

Board of Commissioners Open Meeting April 26, 2019 8:00 a.m. **Open Session Agenda** 



# Notice of Meeting and Agenda

# Bi-State Development Board of Commissioners Friday, April 26, 2019, 8:00 a.m.

# Headquarters - Board Room, 6<sup>th</sup> Floor 211 N. Broadway, Suite 650 - St. Louis, Missouri 63102

This location is accessible to persons with disabilities. Individuals with disabilities needing information or communication accommodations should call Metro at (314) 982-1400; for TTY access, call Relay 711. Sign language interpreter services or other accommodations for persons with hearing or speech disabilities will be arranged if a request for such service is made at least two days in advance of the meeting. Large print material, Braille material or other formats will also be provided upon request.

Agenda	Disposition	Presentation
1. Call to Order	Approval	Chair Gully
2. Roll Call	Quorum	M. Bennett
3. Recognition of Former Commissioner Jeffrey Watson	Information	Chair Gully / T. Roach
4. Public Comment*	Information	Chair Gully
<ol> <li>Minutes from February 22, 2019, Open Session Board of Commissioners Meeting</li> </ol>	Approval	Chair Gully
6. Treasurer's Report	Information	Commissioner Holman
7. Report of the President	Information	T. Roach
8. Report of the Operations Committee	Information	Commissioner Buehlhorn
9. Report of the Audit, Finance & Administration Committee	Information	Commissioner Holman
10. Adjustment of Consent Agenda	Information	Chair Gully
11. Consent Agenda	Approval	Chair Gully
(a) Contract Award: Modjeski and Masters – MetroLink –	Approval	T. Roach / J. Mefford-
Downtown Tunnel Repairs and Standpipe Replacement		Miller / C. Poehler /
Design (Operations Committee Recommends Approval) (Resolution #956)		G. Smith / T. Nittler
(b) Contract Modification: Jacobs Engineering-General On-	Approval	T. Roach / J. Mefford-
Call (GEC) Design and Engineering Consultant Services	Аррготаг	Miller / C. Poehler /
– Jacobs Engineering, Discipline Number 1 – Project No.		G. Smith
16-RFP-102111-CG (Operations Committee		G. Shintii
Recommends Approval) (Resolution #957)		
(c) Board Policy, Section 70.050, Employee's Pension and	Approval	T. Roach / C. Stewart /
401(k) Retirement Savings Plan – Chairperson	1 pp 10 + wi	D. Bentz
Appointment (Audit, Finance & Administration		2 . 2
Committee Recommends Approval) (Resolution #958)		
12. FY 2019 External Audit – Client Service Plan from	Information	T. Roach / M. Vago
RubinBrown		C
13. 2019 Quarterly Financial Statements – Second Quarter Ending	Information	T. Roach / M. Vago
December 31, 2018		Ç
14. 2019 Performance Indicators – Second Quarter Ending	Information	T. Roach / M. Vago
December 31, 2018		-

Agenda	Disposition	Presentation
15. Quarterly Procurement Report – Second Quarter Fiscal Year 2019	Information	T. Roach / G. Smith
16. Pension Plans, 401(k) Retirement Savings Program & OPEB Trust Investment Performance Update as of December 31, 2018	Information	T. Roach / C. Stewart
17. Unscheduled Business	Approval	Chair Gully
18. Call of Dates for Future Committee Meetings	Information	M. Bennett
19. Adjournment to Executive Session:	Approval	Chair Gully
If such action is approved by a majority vote of The Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, Section 10.080 (D) Closed Records: Legal under §10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under §10.080(D)(3); Health Proceedings under §10.080(D)(4); Employee Negotiations under §10.080(D)(5); Data Processing under §10.080(D)(6); Purchasing and Contracts under §10.080(D)(7); Proprietary Interest under §10.080 (D)(8); Hotlines under §10.080(D)(9); Auditors under §10.080(D)(10); Security under §10.080(D)(11); Computers under §10.080(D)(12); Personal Access Codes under §10.080(D)(14); Insurance Information under §10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under §10.080(D)(16) or Protected By Law under §10.080(D)(17).		

\* Note: Public comment may be made at the written request of a member of the public specifying the topic(s) to be addressed and provided to the Agency's information officer at least 48 hours prior to the meeting.

No public comment shall be allowed by parties or their legal counsel in connection with any matter involving a pending bid protest, litigation, or legal matter. The following rules shall be observed: 1) All individuals shall state their name, address and topic for comment; 2) All individuals shall address the Chair and shall not proceed with public comment until recognized by the Chair; 3) No disrespectful language may be used or comments with respect to personalities shall be made; 4) An individual called to order by the Chair shall immediately desist from speaking until permitted to continue by the Chair; and 5) Public comment by an individual shall be limited to five minutes, unless permission to continue is given by motion adopted by the Board.

Open Session Item 5



# BI-STATE DEVELOPMENT BOARD OF COMMISSIONERS MEETING OPEN SESSION MINUTES FRIDAY, FEBRUARY 22, 2019

#### **Board Members in Attendance**

#### Missouri

Vernal Brown Constance Gully, Chair Aliah Holman, Treasurer Frank Pestello Rose Windmiller

# <u>Illinois</u>

Michael S. Buehlhorn, Vice-Chair Derrick Cox – via phone Irma Golliday Herbert Simmons Justin Zimmerman, Secretary

#### **Staff in Attendance**

Taulby Roach, President and Chief Executive Officer Barbara Enneking, General Counsel and Deputy Secretary Myra Bennett, Manager of Board Administration Jim Cali, Director Internal Audit Jessica Mefford-Miller, Executive Director Metro Transit Larry Jackson, Executive Vice President Administration John Langa, Vice President Economic Development Patti Beck, Director Communications Mary Lamie, Executive Director St. Louis Regional Freightway Diana Bentz, Vice President Organizational Effectiveness Scott Grott, General Manager MetroLink Kathy Brittin, Director Risk Management Safety & Claims Mark Vago, Sr. VP Chief Financial Officer Chris Poehler, Asst. Executive Director Engineering Systems Matthew Hibbard, Social Media Communications Manager Charles Stewart, Vice President, Pension & Insurance Kevin Kloever, Manager Insurance & Analysis Kent Swagler, Director Corporate Compliance & Ethics Tamara Fulbright, Sr. Director Financial Planning & Treasury Angela Staicoff, Sr. Internal Auditor David Toben. Director of Benefits Trenise Winters, General Manager MetroBus Amy Krekeler Weber, EEO Specialist Brenda Krieger, Executive Assistant Karl Tyminski, Sr. Internal Auditor/PT Cynthia Davis, Director Program Development & Grants Kerry Kinkade, VP Chief Information Officer Evan Glantz, Executive Assistant Jerry Vallely, External Communications Manager Ted Zimmerman, Vice President Marketing & Communications Bi-State Development Board of Commissioners Meeting Open Session Minutes February 22, 2019 Page 2 of 8

Michael Gibbs, Manager Financial Operations – Admin & Business Operations Julie Stone, Vice President Strategic Initiatives Sally Bender, Internal Auditor PT Laurence A Rusbarsky, Director of Financial Planning & Budget Sarah Clarke, Director Gateway Arch Operations Lindsey Erb, Marketing & Communications Manager Darcy Bates, Marketing & Communications Specialist Andrew Ghiassi, Manager Safety & Loss Control Victoria Potter, Controller Vernice Kelly, Director of Human Resources Jessica Gershman, Director Long Range Planning Tim Nittler, Director Capital Projects Lisa Burke, Executive Assistant Michelle Stevens, Director of Corporate & Foundation Relations

# **Others in Attendance**

Lurae Stewart, Assistant Vice President – WSP Jim Wild, Executive Director, East-West Gateway Joseph Bustos, Belleville News Democrat (BND) Reggie Cavitt, ATU788 Retiree/CBTUFST Kim Cella, CMT Craig de Satnick, KSDK-TV

# 1. Open Session Call to Order

**8:00 a.m.** The Bi-State Development Board of Commissioners met on February 22, 2019 at Chair Gully called the Open Session Board Meeting to order at 8:00 a.m.

# 2. Roll Call

8:00 a.m. Roll call was taken as noted above.

Chair Gully noted that there has been a request to add a presentation to the Agenda from Ms. Lurae Stuart, Project Manager for WSP, regarding 'MetroLink System Wide Security Assessment Recommendation' as Item 7. A., under the Report of the President. She stated that if there are no objections from the Board, this item will be added to the Agenda. There being no objections Item 7. A was added to the Agenda.

#### 3. Minutes of November 8, 2018, Open Session Executive Selection Committee Meeting

**8:01 a.m.** The November 8, 2018, Open Session Executive Selection Committee Meeting minutes were provided in the Board packet. A motion to approve the minutes was made by Commissioner Buehlhorn and seconded by Commissioner Holman. **Motion passed unanimously.** 

# 4. Minutes of November 16, 2018, Open Session Board of Commissioners Meeting

**8:01 a.m.** The November 16, 2018, Open Session Board of Commissioners Meeting minutes were provided in the Board packet. A motion to approve the minutes was made by Commissioner Brown and seconded by Commissioner Holman. **Motion passed unanimously.** 

5. Minutes of December 13, 2018, Open Session Board of Commissioners - Special Meeting 8:02 a.m. The December 13, 2018, Open Session Board of Commissioners - Special Meeting minutes were provided in the Board packet. A motion to approve the minutes was made by Commissioner Windmiller and seconded by Commissioner Buehlhorn. Motion passed unanimously.

# 6. Treasurer's Report

**8:03 a.m.** Commissioner Gully noted the Treasurer's Report, as included in the Board packet, was presented at the Audit, Finance, and Administration Committee on January 25, 2019. She asked Commissioner Holman, Treasurer, if she had anything to add regarding this item. Commissioner Holman stated that she has nothing to add, unless there are any questions from the Commissioners. Being no further discussion, Chair Gully moved to the next item on the agenda.

# 7. Report of President

**8:03 a.m.** Taulby Roach, President/CEO, stated that he would defer his President's Report in order to allow Ms. Lurae Stuart, WSP, to proceed with a review of the "MetroLink System Wide Security Assessment Report and Recommendation".

Lurae Stuart, Assistant Vice-President, WSP, and Jim Wild, Executive Director, East-West Gateway, were in attendance. Ms. Stuart presented a PowerPoint presentation to the Board, which gave an overview of the "MetroLink Security Assessment" project, which was initiated by East-West Gateway in May, 2018. It was noted that the initial goal of the project was to determine whether barriers or other infrastructure treatments would be more effective in deterring incidents on the MetroLink System; however, the assessment evolved into a third-party evaluation of Metro Transit's current security practices, including its partnerships with law enforcement and contracted security.

Ms. Stuart noted that the assessment examined and made recommendations in six areas, including: Security Strategy, Police and Security Staff, Procedures and Training, Fare Inspection, Crime Prevention through Environmental Design (CPTED), and Technology. She stated that the recommendations have been ranked by priority, and she noted that Metro Transit has already made progress implementing the recommendations across many of the categories.

Ms. Stuart reported that an electronic survey was developed to determine top security concerns, and over 1,800 individuals participated, with 1,669 indicating that they are current MetroLink riders. Top security concerns included lack of security presence on trains and passengers disregarding/unaware of ridership rules. Ms. Stuart stated that a Security Strategy was developed, which forms the basis for all recommendations, and includes the following:

- Development of a strategic plan and consensus building
- Use of data to inform system security
- Establishment of roles and responsibilities that support productive relationships among security partners
- Clarification of legal authority and establishment of appropriate accountability, transparency, and oversight of all security and policing staff
- Improvement of internal and external communications
- Coordination of security strategy with safety and emergency management
- De-politicizing conversations regarding Metro security.

Ms. Stuart noted additional recommendations in the areas of Policing/Security Staff, Procedures & Training, Fare Enforcement, Crime Prevention through Environmental Design (CPTED), and Technology as follows:

Policing/Security Staff:

- Align Metro Public Safety with security strategy and a focus on security, not policing
- Ensure the Metro Public Safety leadership is focused on relationships, understands transit security, and focuses on customer service
- Mediate and negotiate contracts with law enforcement partners, to ensure system coverage and strategic deployment
  - Include performance requirements, deployment coordination, metrics that can be measured for success
  - Emphasis on Community Policing, not enforcement
- Remove the privately-owned weapons of the Metro security
- Identify the appropriate number of staff per shift or assignment and determine staffing needs
- Base deployment strategies on good security data and on the real and perceived security needs
- Allocate Metro Public Safety to complement, not compete with, law enforcement
- Implement active and effective oversight for all security staff and contracted security / police
- Eliminate K-9 teams to better align with security strategy and optimize utilization of Metro Public Safety staff
- Establish positive working relationships among Metro, its internal and contracted security, and the law enforcement partners
- Remove ALL conflict from the public realm and deal with differences in closed meetings;

Procedures and Training:

- Develop transit-specific policing training and procedures to support transit community policing
- Develop security training for all phases of Metro
  - Security design and application
  - Security awareness
  - De-escalation
- Revise, train and implement procedures to manage security operations
- Address security training program goals in the Security Strategy
- Refresh MetroLink Code of Conduct
  - Post consistently through the system
  - $\succ$  Enforce the Code;

Fare Enforcement:

• Establish a legal authority for fare enforcement that considers proof-of-payment and affirms fair treatment

- Enforce fare policies, fairly and consistently
- Clearly state and post enforcement policies and define paid fare zones
- Manage implementation of new fare applications, considering fare enforcement
- Use fare enforcement as a tool to engage customers
- Provide extensive fare enforcement training
- Evaluate fare enforcement technology and provide tools for needs; and

# Technology:

- Develop effective CCTV policies and training to address both safety/security and liability risk of the system
- Continue to advance efforts to share CCTV access with the appropriate law enforcement agency
- Implement redundant communication system technology
- Finalize and implement the singular shared radio frequency
- Develop communication protocol for an effective and professional communication environment
- All personnel trained to the same standards of use and operation of radio technology
- Update or supplement uniforms with high-visibility components.

Ms. Stuart noted the progress that Metro has already made towards these goals, which includes: 1) Strengthening relationships between Metro and law enforcement partners; 2) Deploying visible, effective and coordinated security personnel; 3) Creating safer spaces; and 4) Leveraging technology.

President/CEO Roach stated that this has been a collaborative process. He commended staff for their work, with special appreciation to Jessica Mefford-Miller for implementing several of these procedures, over the past several months. He stated that Metro is dedicated to listening to the community and their concerns, and we take those concerns to heart. Commissioner Holman added that she feels that the recommendation of "de-politicizing" these issues is essential in addressing these concerns.

Mr. Wild, East-West Gateway, noted that Metro has been participating in the discussions related to this study, and have been involved in this process. He noted that there will be a "Phase II" of this process, which will be developed in conjunction with all partners, as well as an "Information and Technology" Phase. Chair Gully thanked Ms. Stuart and Mr. Wild for the presentation and information.

# 8. **Report of Operations Committee**

**8:18 a.m.** Committee Chair Buehlhorn reported that the Operations Committee met on January 15, 2019, at 8:00 a.m., and the draft minutes of that meeting are contained in today's Board Packet under Item #8. He noted that the Committee is introducing four (4) items on the Consent Agenda for Board consideration, with the Committee's recommendation of approval. These items include the following:

Consent Agenda Item #11(a): Agreement with UMSL (Public Policy Administration Program) and Urban Land Institute-St. Louis for 2019 Offering of Chancellor's Certificate in Fundamentals of Economic Development;

Consent Agenda Item #11(b): Contract Award: The Harlan Company for the Replacement of the Oil/Water Separator at the Brentwood Facility;

Consent Agenda Item #11(c): Amendment to the Second Memorandum of Agreement between Bi-State and the City of St. Louis; and

Consent Agenda Item #11(d): Contract Modification: Extension of Gateway Arch Riverfront Marketing Agency Services.

Commissioner Buehlhorn stated that a 2nd Quarter Operations Summary report was also provided at the Operations Committee meeting by Jessica Mefford-Miller, Executive Director, Metro Transit.

## 9. Report of the Audit, Finance & Administration Committee

**8:18 a.m.** Committee Chair Holman reported that the Audit, Finance & Administration Committee met in Open Session on January 25, 2019, at 8:00 a.m., and that the draft minutes of that meeting were contained in the Board packet under Item #9. She noted that there are no items on today's Consent Agenda from the Audit, Finance and Administration Committee. Committee Chair Holman reported that at the January meeting, the Committee approved the Revised FY2019 Internal Audit Work Plan, as well as the 2019 SSO Audit Work Plan. In addition, she stated that the following items were presented for information only, and were reviewed by the Committee:

- Treasury-Safekeeping Quarterly Accounts Audit Ending September 30, 2018
- Internal Audit Status Report for the 2nd Quarter, FY2019
- Internal Audit Follow-Up Summary for the 2nd Quarter, FY2019
- Quarterly Financial Statements First Quarter Ending September 30, 2018
- Performance Indicators First Quarter Ending September 30, 2018
- FY 2020 Budget Update
- Treasurer's Report First Quarter Ended September 28, 2018
- Quarterly Procurement Report First Quarter Fiscal Year 2019

Commissioner Holman noted that a 2018 Pension Valuations Update Report and 401(K) Plan Audit update were provided for review by the Committee, and a Compliance and Ethics "State of the Agency" update was also presented.

## 10. Adjustment of Consent Agenda

**8:21 a.m.** There was no adjustment to the Consent Agenda.

# 11. Consent Agenda Item(s)

**8:21 a.m.** Consent Agenda Item(s):

 (a) Agreement with UMSL (Public Policy Administration Program) and Urban Land Institute-St. Louis for 2019 Offering of Chancellor's Certificate in Fundamentals of Economic Development (Operations Committee Recommends Approval) (Resolution #944)

- (b) Contract Award: The Harlan Company for the Replacement of the Oil/Water Separator at the Brentwood Facility (Operations Committee Recommends Approval) (Resolution #945)
- (c) Amendment to the Second Memorandum of Agreement between Bi-State and the City of St. Louis (Operations Committee Recommends Approval) (Resolution #946)
- (d) Contract Modification: Extension of Gateway Arch Riverfront Marketing Agency Services (Operations Committee Recommends Approval) (Resolution #947)

A motion to approve the Consent Agenda Items as presented was made by Commissioner Brown and seconded by Commissioner Holman. **Motion passed unanimously.** 

8:22 a.m. Chair Gully noted that the following items were presented for information only, and asked if there were questions from Commissioners regarding any of these items.

- 12. Quarterly Financial Statements First Quarter Ending September 30, 2018
- 13. Performance Indicators First Quarter Ending September 30, 2018
- 14. FY 2020 Budget Update
- 15. Quarterly Procurement Report First Quarter Fiscal Year 2019
- 16. Compliance and Ethics "State of the Agency"

Being none, Chair Gully moved to Item #17.

17. Approval to Establish Bi-State Development E-mail addresses for Board of Commissioners 8:22 a.m. The briefing paper regarding the approval to establish Bi-State Development e-mail addresses for Board of Commissioners was provided in the Board packet. President/CEO Roach stated that he and Myra Bennett, Manager of Board Administration, had discussed issues that have been reported by Commission members, regarding a delay in the receiving of e-mails, as well as e-mail security issues. He noted that Ms. Bennett has worked with the IT Department in the establishment of Bi-State Development e-mail addresses for all Commissioners, and staff is asking for Board approval to proceed with this process. Commissioner Zimmerman stated that if the change will eliminate the delays, as well as aid in responding to open records request, he is in full support.

A motion to approve this agenda item as presented was made by Commissioner Zimmerman and seconded by Commissioner Holman. **Motion passed unanimously.** 

## 18. Unscheduled Business

**8:25 a.m.** There was no unscheduled business.

#### **19. Public Comment**

**8:26 a.m.** Chair Gully asked if there was anyone in attendance who wished to address the Board. Being none, the Board of Commissioners moved to the next item of business.

# 20. Call of Dates for Future Board and Committee Meetings

**8:25 a.m.** The Board was advised of the upcoming meetings, as follows:

Audit, Finance & Administration Committee Meeting: Operations Committee Meeting: Board of Commissioners Meeting: Friday, March 22, 2019; 8:00 a.m. Tuesday, March 26, 2019; 8:00 a.m. Friday, April 26, 2019; 8:00 a.m.

21. Adjournment to Executive Session – If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, §10.080(D) Closed Records; Legal under \$10.080(D)(1); Real Estate under \$10.080(D)(2); Personnel under \$10.080(D)(3); Health Proceedings under \$10.080(D)(4); Employee Negotiations under \$10.080(D)(5); Data Processing under \$10.080(D)(6); Purchasing and Contracts under \$10.080(D)(7); Proprietary Interest under \$10.080(D)(8); Hotlines under \$10.080(D)(9); Auditors under \$10.080(D)(10); Security under \$10.080(D)(11); Computers under \$10.080(D)(12); Personal Access Codes under \$10.080(D)(13); Personal Information under \$10.080(D)(14); Insurance Information under \$10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under \$10.080(D)(16) or Protected By Law under \$10.080(D)(17).

**8:26 a.m.** Pursuant to the requirements of Section 10.080 (D) (1); (2); (3); (7); (10); (11); (16) and (17) of the Bi-State Development Agency's Board Policy, Chapter 10, Chair Gully requested a motion to allow the Board to go into closed session.

A motion to go into Executive Session was made by Commissioner Holman and seconded by Commissioner Golliday. A roll call vote was taken as follows:

Vernal Brown – Yea Constance Gully, Chair – Yea Aliah Holman, Treasurer – Yea Frank Pestello – Yea Rose Windmiller – Yea Michael S. Buehlhorn, Vice-Chair – Yea Derrick Cox, (via phone) – Yea Irma Golliday – Yea Herbert Simmons – Yea Justin Zimmerman, Secretary – Yea

Motion passed unanimously, and the Open Session meeting was adjourned at 8:27 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING AN AGREEMENT WITH THE URBAN LAND INSTITUTE AND THE UNIVERSITY OF MISSOURI-ST. LOUIS FOR 2019 CHANCELLOR'S CERTIFICATE IN FUNDAMENTALS OF ECONOMIC DEVELOPMENT

#### PREAMBLES:

*Whereas*, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, airports, wharves, docks, harbors, and industrial parks adjacent to and necessary and convenient thereto, bridges, tunnels, warehouses, grain elevators, commodity and other storage facilities, sewage disposal plants, passenger transportation facilities, and air, water, rail, motor vehicle and other terminal or parking facilities; to contract with municipalities or other political subdivisions for the services or use of any facility owned or operated by the Agency, or owned or operated by any such municipality or other political subdivision; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

*Whereas*, no Board Policy applies; however, Missouri Revised Statutes § 70.220, and § 70.230 require agreements between municipalities or other units of government to be approved by the Governing Board of such entity; and

*Whereas*, BSD is partnering with the Urban Land Institute (ULI) and the University of Missouri-St. Louis (UMSL) to provide the Chancellor's Certificate in Fundamentals of Economic Development, to be offered March – May, 2019. This UMSL certificate is a continuing education, non-credit course designed primarily for local governmental officials from the bi-state St. Louis region, but may also benefit participants from the private, nonprofit, and university sectors who wish to develop a knowledge of economic development principals; and

Whereas, the course consists of eight, three-hour modules that can be taken as a whole or as individual modules and BSD executives will participate as guest speakers. Upon completion of the course, UMSL has agreed to share 30% of the revenues after expenses with BSD and 30% with ULI, in recognition of the support and partnering in course design, administration and implementation; and

*Whereas,* it is feasible, necessary and in the public interest for the Agency to enter into an Agreement with the Urban Land Institute and the University of Missouri-St. Louis for the 2019 Chancellor's Certificate in Fundamentals of Economic Development, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1.</u> <u>Findings.</u> The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

Section 2. Approval of the Agreement. The Board of Commissioners hereby approves the Agreement with the Urban Land Institute and the University of Missouri-St. Louis for the 2019 Chancellor's

Certificate in Fundamentals of Economic Development, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> Form of the Agreement. The form of the Agreement (as provided in the Attachment to the Briefing Paper and made a part hereof), substantially in the form presented to this meeting is hereby approved, and officers of the Agency, including without limitation, the President and CEO, are hereby authorized and directed to execute and deliver and attest, respectively, the Agreement, with such changes, modifications, insertions and omissions as may be deemed necessary or desirable to affect these Agreement, with the necessity and desirability of such changes, modifications, insertions and omissions conclusively evidenced by their execution thereof.

<u>Section 4.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Agreement and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 5.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 6.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, the Urban Land Institute, and the University of Missouri-St. Louis.

<u>Section 8.</u> <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution and the Agreement.

<u>Section 9.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and the Agreement.

<u>Section 10</u>. <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and the Agreement.

Section 11. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 22<sup>nd</sup> day of February, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By Title C

[SEAL]

ATTEST:

ï 6 By a ct Deputy Secretary to the Board of Commissioners

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF CONTRACT TO THE HARLAN COMPANY FOR THE REPLACEMENT OF THE OIL/WATER SEPARATOR AT THE BRENTWOOD BUS FACILITY

#### **PREAMBLES:**

*Whereas*, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(E)(1)(b), requires Board approval of all Non-Competitive ("sole source" or "single bid") Procurements exceeding \$100,000; and

Whereas, this Project is funded through FTA grant MO-54-2016-026 and Proposition M funds; and

Whereas, several years ago, the originally constructed Oil/Water Separator at the Brentwood MetroBus Facility failed; and

Whereas, the existing separator was taken out of service, cleaned and filled with gravel; and

*Whereas*, it is the intent of this project to remove the gravel that was previously placed, fill the old separator with flowable fill, and install a new Oil/Water Separator, along with all necessary plumbing connections and grading at the site; and

*Whereas*, on July 16, 2018, BSD issued Solicitation No. 18-SB-105225-CB for the replacement of the Oil/Water Separator at the Brentwood Bus Facility. The sealed bid was advertised in BSD's iSupplier Portal, which is BSD's web-based communication tool, structured to allow bidders full and open access to view, communicate, and submit bids on active solicitations. Sixty-one (61) companies viewed the invitation to bid and were provided an electronic copy of the solicitation. Three companies (3) responded that they would bid; however, only one company officially provided a bid; and

*Whereas*, on August 14, 2018, one bid was received from The Harlan Company in the amount of \$404,800 for the proposed work, and the revised cost proposal is within 4.4% of the Engineer's Estimate; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the award of a sole source contract to The Harlan Company, in the amount of \$404,800 for construction services to replace the Oil/Water Separator at the Brentwood Bus Facility, with a contract period not to exceed eight months, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Sole Source Contract</u>. The Board of Commissioners hereby approves the award of a sole source contract to The Harlan Company, in the amount of \$404,800 for construction services to replace the Oil/Water Separator at the Brentwood Bus Facility, with a contract period not to exceed eight months, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and the Harlan Company.

Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 22<sup>nd</sup> day of February, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By, Title

[SEAL]

ATTEST:

ı 22 By Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 945 Bi-State Development Agency Board of Commissioners February 22, 2019 Harlan Company Contract Oil Water Separator – Brentwood Bus Facility Page 3

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING AN AMENDMENT TO THE SECOND MEMORANDUM OF AGREEMENT BETWEEN BI-STATE DEVELOPMENT AGENCY AND THE CITY OF ST. LOUIS, EXTENDING THE TERM OF THE AGREEMENT AND REQUIRING ISSUANCE OF PERMITS

#### PREAMBLES:

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas*, the Collected Board Policies contain no provision applicable to the approval required for the Intergovernmental Agreement; however, Missouri Revised Statutes 70.220 and 70.230 require agreements between municipalities or other units of government to be approved by the Governing Board of such entity; and

*Whereas*, on May 15, 2006, the City of St. Louis and BSD entered into a Memorandum of Agreement ("Agreement"), as amended by the Amendment to the Memorandum of Agreement, dated February 16, 2007, for BSD to place a heliport on the city Riverfront and to allow the riverboat docking barge to occupy wharf frontage on the St. Louis Riverfront; and

*Whereas,* the Second Memorandum of Agreement ("Second MOA"), dated December 31, 2011, extended the Memorandum of Agreement until December 31, 2018, and BSD is currently operating under annual permits granted by the City Department of Streets under the terms set forth in the above Second MOA; and

*Whereas,* it is feasible, necessary and in the public interest for the Agency to approve the Amendment to the Second Memorandum of Agreement, in order to extend the term of the Second MOA until December 31, 2022, and to require the City Department of Streets to continue to issue the Riverboat Permit, Dock Barge Permit, and Heliport Permit during the extended term of the Second MOA, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Amendment to the Agreement</u>. The Board of Commissioners hereby approves the Amendment to the Second Memorandum of Agreement, by and between the Agency and the City of St. Louis, Missouri, in order to extend the term of the Second MOA until December 31, 2022, and to require the City Department of Streets to continue to issue the Riverboat Permit, Dock Barge Permit, and Heliport Permit,

during the extended term of the Second MOA, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Amendment to the Agreement and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and City of St. Louis.

Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Amendment to the Agreement.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Amendment to the Agreement.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 22<sup>nd</sup> day of February, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By Title

[SEAL]

ATTEST:

Bv Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 946 Bi-State Development Agency Board of Commissioners February 22, 2019 Amendment to Second Memorandum of Agreement with the City of St. Louis Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT MODIFYING AND EXTENDING A CONTRACT WITH MARING WEISSMAN (D/B/A DOVETAIL) FOR MARKETING SERVICES FOR GATEWAY ARCH RIVERFRONT

#### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas*, Board Policy Chapter 50, \$50.010(E) requires Board approval to approve procurements for a contract term, including options, which exceed five (5) years and Competitive Negotiation Procurements which exceed \$500,000, and \$50.010(G)(2) requiring Board approval for contract extensions in excess of 180 days; and

*Whereas*, In March 2014, Bi-State Development (**BSD**) awarded a five (5) year Contract to Maring Weissman (D/B/A Dovetail) to provide marketing services to assist in the development and implementation of marketing activities for the Gateway Arch Riverfront, including marketing, advertising and web development; and

*Whereas,* the contract was for three (3) base years and two (2) option years (March 14, 2014 – March 13, 2019). Currently, the contract is in Option Year 2 – March 14, 2018 – March 13, 2019; the annual contract amount for all five years is \$331,250 for a five-year not-to exceed total of \$1,656,250; and

Whereas, in September 2016, Board of Commissioners approval was obtained to expand the scope and overall contract for the purpose of rebranding the Gateway Arch Riverfront to reflect the new visitor experience as a result of the CityArchRiver (CAR) project and other changes at Jefferson National Expansion Memorial (now Gateway Arch National Park) at cost of \$816,750; which increased the not-to-exceed cost to \$2,473,000; and

Whereas, the current contract option year ends at what is effectively the beginning of the 2019 tourist season for the Gateway Arch and Riverboats, and for the purposes of continuity of services through the end of the 2019 tourist season, a 180-day contract extension is being recommended, with an additional associated cost of \$208,618.08, to cover the extended period of performance, with a total revised contract amount not to exceed \$2,681,618.08; and

Whereas, it is feasible, necessary and in the public interest for the Agency to approve modifications to the contract with Dovetail, Inc. to extend the contract six (6) months, increasing the contract amount by \$208,618.08, for the purpose of continuity of services, with a total revised contract amount not to exceed \$2,681,618.08, in accordance with the terms and conditions described herein.

<sup>Board of Commissioners Resolution 947
Bi-State Development Agency Board of Commissioners
February 22, 2019
Contract Modification Maring Weissman dba Dovetail for Marketing</sup> Services – Gateway Arch Riverfront

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Modification and Extension</u>. The Board of Commissioners hereby approves modifications to the contract with Dovetail, Inc. to extend the contract six (6) months, increasing the contract amount by \$208,618.08, for the purpose of continuity of services, with a total revised contract amount not to exceed \$2,681,618.08, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract Modification and Extension and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Maring Weissman (D/B/A Dovetail).

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and the Contract Modification and Extension.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract Modification and Extension.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 22<sup>nd</sup> day of February, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

Board of Commissioners Resolution 947 Bi-State Development Agency Board of Commissioners February 22, 2019 Contract Modification Maring Weissman dba Dovetail for Marketing Services – Gateway Arch Riverfront Page 2

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLY AN DISTRICT

By Title

[SEAL]

ATTEST:

By

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 947 Bi-State Development Agency Board of Commissioners February 22, 2019 Contract Modification Maring Weissman dba Dovetail for Marketing Services – Gateway Arch Riverfront Page 3 Open Session Item 6

# BI-STATE DEVELOPMENT TREASURER'S REPORT Quarter Ended December 31, 2018

#### **INVESTMENTS**

#### Yields:

Bi-State investments had an average yield of 2.04% for the month of December, up from 1.78% in September. The Federal Reserve raised the Federal Funds Rate to 2.5% in December, the fourth increase in 2018. Further rate hikes in 2019 are uncertain, due to the concerns over a slowdown in global economic growth, and volatility in the financial markets.

## Invested Funds:

In December, Bi-State directed approximately \$218 million of cash and investments. Approximately 37% of the invested funds were invested in U.S. Treasury or U.S. Government Agency securities, and 2% were invested in collateralized Certificates of Deposit (CDs). The balance was invested in AAA rated money market funds. The average maturity of Bi-State investments was approximately 113 days.

## DEBT MANAGEMENT

## Debt Restructuring, 2013:

On July 1, 2013, Bi-State successfully sold its \$381,225,000 Series 2013A Bonds. More than \$1.5 billion in orders were placed for the bonds. The deal closed on August 1, 2013. An effective cost of funds of 4.44% was achieved. The effects of the \$75 million County loan bring the true interest cost to 3.68%. The bond restructuring, of essentially all of the Cross County Bonds, with the exception of the \$97 million Series 2009 Bonds, achieved important long-term financial objectives for Bi-State:

- Improved debt ratings. The bonds were assigned ratings of 'AA+' and 'Aa3' by S&P and Moody's, respectively. The higher ratings will benefit Bi-State in future financings.
- Eliminated exposure of Bi-State to variable and short-term debt obligations.
- Brought 2010 subordinate bonds to senior lien status, and began their amortization.
- Optimized the debt service funding requirements to preserve long-term funding flexibility for operations and capital.
- Incorporated the availability of the County Loan by using the Prop A Capital Reserve to reduce borrowing costs.
- Returned \$18 million of Federal funding from the 2002 Debt Service Reserve Fund to Bi-State's capital program.

In 2014, St Louis County approved the appropriation of the 2nd loan advance in the amount of \$30 million to Bi-State. The Series 2052 bonds were redeemed on October 1, 2014. This lowered the interest rate on \$30 million in debt from 4.75% to 1.04%.

In August 2015, St Louis County approved the appropriation of the 3<sup>rd</sup> loan advance and the Series 2050 bonds were redeemed on October 1, 2015. The interest rate on this \$30 million in debt decreased from 4.75% to 1.02%. The debt service reserve fund requirement on the 2013A bonds also decreased. The new debt service reserve requirement is now approximately \$23.6 million.

#### Arch Tram Revenue Bonds, 2014:

On December 3, 2014, Bi-State closed on the Series 2014 Taxable Arch Tram Revenue Bonds. These bonds have a par value of \$7,656,000 and a 30-year term. The initial fixed rate term is 10 years with a fixed interest rate of 4.016%. The funds from this bond issuance will pay for the cost of issuance, a portion of the interior roof over the Arch visitor's center, and the replacement of the motor generator sets. The debt service requirement is approximately \$454 thousand.

#### Bi-State Development/St. Clair County Transit District Revenue Bonds Refunding, 2014:

On December 4, 2014, Bi-State and St Clair County Transit District closed on the \$4,160,000 issuance of the Series 2014 Bi-State Development/St Clair County Metrolink Extension Project Refunding Revenue Bonds. The refunding provides a savings of approximately \$700,000 in debt service expenses. It also eliminated the need for the debt service reserve funding of approximately \$450 thousand.

#### **Capital Leases:**

Bi-State has one remaining capital lease, its 2001 LRV Lease (C1, C2 Tranches). In February 2011, staff negotiated a default cure agreement with the 2001 C1 C2 lease investor. The agreement provided that Bi-State deposit additional collateral with the lease trustee, of which the St. Clair County Transit District (SCCTD) provided 70%. Our current collateral requirement is approximately \$6.9 million.

#### FUEL HEDGING

In December, in conjunction with its diesel fuel hedging program, Bi-State had a *realized gain* of approximately \$19 thousand and an *unrealized loss* of approximately \$174 thousand on the sale of Home Heating Oil #2 futures contracts. December oil prices ended the month at \$45.41 a barrel, a 38% decrease since the end of September. Generally, as the price of oil increases, the value of Bi-State's future positions also increases. A gain in the futures partially offsets the actual increase in the cost of diesel fuel. If oil prices drop, the value of the futures decline. An increase in unrealized gains generally indicates that the price of fuel is rising, and losses generally indicate oil prices are falling.

			BI-JIA		BI-STATE DEVELOPMENT - QUARTERLY TREASURER'S REPORT SUMMARY	- QUAR	IEKLY IKE	ASUKEK'S	KEPOKI	SUMMAH	2				
BI-STATE DEVELOPMENT		i	31 Dec 2010	010				30-Nov-2018	018				31-Oct-2018	2018	
>	AS	AS OF:	31-Dec-	20102		Mr. Aun		2-A0NI-0C	OTO		Math. Aum			OTAZ	
BI-STATE DIRECTED:	Wt. Avg. Maturity (1)	Dollars (,000 omitted)	Percentage Of Total	Rate	Market Value (2)	Maturity (1)	Dollars (,000 omitted)	Percentage Of Total	Rate	Market Value (2)	Maturity (1)	Dollars (,000 omitted)	Percentage Of Total	H Rate	Market Value (2)
Cash	0	\$16,606	9.6%	0.00%	\$16,606	0	\$9,248	5.4%	0.00%	\$9,248	0	\$8,530	4.8%	0.00%	\$8,530
Repo Agreement/Sweep	0	0	0.0%	0.00%	0	0	0	0.0%	%00.0	0	0	0	0.0%	0.00%	0
Certificates of Deposit	312	3,043	1.8%	1.39%	3,043	343	3,043	1.8%	1.39%	3,043	ø	3,000	1.7%	1.46%	3,000
U.S. Agencies (discounted)	o	0	0.0%	0.00%	0	21	1,476	0.9%	1.56%	1,498	51	1,476	0.8%	1.56%	1,495
U.S. Agencies (coupon)	448	32,893	19.1%	1.70%	32,670	453	34,895	20.2%	1.68%	34,551	483	34,895	19.5%	1.68%	34,499
U.S. Treasury Securities	135	23,134	13.4%	2.33%	23,198	166	23,134	13.4%	2.33%	23,142	97	9,788	5.5%	1.72%	9,845
Other Investments (3)	1	96,902	56.1%	2.15%	96,902	ю	100,883	58.4%	2.09%	100,883	1	121,495	67.8%	2.06%	121,495
SUB-TOTAL BI-STATE	110	\$172,578	100.0%	2.07%	\$172,419	122	\$172,679	100.0%	2.02%	\$172,365	101	\$179,184	100.0%	1.95%	\$178,864
BI-STATE DIRECTED-PROP M:															
Certificates of Deposit	354	\$1,560	3.5%	2.62%	\$1,560	14	\$1,530	3.4%	1.31%	\$1,530	44	\$1,530	3.4%	1.31%	\$1,530
U.S. Agencies (coupon)	261	17,711	39.3%	1.58%	17,627	264	19,710	43.6%	1.55%	19,585	294	19,710	43.4%	1.55%	19,564
U.S. Treasury Securities	96	5,961	13.2%	2.11%	5,965	127	5,961	13.2%	2.11%	5,955	92	2,007	4.4%	1.50%	1,996
Other Investments (3)	1	19,852	44.0%	2.17%	19,852	в	18,016	39.8%	2.10%	18,016		22,137	48.8%	2.05%	22,137
SUB-TOTAL PROP M	128	\$45,084	100.0%	1.95%	\$45,004	133	\$45,217	100.0%	1.83%	\$45,086	134	\$45,384	100.0%	1.78%	\$45,227
TOTAL BI-STATE DIRECTED	113	\$217,662		2.04%	\$217,423	124	\$217,896		1.98%	\$217,451	107	\$224,568		1.91%	\$224,091
TRUSTEE DIRECTED:															
Cash	0	\$0	0.0%	0.00%	\$0	0	\$0	0.0%	0.00%	\$0	0	ŞO	0.0%	0.00%	\$0
Municipal Bonds	1099	6,389	15.3%	2.75%	6,334	1130	6,389	16.2%	2.75%	6,275	1160	6,389	17.4%	2.75%	6,245
U.S. Agencies (coupon)	641	26,232	63.0%	2.16%	26,169	672	26,232	66.6%	2.16%	26,072	702	26,232	71.6%	2.16%	25,973
U.S. Treasury Securities	0	0	%0.0	0.00%	0	0	0	0.0%	0.00%	0	0	0	0.0%	0.00%	0
Other Investments (3)	1	9,022	21.7%	2.52%	9,022	e	6,780	17.2%	2.13%	6,780	-	4,029	11.0%	2.10%	4,029
SUB-TOTAL TRUSTEE	573	\$41,643	100.0%	2.33%	\$41,525	631	\$39,401	100.0%	2.25%	\$39,127	705	\$36,650	100.0%	2.26%	\$36,247
TOTAL BI-STATE & TRUSTEE	187	\$259,305		2.09%	\$258,948	202	\$257,297		2.02%	\$256,578	191	\$261,218		1.96%	\$260,338
LRV LEASE1:															
Cash	0	6,998	5.8%	0.00%	6,998	0	44	0.0%	0.00%	44	0	44	0.0%	0.00%	44
US Treasury Securities	0	0	0.0%	0.00% 5.00%	0	31	6,878 112 766	5.7%	1.25% 5.20%	6,152 113 766	61	6,878 113 177	5.7%	1.25% 5 80%	6,900
Other Investments (4)		¢131 262	100.0%	200%	C121 353		\$120 688	100.0%	5.54%	\$119.962		\$120.099	100.0%	5.54%	\$120.121
208-101AL LAV			1000	1	100 000		2377 00E			C276 EAD		¢381 217			4380 A59
Grand Lotal (5)		800,0854			Thefoot		coc'11cc			חאביחובל		ITC'TOCC		-	not open
<ul> <li>Explanatory Notes:</li> <li>Explanatory Notes:</li> <li>(1) Approximate weighted average of days to effective maturity, from last business day of the month.</li> <li>(2) Market value of goverment securities provided by safekeeping agent. Cost equals market for other investments.</li> <li>(3) Includes monow market funds and fuel hedeing accounts.</li> </ul>	s to effective provided by s hedring acco	maturity, from la afekeeping ageni wunts.	st business day Cost equals m	of the mont narket for oth	h. ier investments.						Prepared by: Reviewed by	Arris of Andrew Arris Andrew Arris Andrew Arris Cudowick Green, Mar of Thomas Pass Construction of Andrew Arris Andrew Arrive	reen, Mgr of The		1/23/19 Date 23119 Date
(4) measurements intervention of the set	of investmen	t contracts adjus	ted to conform	to lease pay	ment schedules.						Approved by:	Marla	10 Var	6	61/82
(5) All amounts preliminary and subject	ס פֿטמוג אווט הי	ว่ากรณายาเ										Mark Vago, Sr VP & CFO			Date

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		[	BI-STATE DEVE						
				ASURER'S REPORT- A SUMMARY as of:	ALL COMPANIES	12/31/2018			
Section 1 Bank/issuer Summary BI-STATE DIRECTED *		CERTIFICATES	REPURCHASE		GOVERNMENT	COMMERCIAL		MARKET	
all non debt/lease assets, inc. Prop M:	CASH	OF DEPOSIT	AGREEMENTS	OTHER	SECURITIES	PAPER\ BA's	TOTAL	VALUE	NOTES
BANK OF AMERICA MERRILL LYNCH	1,522,852	0	0	0	0	0	1,522,852	1,522,852	FDIC\tri-party collateral(deposits).
BLACK ROCK	0	0	0	42,659,064	0	0	42,659,064	42,659,064	Money Market Fund (Govt. Securities).
COMMERCE BANK	0	1,560,216	0	0	0	0	1,560,216	1,560,216	FDIC\FRB collateral.
FIDELITY	0	0	0	46,636,139	0	0	46,636,139		
INVESCO	0	0	0	20,644,918	0	0	20,644,918		Money Market Fund (First Tier\Prime)
JEFFERSON BANK & TRUST	56,198	0	0	0	0	0	56,198		FDIC; repo collaterl held at JBT.
JP MORGAN CHASE	(157,215)	0	0	0	0	0	(157,215)		FDIC (bank acct.)MMKT (First Tier\Prime)
OPTUM	15,429	0	0	0	0	0	15,429		FDIC\FRB collateral.
BENEFLEX	4,307	0	0	0	0	0	4,307		FDIC\FRB collateral.
HEALTHSCOPE	50,370	0	0	0	0	0	50,370		FDIC\FRB collateral.
PNC BANK	14,796,151	0	0	3,306,144	0	0	18,102,295		FDIC\FRB collateral.
		0	0		0	0			
	0	-	0	2,440,180	0	0	2,440,180		Commodities Margin Acct. (fuel hedging)
RJ O'BRIEN	0	0	Ŭ	1,066,501	-	-	1,066,501		Commodities Trading Acct. (fuel hedging)
RELIANCE BANK	0	3,043,800	0	0	0	0	3,043,800		FDIC\FRB collateral.
U.S. BANK	(124,546)	0	0	0	0	0	(124,546)		FDIC\FRB Collateral.
FARM CREDIT BANK	0	0	0	0	32,388,217	0	32,388,217	32,169,097	Safekept at Bank of America (BOA).
FEDERAL HOME LOAN BANK	0	0	0	0	18,215,480	0	18,215,480	18,128,102	
U.S. TREASURY	0	0	0	0	29,094,906	0	29,094,906	29,162,258	Safekept by BOA or designated agent.
OTHER	442,242	0	0	0	0	0	442,242	442,242	
sub-total Bi-State directed	16,605,788	4,604,016	0	116,752,946	79,698,603	0	217,661,353	217,422,207	
TRUSTEE DIRECTED									
<u>DEBT ISSUES</u>									
Cross County Bonds									
Series 2009, 2013									
<u>BANK OF NEW YORK -MELLON TRUST</u> BANK OF NEW YORK	0	0	0	0	0	0	0	0	FDIC Insured.
GOLDMAN	0	0	0	9,022,278	0	0	9,022,278		Money Market Fund (First Tier\Prime).
FEDERATED GOVT OBLIG	0	0	0	5,022,278	0	0	9,022,278	5,022,278	Safekept at Bank of New York
MORGAN STANLEY	0	0	0	0	0	0	0	0	Safekept at Bank of New York
GOVERNMENT AGENCIES	0	0	0	0	26,232,253	0	26,232,253		Safekept at Bank of New York
MUNICIPAL BONDS	0	0	0	0	6,389,370	0	6,389,370		Safekept at Bank of New York
U.S. TREASURY	0	0	0	0	0	0	0		Safekept at Bank of New York
sub-total	0	0	0	9,022,278	32,621,623	0	41,643,901	41,525,886	
SUB-TOTAL TRUSTEE (BONDS)	0	0	0	9,022,278	32,621,623	0	41,643,901	41,525,886	
SUB-TOTAL BI-STATE AND TRUSTEE	16,605,788	4,604,016	0	125,775,224	112,320,226	0	259,305,254	258,948,093	
LRV Lease\Leaseback 2001 C1 C2									
FSA\AIG	0	0	0	114,354,594	0	0	114,354,594	114,354,594	Guaranteed Investment Contract (GIC).
US TREASURY	6,998,262	0	0	0	0	0	6,998,262	6,998,262	Safekept by Lease Trustee.
sub-total	6,998,262	0	0	114,354,594	0	0	121,352,856	121,352,856	
sub-total leases	6,998,262	0	0	114,354,594	0	0	121,352,856	121,352,856	
GRAND TOTAL	\$23,604,050	\$4,604,016	\$0	\$240,129,818	\$112,320,226	\$0	\$380,658,110	\$380,300,949	
* Please refer to Pages 5 and 10 for expl	anatory notes and c	redit ratings.							<u>+ ABBREVIATIONS (above):</u> FDIC- Federal Deposit Insurance Corp. FRB - Federal Reserve Bank

# **INVESTMENT CATEGORY DESCRIPTIONS**

**CASH:** Demand deposit accounts. Some accounts are consolidated by bank for presentation purposes. Negative balances generally reflect check float. Bi-State's bank accounts are protected either by Federal Deposit Insurance Corporation (FDIC), or collateralized with securities pledged to Bi-State and held either in a segregated customer account, tri-party account, or at the Federal Reserve.

