transit system planning and development, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3</u>. <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the Chairman, Vice Chairman, President and CEO and Senior Vice President and CFO or Designated Individual, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Agreement and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and East-West Gateway Council of Governments.

Section 8. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution and the Agreement.

<u>Section 9.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and the Agreement.

Section 10. Payment of Expenses. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and the Agreement.

Section 11. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District on this 28<sup>th</sup> day of June, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST: By\_\_\_\_\_

Resolution 979 Bi-State Development Agency Board of Commissioners June 28, 2019 FY20 Approval of Sub-Award Grant Agreement With EWGCOG Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONER OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE FILING OF GRANT APPLICATIONS AND EXECUTION OF GRANT AGREEMENTS WITH THE FEDERAL AVIATION ADMINISTRATION AND THE ILLINOIS DEPARTMENT OF TRANSPORTATION DIVISION OF AERONAUTICS

#### **PREAMBLES:**

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency/BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board");

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to plan, construct, maintain, own and operate airports and terminal facilities; to acquire by gift, purchase or lease and to plan, construct, operate, and maintain or lease to others for operation or maintenance, airports, wharves, docks, harbors, passenger transportation facilities and other terminal facilities; to receive for its lawful activities any contributions or moneys appropriated by municipalities, counties, state or other political subdivisions or agencies; or by the federal government or any agency or officer thereof; to perform all other necessary and incidental functions; and to contract and to be contracted with; and

*Whereas*, the Federal Aviation Administration (FAA) and the Illinois Department of Transportation (IDOT) Division of Aeronautics are authorized to make grants for aviation and public transportation projects; and

*Whereas*, the Agency accepts all grants from State and Federal sources such as the FAA and IDOT Division of Aeronautics for airport infrastructure improvements including but not limited to runway, taxiway, and apron construction/rehabilitation; airfield lighting, signage, drainage, and navigation aids; safety area improvements; special-purpose airport vehicles and equipment; fuel storage and distribution systems; aircraft hangers; automobile roadways and parking lots; planning, engineering, environmental studies; and land acquisitions; and

*Whereas*, this Resolution was presented to and discussed by the Board at its FY2020 Audit, Finance and Administration Committee meeting on May 31, 2019, and is being considered for final approval at its next regularly scheduled Board meeting on June 28, 2019; and

*Whereas*, it is feasible, necessary and in the public interest to file grant applications with FAA and IDOT, and to execute grant agreements related thereto, in accordance with the terms and conditions described herein.

### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of Filing of Grant Applications and Execution of Grant Agreements</u>. The Board of Commissioners hereby approves the filing of grant applications with the FAA and IDOT Division of Aeronautics and the execution of related grant agreements, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Resolution 980 Bi-State Development Agency Board of Commissioners June 28, 2019 Authorization to Apply for Grant Agreements w-FAA and IDOT Page 1 <u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the Chairman, Vice Chairman, President & CEO, and the Senior Vice President and CFO or Designated Individual are hereby authorized and directed to execute and file all documents and agreements and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to the Resolution and the Grant Applications and Agreements.

<u>Section 6</u>. <u>Rights Under Resolution Limited:</u> No rights shall be conferred by this resolution upon any person or entity other than the Agency and the Federal Aviation Administration and the Illinois Department of Transportation Division of Aeronautics.

<u>Section 7.</u> <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Grant Applications and Agreements.

Section 8. <u>Governing Law</u>. The laws of the States of Missouri and Illinois shall govern this Resolution.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District on this 28<sup>th</sup> day of June, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Its\_\_\_\_\_

[SEAL]

ATTEST:

By

Deputy Secretary of the Board of Commissioners

Resolution 980 Bi-State Development Agency Board of Commissioners June 28, 2019 Authorization to Apply for Grant Agreements w-FAA and IDOT Page 2

Open Session Item 12 Attachment 1
## **Bi-State Development**

# Operating and Capital Budget FY 2020 – 2022

(Hard copy of information was distributed to the Board of Commissioners, prior to the May 31, 2019, Audit, Finance & Administration Committee Meeting.) Link: Proposed FY 2020-2022 Budget

Open Session Item 12 Attachment 2

## **Bi-State Development**

Budget Presentation FY 2020 – 2022

(Hard copy of information was distributed to the Board of Commissioners, prior to the May 31, 2019, Audit, Finance & Administration Committee Meeting.) Link: May 31, 2019 - Budget Presentation Open Session Item 13

From:Taulby Roach, President and CEOSubject:Revision to Board Policies – Section 10.070 – Public MeetingsDisposition:ApprovalPresentation:Barbara Enneking, General Counsel

## **Objective**:

To present to the Board for approval, a revision to Bi-State Development (BSD) Board Policies, Section 10.070 – Public Meetings. The objective of the revision is to update the Board Polices in recognition of the importance of Agency transparency and accountability to its constituents. The Current Policy, Proposed Policy (Redlined), and Proposed Policy (Final/Clean) are attached.

## **Committee Disposition:**

This item has not been presented to any Committee, however, due to the interest and recommendations of the Board, as expressed at the May 14, 2019, Operations Committee meeting, regarding the conduct of open and closed Board meetings, the President and CEO has placed this item on the Agenda for the Board of Commissioners' meeting on June 28, 2019.

## **Background**:

As a public entity, BSD recognizes the importance of conducting its business with openness, transparency and accountability with its constituents, as stated in Section 10.070 of the BSD Board Policies. However as an interstate compact agency, the courts have held that BSD is not subject to the requirements of the Missouri Sunshine Act or the Illinois Freedom of Information Act which govern open records in those states. [See, e.g., C.T. Hellmuth & Associates, Inc. v. Washington Metropolitan Area Transit Auth., 414 F. Supp. 408 (D. Md. 1976) (interstate compact authority was not subject to public information laws of one state); see also KMOV-TV, Inc. v. Bi-State Development Agency, 625 F. Supp. 2d 808 (E.D. Mo. 2008).] Therefore, in an effort to transact its business in the most equitable manner, the BSD Board has adopted its own distinct Board Policies to govern its public meetings and public records.

Like most public entities, records of BSD are open, however, Section 10.080 governing records, lists 17 reasons under which records of BSD may be closed. These exceptions were drafted based upon a review of the exceptions of both the Missouri and Illinois laws, and are designed to reflect those exceptions. (Section 10.080, Board Policies.) Further, the Board may close its meetings, or any part thereof, pursuant to Board Policy, Section 10.070(B)(5), for any of the circumstances listed for closing records in BSD's Public Records Policy. Consequently, if the subject to be discussed by the Board is provided as an exception to its Public Record Policy then closing the meeting, or a portion of the meeting, is appropriate.

Board of Commissioners Revision to Board Policies, Section 10.070 – Public Meetings June 28, 2019 Page 2

## Analysis:

It is acknowledged that BSD wishes to continue to be transparent and open with its constituents and the public. Furthermore, it has been the practice of BSD to enter into closed (executive) session meetings for the discussion of confidential matters in accordance with its Board Policies. However in an effort to accommodate even greater openness in the conduct of Board business, suggestions from the Board were advanced to revise its public meeting policies so as to enhance its relationship and credibility with the public.

The revisions to Board Policy, Section 10.070 – Public Meetings will include:

- Notice of a closed meeting or closed (executive) session will state for each agenda item the reason for holding such closed meeting or (executive) session;
- Motion to go into closed meeting or closed (executive) session will state the reason for holding such closed or (executive) session;
- No final action vote shall be taken in a closed meeting or closed (executive session);
- For closed meeting and closed (executive session ) matters requiring final action a roll call vote shall be taken in open session;
- A roll call vote during closed (executive) session shall be required to resume open session;
- The Board will review the minutes of closed Board and Committee meetings or (executive) sessions periodically, but no less than twice a year to determine if it is no longer necessary to protect the public interest or the privacy of an individual by keeping the minutes private;
- If a meeting to review the closed minutes is not held by the Board the General Counsel will make the determination;
- All Board and Committee meetings of the Board will be recorded both open and closed. Recordings of the open meetings will be an open BSD record; and
- Recordings of closed meetings or closed (executive) sessions are not open to the public and not required to be reviewed and will be destroyed after 18 months provided the Board has approved the minutes of the closed meeting.

## **Board Action Requested:**

It is requested that the Board of Commissioners approve the revised Board Policies, Section 10.070 - Public Meetings as provided in Attachment 3. In addition it is requested that the Chair of the Board of Commissioners designate that the proposed revision to Board Policies, Section 10.070 - Public Meetings, not be tabled pursuant to *Article VI (D)* of the Board Policies, as it is in the best interest of the Agency that these revised Board Policies be approved at the Board Meeting on June 28, 2019.

## Attachments:

- 1. Current Board Policies, Section 10.070 Public Meetings
- 2. Proposed (Redlined) Board Policies, Section 10.070 Public Meetings
- 3. Final Proposed Board Policies, Section 10.070 Public Meetings

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT TO APPROVE REVISIONS TO BOARD POLICY, SECTION 10.070 – PUBLIC MEETINGS

#### **PREAMBLES:**

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

*Whereas* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

*Whereas,* Article VI of the Bylaws – Board Policies of the Agency, provides that any action by the Board establishing policy, administrative, business, or otherwise, shall be known as "Board Policies" and that the Board may adopt, amend or repeal, in whole or in part, the Board Policies at any meeting of the Board, except that unless otherwise designated by the Chair, all Board Policies shall be tabled for a period of one month and shall become effective upon adoption by the Board; and

*Whereas,* Board Policy, Section 70.010 – Public Meetings, indicates the Board's recognition of the importance of BSD transparency and accountability to its constituents and provides for the open conduct of the Board's meetings; and

*Whereas,* in an effort to accommodate further openness in the conduct of BSD business at Board meetings the Board has recommended that certain new measures be implemented; and

*Whereas*, the Board discussed revisions to Board Policy, Section 10.070 – Public Meetings, at the May 14, 2019 Operations Committee meeting and indicated the desire that the measures be implemented as soon as approved therefore requiring the Board waive tabling the proposed revisions to the Policy so that they are effective upon Board approval; and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to approve and adopt Board Policy, Section 10.070 - Public Meetings Revisions, which provide for further openness of Board meetings and waive tabling of the revisions to Board Policy, Section 10.070 – Public Meetings, so that they are effective upon Board approval, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section 1.

Resolution 981 Bi-State Development Agency Board of Commissioners June 28, 2019 Revision to Board Policy – Section 10.070 Public Meetings Page 1 <u>Section 2.</u> <u>Approval of Board Policy Revisions</u>. The Board of Commissioners hereby approves and adopts Board Policy, Section 10.070 – Public Meetings Revisions, waives tabling of the Board Policy Section 10.070 – Public Meetings Revisions so that they are effective upon Board approval, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> Form of the Board Policy Section 10.070 Revisions. The form of the Board Policy, Section 10.070 - Public Meetings Revisions (as provided in the Attachments to the Briefing Paper and made a part

hereof), substantially in the form presented to this meeting are hereby approved, and officers of the Agency, including without limitation, the President and CEO, are hereby authorized and directed to execute and deliver and attest, respectively, the Board Policy Section 10.070 Revisions, with such changes, modifications, insertions and omissions as may be deemed necessary or desirable to affect the Board Policy Section 10.070 – Public Meetings Revisions, with the necessity and desirability of such changes, modifications, insertions and omissions conclusively evidenced by their execution thereof.

<u>Section 4</u>. <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 5.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 6. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

<u>Section 7.</u> <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 8. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 9.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

Section 10. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 28th day of June, 2019.

Resolution 981 Bi-State Development Agency Board of Commissioners June 28, 2019 Revision to Board Policy – Section 10.070 Public Meetings Page 2 In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

## THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Its\_\_\_\_\_

[SEAL]

ATTEST:

By\_\_\_

y\_\_\_\_\_ Deputy Secretary to the Board of Commissioners

Resolution 981 Bi-State Development Agency Board of Commissioners June 28, 2019 Revision to Board Policy – Section 10.070 Public Meetings Page 3 Open Session Item 13 Attachment 1

## Section 10.070 Public Meetings (revised 9/26/08 and 09/23/16)

A. <u>Policy</u>. As an interstate compact agency, the Agency is not subject to the requirements of the Missouri or Illinois Open Records Laws. See *KMOV-TV*, *Inc. v. Bi-State Development Agency*, 625 F. Supp. 2d 808 (E.D. Mo. 2008). However, as a public entity, the Agency recognizes the importance of transparency and accountability with its constituents. As a result, the Agency adopts this Policy governing public meetings of the Agency.

## B. <u>Meetings, Notices and Emergencies.</u>

- 1. <u>Regular Meetings</u>. The Agency shall give public notice of the schedule of regular meetings of the Board of Commissioners (the "Board") at the beginning of each calendar year, stating the dates, times and places of such regular meetings. When it is necessary to reschedule a regular meeting, at least 10 days' notice of such change, whenever possible, shall be given by publication on the Agency's website.
- 2. Special Meetings; Emergencies. The Agency shall give public notice of any special meeting of the Board or its Committees at least 48 hours before such meeting, except a meeting held in the event of a bona fide emergency or a reconvened meeting where the original meeting was open to the public and (a) it is to be reconvened within 24 hours, and (b) an announcement of the time and place of the reconvened meeting was made at the original meeting. Public notice shall be given by posting a copy of the notice at the Agency's Headquarters, 211 North Broadway, Suite 650, St. Louis, Missouri 63102. When it is necessary to hold a meeting on less than 48 hours' notice, the nature of the good cause justifying the departure from the normal notice requirements shall be stated in the minutes.
- 3. <u>Notice to News Media and Others</u>. The Agency shall also supply copies of the schedule of regular meetings and notice of any special, emergency, rescheduled or reconvened meeting of the Board or its Committees to any news medium or member of the public that has filed an annual request for such notice with the Agency. Such annual request shall be filed with the Agency and shall include an email address or telephone number within the territorial jurisdiction of the Agency at which such notice may be given.
- 4. <u>Posting of Meeting Agenda</u>. The tentative agenda of each regular meeting of the Board or its Committees and that of any special, rescheduled, or reconvened meeting shall be posted on the Agency's website at least 48 hours in advance of the holding of the meeting.

5. <u>Notice of Closed Meetings or Vote. (Revised 9/26/08 and 09/23/16)</u> Notice of any closed meeting or vote shall be provided by giving notice of the time, date and place of such meeting in the manner prescribed by this section. Such notice shall also state the reason for holding such closed meeting. The Agency may close its meetings, or parts thereof, for any of the circumstances listed for closing records in the Agency's Public Records Policy (Section 10.080). Any motion to go into closed (executive) session will state the reason for holding such closed (executive) session.

C. <u>Accessibility</u>. Each meeting shall be held at a place accessible to the public and at a time reasonably convenient to the public, unless for good cause such a place or time is impossible or impractical. When it is necessary to hold a meeting at a place that is not reasonably accessible to the public, or at a time that is not reasonably convenient to the public, the nature of the good cause justifying the departure from the normal requirements shall be stated in the minutes.

D. <u>Disruption of Meetings</u>. No person shall be allowed to conduct themselves during the proceedings of open meetings of the Board or its Committees in any manner, which disrupts the meetings. Public meetings of the Agency may be videotaped at the discretion of the Chair as long as such activity does not become disruptive. The Chair may order the removal of any disruptive person from the meeting.

E. <u>Minutes. (revised 9/26/08 and 09/23/16)</u> The Agency shall keep written minutes of all meetings of its Board and its Committees, which minutes shall include the following:

- 1. the date, time and place of the meeting;
- 2. the members of the Board recorded as either present or absent; and
- 3. a roll call vote during open session on the vote to go into closed (executive) session;
- 4. a roll call of all votes taken during closed (executive) session; and
- 5. a general description of all matters proposed, discussed or decided, and a record of any votes taken

The minutes of meetings open to the public shall be available for public inspection at the Agency's Headquarters within seven days of the approval of such minutes by the Board. Minutes of meetings closed to the public or closed (executive) sessions shall be available only after the Board determines that it is no longer necessary to protect the public interest or the privacy of an individual by keeping them confidential. In determining whether closed minutes and votes should be opened, the Agency shall be guided by its Public Records Policy and the exemptions set forth therein, and whether any matters considered in such closed meetings or sessions have since become public. The minutes or any parts thereof, and vote on such matter may be made public at the discretion of the Board and identified in the open meeting minutes as "Closed Session Items Made Public."

Open Session Item 13 Attachment 2

## Section 10.070 Public Meetings (revised <u>09/26/08, and 09/23/16 and 06/28/19</u>)

A. <u>Policy</u>. As an interstate compact agency, the Agency is not subject to the requirements of the Missouri or Illinois Open Records Laws. See *KMOV-TV*, *Inc. v. Bi-State Development Agency*, 625 F. Supp. 2d 808 (E.D. Mo. 2008). However, as a public entity, the Agency recognizes the importance of transparency and accountability with its constituents. As a result, the Agency adopts this Policy governing public meetings of the Agency.

## B. <u>Meetings, Notices and Emergencies.</u>

- 1. <u>Regular Meetings</u>. The Agency shall give public notice of the schedule of regular meetings of the Board of Commissioners (the "Board") at the beginning of each calendar year, stating the dates, times and places of such regular meetings. When it is necessary to reschedule a regular meeting, at least 10 days' notice of such change, whenever possible, shall be given by publication on the Agency's website.
- 2. Special Meetings; Emergencies. The Agency shall give public notice of any special meeting of the Board or its Committees at least 48 hours before such meeting, except a meeting held in the event of a bona fide emergency or a reconvened meeting where the original meeting was open to the public and (a) it is to be reconvened within 24 hours, and (b) an announcement of the time and place of the reconvened meeting was made at the original meeting. Public notice shall be given by posting a copy of the notice at the Agency's Headquarters, 211 North Broadway, Suite 650, St. Louis, Missouri 63102. When it is necessary to hold a meeting on less than 48 hours' notice, the nature of the good cause justifying the departure from the normal notice requirements shall be stated in the minutes.
- 3. <u>Notice to News Media and Others</u>. The Agency shall also supply copies of the schedule of regular meetings and notice of any special, emergency, rescheduled or reconvened meeting of the Board or its Committees to any news medium or member of the public that has filed an annual request for such notice with the Agency. Such annual request shall be filed with the Agency and shall include an email address or telephone number within the territorial jurisdiction of the Agency at which such notice may be given.
- 4. <u>Posting of Meeting Agenda</u>. The tentative agenda of each regular meeting of the Board or its Committees and that of any special, rescheduled, or reconvened meeting shall be posted on the Agency's website at least 48 hours in advance of the holding of the meeting.

- 5. Notice of Closed Meetings or Vote. (Revised 09/26/08, and 09/23/16, 06/28/19) Notice of any closed meeting, or portion thereof, or vote shall be provided by giving notice of the time, date and place of such meeting in the manner prescribed by this section. Such notice shall also state the reason for holding such closed meeting. The Agency may close its meetings, or parts thereof, for any of the circumstances listed for closing records in the Agency's Public Records Policy (Section 10.080). The reasons for the closed meeting or closed (executive) session will be provided for each agenda item and aAny motion to go into closed (executive) session.
- 5.6. Closed Meeting and Closed (Executive) Session Voting. No final action vote shall be taken in a closed meeting or closed (executive) session. For closed meeting and closed (executive) session matters requiring final action a roll call vote shall be taken in open session.

C. <u>Accessibility</u>. Each meeting shall be held at a place accessible to the public and at a time reasonably convenient to the public, unless for good cause such a place or time is impossible or impractical. When it is necessary to hold a meeting at a place that is not reasonably accessible to the public, or at a time that is not reasonably convenient to the public, the nature of the good cause justifying the departure from the normal requirements shall be stated in the minutes.

D. <u>Disruption of Meetings</u>. No person shall be allowed to conduct themselves during the proceedings of open meetings of the Board or its Committees in any manner, which disrupts the meetings. Public meetings of the Agency may be videotaped at the discretion of the Chair as long as such activity does not become disruptive. The Chair may order the removal of any disruptive person from the meeting.

E. <u>Minutes. (revised 09/26/08, and 09/23/16 and 06/28/19)</u> The Agency shall keep written minutes of all meetings of its Board and its Committees, which minutes shall include the following:

- 1. the date, time and place of the meeting;
- 2. the members of the Board recorded as either present or absent; and
- 3. a roll call vote during open session on the vote to go into closed (executive) session;
- <u>4.</u> a roll call <u>vote of all votes</u> taken during closed (executive) session<u>to resume</u> <u>open session; and</u>
- 4.5. a roll call vote taken in open session of all matters proposed for final action during closed (executive) session; and
- 5.6. a general description of all matters proposed, discussed or decided, and a record of any votes taken.

The minutes of meetings open to the public shall be available for public inspection at the Agency's Headquarters within seven days of the approval of such minutes by the Board. The Board shall meet to review the minutes of closed Board and Committee meetings or closed (executive) sessions periodically in its discretion, but no less than twice a year. At such meetings the Board will determine if Minutes of meetings closed to the public or closed (executive) sessions shall be available only after the Board determines that it is no longer necessary to protect the public interest or the privacy of an individual by keeping the minutes the minutes the most or privacy of an individual by the section, the General Counsel will determine if it is no longer necessary to protect the public interest or privacy of an individual by keeping the closed minutes, or a portion thereof, confidential. In determining whether elosed minutes and votes should be opened, the Agency shall be guided by its Public Records Policy and the exemptions set forth therein, and whether any matters considered in such closed meetings or sessions have since become public. The minutes or any parts thereof, and vote on such matter may be made public at the discretion of the Board and identified in the open meeting minutes as "Closed Session Items Made Public."

F. Recordings. The Agency shall record all meetings of its Board and its Committees in the form of an audio or video recording. Recordings of open meetings shall be an open record of the Agency. Recordings of closed meetings and closed (executive) sessions shall be a closed record not open to the public and are not required to be reviewed. The closed session recordings shall be destroyed after 18 months, provided the Board has approved the minutes of the closed meeting.

Open Session Item 13 Attachment 3

## Section 10.070 Public Meetings (revised 09/26/08, 09/23/16 and 06/28/19)

A. <u>Policy</u>. As an interstate compact agency, the Agency is not subject to the requirements of the Missouri or Illinois Open Records Laws. See *KMOV-TV*, *Inc. v. Bi-State Development Agency*, 625 F. Supp. 2d 808 (E.D. Mo. 2008). However, as a public entity, the Agency recognizes the importance of transparency and accountability with its constituents. As a result, the Agency adopts this Policy governing public meetings of the Agency.

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- 6. <u>Closed Meeting and Closed (Executive) Session Voting</u>. No final action vote shall be taken in a closed meeting or closed (executive) session. For closed meeting and closed (executive) session matters requiring final action a roll call vote shall be taken in open session.

C. <u>Accessibility</u>. Each meeting shall be held at a place accessible to the public and at a time reasonably convenient to the public, unless for good cause such a place or time is impossible or impractical. When it is necessary to hold a meeting at a place that is not reasonably accessible to the public, or at a time that is not reasonably convenient to the public, the nature of the good cause justifying the departure from the normal requirements shall be stated in the minutes.

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- 1. the date, time and place of the meeting;
- 2. the members of the Board recorded as either present or absent;
- 3. a roll call vote during open session on the vote to go into closed (executive) session;
- 4. a roll call vote during closed (executive) session to resume open session;
- 5. a roll call vote taken in open session of all matters proposed for final action during closed (executive) session; and
- 6. a general description of all matters proposed, discussed or decided, and a record of any votes taken.

The minutes of meetings open to the public shall be available for public inspection at the Agency's Headquarters within seven days of the approval of such minutes by the Board. The Board shall meet to review the minutes of closed Board and Committee meetings or closed (executive) sessions periodically in its discretion, but no less than twice a year. At such meetings the Board will determine if it is no longer necessary to protect the public interest or the privacy of an individual by keeping the minutes confidential. If such meeting is not held by the Board as provided by this section, the General Counsel will determine if it is no longer necessary to protect the public interest or privacy of an individual by keeping the closed minutes, or a portion thereof, confidential.

F. <u>Recordings</u>. The Agency shall record all meetings of its Board and its Committees in the form of an audio or video recording. Recordings of open meetings shall be an open record of the Agency. Recordings of closed meetings and closed (executive) sessions shall be a closed record not open to the public and are not required to be reviewed. The closed session recordings shall be destroyed after 18 months, provided the Board has approved the minutes of the closed meeting.

Open Session Item 14



## BI-STATE DEVELOPMENT BOARD OF COMMISSIONERS NOMINATING COMMITTEE (TELECONFERENCE MEETING) OPEN SESSION MINUTES WEDNESDAY, JUNE 12, 2019

## **Committee Members in Attendance**

## Other Commissioners in Attendance

Rose Windmiller (via phone)

Constance Gully (via phone) Michael S. Buehlhorn (via phone) Aliah Holman (via phone) Justin Zimmerman (via phone)

## Staff in Attendance

Taulby Roach, President and Chief Executive Officer Barbara Enneking, General Counsel and Deputy Secretary Myra Bennett, Manager of Board Administration Charles Stewart, Executive Vice President Organizational Effectiveness Jim Cali, Director of Internal Audit

A meeting of the Nominating Committee of the Board of Commissioners of Bi-State Development was held at 4:00 p.m. on Wednesday, June 12, 2019, by telephone conference call, in the Board Conference Room of Headquarters, located at 211 North Broadway, 6<sup>th</sup> Floor, St. Louis, Missouri, 63102.

Pursuant to the By-Laws and Board Policies, the following members of the Board of Commissioners had previously been appointed by Board Chair Constance Gully, to serve on the Nominating Committee: Constance Gully (Missouri), Michael Buehlhorn (Illinois), Aliah Holman (Missouri), and Justin Zimmerman (Illinois).

Chairman Gully called the meeting to order at 4:00 p.m., and a roll call was taken, as noted above.

Chairman Gully stated that she is proposing the following slate of officers for 2019-2020, based upon the By-Laws, the current officers serving, and the tenure of the Commissioners:

Michael Buehlhorn (Illinois), Chair Aliah Holman (Missouri), Vice-Chairman Justin Zimmerman (Illinois), Treasurer Vernal Brown (Missouri), Secretary

Chairman Gully noted that upon a change in the Office of Chair, the next Chairman should be a Commissioner from the State of Illinois.

Commissioner Buehlhorn moved that the proposed slate of officers be officially nominated for the offices indicated, and that the slate be forwarded to the full Board of Commissioners for approval at its next regular meeting on Friday, June 28, 2019, with the new slate of Officers to become effective immediately upon the adjournment of the meetings on June 28, 2019. The motion was seconded by Commissioner Holman.

Commissioner Windmiller posed questions regarding whether other nominations can be suggested and the nominating process. Discussion was held. Commissioner Windmiller suggested that the Board Policies and By-Laws may need to be revised to clarify the process.

Chairman Gully noted that she is recommending the proposed slate, based upon the Commissioners currently serving as officers, and is recommending Commissioner Brown as Secretary, due to the fact that that this seat should be held by a Missouri Commissioner, and Commissioner Brown is the next longest serving member of the Board from Missouri.

Commissioner Windmiller stated that the current nomination process does not seem to allow much opportunity for other Commissioners to weigh in on the decision. Chairman Gully noted that the proposed slate is only the Nominating Committee's recommendation, and the slate would not move forward, without a majority vote of the Commissioners from both Illinois and Missouri. Commissioner Windmiller made note of the overlap of those serving on the Executive Committee and the Nominating Committee. Commissioner Zimmerman asked if anyone would like to propose a different slate of officers. There being no other proposals or recommendations, Chairman Gully called for a roll call vote on the motion, with the results being as follows:

Michael Buehlhorn – Aye Aliah Holman – Aye Constance Gully – Aye Justin Zimmerman – Aye Rose Windmiller – Aye

Motion passed 5 to 0, with no abstentions.

With no further business appearing before the Committee, Commissioner Buehlhorn moved that the meeting be adjourned. The motion was seconded by Commissioner Holman. The motion passed, and the meeting was adjourned at 4:15 p.m.

Deputy Secretary to the Board of Commissioners Bi-State Development Open Session Item 15

# VISION

The Metro Transit team is committed to meeting the ever-changing needs of our customers and the communities we serve. We will continue to deliver service that our customers trust and depend on, while we work to create a more secure, more attractive and productive transit system. This new Metro Transit is centered around

- productive transit system. This new Metro Transit is centered around
- the experiences of our customers, and will be intended to deliver safe, reliable personal mobility solutions that connect our customers to the opportunities the St. Louis region offers.

Ansica beford Miller

Jessica Mefford-Miller Executive Director, Metro Transit

## METRO TRANSIT OPERATIONS REPORT

May 14, 2019 Operations Committee Meeting

# PERFORMANCE

## **Metro Transit Operations At-A-Glance**

3rd Quarter FY19 Performance Measure	MetroBus Fixed Route + Special Services	FY19 vs. FY18	MetroLink	FY19 vs. FY18	Call-A-Ride	FY19 vs. FY18
System Ridership	5,259,800	(3.7%)	2,986,100	(1.9%)	128,900	(5.1%)
Missouri	4,702,500	(4.3%)	2,986,000	(1.9%)	128,900	(5.1%)
Illinois	559,000	1.5%	569,200	(1.1%)		
Revenue Miles	4,526,800	(0.7%)	756,700	(1.9%)	1,301,700	0.7%
Revenue Hours	336,800	(0.7%)	32,400	(-1.4%)	71,700	0.7%
On-Time Performance	93.0%	(1.1%)	98.2%	(-0.1%)	90.8%	2.8%
MetroBus + MetroLink Passenger Revenue	\$8,251,800	(1.3%)	Call-A-Ride Passenger R		\$401,600	1.0%
MetroBus + MetroLink Average Fare	\$1.03	(1.3%)	Call-A-R Average		\$3.11	1.0%

Metro Transit - Reimagining Mobility

# BUDGET ADHERENCE Budget & Expenses

3<sup>rd</sup> Quarter JAN – MAR FY 2019

3<sup>rd</sup> Quarter

JAN - MAR

**FY 2019** 



Performance Measure	Actual	Budget	Budget Variance Over/(Under)	Budget Variance %
Total Operating Expenses	\$233,463,307	\$238,346,147*	\$4,882,840*	(2.0%*)
Passenger Revenue	\$29,912,317	\$30,777,761	(865,444)	(2.8%)
Total Operating Miles (MetroBus)	5,193,100	5,182,100	11,000	0.2%
Total Operating Hours (MetroBus)	363,300	364,400	(1,100)	(0.3%)
Total Operating Miles (MetroLink)	765,500	776,800	(11,300)	(1.5%)
Total Operating Hours (MetroLink)	32,950	33,550	(600)	(1.8%)

Wages and benefits remain favorable to budget, primarily due to vacancies.

Ridership continues to fall, with notable loss in revenue for MetroBus and MetroLink.

\*Operating expenses shown here do not include the \$20M placeholder for additional security

# PRODUCTIVITY Ridership & Service Levels

Performance Measure	MetroBus Fixed Route	FY19 vs. FY18	MetroLink	FY19 vs. FY18	Call-A-Ride	FY19 vs. FY18
Average Weekday Ridership	69,000	(-3.8%)	38,300	(-1.2%)	1,770	(-4.6%)
Passengers per Revenue Mile	1.2	(-3.0%)	3.9	+0.0%	0.1	(-5.7%)
Passengers per Revenue Hour	15.6	(-3.0%)	92.2	(-0.5%)	1.8	(-5.7%)



For the last 18 months, service productivity has held steady, with expected seasonal fluctuations.

Looking ahead, we are hopeful that the Metro ReImagined service plan will more closely match service level to market demand, driving an increase in productivity beyond FY20.

#### 3<sup>rd</sup> Quarter SYSTEM SAFETY JAN - MAR Vehicular Accidents **FY 2019** FY19 FY19 **FY19** MetroLink Call-A-Ride **Performance Measure MetroBus** vs. vs. vs. **FY18 FY18 FY18 Preventable Accidents** 48 2.1% 21 91% ----Non-Preventable Accidents 97 0.0% 13 8.3% ----FTA Reportable\* 6 200% ----2 Non FTA Reportable\*\* 100% --------

Preventable accidents increased in 3rd Quarter FY19, due to an increase in new operator hires.

*In recent months, Safety has introduced enhanced training initiatives to reduce the rise of preventable accidents.* 

\*Meets FTA definition of "light rail" accidents

\*\* Does not meet FTA "light rail" accident definition

AVAILABILITY & RELIABILITY Absences & Extra-Board					Quarte N – MAR 2019	
Performance Measure	MetroBus	FY19 vs. FY18	*MetroLink	FY19 vs. FY18	Call-A- Ride	FY19 vs. FY18
% Unauthorized / Sick Of Total Work Days	3.6%	+0.3%	0.8%	(2.2%)	3.3%	0.8%
% Worker's Compensation Of Total Work Days	2.6%	+0.8%	3.6%	+1.3%	2.8%	(1.8%)
% Calculated Extra-board	23%	(0.7%)	25%	+0.4%	28%	(3.0%)

-

Absenteeism is a critical challenge for Metro Transit; a trend that is consistent across the industry.



Management and labor continue to work to evaluate trends in absenteeism, and policy, contractual, and management strategies that can be applied to reduce overall absenteeism, specially unauthorized absence.

VEHICLE MAINTENANCE Scheduled Maintenance					3 <sup>rd</sup> Quarte JAN – MAI FY 2019	
Performance Measure	MetroBus	FY19 vs. FY18	MetroLink	FY19 vs. FY18	Call-A-Ride	FY19 vs. FY18
3 <sup>rd</sup> Q Routine Inspections	533	1.0%	329	(3.24%)	145	1.0%
YTD Percentage On-Time Inspections	99.63%	1.00%	99.5%	(0.40%)	96.65%	(3.35%)

*The Vehicle Maintenance Division continues to consistently maintain its scheduled maintenance inspection program.* 

The number of MetroLink inspections has diminished in FY19, due to a focus on maintaining and responding to failures across an aging fleet.

VEHICLE MAINTENANCE Vehicle Reliability			J	<sup>rd</sup> Quartei AN – MAR Y 2019		
Performance Measure	MetroBus	FY19 vs. FY18	MetroLink	FY19 vs FY18	. Call-A- Ride	FY19 vs. FY18
Delays	588	(9.26%)	173	1.09%	170	1.68%
Mean Distance Between Delays	28,660	1.09%	27,155	(11.69%	) 25,740	(43.08%)

Metro continues to perform as an industry leader in vehicle reliability, resulting in more predictable service for our customers, and less maintenance emphasis on repairing equipment failures.

The third quarter saw a drop in vehicle reliability for MetroLink, and a significant drop for Call-A-Ride. This increase in delays, and erosion in reliability, reflects a relative high average fleet age for both modes. These trends will only be reversed by vehicle replacement.

CUSTOMER FEEDBACK Commendations & Complaints			uarter – MAR 019	M
Operating Division	Performance Measure	FY19	FY18	FY19 vs. FY18
COMMENDATIONS	System Total	491	558	(12%)
	MetroBus Total	194	423	2.1%
	MetroLink Total	27	19	42%
	Call-A-Ride Total	232	92	152%
	Service Planning & Scheduling Total	27	12	125%
	Public Safety & Security Total	11	12	-8.3%
COMPLAINTS	Complaint Types			
MetroBus	MetroBus Total	643	630	2.1%
	Operator Performance	355	291	22%
MetroLink	MetroLink Total	68	92	(26%)
	Operator Performance	27	10	170%
Call-A-Ride	Call-A-Ride Total	75	51	47%
	Operator Performance	27	10	170%
Other	Vehicle Maintenance & Equipment Total	18	10	80%
	Customer Interaction Total	236	237	(0.4%)
	Service Planning & Scheduling Total	48	82	(42%)
	Public Safety & Security Total	113	153	(26%)

-

Increased personnel presence and communication regarding security continue to result in in notable reductions in security-related negative customer contacts.

As Call-A-Ride continues to work to add necessary operators, we are seeing a decrease in on-time performance and a corresponding increase in negative customer contacts, which are typically very low for this team. This trend is expected to improve as personnel levels grow, and absenteeism is reduced.

# RIDERSHIP TRENDS Fiscal Year Outlook

Sustained ridership declines since recent peak level ridership in FY14; generally follows national trends.



- At (3.5%) system ridership decline rates in FY19 vs. FY18 are decelerating compared to decline rates in previous fiscal years.
- At (3.9%) fixed-route passenger revenue decline rates in FY19 vs. FY18 are also decelerating, compared to decline rates in previous fiscal years.
- Typically, long-term Call-A-Ride ridership trends are stable; however, recently Call-A-Ride figures are falling likely due to recent contractual changes with the Missouri Department of Mental Health.

## STANDARDIZED FIXED-ROUTE RIDERSHIP (TOTAL SYSTEM)



# SECURITY UPDATE

Metro and our partners are committed to bolstering public safety on and around the Metro transit system, and in order to do that, we are in the process of developing an actionable public safety and law enforcement program.

# APRIL 2019

# **Strengthening Relationships**

- A well-coordinated network of law enforcement, public safety and contract security effectively deployed across the Metro Transit System is the most critical component of system security. Metro continues to work to strengthen relationships with law enforcement partners to execute the effective deployment of a coordinated security and police force.
  - On May 1, 2019, Metro and its partners commenced work on the Metro Transit System Security Assessment, a body of work following the MetroLink Security Assessment. This work will provide critical support necessary to create Metro's revised, comprehensive security program. This work will conclude in early 2020.
  - Metro and law enforcement partners continue to work toward the initial phase of a shared communication system in summer 2019. Ongoing work is focused on a governance policy for the initial talk group, and location and infrastructure requirements for a PSAP-supported dispatch center at an IL MetroLink Station location.
  - Metro is continuing to develop revised contracts for its three law enforcement partners, and has engaged industry expertise in scoping these contracts to ensure consistency with Metro's new direction for security.
  - Staff continues to actively participate in committees and stakeholder discussions focused on improving security across the transit system.

# **Teambuilding & Personnel Deployment**

- Metro is defining the roles of each team tasked with providing security across the transit system, and is coordinating the deployment of these personnel.
  - Metro has redefined the leadership roles of our security program. In April 2019, Metro initiated a search process for the new lead of our comprehensive security program, the General Manager of Public Safety. This individual will provide strategic leadership to Metro Public Safety and will coordinate the work of law enforcement partners and contractors. The Director of Security will provide critical leadership to Metro's own Public Safety Officers. The Manager of Contract Security will provide leadership and oversight of Metro's contract security team.

**APRIL 2019** 

# SECURITY UPDATE

# **Creating Safer Spaces**

- Metro is working to create vibrant, more attractive spaces where people feel safe. This is being accomplished through solutions that can be readily accomplished, as well as longer-term solutions that require investment.
  - Construction is underway for access control measures at five key MetroLink Stations including North Hanley, Delmar Loop, Forest Park – DeBaliviere, Central West End, and Fairview Heights. This construction will be complete in summer 2019.
  - Metro has begun the redesign of five original MetroLink Stations inclusive of Laclede's Landing, Convention Center, 8th & Pine, Forest Park-DeBaliviere and Delmar MetroLink Stations. This redesign effort emphasizes placemaking, crime prevention through environmental design (CPTED), access control and public art. Reconstruction at these stations will occur incrementally at a pace dependent on available capital funding.

# **Leveraging Technology**

- Technology is changing the way we think about mobility and security. Fare inspection, system surveillance and communications are critical tools for the deployment of an effective system safety and security program.
  - Following the approval of a memorandum of understanding (MOU) governing the sharing of our closed-circuit television (CCTV) camera feed in February 2019, staff is proceeding with the technical steps necessary to share this feed at the MetroLink Task Force Headquarters.
  - As we continue to monitor the success of pilot programs, staff is working to design a and assign resources to support a more permanent wifi program onboard Metro buses, MetroLink trains, and at key stations and operating facilities.

Open Session Item 16

From:	Jessica Mefford-Miller, Executive Director, Metro Transit
Subject:	Metro ReImagined Final Plan Update
<b>Disposition:</b>	Information
Presentation:	Jessica Mefford-Miller, Executive Director, Metro Transit

## **Objective**:

To provide the Board of Commissioners with a progress overview of *Metro ReImagined*, Metro's vision for transit service for the next five to ten years. The *Metro ReImagined* plan is currently being finalized by Metro, with a public education campaign to share the updated bus network and service to launch in Spring/Summer 2019.

## **Background**:

Travel patterns and preferences, and the array of mobility options available in metropolitan markets is rapidly changing. At the same time, transit systems across the country have experienced a decline in ridership in recent years, and Metro Transit (**Metro**) has been no exception. In order to respond to consumer demands and improve transit system productivity, some public transportation agencies have begun to examine the service they provide, to ensure that it better meets the market's travel demands in the most productive manner possible. The St. Louis region is facing similar challenges to our peers across the country, and determined that our transit network must evolve. In 2017, Metro engaged the consulting services and expertise of Transportation Management & Design, Inc. (**TMD**) to conduct a comprehensive operational analysis of transit service in the City of St. Louis and St. Louis County. Named *Metro ReImagined*, this examination and resulting plan for service offers a new vision for public mobility that is designed to improve Metro's system ridership, customer experience, and cost effectiveness. Additionally, this vision shifts Metro's role from a transportation provider to a convener of services that improves access to economic prosperity and enhanced quality of life.

*Metro ReImagined* is based on 18 months of in-depth analysis of system productivity, industry best practices, and public and customer feedback. Community outreach included engaging customers in Fall 2017 and Spring 2018, and dozens of meetings with key external partners and Metro staff. Those conversations generated approximately 2,200 total comments on the proposed modifications to bus service.

This analysis and engagement informed the development of guiding principles for the new network plan:

- Provide mobility based on existing and future needs
- Value personal mobility in the quality of life and economic vitality of the region
- Embrace national best practice strategies and innovative mobility options
- Work with our partners to build an effective and efficient integrated system
- Progress within our current and potential financial capacity

The BSD Operations Committee last received a project update in October 2018. Since then, Metro has shared the final draft of *Metro ReImagined* once again with its customers and the public, attending community meetings and holding individual conversations with concerned citizens, community leaders, and elected officials through Winter 2018-19. Vector Communications assisted with these outreach activities, and will continue to help with outreach strategy and execution of engaging customers through implementation of the service plan. Next, the Metro project team incorporated the final community feedback into a revised plan, which reflects not only the original analysis of system productivity and the fiscal constraints of our agency, but also a good-faith effort to be as responsive as possible to customer input.

Board of Commissioners *Metro ReImagined* Final Plan Update June 28, 2019 Page 2

## Analysis:

The final *Metro ReImagined* plan is designed to create a more welcoming, intuitive transit experience for current and future customers. This plan outlines a core fixed-route MetroBus network that prioritizes service frequency and minimizes route deviations, and is supported by proposed market areas for "community mobility solutions" that will utilize alternative service strategies and new technologies to complete the transit network more effectively. This tiered network better matches service types to geographic markets across the region. Some of Metro's route alignments will retain most of their current shape, while others are being modified to improve directness and travel time.

The main aspects of the service plan include:

- 10 high-frequency fixed routes that will provide **15-minute service** during varying periods of time in operating hours. Metro's existing highest-performing bus routes such as the #70 Grand and the #74 Florissant will be included in this category, but riders will experience even greater frequency, especially during weekday daytime periods. These routes will serve markets across both the City of St. Louis and St. Louis County.
- The majority of the MetroBus routes in Missouri will operate primarily with frequencies of **30 minute service** during the daytime and 60 minutes during evenings and weekend periods. This tier of service will include some aberrations to that norm, either with 30-minute service during all operating hours, or 30-minute service only during peak hours or on certain segments of the route.
- Four **express routes** will provide only a few trips in the morning and evening peak operating hours on weekdays to serve specific job and population centers. These routes will operate with more limited stops and connect commuters directly to major employment centers including Downtown and the Central West End.
- For markets that may not be well suited for fixed-route, all-day service (due to low density, lack of transit-supportive infrastructure, or demand for short-distance trips), Metro will utilize a variety of **alternative mobility strategies**, such as on-demand services or limited fixed routes, that only operate at certain times of day. These services will complete Metro's coverage, and are likely to be brokered by Metro and supported by partnerships with institutions and contracted operators.
- Weekend service will become uniform by route, such that any given route's **Saturday and Sunday** service will be the same. This change should make service more predictable and simple.

Throughout Winter 2018, due to both customer input and financial constraints, a number of changes were implemented to achieve this final plan. These alterations included: changing route alignments to better suit community, employer, and institutional demands; further refining service frequency and span of service (for instance, removing early morning and late night trips across most routes) to reflect the greatest periods of demand; and tightening bus-to-bus connections at transit centers to create a more seamless network. This final *Metro ReImagined* plan reflects months of careful, balanced thought, in order to strengthen the transit network for the overall region, all within our existing financial capacity.