**CERTIFICATES OF DEPOSIT:** Non-negotiable certificates of deposit, protected by FDIC insurance, AAA rated surety or Letter of Credit, or collateralized with securities placed in joint safekeeping with Bi-State at the Federal Reserve Bank.

**BANKER'S ACCEPTANCE (BAs):** Negotiable investment instruments created by banks to finance commercial trade transactions. Bi-State's investment policy permits purchase of BAs only from banks rated "B" or better by Fitch Ratings (formerly Thomson BankWatch-see ratings descriptions below).

**REPURCHASE AGREEMENTS (REPOs):** An investment created by the simultaneous sale and repurchase of a security (usually a government security) for different settlement dates. Bi-State's repos are collateralized with securities held in segregated customer accounts, or at the Federal Reserve.

**OTHER:** Interest checking, money market funds, guaranteed investment contracts (GICs) and investment agreements. Also includes fuel hedging related accounts. Bi-State's policy restricts use of money market funds to Triple A rated institutional funds which have over \$500 million in assets.

**GOVERNMENT SECURITIES:** Securities (bills, discount notes, strips, coupon notes and bonds), issued by the U.S. Treasury or U.S. Government Agencies. Some securities are subject to "call" (redemption before stated final maturity).

**COMMERCIAL PAPER:** Short-term unsecured promissory note that is the obligation of the issuing entity, generally a large corporation (see ratings descriptions below).

**NOTE:** Permitted Bi-State investments are specified in Board Policy 30.040. All investments are shown at cost, unless otherwise noted. Market values shown for government securities or commercial paper are considered "subject to market" and provided for informational use only. Cost or par approximates market for other investments, and some of these may be subject to penalty for early redemption.

# CREDIT QUALITY RATING DEFINITIONS (also see Page 9)

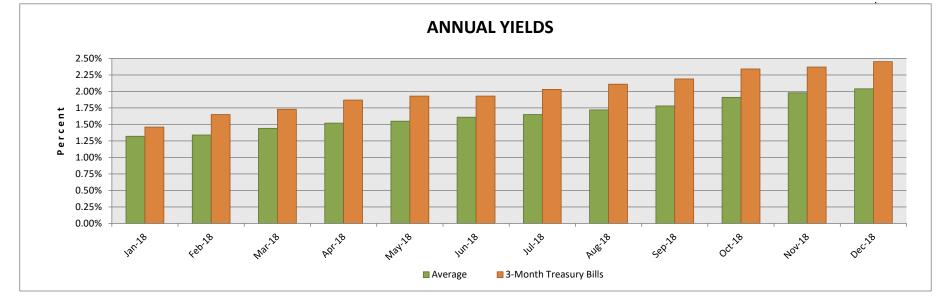
# Standard & Poor's, Moody's Investor Services, Fitch:

- AAA Standard & Poor's, Moody's and Fitch rate credit quality on an A to C scale, with A generally regarded as "upper investment grade" and C as "speculative" (D would indicate default). Within each category are different gradients. The triple A rating indicates that the issuer's long term unsecured debt rating or specific investment instrument (such as money market funds) are of the highest credit quality (lowest expectation of risk.) The AAA rating is assigned only when there is exceptionally strong capacity for timely payment of financial commitments.
- A1-P1 Commercial Paper issues rated "A-1 by Standard and Poor's and "P-1" by Moody's have the greatest capacity for timely payment (least risk). Bi-State's investment policy permits purchase of A2-P2 commercial paper from issuers with a business presence in the St. Louis region.

#### BI-STATE DEVELOPMENT ANNUAL INVESTMENT REPORT FOR MOST CURRENT 12 MONTHS

Funds (ooo's omitted)	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Bi-State Investments	160,844	170,607	160,952	164,817	159,830	160,115	164,121	147,195	139,434	179,184	172,679	172,578
Bi-State Prop M Investments	47,373	47,220	47,429	45,519	45,871	46,034	46,107	45,691	43,847	45,384	45,217	45,084
Total	208,217	217,827	208,381	210,336	205,701	206,149	210,228	192,886	183,281	224,568	217,896	217,662
Trustee Investments	44,201	46,677	49,027	41,265	43,979	46,243	52,979	57,619	64,184	36,650	39,401	41,643

Yields\Rates Information	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Bi-State	1.32%	1.34%	1.44%	1.53%	1.57%	1.63%	1.68%	1.77%	1.80%	1.95%	2.02%	2.07%
Ргор М	1.31%	1.32%	1.42%	1.48%	1.49%	1.54%	1.55%	1.56%	1.70%	1.78%	1.83%	1.95%
Average	1.32%	1.34%	1.44%	1.52%	1.55%	1.61%	1.65%	1.72%	1.78%	1.91%	1.98%	2.04%
Trustee	1.76%	1.88%	1.91%	1.96%	1.96%	2.00%	1.97%	2.03%	2.24%	2.26%	2.25%	2.33%
3-Month Treasury Bills	1.46%	1.65%	1.73%	1.87%	1.93%	1.93%	2.03%	2.11%	2.19%	2.34%	2.37%	2.45%
1 Year Treasury	1.90%	2.07%	2.09%	2.24%	2.23%	2.33%	2.44%	2.46%	2.59%	2.69%	2.70%	2.63%
Fed Funds (target)	1.50%	1.50%	1.75%	1.75%	1.75%	2.00%	2.00%	2.00%	2.25%	2.25%	2.25%	2.50%
20-Year Municipals	3.72%	3.85%	3.89%	3.97%	3.78%	3.87%	3.90%	3.96%	4.18%	4.30%	4.22%	4.10%
SIFMA (BMA) Index (month end)	1.08%	1.09%	1.59%	1.61%	1.06%	1.51%	1.29%	1.56%	1.56%	1.61%	1.69%	1.63%



	Diesel Fuel	Hedg	ging Program - F	Y 20	019		
	Diesel Fuel Budget \ Actual Comparison:		Dec-18		Year to Date		Life to Date
а	Gallons consumed-actual		465,772		2,808,963		87,890,206
b=(c/a)	Average cost per gallon-actual	\$	1.98	\$	2.22	\$	2.11
С	Total Diesel Fuel Cost-Actual	\$	921,623	\$	6,249,152	\$	185,096,135
d	Gallons consumed- budget		460,196		2,811,192		91,775,713
e=(f/d)	Average cost per gallon- budget	\$	1.85	\$	1.85	\$	2.31
f	Total Diesel Fuel Cost- Budget	\$	851,363	\$	5,200,705	\$	211,696,110
g=(f-c)	Budget Variance (Unfavorable)	\$	(70,260)	\$	(1,048,447)	\$	26,599,975
h	Realized Futures Gains (Losses)	\$	18,787	\$	965,693	\$	(183,483)
i=(c-h)	Net Cost of Fuel	\$	902,836	\$	5,283,459	\$	185,279,618
j=(i-f)	Net Budget Variance (Unfavorable)	\$	(51,473)	\$	(82,754)	\$	26,416,492
j=(i/f)	Net Cost of Fuel, Per Gallon, inc. Hedge	\$	1.94	\$	1.88	\$	2.11
k=(e-i)	Net Budget Variance Per Gallon	\$	(0.09)	\$	(0.03)	\$	0.20
	Futures Activity:				Price of Ba	arrel	l of Oil:
	Futures Contracts Purchased		32		Date		Price
	Futures Contracts Sold		16		08/31/2018	\$	69.80
	Futures Contracts Net Change at month end		(16)		09/28/2018	\$	73.25
	Total Open Futures Contracts, at month end		138		10/31/2018	\$	65.31
	Futures Contracts Unrealized Gain/(Loss) *		(\$174,224)		11/30/2018	\$	50.93
	(% of Estimated Future Consumption)		81%		12/31/2018	\$	45.41

\* = At month end

## Explanatory Notes:

Consumption budgeted at approximately 120,000 gallons per week.

Current diesel contracts: diesel =Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.

A futures contract equals 42,000 gallons.

Numbers above rounded.

Amounts do not include transaction or consulting costs.

Futures Contracts are purchased from Feb2018 through May 2020 (16 months).

## Background:

Linwood Capital is a consultant retained by Bi-State since April 2004 to assist with its energy price risk management program.

Bi-State manages the cost of fuel by utilizing purchase of exchange traded futures, specifically NYMEX Heating Oil#2 (HO#2) futures.

Generally, as oil prices increase, the value of the futures goes up, and acts to partially offset the actual increase in the price of fuel.

		Repor		onthly Invest nvestment* F			er 2018	
em	Investment:	Par Amount	Settled	Maturity Date	Term(days)	Yield	Purchased From	Fund
1	Collateralized CD	\$ 1,560,216	12/20/18	12/20/19	365	2.62%	Commerce Bank	Prop M County
	Total	\$ 1,560,216						
					365	2.62%		

	e Development /			E)			
	of Financial Insti	ng-Term Debt Ra		-	rt-Term Debt Ra	ting	Fitch Bank
Depository Banks:	S&P	Moody's	Fitch	S&P	Moody's	Fitch	Rating
Bank of America, N.A.	A+	Aa3	AA	A-1	P-1	F1+	NA
Commerce Bank	А	A2		A-1	P-1		NA
PNC Bank	А	Aa2	AA-	A-1	P-1	F1+	NA
Trust Companies:					- -		
Bank of New York Mellon Trust	AA-	Aa1	AA+	A-1+	P-1	F1+	NA
Money Market Funds:		S&P			Moody's		
Black Rock Fed Trust		AAAm			Aaa-mf		
Black Rock Temp		AAAm			Aaa-mf		
Black Rock T Fund		AAAm			Aaa-mf		
FFI Treasury Fund		AAAm			Aaa-mf		
Columbia (BOA/Merrill) Money Market Reserves		AAAm			Aaa-mf		
Columbia (BOA/Merrill) Government		AAAm			Aaa-mf		
Dreyfus Government Cash Management		AAAm		Aaa-mf			
Federated Treasury		AAAm		Aaa-mf			
Federated Government		AAAm			Aaa-mf		
Fidelity Government		AAAm			Aaa-mf		
Fidelity Treasury		AAAm			Aaa-mf		
Goldman Financial Government		AAAm			Aaa-mf		
Invesco Government and Agency		AAAm			Aaa-mf		
Wells Fargo Treasury		AAAm			Aaa-mf		
		ng-Term Debt Ra	-	_			
Other:	S&P	Moody's	Fitch				
AIG (2001 LRV Lease)	A+	A2	A+	_			
U.S. Treasury	AA+	Aaa	AAA	_			
Federal Home Loan Bank (FHLB)	AA+	Aaa			erall bank rating	ıs or LT debt ı	atings have
Federal Farm Credit Bank (FCB)	AA+	Aaa	AAA	been withdra	iwn		

	Bi-State Develo	pment		
Mass Transit Sales	Tax Appropriation Cross-C	ounty Bonds & St Louis Cou	nty Loan	
	2009	20	13	
Series	Refunding	2013A Bonds	2013B Loan	Total Cross County
Issue date	9-Nov-09	1-Aug-13	1-Aug-13	
Principal (original)	\$97,220,000	\$381,225,000	\$75,000,000	
Principal (currently outstanding)	\$97,220,000	\$281,805,000	\$135,000,000	\$514,025,000
Lien on 1\4 cent Prop M, Prop M2, Prop A tax	Senior	Senior	Subordinate	
Stand alone credit rating (S&P\Moody's)	AA+\Aa3	AA+\Aa2	NA	
Maturity date(s)	2023 – 2039	2048	2053	
Optional Call Date	2019	Various	Anytime	
Optional Put Date	NA	NA	2018	
Interest rate mode	Fixed	Fixed	1% + SIFMA	
Rate	4.50%-5.00%	3.00%-5.00%	1.02%-1.06%	
Interest pmt. Dates (4/1 &10/1)	April, October	April, October	April, October	
Annual debt service:				
Interest - FY 2019	\$4,767,975	\$14,027,937	\$1,413,000	\$20,208,912
Principal - (Previous payment 10/1/18 - \$9,030,000) (next payment 10/1/19 - \$9,630,000)	\$0	\$9,630,000	\$0	\$9,630,000
total princ.&int.	\$4,767,975	\$23,657,937	\$1,413,000	\$29,838,912
Debt Service Reserve Fund (DSRF)	\$9.1 million in DSRF with bond trustee, BONY- Mellon.	\$23.7 million in DSRF with bond trustee, BONY- Mellon.	NA	
Other	Refunded balance of 2002 A	Refunded Series 2002A,B,C, 2007, and Series 2010B	Refunded Series 2010A Bonds	

Open Session Item 8 & 9



# BI-STATE DEVELOPMENT COMBINED OPERATIONS / AUDIT, FINANCE & ADMINISTRATION COMMITTEE MEETING OPEN SESSION MINUTES March 26, 2019

#### **Operations Committee Members in Attendance**

#### **Other Commissioners in Attendance**

Michael S. Buehlhorn, Chair Derrick Cox Irma Golliday Vernal Brown Rose Windmiller Herbert Simmons Frank Pestello (absent)

#### Audit, Finance & Administration Committee Members in Attendance

Aliah Holman, Chair Constance Gully (absent) – *Entered the meeting at 8:06 a.m.* Justin Zimmerman (absent)

#### **Staff in Attendance**

Taulby Roach, President and Chief Executive Officer Barbara Enneking, General Counsel and Deputy Secretary Myra Bennett, Manager of Board Administration Jim Cali, Director Internal Audit Jessica Mefford-Miller, Executive Director Metro Transit Larry Jackson, Executive Vice President Administration John Langa, Vice President Economic Development Patti Beck, Director Communications Mary Lamie, Executive Director St. Louis Regional Freightway Scott Grott, General Manager MetroLink Kathy Brittin, Director Risk Management Safety & Claims Mark Vago, Sr. VP Chief Financial Officer Chris Poehler, Assistant Executive Director Engineering Systems Matthew Hibbard, Social Media Communications Manager Charles Stewart, Vice President, Pension & Insurance Diana Wagner-Hilliard, Director Workforce Diversity/EEO Kent Swagler, Director Corporate Compliance & Ethics Tamara Fulbright, Sr. Director Financial Planning & Treasury Kelli Fitzpatrick, Sr. Internal Auditor/PT David Toben, Director of Benefits Amy Krekeler-Weber, EEO Specialist Brenda Krieger, Executive Assistant Cynthia Davis, Director Program Development & Grants

Bi-State Development Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee Open Session Minutes March 26, 2019 Page 2 of 8

Jerry Vallely, External Communications Manager Michael Gibbs, Manager of Financial Operation, Admin & Business Operations Sally Bender, Internal Auditor Jeff Braun, Director of Real Estate Larry Rusbarsky, Director of Financial Planning and Budget Carmen Brothers, Retirement Plan Manager Tim Nittler, Director of Capital Projects Vernice Kelly, Director of Human Resources Ted Zimmerman, Vice President Marketing & Communications Darren Curry, Chief Mechanical Officer Greg Smith, Vice President Procurement & Inventory Management Lisa Burke, Executive Assistant Virgie Chaffen, Director of Labor Relations

#### **Others in Attendance**

Maggie Nothnagel, Ready by 21 Kaleb Lilly, RubinBrown LLP Renita Duncan, RubinBrown LLP Kate Poldumis, Ready by 21 Katie Kaufmann, Regional Youth Employment Coalition

#### 1. Open Session Call to Order

**8:00 a.m.** Chairman Buehlhorn called the Open Session of the Combined Operations / Audit, Finance & Administration Committee Meeting to order at 8:00 a.m. in the Bi-State Development Board Meeting Room, located on the 6th Floor of the Corporate Headquarters, at 211 N. Broadway in St. Louis, Missouri.

#### 2. Roll Call

8:00 a.m. Roll call was taken, as noted above.

#### **3.** Public Comment

8:01 a.m. Chair Buehlhorn asked if any speaker cards had been submitted.

Katie Kaufmann, Regional Youth Employment Coalition, addressed the Committee, thanking Bi-State Development for its past partnership with the Coalition, and asking for continuing support and partnership, with regard to discounted Metro passes during the summer to assist youth with transportation for summer employment. Ms. Kaufmann noted over 20,000 uses of the passes in last year's program. She noted that Mayor Krewson has called for the creation of 1000 jobs for youth for this summer. Commissioner Windmiller asked if Ms. Kaufmann had an estimated cost for the program, and Ms. Kaufmann stated approximately \$100,000.

#### Commissioner Gully entered the meeting at approximately 8:06 a.m.

Minutes of January 15, 2019, Open Session of the Operations Committee Meeting
 8:06 a.m. The minutes of the January 15, 2019, Open Session of the Operations Committee Meeting were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Cox and seconded by Commissioner Golliday.

Motion passed with a majority vote, with 1 abstention, by Commissioner Windmiller.

5. Minutes of January 25, 2019, Open Session of the Audit, Finance & Administration Committee Meeting

**8:07 a.m.** The minutes of the January 25, 2019, Open Session of the Audit, Finance & Administration Committee Meeting were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Holman and seconded by Commissioner Brown.

#### Motion passed unanimously.

# 6. Contract Award: Modjeski and Masters – MetroLink – Downtown Tunnel Repairs and Standpipe Replacement Design

**8:07 a.m.** A briefing paper was provided in the Committee packet, regarding a request to refer to the Board of Commissioners, an authorization to allow Bi-State Development (BSD) to award design and construction phase services for the Downtown Tunnel Repairs and Standpipe Replacement Project to Modjeski and Masters, based on the negotiated cost proposal submitted on October 12, 2018, totaling \$869,767.62. Chris Poehler, Assistant Executive Director of Engineering Systems, provided an overview of this issue, noting that on April 19, 2018, BSD issued Solicitation 18-RFP-105125-CB - Downtown Tunnel Repairs Standpipe Replacement Design, requesting proposals from qualified firms to provide the required design and construction phase services. He stated that the proposed work will require a Categorical Exclusion, as the Downtown Tunnel is included with the Eads Bridge on the National Register of Historic Places. Mr. Poehler stated that on October 12, 2018, Modjeski and Masters submitted a revised cost proposal of \$869,767.62, which is \$29,988.38 less than BSD's independent cost estimate of \$899,756.00. In addition, he noted that a Disadvantage Business Enterprises (DBE) goal of 8% was recommended for this project, and Modjeski and Masters' cost proposal provides for 34.7% DBE participation. Mr. Poehler stated that Modjeski and Masters will be responsible for designing the recommended short-term and long-term repairs described in the most recent tunnel inspection report, and they will also be responsible for the design of the replacement dry standpipe system of the Downtown Tunnel. Commissioner Holman asked if there is any information regarding other goals, such as for women owned businesses, etc. It was noted that, for use of Federal Funding, only the DBE is used. Commissioner Buehlhorn asked if an explanation could be given, regarding the definition of a "standpipe". Mr. Poehler noted that this is a device used for fighting fires, should one occur.

A motion to approve this agenda item, as presented, was made by Commissioner Golliday and seconded by Commissioner Brown.

#### Motion passed unanimously.

### 7. Contract Modification: Jacobs Engineering-General On-Call (GEC) Design and Engineering Consultant Services – Jacobs Engineering, Discipline Number 1 – Project No. 16-RFP-102111-CG

**8:11 a.m.** A briefing paper was provided in the Committee packet, regarding a request to refer to the Board of Commissioners, approval to authorize the President/CEO to modify the Jacobs Engineering contract for Architectural & Engineering Services, in a not-to-exceed amount of \$2,500,000, and award option years if the following criteria are met:

- Funding is available;
- The performance of the contract is satisfactory;
- The exercise of the option is in accordance with the terms and conditions of the option stated in the initial contract awarded; and
- The option price is determined to be better than prices available in the market or that the option is more advantageous offer at the time the option is exercised.

Chris Poehler, Assistant Executive Director of Engineering Systems, gave a brief overview of this issue, noting that, In April 2016, Bi-State Development (BSD) awarded contracts to qualified engineering firms for on-call services. BSD has many different types of projects from construction to maintenance, to casualty repair. The nature of the BSD system requires a diverse range of skills sets. Having access to these firms allows faster response to issues than seeking proposals from multiple firms for each small project as they develop. Jacobs Engineering was awarded the contract for "Discipline I", which consists of: Architectural Engineering, Civil and Structural Engineering and Surveying, Environmental/Geotechnical Services and Materials Testing, and Mechanical Engineering. The Board of Commissioners' approval was granted April 28, 2017, for Contract Modification One with Jacobs Engineering for General On-Call (GEC) Design and Engineering Consultant Services, increasing the contract amount from \$500,000 to \$1,500,000, with a \$150,000 limit for each individual task order. Twenty-four (24) task orders for "Discipline I" have been awarded or are pending award, and the Jacobs Engineering contract is expected to exceed the current \$1,500,000 limit, within the first option year, and Management believes that a contract increase in the engineering support provided by the Jacobs Engineering GEC contract is needed to ensure timely completion and quality outcomes for small projects of this type, over the remaining option years. The annual, total commitment to projects has increased each year, without changes to the scope of work, and it is believed that the contract not-to-exceed amount should be increased to \$2,500,000.

A motion to approve this agenda item, as presented, was made by Commissioner Golliday and seconded by Commissioner Cox.

#### Motion passed unanimously.

#### 8. Metro Transit Operations Report

**8:14 a.m.** Jessica Mefford-Miller, Executive Director Metro Transit, presented a Metro Transit Operations Report to the Committees. She noted that system ridership remains down; however, the rate of loss seems to be leveling off. She added that the decline in ridership is similar to those of our peers in the transit industry.

Ms. Mefford-Miller reported that Metro will end FY2019 within its budget goals; with wages and benefits remaining favorable, primarily due to vacancies. She stated that service productivity is declining; however, the rate of decline is slowing, and looking ahead, she is hopeful that the Metro ReImagined service plan will more closely match service level to market demand, driving an increase in productivity beyond FY2020. Ms. Mefford-Miller reported that preventable accidents increased in YTD FY2019, due to an increase in new operator hires. She stated that, in recent months, Metro has introduced enhanced training initiatives to reduce the rise of preventable accidents. She noted that absenteeism is a critical challenge for Metro Transit, and management and labor continue to work to evaluate trends in absenteeism, as well as policies, contracts, and management strategies that can be applied to reduce overall absenteeism, specially unauthorized absences.

Ms. Mefford-Miller reported that Metro and its partners continue to improve security across the transit system. Increased personnel presence and communication regarding security are resulting in notable reductions in security-related, negative customer contacts. She also gave a brief overview of upcoming service and maintenance projects. This report was submitted for information only, and no Committee action is required.

At this point in the meeting, Commissioner Buehlhorn asked that Commissioner Holman Chair the meeting, to address the items that pertain to the Audit, Finance, and Administration Committee. Commission Holman then proceeded to Chair the meeting.

# 9. Board Policy, Section 70.050, Employee's Pension and 401(k) Retirement Savings Plan – Chairperson Appointment

**8:29 a.m.** A briefing paper was provided in the Committee packet, regarding a request to refer to the Board of Commissioners, approval to appoint Mark Vago, Chief Financial Officer, as the new Chairperson for the Salaried Pension Committee, for a term of two years. Charles A. Stewart, Executive Vice President - Organizational Effectiveness and Diana Bentz, Vice President - Talent Management, provided an overview of this item. He noted that a vacancy was left with the retirement of Jenny Nixon, and this vacancy on the Committee has been filled by the appointment of Shawn Murray. He also noted that, on April 27, 2018, the Board of Commissioners had appointed Jenny Nixon to continue to serve as Chairperson of the Salaried Administrative Pension Committee, until April 2019. It is now time to appoint a new Chairperson, with an effective date of April 26, 2019. Mr. Stewart noted that the Salaried Administrative Pension Committee. This recommendation is based on Mark's experience serving on pension of this committee. This recommendation is based on Mark's experience serving on pension committees and his experience in Finance. Commissioner Gully asked if Mark Vago currently serves on this Committee, and Mr. Stewart indicated that he does.

A motion to approve this agenda item, as presented, was made by Commissioner Simmons and seconded by Commissioner Brown.

#### Motion passed unanimously.

Bi-State Development Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee Open Session Minutes March 26, 2019 Page 6 of 8

#### 10. FY 2019 External Audit – Client Service Plan from RubinBrown

**8:31 a.m.** Mark Vago, Chief Financial Officer, provided the FY 2019 External Audit, Client Service Plan from RubinBrown for Bi-State Development (BSD) to the Committee. A brief summary was provided by Kaleb Lilly and Renita Duncan, RubinBrown. Ms. Duncan thanked the Board of Commissioners for the opportunity to perform the audit. She reviewed page 6 of the report, clarifying the various areas of risk, and identifying those areas of greatest risk. Mr. Lilly reviewed page 7 of the report, which notes the preliminary, significant risks that have been identified. He asked for Committee input on any other items that the Committee would like to see incorporated into the audit plan. He noted that if any complex financial issues arise in the near future, to please let the auditors know. Mr. Lilly also reviewed the Committee's role in oversight and fraud considerations. Discussion was held. Mr. Vago noted that a timeline has been provided, regarding the audit process. This report was submitted for information only, and no Committee action is needed at this time.

#### 11. 2019 Quarterly Financial Statements – Second Quarter Ending December 31, 2018

**8:42 a.m.** Mark Vago, Senior Vice-President and Chief Financial Officer, provided an overview of the 2019 quarterly financial statements for the second quarter, period ending December 31, 2018, including performance indicators, for all Bi-State business divisions including: Executive Services, Gateway Arch Tram, Riverfront Attractions, St. Louis Downtown Airport, Metro Transit, St. Louis Regional Freightway, Bi-State Development Research Institute, and Arts in Transit.

#### 12. 2019 Performance Indicators – Second Quarter Ending December 31, 2018

**8:52 a.m.** Mark Vago, Senior Vice-President and Chief Financial Officer, noted that an overview of the 2019 performance indicators for the second quarter, ending December 31, 2018, was presented along with the previous agenda item. He stated that he would like to address the Committee and ask if the reports being provided contain the information they need. He said if too much, or too little, information is being provided, he would appreciate input from the Board of Commissioners, so that adjustments can be made to the reports. Chair Holman stated that she feels that the Board should have a discussion regarding this issue. The Commissioners agreed.

# 13. Quarterly Procurement Report – Second Quarter Fiscal Year 2019

**8:54 a.m.** A memorandum was provided in the Committee packet, to provide a summary of the quarterly procurement activity for the second quarter of fiscal year 2019. Gregory Smith, Vice President – Purchasing, Materials Management, and Supplier Diversity, provided an overview of this report, noting that Second Quarter, 2019 Non-Competitive Procurements totaled \$2,749,639, or 10.1% of total Purchase Order Commitment volume of \$27,175,396. Chairman Holman noted that this information was presented for information only, and no action of the Committee is required.

### 14. Treasurer's Report – Quarter Ended December 31, 2018

**8:55 a.m.** Tammy Fulbright, Senior Director of Financial Planning and Treasury, provided an overview of the Treasurer's Report for the Second Quarter, ended December 31, 2018, as provided in the Committee packet, including rates of return, trustee directed funds, debt service payments, and bond payments. This report was submitted for information only, and no Committee action is required.

Bi-State Development Combined Meeting of the Operations Committee and Audit, Finance & Administration Committee Open Session Minutes March 26, 2019 Page 7 of 8

#### 15. Pension Plans, 401(k) Retirement Savings Program & OPEB Trust Investment Performance Update as of December 31, 2018

**8:58 a.m.** A briefing paper was included in the Committee packet, to provide the Committee the Pension Plans, 401(k) Retirement Savings Program and OPEB Trust Investment Performance Update as of December 31, 2018. Charles Stewart, Executive Vice-President, Organizational Effectiveness, gave a brief overview of this issue, noting that 2018 was not a good year for pension investments; however, the first two months of 2019 have indicated a turnaround in the market, reflecting gains. This report was submitted for information only, and no Committee action is required.

#### 16. President/CEO Report

**9:03 a.m.** Bi-State Development President/CEO Taulby Roach addressed the Committees, noting that work continues on the FY2020 budget. He commended staff for their work in bringing the budget in line with BSD goals. Mr. Roach stated that he will speak to Mayor Krewson tomorrow with regard to the "Go Card" presentation, and possibility to partner with the Regional Youth Employment Coalition.

Mr. Roach stated that, as noted by Mr. Vago, it is important that staff know what information the Commissioners would like to see included in reports and packets, so that they are well informed on the decisions that BSD asks them to make. He stated that staff understands that the Commissioners volunteer their time to serve BSD, and the Commissioners' time is valuable to us.

#### 17. Unscheduled Business

**9:06 a.m.** There was no unscheduled business.

#### **18.** Call of Dates for Future Board and Committee Meetings

**9:06 a.m.** Myra Bennett, Manager of Board Administration, advised the Committee of the upcoming meetings, as follows:

Board of Commissioners Meeting:	Friday	April 26, 2019	8:00 AM
Operations Committee:	Tuesday	May 14, 2019	8:00 AM
Audit, Finance & Administration:	Friday	May 17, 2019	8:00 AM

19. Adjournment to Executive Session – If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, §10.080(D) Closed Records; Legal under \$10.080(D)(1); Real Estate under \$10.080(D)(2); Personnel under \$10.080(D)(3); Health Proceedings under \$10.080(D)(4); Employee Negotiations under \$10.080(D)(5); Data Processing under \$10.080(D)(6); Purchasing and Contracts under \$10.080(D)(7); Proprietary Interest under \$10.080(D)(8); Hotlines under \$10.080(D)(9); Auditors under \$10.080(D)(10); Security under \$10.080(D)(11); Computers under \$10.080(D)(12); Personal Access Codes under \$10.080(D)(13); Personal Information under \$10.080(D)(14); Insurance Information under \$10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under \$10.080(D)(16) or Protected By Law under \$10.080(D)(17).

**9:06 a.m.** Pursuant to the requirements of Chapter 10, Section 10.080 (D) (1); (2); (3); (7); (10); (11); (16); and (17) of the Bi-State Development Agency's Board Policy, Committee Chair Holman requested a motion to allow the Committee to move into closed session.

A motion to move into Executive Session was made by Commissioner Buehlhorn and seconded by Commissioner Simmons. A roll call vote was taken as follows:

Aliah Holman – Yea Constance Gully – Yea Vernal Brown – Yea Rose Windmiller – Yea Michael S. Buehlhorn – Yea Derrick Cox – Yea Irma Golliday – Yea Herbert Simmons – Yea

Motion passed unanimously, and the Open Session meeting was adjourned at 9:07 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development

Open Session Item **11. a.** 

From:	Taulby Roach, President and Chief Executive Officer		
Subject:	Contract Award: Modjeski and Masters - MetroLink – Downtown Tunnel		
	Repairs and Standpipe Replacement Design		
<b>Disposition:</b>	Approval		
Presentation	ation: Jessica Mefford-Miller, Executive Director Metro Transit, Christopher C. Poehler,		
	Assistant Executive Director - Engineering, Greg Smith, Vice President		
	Purchasing, Materials Management and Supplier Diversity, Timothy F. Nittler,		
	Director of Capital Projects		

# **Objective**:

To present to the Board of Commissioners, a request to authorize the President and CEO to execute a contract with the consulting firm of Modjeski and Masters for the design and construction phase services for the Downtown Tunnel Repairs and Standpipe Replacement Project.

# **Background**:

On April 19, 2018, Metro issued Solicitation 18-RFP-105125-CB – Downtown Tunnel Repairs Standpipe Replacement Design, requesting proposals from qualified firms to provide the required design and construction phase services. The proposed work will require a Categorical Exclusion, as the Downtown Tunnel is included with the Eads Bridge on the National Register of Historic Places. Modjeski and Masters will prepare the required documentation needed for processing the Categorical Exclusion. The scope of their work also includes the preparation of construction documents, cost estimates and construction phase support services.

# Analysis:

As a result of the solicitation process, a total of three proposals were received by the proposal due date from Modjeski & Masters, TranSystems and Horner & Shifrin. A cross-functional team, consisting of representatives from Engineering and Operations, individually evaluated the technical proposals based on the proposer's responses to the evaluation criteria presented in the solicitation. A consensus meeting was held on June 14, 2018, to allow the evaluators a chance to discuss the outcome of the individual scores. As a result of the consensus scores, Modjeski and Masters was the highest ranking firm and was requested to submit a cost proposal. The initial cost proposal was submitted July 10, 2018.

During the proposal negotiation, additional inspection options were suggested to ensure the responsible execution of this project. On October 12, 2018, Modjeski and Masters submitted a revised cost proposal of \$869,767.62, which is \$29,988.38 less than Metro's independent cost estimate of \$899,756.00.

Modjeski and Masters will be responsible for designing the recommended short-term and longterm repairs described in the most recent tunnel inspection report. They also will be responsible for the design of the replacement dry standpipe system of the Downtown Tunnel.

A Disadvantage Business Enterprises (DBE) goal of 8% was recommended for this project. Modjeski and Masters' cost proposal provides for 34.7% DBE participation.

Board of Commissioners Open Session Contract Award: Modjeski and Masters - MetroLink – Downtown Tunnel Repairs & Standpipe Replacement Design April 26, 2019 Page 2

# **Funding Source:**

The project is funded by FTA MO-54-0001 and Prop M.

### **Committee Disposition:**

This item was reviewed and approved at the Combined Operations Committee / Audit, Finance & Administration Committee Meeting on March 26, 2019.

#### **Board Action Requested:**

The Operations Committee recommends that the Board of Commissioners approve the request to allow Bi-State Development/Metro to award this design and construction phase services to Modjeski and Masters, based on the negotiated cost proposal submitted on October 12, 2018, totaling \$869,767.62.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF A CONTRACT TO MODJESKI AND MASTERS FOR DESIGN AND CONSTRUCTION PHASE SERVICES FOR DOWNTOWN TUNNEL REPAIRS AND STANDPIPE REPLACEMENT PROJECT

#### PREAMBLES:

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas,* Board Policy Chapter 50, §50.010(E)(1)(a), requires Board approval of Competitive Negotiated Procurements which exceed \$500,000; and

Whereas, this Project is funded through FTA MO-54-0001 and Proposition M funds; and

*Whereas*, on April 19, 2018, Metro issued Solicitation 18-RFP-105125-CB – Downtown Tunnel Repairs Standpipe Replacement Design, requesting proposals from qualified firms to provide the required design and construction phase services; and

*Whereas*, the proposed work will require a Categorical Exclusion, as the Downtown Tunnel is included with the Eads Bridge on the National Register of Historic Places, and Modjeski and Masters will prepare the required documentation needed for processing the Categorical Exclusion; and

*Whereas*, as a result of the solicitation process, a total of three proposals were received by the proposal due date: Modjeski & Masters, TranSystems and Horner & Shifrin; and

*Whereas*, a cross-functional team, consisting of representatives from Engineering and Operations, individually evaluated the technical proposals based on the proposer's responses to the evaluation criteria presented in the solicitation. A consensus meeting was held on June 14, 2018, to allow the evaluators to discuss the outcome of the individual scores; and

*Whereas*, as a result of the consensus scores, Modjeski and Masters was the highest ranking firm and was requested to submit a cost proposal, which was submitted on July 10, 2018; and

*Whereas*, on October 12, 2018, Modjeski and Masters submitted a revised cost proposal of \$869,767.62, which is \$29,988.38 less than Metro's independent cost estimate of \$899,756.00; and

*Whereas*, a Disadvantaged Business Enterprises (DBE) goal of 8% was recommended for this project, and Modjeski and Masters' cost proposal provides for 34.7% DBE participation; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the award of a contract for design and construction phase services for the Downtown Tunnel Repairs and Standpipe Replacement Project to Modjeski and Masters, in the amount of \$869,767.62, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract</u>. The Board of Commissioners hereby approves the award of a contract to Modjeski and Masters, in the amount of \$869,767.62 for design and construction phase services for the Downtown Tunnel Repairs and Standpipe Replacement Project, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and the Modjeski and Masters.

<u>Section 6.</u> <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

In Witness Whereof, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_\_ Title\_\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Open Session Item 11. b.

From:	Taulby Roach, President and Chief Executive Officer		
Subject:	<b>Contract Modification: Jacobs Engineering-General On-Call (GEC) Design</b>		
	and Engineering Consultant Services – Jacobs Engineering, Discipline		
	Number 1 – Project No. 16-RFP-102111-CG		
<b>Disposition:</b>	Approval		
<b>Presentation:</b>	Jessica Mefford-Miller, Executive Director Metro Transit, Christopher C.		
	Poehler, Assistant Executive Director Engineering Systems;		
_	Gregory A. Smith, Vice President Procurement & Inventory Management		

# **Objective:**

To present to the Board of Commissioners for approval, a request for authorization to modify Jacobs Engineering contract by \$1 million, for a not to exceed amount of \$2,500,000, including two available option years. We are currently in Base Year Three and will be exercising Option Year One in April 2019.

# **Previous Board Action:**

The Board of Commissioners' approval was granted April 28, 2017, for Contract Modification One with Jacobs Engineering for General On-Call (**GEC**) Design and Engineering Consultant Services, increasing the contract amount from \$500,000 to \$1,500,000, with a \$150,000 limit for each individual task order.

# **Background:**

In April 2016, Bi-State Development (**BSD**) awarded contracts to qualified engineering firms for on-call services. BSD has many different types of projects from construction to maintenance, to casualty repair. The nature of our system requires a diverse range of skills sets. Having access to these firms allows faster response to issues than seeking proposals from multiple firms for each small project as they develop. It also permits BSD to avoid maintaining in-house capabilities to support the various disciplines required for the systems we operate. The contracts were awarded as indicated below for three base years with two one-year option periods that are exercisable at Bi-State Development discretion:

Firm	Discipline/Services		
Jacobs Engineering	Discipline 1 - Architectural Engineering, Civil and Structural		
	Engineering and Surveying, Environmental/Geotechnical Services and		
	Materials Testing, and Mechanical Engineering		
HNTB, Inc.	Discipline 2 – Communications Systems Engineering Services		
STV, Inc.	Discipline 3 – Track Engineering Services		
Isis, Inc.	Discipline 4 – Signal System Engineering Services		
STV, Inc.	Discipline 5 – Traction Power System Engineering Services		

The intent of the Request for Proposals was to provide BSD with a source of qualified firms that would be contracted in each discipline, for "on-call" services, in their respective areas of expertise. Firms submitting proposals were evaluated by a cross-functional team, and the most qualified firm for each discipline entered into an agreement with BSD. As projects are approved, individual "task orders" are negotiated. The services are made available as an extension of BSD engineering staff, in support of in-house projects, ranging from studies to contract document preparation.

Board of Commissioners Open Session Contract Modification: Jacobs Engineering-General On-Call (GEC) Design & Engineering Consultant Services – Jacobs Engineering, Discipline Number 1 – Project No. 16-RFP-102111-CG April 26, 2019 Page 2

The disciplines are called upon individually for a specific service, relative to a specific project. The selected projects are of short duration and are awarded by task orders that do not exceed \$150,000 per project. The initial contract not-to-exceed amount was set at \$500,000.

# Analysis:

During the initial three year period of the contract, BSD has issued approximately \$1.2 million of general engineering support task orders. The past year has highlighted our increasing need for specialized knowledge and services such as producing independent estimates and inspections to support the design and construction of the Union Station CM/GC contract; studying the feasibility of projects including electric buses; and a number of emergency maintenance projects. The GEC contract is being increasingly relied on to supply the specialty knowledge and understanding needed to implement the cutting-edge initiatives and technologies that are being considered at BSD. The Jacobs Engineering Contract is expected to exceed the current \$1,500,000 within the first option year.

The following Discipline 1 Task Orders have been awarded or are pending award. The task orders that are closed are colored in the negative:

Task Order No.	Description	Amount
	Ewing Wall Reconstruction	\$ 42,399.00
1	Modification 1 – Additional hours (250)	\$ 41,017.50
	Modification 2 – Additional hours (100)	\$ 16,407.00
2	Eads Bridge Rehabilitation-Estimating Services	\$ 1,078.22
3	St. Louis airport Hangar 12 Inspection and Assessment	\$ 18,215.60
4	Emerson Park and Fairview Heights Z-Crossings	\$ 59,359.54
5	Wellston MetroLink Station Survey	\$ 37,292.72
6	Electrical Estimating Services	\$ 11,914.43
7	Sarah Street Section 106 Assessment	\$ 13,533.50
8	System Barrier ROM Cost Estimate	\$ 37,915.25
9	Litigation Support for the Cross County Alignment Tunnel Waterproofing Claim	\$ 864.48
10	Wellston Station Hydraulic Analysis and Construction Drawings	\$ 125,696.00
11	Code Compliance Analysis	\$ 343.05
12	Cortex Construction Inspection Services	\$ 93,378.26
13	Development of the Construction Manager (CM) and General Contractor (GC) Union Station Tunnel	\$ 23,836.80
	Modification 1	\$ 62,836.00
14	Asbestos Removal Consulting-Union Station Tunnel	\$ 7,172.89
15	Electric Bus Study for Brentwood Facility	\$ 83,543.92

Board Policy Chapter 50, Section 50.010, Procurement and Contract Administration; (E.1. a. Award Authority & G.1. Contract Modification)

Board of Commissioners Open Session Contract Modification: Jacobs Engineering-General On-Call (GEC) Design & Engineering Consultant Services – Jacobs Engineering, Discipline Number 1 – Project No. 16-RFP-102111-CG April 26, 2019 Page 3

16	Consultant Cost Estimating Services - Union Station Project	\$	86,853.36
10	Modification 1	\$	62,464.46
17	Union Station Tunnel - Warehouse Demolition	\$	3,382.60
18	Downtown St. Louis Airport Terminal Building	\$	34,420.00
19	Downtown Transit Center - Fence Inspection	\$	2,875.00
20	DeBaliviere Bus Facility Western Wall Replacement	\$	8,921.13
21	Arch Parking Garage Feasibility Study	\$	100,000.00
22	29th Street Maintenance Facility Addition	\$	9,586.38
23	5th & MO MetroLink Parking Lot Design	\$	44,342.79
24	East Riverfront Station Repairs Design	\$	89,974.00
Total		\$1,	119,623.88
Contract	ract Increased from \$500k with Modification 1 \$1,500		500,000.00
Remaining		\$	380,376.12

Management believes that a contract increase in the engineering support provided by the Jacobs Engineering GEC contract is needed to ensure timely completion and quality outcomes for small projects of this type, over the remaining option years. The annual, total commitment to projects has increased each year, without changes to the scope of work. It is believed that the contract not-to-exceed amount should be increased to \$2,500,000.

# **Funding Source:**

The work will be issued by task orders. Funding will be provided from approved capital projects, local funding, or included in operating budgets.

# **Committee Disposition:**

This item was reviewed and approved at the Combined Operations Committee / Audit, Finance & Administration Committee Meeting on March 26, 2019.

# **Board Action Requested:**

The Operations Committee recommends that the Board of Commissioners approve the request to authorize the President/CEO to modify the Jacobs Engineering contract for Architectural & Engineering Services, in a not-to-exceed amount of \$2,500,000, and award option years if the following criteria are met:

- Funding is available;
- The performance of the contract is satisfactory;
- The exercise of the option is in accordance with the terms and conditions of the option stated in the initial contract awarded; and
- The option price is determined to be better than prices available in the market or that the option is more advantageous offer at the time the option is exercised.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT MODIFYING A CONTRACT WITH JACOBS ENGINEERING – GENERAL ON-CALL DESIGN AND ENGINEERING CONSULTANT SERVICES – JACOBS ENGINEERING, DISCIPLINE NUMBER 1 – PROJECT NO. 16-RFP-102111-CG

#### **PREAMBLES:**

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas,* Board Policy Chapter 50, Section 50.010, *Procurement and Contract Administration*; (E.1. a. *Award Authority &* G.1. *Contract Modification*), requires the Board of Commissioners to approve Competitive Negotiated Procurements which exceed \$500,000, and approve modifications to contracts that (a) are not within the amount budgeted or otherwise approved for that contract or (b) not within the originally established contract contingency; and

*Whereas*, funding will be provided from approved capital projects, local funding, or included in operating budgets; and

*Whereas,* in April 2016, Bi-State Development (**BSD**) awarded contracts to qualified engineering firms for on-call services, for various types of projects such as construction, maintenance and casualty repair, with the initial contract with Jacobs Engineering, in a not-to-exceed amount set at \$500,000; and

*Whereas,* Board of Commissioners' approval was granted April 28, 2017, for Contract Modification One with Jacobs Engineering for General On-Call (GEC) Design and Engineering Consultant Services, increasing the contract amount from \$500,000 to \$1,500,000, with a \$150,000 limit for each individual task order; and

*Whereas,* this past year has highlighted an increasing need for specialized knowledge and services, such as producing independent estimates and inspections, supporting the design and construction of the Union Station CM/GC contract, studying the feasibility of projects including electric buses, and supporting a number of emergency maintenance projects. The GEC contract is being increasingly relied upon to supply the specialty knowledge and experience needed to implement the cutting-edge initiatives and technologies that are being considered at BSD; and

*Whereas*, as a result the Jacobs Engineering Contract is expected to exceed the current \$1,500,000 within the first option year, and the annual total commitment to projects has increased each year, without changes to the scope of work; and

Whereas, it is feasible, necessary and in the public interest for the Agency to approve the contract modification to the Jacobs Engineering contract for General On-Call (GEC) Design and Engineering

Consultant Services, in a not-to-exceed amount of \$2,500,000, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Modification</u>. The Board of Commissioners hereby approves the contract modification to modify the Jacobs Engineering contract for General On-Call (GEC) Design and Engineering Services, in a not-to-exceed amount of \$2,500,000, and award option years if the following criteria are met: (1) Funding is available; (2) The performance of the contract is satisfactory; (3) The exercise of the option is in accordance with the terms and conditions of the option stated in the initial contract awarded; and (4) The option price is determined to be better than prices available in the market or that the option is more advantageous offer at the time the option is exercised; under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract Modification and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Jacobs Engineering.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract Modification.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_\_ Title\_\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Open Session Item 11. c.

From:	Taulby Roach, President and Chief Executive Officer		
Subject:	Board Policy, Section 70.050, Employee's Pension and 401(k) Retirement		
	Savings Plan – Chairperson Appointment		
<b>Disposition:</b>	Approval		
Presentation	Charles A. Stewart, Executive Vice President - Organizational Effectiveness;		
	Diana Bentz, Vice President - Talent Management		

# **Objective**:

To present to the Board of Commissioners a request to approve the appointment of a new Chairperson to the Salaried Pension Committee.

# **Background:**

On April 27, 2018, the Board of Commissioners appointed Jenny Nixon to continue as Chairperson of the Salaried Administrative Pension Committee until April 2019. It is time to appoint a new Chairperson, with an effective date of April 26, 2019.

# Analysis:

The Salaried Administrative Pension Committee Chair should be filled by a current, non-retired, member of the committee. We are asking for your consideration to appoint Mark Vago, Chief Financial Officer, to serve as the Chairperson of this committee. This recommendation is based on Mark's experience serving on pension committees and his experience in Finance.

# **Committee Disposition:**

This item was reviewed and approved at the Combined Operations Committee / Audit, Finance & Administration Committee Meeting on March 26, 2019.

# **Board Action Requested:**

The Audit, Finance & Administration Committee recommends that the Board of Commissioners approve the request to appoint Mark Vago, Chief Financial Officer, as the new Chairperson for the Salaried Pension Committee, for a term of two years.

# Attachments:

Current Salaried Administrative Pension Committee member list to be used for the Board appointment of a new Chairperson.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPOINTING CHAIR OF THE SALARIED PENSION AND 401(K) RETIREMENT PLAN COMMITTEE

#### PREAMBLES:

*Whereas,* the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

*Whereas,* Board Policy, Section 70.050 states that it is the responsibility of the Board of Commissioners to oversee trustee administration of the BSD defined benefit pension plans and the defined contribution 401(k) plan; and

*Whereas*, per Board Policy, Section 70.050(8), the Board of Commissioners appoints the Chair of the Salaried Pension and 40l(k) Retirement Plan Committee, and it is has been recommended by the Audit, Finance, & Administration Committee to appoint Mark Vago, Chief Financial Officer, to serve as the Chairperson of this committee, for a one year term,; and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to approve the appointment of Mark Vago, Chief Financial Officer, to serve as the Chair of the Salaried Pension and 40l(k) Retirement Plan Committee for a one year term, with an effective date of April 26, 2019, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER ASFOLLOWS:

Section 1. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section I.

Section 2. <u>Approval of Appointment of Pension Committee Chair</u>. The Board of Commissioners hereby authorizes the appointment of Mark Vago, Chief Financial Officer, to serve as the Chair of the Salaried Pension and 401(k) Retirement Plan Committee for a one year term, with an effective date of April 26, 2019, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized.</u> The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section.4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part,

section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

Section 9. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval.