In Spring/Summer 2019, Metro/BSD staff along with Vector Communications will work together to both engage those customers who will be impacted by the plan, and to inform the general public about the improved ranges of services. These efforts are moving toward a Fall 2019 implementation.

#### **Board Action Requested:**

No action required; for information only.

## Funding Source:

Funding is accommodated within the FY17-19 Operating Budget.

Open Session Item 17
From:	Jessica Mefford-Miller, Executive Director Metro Transit							
Subject:	Bi-State Safety Oversight Update							
<b>Disposition:</b>	Information							
<b>Presentation:</b>	Andrew Ghiassi, Director of Safety; James Hickey, Illinois SSO Program							
	Manager; Justin Sobeck, Missouri SSO Program Manager.							

#### **Objective:**

To provide the Operations Committee and Bi-State Development Board of Commissioners with an annual status report on the safety of Metro's rail fixed guideway system, as well as to discuss the Federal Transit Administration's forthcoming regulations, and their impacts to enhancing Metro Transit's current robust system safety and loss control program.

#### **Background:**

Metro Transit's Bi-State Safety Oversight reports to the Federal Transit Administration (FTA) and is regulated by Title 49 CFR Part 659. FTA's Section 5329 of MAP 21 requires the Bi-State Safety Oversight to provide an annual status report on the safety of the rail fixed guideway system to the Bi-State Development Board of Commissioners. The Missouri Department of Transportation and Illinois Department of Transportation are appointed as the State Safety Oversight for Metro Transit and share a collaborate approach to implementing an FTA complaint Joint State Safety Oversight Program for Metro Transit.

#### Analysis:

The Bi-State Safety Oversight oversees MetroLink Operations & Maintenance by verifying compliance with the FTA and state regulations. Specific requirements of Metro's safety and security programs that are subject to the review of the BSSO include:

- 1. Review and approval of Metro's System Safety Program Plan (SSPP)
  - a. <u>System Safety Program Plan</u>: A mandated system safety and loss control plan with twenty one oversight elements to ensure and verify the safety of Metro's rail fixed guideway system.
- 2. Review and approval of Metro's System Security Plan (SSP)
  - a. <u>System Security Plan</u>: A mandated security plan to ensure and verify our response for terrorist recognition as well as a comprehensive overview of Metro's security organization and programs.
- 3. Review and approval of Metro's Emergency Preparedness Program Plan (EPPP)
  - a. <u>Emergency Preparedness Program Plan</u>: A mandated emergency response plan for Metro's rail fixed guideway to ensure and verify emergency preparedness initiatives are implemented as well as to ensure first responders are familiarized with Metro's System.
- 4. Adoption of Metro's FTA reportable accident investigations.
- 5. Review and approval of the required, 21 internal safety and security audits.

The Safety Department will discuss the Bi-State Safety Oversight's collaborative efforts with Metro Transit, as well as a summary of the 2018 Triennial Review and regulation updates.

One important regulation update will focus on MAP-21 requirements specific to the Safety Management System (SMS). SMS is a new component to MAP-21 and requires transit agencies to implement a Safety Management System approach. SMS is a formal, top down approach of identifying hazards and controlling risks in a work and operational environment that continually monitors these methods for effectiveness.

Instituting the Safety Management System through our mandated Public Transportation Agency Safety Plan will ensure a robust comprehensive and compliant safety program, as well as strengthen our current system safety and loss control program.

#### **Previous Committee Action:**

This item was presented at the May 14, 2019, Operations Committee meeting, for information only.

#### **Board Action Requested:**

This item is presented for information only; therefore, no action is required.

Attachment: Bi-State Safety Oversight Presentation to the Board

Open Session Item 17 Attachment

### **METRO TRANSIT**

# **BI-STATE SAFETY** OVERSIGHT

**Program Overview for the Bi-State Development Board of Commissioners** 



# **OVERVIEW**

Bi-State Safety Oversight Overview **Oversight Functions** System Safety Program Plan 2018 Triennial Review State Oversight Certification Collaboration New Regulations Safety Management System



### **TOPICS AND HIGHLIGHTS**



# OVERVIEW

# MISSOURI AND ILLINOIS DEPARTMENT OF TRANSPORTATION OVERSIGHT TEAM

- MoDOT-(1) Program Manager
- IDOT-(1) Program Manager, (4) Program Support Members
- Transportation Resource Associates Contractor Support to Oversight Function





VERIFIES COMPLIANCE WITH:

 Regulations The System Safety Program Plan (SSPP) The System Security Plan (SSP) • The Emergency Preparedness Program Plan (EPPP) • Metro's Incorporation of SMS into the forthcoming Agency Safety Plan (ASP)

> TITLE 49 CFR PART 674 MAP-21 SECTION 5329

# SYSTEM SAFETY PROGRAM PLAN

## **21 OVERSIGHT ELEMENTS**





### TRIENNIAL REVIEW OF SSPP (JULY 2018)





### **BSSO RECEIVES MAP-21 CERTIFICATION**

Under 49 CFR Part 674 on 9/24/18



## IMPACT TO METRO

Increased Hazard Reporting Increased Event Reporting New BSSO Program Standard New Bus Safety Requirements Increased Presence of BSSO



# FTA REPORTABLE EVENT CRITERIA

- A collision with a person resulting in serious injury or fatality.
- A collision with an object resulting in serious injury or fatality.
- A runaway train.
- Evacuation due to life safety reasons.
- A derailment (mainline or yard).
- Fires resulting in a serious injury or fatality.



- A collision between a rail transit vehicle and another rail transit vehicle.
- A collision at a grade crossing resulting in
  - serious injury or fatality.

# BSSO/METRO COLLABORATION





# **REGULATION UPDATES**

## **STATE SAFETY OVERSIGHT**

PUBLIC TRANSPORTATION **SAFETY CERTIFICATION TRAINING PROGRAM** 

PUBLIC

## PUBLIC TRANSPORTATION **SAFETY PROGRAM**

# TRANSPORTATION **AGENCY SAFETY PLAN**

# SAFETY MANAGEMENT SYSTEM COMPONENTS

Safety Management Policy

Safety Risk Management

2

Safety Assurance







### Safety Promotion

# TIMELINE

### PHASE 1

### PHASE 2

### PHASE 3



• Appoint the Accountable Executive • Designate SMS Leads Brief Metro's Leadership on SMS Principles • Perform the SMS GAP Analysis Conduct a Safety Culture Survey Draft Metro's SMS Implementation Plan

• Design the Safety Risk Management Process Build the Safety Assurance Function • Determine SMS Related Training and Communication

Operationalize SMS

• Dissolve the System Safety Program Plan



Open Session Item 18

From:	Taulby Roach, President and Chief Executive Officer
	Mark Vago, Sr. Vice President and Chief Financial Officer
Subject:	Credit Rating Agencies
<b>Disposition:</b>	Information
<b>Presentation:</b>	Mark Vago, Chief Financial Officer; Tamara Fulbright, Senior Director
	Financial Planning and Treasury

#### **Objective:**

To provide the Board of Commissioners with annual feedback from the rating agencies, regarding the Agency's financial strengths, weaknesses and any recommendations to address any weaknesses.

#### **Background:**

On April 9, 2019, S&P Global issued a rating of AA+, the second highest rating available from S&P Global, on Bi-State Development's bonds supporting its MetroLink system. The rating is regarding Bi-State Development's Series 2009 and 2013A bonds. The strong rating reflects several key considerations by S&P Global:

- The broad and diverse economy of the St. Louis metropolitan statistical area;
- Very strong maximum annual debt service coverage; and
- Historically low volatility of sales tax revenue, nationally and locally.

#### **Board Action Requested:**

This item is presented for information only; therefore, no action is required.

#### **Exhibits:**

- Exhibit A: S&P Global Ratings Letter
- Exhibit B: Press Release, April 18, 2019

Open Session Item 18 Exhibit A

#### **S&P Global** Ratings

#### RatingsDirect®

Summary:

#### Bi-State Development Agency Of The Missouri-Illinois Metropolitan District, Missouri; Sales Tax

Primary Credit Analyst: John A Kenward, Chicago (1) 312-233-7003; john.kenward@spglobal.com

Secondary Contact: Daniel E Hughes, Chicago (1) 312-233-7054; daniel.hughes@spglobal.com

#### Table Of Contents

Rationale

Outlook

#### **Summary:**

#### Bi-State Development Agency Of The Missouri-Illinois Metropolitan District, Missouri; Sales Tax

Credit Profile								
Bi-State Dev Agy comb lien mass trans sales tax approp rfdg bnds								
Long Term Rating	AA+/Stable	Affirmed						
Bi-State Dev Agy SALESTAX (ASSURED (	GTY)							
Unenhanced Rating	AA+(SPUR)/Stable	Affirmed						
Many issues are enhanced by bond insurance.								

#### Rationale

S&P Global Ratings affirmed its 'AA+' rating, with a stable outlook, on Bi-State Development Agency of the Missouri-Illinois Metropolitan District, Mo.'s series 2009 and 2013A mass-transit sales tax appropriation refunding bonds.

The rating action reflects the application of our criteria, titled "Priority-Lien Tax Revenue Debt," published Oct. 22, 2018, on RatingsDirect, which factors in the strength and stability of the pledged revenue, as well as the issuer's general creditworthiness.

Senior-lien revenue from a 0.25% Proposition M transit sales tax, which St. Louis and St. Louis County collects and annually appropriates to the agency, secures the series 2009 bonds. A junior lien on Proposition M transit sales tax revenue, a senior-lien pledge of the city's 0.25% Proposition M2 transit sales tax revenue, and a senior-lien pledge of the county's 0.5% Proposition A transit sales tax revenue secure the series 2013A bonds. Under a memorandum of agreement (MOA) between the agency, city, and county, the city and county send all appropriated pledged sales tax revenue directly to bond trustees. The bond trustee for the series 2013A bonds provides the agency with surplus sales tax revenue after debt-service payments for the series 2009 and 2013A bonds.

Although pledged sales tax revenue is subject to annual appropriation by the city and county under state law, we believe appropriation risk is mitigated because the city, county, and agency can only use pledged sales tax revenue for debt service and non-highway transit operations. This effectively means the agency is the only available recipient of pledged sales taxes because it is the sole provider of bus and light-rail services in the area. The agency does not need to appropriate debt service once bond trustees receive pledged sales tax revenue.

State statute authorized, and the electorates approved, all pledged sales taxes. We think pledged sales tax revenue does not have any unique factors or risks because they represent taxes paid to the agency from the retail sale of tangible goods in the city and county.

Key credit considerations include:

- The very strong economic fundamentals based on the broad and diverse economy of the St. Louis metropolitan statistical area (MSA);
- The very strong maximum annual debt service (MADS) coverage, supported by stable sales-and-use-tax revenue; and
- The nationwide sales tax revenue activity that has, in our view, historically demonstrated low volatility, coupled with no history of significant local volatility.

We believe linkage to the agency's creditworthiness constrains the priority-lien rating.

#### Economic fundamentals: very strong

St. Louis and St. Louis County, which have a combined population estimate of 1.3 million, are the employment and service centers for the St. Louis MSA; the MSA has a broader population estimate of 2.8 million and encompasses several counties in Missouri and across the Mississippi River in Illinois. In addition to a large number of suburban residents commuting into downtown St. Louis each business day, the city is a leading tourist and convention destination. Although city income is below average, with per capita effective buying income at 81% of the national level, a large influx of commuters and tourists support retail sales. County per capita effective buying income is 123% of the national level, which we consider strong.

#### Coverage and liquidity: very strong

Pledged sales tax revenue collections are stable, in our view. For fiscal 2018, ended June 30, the agency collected \$86.5 million of Proposition A revenue from the county, \$54.6 million of Proposition M sales tax revenue from the city and county, and \$10.4 million of Proposition M2 revenue from the city. For fiscal 2018, series 2009 MADS coverage was 2.8x and series 2013A MADS coverage was 5.5x.

Pledged sales taxes grew by 11% to \$151.4 million from fiscal years 2012-2018. Fiscal 2012 was the first full year of Proposition M2 and A sales taxes. Like most of the rest of the nation, the agency's sales taxes decreased sharply during the recession of 2008-2010; however, sales taxes were slower to recover than the nation as a whole. Proposition M sales taxes from the city and county decreased by 11% from fiscal years 2008-2010. Although recovery began in fiscal 2011, it was not until fiscal 2015 Proposition M sales taxes exceeded 2008 levels.

The series 2009 lien closed in 2013, so the agency cannot issue debt on parity with that series. Although the agency does not currently plan to issue debt on parity with series 2013A, other than refunding bonds for savings, we think there is, at least, a possibility of future parity debt. Therefore, we made our coverage assessment based on the additional bonds test.

Under the trust indenture, the agency will not issue additional debt on par with series 2013A, regarding pledged sales tax revenue, unless pledged sales tax revenue for 12 consecutive calendar months, in which sales tax revenue was the greatest of the past 18 months immediately preceding the issuance of additional parity bonds, covers MADS on the bonds and proposed additional bonds by, at least, 1.8x.

The trust indentures require debt-service-reserve funds equal to the standard three-prong test for both series. With

debt-service-reserve funds; very strong MADS coverage; and low volatility assessments, reflecting our view of the general dependability of sales taxes, we made no downward adjustment to the coverage score; a downward adjustment would indicate potential liquidity pressure.

#### Volatility: low

We assess revenue volatility to determine the likelihood of revenue availability during different economic cycles. We have two levels of volatility assessment: macro and micro.

Our macro-volatility assessment begins with an assessment of the historical volatility of the taxed economic activity and includes an analysis of societal, demographic, political, and other factors that could have an effect on these activities. We use the variance of national economic activity we think most closely represents the tax base over multiple economic cycles to inform our opinion on volatility expectations. To determine our view of sales tax volatility, we use total retail-food-and-service sales data from the U.S. Census Bureau for 1993-2014.

On a micro level, using the past 10 years of sales tax receipts, despite recent stable and increasing collections and a broad sales tax base, if there is a severe economic downturn, it could weaken the macro-volatility assessment to low. After the 2008-2010 recession, it took about five years for sales tax revenue to exceed prerecession levels. With the large number and broad diversity of retailers in the city and county, we expect nothing worse than a five-year post-recession bounce back of sales tax revenue.

#### **Obligor linkage: limited**

We expect revenue collection and allocation under the flow of funds are sufficiently removed from the agency's control, substantially mitigating, if not eliminating, operating risk. The enterprise's limited operations and extraordinary expenditure flexibility further insulate the priority lien from operating risk.

The flow of funds is strong, in our opinion, because Missouri distributes sales tax revenue to the city and county and the MOA requires the city and county to deliver all appropriated pledged tax revenue to the two bond trustees. The series 2009 bond trustee also transfers all surplus pledged sales tax revenue to the series 2013A bond trustee after making series 2009 bond debt-service payments. Under the flow of funds established by the master trust indenture, the series 2013A bond trustee then transfers money from the revenue fund monthly to the debt-service fund for principal-and-interest payments and it then transfers money into the debt-reserve funds, if needed, to replenish the funds. The 2013A bond trustee then distributes remaining pledged revenue to the bond trustee, subordinate-indebtedness fund, and agency.

#### Rating linkage to Bi-State Development Agency

We assessed Bi-State's general creditworthiness using our "Mass Transit Enterprise Ratings: Methodology And Assumptions," published Dec. 18, 2013. Although the agency encompasses several distinct enterprises, including Gateway Arch Tram System and St. Louis Downtown Airport, Metro, its mass-transit system, accounts for the vast majority of operations, revenue, and expenses. More than 98% of Bi-State's debt outstanding is a transit-system obligation.

As a mass-transit operating entity, Bi-State's credit profile benefits from a very low industry risk, the relatively large St. Louis MO-IL MSA economy, and the favorable all-in debt service coverage and liquidity. Offsetting factors include

steep decreases in ridership during the past five years and high debt.

From fiscal years 2013-2018, Metro ridership decreased by roughly 20%. Although not dissimilar to many transit operators nationwide, the rate of ridership decreases is high, in our view. Benefiting from its broad and diverse economy, Bi-State's robust non-operating revenue, particularly sales tax revenue, continues to support favorable coverage and liquidity, in our view. However, Bi-State's high debt reflects its light-rail and bus operations' capital-intensive nature. By our calculations for fiscal 2018, Bi-State's \$143.3 million of liquidity equaled 179 days' cash on hand while \$651.1 million of total debt equaled 1.9x total fiscal 2018 revenue.

#### Outlook

The stable outlook reflects S&P Global Ratings' opinion that while pledged sales tax revenue will continue to fluctuate with economic cycles, the service area's broad and diverse tax base will likely continue to provide very strong debt service coverage for series 2009 and 2013A bonds. The agency's use of surplus pledged sales tax revenue for operations reduces the likelihood it will issue large amounts of additional series 2013A parity debt. We believe the agency's participation in the broad and diverse St. Louis MSA economy further supports the outlook.

For these reasons, we do not expect to change the rating within the two-year outlook period. Because we view the agency's general creditworthiness as being below the priority-lien rating and, therefore, a constraining rating factor, the outlook also reflects our outlook on the agency.

#### Downside scenario

We could lower the rating if MADS coverage were to decrease below levels we consider very strong or if the agency's creditworthiness were to deteriorate.

#### Upside scenario

We could raise the rating if the agency's creditworthiness were to improve substantially and MADS coverage were to remain at levels we consider very strong.

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.standardandpoors.com for further information. Complete ratings information is available to subscribers of RatingsDirect at www.capitaliq.com. All ratings affected by this rating action can be found on S&P Global Ratings' public website at www.standardandpoors.com. Use the Ratings search box located in the left column.

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Open Session Item 18 Exhibit B



#### FOR IMMEDIATE RELEASE

For more information: Patti Beck Director of Communications 314-982-1524 (O) 314-486-9091 (C)

#### **Bi-State Development Maintains AA+ Rating from S&P Global Ratings**

**[ST. LOUIS, MO/April 18, 2019]** Bi-State Development is pleased to announce that it has maintained a AA+ bond rating, the second highest rating available from S&P Global Ratings, on bonds supporting the MetroLink light rail system. S&P Global Ratings affirmed this rating, with a stable outlook, on the organization's Series 2013 Combined Lien Mass Transit Sales Tax Revenue Appropriation Refunding Bonds and the 2009 Senior Lien Mass Transit Sales Tax Appropriation Bonds.

This AA+ rating is based on an evaluation of Bi-State Development and its funding partners, and looks at creditworthiness and the strength and stability of pledged revenue. S&P Global Ratings concluded that the economic fundamentals of the broad and diverse economy of the St. Louis metropolitan region were very strong, and corresponding sales tax revenue were stable and reflected low volatility.

"S&P Global Ratings conducted an extensive review of Bi-State Development and the St. Louis region, researching all facets of our financial strategies and overall economic outlook," said Taulby Roach, President and Chief Executive Officer of Bi-State Development. "Maintaining this strong bond rating shows that we are on the right track, highlighting the strength of the metropolitan St. Louis economy and Bi-State Development's stewardship of these resources."

Bi-State Development was established in 1949 through an interstate compact between Missouri and Illinois. The organization has the ability to issue bonds and cross local and state boundaries to plan, construct, maintain, own and operate infrastructure, facilities and services that support the economy and improve the quality of life in the bi-state area. Bi-State Development serves the region through various operations:

- Metro Transit, the St. Louis region's public transit system
- Gateway Arch Riverfront, including the Gateway Arch tram system, riverboats and riverfront attractions
- St. Louis Downtown Airport, the third busiest general aviation airport in Illinois
- St. Louis Regional Freightway, the freight district encompassing 8 counties in Missouri and Illinois

#### About Bi-State Development

Bi-State Development is the operator of the Metro Transit public transportation system for the St. Louis region, which includes the 87 vehicle, 46-mile MetroLink light rail system; a MetroBus vehicle fleet of approximately 400 vehicles operating on 83 MetroBus routes; and Metro Call-A-Ride, a paratransit fleet of 120 vans. Bi-State Development owns and operates St. Louis Downtown Airport, and operates the St. Louis Regional Freightway (the region's freight district), the Gateway Arch Riverboats, the Gateway Arch Revenue Collections Center and Gateway Arch trams.

Open Session Item 19



Roser.

#### BI·STATE DEVELOPMENT

Gateway to growth. On both sides of the river." Bi-State Development Agency of the Missouri-Illinois Metropolitan District

#### 2019 Quarterly Financial Statements

Third Quarter Ending March 31, 2019



To: Taulby Roach President and Chief Executive Officer

From: Mark G. Vago Senior Vice President Finance and CFO

Date: April 26, 2019

Subject: Bi-State Development Financial Statements – March 2019

Enclosed is the financial statement package for March 31, 2019. Results, including the analysis and financial position, are provided by operating unit. These results are *unaudited* and subject to change. The financial statements presented are not prepared in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP). A U.S. GAAP presentation would include, among other things, revenue and expenses identified as operating or non-operating and segregated accordingly, depreciation shown as an operating expense; full disclosure of all material financial and non-financial events with accompanying footnote disclosures; and a Management Discussion and Analysis (MD&A) section.

A summary of all Bi-State Development (BSD) business divisions and the self-insurance divisions indicate that the combined entity has assets of \$1.4 billion and a net income before depreciation of \$5.7 million for the nine months ending March 31, 2019. When analyzing BSD's financial position, the primary focus is on income before depreciation. The majority of the capital program is funded through Federal grants - not profits from operations; therefore, depreciation is not funded. Net loss after depreciation is \$52.9 million. The BSD combined financials are reflected on pages 3-5.

A combining schedule of all business divisions can be viewed on pages 6-8. Within the complete package, each Bi-State Development entity has a comprehensive financial section including Financial Highlights, Statement of Financial Position, Statement of Activities, Detail Schedule of Wages and Benefits, Cash Receipts and Disbursement Schedule, Statement of Cash Flows, and Capital Expenditures for active projects as applicable. These sections are designed to give the reader a comprehensive understanding of the financial operation of each entity.

Table 1 below summarizes BSD Combined Income (Loss) before Depreciation by entity. For the nine months ended March 31, 2019, BSD has a net income before depreciation of \$5.7 million compared to a budgeted loss of \$2.8 million for a favorable variance of \$5.0 million. Metro and the Gateway Arch Tram represent most of BSD's income before depreciation.

	Year-to-Date									
		Actual	Budget Prior Year		Prior Year	\$ Var Bgt		\$ Var Prior Yr		
Enterprise Funds										
Executive Services	\$	353,613	\$	284,119	\$	136,939	\$	69,494	\$	216,674
Gateway Arch Tram	\$	1,033,995	\$	1,201,535	\$	73,653	\$	(167,540)	\$	960,342
Metro	\$	1,455,516	\$	(2,532,463)	\$	8,110,162	\$	3,987,979	\$	(6,654,646)
St. Louis Downtown Airport	\$	131,150	\$	71,165	\$	89,854	\$	59,985	\$	41,296
Riverfront Attractions	\$	261,703	\$	100,225	\$	185,370	\$	161,478	\$	76,333
St. Louis Regional Freightway	\$	(470,625)	\$	(585,943)	\$	(458,093)	\$	115,318	\$	(12,532)
BSD Research Institute	\$	(43,574)	\$	22,782	\$	123,778	\$	(66,356)	\$	(167,352)
Arts In Transit, Inc.	\$	(3,978)	\$	20,703	\$	14,212	\$	(24,681)	\$	(18,190)
Total Enterprise Funds	\$	2,717,800	\$	(1,417,877)	\$	8,275,875	\$	4,135,677	\$	(5,558,075)
Self-Insurance Funds										
Health	\$	424,084	\$	516	\$	(5,267,324)	\$	423,568	\$	5,691,408
Casualty	\$	1,446,085	\$	(448,341)	\$	743,048	\$	1,894,426	\$	703,037
Workers' Compensation	\$	1,159,463	\$	(892,591)	\$	1,198,913	\$	2,052,054	\$	(39,450)
Total Self-Insurance Funds	\$	3,029,632	\$	(1,340,416)	\$	(3,325,363)	\$	4,370,048	\$	6,354,995
Total Government Wide	\$	5,747,432	\$	(2,758,293)	\$	4,950,512	\$	8,505,725	\$	796,920

Table 1
BSD Combined Net Income (Loss) before Depreciation and Transfers

Table 2 takes into account the impact of depreciation on the financial position of all enterprises resulting in a cumulative \$52.9 million loss.

		BSD Com	DIN	ed Net Income	) (L	055)			
	Year-to-Date								
		Actual		Budget Prior Year		\$ Var Bgt		\$ Var Prior Yr	
Enterprise Funds									
Executive Services	\$	353,613	\$	282,475	\$	136,939	\$	71,138	\$ 216,674
Gateway Arch Tram		428,847		894,672		(263,373)		(465,825)	692,220
Metro		(57,363,874)		(58,381,084)		(48,845,904)		1,017,210	(8,517,970)
St. Louis Downtown Airport		(792,390)		(959,976)		(949,996)		167,586	157,606
Riverfront Attractions		77,351		(97,585)		(6,959)		174,936	84,310
St. Louis Regional Freightway		(470,625)		(585,943)		(458,093)		115,318	(12,532)
BSD Research Institute		(51,836)		14,682		121,528		(66,518)	(173,364)
Arts In Transit, Inc.		(3,978)		20,703		14,212		(24,681)	(18,190)
Total Enterprise Funds	\$	(57,822,892)	\$	(58,812,056)	\$	(50,251,646)	\$	989,164	\$ (7,571,246)
Self-Insurance Funds									
Health		424,084		516		(5,267,324)		423,568	5,691,408
Casualty		2,643,248		(372)		1,189,521		2,643,620	1,453,727
Workers' Compensation		1,835,773		(239)		1,650,391		1,836,012	185,382
Total Self-Insurance Funds	\$	4,903,105	\$	(95)	\$	(2,427,412)	\$	4,903,200	\$ 7,330,517
Total Government Wide	\$	(52,919,787)	\$	(58,812,151)	\$	(52,679,058)	\$	5,892,364	\$ (240,729)

#### Table 2 BSD Combined Net Income (Loss)

The Finance Division is available for any questions concerning the March 31, 2019 financial report.

Thank you.

#### **COMBINED FINANCIALS**



BSD Combined Statement of Financial Position	3
BSD Combined Statement of Activities	5

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Bi-State Development Combined Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Business Divisions Total	Self-Insurance Divisions Total	Total	Eliminations	Bi-State Development Combined Total
Assets					
Current assets					
Cash	\$ 159,536,804	\$ 22,359,120	\$ 181,895,924	\$ -	\$ 181,895,924
Investments	97,000,822	2,348,988	99,349,810	-	99,349,810
Accounts and notes receivable	1,390,317	66,202	1,456,519	-	1,456,519
Interfund accounts receivable	-	1,533,746	1,533,746	(1,533,746)	-
Restricted accounts receivable	840,171	35,142	875,313	-	875,313
Federal, state and local					
assistance receivable	29,474,516	-	29,474,516	-	29,474,516
Materials and supplies inventory	10,856,833	-	10,856,833	-	10,856,833
Other current assets	3,004,790	274,271	3,279,061		3,279,061
Total current assets	302,104,253	26,617,469	328,721,722	(1,533,746)	327,187,976
Capital assets					
Capital assets - motorbus	431,508,689	-	431,508,689	<u>-</u>	431,508,689
Capital assets - paratransit	19,375,724	-	19,375,724	<u>-</u>	19,375,724
Capital assets - lightrail	1,625,376,351	-	1,625,376,351	-	1,625,376,351
Capital assets	72,764,997	-	72.764.997	-	72,764,997
Total capital assets	2,149,025,761	-	2,149,025,761		2,149,025,761
Accumulated depreciation	(1,345,185,090)	-	(1,345,185,090)	-	(1,345,185,090)
Total capital assets, net	803,840,671	-	803,840,671	-	803,840,671
Land	100,318,913		100,318,913		100,318,913
Construction-in-process	18,506,709	-	18,506,709	-	18,506,709
Total capital assets	922,666,293		922,666,293		922,666,293
Total capital assets	922,000,293		922,000,293	<u> </u>	922,000,293
Non-current assets					
Restricted investments	116,198,202	-	116,198,202	-	116,198,202
Deferred charges	104,105	-	104,105	-	104,105
Other non-current assets, net amort	410,875	-	410,875		410,875
Total non-current assets	116,713,182	-	116,713,182		116,713,182
Total assets	1,341,483,728	26,617,469	1,368,101,197	(1,533,746)	1,366,567,451
Deferred Outflow of Resources					
Deferred pension loss	8,517,887	-	8,517,887	-	8,517,887
Deferred pension expense	2,705,100	-	2,705,100	-	2,705,100
Deferred unfunded OPEB loss	6,873,774	-	6,873,774	-	6,873,774
Deferred loss on debt refunding	2,096,944		2,096,944		2,096,944
Total deferred outflow of resources	20,193,705		20,193,705		20,193,705
Total	\$ 1,361,677,433	\$ 26,617,469	\$ 1,388,294,902	\$ (1,533,746)	\$ 1,386,761,156

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Bi-State Development Combined Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Business Divisions Total	Self-Insurance Divisions Total	Total	Eliminations	Bi-State Development Combined Total
Liabilities					
Current liabilities					
Accounts payable	\$ 10,887,713	\$ 87,819	\$ 10,975,532	\$ -	\$ 10,975,532
Interfund accounts payable	992,447	541,299	1,533,746	(1,533,746)	-
Accrued expenses	20,086,054	83,200	20,169,254	-	20,169,254
Other current liabilities	23,206,940	-	23,206,940		23,206,940
Total current liabilities	55,173,154	712,318	55,885,472	(1,533,746)	54,351,726
Current liab payable from restricted assets					
Accounts payable and retention	1,271,485	-	1,271,485	-	1,271,485
Accrued interest payable	10,146,232	-	10,146,232	-	10,146,232
Short-term self-insurance	140,487	9,290,000	9,430,487	-	9,430,487
Medical self-insurance liability	167	4,123,146	4,123,313	-	4,123,313
Current portion of long-term debt	9,792,900	-	9,792,900		9,792,900
Total current liabilities payable					
from restricted assets	21,351,271	13,413,146	34,764,417		34,764,417
Total current liabilities	76,524,425	14,125,464	90,649,889	(1,533,746)	89,116,143
Non-current liabilities					
Other post-employment benefits	66,998,085	368,504	67,366,589	-	67,366,589
Long-term self-insurance	400,644	10,914,000	11,314,644	-	11,314,644
Long-term debt	520,018,353	-	520,018,353	-	520,018,353
Capital lease obligations	116,198,204	-	116,198,204	-	116,198,204
Unfunded pension liabilities	83,086,826	230,724	83,317,550	-	83,317,550
Other non-current liabilities	6,135,490	-	6,135,490		6,135,490
Total non-current liabilities	792,837,602	11,513,228	804,350,830	-	804,350,830
Total liabilities	869,362,027	25,638,692	895,000,719	(1,533,746)	893,466,973
Deferred Inflow of Resources					
Deferred gain on hedging instruments	1,238,756	-	1,238,756	-	1,238,756
Deferred Unfunded OPEB Gain	328,316	-	328,316	-	328,316
Deferred pension gain 788 ATU and cleric	5,925,285	-	5,925,285	-	5,925,285
Deferred pension gain IBEW	144,483	-	144,483	-	144,483
Deferred pension gain salaried	1,961,767	-	1,961,767	-	1,961,767
Total deferred inflow of resources	9,598,607	-	9,598,607	-	9,598,607
Net Position					
Net position	540,539,691	(3,924,328)	536,615,363	-	536,615,363
Net income (loss)	(57,822,892)		(52,919,787)		(52,919,787)
Total net position	482,716,799	978,777	483,695,576		483,695,576
Total	\$ 1,361,677,433	\$ 26,617,469	\$ 1,388,294,902	\$ (1,533,746)	\$ 1,386,761,156

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Bi-State Development Combined Statement of Activities For the Nine Months Ended March 31, 2018 (unaudited)

	Business Divisions Total	Self-Insurance Divisions Total	Total	Eliminations	Bi-State Development Combined Total
Revenue					
Passenger and service revenues	\$ 38,810,269	\$ -	\$ 38,810,269	\$ -	\$ 38,810,269
City of St. Louis	29,296,191	-	29,296,191	-	29,296,191
St. Louis County	113,962,561	-	113,962,561	-	113,962,561
St. Clair County Transit District	40,939,173	-	40,939,173	-	40,939,173
State of Missouri and Illinois	437,919	-	437,919	-	437,919
Federal funding	13,101,809	-	13,101,809	-	13,101,809
Other local/regional funding	178,136	-	178,136	-	178,136
Not-for-profit	41,621	-	41,621	-	41,621
Advertising, maint services, rental income	4,307,615	-	4,307,615	-	4,307,615
Interest income	3,395,915	335,834	3,731,749	-	3,731,749
Other operating revenue	545,942	-	545,942	-	545,942
Charges for services	-	39,159,993	39,159,993	(33,437,429)	5,722,564
Total revenue	245,017,151	39,495,827	284,512,978	(33,437,429)	251,075,549
Expense					
Wages and benefits	157,259,067	1,358,729	158,617,796	-	158,617,796.00
Services	26,735,664	227,394	26,963,058	-	26,963,057.54
Fuel and lube consumed	8,436,583	-	8,436,583	-	8,436,583.00
Materials and supplies	16,263,760	25,228	16,288,988	-	16,288,988.00
Utilities	6,017,798	4,465	6,022,263	-	6,022,263.00
Casualty and liability costs	6,980,412	828,968	7,809,380	-	7,809,380.00
Other expenses	3,634,029	286,203	3,920,232	-	3,920,232
Interest expense	14,075,057	-	14,075,057	-	14,075,057.00
Contribution to outside entities	1,975,916	-	1,975,916	-	1,975,916.00
Other non-operating expense	921,065	-	921,065	-	921,065.00
Claims paid and insurance administrative costs	-	33,735,208	33,735,208	(33,437,429)	297,779.00
Total expense	242,299,351	36,466,195	278,765,546	(33,437,429)	245,328,117
Income (loss) before depreciation	2,717,800	3,029,632	5,747,432	-	5,747,432
Depreciation and amortization expense	58,667,219		58,667,219		58,667,219
Net income (loss) before transfers	(55,949,419)	3,029,632	(52,919,787)	-	(52,919,787)
Net transfers in (out)	(1,873,473)	1,873,473			
Net income (loss)	\$ (57,822,892)	\$ 4,903,105	\$ (52,919,787)	\$	\$ (52,919,787)

#### **BUSINESS DIVISIONS**



Business Divisions Statement of Financial Position	6
Business Divisions Statement of Activities	8
#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Business Divisions Quarterly Statement of Financial Position March 31, 2019 (unaudited)

Assets	Executive Services	Gateway Arch Tram	Riverfront Attractions	St. Louis Downtown Airport	Metro	St. Louis Regional Freightway	Regional Development		Arts In Transit, Inc. Totals		Totals After Eliminations
Current assets											
Cash	\$ 6,001,272	\$ 16,181,971	\$ 42,221	\$ 1,311,999	\$ 135,799,688	\$ 17,020	\$ 108,337	\$ 74,296	\$ 159,536,804	\$-	\$ 159,536,804
Investments	-	-	-	-	97,000,822	-	-	-	97,000,822	· _	97,000,822
Accounts and notes receivable	41,844	502	435	64,600	1,281,686	1,250	-	-	1,390,317	-	1,390,317
Interfund accounts receivable	123,011	-	-	4,262	4,262,820	-	-	-	4,390,093	(4,390,093)	-
Restricted accounts receivable	-	-	-	-	840,171	-	-	-	840,171	-	840,171
Federal, state and local											
assistance receivable	-	4,213	-	-	29,470,303	-	-	-	29,474,516	-	29,474,516
Materials and supplies inventory	-	-	52,600	65,112	10,739,121	-	-	-	10,856,833	-	10,856,833
Other current assets	63,989	13,826	39,054	25,666	2,847,255	-	15,000	-	3,004,790	-	3,004,790
Total current assets	6,230,116	16,200,512	134,310	1,471,639	282,241,866	18,270	123,337	74,296	306,494,346	(4,390,093)	302,104,253
Capital assets											
Capital assets - motorbus	-	-	-	-	431,508,689	-	-	-	431,508,689	-	431,508,689
Capital assets - paratransit	-	-	-	-	19,375,724	-	-	-	19,375,724	-	19,375,724
Capital assets - lightrail	-	-	-	-	1,625,376,351	-	-	-	1,625,376,351	-	1,625,376,351
Capital assets	-	17,265,349	5,103,118	50,138,642	-	-	257,888	-	72,764,997	-	72,764,997
Total capital assets	-	17,265,349	5,103,118	50,138,642	2,076,260,764	-	257,888	-	2,149,025,761	-	2,149,025,761
Accumulated depreciation		(8,173,526)	(4,180,300)	(36,773,922)	(1,296,057,342)	-	-		(1,345,185,090)		(1,345,185,090)
Total capital assets, net	-	9,091,823	922,818	13,364,720	780,203,422	-	257,888	-	803,840,671	-	803,840,671
Land				4 5 40 564	05 776 240				100 218 012		100 218 012
	-	- 41,365	43,878	4,542,564	95,776,349	-	-	-	100,318,913	-	100,318,913
Construction-in-process		9,133,188	966,696	1,297,511 19,204,795	17,123,955 893,103,726		257,888		18,506,709 922,666,293		<u>18,506,709</u> 922,666,293
Total capital assets		9,133,100	900,090	19,204,795	693,103,720		257,000	<u>-</u>	922,000,293	·	922,000,293
Non-current assets											
Restricted investments	-	-	-	-	116,198,202	-	-	-	116,198,202	-	116,198,202
Deferred charges	-	-	-	104,105	-	-	-	-	104,105	-	104,105
Other non-current assets, net amort			-	-	410,875	-		-	410,875		410,875
Total non-current assets			-	104,105	116,609,077				116,713,182		116,713,182
Total assets	6,230,116	25,333,700	1,101,006	20,780,539	1,291,954,669	18,270	381,225	74,296	1,345,873,821	(4,390,093)	1,341,483,728
Deferred outflow of resources											
Deferred pension loss	-	-	-	-	8,517,887	-	-	-	8,517,887	-	8,517,887
Deferred pension expense	-	-	-	-	2,705,100	-	-	-	2,705,100	-	2,705,100
Deferred unfunded OPEB loss	-	-	-	-	6,873,774	-	-	-	6,873,774	-	6,873,774
Deferred loss on debt refunding			-		2,096,944		<u> </u>		2,096,944		2,096,944
Total deferred outflow of resources			-		20,193,705				20,193,705		20,193,705
Total	\$ 6,230,116	\$ 25,333,700	\$ 1,101,006	\$ 20,780,539	\$ 1,312,148,374	\$ 18,270	\$ 381,225	\$ 74,296	\$ 1,366,067,526	\$ (4,390,093)	\$ 1,361,677,433

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Business Divisions Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Executive Services	Gateway Arch Tram	Riverfront Attractions	St. Louis Downtown Airport	Metro	St. Louis Regional Freightway	Bi-State Development Research Inst.	Arts In Transit, Inc.	Totals	Interfund Eliminations	Totals After Eliminations
Liabilities											
Current liabilities											
Accounts payable	\$ 94,200	\$ 391,571	\$ 5,791	\$ 20,000	\$ 10,361,151	\$ 15,000	\$-	\$-	\$ 10,887,713	\$-	\$ 10,887,713
Interfund accounts payable	-	2,914,917	574,504	-	-	1,870,392	22,727	-	5,382,540	(4,390,093)	992,447
Accrued expenses	177,200	81,700	96,700	58,000	19,639,354	33,100	-	-	20,086,054	-	20,086,054
Other current liabilities		121,978	36,271	57,876	22,882,896	1,250	106,669		23,206,940		23,206,940
Total current liabilities	271,400	3,510,166	713,266	135,876	52,883,401	1,919,742	129,396	-	59,563,247	(4,390,093)	55,173,154
Current liab payable from restricted assets											
Accounts payable and retention	-	49,148	-	-	1,222,337	-	-	-	1,271,485	-	1,271,485
Accrued interest payable	-	98,213	-	-	10,048,019	-	-	-	10,146,232	-	10,146,232
Short-term insurance	-	-	-	-	140,487	-	-	-	140,487	-	140,487
Medical self-insurance liability	-	-	-	-	167	-	-	-	167	-	167
Current portion of long-term debt	-	162,900	-	-	9,630,000	-	-	-	9,792,900	-	9,792,900
Total current liabilities payable									· · · · ·		
from restricted assets	-	310,261	-	-	21,041,010	-	-	-	21,351,271	-	21,351,271
Total current liabilities	271,400	3,820,427	713,266	135,876	73,924,411	1,919,742	129,396	-	80,914,518	(4,390,093)	76,524,425
Non-current liabilities			· · · ·	· · · · ·		· · · ·	·				
Other post-employment benefits	907,829	5,328	313,346	350,961	65,284,864	135,757	-	-	66,998,085	-	66,998,085
Long-term insurance	-	-	-	-	400,644	-	-	-	400,644	-	400,644
Long-term debt	-	7,113,093	-	-	512,905,260	-	-	-	520,018,353	-	520,018,353
Capital lease obligations	-	-	-	-	116,198,204	-	-	-	116,198,204	-	116,198,204
Unfunded pension liabilities	160,559	41,576	243,268	12,344	82,625,585	3,494	-	-	83,086,826	-	83,086,826
Other non-current liabilities	-	-	-	-	6,135,490	-	-	-	6,135,490	-	6,135,490
Total non-current liabilities	1,068,388	7,159,997	556,614	363,305	783,550,047	139,251	-	-	792,837,602	-	792,837,602
Total liabilities	1,339,788	10,980,424	1,269,880	499,181	857,474,458	2,058,993	129,396	-	873,752,120	(4,390,093)	869,362,027
Deferred Inflow of Resources	,,		,,			,,					
Deferred gain on hedging instruments	-	-	-	-	1,238,756	-	-	-	1,238,756	-	1,238,756
Deferred Unfunded OPEB Gain	-	-	-	-	328,316	-	-	-	328,316	-	328,316
Deferred pension gain 788 ATU and clerical	-	-	-	-	5,925,285	-	-	-	5,925,285	-	5,925,285
Deferred pension gain IBEW	-	-	-	-	144,483	-	-	-	144,483	-	144,483
Deferred pension gain salaried	-	-	-	-	1,961,767	-	-	-	1,961,767	-	1,961,767
Total deferred inflow of resources			-	-	9,598,607	-			9,598,607		9,598,607
Net Position				·							
Net position - unrestricted	4,536,715	13,924,429	(246,225)	21,073,748	502,439,183	(1,570,098)	303,665	78,274	540,539,691	-	540,539,691
Net income (loss)	353,613	428,847	77,351	(792,390)	(57,363,874)	(470,625)	(51,836)	(3,978)	(57,822,892)	-	(57,822,892)
Total net position	4,890,328	14,353,276	(168,874)	20,281,358	445,075,309	(2,040,723)	251,829	74,296	482,716,799	-	482,716,799
Total	\$ 6,230,116	\$ 25,333,700	\$ 1,101,006	\$ 20,780,539	\$ 1,312,148,374	\$ 18,270	\$ 381,225	\$ 74,296	\$ 1,366,067,526	\$ (4,390,093)	\$ 1,361,677,433
			,,		,,,	,2.0		,200	,,,	. (1,222,000)	,,

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Business Divisions Combining Statement of Activities by Business Division For the Nine Months Ended March 31, 2018 (unaudited)

Image: bornspace         Exercise         Norm         Deraise         Periodical         Deraise         Image: bornspace			Gateway		St. Louis		St. Louis	Bi-State	Arts			Totals
Revenue         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$ </th <th></th> <th>Executive</th> <th>Arch</th> <th>Riverfront</th> <th>Downtown</th> <th></th> <th>Regional</th> <th>Development</th> <th>In</th> <th></th> <th></th> <th>After</th>		Executive	Arch	Riverfront	Downtown		Regional	Development	In			After
Passes         5         5         5         5         5         5         5         5         6         5         6         5         6         5         6         5         6         5         6         5         6         5         6         5         6         5         6         5         6         5         6         5         6         7         6         7         6         7         6         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7 <th></th> <th>Services</th> <th>Tram</th> <th>Attractions</th> <th>Airport</th> <th>Metro</th> <th>Freightway</th> <th>Research Inst.</th> <th>Transit, Inc.</th> <th>Totals</th> <th>Eliminations</th> <th>Eliminations</th>		Services	Tram	Attractions	Airport	Metro	Freightway	Research Inst.	Transit, Inc.	Totals	Eliminations	Eliminations
Internal administrative lens         3.318.8.43         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·< <th< td=""><td>Revenue</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Revenue											
City OS Louis       -       -       2.0.26 (191)       -       2.0.26 (191)       -       2.0.26 (191)       -       2.0.26 (191)       -       2.0.26 (191)       1.13.802.681       -       1.13.802.681       -       1.13.802.681       -       1.13.802.681       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       -       4.0.381.713       6.0.717.7136       -       1.7.7136       -       7.7.7136       -       7.7.7136       -       7.7.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.7136       -       4.0.77.713       -       4.0.77.713       -       4.0.77.713       -       4.0.77.713       -       4.0.77.713       -       4.0.77.713       -       4.0.77.713       -       4.0.77.713	Passenger and service revenues	\$-	\$ 5,867,342	\$ 2,047,497	\$ 1,043,098	\$ 29,912,317	\$-	\$-	\$-	\$ 38,870,254	\$ (59,985)	\$ 38,810,269
SL Cuic County       -       -       -       113.082.061       -       -       113.082.061       -       113.082.061       -       130.0830 173       130.0830 173         SL Cuic County       -       -       437.019       -       -       437.019       -       -       437.019       -       437.019       -       -       437.019       -       -       437.019       -       -       437.019       -       -       437.019       -       -       437.0180       -       -       13.01.600       -       13.01.600       -       -       437.0180       -       -       437.0180       -       -       437.0180       -       -       437.0180       -       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015       -       43.07.015	Interfund administrative fees	3,318,843	-	-	-	-	-			3,318,843	(3,318,843)	-
Bit Coury Transe Derret       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td>City of St. Louis</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>29,296,191</td> <td>-</td> <td>-</td> <td>-</td> <td>29,296,191</td> <td>-</td> <td>29,296,191</td>	City of St. Louis	-	-	-	-	29,296,191	-	-	-	29,296,191	-	29,296,191
State of Miasouri and Illinois       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       <	St. Louis County	-	-	-	-	113,962,561	-	-	-	113,962,561	-	113,962,561
Federal funding         .         .         .         .         .         .         .         13,101,809         .         .         .         13,101,809         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .	St. Clair County Transit District	-	-	-	-	40,939,173	-	-	-	40,939,173	-	40,939,173
Other localing/poind lunding         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .	State of Missouri and Illinois	-	-	-	-	437,919	-	-	-	437,919	-	437,919
Net/or profit         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         <	Federal funding	-	-	-	-	13,101,809	-	-	-	13,101,809	-	13,101,809
Contributions         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <	Other local/regional funding	-	-	-	-	178,136	-	-	-		-	178,136
Advertaining, maint services, rental income       108,184       37,745       90,567       100,403       3,853,366       17,360       -       -       4,307,615       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       -       3,335,915       3,335,915       3,335,915       3,335,914       -       -       6,45,492       -       -       6,45,693       1,011,137       592,849       15,1643,277       2,24,526       70,017       96,627       15,7425,691       (1,66,624)       15,72,55,664       16,101       -       - <td>Not-for-profit</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>22,776</td> <td>18,845</td> <td>41,621</td> <td>-</td> <td>41,621</td>	Not-for-profit	-	-	-	-	-	-	22,776	18,845	41,621	-	41,621
Interest income         61,864         177,600         -         19,212         3,137,122         117         -         -         3,395,915         -         3,395,915           Other operating revenue         3,700,676         62,39,865         2,138,064         1,248,853         239         500         -         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         -         545,942         545,945         343         5667	Contributions	-	-	-	-	-	-	89,795	192,399	282,194	(282,194)	-
Other operating revenue         301785         157.278         86,140         239         500         -         545,942         -         546,942           Total revenue         3,790.676         6.239,965         2,138.064         1,248.853         234,918.823         17,977         112,571         211,244         246,678,173         (3,661,022)         245,017,151           Expense         Wages and benefits         2,299,215         1,456,043         1011,137         592,849         151,643,277         254,526         70,017         96,627         157,425,691         (166,624)         157,259,067           Services         766,057         991,038         239,266         308,77         113,151         -         -         8,436,583         -         8,436,583           Materials and supplies         17,058         239,266         308,972         46,161         15,560,991         1,512         -         8,263,683         -         8,436,583           Utilities         36,141         41,479         107,325         40,927         6,754,540         -         -         6,980,412         -         6,980,412         -         6,980,412         -         6,980,412         -         6,980,412         -         6,980,412         -	Advertising, maint services, rental income	108,184	37,745	90,567	100,403	3,953,356	17,360	-	-	4,307,615	-	4,307,615
Total revenue         3.790.676         6.239.965         2.138.064         1.248.853         234.918.823         17.977         112.571         211.244         248.676.173         (3.661.022)         245.017.151           Expense         Wages and bmefits         2.299.215         1.468.043         1.011.137         592.849         151.843.277         254.526         70.017         96.627         157.425.691         (166.624)         157.259.067           Services         786.057         991.038         213.693         95.252         2.4,367.694         197.037         62.891         71.949         25.785.611         (49.947)         26.735.664           Fuel and lube consumed         -         -         -         8.436.583         -         8.436.583           Materials and supples         1.468         82.066         68.859         141.037         5.723.573         -         -         6.808.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -         6.908.412         -	Interest income			-				-	-		-	
Expense         Wages and benefits         2.299,215         1,458,043         1,011,137         592,849         151,643,277         254,526         70,017         96,627         157,425,691         (166,624)         157,259,067           Services         786,057         991,038         121,693         95,252         24,367,694         197,037         62,891         71,949         26,755,611         (49,947)         26,735,641         -         -         8,436,883         -         8,436,683           Materials and supplies         17,058         239,266         309,972         46,161         15,650,991         1,512         -         825         16,263,785         (25)         16,263,760           Utilities         1,468         82,066         68,859         141,037         5,723,573         -         795         331         6,018,129         (331)         6,017,789           Casualty and liability costs         36,141         41,479         107,325         40,927         6,754,540         -         -         6,980,412         -         6,980,412         0,548,409         1,384,229         107,812         3,434,029         1,364,029         1,364,029         1,364,029         1,057,567         -         1,975,916         -         1,975,916	Other operating revenue	301,785	157,278	-	86,140	239	500	-	-	545,942	-	545,942
Wages and benefitis         2,299,215         1,458,043         1,011,137         592,849         151,643,277         254,526         70,017         96,627         157,425,691         (166,624)         157,259,067           Services         786,057         991,038         213,693         95,252         24,367,694         197,037         62,891         71,949         26,785,611         (49,947)         26,735,664           Fuel and lube consumed         -         -         49,767         10,335         8,376,481         -         -         8,436,583         -         8,436,583           Materials and supplies         17,058         232,866         308,972         46,161         15,660,991         1,512         -         8,436,583         -         8,436,583           Materials and supplies         1,468         82,066         68,859         141,037         5,723,573         -         795         331         6,018,129         (331)         6,017,798           Casualty and liability costs         36,141         41,479         107,325         40,927         6,754,540         -         -         6,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412 <th< td=""><td>Total revenue</td><td>3,790,676</td><td>6,239,965</td><td>2,138,064</td><td>1,248,853</td><td>234,918,823</td><td>17,977</td><td>112,571</td><td>211,244</td><td>248,678,173</td><td>(3,661,022)</td><td>245,017,151</td></th<>	Total revenue	3,790,676	6,239,965	2,138,064	1,248,853	234,918,823	17,977	112,571	211,244	248,678,173	(3,661,022)	245,017,151
Wages and benefitis         2,299,215         1,458,043         1,011,137         592,849         151,643,277         254,526         70,017         96,627         157,425,691         (166,624)         157,259,067           Services         786,057         991,038         213,693         95,252         24,367,694         197,037         62,891         71,949         26,785,611         (49,947)         26,735,664           Fuel and lube consumed         -         -         49,767         10,335         8,376,481         -         -         8,436,583         -         8,436,583           Materials and supplies         17,058         232,866         308,972         46,161         15,660,991         1,512         -         8,436,583         -         8,436,583           Materials and supplies         1,468         82,066         68,859         141,037         5,723,573         -         795         331         6,018,129         (331)         6,017,798           Casualty and liability costs         36,141         41,479         107,325         40,927         6,754,540         -         -         6,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412         0.54,980,412 <th< td=""><td>Expense</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Expense											
Services         786,057         991,038         213,693         95,252         24,367,694         197,037         62,891         71,949         26,785,611         (49,47)         26,735,664           Fuel and lube consumed         -         -         49,767         10,335         8,376,481         -         -         8,436,583         -         8,436,583           Materials and supplies         17,058         238,266         308,972         46,161         15,650,991         1.512         -         825         16,263,785         (25)         16,263,780           Utilities         1,468         206,666         68,89         141,037         5,723,573         -         795         331         6,018,129         (331)         6,017,798           Casually and liability costs         36,141         41,479         107,325         40,927         6,745,464         -         -         -         6,980,412         -         6,980,412         -         6,980,412         -         4,980,577           Other expense         297,124         1,120,432         116,608         191,142         5,249,359         35,527         2,2442         45,409         7,078,124         (3,440,05)         1,975,916           Other non-ogerating expense	•	2.299.215	1.458.043	1.011.137	592.849	151.643.277	254.526	70.017	96.627	157.425.691	(166.624)	157.259.067
Fuel and lube consumed       -       -       49,767       10,335       8,376,481       -       -       -       -       8,436,583       -       8,436,583         Materials and supplies       17,058       238,266       308,972       46,161       15,660,991       1,512       -       825       16,263,785       (25)       16,263,780         Utilities       1,468       82,066       66,859       141,037       5,723,573       -       795       331       6,018,129       (331)       6,017,788         Casualty and liability costs       36,6141       41,479       107,325       40,927       6,754,540       -       -       6,080,412       0,331,60,017,788         Coher expenses       297,124       1,120,432       116,008       191,142       5,249,559       35,527       2,2,442       45,490       7,078,124       (3,444,095)       3,634,029         Interest expense       212,287       -       -       13,853,770       -       -       14,075,057       -       14,075,057       14,075,057       14,075,057       14,075,057       14,075,057       1921,065       -       -       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065	•											
Materials and supplies         17,058         238,266         308,972         46,161         15,650,991         1,512         -         825         16,263,785         (25)         16,263,785           Utilities         1,468         82,066         68,859         141,037         5,723,573         -         795         331         6,018,129         (331)         6,017,798           Casually and liability costs         36,141         41,479         107,325         40,927         6,74,540         -         -         6,880,412         -         6,880,412           Other expenses         297,124         112,0432         116,608         191,142         5,249,359         35,527         22,442         45,490         7,078,124         (3,444,095)         3,634,029           Interest expense         221,287         -         -         1,853,770         -         -         14,075,057         1,975,916         1,975,916         1,975,916         1,975,916         1,975,916         1,975,916         921,065         921,065         921,065         921,065         921,065         921,065         921,065         921,065         921,065         921,065         921,065         2,717,800         -         2,717,800         2,717,800         2,717,800         2,7			-	-	-		-	-				
Utilities         1,468         82,066         68,859         141,037         5,723,573         -         795         331         6,018,129         (331)         6,017,788           Casualty and liability costs         36,141         41,479         107,325         40,927         6,754,540         -         -         6,980,412         -         6,980,412           Other expenses         297,124         1,120,432         116,608         191,142         5,249,359         35,527         22,442         45,490         7,078,124         (3,44,095)         3,634,029           Interest expense         221,287         -         13,853,770         -         -         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         19,75,916         19,75,916         19,75,916         19,75,916         19,75,916         19,75,916         19,75,916         19,75,916         19,21,065         19,21,065         19,21,065         19,21,065         19,21,065         19,21,065         19,21,065         215,222         245,960,373         (3,661,022)         242,299,351           Income (loss) before depreciation353,6131,033,99		17.058	238 266				1 512	_	825		(25)	
Casualty and liability costs       36,141       41,479       107,325       40,927       6,754,540       -       -       6,980,412       6,980,412         Other expenses       297,124       1,120,432       116,608       191,142       5,249,359       35,527       22,442       45,490       7,078,124       (3,444,095)       3,634,029         Interest expense       .       221,287       .       .       13,853,770       .       .       .       14,075,057       .       14,075,057       .       .       14,075,057       .       .       14,075,057       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .												
Other expenses         297,124         1,120,432         116,608         191,142         5,249,359         35,527         22,442         45,490         7,078,124         (3,440,95)         3,634,029           Interest expense         221,287         -         13,853,770         -         -         14,075,057         -         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         14,075,057         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         19,0165         14,015,016         14,015,0163         14,015,0163         14,015,0163         14,015,0163 <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>795</td> <td>551</td> <td></td> <td>. ,</td> <td></td>		-		-				795	551		. ,	
Interest expense       221,287       -       13,853,770       -       -       14,075,057       -       14,075,057         Contribution to outside entities       1,053,359       -       922,557       -       -       1,975,916       -       921,065         Other non-operating expense       -       -       921,065       -       -       921,065       -       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065       921,065 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td>								-	-			
Contribution to outside entities       1,053,359       -       -       922,557       -       -       1,975,916       1,975,916       1,975,916         Other non-operating expense       3,437,063       5,205,970       1,876,361       1,117,703       233,463,307       488,602       156,145       215,222       245,960,373       (3,661,022)       242,299,351         Income (loss) before depreciation       353,613       1,033,995       261,703       131,150       1,455,516       (470,625)       (43,574)       (3,978)       2,717,800       2       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800       2,717,800 </td <td></td> <td></td> <td></td> <td>116,608</td> <td></td> <td></td> <td>35,527</td> <td>22,442</td> <td>45,490</td> <td></td> <td></td> <td></td>				116,608			35,527	22,442	45,490			
Other non-operating expense       -       -       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       -       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       921,065       1       9	•	-		-	-		-	-	-		-	
Total expense         3,437,063         5,205,970         1,876,361         1,117,703         233,463,307         488,602         156,145         215,222         245,960,373         (3,661,022)         242,299,351           Income (loss) before depreciation         353,613         1,033,995         261,703         131,150         1,455,516         (470,625)         (43,574)         (3,978)         2,717,800         -         2,717,800         -         2,717,800         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,594,419         -         (55,949,419)         -         (55,949,419)         -         (55,949,419)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         <		-	1,053,359	-	-		-	-	-		-	
Income (loss) before depreciation         353,613         1,033,995         261,703         131,150         1,455,516         (470,625)         (43,574)         (3,978)         2,717,800         -         2,717,800           Depreciation and amortization expense         -         601,083         184,274         923,540         56,950,060         -         8,262         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         (55,949,419)         -         (55,949,419)         -         (55,949,419)         -         (55,949,419)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)	Other non-operating expense	-		-	-	921,065	-		-	921,065	-	921,065
Depreciation and amortization expense         -         601,083         184,274         923,540         56,950,060         -         8,262         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,667,219         -         58,5949,419         -         (55,949,419)         -         (55,949,419)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         -         (1,873,473)         - <td>Total expense</td> <td>3,437,063</td> <td>5,205,970</td> <td>1,876,361</td> <td>1,117,703</td> <td>233,463,307</td> <td>488,602</td> <td>156,145</td> <td>215,222</td> <td>245,960,373</td> <td>(3,661,022)</td> <td>242,299,351</td>	Total expense	3,437,063	5,205,970	1,876,361	1,117,703	233,463,307	488,602	156,145	215,222	245,960,373	(3,661,022)	242,299,351
Net income (loss) before transfers         353,613         432,912         77,429         (792,390)         (55,494,544)         (470,625)         (51,836)         (3,978)         (55,949,419)         -         (55,949,419)           Net transfers in (out)         -         (4,065)         (78)         -         (1,869,330)         -         -         -         (1,873,473)         -         (1,873,473)	Income (loss) before depreciation	353,613	1,033,995	261,703	131,150	1,455,516	(470,625)	(43,574)	(3,978)	2,717,800	-	2,717,800
Net transfers in (out)         -         (1,869,330)         -         -         (1,873,473)         -         (1,873,473)	Depreciation and amortization expense		601,083	184,274	923,540	56,950,060		8,262		58,667,219		58,667,219
	Net income (loss) before transfers	353,613	432,912	77,429	(792,390)	(55,494,544)	(470,625)	(51,836)	(3,978)	(55,949,419)	-	(55,949,419)
Net income (loss) \$\begin{tabular}{lllllllllllllllllllllllllllllllllll	Net transfers in (out)		(4,065)	(78)		(1,869,330)				(1,873,473)		(1,873,473)
	Net income (loss)	\$ 353,613	\$ 428,847	\$ 77,351	\$ (792,390)	\$ (57,363,874)	\$ (470,625)	\$ (51,836)	\$ (3,978)	\$ (57,822,892)	\$-	\$ (57,822,892)

## **EXECUTIVE SERVICES**



Financial Highlights
Statement of Financial Position
Statement of Activities
Schedule of Wages & Benefits
Cash Receipts and Disbursement Schedule
Statement of Cash Flows
Capital Expenditures for Active Projects

## **Executive Services**

#### For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

#### Fast Facts

**Executive Services** is a service company supporting all Bi-State Development operating units.

Bi-State Development welcomed Taulby Roach as the new President and Chief Executive Officer effective January 1, 2019.

Additionally, the Board of Commissioners welcomed Mr. Herbert Simmons as their newest member. Mr. Simmons was appointed by the St. Clair County Board and is the Director of the St. Clair County Emergency Management Agency. Mr. Simmons replaces former Board of Commissioners' member Jeffrey Watson.

#### **Financial Data**

**Income before depreciation is** \$353.6 thousand and 258.2% more than the prior year. Revenues are up 21.2% and expenses are up 14.9% compared to fiscal year 2018.

**Total revenue** includes the management fee assessments from Bi-State Development business units and the National Park Service. Total revenue is \$3.8 million. The increase from fiscal year 2018 is primarily due to increased tourism at the renovated Gateway Arch. Metro transit's management fee is assessed on a percent of Executive Services total operating expense.



# **Executive Services**

### For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

**Total expense** is \$3.4 million compared to \$3.0 million in fiscal year 2018.

**Wages and benefits** are 11.9% greater than fiscal year 2018 and 1.5% more than budget, due to a year over year increase in personnel expenses.

**Services** are 14.4% greater than fiscal year 2018 and 31.0% less than budget. An increase in legal, auditor and consulting fees and temporary help contribute to the increase from prior fiscal year.

**Other expenses** are 26.0% higher than fiscal year 2018 due to higher expenses for dues and subscriptions, travel, meetings, mileage, parking, and other general expense.



#### Executive Services Quarterly Statement of Financial Position March 31, 2019 (unaudited)

			Current	t			Prior Year						
	 Current Period		Prior Period		Dollar Change	Percent Change		Prior Year	Dollar Change		Percent Change		
Assets													
Current assets													
Cash	\$ 6,001,272	\$	6,152,272	\$	(151,000)	(2.5)	\$	3,384,509	\$	2,616,763	77.3		
Accounts and notes receivable	41,844		59,943		(18,099)	(30.2)		49,321		(7,477)	(15.2)		
Interfund accounts receivable	123,011		-		123,011	n/a		2,455,191		(2,332,180)	(95.0)		
Other current assets	 63,989		77,420		(13,431)	(17.3)		21,751		42,238	194.2		
Total current assets	 6,230,116		6,289,635		(59,519)	(0.9)		5,910,772		319,344	5.4		
Capital assets													
Capital assets	-		-		-	n/a		23,883		(23,883)	(100.0)		
Accumulated depreciation	 -		-		-	n/a		(23,883)		23,883	100.0		
Total assets	 6,230,116		6,289,635		(59,519)	(0.9)		5,910,772		319,344	5.4		
Total	\$ 6,230,116	\$	6,289,635	\$	(59,519)	(0.9)	\$	5,910,772	\$	319,344	5.4		

#### Executive Services Quarterly Statement of Financial Position March 31, 2019 (unaudited)

			Current	t			Prior Year					
		Current Period	Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change	
Liabilities												
Current liabilities												
Accounts payable	\$	94,200	\$ 101,529	\$	(7,329)	(7.2)	\$	123,998	\$	(29,798)	(24.0)	
Interfund accounts payable		-	6,613		(6,613)	(100.0)		-		-	n/a	
Accrued expenses		177,200	299,818		(122,618)	(40.9)		268,800		(91,600)	(34.1)	
Other current liabilities		-	 2,500	-	(2,500)	(100.0)		2,500	-	(2,500)	(100.0)	
Total current liabilities		271,400	 410,460		(139,060)	(33.9)		395,298		(123,898)	(31.3)	
Non-current liabilities												
Other post-employment benefits		907,829	894,195		13,634	1.5		922,571		(14,742)	(1.6)	
Unfunded pension liabilities		160,559	 160,559			-		191,121		(30,562)	(16.0)	
Total non-current liabilities		1,068,388	 1,054,754		13,634	1.3		1,113,692		(45,304)	(4.1)	
Total liabilities		1,339,788	 1,465,214		(125,426)	(8.6)		1,508,990		(169,202)	(11.2)	
Net Position												
Net position		4,536,715	4,536,715		-	-		4,264,843		271,872	6.4	
Net income (loss)		353,613	287,706		65,907	22.9		136,939		216,674	158.2	
Total net position		4,890,328	4,824,421		65,907	1.4		4,401,782		488,546	11.1	
Total	\$	6,230,116	\$ 6,289,635	\$	(59,519)	(0.9)	\$	5,910,772	\$	319,344	5.4	

#### Executive Services Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

				С	urrent						Year	to Date		
	Actual		Budget	•	Favorable nfavorable)	% Fav (Unfav)	F	Prior Year	Actual	Budget		avorable favorable)	% Fav (Unfav)	Prior Year
	-		Ŭ		<i>i</i>	<u>/</u>			 	 <u> </u>		<i>i</i>	<u> </u>	
Revenue														
Admin fees - Transit	\$ 868,54	16	\$ 894,847	\$	(26,301)	(2.9)	\$	713,508	\$ 2,547,568	\$ 2,684,540	\$	(136,972)	(5.1)	\$ 2,125,391
Admin fees - Gateway Arch	144,01	17	102,034		41,983	41.1		102,670	708,832	662,912		45,920	6.9	536,682
Admin fees - Airport	20,68	31	22,199		(1,518)	(6.8)		20,832	62,443	66,597		(4,154)	(6.2)	61,193
National Park Service management fee	56,83	33	112,495		(55,662)	(49.5)		49,770	301,785	337,484		(35,699)	(10.6)	225,206
Other operating revenue	7,50	00	74,024		(66,524)	(89.9)		-	108,184	222,071		(113,887)	(51.3)	148,681
Interest income	24,34	16	11,500		12,846	111.7		10,752	 61,864	 34,500		27,364	79.3	 31,026
Total revenue	1,121,92	23	1,217,099		(95,176)	(7.8)		897,532	 3,790,676	 4,008,104		(217,428)	(5.4)	 3,128,179
Expense														
Wages and benefits <sup>1</sup>	765,05	53	759,428		(5,625)	(0.7)		692,015	2,299,215	2,265,756		(33,459)	(1.5)	2,054,905
Services	163,51	17	371,674		208,157	56.0		150,550	786,057	1,139,472		353,415	31.0	686,869
Materials and supplies	5,69	90	7,294		1,604	22.0		4,663	17,058	21,883		4,825	22.0	11,315
Utilities	ç	97	1,841		1,744	94.7		744	1,468	5,524		4,056	73.4	2,333
Casualty and liability costs	12,04	17	-		(12,047)	-		-	36,141	-		(36,141)	-	-
Other expenses	109,61	12	96,359		(13,253)	(13.8)		65,679	297,124	291,350		(5,774)	(2.0)	235,818
Total expense	1,056,01	16	1,236,596		180,580	14.6		913,651	 3,437,063	 3,723,985		286,922	7.7	 2,991,240
Income (loss) before depreciation	65,90	)7	(19,497)		85,404	438.0		(16,119)	 353,613	 284,119		69,494	24.5	 136,939
Depreciation and amortization expense			424		424	100.0		-	 -	 1,644		1,644	100.0	 <u> </u>
Net income (loss)	\$ 65,90	)7	\$ (19,921)	\$	85,828	430.8	\$	(16,119)	\$ 353,613	\$ 282,475	\$	71,138	25.2	\$ 136,939

<sup>1</sup> - Detailed schedule included.

#### Executive Services Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

			Current \$ Favorable	% Fav				Year to Date \$ Favorable	% Fav	
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year
Personnel expense										
Wages	\$ 574,895	\$ 598,264	\$ 23,369	3.9	\$ 546,567	\$ 1,832,717	\$ 1,795,075	\$ (37,642)	(2.1)	\$ 1,641,684
Company paid benefits										
Payroll related taxes and insurance										
FICA	53,578	45,767	(7,811)	(17.1)	45,364	120,164	137,323	17,159	12.5	109,650
Unemployment insurance	1,943	8,352	6,409	76.7	1,866	2,268	11,502	9,234	80.3	2,006
Worker's compensation insurance	-	1,779	1,779	100.0	-	-	5,421	5,421	100.0	-
Health and welfare										
Medical	66,133	38,838	(27,295)	(70.3)	44,120	169,083	116,515	(52,568)	(45.1)	121,278
Dental	1,794	1,228	(566)	(46.1)	1,312	4,907	3,684	(1,223)	(33.2)	3,597
Other post employment benefits	11,191	10,595	(596)	(5.6)	-	13,118	32,425	19,307	59.5	16,013
Life insurance / AD&D	1,092	324	(768)	(237.0)	935	3,032	973	(2,059)	(211.6)	2,662
Short and long term disability	3,611	3,190	(421)	(13.2)	3,707	10,740	9,571	(1,169)	(12.2)	10,254
FMLA administration expense	-	176	176	100.0	-	-	528	528	100.0	-
EAP expense	96	85	(11)	(12.9)	76	260	254	(6)	(2.4)	220
Retirement										
Pension expense	16,344	19,632	3,288	16.7	16,210	50,121	58,897	8,776	14.9	63,244
401 K contributions	34,376	31,198	(3,178)	(10.2)	31,858	92,805	93,588	783	0.8	84,297
Other										
Total company paid benefits	190,158	161,164	(28,994)	(18.0)	145,448	466,498	470,681	4,183	0.9	413,221
Total wages and benefits	\$ 765,053	\$ 759,428	\$ (5,625)	(0.7)	\$ 692,015	\$ 2,299,215	\$ 2,265,756	\$ (33,459)	(1.5)	\$ 2,054,905

#### Executive Services Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description		Total	-	Executive Services Operating Fund	 ovestments Operating Fund	Other Restricted Fund		
Balance at January 1, 2019 Cash & Investments	\$	6,152,272	\$	1,722,276	\$ 4,210,360	\$	219,636	
Add:								
Gateway Arch		3,532		-	3,532		-	
Interest received		24,346		-	24,346		-	
Total cash receipts		27,878		-	 27,878		-	
Interfund transfers		-		-	(13,634)		13,634	
Less:								
Cash disbursements		(178,878)		(178,878)	-		-	
Total cash disbursements		(178,878)		(178,878)	 -		-	
Balance at March 31, 2019								
Cash & Investments	\$	6,001,272	\$	1,543,398	\$ 4,224,604	\$	233,270	

#### Executive Services Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 475,521 (2,407,355) (1,212,300) (36,141) 5,333,222 2,152,947	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities	 i	
Operating assistance received	3,375	
Net cash provided by (used in) non capital financing activities	 3,375	
Cash flows from capital and related financing activities None		
Cash flows from investing activities Interest received	 61,865	
Net cash provided by (used in) investing activities	 61,865	
Net increase (decrease) in cash and cash equivalents	2,218,187	
Cash and cash equivalents, beginning of year	 3,783,085	
Cash and cash equivalents, year to date	\$ 6,001,272	

#### Executive Services Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description	Budget		Current		Year-	To-Date	Life-To-Date		Balance	
Project #	\$	-	\$	-	\$	-	\$	-	\$	-
Total Active Projects	\$	-	\$	-	\$	-	\$	-	\$	-

## **GATEWAY ARCH**



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# **Gateway Arch Tram**

#### For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

#### Fast Facts

The Gateway Arch reopened January 27, 2019 after the government shutdown ended.

Sarah Clarke, Director of Gateway Arch Operations received the 2018 Spirit of St. Louis Individual Award from the Saint Louis Attractions Association in January. The award is given annually to honor individuals who have gone the extra mile and put forth exemplary effort in helping to further the goals, objectives, and spirit of the Tourism and Hospitality industry.

In February, Mary Lamie, Executive Director of the St. Louis Regional Freightway, was appointed by President and Chief Executive Officer Taulby Roach to be responsible to lead the Gateway Arch Tram team.

#### **Financial Data**

**Income before depreciation** for the Gateway Arch Tram is \$1.0 million, up \$960.3 thousand over last year.

**Revenue** is \$6.2 million and is \$0.9 million more than the prior year primarily due to an increase in tram ticket sales and the new service fee charged on all internet ticket sales.



Total expense is \$5.2 million comparable to FY 2018.

**Wages and benefits** \$1.5 million in expense is comparable to prior year.

**Services** expense exceeds prior year by \$232 thousand due to higher consultant fees, National Park Stand-By Mechanic, Outside Services and banking charges.

**Contributions to outside entities** is \$1.1 million. The majority of the payments were for expenses related to the Arch signage project, the preservation of the stainless steel of the Arch, and operation and maintenance activities in the newly expanded Gateway Arch visitor center.

# **Gateway Arch Tram**

For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)



#### Performance Data

Tram I	Tram Ridership Comparison													
	<u>Adult</u>	<u>Child</u>	<u>Total</u>											
FY19 Actual	431,573	147,088	578,661											
FY19 Budget	465,161	161,064	626,225											
FY18 Actual	407,028	126,436	533,464											

**Tram ridership** was 7.6% less than budget. Tram ridership increased 8.5% compared to prior year. This was due to the Arch Trams being fully operational.

#### Gateway Arch Tram Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Curren	Prior Year							
	Current Period	Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Assets										
Current assets										
Cash	\$ 16,181,971	\$ 14,882,934	\$	1,299,037	8.7	\$	11,122,921	\$	5,059,050	45.5
Accounts and notes receivable	502	2,638		(2,136)	(81.0)		8,553		(8,051)	(94.1)
Interfund accounts receivable	-	-		-	n/a		651,004		(651,004)	(100.0)
Federal, state and local										
assistance receivable	4,213	49,370		(45,157)	(91.5)		27,277		(23,064)	(84.6)
Other current assets	13,826	 39,294	-	(25,468)	(64.8)	_	43,637		(29,811)	(68.3)
Total current assets	16,200,512	 14,974,236		1,226,276	8.2		11,853,392		4,347,120	36.7
Capital assets										
Capital assets	17,265,349	17,211,672		53,677	0.3		13,989,917		3,275,432	23.4
Accumulated depreciation	(8,173,526)	(7,979,140)		(194,386)	(2.4)		(7,189,230)		(984,296)	(13.7)
Total capital assets, net	9,091,823	 9,232,532	-	(140,709)	(1.5)		6,800,687		2,291,136	33.7
Construction-in-process	41,365	 75,941		(34,576)	(45.5)		3,172,660		(3,131,295)	(98.7)
Total capital assets	9,133,188	 9,308,473		(175,285)	(1.9)		9,973,347		(840,159)	(8.4)
Total assets	25,333,700	 24,282,709		1,050,991	4.3		21,826,739		3,506,961	16.1
Total	\$ 25,333,700	\$ 24,282,709	\$	1,050,991	4.3	\$	21,826,739	\$	3,506,961	16.1

#### Gateway Arch Tram Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current									Prio	r Year	
		rrent		Prior		Dollar	Percent		Prior		Dollar	Percent
Liabilities	Pe	riod		Period		Change	Change		Year		Change	Change
Liabilities												
Current liabilities												
Accounts payable	\$	391,571	\$	273,428	\$	118,143	43.2	\$	308,136	\$	83,435	27.1
Interfund accounts payable	2	,914,917		1,568,115		1,346,802	85.9		-		2,914,917	n/a
Accrued expenses		81,700		76,675		5,025	6.6		74,500		7,200	9.7
Other current liabilities		121,978		39,280		82,698	210.5		889,371		(767,393)	(86.3)
Total current liabilities	3	,510,166		1,957,498		1,552,668	79.3		1,272,007		2,238,159	176.0
Current liab payable from restricted assets												
Accounts payable and retention		49,148		49,148		-	-		264,877		(215,729)	(81.4)
Accrued interest payable		98,213		25,162		73,051	290.3		99,497		(1,284)	(1.3)
Current portion of long-term debt		162,900		162,900		-	-		156,550		6,350	4.1
Total current liabilities payable	-							-				
from restricted assets		310,261		237,210		73,051	30.8		520,924		(210,663)	(40.4)
Total current liabilities	3	,820,427		2,194,708		1,625,719	74.1		1,792,931		2,027,496	113.1
Non-current liabilities												
Other post-employment benefits		5,328		557		4,771	856.6		5,411		(83)	(1.5)
Long-term debt	7	,113,093		7,113,093		-	-		7,275,993		(162,900)	(2.2)
Unfunded pension liabilities		41,576		41,576		-	-		56,889		(15,313)	(26.9)
Total non-current liabilities	7	,159,997		7,155,226		4,771	0.1		7,338,293		(178,296)	(2.4)
Total liabilities	10	,980,424		9,349,934		1,630,490	17.4		9,131,224		1,849,200	20.3
Net Position												
Net position - capital investments		-		16,612,046		(16,612,046)	(100.0)		13,363,132		(13,363,132)	(100.0)
Net position	13	,924,429		(2,687,618)		16,612,047	618.1		(404,244)		14,328,673	n/a
Net income (loss)		428,847		1,008,347		(579,500)	(57.5)		(263,373)		692,220	262.8
Total net position	14	,353,276		14,932,775		(579,499)	(3.9)		12,695,515		1,657,761	13.1
Total	\$ 25	,333,700	\$	24,282,709	\$	1,050,991	4.3	\$	21,826,739	\$	3,506,961	16.1

#### Gateway Arch Tram Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date								
			\$ Favorable	% Fav				\$ Favorable	% Fav					
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year				
Revenue														
Arch tickets	\$ 1,242,876	\$ 1,348,830	\$ (105,954)	(7.9)	\$ 1,234,972	\$ 5,867,342	\$ 6,262,250	\$ (394,908)	(6.3)	\$ 5,332,092				
Other operating revenue	2,603	6,021	(3,418)	(56.8)	612	37,745	18,063	19,682	109.0	4,602				
Other revenue	-	-	-	-	-	4,343	-	4,343	-	-				
Service fee revenue	42,735	41,097	1,638	4.0	651	194,508	123,290	71,218	57.8	7,701				
Interest income	69,105	31,985	37,120	116.1	28,134	177,600	95,954	81,646	85.1	73,908				
Sales discount	(30,562)	(32,360)	1,798	5.6	(23,811)	(41,573)	(97,080)	55,507	57.2	(107,920)				
Total revenue	1,326,757	1,395,573	(68,816)	(4.9)	1,240,558	6,239,965	6,402,477	(162,512)	(2.5)	5,310,383				
Expense														
Wages and benefits <sup>1</sup>	377,225	540,466	163,241	30.2	485,528	1,458,043	1,613,862	155,819	9.7	1,458,973				
Services	268,960	226,613	(42,347)	(18.7)	227,160	991,038	844,669	(146,369)	(17.3)	758,894				
Materials and supplies	86,252	214,163	127,911	59.7	81,792	238,266	390,337	152,071	39.0	213,567				
Utilities	26,997	28,691	1,694	5.9	14,597	82,066	95,081	13,015	13.7	39,105				
Casualty and liability costs	13,826	15,877	2,051	12.9	8,868	41,479	47,630	6,151	12.9	36,605				
Other expenses	231,731	289,101	57,370	19.8	520,579	1,120,432	1,147,995	27,563	2.4	1,484,478				
Interest expense	73,051	73,448	397	0.5	74,623	221,287	220,343	(944)	(0.4)	225,139				
Contribution to outside entities	632,528	280,342	(352,186)	(125.6)	42,019	1,053,359	841,025	(212,334)	(25.2)	909,838				
Other non-operating expense		200,042	(002,100)	(120.0)	110,131	1,000,000	041,020	(212,004)	(20.2)	110,131				
Total expense	1,710,570	1,668,701	(41,869)	(2.5)	1,565,297	5,205,970	5,200,942	(5,028)	(0.1)	5,236,730				
i otal expense	1,710,570	1,000,701	(41,003)	(2.3)	1,505,237	3,203,370	3,200,342	(3,020)	(0.1)	5,230,730				
Income (loss) before depreciation	(383,813)	(273,128)	(110,685)	(40.5)	(324,739)	1,033,995	1,201,535	(167,540)	(13.9)	73,653				
Depreciation and amortization expense	194,387	94,802	(99,585)	(105.0)	109,788	601,083	306,863	(294,220)	(95.9)	331,068				
Net income (loss) before transfers	(578,200)	(367,930)	(210,270)	(57.1)	(434,527)	432,912	894,672	(461,760)	(51.6)	(257,415)				
Net income (ioss) before transfers	(578,200)	(307,930)	(210,270)	(57.1)	(434,527)	432,912	694,072	(401,700)	(51.6)	(257,415)				
Net transfers in (out)	(1,300)		(1,300)	-	(5,958)	(4,065)		(4,065)	-	(5,958)				
Net income (loss)	\$ (579,500)	\$ (367,930)	\$ (211,570)	(57.5)	\$ (440,485)	\$ 428,847	\$ 894,672	\$ (465,825)	(52.1)	\$ (263,373)				

<sup>1</sup> - Detailed schedule included.

### Gateway Arch Tram Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

			Current	~ -				Year to Date	~ -	
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
	Actual	Buuget	(onlavorable)	(Ulliav)	FIIOI Teal	Actual	Budget	(Ulliavorable)	(Onlav)	FIIUITeal
Personnel expense										
Wages	\$ 297,935	\$ 432,592	\$ 134,657	31.1	\$ 385,492	\$ 1,197,418	\$ 1,300,625	\$ 103,207	7.9	\$ 1,198,296
Company paid benefits										
Payroll related taxes and insurance										
FICA	22,565	33,006	10,441	31.6	29,370	93,495	99,969	6,474	6.5	91,466
Unemployment insurance	2,084	11,484	9,400	81.9	2,727	5,377	22,751	17,374	76.4	6,101
Worker's compensation insurance	-	5,643	5,643	100.0	-	-	17,114	17,114	100.0	(2,974)
Health and welfare										
Medical	42,975	33,074	(9,901)	(29.9)	41,014	117,521	99,221	(18,300)	(18.4)	105,899
Dental	1,168	1,045	(123)	(11.8)	1,188	3,259	3,135	(124)	(4.0)	3,137
Other post employment benefits	3,580	2,943	(637)	(21.6)	-	4,138	9,011	4,873	54.1	5,411
Life insurance / AD&D	458	276	(182)	(65.9)	462	1,274	828	(446)	(53.9)	1,243
Short and long term disability	1,426	2,693	1,267	47.0	1,386	3,874	8,080	4,206	52.1	3,796
FMLA administration expense	-	149	149	100.0	-	-	447	447	100.0	-
EAP expense	70	72	2	2.8	74	196	216	20	9.3	196
Retirement										
Pension expense	4,054	4,952	898	18.1	10,483	12,340	14,857	2,517	16.9	22,954
401 K contributions	14,527	13,156	(1,371)	(10.4)	14,287	38,970	39,468	498	1.3	37,632
Other										
Uniform allowance	(30)	2,298	2,328	101.3	8,033	4,870	6,892	2,022	29.3	8,235
Miscellaneous benefits	2,134	-	(2,134)	-	-	11,434	-	(11,434)	-	3,310
Benefit costs applied to capital projects.	(15,721)	(2,917)	12,804	438.9	(8,988)	(36,123)	(8,752)	27,371	312.7	(25,729)
Total company paid benefits	79,290	107,874	28,584	26.5	100,036	260,625	313,237	52,612	16.8	260,677
Total wages and benefits	\$ 377,225	\$ 540,466	\$ 163,241	30.2	\$ 485,528	\$ 1,458,043	\$ 1,613,862	\$ 155,819	9.7	\$ 1,458,973

#### Gateway Arch Tram Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	Total	Arch Collection Facility Fund	Arch Levy Pass Fund	JNEM Arch Operating Fund	JNEM Beneficial Fund	Exhibit Rehabilitation Fund	Ge	Motor enerator Sets Design Fund	٦	Tucker Fheater Fund	Re	Other stricted Fund	2014 Arch Bonds Project Fund	De	2014 Arch Bonds bt Service Reserve Fund	E Deb	2014 Arch 3onds t Service Fund	E Debt	2014 Arch Bonds t Revenue Fund
Balance at January 1, 2019 Cash & Investments	\$ 14,882,934	\$ 2,528,412	\$ 250	\$ 1,844,013	\$ 7,701,034	\$ 1,112,726	\$	94,059	\$	304,314	\$	500,000	\$ 301,857	\$	453,485	\$	42,784	\$	-
Add:																			
Revenue receipts	1,702,293	1,702,293	-	-	-	-		-		-		-	-		-		-		-
Interest received	55,865	-	-	-	42,141	6,114		517		1,672		-	1,974		2,549		224		674
Total cash receipts	1,758,158	1,702,293	-	-	42,141	6,114		517		1,672		-	1,974		2,549		224		674
Interfund transfers	-	(1,248,333)	-	798,171	-	-		-		-		-	-		-		-		450,162
Less:																			
Cash disbursements	(459,121)	(23,673)	-	13,239	(75,648)	(21,466)		-		-		-	(5,589)				-		(345,984)
Total cash disbursements	(459,121)	(23,673)	-	13,239	(75,648)	(21,466)		-		-	-	-	 (5,589)		-	-	-		(345,984)
Balance at March 31, 2019																			
Cash & Investments	\$ 16,181,971	\$ 2,958,699	\$ 250	\$ 2,655,423	\$ 7,667,527	\$ 1,097,374	\$	94,576	\$	305,986	\$	500,000	\$ 298,242	\$	456,034	\$	43,008	\$	104,852

#### Gateway Arch Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in)	\$ 6,086,735 (1,447,512) (1,895,439) (41,479) 1,918,863	Supplemental disclosure of cash flow information Noncash Activities: None
operating activities	4,621,168	
Cash flows from non capital financing activities		
Operating assistance received	7,165	
Contributions to outside entities	(1,053,359)	
Net transfers	(4,065)	
Net cash provided by (used in) non capital financing activities	(1,050,259)	
Cash flows from capital and related financing activities Acquisitions of capital assets Payments of long-term debt Interest Paid	(311,276) (79,053) (147,689)	
Cash flows from capital and related financing activities	(538,018)	
Cash flows from investing activities Interest received	177,598	
Net cash provided by (used in) investing activities	177,598	
Net increase (decrease) in cash and cash equivalents	3,210,489	
Cash and cash equivalents, beginning of year	12,971,482	
Cash and cash equivalents, year to date	\$ 16,181,971	

#### Gateway Arch Tram Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description			Budget	Current		Yea	r-To-Date	Life-To-Date			Balance	
Project #		¢	0 407 000	¢	2 020	¢	27.052	¢	0.070.000	¢	447 074	
1824 Load Zone Rehabilitation	х	\$	3,427,280	\$	3,926	\$	27,953	\$	2,979,909	\$	447,371	
1825 JNEM Rail Station Improvements	Z		359,612		-		-		104,755		254,857	
1826 JNEM Arch Lobby Rehabilitation	У		1,087,107		19,532		32,991		954,620		132,487	
1903 Arch Motor Generator Replacement	х		7,492,163		7,454		322,272		7,236,815		255,348	
2034 Arch Ticketing Upgrade	У		468,668		-		-		412,584		56,084	
2073 PGAV - Arch Welcoming Portal	х		44,000		-		-		13,238		30,762	
2124 Gateway Arch Furnishings			156,000		-		4,989		113,414		42,586	
2126 Professional Services to NPS	у		225,000		6,175		37,236		180,625		44,375	
2131 JNEM Signage Project 2016	у		590,000		93,566		318,731		383,480		206,520	
2186 Design Support House Exhibits	У		50,000		-		13,447		46,390		3,610	
2197 TR Advisors, LLC	У		105,000		16,010		52,648		98,759		6,241	
2203 Tucker Theatre Space			400,000		7,810		31,674		37,805		362,195	
2221 Tucker Theatre Consultant			60,000		4,031		15,367		15,367		44,633	
2274 TR Advisors, LLC	У		110,000		-		-		-		110,000	
2276 Parking Garage Study			100,000		-				-		100,000	
Total Active Projects		\$	14,674,830	\$	158,504	\$	857,308	\$	12,577,761	\$	2,097,069	

x Projects are carryover from prior year.

y Upon completion of this project, assets to be contributed to National Park Service (NPS).

z Upon completion of this project, assets to be contributed to Metro Transit

## **METRO**



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## For the Nine Months Ended March 31, 2019 (Preliminary, subject to audit)

#### Fast Facts

Transit is now the official real-time information and trip-planning mobile application for Metro Transit. The leading public transit app in North America, Transit makes it easy for riders to plan trips, check schedules, get real-time information on service, and receive push notifications on rider alerts.