**ADOPTED** by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of April, 2019.

*In Witness Whereof*, the undersigned has hereto subscribed her signature and caused the Seal of the Agency to be affixed.

# THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Open Session Item 11. c. Attachment

General Committee Members:	Title	Committee Status	
Herman Clay	Superintendent, Bus Operations	Member since November 2018	
Kathy Klevorn	Retiree	Member (as retiree) since August 2018 Past term:	
		June 2011 - May 2018	
Chris Poehler	Asst. Executive Director Engineering Systems	Member since November 2018	
Charlie Priscu	Retiree	Member since August 2018 Past term: June 2011 - August 2018	
Shaun Murray	Director, Paratransit Operations	New member beginning May, 2018	
Standing Committee Members:	Title	Committee Status	
Diana Bentz	VP, Talent Management	Member since June 2017	
Barb Enneking	General Counsel	Member since August 2014	
Jessica Mefford-Miller	Executive Director, Metro Transit	Member since November 2018	
Mark Vago	Chief Financial Officer	Member since August 2018	
		Previously served on the IBEW Pension Plan	

Open Session Item 12

From:Taulby Roach, President and Chief Executive OfficerSubject:FY 2019 External Audit – Client Service Plan from RubinBrownDisposition:InformationPresentation:Mark Vago, Sr. Vice President and Chief Financial Officer

# **Objective:**

To provide the FY 2019 External Audit, Client Service Plan from RubinBrown for Bi-State Development (**BSD**) to the Committee.

# **Background:**

Bi-State Development is required under certain grants, statutes, bond indentures and agreements to submit its financial statements for the annual audit by a firm of independent certified public accountants. A new contract was awarded to RubinBrown for a five-year term, beginning December 16, 2018. Annually, the external auditors submit their audit schedule and presentation to the Commissioners. Upon completion of this audit, they will report their findings and conclusion to the entire Board of Commissioners and may meet with the Audit Committee at any time during the year.

# Agenda:

- Audit Team and Resources
- Scope and Objectives of the Audit
- Audit Approach and Areas of Higher Risk
- Discuss New Accounting and Auditing Matters
- Audit and Non-Audit Services performed
- Consideration of the Risk of Errors or Fraud
- Executive Session with the Committee at Committees' Discretion

# Audit Plan:

Activity	Planned Date
Deliver Draft of Financial Statements, Draft Letter of Required Communications to the Board	September 30
Conduct Meeting with the Audit Committee to Review Draft Reports	October 18
Issue Final AUP - NTD Audit	October 31
Acceptance of Financial Statements by the Board of Commissioners	November 22
Issue Single Audit/OMB Uniform Guidance Report	November 30
Certify Data Collection Form to Federal Clearing House	December 31

# **Funding Source:**

Cost for services is included in the BSD's FY 2019 Operating Budget, as approved by the Board of Commissioners.

Board of Commissioners Open Session FY2019 External Audit Client Service Plan from RubinBrown April 26, 2019 Page 2

# **Board Action Requested:**

This item was provided for information only at the Combined Operations Committee / Audit, Finance & Administration Committee Meeting on March 26, 2019. No action is required.

# Attachment:

RubinBrown- Client Service Plan

Open Session Item 12 Attachment

# **Bi-State Development**



# Audit Committee Pre-Audit Communications March 26, 2019



for the fiscal year ended June 30, 2019

# Agenda

	Bi-State Development	
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Engagement Team	1	
Scope Of Services	2	
Objectives And Scope Of Financial Statement Audit	3	
Engagement Timeline	4	
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Areas Of Focus	6	
Preliminary Significant Risks	7	
Committee's Role In Oversight And Fraud Considerations	8	
New Financial Accounting And Reporting Statements	9 - 10	



# Bi-State Development's Core Engagement Team

Bi-State Development

Engagement Member	Role	Telephone	Email
Kaleb Lilly	Engagement Partner	816-859-7917	kaleb.lilly@rubinbrown.com
Renita Duncan	Engagement Manager & Audit Partner	314-678-3546	renita.duncan@rubinbrown.com
Alyssa Ward	Engagement In-Charge	314-678-3521	alyssa.ward@rubinbrown.com
Jeffery Randle	Managing Member, Randle & Associates	314-731-8085	jefferyrandle@randlecpa.com
Ted Williamson	Quality Control Partner	314-678-3534	ted.williamson@rubinbrown.com

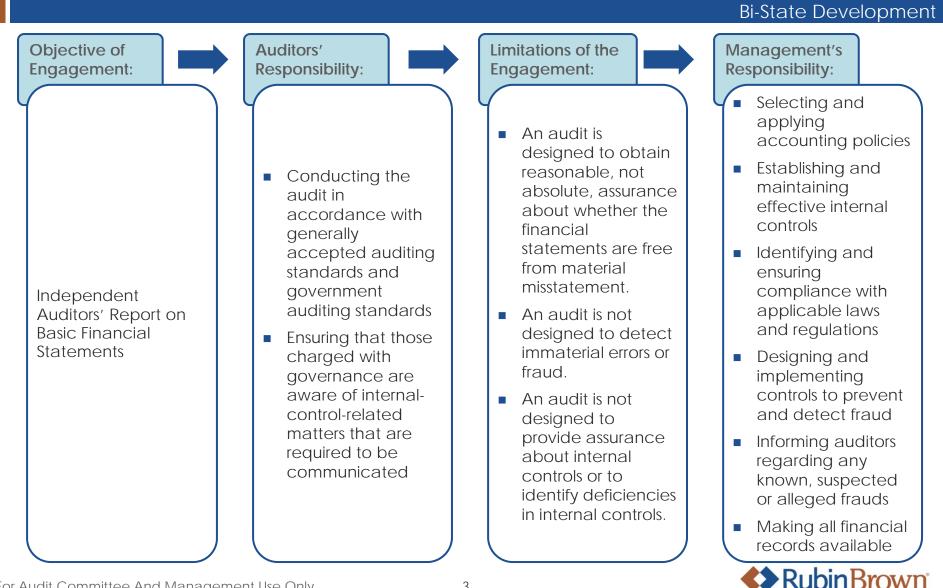
# Scope Of Services – 2019

# Bi-State Development

- Independent Auditors' Report on Bi-State Development CAFR
- Single Audit in accordance with Uniform Guidance
- NTD Agreed-Upon-Procedures
- State of Illinois Assurance Letter
- Preparation of 990s, as required
- Viewpoints: Report to Governance
  - Auditor communications
  - **D** Financial schedules and observations
  - Management letter
  - Best practices



# **Objectives And Scope Of Financial Statement Audit**



# **Engagement Timeline**

# Bi-State Development

Planning Discussion with Audit Committee	March 26
Audit Planning Call with Management and Finance Department	Early May
Interim Controls and Compliance Testing (start date)	April 1
Interim Controls Testing - Information Technology (start date)	April 1
Meeting with Internal Audit	the week of April 1
Interim Discussions and Planning	Mid-June
Fiscal Year End	June 30
Bi-State Development Financial Lead Schedules	July 10
Year End Testing (start date)	August 12
Audit Fieldwork Substantially Complete	August 23
Bi-State Development Completes CAFR	August 26
Deliver Draft of Financial Statements, Draft Letter of Required Communications	September 30
Conduct Meeting with the Audit Committee to Review Draft Reports	October 18
Issue Final AUP - NTD Audit	October 31
Acceptance of Financial Statements by the Board of Commissioners	November 22
Issue Single Audit/OMB Uniform Guidance Report	November 30
Certify Data Collection Form to Federal Clearing House	December 31



# Audit Approach Summary

## Bi-State Development

We will collaborate with Management to develop a tailored approach to the scope of services that responds to specific risks. Our approach will include the following:

- Orientation, planning and interviews
- Frequent communication and consultation
- Customized testing approach to interim fieldwork and year-end fieldwork
- Annual debriefing



# Areas Of Focus

# Bi-State Development

Preliminary Assessment Of Risk	2019
Higher Risk	<ul> <li>Fuel hedging derivative instruments</li> <li>Self-insurance liability, valuation assumptions</li> <li>Pension &amp; OPEB liabilities, valuation assumptions</li> <li>Capital leases and leaseback arrangements</li> </ul>
Moderate Risk	<ul> <li>Operating revenues, receivables and related allowances</li> <li>Investments, specifically fair value considerations</li> <li>Federal funding and related compliance</li> </ul>
Lower Risk	<ul> <li>Cash and cash equivalents</li> <li>Restricted cash and cash equivalents</li> <li>Materials, supplies, inventory and prepaid expenses</li> <li>Capital assets</li> <li>Cash disbursements, purchasing and current liabilities</li> <li>Payroll expense and related liabilities</li> <li>Debt</li> <li>Net position</li> </ul>





# Preliminary Significant Risks

## Bi-State Development

- Management override of internal controls (Overall Financial Statement Risk)
- Fuel hedging derivative instruments fair value, accuracy and disclosure (Specific Risk)
- Improper revenue recognition due to fraud related to operating revenues (Specific, Fraud Risk)
- Self-insurance liability accuracy of estimate and completeness of disclosure (Specific Risk)
- Pension and OPEB lability accuracy of estimates and completeness of disclosures (Specific Risk)
- Identification and accuracy/completeness of capital lease and leaseback arrangements (Specific Risk)

Is the Committee aware of any other significant items that we should incorporate into our audit plan?

Were there unusual or complex transactions during the year that need further consideration?



# Committee's Role In Oversight And Fraud Considerations

## Bi-State Development

- What is the Committee's Role in Oversight and Monitoring internal controls over financial reporting?
- Any changes in roles and responsibilities of the Committee?
- Has management reported to the Audit Committee on how internal control serves to prevent, detect or deter material misstatements due to fraud?
- What are the Committee's views regarding the risks of fraud?
- Any allegations, suspicions or known instances of fraud during the current year?
- Any issues with compliance with required laws and regulations?
- Any whistleblower reports received?



# New Financial Accounting And Reporting Statements

### Bi-State Development

#### GASB Statement No. 83, Certain Asset Retirement Obligations

- Requires recognition of a liability and a corresponding deferred outflow of resources for asset retirement obligation (ARO) when criteria is met
- An ARO is a legally enforceable liability associated with the retirement of a tangible capital asset
- Retirement results from the normal operations of the capital asset
  - As distinct from pollution remediation obligations or capital asset impairments both of which are addressed under other existing statements

#### Effective for the June 30, 2019 financial statements

### GASB Statement No. 84, Fiduciary Activities

- Clarifies whether a business-type activity engaging in fiduciary activities should present fiduciary statements
- Clarifies the definition of fiduciary responsibility based on new definition of control and criteria
- Statement of fiduciary net position and changes in fiduciary net position would appear after the cash flow statement

### Effective for the June 30, 2020 financial statements



# New Financial Accounting And Reporting Statements (Continued)

## Bi-State Development

### GASB Statement No. 87, Leases

- Requires recognition of certain lease assets and liabilities for leases that previously were classified as operating leases
- Recognize a lease liability and an intangible right-to-use lease asset

### Effective for the June 30, 2021 financial statements

### GASB Statement No. 88, Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements

 Requires disclosure of amounts of unused lines of credit, assets pledged as collateral for debt, and terms specified in debt agreements with finance-related consequences such as termination events or acceleration clauses

#### Effective for the June 30, 2019 financial statements

### GASB Statement No. 89, Accounting for Interest Costs Incurred Before the End of a Construction Period

Interest costs incurred before construction is complete will not be capitalized, but instead will be expensed
 Effective for the June 30, 2021 financial statements

### GASB Statement No. 90, Majority Equity Interests—an amendment of GASB Statements No. 14 and No. 61

A majority equity interest that meets the definition of an investment should be measured using the equity method
 Effective for the June 30, 2020 financial statements



# Open Forum

Bi-State Development





Open Session Item 13





To: Taulby Roach President and Chief Executive Officer

From: Mark G. Vago Senior Vice President Finance and CFO

Date: February 5, 2019

Subject: Bi-State Development Financial Statements – December 2018

Enclosed is the financial statement package for December 31, 2018. Results, including the analysis and financial position, are provided by operating unit. These results are *unaudited* and subject to change. The financial statements presented are not prepared in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP). A U.S. GAAP presentation would include, among other things, revenue and expenses identified as operating or non-operating and segregated accordingly, depreciation shown as an operating expense; full disclosure of all material financial and non-financial events with accompanying footnote disclosures; and a Management Discussion and Analysis (MD&A) section.

A summary of all Bi-State Development (BSD) business divisions and the self-insurance divisions indicate that the combined entity has assets of \$1.4 billion and a net income before depreciation of \$7.6 million for the six months ending December 31, 2018. When analyzing BSD's financial position, the primary focus is on income before depreciation. The majority of the capital program is funded through Federal grants - not profits from operations; therefore, depreciation is not funded. Net loss after depreciation is \$31.6 million. The BSD combined financials are reflected on pages 3-5.

A combining schedule of all business divisions can be viewed on pages 6-8. Within the complete package, each Bi-State Development entity has a comprehensive financial section including Financial Highlights, Statement of Financial Position, Statement of Activities, Detail Schedule of Wages and Benefits, Cash Receipts and Disbursement Schedule, Statement of Cash Flows, and Capital Expenditures for active projects as applicable. These sections are designed to give the reader a comprehensive understanding of the financial operation of each entity.

Table 1 below summarizes BSD Combined Income (Loss) before Depreciation by entity. For the six months ended December 31, 2018, BSD has a net income before depreciation of \$7.3 million compared to a budgeted loss of \$1.6 million for a favorable variance of \$8.9 million. Metro and the Gateway Arch Tram represent most of BSD's income before depreciation.

	Year-to-Date											
	Actual			Budget		Prior Year		\$ Var Bgt	\$ ۱	/ar Prior Yr		
Enterprise Funds												
Executive Services	\$	287,706	\$	303,617	\$	153,057	\$	(15,911)	\$	134,649		
Gateway Arch Tram		1,417,808		1,474,661		398,392		(56,853)		1,019,416		
Metro		5,157,813		(2,623,867)		789,224		7,781,680		4,368,589		
St. Louis Downtown Airport		82,739		53,121		37,617		29,618		45,122		
Riverfront Attractions		574,052		456,305		494,736		117,747		79,316		
St. Louis Regional Freightway		(316,627)		(391,117)		(257,871)		74,490		(58,756)		
BSD Research Institute		(28,404)		15,189		18,773		(43,593)		(47,177)		
Arts In Transit, Inc.		(4,279)		13,803		15,213		(18,082)		(19,492)		
Total Enterprise Funds	\$	7,170,808	\$	(698,288)	\$	1,649,141	\$	7,869,096	\$	5,521,667		
Self-Insurance Funds												
Health		(297,267)		(192)		(4,864,038)		(297,075)		4,566,771		
Casualty		(225,864)		(299,134)		824,352		73,270		(1,050,216)		
Workers' Compensation		680,653		(565,194)		1,165,809		1,245,847		(485,156)		
Total Self-Insurance Funds	\$	157,522	\$	(864,520)	\$	(2,873,877)	\$	1,022,042	\$	3,031,399		
Total Government Wide	\$	7,328,330	\$	(1,562,808)	\$	(1,224,736)	\$	8,891,138	\$	8,553,066		

 Table 1

 BSD Combined Net Income (Loss) before Depreciation and Transfers

Table 2 takes into account the impact of depreciation on the financial position of all enterprises resulting in a cumulative \$31.6 million loss.

	Year-to-Date												
		Actual		-		Prior Year		\$ Var Bgt	\$ \	/ar Prior Yr			
Enterprise Funds													
Executive Services	\$	287,706	\$	302,398	\$	153,057	\$	(14,692)	\$	134,649			
Gateway Arch Tram		1,008,348		1,262,600		177,113		(254,252)		831,235			
Metro		(33,863,866)		(39,905,939)		(37,221,988)		6,042,073		3,358,122			
St. Louis Downtown Airport		(532,958)		(614,497)		(668,504)		81,539		135,546			
Riverfront Attractions		448,840		324,091		365,623		124,749		83,217			
St. Louis Regional Freightway		(316,627)		(391,117)		(257,871)		74,490		(58,756)			
BSD Research Institute		(33,938)		9,789		18,773		(43,727)		(52,711)			
Arts In Transit, Inc.		(4,279)		13,803		15,213		(18,082)		(19,492)			
Total Enterprise Funds	\$	(33,006,774)	\$	(38,998,872)	\$	(37,418,584)	\$	5,992,098	\$	4,411,810			
Self-Insurance Funds													
Health		(297,267)		(192)		(4,864,038)		(297,075)		4,566,771			
Casualty		544,335		(488)		1,114,745		544,823		(570,410)			
Workers' Compensation		1,184,059		(292)		1,461,264		1,184,351		(277,205)			
Total Self-Insurance Funds	\$	1,431,127	\$	(972)	\$	(2,288,029)	\$	1,432,099	\$	3,719,156			
Total Government Wide	\$	(31,575,647)	\$	(38,999,844)	\$	(39,706,613)	\$	7,424,197	\$	8,130,966			

Table 2 BSD Combined Net Income (Loss)

The Finance Division is available for any questions concerning the December 31, 2018 financial report.

Thank you.

# **COMBINED FINANCIALS**



BSD Combined Statement of Financial Position	3
BSD Combined Statement of Activities	5

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Bi-State Development Combined Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Business Divisions Total	Self-Insurance Divisions Total	Total	Eliminations	Bi-State Development Combined Total
Assets					
Current assets					
Cash	\$ 121,465,841	\$ 20,632,955	\$ 142,098,796	\$-	\$ 142,098,796
Investments	121,033,393	2,348,988	123,382,381	-	123,382,381
Accounts and notes receivable	1,755,019	40,013	1,795,032	-	1,795,032
Interfund accounts receivable	-	372,396	372,396	(372,396)	-
Restricted accounts receivable	388,919	75	388,994		388,994
Federal, state and local					
assistance receivable	34,703,837	-	34,703,837	-	34,703,837
Materials and supplies inventory	9,401,607	-	9,401,607	-	9,401,607
Other current assets	2,183,726	548,540	2,732,266		2,732,266
Total current assets	290,932,342	23,942,967	314,875,309	(372,396)	314,502,913
Capital assets					
Capital assets - motorbus	429,027,072	-	429,027,072	-	429,027,072
Capital assets - paratransit	19,376,303	-	19,376,303	-	19,376,303
Capital assets - lightrail	1,623,476,482	-	1,623,476,482	-	1,623,476,482
Capital assets	72,714,049	-	72,714,049	-	72,714,049
Total capital assets	2,144,593,906	-	2,144,593,906	-	2,144,593,906
Accumulated depreciation	(1,326,028,687)	-	(1,326,028,687)	-	(1,326,028,687)
Total capital assets, net	818,565,219	-	818,565,219	-	818,565,219
Land	100,318,913	-	100,318,913	-	100,318,913
Construction-in-process	20,172,794	-	20,172,794	-	20,172,794
Total capital assets	939,056,926	-	939,056,926	-	939,056,926
Non-current assets					
Restricted investments	114,354,595	-	114,354,595	-	114,354,595
Deferred charges	114,896	-	114,896	-	114,896
Other non-current assets, net amort	418,290	-	418,290	-	418,290
Total non-current assets	114,887,781	-	114,887,781	-	114,887,781
Total assets	1,344,877,049	23,942,967	1,368,820,016	(372,396)	1,368,447,620
Deferred outflow of resources					
Deferred pension loss	10,404,394	-	10,404,394	-	10,404,394
Deferred pension expense	2,705,100	-	2,705,100	-	2,705,100
Deferred loss on hedging instruments	174,224	-	174,224	-	174,224
Deferred unfunded OPEB loss	7,364,100	-	7,364,100	-	7,364,100
Deferred loss on debt refunding	2,193,334		2,193,334		2,193,334
Total deferred outflow of resources	22,841,152	-	22,841,152	-	22,841,152
Total	\$ 1,367,718,201	\$ 23,942,967	\$ 1,391,661,168	\$ (372,396)	\$ 1,391,288,772

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Bi-State Development Combined Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Business Divisions Total	Self-Insurance Divisions Total	Total	Eliminations	Bi-State Development Combined Total		
Liabilities							
Current liabilities							
Accounts payable	\$ 7,277,690	\$-	\$ 7,277,690	\$-	\$ 7,277,690		
Interfund accounts payable	(1,217,333)	1,589,729	372,396	(372,396)	-		
Accrued expenses	21,552,713	92,817	21,645,530	-	21,645,530		
Other current liabilities	21,904,805		21,904,805		21,904,805		
Total current liabilities	49,517,875	1,682,546	51,200,421	(372,396)	50,828,025		
Current liab payable from restricted assets							
Accounts payable and retention	1,291,241	-	1,291,241	-	1,291,241		
Accrued interest payable	5,104,994	-	5,104,994	-	5,104,994		
Short-term self-insurance	140,487	9,290,000	9,430,487	-	9,430,487		
Medical self-insurance liability	-	3,957,850	3,957,850	-	3,957,850		
Current portion of long-term debt	9,792,900		9,792,900		9,792,900		
Total current liabilities payable							
from restricted assets	16,329,622	13,247,850	29,577,472		29,577,472		
Total current liabilities	65,847,497	14,930,396	80,777,893	(372,396)	80,405,497		
Non-current liabilities							
Other post-employment benefits	66,380,544	361,048	66,741,592	-	66,741,592		
Long-term self-insurance	351,956	10,914,000	11,265,956	-	11,265,956		
Long-term debt	520,442,703	-	520,442,703	-	520,442,703		
Capital lease obligations	114,354,597	-	114,354,597	-	114,354,597		
Unfunded pension liabilities	83,086,826	230,724	83,317,550	-	83,317,550		
Other non-current liabilities	6,159,381		6,159,381		6,159,381		
Total non-current liabilities	790,776,007	11,505,772	802,281,779	-	802,281,779		
Total liabilities	856,623,504	26,436,168	883,059,672	(372,396)	882,687,276		
Deferred Inflow of Resources							
Deferred Unfunded OPEB Gain	353,572	-	353,572	-	353,572		
Deferred pension gain 788 ATU and clerica	6,487,206	-	6,487,206	-	6,487,206		
Deferred pension gain IBEW	158,094	-	158,094	-	158,094		
Deferred pension gain salaried	2,193,277		2,193,277		2,193,277		
Total deferred inflow of resources	9,192,149		9,192,149		9,192,149		
Net Position							
Net position - capital investments	470,030,578	-	470,030,578	-	470,030,578		
Net position	64,878,744	(3,924,328)	60,954,416	-	60,954,416		
Net income (loss)	(33,006,774)	1,431,127	(31,575,647)	-	(31,575,647)		
Total net position	501,902,548	(2,493,201)	499,409,347	·	499,409,347		
Total	\$ 1,367,718,201	\$ 23,942,967	\$ 1,391,661,168	\$ (372,396)	\$ 1,391,288,772		

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Bi-State Development Combined Statement of Activities For the Six Months Ended December 31, 2018 (unaudited)

	 Business Divisions Total	Self-Insurance Divisions Total			Total	Eliminations		Bi⊰	Bi-State Development Combined Total	
Revenue										
Passenger and service revenues	\$ 28,227,611	\$	-	\$	28,227,611	\$	-	\$	28,227,611	
City of St. Louis	19,402,290		-		19,402,290		-		19,402,290	
St. Louis County	74,848,486		-		74,848,486		-		74,848,486	
St. Clair County Transit District	29,495,890		-		29,495,890		-		29,495,890	
State of Missouri and Illinois	291,919		-		291,919		-		291,919	
Federal funding	8,946,241		-		8,946,241		-		8,946,241	
Other local/regional funding	102,390		-		102,390		-		102,390	
Not-for-profit	21,696		-		21,696		-		21,696	
Advertising, maint services, rental income	2,877,833		-		2,877,833		-		2,877,833	
Interest income	1,876,948		192,259		2,069,207		-		2,069,207	
Other operating revenue	448,525		-		448,525		-		448,525	
Charges for services	 -		24,429,180		24,429,180		(20,744,777)		3,684,403	
Total revenue	 166,539,829		24,621,439		191,161,268		(20,744,777)		170,416,491	
Expense										
Wages and benefits	104,491,215		925.697		105,416,912		-		105,416,912	
Services	16,595,177		154,932		16,750,109		-		16,750,109	
Fuel and lube consumed	5,941,484				5,941,484		-		5,941,484	
Materials and supplies	10,802,879		4,206		10,807,085		-		10,807,085	
Utilities	4,043,717		3.832		4,047,549		-		4,047,549	
Casualty and liability costs	3,571,498		554,699		4,126,197		-		4,126,197	
Other expenses	3,024,324		254,136		3,278,460		-		3,278,460	
Interest expense	9,446,810		-		9,446,810		-		9,446,810	
Contribution to outside entities	1,010,104		-		1,010,104		-		1,010,104	
Other non-operating expense	441,813		-		441,813		-		441,813	
Claims paid and insurance administrative costs	-		22,566,415		22,566,415		(20,744,777)		1,821,638	
Total expense	 159,369,021		24,463,917		183,832,938		(20,744,777)		163,088,161	
Income (loss) before depreciation	7,170,808		157,522		7,328,330				7,328,330	
Depreciation and amortization expense	 38,903,977		-		38,903,977		-		38,903,977	
Net income (loss) before transfers	(31,733,169)		157,522		(31,575,647)		-		(31,575,647)	
Net transfers in (out)	 (1,273,605)		1,273,605		-		-		-	
Net income (loss)	\$ (33,006,774)	\$	1,431,127	\$	(31,575,647)	\$	-	\$	(31,575,647)	

# **BUSINESS DIVISIONS**



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Business Divisions Statement of Activities	8

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Business Divisions Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Executive Services	Gateway Arch Tram	Riverfront Attractions	St. Louis Downtown Airport	Metro	St. Louis Regional Freightway	Bi-State Development Research Inst.	Arts In Transit, Inc.	Totals	Interfund Eliminations	Totals After Eliminations
Assets											
Current assets											
Cash	\$ 6,152,272	\$ 14,882,934	\$ 44,045	\$ 1,498,983	\$ 98,668,601	\$ 17,000	\$ 127,962	\$ 74,044	\$ 121,465,841	\$-	\$ 121,465,841
Investments	-	-	-	-	121,033,393	-	-	-	121,033,393	-	121,033,393
Accounts and notes receivable	61,906	2,638	1,807	56,484	1,632,184	-	-	-	1,755,019	-	1,755,019
Interfund accounts receivable	-	-	-	-	5,004,012	-	-	-	5,004,012	(5,004,012)	-
Restricted accounts receivable	-	-	-	-	388,919	-	-	-	388,919	-	388,919
Federal, state and local											
assistance receivable	-	49,370	-	-	34,654,467	-	-	-	34,703,837	-	34,703,837
Materials and supplies inventory	-	-	42,006	65,457	9,294,144	-	-	-	9,401,607	-	9,401,607
Other current assets	77,420	39,294	79,029	29,981	1,928,002		30,000		2,183,726		2,183,726
Total current assets	6,291,598	14,974,236	166,887	1,650,905	272,603,722	17,000	157,962	74,044	295,936,354	(5,004,012)	290,932,342
Capital assets											
Capital assets - motorbus	-	-	-	-	429,027,072	-	-	-	429,027,072	-	429,027,072
Capital assets - paratransit	-	-	-	-	19,376,303	-	-	-	19,376,303	-	19,376,303
Capital assets - lightrail	-	-	-	-	1,623,476,482	-	-	-	1,623,476,482	-	1,623,476,482
Capital assets	-	17,211,672	5,103,118	50,138,642	-	-	260,617	-	72,714,049	-	72,714,049
Total capital assets	-	17,211,672	5,103,118	50,138,642	2,071,879,857	-	260,617	-	2,144,593,906	-	2,144,593,906
Accumulated depreciation	-	(7,979,140)	(4,121,161)	(36,466,080)	(1,277,462,306)	-	-	-	(1,326,028,687)	-	(1,326,028,687)
Total capital assets, net	-	9,232,532	981,957	13,672,562	794,417,551	-	260,617	-	818,565,219	-	818,565,219
Land			_	4,542,564	95,776,349	-	_	_	100,318,913	_	100,318,913
Construction-in-process		75,941	43.878	1,124,896	18,928,079				20,172,794		20,172,794
Total capital assets		9,308,473	1,025,835	19.340.022	909.121.979		260.617		939.056.926		939,056,926
		3,300,473	1,025,055	19,340,022	303,121,373		200,017		339,030,920		939,030,920
Non-current assets											
Restricted investments	-	-	-	-	114,354,595	-	-	-	114,354,595	-	114,354,595
Deferred charges	-	-	-	114,896	-	-	-	-	114,896	-	114,896
Other non-current assets, net amort	-	-		-	418,290	-			418,290		418,290
Total non-current assets	-	-	-	114,896	114,772,885	-	-	-	114,887,781	-	114,887,781
Total assets	6,291,598	24,282,709	1,192,722	21,105,823	1,296,498,586	17,000	418,579	74,044	1,349,881,061	(5,004,012)	1,344,877,049
Deferred outflow of resources											
Deferred pension loss	-	-	-	-	10,404,394	-	-	-	10,404,394	-	10,404,394
Deferred pension expense	-	-	-	-	2,705,100	-	-	-	2,705,100	-	2,705,100
Deferred loss on hedging instruments	-	-	-	-	174,224	-	-	-	174,224	-	174,224
Deferred unfunded OPEB loss	-	-	-	-	7,364,100	-	-	-	7,364,100	-	7,364,100
Deferred loss on debt refunding					2,193,334				2,193,334		2,193,334
Total deferred outflow of resources	-	-		-	22,841,152	-	-		22,841,152	-	22,841,152
Total	\$ 6,291,598	\$ 24,282,709	\$ 1,192,722	\$ 21,105,823	\$ 1,319,339,738	\$ 17,000	\$ 418,579	\$ 74,044	\$ 1,372,722,213	\$ (5,004,012)	\$ 1,367,718,201

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Business Divisions Quarterly Statement of Financial Position December 31, 2018 (unaudited)

Liabilities	Executive Services	Gateway Arch Tram	Riverfront Attractions	St. Louis Downtown Airport	Metro	St. Louis Regional Freightway	Bi-State Development Research Inst.	Arts In Transit, Inc.	Totals	Interfund Eliminations	Totals After Eliminations
Liabilities											
Current liabilities											
Accounts payable	\$ 101,529	* - <i>)</i> -	\$ 4,177	•	\$ 6,883,557	\$ 14,999	\$-	\$-	\$ 7,277,690	\$-	\$ 7,277,690
Interfund accounts payable	6,613	1,568,115	293,343	173,954	-	1,722,047	22,558	49	3,786,679	(5,004,012)	(1,217,333)
Accrued expenses	301,781	76,675	123,100	54,900	20,967,257	29,000	-	-	21,552,713	-	21,552,713
Other current liabilities	2,500	39,278	16,714	73,410	21,646,609	-	126,294	-	21,904,805	-	21,904,805
Total current liabilities	412,423	1,957,496	437,334	302,264	49,497,423	1,766,046	148,852	49	54,521,887	(5,004,012)	49,517,875
Current liab payable from restricted assets											
Accounts payable and retention	-	49,148	-	-	1,242,093	-	-	-	1,291,241	-	1,291,241
Accrued interest payable	-	25,162	-	-	5,079,832	-	-	-	5,104,994	-	5,104,994
Short-term insurance	-	-	-	-	140,487	-	-	-	140,487	-	140,487
Current portion of long-term debt	-	162,900	-	-	9,630,000	-	-	-	9,792,900	-	9,792,900
Total current liabilities payable		-		-							
from restricted assets	-	237,210	-	-	16,092,412	-	-	-	16,329,622	-	16,329,622
Total current liabilities	412,423	2,194,706	437,334	302,264	65,589,835	1,766,046	148,852	49	70,851,509	(5,004,012)	65,847,497
Non-current liabilities								-			
Other post-employment benefits	894,195	558	309,505	347,657	64,694,444	134,185	-	-	66,380,544	-	66,380,544
Long-term insurance	-	-	-	-	351,956	-	-	-	351,956	-	351,956
Long-term debt	-	7,113,093	-	-	513,329,610	-	-	-	520,442,703	-	520,442,703
Capital lease obligations	-	-	-	-	114,354,597	-	-	-	114,354,597	-	114,354,597
Unfunded pension liabilities	160,559	41,576	243,268	12,344	82,625,585	3,494	-	-	83,086,826	-	83,086,826
Other non-current liabilities	-	-	-	-	6,159,381	-	-	-	6,159,381	-	6,159,381
Total non-current liabilities	1,054,754	7,155,227	552,773	360,001	781,515,573	137,679	-		790,776,007	-	790,776,007
Total liabilities	1,467,177	9,349,933	990,107	662,265	847,105,408	1,903,725	148,852	49	861,627,516	(5,004,012)	856,623,504
Deferred Unfunded OPEB Gain	-	-	-	-	353,572	-	-	-	353,572	-	353,572
Deferred pension gain 788 ATU and clerical	-	-	-	-	6,487,206	-	-	-	6,487,206	-	6,487,206
Deferred pension gain IBEW	-	-	-	-	158,094	-	-	-	158,094	-	158,094
Deferred pension gain salaried	-	-	-	-	2,193,277	-	-	-	2,193,277	-	2,193,277
Total deferred inflow of resources	-	-	-	-	9,192,149	-	-	-	9,192,149	-	9,192,149
Net Position											
Net position - capital investments	-	16,612,046	1,025,835	19,244,282	433,148,415	-	-	-	470,030,578	-	470,030,578
Net position - unrestricted	4,536,715	(2,687,618)	(1,272,060)	1,732,234	63,757,632	(1,570,098)	303,665	78,274	64,878,744	-	64,878,744
Net income (loss)	287,706	1,008,348	448,840	(532,958)	(33,863,866)	(316,627)	(33,938)	(4,279)	(33,006,774)		(33,006,774)
Total net position	4,824,421	14,932,776	202,615	20,443,558	463,042,181	(1,886,725)	269,727	73,995	501,902,548	-	501,902,548
Total	\$ 6,291,598	\$ 24,282,709	\$ 1,192,722	\$ 21,105,823	\$ 1,319,339,738	\$ 17,000	\$ 418,579	\$ 74,044	\$ 1,372,722,213	\$ (5,004,012)	\$ 1,367,718,201

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Business Divisions Combining Statement of Activities by Business Division For the Six Months Ended December 31, 2018 (unaudited)

		Gateway		St. Louis		St. Louis	Bi-State	Arts			Totals
	Executive Services	Arch Tram	Riverfront Attractions	Downtown Airport	Metro	Regional Freightway	Development Research Inst.	In Transit, Inc.	Totals	Eliminations	After Eliminations
Revenue	00111000		Attractions	Allport	metro	Treighting	The secure in mote	Transit, mo.	Totals	Linnations	Linnatorio
Passenger and service revenues	\$ -	\$ 4.624.466	\$ 1.937.305	\$ 702.991	\$ 21.003.333	s -	\$ -	\$ -	\$ 28.268.095	\$ (40,484)	\$ 28,227,611
Interfund administrative fees	پ 2,285,600	φ <del>4,024,400</del> -	φ 1,337,303 -	φ /02,331	φ 21,000,000 -	φ -	Ψ	Ψ	2,285,600	(2,285,600)	φ 20,227,011
City of St. Louis	-	-	-	-	19.402.290	-	-	-	19,402,290	(2,200,000)	19,402,290
St. Louis County	-	-	-	-	74,848,486	-	-	-	74,848,486	-	74,848,486
St. Clair County Transit District	-	-	-	-	29,495,890	-	-	-	29,495,890	-	29,495,890
State of Missouri and Illinois	-	-	-	-	291,919	-	-	-	291,919	-	291,919
Federal funding	-	-	-	-	8,946,241	-	-	-	8,946,241	-	8,946,241
Other local/regional funding	-	-	-	-	102,390	-	-	-	102,390	-	102,390
Not-for-profit	-	-	-	-	-	-	3,151	18,545	21,696	-	21,696
Contributions	-	-	-	-	-	-	85,656	129,955	215,611	(215,611)	-
Advertising, maint services, rental income	100,684	35,142	74,354	61,075	2,589,823	16,755	-	-	2,877,833	-	2,877,833
Interest income	37,518	108,495	-	13,203	1,717,615	117	-	-	1,876,948	-	1,876,948
Other operating revenue	244,952	145,105	-	57,968	-	500	-	-	448,525	-	448,525
Total revenue	2,668,754	4,913,208	2,011,659	835,237	158,397,987	17,372	88,807	148,500	169,081,524	(2,541,695)	166,539,829
Expense											
Wages and benefits	1,534,162	1,080,818	778,157	393,935	100,540,005	164,138	66,946	65,618	104,623,779	(132,564)	104,491,215
Services	622,541	722,078	185,456	88,232	14,788,252	138,418	28,176	48,949	16,622,102	(26,925)	16,595,177
Fuel and lube consumed	· -	-	41,711	9,018	5,890,755	-	-	· -	5,941,484	-	5,941,484
Materials and supplies	11,368	152,014	264,321	26,163	10,347,281	932	-	800	10,802,879	-	10,802,879
Utilities	1,372	55,070	43,334	76,523	3,866,703		715	285	4,044,002	(285)	4,043,717
Casualty and liability costs	24,094	27,653	70,652	27,285	3,421,814	-	-	-	3,571,498	(200)	3,571,498
Other expenses	187,511	888,701	53,976	131,342	4,055,703	30,511	21,374	37,127	5,406,245	(2,381,921)	3,024,324
Interest expense	107,011	148,236	55,570	101,042	9,298,574	30,311	21,374	57,127	9,446,810	(2,001,021)	9,446,810
Contribution to outside entities		420,830			589,274				1,010,104		1,010,104
	-	420,030	-	-	441,813	-	-	-	441,813	-	441,813
Other non-operating expense					441,013	-			,		
Total expense	2,381,048	3,495,400	1,437,607	752,498	153,240,174	333,999	117,211	152,779	161,910,716	(2,541,695)	159,369,021
Income (loss) before depreciation	287,706	1,417,808	574,052	82,739	5,157,813	(316,627)	(28,404)	(4,279)	7,170,808	-	7,170,808
Depreciation and amortization expense		406,695	125,134	615,697	37,750,917		5,534		38,903,977		38,903,977
Net income (loss) before transfers	287,706	1,011,113	448,918	(532,958)	(32,593,104)	(316,627)	(33,938)	(4,279)	(31,733,169)	-	(31,733,169)
Net transfers in (out)		(2,765)	(78)		(1,270,762)	-			(1,273,605)		(1,273,605)
Net income (loss)	\$ 287,706	\$ 1,008,348	\$ 448,840	\$ (532,958)	\$ (33,863,866)	\$ (316,627)	\$ (33,938)	\$ (4,279)	\$ (33,006,774)	\$-	\$ (33,006,774)

# **EXECUTIVE SERVICES**



Financial Highlights
Statement of Financial Position
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Cash Receipts and Disbursement Schedule
Statement of Cash Flows
Capital Expenditures for Active Projects

# **Executive Services**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

### Fast Facts

**Executive Services** is a service company supporting all Bi-State Development operating units.

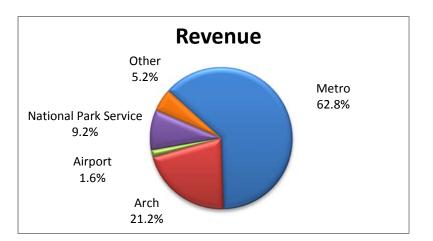
The sold-out 2018 annual meeting was held November 2, 2018 and featured a report to the community with updates on Bi-State Development enterprises as well as award presentations.

Bi-State Development awarded its first ever Inspire Award to Colleen Starkloff, co-founder of Starkloff Disability Institute and Paraquad, and Mokhtee Ahmad, administrator for Region VII of the Federal Transit Administration. The awards were in recognition of significant contributions to the success of the St. Louis region, Bi-State Development and its enterprises.

### **Financial Data**

**Income before depreciation is** \$287.7 thousand and 88.0% more than the prior year. Revenues are up 19.6% and expenses are up 14.6% compared to fiscal year 2018.

**Total revenue** includes the management fee assessments from Bi-State Development business units and the National Park Service. Total revenue is \$2.7 million. The increase from fiscal year 2018 is primarily due to increased tourism at the renovated Gateway Arch. Metro transit's management fee is assessed on a percent of Executive Services total operating expense.



# **Executive Services**

# For the Six Months Ended December 31, 2018

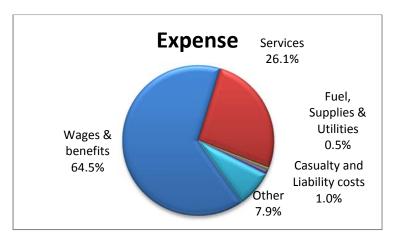
(Preliminary, subject to audit)

**Total expense** is \$2.4 million compared to \$2.1 million in fiscal year 2018.

**Wages and benefits** are 12.6% greater than fiscal year 2018 and 1.8% more than budget, due to a year over year increase in personnel.

**Services** are 16.1% greater than fiscal year 2018 and 18.9% less than budget. An increase in legal, auditor and consulting fees and data processing service contribute to the increase from prior fiscal year.

**Other expenses** are 10.2% higher than fiscal year 2018 due to higher expenses for travel, meetings, mileage, parking, and other general expense.



#### Executive Services Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current		Prior Year							
	 Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Assets											
Current assets											
Cash	\$ 6,152,272	\$	6,301,955	\$	(149,683)	(2.4)	\$	4,012,059	\$	2,140,213	53.3
Accounts and notes receivable	61,906		139,842		(77,936)	(55.7)		21,831		40,075	183.6
Interfund accounts receivable	-		-		-	n/a		1,836,359		(1,836,359)	(100.0)
Other current assets	 77,420		113,704		(36,284)	(31.9)		40,577		36,843	90.8
Total current assets	 6,291,598		6,555,501		(263,903)	(4.0)		5,910,826		380,772	6.4
Capital assets											
Capital assets	-		-		-	n/a		23,883		(23,883)	(100.0)
Accumulated depreciation	 -		-		-	n/a		(23,883)		23,883	100.0
Total assets	 6,291,598		6,555,501		(263,903)	(4.0)		5,910,826		380,772	6.4
Total	\$ 6,291,598	\$	6,555,501	\$	(263,903)	(4.0)	\$	5,910,826	\$	380,772	6.4

#### Executive Services Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current								Prio	r Year	
	 Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Liabilities											
Current liabilities											
Accounts payable	\$ 101,529	\$	70,129	\$	31,400	44.8	\$	111,367	\$	(9,838)	(8.8)
Interfund accounts payable Accrued expenses	6,613 301.781		197,763 301,300		(191,150) 481	(96.7) 0.2		267,865		6,613 33,916	n/a 12.7
Other current liabilities	2,500		30,000		(27,500)	(91.7)		207,005		2,500	n/a
Total current liabilities	 412,423	-	599,192	-	(186,769)	(31.2)		379,232		33,191	8.8
	 412,423		599,192		(100,709)	(31.2)		379,232		33,191	0.0
Non-current liabilities										(	( <b>-</b> .)
Other post-employment benefits	894,195		892,268		1,927	0.2		922,573		(28,378)	(3.1)
Unfunded pension liabilities	 160,559		160,559			-		191,121		(30,562)	(16.0)
Total non-current liabilities	 1,054,754		1,052,827		1,927	0.2		1,113,694		(58,940)	(5.3)
Total liabilities	 1,467,177		1,652,019		(184,842)	(11.2)		1,492,926		(25,749)	(1.7)
Net Position											
Net position	4,536,715		4,536,715		-	-		4,264,843		271,872	6.4
Net income (loss)	 287,706		366,767		(79,061)	(21.6)		153,057		134,649	88.0
Total net position	 4,824,421		4,903,482		(79,061)	(1.6)		4,417,900		406,521	9.2
Total	\$ 6,291,598	\$	6,555,501	\$	(263,903)	(4.0)	\$	5,910,826	\$	380,772	6.4

#### Executive Services Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

			Currer	nt						Year	r to Date		
			\$ Favo		% Fav						Favorable	% Fav	
	Actual	Budget	(Unfavo	orable)	(Unfav)	Pri	or Year	 Actual	 Budget	(Ui	nfavorable)	(Unfav)	Prior Year
Revenue													
Admin fees - Transit	\$ 857,933	\$ 894,847	\$ (	(36,914)	(4.1)	\$	724,055	\$ 1,679,023	\$ 1,789,693	\$	(110,670)	(6.2)	\$ 1,411,883
Admin fees - Gateway Arch	138,082	70,637		67,445	95.5		121,087	564,815	560,878		3,937	0.7	434,012
Admin fees - Airport	21,500	22,199		(699)	(3.1)		20,808	41,762	44,398		(2,636)	(5.9)	40,360
National Park Service management fee	73,173	112,495	(	(39,322)	(35.0)		60,244	244,952	224,989		19,963	8.9	175,436
Other operating revenue	100,684	74,024		26,660	36.0		145,398	100,684	148,048		(47,364)	(32.0)	148,681
Interest income	21,027	11,500		9,527	82.8		9,125	37,518	23,000		14,518	63.1	20,274
Total revenue	1,212,399	1,185,702		26,697	2.3	1	,080,717	 2,668,754	 2,791,006		(122,252)	(4.4)	2,230,646
Expense													
Wages and benefits <sup>1</sup>	795,862	759,365	(	(36,497)	(4.8)		663,452	1,534,162	1,506,328		(27,834)	(1.8)	1,362,890
Services	366,489	371,674		5,185	1.4		379,391	622,541	767,798		145,257	18.9	536,320
Materials and supplies	6,171	7,294		1,123	15.4		5,405	11,368	14,589		3,221	22.1	6,652
Utilities	683	1,841		1,158	62.9		881	1,372	3,683		2,311	62.7	1,588
Casualty and liability costs	12,047	-	(	(12,047)	-		-	24,094	-		(24,094)	-	-
Other expenses	110,208	98,859	(	(11,349)	(11.5)		111,355	187,511	194,991		7,480	3.8	170,139
Total expense	1,291,460	1,239,033	(	52,427)	(4.2)	1	,160,484	 2,381,048	 2,487,389		106,341	4.3	2,077,589
Income (loss) before depreciation	(79,061)	(53,331)	(	(25,730)	(48.2)		(79,767)	 287,706	 303,617		(15,911)	(5.2)	153,057
Depreciation and amortization expense		610		610	100.0			 	 1,219		1,219	100.0	
Net income (loss)	\$ (79,061)	\$ (53,941)	\$ (	(25,120)	(46.6)	\$	(79,767)	\$ 287,706	\$ 302,398	\$	(14,692)	(4.9)	\$ 153,057

<sup>1</sup> - Detailed schedule included.