Bi-State Development joined Southwestern Illinois Development Authority and Bywater Development Group to celebrate the grand opening of the Metro Landing of Swansea in March. The \$11 million, transit-oriented development brings senior apartment living adjacent to the Swansea MetroLink Station. The affordable one- and twobedroom apartments cater to independent adults who want convenient transportation options and easy access to destinations throughout the bi-state region.

Construction of a new 60-foot extension of the platform at the Central West End MetroLink Station was completed and opened to service in March. The new extension gives riders more room to board and exit the trains at the MetroLink system's busiest and highest passenger volume station.

#### **Financial Data**

**Income before depreciation** for the nine months ended March 31, 2019 was \$1.4 million. Compared to budget, revenue was unfavorable 6.3% and total expenses are favorable 7.8%.

#### Revenue

The chart below illustrates the relative size of each revenue source in fiscal year 2019.



### For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

**Passenger Revenue** of \$29.9 million is 2.8% less than budget and 3.9% less than the prior year due to ridership decline.

Advertising, maintenance services and rental income are below budget by 23.4% due to the lower than expected shelter and bus advertising and ATS revenue.

**Interest revenue** is favorable to budget in FY2019 due to longer term investment strategy.

#### **Contract, Sales Tax & Grant Revenue**

Combined St. Louis City and County appropriations used in operations by Metro Transit are support revenue from the local Missouri jurisdictions in return for services provided.

**St. Clair County Transit District** amount of \$40.9 million is 4.6% less than Budget. St. Clair County contracts for service and pays 100% of the cost.

**Federal funding** of \$13.1 million includes an accrual of federal vehicle maintenance funds of \$12.0 million used for revenue and non-revenue vehicle operating costs. Federal funding for non-capital projects decreased from budget expectations due to time spent on capital projects.

The Revenue Comparison chart reports revenue trends in each major revenue category.



## For the Nine Months Ended March 31, 2019 (Preliminary, subject to audit)

#### Expense

The chart below illustrates the relative significance of each expense in FY 2019.



**Wages and benefits** of \$151.6 million are 0.5% favorable to budget. The favorable variance in wages and benefits is due to vacant positions.

**Services** of \$24.4 million are favorable to budget by 40.4% because \$15.0 million budgeted for enhanced security.

**Fuel and lube consumed** shows a 3.7% favorable variance to budget. While average fuel prices are unfavorable to budget, the actual gallon usage is more favorable.

**Materials and supplies** current year actual expense is favorable to budget by 15.0% due to less ticket stock and revenue equipment parts spending.

**Utilities** are favorable to budget by 6.7% mainly due to natural gas and electric usage.

**Casualty & liability** expenditures are unfavorable to budget by 14.3% for self-insured claims that relate to MetroBus, MetroLink and Call-a-Ride.

**Interest expense** is comparable to budget for Tower Leases and Cross County debt.

**Other expense** is made up of contributions to outside entities, which is slightly favorable to budget by 1.3%.

## For the Nine Months Ended March 31, 2019 (Preliminary, subject to audit)

The chart below shows expense trends in each major expense category.



#### Performance Data

Passenger Boarding's													
(in millions – YTD)													
	FY2019	FY2018	FY2017										
MetroBus	17.1	17.6	19.3										
MetroLink	9.6	10.0	11.2										
Call-A-Ride	0.4	0.4	0.4										
Total System	27.1	28.0	30.9										

**Passenger Boarding's** for the fiscal year 2019 are 3.7% below fiscal year 2018 and 12.6% below fiscal year 2017. The decrease between fiscal year 2019 and 2018 for MetroBus is 3.3%, MetroLink is 3.9% and Call-A-Ride is comparable each year.

#### Metro Quarterly Statement of Financial Position March 31, 2019 (unaudited)

			Current	Prior Year							
	Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Assets											
Current assets											
Cash	\$ 135,799,688	\$	99,362,024	\$	36,437,664	36.7	\$	84,269,198	\$	51,530,490	61.1
Investments	97,000,822		120,339,970		(23,339,148)	(19.4)		143,035,887		(46,035,065)	(32.2)
Accounts and notes receivable	1,281,686		1,632,184		(350,498)	(21.5)		3,090,224		(1,808,538)	(58.5)
Interfund accounts receivable	4,262,820		5,004,012		(741,192)	(14.8)		4,143,629		119,191	2.9
Restricted accounts receivable	840,171		388,919		451,252	116.0		773,359		66,812	8.6
Federal, state and local											
assistance receivable	29,470,303		34,654,467		(5,184,164)	(15.0)		43,980,302		(14,509,999)	(33.0)
Materials and supplies inventory	10,739,121		9,294,144		1,444,977	15.5		9,467,295		1,271,826	13.4
Other current assets	2,847,255		1,928,002		919,253	47.7		5,305,842		(2,458,587)	(46.3)
Total current assets	282,241,866		272,603,722		9,638,144	3.5		294,065,736		(11,823,870)	(4.0)
Capital assets											
Capital assets - motorbus	431,508,689		429,027,072		2,481,617	0.6		398,602,174		32,906,515	8.3
Capital assets - paratransit	19,375,724		19,376,303		(579)	-		19,858,405		(482,681)	(2.4)
Capital assets - lightrail	1,625,376,351		1,623,476,482		1,899,869	0.1		1,609,277,181		16,099,170	1.0
Total capital assets	2,076,260,764		2,071,879,857		4,380,907	0.2		2,027,737,760		48,523,004	2.4
Accumulated depreciation	(1,296,057,342)		(1,277,462,306)		(18,595,036)	(1.5)		(1,224,539,068)		(71,518,274)	(5.8)
Total capital assets, net	780,203,422		794,417,551		(14,214,129)	(1.8)		803,198,692		(22,995,270)	(2.9)
Land	95,776,349		95,776,349		-	-		96,399,326		(622,977)	(0.6)
Construction-in-process	17,123,955		18,928,079		(1,804,124)	(9.5)		45,821,888		(28,697,933)	(62.6)
Total capital assets	893,103,726		909,121,979		(16,018,253)	(1.8)		945,419,906		(52,316,180)	(5.5)
Non-current assets											
Restricted investments	116,198,202		114,354,595		1,843,607	1.6		109,057,118		7,141,084	6.5
Other non-current assets, net amort	410,875		418,290		(7,415)	(1.8)		142,079		268,796	189.2
Total non-current assets	116,609,077		114,772,885		1,836,192	1.6		109,199,197		7,409,880	6.8
Total assets	1,291,954,669		1,296,498,586		(4,543,917)	(0.4)		1,348,684,839		(56,730,170)	(4.2)
Deferred outflow of resources											
Deferred pension loss	8.517.887		10,404,394		(1,886,507)	(18.1)		15,219,774		(6,701,887)	(44.0)
Deferred pension expense	2,705,100		2,705,100		-	-		2,279,298		425,802	18.7
Deferred loss on hedging instruments	2,700,700		174,224		(174,224)	(100.0)		958,444		(958,444)	(100.0)
Deferred unfunded OPEB loss	6,873,774		7,364,100		(490,326)	(6.7)		8,835,078		(1,961,304)	(22.2)
Deferred loss on debt refunding	2,096,944		2,193,334		(96,390)	(4.4)		2,487,556		(390,612)	(15.7)
Total deferred outflow of resources	20,193,705		22,841,152		(2,647,447)	(11.6)		29,780,150		(9,586,445)	(32.2)
Tatal	¢ 4 242 440 274	¢	4 240 220 720	¢	(7.101.201)	(0.5)	¢	1 279 464 000	¢	(66.046.645)	(4.8)
Total	\$ 1,312,148,374	\$	1,319,339,738	\$	(7,191,364)	(0.5)	\$	1,378,464,989	\$	(66,316,615)	(4.8)

#### Metro Quarterly Statement of Financial Position March 31, 2019 (unaudited)

			Current	Prior Year						
		Current Period	Prior Period		Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change
Liabilities										
Current liabilities										
Accounts payable	\$	10,361,151	\$ 6,883,557	\$	3,477,594	50.5	\$ 3,425,600	\$	6,935,551	202.5
Accrued expenses		19,639,354	20,967,257		(1,327,903)	(6.3)	18,290,068		1,349,286	7.4
Other current liabilities		22,882,896	 21,646,607		1,236,289	5.7	 40,816,968		(17,934,072)	(43.9)
Total current liabilities		52,883,401	 49,497,421		3,385,980	6.8	 62,532,636		(9,649,235)	(15.4)
Current liab payable from restricted assets										
Accounts payable and retention		1,222,337	1,242,093		(19,756)	(1.6)	899,466		322,871	35.9
Accrued interest payable		10,048,019	5,079,832		4,968,187	97.8	10,273,769		(225,750)	(2.2)
Short-term insurance		140,487	140,487		-	-	140,487		-	-
Medical self-insurance liability		167	-		167	n/a	-		167	n/a
Current portion of long-term debt		9,630,000	9,630,000		-	-	9,030,000		600,000	6.6
Total current liabilities payable			 , ,				 			
from restricted assets	_	21,041,010	 16,092,412	-	4,948,598	30.8	 20,343,722	_	697,288	3.4
Total current liabilities		73,924,411	 65,589,833		8,334,578	12.7	 82,876,358		(8,951,947)	(10.8)
Non-current liabilities										
Other post-employment benefits		65,284,864	64,694,444		590,420	0.9	67,068,774		(1,783,910)	(2.7)
Long-term insurance		400,644	351,956		48,688	13.8	826,181		(425,537)	(51.5)
Long-term debt		512.905.260	513,329,610		(424,350)	(0.1)	524.393.431		(11,488,171)	(2.2)
Capital lease obligations		116,198,204	114,354,597		1,843,607	1.6	109,057,120		7,141,084	6.5
Unfunded pension liabilities		82,625,585	82,625,585		-	-	98,239,149		(15,613,564)	(15.9)
Other non-current liabilities		6,135,490	6,159,383		(23,893)	(0.4)	6,241,451		(105,961)	(10.0)
Total non-current liabilities		783,550,047	 781,515,575		2,034,472	0.3	 805,826,106		(22,276,059)	(2.8)
Total liabilities		857,474,458	847,105,408		10,369,050	1.2	 888,702,464		(31,228,006)	(3.5)
Deferred Inflow of Resources										
Deferred gain on hedging instruments		1,238,756	-		1,238,756	n/a	3,544,304		(2,305,548)	(65.0)
Deferred Unfunded OPEB Gain		328.316	353.572		(25,256)	(7.1)	-		328,316	(0010) n/a
Deferred pension gain 788 ATU and clerica	d.	5,925,285	6,487,206		(561,921)	(8.7)	4,483,986		1,441,299	32.1
Deferred pension gain IBEW		144,483	158,094		(13,611)	(8.6)	105,495		38,988	37.0
Deferred pension gain salaried		1,961,767	2,193,277		(231,510)	(10.6)	1,195,137		766,630	64.1
Total deferred inflow of resources		9,598,607	 9,192,149		406,458	4.4	 9,328,922		269,685	2.9
Net Position										
Net position - capital investments		-	433,148,415		(433,148,415)	(100.0)	460,924,699		(460,924,699)	(100.0)
Net position		502,439,183	63,757,632		438,681,551	688.0	68,354,808		434,084,375	635.0
Net income (loss)		(57,363,874)	 (33,863,866)		(23,500,008)	(69.4)	 (48,845,904)		(8,517,970)	(17.4)
Total net position		445,075,309	 463,042,181		(17,966,872)	(3.9)	 480,433,603		(35,358,294)	(7.4)
Total	\$	1,312,148,374	\$ 1,319,339,738	\$	(7,191,364)	(0.5)	\$ 1,378,464,989	\$	(66,316,615)	(4.8)

#### Metro Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current	% Fav		Year to Date \$ Favorable % Fav							
	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year			
Revenue													
Passenger revenue	\$ 8,908,984	\$ 9,640,374	\$ (731,390)	(7.6)	\$ 9.301.013	\$ 29,912,317	\$ 30,777,761	\$ (865,444)	(2.8)	\$ 31,111,325			
City of St. Louis 1	9,893,901	10,293,264	(399,363)	(3.9)	9,884,506	29,296,191	30,408,108	(1,111,917)	(3.7)	27,229,353			
St. Louis County 1	39,114,075	36,777,450	2,336,625	6.4	39,180,897	113,962,561	108,270,153	5,692,408	5.3	107,355,647			
St. Clair County Transit District 1	11,443,283	14,300,290	(2,857,007)	(20.0)	14,773,358	40,939,173	42,900,869	(1,961,696)	(4.6)	41,455,606			
State of Missouri and Illinois <sup>1</sup>	146,000	213,102	(67,102)	(31.5)	365,815	437,919	639,306	(201,387)	(31.5)	732,739			
Federal funding <sup>1</sup>	4,155,568	5,067,943	(912,375)	(18.0)	5,107,978	13,101,809	15,203,830	(2,102,021)	(13.8)	13,705,134			
Other local/regional funding <sup>1</sup>	75,746	5,227,852	(5,152,106)	(98.6)	63,925	178,136	15,683,556	(15,505,420)	(98.9)	425,847			
Advertising, maint services, rental income	1,363,533	1,672,019	(308,486)	(18.4)	1,691,623	3,953,356	5,159,665	(1,206,309)	(23.4)	5,828,652			
Service fee revenue	239	-	239	-		239	-	239		-			
Interest income	1,419,508	647,258	772,250	119.3	761,076	3,137,122	1,770,436	1,366,686	77.2	1,983,818			
Total revenue	76,520,837	83,839,552	(7,318,715)	(8.7)	81,130,191	234,918,823	250,813,684	(15,894,861)	(6.3)	229,828,121			
Expense													
Wages and benefits <sup>1</sup>	51,103,270	50,530,935	(572,335)	(1.1)	48,016,406	151,643,277	152,390,391	747,114	0.5	144.347.208			
Services	9,579,441	13,193,993	3,614,552	27.4	6,197,044	24,367,694	40,872,934	16,505,240	40.4	20,005,878			
Fuel and lube consumed	2,485,726	2,828,310	342,584	12.1	2,526,750	8,376,481	8,697,748	321,267	3.7	7,513,182			
Materials and supplies	5,303,710	6,084,155	780.445	12.1	6,398,937	15,650,991	18,402,790	2,751,799	15.0	18,388,350			
Utilities	1,856,871	2,183,669	326,798	15.0	1,838,410	5,723,573	6,136,810	413,237	6.7	5,355,903			
Casualty and liability costs	3,332,726	1,963,918	(1,368,808)	(69.7)	1,598,225	6,754,540	5,910,629	(843,911)	(14.3)	6,506,554			
Other expenses	1,193,656	2,010,601	816,945	40.6	1,465,096	5,249,359	6,076,672	827,313	13.6	4,412,751			
Interest expense	4,555,196	4,640,864	85,668	1.8	4,655,618	13,853,770	13,923,070	69,300	0.5	13,975,822			
Contribution to outside entities	333,283	311,701	(21,582)	(6.9)	352,481	922,557	935,103	12,546	1.3	972,005			
Other non-operating expense	479,253	511,701	(479,253)	(0.5)	760,287	921,065	555,105	(921,065)	1.5	705,007			
Total expense	80,223,132	83,748,146	3,525,014	4.2	73,809,254	233,463,307	253,346,147	19,882,840	7.8	221,717,959			
Total expense	00,223,132	03,740,140	3,323,014	4.2	75,009,234	233,403,307	200,040,147	19,002,040	7.0	221,717,939			
Income (loss) before depreciation	(3,702,295)	91,406	(3,793,701)	(4,150.4)	7,320,937	1,455,516	(2,532,463)	3,987,979	157.5	8,110,162			
Depreciation and amortization expense	19,199,145	18,119,775	(1,079,370)	(6.0)	18,639,207	56,950,060	54,508,300	(2,441,760)	(4.5)	56,064,572			
Net income (loss) before transfers	(22,901,440)	(18,028,369)	(4,873,071)	(27.0)	(11,318,270)	(55,494,544)	(57,040,763)	1,546,219	2.7	(47,954,410)			
Net transfers in (out)	(598,568)	(446,774)	(151,794)	(34.0)	(305,646)	(1,869,330)	(1,340,321)	(529,009)	(39.5)	(891,494)			
Net income (loss)	\$ (23,500,008)	\$ (18,475,143)	\$ (5,024,865)	(27.2)	\$ (11,623,916)	\$ (57,363,874)	\$ (58,381,084)	\$ 1,017,210	1.7	\$ (48,845,904)			

<sup>1</sup> - Detailed schedule included.

#### Metro Detailed Schedule of Contract, Sales Tax and Grant Revenue For the Quarter Ended March 31, 2019

(unaudited)

			Current			Year to Date								
			\$ Favorable	% Fav				\$ Favorable	% Fav					
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year				
Contract, sales tax and grant revenue														
City of St. Louis 1/2 cent	\$ 5,167,295	\$ 5,223,275	\$ (55,980)	(1.1)	\$ 5,417,431	\$ 14,884,041	\$ 15,231,624	\$ (347,583)	(2.3)	\$ 15,077,251				
City of St. Louis 1/4 cent	2,452,839	2,370,897	81,942	3.5	2,559,300	6,992,386	7,031,201	(38,815)	(0.6)	7,067,747				
City of St. Louis Prop M2 (1/4 cent)	2,273,767	2,699,092	(425,325)	(15.8)	1,907,775	7,419,764	8,145,283	(725,519)	(8.9)	5,084,355				
Total City of St. Louis	9,893,901	10,293,264	(399,363)	(3.9)	9,884,506	29,296,191	30,408,108	(1,111,917)	(3.7)	27,229,353				
St. Louis County 1/2 cent	11,848,297	11,017,521	830,776	7.5	12,206,615	33,282,480	31,531,674	1,750,806	5.6	33,452,891				
St. Louis County 1/4 cent	9,685,648	9,261,143	424,505	4.6	10,382,779	27,717,177	27,277,457	439,720	1.6	28,417,848				
St. Louis County Prop A (1/2 cent)	17,580,130	16,498,786	1,081,344	6.6	16,591,503	52,962,904	49,461,022	3,501,882	7.1	45,484,908				
Total St. Louis County	39,114,075	36,777,450	2,336,625	6.4	39,180,897	113,962,561	108,270,153	5,692,408	5.3	107,355,647				
East-West Gateway Council of Govts.	26,667	40,000	(13,333)	(33.3)	42,825	80,000	120,000	(40,000)	(33.3)	128,475				
Non-capital projects and other	49,079	5,187,852	(5,138,773)	(99.1)	21,100	98,136	15,563,556	(15,465,420)	(99.4)	297,372				
Total other local	75,746	5,227,852	(5,152,106)	(98.6)	63,925	178,136	15,683,556	(15,505,420)	(98.9)	425,847				
State of Missouri	145,960	188,102	(42,142)	(22.4)	365,815	437,879	564,306	(126,427)	(22.4)	731,629				
Total State of Missouri	145,960	188,102	(42,142)	(22.4)	365,815	437,879	564,306	(126,427)	(22.4)	731,629				
Total Missouri	49,229,682	52,486,668	(3,256,986)	(6.2)	49,495,143	143,874,767	154,926,123	(11,051,356)	(7.1)	135,742,476				
Illinois														
St. Clair Transit District	11,443,283	14,300,290	(2,857,007)	(20.0)	14,773,358	40,939,173	42,900,869	(1,961,696)	(4.6)	41,455,606				
State of Illinois	40	25,000	(24,960)	(99.8)	· · · -	40	75,000	(74,960)	(99.9)	1,110				
Total Illinois	11,443,323	14,325,290	(2,881,967)	(20.1)	14,773,358	40,939,213	42,975,869	(2,036,656)	(4.7)	41,456,716				
Total local and state	60,673,005	66,811,958	(6,138,953)	(9.2)	64,268,501	184,813,980	197,901,992	(13,088,012)	(6.6)	177,199,192				
Federal														
Vehicle maintenance	4,000,000	4,000,000	-	-	4,000,000	12,000,000	12,000,000	-	-	12,000,000				
CMAQ grant	-	-,,500	-	-	-	45,000		45,000	-					
Non-capital grants (i.e. JARC)	155,568	1,067,943	(912,375)	(85.4)	1,107,978	1,056,809	3,203,830	(2,147,021)	(67.0)	1,705,134				
Total federal	4,155,568	5,067,943	(912,375)	(18.0)	5,107,978	13,101,809	15,203,830	(2,102,021)	(13.8)	13,705,134				
Total contract, sales tax and grant revenue	\$ 64,828,573	\$ 71,879,901	\$ (7,051,328)	(9.8)	\$ 69,376,479	\$ 197,915,789	\$ 213,105,822	\$ (15,190,033)	(7.1)	\$ 190,904,326				

### Metro Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date								
			\$ Favorable	% Fav				\$ Favorable	% Fav					
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year				
Personnel expense														
Wages	\$ 32,464,953	\$ 33,285,094	\$ 820,141	2.5	\$ 31,430,997	\$ 98,854,847	\$ 101,968,756	\$ 3,113,909	3.1	\$ 94,859,998				
Company paid benefits														
Payroll related taxes and insurance														
FICA	2,280,240	2,544,913	264,673	10.4	2,239,631	6,916,665	7,794,265	877,600	11.3	6,689,876				
Unemployment insurance	185,158	638,018	452,860	71.0	205,615	201,628	677,828	476,200	70.3	228,801				
Worker's compensation insurance	1,954,217	1,331,879	(622,338)	(46.7)	1,916,257	6,569,029	4,098,438	(2,470,591)	(60.3)	6,583,213				
Health and welfare														
Medical	7,496,574	6,291,123	(1,205,451)	(19.2)	6,010,418	20,504,212	18,948,008	(1,556,204)	(8.2)	17,157,865				
Dental	159,581	152,761	(6,820)	(4.5)	157,065	470,332	460,658	(9,674)	(2.1)	450,787				
Other post employment benefits	1,062,146	459,807	(602,339)	(131.0)	490,326	2,087,551	1,391,829	(695,722)	(50.0)	1,877,626				
Life insurance / AD&D	79,473	104,307	24,834	23.8	79,626	376,166	313,699	(62,467)	(19.9)	222,726				
Short and long term disability	58,307	56,351	(1,956)	(3.5)	57,489	164,832	169,052	4,220	2.5	161,900				
FMLA administration expense	-	15,967	15,967	100.0	-	-	48,141	48,141	100.0	-				
EAP expense	9,787	9,870	83	0.8	9,620	28,606	29,755	1,149	3.9	27,838				
Retirement														
Pension expense	4,401,016	4,804,355	403,339	8.4	4,506,068	13,384,570	14,473,894	1,089,324	7.5	14,149,736				
401 K contributions	485,329	463,378	(21,951)	(4.7)	452,814	1,350,150	1,390,134	39,984	2.9	1,227,173				
Other														
Uniform allowance	539,582	468,389	(71,193)	(15.2)	568,501	936,173	911,764	(24,409)	(2.7)	978,712				
Miscellaneous benefits	4,994	5,750	756	13.1	500	24,397	17,250	(7,147)	(41.4)	1,177				
Benefit costs applied to capital projects	(78,087)	(101,027)	(22,940)	(22.7)	(108,521)	(225,881)	(303,080)	(77,199)	(25.5)	(270,220)				
Total company paid benefits	18,638,317	17,245,841	(1,392,476)	(8.1)	16,585,409	52,788,430	50,421,635	(2,366,795)	(4.7)	49,487,210				
Total wages and benefits	\$ 51,103,270	\$ 50,530,935	\$ (572,335)	(1.1)	\$ 48,016,406	\$ 151,643,277	\$ 152,390,391	\$ 747,114	0.5	\$ 144,347,208				

#### Metro Transit Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

	Total	Revenue Fund	Operating Fund	Internally Restricted Fund	Missouri Local Funds	Commodity Fund	Insurance Fund	Cross County Trustee Funds	Other Restricted Fund
Balance January 1, 2019 Cash & Investments	\$ 219,701,994	\$ 1,985,746	\$ 35,540,701	\$ 16,333,909	\$ 109,586,963	\$ 3,551,993	\$ 3,290,662	\$ 40,845,774	\$ 8,566,246
Add :									
Passenger Fares	8,788,221	8,788,221	-	-	-	-	-	-	-
City of St. Louis	15,271,909	-	9,740,281	-	-	-	-	5,531,628	-
St. Louis County	66,760,656	-	36,105,337	-	-	-	-	30,655,319	-
State of Illinois	152	-	152	-	-	-	-	-	-
St. Clair County	14,962,228	-	14,962,228	-	-	-	-	-	-
FTA	6,696,297	-	6,696,297	-	-	-	-	-	-
Commodity Fund	290,510	-	-	-	-	290,510	-	-	-
All Other	10,487,651		9,283,599	167,444	490,404	-	267,780	230,897	47,527
Cash Receipts	123,257,624	8,788,221	76,787,894	167,444	490,404	290,510	267,780	36,417,844	47,527
Interfund Transfers		(9,384,000)	(11,743,683)	18,189,301	2,323,361		615,021		
Less:									
Cash Disbursements	(110,159,108)	(145,202)	(78,095,016)		(1,653,240)		(846,069)	(28,840,147)	(579,434)
Balance March 31, 2019									
Cash & Investments	232,800,510	1,244,765	22,489,896	34,690,654	110,747,488	3,842,503	3,327,394	48,423,471	8,034,339
Less:									
Pre-encumbrances & restrictions									
Local Match - Approved Grants	37,171,209	-	-	-	37,171,209	-	-	-	-
- Grant Applications	20,576,630	-	-	-	20,576,630	-	-	-	-
- Long Range Capital Programs (1)	52,999,649	-	-	-	52,999,649	-	-	-	-
Other restrictions	122,053,022	1,244,765	22,489,896	34,690,654		3,842,503	3,327,394	48,423,471	8,034,339
Total restrictions	232,800,510	1,244,765	22,489,896	34,690,654	110,747,488	3,842,503	3,327,394	48,423,471	8,034,339
Unencumbered Cash & Investments	\$ -	\$-	\$-	\$-	\$-	\$ -	\$ -	\$-	\$-

(1) Restricted to finance obligations.

#### Metro Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities		Supplemental disclosure of cash flow information	
Receipts from customers	\$ 35,962,297		
Payments to employees	(151,331,573)	Noncash Activities:	
Payments to vendors	(50,226,500)	Interest received on capital lease	\$ 5,375,258
Payments for self-insurance	(6,640,945)	Interest accrued on capital lease	(5,375,258)
Receipts (payments) from inter-fund activity	(5,949,869)	Changes in Unfunded Pension Liability	3,238,391
		Changes in Unrealized Loss on Fuel Hedge	(2,229,526)
Net cash provided by (used in)		Deferred Loss Amortization	291,696
operating activities	(178,186,590)	Deferred charges	(10,017)
		Capital tower lease interest amortization	(29,013)
		Discounts on bonds	(4,765)
Cash flows from non capital financing activities		Premium on bonds	69,183
Operating assistance received	206,433,136	Gain on disposal of fixed assets	(191,004)
Contributions to outside entities	(922,557)	Deferred Pension Expense	-
Net transfers	(1,869,330)	Deferred Unfunded OPEB Loss	1,395,216
Nonoperating contributions	(730,061)		
Net cash provided by (used in)			
non capital financing activities	202,911,188		
Cash flows from capital and related financing activi	tion		
Acquisitions of capital assets	(19,709,229)		
Payments of long-term debt	(19,709,229) (9,030,000)		
Interest Paid	(10,273,768)		
Contributed capital	23,761,150		
Contributed capital	23,701,130		
Cash flows from capital and			
related financing activities	(15,251,847)		
Cash flows from investing activities			
Purchases of investments	(46 901 650)		
Purchases or investments Proceeds from sale of investments	(46,891,659) 85,183,759		
Interest received	3,067,939		
	3,007,939		
Net cash provided by (used in)	44,000,000		

41,360,039

50,832,790

84,966,898

\$ 135,799,688

investing activities

and cash equivalents

Cash and cash equivalents, year to date

Net increase (decrease) in cash

Cash and cash equivalents, beginning of year

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#### Metro Transit Schedule of Aged Receivables March 31, 2019 (unaudited)

	A = = 1.44	Less than				61-90 91-180			181-360		Over	Tatal	
	Acct#		30 days		days	days		days	days	3	61 days		Total
Due from Passes		\$	292,086	\$	31,421	\$ 14,364	\$	39,167	\$ 10,296	\$	20,194	\$	407,528
Due from HR Arrears Pension			13,853		7,036	5,886		55,186	66,251		45,324		193,536
Due from HR Arears Medical			829		589	780		1,637	1,811		3,247		8,893
Due from Mktng, Eng, Misc Other			120		144,378	-		1,170	6,339		191,247		343,253
Due from TMA/CAR			165,495		185,168	161		2,473	15,649		20,172		389,118
Due from Real Estate			103,774		11,697	19,689		310	-		-		135,470
Due from Grants			13,051,699		386,945	-		-	-		-		13,438,643
Due from Payroll Advance			193,238		-	-		-	-				193,238
Banking Transactions Over/Short			(1,497)		-	-		-	-		-		(1,497)
Due from St Clair County			5,080,000		1,482,158	-		-	-		-		6,562,158
Due from St Clair County - OPEB			9,867,546		-	-		-	-		-		9,867,546
Due from East-West Gateway			80,000		-	-		-	-		-		80,000
Interest Receivable			362,127		-	-		-	-		-		362,127
Allowance for Bad Debt			(387,854)		-	-		-	-		-		(387,854)
Total		\$	28,821,416	\$	2,249,391	\$ 40,879	\$	99,943	\$ 100,345	\$	280,185	\$	31,592,159
#### Metro Transit Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description		Budget	Current		Yea	r-To-Date	Life-To-Date		Balance	
Project #										
1237 CAR Van Replacement FY07	\$	3,467,603	\$	-	\$	(13,220)	\$	2,916,821	\$	550,782
1279 Fare Collection System Upgrade/Replacement (06 Earmark)		31,584,492		44,894		282,899		29,065,886		2,518,606
1361 Radio System CAD/AVL		23,869,707		190		1,987		14,484,439		9,385,268
1668 Embankment Erosion	z	3,223,073		-		-		646,926		2,576,147
1708 Feeder Wire/Water Mitigation MO12	z	1,058,564		7,559		92,335		817,990		240,574
1722 Missouri Slopes Stability	z	7,538,247		13,421		40,027		920,438		6,617,809
1734 EADS Bridge Rehab Phase II		20,211,239		-		-		17,839,275		2,371,964
1739 Civic Center Transfer Center		11,124,773		55,646		168,011		10,565,742		559,031
1755 IT Systems Upgrade Yr 2 - FY13		1,225,750		-		-		1,129,403		96,347
1756 North County Transit Center		10,332,834		-		-		10,280,439		52,395
1817 Radio System Tower Sites		6,555,992		-		-		4,406,680		2,149,312
1844 Tactile Warning Strip Phase II	z	1,247,255		-		-		995,155		252,100
1848 Articulated Buses		11,416,297		-		-		6,490,426		4,925,871
1862 North County Transit Phase II		1,698,710		-		-		1,664,717		33,993
1863 Bus Procurement Duluth II		11,220,899		-		2,105		10,897,918		322,981
1869 Phase 1 Audio Frequency Circuit		3,101,678		31,815		36,216		1,410,981		1,690,697
1885 TOI Operation Management Software		2,859,367		41,011		56,891		1,437,419		1,421,948
1887 TOI Transit Business Intellegence		1,031,572		-		16,931		52,833		978,739
1905 Buses - FY13 CMAQ		18,565,431		-		(24,931)		18,198,352		367,079
1937 Innovative High School Career	z	2,129,435		-		-		97,625		2,031,810
1941 Duluth Piggyback III 40'		12,694,943		11,350		24,571		12,382,279		312,664
1955 Spruce Street Bridge		7,549,171		57,764		58,707		7,450,424		98,747
1957 Downtown Tunnel Repairs		1,243,500		2,504		10,528		17,897		1,225,603
1959 Z-Gate Ped Barriers & Fence		1,257,938		12,624		140,887		518,847		739,091

#### Metro Transit Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Desc	ription		Budget	Current		ar-To-Date	Life-To-Date		 Balance
Proje	ects continued								
1960	Rail ROW Repairs-MP 0-15.4 MO	\$	1,905,200	\$ -	\$	-	\$	66,612	\$ 1,838,588
1962	Elevator Rehab - 8 Units - MO		3,234,091	1,653		243,026		1,240,395	1,993,696
1973	Portable Bus Lifting System - MO		1,018,482	-		-		918,365	100,117
1983	DC to AC Rail Car Upgrades		22,500,000	-		-		-	22,500,000
1991	Financial Report-Budget Software		1,056,763	111,196		176,435		947,556	109,207
1997	IL Bus Facility Rehabilitation		1,850,692	-		258,712		1,215,825	634,867
2000	Administrative Facility		1,604,600	123,857		131,367		1,308,044	296,556
2020	Feeder Wire-Water Mitigation	z	1,644,372	145,983		195,435		1,120,788	523,584
2030	FY15 100% 7 SCCTD Buses		2,076,050	-		-		2,069,685	6,365
2035	Mobile Data Terminal		1,050,000	-		42,517		425,168	624,832
2053	Buses FY15 Formula		3,238,353	-		3,162,068		3,162,068	76,285
2054	Call-A-Ride Vans (7) FY15		2,161,300	-		-		849,320	1,311,980
2057	Non-Rev Vehicles (16) MO FY14		1,606,395	-		343,866		858,223	748,172
2060	Boyle Street ML Station		13,731,638	(242,560)		2,717,741		12,563,658	1,167,980
2061	CWE ML Station Rehab		1,750,597	565,363		954,006		1,458,863	291,734
2070	DC to AC Propulsion YR 2		1,340,303	-		-		8	1,340,295
2077	Buses FY15 Bus Facility		3,615,724	-		-		3,513,584	102,140
2078	Buses FY14 CMAQ		5,210,000	-		-		4,819,108	390,892
2079	MO Buses		4,018,076	-		-		3,951,541	66,535
2081	Convention Center Escalator FY15 SGR		1,103,500	125		125		125	1,103,375
2094	CAR Vans (7) FY14 Fed Formula		1,479,456	-		(120,918)		728,402	751,054
2108	Buses (8) IDOT Reimburse SCCTD		3,792,738	2,003		2,003		3,547,574	245,164
2109	Union Station Tunnel		40,366,276	879,630		2,074,035		3,787,441	36,578,835
2113	TAM-EAM System Development		3,000,000	9,519		693,172		1,274,206	1,725,794
2119	Buses - FY15 CMAQ		10,000,000	-		-		9,853,470	146,530

#### Metro Transit Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description		Budget	Current	Year-To-Date		Life-To-Date		Balance	
Projects continued									
2122 Buses - FY16 Bus Facility	\$	3,504,438	\$ -	\$	3,162,068	\$	3,162,068	\$	342,370
2125 CAR Van Replacement FY15 STP		1,000,000	-		-		-		1,000,000
2143 CCTV Cameras		2,100,500	402		6,553		6,553		2,093,947
2145 Public Address System Upgrade		1,960,000	1,497		2,668		2,668		1,957,332
2149 Non-Revenue Vehicles MO (26) FY15/16		1,972,400	-		-		-		1,972,400
2175 Buses FY16 Fed Formula		1,356,532	-		1,355,172		1,355,172		1,360
2181 Buses FY17 Bus Formula		3,544,079	-		1,355,172		1,355,172		2,188,907
2205 IT Systems Upgrade FY15		1,702,739	37,438		1,178,413		1,357,321		345,418
2207 IT Systems Upgrade FY16		1,700,000	92,466		92,466		204,108		1,495,892
2222 LRV Destination Sign Replacement		2,560,000	-		-		-		2,560,000
2224 Buses FY16 CMAQ		10,000,000	-		-		-		10,000,000
2225 Van Purchase FY16 STP		2,890,000	-		-		-		2,890,000
2231 FY18 Preventive Maintenance		20,000,000	-		20,000,000		20,000,000		-
2233 Replace Concrete Rail Ties MO		1,198,282	-		-		-		1,198,282
2240 LRV Rehab and Replacement		3,057,565	-		-		-		3,057,565
2250 R2W Mobile Clinic Screenings	z	1,286,173	64,050		64,050		64,050		1,222,123
2251 ML Station Security Enhancements		3,600,000	270,234		270,234		270,234		3,329,766
2263 Buses FY17 Fed Formula		2,305,495	-		-		-		2,305,495
2264 ML Parking Lot Repairs-IL		1,236,231	200		200		200		1,236,031
2269 Locomotive Retrofit Project		1,998,223	-		-		-		1,998,223
All others	*Z	40,246,888	 1,102,313		2,469,148		15,652,903		24,593,985
Total Active Projects	\$	439,782,621	\$ 3,444,147	\$	41,723,678	\$	257,799,390	\$	181,983,231

\* "All Others" list all projects with a budget less than one million dollars.

z Some Projects/Awards do not produce a fixed asset; they are considered operating expenditures.

# ST. LOUIS DOWNTOWN AIRPORT



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# St. Louis Downtown Airport

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

## Fast Facts

In February, Mary Lamie, Executive Director of the St. Louis Regional Freightway, was appointed by President and Chief Executive Officer Taulby Roach to be responsible to lead the St. Louis Downtown Airport.

### **Financial Data**

**Income before depreciation** was \$131.2 thousand. This result is favorable compared to the prior fiscal year by \$41.3 thousand.

**Revenue** decreased \$2.9 thousand compared to prior fiscal year. Decreased revenue is due to a reduction in hangar rentals declines for Park Aviation Holdings, LLC. Actual revenue was 6.2% less than budget.

**Expense** is \$1.1 million. This is a decrease of \$44.2 thousand compared to FY18 and \$143.1 thousand under budget. Expenses are down primarily due to a reduction in wages and benefits and Services.

**Wages and benefits** are 13.9% less than fiscal year 2018 as result of vacant positions.

**Services** decreased \$22.4 thousand compared to the prior year due to lower legal fees, maintenance services, and outside services.

Utilities are 5.1% less than prior fiscal year 2018.





# St. Louis Downtown Airport

For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

### Performance Data

Performance Indicators													
YTD	Fuel sales (gallons)	Aircraft movements	Avg. based aircraft										
FY19 Actual	1,250,642	71,819	309										
FY19 Budget	1,330,223	67,500	320										
FY18 Actual	1,282,620	67,770	313										

**Average based aircraft** is four below prior year levels and eleven below FY19 budget.

**Aircraft movements** increased 6.0% from the prior year while fuel sales decreased 2.5% over the prior year. Airport activity varies due to the economy, weather conditions, time of the year, and special events.

#### St. Louis Downtown Airport Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Curren	nt			Prior Year						
	Curren			Prior		Dollar	Percent		Prior		Dollar	Percent
	Period			Period		Change	Change		Year		Change	Change
Assets												
Current assets												
Cash	\$ 1,311	999	\$	1,498,983	\$	(186,984)	(12.5)	\$	2,059,257	\$	(747,258)	(36.3)
Accounts and notes receivable	64	600		56,484		8,116	14.4		187,401		(122,801)	(65.5)
Interfund accounts receivable	4	262		-		4,262	n/a		-		4,262	n/a
Materials and supplies inventory	65	112		65,457		(345)	(0.5)		61,074		4,038	6.6
Other current assets	25	666		29,981		(4,315)	(14.4)		24,352		1,314	5.4
Total current assets	1,471	639		1,650,905		(179,266)	(10.9)		2,332,084		(860,445)	(36.9)
Capital assets												
Capital assets	50,138	642		50,138,642		-	-		50,151,870		(13,228)	-
Accumulated depreciation	(36,773	922)		(36,466,080)		(307,842)	(0.8)		(35,531,791)		(1,242,131)	(3.5)
Total capital assets, net	13,364	720		13,672,562		(307,842)	(2.3)		14,620,079		(1,255,359)	(8.6)
Land	4,542	564		4,542,564		-	-		4,542,564		-	-
Construction-in-process	1,297	511		1,124,896		172,615	15.3		111,882		1,185,629	n/a
Total capital assets	19,204	795		19,340,022		(135,227)	(0.7)		19,274,525		(69,730)	(0.4)
Non-current assets												
Deferred charges	104	105		114,896		(10,791)	(9.4)		13,482		90,623	672.2
Total non-current assets	104	105		114,896		(10,791)	(9.4)		13,482		90,623	672.2
Total assets	20,780	539		21,105,823		(325,284)	(1.5)		21,620,091		(839,552)	(3.9)
Total	\$ 20,780	539	\$	21,105,823	\$	(325,284)	(1.5)	\$	21,620,091	\$	(839,552)	(3.9)

#### St. Louis Downtown Airport Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current								Prior Year						
	-	Current		Prior		Dollar	Percent	Prior			Dollar	Percent			
		Period		Period		Change	Change		Year		Change	Change			
Liabilities															
Current liabilities															
Accounts payable	\$	20,000	\$	-	\$	20,000	n/a	\$	(6,000)	\$	26,000	433.3			
Interfund accounts payable		-		173,954		(173,954)	(100.0)		597,393		(597,393)	(100.0)			
Accrued expenses		58,000		54,900		3,100	5.6		72,700		(14,700)	(20.2)			
Other current liabilities		57,876		73,409		(15,533)	(21.2)		95,526		(37,650)	(39.4)			
Total current liabilities		135,876		302,263		(166,387)	(55.0)		759,619		(623,743)	(82.1)			
Non-current liabilities															
Other post-employment benefits		350,961		347,658		3,303	1.0		364,532		(13,571)	(3.7)			
Unfunded pension liabilities		12,344		12,344		-	-		57,516		(45,172)	(78.5)			
Total non-current liabilities		363,305		360,002		3,303	0.9		422,048		(58,743)	(13.9)			
Total liabilities		499,181		662,265		(163,084)	(24.6)		1,181,667		(682,486)	(57.8)			
Net Position															
Net position - capital investments		-		19,244,282		(19,244,282)	(100.0)		19,274,524		(19,274,524)	(100.0)			
Net position		21,073,748		1,732,234		19,341,514	n/a		2,113,896		18,959,852	896.9			
Net income (loss)		(792,390)		(532,958)		(259,432)	(48.7)		(949,996)		157,606	16.6			
Total net position		20,281,358		20,443,558		(162,200)	(0.8)		20,438,424		(157,066)	(0.8)			
Total	\$	20,780,539	\$	21,105,823	\$	(325,284)	(1.5)	\$	21,620,091	\$	(839,552)	(3.9)			

#### St. Louis Downtown Airport Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date							
			\$ Favorable	% Fav				\$ Favorable	% Fav				
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year			
Revenue													
Airport parking	\$ 28,227	\$ 36,147	\$ (7,920)	(21.9)	\$ 40,806	\$ 93,0	19 \$ 108,440	\$ (15,421)	(14.2)	\$ 108,714			
Leased acreage	143,083	137,686	5,397	3.9	80,636	432,9	76 413,057	19,919	4.8	242,928			
Hangar rental	130,158	151,216	(21,058)	(13.9)	184,638	399,2	94 453,649	(54,355)	(12.0)	566,239			
Aviation sales flowage	38,638	47,946	(9,308)	(19.4)	52,410	117,8	09 143,837	(26,028)	(18.1)	124,979			
Other operating revenue	39,328	40,928	(1,600)	(3.9)	27,195	100,4	03 122,784	(22,381)	(18.2)	90,651			
Concessions	28,172	29,286	(1,114)	(3.8)	28,718	86,0	15 87,858	(1,843)	(2.1)	86,153			
Other revenue	-	-	-	-	31,533			-	-	27,861			
Service fee revenue	-	50	(50)	(100.0)	-	1	25 150	(25)	(16.7)	295			
Interest income	6,009	719	5,290	735.7	2,246	19,2	12 2,156	17,056	791.1	3,894			
Total revenue	413,615	443,978	(30,363)	(6.8)	448,182	1,248,8	53 1,331,931	(83,078)	(6.2)	1,251,714			
Expense													
Wages and benefits <sup>1</sup>	198,914	264,405	65,491	24.8	198,692	592,8	49 793,922	201,073	25.3	688,798			
Services	7,020	29,134	22,114	75.9	47,361	95,2	52 87,402	(7,850)	(9.0)	117,650			
Fuel and lube consumed	1,317	6,013	4,696	78.1	1,695	10,3	35 19,900	9,565	48.1	8,722			
Materials and supplies	19,998	33,610	13,612	40.5	22,858	46,1	61 99,579	53,418	53.6	68,621			
Utilities	64,514	51,006	(13,508)	(26.5)	60,966	141,0	37 145,705	4,668	3.2	148,547			
Casualty and liability costs	13,642	11,142	(2,500)	(22.4)	13,343	40,9	27 33,377	(7,550)	(22.6)	40,029			
Other expenses	59,800	30,622	(29,178)	(95.3)	51,029	191,1	42 80,881	(110,261)	(136.3)	89,493			
Total expense	365,205	425,932	60,727	14.3	395,944	1,117,7	1,260,766	143,063	11.3	1,161,860			
Income (loss) before depreciation	48,410	18,046	30,364	168.3	52,238	131,1	50 71,165	59,985	84.3	89,854			
Depreciation and amortization expense	307,842	363,523	55,681	15.3	333,730	923,5	40 1,031,141	107,601	10.4	1,039,850			
Net income (loss)	\$ (259,432	) \$ (345,477)	\$ 86,045	24.9	\$ (281,492)	\$ (792,3	90) \$ (959,976	) \$ 167,586	17.5	\$ (949,996)			

<sup>1</sup> - Detailed schedule included.