#### Executive Services Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

				( /										
			Current			Year to Date								
			\$ Favorable	% Fav				\$ Favorable	% Fav					
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year				
Personnel expense														
Wages	\$ 659,113	\$ 604,154	\$ (54,959)	(9.1)	\$ 552,174	\$ 1,257,821	\$ 1,196,811	\$ (61,010)	(5.1)	\$ 1,095,117				
Company paid benefits														
Payroll related taxes and insurance														
FICA	30,090	46,218	16,128	34.9	27,491	66,586	91,556	24,970	27.3	64,286				
Unemployment insurance	161	1,575	1,414	89.8	52	325	3,150	2,825	89.7	139				
Worker's compensation insurance	-	1,835	1,835	100.0	-	-	3,642	3,642	100.0	-				
Health and welfare														
Medical	55.637	38,838	(16,799)	(43.3)	36,563	102,950	77,677	(25,273)	(32.5)	77,157				
Dental	1,535	1,228	(307)	(25.0)	1,018	3,113	2,456	(657)	(26.8)	2,285				
Other post employment benefits	1,927	10,915	8,988	82.3	-	1,927	21,830	19,903	91.2	16,013				
Life insurance / AD&D	939	324	(615)	(189.8)	793	1,941	649	(1,292)	(199.1)	1,727				
Short and long term disability	3,360	3,190	(170)	(5.3)	3,069	7,129	6,380	(749)	(11.7)	6,547				
FMLA administration expense	-	176	176	100.0	-	-	352	352	100.0	-				
EAP expense	81	85	4	4.7	65	164	169	5	3.0	144				
Retirement														
Pension expense	17,203	19,632	2,429	12.4	18,468	33,778	39,265	5,487	14.0	47,034				
401 K contributions	25,816	31,195	5,379	17.2	23,759	58,428	62,391	3,963	6.4	52,441				
Other														
Total company paid benefits	136,749	155,211	18,462	11.9	111,278	276,341	309,517	33,176	10.7	267,773				
Total wages and benefits	\$ 795,862	\$ 759,365	\$ (36,497)	(4.8)	\$ 663,452	\$ 1,534,162	\$ 1,506,328	\$ (27,834)	(1.8)	\$ 1,362,890				

### Executive Services Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	 Total		Executive Services Dperating Fund	 vestments Operating Fund	Other Restricted Fund	
Balance at October 1, 2018 Cash & Investments	\$ 6,301,955	\$	2,099,292	\$ 3,984,953	\$	217,710
Add:						
Gateway Arch	206,306		-	206,306		-
Interest received	21,027		-	21,027		-
Total cash receipts	 227,333		-	 227,333		-
Interfund transfers	-		-	(1,926)		1,926
Less:						
Cash disbursements	(377,016)		(377,016)	-		-
Total cash disbursements	 (377,016)		(377,016)	 -		-
Balance at December 31, 2018						
Cash & Investments	\$ 6,152,272	\$	1,722,276	\$ 4,210,360	\$	219,636

#### Executive Services Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 394,502 (1,533,317) (936,989) (24,094) 4,429,603 2,329,705	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities Operating assistance received	1,964	
Net cash provided by (used in) non capital financing activities	 1,964	
Cash flows from capital and related financing activities None		
Cash flows from capital and related financing activities	 <u> </u>	
Cash flows from investing activities Interest received	 37,518	
Net cash provided by (used in) investing activities	 37,518	
Net increase (decrease) in cash and cash equivalents	2,369,187	
Cash and cash equivalents, beginning of year	 3,783,085	
Cash and cash equivalents, year to date	\$ 6,152,272	

#### Executive Services Capital Expenditures for Active Projects For the Quarter Ended December 31, 2018 (unaudited)

Description	Budget		Current		Year-To-Date		Life-To-Date		Bala	ance
Project #	\$	-	\$	-	\$	-	\$	-	\$	-
Total Active Projects	\$	-	\$	-	\$	-	\$	-	\$	-

# **GATEWAY ARCH**



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# **Gateway Arch Tram**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

### Fast Facts

The Gateway Arch closed December 22, 2018 due to the government shutdown and remained closed for the rest of December.

Attendance and revenue at the Arch continue to be strong.

#### **Financial Data**

**Income before depreciation** for the Gateway Arch Tram is \$1.4 million.

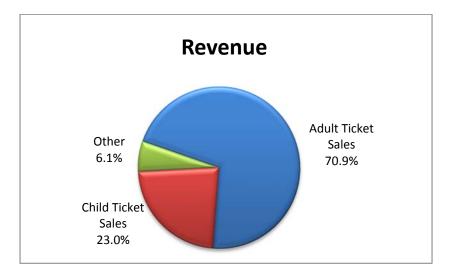
**Revenue** is \$4.9 million and is \$0.8 million more than the prior year primarily due to a 12.9% increase in tram ticket sales as a result of both trams being operational and the Grand Opening of the renovated museum.

Total expense is \$3.5 million comparable to FY 2018.

**Wages and benefits** \$1.1 million in expense is 11.0% greater than prior year primarily due to the extra staffing needed since both Arch Trams are fully operational.

**Services** expense exceed prior year by \$190 thousand due to higher consultant fees, National Park Stand-By Mechanic, Outside Services and banking charges.

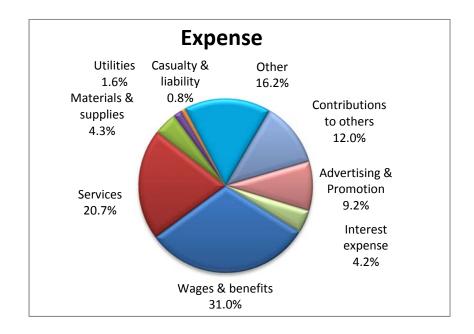
**Contributions to outside entities** is \$421 thousand. The majority of the payments were for expenses related to the Arch signage project and the preservation of the stainless steel of the Arch.



# **Gateway Arch Tram**

For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)



# **Tram ridership** was 4.5% less than budget. Tram ridership increased 14.5% compared to prior year. This was due to the Arch Trams being fully operational.

### Performance Data

Tram Ridership Comparison											
	<u>Adult</u>	<u>Child</u>	Total								
FY19 Actual	355,184	114,119	469,303								
FY19 Budget	367,216	124,126	491,342								
FY18 Actual	316,409	93,288	409,697								

#### Gateway Arch Tram Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current							Pric	or Year	
	Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Assets											
Current assets Cash Accounts and notes receivable Federal, state and local	\$ 14,882,934 2,638		15,155,511 3,393	\$	(272,577) (755)	(1.8) (22.3)	\$	13,982,926 105,528	\$	900,008 (102,890)	6.4 (97.5)
assistance receivable Other current assets	49,370 39,294		7,619 64,761		41,751 (25,467)	548.0 (39.3)		(204,383) 39,300		253,753 (6)	124.2
Total current assets	14,974,236		15,231,284		(257,048)	(1.7)		13,923,371		1,050,865	7.5
Capital assets Capital assets Accumulated depreciation Total capital assets, net	17,211,672 (7,979,140 9,232,532	)	16,906,441 (7,767,383) 9,139,058		305,231 (211,757) 93,474	1.8 (2.7) 1.0		13,957,364 (7,079,442) 6,877,922		3,254,308 (899,698) 2,354,610	23.3 (12.7) 34.2
Construction-in-process	75,941		360,717		(284,776)	(78.9)		3,136,062		(3,060,121)	(97.6)
Total capital assets	9,308,473		9,499,775		(191,302)	(2.0)		10,013,984		(705,511)	(7.0)
Total assets	24,282,709	<u> </u>	24,731,059		(448,350)	(1.8)		23,937,355		345,354	1.4
Total	\$ 24,282,709	\$	24,731,059	\$	(448,350)	(1.8)	\$	23,937,355	\$	345,354	1.4

#### Gateway Arch Tram Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current			Prior Year							
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change					
Liabilities												
Current liabilities Accounts payable Interfund accounts payable Accrued expenses Other current liabilities	\$     273,428 1,568,115 76,675 39,278	\$ 418,393 1,279,503 76,520 107,083	\$ (144,965) 288,612 155 (67,805)	(34.6) 22.6 0.2 (63.3)	\$ 441,821 2,470,584 74,539 29,816	\$ (168,393) (902,469) 2,136 9,462	(38.1) (36.5) 2.9 31.7					
Total current liabilities	1,957,496	1,881,499	75,997	4.0	3,016,760	(1,059,264)	(35.1)					
Current liab payable from restricted assets Accounts payable and retention Accrued interest payable Current portion of long-term debt Total current liabilities payable from restricted assets	49,148 25,162 162,900 237,210	264,877 98,460 159,693 523,030	(215,729) (73,298) <u>3,207</u> (285,820)	(81.4) (74.4) 2.0 (54.6)	264,877 24,874 156,550 446,301	(215,729) 288 <u>6,350</u> (209,091)	(81.4) 1.2 4.1 (46.8)					
Total current liabilities	2,194,706	2,404,529	(209,823)	(8.7)	3,463,061	(1,268,355)	(36.6)					
Non-current liabilities Other post-employment benefits Long-term debt Unfunded pension liabilities	558 7,113,093 41,576	- 7,195,353 41,576	558 (82,260) -	n/a (1.1) -	5,411 7,275,993 56,889	(4,853) (162,900) (15,313)	(89.7) (2.2) (26.9)					
Total non-current liabilities	7,155,227	7,236,929	(81,702)	(1.1)	7,338,293	(183,066)	(2.5)					
Total liabilities	9,349,933	9,641,458	(291,525)	(3.0)	10,801,354	(1,451,421)	(13.4)					
Net Position Net position - capital investments Net position Net income (loss) Total net position Total	16,612,046 (2,687,618) 1,008,348 14,932,776 \$ 24,282,709	16,970,177 (3,045,748) 1,165,172 15,089,601 \$ 24,731,059	(358,131) 358,130 (156,824) (156,825) \$ (448,350)	(2.1) 11.8 (13.5) (1.0) (1.8)	16,564,117 (3,605,229) 177,113 13,136,001 \$ 23,937,355	47,929 917,611 831,235 1,796,775 \$ 345,354	0.3 25.5 469.3 13.7 1.4					

#### Gateway Arch Tram Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

	Current					Year to Date				
			\$ Favorable	% Fav				\$ Favorable	% Fav	
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year
Revenue										
Arch tickets	\$ 1,282,666	\$ 1,480,420	\$ (197,754)	(13.4)	\$ 1,407,866	\$ 4,624,466	\$ 4,913,420	\$ (288,954)	(5.9)	\$ 4,097,120
Other operating revenue	23,746	6,021	17,725	294.4	724	35,142	12,042	23,100	191.8	3,989
Other revenue	-	-	-	-	-	4,343	-	4,343	-	-
Service fee revenue	37,053	41,097	(4,044)	(9.8)	1,128	151,773	82,194	69,579	84.7	7,050
Interest income	61,568	31,985	29,583	92.5	23,625	108,495	63,969	44,526	69.6	45,774
Sales discount	17,120	(32,360)	49,480	152.9	(24,373)	(11,011)	(64,720)	53,709	83.0	(84,109)
Total revenue	1,422,153	1,527,163	(105,010)	(6.9)	1,408,970	4,913,208	5,006,905	(93,697)	(1.9)	4,069,824
Expense										
Wages and benefits <sup>1</sup>	451,909	525,466	73,557	14.0	439,205	1,080,818	1,073,396	(7,422)	(0.7)	973,445
Services	320,571	267,118	(53,453)	(20.0)	259,898	722,078	618,056	(104,022)	(16.8)	531,733
Materials and supplies	77,970	136,888	58,918	43.0	66,660	152,014	176,174	24,160	13.7	131,774
Utilities	27,308	26,999	(309)	(1.1)	11,205	55,070	66,390	11,320	17.1	24,508
Casualty and liability costs	13,826	15,877	2,051	12.9	13,868	27,653	31,754	4,101	12.9	27,737
Other expenses	265,122	313,663	48,541	15.5	377,497	888,701	858,895	(29,806)	(3.5)	963,899
Interest expense	74,392	73,448	(944)	(1.3)	75,131	148,236	146,895	(1,341)	(0.9)	150,517
Contribution to outside entities	134,660	280,342	145,682	52.0	278,023	420,830	560,684	139,854	24.9	867,819
Total expense	1,365,758	1,639,801	274,043	16.7	1,521,487	3,495,400	3,532,244	36,844	1.0	3,671,432
Income (loss) before depreciation	56,395	(112,638)	169,033	150.1	(112,517)	1,417,808	1,474,661	(56,853)	(3.9)	398,392
Depreciation and amortization expense	211,755	105,972	(105,783)	(99.8)	110,440	406,695	212,061	(194,634)	(91.8)	221,279
Net income (loss) before transfers	(155,360)	(218,610)	63,250	28.9	(222,957)	1,011,113	1,262,600	(251,487)	(19.9)	177,113
Net transfers in (out)	(1,464)		(1,464)	-		(2,765)		(2,765)	-	
Net income (loss)	\$ (156,824)	\$ (218,610)	\$ 61,786	28.3	\$ (222,957)	\$ 1,008,348	\$ 1,262,600	\$ (254,252)	(20.1)	\$ 177,113

<sup>1</sup> - Detailed schedule included.

## Gateway Arch Tram Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

			Current			Year to Date						
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year		
Personnel expense												
Wages	\$ 369,225	\$ 424,950	\$ 55,725	13.1	\$ 364,707	\$ 899,483	\$ 868,032	\$ (31,451)	(3.6)	\$ 812,806		
Company paid benefits												
Payroll related taxes and insurance												
FICA	29,748	32,944	3,196	9.7	28,180	70,931	66,963	(3,968)	(5.9)	62,096		
Unemployment insurance	818	3,975	3,157	79.4	1,017	3,292	11,266	7,974	70.8	3,374		
Worker's compensation insurance	-	5,766	5,766	100.0	(2,974)	-	11,471	11,471	100.0	(2,974)		
Health and welfare												
Medical	36,317	33,074	(3,243)	(9.8)	34,130	74,547	66,148	(8,399)	(12.7)	64,885		
Dental	939	1,045	106	10.1	926	2,091	2,090	(1)	-	1,948		
Other post employment benefits	558	3,034	2,476	81.6	-	558	6,069	5,511	90.8	5,411		
Life insurance / AD&D	368	276	(92)	(33.3)	371	815	552	(263)	(47.6)	781		
Short and long term disability	1,106	2,693	1,587	58.9	1,146	2,448	5,387	2,939	54.6	2,410		
FMLA administration expense	-	149	149	100.0	-	-	298	298	100.0	-		
EAP expense	56	72	16	22.2	58	125	144	19	13.2	123		
Retirement												
Pension expense	4,143	4,952	809	16.3	4,144	8,287	9,904	1,617	16.3	12,471		
401 K contributions	11,029	13,156	2,127	16.2	11,297	24,442	26,312	1,870	7.1	23,345		
Other												
Uniform allowance	3,637	2,297	(1,340)	(58.3)	17	4,899	4,594	(305)	(6.6)	200		
Miscellaneous benefits	5,461	-	(5,461)	-	3,310	9,301	-	(9,301)	-	3,310		
Benefit costs applied to capital projects.	(11,496)	(2,917)	8,579	294.1	(7,124)	(20,401)	(5,834)	14,567	249.7	(16,741)		
Total company paid benefits	82,684	100,516	17,832	17.7	74,498	181,335	205,364	24,029	11.7	160,639		
Total wages and benefits	\$ 451,909	\$ 525,466	\$ 73,557	14.0	\$ 439,205	\$ 1,080,818	\$ 1,073,396	\$ (7,422)	(0.7)	\$ 973,445		

#### Gateway Arch Tram Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	Total	Arch Collection Facility Fund	Arch Levy Pass Fund	JNEM Arch Operating Fund	JNEM Beneficial Fund	Exhibit Rehabilitation Fund	Motor Generator Sets Design Fund	Tucker Theater Fund	Other Restricted Fund	2014 Arch Bonds Project Fund	2014 Arch Bonds Debt Service Reserve Fund	2014 Arch Bonds Debt Service Fund	2014 Arch Bonds Debt Revenue Fund
Balance at October 1, 2018 Cash & Investments	\$ 15,155,511	\$ 2,943,394	\$ 250	\$ 1,441,092	\$ 7,556,336	\$ 1,120,683	\$ 93,595	\$ 302,813	\$ 500,000	\$ 590,004	\$ 456,182	\$ 151,162	\$-
Add: Revenue receipts Interest received Total cash receipts	1,858,379 <u>61,569</u> 1,919,948	1,858,379  1,858,379	- 	<u> </u>	<u>36,506</u> 36,506	<u> </u>	<u>464</u> 464	<u> </u>	- 		<u>2,296</u> 2,296	- 825 825	<u>1,531</u> 1,531
Interfund transfers	-	(1,900,998)	-	392,975	194,034	-	-	-	-	-	(4,993)	117,539	1,201,443
Less: Cash disbursements Total cash disbursements	<u>(2,192,525)</u> (2,192,525)	(372,363) (372,363)		<u> </u>	<u>(85,842)</u> (85,842)	(13,506) (13,506)			<u> </u>	(291,098) (291,098)	<u> </u>	(226,742) (226,742)	<u>(1,202,974)</u> (1,202,974)
Balance at December 31, 2018 Cash & Investments	\$ 14,882,934	\$ 2,528,412	\$ 250	\$ 1,844,013	\$ 7,701,034	\$ 1,112,726	\$ 94,059	\$ 304,314	\$ 500,000	\$ 301,857	\$ 453,485	\$ 42,784	\$-

# Gateway Arch Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 4,826,947 (1,080,085) (1,651,826) (27,653) 716,078 2,783,461	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities Operating assistance received Contributions to outside entities Net transfers	(37,992) (420,830) (2,765)	
Net cash provided by (used in) non capital financing activities	(461,587)	
Cash flows from capital and related financing activities Acquisitions of capital assets Payments of long-term debt Interest Paid Cash flows from capital and related financing activities	(292,175) (79,053) (147,689) (518,917)	
Cash flows from investing activities Interest received Net cash provided by (used in) investing activities	108,495	
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year	1,911,452 12,971,482	
Cash and cash equivalents, beginning of year Cash and cash equivalents, year to date	\$ 14,882,934	

## **Gateway Arch Tram Capital Expenditures for Active Projects** For the Quarter Ended December 31, 2018 (unaudited)

Description		Budget	get Current		Year-To-Date		Li	Life-To-Date		Balance
Project #										
1824 Load Zone Rehabilitation	x \$	3,427,280	\$	8,139	\$	24,027	\$	2,975,983	\$	451,297
1825 JNEM Rail Station Improvements	z	359,612		-		-		104,755		254,857
1826 JNEM Arch Lobby Rehabilitation	<i>y</i>	1,087,107		7,119		13,459		935,088		152,019
1903 Arch Motor Generator Replacement	<b>(</b>	7,492,163		291,098		314,819		7,229,362		262,801
2034 Arch Ticketing Upgrade	/	468,668		-		-		412,584		56,084
2073 PGAV - Arch Welcoming Portal		44,000		-		-		13,238		30,762
2124 Gateway Arch Furnishings		156,000		-		4,989		113,414		42,586
2126 Professional Services to NPS	/	225,000		6,451		31,061		174,450		50,550
2131 JNEM Signage Project 2016	ý	590,000		121,375		225,165		289,914		300,086
2186 Design Support House Exhibits	<i>y</i>	50,000		6,543		13,447		46,390		3,610
2197 TR Advisors, LLC	ý	105,000		17,236		36,638		82,749		22,251
2203 Tucker Theatre Space		300,000		18,962		23,864		29,995		270,005
2221 Tucker Theatre Consultant		60,000		4,791		11,336		11,336		48,664
Total Active Projects	\$	14,364,830	\$	481,714	\$	698,805	\$	12,419,258	\$	1,945,572

x Projects are carryover from prior year.y Upon completion of this project, assets to be contributed to National Park Service (NPS).

z Upon completion of this project, assets to be contributed to Metro Transit

# **METRO**



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# **Metro** For the Six Months Ended December 31, 2018 (Preliminary, subject to audit)

# Fast Facts

In December, the Bi-State Development Board of Commissioners formally announced Taulby Roach was selected as the President and Chief Executive Officer of Bi-State Development, effective January 1, 2019. In this role, Mr. Roach oversees an organization that is a catalyst for economic growth and development in the St. Louis region, with more than 2,500 employees, an operational budget of \$369 million and a three-year capital budget of \$726 million, and five business enterprises: Metro Transit, Gateway Arch Riverfront, St. Louis Downtown Airport, St. Louis Regional Freightway, and Bi-State Development Research Institute. Mr. Roach has three decades of experience in transportation, real estate, infrastructure and economic development, most recently as the Chief Financial Officer of the St. Clair County Transit District in Illinois.

Metro Transit and the St. Louis Blues partnered on a charity toy drive to benefit Fire Truck O'Toys, a local nonprofit that delivers toys to St. Louis area children's hospitals. A St. Louis Blues-themed MetroBus was filled with new toys donated by transit riders, hockey fans, Bi-State Development employees and the public, and thousands of toys were distributed to children in need at local hospitals in December.

The hard work and creative achievements of young people who combined hip-hop music and architecture to express their ideas as to what transit-oriented development should look like around the North Hanley Transit Center in North St. Louis County were showcased at a special reception hosted by Metro Transit and the St. Louis County Library on October 9. More than 30 local young people ages 11 to 14 attended the Hip Hop Architecture Camp this summer, a week-long program held at the St. Louis County Library Natural Bridge Branch. The camp blended architecture, hip-hop and urban planning to encourage creativity and to introduce young people to the field of architecture. Some of the campers, their families, friends, members of

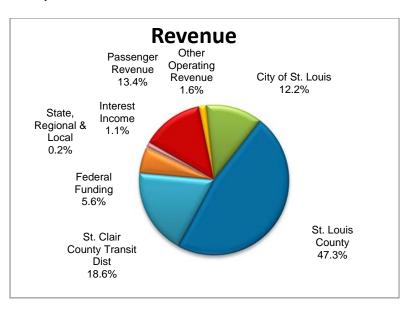
the community and other invited guests attended the reception at the North County Transit Center. The urban planning 3-D models they created at camp were on display.

# Financial Data

**Income before depreciation** for the six months ended December 31, 2018 was \$5.2 million. Compared to budget, revenue was down 5.1% and total expenses are favorable 9.6%.

## Revenue

The chart below illustrates the relative size of each revenue source in fiscal year 2019.



# Metro

# For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

**Passenger Revenue** of \$21.0 million is .6% less than budget and 3.7% less than the prior year due to ridership decline.

Advertising, maintenance services and rental income are below budget by 25.7% due to the lower than expected shelter and bus advertising and ATS revenue.

**Interest revenue** is favorable to budget in FY 2019 due to longer term investment strategy.

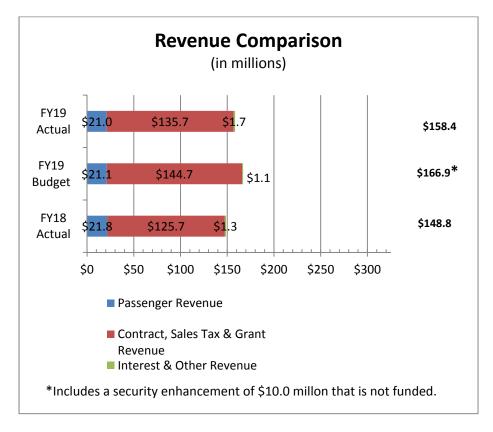
# **Contract, Sales Tax & Grant Revenue**

Combined St. Louis City and County appropriations used in operations by Bi-State Development are support revenue to Bi-State Development from the local Missouri jurisdictions in return for services provided.

**St. Clair County Transit District** amount of \$29.5 million is 3.1% more than Budget. St. Clair County contracts for service and pays 100% of the cost.

**Federal funding** of \$8.9 million includes an accrual of federal vehicle maintenance funds of \$8.0 million used for revenue and non-revenue vehicle operating costs. Federal funding for non-capital projects decreased from budget expectations due to time spent on capital projects, i.e. Union station tunnels.

The Revenue Comparison chart reports revenue trends in each major revenue category.

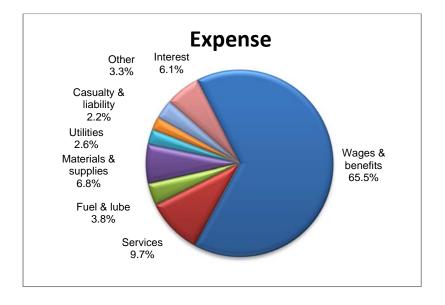


# Metro

# For the Six Months Ended December 31, 2018 (Preliminary, subject to audit)

# Expense

The chart below illustrates the relative significance of each expense in FY 2019.



**Wages and benefits** of \$100.5 million are 1.3% favorable to budget. The favorable variance in wages and benefits is due to vacant positions.

**Services** of \$14.8 million are favorable to budget by 46.6% primarily due to lower outside services including \$10.0 million budgeted for enhanced security. The additional services were to be determined by a memorandum of understanding between Metro, St. Louis County and the City of St. Louis.

**Fuel and lube consumed** is comparable to budget with a (0.4%) variance.

**Materials and supplies** current year actual expense is favorable to budget by 16.0% due to ticket stock and revenue equipment parts spending.

**Utilities** are favorable to budget by only 2.2% mainly due to natural gas usage.

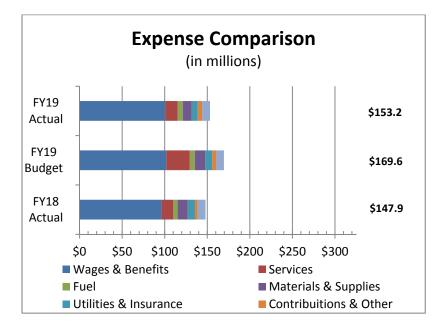
**Casualty & liability** expenditures are favorable to budget by 13.3% for self-insured claims that relate to MetroBus, MetroLink and Call-a-Ride.

**Interest expense** is comparable to budget for Tower Leases and Cross County debt.

**Other expense** is made up of contributions to outside entities, which is favorable to budget.

# **Metro** For the Six Months Ended December 31, 2018 (Preliminary, subject to audit)

The chart below shows expense trends in each major expense category.



# Performance Data

Passenger Boarding's										
(in millions – YTD)										
	FY2019	FY2018	FY2017							
MetroBus	11.9	12.3	13.3							
MetroLink	6.6	7.0	7.7							
Call-A-Ride	0.3	0.3	0.3							
Total System	18.8	19.6	21.3							

**Passenger Boarding's** for the fiscal year 2019 are 3.8% below fiscal year 2018 and 11.7% below fiscal year 2017. The decrease between fiscal year 2019 and 2018 for MetroBus is 3.2%, MetroLink is 4.7% and Call-A-Ride is comparable each year.

#### Metro Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current				Prior Year					
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change			
Assets										
Current assets										
Cash	\$ 98,668,601	\$ 95,210,274	\$ 3,458,327	3.6	\$ 98,343,097	\$ 325,504	0.3			
Investments	121,033,393	110,659,734	10,373,659	9.4	128,590,610	(7,557,217)	(5.9)			
Accounts and notes receivable	1,632,184	33,251,489	(31,619,305)	(95.1)	3,078,324	(1,446,140)	(47.0)			
Interfund accounts receivable	5,004,012	5,728,806	(724,794)	(12.7)	261,421	4,742,591	n/a			
Restricted accounts receivable	388,919	1,319,521	(930,602)	(70.5)	410,730	(21,811)	(5.3)			
Federal, state and local assistance receivable	04 CE4 4C7	24,834,163	9,820,304	39.5	30,557,348	4,097,119	13.4			
Materials and supplies inventory	34,654,467 9,294,144	24,834,183 8,664,213	9,820,304 629,931	39.5 7.3	10,080,122	(785,978)	(7.8)			
Other current assets	9,294,144 1,928,002	5,914,250	(3,986,248)	(67.4)	4,700,366	(2,772,364)	(7.8)			
				. ,			. ,			
Total current assets	272,603,722	285,582,450	(12,978,728)	(4.5)	276,022,018	(3,418,296)	(1.2)			
Capital assets										
Capital assets - motorbus	429,027,072	421,490,976	7,536,096	1.8	386,820,383	42,206,689	10.9			
Capital assets - paratransit	19,376,303	18,928,309	447,994	2.4	19,858,405	(482,102)	(2.4)			
Capital assets - lightrail	1,623,476,482	1,623,351,882	124,600	-	1,609,626,589	13,849,893	0.9			
Total capital assets	2,071,879,857	2,063,771,167	8,108,690	0.4	2,016,305,377	55,574,480	2.8			
Accumulated depreciation	(1,277,462,306)	(1,258,604,203)	(18,858,103)	(1.5)	(1,209,037,964)	(68,424,342)	(5.7)			
Total capital assets, net	794,417,551	805,166,964	(10,749,413)	(1.3)	807,267,413	(12,849,862)	(1.6)			
Land	95,776,349	96,076,349	(300,000)	(0.3)	97,199,286	(1,422,937)	(1.5)			
Construction-in-process	18,928,079	14,929,971	3,998,108	26.8	43,306,476	(24,378,397)	(56.3)			
Total capital assets	909,121,979	916,173,284	(7,051,305)	(0.8)	947,773,175	(38,651,196)	(4.1)			
Non-current assets										
Restricted investments	114,354,595	112,588,770	1,765,825	1.6	107,327,762	7,026,833	6.5			
Other non-current assets, net amort	418,290	392,803	25,487	6.5	118,058	300,232	254.3			
Total non-current assets	114,772,885	112,981,573	1,791,312	1.6	107,445,820	7,327,065	6.8			
Total assets	1,296,498,586	1,314,737,307	(18,238,721)	(1.4)	1,331,241,013	(34,742,427)	(2.6)			
Deferred outflow of resources										
Deferred pension loss	10,404,394	12,290,899	(1,886,505)	(15.3)	17,063,208	(6,658,814)	(39.0)			
Deferred pension expense	2,705,100	2,705,100	-	-	2,279,298	425,802	18.7			
Deferred loss on hedging instruments	174,224	-	174,224	n/a	, _,	174,224	n/a			
Deferred unfunded OPEB loss	7,364,100	7,854,426	(490,326)	(6.2)	9,325,404	(1,961,304)	(21.0)			
Deferred loss on debt refunding	2,193,334	2,289,724	(96,390)	(4.2)	2,586,256	(392,922)	(15.2)			
Total deferred outflow of resources	22,841,152	25,140,149	(2,298,997)	(9.1)	31,254,166	(8,413,014)	(26.9)			
Total	\$ 1,319,339,738	\$ 1,339,877,456	\$ (20,537,718)	(1.5)	\$ 1,362,495,179	\$ (43,155,441)	(3.2)			

#### Metro Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current		Prior Year				
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change	
Liabilities							0	
Current liabilities								
Accounts payable	\$ 6,883,557	\$ 4,754,537	\$ 2,129,020	44.8	\$ 6,412,368	\$ 471,189	7.3	
Accrued expenses	20,967,257	19,697,598	1,269,659	6.4	19,560,525	1,406,732	7.2	
Other current liabilities	21,646,609	22,716,277	(1,069,668)	(4.7)	38,135,650	(16,489,041)	(43.2)	
Total current liabilities	49,497,423	47,168,412	2,329,011	4.9	64,108,543	(14,611,120)	(22.8)	
Current liab payable from restricted assets								
Accounts payable and retention	1,242,093	1,199,500	42,593	3.6	-	1,242,093	n/a	
Accrued interest payable	5,079,832	10,273,869	(5,194,037)	(50.6)	5,136,884	(57,052)	(1.1)	
Short-term insurance	140,487	140,487	-	-	140,487	-	-	
Current portion of long-term debt	9,630,000	9,030,000	600,000	6.6	9,030,000	600,000	6.6	
Total current liabilities payable from restricted assets	16,092,412	20,643,856	(4,551,444)	(22.0)	14,307,371	1,785,041	12.5	
Total current liabilities	65,589,835	67,812,268	(2,222,433)	(3.3)	78,415,914	(12,826,079)	(16.4)	
	00,000,000	07,012,200	(2,222,400)	(0.0)	70,413,314	(12,020,073)	(10.4)	
Non-current liabilities	04 004 444	04 500 400	05 000	0.4	07 000 774	(0.074.000)	(0.5)	
Other post-employment benefits	64,694,444	64,599,182	95,262	0.1	67,068,774	(2,374,330)	(3.5)	
Long-term insurance Long-term debt	351,956 513,329,610	300,451 523,406,911	51,505 (10,077,301)	17.1 (1.9)	288,000 524,886,691	63,956 (11,557,081)	22.2 (2.2)	
Capital lease obligations	114,354,597	112,588,772	1,765,825	1.6	107,327,764	7,026,833	(2.2)	
Unfunded pension liabilities	82,625,585	82,625,585	1,705,625	1.0	98,239,149	(15,613,564)	(15.9)	
Other non-current liabilities	6,159,381	6,183,116	(23,735)	(0.4)	6,264,603	(105,222)	(13.3)	
Total non-current liabilities	781,515,573	789,704,017	(8,188,444)	(1.0)	804,074,981	(22,559,408)	(2.8)	
Total liabilities	847,105,408	857.516.285	(10,410,877)	(1.2)	882,490,895	(35,385,487)	(4.0)	
Deferred Inflow of Resources				( )		()) - /	( - )	
Deferred gain on hedging instruments	-	3,498,029	(3,498,029)	(100.0)	2,645,748	(2,645,748)	(100.0)	
Deferred Unfunded OPEB Gain	353.572	378.826	(25,254)	(6.7)	_,0.0,7.10	353.572	(	
Deferred pension gain 788 ATU and clerical	6,487,206	7,049,127	(561,921)	(8.0)	4,828,908	1,658,298	34.3	
Deferred pension gain IBEW	158,094	171,705	(13,611)	(7.9)	113,610	44,484	39.2	
Deferred pension gain salaried	2,193,277	2.424.787	(231,510)	(9.5)	1.311.783	881,494	67.2	
Total deferred inflow of resources	9,192,149	13,522,474	(4,330,325)	(32.0)	8,900,049	292,100	3.3	
Net Position								
Net position - capital investments	433,148,415	449,890,417	(16,742,002)	(3.7)	460,316,185	(27,167,770)	(5.9)	
Net position	63,757,632	32,527,408	31,230,224	96.0	48,010,038	15,747,594	32.8	
Net income (loss)	(33,863,866)	(13,579,128)	(20,284,738)	(149.4)	(37,221,988)	3,358,122	9.0	
Total net position	463,042,181	468,838,697	(5,796,516)	(1.2)	471,104,235	(8,062,054)	(1.7)	
Total	\$ 1,319,339,738	\$ 1,339,877,456	\$ (20,537,718)	(1.5)	\$ 1,362,495,179	\$ (43,155,441)	(3.2)	

#### Metro Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

	Current \$ Favorable % Fav						Year to Date \$ Favorable % Fav					
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	_	Ac	tual	Budget	(Unfavorable)	(Unfav)	Prior Year
Revenue												
Passenger revenue	\$ 9,958,899	\$ 10,137,026	\$ (178,127)	(1.8)	\$ 10,296,142		\$ 21	,003,333	\$ 21,137,388	\$ (134,055)	(0.6)	\$ 21,810,312
City of St. Louis 1	8,711,825	10,215,301	(1,503,476)	(14.7)	7,482,016		19	,402,290	20,114,845	(712,555)	(3.5)	17,344,847
St. Louis County <sup>1</sup>	36,095,846	35,136,606	959,240	2.7	30,452,956		74	,848,486	71,492,703	3,355,783	4.7	68,174,751
St. Clair County Transit District <sup>1</sup>	14,314,486	14,300,290	14,196	0.1	10,244,765		29	,495,890	28,600,580	895,310	3.1	26,682,248
State of Missouri and Illinois 1	-	213,102	(213,102)	(100.0)	365,815			291,919	426,204	(134,285)	(31.5)	366,925
Federal funding <sup>1</sup>	4,751,609	5,067,943	(316,334)	(6.2)	4,099,713		8	8,946,241	10,135,886	(1,189,645)	(11.7)	8,597,156
Other local/regional funding <sup>1</sup>	35,200	5,227,852	(5,192,652)	(99.3)	128,499			102,390	10,455,704	(10,353,314)	(99.0)	361,922
Advertising, maint services, rental income	1,122,931	1,699,593	(576,662)	(33.9)	1,964,946		2	,589,823	3,487,646	(897,823)	(25.7)	4,137,029
Other revenue	-	-	-	-	-			-	-	-	-	55,279
Interest income	916,620	648,322	268,298	41.4	717,868	_		,717,615	1,123,178	594,437	52.9	1,222,742
Total revenue	75,907,416	82,646,035	(6,738,619)	(8.2)	65,752,720	-	158	,397,987	166,974,134	(8,576,147)	(5.1)	148,753,211
Expense												
Wages and benefits <sup>1</sup>	49,668,148	50,817,669	1,149,521	2.3	47,860,450		100	,540,005	101,859,457	1,319,452	1.3	96,330,803
Services	7,635,502	13,257,318	5,621,816	42.4	7,153,463		14	,788,252	27,678,941	12,890,689	46.6	13,808,833
Fuel and lube consumed	2,898,773	2,897,730	(1,043)	-	2,449,875		5	,890,755	5,869,437	(21,318)	(0.4)	4,986,431
Materials and supplies	5,058,636	6,177,550	1,118,914	18.1	5,712,651		10	,347,281	12,318,636	1,971,355	16.0	11,989,414
Utilities	1,748,224	1,873,263	125,039	6.7	1,559,738		3	,866,703	3,953,141	86,438	2.2	3,517,494
Casualty and liability costs	1,530,425	1,972,365	441,940	22.4	2,903,108		3	,421,814	3,946,710	524,896	13.3	4,908,330
Other expenses	2,282,171	2,065,774	(216,397)	(10.5)	1,580,432		4	,055,703	4,066,071	10,368	0.3	2,947,655
Interest expense	4,643,390	4,641,022	(2,368)	(0.1)	4,632,124		9	,298,574	9,282,206	(16,368)	(0.2)	9,320,204
Unrealized gain (loss) on investments	-	-	-	-	(464,701)	)		-	-	-	-	(464,701)
Contribution to outside entities	518,195	311,701	(206,494)	(66.2)	276,769			589,274	623,402	34,128	5.5	619,524
Other non-operating expense	389,967	-	(389,967)	-	191,740			441,813	-	(441,813)	-	-
Total expense	76,373,431	84,014,392	7,640,961	9.1	73,855,649	_	153	3,240,174	169,598,001	16,357,827	9.6	147,963,987
Income (loss) before depreciation	(466,015)	(1,368,357)	902,342	65.9	(8,102,929)	)	5	,157,813	(2,623,867)	7,781,680	296.6	789,224
				()		_					()	
Depreciation and amortization expense	19,089,409	17,978,775	(1,110,634)	(6.2)	18,779,248	-	37	7,750,917	36,388,525	(1,362,392)	(3.7)	37,425,364
Net income (loss) before transfers	(19,555,424)	(19,347,132)	(208,292)	(1.1)	(26,882,177)	)	(32	2,593,104)	(39,012,392)	6,419,288	16.5	(36,636,140)
Net transfers in (out)	(729,314)	(446,774)	(282,540)	(63.2)	(285,067)	)	(1	,270,762)	(893,547)	(377,215)	(42.2)	(585,848)
Net income (loss)	\$ (20,284,738)	\$ (19,793,906)	\$ (490,832)	(2.5)	\$ (27,167,244)	)	\$ (33	,863,866)	\$ (39,905,939)	\$ 6,042,073	15.1	\$ (37,221,988)

<sup>1</sup> - Detailed schedule included.

# Metro Detailed Schedule of Contract, Sales Tax and Grant Revenue For the Quarter Ended December 31, 2018 (unaudited)

		Current						Year to Date						
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	А	ctual	Вι	Idget		avorable avorable)	% Fav (Unfav)	Prior Year	
Contract, sales tax and grant revenue														
City of St. Louis 1/2 cent	\$ 4,398,000	\$ 5,181,657	\$ (783,657)	(15.1)	\$ 4,263,955	\$	9,716,746	\$ 10	0,008,350	\$	(291,604)	(2.9)	\$ 9,659,820	
City of St. Louis 1/4 cent	2,000,425	2,353,023	(352,598)	(15.0)	1,934,793		4,539,547	4	4,660,305		(120,758)	(2.6)	4,508,447	
City of St. Louis Prop M2 (1/4 cent)	2,313,400	2,680,621	(367,221)	(13.7)	1,283,268		5,145,997	Ę	5,446,190		(300,193)	(5.5)	3,176,580	
Total City of St. Louis	8,711,825	10,215,301	(1,503,476)	(14.7)	7,482,016	1	9,402,290	20	),114,845		(712,555)	(3.5)	17,344,847	
St. Louis County 1/2 cent	9,695,762	10,266,727	(570,965)	(5.6)	9,574,472	2	21,434,183	20	),514,153		920,030	4.5	21,246,276	
St. Louis County 1/4 cent	7,930,260	8,820,593	(890,333)	(10.1)	7,906,752	1	8,031,529	18	3,016,314		15,215	0.1	18,035,070	
St. Louis County Prop A (1/2 cent)	18,469,824	16,049,286	2,420,538	15.1	12,971,732	3	35,382,774	32	2,962,236		2,420,538	7.3	28,893,405	
Total St. Louis County	36,095,846	35,136,606	959,240	2.7	30,452,956	7	74,848,486	7.	,492,703		3,355,783	4.7	68,174,751	
	10,000	40.000	(00,007)	(00.7)	45.050		50.000		~~~~~		(00.007)	(22.2)	05.050	
East-West Gateway Council of Govts.	13,333	40,000	(26,667)	(66.7)	45,650		53,333		80,000		(26,667)	(33.3)	85,650	
Non-capital projects and other	21,867	5,187,852	(5,165,985)	(99.6)	82,849		49,057		0,375,704		10,326,647)	(99.5)	276,272	
Total other local	35,200	5,227,852	(5,192,652)	(99.3)	128,499		102,390	1(	),455,704	(	10,353,314)	(99.0)	361,922	
State of Missouri		188,102	(188,102)	(100.0)	365,815		291,919		376,204		(84,285)	(22.4)	365,815	
Total State of Missouri	-	188,102	(188,102)	(100.0)	365,815		291,919		376,204		(84,285)	(22.4)	365,815	
Total Missouri	44,842,871	50,767,861	(5,924,990)	(11.7)	38,429,286	9	94,645,085	102	2,439,456		(7,794,371)	(7.6)	86,247,335	
Illinois														
St. Clair Transit District	14,314,486	14,300,290	14,196	0.1	10,244,765	2	29,495,890	28	3,600,580		895,310	3.1	26,682,248	
State of Illinois	-	25,000	(25,000)	(100.0)	-		-		50,000		(50,000)	(100.0)	1,110	
Total Illinois	14,314,486	14,325,290	(10,804)	(0.1)	10,244,765	2	29,495,890	28	3,650,580	_	845,310	3.0	26,683,358	
Total local and state	59,157,357	65,093,151	(5,935,794)	(9.1)	48,674,051	12	24,140,975	13	,090,036		(6,949,061)	(5.3)	112,930,693	
Federal														
Vehicle maintenance	4,000,000	4,000,000	-	-	4,000,000		8,000,000	8	3,000,000		-	-	8,000,000	
CMAQ grant	45,000	-	45,000	-	-		45,000		-		45,000	-	-	
Non-capital grants (i.e. JARC)	706,609	1,067,943	(361,334)	(33.8)	99,713		901,241	2	2,135,886		(1,234,645)	(57.8)	597,156	
Total federal	4,751,609	5,067,943	(316,334)	(6.2)	4,099,713		8,946,241	1(	),135,886		(1,189,645)	(11.7)	8,597,156	
Total contract, sales tax and grant revenue	\$ 63,908,966	\$ 70,161,094	\$ (6,252,128)	(8.9)	\$ 52,773,764	<u>\$ 13</u>	33,087,216	\$ 14 <sup>.</sup>	,225,922	\$	(8,138,706)	(5.8)	\$ 121,527,849	

#### Metro Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

			Current			Year to Date						
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year		
Personnel expense Wages	\$ 32,431,660	\$ 34,304,824	\$ 1,873,164	5.5	\$ 31,460,048	\$ 66,389,894	\$ 68,683,662	\$ 2,293,768	3.3	\$ 63,429,001		
Company paid benefits												
Payroll related taxes and insurance												
FICA	2,255,760	2,621,701	365,941	14.0	2,196,445	4,636,425	5,249,351	612,926	11.7	4,450,246		
Unemployment insurance	7.639	16,239	8.600	53.0	9,777	16,470	39,810	23,340	58.6	23,186		
Worker's compensation insurance	2,476,154	1,372,592	(1,103,562)	(80.4)	2,411,273	4,614,812	2,766,559	(1,848,253)	(66.8)	4,666,955		
Health and welfare												
Medical	6,463,178	6,291,123	(172,055)	(2.7)	5,582,085	13,007,637	12,656,886	(350,751)	(2.8)	11,147,447		
Dental	152,292	152,761	469	0.3	144,494	310,751	307,897	(2,854)	(0.9)	293,722		
Other post employment benefits	560,334	464,560	(95,774)	(20.6)	490,326	1,025,406	932,022	(93,384)	(10.0)	1,387,300		
Life insurance / AD&D	147,437	104,307	(43,130)	(41.3)	87,316	296,693	209,392	(87,301)	(41.7)	143,101		
Short and long term disability	49,039	56,351	7,312	13.0	48,614	106,524	112,702	6,178	5.5	104,411		
FMLA administration expense	-	15,967	15,967	100.0	-	-	32,174	32,174	100.0	-		
EAP expense	9,233	9,870	637	6.5	8,974	18,819	19,885	1,066	5.4	18,219		
Retirement												
Pension expense	4,547,429	4,804,355	256,926	5.3	4,912,674	8,983,554	9,669,539	685,985	7.1	9,643,668		
401 K contributions	404,621	463,378	58,757	12.7	359,785	864,821	926,756	61,935	6.7	774,359		
Other												
Uniform allowance	206,894	234,918	28,024	11.9	213,236	396,591	443,375	46,784	10.6	410,210		
Miscellaneous benefits	6,634	5,750	(884)	(15.4)	652	19,402	11,500	(7,902)	(68.7)	677		
Benefit costs applied to capital projects	(50,156)	(101,027)	(50,871)	(50.4)	(65,249)	(147,794)	(202,053)	(54,259)	(26.9)	(161,699)		
Total company paid benefits	17,236,488	16,512,845	(723,643)	(4.4)	16,400,402	34,150,111	33,175,795	(974,316)	(2.9)	32,901,802		
Total wages and benefits	\$ 49,668,148	\$ 50,817,669	\$ 1,149,521	2.3	\$ 47,860,450	\$ 100,540,005	\$ 101,859,457	\$ 1,319,452	1.3	\$ 96,330,803		

## Metro **Cash Receipts and Disbursements Schedule** For the Quarter Ended December 31, 2018 (unaudited)

	Total	Revenue Fund	Operating Fund	Internally Restricted Fund	Missouri Local Funds	Commodity Fund	Insurance Fund	Cross County Trustee Funds	Other Restricted Fund
Balance October 1, 2018 Cash & Investments	\$ 205,869,889	\$ 1,413,256	\$ 8,167,601	\$ 16,176,729	\$ 102,194,929	\$ 3,129,749	\$ 3,239,126	\$ 62,987,594	\$ 8,560,905
Add :									
Passenger Fares	10,103,770	10,103,770	-	-	-	-	-	-	-
City of St. Louis	17,417,325	-	12,790,526	-	-	-	-	4,626,799	-
St. Louis County	111,616,266	-	66,208,705	-	-	-	-	45,407,561	-
St. Clair County	14,978,148	-	14,978,148	-	-	-	-	-	-
FTA	6,238,276	-	6,238,276	-	-	-	-	-	-
Commodity Fund	422,244	-	-	-	-	422,244	-	-	-
All Other	9,737,454		8,759,322	157,180	456,112		17,451	342,048	5,341
Cash Receipts	170,513,483	10,103,770	108,974,977	157,180	456,112	422,244	17,451	50,376,408	5,341
Interfund Transfers		(9,428,000)	(2,068,333)		8,000,000		3,496,333		
Less:									
Cash Disbursements	(156,681,378)	(103,280)	(79,533,544)		(1,064,078)		(3,462,248)	(72,518,228)	
Balance December 31, 2018									
Cash & Investments	219,701,994	1,985,746	35,540,701	16,333,909	109,586,963	3,551,993	3,290,662	40,845,774	8,566,246
Less:									
Pre-encumbrances & restrictions									
Local Match - Approved Grants	37,605,140	-	-	-	37,605,140	-	-	-	-
- Grant Applications	20,576,630	-	-	-	20,576,630	-	-	-	-
- Long Range Capital Programs (1)	51,405,193	-	-	-	51,405,193	-	-	-	-
Other restrictions	110,115,031	1,985,746	35,540,701	16,333,909	-	3,551,993	3,290,662	40,845,774	8,566,246
Total restrictions	219,701,994	1,985,746	35,540,701	16,333,909	109,586,963	3,551,993	3,290,662	40,845,774	8,566,246
Unencumbered Cash & Investments	\$-	\$-	\$-	\$-	\$ -	\$-	\$-	\$-	\$-

(1) Restricted to finance obligations.