#### St. Louis Downtown Airport Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date								
			\$ Favorable	% Fav				\$ Favorable	% Fav					
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year				
Personnel expense														
Wages	\$ 139,471	\$ 184,018	\$ 44,547	24.2	\$ 133,930	\$ 409,8	89 \$ 560,615	\$ 150,726	26.9	\$ 466,913				
Company paid benefits														
Payroll related taxes and insurance														
FICA	9,373	14,077	4,704	33.4	9,385	28,2	96 42,887	14,591	34.0	32,698				
Unemployment insurance	1,134	4,887	3,753	76.8	1,411	1,1	55 5,937	4,782	80.5	1,702				
Worker's compensation insurance	(2,011)	12,375	14,386	116.3	11,009	18,3	85 37,150	18,765	50.5	33,028				
Health and welfare														
Medical	35,987	24,971	(11,016)	(44.1)	30,744	97,1	79 74,914	(22,265)	(29.7)	101,628				
Dental	842	790	(52)	(6.6)	879	2,4	26 2,371	(55)	(2.3)	2,658				
Other post employment benefits	2,700	3,338	638	19.1	-	3,1	35 10,203	7,068	69.3	4,619				
Life insurance / AD&D	280	209	(71)	(34.0)	301	7	99 626	(173)	(27.6)	933				
Short and long term disability	881	2,081	1,200	57.7	911	2,4	89 6,244	3,755	60.1	2,819				
FMLA administration expense	-	114	114	100.0	-		- 343	343	100.0	-				
EAP expense	43	54	11	20.4	45	1	21 163	42	25.8	142				
Retirement														
Pension expense	-	5,007	5,007	100.0	-		- 15,021	15,021	100.0	6,123				
401 K contributions	10,011	11,983	1,972	16.5	9,969	27,8	50 35,948	8,098	22.5	30,431				
Other														
Uniform allowance	203	501	298	59.5	108	1,1	25 1,500	375	25.0	5,104				
Total company paid benefits	59,443	80,387	20,944	26.1	64,762	182,9	60 233,307	50,347	21.6	221,885				
Total wages and benefits	\$ 198,914	\$ 264,405	\$ 65,491	24.8	\$ 198,692	\$ 592,8	49 \$ 793,922	\$ 201,073	25.3	\$ 688,798				

# St. Louis Downtown Airport Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	Total	Revenue Fund	Investments Operating Fund	Other Restricted Fund
Balance at January 1, 2019				
Cash & Investments	\$ 1,498,983	\$ 408,348	\$ 799,545	\$ 291,090
Add:				
Customer payments	529,832	529,832	-	-
Interest received	6,009	-	6,009	-
Total cash receipts	535,841	529,832	6,009	-
Interfund transfers	-	-	(3,303)	3,303
Less:				
Cash disbursements	(722,825)	(722,825)		
Total cash disbursements	(722,825)	(722,825)	-	-
Balance at March 31, 2019				
Cash & Investments	\$ 1,311,999	\$ 215,355	\$ 802,251	\$ 294,393

#### St. Louis Downtown Airport Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 1,207,659 (586,011) (385,647) (40,927) (436,445) (241,371)	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities Acquisitions of capital assets Contributed capital	 (1,162,402) 943,747	
Cash flows from capital and related financing activities	 (218,655)	
Cash flows from investing activities Interest received	 19,213	
Net cash provided by (used in) investing activities	 19,213	
Net increase (decrease) in cash and cash equivalents	(440,813)	
Cash and cash equivalents, beginning of year	 1,752,812	
Cash and cash equivalents, year to date	\$ 1,311,999	

## St. Louis Downtown Airport Schedule of Aged Receivables March 31, 2019 (Unaudited)

Customers owing over \$1,000	ess than 0 days	 31-60 days	61-90 days		1-180 days	181-360 days		Over 1 days	 Total
A & S Helicopters	\$ 1,234	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 1,234
Air & Sea Leasing	1,306	-		-	-		-	-	1,306
Aviation Business Corporation	3,501	2,856		2,198	4,640		347	-	13,542
Greater St. Louis Air & Space Museum	1,329	1,095		1,095	2,190		4,380	-	10,089
Gulfstream Aerospace Corporation	(51,478) 1	-		-	-		-	-	(51,478)
Jet Aviation - St. Louis, MO	24,810	-		-	-		-	-	24,810
Kenneth Welbacher	5,811	-		-	-		-	-	5,811
Mark Neal	-	-		-	1,105		-	-	1,105
Parks College	3,198	-		-	-		-	-	3,198
VA St. Louis Health Care System	-	-		-	-		2,155	-	2,155
William Wilson	-	-		-	1,060		2,880	3,370	7,310
All other customers	58,730	705		465	295		631	76	60,902
Allowance for Bad Debts	 (15,384)	 		-	 		-	 -	 (15,384)
Total	\$ 33,057	\$ 4,656	\$	3,758	\$ 9,290	\$	10,393	\$ 3,446	\$ 64,600

1 Some customers pay ahead creating credit balances on this report. When that occurs, the customer is contacted to verify payment application or return.

#### St. Louis Downtown Airport Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description		Budget		<u> </u>	Current Ye		Year-To-Date		e-To-Date	Balance	
Project #											
Runup taxiway, pad, enclosure		\$	5,000,000	\$	-	\$	-	\$	-	\$	5,000,000
Taxiway Bravo - Phase 2			4,840,200		-		-		-		4,840,200
Taxiway Bravo - Phase 1	х		4,755,151		-		-		-		4,755,151
Taxiway - Taxiway B Relocation, Phase 1: Fillet Impr.			1,168,865		92,842		911,349		911,349		257,516
Drainage Improvements			1,075,599		-		-		-		1,075,599
Earthwork - Grade Ditch Parallel to Main Runway	х		754,772		-		71		754,772		-
Reconstruct access road (Curtis Steinberg Drive)			707,141		-		58,005		58,005		649,136
Curtiss Steinberg from Vector to Archview			322,680		-		-		-		322,680
Tandems Dump Truck with 12' Snow Blade			188,230		-		-		-		188,230
Environmental Assessment and ALP	х		165,000		9,507		9,507		125,544		39,456
Airport Terminal Roof - Phase 1	х		144,700		-		-		129,773		14,927
Airport Security System Upgrade			96,756		17,287		50,444		50,444		46,312
Pavement Marking on taxiways			96,135		-		17,537		17,537		78,598
Airport Terminal Restaurant Sewer	х		95,103		-		-		-		95,103
Airport Wayfinding Signage project			90,499		45,155		90,449		90,449		50
80' Man Lift	х		84,536		-		-		-		84,536
Air Condition units on terminal	х		52,835		-		-		-		52,835
Airport Terminal Roof - Phase 3			48,402		-		-		-		48,402
Airport Terminal Roof - Phase 2	х		47,552		-		-		-		47,552
ARFF/Operations Vehicle			37,646		-		-		-		37,646
Airport signage	х		36,000		-		-		-		36,000
Total Active Projects		\$	19,807,802	\$	164,791	\$	1,137,362	\$	2,137,873	\$	17,669,929

x Projects are carryover from prior year.

# **RIVERFRONT ATTRACTIONS**



Financial Highlights
Statement of Financial Position
Statement of Activities
Schedule of Wage & Benefits
Cash Receipts and Disbursement Schedule
Statement of Cash Flows
Capital Expenditures for Active Projects

# **Riverfront Attractions**

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

# Fast Facts

In February, Mary Lamie, Executive Director of the St. Louis Regional Freightway, was appointed by President and Chief Executive Officer Taulby Roach to be responsible to lead the Riverfront Attractions.

On February 2, 2019, from 11 a.m. to 2 p.m. the Riverboats hosted the Gateway Arch Job Fair, which resulted in several hires for the summer season.

The Riverboats' season opened on March 8. Due to the river rising beyond flood stage, the Riverboats were unable to cruise after March 17 and remained closed for the remainder of March.

### **Financial Data**

**Income before depreciation** for Riverfront Attractions is \$261.7 thousand compared to \$185.4 thousand in the prior year.

**Revenue** is \$2.1 million, which is 7.1% greater than the prior year, a direct result of increased passengers and cruises.



**Total Expense** is \$1.9 million up 3.6% from last year.



# **Riverfront Attractions**

For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

**Services Expense** are 5.5% more than the prior year due to increased maintenance services.

The 68.3% increase in **fuel**, **materials and supplies** over the prior year primarily reflects the added fuel consumption cost resulting from the increased number of cruises.

### Performance Data

Performance Indicators													
YTD	Passengers	Cruises	Passengers per Cruise										
FY19 Actual	82,200	650	126										
FY19 Budget	73,795	599	123										
FY18 Actual	76,549	611	125										

Total **riverboat passengers** are up 7.4% and cruises are up 6.4% over the prior year. An increase in charter cruises is the primary reason.

Riverboat days of operation are down from 182 to 163, a decrease of 10.4%, due to 25 flood days in FY19. Passenger attendance for FY19 cruises is strong, trending up, and cruises continue to be well attended.

#### Riverfront Attractions Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Current Current Prior Dollar Percent							Prior Year						
	Current Period				Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change				
Assets															
Current assets															
Cash	\$ 42,2	21	\$ 44,045	\$	(1,824)	(4.1)	\$	70,754	\$	(28,533)	(40.3)				
Accounts and notes receivable	4	35	1,807		(1,372)	(75.9)		8,389		(7,954)	(94.8)				
Materials and supplies inventory	52,6	00	42,006		10,594	25.2		44,226		8,374	18.9				
Other current assets	39,0	54	79,029		(39,975)	(50.6)		35,028		4,026	11.5				
Total current assets	134,3	10	166,887		(32,577)	(19.5)		158,397		(24,087)	(15.2)				
Capital assets															
Capital assets	5,103,1	18	5,103,118		-	-		5,109,041		(5,923)	(0.1)				
Accumulated depreciation	(4,180,3	)(00	(4,121,161)		(59,139)	(1.4)		(3,938,735)		(241,565)	(6.1)				
Total capital assets, net	922,8	18	981,957		(59,139)	(6.0)		1,170,306		(247,488)	(21.1)				
Construction-in-process	43,8	78	43,878		-	-		-		43,878	n/a				
Total capital assets	966,6	96	1,025,835		(59,139)	(5.8)		1,170,306		(203,610)	(17.4)				
Total assets	1,101,0	06	1,192,722		(91,716)	(7.7)		1,328,703		(227,697)	(17.1)				
Total	\$ 1,101,0	06	\$ 1,192,722	\$	(91,716)	(7.7)	\$	1,328,703	\$	(227,697)	(17.1)				

#### Riverfront Attractions Quarterly Statement of Financial Position March 31, 2019 (unaudited)

			Current					Prio	r Year	
	 Current Period		Prior Period		Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change
Liabilities										
Current liabilities										
Accounts payable	\$ 5,791	\$	4,177	\$	1,614	38.6	\$ 2,799	\$	2,992	106.9
Interfund accounts payable	574,504		293,343		281,161	95.8	1,061,724		(487,220)	(45.9)
Accrued expenses	96,700		123,100		(26,400)	(21.4)	109,000		(12,300)	(11.3)
Other current liabilities	 36,271		16,714		19,557	117.0	 45,924	_	(9,653)	(21.0)
Total current liabilities	 713,266		437,334		275,932	63.1	 1,219,447		(506,181)	(41.5)
Non-current liabilities										
Other post-employment benefits	313,346		309,505		3,841	1.2	324,851		(11,505)	(3.5)
Unfunded pension liabilities	 243,268		243,268		-	-	 281,766		(38,498)	(13.7)
Total non-current liabilities	 556,614		552,773	_	3,841	0.7	 606,617	-	(50,003)	(8.2)
Total liabilities	 1,269,880		990,107		279,773	28.3	 1,826,064		(556,184)	(30.5)
Net Position										
Net position - capital investments	-		1,025,835		(1,025,835)	(100.0)	1,170,305		(1,170,305)	(100.0)
Net position	(246,225)		(1,272,060)		1,025,835	80.6	(1,660,707)		1,414,482	85.2
Net income (loss)	77,351		448,840		(371,489)	(82.8)	(6,959)		84,310	n/a
Total net position	 (168,874)	-	202,615	-	(371,489)	(183.3)	 (497,361)		328,487	66.0
Total	\$ 1,101,006	\$	1,192,722	\$	(91,716)	(7.7)	\$ 1,328,703	\$	(227,697)	(17.1)

#### Riverfront Attractions Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

	Current								Year to Date								
	Actual		Budget		avorable avorable)	% Fav (Unfav)	Р	rior Year		Actual		Budget	•	avorable favorable)	% Fav (Unfav)		Prior Year
Revenue													-				
Cruise	\$ 72,457	\$	68,500	\$	3,957	5.8	\$	100,017	\$	1,379,759	\$	1,328,920	\$	50,839	3.8	\$	1,280,787
Food and beverage	24,897		18,225		6,672	36.6		23,113		609,001		589,933		19,068	3.2		572,659
Retail	2,417		5,400		(2,983)	(55.2)		10,715		74,275		82,350		(8,075)	(9.8)		80,853
Other operating revenue	16,213		19,856		(3,643)	(18.3)		18,881		90,567		88,607		1,960	2.2		93,569
Other revenue	-		-		-	-		-		-		-		-	-		947
Sales discount	10,420		(2,735)		13,155	481.0		(3,618)		(15,538)		(24,615)		9,077	36.9		(32,591)
Total revenue	126,404		109,246		17,158	15.7		149,108		2,138,064		2,065,195		72,869	3.5		1,996,224
Expense																	
Wages and benefits <sup>1</sup>	232,980		296,854		63,874	21.5		259,888		1,011,137		1,095,649		84,512	7.7		976,620
Services	28,237		24,588		(3,649)	(14.8)		30,595		213,693		196,588		(17,105)	(8.7)		202,532
Fuel and lube consumed	8,056		8,000		(56)	(0.7)		4,943		49,767		37,000		(12,767)	(34.5)		29,564
Materials and supplies	44,651		34,323		(10,328)	(30.1)		59,589		308,972		331,007		22,035	6.7		314,322
Utilities	25,525		20,057		(5,468)	(27.3)		21,338		68,859		64,113		(4,746)	(7.4)		66,467
Casualty and liability costs	36,673		39,807		3,134	7.9		35,028		107,325		119,420		12,095	10.1		106,164
Other expenses	62,632		41,697		(20,935)	(50.2)		47,092		116,608		121,193		4,585	3.8		115,185
Total expense	438,754		465,326		26,572	5.7		458,473		1,876,361	_	1,964,970		88,609	4.5	_	1,810,854
Income (loss) before depreciation	(312,350	)	(356,080)		43,730	12.3		(309,365)		261,703		100,225		161,478	161.1		185,370
Depreciation and amortization expense	59,139		65,596		6,457	9.8		63,215		184,274		197,810		13,536	6.8		192,329
Net income (loss) before transfers	(371,489	)	(421,676)		50,187	11.9		(372,580)		77,429		(97,585)		175,014	179.3		(6,959)
Net transfers in (out)						-				(78)				(78)	-		
Net income (loss)	\$ (371,489	) \$	(421,676)	\$	50,187	11.9	\$	(372,580)	\$	77,351	\$	(97,585)	\$	174,936	179.3	\$	(6,959)

<sup>1</sup> - Detailed schedule included.

#### **Riverfront Attractions** Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019

(unaudited)

			Current			Year to Date						
	Astual	Dudget	\$ Favorable	% Fav	Prior Year	Actual	Dudaat	\$ Favorable	% Fav	Dries Veen		
	Actual	Budget	(Unfavorable)	(Unfav)	Prior fear	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year		
Personnel expense												
Wages	\$ 152,981	\$ 208,338	\$ 55,357	26.6	\$ 184,202	\$ 758,979	\$ 819,089	\$ 60,110	7.3	\$ 731,015		
Company paid benefits												
Payroll related taxes and insurance												
FICA	12,930	15,937	3,007	18.9	13,021	57,760	62,662	4,902	7.8	53,208		
Unemployment insurance	1,003	5,268	4,265	81.0	1,113	2,809	10,615	7,806	73.5	2,896		
Worker's compensation insurance	-	2,518	2,518	100.0	-	-	7,636	7,636	100.0	-		
Health and welfare												
Medical	29,017	23,920	(5,097)	(21.3)	23,082	79,360	71,760	(7,600)	(10.6)	65,512		
Dental	833	849	16	1.9	857	2,450	2,547	97	3.8	2,390		
Other post employment benefits	3,096	2,727	(369)	(13.5)	-	3,622	8,351	4,729	56.6	5,488		
Life insurance / AD&D	374	224	(150)	(67.0)	366	1,090	673	(417)	(62.0)	1,035		
Short and long term disability	1,198	5,419	4,221	77.9	1,223	3,365	16,257	12,892	79.3	3,445		
FMLA administration expense	-	239	239	100.0	-	-	718	718	100.0	-		
EAP expense	52	59	7	11.9	52	150	176	26	14.8	147		
Retirement												
Pension expense	24,073	24,528	455	1.9	28,372	77,556	73,585	(3,971)	(5.4)	91,978		
401 K contributions	6,987	6,828	(159)	(2.3)	6,019	20,484	20,480	(4)	-	17,725		
Other												
Uniform allowance	436	-	(436)	-	1,581	3,512	1,100	(2,412)	(219.3)	1,781		
Total company paid benefits	79,999	88,516	8,517	9.6	75,686	252,158	276,560	24,402	8.8	245,605		
Total wages and benefits	\$ 232,980	\$ 296,854	\$ 63,874	21.5	\$ 259,888	\$ 1,011,137	\$ 1,095,649	\$ 84,512	7.7	\$ 976,620		

# Riverfront Attractions Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	 Operating Total Fund				Change Fund			
Balance at January 1, 2019 Cash & Investments	\$ 44,045	\$	38,145	\$	5,900			
Add:								
Revenue receipts	60,618		60,618		-			
Total cash receipts	 60,618		60,618		-			
Interfund transfers	-		-		-			
Less:								
Cash disbursements	 (62,442)		(62,442)		-			
Total cash disbursements	(62,442)		(62,442)		-			
Balance at March 31, 2019								
Cash & Investments	\$ 42,221	\$	36,321	\$	5,900			

#### Riverfront Attractions Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors	\$ 2,146,959 (1,033,169) (836,566)	Supplemental disclosure of cash flow information Noncash Activities: None
Payments for self-insurance Receipts (payments) from inter-fund activity	 (107,325) (301,265)	
Net cash provided by (used in) operating activities	 (131,366)	
Cash flows from non capital financing activities		
Net transfers	(78)	
Net cash provided by (used in) non capital financing activities	 (78)	
Cash flows from capital and related financing activities Acquisitions of capital assets	(43,880)	
Cash flows from capital and related financing activities	 (43,880)	
Cash flows from investing activities None		
and cash equivalents	(175,324)	
Cash and cash equivalents, beginning of year	 217,545	
Cash and cash equivalents, year to date	\$ 42,221	

#### Riverfront Attractions Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description	-		Budget		Current	Year-To-Date		Life-To-Date		E	Balance
Project # Becky Thatcher Inspection/Dry Docking	x	\$	175,000	\$	-	\$	-	\$	-	\$	175,000
Total Active Projects		\$	175,000	\$	-		-	\$	-	\$	175,000

x Projects are carryover from prior year.

# ST. LOUIS REGIONAL FREIGHTWAY



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# **St. Louis Regional Freightway**

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

## Fast Facts

St. Louis Regional Freightway was featured in several articles addressing their adaptability to shifts in commodity flows. Mary Lamie, Executive Director of the St. Louis Regional Freightway, was featured in the articles asserting the freight network accommodated the shifts in the national and global freight environment with ease.

The St. Louis Regional Freightway received the 2018 Gateway Globe Award. The Gateway Globe Awards honor those who are connecting the St. Louis region to the world. by promoting global networks, embracing cultural differences, creating welcoming policies, and fostering global business opportunities. Executive Director Mary Lamie accepted the award from the World Affairs Council of St. Louis.

### **Financial Data**

**Net loss** for the St. Louis Regional Freightway is \$470.6 thousand.

**Revenue** includes \$18.0 thousand for meetings and summits.

**Expense** of \$488.6 thousand includes compensation and benefits of \$254.5 thousand.

**Services** were \$197.0 thousand due to consulting, legal fees, and immaterial office supplies expense.

**Other expenses** were \$35.5 thousand, primarily for dues and subscriptions, travel, and advertising and promotion.



#### St. Louis Regional Freightway Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current							Prior Year						
	Current Period			Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change		
Assets														
Current assets														
Cash	\$	17,020	\$	17,000	\$	20	0.1	\$	66,515	\$	(49,495)	(74.4)		
Accounts and notes receivable		1,250		-		1,250	n/a		11,700		(10,450)	(89.3)		
Total current assets		18,270		17,000		1,270	7.5		78,215		(59,945)	(76.6)		
Total assets		18,270		17,000		1,270	7.5		78,215		(59,945)	(76.6)		
Total	\$	18,270	\$	17,000	\$	1,270	7.5	\$	78,215	\$	(59,945)	(76.6)		

#### St. Louis Regional Freightway Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current								Prior Year					
		Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change		
Liabilities														
Current liabilities														
Accounts payable	\$	15,000	\$	15,000	\$	-	-	\$	-	\$	15,000	n/a		
Interfund accounts payable		1,870,392		1,722,047		148,345	8.6		1,135,391		735,001	64.7		
Accrued expenses		33,100		29,000		4,100	14.1		14,900		18,200	122.1		
Other current liabilities		1,250		-		1,250	n/a		33,450		(32,200)	(96.3)		
Total current liabilities		1,919,742	-	1,766,047	_	153,695	8.7		1,183,741		736,001	62.2		
Non-current liabilities														
Other post-employment benefits		135,757		134,184		1,573	1.2		138,287		(2,530)	(1.8)		
Unfunded pension liabilities		3,494		3,494		-	-		5,092		(1,598)	(31.4)		
Total non-current liabilities		139,251		137,678		1,573	1.1		143,379		(4,128)	(2.9)		
Total liabilities		2,058,993		1,903,725	_	155,268	8.2		1,327,120		731,873	55.1		
Net Position														
Net position		(1,570,098)		(1,570,098)		-	-		(790,812)		(779,286)	(98.5)		
Net income (loss)		(470,625)		(316,627)		(153,998)	(48.6)		(458,093)		(12,532)	(2.7)		
Total net position		(2,040,723)		(1,886,725)		(153,998)	(8.2)		(1,248,905)		(791,818)	(63.4)		
Total	\$	18,270	\$	17,000	\$	1,270	7.5	\$	78,215	\$	(59,945)	(76.6)		

#### St. Louis Regional Freightway Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date								
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav) Prior Year		Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year				
Revenue														
Partnership fees	\$-	\$ 55,000	\$ (55,000)	(100.0)	s -	\$-	\$ 165,000	\$ (165,000)	(100.0)	\$ 100,000				
Other operating revenue	÷ 605	10,000	(9,395)	(94.0)	-	¥ 17,360	30,000	(12,640)	(42.1)	5,585				
Other non-operating revenue	-	-	-	-	-	500	-	500	-	-,				
Interest income	-	-	-	-	-	117	-	117	-	-				
Total revenue	605	65,000	(64,395)	(99.1)	-	17,977	195,000	(177,023)	(90.8)	105,585				
Expense														
Wages and benefits <sup>1</sup>	90,388	89,930	(458)	(0.5)	96,199	254,526	271,256	16,730	6.2	282,600				
Services	58,618	142,500	83,882	58.9	79,875	197,037	427,500	230,463	53.9	230,862				
Materials and supplies	579	696	117	16.8	1,280	1,512	2,087	575	27.6	1,720				
Other expenses	5,018	26,700	21,682	81.2	22,367	35,527	80,100	44,573	55.6	47,996				
Total expense	154,603	259,826	105,223	40.5	199,721	488,602	780,943	292,341	37.4	563,178				
Net income (loss) before transfers	(153,998)	(194,826)	40,828	21.0	(199,721)	(470,625)	(585,943)	115,318	19.7	(457,593)				
Net transfers in (out)				-	(500)				-	(500)				
Net income (loss)	\$ (153,998)	\$ (194,826)	\$ 40,828	21.0	\$ (200,221)	\$ (470,625)	\$ (585,943)	\$ 115,318	19.7	\$ (458,093)				

<sup>1</sup> - Detailed schedule included.

### St. Louis Regional Freightway Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019

(unaudited)

	Current							Year to Date									
					vorable	% Fav							•	vorable	% Fav		
	Actual	Budg	get	(Unfav	vorable)	(Unfav)	Pri	or Year		Actual		Budget	(Unfa	avorable)	(Unfav)	Pri	or Year
Personnel expense																	
Wages	\$ 67,625	\$ 7	71,697	\$	4,072	5.7	\$	74,412	\$	196,104	\$	218,451	\$	22,347	10.2	\$	222,223
Company paid benefits																	
Payroll related taxes and insurance																	
FICA	5,077		5,485		408	7.4		5,881		10,615		16,712		6,097	36.5		13,004
Unemployment insurance	195		1,081		886	82.0		275		195		1,081		886	82.0		379
Worker's compensation insurance			215		215	100.0		-		-		655		655	100.0		-
Health and welfare																	
Medical	11,543		6,375		(5,168)	(81.1)		10,372		32,369		19,125		(13,244)	(69.2)		28,914
Dental	269		196		(73)	(37.2)		283		798		588		(210)	(35.7)		756
Other post employment benefits	1,270		1,010		(260)	(25.7)		-		1,480		3,030		1,550	51.2		2,271
Life insurance / AD&D	138		52		(86)	(165.4)		140		400		155		(245)	(158.1)		380
Short and long term disability	533		315		(218)	(69.2)		508		1,511		945		(566)	(59.9)		1,317
FMLA administration expense	-		21		21	100.0		-		-		63		63	100.0		-
EAP expense	14		14		-	-		14		39		41		2	4.9		37
Retirement																	
Pension expense	-		443		443	100.0		-		-		1,330		1,330	100.0		1,733
401 K contributions	3,724		3,026		(698)	(23.1)		4,314		11,015		9,080		(1,935)	(21.3)		11,586
Total company paid benefits	22,763	1	18,233		(4,530)	(24.8)		21,787		58,422		52,805		(5,617)	(10.6)		60,377
Total wages and benefits	\$ 90,388	\$8	39,930	\$	(458)	(0.5)	\$	96,199	\$	254,526	\$	271,256	\$	16,730	6.2	\$	282,600

# St. Louis Regional Freightway Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	 Total		erating Fund	ternally stricted
Balance at January 1, 2019 Cash & Investments	\$ 17,000	\$	2,000	\$ 15,000
Add:				
Revenue receipts	20		20	-
Interest	 <u> </u>		-	-
Total cash receipts	20		20	-
Interfund transfers	-		-	-
Less:				
Cash disbursements	 	_	-	 -
Total cash disbursements	-		-	 -
Balance at March 31, 2019				
Cash & Investments	\$ 17,020	\$	2,020	\$ 15,000

#### St. Louis Regional Freightway Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Receipts (payments) from inter-fund activity	\$ 20,365 (248,644) (252,890) 473,672	Supplemental disclosure of cash flow information Noncash Activities: None
Net cash provided by (used in) operating activities	(7,497)	
Cash flows from non capital financing activities Nonoperating contributions	500	
Net cash provided by (used in) non capital financing activities	500	
Cash flows from capital and related financing activities None		
Cash flows from investing activities Interest received	120	
Net cash provided by (used in) investing activities	120	
Net increase (decrease) in cash and cash equivalents	(6,877)	
Cash and cash equivalents, beginning of year	23,897	
Cash and cash equivalents, year to date	\$ 17,020	

# **BI-STATE DEVELOPMENT RESEARCH INSTITUTE**



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# **Bi-State Development Research Institute**

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

## Fast Facts

The Bi-State Development Research Institute has recently provided eight organizations with funding from the Missouri Foundation for Health Bike Share program.

## **Financial Data**

Net Loss before depreciation is \$51.8 thousand.

**Revenue** from Missouri Foundation for Health Bike Share program and In-kind donations from Bi-State Development is \$112.6 thousand.



**Expense** totals \$156.1 thousand. The majority of expenses are related to In-Kind donations for wages and benefits, Outside Services, and Administrative Fees.



#### Bi-State Development Research Institute Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current								Prior	Year	
	 Current Period		Prior Period		Dollar Change	Percent Change	Prior Year		Dollar Change		Percent Change
Assets											
Current assets											
Cash	\$ 108,337	\$	127,962	\$	(19,625)	(15.3)	\$	143,287	\$	(34,950)	(24.4)
Other current assets	 15,000		30,000		(15,000)	(50.0)		30,000		(15,000)	(50.0)
Total current assets	 123,337		157,962		(34,625)	(21.9)		173,287		(49,950)	(28.8)
Capital assets											
Capital assets	272,901		272,901		-	-		270,000		2,901	1.1
Accumulated depreciation	 (15,013)		(12,284)		(2,729)	(22.2)		(4,050)		(10,963)	(270.7)
Total capital assets, net	 257,888		260,617		(2,729)	(1.0)		265,950		(8,062)	(3.0)
Total capital assets	 257,888		260,617		(2,729)	(1.0)		265,950		(8,062)	(3.0)
Total assets	 381,225		418,579		(37,354)	(8.9)		439,237		(58,012)	(13.2)
Total	\$ 381,225	\$	418,579	\$	(37,354)	(8.9)	\$	439,237	\$	(58,012)	(13.2)

#### Bi-State Development Research Institute Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Current	Prior Year					
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change	
Liabilities								
Current liabilities								
Interfund accounts payable	22,727	22,558	169	0.7	20,911	1,816	8.7	
Other current liabilities	106,669	126,294	(19,625)	(15.5)	141,248	(34,579)	(24.5)	
Total current liabilities	129,396	148,852	(19,456)	(13.1)	162,159	(32,763)	(20.2)	
Total liabilities	129,396	148,852	(19,456)	(13.1)	162,159	(32,763)	(20.2)	
Net Position								
Net position	303,665	303,665	-	-	155,550	148,115	95.2	
Net income (loss)	(51,836)	(33,938)	(17,898)	(52.7)	121,528	(173,364)	(142.7)	
Total net position	251,829	269,727	(17,898)	(6.6)	277,078	(25,249)	(9.1)	
Total	\$ 381,225	\$ 418,579	\$ (37,354)	(8.9)	\$ 439,237	\$ (58,012)	(13.2)	
#### **Bi-State Development Research Institute** Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			 rrent			;			to Date			
	 Actual	 Budget	avorable favorable)	% Fav (Unfav)	P	Prior Year	 Actual	 Budget	avorable favorable)	% Fav (Unfav)	Pi	rior Year
Revenue												
Not for profit revenue	\$ 19,625	\$ 21,000	\$ (1,375)	(6.5)	\$	3,512	\$ 22,776	\$ 63,000	\$ (40,224)	(63.8)	\$	218,512
Contributions <sup>1</sup>	4,139	34,011	(29,872)	(87.8)		51,608	89,795	102,034	(12,239)	(12.0)		150,172
Total revenue	 23,764	 55,011	 (31,247)	(56.8)		55,120	 112,571	 165,034	 (52,463)	(31.8)		371,255
Expense												
Wages and benefits <sup>1</sup>	3,072	31,143	28,071	90.1		39,806	70,017	93,428	23,411	25.1		113,978
Services	34,715	5,619	(29,096)	(517.8)		(101,428)	62,891	16,856	(46,035)	(273.1)		93,650
Materials and supplies	-	130	130	100.0		458	-	391	391	100.0		1,470
Utilities	79	250	171	68.4		426	795	750	(45)	(6.0)		866
Interfund admin fees	(302)	9,776	10,078	103.1		10,994	18,409	29,327	10,918	37.2		33,343
Other expenses	 1,369	500	 (869)	(173.8)		2,428	 4,033	1,500	 (2,533)	(168.9)		4,170
Total expense	 38,933	 47,418	 8,485	17.9		(47,316)	 156,145	 142,252	 (13,893)	(9.8)		247,477
Income (loss) before depreciation	 (15,169)	 7,593	 (22,762)	(299.8)		102,436	 (43,574)	 22,782	 (66,356)	(291.3)		123,778
Depreciation and amortization expense	 2,729	 2,700	 (29)	(1.1)		2,250	 8,262	 8,100	 (162)	(2.0)		2,250
Net income (loss)	\$ (17,898)	\$ 4,893	\$ (22,791)	(465.8)	\$	100,186	\$ (51,836)	\$ 14,682	\$ (66,518)	(453.1)	\$	121,528

<sup>1</sup> - Contributions include in-kind donatior

services, supplies and materials from other BSD business units.

### Bi-State Development Research Institute Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	 Total	 perating Fund	Restricted Fund			
Balance at January 1, 2019 Cash & Investments	\$ 127,962	\$ 1,667	\$ 126,295			
Add: Receipts Total cash receipts	 <u> </u>	 <u> </u>				
Interfund transfers	-	-	-			
Less: Cash disbursements Total cash disbursements	 (19,625) (19,625)	 <u> </u>	<u>(19,625)</u> (19,625)			
Balance at March 31, 2019 Cash & Investments	\$ 108,337	\$ 1,667	\$ 106,670			

#### Bi-State Development Research Institute Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in)	\$ 22,776 - 4,072 - 1,103	Supplemental disclosure of cash flow information Noncash Activities: In-kind donations In-kind wages and benefits In-kind services In-kind materials and supplies In-kind utilities	\$ 89,795 (70,017) - -
operating activities	 27,951	In-kind management fees	(18,409)
Cash flows from non capital financing activities None		In-kind other operating expenses	(1,369)
Cash flows from capital and related financing activities Acquisitions of capital assets	(2,901)		
Cash flows from capital and related financing activities	 (2,901)		
Cash flows from investing activities None			
Net increase (decrease) in cash and cash equivalents	25,050		
Cash and cash equivalents, beginning of year	 83,287		
Cash and cash equivalents, year to date	\$ 108,337		

#### Research Institute Capital Expenditures for Active Projects For the Quarter Ended March 31, 2019 (unaudited)

Description	Budget		Current		Year-To-Date		Life-To-Date		E	Balance
Project # MFH Food Kiosk Program	\$	583,958	\$	-	\$	2,901	\$	476,413	\$	107,545
Total Active Projects	\$	583,958	\$	-	\$	2,901	\$	476,413	\$	107,545

# **ARTS IN TRANSIT**



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# Arts In Transit, Inc.

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

## Fast Facts

On March 12, 2019, the Arts in Transit Board met to discuss the direction and action plans of the organization.

Arts In Transit continues to apply for grant funding as a source of revenue for the program and initiatives.

### Financial Data

**Net loss** is \$4.0 thousand.

**Total revenue** of \$211.2 thousand includes contributions from the Regional Arts Commission, and three bus paintings, and the recognition of In-kind donations from the Bi-State Development Agency.

**Expense** of \$215.2 thousand consists of \$22.8 thousand for bus wrap services related to a bus painting, poetry contest winners, MetroScapes poster contest winners, and \$192.4 thousand of In-kind donations from Bi-State Development.





#### Arts In Transit, Inc. Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Current	t				Prio	r Year	
	Current Period	Prior Period		Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change
Assets									
Current assets									
Cash	\$ 74,296	\$ 74,044	\$	252	0.3	\$ 75,907	\$	(1,611)	(2.1)
Total current assets	 74,296	 74,044		252	0.3	 75,907		(1,611)	(2.1)
Total assets	 74,296	 74,044		252	0.3	 75,907		(1,611)	(2.1)
Total	\$ 74,296	\$ 74,044	\$	252	0.3	\$ 75,907	\$	(1,611)	(2.1)

#### Arts In Transit, Inc. Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Current				Prior	r Year	
	urrent Period	Prior Period	Dollar Change	Percent Change	Prior Year		Dollar Change	Percent Change
Liabilities								
Current liabilities								
Interfund accounts payable	\$ -	\$ 49	\$ (49)	(100.0)	\$ -	\$	-	n/a
Total current liabilities	 -	 49	 (49)	(100.0)	 -		-	n/a
Total liabilities	 -	 49	 (49)	(100.0)	 -		-	n/a
Net Position								
Net position	\$ 78,274	\$ 78,274	\$ -	-	\$ 61,695	\$	16,579	26.9
Net income (loss)	 (3,978)	 (4,279)	 301	7.0	 14,212		(18,190)	(128.0)
Total net position	 74,296	 73,995	 301	0.4	 75,907		(1,611)	(2.1)
Total	\$ 74,296	\$ 74,044	\$ 252	0.3	\$ 75,907	\$	(1,611)	(2.1)

#### Arts In Transit, Inc. Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

		Current								Year to Date								
					\$ F	avorable	% Fav							\$ F	avorable	% Fav		
	A	ctual	В	udget	(Unf	favorable)	(Unfav)	F	Prior Year		Actual		Budget	(Unf	avorable)	(Unfav)	Pr	ior Year
Revenue																		
Not for Profit Revenue	\$	300	\$	15,000	\$	(14,700)	(98.0)	\$	-	\$	18,845	\$	45,000	\$	(26,155)	(58.1)	\$	33,100
Contributions <sup>1</sup>		62,444		47,774		14,670	30.7		54,984		192,399		143,323		49,076	34.2		153,154
Total revenue		62,744	-	62,774		(30)	-		54,984		211,244		188,323		22,921	12.2		186,254
Expense																		
Wages and benefits <sup>1</sup>		31,009		31,679		670	2.1		35,570		96,627		95,037		(1,590)	(1.7)		99,024
Services		23,000		16,628		(6,372)	(38.3)		1,254		71,949		49,885		(22,064)	(44.2)		29,702
Materials and supplies		25		5,453		5,428	99.5		29		825		16,360		15,535	95.0		1,148
Utilities		46		200		154	77.0		140		331		600		269	44.8		421
Interfund admin fees		7,613		-		(7,613)	-		9,497		27,349		-		(27,349)	-		27,871
Other expenses		750		1,913		1,163	60.8		9,494		18,141		5,738		(12,403)	(216.2)		13,876
Total expense		62,443		55,873		(6,570)	(11.8)		55,984		215,222		167,620		(47,602)	(28.4)		172,042
Net income (loss)	\$	301	\$	6,901	\$	(6,600)	(95.6)	\$	(1,000)	\$	(3,978)	\$	20,703	\$	(24,681)	(119.2)	\$	14,212

<sup>1</sup> - Contributions include in-kind donations of

services, supplies and materials from

other BSD business units.

# Arts in Transit, Inc. Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	 Total	0  	perating Fund
Balance at January 1, 2019 Cash & Investments	\$ 74,044	\$	74,044
Add:			
Receipts	300		300
Total cash receipts	 300		300
Interfund transfers	-		-
Less:			
Cash disbursements	(48)		(48)
Total cash disbursements	 (48)		(48)
Balance at March 31, 2019			
Cash & Investments	\$ 74,296	\$	74,296

#### Art In Transit, Inc. Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity	\$ 26,846 1 (22,825) - (792)	Supplemental disclosure of cash flow information Noncash Activities: In-kind donations In-kind wages and benefits In-kind services In-kind materials and supplies	\$ 192,399 (96,628) (49,925)
Net cash provided by (used in) operating activities	 3,230	In-kind trialerials and supplies In-kind utilities In-kind management fees In-kind other operating expenses	(25) (331) (27,349) (18,141)
Cash flows from non capital financing activities None			
Cash flows from capital and related financing activities None			
Cash flows from investing activities None			
Net increase (decrease) in cash and cash equivalents	3,230		
Cash and cash equivalents, beginning of year	 71,066		
Cash and cash equivalents, year to date	\$ 74,296		

# SELF-INSURANCE FUNDS



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# **Self-Insurance Funds**

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

As directed by the BSD Board of Commissioners, in order to improve overall accountability, governance, accounting and reporting has been restructured and administration has been reorganized for the Health, Casualty and Workers Compensation Self-Insurance Funds. The objective is comprehensive management, accounting, and reporting for assets, sources of revenue, expenses and related administrative costs for these self-insured activities.

The major costs and administrative components of the Health Self-Insurance Fund reside in the Benefits Department. The major costs and administrative components of the Casualty and Workers Compensation Self-Insurance Funds reside in the Risk Management Department. The administration of these departments, and their related activities, has been reorganized to achieve the accountability and governance objectives as shown below:



#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Divisions Quarterly Statement of Financial Position March 31, 2019 (unaudited)

Assets	Health Self-Insurance Division		Casualty Self-Insurance Division		Workers Compensation Self-Insurance Division			Totals	Interfund Eliminations		E	Totals After liminations
Current assets												
Cash	\$	2,031,749	\$	12,594,072	\$	7,733,299	\$	22,359,120	\$	-	\$	22,359,120
Investments		-		-		2,348,988		2,348,988		-		2,348,988
Accounts and notes receivable		64,830		-		1,372		66,202		-		66,202
Interfund accounts receivable		-		633,212		900,534		1,533,746		(1,533,746)		-
Restricted accounts receivable		-		-		35,142		35,142		-		35,142
Other current assets		-		220,263		54,008		274,271		-		274,271
Total current assets		2,096,579		13,447,547		11,073,343		26,617,469		(1,533,746)		25,083,723
Total assets	·	2,096,579		13,447,547		11,073,343		26,617,469		(1,533,746)		25,083,723
Total	\$	2,096,579	\$	13,447,547	\$	11,073,343	\$	26,617,469	\$	(1,533,746)	\$	25,083,723

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Divisions Quarterly Statement of Financial Position March 31, 2019 (unaudited)

						Totals		
	Health	Casualty	Workers Compensation		Interfund	After		
	Self-Insurance Division	Self-Insurance Division	Self-Insurance Division	Totals	Eliminations	Eliminations		
Liabilities								
Current liabilities								
Accounts payable	\$ 87,819	\$-	\$-	\$ 87,819	\$-	\$ 87,819		
Interfund accounts payable	541,299	-	-	541,299	(1,533,746)	(992,447)		
Accrued expenses	24,500	39,400	19,300	83,200		83,200		
Total current liabilities	653,618	39,400	19,300	712,318	(1,533,746)	(821,428)		
Current liab payable from restricted assets								
Short-term self-insurance	-	3,315,000	5,975,000	9,290,000	-	9,290,000		
Medical self-insurance liability	4,123,146	-	-	4,123,146	-	4,123,146		
Total current liabilities payable								
from restricted assets	4,123,146	3,315,000	5,975,000	13,413,146	-	13,413,146		
Total current liabilities	4,776,764	3,354,400	5,994,300	14,125,464	(1,533,746)	12,591,718		
Non-current liabilities								
Other post-employment benefits	171,271	152,575	44,658	368,504	-	368,504		
Long-term self-insurance	-	6,620,000	4,294,000	10,914,000	-	10,914,000		
Unfunded pension liabilities	74,574	113,402	42,748	230,724	-	230,724		
Total non-current liabilities	245,845	6,885,977	4,381,406	11,513,228	-	11,513,228		
Total liabilities	5,022,609	10,240,377	10,375,706	25,638,692	(1,533,746)	24,104,946		
Net Position								
Net position	(3,350,114)	563,922	(1,138,136)	(3,924,328)	-	(3,924,328)		
Net income (loss)	424,084	2,643,248	1,835,773	4,903,105		4,903,105		
Total net position	(2,926,030)	3,207,170	697,637	978,777		978,777		
Total	\$ 2,096,579	\$ 13,447,547	\$ 11,073,343	\$ 26,617,469	\$ (1,533,746)	\$ 25,083,723		

## Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Divisions Combining Statement of Activities by Business Division For the Nine Months Ended March 31, 2018

(unaudited)

	Health Self-Insurance Division	Casualty Self-Insurance Division	Workers Compensation Self-Insurance Division	Totals	Eliminations	Totals After Eliminations
Revenue						
Employee medical contributions	\$ 5,349,947	\$ -	\$ -	\$ 5,349,947	\$-	\$ 5,349,947
Employee dental contributions	387,512	-	-	387,512	-	387,512
Employee gym membership	3,116	-	-	3,116	-	3,116
Bi-State Dev medical contributions	21,054,365	-	-	21,054,365	(160,687)	20,893,678
Bi-State Dev dental contributions	487,222	-	-	487,222	(4,451)	482,771
Bi-State Dev EAP contributions	29,631	-	-	29,631	(259)	29,372
Healthy savings plan	(183,408)	-	-	(183,408)	-	(183,408)
Charges for services - Casualty	-	5,474,788	-	5,474,788	-	5,474,788
Charges for services - Workers Compensation	-	-	6,556,820	6,556,820	-	6,556,820
Interest Income	29,560	154,375	151,899	335,834	-	335,834
Total revenue	27,157,945	5,629,163	6,708,719	39,495,827	(165,397)	39,330,430
Expense						
Wages and benefits	613,258	483,789	261,682	1,358,729	-	1,358,729
Services	165,690	45,107	16,597	227,394	-	227,394
Materials and supplies	23,316	1,514	398	25,228	-	25,228
Utilities	2,899	1,242	324	4,465	-	4,465
Casualty and liability costs	-	660,787	168,181	828,968	-	828,968
Other expenses	54,153	2,996	229,054	286,203	-	286,203
Medical claims and prescriptions, less rebates	25,690,249	-	-	25,690,249	(165,397)	25,524,852
Stop loss, third party fees, Medicare Part D	184,296	-	-	184,296	-	184,296
Casualty claims paid	-	2,987,643	-	2,987,643	-	2,987,643
Workers Compensation claims paid	-	-	4,873,020	4,873,020	-	4,873,020
Total expense	26,733,861	4,183,078	5,549,256	36,466,195	(165,397)	36,300,798
Net income (loss) before transfers	424,084	1,446,085	1,159,463	3,029,632	-	3,029,632
Net transfers in (out)		1,197,163	676,310	1,873,473		1,873,473
Net income (loss)	\$ 424,084	\$ 2,643,248	\$ 1,835,773	\$ 4,903,105	\$-	\$ 4,903,105

# HEALTH SELF-INSURANCE FUND



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# **Health Self-Insurance Fund**

## For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

## Fast Facts

The Health Self-Insurance Fund (SIF) includes all operating revenue and expenses related to the organizations medical, prescription drug and dental employee benefit programs. Health SIF employer and employee/retiree contribution rates are set annually based on actuarial assessment of historical health claim costs, anticipated health care inflation, and plan management expenses along with plan participant demographic and enrollment data.

### **Financial Data**

**Revenue** is generated by charging other BSD operational units for Health SIF provided employee benefit program services and collecting enrolled employee/retiree contributions through payroll and pension deductions. Fiscal 2019 year-to-date revenue at March 31, 2019 of \$27.1 million consists of \$21.5 million in employer and \$5.6 million in plan participant contributions.

**Expenses** are generated by medical, prescription drug and dental claim costs, third party administrative fees, health and welfare plan consulting fees and internal benefit team operating costs. Fiscal 2019 year-to-date expenses of \$26.7 million consists of \$25.8 million or 96.8% related to direct medical and prescription benefit claims, third party claim processing fees, cost management programs, plan consulting fees and health care reform costs. Internal staff and wellness initiative costs are \$0.9 million or 3.2%. Claims for continued catastrophic medical expenses are down from the same period in fiscal year 2018.





#### Health Self-Insurance Fund Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Current		Prior Year						
	 Current	Prior	Dollar	Percent		Prior		Dollar	Percent	
	 Period	 Period	 Change	Change		Year		Change	Change	
Assets										
Current assets										
Cash and Cash Equivalents	\$ 2,031,749	\$ 2,135,746	\$ (103,997)	(4.9)	\$	675,795	\$	1,355,954	200.6	
Accounts and notes receivable	 64,830	 40,013	 24,817	62.0		42,906		21,924	51.1	
Total current assets	 2,096,579	 2,175,759	 (79,180)	(3.6)		718,701		1,377,878	191.7	
Total assets	 2,096,579	 2,175,759	 (79,180)	(3.6)		718,701		1,377,878	191.7	
Total	\$ 2,096,579	\$ 2,175,759	\$ (79,180)	(3.6)	\$	718,701	\$	1,377,878	191.7	

#### Health Self-Insurance Fund Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Current			Prior Year					
	 Current	Prior	Dollar	Percent		Prior		Dollar	Percent	
	 Period	 Period	 Change	Change		Year		Change	Change	
Liabilities										
Current liabilities										
Accounts payable	\$ 87,819	\$ -	\$ 87,819	n/a	\$	-	\$	87,819	n/a	
Interfund accounts payable	541,299	1,589,731	(1,048,432)	(66.0)		5,192,143		(4,650,844)	(89.6)	
Accrued expenses	24,500	33,017	(8,517)	(25.8)		44,700		(20,200)	(45.2)	
Total current liabilities	 653,618	 1,622,748	 (969,130)	(59.7)		5,236,843		(4,583,225)	(87.5)	
Current liab payable from restricted assets										
Medical self-insurance liability	4,123,146	3,957,850	165,296	4.2		2,428,000		1,695,146	69.8	
Total current liabilities payable	 									
from restricted assets	4,123,146	3,957,850	165,296	4.2		2,428,000		1,695,146	69.8	
Total current liabilities	 4,776,764	 5,580,598	 (803,834)	(14.4)		7,664,843		(2,888,079)	(37.7)	
Non-current liabilities										
Other post-employment benefits	171,271	167,970	3,301	2.0		181,828		(10,557)	(5.8)	
Unfunded pension liabilities	74,574	74,574	-	-		76,941		(2,367)	(3.1)	
Total non-current liabilities	 245,845	242,544	3,301	1.4		258,769		(12,924)	(5.0)	
Total liabilities	5,022,609	5,823,142	(800,533)	(13.7)		7,923,612		(2,901,003)	(36.6)	
Net Position										
Net position	(3,350,114)	(3,350,114)	-	-		(1,937,587)		(1,412,527)	(72.9)	
Net income (loss)	 424,084	 (297,269)	 721,353	242.7		(5,267,324)		5,691,408	108.1	
Total net position	 (2,926,030)	 (3,647,383)	 721,353	19.8		(7,204,911)		4,278,881	59.4	
Total	\$ 2,096,579	\$ 2,175,759	\$ (79,180)	(3.6)	\$	718,701	\$	1,377,878	191.7	

#### Health Self-Insurance Fund Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date							
			\$ Favorable	% Fav				\$ Favorable	% Fav				
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year			
Revenue													
Employee medical contributions	\$ 1,910,949	\$ 1,768,629	\$ 142,320	8.0	\$ 1,718,739	\$ 5,349,947	\$ 5,305,887	\$ 44,060	0.8	\$ 4,883,049			
Employee dental contributions	127,665	136,093	(8,428)	(6.2)	128,698	387,512	408,278	(20,766)	(5.1)	376,957			
Employee gym membership	979	1,419	(440)	(31.0)	1,074	3,116	4,258	(1,142)	(26.8)	3,933			
Bi-State Dev medical contributions	7,703,663	6,764,844	938,819	13.9	6,174,784	21,054,365	20,294,532	759,833	3.7	17,609,064			
Bi-State Dev dental contributions	160,964	159,053	1,911	1.2	158,981	487,222	477,160	10,062	2.1	466,983			
Bi-State Dev EAP contributions	10,148	10,296	(148)	(1.4)	9,974	29,631	30,887	(1,256)	(4.1)	28,833			
Healthy Savings Plan	(57,542)	(42,175)	(15,367)	(36.4)	(47,023)	(183,408)	(126,525)	(56,883)	(45.0)	(202,759)			
Interest income	13,498	-	13,498	-	-	29,560	-	29,560	-	-			
Total revenue	9,870,324	8,798,159	1,072,165	12.2	8,145,227	27,157,945	26,394,477	763,468	2.9	23,166,060			
Expense													
Wages and benefits <sup>1</sup>	184,646	215,065	30,419	14.1	217,330	613,258	646,797	33,539	5.2	644,276			
Services	20,384	110,419	90,035	81.5	(22,716)	165,690	331,256	165,566	50.0	85,447			
Materials and supplies	20,549	13,491	(7,058)	(52.3)	14,399	23,316	40,474	17,158	42.4	16,051			
Utilities	411	745	334	44.8	1,244	2,899	2,235	(664)	(29.7)	3,721			
Other expenses	9,431	13,807	4,376	31.7	6,113	54,153	41,420	(12,733)	(30.7)	15,023			
Medical claims paid	7,188,870	5,960,434	(1,228,436)	(20.6)	6,522,849	21,157,947	17,881,303	(3,276,644)	(18.3)	22,328,153			
Contra medical	(750,732)	(286,144)	464,588	162.4	(448,324)	(1,957,422)	(858,433)	1,098,989	128.0	(1,313,416)			
Dental claims paid	277,373	260,622	(16,751)	(6.4)	266,548	785,288	781,866	(3,422)	(0.4)	731,418			
Medical TPA fees	279,445	390,097	110,652	28.4	237,766	584,995	1,170,292	585,297	50.0	690,911			
Prescription (RX) claims/admin fees	1,688,894	1,845,491	156,597	8.5	1,630,125	4,742,148	5,536,472	794,324	14.3	4,816,046			
Medical stop loss	168,162	100,110	(68,052)	(68.0)	71,774	377,293	300,330	(76,963)	(25.6)	255,638			
Other administrative and third party fees	61,538	173,316	111,778	64.5	51,402	184,296	519,949	335,653	64.6	160,116			
Total expense	9,148,971	8,797,453	(351,518)	(4.0)	8,548,510	26,733,861	26,393,961	(339,900)	(1.3)	28,433,384			
Net income (loss)	\$ 721,353	\$ 706	\$ 720,647	n/a	\$ (403,283)	\$ 424,084	\$ 516	\$ 423,568	n/a	\$ (5,267,324)			

1 - Detailed schedule included.

#### Health Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date							
			\$ Favorable	% Fav					\$ Favorable	% Fav			
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	A	ctual	Budget	(Unfavorable)	(Unfav)	Prior Year		
Wages	\$ 135,482	\$ 158,800	\$ 23,318	14.7	\$ 160,072	\$	459,768	\$ 483,835	\$ 24,067	5.0	\$ 479,417		
Company paid benefits													
Payroll related taxes and insurance													
FICA	10,517	12,148	1,631	13.4	11,855		33,847	37,013	3,166	8.6	34,795		
Unemployment insurance	703	3,244	2,541	78.3	844		766	3,244	2,478	76.4	1,013		
Worker's compensation insurance	-	475	475	100.0	-		-	1,447	1,447	100.0	-		
Health and welfare													
Medical	21,227	19,125	(2,102)	(11.0)	23,676		69,439	57,375	(12,064)	(21.0)	58,737		
Dental	646	588	(58)	(9.9)	731		2,023	1,764	(259)	(14.7)	2,047		
Other post employment benefits	2,636	2,485	(151)	(6.1)	-		3,181	7,516	4,335	57.7	4,785		
Life Insurance / AD&D	312	155	(157)	(101.3)	341		947	466	(481)	(103.2)	961		
Short and Long Term Disability	1,077	945	(132)	(14.0)	1,149		3,201	2,835	(366)	(12.9)	3,139		
FMLA administration expense	-	63	63	100.0	-		-	189	189	100.0	-		
EAP expense	40	41	1	2.4	44		119	122	3	2.5	123		
Retirement													
Pension expense	3,350	8,246	4,896	59.4	8,918		13,294	24,739	11,445	46.3	32,657		
401 K contributions	8,656	8,625	(31)	(0.4)	9,224		26,673	25,877	(796)	(3.1)	25,836		
Other													
Uniform allowance	-	-	-	-	476		-	-	-	-	476		
Miscellaneous benefits	-	125	125	100.0	-		-	375	375	100.0	290		
Total company paid benefits	49,164	56,265	7,101	12.6	57,258		153,490	162,962	9,472	5.8	164,859		
Total wages and benefits	\$ 184,646	\$ 215,065	\$ 30,419	14.1	\$ 217,330	\$	613,258	\$ 646,797	\$ 33,539	5.2	\$ 644,276		

#### Health Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	 Total	Medical Self-Insurance		Medical Claims		Medical RRA		 Medical HRA		edical v - Beneflex	Medical Cash Equivelent	
Balance at January 1, 2019 Cash & investments	\$ 2,135,746	\$	-	\$	(157,215)	\$	12,962	\$ 47,080	\$	4,307	\$	2,228,612
Add:												
Funding from Metro	8,477,178		8,459,282		-		17,896	-		-		-
Interest received	 13,498		13,498		-		-	 -	_	-		-
Total cash receipts	8,490,676		8,472,780		-		17,896	-		-		-
Interfund transfers	-		(6,689,890)		6,398,457		-	265,493		-		25,939
Less:												
Disbursements to Metro	(1,497,585)		(1,497,585)		-		-	-		-		-
Cash disbursements	(7,097,088)		(285,305)		(6,518,721)		(30,858)	(262,204)		-		-
Total cash disbursements	 (8,594,673)		(1,782,890)		(6,518,721)		(30,858)	 (262,204)		-		-
Balance at March 31, 2019	 										_	
Cash & investments	\$ 2,031,749	\$	-	\$	(277,479)	\$	(0)	\$ 50,370	\$	4,307	\$	2,254,550

#### Health Self-Insurance Internal Service Fund Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities		Supplemental disclosure of cash flow information	
Receipts from customers Payments to employees Payments to vendors	\$ (10,180) (618,112) (566,256)	Noncash Activities:	No disclosures.
Payments for self-insurance Receipts (payments) from inter-fund activity	 (25,563,430) 27,215,515		
Net cash provided by (used in) operating activities	 457,537		
Cash flows from non capital financing activities None			
Cash flows from capital and related financing activities None			
Cash flows from investing activities Interest received	 29,560		
Net cash provided by (used in) investing activities	 29,560		
Net increase (decrease) in cash and cash equivalents	487,097		
Cash and cash equivalents, beginning of year	 1,544,652		
Cash and cash equivalents, year to date	\$ 2,031,749		

# **CASUALTY SELF-INSURANCE FUND**



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# **Casualty Self-Insurance Fund**

# For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

### Fast Facts

The Casualty Self-Insurance Fund (SIF) includes all operating revenue and expenses related to the organization's casualty claims which includes vehicle liability and general liability claims.

### **Financial Data**

**Revenue** for the Casualty SIF is generated by charging other BSD operational units based on ultimate claim costs. Charges for services through March 31, 2019 are \$5.6 million.

**Expenses** include: paid claims for vehicle liability and general liability claims; excess liability insurance premiums that provide coverage above the self-insured retention of \$1.1 million; wage and benefit costs for casualty claims adjusters and a portion of Risk Management personnel; actuarial and broker services fees; and administrative costs. March 31, 2019, total expenses are \$4.2 million. An actuarial assessment is performed by a third party annually to establish the ultimate claim cost.





#### Casualty Self-Insurance Fund Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current							Prior Year						
		Current		Prior		Dollar	Percent		Prior		Dollar	Percent		
		Period		Period		Change	Change		Year		Change	Change		
Assets														
Current assets														
Cash and Cash Equivalents	\$	12,594,072	\$	10,787,876	\$	1,806,196	16.7	\$	10,634,856	\$	1,959,216	18.4		
Interfund accounts receivable		633,212		118,812		514,400	433.0		307,282		325,930	106.1		
Other current assets		220,263		440,525		(220,262)	(50.0)		203,825		16,438	8.1		
Total current assets		13,447,547		11,347,213		2,100,334	18.5		11,145,963		2,301,584	20.6		
Total assets		13,447,547		11,347,213		2,100,334	18.5		11,145,963		2,301,584	20.6		
Total	\$	13,447,547	\$	11,347,213	\$	2,100,334	18.5	\$	11,145,963	\$	2,301,584	20.6		

#### Casualty Self-Insurance Fund Quarterly Statement of Financial Position March 31, 2019 (unaudited)

			Current	:			Prior Year						
	-	Current	Prior		Dollar	Percent		Prior		Dollar	Percent		
		Period	 Period		Change	Change		Year		Change	Change		
Liabilities													
Current liabilities													
Accrued expenses	\$	39,400	 40,700	\$	(1,300)	(3.2)		40,600	\$	(1,200)	(3.0)		
Total current liabilities		39,400	 40,700		(1,300)	(3.2)		40,600		(1,200)	(3.0)		
Current liab payable from restricted assets													
Short-term self-insurance		3,315,000	3,315,000		-	-		3,987,781		(672,781)	(16.9)		
Total current liabilities payable													
from restricted assets		3,315,000	3,315,000		-	-		3,987,781		(672,781)	(16.9)		
Total current liabilities		3,354,400	 3,355,700		(1,300)	-		4,028,381		(673,981)	(16.7)		
Non-current liabilities													
Other post-employment benefits		152,575	149,853		2,722	1.8		158,161		(5,586)	(3.5)		
Long-term self-insurance		6,620,000	6,620,000		-	-		4,216,973		2,403,027	57.0		
Unfunded pension liabilities		113,402	113,402		-	-		131,766		(18,364)	(13.9)		
Total non-current liabilities		6,885,977	 6,883,255		2,722	-		4,506,900		2,379,077	52.8		
Total liabilities		10,240,377	 10,238,955		1,422	-		8,535,281		1,705,096	20.0		
Net Position													
Net position		563,922	563,922		-	-		1,421,161		(857,239)	(60.3)		
Net income (loss)		2,643,248	544,336		2,098,912	385.6		1,189,521		1,453,727	122.2		
Total net position		3,207,170	1,108,258		2,098,912	189.4		2,610,682		596,488	22.8		
Total	\$	13,447,547	\$ 11,347,213	\$	2,100,334	18.5	\$	11,145,963	\$	2,301,584	20.6		

#### Casualty Self-Insurance Fund Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date							
			\$ Favorable	% Fav				\$ Favorable	% Fav				
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year			
Devenue													
Revenue Charges for Services	\$ 2,931,980	\$ 1,346,250	\$ 1,585,730	117.8	\$ 624.275	\$ 5,474,788	\$ 4,038,750	\$ 1,436,038	35.6	\$ 4,180,763			
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Interest income	56,601	11,500	45,101	392.2	19,206	154,375	34,500	119,875	347.5	37,563			
Total revenue	2,988,581	1,357,750	1,630,831	120.1	643,481	5,629,163	4,073,250	1,555,913	38.2	4,218,326			
Expense													
Wages and benefits <sup>1</sup>	164,102	142,632	(21,470)	(15.1)	139,670	483,789	428,616	(55,173)	(12.9)	423,268			
Services	40,294	14,375	(25,919)	(180.3)	1,970	45,107	43,125	(1,982)	(4.6)	5,220			
Materials and supplies	402	1,025	623	60.8	527	1,514	3,075	1,561	50.8	2,113			
Utilities	176	550	374	68.0	533	1,242	1,650	408	24.7	711			
Casualty and liability costs	220,263	212,500	(7,763)	(3.7)	203,825	660,787	637,500	(23,287)	(3.7)	611,476			
Other expenses	-	2,125	2,125	100.0	269	2,996	6,375	3,379	53.0	2,051			
Casualty claims paid	891,397	1,133,750	242,353	21.4	377,991	2,987,643	3,401,250	413,607	12.2	2,430,439			
Total expense	1,316,634	1,506,957	190,323	12.6	724,785	4,183,078	4,521,591	338,513	7.5	3,475,278			
Net income (loss) before transfers	1,671,947	(149,207)	1,821,154	1,220.6	(81,304)	1,446,085	(448,341)	1,894,426	422.5	743,048			
Net transfers in (out)	426,965	149,323	277,642	185.9	156,080	1,197,163	447,969	749,194	167.2	446,473			
Net income (loss)	\$ 2,098,912	\$ 116	\$ 2,098,796	n/a	\$ 74,776	\$ 2,643,248	\$ (372)	\$ 2,643,620	n/a	\$ 1,189,521			

1 - Detailed schedule included.

#### Casualty Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date						
			\$ Favorable	% Fav				\$ Favorable	% Fav			
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year		
Personnel expense												
Wages	\$ 112,582	\$ 101,839	\$ (10,743)	(10.5)	\$ 98,421	\$ 341,28	1 \$ 310,291	\$ (30,990)	(10.0)	\$ 301,094		
Company paid benefits												
Payroll related taxes and insurance												
FICA	8,267	7,791	(476)	(6.1)	7,295	24,11	3 23,737	(381)	(1.6)	21,438		
Unemployment insurance	586	2,322	1,736	74.8	555	73	3 2,532	1,799	71.1	659		
Worker's compensation insurance	-	306	306	100.0	-		- 931	931	100.0	-		
Health and welfare												
Medical	21,075	12,050	(9,025)	(74.9)	15,280	58,34	9 36,150	(22,199)	(61.4)	39,864		
Dental	556	402	(154)	(38.3)	506	1,60	7 1,205	(402)	(33.4)	1,358		
Other post employment benefits	2,294	1,500	(794)	(52.9)	-	2,64	4,500	1,860	41.3	3,113		
Life Insurance / AD&D	240	106	(134)	(126.4)	215	68	2 318	(364)	(114.5)	589		
Short and Long Term Disability	773	1,761	988	56.1	711	2,14	5,282	3,134	59.3	1,841		
FMLA administration expense	-	84	84	100.0	-		- 252	252	100.0	-		
EAP expense	32	28	(4)	(14.3)	29	9	1 83	(8)	(9.6)	80		
Retirement												
Pension expense	12,970	11,471	(1,499)	(13.1)	12,970	39,48	34,412	(5,077)	(14.8)	43,136		
401 K contributions	4,727	2,972	(1,755)	(59.1)	3,688	12,65	1 8,923	(3,728)	(41.8)	10,096		
Total company paid benefits	51,520	40,793	(10,727)	(26.3)	41,249	142,50	3 118,325	(24,183)	(20.4)	122,174		
Total wages and benefits	\$ 164,102	\$ 142,632	\$ (21,470)	(15.1)	\$ 139,670	\$ 483,78	9 \$ 428,616	\$ (55,173)	(12.9)	\$ 423,268		

# Casualty Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended March 31, 2019 (unaudited)

Description	Total	Operating Cash	Cash Equivalent		
Balance at January 1, 2019					
Cash & investments	\$ 10,787,876	\$ 668,890	\$ 10,118,986		
Add:					
Collections	17,141	17,141	-		
Receipts from Metro	1,732,454	1,732,454	-		
Interest received	56,601	56,601	-		
Total cash receipts	1,806,196	1,806,196	-		
Interfund transfers	-	(56,601)	56,601		
Less:					
Disbursements	-	-	:		
Total cash disbursements	-	-	-		
Balance at March 31, 2019					
Cash & investments	\$ 12,594,072	\$ 2,418,485	\$ 10,175,587		

#### Casualty Self-Insurance Internal Service Fund Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 5,474,788 (482,021) (271,121) (3,648,430) (492,280) 580,936	Supplemental disclosure of cash flow information Noncash Activities:	No disclosures.
Cash flows from non capital financing activities Net transfers	1,197,163		
Net cash provided by (used in) non capital financing activities	1,197,163		
Cash flows from capital and related financing activities None			
Cash flows from investing activities Interest received	154,375		
Net cash provided by (used in) investing activities	154,375		
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year	1,932,474 10,661,598		
Cash and cash equivalents, year to date	\$ 12,594,072		

# WORKER'S COMPENSATION SELF-INSURANCE FUND



Financial Highlights
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# **Worker's Compensation Self-Insurance Fund**

## For the Nine Months Ended March 31, 2019

(Preliminary, subject to audit)

#### Fast Facts

The Workers' Compensation Self-Insurance Fund (SIF) includes all operating revenue and expenses related to the organization's workers' compensation claims.

#### Financial Data

**Revenue** for the workers' compensation SIF is generated by charging other BSD operational units based on ultimate claim costs. Total charges for services through March 31, 2019 are \$6.7 million.

**Expenses** include: paid claims; self-insurance fees for Missouri and Illinois; excess liability insurance premiums that provide coverage above the self-insured retention of \$1 million; wage and benefit costs for workers' compensation claims staff and a portion of Risk Management personnel; actuarial and broker services fees; and administrative costs. Total expenses at March 31, 2019 are \$5.5 million. An actuarial assessment is performed by a third party annually to establish the ultimate claim cost.





#### Workers Compensation Self-Insurance Fund Quarterly Statement of Financial Position March 31, 2019 (unaudited)

		Curren	Prior Year						
	 Current	Prior	Dollar	Percent		Prior		Dollar	Percent
	 Period	 Period	 Change	Change		Year		Change	Change
Assets									
Current assets									
Cash and Cash Equivalents	\$ 7,733,299	\$ 7,709,333	\$ 23,966	0.3	\$	8,872,199	\$	(1,138,900)	(12.8)
Investments	2,348,988	2,348,988	-	-		-		2,348,988	n/a
Accounts and notes receivable	1,372	-	1,372	n/a		-		1,372	n/a
Interfund accounts receivable	900,534	253,584	646,950	255.1		450,455		450,079	99.9
Restricted accounts receivable	35,142	75	35,067	n/a		-		35,142	n/a
Other current assets	 54,008	 108,015	 (54,007)	(50.0)		53,153		855	1.6
Total current assets	 11,073,343	 10,419,995	 653,348	6.3		9,375,807		1,697,536	18.1
Total assets	 11,073,343	 10,419,995	 653,348	6.3		9,375,807		1,697,536	18.1
Total	\$ 11,073,343	\$ 10,419,995	\$ 653,348	6.3	\$	9,375,807	\$	1,697,536	18.1

#### Workers Compensation Self-Insurance Fund Quarterly Statement of Financial Position March 31, 2019 (unaudited)

	Current							Prior Year						
		Current Prior			Dollar Percent			Prior		Dollar	Percent			
		Period		Period		Change	Change		Year		Change	Change		
Liabilities														
Current liabilities														
Accrued expenses	\$	19,300	\$	19,100	\$	200	1.0	\$	24,900	\$	(5,600)	(22.5)		
Total current liabilities		19,300		19,100		200	1.0		24,900		(5,600)	(22.5)		
Current liab payable from restricted assets														
Short-term self-insurance		5,975,000		5,975,000		-	-		3,308,273		2,666,727	80.6		
Total current liabilities payable														
from restricted assets		5,975,000		5,975,000		-	-		3,308,273		2,666,727	80.6		
Total current liabilities		5,994,300		5,994,100		200	-		3,333,173		2,661,127	79.8		
Non-current liabilities														
Other post-employment benefits		44,658		43,224		1,434	3.3		45,908		(1,250)	(2.7)		
Long-term self-insurance		4,294,000		4,294,000		-	-		4,069,727		224,273	5.5		
Unfunded pension liabilities		42,748		42,748		-	-		53,160		(10,412)	(19.6)		
Total non-current liabilities		4,381,406		4,379,972		1,434	-		4,168,795		212,611	5.1		
Total liabilities		10,375,706		10,374,072		1,634	-		7,501,968		2,873,738	38.3		
Net Position														
Net position		(1,138,136)		(1,138,136)		-	-		223,448		(1,361,584)	(609.4)		
Net income (loss)		1,835,773		1,184,059		651,714	55.0		1,650,391		185,382	11.2		
Total net position		697,637		45,923		651,714	n/a		1,873,839		(1,176,202)	(62.8)		
Total	\$	11,073,343	\$	10,419,995	\$	653,348	6.3	\$	9,375,807	\$	1,697,536	18.1		
#### Workers Compensation Self-Insurance Fund Statement of Activities For the Quarter Ended March 31, 2019 (unaudited)

			Current			Year to Date						
			\$ Favorable	% Fav				\$ Favorable	% Fav			
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year		
Revenue												
Charges for Services	\$ 1,942,008	\$ 1,384,502	\$ 557,506	40.3	\$ 1,916,257	\$ 6,556,820	\$ 4,153,506	\$ 2,403,314	57.9	\$ 6,580,238		
Interest income	73,476	33,812	39,664	117.3	25,386	151,899	101,437	50,462	49.7	60,586		
Total revenue	2,015,484	1,418,314	597,170	42.1	1,941,643	6,708,719	4,254,943	2,453,776	57.7	6,640,824		
Expense												
Wages and benefits <sup>1</sup>	84,284	151,436	67,152	44.3	142,600	261,682	454,703	193,021	42.4	414,897		
Services	11,784	8,875	(2,909)	(32.8)	1,970	16,597	26,625	10,028	37.7	5,518		
Materials and supplies	73	625	552	88.3	356	398	1,875	1,477	78.8	1,104		
Utilities	46	150	104	69.3	140	324	450	126	28.0	187		
Casualty and liability costs	54,008	56,250	2,242	4.0	93,106	168,181	168,750	569	0.3	270,144		
Other expenses	22,635	113,875	91,240	80.1	85,659	229,054	341,625	112,571	33.0	30,707		
Workers Compensation claims paid	1,363,844	1,384,502	20,658	1.5	1,584,708	4,873,020	4,153,506	(719,514)	(17.3)	4,719,354		
Total expense	1,536,674	1,715,713	179,039	10.4	1,908,539	5,549,256	5,147,534	(401,722)	(7.8)	5,441,911		
Net income (loss) before transfers	478,810	(297,399)	776,209	261.0	33,104	1,159,463	(892,591)	2,052,054	229.9	1,198,913		
Net transfers in (out)	172,904	297,451	(124,547)	(41.9)	156,023	676,310	892,352	(216,042)	(24.2)	451,478		
Net income (loss)	\$ 651,714	\$ 52	\$ 651,662	n/a	\$ 189,127	\$ 1,835,773	\$ (239)	\$ 1,836,012	n/a	\$ 1,650,391		

1 - Detailed schedule included.

#### Workers Compensation Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended March 31, 2019 (unaudited)

		Current								Year to Date							
	Actual	Budge	t		vorable vorable)	% Fav (Unfav)	Р	rior Year		Actual		Budget		avorable avorable)	% Fav (Unfav)	Pi	ior Year
		Buuge	<u> </u>	(01110	ivolubic)	(011107)	<u> </u>			/lotuul		Buugot	(0111)	avolubicj	(011101)	<u> </u>	
Personnel expense																	
Wages	\$ 57,184	\$ 64	101	\$	6,917	10.8	\$	63,819	\$	186,671	\$	195,309	\$	8,638	4.4	\$	180,128
Company paid benefits																	
Payroll related taxes and insurance																	
FICA	4,323	4,	904		581	11.8		4,866		13,046		14,941		1,895	12.7		12,638
Unemployment insurance	260	1,	424		1,164	81.7		359		260		1,424		1,164	81.7		393
Worker's compensation insurance	-	62,	692		62,692	100.0		53,153		-		188,086		188,086	100.0		159,457
Health and welfare																	
Medical	12,235	6,	634		(5,601)	(84.4)		10,987		32,899		19,902		(12,997)	(65.3)		32,129
Dental	287		258		(29)	(11.2)		314		821		774		(47)	(6.1)		882
Other post employment benefits	1,159		915		(244)	(26.7)		-		1,350		2,745		1,395	50.8		1,653
Life Insurance / AD&D	122		68		(54)	(79.4)		142		379		204		(175)	(85.8)		368
Short and Long Term Disability	442	2,	340		1,898	81.1		443		1,302		7,021		5,719	81.5		1,196
FMLA administration expense	-		98		98	100.0		-		-		295		295	100.0		-
EAP expense	15		18		3	16.7		20		49		53		4	7.5		50
Retirement																	
Pension expense	4,864	4,	628		(236)	(5.1)		4,864		14,808		13,883		(925)	(6.7)		16,286
401 K contributions	3,393	3,	356		(37)	(1.1)		3,633		10,097		10,066		(31)	(0.3)		9,717
Total company paid benefits	27,100	87,	335		60,235	69.0		78,781		75,011		259,394		184,383	71.1		234,769
Total wages and benefits	\$ 84,284	\$ 151,	436	\$	67,152	44.3	\$	142,600	\$	261,682	\$	454,703	\$	193,021	42.4	\$	414,897

### Workers Compensation Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended March 31 2019 (unaudited)

Description	 Total		Operating Cash	E	Cash Equivalent	In	vestments
Balance at January 1, 2019							
Cash & investments	\$ 10,058,321	\$	662,433	\$	7,046,900	\$	2,348,988
Add:							
Collections	1,637,804		1,637,804		-		-
Interest received	 38,408		38,408		-		-
Total cash receipts	1,676,212		1,676,212		-		-
Interfund transfers	-		1,961,592		(1,961,592)		-
Less:							
Disbursements to Metro	(1,652,246)		(1,652,246)		-		-
Total cash disbursements	 (1,652,246)		(1,652,246)		-		-
Balance at March 31 2019							
Cash & investments	\$ 10,082,287	\$	2,647,991	\$	5,085,308	\$	2,348,988

### Worker's Compensation Self-Insurance Fund Statement of Cash Flows For the Nine Months Ended March 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 6,555,448 (259,858) (300,382) (5,041,201) (633,342) 320,665	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities		
Net transfers	 676,310	
Net cash provided by (used in) non capital financing activities	 676,310	
Cash flows from capital and related financing activities None		
Cash flows from investing activities Interest received	 116,760	
Net cash provided by (used in) investing activities	 116,760	
Net increase (decrease) in cash and cash equivalents	1,113,735	
Cash and cash equivalents, beginning of year	 8,968,552	
Cash and cash equivalents, year to date	\$ 10,082,287	



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Open Session Item 20



1.075

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# 2019 PERFORMANCE INDICATORS

Third Quarter Ending March 31, 2019



### **EXECUTIVE SUMMARY**

#### METRO

#### SERVICE CHANGES AND FARE INCREASES

Metro's quarterly service update went into effect in March with minor adjustments to 9 MetroBus routes. The prior quarterly service changes in November modified the operations of 12 MetroBus routes. Metro regularly monitors and reviews feedback from riders and bus operators and uses the feedback and other trip data to make updates to MetroBus routes and schedules each quarter. No fare increase is planned for FY 2019. The last fare increase was in FY 2015.

#### **REVENUES AND EXPENSES**

Actuals compared to the year to date budget numbers for revenue and expense at March 31st are both impacted by the inclusion of \$15 million for enhanced security. The necessity for the expenditure of these security funds is determined by a memorandum of understanding between St. Louis City, St. Louis County, and Metro. There have not been any funds or expenses rendered to date for the enhanced security. As a result, revenue is unfavorable to budget by \$15.9 million. Operating expenses at March 31st are under budget by \$19.9 million. The additional reduction in expense is primarily due to reduced expenditures related to services and materials. Materials are under budget due to the reduction in the purchase of ticket stock and parts for equipment.

#### **RIDERSHIP AND OTHER CUSTOMER MEASURES**

Passenger boardings for the system at March 31st are 27.2 million. This is 3.5% lower than the prior year. Boardings during the first nine months decreased 3.3% for MetroBus, 3.8% for MetroLink, and 3.2% for Call-A-Ride. Ridership is down due to a number of factors including lower fuel prices and perceived security issues.

#### **BUSINESS MEASURES**

The system average fare for FY 2019 is \$1.08 Farebox recovery is down 9.0% from the prior year due to the combination of lower passenger revenue and greater operating expense. As a result, operating expense per revenue hour increased by 5.9% and operating expense per passenger boarding increased by 9.2%.

#### **OPERATING MEASURES**

As of March 31st, vehicle accidents per 100,000 vehicle miles are down 8.8% from the prior year. Passenger boardings per revenue mile and hour are down 3.4% and 3.0% respectively.



## **EXECUTIVE SUMMARY (Cont.)**

#### **GATEWAY ARCH**

Tram ridership is up 8.5% compared to the prior year. All replacement work on the trams has been completed and both trams are fully operational this year. Income before depreciation of \$1.0 million is 13.9% under budget. The government shutdown negatively impacted Arch revenue.

#### **RIVERFRONT ATTRACTIONS**

Income before depreciation is \$261.7 thousand for the nine months ending March 31st. This is 41.2% more than prior year. An increase in chartered cruises improved revenue and resulted in an increase of 7.4% in passengers and 6.4% in cruises. There have been 163 days of operation and 25 flood days this year.

#### ST LOUIS DOWNTOWN AIRPORT

Income before depreciation is \$131.2 thousand at March 31st for the Airport. This is \$41.3 thousand more than the prior year and is primarily due to a decrease in wages and benefits for vacant positions. Average based aircraft is down 4 aircraft from the prior year and the gallons of fuel sold decreased by 2.5% or 32.0 thousand gallons from the prior year.

#### ST. LOUIS REGIONAL FREIGHTWAY

Net loss for the third quarter ended March 31st is \$470.6 thousand. Revenue is \$18.0 thousand and includes revenue received for meetings and summits. Expenses are 37.4% lower than budget primarily due to a reduction in consulting fees and services.

#### EXECUTIVE SERVICES

Income before depreciation for Executive Services is \$353.6 thousand. This is \$216.7 thousand higher than the prior year and is due to increased revenue at the Gateway Arch. Executive services receives a management fee for the operation of the Arch.



### ANNUAL TRANSIT PERFORMANCE









## **Metro System Profile**

Annual Ridership (in millions)



Annual Passengers per Revenue Mile



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
117,430	115,140	119,320	-3.5%	Average Weekday Ridership	130,480	139,160	147,490
27,752,400	27,199,600	28,195,600	-3.5%	Passenger Boardings	31,051,200	33,289,000	35,175,000
1.5	0.5	0.6	-8.3%	Passenger Injuries per 100,000 Boardings	1.1	1.6	1.4
10.0	15.1	15.5	-2.4%	Customer Complaints per 100,000 Boardings	14.0	13.6	11.6
				Business Measures			
\$1.09	\$1.08	\$1.07	0.4%	Average Fare (Includes Fixed & Special)	\$1.05	\$1.07	\$1.11
12.8%	13.3%	14.7%	-9.0%	Farebox Recovery	16.6%	18.7%	20.5%
\$170.87	\$160.41	\$151.51	5.9%	Operating Expense per Revenue Hour	\$143.13	\$144.91	\$141.93
\$8.69	\$8.00	\$7.32	9.2%	Operating Expense per Passenger Boarding	\$6.26	\$5.90	\$5.43
\$7.31	\$6.65	\$5.94	11.9%	Subsidy per Passenger Boarding	\$4.96	\$4.59	\$4.09
				Operating Measures			
1.84	1.06	1.17	-8.8%	Vehicle Accidents per 100,000 Vehicle Miles	1.53	1.70	1.67
3.1%	3.2%	3.2%	0.0%	Unscheduled Absenteeism	3.3%	3.6%	3.4%
1.36	1.35	1.40	-3.4%	Passenger Boardings per Revenue Mile	1.54	1.65	1.75
19.94	20.06	20.68	-3.0%	Passenger Boardings per Revenue Hour	22.88	24.56	26.12

## **MetroBus Profile**





Annual Passengers per Revenue Mile



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
73,510	72,790	75,380	-3.4%	Average Weekday Ridership	82,040	88,900	94,330
17,329,400	17,176,600	17,770,100	-3.3%	Passenger Boardings	19,405,600	21,115,600	22,284,900
2.3	0.6	0.8	-19.8%	Passenger Injuries per 100,000 Boardings	1.5	2.1	1.8
15.0	14.5	12.9	12.9%	Customer Complaints per 100,000 Boardings	12.4	12.0	13.2
				Business Measures			
\$1.04	\$1.05	\$1.05	0.0%	Average Fare (Fixed and Special)	\$1.03	\$1.06	\$1.09
13.3%	13.1%	14.4%	-8.9%	Farebox Recovery	16.8%	18.9%	20.9%
\$126.53	\$130.14	\$123.81	5.1%	Operating Expense per Revenue Hour	\$112.94	\$115.64	\$116.81
\$7.95	\$7.88	\$7.29	8.2%	Operating Expense per Passenger Boarding	\$6.03	\$5.63	\$5.34
				Operating Measures			
2.25	1.33	1.54	-13.3%	Vehicle Accidents per 100,000 Vehicle Miles	2.15	2.44	2.29
91.0%	93.0%	94.1%	-1.2%	On-Time Performance	92.3%	93.0%	92.1%
1.23	1.24	1.28	-3.2%	Passenger Boardings per Revenue Mile	1.40	1.53	1.62
16.21	16.52	16.99	-2.8%	Passenger Boardings per Revenue Hour	18.73	20.54	21.87
99.9%	99.8%	99.8%	0.0%	Percent of Trips Completed	99.8%	99.9%	99.8%
22,000	23,625	21,446	10.2%	Revenue Miles Between Roadcalls	19,978	20,705	18,119

## **MetroLink Profile**





Annual Passengers per Revenue Mile



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
42,080	40,550	42,070	-3.6%	Average Weekday Ridership	46,580	48,330	51,210
10,015,700	9,622,800	10,012,000	-3.8%	Passenger Boardings	11,230,900	11,743,300	12,458,500
0.1	0.3	0.1	200.0%	Passenger Injuries per 100,000 Boardings	0.2	0.4	0.6
1.8	2.1	2.0	4.0%	Customer Complaints per 100,000 Boardings	1.6	2.6	1.3
				Business Measures			
\$1.04	\$1.05	\$1.05	0.0%	Average Fare (Fixed and Special)	\$1.03	\$1.06	\$1.09
12.7%	16.4%	18.5%	-11.8%	Farebox Recovery	19.7%	22.9%	25.1%
\$791.54	\$630.42	\$569.43	10.7%	Operating Expense per Revenue Hour	\$583.51	\$587.22	\$544.46
\$8.23	\$6.38	\$5.67	12.6%	Operating Expense per Passenger Boarding	\$5.15	\$4.98	\$4.33
				Operating Measures			
0.10	0.04	0.06	-31.9%	Vehicle Accidents per 100,000 Vehicle Miles	0.06	0.06	0.08
98.0%	98.2%	98.3%	-0.1%	On-Time Performance	97.5%	98.2%	97.7%
4.26	4.22	4.28	-1.5%	Passenger Boardings per Revenue Mile	4.83	5.01	5.31
96.59	98.83	100.51	-1.7%	Passenger Boardings per Revenue Hour	113.24	117.92	125.61
30,000	26,374	29,609	-10.9%	Vehicle Miles between Failures	27,200	32,775	40,073

## **Call-A-Ride Profile**

#### Annual Ridership (in thousands)





Annual Passengers per Revenue Mile



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
1,840	1,800	1,870	-3.7%	Average Weekday Ridership	1,860	1,930	1,950
407,200	400,200	413,600	-3.2%	Passenger Boardings	414,700	430,000	431,600
1.5	3.2	4.1	-21.0%	Passenger Injuries per 100,000 Boardings	8.4	10.5	5.6
15.0	46.0	49.6	-7.2%	Customer Complaints per 100,000 Boardings	26.3	24.4	24.6
				Business Measures			
\$2.59	\$2.89	\$2.54	13.9%	Average Fare	\$2.49	\$2.22	\$2.19
10.1%	8.5%	9.4%	-9.4%	Farebox Recovery (excludes contractual)	10.3%	10.6%	10.6%
20.5%	14.6%	17.4%	-16.2%	Revenue Recovery (includes contractual)	18.5%	21.9%	22.4%
\$94.94	\$95.08	\$93.35	1.9%	Operating Expense per Revenue Hour	\$87.25	\$83.66	\$79.21
\$51.35	\$51.95	\$49.16	5.7%	Operating Expense per Passenger Boarding	\$46.65	\$44.36	\$41.91
				Operating Measures			
1.25	1.16	0.98	17.5%	Vehicle Accidents per 100,000 Vehicle Miles	0.80	0.82	1.15
93.0%	92.1%	90.3%	2.0%	On-Time Performance	92.8%	92.1%	94.5%
0.10	0.10	0.11	-4.4%	Passenger Boardings per Revenue Mile	0.10	0.11	0.11
1.86	1.83	1.90	-3.7%	Passenger Boardings per Revenue Hour	1.87	1.89	1.89
50,000	23,111	38,886	-40.6%	Revenue Miles between Maintenance Failure	46,538	38,439	33,501