# Metro Transit Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities		Supplemental disclosure of cash flow information	
Receipts from customers	\$ 25,339,043		
Payments to employees	(99,490,819)	Noncash Activities:	
Payments to vendors	(33,001,400)	Interest received on capital lease	\$ 3,531,650
Payments for self-insurance	(3,357,074)	Interest accrued on capital lease	(3,531,651)
Receipts (payments) from inter-fund activity	(5,822,516)	Changes in Unfunded Pension Liability	2,158,926
		Changes in Unrealized Loss on Fuel Hedge	(3,642,504)
Net cash provided by (used in)		Deferred Loss Amortization	195,306
operating activities	(116,332,766)	Deferred charges	(17,432)
		Capital tower lease interest amortization	(19,501)
		Discounts on bonds	(2,918)
Cash flows from non capital financing activities	400.074.054	Premium on bonds	41,216
Operating assistance received	136,871,651	Gain on disposal of fixed assets	(254,945)
Contributions to outside entities	(589,274)	Deferred Unfunded OPEB Loss	930,144
Net transfers	(1,270,762)		
Nonoperating contributions	(186,868)		
Net cash provided by (used in)			
non capital financing activities	134,824,747		
	101,021,111		
Cash flows from capital and related financing activities			
Acquisitions of capital assets	(16,508,582)		
Payments of long-term debt	(9,030,000)		
Interest Paid	(10,273,768)		
Contributed capital	18,228,015		
Cash flows from capital and			
related financing activities	(17,584,335)		
related infancing activities	(17,364,333)		
Cash flows from investing activities			
Purchases of investments	(48,621,393)		
Proceeds from sale of investments	59,739,052		
Interest received	1,676,398		
Net cash provided by (used in)	<i>i</i> <b>-</b> <i>i i i</i>		
investing activities	12,794,057		
Net increase (decrease) in cash			
and cash equivalents	13,701,703		
and odon operations	10,701,700		
Cash and cash equivalents, beginning of year	84,966,898		
	- ,,		
Cash and cash equivalents, year to date	\$ 98,668,601		

# Metro Schedule of Aged Receivables December 31, 2018 (unaudited)

A	Acct#		31-60 days	61-90 days	91-180 days	181-360 days	3	Over 61 days	Total
Due from Passes		\$ 297,045	\$ 57,977	\$ 77,103	\$ 10,231	\$ 23,489	\$	20,941	\$ 486,786
Due from HR Arrears Pension		12,701	13,113	43,566	41,235	55,506		41,195	207,315
Due from HR Arears Medical		1,136	1,176	846	1,305	1,436		4,254	10,152
Due from Mktng, Eng, Misc Other		163,895	417	1,210	44,268	474,756		86,312	770,858
Due from TMA/CAR		164,190	186,808	3,570	8,184	15,688		15,331	393,772
Due from Real Estate		98,473	21,411	-	100	2,662		10	122,656
Due from Grants		15,133,577	45,721	89,231	85,800	-		-	15,354,328
Due from Payroll Advance		202,908	-	-	-	-			202,908
AR Accrual		198,558	-	-	-	-		-	198,558
Banking Transactions Over/Short		(1,522)	-	-	-	-		-	(1,522)
Due from St Clair County		5,287,888	4,783,583	-	-	-		-	10,071,471
Due from St Clair County - OPEB		9,400,258	-	-	-	-		-	9,400,258
Due from East-West Gateway		53,333	-	-	-	-		-	53,333
Interest Receivable		163,995	-	-	-	-		-	163,995
Allowance for Bad Debt	_	(759,298)	-	-	-	-		-	(759,298)
Total	_	\$ 30,417,136	\$ 5,110,207	\$ 215,526	\$ 191,122	\$ 573,536	\$	168,043	\$ 36,675,570

# Metro Capital Expenditures for Active Projects For the Quarter Ended December 31, 2018 (unaudited)

Description		Budget		Current		r-To-Date	Life-To-Date		Balance	
Project #										
1237 CAR Van Replacement FY07	\$	3,467,603	\$	(13,220)	\$	(13,220)	\$	2,916,821	\$	550,782
1279 Fare Collection System Upgrade/Replacement (06 Earmark)		31,584,492		283,829		238,005		29,020,992		2,563,500
1361 Radio System CAD/AVL		23,869,707		984		1,797		14,484,249		9,385,458
1668 Embankment Erosion	Z	3,223,073		-		-		646,926		2,576,147
1708 Feeder Wire/Water Mitigation MO12	Z	1,058,564		83,472		84,776		810,431		248,133
1722 Missouri Slopes Stability	Z	7,538,247		5,107		26,606		907,017		6,631,230
1734 EADS Bridge Rehab Phase II		20,211,239		-		-		17,839,275		2,371,964
1739 Civic Center Transfer Center		11,092,600		102,073		112,365		10,510,096		582,504
1755 IT Systems Upgrade Yr 2 - FY13		1,225,750		-		-		1,129,403		96,347
1756 North County Transit Center		10,332,834		-		-		10,280,439		52,395
1817 Radio System Tower Sites		6,555,992		-		-		4,406,680		2,149,312
1844 Tactile Warning Strip Phase II	Z	1,247,255		-		-		995,155		252,100
1848 Articulated Buses		11,416,297		-		-		6,490,426		4,925,871
1862 North County Transit Phase II		1,698,710		-		-		1,664,717		33,993
1863 Bus Procurement Duluth II		11,220,899		2,105		2,105		10,897,918		322,981
1869 Phase 1 Audio Frequency Circuit		3,101,678		4,402		4,402		1,379,167		1,722,511
1885 TOI Operation Management Software		2,859,367		-		15,880		1,396,408		1,462,959
1887 TOI Transit Business Intellegence		1,031,572		6,931		16,931		52,833		978,739
1905 Buses - FY13 CMAQ		18,565,431		(24,931)		(24,931)	18,198,352			367,079
1937 Innovative High School Career	Z	2,129,435		-		-		97,625		2,031,810

# Metro

## Capital Expenditures for Active Projects For the Quarter Ended December 31, 2018 (unaudited)

Description			Budget		Current		ear-To-Date	Life-To-Date		Balance	
Proje	cts continued										
1941	Duluth Piggyback III 40'	\$	12,694,943	\$	13,220	\$	13,220	\$	12,370,928	\$	324,015
1955	Spruce Street Bridge		7,549,171		-		942		7,392,659		156,512
1959	Z-Gate Ped Barriers & Fence		1,257,938		9,404		128,263		506,223		751,715
1960	Rail ROW Repairs-MP 0-15.4 MO		1,905,200		-		-		66,612		1,838,588
1962	Elevator Rehab - 8 Units - MO		2,749,100		179,846		241,373		1,238,742		1,510,358
1973	Portable Bus Lifting System - MO		1,018,482		-		-		918,365		100,117
1983	DC to AC Rail Car Upgrades		22,500,000		-		-		-		22,500,000
1991	Financial Report-Budget Software		1,056,763		30,288		65,240		836,361		220,402
1997	IL Bus Facility Rehabilitation		1,850,692		21,190		258,712		1,215,825		634,867
2000	Administrative Facility		1,604,600		7,510		7,510		1,184,187		420,413
2020	Feeder Wire-Water Mitigation	z	1,644,372		49,451		49,451		974,804		669,568
2030	FY15 100% 7 SCCTD Buses		2,076,050		-		-		2,069,685		6,365
2035	Mobile Data Terminal		1,050,000		-		42,517		425,168		624,832
2053	Buses FY15 Formula		3,238,353		3,162,068		3,162,068		3,162,068		76,285
2054	Call-A-Ride Vans (7) FY15		2,161,300		-		-		849,320		1,311,980
2057	Non-Rev Vehicles (16) MO FY14		1,146,145		128,340		343,866		858,223		287,922
2060	Boyle Street ML Station		13,848,189		203,984		2,960,301		12,806,218		1,041,971
2061	CWE ML Station Rehab		1,644,046		251,381		388,643		893,500		750,546
2070	DC to AC Propulsion YR 2		1,340,303		-		-		8		1,340,295
2077	Buses FY15 Bus Facility		3,615,724		-		-		3,513,584		102,140
2078	Buses FY14 CMAQ		5,210,000		-		-		4,819,108		390,892
2079	MO Buses		4,018,076		-		-		3,951,541		66,535
2081	Convention Center Escalator FY15 SGR		1,103,500		-		-		-		1,103,500

# Metro

# **Capital Expenditures for Active Projects** For the Quarter Ended December 31, 2018 (unaudited)

Description		Budget	 Current	Y	ear-To-Date	L	ife-To-Date	 Balance
Projects continued								
2094 CAR Vans (7) FY14 Fed Formula	S	5 1,479,456	\$ (120,918)	\$	(120,918)	\$	728,402	\$ 751,054
2108 Buses (8) IDOT Reimburse SCCTD		3,792,738	-		-		3,545,571	247,167
2109 Union Station Tunnel		40,136,324	642,415		1,194,405		2,907,811	37,228,513
2113 TAM-EAM System Development		3,000,000	20,448		683,653		1,264,687	1,735,313
2119 Buses - FY15 CMAQ		10,000,000	-		-		9,853,470	146,530
2122 Buses - FY16 Bus Facility		3,504,438	3,162,068		3,162,068		3,162,068	342,370
2125 CAR Van Replacement FY15 STP		1,000,000	-		-		-	1,000,000
2143 CCTV Cameras		2,100,500	3,319		6,150		6,150	2,094,350
2145 Public Address System Upgrade		1,960,000	879		1,172		1,172	1,958,828
2149 Non-Revenue Vehicles MO (26) FY15/16		1,137,500	-		-		-	1,137,500
2175 Buses FY16 Fed Formula		1,356,532	1,355,172		1,355,172		1,355,172	1,360
2181 Buses FY17 Bus Formula		3,544,079	1,355,172		1,355,172		1,355,172	2,188,907
2205 IT Systems Upgrade FY15		1,702,739	1,132,598		1,140,975		1,319,883	382,856
2207 IT Systems Upgrade FY16		1,700,000	-		-		111,642	1,588,358
2222 LRV Destination Sign Replacement		2,560,000	-		-		-	2,560,000
2224 Buses FY16 CMAQ		10,000,000	-		-		-	10,000,000
2225 Van Purchase FY16 STP		2,890,000	-		-		-	2,890,000
2231 FY18 Preventive Maintenance		20,000,000	-		20,000,000		20,000,000	-
2233 Replace Concrete Rail Ties MO		1,198,282	-		-		-	1,198,282
2240 LRV Rehab and Replacement		3,057,565	-		-		-	3,057,565
2250 R2W Mobile Clinic Screenings	Z	1,286,173	-		-		-	1,286,173
2251 ML Station Security Enhancements		3,600,000	-		-		-	3,600,000
All others	*z	40,180,727	 813,031		1,374,859		14,565,983	 25,614,744
Total Active Projects	_	\$ 430,900,745	\$ 12,871,618	\$	38,279,530	\$	254,355,242	\$ 176,545,503

"All Others" list all projects with a budget less than one million dollars
 Some Projects/Awards do not produce a fixed asset; they are considered operating expenditures

# ST. LOUIS DOWNTOWN AIRPORT



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# St. Louis Downtown Airport

# For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

# Fast Facts

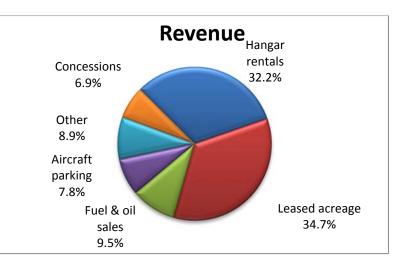
On October 12, 2018 one hundred girls from 15 area high schools were invited to the 2018 Girls in Aviation Day at St. Louis Downtown Airport. St. Louis University's Parks College of Engineering Aviation and Technology and Women in Aviation International sponsored the event, which exposed girls to careers in the aviation industry. The girls could climb into the cockpit of planes and helicopters, take turns in flight simulators, and talk with professionals in aviation related jobs.

Jet Aviation now has a larger presence at the St. Louis Downtown Airport after the acquisition of Ideal Aviation.

# **Financial Data**

**Income before depreciation** was \$82.7 thousand. This result is favorable compared to the prior fiscal year by \$45.1.

**Revenue** increased \$28.0 thousand compared to prior fiscal year. Increased revenue is due to higher leased acreage; and interest income. Actual revenue was 5.9% less than budget.



# St. Louis Downtown Airport

For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

**Expense** is \$752.5 thousand. This is a decrease of \$17.1 thousand compared to FY18 and \$82.3 thousand under budget.

**Wages and benefits** are 19.6% less than fiscal year 2018 as result of some vacant positions.

**Services** increased \$17.9 thousand compared to the prior year due to greater legal fees, consulting fees, and outside services.

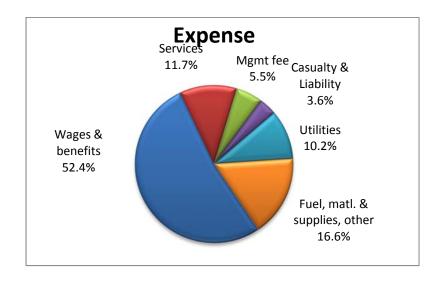
Utilities are 12.6% less than prior fiscal year 2018.

# Performance Data

Performance Indicators													
Fuel sales Aircraft Avg. based YTD (gallons) movements aircraft													
FY19 Actual	886,719	50,026	308										
FY19 Budget	886,815	45,000	320										
FY18 Actual	889,315	48,595	313										

**Average based aircraft** is five below prior year levels and twelve below FY19 budget.

**Aircraft movements** increased 2.9% from the prior year while fuel sales decreased 0.3% over the prior year. Airport activity varies due to the economy, weather conditions, time of the year, and special events.



## St. Louis Downtown Airport Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Curre	nt		Prior Year						
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change				
Assets											
Current assets Cash Accounts and notes receivable Materials and supplies inventory Other current assets	\$ 1,498,983 56,484 65,457 29,981	\$ 1,502,219 29,228 65,457 71,921	\$ (3,236) 27,256 (41,940)	(0.2) 93.3 - (58.3)	\$ 638,208 156,139 61,074 48,705	\$ 860,775 (99,655) 4,383 (18,724)	134.9 (63.8) 7.2 (38.4)				
Total current assets	1,650,905	1,668,825	(17,920)	(1.1)	904,126	746,779	82.6				
Capital assets Capital assets Accumulated depreciation Total capital assets, net	50,138,642 (36,466,080) 13,672,562	50,138,642 (36,158,238) 13,980,404	(307,842)	(0.9) (2.2)	52,767,545 (36,569,170) 16,198,375	(2,628,903) 103,090 (2,525,813)	(5.0) 0.3 (15.6)				
Land Construction-in-process	4,542,564 1,124,896	4,542,564 508,813	- 616,083	- 121.1	4,542,564 124,213	- 1,000,683	- 805.6				
Total capital assets	19,340,022	19,031,781	308,241	1.6	20,865,152	(1,525,130)	(7.3)				
Non-current assets Deferred charges Total non-current assets	<u> </u>	<u>212,472</u> 212,472	(97,576)	(45.9) (45.9)	<u> </u>	<u>101,365</u> 101,365	749.1 749.1				
Total assets	21,105,823	20,913,078	192,745	0.9	21,782,809	(676,986)	(3.1)				
Total	\$ 21,105,823	\$ 20,913,078	\$ 192,745	0.9	\$ 21,782,809	\$ (676,986)	(3.1)				

### St. Louis Downtown Airport Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current							Prior Year						
	Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change			
Liabilities														
Current liabilities														
Accounts payable	\$-	\$	700	\$	(700)	(100.0)	\$	1,000	\$	(1,000)	(100.0)			
Interfund accounts payable	173,954		254,782		(80,828)	(31.7)		563,862		(389,908)	(69.1)			
Accrued expenses	54,900	1	54,900		-	-		72,700		(17,800)	(24.5)			
Other current liabilities	73,410	·	62,643		10,767	17.2		4,204		69,206	n/a			
Total current liabilities	302,264		373,025		(70,761)	(19.0)		641,766		(339,502)	(52.9)			
Non-current liabilities														
Other post-employment benefits	347,657		347,222		435	0.1		364,531		(16,874)	(4.6)			
Unfunded pension liabilities	12,344	·	12,344		-	-		57,516		(45,172)	(78.5)			
Total non-current liabilities	360,001		359,566		435	0.1		422,047		(62,046)	(14.7)			
Total liabilities	662,265		732,591		(70,326)	(9.6)		1,063,813		(401,548)	(37.7)			
Net Position														
Net position - capital investments	19,244,282		19,031,781		212,501	1.1		20,865,152		(1,620,870)	(7.8)			
Net position	1,732,234		1,453,241		278,993	19.2		522,348		1,209,886	231.6			
Net income (loss)	(532,958	)	(304,535)		(228,423)	(75.0)		(668,504)		135,546	20.3			
Total net position	20,443,558		20,180,487		263,071	1.3		20,718,996		(275,438)	(1.3)			
Total	\$ 21,105,823	\$	20,913,078	\$	192,745	0.9	\$	21,782,809	\$	(676,986)	(3.1)			

#### St. Louis Downtown Airport Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

			Year to Date										
	A - + 1	Budaat	\$ Favorable	% Fav	Dui - a V a	_	A	<b>D</b>		\$ Favorable	% Fav		
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	-	Actual	Ви	dget	(Unfavorable)	(Unfav)	Pr	rior Year
Revenue													
Airport parking	\$ 31,148	\$ 36,147	\$ (4,999)	(13.8)	\$ 33,945		\$ 64,792	\$	72,294	\$ (7,502)	(10.4)	\$	67,908
Leased acreage	165,970	137,686	28,284	20.5	82,338		289,892		275,372	14,520	5.3		162,292
Hangar rental	133,199	151,216	(18,017)	(11.9)	205,732		269,136		302,433	(33,297)	(11.0)		381,601
Aviation sales flowage	34,859	47,946	(13,087)	(27.3)	30,120		79,171		95,891	(16,720)	(17.4)		72,569
Other operating revenue	30,430	40,928	(10,498)	(25.6)	30,298		61,075		81,856	(20,781)	(25.4)		63,456
Concessions	28,172	29,286	(1,114)	(3.8)	28,718		57,843		58,572	(729)	(1.2)		57,435
Service fee revenue	-	50	(50)	(100.0)	295		125		100	25	25.0		295
Interest income	6,226	719	5,507	765.9	863		13,203		1,437	11,766	818.8		1,648
Total revenue	430,004	443,978	(13,974)	(3.1)	412,309	_	835,237		887,955	(52,718)	(5.9)		807,204
Expense													
Wages and benefits <sup>1</sup>	193,888	266,293	72,405	27.2	246,280		393,935		529,517	135,582	25.6		490,107
Services	47,779	29,134	(18,645)	(64.0)	48,838		88,232		58,268	(29,964)	(51.4)		70,289
Fuel and lube consumed	2,789	6,530	3,741	57.3	2,841		9,018		13,887	4,869	35.1		7,027
Materials and supplies	11,581	33,610	22,029	65.5	21,745		26,163		65,969	39,806	60.3		45,763
Utilities	35,508	45,572	10,064	22.1	47,136		76,523		94,699	18,176	19.2		87,580
Casualty and liability costs	13,642	11,142	(2,500)	(22.4)	13,343		27,285		22,235	(5,050)	(22.7)		26,686
Other expenses	45,398	30,622	(14,776)	(48.3)	26,944		131,342		50,259	(81,083)	(161.3)		38,462
Other non-operating expense	-	-	-	-	3,673		-		-	-	-		3,673
Total expense	350,585	422,903	72,318	17.1	410,800	_	752,498		834,834	82,336	9.9		769,587
Income (loss) before depreciation	79,419	21,075	58,344	276.8	1,509	_	82,739		53,121	29,618	55.8		37,617
Depreciation and amortization expense	307,842	333,809	25,967	7.8	352,919	_	615,697		667,618	51,921	7.8		706,121
Net income (loss)	\$ (228,423)	\$ (312,734)	\$ 84,311	27.0	\$ (351,410)	_	\$ (532,958)	\$ (	614,497)	\$ 81,539	13.3	\$	(668,504)

<sup>1</sup> - Detailed schedule included.

# St. Louis Downtown Airport Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

(	ur	۱a	uc	III	ea

			Current			Year to Date							
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav) Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year				
Personnel expense													
Wages	\$ 133,819	\$ 189,726	\$ 55,907	29.5 <u>\$ 172,15</u>	1 \$ 270,41	8 \$ 376,597	\$ 106,179	28.2	\$ 332,983				
Company paid benefits													
Payroll related taxes and insurance													
FICA	9,357	14,514	5,157	35.5 12,07	7 18,92	3 28,810	9,887	34.3	23,313				
Unemployment insurance	12	525	513	97.7 12	9 2	2 1,050	1,028	97.9	291				
Worker's compensation insurance	10,198	12,392	2,194	17.7 11,00	20,39	6 24,775	4,379	17.7	22,019				
Health and welfare													
Medical	30,412	24,971	(5,441)	(21.8) 34,86	4 61,19	2 49,943	(11,249)	(22.5)	70,884				
Dental	721	790	69	8.7 82	1 1,58	4 1,581	(3)	(0.2)	1,779				
Other post employment benefits	435	3,427	2,992	87.3	- 43	5 6,864	6,429	93.7	4,619				
Life insurance / AD&D	236	209	(27)	(12.9) 28	4 52	0 417	(103)	(24.7)	632				
Short and long term disability	728	2,081	1,353	65.0 87	9 1,60	7 4,163	2,556	61.4	1,908				
FMLA administration expense	-	114	114	100.0	-	- 229	229	100.0	-				
EAP expense	36	54	18	33.3 4	4 7	9 109	30	27.5	97				
Retirement													
Pension expense	-	5,007	5,007	100.0	-	- 10,014	10,014	100.0	6,123				
401 K contributions	7,934	11,983	4,049	33.8 9,69	4 17,83	9 23,965	6,126	25.6	20,462				
Other													
Uniform allowance	-	500	500	100.0 4,32	3 92	0 1,000	80	8.0	4,997				
Total company paid benefits	60,069	76,567	16,498	21.5 74,12	9 123,51	7 152,920	29,403	19.2	157,124				
Total wages and benefits	\$ 193,888	\$ 266,293	\$ 72,405	27.2 <u>\$ 246,28</u>	) \$ 393,93	5 \$ 529,517	\$ 135,582	25.6	\$ 490,107				

# St. Louis Downtown Airport Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description		Total	R	evenue Fund	vestments Operating Fund	Other Restricted Fund		
Balance at October 1, 2018								
Cash & Investments	\$	1,502,219	\$	163,027	\$ 1,048,537	\$	290,655	
Add:								
Customer payments		511,411		511,411	-		-	
Interest received		6,226		-	6,226		-	
Total cash receipts		517,637		511,411	 6,226		-	
Interfund transfers		-		(168,876)	168,441		435	
Less:								
Cash disbursements		(520,873)		(97,214)	(423,659)		-	
Total cash disbursements		(520,873)		(97,214)	(423,659)		-	
Balance at December 31, 2018	_							
Cash & Investments	\$	1,498,983	\$	408,348	\$ 799,545	\$	291,090	

# St. Louis Downtown Airport Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 797,378 (393,500) (262,805) (27,285) (237,548) (123,760)	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities None		
Net cash provided by (used in) non capital financing activities	 	
Cash flows from capital and related financing activities Acquisitions of capital assets Contributed capital	 (989,788) 846,516	
Cash flows from capital and related financing activities	 (143,272)	
Cash flows from investing activities Interest received	 13,203	
Net cash provided by (used in) investing activities	 13,203	
Net increase (decrease) in cash and cash equivalents	(253,829)	
Cash and cash equivalents, beginning of year	 1,752,812	
Cash and cash equivalents, year to date	\$ 1,498,983	

# St. Louis Downtown Airport Schedule of Aged Receivables December 31, 2018 (Unaudited)

Customers owing over \$1,000	ess than 80 days		31-60 days		61-90 days	91-180 days		181-360 days		Over 361 days			Total	
A & S Helicopters	\$ 1,234	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,234	
Air & Sea Leasing	1,306		-		-		-		-		-		1,306	
Aviation Business	3,077		1,773		975		4,541		-		-		10,366	
Charlie Booth	230		230		-		690		-		-		1,150	
Greater St. Louis Air & Space Museum	1,131		1,095	1,095			3,285		1,095		-	6,606		
Gulfstream Aerospace Corporation	(69,648) 1		-		-		-		-		-		(69,648)	
Jet Aviation - St. Louis, MO	20,101		2,282		-		62		-		732		23,177	
Mark Neal	-		-		1,105		-		-		-		1,105	
Parks Aviation Holdings LLC	1,588		1,933		176		-		-		-		3,697	
VA St. Louis Health Care System	-		-		-		2,155		-		-		2,155	
William Wilson	530		530		-		1,590		3,970		690		7,310	
All other customers	75,935		547		35		1,281		294		300		78,392	
Allowance for Bad Debts	 (10,366)										-		(10,366)	
Total	\$ 25,118	\$	8,390	\$	2,291	\$	13,604	\$	5,359	\$	1,722	\$	56,484	

1 Some customers pay ahead creating credit balances on this report. When that occurs, the customer is contacted to verify payment application or return.

## St. Louis Downtown Airport Capital Expenditures for Active Projects For the Quarter Ended December 31, 2018 (unaudited)

Description		Budget		Current		Yea	r-To-Date	Life-To-Date			Balance
Project #											
Runup taxiway, pad, enclosure		\$	5,000,000	\$	-	\$	-	\$	-	\$	5,000,000
Taxiway Bravo - Phase 2			4,840,200		-		-		-		4,840,200
Taxiway Bravo - Phase 1	х		4,755,151		-		-		-		4,755,151
Taxiway - Taxiway B Relocation, Phase 1: Fillet Impr.			1,168,865		444,874		818,508		818,508		350,357
Drainage Improvements			1,075,599		-		-		-		1,075,599
Earthwork - Grade Ditch Parallel to Main Runway	х		754,772		-		71		754,772		-
Reconstruct access road (Curtis Steinberg Drive)			707,141		58,005		58,005		58,005		649,136
Curtiss Steinberg from Vector to Archview			322,680		-		-		-		322,680
Tandems Dump Truck with 12' Snow Blade			188,230		-		-		-		188,230
Environmental Assessment and ALP	х		165,000		-		-		116,037		48,963
Airport Terminal Roof - Phase 1	х		144,700		-		-		129,773		14,927
Airport Security System Upgrade			96,756		50,444		50,444		50,444		46,312
Pavement Marking on taxiways			96,135		17,537		17,537		17,537		78,598
Airport Terminal Restaurant Sewer	х		95,103		-		-		-		95,103
Airport Wayfinding Signage project			90,499		45,295		45,294		45,294		45,205
80' Man Lift	х		84,536		-		-		-		84,536
Air Condition units on terminal	х		52,835		-		-		-		52,835
Airport Terminal Roof - Phase 3			48,402		-		-		-		48,402
Airport Terminal Roof - Phase 2	х		47,552		-		-		-		47,552
ARFF/Operations Vehicle			37,646		-		-		-		37,646
Airport signage	х		36,000		-		-		-		36,000
Total Active Projects		\$	19,807,802	\$	616,155	\$	989,859	\$	1,990,370	\$	17,817,432

x Projects are carryover from prior year.

# **RIVERFRONT ATTRACTIONS**



Financial Highlights
Statement of Financial Position54
Statement of Activities
Schedule of Wage & Benefits
Cash Receipts and Disbursement Schedule
Statement of Cash Flows
Capital Expenditures for Active Projects

# **Riverfront Attractions**

# For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

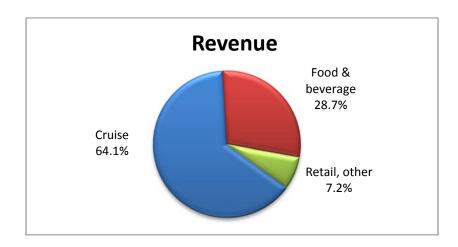
# Fast Facts

The Riverboats at the Gateway Arch introduced a new holiday cruise lineup that featured PJs and Pancakes, a family-focused breakfast cruise with Santa Claus; and the Holiday Cruise featuring a holiday-themed dinner menu with all of the trimmings. The Riverboats ended the year with the annual New Year's Eve Cruise.

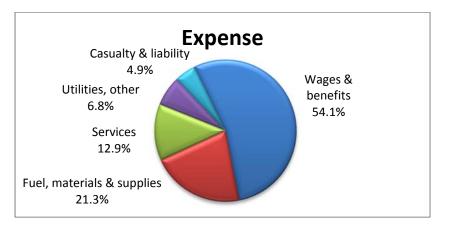
# **Financial Data**

**Income before depreciation** for Riverfront Attractions is \$574.1 thousand compared to \$494.7 thousand in the prior year.

**Revenue** is \$2.0 million, which is 8.9% greater than the prior year, a direct result of increased passengers, cruises, and gift shop sales.



**Total Expense** is \$1.4 million up 6.3% from last year.



**Services Expense** are 7.8% more than the prior year due to increased maintenance services.

The 9.5% increase in **fuel**, **materials and supplies** over the prior year primarily reflects the added fuel consumption cost resulting from the increased number of cruises.

# **Riverfront Attractions**

For the Six Months Ended December 31, 2018 (Preliminary, subject to audit)

# Performance Data

Performance Indicators											
YTD	Passengers	Cruises	Passengers per Cruise								
FY19 Actual	79,547	629	126								
FY19 Budget	69,670	556	125								
FY18 Actual	71,130	556	128								

Total **riverboat passengers** are up 11.8% and cruises are up 13.1% over the prior year. An increase in charter cruises is the primary reason.

Riverboat days of operation are down from 155 to 152, a decrease of 1.9%, due to eight flood days in October. Passenger attendance for FY19 cruises was strong, trending up, and cruises continue to be well attended.

#### Riverfront Attractions Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current								Prior Year					
		Current Period		Prior Period		Dollar Change	Percent Change		Prior Year	Dollar Change		Percent Change		
Assets														
Current assets														
Cash	\$	44,045	\$	251,813	\$	(207,768)	(82.5)	\$	171,169	\$	(127,124)	(74.3)		
Accounts and notes receivable		1,807		5,457		(3,650)	(66.9)		13,939		(12,132)	(87.0)		
Materials and supplies inventory		42,006		46,197		(4,191)	(9.1)		44,942		(2,936)	(6.5)		
Other current assets		79,029		110,420		(31,391)	(28.4)		70,057		8,972	12.8		
Total current assets		166,887		413,887		(247,000)	(59.7)		300,107		(133,220)	(44.4)		
Capital assets														
Capital assets		5,103,118		5,103,118		-	-		5,109,041		(5,923)	(0.1)		
Accumulated depreciation		(4,121,161)		(4,058,798)		(62,363)	(1.5)		(3,875,521)		(245,640)	(6.3)		
Total capital assets, net		981,957		1,044,320		(62,363)	(6.0)		1,233,520		(251,563)	(20.4)		
Construction-in-process		43,878		43,878		-	-		-		43,878	n/a		
Total capital assets		1,025,835		1,088,198		(62,363)	(5.7)		1,233,520		(207,685)	(16.8)		
Total assets		1,192,722		1,502,085		(309,363)	(20.6)		1,533,627		(340,905)	(22.2)		
Total	\$	1,192,722	\$	1,502,085	\$	(309,363)	(20.6)	\$	1,533,627	\$	(340,905)	(22.2)		

#### Riverfront Attractions Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current							Prior Year					
	Current Period		Prior Period		Dollar Change	Percent Change	Prior Year		Dollar Change		Percent Change		
Liabilities													
Current liabilities													
Accounts payable	\$ 4,17		7 -	\$	(20,150)	(82.8)	\$	10,063	\$	(5,886)	(58.5)		
Interfund accounts payable	293,34		376,831		(83,488)	(22.2)		920,039		(626,696)	(68.1)		
Accrued expenses	123,10		123,100		-	-		109,000		14,100	12.9		
Other current liabilities	16,71	4	45,564		(28,850)	(63.3)		12,687		4,027	31.7		
Total current liabilities	437,33	4	569,822		(132,488)	(23.3)		1,051,789		(614,455)	(58.4)		
Non-current liabilities													
Other post-employment benefits	309,50	5	308,979		526	0.2		324,850		(15,345)	(4.7)		
Unfunded pension liabilities	243,26	8	243,268	_	-	-		281,766	_	(38,498)	(13.7)		
Total non-current liabilities	552,77	3	552,247		526	0.1		606,616		(53,843)	(8.9)		
Total liabilities	990,10	7	1,122,069		(131,962)	(11.8)		1,658,405		(668,298)	(40.3)		
Net Position													
Net position - capital investments	1,025,83	5	1,088,198		(62,363)	(5.7)		1,233,520		(207,685)	(16.8)		
Net position	(1,272,06	0)	(1,334,423)		62,363	4.7		(1,723,921)		451,861	26.2		
Net income (loss)	448,84	0	626,241		(177,401)	(28.3)		365,623		83,217	22.8		
Total net position	202,61	5	380,016		(177,401)	(46.7)		(124,778)		327,393	262.4		
Total	\$ 1,192,72	2 \$	5 1,502,085	\$	(309,363)	(20.6)	\$	1,533,627	\$	(340,905)	(22.2)		

#### Riverfront Attractions Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

			Current			Year to Date							
	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year			
Revenue													
Cruise	\$ 224,409	\$ 218,400	\$ 6,009	2.8	\$ 217,661	\$ 1,307,301	\$ 1,260,420	\$ 46,881	3.7	\$ 1,180,770			
Food and beverage	139,324	148,188	(8,864)	(6.0)	144,609	584,104	571,708	12,396	2.2	549,546			
Retail	10,705	10,800	(95)	(0.9)	12,533	71,858	76,950	(5,092)	(6.6)	70,138			
Other operating revenue	26,786	23,484	3,302	14.1	30,244	74,354	68,751	5,603	8.1	74,688			
Other revenue	-	-	-	-	947	-	-	-	-	947			
Sales discount	(5,805)	(5,470)	(335)	(6.1)	(12,187)	(25,958)	(21,880)	(4,078)	(18.6)	(28,973)			
Total revenue	395,419	395,402	17	-	393,807	2,011,659	1,955,949	55,710	2.8	1,847,116			
Expense													
Wages and benefits <sup>1</sup>	273,557	340,158	66,601	19.6	287,856	778,157	798,795	20,638	2.6	716,731			
Services	73,692	46,738	(26,954)	(57.7)	38,108	185,456	171,999	(13,457)	(7.8)	171,937			
Fuel and lube consumed	10,982	9,000	(1,982)	(22.0)	13,729	41,711	29,000	(12,711)	(43.8)	24,621			
Materials and supplies	76,003	59,442	(16,561)	(27.9)	54,868	264,321	296,684	32,363	10.9	254,733			
Utilities	19,973	18,908	(1,065)	(5.6)	18,869	43,334	44,056	722	1.6	45,129			
Casualty and liability costs	36,553	39,807	3,254	8.2	35,507	70,652	79,614	8,962	11.3	71,136			
Other expenses	19,620	41,148	21,528	52.3	29,946	53,976	79,496	25,520	32.1	68,093			
Total expense	510,380	555,201	44,821	8.1	478,883	1,437,607	1,499,644	62,037	4.1	1,352,380			
Income (loss) before depreciation	(114,961)	(159,799)	44,838	28.1	(85,076)	574,052	456,305	117,747	25.8	494,736			
Depreciation and amortization expense	62,362	65,903	3,541	5.4	64,730	125,134	132,214	7,080	5.4	129,113			
Net income (loss) before transfers	(177,323)	(225,702)	48,379	21.4	(149,806)	448,918	324,091	124,827	38.5	365,623			
Net transfers in (out)	(78)		(78)	-		(78)		(78)	-				
Net income (loss)	\$ (177,401)	\$ (225,702)	\$ 48,301	21.4	\$ (149,806)	\$ 448,840	\$ 324,091	\$ 124,749	38.5	\$ 365,623			

<sup>1</sup> - Detailed schedule included.

#### Riverfront Attractions Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018

	(unaudited)		
Current			
\$ Favorable	% Fav		

	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Personnel expense										
Wages	\$ 199,755	\$ 251,779	\$ 52,024	20.7	\$ 213,967	\$ 605,99	8 \$ 610,750	\$ 4,752	0.8	\$ 546,814
Company paid benefits										
Payroll related taxes and insurance										
FICA	14,503	19,260	4,757	24.7	15,481	44,83	0 46,724	1,894	4.1	40,187
Unemployment insurance	321	1,669	1,348	80.8	356	1,80	7 5,347	3,540	66.2	1,782
Worker's compensation insurance	-	2,573	2,573	100.0	-	-	5,118	5,118	100.0	-
Health and welfare										
Medical	24,899	23,920	(979)	(4.1)	21,215	50,34		(2,503)	(5.2)	42,430
Dental	729	849	120	14.1	708	1,61	7 1,698	81	4.8	1,533
Other post employment benefits	526	2,812	2,286	81.3	-	52	,	5,098	90.6	5,488
Life insurance / AD&D	322	224	(98)	(43.8)	309	71		(268)	(59.7)	669
Short and long term disability	966	5,419	4,453	82.2	1,025	2,16	,	8,671	80.0	2,222
FMLA administration expense	-	239	239	100.0	-	-	479	479	100.0	-
EAP expense	44	59	15	25.4	44	ç	8 117	19	16.2	94
Retirement										
Pension expense	23,846	24,528	682	2.8	29,635	53,48	2 49,057	(4,425)	(9.0)	63,606
401 K contributions	6,360	6,827	467	6.8	5,116	13,49	6 13,654	158	1.2	11,706
Other										
Uniform allowance	1,286	-	(1,286)	-	-	3,07	6 1,100	(1,976)	(179.6)	200
Total company paid benefits	73,802	88,379	14,577	16.5	73,889	172,15		15,886	8.4	169,917
Total wages and benefits	\$ 273,557	\$ 340,158	\$ 66,601	19.6	\$ 287,856	\$ 778,15	7 \$ 798,795	\$ 20,638	2.6	\$ 716,731

Year to Date

### Riverfront Attractions Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	 Total	0	perating Fund	Change Fund		
Balance at October 1, 2018 Cash & Investments	\$ 251,813	\$	245,913	\$	5,900	
Add:						
Revenue receipts	165,106		165,106		-	
Total cash receipts	 165,106		165,106		-	
Interfund transfers	-		-		-	
Less:						
Cash disbursements	(372,874)		(372,874)		-	
Total cash disbursements	 (372,874)		(372,874)		-	
Balance at December 31, 2018						
Cash & Investments	\$ 44,045	\$	38,145	\$	5,900	

#### Riverfront Attractions Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	(77 (71 (7 (7 (58	Supplemental disclosure of cash flow information 19,184 77,631) Noncash Activities: 18,017) None 70,652) 32,426) 29,542)
operating activities	(12	<u>(3,0+2)</u>
Cash flows from non capital financing activities		(00)
Nonoperating contributions		(80)
Net cash provided by (used in) non capital financing activities		(80)
Cash flows from capital and related financing activities Acquisitions of capital assets	(4	13,878)
Cash flows from capital and related financing activities	(4	13,878)
Cash flows from investing activities None		
Net cash provided by (used in) investing activities		<u> </u>
Net increase (decrease) in cash and cash equivalents	(17	73,500)
Cash and cash equivalents, beginning of year	21	7,545
Cash and cash equivalents, year to date	\$ 4	14,045

#### Riverfront Attractions Capital Expenditures for Active Projects For the Quarter Ended December 31, 2018 (unaudited)

Description		Budget		Current		Year-To-Date		Life-To-Date		E	Balance
Project # Becky Thatcher Inspection/Dry Docking	x	\$	175,000	\$	-	\$	-	\$	-	\$	175,000
Total Active Projects		\$	175,000	\$	-		-	\$	-	\$	175,000

x Projects are carryover from prior year.

# ST. LOUIS REGIONAL FREIGHTWAY



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# **St. Louis Regional Freightway**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

#### Fast Facts

Two of the region's highest priority projects, the I-270 Mississippi River Chain of Rocks bridge replacement and the Merchants Rail Bridge, received over \$420 million in funding. Both were included on the Freightways Multimodal Transportation list as the region's highest priorities and continues to move forward.

Mary Lamie, Executive Director of the St. Louis Regional Freightway was recently asked to attend events in the Washington D. C. area representing the St. Louis Regional Freightway.

#### **Financial Data**

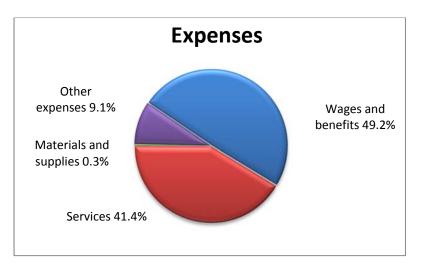
**Net loss** for the St. Louis Regional Freightway is \$316.6 thousand.

Revenue includes \$16.8 thousand for meetings and summits.

**Expense** of \$334.0 thousand includes compensation and benefits of \$164.1 thousand.

**Services** were \$138.4 thousand due to consulting, legal fees, and immaterial office supplies expense.

**Other expenses** were \$30.0 thousand, primarily for dues and subscriptions, travel, and advertising and promotion.



#### St. Louis Regional Freightway Quarterly Statement of Financial Position December 31, 2018 (unaudited)

			Current	Prior Year						
	Current Period		Prior Period	Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Assets										
Current assets										
Cash Accounts and notes receivable	\$	17,000	\$ 4,922	\$ 12,078	245.4 n/a	\$	44,500 52,125	\$	(27,500) (52,125)	(61.8) (100.0)
Total current assets		17,000	 4,922	 12,078	245.4		96,625		(79,625)	(82.4)
Total assets		17,000	 4,922	 12,078	245.4		96,625		(79,625)	(82.4)
Total	\$	17,000	\$ 4,922	\$ 12,078	245.4	\$	96,625	\$	(79,625)	(82.4)

#### St. Louis Regional Freightway Quarterly Statement of Financial Position December 31, 2018 (unaudited)

				Current	Prior Year						
	Current Period			Prior Period		Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change
Liabilities											
Current liabilities											
Accounts payable Interfund accounts payable Accrued expenses Other current liabilities	\$	14,999 1,722,047 29,000	\$	- 1,582,782 29,500 10,054	\$	14,999 139,265 (500) (10,054)	n/a 8.8 (1.7) (100.0)	\$ - 972,030 14,900 14,999	\$	14,999 750,017 14,100 (14,999)	n/a 77.2 94.6 (100.0)
Total current liabilities		1,766,046		1,622,336	-	143,710	8.9	 1,001,929		764,117	76.3
Non-current liabilities Other post-employment benefits Unfunded pension liabilities		134,185 3,494		133,975 3,494		210	0.2	138,287 5,092		(4,102) (1,598)	(3.0) (31.4)
Total non-current liabilities		137,679	-	137,469	-	210	0.2	 143,379		(5,700)	(4.0)
Total liabilities		1,903,725	-	1,759,805	-	143,920	8.2	 1,145,308		758,417	66.2
Net Position Net position Net income (loss)		(1,570,098) (316,627)		(1,570,098) (184,785)		- (131,842)	- (71.3)	 (790,812) (257,871)		(779,286) (58,756)	(98.5) (22.8)
Total net position		(1,886,725)		(1,754,883)		(131,842)	(7.5)	 (1,048,683)		(838,042)	(79.9)
Total	\$	17,000	\$	4,922	\$	12,078	245.4	\$ 96,625	\$	(79,625)	(82.4)

# St. Louis Regional Freightway Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

	Actual	Budget	Current \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	Year to Date \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Revenue										
Partnership fees	\$ -	\$ 55,000	\$ (55,000)	(100.0)	\$ 62,500	\$-	\$ 110,000	\$ (110,000)	(100.0)	\$ 100,000
Other revenue	10,555	10,000	555	5.6	5,585	16,755	20,000	(3,245)	(16.2)	5,585
Other revenue	500	-	500	-	-	500	-	500	-	-
Interest income	-	-	-	-	-	117	-	117	-	-
Total revenue	11,055	65,000	(53,945)	(83.0)	68,085	17,372	130,000	(112,628)	(86.6)	105,585
Expense										
Wages and benefits <sup>1</sup>	77,992	91,268	13,276	14.5	93,721	164,138	181,326	17,188	9.5	186,401
Services	44,227	142,500	98,273	69.0	33,823	138,418	285,000	146,582	51.4	150,987
Materials and supplies	-	696	696	100.0	354	932	1,391	459	33.0	440
Other expenses	20,678	26,700	6,022	22.6	25,743	30,511	53,400	22,889	42.9	25,628
Total expense	142,897	261,164	118,267	45.3	153,641	333,999	521,117	187,118	35.9	363,456
Net income (loss)	\$ (131,842)	\$ (196,164)	\$ 64,322	32.8	\$ (85,556)	\$ (316,627)	\$ (391,117)	\$ 74,490	19.0	\$ (257,871)

<sup>1</sup> - Detailed schedule included.

#### St. Louis Regional Freightway Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018

(unaudited)

	 Current \$ Favorable % Fav						Year to Date \$ Favorable % Fav										
	 Actual	E	Budget		avorable)	% Fav (Unfav)	Pr	ior Year		Actual		Budget		vorable)	% Fav (Unfav)	Pr	rior Year
Personnel expense																	
Wages	\$ 62,028	\$	73,937	\$	11,909	16.1	\$	77,217	\$	128,478	\$	146,754	\$	18,276	12.5	\$	147,811
Company paid benefits																	
Payroll related taxes and insurance																	
FICA	1,259		5,656		4,397	77.7		2,489		5,537		11,227		5,690	50.7		7,124
Unemployment insurance	-		-		-	-		63		-		-		-	-		104
Worker's compensation insurance	-		222		222	100.0		-		-		440		440	100.0		-
Health and welfare																	
Medical	10,413		6,375		(4,038)	(63.3)		9,573		20,826		12,749		(8,077)	(63.4)		18,541
Dental	244		196		(48)	(24.5)		236		529		392		(137)	(34.9)		474
Other post employment benefits	211		1,010		799	79.1		-		211		2,020		1,809	89.6		2,271
Life insurance / AD&D	121		52		(69)	(132.7)		118		262		104		(158)	(151.9)		240
Short and long term disability	461		315		(146)	(46.3)		385		979		630		(349)	(55.4)		809
FMLA administration expense	-		21		21	100.0		-		-		42		42	100.0		-
EAP expense	12		14		2	14.3		12		26		27		1	3.7		23
Retirement																	
Pension expense	-		443		443	100.0		-		-		887		887	100.0		1,733
401 K contributions	3,243		3,027		(216)	(7.1)		3,628		7,290		6,054		(1,236)	(20.4)		7,271
Total company paid benefits	 15,964		17,331		1,367	7.9		16,504		35,660		34,572		(1,088)	(3.1)		38,590
Total wages and benefits	\$ 77,992	\$	91,268	\$	13,276	14.5	\$	93,721	\$	164,138	\$	181,326	\$	17,188	9.5	\$	186,401

### St. Louis Regional Freightway Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	 Total	erating Fund	ternally stricted
Balance at October 1, 2018 Cash & Investments	\$ 4,922	\$ 4,922	\$ -
Add:			
Revenue receipts	15,500	500	15,000
Interest	-	-	-
Total cash receipts	 15,500	 500	 15,000
Interfund transfers	-	-	-
Less:			
Cash disbursements	(3,422)	(3,422)	-
Total cash disbursements	 (3,422)	 (3,422)	 -
Balance at December 31, 2018			
Cash & Investments	\$ 17,000	\$ 2,000	\$ 15,000

#### St. Louis Regional Freightway Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	21,010 (163,928) (189,923) - 325,327 (7,514)	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities Nonoperating contributions	500	
Net cash provided by (used in) non capital financing activities	 500	
Cash flows from capital and related financing activities None		
Cash flows from capital and related financing activities	 	
Cash flows from investing activities Interest received	 117	
Net cash provided by (used in) investing activities	 117	
Net increase (decrease) in cash and cash equivalents	(6,897)	
Cash and cash equivalents, beginning of year	 23,897	
Cash and cash equivalents, year to date	\$ 17,000	

# **BI-STATE DEVELOPMENT RESEARCH INSTITUTE**



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Capital Expenditures for Active Projects

# **Bi-State Development Research Institute**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

#### Fast Facts

The Bi-State Development Research Institute is putting the finishing touches on the Link Market and Links2Life Mobile Health Screening Unit programs, located at the Wellston and North Hanley Transit Centers.

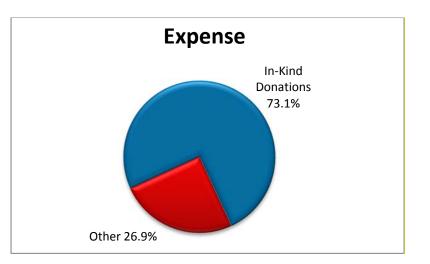
They are now actively working with several neighborhood organizations on the Missouri Foundation for Health funded Bike Share program to encourage the neighborhood residents to consider this form of transportation.

#### **Financial Data**

Net Loss before depreciation is \$28.4 thousand.

**Revenue** from Missouri Foundation for Health Bike Share program and In-kind donations from Bi-State Development is \$88.8 thousand.

**Expense** totals \$117.2 thousand. The majority of expenses are related to In-Kind donations for wages and benefits, Outside Services, and Administrative Fees.