Aircraft Movement

Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Gateway Arch			
1,201,535	\$1,033,995	\$73,653	1303.9%	Income (Loss) Before Depreciation	(\$539,822)	\$1,529,446	(\$6,210,789)
626,225	578,661	533,464	8.5%	Tram Ridership	384,735	462,780	555,271
				Riverfront Attractions			
\$100,225	\$261,703	\$185,370	41.2%	Income (Loss) Before Depreciation	\$108,251	(\$223,574)	(\$382,265)
73,795	82,200	76,549	7.4%	Passengers	68,981	45,499	44,441
599	650	611	6.4%	Cruises	593	401	382
179	163	182	-10.4%	Days of Operation	179	149	130
				St. Louis Downtown Airport			
\$71,165	\$131,150	\$89,854	46.0%	Income (Loss) Before Depreciation	(\$69,691)	(\$46,886)	\$19,927
1,330,223	1,250,642	1,282,620	-2.5%	Fuel Sales (gallons)	1,237,969	1,372,430	1,285,097
67,500	71,819	67,770	6.0%	Aircraft Movements	80,914	73,234	64,523
320	309	313	-1.5%	Average Based Aircraft	319	328	322
				Executive Services			
\$284,119	\$353,613	\$136,939	158.2%	Income (Loss) Before Depreciation	\$220,516	\$150,632	\$742,130
				St. Louis Regional Freightway			
(\$585,943)	(\$470,625)	(\$457,593)	-2.8%	Income (Loss) Before Depreciation	(\$302,804)	(\$27,320)	

				Pee	r Performano	ce - Sys	stem						
CHARACTERISTICS PERFORMANCE MEA		ST. LOUIS	<sup>BUFFALO</sup>	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	<sup>SAN DIEGO</sup>	SAN JOSE	<sup>AVERAGE</sup>
Population of service area (in millions)	FY 17 FY 16 FY 15	1.57 1.57 1.62	0.98 0.98 0.98	1.41 1.41 1.41	2.41 2.38 2.35	2.92 2.92 2.88	1.84 1.84 1.84	1.42 1.42 1.42	1.53 1.56 1.56	1.03 1.03 1.04	2.46 2.46 2.46	1.94 1.93 1.88	1.77 1.77 1.77
Passenger Boardings (in millions)	FY 17 FY 16 FY 15	40.1 44.0 46.6	26.5 28.1 26.3	39.6 44.3 47.0	65.6 66.8 69.8	98.1 103.3 102.3	81.9 82.6 85.8	63.2 63.8 65.2	99.0 101.7 101.4	21.7 24.3 25.6	88.2 92.4 94.9	39.1 44.0 45.1	60.3 63.2 64.5
Average Weekday Passenger Boardings	FY 17 FY 16 FY 15	129,342 139,220 146,826	88,710 95,481 89,830	130,031 144,075 151,756	216,834 220,747 232,322	329,070 345,143 335,088	264,347 266,918 276,408	212,518 214,639 218,583	315,019 322,154 323,289	75,848 83,687 89,197	284,203 298,940 305,952	127,137 141,298 145,378	197,551 206,573 210,421
Average Saturday Passenger Boardings	FY 17 FY 16 FY 15	85,906 92,040 98,135	41,346 42,871 38,258	70,044 81,506 89,554	109,680 111,912 119,014	141,301 178,333 182,305	153,083 151,532 166,145	95,929 99,206 105,391	192,531 197,318 196,604	26,293 32,019 34,890	168,059 176,603 184,603	66,766 77,750 80,485	117,762 112,826 117,762
Average Sunday Passenger Boardings	FY 17 FY 16 FY 15	61,027 63,185 67,147	30,754 25,405 26,145	48,632 55,409 63,396	71,703 68,914 73,799	111,349 132,658 123,909	115,083 114,011 119,555	62,844 64,433 65,857	147,225 149,804 147,793	17,582 21,582 22,004	120,791 121,768 128,004	54,281 64,195 66,344	76,479 80,124 82,178
Vehicles in Operated in Maximum Service	FY 17 FY 16 FY 15	482 480 473	356 352 351	487 545 547	1,061 1,069 1,042	1,480 1,435 1,395	850 843 885	939 939 912	964 950 918	229 232 222	783 765 732	654 686 679	753 754 741
Farebox Recovery	FY 17 FY 16 FY 15	17.4% 18.7% 21.0%	15.2% 20.1% 25.3%	18.3% 18.0% 19.8%	13.5% 14.0% 15.0%	26.3% 26.1% 25.7%	24.7% 24.6% 25.2%	24.9% 25.6% 27.2%	27.9% 29.5% 31.5%	21.1% 21.1% 21.8%	34.7% 39.0% 40.6%	9.3% 11.2% 12.4%	21.2% 22.5% 24.1%
Subsidy per Passenger Boarding	FY 17 FY 16 FY 15	5.17 4.83 4.25	4.26 3.83 3.62	5.27 4.85 4.09	6.64 6.30 5.65	4.02 3.72 3.42	3.47 3.48 3.29	4.75 4.63 4.21	3.27 2.95 2.65	5.48 4.49 4.11	1.99 1.65 1.51	8.85 7.26 6.66	4.83 4.36 3.95

Source: National Transit Database - Calculations based on NTD definitions

				Peer Pe	erforma	ince - I	Bus						
CHARACTERISTIC PERFORMANCE ME		ST. LOUIS	BUFFALO	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	SAN JOSE	<sup>AVERAGE</sup>
Fleet Size	FY 17 FY 16 FY 15	395 394 390	325 320 316	382 402 396	707 648 636	1,078 1,047 1,127	909 902 907	735 727 705	658 648 643	192 222 219	596 595 605	472 511 507	586 583 586
Fleet Age (average in years)	FY 17 FY 16 FY 15	7.3 7.3 7.4	9.3 9.8 9.3	7.3 8.3 7.9	3.7 4.0 4.5	5.7 5.8 6.5	5.5 4.7 4.9	6.9 7.2 7.4	7.8 9.4 9.5	6.1 6.8 8.0	5.6 6.0 6.6	9.3 10.5 9.4	6.8 7.3 7.4
Passenger Boardings (in millions)	FY 17 FY 16 FY 15	25.5 27.7 29.4	21.6 22.7 21.7	31.0 34.8 37.3	32.0 33.5 36.4	65.3 73.3 75.5	57.3 58.9 62.1	53.4 53.7 54.8	57.8 60.0 62.1	10.2 12.1 13.7	49.6 51.9 53.9	29.5 32.6 33.0	39.4 41.9 43.6
Bus Boardings as a Percent of System Boardings	FY 17 FY 16 FY 15	57.9% 59.4% 61.1%	76.9% 86.3% 82.2%	70.0% 74.0% 75.8%	47.9% 48.0% 51.3%	63.2% 71.7% 72.4%	69.3% 68.6% 73.5%	83.7% 82.4% 86.0%	56.8% 59.2% 62.4%	41.9% 47.3% 51.9%	53.7% 54.7% 58.7%	67.1% 72.3% 74.2%	62.3% 65.0% 67.6%
Operating Expense (in millions)	FY 17 FY 16 FY 15	155.9 \$ 156.8 \$ 153.2	99.8 101.7 \$ 96.6	169.6 178.4 \$ 161.7	260.3 243.7 \$ 233.6	327.5 324.2 314.6	290.7 \$ 298.2 \$ 296.5	301.1 5 301.4 \$ 284.3	261.9 251.2 \$ 236.8	81.4 79.3 \$ 77.2	164.1 154.1 \$ 147.7	250.2 244.6 \$ 240.5	214.8 212.1 203.9
Operating Expense per Revenue Mile	FY 17 FY 16 FY 15	8.42 \$ 8.49 \$ 8.32	11.69 12.05 \$ 11.46	12.61 12.92 \$ 11.61	9.44 8.86 \$ 8.54	9.16 8.82 8.69	11.79 \$ 12.13 \$ 12.27	14.31 \$ 14.46 \$ 14.08	12.50 12.14 \$ 11.74	13.06 12.98 \$ 12.82	8.36 7.83 \$ 8.03	15.73 15.57 \$ 15.57	11.55 11.48 11.19
Operating Expense per Passenger Mile	FY 17 FY 16 FY 15	1.14 \$ 1.14 \$ 1.04	1.33 1.30 \$ 1.25	4.41 1.33 \$ 1.09	2.22 1.68 \$ 1.62	1.00 0.96 0.80	1.22 \$ 1.16 \$ 1.17	1.34 5 1.31 \$ 1.24	0.93 0.91 \$ 0.83	2.30 1.81 \$ 1.50	0.85 0.77 \$ 0.74	1.65 1.27 \$ 1.36	1.67 1.24 1.15
Operating Expense per Passenger Boarding	FY 17 FY 16 FY 15	6.11 \$ 5.66 \$ 5.20	4.62 4.48 \$ 4.45	5.84 5.45 \$ 4.75	8.15 7.27 \$ 6.42	5.02 4.43 4.17	5.07 \$     5.06   \$ 4.77	5.64 5.62 \$ 5.18	4.53 4.19 \$ 3.81	7.96 6.55 \$ 5.64	3.31 2.97 \$ 2.74	8.49 7.50 \$ 7.28	5.89 5.38 4.95
Boardings per Revenue Mile	FY 17 FY 16 FY 15	1.4 1.5 1.6	2.5 2.7 2.6	2.4 2.6 3.0	1.2 1.2 1.3	1.8 2.0 2.1	2.3 2.4 2.6	2.5 2.6 2.7	2.8 2.9 3.1	1.6 2.0 2.3	2.5 2.6 2.9	1.9 2.1 2.1	2.1 2.2 2.4
Boardings per Revenue Hour	FY 17 FY 16 FY 15	18.3 20.0 21.6	27.9 28.9 27.6	26.3 27.3 32.4	14.7 15.5 16.9	23.3 26.0 27.3	28.2 28.8 30.7	33.2 33.8 35.7	30.7 32.7 35.4	18.4 21.8 24.9	27.4 28.7 32.3	21.5 24.1 25.0	24.5 26.1 28.2

Source: National Transit Database - Calculations based on NTD definitions

			Pe	er Pe	rforman	ce - Li	ght Rail						
CHARACTERISTICS PERFORMANCE MEAS		ST. LOUIS	BUFFALO	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	SAN JOSE	AVERAGE
Fleet Size	FY 17 FY 16 FY 15	87 80 87	27 27 27	34 48 34	162 163 163	172 172 172	88 86 86	83 83 83	143 143 133	88 85 76	130 130 130	99 99 99	101 101 99
Fleet Age (average in years)	FY 17 FY 16 FY 15	18.3 17.3 16.3	32.9 31.9 30.9	36.0 35.0 31.0	14.9 13.9 13.0	11.7 10.7 9.7	6.6 5.5 4.5	25.6 24.6 23.6	17.7 16.7 18.0	22.4 21.1 19.1	13.9 12.9 11.9	15.7 14.7 13.7	19.6 18.6 17.4
Passenger Boardings (in millions)	FY 17 FY 16 FY 15	14.9 15.8 16.6	4.7 5.2 4.4	2.1 2.5 2.6	30.0 29.8 29.8	24.6 24.6 25.5	23.8 23.0 23.0	7.8 8.1 8.0	39.7 40.2 37.7	11.4 12.2 12.1	37.6 39.6 40.1	9.1 10.7 11.6	18.7 19.2 19.2
Rail Boardings as a Percent of System Boardings	FY 17 FY 16 FY 15	33.8% 33.9% 34.6%	16.7% 19.8% 16.7%	4.7% 5.3% 5.3%	44.9% 42.7% 42.1%	23.8% 24.0% 24.5%	28.8% 26.8% 27.2%	12.2% 12.4% 12.6%	39.0% 39.6% 37.9%	46.9% 47.7% 45.7%	40.7% 41.7% 43.6%	20.7% 23.7% 26.2%	28.4% 28.9% 28.8%
Operating Expense (in millions)	FY 17 FY 16 FY 15	\$ 76.3 79.6 \$ 73.3	23.9 23.6 \$ 22.2	12.7 13.5 13.5	175.2 \$ 178.4 \$ 168.2	115.2 5 104.6 111.0	70.9 \$66.5 64.7	63.0 60.3 \$ 55.7	138.8 128.6 \$ 111.5	67.8 58.9 \$ 56.9	82.5 75.5 \$ 73.1	106.0 92.4 81.3	84.8 80.17 75.59
Operating Expense per Vehicle Revenue Mile	FY 17 FY 16 FY 15	\$ 12.28 12.73 \$ 11.73	25.94 24.88 \$ 26.73	18.64 17.44 16.03	17.10 \$ 18.15 \$ 17.30	9.14 9.21 10.00	11.79 \$ 12.73 \$ 12.59	28.99 5 27.78 \$ 26.08	15.63 14.53 \$ 14.22	15.34 13.49 \$ 14.46	9.45 8.71 \$ 8.50	31.65 26.63 23.11	17.81 5 16.93 16.43
Operating Expense per Passenger Mile	FY 17 FY 16 FY 15	\$ 0.71 0.62 \$ 0.53	1.92 1.67 \$ 1.81	1.00 0.92 0.90	0.72 \$ 0.73 \$ 0.68	0.66 0.50 0.61	0.70 \$ 0.71 \$ 0.66	2.12 5 1.97 \$ 1.79	0.64 0.59 \$ 0.54	0.99 0.85 \$ 0.83	0.39 0.34 \$ 0.33	2.21 1.69 1.33	1.10 6 0.96 0.91
Operating Expense per Passenger Boarding	FY 17 FY 16 FY 15	\$ 5.12 5.04 \$ 4.40	5.08 4.52 \$ 5.03	6.03 5.49 5.19	5.84 \$ 5.99 \$ 5.64	4.67 4.26 4.35	2.98 \$ 2.90 \$ 2.81	8.11 5 7.42 \$ 6.92	3.49 3.20 \$ 2.95	5.93 4.82 \$ 4.72	2.19 1.91 \$ 1.82	2.21 8.62 7.17	4.70 6 4.92 4.64
Boardings per Vehicle Revenue Mile	FY 17 FY 16 FY 15	2.4 2.5 2.7	5.1 5.5 5.3	3.1 3.2 3.1	2.9 3.0 3.1	2.0 2.2 2.3	4.5 4.4 4.5	3.6 3.8 3.8	4.5 4.5 4.8	2.6 2.8 3.1	4.3 4.6 4.7	2.7 3.1 3.2	3.4 3.6 3.7
Boardings per Vehicle Revenue Hour Source: National Transit Databas	FY 17 FY 16 FY 15	62.9 65.8	52.8 54.8	46.1 51.1	63.7 65.1	40.6 40.5	54.0 48.6	47.9 49.2	70.6 72.2	55.3 58.3	80.9 78.7	51.1 50.1	56.9 57.7

			P	eer	Per	form	an	ce -	De	emano	d Res	ро	nse					
CHARACTERISTI PERFORMANCE M		,	st. Louis	BUFFAL	<b>)</b>	CLEVELAND		DALLAS		DENVER	MINNEAPOLIS		PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	SAN JOSE	AVERAGE
Fleet Size	FY 17 FY 16 FY 15		124 121 118	7	4 4 4	166 166 159		96 115 118		447 416 404	- - -		355 362 346	268 268 219	15 - -	216 200 202	243 227 242	200.4 217 209
Fleet Age (average in years)	FY 17 FY 16 FY 15		5.6 5.5 4.5	5 5 5	7	5.1 4.2 4.3		4.7 3.7 2.8		2.3 3.7 5.0	-		6.2 5.8 4.5	4.5 4.3 5.6	3.6 - -	2.9 4.4 6.0	4.5 4.4 3.7	4.5 4.6 4.6
Passenger Boardings (in millions)	FY 17 FY 16 FY 15		0.55 0.57 0.58	0.2 0.1 0.1	9	0.59 0.63 0.70		0.34 0.33 0.40		1.22 1.19 1.23	- - -		1.49 1.53 0.79	0.89 0.93 0.92	0.008 - -	0.64 0.63 0.59	0.43 0.65 0.72	0.64 0.74 0.68
Demand-Response Boardings as a Percent of System Boardings	FY 17 FY 16 FY 15		1.2% 1.2% 1.2%	0.7 0.7 0.7	%	1.3% 1.3% 1.4%		0.5% 0.5% 0.6%		1.2% 1.2% 1.2%	- -		2.3% 2.3% 1.2%	0.9% 0.9% 0.9%	-	0.7% 0.7% 0.6%	1.0% 1.4% 1.6%	1.1% 1.1% 1.1%
Operating Expense (in millions)	FY 17 FY 16 FY 15	\$	24.3 25.3 \$ 24.7	9. 9. 8.	3 \$	35.7 33.6 32.4	\$	13.0 13.7 23.7	\$	52.8 45.4 48.1	-	\$	35.2 35.0 36.3	\$ 35.8 33.4 32.8		\$ 19.8 19.0 15.5	\$ 12.7 23.0 20.0	26.5 26.4 26.8
Operating Expense per Revenue Mile	FY 17 FY 16 FY 15	\$	4.63 4.74 \$ 4.57	5.7 5.5 5.2	7 \$	6.56 6.28 6.04	\$	5.94 6.87 6.97	\$	4.66 4.13 4.18	- - -	\$	3.80 3.68 3.89	\$ 5.78 5.25 5.15	10.32 - -	\$ 4.12 4.11 4.21	\$ 5.10 4.66 3.54	5.66 5.03 4.86
Operating Expense per Passenger Mile	FY 17 FY 16 FY 15	\$	4.09 4.54 \$ 4.26	5.3 5.3 4.8	0 \$	7.30 6.72 5.35	\$	3.18 3.36 3.34	\$	4.99 4.32 4.39	- - -	\$	2.99 2.92 3.07	\$ 4.39 3.90 3.74	17.60 - -	\$ 2.99 3.02 2.99	\$ 4.88 3.49 3.10	5.78 4.17 3.90
Operating Expense per Passenger Boarding	FY 17 FY 16 FY 15	\$ 4	14.17 14.59 \$ 12.28	47.0 49.5 48.9	8 \$	60.14 52.97 45.64	\$	38.23 40.76 41.73	\$	43.47 38.26 37.07	-	\$	23.69 22.92 23.89	\$ 40.29 36.04 35.25	45.51 - -	\$ 31.09 30.13 29.41	\$ 50.00 35.28 29.11	42.36 38.95 37.04
Boardings per Revenue Mile	FY 17 FY 16 FY 15		0.1 0.1 0.1	0 0 0	1	0.1 0.1 0.1		0.2 0.2 0.2		0.1 0.1 0.1	-		0.2 0.2 0.2	0.1 0.2 0.1	0.2 - -	0.1 0.1 0.1	0.1 0.1 0.1	0.1 0.1 0.1
Boardings per Revenue Hour	FY 17 FY 16 FY 15		1.9 1.9 1.9	1. 1. 1.	9	1.6 1.9 2.0		2.0 2.1 2.1		1.7 1.7 1.8	-		2.4 2.3 2.4	1.8 2.0 2.0	2.3 - -	2.4 2.5 2.6	1.6 2.6 2.6	2.0 2.1 2.1

 $^{\ast}$  Minneapolis and Sacramento are not included in the Average

Source: National Transit Database - Calculations based on NTD definitions

# Average Weekday Ridership

	N	letroBus		N	letroLink		С	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	76,760	79,050	-2.9%	43,900	46,010	-4.6%	1,920	1,880	2.1%	122,580	126,940	-3.4%
2nd Qtr YTD	74,860	77,850	-3.8%	41,640	43,700	-4.7%	1,810	1,870	-3.2%	118,310	123,420	-4.1%
3rd Qtr YTD	72,790	75,380	-3.4%	40,550	42,070	-3.6%	1,800	1,870	-3.7%	115,140	119,320	-3.5%
Full year		74,860			42,570			1,880			119,310	
July	73.050	74,070	-1.4%	41,330	44,260	-6.6%	1,840	1,800	2.2%	116,220	120,130	-3.3%
-		,			,			,		,	,	
August	76,430	79,600	-4.0%	43,770	45,700	-4.2%	1,960	1,910	2.6%	122,160	127,210	-4.0%
September	80,800	83,470	-3.2%	46,600	48,060	-3.0%	1,960	1,930	1.6%	129,360	133,460	-3.1%
October	79,390	80,900	-1.9%	41,680	43,420	-4.0%	1,800	1,970	-8.6%	122,870	126,290	-2.7%
November	71,310	77,530	-8.0%	39,230	41,700	-5.9%	1,670	1,850	-9.7%	112,210	121,080	-7.3%
December	68,160	71,510	-4.7%	37,250	39,050	-4.6%	1,650	1,770	-6.8%	107,060	112,330	-4.7%
January	65,370	67,880	-3.7%	36,720	37,330	-1.6%	1,690	1,800	-6.1%	103,780	107,010	-3.0%
February	70,560	73,290	-3.7%	38,970	39,540	-1.4%	1,810	1,900	-4.7%	111,340	114,730	-3.0%
March	70,030	70,160	-0.2%	39,410	39,550	-0.4%	1,830	1,880	-2.7%	111,270	111,590	-0.3%
April		73,760			44,290			1,950			120,000	
Мау		73,510			44,070			1,860			119,440	
June		72,690			43,860			1,900			118,450	

Boardings are rounded to the nearest ten.

# **Passenger Boardings**

		MetroBus		I	MetroLink		(	Call-A-Ride	!		System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	6,136,800	6,354,800	-3.4%	3,518,500	3,706,700	-5.0%	141,000	139,100	1.4%	9,796,300	10,200,600	-4.0%
2nd Qtr YTD	11,910,700	12,307,900	-3.2%	6,636,800	6,967,100	-4.6%	271,200	277,800	-2.4%	18,818,700	19,552,800	-3.8%
3rd Qtr YTD	17,176,600	17,770,100	-3.3%	9,622,800	10,012,000	-3.8%	400,200	413,600	-3.2%	27,199,600	28,195,600	-3.5%
Full year		23,667,300			13,550,500			553,500			37,771,300	
July	1,953,600	1,983,400	-1.5%	1,147,200	1,198,200	-4.3%	45,600	43,800	4.1%	3,146,400	3,225,400	-2.4%
August	2,140,000	2,214,600	-3.4%	1,202,400	1,272,900	-5.5%	50,000	48,900	2.2%	3,392,400	3,536,400	-4.1%
September	2,043,200	2,156,800	-5.3%	1,168,900	1,235,600	-5.4%	45,400	46,400	-2.2%	3,257,500	3,438,800	-5.3%
October	2,164,500	2,152,400	0.6%	1,144,000	1,178,300	-2.9%	46,500	48,900	-4.9%	3,355,000	3,379,600	-0.7%
November	1,835,500	1,974,400	-7.0%	1,009,000	1,077,700	-6.4%	42,000	45,800	-8.3%	2,886,500	3,097,900	-6.8%
December	1,773,900	1,826,300	-2.9%	965,300	1,004,400	-3.9%	41,700	44,000	-5.2%	2,780,900	2,874,700	-3.3%
January	1,725,300	1,805,600	-4.4%	977,700	997,000	-1.9%	42,900	46,200	-7.1%	2,745,900	2,848,800	-3.6%
February	1,702,300	1,764,700	-3.5%	942,800	968,300	-2.6%	41,200	42,600	-3.3%	2,686,300	2,775,600	-3.2%
March	1,838,200	1,891,700	-2.8%	1,065,500	1,079,600	-1.3%	44,800	47,100	-4.9%	2,948,500	3,018,400	-2.3%
April		1,907,400			1,158,300			46,400			3,112,100	
Мау		2,022,300			1,209,000			47,800			3,279,100	
June		1,967,700			1,171,200			45,600			3,184,500	

Boardings are rounded to the nearest hundred.

# **Passengers by Jurisdiction**

			Met	roBus					Metro	oLink		
	Γ	Aissouri		St	. Clair			Missouri			St. Clair	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	5,413,600	5,601,700	-3.4%	723,200	753,200	-4.0%	2,844,300	3,032,800	-6.2%	674,100	673,900	0.0%
2nd Qtr YTD	10,583,400	10,938,900	-3.2%	1,327,300	1,369,300	-3.1%	5,370,500	5,695,300	-5.7%	1,266,200	1,271,900	-0.4%
3rd Qtr YTD	15,290,200	15,850,400	-3.5%	1,886,300	1,919,800	-1.7%	7,787,400	8,164,600		1,835,400	1,847,600	-0.7%
Full year		21,022,400			2,645,200			11,027,300			2,523,400	
July	1,729,900	1,739,200	-0.5%	223,700	244,200	-8.4%	930,200	980,300	-5.1%	217,000	217,900	-0.4%
August	1,888,900	1,961,500	-3.7%	251,100	253,200	-0.8%	972,600	1,043,100	-6.8%	229,800	229,800	0.0%
September	1,794,800	1,901,000	-5.6%	248,400	255,800	-2.9%	941,500	1,009,400	-6.7%	227,300	226,200	0.5%
October	1,942,900	1,928,400	0.8%	221,600	224,100	-1.1%	927,800	963,400	-3.7%	216,300	214,900	0.7%
November	1,641,900	1,770,000	-7.2%	193,500	204,400	-5.3%	816,600	879,800	-7.2%	192,400	198,000	-2.8%
December	1,585,000	1,638,800	-3.3%	189,000	187,600	0.7%	781,800	819,300	-4.6%	183,400	185,100	-0.9%
January	1,541,500	1,625,900	-5.2%	183,800	179,700	2.3%	789,300	811,000	-2.7%	188,400	186,100	1.2%
February	1,521,900	1,588,700	-4.2%	180,400	176,000	2.5%	762,400	786,500	-3.1%	180,500	181,800	-0.7%
March	1,643,400	1,696,900	-3.2%	194,800	194,800	0.0%	865,200	871,800	-0.8%	200,300	207,800	-3.6%
April		1,687,900			219,400			938,500			219,700	
Мау		1,770,200			252,200			977,000			232,100	
June		1,713,900			253,800			947,200			224,000	

# Passenger Revenue

		MetroBus		Μ	letroLink		Cal	I-A-Ride *			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	\$6,287,758	\$6,867,848	-8.4%	\$3,676,852	\$3,988,265	-7.8%	\$797,830	\$658,057	21.2%	\$10,762,440	\$11,514,170	-6.5%
2nd Qtr YTD	\$12,368,430	\$12,987,576	-4.8%	\$6,963,889	\$7,335,963	-5.1%	\$1,362,818	\$1,486,775	-8.3%	\$20,695,137	\$21,810,313	-5.1%
3rd Qtr YTD	\$17,796,615	\$18,688,030	-4.8%	\$10,043,070	\$10,517,945	-4.5%	\$1,764,436	\$1,905,353	-7.4%	\$29,604,121	\$31,111,327	-4.8%
Full year		\$24,947,721			\$14,208,424			\$2,677,553			\$41,833,698	

1st Qtr	\$6,287,758 \$6,	6,867,848	-8.4%	\$3,676,852	\$3,988,265	-7.8%	\$797,830	\$658,057	21.2%	\$10,762,440	\$11,514,170	-6.5%
2nd Qtr	\$6,080,673 \$6,	6,119,728	-0.6%	\$3,287,036	\$3,347,698	-1.8%	\$564,988	\$828,718	-31.8%	\$9,932,697	\$10,296,143	-3.5%
3rd Qtr	\$5,428,185 \$5,	5,700,454	-4.8%	\$3,079,182	\$3,181,982	-3.2%	\$401,618	\$418,577	-4.1%	\$8,908,984	\$9,301,014	-4.2%
4th Qtr	\$6	8,259,692			\$3,690,479			\$772,200			\$10,722,371	

\* Call-A-Ride passenger revenue does not include Medicaid and Department of Mental Health contractual subsidies.

## **Revenue Miles**

	Γ	/letroBus		Ν	letroLink		C	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	4,689,786	4,699,967	-0.2%	763,174	785,913	-2.9%	1,377,117	1,325,315	3.9%	6,830,078	6,811,195	0.3%
2nd Qtr YTD	9,337,501	9,334,845	0.0%	1,524,594	1,567,716	-2.8%	2,673,478	2,634,892	1.5%	13,535,574	13,537,453	0.0%
3rd Qtr YTD	13,891,719	13,918,214	-0.2%	2,281,317	2,339,115	-2.5%	3,975,172	3,927,507	1.2%	20,148,209	20,184,836	-0.2%
Full year		18,641,250			3,105,288			5,210,401			26,956,939	
July	1,569,564	1,557,395	0.8%	263,917	262,438	0.6%	435,921	419,136	4.0%	2,269,402	2,238,969	1.4%
August	1,622,408	1,616,680	0.4%	262,891	268,321	-2.0%	477,931	464,541	2.9%	2,363,229	2,349,542	0.6%
September	1,497,815	1,525,892	-1.8%	236,367	255,154	-7.4%	463,265	441,638	4.9%	2,197,447	2,222,684	-1.1%
October	1,597,793	1,579,218	1.2%	256,655	266,324	-3.6%	458,598	465,637	-1.5%	2,313,046	2,311,178	0.1%
November	1,516,241	1,522,399	-0.4%	251,181	256,753	-2.2%	417,866	434,282	-3.8%	2,185,288	2,213,434	-1.3%
December	1,533,681	1,533,261	0.0%	253,584	258,726	-2.0%	419,897	409,658	2.5%	2,207,162	2,201,645	0.3%
January	1,569,416	1,572,132	-0.2%	263,638	266,294	-1.0%	435,610	439,290	-0.8%	2,268,664	2,277,716	-0.4%
February	1,425,392	1,428,010	-0.2%	237,046	238,821	-0.7%	417,091	403,518	3.4%	2,079,529	2,070,350	0.4%
March	1,559,410	1,583,226	-1.5%	256,040	266,284	-3.8%	448,993	449,807	-0.2%	2,264,442	2,299,317	-1.5%
April		1,530,513			255,704			433,926			2,220,143	
Мау		1,592,553			259,419			444,614			2,296,586	
June		1,599,969			251,051			404,354			2,255,374	

# **Total Miles**

	Ν	letroBus		N	letroLink			С	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 20	019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	5,414,404	5,412,301	0.0%	771,586	792,291	-2.6%	1,465	5,518	1,401,619	4.6%	7,651,508	7,606,212	0.6%
2nd Qtr YTD	10,748,071	10,726,436	0.2%	1,541,672	1,579,042	-2.4%	2,867	7,597	2,795,094	2.6%	15,157,340	15,100,571	0.4%
3rd Qtr YTD	15,973,225	15,989,207	-0.1%	2,307,168	2,356,337	-2.1%	4,236	6,426	4,163,424	1.8%	22,516,819	22,508,968	0.0%
Full year		21,399,139			3,128,763				5,571,795			30,099,698	
July	1,809,516	1,791,846	1.0%	266,858	264,728	0.8%	470	0,143	443,204	6.1%	2,546,516	2,499,778	1.9%
August	1,874,602	1,861,334	0.7%	265,748	270,374	-1.7%	507	7,730	491,034	3.4%	2,648,079	2,622,742	1.0%
September	1,730,286	1,759,122	-1.6%	238,981	257,189	-7.1%	487	7,645	467,381	4.3%	2,456,912	2,483,692	-1.1%
October	1,835,518	1,810,570	1.4%	259,609	268,410	-3.3%	500	),973	493,595	1.5%	2,596,100	2,572,574	0.9%
November	1,740,497	1,745,237	-0.3%	254,168	258,716	-1.8%	453	3,843	465,035	-2.4%	2,448,508	2,468,988	-0.8%
December	1,757,652	1,758,328	0.0%	256,310	259,624	-1.3%	447	7,263	434,845	2.9%	2,461,225	2,452,797	0.3%
January	1,801,229	1,805,092	-0.2%	266,559	268,328	-0.7%	458	3,069	466,106	-1.7%	2,525,856	2,539,526	-0.5%
February	1,635,809	1,639,763	-0.2%	239,742	240,649	-0.4%	438	3,005	426,138	2.8%	2,313,555	2,306,550	0.3%
March	1,788,117	1,817,917	-1.6%	259,195	268,318	-3.4%	472	2,755	476,086	-0.7%	2,520,067	2,562,321	-1.6%
April		1,766,392			257,667				475,000			2,499,059	
Мау		1,842,526			261,584				487,757			2,591,866	
June		1,801,015			253,176				445,614			2,499,804	

# **Revenue Hours**

	N	letroBus		N	letroLink		С	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	354,475	356,825	-0.7%	32,480	33,459	-2.9%	75,015	73,266	2.4%	461,970	463,551	-0.3%
2nd Qtr YTD	700,652	703,826	-0.5%	65,000	66,785	-2.7%	146,961	146,610	0.2%	912,613	917,220	-0.5%
3rd Qtr YTD	1,040,041	1,045,725	-0.5%	97,370	99,612	-2.3%	218,657	217,805	0.4%	1,356,068	1,363,143	-0.5%
Full year		1,400,372			132,381			290,331			1,823,084	
	_											
July	118,487	118,415	0.1%	11,269	11,186	0.7%	24,416	23,225	5.1%	154,173	152,827	0.9%
August	122,757	122,460	0.2%	11,150	11,404	-2.2%	26,461	25,655	3.1%	160,368	159,518	0.5%
September	113,230	115,950	-2.3%	10,061	10,869	-7.4%	24,138	24,386	-1.0%	147,430	151,206	-2.5%
October	118,933	118,433	0.4%	10,887	11,330	-3.9%	25,157	25,919	-2.9%	154,977	155,682	-0.5%
November	112,912	114,155	-1.1%	10,696	10,930	-2.1%	23,570	24,265	-2.9%	147,179	149,350	-1.5%
December	114,331	114,412	-0.1%	10,937	11,066	-1.2%	23,219	23,160	0.3%	148,487	148,638	-0.1%
January	116,921	117,241	-0.3%	11,257	11,329	-0.6%	24,609	24,137	2.0%	152,787	152,707	0.1%
February	106,227	106,574	-0.3%	10,140	10,171	-0.3%	23,029	21,894	5.2%	139,395	138,639	0.5%
March	116,241	118,085	-1.6%	10,974	11,328	-3.1%	24,058	25,164	-4.4%	151,273	154,577	-2.1%
April		115,900			10,896			23,901			150,697	
Мау		120,659			11,105			24,948			156,711	
June		118,089			10,768			23,677			152,534	

# **Total Hours**

	N	letroBus		N	letroLink		С	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	382,120	384,141	-0.5%	33,038	33,966	-2.7%	80,994	78,744	2.9%	496,151	496,851	-0.1%
2nd Qtr YTD	755,657	758,361	-0.4%	66,131	67,521	-2.1%	160,356	157,636	1.7%	982,144	983,518	-0.1%
3rd Qtr YTD	1,121,773	1,127,411	-0.5%	99,080	100,837	-1.7%	237,119	233,996	1.3%	1,457,972	1,462,243	-0.3%
Full year		1,509,796			134,102			315,199			1,959,097	
July	127,746	127,360	0.3%	11,463	11,360	0.9%	26,774	24,909	7.5%	165,983	163,628	1.4%
August	132,374	131,928	0.3%	11,341	11,574	-2.0%	28,466	27,649	3.0%	172,181	171,151	0.6%
September	122,000	124,854	-2.3%	10,234	11,032	-7.2%	25,754	26,186	-1.6%	157,988	162,072	-2.5%
October	128,405	127,701	0.6%	11,082	11,234	-1.4%	28,033	27,778	0.9%	167,520	166,713	0.5%
November	121,860	123,084	-1.0%	10,890	11,092	-1.8%	26,131	26,280	-0.6%	158,881	160,456	-1.0%
December	123,272	123,434	-0.1%	11,121	11,230	-1.0%	25,198	24,834	1.5%	159,591	159,497	0.1%
January	126,156	126,558	-0.3%	11,452	11,497	-0.4%	26,360	25,956	1.6%	163,968	164,011	0.0%
February	114,604	115,035	-0.4%	10,320	10,322	0.0%	24,629	23,419	5.2%	149,552	148,777	0.5%
March	125,357	127,456	-1.6%	11,177	11,496	-2.8%	25,774	26,985	-4.5%	162,308	165,938	-2.2%
April		124,994			11,058			26,748			162,800	
May		130,124			11,277			27,909			169,309	
June		127,268			10,930			26,546			164,744	

# **Operating Expense by Mode**

	Ν	letroBus		M	letroLink		С	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	\$45,275,933	\$42,391,453	6.8%	\$19,354,261	\$20,257,939	-4.5%	\$6,887,879	\$6,619,848	4.0%	\$71,518,073	\$69,269,240	3.2%
2nd Qtr YTD	\$89,135,218	\$85,137,490	4.7%	\$39,267,380	\$39,899,695	-1.6%	\$13,542,223	\$13,451,884	0.7%	\$141,944,821	\$138,489,069	2.5%
3rd Qtr YTD	\$135,351,133	\$129,475,661	4.5%	\$61,383,759	\$56,722,297	8.2%	\$20,789,216	\$20,331,869	2.2%	\$217,524,108	\$206,529,827	5.3%
Full year		\$170,676,996			\$80,033,495			\$27,208,996			\$277,919,487	

1st Qtr	\$45,275,933	\$42,391,453	6.8%	\$19,354,261	\$20,257,939	-4.5%	\$6	6,887,879	\$6,619,848	4.0%	\$71,518,073	\$69,269,240	3.2%
2nd Qtr	\$43,859,284	\$42,746,037	2.6%	\$19,913,120	\$19,641,756	1.4%	\$6	654,344	\$6,832,036	-2.6%	\$70,426,748	\$69,219,829	1.7%
3rd Qtr	\$46,215,916	\$44,338,171	4.2%	\$22,116,379	\$16,822,602	31.5%	\$7	,246,993	\$6,879,985	5.3%	\$75,579,288	\$68,040,758	11.1%
4th Qtr		\$41,201,335			\$23,311,198				\$6,877,127			\$71,389,660	

FY 2018 contains audited amounts

# **Unscheduled Absenteeism**

	(	Operators		Ma	aintenance	•	Fac	ility Suppo	ort		Total	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	3.5%	4.1%	-0.5%	2.4%	2.4%	-0.1%	1.2%	2.3%	-1.1%	3.1%	3.6%	-0.5%
2nd Qtr YTD	3.7%	3.8%	-0.1%	2.6%	2.7%	-0.2%	1.5%	2.2%	-0.7%	3.3%	3.4%	-0.2%
3rd Qtr YTD	3.5%	3.6%	0.0%	2.3%	2.3%	0.0%	2.0%	2.0%	0.0%	3.2%	3.2%	0.0%
Full year		3.5%			2.3%			1.8%			3.1%	
July	3.5%	5.3%	-1.8%	1.9%	2.0%	-0.1%	1.2%	2.2%	-1.1%	3.0%	4.4%	-1.4%
August	3.4%	3.4%	0.0%	2.5%	2.5%	0.0%	1.0%	2.5%	-1.4%	3.0%	3.2%	-0.1%
September	3.8%	3.5%	0.2%	2.8%	2.9%	-0.1%	1.4%	2.2%	-0.8%	3.4%	3.3%	0.1%
October	3.8%	3.9%	-0.1%	3.2%	3.2%	0.0%	0.9%	2.8%	-1.9%	3.4%	3.6%	-0.3%
November	3.8%	3.7%	0.0%	3.1%	2.4%	0.7%	1.9%	2.2%	-0.3%	3.5%	3.4%	0.1%
December	3.9%	3.1%	0.9%	2.0%	3.4%	-1.4%	2.5%	1.2%	1.3%	3.5%	2.9%	0.6%
January	3.2%	2.9%	0.4%	1.8%	1.8%	0.0%	4.1%	2.0%	2.1%	3.1%	2.6%	0.5%
February	3.6%	3.3%	0.2%	1.8%	1.3%	0.5%	2.7%	2.1%	0.6%	3.2%	2.9%	0.3%
March	3.1%	3.2%	-0.1%	1.3%	1.6%	-0.2%	2.5%	0.6%	1.9%	2.7%	2.6%	0.1%
April		3.1%			2.2%			1.4%			2.8%	
Мау		3.4%			2.7%			1.4%			3.1%	
June		3.4%			1.9%			1.2%			2.9%	

# **Gateway Arch**

	Income Before Depreciation and Transfers				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	\$1,360,112	\$510,910	166.2%		
2nd Qtr YTD	\$1,415,043	\$398,392	255.2%		
3rd Qtr YTD	\$1,033,995	\$73,653	1303.9%		
Full Year		\$1,134,366			

	Tram Ridership				
Month	FY 2019	FY 2018	Change		
July	152,640	105,926	44.1%		
August	117,330	103,844	13.0%		
September	67,971	59,166	14.9%		
October	65,668	58,015	13.2%		
November	48,338	44,740	8.0%		
December	17,356	38,006	-54.3%		
January	3,043	19,270	-84.2%		
February	26,771	27,595	-3.0%		
March	79,544	76,902	3.4%		
April		62,728			
Мау		82,074			
June		121,310			

	Tram Ridership				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	337,941	268,936	25.7%		
2nd Qtr YTD	469,303	409,697	14.5%		
3rd Qtr YTD	578,661	533,464	8.5%		
Full Year		799,576			

# **Riverfront Attractions**

	Riverboat Passengers				
Month	FY 2019	FY 2018	Change		
July	33,008	29,632	11.4%		
August	20,684	19,641	5.3%		
September	14,048	10,885	29.1%		
October	7,798	8,521	-8.5%		
November	3,085	2,193	40.7%		
December	924	258	258.1%		
January	-	-	0.0%		
February	-	-	0.0%		
March	2,653	5,419	-51.0%		
April		7,462			
Мау		13,863			
June		21,714			

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	67,740	60,158	12.6%
2nd Qtr YTD	79,547	71,130	11.8%
3rd Qtr YTD	82,200	76,549	7.4%
Full Year		119,588	

	Income (Loss) Before Depreciation				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	\$689,012	\$579,813	18.8%		
2nd Qtr YTD	\$573,974	\$494,735	16.0%		
3rd Qtr YTD	\$261,703	\$185,370	41.2%		
Full Year		\$446,690			

	Riverboat Cruises				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	516	444	16.2%		
2nd Qtr YTD	629	556	13.1%		
3rd Qtr YTD	650	611	6.4%		
Full Year		1,019			

	Riverboat Days of Operation				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	90	92	-2.2%		
2nd Qtr YTD	152	155	-1.9%		
3rd Qtr YTD	163	182	-10.4%		
Full Year		273			

# St. Louis Downtown Airport

	Fuel Sales in Gallons				
Month	FY 2019	FY 2018	Change		
July	159,005	156,971	1.3%		
August	167,513	170,223	-1.6%		
September	169,339	138,777	22.0%		
October	152,810	156,593	-2.4%		
November	122,316	133,282	-8.2%		
December	115,736	133,469	-13.3%		
January	136,600	133,453	2.4%		
February	103,724	93,399	11.1%		
March	123,599	166,453	-25.7%		
April		147,524			
Мау		136,585			
June		171,795			

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	495,857	465,971	6.4%
2nd Qtr YTD	886,719	889,315	-0.3%
3rd Qtr YTD	1,250,642	1,282,620	-2.5%
Full Year		1,738,524	

	Income (Loss) Before Depreciation				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	\$3,323	\$36,109	-90.8%		
2nd Qtr YTD	\$82,740	\$37,617	120.0%		
3rd Qtr YTD	\$131,150	\$89,854	46.0%		
Full year		\$107,893			

	Aircraft Movements		
Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	24,381	26,051	-6.4%
2nd Qtr YTD	50,026	48,595	2.9%
3rd Qtr YTD	71,819	67,770	6.0%
Full Year		94,034	

	Average Based Aircraft		
Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	305	315	-3.4%
2nd Qtr YTD	308	313	-1.6%
3rd Qtr YTD	309	313	-1.5%
Full Year		312	

# **St. Louis Regional Freightway**

### Net Income (Loss)

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	(\$184,786)	(\$172,314)	-7.2%
2nd Qtr YTD	(\$316,627)	(\$257,871)	-22.8%
3rd Qtr YTD	(\$470,625)	(\$457,593)	-2.8%
Full Year		(\$778,786)	

Quarter	FY 2019	FY 2018	Change
1st Qtr	(\$184,786)	(\$172,314)	-7.2%
2nd Qtr	(\$131,842)	(\$85,557)	-54.1%
3rd Qtr	(\$153,998)	(\$199,721)	22.9%
4th Qtr		(\$321,192)	

# **Executive Services**

### Income (Loss) Before Depreciation

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	\$366,768	\$232,826	57.5%
2nd Qtr YTD	\$287,706	\$153,057	88.0%
3rd Qtr YTD	\$353,613	\$136,939	158.2%
Full Year		\$322,860	

Quarter	FY 2019	FY 2018	Change
1st Qtr	\$366,768	\$232,826	57.5%
2nd Qtr	(\$79,062)	(\$79,769)	0.9%
3rd Qtr	\$65,907	(\$16,118)	508.9%
4th Qtr		\$185,921	

## Definitions

### Transit

### **Customer complaint**

Passenger or general public dissatisfaction expressed to Customer Service by phone call, letter or email for which there is no immediate, satisfactory explanation; includes operator behavior, service, equipment maintenance or suitability, or other concerns. System customer complaints have been restated to include complaints not specifically related to an operating facility.