#### Bi-State Development Research Institute Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current	Prior Year						
	Current Period	Prior Period	Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change	
Assets									
Current assets									
Cash	\$ 127,962	\$ 83,130	\$ 44,832	53.9	\$ 11,113	\$	116,849	n/a	
Accounts and notes receivable	-	-	-	n/a	429		(429)	(100.0)	
Other current assets	 30,000	 45,000	 (15,000)	(33.3)	 60,000		(30,000)	(50.0)	
Total current assets	 157,962	 128,130	 29,832	23.3	 71,542		86,420	120.8	
Capital assets									
Capital assets	272,901	270,000	2,901	1.1	-		272,901	n/a	
Accumulated depreciation	(12,284)	(9,450)	(2,834)	(30.0)	-		(12,284)	n/a	
Total capital assets, net	260,617	260,550	67	-	-		260,617	n/a	
Construction-in-process	 -	 -	 -	n/a	 135,000		(135,000)	(100.0)	
Total capital assets	 260,617	 260,550	 67	-	 135,000		125,617	93.0	
Total assets	 418,579	388,680	 29,899	7.7	 206,542		212,037	102.7	
Total	\$ 418,579	\$ 388,680	\$ 29,899	7.7	\$ 206,542	\$	212,037	102.7	

#### Bi-State Development Research Institute Quarterly Statement of Financial Position December 31, 2018 (unaudited)

			Curren	Prior Year						
	Current Period		Prior Period	Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change
Liabilities										
Current liabilities										
Accounts payable	\$		\$-	\$ -	n/a	\$	3,000	\$	(3,000)	(100.0)
Interfund accounts payable		558	21,998	560	2.5		20,568		1,990	9.7
Other current liabilities	126	294	81,247	 45,047	55.4		8,651		117,643	n/a
Total current liabilities	148	852	103,245	 45,607	44.2		32,219		116,633	362.0
Total liabilities	148	852	103,245	 45,607	44.2		32,219		116,633	362.0
Net Position										
Net position	303	665	303,665	-	-		155,550		148,115	95.2
Net income (loss)	(33	938)	(18,230)	(15,708)	(86.2)		18,773		(52,711)	(280.8)
Total net position	269	727	285,435	 (15,708)	(5.5)		174,323		95,404	54.7
Total	\$ 418	579	\$ 388,680	\$ 29,899	7.7	\$	206,542	\$	212,037	102.7

#### **Bi-State Development Research Institute** Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

	Acti	ual	 Budget	Current \$ Favorable (Unfavorable)		% Fav (Unfav)		Prior Year		Actual		Budget		to Date avorable avorable)	% Fav (Unfav)	Prior Year	
Revenue																	
Not for profit revenue	\$	3,151	\$ 21,000	\$	(17,849)	(85.0)	\$	87,500	\$	3,151	\$	42,000	\$	(38,849)	(92.5)	\$	215,000
Contributions <sup>1</sup>		39,381	34,011		5,370	15.8		50,958		85,656		68,023		17,633	25.9		98,564
Total revenue		42,532	 55,011		(12,479)	(22.7)		138,458		88,807		110,023		(21,216)	(19.3)		313,564
Expense																	
Wages and benefits		30,810	31,143		333	1.1		37,195		66,946		62,285		(4,661)	(7.5)		74,170
Services		13,086	5,619		(7,467)	(132.9)		117,500		28,176		11,237		(16,939)	(150.7)		195,078
Materials and supplies		-	130		130	100.0		1,012		-		261		261	100.0		1,012
Utilities		335	250		(85)	(34.0)		368		715		500		(215)	(43.0)		440
Interfund admin fees		8,570	9,776		1,206	12.3		11,791		18,710		19,551		841	4.3		22,349
Other expenses		2,604	500		(2,104)	(420.8)		1,742		2,664		1,000		(1,664)	(166.4)		1,742
Total expense		55,405	 47,418		(7,987)	(16.8)		169,608		117,211		94,834		(22,377)	(23.6)		294,791
Income (loss) before depreciation		(12,873)	 7,593		(20,466)	(269.5)		(31,150)		(28,404)		15,189		(43,593)	(287.0)		18,773
Depreciation and amortization expense		2,835	2,700		(135)	(5.0)		-		5,534		5,400		(134)	(2.5)		-
Net income (loss) before transfers		(15,708)	 4,893		(20,601)	(421.0)		(31,150)		(33,938)		9,789		(43,727)	(446.7)		18,773
Net income (loss)	\$	(15,708)	\$ 4,893	\$	(20,601)	(421.0)	\$	(31,150)	\$	(33,938)	\$	9,789	\$	(43,727)	(446.7)	\$	18,773

<sup>1</sup> - Contributions include in-kind donations of services, supplies and materials from other BSD business units.

#### Bi-State Development Research Institute Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	 Total	•	erating Fund	Restric Fund	
Balance at October 1, 2018 Cash & Investments	\$ 83,130	\$	1,882	\$ 81,2	48
Add:					
Receipts	48,198		-	48,1	98
Total cash receipts	 48,198		-	48,1	98
Interfund transfers	-		-		-
Less:					
Cash disbursements	(3,366)		(215)	(3,1	51)
Total cash disbursements	 (3,366)		(215)	(3,1	51)
Balance at December 31, 2018					
Cash & Investments	\$ 127,962	\$	1,667	\$ 126,2	95

#### Bi-State Development Research Institute Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to vendors Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 3,151 43,491 935 47,577	Supplemental disclosure of cash flow information Noncash Activities: In-kind donations In-kind wages and benefits In-kind management fees	\$ 85,656 (66,945) (18,711)
Cash flows from non capital financing activities None			
Net cash provided by (used in) non capital financing activities	 -		
Cash flows from capital and related financing activities Acquisitions of capital assets	(2,902)		
Cash flows from capital and related financing activities	 (2,902)		
Cash flows from investing activities None			
Net cash provided by (used in) investing activities	 		
Net increase (decrease) in cash and cash equivalents	44,675		
Cash and cash equivalents, beginning of year	 83,287		
Cash and cash equivalents, year to date	\$ 127,962		

#### Research Institute Capital Expenditures for Active Projects For the Quarter Ended December 31, 2018 (unaudited)

Description	E	Budget	C	urrent	Year	-To-Date	Life	e-To-Date	Balance		
Project # MFH Food Kiosk Program	\$	583,958	\$	2,901	\$	2,901	\$	476,413	\$	107,545	
Total Active Projects	\$	583,958	\$	2,901	\$	2,901	\$	476,413	\$	107,545	

# **ARTS IN TRANSIT**



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# Arts In Transit, Inc.

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

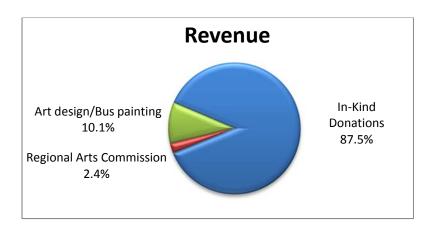
### Fast Facts

Fourteen of the 15 winners of Metro Arts in Transit's 2018 MetroLines Poetry Contest read their winning poems at a special reception on October 11, 2018 at the Regional Arts Commission in the Delmar Loop. The winning poems range from no more than a few words to up to 15 lines. The poems will be displayed in the interiors of MetroBus vehicles and MetroLink trains for up to a year. Meanwhile, 10 local artists were selected through the 2018 MetroScapes program at a public exhibition and reception at Third Degree Glass Factory on November 16, 2018. The event drew more than 400 attendees over the course of the evening, who previewed the artwork that is being installed at more than 200 MetroBus shelters in the St. Louis region and will remain on display for a year.

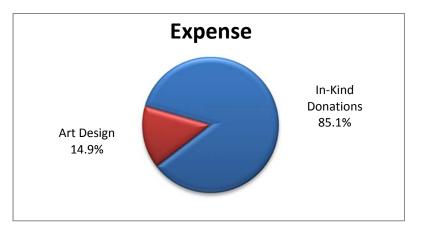
#### Financial Data

Net loss is \$4.3 thousand.

**Total revenue** of \$148.5 thousand includes contributions from the Regional Arts Commission, Beyond Housing, proceeds from bus paintings, and the recognition of In-kind donations from the Bi-State Development Agency.



**Expense** of \$152.8 thousand consists of \$22.8 thousand for bus wrap services related to a bus painting, poetry contest winners, MetroScapes poster contest winners, and includes \$130.0 thousand of In-kind donations from Bi-State Development.



#### Arts In Transit, Inc. Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current	t	Prior Year							
	Current Period	Prior Period		Dollar Change	Percent Change	Prior Year		Dollar Change		Percent Change	
Assets											
Current assets											
Cash	\$ 74,044	\$ 79,998	\$	(5,954)	(7.4)	\$	76,908	\$	(2,864)	(3.7)	
Accounts and notes receivable	-	5,000		(5,000)	(100.0)		-		-	n/a	
Total current assets	 74,044	84,998		(10,954)	(12.9)		76,908		(2,864)	(3.7)	
Total assets	 74,044	 84,998		(10,954)	(12.9)		76,908		(2,864)	(3.7)	
Total	\$ 74,044	\$ 84,998	\$	(10,954)	(12.9)	\$	76,908	\$	(2,864)	(3.7)	

#### Arts In Transit, Inc. Quarterly Statement of Financial Position December 31, 2018 (unaudited)

			Current		Prior	Year				
	urrent Period		Prior Period		Dollar Change	Percent Change	Prior Year		Dollar Change	Percent Change
Liabilities	 									
Current liabilities	\$ 40	\$		\$	40	2/2	\$	¢	40	2/2
Interfund accounts payable Total current liabilities	\$ 49 49	\$	-	\$	<u>49</u> 49	n/a n/a	\$ -	\$	<u>49</u> 49	n/a n/a
	 49				49	II/d	 		49	∏/a
Total liabilities	 49		-		49	n/a	 -		49	n/a
Net Position										
Net position	\$ 78,274	\$	78,274	\$	-	-	\$ 61,695	\$	16,579	26.9
Net income (loss)	 (4,279)	_	6,724	-	(11,003)	(163.6)	 15,213		(19,492)	(128.1)
Total net position	 73,995		84,998		(11,003)	(12.9)	 76,908		(2,913)	(3.8)
Total	\$ 74,044	\$	84,998	\$	(10,954)	(12.9)	\$ 76,908	\$	(2,864)	(3.7)

#### Arts In Transit, Inc. Statement of Activities For the Quarter Ended December 31, 2018

(unaudited)

			ent			Year to Date											
				\$ Fa	vorable	% Fav							\$ Fav	orable	% Fav		
	 Actual	Buc	dget	(Unfa	vorable)	(Unfav)	P	rior Year		Actual		Budget	(Unfav	vorable)	(Unfav)	Pr	ior Year
Revenue																	
Not for Profit Revenue	\$ 5,025	\$	15,000	\$	(9,975)	(66.5)	\$	(3,900)	\$	18,545	\$	30,000	\$	(11,455)	(38.2)	\$	33,100
Contributions <sup>1</sup>	 66,891		47,774		19,117	40.0		50,346		129,955		95,549		34,406	36.0		98,170
Total revenue	 71,916		62,774		9,142	14.6		46,446		148,500		125,549		22,951	18.3		131,270
Expense																	
Wages and benefits	37,297		31,679		(5,618)	(17.7)		29,606		65,618		63,358		(2,260)	(3.6)		63,452
Services	28,028		16,628		(11,400)	(68.6)		18,386		48,949		33,256		(15,693)	(47.2)		28,448
Materials and supplies	800		5,453		4,653	85.3		-		800		10,907		10,107	92.7		1,119
Utilities	146		200		54	27.0		141		285		400		115	28.8		282
Interfund admin fees	11,675		-		(11,675)	-		8,954		19,736		-		(19,736)	-		18,374
Other expenses	4,973		1,913		(3,060)	(160.0)		3,285		17,391		3,825		(13,566)	(354.7)		4,382
Contribution to outside entities	-		-		-	-		-		-		-		-	-		-
Total expense	 82,919		55,873		(27,046)	(48.4)		60,372		152,779		111,746		(41,033)	(36.7)		116,057
Net income (loss) before transfers	 (11,003)		6,901		(17,904)	(259.4)		(13,926)		(4,279)		13,803		(18,082)	(131.0)		15,213
Net income (loss)	\$ (11,003)	\$	6,901	\$	(17,904)	(259.4)	\$	(13,926)	\$	(4,279)	\$	13,803	\$	(18,082)	(131.0)	\$	15,213

 Contributions include in-kind donations of services, supplies and materials from other BSD business units.

## Arts in Transit, Inc. Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	 Total	0  	perating Fund
Balance at October 1, 2018 Cash & Investments	\$ 79,998	\$	79,998
Add:			
Receipts	10,025		10,025
Total cash receipts	 10,025		10,025
Interfund transfers	-		-
Less:			
Cash disbursements	(15,979)		(15,979)
Total cash disbursements	 (15,979)		(15,979)
Balance at December 31, 2018			
Cash & Investments	\$ 74,044	\$	74,044

#### Art In Transit, Inc. Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to vendors Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities Cash flows from non capital financing activities None	\$ 26,545 (22,824) (743) 2,978	Supplemental disclosure of cash flow information Noncash Activities: In-kind donations In-kind wages and benefits In-kind services In-kind utilities In-kind management fees In-kind other operating expenses	\$ 129,955 (65,618) (26,925) (285) (19,736) (17,391)
Net cash provided by (used in) non capital financing activities	 		
Cash flows from capital and related financing activities None			
Cash flows from capital and related financing activities	 -		
Cash flows from investing activities None			
Net cash provided by (used in) investing activities	 		
Net increase (decrease) in cash and cash equivalents	2,978		
Cash and cash equivalents, beginning of year	 71,066		
Cash and cash equivalents, year to date	\$ 74,044		

# SELF-INSURANCE FUNDS



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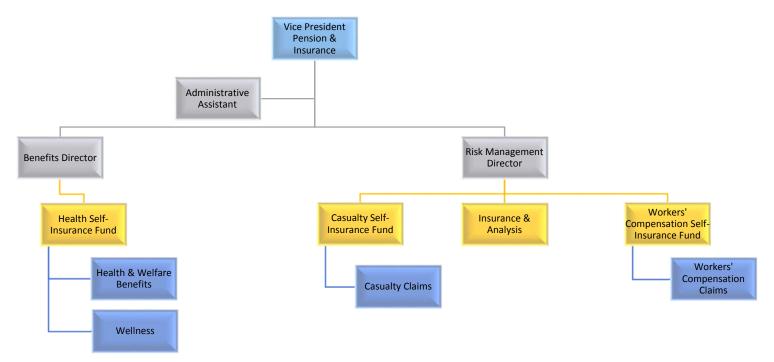
# **Self-Insurance Funds**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

As directed by the BSD Board of Commissioners, in order to improve overall accountability, governance, accounting and reporting has been restructured and administration has been reorganized for the Health, Casualty and Workers Compensation Self-Insurance Funds. The objective is comprehensive management, accounting, and reporting for assets, sources of revenue, expenses and related administrative costs for these self-insured activities.

The major costs and administrative components of the Health Self-Insurance Fund reside in the Benefits Department. The major costs and administrative components of the Casualty and Workers Compensation Self-Insurance Funds reside in the Risk Management Department. The administration of these departments, and their related activities, has been reorganized to achieve the accountability and governance objectives as shown below:



#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Divisions Quarterly Statement of Financial Position December 31, 2018 (unaudited)

Assets	Health Self-Insurance Divis	sion	Casualty Self-Insurance Division	Workers Compensation Self-Insurance Division	 Totals	Interfund Eliminations	E	Totals After liminations
Current assets								
Cash	\$ 2,13	5,746	\$ 10,787,876	\$ 7,709,333	\$ 20,632,955	\$-	\$	20,632,955
Investments		-	-	2,348,988	2,348,988	-		2,348,988
Accounts and notes receivable	4	0,013	-	-	40,013	-		40,013
Interfund accounts receivable		-	118,812	253,584	372,396	(372,396)		-
Restricted accounts receivable		-	-	75	75	-		75
Other current assets		-	440,525	108,015	 548,540			548,540
Total current assets	2,17	5,759	11,347,213	10,419,995	 23,942,967	(372,396)		23,570,571
Total assets	2,17	5,759	11,347,213	10,419,995	 23,942,967	(372,396)		23,570,571
Total	\$ 2,17	5,759	\$ 11,347,213	\$ 10,419,995	\$ 23,942,967	\$ (372,396)	\$	23,570,571

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Divisions Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Health Self-Insurance Division	Casualty Self-Insurance Division	Workers Compensation Self-Insurance Division	Totals	Interfund Eliminations	Totals After Eliminations
Liabilities						
Current liabilities						
Interfund accounts payable	\$ 1,589,729	\$ -	\$ -	\$ 1,589,729	\$ (372,396)	\$ 1,217,333
Accrued expenses	33,017	40,700	19,100	92,817	-	92,817
Total current liabilities	1,622,746	40,700	19,100	1,682,546	(372,396)	1,310,150
Current liab payable from restricted assets						
Short-term self-insurance	-	3,315,000	5,975,000	9,290,000	-	9,290,000
Medical self-insurance liability	3,957,850			3,957,850		3,957,850
Total current liabilities payable						
from restricted assets	3,957,850	3,315,000	5,975,000	13,247,850		13,247,850
Total current liabilities	5,580,596	3,355,700	5,994,100	14,930,396	(372,396)	14,558,000
Non-current liabilities						
Other post-employment benefits	167,970	149,854	43,224	361,048	-	361,048
Long-term self-insurance	-	6,620,000	4,294,000	10,914,000	-	10,914,000
Unfunded pension liabilities	74,574	113,402	42,748	230,724	-	230,724
Total non-current liabilities	242,544	6,883,256	4,379,972	11,505,772	-	11,505,772
Total liabilities	5,823,140	10,238,956	10,374,072	26,436,168	(372,396)	26,063,772
Net Position						
Net position	(3,350,114)	563,922	(1,138,136)	(3,924,328)	-	(3,924,328)
Net income (loss)	(297,267)	544,335	1,184,059	1,431,127		1,431,127
Total net position	(3,647,381)	1,108,257	45,923	(2,493,201)	-	(2,493,201)
Total	\$ 2,175,759	\$ 11,347,213	\$ 10,419,995	\$ 23,942,967	\$ (372,396)	\$ 23,570,571

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Divisions Combining Statement of Activities by Business Division For the Six Months Ended December 31, 2018 (unaudited)

	Health Self-Insurance Division	Casualty Self-Insurance Division	Workers Compensation Self-Insurance Division	Totals	Eliminations	Totals After Eliminations
Revenue						
Employee medical contributions	\$ 3,438,998	\$ -	\$ -	\$ 3,438,998	\$-	\$ 3,438,998
Employee dental contributions	259,848	-	-	259,848	-	259,848
Employee gym membership	2,138	-	-	2,138	-	2,138
Bi-State Dev medical contributions	13,350,701	-	-	13,350,701	(106,151)	13,244,550
Bi-State Dev dental contributions	326,258	-	-	326,258	(2,962)	323,296
Bi-State Dev EAP contributions	19,483	-	-	19,483	(172)	19,311
Healthy savings plan	(125,866)	-	-	(125,866)	-	(125,866)
Charges for services - Casualty	-	2,542,808	-	2,542,808	-	2,542,808
Charges for services - Workers Compensation	-	-	4,614,812	4,614,812	-	4,614,812
Interest Income	16,062	97,774	78,423	192,259		192,259
Total revenue	17,287,622	2,640,582	4,693,235	24,621,439	(109,285)	24,512,154
Expense						
Wages and benefits	428,612	319,687	177,398	925,697	-	925,697
Services	145,306	4,813	4,813	154,932	-	154,932
Materials and supplies	2,768	1,113	325	4,206	-	4,206
Utilities	2,488	1,066	278	3,832	-	3,832
Casualty and liability costs	-	440,525	114,174	554,699	-	554,699
Other expenses	44,722	2,996	206,418	254,136	-	254,136
Medical claims and prescriptions, less rebates	16,838,237	-	-	16,838,237	(109,285)	16,728,952
Stop loss, third party fees, Medicare Part D	122,756	-	-	122,756	-	122,756
Casualty claims paid	-	2,096,246	-	2,096,246	-	2,096,246
Workers Compensation claims paid	-	-	3,509,176	3,509,176	-	3,509,176
Total expense	17,584,889	2,866,446	4,012,582	24,463,917	(109,285)	24,354,632
Net income (loss) before transfers	(297,267)	(225,864)	680,653	157,522	-	157,522
Net transfers in (out)		770,199	503,406	1,273,605		1,273,605
Net income (loss)	\$ (297,267)	\$ 544,335	\$ 1,184,059	\$ 1,431,127	\$-	\$ 1,431,127

# HEALTH SELF-INSURANCE FUND



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# **Health Self-Insurance Fund**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

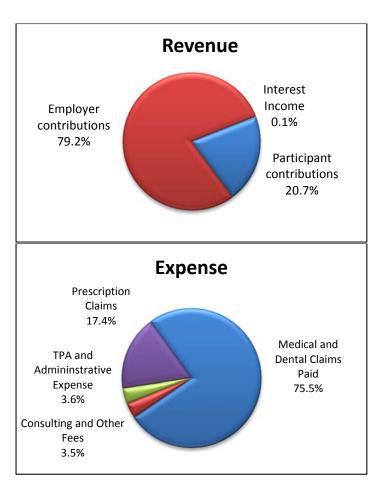
### Fast Facts

The Health Self-Insurance Fund (SIF) includes all operating revenue and expenses related to the organizations medical, prescription drug and dental employee benefit programs. Health SIF employer and employee/retiree contribution rates are set annually based on actuarial assessment of historical health claim costs, anticipated health care inflation, and plan management expenses along with plan participant demographic and enrollment data.

### **Financial Data**

**Revenue** is generated by charging other BSD operational units for Health SIF provided employee benefit program services and collecting enrolled employee/retiree contributions through payroll and pension deductions. Fiscal year 2019 second quarter revenue of \$17.3 million consists of \$13.7 million in employer and \$3.6 million in plan participant contributions.

**Expenses** are generated by medical, prescription drug and dental claim costs, third party administrative fees, health and welfare plan consulting fees and internal benefit team operating costs. Fiscal year 2019 second quarter expenses of \$17.6 million consists of \$17.0 million or 96.6% related to direct medical and prescription benefit claims and third party claim processing fees, cost management programs, plan consulting fees and health care reform costs. Internal staff and wellness initiative costs are \$.6 million or 3.4%. Claims for continued catastrophic medical expenses are down from the same period in fiscal year 2018.



#### Health Self-Insurance Fund Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current							Prior Year					
		Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change	
Assets													
Current assets													
Cash and Cash Equivalents	\$	2,135,746	\$	2,693,332	\$	(557,586)	(20.7)	\$	432,123	\$	1,703,623	394.2	
Accounts and notes receivable		40,013		77,967		(37,954)	(48.7)		36,206		3,807	10.5	
Total current assets		2,175,759		2,771,299		(595,540)	(21.5)		468,329		1,707,430	364.6	
Total assets		2,175,759		2,771,299		(595,540)	(21.5)		468,329		1,707,430	364.6	
Total	\$	2,175,759	\$	2,771,299	\$	(595,540)	(21.5)	\$	468,329	\$	1,707,430	364.6	

### Health Self-Insurance Fund Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current				Prior Year	
	Current	Prior	Dollar	Percent	Prior	Dollar	Percent
	Period	Period	Change	Change	Year	Change	Change
Liabilities							
Current liabilities							
Interfund accounts payable	1,589,729	2,207,388	(617,659)	(28.0)	4,538,487	(2,948,758)	(65.0)
Accrued expenses	33,017	33,197	(180)	(0.5)	44,696	(11,679)	(26.1)
Total current liabilities	1,622,746	2,240,585	(617,839)	(27.6)	4,583,183	(2,960,437)	(64.6)
Current liab payable from restricted assets							
Medical self-insurance liability	3,957,850	3,897,611	60,239	1.5	2,428,000	1,529,850	63.0
Total current liabilities payable							
from restricted assets	3,957,850	3,897,611	60,239	1.5	2,428,000	1,529,850	63.0
Total current liabilities	5,580,596	6,138,196	(557,600)	(9.1)	7,011,183	(1,430,587)	(20.4)
Non-current liabilities							
Other post-employment benefits	167,970	167,425	545	0.3	181,829	(13,859)	(7.6)
Unfunded pension liabilities	74,574	74,574	-	-	76,941	(2,367)	(3.1)
Total non-current liabilities	242,544	241,999	545	0.2	258,770	(16,226)	(6.3)
Total liabilities	5,823,140	6,380,195	(557,055)	(8.7)	7,269,953	(1,446,813)	(19.9)
Net Position							
Net position	(3,350,114)	(3,350,114)	-	-	(1,937,586)	(1,412,528)	(72.9)
Net income (loss)	(297,267)	(258,782)	(38,485)	(14.9)	(4,864,038)	4,566,771	93.9
Total net position	(3,647,381)	(3,608,896)	(38,485)	(1.1)	(6,801,624)	3,154,243	46.4
Total	\$ 2,175,759	\$ 2,771,299	\$ (595,540)	(21.5)	\$ 468,329	\$ 1,707,430	364.6

### Health Self-Insurance Fund Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

	Current					Year to Date					
			\$ Favorable	% Fav	<b>_</b>		<b>_</b>	\$ Favorable	% Fav	<b>-</b> · · · ·	
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	
Revenue											
Employee medical contributions	\$ 1,704,633	\$ 1,768,629	\$ (63,996)	(3.6)	\$ 1,577,465	\$ 3,438,998	\$ 3,537,258	\$ (98,260)	(2.8)	\$ 3,164,310	
Employee dental contributions	128,977	136,093	(7,116)	(5.2)	123,987	259,848	272,185	(12,337)	(4.5)	248,259	
Employee gym membership	1,017	1,419	(402)	(28.3)	1,416	2,138	2,838	(700)	(24.7)	2,860	
Bi-State Dev medical contributions	6,638,907	6,764,844	(125,937)	(1.9)	5,723,687	13,350,701	13,529,688	(178,987)	(1.3)	11,434,281	
Bi-State Dev dental contributions	162,835	159,053	3,782	2.4	154,363	326,258	318,107	8,151	2.6	308,002	
Bi-State Dev EAP contributions	9,542	10,296	(754)	(7.3)	9,271	19,483	20,591	(1,108)	(5.4)	18,859	
Healthy Savings Plan	(81,356)	(42,175)	(39,181)	(92.9)	(107,963)	(125,866)	(84,350)	(41,516)	(49.2)	(155,736	
Interest income	10,564	-	10,564	-	-	16,062		16,062	-		
Total revenue	8,575,119	8,798,159	(223,040)	(2.5)	7,482,226	17,287,622	17,596,317	(308,695)	(1.8)	15,020,835	
Expense											
Wages and benefits <sup>1</sup>	214,219	217,204	2,985	1.4	206,962	428,612	431,732	3,120	0.7	426,945	
Services	79,407	110,419	31,012	28.1	75,493	145,306	220,838	75,532	34.2	108,162	
Materials and supplies	1,794	13,491	11,697	86.7	1,237	2,768	26,983	24,215	89.7	1,652	
Utilities	1,246	745	(501)	(67.2)	1,237	2,488	1,490	(998)	(67.0)	2,477	
Other expenses	41,214	13,807	(27,407)	(198.5)	7,054	44,722	27,614	(17,108)	(62.0)	8,910	
Medical claims paid	6,613,709	5,960,434	(653,275)	(11.0)	7,593,684	13,969,077	11,920,869	(2,048,208)	(17.2)	15,805,304	
Contra medical	(652,782)	(286,144)	366,638	128.1	(401,058)	(1,206,690)	(572,289)	634,401	110.9	(865,092	
Dental claims paid	238,698	260,622	21,924	8.4	231,090	507,915	521,244	13,329	2.6	464,870	
Medical TPA fees	239,872	390,097	150,225	38.5	212,145	305,550	780,195	474,645	60.8	453,146	
Prescription (RX) claims/admin fees	1,691,220	1,845,491	154,271	8.4	1,568,185	3,053,253	3,690,981	637,728	17.3	3,185,921	
Medical stop loss	71,689	100,110	28,421	28.4	91,750	209,132	200,220	(8,912)	(4.5)	183,864	
Other administrative and third party fees	73,318	173,316	99,998	57.7	45,970	122,756	346,632	223,876	64.6	108,714	
Total expense	8,613,604	8,799,592	185,988	2.1	9,633,749	17,584,889	17,596,509	11,620	0.1	19,884,873	
Net income (loss)	\$ (38,485)	\$ (1,433)	\$ (37,052)	(2,585.6)	\$ (2,151,523)	\$ (297,267)	\$ (192)	\$ (297,075)	n/a	\$ (4,864,038	

1 - Detailed schedule included.

### Health Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

			Current					Year to Date		
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
	Actual	Duuget		(011121)		Actual	Duuget		(onav)	
Personnel expense										
Wages	\$ 162,124	\$ 163,757	\$ 1,633	1.0	\$ 158,086	\$ 324,286	\$ 325,036	\$ 750	0.2	\$ 319,345
Company paid benefits										
Payroll related taxes and insurance										
FICA	11,441	12,527	1,086	8.7	11,137	23,330	24,865	1,535	6.2	22,940
Unemployment insurance	-	-	-	-	13	63	-	(63)	-	169
Worker's compensation insurance	-	490	490	100.0	-	-	972	972	100.0	-
Health and welfare										
Medical	24,965	19,125	(5,840)	(30.5)	17,374	48,213	38,250	(9,963)	(26.0)	35,060
Dental	644	588	(56)	(9.5)	607	1,377	1,176	(201)	(17.1)	1,316
Other post employment benefits	545	2,516	1,971	78.3	-	545	5,031	4,486	89.2	4,785
Life Insurance / AD&D	295	155	(140)	(90.3)	286	634	311	(323)	(103.9)	620
Short and Long Term Disability	1,012	945	(67)	(7.1)	958	2,125	1,890	(235)	(12.4)	1,990
FMLA administration expense	-	63	63	100.0	-	-	126	126	100.0	-
EAP expense	37	41	4	9.8	36	80	81	1	1.2	79
Retirement										
Pension expense	4,973	8,246	3,273	39.7	10,502	9,944	16,493	6,549	39.7	23,740
401 K contributions	8,183	8,626	443	5.1	7,673	18,015	17,251	(764)	(4.4)	16,611
Other										
Miscellaneous benefits	-	125	125	100.0	290	-	250	250	100.0	290
Total company paid benefits	52,095	53,447	1,352	2.5	48,876	104,326	106,696	2,370	2.2	107,600
Total wages and benefits	\$ 214,219	\$ 217,204	\$ 2,985	1.4	\$ 206,962	\$ 428,612	\$ 431,732	\$ 3,120	0.7	\$ 426,945

### Health Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	Total	Medical Self-Insurance	Medical Claims	Medical RRA	Medical HRA	Medical Investment	Medical Investment	
Balance at October 1, 2018								
Cash & investments	\$ 2,693,331	\$-	\$ (304,080)	\$ 15,429	\$ (15,386)	\$ 4,307	\$ 2,993,061	
Add:								
Funding from Metro	6,952,258	6,952,258	-	-	-	-	-	
Interest received	10,564	10,564	-	-	-		-	
Total cash receipts	6,962,822	6,962,822	-	-	-	-	-	
Interfund transfers	-	(5,735,904)	6,095,762	71,482	333,109	-	(764,449)	
Less:								
Disbursements to Metro	(1,000,000)	(1,000,000)	-	-	-	-	-	
Cash disbursements	(6,520,408)	(226,919)	(5,948,897)	(73,950)	(270,642)	-	-	
Total cash disbursements	(7,520,408)	(1,226,919)	(5,948,897)	(73,950)	(270,642)		-	
Balance at December 31, 2018								
Cash & investments	\$ 2,135,746	\$ -	\$ (157,215)	\$ 12,962	\$ 47,080	\$ 4,307	\$ 2,228,612	

### Health Self-Insurance Internal Service Fund Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity	\$ 14,637 (428,250) (603,301) (16,815,175) 18,407,121	Supplemental disclosure of cash flow information Noncash Activities:	No disclosures.
Net cash provided by (used in) operating activities	575,032		
Cash flows from non capital financing activities None			
Net cash provided by (used in) non capital financing activities	<u> </u>		
Cash flows from capital and related financing activities None.			
Cash flows from capital and related financing activities	<u>.</u>		
Cash flows from investing activities None			
Net cash provided by (used in) investing activities	16,062		
Net increase (decrease) in cash and cash equivalents	591,094		
Cash and cash equivalents, beginning of year	1,544,652		
Cash and cash equivalents, year to date	\$ 2,135,746		

## **CASUALTY SELF-INSURANCE FUND**



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# **Casualty Self-Insurance Fund**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

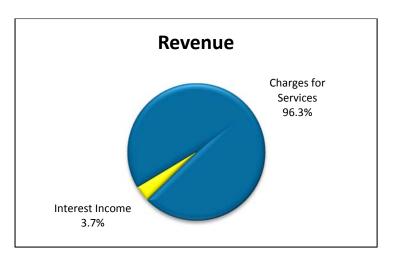
### Fast Facts

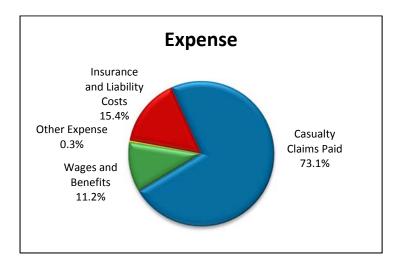
The Casualty Self-Insurance Fund (SIF) includes all operating revenue and expenses related to the organization's casualty claims which includes vehicle liability and general liability claims.

### **Financial Data**

**Revenue** for the Casualty SIF is generated by charging other BSD operational units based on ultimate claim costs. Charges for services through December 31, 2018 are \$2.5 million.

**Expenses** include: paid claims for vehicle liability and general liability claims; excess liability insurance premiums that provide coverage above the self-insured retention of \$1.1 million; wage and benefit costs for casualty claims adjusters and a portion of Risk Management personnel; actuarial and broker services fees; and administrative costs. December 31, 2018, total expenses are \$2.9 million. An actuarial assessment is performed by a third party annually to establish the ultimate claim cost.





### Casualty Self-Insurance Fund Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current					Prior Year						
		Current		Prior		Dollar	Percent		Prior		Dollar	Percent
		Period		Period		Change	Change		Year		Change	Change
Assets												
Current assets												
Cash and Cash Equivalents	\$	10,787,876	\$	10,762,190	\$	25,686	0.2	\$	3,782,067	\$	7,005,809	185.2
Interfund accounts receivable		118,812		183,947		(65,135)	(35.4)		6,881,470		(6,762,658)	(98.3)
Other current assets		440,525		660,788		(220,263)	(33.3)		407,651		32,874	8.1
Total current assets		11,347,213		11,606,925		(259,712)	(2.2)		11,071,188		276,025	2.5
Total assets		11,347,213		11,606,925		(259,712)	(2.2)		11,071,188		276,025	2.5
Total	\$	11,347,213	\$	11,606,925	\$	(259,712)	(2.2)	\$	11,071,188	\$	276,025	2.5

### Casualty Self-Insurance Fund Quarterly Statement of Financial Position December 31, 2018 (unaudited)

	Current							Prio	Prior Year				
		Current		Prior		Dollar	Percent	 Prior		Dollar	Percent		
	Period			Period		Change	Change	 Year		Change	Change		
Liabilities													
Current liabilities													
Accrued expenses	\$	40,700	\$	40,700	\$	-	-	\$ 40,602	\$	98	0.2		
Total current liabilities		40,700		40,700		-	-	 40,602		98	0.2		
Current liab payable from restricted assets													
Short-term self-insurance		3,315,000		3,315,000		-	-	3,987,781		(672,781)	(16.9)		
Total current liabilities payable								 					
from restricted assets		3,315,000		3,315,000		-	-	 3,987,781		(672,781)	(16.9)		
Total current liabilities		3,355,700		3,355,700		-	-	 4,028,383		(672,683)	(16.7)		
Non-current liabilities													
Other post-employment benefits		149,854		149,509		345	0.2	158,161		(8,307)	(5.3)		
Long-term self-insurance		6,620,000		6,620,000		-	-	4,216,973		2,403,027	57.0		
Unfunded pension liabilities		113,402		113,402		-	-	 131,766		(18,364)	(13.9)		
Total non-current liabilities		6,883,256		6,882,911		345	-	 4,506,900		2,376,356	52.7		
Total liabilities		10,238,956		10,238,611		345	-	 8,535,283		1,703,673	20.0		
Net Position													
Net position		563,922		563,922		-	-	1,421,160		(857,238)	(60.3)		
Net income (loss)		544,335		804,392		(260,057)	(32.3)	1,114,745		(570,410)	(51.2)		
Total net position		1,108,257		1,368,314		(260,057)	(19.0)	 2,535,905		(1,427,648)	(56.3)		
Total	\$	11,347,213	\$	11,606,925	\$	(259,712)	(2.2)	\$ 11,071,188	\$	276,025	2.5		

### Casualty Self-Insurance Fund Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

			Current					Year to Date		
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Revenue										
Charges for Services	\$ 1,073,233	\$ 1,346,250	\$ (273,017)	(20.3)	\$ 2,263,926	\$ 2,542,808	\$ 2,692,500	\$ (149,692)	(5.6)	\$ 3,556,488
Interest income	50,758	11,500	39,258	341.4	9,453	97,774	23,000	74,774	325.1	18,358
Total revenue	1,123,991	1,357,750	(233,759)	(17.2)	2,273,379	2,640,582	2,715,500	(74,918)	(2.8)	3,574,846
Expense										
Wages and benefits <sup>1</sup>	161,095	143,851	(17,244)	(12.0)	138,298	319,687	285,984	(33,703)	(11.8)	283,598
Services	3,965	14,375	10,410	72.4	3,250	4,813	28,750	23,937	83.3	3,250
Materials and supplies	147	1,025	878	85.7	518	1,113	2,050	937	45.7	1,585
Utilities	534	550	16	2.9	178	1,066	1,100	34	3.1	178
Casualty and liability costs	220,263	212,500	(7,763)	(3.7)	203,825	440,525	425,000	(15,525)	(3.7)	407,651
Other expenses	2,994	2,125	(869)	(40.9)	1,485	2,996	4,250	1,254	29.5	1,782
Casualty claims paid	1,384,049	1,133,750	(250,299)	(22.1)	1,352,243	2,096,246	2,267,500	171,254	7.6	2,052,450
Total expense	1,773,047	1,508,176	(264,871)	(17.6)	1,699,797	2,866,446	3,014,634	148,188	4.9	2,750,494
Net income (loss) before transfers	(649,056)	(150,426)	(498,630)	(331.5)	573,582	(225,864)	(299,134)	73,270	24.5	824,352
Net transfers in (out)	388,999	149,323	239,676	160.5	143,729	770,199	298,646	471,553	157.9	290,393
Net income (loss)	\$ (260,057)	\$ (1,103)	\$ (258,954)	n/a	\$ 717,311	\$ 544,335	\$ (488)	\$ 544,823	n/a	\$ 1,114,745

1 - Detailed schedule included.

### Casualty Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

	Actual	Budget	Current \$ Favorable _(Unfavorable)	% Fav (Unfav) F	Prior Year	Actual	Budget	Year to Date \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Personnel expense										
Wages	\$ 115,161	\$ 105,021	\$ (10,140)	(9.7) _\$	100,113	\$ 228,699	\$ 208,452	\$ (20,247)	(9.7)	\$ 202,674
Company paid benefits										
Payroll related taxes and insurance										
FICA	7,670	8,034	364	4.5	6,635	15,851	15,947	96	0.6	14,143
Unemployment insurance	44	105	61	58.1	56	147	210	63	30.0	105
Worker's compensation insurance	-	315	315	100.0	-	-	626	626	100.0	-
Health and welfare										
Medical	19,218	12,050	(7,168)	(59.5)	12,595	37,274	24,100	(13,174)	(54.7)	24,585
Dental	507	402	(105)	(26.1)	411	1,051	803	(248)	(30.9)	852
Other post employment benefits	346	1,500	1,154	76.9	-	346	,	2,654	88.5	3,113
Life Insurance / AD&D	213	106	(107)	(100.9)	181	442	212	(230)	(108.5)	374
Short and Long Term Disability	651	1,761	1,110	63.0	537	1,375		2,146	60.9	1,130
FMLA administration expense	-	84	84	100.0	-	-	168	168	100.0	-
EAP expense	28	28	-	-	24	59	55	(4)	(7.3)	50
Retirement										
Pension expense	13,259	11,471	(1,788)	(15.6)	14,646	26,519	22,941	(3,578)	(15.6)	30,165
401 K contributions	3,998	2,974	(1,024)	(34.4)	3,100	7,924	5,949	(1,975)	(33.2)	6,407
Total company paid benefits	45,934	38,830	(7,104)	(18.3)	38,185	90,988	77,532	(13,456)	(17.4)	80,924
Total wages and benefits	\$ 161,095	\$ 143,851	\$ (17,244)	(12.0) \$	138,298	\$ 319,687	\$ 285,984	\$ (33,703)	(11.8)	\$ 283,598

## Casualty Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended December 31, 2018 (unaudited)

Description	Total	Operating Cash	Cash Equivalent		
Balance at October 1, 2018					
Cash & investments	\$ 10,762,190	\$ 693,961	\$ 10,068,229		
Add:					
Collections	46,996	46,996	-		
Receipts from Metro	183,947	183,947	-		
Interest received	50,758	50,758	-		
Total cash receipts	281,701	281,701	-		
Interfund transfers	-	(50,757)	50,757		
Less:					
Disbursements	(256,015)	(256,015)	-		
Total cash disbursements	(256,015)	(256,015)	-		
Balance at December 31, 2018					
Cash & investments	\$ 10,787,876	\$ 668,890	\$ 10,118,986		

### Casualty Self-Insurance Internal Service Fund Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities		Supplemental disclosure of cash flow information	
Receipts from customers	\$ 2,542,808		
Payments to employees Payments to vendors	(319,341) (450,513)	Noncash Activities:	No disclosures.
Payments for self-insurance	(2,536,768)		
Receipts (payments) from inter-fund activity	(2,000,700)		
Net cash provided by (used in)			
operating activities	(741,694)		
Cash flows from non capital financing activities			
Net transfers	770,198		
Net cash provided by (used in)			
non capital financing activities	770,198		
Cash flows from capital and related financing activities			
None			
Cash flows from capital and			
related financing activities			
Cash flows from investing activities			
Interest received	97,774		
Net cash provided by (used in)			
investing activities	97,774		
Net increase (decrease) in cash	400.070		
and cash equivalents	126,278		
Cash and cash equivalents, beginning of year	10,661,598		
	i		
Cash and cash equivalents, year to date	\$ 10,787,876		

## WORKER'S COMPENSATION SELF-INSURANCE FUND



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# **Worker's Compensation Self-Insurance Fund**

## For the Six Months Ended December 31, 2018

(Preliminary, subject to audit)

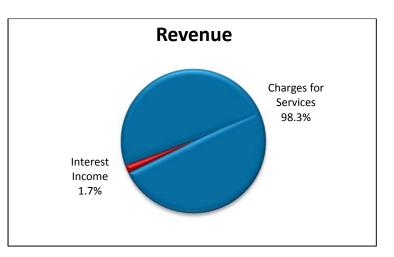
### Fast Facts

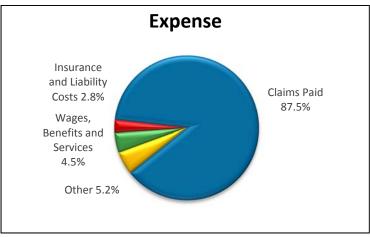
The Workers' Compensation Self-Insurance Fund (SIF) includes all operating revenue and expenses related to the organization's workers' compensation claims.

### Financial Data

**Revenue** for the workers' compensation SIF is generated by charging other BSD operational units based on ultimate claim costs. Total charges for services through December 31, 2018 are \$4.6 million.

**Expenses** include: paid claims; self-insurance fees for Missouri and Illinois; excess liability insurance premiums that provide coverage above the self-insured retention of \$1 million; wage and benefit costs for workers' compensation claims staff and a portion of Risk Management personnel; actuarial and broker services fees; and administrative costs. Total expenses at December 31, 2018 are \$4.0 million. An actuarial assessment is performed by a third party annually to establish the ultimate claim cost.





### Workers Compensation Self-Insurance Fund Quarterly Statement of Financial Position December 31, 2018 (unaudited)

			Current	t			Prior Year				
	 Current		Prior		Dollar	Percent	Prior		Dollar		Percent
A	 Period		Period		Change	Change		Year		Change	Change
Assets											
Current assets											
Cash and Cash Equivalents	\$ 7,709,333	\$	7,385,777	\$	323,556	4.4	\$	8,574,056	\$	(864,723)	(10.1)
Investments	2,348,988		2,348,988		-	-		-		2,348,988	n/a
Interfund accounts receivable	253,584		8,295		245,289	n/a		506,319		(252,735)	(49.9)
Restricted accounts receivable	75		7,213		(7,138)	(99.0)		-		75	n/a
Other current assets	108,015		162,020		(54,005)	(33.3)		106,306		1,709	1.6
Total current assets	10,419,995		9,912,293		507,702	5.1		9,186,681		1,233,314	13.4
Total assets	 10,419,995		9,912,293		507,702	5.1		9,186,681		1,233,314	13.4
Total	\$ 10,419,995	\$	9,912,293	\$	507,702	5.1	\$	9,186,681	\$	1,233,314	13.4

### Workers Compensation Self-Insurance Fund Quarterly Statement of Financial Position December 31, 2018 (unaudited)

		Current	:		Prior Year			
	Current	Prior	Dollar	Percent	Prior	Dollar	Percent	
	Period	Period	Change	Change	Year	Change	Change	
Liabilities								
Current liabilities								
Accrued expenses	19,100	19,100	-	-	24,900	(5,800)	(23.3)	
Total current liabilities	19,100	19,100		-	24,900	(5,800)	(23.3)	
Current liab payable from restricted assets								
Short-term self-insurance	5,975,000	5,975,000	-	-	3,308,273	2,666,727	80.6	
Total current liabilities payable								
from restricted assets	5,975,000	5,975,000	-	-	3,308,273	2,666,727	80.6	
Total current liabilities	5,994,100	5,994,100	-	-	3,333,173	2,660,927	79.8	
Non-current liabilities								
Other post-employment benefits	43,224	43,033	191	0.4	45,908	(2,684)	(5.8)	
Long-term self-insurance	4,294,000	4,294,000	-	-	4,069,727	224,273	5.5	
Unfunded pension liabilities	42,748	42,748		-	53,160	(10,412)	(19.6)	
Total non-current liabilities	4,379,972	4,379,781	191	-	4,168,795	211,177	5.1	
Total liabilities	10,374,072	10,373,881	191	-	7,501,968	2,872,104	38.3	
Net Position								
Net position	(1,138,136)	(1,138,136)	-	-	223,449	(1,361,585)	(609.3)	
Net income (loss)	1,184,059	676,548	507,511	75.0	1,461,264	(277,205)	(19.0)	
Total net position	45,923	(461,588)	507,511	109.9	1,684,713	(1,638,790)	(97.3)	
Total	\$ 10,419,995	\$ 9,912,293	\$ 507,702	5.1	\$ 9,186,681	\$ 1,233,314	13.4	

### Workers Compensation Self-Insurance Fund Statement of Activities For the Quarter Ended December 31, 2018 (unaudited)

			Current			Year to Date				
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Revenue										
Charges for Services	\$ 2,476,154	\$ 1,384,502	\$ 1,091,652	78.8	\$ 2,408,299	\$ 4,614,812	\$ 2,769,004	\$ 1,845,808	66.7	\$ 4,663,981
Interest income	30,143	33,812	(3,669)	(10.9)	19,572	78,423	67,625	10,798	16.0	35,201
Total revenue	2,506,297	1,418,314	1,087,983	76.7	2,427,871	4,693,235	2,836,629	1,856,606	65.5	4,699,182
Expense										
Wages and benefits <sup>1</sup>	88,064	152,174	64,110	42.1	137,654	177,398	303,269	125,871	41.5	272,297
Services	3,965	8,875	4,910	55.3	3,268	4,813	17,750	12,937	72.9	3,548
Materials and supplies	56	625	569	91.0	369	325	1,250	925	74.0	748
Utilities	139	150	11	7.3	48	278	300	22	7.3	48
Casualty and liability costs	60,167	56,250	(3,917)	(7.0)	88,519	114,174	112,500	(1,674)	(1.5)	177,038
Other expenses	189,466	113,875	(75,591)	(66.4)	(73,766)	206,418	227,750	21,332	9.4	(54,952)
Workers Compensation claims paid	1,998,786	1,384,502	(614,284)	(44.4)	1,826,806	3,509,176	2,769,004	(740,172)	(26.7)	3,134,646
Total expense	2,340,643	1,716,451	(624,192)	(36.4)	1,982,898	4,012,582	3,431,823	(580,759)	(16.9)	3,533,373
Net income (loss) before transfers	165,654	(298,137)	463,791	155.6	444,973	680,653	(595,194)	1,275,847	214.4	1,165,809
Net transfers in (out)	341,857	297,451	44,406	14.9	141,338	503,406	594,902	(91,496)	(15.4)	295,455
Net income (loss)	\$ 507,511	\$ (686)	\$ 508,197	n/a	\$ 586,311	\$ 1,184,059	\$ (292)	\$ 1,184,351	n/a	\$ 1,461,264

1 - Detailed schedule included.