### Expense

Excludes depreciation, amortization, debt expense and the 2% sheltered workshop pass-through. Allocations by mode are based on a management-developed model. (See also "Operating Expense.")

### Failure

Metro Call A Ride: Revenue service interruption whereby a vehicle is unable to complete the assigned run and must be removed from service because of a mechanical, wheelchair lift, or other equipment failure. Road hazard tire failures, vandalism, accidents, and other failures not related to maintenance of vehicles are not reported.

MetroLink: Revenue service interruption whereby a train is delayed by five minutes or more or removed from service for mechanical reasons.

### **Farebox recovery**

Passenger revenue as a percent of operating expense.

### Fleet size

Number of revenue vehicles at the end of the reporting period.

### **On-time performance**

<u>MetroBus and MetroLink</u>: A trip is considered "on-time" if the vehicle departs within the time frame of 59 seconds before schedule or arrives within 4:59 minutes after schedule.

<u>Metro Call-A-Ride</u>: Appointments are made giving the passenger an estimated arrival time. A trip is considered on-time if arrival for the appointment is within 20 minutes before or after the appointment time.

### **Operating expense**

Expense less leases and rentals, which is a National Transit Database definition. Allocations by mode are based on National Transit Database instructions which are different than the management-developed cost allocation model. (See also "Expense.")

### **Passenger boardings**

Includes original revenue vehicle boardings and all transfers based on bus farebox counts, MetroLink ridership modeling using Automatic Passenger Counter (APC) technology, and actual Call-A-Ride passengers.

### Transit

#### Passenger injury

Physical harm or alleged physical harm to a passenger or bystander involved in an Agency accident. One vehicle accident may result in multiple injuries.

### **Revenue hours**

Time that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

### **Revenue miles**

Distance that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

### **Revenue recovery**

Passenger revenue, Transit Management Association revenue, and paratransit contractual revenue as a percent of expense.

### Ridership

Total passenger boardings.

### Roadcall

MetroBus revenue service interruption whereby the vehicle is delayed because of mechanical, tire, farebox, wheelchair life or other equipment failure. A delay is not counted as a roadcall unless the delay is five minutes or more.

### Subsidy

Subsidy as reported on "System Profile" - Expense less operating revenue except federal, state and local assistance. Subsidy as reported on "Peer Performance - System" - Operating expense less passenger revenue.

### **Total hours**

Revenue hours plus deadhead hours (e.g., from the facility to the start of a revenue trip).

### **Total miles**

Revenue miles plus deadhead miles (e.g., from the facility to the start of a revenue trip).

### **Unscheduled absenteeism**

Operator, mechanic and facility support sick time and unauthorized leave as a percent of current staffing, excluding overtime.

### Vehicle accident

Incident in which an Agency vehicle makes physical contact with another vehicle, a fixed object or a person. It also includes derailments or leaving the road.

### Vehicle miles

For MetroBus and Call-A-Ride, total miles and vehicle miles are the same. For MetroLink, total mileage for each car of a two-car train is included.
# **Non-Transit**

#### Aircraft movement

Takeoff or landing recorded by the tower. Movements when the tower is closed are not included.

#### Airport fuel sales (gallons)

Number of gallons of aviation fuel delivered to the fixed base operators.

#### Arch tram ridership

Number of adult and child tickets sold.

## **Based aircraft**

Average number of aircraft stored in owned or leased hangers or outside ramps. Quarterly, the amount represents the average of the monthend counts.

#### **Riverfront Attractions**

Includes the Gateway Arch Riverboats and bike rentals, operated by Metro, and a heliport owned by Metro but operated under contract by another party.



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Open Session Item 21

# Memorandum



# To: Audit, Finance and Administration Committee

From: Gregory A. Smith Vice President Purchasing, Materials Management and Supplier Diversity

**Date:** April 16, 2019

# Subject: Quarterly Procurement Activity Report Third Quarter Fiscal Year 2019

BSD Board Policy Chapter 50 Section 010 Paragraph N.3 requires that we provide quarterly reports to the Board relating to procurement activities, which exceed \$100,000, including contract modifications and award of options. The report format that has been used the past several years includes the key sections that are explained below.

#### Section 1 – Non-Competitive Procurement Trend

Federal regulations and Board Policy require that all procurements be conducted in a manner which fosters full and open competition. In certain instances however, competition is not feasible or practical. This section of the report summarizes the trend and relationship of non-competitive spend to total spend. All individual non-competitive contract awards exceeding \$100,000 are presented to the Board of Commissioners for approval prior to award. Other non-competitive expenditures must be approved by the appropriate Division Vice President, the Vice President of Procurement, and the President and CEO prior to award.

# Section 2 – Procurement Contract Awards

This report lists all major (>\$100,000) contract awards during the reporting period and the relevant contract information for each. Information in this report is now listed in descending contract dollar value as requested previously by the Committee.

# **Section 3 – Contract Modifications**

This report lists all contract modification actions executed during the period where the total revised contract amount exceeds \$100,000. Contract modifications include changes to contract scope, exercise of options and extensions, or other actions effecting the contract term. Information in this report is listed in descending contract dollar value as requested previously by the Committee.

# Section 4 – Davis Bacon Act Projects

The Davis Bacon Act requires that all construction contracts financed with Federal assistance contain provisions requiring that all laborers and mechanics employed by the contractors or subcontractors to work on the project must be paid wages not less than those established for the area by the Secretary of Labor. The contractors listed in this section submit weekly "certified payrolls" to BSD, which we monitor in accordance with the regulatory requirements.

## **Section 5 – Procurement Card Administration**

BSD's Procurement Department administers a Procurement Card Program, which provides a means for cardholders to procure low-dollar goods and services independently. This program reduces the administrative burden of processing Purchase Orders and Check Requests for small dollar purchases (typically less than \$2500). The report included in this section details the overall volume of transactions and information related to procedural violations and administrative actions on those violations.

Please feel free to contact me with any suggestions, questions, or information requests that you may have.

#### Procurement Activity Report Non-Competitive Procurement Trend Third Quarter FY2019

Third Quarter 2019 Non-Competitive Procurements totaled \$2,535,224 or 5.3% of total Purchase Order Commitment volume of \$48,130,687.



Rolling last 12 months Non-Competitive Procurements totaled \$9,979,466 or 8.7% of total Purchase Order Commitment volume of \$114,238,996.



#### NEW CONTRACT AWARDS EXCEEDING \$100,000 JULY1, 2018 - MARCH 31, 2018

<u>Number</u>	<u>Rev</u>	<u>Description</u>	Туре	<u>Order Date</u>	<u>Supplier</u>	<u>Amount</u>	<u>Buyer</u>	<u>Closure Status</u>	DBE Goal
60589	0	Sole Source-Scheidt & Bachmann-Fare Collection Software Support- Five Year Contract, Period of Performance August 1, 2018 - July 31, 2023	Contract Purchase Agreement	7/17/18	SCHEIDT & BACHMANN USA, INC	\$ 1,648,000.00	Johnson, Theresa	Open	0
61286	0	19-SB-105412-MD Switch Replacement/Upgrade, Base Year 1 Period of Performance September, 2018 to September, 2019	Standard Purchase Order	9/20/18	WORLD WIDE TECHNOLOGY HOLDING, LLC	\$ 1,223,817.00	Dillard, Marian Denise	Open	0
61379	0	Arch Transportation System Tram Mechanics and Materials; FY19 - July 2018 through June, 2019	Standard Purchase Order	9/28/18	NATIONAL PARK SERVICE	\$ 1,135,590.00	Dillard, Marian Denise	Open	0
61538	2	19-SB-105376-CB MO Ground Maintenance & Landscaping Services, Three Base Years and Two Option Years, Period of Performance Oct. 15, 2018 - Oct. 14, 2021	Contract Purchase Agreement	10/10/18	BLUEGRASS LAWNCARE OF ST. LOUIS, LLC	\$ 861,315.00	Bonds, Charcita M	Open	7%
61873	0	18-SB-105065-CB IL Ground Maintenance & Landscaping Services,Three Base Years and Two Option Years, Period of Performance Nov. 1, 2018 - Oct. 31, 2021	Contract Purchase Agreement	11/1/18	IDEAL LANDSCAPE GROUP	\$ 494,193.00	Bonds, Charcita M	Open	7%
62197	0	18-RFP-105106-DGR Skinker Bridge Rehabilitation Design, Two Base Years, Period of Performance December, 2018 through December, 2020	Contract Purchase Agreement	11/29/18	STV INCORPORATED	\$ 491,076.36	Ramsay, David George	Open	14%
62285	2	18-RFP-105082-DR - Vision Insurance Services - Period of Performance: Three Base Years and Two Option Years Period of Performance January 1, 2019 - December 3, 2022	Contract Purchase Agreement	12/6/18	EYEMED VISION CARE	\$ 422,194.37	Rowey, Deborah M	Open	0
63407	0	18-SB-105225-CB Brent Oil & Water Separator-Period of Performance March 21, 2019 - November 30, 2019	Standard Purchase Order	3/11/19	HARLAN COMPANY (THE)	\$ 404,800.00	Bonds, Charcita M	Open	8%
61621	0	18-RFP-105058-CG Independent Audit Services, Three Base Years and Two Option Years, Period of Performance December 16, 2018 - December 15, 2023	Contract Purchase Agreement	10/16/18	RUBIN BROWN LLP	\$ 387,615.00	Gates, Carol Renee	Open	10%
61437	0	Chassis, Freightliner 114SD/2019- Bucket / Boom Truck with Rail Gear	Standard Purchase Order	10/3/18	CTEC HOLDING CO LLC	\$ 383,562.00	Howard, Bryan L	Open	0%
61209	0	Sole Source Transit Master Annual Maintenance Agreement 07 01 18 - 06 30 19	Contract Purchase Agreement	9/12/18	TRAPEZE SOFTWARE GROUP	\$ 352,217.00	Johnson, Theresa	Open	0

#### NEW CONTRACT AWARDS EXCEEDING \$100,000 JULY1, 2018 - MARCH 31, 2018

<u>Number</u>	<u>Rev</u>	Description	Туре	Order Date	<u>Supplier</u>	<u>Amount</u>	<u>Buyer</u>	Closure Status	DBE Goal
62916	0	19-SB-105471-DGR DeBaliviere Facility Masonry Repair Period of Performance Feb, 2019 through Aug, 2019.	Contract Purchase Agreement	2/4/19	WESTERN WATERPROOFING CO	\$ 327,337.00	Ramsay, David George	Open	5%
63743	0	19-SB-GSAGS5F303DA-CA BSD Storage Refresh	Standard Purchase Order	3/28/19	SECURE DATA TECHNOLOGIES, INC.	\$ 320,376.40	Gates, Carol Renee	Open	0
60646	0	18-SB-105089-CB Feeder Wire Rehabilitation & Substation Watrproofing at MO-05, Period of Performance July 24, 2018 - December 7, 2018	Standard Purchase Order	7/23/18	WISSEHR ELECTRIC, INC	\$ 318,880.00	Bonds, Charcita M	Open	15%
60412		18-RFP-104933-DR Gateway Arch Public Relations / Communication Agency Services, Three Base Years and Two Option Years - Period of Performance October 24, 2018 - October 23, 2023	Contract Purchase Agreement	7/10/18	COMMON GROUND PUBLIC RELATIONS	\$ 300,000.00	Rowey, Deborah M	Open	21%
61557	0	18-RFQ-105523-BH Winter Storm Supplies	Standard Purchase Order	10/12/18	KIRKWOOD MATERIAL SUPPLY, INC.	\$ 240,750.00	Howard, Bryan L	Open	0
62832	0	19-RFQ-105638-SG Food, Beverage, Produce, and Supply Items for the Gateway Riverboats/Dock Period of performance January 1, 2019 - December 31, 2019	Standard Purchase Order	1/24/19	US FOODSERVICE INC	\$ 200,500.00	Griffin, Sandra P	Open	0
62081	0	18-RFP-105175-CB BSD Facility Pavement Maint & Mgmt Program, Period of Performance Dec. 1, 2018 - Sept. 30, 2019	Standard Purchase Order	11/16/18	THOUVENOT WADE AND MOERCHEN INC	\$ 194,922.71	Bonds, Charcita M	Open	7%
62200	0	19-RFQ-105523-BH Winter Supplies For Yr 2018 Period of Performance January 1, 2019 - April 30, 2019	Standard Purchase Order	11/30/18	GUNTHER SALT COMPANY	\$ 172,000.00	Howard, Bryan L	Open	0
63209	0	19-SB-105737-CB, Pedestrian Access Control-Period of Performance 2/26/2019 - 5/10/2019	Standard Purchase Order	2/26/19	RAINERI CONSTRUCTION, LLC	\$ 142,650.00	Bonds, Charcita M	Open	10%
62059	0	19-SB-105616-DH Project 2069 Batteries and Chargers One time buy	Standard Purchase Order	11/15/18	MATTHEW L. NAVARRO	\$ 131,600.00	Hill, Diana L	Open	100%
62787	0	Robert Half Financial Consultant Kathy Klevorn Period of Performance January 1, 2019 - March 31, 2019	Standard Purchase Order	1/18/19	ROBERT HALF INTERNATIONAL INC	\$ 130,104.00	Gates, Carol Renee	Open	0
62485	0	19-RFQ-105763-CB Purchase of Unleaded Gasoline, Performance Period January 1, 2019 - March 31, 2019	Standard Purchase Order	12/20/18	PETROLEUM TRADERS CORPORATION	\$ 125,475.30	Bonds, Charcita M	Open	0

#### NEW CONTRACT AWARDS EXCEEDING \$100,000 JULY1, 2018 - MARCH 31, 2018

<u>Number</u>	<u>Rev</u>	Description	<u>Type</u>	Order Date	Supplier	<u>Amount</u>	<u>Buyer</u>	<u>Closure Status</u>	DBE Goal
62593	0	19-SB-105462-TJ Missouri Yards & Shop Facility Cleaning,Three Year Base with Two Option Years , Period of Performance February 4, 2019 - February 5, 2024	Contract Purchase Agreement	1/4/19	STEELO CLEANING LLC	\$ 119,999.80	Johnson, Theresa	Open	10%
63360	0	19-RFQ-105901-DR ERP Analyst II - Period of Performance - March 19, 2019 - October 3, 2019	Standard Purchase Order	3/6/19	RANDSTAD NORTH AMERICA, LP	\$ 119,600.00	Dillard, Marian Denise	Open	0
60538	0	18-SB-105249-CB Union Station Tunnel Asbestos Abatement, Period of Performance 7/16/2018 thru 10/12/2018	Standard Purchase Order	7/12/18	MIDWEST ASBESTOS ABATEMENT CORP	\$ 118,880.00	Bonds, Charcita M	Open	0
62833	0	19-RFQ-105638-SG Food, Beverage, Produce, and Supply Items for the Gateway Riverboats/Dock Period of performance January 1, 2019 - December 31, 2019	Standard Purchase Order	1/24/19	SYSCO ST LOUIS LLC	\$ 114,000.00	Griffin, Sandra P	Open	0
62678	2	19-RFQ-105621-FP Conduct Healthcare Internal Audit January 15, 2019 - January 14, 2020	Standard Purchase Order	1/10/19	BROWN SMITH WALLACE LLC	\$ 111,935.00	Paronish, Francis J Jr	Open	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend ed	# of Extension to Date
13-RFP-5980-SG		16	Security & Fare Enforcement Services	Additional Funds/180 Day Extension	Securitas Security Services USA, Inc.	10%	\$ 3,235,705	\$ 23,672,393	03/06/19	\$ 4,971,414	\$ 31,879,512	Operations	180	2
13-RFP-5949-DH			Communications System Agreement	Change Order	Motorola Solutions, Inc.	0%	\$ 13,000,000	\$ (346,837)	01/08/19	\$ 346,837	\$ 13,000,000	MO-05-0028 MO-90-X231 Prop M SCCTD	0	0
18-RFP-103593-DGR		2	CM/GC for Union Station Tunnel	Additional Funds	Kiewit Infrastructure Company	20%	\$ 241,944	\$ 9,935,750	02/14/19	\$ 1,487,000	\$ 11,664,694	MO-90-X296 & Prop M	0	0
18-RFP-103593-DGR		1	CM/GC for Union Station Tunnel	Incorporate Early Work Packages	Kiewit Infrastructure Company	19.5%	\$ 241,944	\$-	01/24/19	\$ 9,935,750	\$ 10,177,694	MO-90-X296, MO-95-X257 & Prop M	0	0
14-SB-99550-SM/CG		6	MetroLink Station Cleaning	Change in Scope	Katsam Enterprises	15%	\$ 5,770,470	\$ 4,030,079	03/26/19	\$ 143,620	\$ 9,944,168	Operations	0	0
15-RFP-101355-DR		2	Medical ASO & Stop Loss Coverage (Employment Assistance Program (EAP) Services)	Option Yr 1	Cigna Health and Life Insurance and Cigna Behavioral Health	0%	\$ 3,721,760	\$ 1,000	03/08/19	\$ 1,349,191	\$ 5,071,951	Operations	0	0
17-RFP-103314-DGR		2	Union Station Tunnel Rehabilitation Design	Change in Scope	Modjeski & Masters, Inc.	10%	\$ 4,432,067	\$ 71,203	01/30/19	\$ 99,233	\$ 4,602,503	MO 54-0001 and Prop M	0	0
13-RFP-5975-SS/MD		4	Rebranding the Gateway Arch Riverfront CityArchRiver (CAR) Jefferson National Expansion Memorial (JNEM)	Additional Funds/180 Day Extension	Dovetail Inc.	15%	\$ 993,750	\$ 1,386,500	03/19/19	\$ 208,618	\$ 2,588,868	Jefferson National Expansion Memorial (JNEM)	180	1
17-SB-104151-DGR		1	Boyle Avenue Station & CWE Platform Extension Package 2 - Track	Additonal Funds	Railworks Track Services, Inc.	7%	\$ 1,808,394	\$ -	03/25/19	\$ 92,761	\$ 1,901,155	FTA Grant # MO-79-X004 & Cortex	0	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	0	Original Contract Amount	Value of vious Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend ed	# of Extension to Date
16-RFP-102111-CG		2	On Call GEC Services/Multiple Disciplines	Option Yr 2	Jacobs Engineering	0%	\$	500,000	\$ 1,000,000	03/21/19	\$-	\$ 1,500,000	Various per Task Order	0	0
12-RFP-5919-MM		9	Downtown Transfer Center	Administrative Services	Arcturis	15%	\$	558,657	\$ 518,744	01/16/19	\$ 44,451	\$ 1,121,852	FTA Grant # MO-90-X296 and Prop M	0	0
14-RFP-99505-DR		2	Voluntary Critical Illness and Accident Insurance Program	Option Yr 2	Allstate Benefits	0%	\$	541,453	\$ 28,000	01/14/19	\$ 482,500	\$ 1,051,953	Operations	0	0
15-RFP-101101-VH-MD		2	Metro Cell Phone Services	Additional Funds/90 Day Extension	Sprint Solutions	0%	\$	432,000	\$ 432,000	03/15/19	\$ 54,000	\$ 918,000	Operations	90	1
17-SB-104152-CB		4	Boyle Avenue & Central West End Signals	Change in Scope	Wissenhr Electrical Contractors	0%	\$	726,787	\$ 87,120	03/01/19	\$ 101,540	\$ 915,448	FTA: #MO-79- X004 & CORTEX	0	0
17-SB-104152-CB		3	Boyle Avenue & Central West End - Signals	Incorporate PCRs	Wissehr Electrical Contractors	0%	\$	726,787	\$ 70,702	01/17/19	\$ 16,418	\$ 813,907	FTA: MO-05- 0028, MO-54- 0001 & MO-90- X204	0	0
17-SB-103880-DAB		1	Call-A-Ride Van Cleaning Service	Option Yr 1	MERS Goodwill	12%	\$	523,932	\$ -	03/08/19	\$ 261,966	\$ 785,898	Operations	0	0
18-SB-104767-CG		2	Fire Extinguisher Services	Additional Funds	Weber Fire & Safety	0%	\$	592,296	\$ 47,915	03/20/19	\$ 15,970	\$ 656,181	Operations	0	0
16-SB-102814-TJ		4	North County Transit Center Cleaning	Additional Funds	MERS Goodwill	10%	\$	140,483	\$ 397,065	02/26/19	\$ 34,728	\$ 572,276	Operations	0	0
16-RFP-102791-CG		1	On Call GEC Services/Traction Power Engineering Services	Option Yr 1	STV Inc.	0%	\$	300,000	\$ -	03/22/19	\$ 100,000	\$ 400,000	Various per Task Order	0	0
17-RFP-103834-CG		3	e-Builder Software	Option Yr 2	e-Builder, Inc.	0%	\$	206,605	\$ 116,585	02/06/19	\$ 75,835	\$ 399,025	Operations	0	0
18-SB-104776-DGR		2	JNEM Site Signage	Additional Funds	The Harlan Company	0%	\$	316,900	\$ -	03/25/19	\$ 69,084	\$ 385,984	JNEM Beneficial Fund	0	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend ed	
18-SB-105089-CB		2	Feeder Wire Rehabilitation & Substation Waterproofing at MO-05	Remove Underground Obstruction	Wissehr Electrical Contractors	15%	\$ 318,800	\$ -	01/28/19	\$ 10,557	\$ 329,357	FTA MO-05- 0028 & Prop M	90	1
18-SB-105089-CB		з	Feeder Wire Rehabilitation & Substation Waterproofing at MO-05	Time Extension	Wissehr Electric	15%	\$ 318,800	\$ 10,557	03/06/19	\$-	\$ 329,357	FTA MO-90- X231 & Prop M	90	1
15-RFP-101423-SG		5	Temporary Employee Services for Quality Control Observation (Spotter)	Additional Funds	Above All Personnel	0%	\$ 50,650	\$ 245,950	03/19/19	\$ 19,350	\$ 315,950	Operations	0	0
16-RFP-102399-VH/MD		1	On-Call GEC Track Engineering Services	Option Yr 1	STV Inc.	0%	\$ 300,000	\$ -	01/28/19	\$ -	\$ 300,000	Operations	0	0
16-RFP-102385-VH/MD		1	On-Call GEC Communication Engineering Services	Option Yr 1	HNTB Corporation	0%	\$ 300,000	\$-	01/28/19		\$ 300,000	Operations	0	0
13-RFP-5991-DR/VH/MD	7a	1	On-Call Information Technology Consulting Services	Additional Funds/Time Extension	Randstad Technologies	0%	\$ 150,000	\$-	03/05/19	\$ 97,440	\$ 247,440	Operations	180	1
16-RFP-102111-CG	16	1	On Call GEC Services/Multiple Disciplines - Task Order 16	Additional Services	Jacobs Engineering	0%	\$ 86,853	\$ O	02/15/19	\$ 62,464	\$ 149,318	MO-54- 001/Prop M	0	0
17-RFP-104212-CG		2	Consulting and Design Services for BSD 2018 Annual Report	Additional Funds	Falk Harrison, Inc.	0%	\$ 63,024	\$ 49,999	03/18/19	\$ 8,716	\$ 121,740	Operations	0	0
N/A		1	Professional Services Contractor Agreement for Jefferson National Expansion Memorial between BSD & TR Advisors	30 Day Extension	TR Advisors Tara Ann Rath	0%	\$ 105,000	\$ -	01/09/19	\$-	\$ 105,000	Jefferson National Expansion Memorial Beneficial Fund	30	1

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend ed	# of Extension to Date
N/A		2	Professional Services Contractor Agreement for Jefferson National Expansion Memorial between BSD & TR Advisors	No Cost Time Extension	RE Advisors (Tara Ann Rath)	0%	\$ 105,000	\$-	02/05/19	\$-	\$ 105,000	N/A	60	2
16-RFP-102793-VH/MD		1	On-Call GEC Signal Engineering Services	Option Yr 1	Rio Grande Pacific Technology, Inc.	0%	\$ 100,000	\$-	02/08/19	\$-	\$ 100,000	Operations	0	0

# Prevailing Wage Report Fiscal Year 2019 January 2019 - March 2019

<b>Project:</b> 16-SB-1023	02360-CB METRO DOWNTOWN TRANSIT CENTER - FTA GRANT NO# MO-04-0013; MO-90-X296; MO-95-X261											
Project Control ID:		Is Communi	ty Hiring Goal a Requ	iremen	t: No							
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontra	ctor	Sub Sub Subcontractor							
3148948888												
KCI Construction		Start Date: 0 Contract Amount: \$		End	10/03/2017							
10315 Lake Bluff Drive , St. Louis , MO 63123												
	314.535.6063 Acme Glass		Start Data: 02/15/201	-								
	Actile Glass		Start Date: 02/15/201	/								
	6369490605											
	ACOUSTICAL CEILINGS INC		Start Date: 05/01/201	7								
	3147766686											
	Allied Waterproofing Company,	Inc.	Start Date: 03/01/201	7								
	636-937-7500 Blakely Sheet Metal, LLC		Start Date: 02/01/201	7								
	6362835031											
	C2 Service Group		Start Date: 05/01/201	8								
	3142925069											
	Coatings Unlimited		Start Date: 09/28/201	8								
	214 741 1727											
	314-741-1637 Control Line, Inc.		Start Date: 07/01/201	7								

636-343-5769 CR Painting and More, Inc	Start Date: 06/15/2017
3144862038 D&L Painting and Drywall, LLC	Start Date: 03/01/2017
3145341030 David Mason & Associates	Start Date: 05/01/2018
3142003550 Enterprise Industrial Construction	Start Date: 07/15/2016
314-329-9300 Flooring Systems	Start Date: 06/01/2017
314-892-7622 Gateway Fire Protection Systems, Inc	Start Date: 05/01/2017
3149977440 GEOTECHNOLOGY, INC.	Start Date: 06/01/2016
6364091115 Hawkins Construction & Flatwork Contracting	Start Date: 07/21/2017
3145346664 ICS CONSTRUCTION SERVICES	Start Date: 06/01/2017
314-658-5203 Kaemmerlen Electric Company	Start Date: 04/25/2016
3148723400 KMEIER Roof Systems, Inc	Start Date: 01/02/2017

618-277-4280	NC	Start Data: 0(/01/2010	
MAYER LANDSCPAING	NC	Start Date: 06/01/2016	
3148431000			
Merlo Plumbing Co Inc		Start Date: 09/19/2016	
3143618090			
MISSOURI TERRAZZO		Start Date: 12/01/2016	
8477053863			
Penn Services LLC		Start Date: 11/01/2016	
6363494990			
RF MEEH CO		Start Date: 04/15/2017	
3146441666			
Scally Waterproofing		Start Date: 11/20/2016	
5733925554			
SURECUT LAWNCARE L	LC	Start Date: 03/01/2017	
(636) 970-2710			
XL Contracting Inc.		Start Date: 07/01/2016	
	214 524 1020		
	314-534-1030 DAVID MASON & ASSOC		Start Date: 08/01/2016
			act Amount: <b>\$0.00</b>
Project: 17-SB-103454-CB ELEVATOR RE	HAB - 8 UNITS - MO (FTA		
Project Control ID:		y Hiring Goal a Requiremen	
Prime Contractor Subcontractor	Sub Subcontractor	Sub Sub Subcontractor	Sub Sub Subcontractor
3148902351			
THE HARLAN COMPANY	Start Date: 05	/26/2017 End	07/31/2018

1515 PAGE INDUSTRIAL BLVD., ST. LOUIS, MO 63132

	214 522 0400						
	314-522-9400						
	All American Painting Company		Start Date: 02/19/2	018	End Date:	09/06/2018	
			Contract Amount: \$23,694	4.00			
	6363431211						
	Aschinger Electric		Start Date: 02/19/2	018	End Date:	09/06/2018	
			Contract Amount: \$179,92	20.00			
	3147710868						
	BEETZ PLUMBING		Start Date: 04/16/2	018			
	3146311554						
	Degenhardt Heating & Cooling, Ir	ic.	Start Date: 02/19/2	018	End Date:	09/06/2018	
	88,		Contract Amount: <b>\$184,6</b>		End Dute.	07/00/2010	
	9729635273		,				
	ThyssenKrupp Elevator Corp.		Start Date: 02/14/2	018	End Date:	09/06/2018	
	myssenicupp Elevator Corp.		Contract Amount: <b>\$1,100</b> ,		End Date.	09/00/2018	
	3149910800		Contract 7 mount. 91,100,	240.00			
	THYSSENKRUPP ELEVATOR O	CORPORATION	Start Date: 02/14/2	018	End Date:	09/06/2018	
			Contract Amount: \$1,100,	246.00			
Project: 17-SB-1041	49-DR - BOYLE - CENTRA	I WEST END M	ETDOLINK STATION		C (ET A C D A N		4 AND CODTE
<b>v</b>	147-DK - DOTLE - CENTRA					11 WO-79-A00-	4 AND CORTE.
Project Control ID:		Is Com	munity Hiring Goal a Re	equirement	: No		
Prime Contractor	Subcontractor 5	Sub Subcontract	tor Sub Sub Subcont	ractor	Sub Sub Su	b Subcontracto	or
Prime Contractor	Subcontractor S	Sub Subcontract	tor Sub Sub Subcont	ractor	Sub Sub Su	b Subcontracto	or
144215933	Subcontractor S					b Subcontracte	or
144215933	Subcontractor S	Start E	Date: 06/29/2017	<b>End</b>	Sub Sub Su 10/31/2018	b Subcontracto	or
:144215933 Keeley		Start E				b Subcontracto	or
144215933 . Keeley 00 South Ewing Avenue, S		Start E	Date: 06/29/2017			b Subcontracto	or
144215933 Keeley 00 South Ewing Avenue, S		Start E	Date: 06/29/2017			b Subcontracto	or
144215933 Keeley 00 South Ewing Avenue, S	uite G	Start E Contract Ame	Date: 06/29/2017	End		b Subcontracto	or
144215933 . Keeley 00 South Ewing Avenue , S	uite G 3147850078	Start E Contract Ame	Date: <b>06/29/2017</b> Dunt: <b>\$6,405,349.00</b>	End		b Subcontracto	or
144215933 . Keeley 00 South Ewing Avenue , S	uite G 3147850078 BRK ELECTRICAL CONTRACT	Start E Contract Amo	Date: <b>06/29/2017</b> Dunt: <b>\$6,405,349.00</b>	End 017	10/31/2018		or
144215933 . Keeley 00 South Ewing Avenue , S	uite G 3147850078 BRK ELECTRICAL CONTRACT	Start E Contract Ame	Date: <b>06/29/2017</b> punt: <b>\$6,405,349.00</b> Start Date: <b>07/03/2</b>	End 017		-03	<b>or</b> End Date: <b>08/01/201</b>
3144215933 Keeley :00 South Ewing Avenue, S	uite G 3147850078 BRK ELECTRICAL CONTRACT	Start E Contract Amo FORS LLC 5363524818	Date: <b>06/29/2017</b> punt: <b>\$6,405,349.00</b> Start Date: <b>07/03/2</b>	End 017	<b>10/31/2018</b> ontract ID: <b>17020</b> Start Date: <b>07/01</b> /	-03 2017	
	uite G 3147850078 BRK ELECTRICAL CONTRACT G	Start E Contract Amo FORS LLC 5363524818	Date: <b>06/29/2017</b> punt: <b>\$6,405,349.00</b> Start Date: <b>07/03/2</b>	End 017 Cotrac	<b>10/31/2018</b>	-03 2017 39.00	

	GERSTNER ELECTRIC		Start Date: 06/23/202 Contract Amount: \$377,037		End Date:	05/31/2018	
	3148927550 Sager & Son		Contract ID: <b>17020-03</b> Start Date: <b>07/01/20</b> Contract Amount: <b>\$9,460.00</b>	17	End Date:	08/01/2017	
618-274-0105 BUMPY'S STEEL ERECTION	LLC	Start Date: 07/03/2017					
3147716200 Corrigan Company Mechanical	Contractors	Start Date: 05/02/2018					
6369378300 D & S FENCING CO INC		Start Date: 07/03/2017					
LC9738124 D&S Fencing Co., Inc		Start Date: 07/03/2017					
314-291-1111 DRILLING SERVICE CO		Start Date: 02/20/2018					
3148436030 Kupferer Brothers Ironworks, In	с.	Start Date: 03/02/2018					
	3142802800 St. Louis Steel		Start Date: 02/08/20.	18			
3144233338 Lorenz and Associates, Inc.		Start Date: 03/02/2018					
618-277-4280 MAYER LANDSCPAING INC		Start Date: 07/03/2017					
3147739954 Mechanical Solutions		Start Date: 11/01/2017					

	636-257-3701 Precision Daylighting, Inc.		Start Date: 05/02/2018	End Date:	05/02/2018
	6365197770 ROSCH Co		Start Date: 06/20/2018		
	(636) 978-7770 ROSCH COMPANY		Start Date: 03/26/2018		
	6036214090 SPAN SYSTEMS, INC.		Start Date: 07/03/2017		
	636332889 ST. CHARLES GLASS & GLA		Start Date: 07/09/2018		
	6364753500 THOMAS INDUSTRIAL COA	TINGS, INC.	Start Date: 03/05/2018		
	6362257800 Traffic Control Company		Start Date: 07/03/2017		
	3142976968 Trinity Masonry		Start Date: 01/10/2018		
<b>Project:</b> 17-SB-10415	1-DGR BOYLE AVE. ST	CATION & CWE PLATFO	ORM EXTENSION PAC	KAGE 2 - TRACK	(MO-79-X004 AND CORTEX)
Project Control ID:		Is Community	y Hiring Goal a Require		
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontracto	r Sub Sub Su	ub Subcontractor
3142912233 RAILWORKS TRACK SERVI	CES	Start Date: 10 Contract Amount: \$1		ind <b>06/30/2018</b>	
4301 BRIDGETON INDUSTR	IAL DRIVE ,				

BRIDGETON, MO 63044-12	04							
	3144215933 L. Keeley		Start Date: 03/26/2018	1				
	3143812277 N & J RAILROAD CONTRACT	FING	Start Date: 05/07/2018	;				
<b>Project:</b> 17-SB-10415	2-CB BOYLE AVE STN	AND CWE PLATFORM	EXT PACKAGE 3 -S	IGNALS	FTA GRANT MO-79-X004 AND CORTEX			
Project Control ID:		Is Community	Hiring Goal a Requ	irement:	No			
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontrac	ctor	Sub Sub Subcontractor			
6183987575 WISSEHR ELECTRICAL CON	TRACTORS	Start Date: 07/. Contract Amount: \$72		End	07/31/2018			
P.O. BOX 23798 , BELLEVILLE , IL 62223								
<b>Project:</b> 17-SB-10415	3-CG BOYLE AVE STN A	AND CWE PLATFORM E	EXT PKG 4 - COMM	UNICAT	TONS FTA GRANT MO-79-X004 & CORTH			
Project Control ID:		Is Community	Hiring Goal a Requ	irement:	No			
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontrac	ctor	Sub Sub Subcontractor			
3145322000 SACHS ELECTRIC		Start Date: 08/		End Date:	03/01/2018			
PO BOX 96 , ST. LOUIS , MO 63166								
	3144205550 Pearl Street Electric		Start Date: 08/18/2017	,				
<b>Project:</b> 17-SB-10449	4-CB, REPAIR & REPLA	CE CONCRETE AT DEB	ALIVIERE BUS FAC	CILITY 1	FTA GRANT MO-90-X296 & PROP M			
Project Control ID: Is Community Hiring Goal a Requirement: No								
		15 0 011111011105						
Prime Contractor	Subcontractor	·	Sub Sub Subcontrac	ctor	Sub Sub Subcontractor			

		Contract Amount: \$	287,927.75			
2901 FALLING SPRINGS RE SAUGET, IL 62206	),					
3144215933						
L. Keeley		Start Date: 0 Contract Amount: \$		End	12/31/2017	
500 South Ewing Avenue , St St. Louis , MO 63103	iite G					
	3145962311 JR CONCRETE SERVICES LLC		Start Date: 08/21/2017			
Project: 18-RFP-103	593-DGR CM/GC for Union	Station Tunnel				
Project Control ID:		Is Communi	ty Hiring Goal a Requi	rement	: No	
Prime Contractor	Subcontractor S	Sub Subcontractor	Sub Sub Subcontract	tor	Sub Sub Sub Subcontractor	
5313657619 Kiewit Corporation		Start Date: 0	2/01/2019			
12720 I Street , Suite 200 Omaha , NE 68137						
	6362962012 KOZENY WAGNER		Start Date: 03/01/2019			
Project: 18-RFQ-105	059-MD EMERSON PARK	AND FAIRVIEW HEI	GHTS - Z CROSSING C	GATES	(MO-57-X006 and PROP M)	
Project Control ID:		Is Communi	ty Hiring Goal a Requi	rement	: No	
Prime Contractor	Subcontractor S	bub Subcontractor	Sub Sub Subcontract	tor	Sub Sub Sub Subcontractor	
3148902351						
THE HARLAN COMPANY		Start Date: 0. Contract Amount: \$		End	08/01/2018	
1515 PAGE INDUSTRIAL BI ST. LOUIS , MO 63132	LVD.,					
	6363431211					
	Aschinger Electric	Con	Start Date: <b>05/01/2018</b> tract Amount: <b>\$22,981.00</b>		End Date: 08/01/2018	
		Con	φμηγοι			

Project Control ID:Prime ContractorS3146675913RAINERI CONSTRUCTION1300 Hampton Avenue Ste 200 , ST. LOUIS , MO 63109	ubcontractor S	Sub Subcontractor Start Date: 04/	y Hiring Goal a Requin Sub Sub Subcontract		No Sub Sub Subcontractor					
3146675913 RAINERI CONSTRUCTION 1300 Hampton Avenue Ste 200,	ubcontractor S	Start Date: 04/		or	Sub Sub Subcontractor					
RAINERI CONSTRUCTION 1300 Hampton Avenue Ste 200,			/05/2018							
-		Contract Amount: \$14		End	07/31/2018					
51. 20015, 100 05107										
<b>Project:</b> 18-SB-104938-	CB ELECTRICAL INST	ALLATION - ILLINOIS	S SECURITY GUARD	SHACK	S (MO-90-X296 AND SCCTD)					
Project Control ID:		Is Community	y Hiring Goal a Requi	rement:	No					
Prime Contractor S	ubcontractor S	Sub Subcontractor	Sub Sub Subcontract	or	Sub Sub Subcontractor					
6183987575 WISSEHR ELECTRICAL CONTR	ACTORS	Start Date: 03/ Contract Amount: \$66		End	06/26/2018					
P.O. BOX 23798 , BELLEVILLE , IL 62223										
<b>Project:</b> 18-SB-105089-0	CB FEEDER WIRE REHA	ABILITATION AND SU	UBSTATION WATER	PROOFI	ING AT MO-05					
Project Control ID:		Is Community	y Hiring Goal a Requir	rement:	No					
Prime Contractor S	ubcontractor S	Sub Subcontractor	Sub Sub Subcontract	or	Sub Sub Subcontractor					
6183987575 WISSEHR ELECTRICAL CONTR	ACTORS	Start Date: <b>07</b> / Contract Amount: <b>\$3</b> 1		End	12/07/2018					
P.O. BOX 23798 , BELLEVILLE , IL 62223										
	369378300 & S FENCING CO INC	Contr	Start Date: <b>10/01/2018</b> ract Amount: <b>\$26,420.00</b>							
				ding MC	D-90-X296					
<b>Project:</b> 18-SB-105153-	UU Kenap & Overlav Ren.									
Project: 18-SB-105153- Project Control ID:	CG Renab & Overlay Rep.			-						
Project Control ID:				rement:						
Project Control ID: Prime Contractor S 6183987575 WISSEHR ELECTRICAL CONTR P.O. BOX 23798 ,	ubcontractor S	Is Community Sub Subcontractor Start Date: 07/	y Hiring Goal a Requir Sub Sub Subcontract /24/2018	rement:	No Sub Sub Subcontractor					

BYRNE & JONES CONSTR	UCTION INC.	Start Date: 0 Contract Amount: \$		End	10/01/2018			
11745 REAR LACKLAND , ST. LOUIS , MO 63146								
<b>Project:</b> 18- <b>SS</b> -1049	06-CB Emergency Tem	porary Shoring of Union Stat	tion Tunnel					
Project Control ID: Is Community Hiring Goal a Requirement: No								
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subco	ontractor	Sub Sub Sub Subcontractor			
6183379494								
L. KEELEY CONSTRUCTIO	N, INC.	Start Date: 0 Contract Amount: \$		End	04/30/2018			
2901 FALLING SPRINGS RI SAUGET , IL 62206	),							
<b>Project:</b> 18-SS-1049	08-CB Temporary Shori	ng & Barrier Curbs at Delma	ar Station					
Project Control ID:		Is Communi	ty Hiring Goal a	Requiremen	t: No			
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subco	ontractor	Sub Sub Sub Subcontractor			
3148902351								
THE HARLAN COMPANY		Start Date: 0 Contract Amount: \$		End	03/31/2018			
1515 PAGE INDUSTRIAL B ST. LOUIS , MO 63132	LVD.,							
<b>Project:</b> 18-SS-1052	88-CB CROSS COUNT	Y HANLEY BRIDGE - STI	EEL REPAIR (OP	ERATIONAI	L FUNDING)			
Project Control ID:		Is Communi	ty Hiring Goal a	Requiremen	t: No			
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subco	ontractor	Sub Sub Sub Subcontractor			
6362963300								
ST. LOUIS BRIDGE COMPA	NY	Start Date: 0	95/23/2018	End Date:	07/31/2018			
655 LANDMARK DRIVE , ARNOLD , MO 63010								
Project: 19-RFQ -10	5558-FP Feeder Cables	at MO-25 Substation						
Project Control ID:		Is Communi	ity Hiring Goal a	Requiremen	t: No			
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subco	ontractor	Sub Sub Sub Subcontractor			

#### 618-398-7575

Wissehr Electrical Contractor

5801 W. State Route 161 , Belleville , IL 62223 Start Date: 11/15/2018

#### PROCUREMENT CARD PROGRAM ADMINISTRATIVE REVIEW STATISTICS JULY 1, 2018 - March 31, 2019

	1ST QUARTER FY19		2nd QUAR	TER FY19	3rd QUAF	RTER FY19	FY2019 YTD TOTAL		
	TRANSACTION COUNT	TRANSACTION AMOUNT	TRANSACTION COUNT	TRANSACTION AMOUNT	TRANSACTION COUNT	TRANSACTION AMOUNT	TRANSACTION COUNT	TRANSACTION AMOUNT	
TOTAL TRANSACTIONS	4067	\$ 1,393,988	3931	\$ 1,379,514	4421	\$ 1,551,374	12,419	\$ 4,324,875	
TRANSACTIONS REVIEWED	4067	\$ 1,393,988	3931	\$ 1,379,514	4421	\$ 1,551,374	12,419	\$ 4,324,875	
PERCENTAGE REVIEWED	100%	100%	100%	100%	100%	100%	100%	100%	
TRANSACTIONS INVESTIGATED	11	\$ 17,679	27	\$ 33,239	64	\$ 611,451	102	\$ 662,369	
PERCENTAGE OF TOTAL INVESTIGATED	0.3%	1.3%	0.7%	2.4%	1.4%	39.4%	0.8%	15.3%	
CONFIRMED PROCEDURAL VIOLATIONS	0 TRANS 0 INCIDENTS	\$-	0 TRANS 0 INCIDENTS	\$-	14 TRANS 1 INCIDENT	\$ 641	14 TRANS 1 INCIDENT	\$ 641	
CONFIRMED VIOLATION PERCENTAGE OF TOTAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
TRANSACTIONS WITH SALES TAX	36	\$ 387	26	\$ 206	27	\$ 454	89	\$ 1,047	
SALES TAX CHARGED	22	\$ 152	21	\$ 141	15	\$ 173	58	\$ 466	
PERCENTAGE OF TOTAL TRANSACTIONS WITH SALES TAX	0.9%	0.0%	0.7%	0.0%	0.6%	0.0%	0.7%	0.0%	
REFUNDED SALES TAX	14	\$ 235	5	\$ 65	12	\$ 281	31	\$ 581	