### Workers Compensation Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended December 31, 2018 (unaudited)

	Actual	Budget	Current \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	Year to Date \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Personnel expense Wages	\$ 64,706	\$ 66,105	\$ 1,399	2.1	\$ 61,385	\$ 129,487	\$ 131,208	\$ 1,721	1.3	\$ 116,309
Company paid benefits										
Payroll related taxes and insurance FICA Unemployment insurance Worker's compensation insurance	3,989 - -	5,057 - 62,698	1,068 - 62,698	21.1 - 100.0	3,782 33 53,153	8,723 - -	10,037 - 125,394	1,314 - 125,394	13.1 - 100.0	7,772 33 106,305
Health and welfare Medical Dental Other post employment benefits Life Insurance / AD&D Short and Long Term Disability FMLA administration expense EAP expense	10,339 246 191 119 400 - 16	6,634 258 915 68 2,340 98 18	(3,705) 12 724 (51) 1,940 98 2	(55.8) 4.7 79.1 (75.0) 82.9 100.0 11.1	10,571 262 - 109 348 - 15	20,664 534 191 258 860 - 34	13,268 516 1,830 136 4,681 196 36	(7,396) (18) 1,639 (122) 3,821 196 2	(55.7) (3.5) 89.6 (89.7) 81.6 100.0 5.6	21,142 568 1,653 225 754 - 30
Retirement Pension expense 401 K contributions Total company paid benefits	4,972 3,086 23,358	4,628 3,355 	(344) 269 62,711	(7.4) 8.0 72.9	5,098 2,898 76,269	9,944 6,703 47,911	9,256 6,711 172,061	(688) 8 124,150	(7.4) 0.1 72.2	11,422 6,084 
Total wages and benefits	\$ 88,064	\$ 152,174	\$ 64,110	42.1	\$ 137,654	\$ 177,398	\$ 303,269	\$ 125,871	41.5	\$ 272,297

### Workers Compensation Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended December 31 2018 (unaudited)

Description	 Total	Operating Cash		Cash Equivalent		Investments	
Balance at October 1, 2018							
Cash & investments	\$ 9,734,765	\$	376,158	\$	7,009,619	\$	2,348,988
Add:							
Collections	16,000		16,000		-		-
Interest received	 37,281		37,281		-		-
Total cash receipts	53,281		53,281		-		-
Interfund transfers	-		(37,281)		37,281		-
Less:							
Disbursements to Metro	270,275		270,275		-		-
Total cash disbursements	 270,275		270,275		-		-
Balance at December 31 2018							
Cash & investments	\$ 10,058,321	\$	662,433	\$	7,046,900	\$	2,348,988

### Worker's Compensation Self-Insurance Fund Statement of Cash Flows For the Six Months Ended December 31, 2018 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 4,614,812 (177,207) (319,850) (3,623,350) 13,608	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities Net transfers Net cash provided by (used in) non capital financing activities	503,406 503,406	
Cash flows from capital and related financing activities None		
Cash flows from capital and related financing activities	<u>-</u>	
Cash flows from investing activities Interest received	78,350	
Net cash provided by (used in) investing activities	78,350_	
Net increase (decrease) in cash and cash equivalents	1,089,769	
Cash and cash equivalents, beginning of year	8,968,552	
Cash and cash equivalents, year to date	\$ 10,058,321	

## STAFFING



BU180605

### BI-STATE DEVELOPMENT STAFFING LEVEL REPORT December 2018

	EMPLOYEES AT END OF MONTH						
	PRIOR MONTH	ADDED	DELETED	CURRENT MONTH	BUDGETED POSITIONS	VARIANCE	PERCENT VARIANCE
A.T.U. Maintenance & Operations:							
Light Rail Vehicle Operators	91	4	(1)	94	102	(8)	-7.8%
PT Bus Operators	14	0	0	14	85	(71)	-83.5%
Bus Operators	897	0	(13)	884	828	56	6.8%
Van Operators	207	0	(8)	199	200	(1)	-0.5%
Vehicle Maintenance	279	0	(2)	277	283	(6)	-2.1%
MetroBus Support Services and Facility Maintenance	22	0	(1)	21	25	(4)	-16.0%
Right of Way Maintenance	50	0	(2)	48	53	(5)	-9.4%
Revenue Operations & Maintenance	10	3	0	13	15	(2)	-13.3%
Materials Management	<u>25</u>	<u>0</u>	<u>0</u>	<u>25</u>	<u>27</u>	<u>(2)</u>	<u>-7.4%</u>
SUBTOTAL A.T.U. Maintenance & Operations	1,595	7	(27)	1,575	1,618	(43)	-2.7%
Other:							
A.T.U. Clerical Unit	45	0	0	45	52	(7)	-13.5%
I.B.E.W.	61	3	(1)	63	66	(3)	-4.5%
Salaried	495	4	(7)	492	540	(48)	-8.9%
SUBTOTAL Other	601	7	(8)	600	658	(58)	-8.8%
TOTAL	2,196	14	(35)	2,175	2,276	(101)	-4.4%
ARCH							
Salaried:	16	0	0	16	17	(1)	-5.9%
Hourly:*	97	0	(3)	94	84	10	11.9%
TOTAL ARCH	113	0	(3)	110	101	9	8.9%
AIRPORT	9	0	0	9	12	(3)	-25.0%
RIVERBOAT CRUISES							
Salaried:	14	0	0	14	11	3	27.3%
Hourly:*	48	0	0	48	49	(1)	-2.0%
TOTAL RIVERBOAT CRUISES	62	0	0	62	60	2	3.3%
EXECUTIVE OFFICE	34	0	(2)	32	36	(4)	-11.1%
GRAND TOTAL	2,414	14	(40)	2,388	2,485	(97)	-3.9%

Does not include Security Officers, Interns or Temporary Employees

\*Includes PT and Seasonal - Actual depends on availability; Budget based on average hours

1/07/19 dd



One Metropolitan Square 211 North Broadway, Suite 700 St. Louis, MO 63102-2759

314.982.1400 Finance@BiStateDev.org Open Session Item 14



## BI • STATE DEVELOPMENT Gateway to growth. On both sides of the river Bi-State Development Agency of the Missouri-Illinois Metropolitan District

## 2019 PERFORMANCE INDICATORS

Second Quarter Ending December 31, 2018

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## **EXECUTIVE SUMMARY**

#### METRO

### SERVICE CHANGES AND FARE INCREASES

Metro's quarterly service update went into effect in November with minor adjustments to 12 MetroBus routes. The prior quarterly service changes in September modified the operations of 5 MetroBus routes. Metro regularly monitors and reviews feedback from riders and bus operators and uses the feedback and other trip data to make updates to MetroBus routes and schedules each quarter. No fare increase is planned for FY 2019. The last fare increase was in FY 2015.

### **REVENUES AND EXPENSES**

Actuals compared to the year to date budget numbers for revenue and expense at December 31st are both impacted by the inclusion of \$10 million for enhanced security. The necessity for the expenditure of these security funds is determined by a memorandum of understanding between St. Louis City, St. Louis County, and Metro. There have not been any funds or expenses rendered to date for the enhanced security. As a result, revenue is unfavorable to budget by \$8.6 million. The offset is due to higher than expected sales tax revenue for the first six months and an increase in interest income due to rising interest rates. Operating expenses at December 31st are under budget by \$16.4 million. The additional reduction in expense is primarily due to reduced expenditures related to services and materials. Materials are under budget due to the reduction in the purchase of ticket stock and parts for equipment.

### **RIDERSHIP AND OTHER CUSTOMER MEASURES**

Passenger boardings for the system at December 31st are 18.8 million. This is 3.8% lower than the prior year. Boardings during the first six months decreased 3.2% for MetroBus, 4.7% for MetroLink, and 2.4% for Call-A-Ride. Ridership is down due to a number of factors including lower fuel prices and perceived security issues.

### **BUSINESS MEASURES**

The system average fare for FY 2019 is \$1.08 Farebox recovery is down 1.1% from the prior year due to the combination of lower passenger revenue and greater operating expense. As a result, operating expense per revenue hour increased by 5.1% and operating expense per passenger boarding increased by 6.8%.

#### **OPERATING MEASURES**

As of December 31st, vehicle accidents per 100,000 vehicle miles are down 16.8% from the prior year. The decrease in ridership also negatively impacted passenger boardings per revenue mile and revenue hour by 3.5% and 1.6% respectively.



## **EXECUTIVE SUMMARY (Cont.)**

### **GATEWAY ARCH**

Tram ridership is up 14.5% compared to the prior year. All replacement work on the trams has been completed and both trams are fully operational this year. Income before depreciation of \$1.4 million is 3.9% under budget. The govenment shutdown on December 22nd negatively impacted Arch revenue during the holiday season.

### **RIVERFRONT ATTRACTIONS**

Income before depreciation is \$574.0 thousand for the six months ending December 31st. This is 25.8% more than budgeted for FY 2019. An increase in chartered cruises improved revenue and resulted in an increase of 11.8% in passengers and 13.1% in cruises. There have been 152 days of operation and 8 flood days this year.

### **ST LOUIS DOWNTOWN AIRPORT**

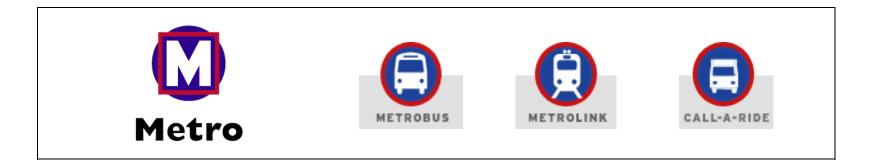
Income before depreciation is \$82.7 thousand at December 31st for the Airport. This is \$29.6 thousand more than budgeted and is primarily due to a decrease in wages and benefits for vacant positions. Average based aircraft is down 5 aircraft from the prior year and the gallons of fuel sold decreased slightly by .3% or 2,596 gallons.

### ST. LOUIS REGIONAL FREIGHTWAY

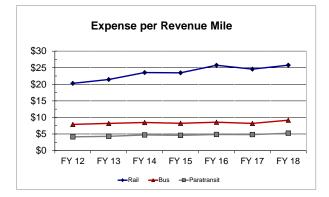
Net loss for the second quarter ended December 31st is \$316.6 thousand. Revenue is \$17.3 thousand and includes revenue received for meetings and summits. Expenses are 35.9% lower than budget primarily due to a reduction in consulting fees and services.

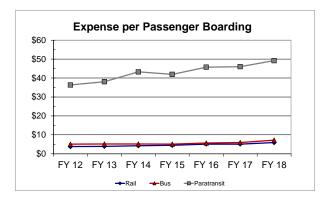
### EXECUTIVE SERVICES

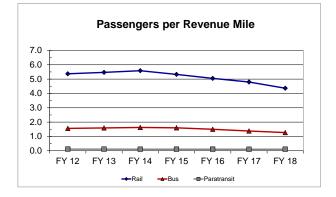
Income before depreciation for Executive Services is \$287.7 thousand. This is \$134.6 thousand higher than the prior year and is due to increased revenue at the Gateway Arch. Executive services receives a management fee for the operation of the Arch.

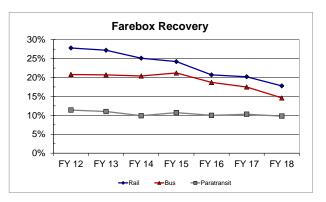


### ANNUAL TRANSIT PERFORMANCE







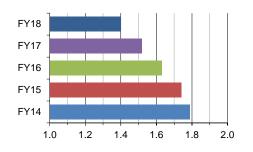


## **Metro System Profile**

Annual Ridership (in millions)

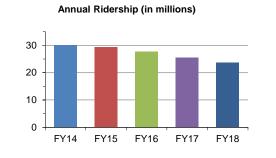


Annual Passengers per Revenue Mile



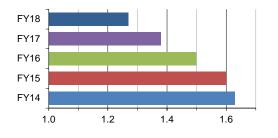
Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
120,200	118,290	123,420	-4.2%	Average Weekday Ridership	133,550	144,280	153,160
19,045,200	18,816,400	19,552,800	-3.8%	Passenger Boardings	21,313,100	23,110,400	24,551,300
1.5	0.5	0.5	0.0%	Passenger Injuries per 100,000 Boardings	1.3	1.8	1.5
10.0	15.7	16.5	-4.8%	Customer Complaints per 100,000 Boardings	14.1	13.4	11.7
				Business Measures			
\$1.08	\$1.08	\$1.08	0.0%	Average Fare (Includes Fixed & Special)	\$1.03	\$1.08	\$1.09
12.8%	14.1%	15.2%	-1.1%	Farebox Recovery	16.7%	19.4%	21.4%
\$170.87	\$158.67	\$150.99	5.1%	Operating Expense per Revenue Hour	\$137.69	\$145.30	\$140.96
\$8.69	\$7.56	\$7.08	6.8%	Operating Expense per Passenger Boarding	\$5.94	\$5.72	\$5.21
\$7.31	\$6.24	\$5.69	9.7%	Subsidy per Passenger Boarding	\$4.66	\$4.43	\$3.91
				Operating Measures			
1.84	1.04	1.25	-16.8%	Vehicle Accidents per 100,000 Vehicle Miles	1.59	1.75	1.64
3.1%	3.3%	3.4%	-0.1%	Unscheduled Absenteeism	3.5%	3.4%	3.3%
1.39	1.39	1.44	-3.5%	Passenger Boardings per Revenue Mile	1.57	1.71	1.81
20.31	20.98	21.32	-1.6%	Passenger Boardings per Revenue Hour	23.17	25.41	27.04

## **MetroBus Profile**



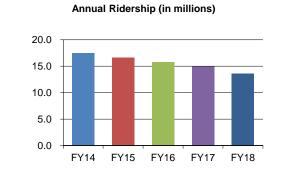


Annual Passengers per Revenue Mile



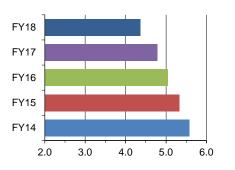
Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
75,030	74,840	77,850	-3.9%	Average Weekday Ridership	83,650	92,140	97,870
11,862,700	11,908,400	12,307,900	-3.2%	Passenger Boardings	13,287,000	14,639,100	15,523,900
2.3	0.5	0.7	-23.7%	Passenger Injuries per 100,000 Boardings	1.8	2.3	1.8
15.0	15.5	13.4	15.4%	Customer Complaints per 100,000 Boardings	13.1	12.0	13.8
				Business Measures			
\$1.04	\$1.06	\$1.03	2.9%	Average Fare (Fixed and Special)	\$1.01	\$1.05	\$1.06
13.3%	13.8%	15.3%	-1.5%	Farebox Recovery	17.0%	19.4%	22.0%
\$126.53	\$130.57	\$120.96	7.9%	Operating Expense per Revenue Hour	\$109.53	\$115.18	\$116.90
\$7.95	\$7.51	\$6.92	8.5%	Operating Expense per Passenger Boarding	\$5.80	\$5.43	\$5.18
				Operating Measures			
2.25	1.35	1.69	-20.1%	Vehicle Accidents per 100,000 Vehicle Miles	2.28	2.48	2.22
91.0%	92.2%	93.2%	-1.0%	On-Time Performance	91.6%	92.1%	91.3%
1.25	1.28	1.32	-3.0%	Passenger Boardings per Revenue Mile	1.42	1.58	1.67
16.45	17.38	17.49	-0.6%	Passenger Boardings per Revenue Hour	18.87	21.21	22.57
99.9%	99.8%	99.8%	0.0%	Percent of Trips Completed	99.8%	99.8%	99.8%
22,000	23,286	23,337	-0.2%	Revenue Miles Between Roadcalls	19,203	18,820	17,543

## **MetroLink Profile**





Annual Passengers per Revenue Mile



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Customer Measures			
43,350	41,640	43,700	-4.7%	Average Weekday Ridership	48,050	50,220	53,370
6,911,500	6,636,800	6,967,100	-4.7%	Passenger Boardings	7,750,000	8,183,700	8,739,400
0.1	0.3	0.1	200.0%	Passenger Injuries per 100,000 Boardings	0.3	0.5	0.7
1.8	2.0	1.6	31.2%	Customer Complaints per 100,000 Boardings	1.5	2.9	1.3
				Business Measures			
\$1.04	\$1.06	\$1.03	2.9%	Average Fare (Fixed and Special)	\$1.01	\$1.05	\$1.06
12.7%	17.7%	18.4%	-0.7%	Farebox Recovery	19.6%	24.2%	25.7%
\$791.54	\$604.10	\$597.44	1.1%	Operating Expense per Revenue Hour	\$552.35	\$600.08	\$537.42
\$8.23	\$5.92	\$5.73	3.3%	Operating Expense per Passenger Boarding	\$4.73	\$4.88	\$4.08
				Operating Measures			
0.10	0.03	0.06	-50.0%	Vehicle Accidents per 100,000 Vehicle Miles	0.10	0.03	0.13
98.0%	97.9%	98.4%	-0.5%	On-Time Performance	97.3%	95.8%	97.7%
4.38	4.35	4.44	-2.0%	Passenger Boardings per Revenue Mile	4.98	5.22	5.55
99.21	102.10	104.32	-2.1%	Passenger Boardings per Revenue Hour	116.81	123.08	131.60
30,000	29,040	29,032	0.0%	Vehicle Miles between Failures	27,282	30,138	47,677

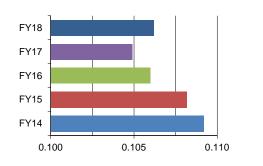
## **Call-A-Ride Profile**

### 700 600 500 400 300 200 FY14 FY15 FY16 FY17 FY18

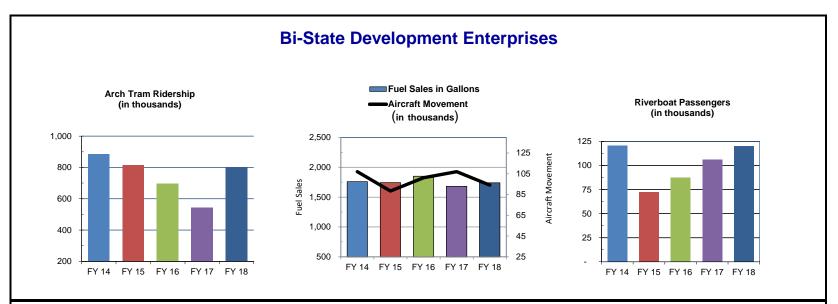
Annual Ridership (in thousands)



Annual Passengers per Revenue Mile



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015	
				Customer Measures				
1,820	1,810	1,870	-3.2%	Average Weekday Ridership	1,850	1,920	1,930	
271,000	271,200	277,800	-2.4%	Passenger Boardings	276,000	287,600	288,100	
1.5	2.9	3.6	-18.1%	Passenger Injuries per 100,000 Boardings	7.2	12.5	5.9	
15.0	40.2	55.4	-27.5%	Customer Complaints per 100,000 Boardings	24.3	25.7	27.8	
				Business Measures				
\$2.47	\$2.80	\$2.53	10.7%	Average Fare	\$2.48	\$2.18	\$2.09	
10.1%	10.0%	11.1%	-1.1%	Farebox Recovery (excludes contractual)	10.3%	10.8%	10.8%	
20.5%	15.6%	18.9%	-3.3%	Revenue Recovery (includes contractual)	18.9%	22.5%	23.3%	
\$94.94	\$92.70	\$91.75	1.0%	Operating Expense per Revenue Hour	\$86.25	\$83.49	\$77.31	
\$51.35	\$50.23	\$48.42	3.7%	Operating Expense per Passenger Boarding	\$46.71	\$44.38	\$41.24	
				Operating Measures				
1.25	0.94	0.93	1.2%	Vehicle Accidents per 100,000 Vehicle Miles	0.66	0.92	1.19	
93.0%	92.7%	91.4%	1.3%	On-Time Performance	93.8%	92.5%	94.8%	
0.10	0.10	0.11	-3.8%	Passenger Boardings per Revenue Mile	0.10	0.11	0.11	
1.84	1.85	1.89	-2.1%	Passenger Boardings per Revenue Hour	1.85	1.88	1.87	
50,000	23,659	37,641	-37.1%	Revenue Miles between Maintenance Failure	43,184	34,223	33,039	



Goal	FY 2019	FY 2018	Change		FY 2017	FY 2016	FY 2015
				Gateway Arch			
\$1,474,661	\$1,417,808	\$398,392	255.9%	Income Before Depreciation	\$531,914	\$2,063,674	(\$4,291,640)
491,342	469,303	409,697	14.5%	Tram Ridership	382,131	441,738	451,989
				Riverfront Attractions			
\$456,305	\$574,052	\$494,736	16.0%	Income Before Depreciation	\$342,889	(\$77,714)	(\$123,400)
69,670	79,547	71,130	11.8%	Passengers	64,815	40,289	39,007
556	629	556	13.1%	Cruises	542	354	339
155	152	155	-1.9%	Days of Operation	151	124	105
				St. Louis Downtown Airport			
\$53,121	\$82,739	\$37,617	120.0%	Income Before Depreciation	(\$41,634)	\$44,288	\$29,088
886,815	886,719	889,315	-0.3%	Fuel Sales (gallons)	837,098	935,229	871,010
45,000	50,026	48,595	2.9%	Aircraft Movements	57,578	49,722	44,412
320	308	313	-1.6%	Average Based Aircraft	320	329	318
				Executive Services			
\$303,617	\$287,706	\$153,057	88.0%	Income Before Depreciation	\$375,462	\$303,999	\$584,509
				St. Louis Regional Freightway			
(\$391,117)	(\$316,627)	(\$257,871)	-22.8%	Loss Before Depreciation	(\$177,325)	(\$7,785)	N/A

Peer Performance - System													
CHARACTERISTICS AND PERFORMANCE MEASURES		st. Louis	BUFFALO	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	SAN JOSE	<sup>AVERAGE</sup>
Population of service area (in millions)	FY 16 FY 15 FY 14	1.57 1.62 1.54	0.98 0.98 1.18	1.41 1.41 1.41	2.38 2.35 2.33	2.92 2.88 2.88	1.84 1.84 1.84	1.42 1.42 1.42	1.56 1.56 1.54	1.03 1.04 1.04	2.46 2.46 2.22	1.93 1.88 1.88	1.77 1.77 1.75
Passenger Boardings (in millions)	FY 16 FY 15 FY 14	44.0 46.6 48.1	28.1 26.3 26.4	44.3 47.0 49.2	66.8 69.8 70.9	103.3 102.3 104.3	82.6 85.8 84.5	63.8 65.2 63.7	101.7 101.4 99.5	24.3 25.6 26.4	92.4 94.9 91.9	44.0 45.1 44.5	63.2 64.5 64.5
Average Weekday Passenger Boardings	FY 16 FY 15 FY 14	139,220 146,826 151,998	95,481 89,830 89,281	144,075 151,756 157,573	220,747 232,322 237,392	345,143 335,088 341,480	266,918 276,408 273,036	214,639 218,583 214,295	322,154 323,289 317,091	83,687 89,197 91,145	298,940 305,952 292,946	141,298 145,378 145,060	206,573 210,421 210,118
Average Saturday Passenger Boardings	FY 16 FY 15 FY 14	92,040 98,135 101,528	42,871 38,258 40,388	81,506 89,554 98,272	111,912 119,014 120,242	178,333 182,305 182,086	151,532 166,145 162,025	99,206 105,391 102,367	197,318 196,604 194,568	32,019 34,890 32,107	176,603 184,603 183,390	77,750 80,485 76,481	112,826 117,762 117,587
Average Sunday Passenger Boardings	FY 16 FY 15 FY 14	63,185 67,147 67,580	25,405 26,145 27,506	55,409 63,396 68,066	68,914 73,799 71,279	132,658 123,909 131,978	114,011 119,555 117,666	64,433 65,857 62,858	149,804 147,793 143,800	21,582 22,004 23,346	121,768 128,004 133,483	64,195 66,344 60,800	80,124 82,178 82,578
Vehicles in Operated in Maximum Service	FY 16 FY 15 FY 14	480 473 469	352 351 361	545 547 537	1,069 1,042 1,080	1,435 1,395 1,416	843 885 861	939 912 900	950 918 894	232 222 223	765 732 690	686 679 677	754 741 737
Farebox Recovery	FY 16 FY 15 FY 14	18.7% 21.0% 21.5%	20.1% 25.3% 29.2%	18.0% 19.8% 20.2%	14.0% 15.0% 15.7%	26.1% 25.7% 25.3%	24.6% 25.2% 27.1%	25.6% 27.2% 27.3%	29.5% 31.5% 30.3%	21.1% 21.8% 22.5%	39.0% 40.6% 41.2%	11.2% 12.4% 12.4%	22.6% 24.1% 24.8%
Subsidy per Passenger Boarding	FY 16 FY 15 FY 14	4.83 4.25 4.02	3.83 3.62 3.38	4.85 4.09 4.06	6.30 5.65 5.54	3.72 3.42 3.42	3.48 3.29 2.97	4.63 4.21 4.19	2.95 2.65 2.75	4.49 4.11 3.94	1.65 1.51 1.46	7.26 6.66 6.55	4.37 3.95 3.84

				Peer Pe	erforma	nce - I	Bus						
CHARACTERISTIC PERFORMANCE ME		ST. LOUIS	BUFFALO	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	<sup>SAN JOSE</sup>	AVERAGE
Fleet Size	FY 16 FY 15 FY 14	394 390 383	320 316 322	402 396 391	648 636 861	1,047 1,127 1,101	902 907 905	727 705 701	648 643 608	222 219 225	595 605 582	511 507 452	583 586 594
Fleet Age (average in years)	FY 16 FY 15 FY 14	7.3 7.4 8.2	9.8 9.3 8.3	8.3 7.9 9.7	4.0 4.5 4.0	5.8 6.5 8.9	4.7 4.9 4.7	7.2 7.4 7.5	9.4 9.5 11.4	6.8 8.0 8.6	6.0 6.6 6.7	10.5 9.4 10.2	7.3 7.4 8.0
Passenger Boardings (in millions)	FY 16 FY 15 FY 14	27.7 29.4 30.1	22.7 21.7 21.6	34.8 37.3 34.4	33.5 36.4 37.4	73.3 75.5 76.7	58.9 62.1 67.8	53.7 54.8 53.4	60.0 62.1 59.7	12.1 13.7 13.7	51.9 53.9 51.3	32.6 33.0 32.9	41.9 43.6 43.5
Bus Boardings as a Percent of System Boardings	FY 16 FY 15 FY 14	62.9% 63.1% 62.6%	80.8% 82.5% 81.8%	78.6% 79.4% 70.0%	50.1% 52.1% 52.7%	70.9% 73.8% 73.5%	71.3% 72.4% 80.3%	84.1% 84.0% 83.8%	59.0% 61.2% 60.0%	49.7% 53.5% 51.7%	56.1% 56.8% 55.9%	74.1% 73.2% 73.8%	67.1% 68.4% 67.8%
Operating Expense (in millions)	FY 16 FY 15 FY 14	\$  156.8 \$ 153.2 150.4	101.7 \$ 96.6 95.4	178.4 \$ 161.7 166.7	243.7 \$ 233.6 238.6	324.2 314.6 327.0	\$298.2\$ 296.5 280.8	301.4 \$ 284.3 276.8	251.2 \$ 236.8 240.9	5 79.3 \$ 77.2 77.9	154.1 \$ 147.7 138.2	244.6 \$ 240.5 238.3	212.1 203.9 202.8
Operating Expense per Revenue Mile	FY 16 FY 15 FY 14	\$ 8.49 \$ 8.32 8.13	12.05 \$ 11.46 11.22	12.92 \$ 11.61 12.59	8.86 \$ 8.54 8.91	8.82 8.69 9.19	\$ 12.13 \$ 12.27 11.71	5 14.46 \$ 14.08 14.56	12.14 \$ 11.74 12.32	5 12.98 \$ 12.82 12.98	7.83 \$ 8.03 8.23	15.57 \$ 15.57 15.88	11.48 11.19 11.43
Operating Expense per Passenger Mile	FY 16 FY 15 FY 14	\$ 1.14 \$ 1.04 0.95	1.30 \$ 1.25 1.15	1.33 \$ 1.09 1.15	1.68 \$ 1.62 1.57	0.96 0.80 0.84	\$ 1.16 \$ 1.17 0.99	5 1.31 \$ 1.24 1.16	0.91 \$ 0.83 0.84	5 1.81 \$ 1.50 1.47	0.77 \$ 0.74 0.76	1.27 \$ 1.36 1.36	1.24 1.15 1.11
Operating Expense per Passenger Boarding	FY 16 FY 15 FY 14	\$ 5.66 \$ 5.20 5.00	4.48 \$ 4.45 4.42	5.45 \$ 4.75 4.84	7.27 \$ 6.42 6.38	4.43 4.17 4.27	\$     5.06   \$ 4.77 4.14	5 5.62 \$ 5.18 5.18	4.19 \$ 3.81 4.03	6.55 \$ 5.64 5.71	2.97 \$ 2.74 2.69	7.50 \$ 7.28 7.25	5.38 4.95 3.84
Boardings per Revenue Mile	FY 16 FY 15 FY 14	1.5 1.6 1.6	2.7 2.6 2.5	2.6 3.0 2.6	1.2 1.3 1.4	2.0 2.1 2.2	2.4 2.6 2.8	2.6 2.7 2.8	2.9 3.1 3.1	2.0 2.3 2.3	2.6 2.9 3.1	2.1 2.1 2.2	2.2 2.4 2.4
Boardings per Revenue Hour	FY 16 FY 15 FY 14	20.0 21.6 22.1	28.9 27.6 27.7	27.3 32.4 30.0	15.5 16.9 18.0	26.0 27.3 28.7	28.8 30.7 33.1	33.8 35.7 36.0	32.7 35.4 35.8	21.8 24.9 24.9	28.7 32.3 32.6	24.1 25.0 26.0	26.1 28.2 28.6

Source: National Transit Database - Calculations based on NTD definitions

				F	Pee	er Pe	rfo	orma	nc	e - Li	gl	nt Rai	il							
CHARACTERISTIC: PERFORMANCE MEA		st. Louis		BUFFALO		CLEVELAND		DALLAS		DENVER		MINNEAPOLIS		PITTSBURGH	POBT	QNAJIV	SACRAMENTO	<sup>SAN DIEGO</sup>	SAN JOSE	<sup>A VERAGE</sup>
Fleet Size	FY 16 FY 15 FY 14	80 87 87		27 27 27		48 34 48		163 163 163		172 172 172		86 86 86		83 83 83		43  33  31	85 76 76	130 130 162	99 99 99	101 99 103
Fleet Age (average in years)	FY 16 FY 15 FY 14	17.3 16.3 15.3		31.9 30.9 29.9		35.0 31.0 33.0		13.9 13.0 12.0		10.7 9.7 8.7		5.5 4.5 3.5		24.6 23.6 22.6	1	6.7 8.0 7.0	21.1 19.1 18.1	12.9 11.9 14.1	14.7 13.7 12.7	18.6 17.4 17.0
Passenger Boardings (in millions)	FY 16 FY 15 FY 14	15.8 16.6 17.5		5.2 4.4 4.6		2.5 2.6 2.8		29.8 29.8 29.5		24.6 25.5 26.4		23.0 23.0 16.0		8.1 8.0 7.9	3	0.2 7.7 8.2	12.2 12.1 12.7	39.6 40.1 39.7	10.7 11.6 11.0	19.2 19.2 18.7
Rail Boardings as a Percent of System Boardings	FY 16 FY 15 FY 14	35.9% 35.7% 36.3%		18.5% 16.8% 17.6%		5.6% 5.5% 5.6%		44.6% 42.8% 41.5%		23.8% 24.9% 25.3%		27.8% 26.8% 18.9%		12.7% 12.3% 12.5%	37	.5% .2% .4%	50.1% 47.1% 48.1%	42.8% 42.2% 43.2%	24.3% 25.8% 24.6%	29.6% 28.8% 28.4%
Operating Expense (in millions)	FY 16 FY 15 FY 14	\$ 79.6 73.3 73.3	\$	23.6 22.2 22.2	\$	13.5 13.5 13.5	\$	178.4 168.2 168.2	\$	104.6 111.0 111.0	\$	66.5 64.7 64.7	\$	60.3 \$ 55.7 55.7	11	8.6 1.5 1.5	\$ 58.9 56.9 56.9	\$ 75.5 73.1 73.1	\$ 92.4 81.3 81.3	\$ 80.17 75.59 75.59
Operating Expense per Vehicle Revenue Mile	FY 16 FY 15 FY 14	\$ 12.73 11.73 11.73	\$	24.88 26.73 26.73	\$	17.44 16.03 16.03	\$	18.15 17.30 17.30	\$	9.21 10.00 10.00	\$	12.59 12.59	\$	27.78 \$ 26.08 26.08	14 14	.53 .22 .22	13.49 14.46 14.46	\$ 8.50 8.50	\$ 26.63 23.11 23.11	\$ 16.93 16.43 16.43
Operating Expense per Passenger Mile	FY 16 FY 15 FY 14	\$ 0.62 0.53 0.49	·	1.67 1.81 1.81		0.92 0.90 0.80	\$	0.73 0.68 0.68		0.50 0.61 0.51		0.66 0.67		1.97 \$ 1.79 1.57	0	.59 .54 .50	0.83 0.73	\$ 0.34 0.33 0.31	1.69 1.33 1.21	\$ 0.96 0.91 0.84
Operating Expense per Passenger Boarding	FY 16 FY 15 FY 14	\$ 5.04 4.40 4.10	\$	4.52 5.03 4.77	\$	5.49 5.19 4.71	\$	5.64 5.60	\$	4.26 4.35 3.88	\$	2.81 3.06	\$	7.42 \$ 6.92 6.69	2 2	.20 .95 .83	\$ 4.82 4.72 4.31	\$ 1.91 1.82 1.80	\$ 8.62 7.17 6.82	\$ 4.92 4.64 3.84
Boardings per Vehicle Revenue Mile	FY 16 FY 15 FY 14	2.5 2.7 2.8		5.5 5.3 5.1		3.2 3.1 3.3		3.0 3.1 3.2		2.2 2.3 2.4		4.4 4.5 4.0		3.8 3.8 3.8		4.5 4.8 4.9	2.8 3.1 3.2	4.6 4.7 4.7	3.1 3.2 3.2	3.6 3.7 3.7
Boardings per Vehicle Revenue Hour	FY 16 FY 15 FY 14	62.9 65.8 64.6		52.8 54.8 73.5		46.1 51.1 55.1		63.7 65.1 65.2		40.6 40.5 41.8		54.0 48.6 62.0		47.9 49.2 50.5	7	0.6 2.2 4.2	55.3 58.3 62.2	80.9 78.7 63.0	51.1 50.1 54.1	56.9 57.7 60.6

Source: National Transit Database - Calculations based on NTD definitions

		F	Pe	er Po	erf	orm	an	ce - I	De	emano	d Res	ро	nse						
CHARACTERISTI PERFORMANCE M		<sup>ST.</sup> LOUIS		BUFFALO		CLEVELAND		DALLAS		DENVER	MINNEAPOLIS	,	PITTSBURGH	PORTLAND	SACRAMENTO	2	SAN DIEGO	<sup>SAN JOSE</sup>	AVERAGE
Fleet Size	FY 16 FY 15 FY 14	121 118 116		74 74 74		166 159 158		115 118 165		416 404 450	- -		362 346 346	268 219 268	- - -		200 202 146	227 242 244	217 209 219
Fleet Age (average in years)	FY 16 FY 15 FY 14	5.5 4.5 5.8		5.7 5.1 4.1		4.2 4.3 4.9		3.7 2.8 1.8		3.7 5.0 4.5	- -		5.8 4.5 5.6	4.3 5.6 3.7	-		4.4 6.0 4.1	4.4 3.7 2.9	4.6 4.6 4.2
Passenger Boardings (in millions)	FY 16 FY 15 FY 14	0.57 0.58 0.58		0.19 0.18 0.16		0.63 0.70 0.75		0.33 0.40 0.47		1.19 1.23 1.27	-		1.53 0.79 1.59	0.93 0.92 0.93	-		0.63 0.59 0.55	0.65 0.72 0.73	0.74 0.68 0.78
Demand-Response Boardings as a Percent of System Boardings	FY 16 FY 15 FY 14	1.3% 1.2% 1.2%		0.7% 0.7% 0.6%		1.4% 1.5% 1.5%		0.5% 0.6% 0.7%		1.2% 1.2% 1.2%	-		2.4% 1.2% 2.5%	0.9% 0.9% 0.9%	-		0.7% 0.6% 0.6%	1.5% 1.6% 1.6%	1.2% 1.1% 1.2%
Operating Expense (in millions)	FY 16 FY 15 FY 14	\$ 25.3 24.7 21.9	\$	9.3 8.3 7.9	\$	33.6 32.4 29.9	\$	13.7 23.7 21.0	\$	45.4 48.1 46.9	-	\$	35.0 36.3 36.3	\$ 33.4 32.8 32.2	- - -	\$	19.0 15.5 14.5	\$ 23.0 20.0 22.0	26.4 26.8 25.8
Operating Expense per Revenue Mile	FY 16 FY 15 FY 14	\$ 4.74 4.57 4.64	\$	5.57 5.20 5.40	\$	6.28 6.04 6.24	\$	6.87 6.97 8.07	\$	4.13 4.18 4.59	-	\$	3.68 3.89 3.75	\$ 5.25 5.15 5.01	-	\$	4.11 4.21 4.25	\$ 4.66 3.54 3.23	5.03 4.86 5.02
Operating Expense per Passenger Mile	FY 16 FY 15 FY 14	\$ 4.54 4.26 4.29	\$	5.30 4.85 4.86	\$	6.72 5.35 4.45	\$	3.36 3.34 3.81	\$	4.32 4.39 4.64	-	\$	2.92 3.07 2.91	\$ 3.90 3.74 3.63	-	\$	3.02 2.99 2.94	\$ 3.49 3.10 2.47	4.17 3.90 3.78
Operating Expense per Passenger Boarding	FY 16 FY 15 FY 14	 44.59 42.28 42.53	\$	49.58 48.96 50.63	\$	52.97 45.64 43.07	\$	40.76 41.73 50.56	\$	38.26 37.07 37.85	- -	\$	22.92 23.89 22.74	\$ 36.04 35.25 35.33	-	\$	30.13 29.41 28.38	\$ 35.28 29.11 27.47	38.95 37.04 3.84
Boardings per Revenue Mile	FY 16 FY 15 FY 14	0.1 0.1 0.1		0.1 0.1 0.1		0.1 0.1 0.1		0.2 0.2 0.2		0.1 0.1 0.1	-		0.2 0.2 0.2	0.2 0.1 0.1	-		0.1 0.1 0.1	0.1 0.1 0.1	0.1 0.1 0.1
Boardings per Revenue Hour * Minneapolis and Sacramen	FY 16 FY 15 FY 14	1.9 1.9 1.9		1.9 1.8 1.9		1.9 2.0 2.0		2.1 2.1 1.8		1.7 1.8 1.8			2.3 2.4 2.6	2.0 2.0 2.0	-		2.5 2.6 2.7	2.6 2.6 2.6	2.1 2.1 2.1

\* Minneapolis and Sacramento are not included in the Average Source: National Transit Database - Calculations based on NTD definitions

## Average Weekday Ridership

	N	letroBus		N	letroLink		C	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	76,760	79,050	-2.9%	43,900	46,010	-4.6%	1,920	1,880	2.1%	122,580	126,940	-3.4%
2nd Qtr YTD	74,840	77,850	-3.9%	41,640	43,700	-4.7%	1,810	1,870	-3.2%	118,290	123,420	-4.2%
3rd Qtr YTD		75,380			42,070			1,870			119,320	
Full year		74,860			42,570			1,880			119,310	
July	73,050	74,070	-1.4%	41,330	44,260	-6.6%	1,840	1,800	2.2%	116,220	120,130	-3.3%
August	76,430	79,600	-4.0%	43,770	45,700	-4.2%	1,960	1,910	2.6%	122,160	127,210	-4.0%
September	80,800	83,470	-3.2%	46,600	48,060	-3.0%	1,960	1,930	1.6%	129,360	133,460	-3.1%
October	79,390	80,900	-1.9%	41,680	43,420	-4.0%	1,800	1,970	-8.6%	122,870	126,290	-2.7%
November	71,290	77,530	-8.0%	39,230	41,700	-5.9%	1,670	1,850	-9.7%	112,190	121,080	-7.3%
December	68,090	71,510	-4.8%	37,250	39,050	-4.6%	1,650	1,770	-6.8%	106,990	112,330	-4.8%
January		67,880			37,330			1,800			107,010	
February		73,290			39,540			1,900			114,730	
March		70,160			39,550			1,880			111,590	
April		73,760			44,290			1,950			120,000	
Мау		73,510			44,070			1,860			119,440	
June		72,690			43,860			1,900			118,450	

# Passenger Boardings

		MetroBus		I	MetroLink		(	Call-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	6,136,800	6,354,800	-3.4%	3,518,500	3,706,700	-5.0%	141,000	139,100	1.4%	9,796,300	10,200,600	-4.0%
2nd Qtr YTD	11,908,400	12,307,900	-3.2%	6,636,800	6,967,100	-4.7%	271,200	277,800	-2.4%	18,816,400	19,552,800	-3.8%
3rd Qtr YTD		17,769,900			10,012,000			413,700			28,195,600	
Full year		23,667,300			13,550,500			553,500			37,771,300	
July	1,953,600	1,983,400	-1.5%	1,147,200	1,198,200	-4.3%	45,600	43,800	4.1%	3,146,400	3,225,400	-2.4%
August	2,140,000	2,214,600	-3.4%	1,202,400	1,272,900	-5.5%	50,000	48,900	2.2%	3,392,400	3,536,400	-4.1%
September	2,043,200	2,156,800	-5.3%	1,168,900	1,235,600	-5.4%	45,400	46,400	-2.2%	3,257,500	3,438,800	-5.3%
October	2,164,500	2,152,400	0.6%	1,144,000	1,178,300	-2.9%	46,500	48,900	-4.9%	3,355,000	3,379,600	-0.7%
November	1,834,800	1,974,400	-7.1%	1,009,000	1,077,700	-6.4%	42,000	45,800	-8.3%	2,885,800	3,097,900	-6.8%
December	1,772,300	1,826,300	-3.0%	965,300	1,004,400	-3.9%	41,700	44,000	-5.2%	2,779,300	2,874,700	-3.3%
January		1,805,600			997,000			46,200			2,848,800	
February		1,764,700			968,300			42,600			2,775,600	
March		1,891,700			1,079,600			47,100			3,018,400	
April		1,907,400			1,158,300			46,400			3,112,100	
Мау		2,022,300			1,209,000			47,800			3,279,100	
June		1,967,700			1,171,200			45,600			3,184,500	

Boardings are rounded to the nearest hundred

# Passengers by Jurisdiction

			Met	roBus					Metro	oLink		
	Γ	Aissouri		St	. Clair			Missouri			St. Clair	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	5,413,600	5,601,700	-3.4%	723,200	753,200	-4.0%	2,844,300	3,032,800	-6.2%	674,100	673,900	0.0%
2nd Qtr YTD	10,582,900	10,938,900	-3.3%	1,325,500	1,369,300	-3.2%	5,370,500	5,695,300	-5.7%	1,266,200	1,271,900	-0.4%
3rd Qtr YTD		15,850,400			1,919,800			8,164,600			1,847,600	
Full year		21,022,400			2,645,200			11,027,300			2,523,400	
July	1,729,900	1,739,200	-0.5%	223,700	244,200	-8.4%	930,200	980,300	-5.1%	217,000	217,900	-0.4%
August	1,888,900	1,961,500	-3.7%	251,100	253,200	-0.8%	972,600	1,043,100	-6.8%	229,800	229,800	0.0%
September	1,794,800	1,901,000	-5.6%	248,400	255,800	-2.9%	941,500	1,009,400	-6.7%	227,300	226,200	0.5%
October	1,942,900	1,928,400	0.8%	221,600	224,100	-1.1%	927,800	963,400	-3.7%	216,300	214,900	0.7%
November	1,641,600	1,770,000	-7.3%	193,200	204,400	-5.5%	816,600	879,800	-7.2%	192,400	198,000	-2.8%
December	1,584,800	1,638,800	-3.3%	187,500	187,600	-0.1%	781,800	819,300	-4.6%	183,400	185,100	-0.9%
January		1,625,900			179,700			811,000			186,100	
February		1,588,700			176,000			786,500			181,800	
March		1,696,900			194,800			871,800			207,800	
April		1,687,900			219,400			938,500			219,700	
Мау		1,770,200			252,200			977,000			232,100	
June		1,713,900			253,800			947,200			224,000	

## Passenger Revenue

	I	MetroBus		N	letroLink		Cal	I-A-Ride *			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	\$6,287,758	\$6,867,848	-8.4%	\$3,676,852	\$3,988,265	-7.8%	\$797,830	\$658,057	21.2%	\$10,762,440	\$11,514,170	-6.5%
2nd Qtr YTD	\$12,368,430	\$12,987,577	-4.8%	\$6,963,889	\$7,335,963	-5.1%	\$1,362,818	\$1,486,775	-8.3%	\$20,695,137	\$21,810,314	-5.1%
3rd Qtr YTD		\$18,688,030			\$10,517,945			\$1,905,353			\$31,111,327	
Full year		\$24,947,721			\$14,208,424			\$2,677,553			\$41,833,698	

1st Qtr	\$6,287,758 \$6,867,848 -8.4%	\$3,676,852 \$3,988,265 -7.8%	\$797,830 \$658,057 21.2%	\$10,762,440 \$11,514,170 -6.5%
2nd Qtr	\$6,080,673 \$6,119,729 -0.6%	\$3,287,036 \$3,347,698 -1.8%	\$564,988 \$828,718 -31.8%	\$9,932,697 \$10,296,144 -3.5%
3rd Qtr	\$5,700,453	\$3,181,982	\$418,577	\$9,301,013
4th Qtr	\$6,259,692	\$3,690,479	\$772,200	\$10,722,371

\* Call-A-Ride passenger revenue does not include Medicaid and Department of Mental Health contractual subsidies.

### **Revenue Miles**

	Γ	MetroBus		Ν	letroLink		C	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	4,689,786	4,699,967	-0.2%	763,174	785,913	-2.9%	1,377,117	1,325,315	3.9%	6,830,078	6,811,195	0.3%
2nd Qtr YTD	9,337,501	9,334,845	0.0%	1,524,594	1,567,716	-2.8%	2,673,478	2,634,892	1.5%	13,535,574	13,537,453	0.0%
3rd Qtr YTD		13,918,214			2,339,115			3,927,507			20,184,836	
Full year		18,641,250			3,105,288			5,210,401			26,956,939	
July	1,569,564	1,557,395	0.8%	263,917	262,438	0.6%	435,921	419,136	4.0%	2,269,402	2,238,969	1.4%
August	1,622,408	1,616,680	0.4%	262,891	268,321	-2.0%	477,931	464,541	2.9%	2,363,229	2,349,542	0.6%
September	1,497,815	1,525,892	-1.8%	236,367	255,154	-7.4%	463,265	441,638	4.9%	2,197,447	2,222,684	-1.1%
October	1,597,793	1,579,218	1.2%	256,655	266,324	-3.6%	458,598	465,637	-1.5%	2,313,046	2,311,178	0.1%
November	1,516,241	1,522,399	-0.4%	251,181	256,753	-2.2%	417,866	434,282	-3.8%	2,185,288	2,213,434	-1.3%
December	1,533,681	1,533,261	0.0%	253,584	258,726	-2.0%	419,897	409,658	2.5%	2,207,162	2,201,645	0.3%
January		1,572,132			266,294			439,290			2,277,716	
February		1,428,010			238,821			403,518			2,070,350	
March		1,583,226			266,284			449,807			2,299,317	
April		1,530,513			255,704			433,926			2,220,143	
Мау		1,592,553			259,419			444,614			2,296,586	
June		1,599,969			251,051			404,354			2,255,374	

## **Total Miles**

	Ν	/letroBus		N	letroLink		С	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	5,414,404	5,412,301	0.0%	771,586	792,291	-2.6%	1,465,519	1,401,619	4.6%	7,651,509	7,606,212	0.6%
2nd Qtr YTD	10,748,071	10,726,436	0.2%	1,541,672	1,579,042	-2.4%	2,867,598	2,795,094	2.6%	15,157,341	15,100,571	0.4%
3rd Qtr YTD		15,989,207			2,356,337			4,163,424			22,508,968	
Full year		21,399,139			3,128,763			5,571,795			30,099,698	
July	1,809,516	1,791,846	1.0%	266,858	264,728	0.8%	470,144	443,204	6.1%	2,546,517	2,499,778	1.9%
August	1,874,602	1,861,334	0.7%	265,748	270,374	-1.7%	507,731	491,034	3.4%	2,648,080	2,622,742	1.0%
September	1,730,286	1,759,122	-1.6%	238,981	257,189	-7.1%	487,645	467,381	4.3%	2,456,912	2,483,692	-1.1%
October	1,835,518	1,810,570	1.4%	259,609	268,410	-3.3%	500,973	493,595	1.5%	2,596,100	2,572,574	0.9%
November	1,740,497	1,745,237	-0.3%	254,168	258,716	-1.8%	453,843	465,035	-2.4%	2,448,508	2,468,988	-0.8%
December	1,757,652	1,758,328	0.0%	256,310	259,624	-1.3%	447,263	434,845	2.9%	2,461,225	2,452,797	0.3%
January		1,805,092			268,328			466,106			2,539,526	
February		1,639,763			240,649			426,138			2,306,550	
March		1,817,917			268,318			476,086			2,562,321	
April		1,766,392			257,667			475,000			2,499,059	
Мау		1,842,526			261,584			487,757			2,591,866	
June		1,801,015			253,176			445,614			2,499,804	

## **Revenue Hours**

	Ν	letroBus		N	letroLink		C	all-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	354,475	356,825	-0.7%	32,480	33,459	-2.9%	75,015	73,266	2.4%	461,970	463,551	-0.3%
2nd Qtr YTD	685,099	703,826	-2.7%	65,000	66,785	-2.7%	146,961	146,610	0.2%	897,060	917,220	-2.2%
3rd Qtr YTD		1,045,725			99,612			217,805			1,363,143	
Full year		1,400,372			132,381			290,331			1,823,084	
July	118,487	118,415	0.1%	11,269	11,186	0.7%	24,416	23,225	5.1%	154,173	152,827	0.9%
August	122,757	122,460	0.2%	11,150	11,404	-2.2%	26,461	25,655	3.1%	160,368	159,518	0.5%
September	113,230	115,950	-2.3%	10,061	10,869	-7.4%	24,138	24,386	-1.0%	147,430	151,206	-2.5%
October	118,933	118,433	0.4%	10,887	11,330	-3.9%	25,157	25,919	-2.9%	154,977	155,682	-0.5%
November	110,606	114,155	-3.1%	10,696	10,930	-2.1%	23,570	24,265	-2.9%	144,872	149,350	-3.0%
December	101,085	114,412	-11.6%	10,937	11,066	-1.2%	23,219	23,160	0.3%	135,241	148,638	-9.0%
January		117,241			11,329			24,137			152,707	
February		106,574			10,171			21,894			138,639	
March		118,085			11,328			25,164			154,577	
April		115,900			10,896			23,901			150,697	
Мау		120,659			11,105			24,948			156,711	
June		118,089			10,768			23,677			152,534	

## **Total Hours**

	Ν	letroBus		N	letroLink		(	Call-A-Ride			System	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	382,120	384,141	-0.5%	33,038	33,966	-2.7%	80,993	78,744	2.9%	496,150	496,851	-0.1%
2nd Qtr YTD	755,657	758,361	-0.4%	66,131	67,521	-2.1%	160,355	157,636	1.7%	982,143	983,518	-0.1%
3rd Qtr YTD		1,127,411			100,837			233,996			1,462,243	
Full year		1,509,796			134,102			315,199			1,959,097	
July	127,746	127,360	0.3%	11,463	11,360	0.9%	26,774	24,909	7.5%	165,983	163,628	1.4%
August	132,374	131,928	0.3%	11,341	11,574	-2.0%	28,466	27,649	3.0%	172,180	171,151	0.6%
September	122,000	124,854	-2.3%	10,234	11,032	-7.2%	25,754	26,186	-1.6%	157,988	162,072	-2.5%
October	128,405	127,701	0.6%	11,082	11,234	-1.4%	28,033	27,778	0.9%	167,520	166,713	0.5%
November	121,860	123,084	-1.0%	10,890	11,092	-1.8%	26,131	26,280	-0.6%	158,881	160,456	-1.0%
December	123,272	123,434	-0.1%	11,121	11,230	-1.0%	25,198	24,834	1.5%	159,591	159,497	0.1%
January		126,558			11,497			25,956			164,011	
February		115,035			10,322			23,419			148,777	
March		127,456			11,496			26,985			165,938	
April		124,994			11,058			26,748			162,800	
Мау		130,124			11,277			27,909			169,309	
June		127,268			10,930			26,546			164,744	

## **Operating Expense by Mode**

	N	letroBus		MetroLink		Call-A-Ride			System			
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	\$45,281,152	\$42,391,453	6.8%	\$19,351,726	\$20,257,939	-4.5%	\$6,885,19	\$6,619,848	4.0%	\$71,518,073	\$69,269,240	3.2%
2nd Qtr YTD	\$89,450,622	\$85,137,390	5.1%	\$39,266,600	\$39,899,685	-1.6%	\$13,622,73 <sup>-</sup>	\$13,451,884	1.3%	\$142,339,953	\$138,488,959	2.8%
3rd Qtr YTD		\$129,475,661			\$56,722,297			\$20,331,869			\$206,529,827	
Full year		\$170,676,996			\$80,033,495			\$27,208,996			\$277,919,487	

1st Qtr	\$45,281,152	\$42,391,453	6.8%	\$19,351,726	\$20,257,939	-4.5%	\$6,885	195	\$6,619,848	4.0%	\$71,518,073	\$69,269,240	3.2%
2nd Qtr	\$44,169,470	\$42,745,937	3.3%	\$19,914,874	\$19,641,746	1.4%	\$6,737	536	\$6,832,036	-1.4%	\$70,821,880	\$69,219,719	2.3%
3rd Qtr		\$44,338,271			\$16,822,612				\$6,879,985			\$68,040,868	
4th Qtr		\$41,201,335			\$23,311,198				\$6,877,127			\$71,389,660	

## **Unscheduled Absenteeism**

		Operators		Ma	aintenance	•	Fac	ility Suppo	ort		Total	
Period	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change	FY 2019	FY 2018	Change
1st Qtr YTD	3.5%	4.1%	-0.5%	2.4%	2.4%	-0.1%	1.2%	2.3%	-1.1%	3.1%	3.6%	-0.5%
2nd Qtr YTD	3.7%	3.8%	-0.1%	2.6%	2.7%	-0.1%	1.5%	2.2%	-0.7%	3.3%	3.4%	-0.1%
3rd Qtr YTD		3.6%			2.3%			2.0%			3.2%	
Full year		3.5%			2.3%			1.8%			3.1%	
July	3.5%	5.3%	-1.8%	1.9%	2.0%	-0.1%	1.2%	2.2%	-1.1%	3.0%	4.4%	-1.4%
August	3.4%	3.4%	0.0%	2.5%	2.5%	0.0%	1.0%	2.5%	-1.4%	3.0%	3.2%	-0.1%
September	3.8%	3.5%	0.2%	2.8%	2.9%	-0.1%	1.4%	2.2%	-0.8%	3.4%	3.3%	0.1%
October	3.8%	3.9%	-0.1%	3.2%	3.2%	0.0%	0.9%	2.8%	-1.9%	3.4%	3.6%	-0.3%
November	3.8%	3.7%	0.0%	3.1%	2.4%	0.7%	1.9%	2.2%	-0.3%	3.5%	3.4%	0.1%
December	3.9%	3.1%	0.9%	2.0%	3.4%	-1.4%	2.5%	1.2%	1.3%	3.5%	2.9%	0.6%
January		2.9%			1.8%			2.0%			2.6%	
February		3.3%			1.3%			2.1%			2.9%	
March		3.2%			1.6%			0.6%			2.6%	
April		3.1%			2.2%			1.4%			2.8%	
Мау		3.4%			2.7%			1.4%			3.1%	
June		3.4%			1.9%			1.2%			2.9%	

# **Gateway Arch**

	Income Before Depreciation and Transfers				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	\$1,360,112	\$510,910	166.2%		
2nd Qtr YTD	\$1,417,808	\$398,392	255.9%		
3rd Qtr YTD		\$73,652			
Full Year		\$1,134,366			

	Т	Tram Ridership				
Month	FY 2019	FY 2018	Change			
July	152,640	105,926	44.1%			
August	117,330	103,844	13.0%			
September	67,971	59,166	14.9%			
October	65,668	58,015	13.2%			
November	48,338	44,740	8.0%			
December	17,356	38,006	-54.3%			
January		19,270				
February		27,595				
March		76,902				
April		62,728				
Мау		82,074				
June		121,310				

	Tram Ridership					
Quarter	FY 2019	FY 2018	Change			
1st Qtr YTD	337,941	268,936	25.7%			
2nd Qtr YTD	469,303	409,697	14.5%			
3rd Qtr YTD		533,464				
Full Year		799,576				

## **Riverfront Attractions**

	Riverboat Passengers					
Month	FY 2019	FY 2018	Change			
July	33,008	29,632	11.4%			
August	20,684	19,641	5.3%			
September	14,048	10,885	29.1%			
October	7,798	8,521	-8.5%			
November	3,085	2,193	40.7%			
December	924	258	258.1%			
January		-				
February		-				
March		5,419				
April		7,462				
Мау		13,863				
June		21,714				

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	67,740	60,158	12.6%
2nd Qtr YTD	79,547	71,130	11.8%
3rd Qtr YTD	79,547	76,549	
Full Year	79,547	119,588	

	Income (Loss) Before Depreciation				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	\$689,012	\$579,813	18.8%		
2nd Qtr YTD	\$574,052	\$494,736	16.0%		
3rd Qtr YTD		\$185,369			
Full Year		\$446,690			

	Riverboat Cruises				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	516	444	16.2%		
2nd Qtr YTD	629	556	13.1%		
3rd Qtr YTD		611			
Full Year		1,019			

	Riverboat Days of Operation				
Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	90	92	-2.2%		
2nd Qtr YTD	152	155	-1.9%		
3rd Qtr YTD		182			
Full Year		273			

# St. Louis Downtown Airport

	Fue	el Sales in Gallor	าร
Month	FY 2019	FY 2018	Change
July	159,005	156,971	1.3%
August	167,513	170,223	-1.6%
September	169,339	138,777	22.0%
October	152,810	156,593	-2.4%
November	122,316	133,282	-8.2%
December	115,736	133,469	-13.3%
January		133,453	
February		93,399	
March		166,453	
April		147,524	
Мау		136,585	
June		171,795	

Quarter	FY 2019	FY 2018	Change		
1st Qtr YTD	495,857	465,971	6.4%		
2nd Qtr YTD	886,719	889,315	-0.3%		
3rd Qtr YTD		1,282,620			
Full Year		1,738,524			

	Income (Loss) Before Depreciation									
Quarter	FY 2019	FY 2018	Change							
1st Qtr YTD	\$3,323	\$36,109	-90.8%							
2nd Qtr YTD	\$82,739	\$37,617	120.0%							
3rd Qtr YTD		\$89,855								
Full year		\$107,893								

	Aircraft Movements										
Quarter	FY 2019	FY 2018	Change								
1st Qtr YTD	24,381	26,051	-6.4%								
2nd Qtr YTD	50,026	48,595	2.9%								
3rd Qtr YTD		67,770									
Full Year		94,034									

	Average Based Aircraft										
Quarter	FY 2019	FY 2018	Change								
1st Qtr YTD	305	315	-3.4%								
2nd Qtr YTD	308	313	-1.6%								
3rd Qtr YTD		313									
Full Year		312									

# St. Louis Regional Freightway

### Net (Loss)

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	(\$184,786)	(\$172,314)	-7.2%
2nd Qtr YTD	(\$316,627)	(\$257,871)	-22.8%
3rd Qtr YTD		(\$457,593)	
Full Year		(\$778,786)	

Quarter	FY 2019	FY 2018	Change
1st Qtr	(\$184,786)	(\$172,314)	-7.2%
2nd Qtr	(\$131,841)	(\$85,557)	-54.1%
3rd Qtr		(\$199,721)	
4th Qtr		(\$321,192)	

### **Executive Services**

### Income (Loss) Before Depreciation

Quarter	FY 2019	FY 2018	Change
1st Qtr YTD	\$366,768	\$232,826	57.5%
2nd Qtr YTD	\$287,706	\$153,057	88.0%
3rd Qtr YTD		\$136,938	
Full Year		\$322,860	

Quarter	FY 2019	FY 2018	Change
1st Qtr	\$366,768	\$232,826	57.5%
2nd Qtr	(\$79,062)	(\$79,769)	0.9%
3rd Qtr		(\$16,119)	
4th Qtr		\$185,922	

### Definitions

### Transit

#### **Customer complaint**

Passenger or general public dissatisfaction expressed to Customer Service by phone call, letter or email for which there is no immediate, satisfactory explanation; includes operator behavior, service, equipment maintenance or suitability, or other concerns. System customer complaints have been restated to include complaints not specifically related to an operating facility.

#### Expense

Excludes depreciation, amortization, debt expense and the 2% sheltered workshop pass-through. Allocations by mode are based on a management-developed model. (See also "Operating Expense.")

#### Failure

Metro Call A Ride: Revenue service interruption whereby a vehicle is unable to complete the assigned run and must be removed from service because of a mechanical, wheelchair lift, or other equipment failure. Road hazard tire failures, vandalism, accidents, and other failures not related to maintenance of vehicles are not reported.

MetroLink: Revenue service interruption whereby a train is delayed by five minutes or more or removed from service for mechanical reasons.

#### **Farebox recovery**

Passenger revenue as a percent of operating expense.

#### Fleet size

Number of revenue vehicles at the end of the reporting period.

#### **On-time performance**

<u>MetroBus and MetroLink</u>: A trip is considered "on-time" if the vehicle departs within the time frame of 59 seconds before schedule or arrives within 4:59 minutes after schedule.

<u>Metro Call-A-Ride</u>: Appointments are made giving the passenger an estimated arrival time. A trip is considered on-time if arrival for the appointment is within 20 minutes before or after the appointment time.

#### **Operating expense**

Expense less leases and rentals, which is a National Transit Database definition. Allocations by mode are based on National Transit Database instructions which are different than the management-developed cost allocation model. (See also "Expense.")

#### Passenger boardings

Includes original revenue vehicle boardings and all transfers based on bus farebox counts, MetroLink ridership modeling using Automatic Passenger Counter (APC) technology, and actual Call-A-Ride passengers.

### Transit

#### Passenger injury

Physical harm or alleged physical harm to a passenger or bystander involved in an Agency accident. One vehicle accident may result in multiple injuries.

#### **Revenue hours**

Time that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

#### **Revenue miles**

Distance that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

#### **Revenue recovery**

Passenger revenue, Transit Management Association revenue, and paratransit contractual revenue as a percent of expense.

#### Ridership

Total passenger boardings.

#### Roadcall

MetroBus revenue service interruption whereby the vehicle is delayed because of mechanical, tire, farebox, wheelchair life or other equipment failure. A delay is not counted as a roadcall unless the delay is five minutes or more.

#### Subsidy

Subsidy as reported on "System Profile" - Expense less operating revenue except federal, state and local assistance. Subsidy as reported on "Peer Performance - System" - Operating expense less passenger revenue.

#### **Total hours**

Revenue hours plus deadhead hours (e.g., from the facility to the start of a revenue trip).

#### **Total miles**

Revenue miles plus deadhead miles (e.g., from the facility to the start of a revenue trip).

#### **Unscheduled absenteeism**

Operator, mechanic and facility support sick time and unauthorized leave as a percent of current staffing, excluding overtime.

#### Vehicle accident

Incident in which an Agency vehicle makes physical contact with another vehicle, a fixed object or a person. It also includes derailments or leaving the road.

#### Vehicle miles

For MetroBus and Call-A-Ride, total miles and vehicle miles are the same. For MetroLink, total mileage for each car of a two-car train is included.

### **Non-Transit**

#### Aircraft movement

Takeoff or landing recorded by the tower. Movements when the tower is closed are not included.

#### Airport fuel sales (gallons)

Number of gallons of aviation fuel delivered to the fixed base operators.

#### Arch tram ridership

Number of adult and child tickets sold.

#### **Based aircraft**

Average number of aircraft stored in owned or leased hangers or outside ramps. Quarterly, the amount represents the average of the monthend counts.

#### **Riverfront Attractions**

Includes the Gateway Arch Riverboats and bike rentals, operated by Metro, and a heliport owned by Metro but operated under contract by another party.



One Metropolitan Square 211 North Broadway, Suite 700 St. Louis, MO 63102-2759

314.982.1400 Finance@BiStateDev.org Open Session Item 15

## Memorandum



#### To: Audit, Finance and Administration Committee

- From: Gregory A. Smith Vice President Purchasing, Materials Management and Supplier Diversity
- **Date:** March 6, 2019

#### Subject: Quarterly Procurement Activity Report Second Quarter Fiscal Year 2019

BSD Board Policy Chapter 50 Section 010 Paragraph N.3 requires that we provide quarterly reports to the Board relating to procurement activities, which exceed \$100,000, including contract modifications and award of options. The report format that has been used the past several years includes the key sections that are explained below.

#### Section 1 – Non-Competitive Procurement Trend

Federal regulations and Board Policy require that all procurements be conducted in a manner which fosters full and open competition. In certain instances however, competition is not feasible or practical. This section of the report summarizes the trend and relationship of non-competitive spend to total spend. All individual non-competitive contract awards exceeding \$100,000 are presented to the Board of Commissioners for approval prior to award. Other non-competitive expenditures must be approved by the appropriate Division Vice President, the Vice President of Procurement, and the President and CEO prior to award.

#### Section 2 – Procurement Contract Awards

This report lists all major (>\$100,000) contract awards during the reporting period and the relevant contract information for each. Information in this report is now listed in descending contract dollar value as requested previously by the Committee.

#### **Section 3 – Contract Modifications**

This report lists all contract modification actions executed during the period where the total revised contract amount exceeds \$100,000. Contract modifications include changes to contract scope, exercise of options and extensions, or other actions effecting the contract term. Information in this report is listed in descending contract dollar value as requested previously by the Committee.

#### **Section 4 – Davis Bacon Act Projects**

The Davis Bacon Act requires that all construction contracts financed with Federal assistance contain provisions requiring that all laborers and mechanics employed by the contractors or subcontractors to work on the project must be paid wages not less than those established for the area by the Secretary of Labor. The contractors listed in this section submit weekly "certified payrolls" to BSD, which we monitor in accordance with the regulatory requirements.

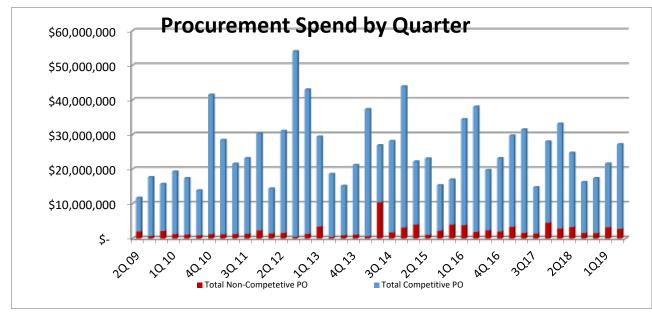
#### **Section 5 – Procurement Card Administration**

BSD's Procurement Department administers a Procurement Card Program, which provides a means for cardholders to procure low-dollar goods and services independently. This program reduces the administrative burden of processing Purchase Orders and Check Requests for small dollar purchases (typically less than \$2500). The report included in this section details the overall volume of transactions and information related to procedural violations and administrative actions on those violations.

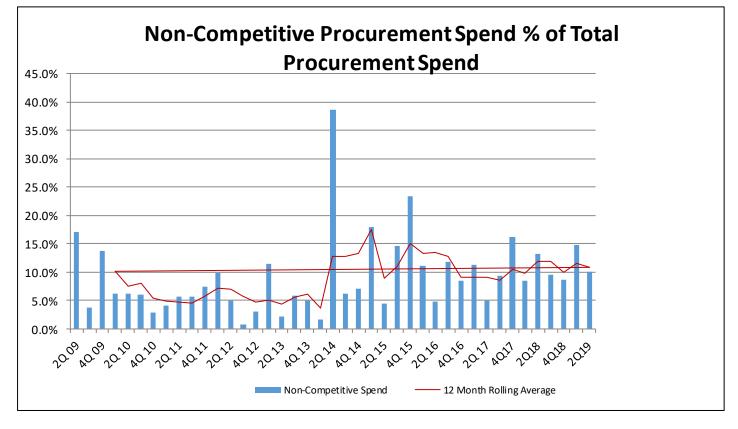
Please feel free to contact me with any suggestions, questions, or information requests that you may have.

#### Procurement Activity Report Non-Competitive Procurement Trend Second Quarter FY2019

Second Quarter 2019 Non-Competitive Procurements totaled \$2,749,639 or 10.1% of total Purchase Order Commitment volume of \$27,175,396.



Rolling last 12 months Non-Competitive Procurements totaled \$7,444,242 or 11.3% of total Purchase Order Commitment volume of \$82,349,503.



#### NEW CONTRACT AWARDS EXCEEDING \$100,000 JULY1, 2018 - DECEMBER 31, 2018

<u>Number</u>	<u>Rev</u>	<u>Description</u>	Туре	Order Date	Supplier	<u>Amount</u>	<u>Buyer</u>	<u>Closure Status</u>	DBE Goal
		Sole Source-Scheidt & Bachmann-Fare Collection Software Support- Five Year Contract, Period of							
60589	0	Performance August 1, 2018 - July 31, 2023	Contract Purchase Agreement	7/17/18	SCHEIDT & BACHMANN USA, INC	\$ 1,648,000.00	Johnson, Theresa	Open	0
	Ū	19-SB-105412-MD Switch Replacement/Upgrade, Base		.,,		<i>\(\)</i>		open	Ŭ
		Year 1 Period of Performance September, 2018 to							
61286	0	September, 2019	Standard Purchase Order	9/20/18	WORLD WIDE TECHNOLOGY HOLDING, LLC	\$ 1,223,817.00	Dillard, Marian Denise	Open	0
		Arch Transportation System Tram Mechanics and							
61379	0	Materials; FY19 - July 2018 through June, 2019	Standard Purchase Order	9/28/18	NATIONAL PARK SERVICE	\$ 1,135,590.00	Dillard, Marian Denise	Open	0
01373	0	19-SB-105376-CB MO Ground Maintenance &		5,26,10		<i>v</i> 1,100,000.00		open	0
		Landscaping Services, Three Base Years and Two							
		Option Years, Period of Performance Oct. 15, 2018 -							
61538	2	Oct. 14, 2021	Contract Purchase Agreement	10/10/18	BLUEGRASS LAWNCARE OF ST. LOUIS, LLC	\$ 861,315.00	Bonds, Charcita M	Open	7%
		18-SB-105065-CB IL Ground Maintenance & Landscaping Services, Three Base Years and Two							
		Option Years, Period of Performance Nov. 1, 2018 -							
61873	0	Oct. 31, 2021	Contract Purchase Agreement	11/1/18	IDEAL LANDSCAPE GROUP	\$ 494,193.00	Bonds, Charcita M	Open	7%
		18-RFP-105106-DGR Skinker Bridge Rehabilitation							
62407	0	Design, Two Base Years, Period of Performance	Contract Durch and American	11/20/10		¢ 404.076.26	Demonstration Devide Comment	0	4.40/
62197	0	December, 2018 through December, 2020 18-RFP-105082-DR - Vision Insurance Services - Period	Contract Purchase Agreement	11/29/18	STV INCORPORATED	\$ 491,076.36	Ramsay, David George	Open	14%
		of Performance: Three Base Years and Two Option							
		Years Period of Performance January 1, 2019 -							
62285	2	December 3, 2022	Contract Purchase Agreement	12/6/18	EYEMED VISION CARE	\$ 422,194.37	Rowey, Deborah M	Open	0
		18-RFP-105058-CG Independent Audit Services, Three							
		Base Years and Two Option Years, Period of							
61621	0	Performance December 16, 2018 - December 15, 2023	Contract Purchase Agreement	10/16/18	RUBIN BROWN LLP	\$ 387,615.00	Gates, Carol Renee	Open	10%
64 40 <b>-</b>		Chassis, Freightliner 114SD/2019				<b>.</b>			00/
61437	0		Standard Purchase Order	10/3/18	CTEC HOLDING CO LLC	\$ 383,562.00	Howard, Bryan L	Open	0%
		Sole Source Transit Master Annual Maintenance							
61209	0	Agreement 07 01 18 - 06 30 19	Contract Purchase Agreement	9/12/18	TRAPEZE SOFTWARE GROUP	\$ 352,217.00	Johnson, Theresa	Open	0
		18-SB-105089-CB Feeder Wire Rehabilitation &	5						
		Substation Watrproofing at MO-05, Period of							
60646	0	Performance July 24, 2018 - December 7, 2018	Standard Purchase Order	7/23/18	WISSEHR ELECTRIC, INC	\$ 318,880.00	Bonds, Charcita M	Open	15%
		18-RFP-104933-DR Gateway Arch Public Relations / Communication Agency Services - Period of							
60412		Performance October 24, 2018 - October 23, 2023	Contract Purchase Agreement	7/10/18	COMMON GROUND PUBLIC RELATIONS	\$ 300,000.00	Rowey, Deborah M	Open	21%

#### NEW CONTRACT AWARDS EXCEEDING \$100,000 JULY1, 2018 - DECEMBER 31, 2018

<u>Number</u>	<u>Rev</u>	Description Type Order Date Supplier Amoun				<u>Amount</u>	<u>Buyer</u>	<u>Closure Status</u>	<u>DBE Goal</u>
61557	0	18-RFQ-105523-BH WINTER STORM SUPPLIES	Standard Purchase Order	10/12/18	KIRKWOOD MATERIAL SUPPLY, INC.	\$ 240,750.00	Howard, Bryan L	Open	0
62081	0	18-RFP-105175-CB BSD Facility Pavement Maint & Mgmt Program, Period of Performance Dec. 1, 2018 - Sept. 30, 2019	Standard Purchase Order	11/16/18	THOUVENOT WADE AND MOERCHEN INC	\$ 194,922.71	Bonds, Charcita M	Open	7%
62200	0	19-RFQ-05523-BH Winter Supplies For Yr 2018 Period of Performance January 1, 2019 - April 30, 2019	Standard Purchase Order	11/30/18	GUNTHER SALT COMPANY	\$ 172,000.00	Howard, Bryan L	Open	0
62059	0	19-SB-105616-DH Project 2069 Batteries and Chargers One time buy	Standard Purchase Order	11/15/18	MATTHEW L. NAVARRO	\$ 131,600.00	Hill, Diana L	Open	100%
62485	0	19-RFQ-105763-CB Purchase of Unleaded Gasoline, Performance Period January 1, 2019 - March 31, 2019	Standard Purchase Order	12/20/18	PETROLEUM TRADERS CORPORATION	\$ 125,475.30	Bonds, Charcita M	Open	0
60538	0	18-SB-105249-CB Union Station Tunnel Asbestos Abatement, Period of Performance 7/16/2018 thru 10/12/2018	Standard Purchase Order	7/12/18	MIDWEST ASBESTOS ABATEMENT CORP	\$ 118,880.00	Bonds, Charcita M	Open	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend	# of Extension to Date
13-RFP-5980-SG		15	Security & Fare Enforcement Services	Additional Funds Time Extension	Securitas Security Services USA, Inc	10%	\$ 3,235,705	\$ 18,700,980	08/14/18	\$ 4,971,414	\$ 26,908,098	Operations	180	1
14-SB-99550-SM/CG		5	MetroLink Station Cleaning	Exercise Option Yr 2 Additional work	Katsam Enterprises	15%	\$ 5,770,470	\$ 1,981,201	09/24/18	\$ 2,048,878	\$ 9,800,548	Operations	0	0
14-RFP-99536-DR		3	Temporary Help Services Exercise Option Year 2 Oct. 20, 2018 - Oct. 19, 2019	Option Yr 2	Above All, Manpower, Staffing Solutions, Stivers Staffing, Ultimate Staffing	0%	\$ 4,305,376	\$ 1,580,113	11/30/18	\$ 1,502,996	\$ 7,388,486	Operations	0	0
17-SB-104149-DR		8	Boyle Ave./CWE Metrolink Station - Facilities	Costs Related to Change Order 6	L. Keeley Construction	14%	\$ 6,405,349	\$ 51,676	12/13/18	\$ 99,091	\$ 6,556,116	MO-79-X004 and Cortex	0	0
17-SB-104149-DR		7	Boyle Ave./CWE MetroLink Station - Facilities	Additional Funds	L. Keeley Construction	14%	\$ 6,405,349	\$ 39,459	11/19/18	\$ 12,217	\$ 6,457,025	MO-79-X004 and Cortex	0	0
17-SB-104149-DR		6	Cortex Sub Platform Box and Conduit Revision	Change in Scope	L. Keeley Construction	14%	\$ 6,405,349	\$ (32,282)	08/21/18	\$ 70,741	\$ 6,443,808	MO-79-X004 and Cortex	0	0
17-SB-104149-DR		4	Boyle Ave./CWE MetroLink Station - Facilities	Additional Work Additional Funds	L. Keeley Construction	14%	\$ 6,405,349	\$ (33,879)	07/17/18	\$ 2,592	\$ 6,374,062	MO-79-X004 and Cortex	0	0
17-SB-104149-DR		5	Boyle Ave./CWE MetroLink Station - Facilities	Correction on Funds Total	L. Keeley Construction	14%	\$ 6,405,349	\$ (31,287)	07/17/18	\$ -	\$ 6,374,062	MO-79-X004 and Cortex	180	1
17-SB-104149-DR	CO 9,12, &13	3	Boyle Ave./CWE MetroLink Station - Facilities	Change in Scope	L. Keeley Construction	14%	\$ 6,405,349	\$ (118,910)	07/17/18	\$ 85,036	\$ 6,371,475	MO-79-X004 and Cortex	0	0
16-SB-101993-CB	CO6	6	Jefferson National Expansion Memorial Arch Transportation System Motor-Generator Set Replacement	Change in Scope	The Harlan Company	7%	\$ 5,002,100	\$ 604,331	07/02/18	\$ -	\$ 5,606,431	Operations	90	1

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend	# of Extension to Date
16-SB-101846-DGR		5	Spruce Street Bridge Replacement	Change Orders and Credit Adjustments	Kozeny Wagner, Inc.	8.2%	\$ 5,283,793	\$ 263,096	10/29/18	\$ 49,739	\$ 5,596,628	MO-54- 0001/Prop M	0	0
17-RFP-103314-DGR		1	Union Station Tunnel Rehbilitation Design Services	Change in Scope	Modjeski & Masters, Inc.	10%	\$ 4,432,067	\$ -	11/20/18	\$ 71,203	\$ 4,503,270	MO-54-0001 and Prop M	0	0
15-101402-TJ		4	Missouri & Illinois Railcar Cleaning	Exercise Option Yr 2	MERS Goodwill	15%	\$ 1,221,569	\$ 1,344,420	08/24/18	\$ 976,967	\$ 3,542,957	Operations	0	0
17-SB-103545-CB		1	Elevator Rehab - 6 Units - MO	Additional Expenses	The Harlan Company	0%	\$ 2,145,450	\$ -	12/10/18	\$ 258,119	\$ 2,403,569	FTA: MO-05- 0028, MO-54- 0001 & MO-90- X204	0	0
16-RFP-102633-CB		2	Track Maintenance Services	Base Yr 3	lronhorse, lnc.	0%	\$ 489,944	\$ 779,557	08/03/18	\$ 780,252	\$ 2,049,752	Operations	0	0
14-RFP-99256-DAB		3	Brentwood Facility Cleaning	Exercise Option Yr 3	ISS Facility Services, Inc.	25%	\$ 791,168	\$ 791,168	07/02/18	\$ 395,584	\$ 1,977,919	Operations	0	0
14-SB-99459-TJ		3	DeBaliviere Center Cleaning	Exercise Option Yr 3 Additional Funds	ISS Facility Cleaning	15%	\$ 739,359	\$ 739,680	08/09/18	\$ 370,000	\$ 1,849,039	Operations	0	0
15-SB-101528-CG	Sole Source	2	Oracle Annual Maintnance E-Business Suite	Exercise Option Yr 2	Mythics, Inc.	0%	\$ 894,867	\$ 465,419	07/02/18	\$ 479,382	\$ 1,839,668	Operations	0	0
17-SB-104151-DGR		1	Boyle Avenue Station & CWE Platform Extension Package 2	Additional Work Time Extension	Railworks Track Services, Inc.	0%	\$ 1,808,394	\$ -	08/08/18	\$ -	\$ 1,808,394	MO-79-X004 Cortex	180	1
15-SB-101602-CG		2	Tree Maintenance Services	Exercise Option Yr 1	Happy Tree Service, LLC	0%	\$ 918,000	\$ 225,000	07/26/18	\$ 306,000	\$ 1,449,000	JNEM Beneficial Fund	0	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Co	Priginal Ontract mount		alue of ious Mods	Mod Date	A	Mod Amount	C	Revised Contract Amount	Funding Source	# Days Extend	# of Extension to Date
15-SB-101602-CG		3	Tree Maintenance Services	Administrative Change	Happy Tree Services, LLC	0%	\$	918,000	\$	531,000	09/06/18	\$	-	\$	1,449,000	N/A	0	0
13-SB-5989-CB		6	Missouri Ground Maintenance & Landscaping Services	Time Extension	ldeal Landscape Management, Inc.	17%	\$	465,948	\$	728,459	07/13/18	\$	105,000	\$	1,299,407	Operations	180	2
13-SB-5990-CB		5	Illinois Ground Maintenance & Landscaping	Additional Funds	Ideal Landscape Management, Inc.	15%	\$	386,710	\$	663,541	07/13/18	\$	100,000	Ŷ	1,150,251	Operations	90	1
17-SB-104164-BH		2	Brentwood Bus Cleaning	Additional Funds	Inex Services Inc.	11%	\$	598,712	Ş	224,202	07/17/18	\$	36,400	Ş	859,314	Operations	0	0
14-RFP-98761-DR		3	Health & Welfare Consultant Services	Option Yr 2	Arthur J. Gallagher & Co.	0%	\$	427,000	\$	160,934	11/05/18	\$	142,000	\$	729,934	Operations		
17-SB-103489-DAB		2	Central Main Facilities Cleaning Svcs	Exercise Option Yr 1 Additional Funds	LRL Commercial Cleaning	12%	\$	443,026	\$	56,400	09/24/18	\$	221,060	\$	720,486	Operations	0	0
18-SB-104767-CG		1	Fire Extinguisher Services	Additional Funds to Base Yr 1	Weber Fire & Safety	0%	\$	592,296	\$	-	11/15/18	\$	47,915	\$	640,211	Operations	0	0
13-SB-6013-TJ		4	Missouri Yards & Shop Facility Cleaning	2nd 90 Day Extension	World Management	17%	\$	333,542	\$	249,361	11/02/18	\$	27,000	\$	609,903	Operations	90	1
13-SB-6013-TJ		3	Missouri Yards & Shop Facility Cleaning	Additional Funds Time Extension	World Management	17%	\$	333,542	\$	222,361	08/22/18	\$	27,000	Ş	582,903	Operations	90	1
17-SB-104153-CG		3	Boyle Avenue Station and CWE Platform Extension Package 4 - Communications	Time Extension	Sachs Electric Company	9%	\$	540,645	\$	-	07/19/18	\$	-	\$	540,645	FTA MO-79-X004 Cortex	180	2

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	C	Driginal ontract mount	-	alue of ous Mods	Mod Date	Mod Amour		Revised Contract Amount	Funding Source	# Days Extend	# of Extension to Date
16-SB-102814-TJ		3	North County Transit Center Cleaning	Exercise Option Yr 2 Change in scope	MERS Goodwill	10%	\$	140,483	\$	153,283	07/27/18	\$ 243,	782	\$ 537,5	8 Operations	90	1
18-RFP-104576-SG		1	Passenger Counting & Surveying	Exercise 2 Option Yrs	Above All Personnel	10%	\$	165,800	\$	-	10/01/18	\$    165,	755	\$ 331,5	5 Operations	0	0
18-SB-105089-CB		1	Feeder Wire Rehabilitation & Substation Waterproofing at MO-05	90 Day Extension	Wissehr Electric, Inc.	15%	\$	318,880	Ş	-	12/06/18	\$	-	\$ 318,88	FTA MO-90- X231 & Prop M	90	1
18-SB-104776-DGR		1	JNEM Site Signage	Time Extension	The Harlan Company	0%	\$	316,900	Ş	-	07/25/18	\$	-	\$ 316,9	JNEM Beneficial Fund	106	1
16-SB-102491-TJ		2	Uniform Rental & Cleaning Services	Exercise Option Yr 1	Aramark	0%	\$	167,773	\$	35,000	08/14/18	\$ 107,	297	\$ 310,0	70 Operations	1	0
15-RFP-101423-SG		4	Temporary Employee Services for Quality Control Observation (Spotter)	Exercise Option Yr 1	Above All Personnel	0%	\$	50,650	\$	195,300	07/02/18	\$ 50,	650	\$ 296,60	0 Operations	0	0
17-SB-103729-CG		2	Oracle Analytics Software/Maintenance	Annual Maintenance	Mythics, Inc	0%	\$	198,851	\$	36,934	10/30/18	\$ 38,	042	\$ 273,82	3 01.5040.50499 68.0000	0	0
16-RFP-102859-DR		4	Pre-Employment Background Investigation Services Exercise Option Year 2 - October 26, 2018 - October 25, 2019	Option Yr 2	AccuSource, Inc.	0%	\$	75,000	\$	107,000	11/27/18	\$75,	000	\$ 257,00	O Operations	0	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend	# of Extension to Date
17-SB-104294-TJ		1	St. Clair Yards & Shops	Additional Work	MERS Goodwill	10%	\$ 219,963	\$ -	09/18/18	\$ 15,000	\$ 234,963	Operations	0	0
17-RFP-103939-SG		1	Bi-State Development Broker of Record Service	Base Yr 2 Additional Funding	McGriff, Seibels & Williams	0%	\$ 199,500	\$-	11/15/18	\$ 14,000	\$ 213,500	Operations	0	0
17-RFP-103340-MD		1	On Call Public Relations and Community Engagement Support	Exercise Option Yr 1	The Hauser Group, Inc.	N/A	\$ 66,667	\$ -	09/25/18	\$ 120,000	\$ 186,667	Operations	0	0
16-RFP-102859-DR		3	Pre-Employment Background Investigation Services	Additional Funds	AccuSource, Inc.	0%	\$ 75,000	\$ 75,000	07/31/18	\$ 32,000	\$ 182,000	Operations	0	0
15-RFQ-101636-TJ		1	Fuel Price Risk Management Consulting Services	Exercise Option Yr 1	Linwood Capital LLC	0%	\$ 126,000	\$ -	08/10/18	\$ 42,000	\$ 168,000	Operations	0	0
16-RFP-102703-SG		2	Testing of Fire Protection Systems	Exercise Option Yr 1	Gateway Fire Protection Systems	0%	\$ 43,732	\$ 69,565	07/02/18	\$ 50,052	\$ 163,349	Operations	0	0
16-RFP-102111-CG	14	2	On Call GEC Services/Multiple Disciplines - Task Order #14 - Modification #2 Union Station Asbestos Inspection and Monitoring Services - Union Station Tunnel	Additional Funds	Jacobs Engineering	0%	\$ 500,000	\$ (400,000)	11/15/18	\$ 55,536	\$ 155,536	MO-54-001 Prop M	0	0

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Value of Previous Mods	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extend	# of Extension to Date
18-SB-104831-MD		1	Phase 5 ADA MO MetroBus Stop Enhancement	Contract Correction	Raineri Construction LLC.	0%	\$ 143,336	; ş -	07/12/18	\$-	\$ 143,336	MO-57-X006 Prop M	0	0
18-SB-104831-MD		2	Phase 5 ADA MO MetroBus Stop Enhancement	Change in Scope	Raineri Construction LLC.	0%	\$ 143,336	; ş -	07/27/18	\$ (6,475)	\$ 136,861	MO-57-X006 Prop M	0	0
18-SB-105249-CB		1	Union Station Tunnel Asbestos Abatement	Change in Scope	Midwest Service Group	0%	\$ 118,880	\$-	11/05/18	\$ 7,274	\$ 126,154	Operations	0	0
18-RFQ-105059-MD		1	Emerson and Fairview Heights Track Z-Crossing	Change in Scope	The Harlan Company	0%	\$ 111,700	\$ -	10/19/18	\$ 6,968	\$ 118,668	MO-54_0001 & SCCTD	0	0
17-RFP-103340-MD		1	On Call Public Relations and Community Engagement Support	Additional Funds Additional Work	The Vandiver Group, Inc.	0%	\$ 66,667	\$ -	08/02/18	\$ 51,000	\$ 117,667	Operations	0	0
18-RFQ-105025-MD	6	1	Treasury Application and Process Specialist	Additional Funds/Time Extention	Nexgen Consulting, Inc.	0%	\$ 90,000	\$ -	11/05/18	\$ 14,400	\$ 104,400	Operations	60	1

### Prevailing Wage Report Fiscal Year 2019 - October 1, 2018 - December 31, 2018

<b>Project:</b> 16-SB-1023	360-CB METRO DOW	NTOWN TRANSIT	CENTER - FTA GRA	ANT NO#	# MO-04-0013; MO-90-X296; MO-95-X261
Project Control ID:		Is Commun	ity Hiring Goal a Ree	quiremen	nt: No
Prime Contractor	Subcontract S	ub Subcontractor	Sub Sub Subcontr	actor	Sub Sub Subcontractor
3148948888					
KCI Construction		Start Date: Contract Amount:		End	10/03/2017
10315 Lake Bluff Drive , St. Louis , MO 63123					
	314.535.6063				
	Acme Glass		Start Date: 02/15/20	17	
	6369490605				
	ACOUSTICAL CEILIN	GS INC	Start Date: 05/01/20	017	
	3147766686	_			
	Allied Waterproofing Co	ompany, Inc.	Start Date: 03/01/20	017	
	(2( 027 7500				
	636-937-7500 Blakely Sheet Metal, LL	С	Start Date: 02/01/20	17	
	,				
	6362835031				
	C2 Service Group		Start Date: 05/01/20	18	
	3142925069				
	Coatings Unlimited		Start Date: 09/28/20	18	
	314-741-1637				
	Control Line, Inc.		Start Date: 07/01/20	017	

636-343-5769 CR Painting and More, Inc	Start Date: 06/15/2017
3144862038 D&L Painting and Drywall, LLC	Start Date: 03/01/2017
3145341030 David Mason & Associates	Start Date: 05/01/2018
3142003550 Enterprise Industrial Construction	Start Date: 07/15/2016
314-329-9300 Flooring Systems	Start Date: 06/01/2017
314-892-7622 Gateway Fire Protection Systems, Inc	Start Date: 05/01/2017
3149977440 GEOTECHNOLOGY, INC.	Start Date: 06/01/2016
6364091115 Hawkins Construction & Flatwork Contracting	Start Date: 07/21/2017
3145346664 ICS CONSTRUCTION SERVICES	Start Date: 06/01/2017
314-658-5203 Kaemmerlen Electric Company	Start Date: 04/25/2016
3148723400 KMEIER Roof Systems, Inc	Start Date: 01/02/2017

	(19.077.4090				
	618-277-4280 MAYER LANDSCP	AING INC	Start Date: 06/01/2010	6	
	3148431000 Merlo Plumbing Co I	Inc	Start Date: 09/19/2010	6	
	3143618090				
	MISSOURI TERRAZ	ZZO	Start Date: 12/01/2010	6	
	8477053863				
	Penn Services LLC		Start Date: 11/01/2010	6	
	6363494990				
	RF MEEH CO		Start Date: 04/15/2017	7	
	3146441666				
	Scally Waterproofing	3	Start Date: 11/20/2010	6	
	5733925554				
	SURECUT LAWNC	ARE LLC	Start Date: 03/01/2012	7	
	(636) 970-2710				
	XL Contracting Inc.		Start Date: 07/01/2010	6	
		314-534-1030			
		DAVID MASON & ASSOC			Start Date: 08/01/2016 ct Amount: \$0.00
<b>Project:</b> 17-SB-10345	4-CB ELEVATO	R REHAB - 8 UNITS - M	O (FTA GRANTS M		28, MO-54-0001 AND PROP M)
Project Control ID:			Hiring Goal a Requ		
Prime Contractor	Subcontract		Sub Sub Subcontra		Sub Sub Subcontractor
3148902351					
THE HARLAN COMPANY		Start Date: 05/ Contract Amount: \$2,		End	07/31/2018

1515 PAGE INDUSTRIAL BLVD., ST. LOUIS, MO 63132

	314-522-9400								
	All American Paintin	ng Company	Start Date: 02/19/	2018	End Date:	09/06/2018			
			Contract Amount: \$23,69	94.00					
	6363431211								
	Aschinger Electric		Start Date: 02/19/	2018	End Date:	09/06/2018			
			Contract Amount: \$179,9	20.00					
	3147710868								
	BEETZ PLUMBING	G	Start Date: 04/16/	2018					
	3146311554								
	Degenhardt Heating	& Cooling, Inc.	Start Date: 02/19/	2018	End Date:	09/06/2018			
			Contract Amount: \$184,6	595.00					
	9729635273								
	ThyssenKrupp Eleva	ator Corp.	Start Date: 02/14/	2018	End Date:	09/06/2018			
			Contract Amount: \$1,100	,246.00					
	3149910800								
						0010510010			
	THYSSENKRUPP I	ELEVATOR	Start Date: 02/14/	2018	End Date:	09/06/2018			
		ELEVATOR	Start Date: 02/14/ Contract Amount: \$1,100		End Date:	09/06/2018			
<b>Project: 17-SB-1</b> 04	THYSSENKRUPP I CORPORATION			,246.00			O-79-X004 A	ND	
-	THYSSENKRUPP I CORPORATION	- CENTRAL WEST	Contract Amount: <b>\$1,100</b>	),246.00 Ation - F <i>A</i>	ACILITIES (FT		O-79-X004 A	ND	
Project Control ID:	THYSSENKRUPP I CORPORATION	- CENTRAL WEST	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R	),246.00 ATION - FA Requiremen	ACILITIES (FT t: No			ND	
Project Control ID: Prime Contractor	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R	),246.00 ATION - FA Requiremen	ACILITIES (FT t: No	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontracto	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon	),246.00 ATION - FA Requiremen	ACILITIES (FT t: No Sub Sub Su	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontractor Start Da	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R	0,246.00 ATION - FA Requiremen atractor	ACILITIES (FT t: No	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontractor Start Da	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017	0,246.00 ATION - FA Requiremen atractor	ACILITIES (FT t: No Sub Sub Su	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontractor Start Da	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017	0,246.00 ATION - FA Requiremen atractor	ACILITIES (FT t: No Sub Sub Su	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontractor Start Da Contract Amou	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017	0,246.00 ATION - FA Requiremen atractor End	ACILITIES (FT t: No Sub Sub Su	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue	THYSSENKRUPP I CORPORATION 4149-DR - BOYLE - Subcontract Suite G 3147850078	- CENTRAL WEST I Is Comm Sub Subcontractor Start Da Contract Amou	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017 Int: \$6,405,349.00	0,246.00 ATION - FA Requiremen atractor End	ACILITIES (FT t: No Sub Sub Su	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontractor Start Da Contract Amou	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017 Int: \$6,405,349.00	0,246.00 ATION - FA Requiremen atractor End 2017	ACILITIES (FT t: No Sub Sub Su	A GRANT M		ND	
Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontracto Start Da Contract Amou	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017 int: \$6,405,349.00 Start Date: 07/03/	0,246.00 ATION - FA Requirement Atractor End 2017	ACILITIES (FT t: No Sub Sub Su 10/31/2018	A GRANT M b Subcontrac	ctor	ND 08/01/2017	
Project: 17-SB-104 Project Control ID: Prime Contractor 3144215933 L. Keeley 500 South Ewing Avenue , 3 St. Louis , MO 63103	THYSSENKRUPP I CORPORATION	- CENTRAL WEST I Is Comm Sub Subcontracto Start Da Contract Amou	Contract Amount: \$1,100 END METROLINK ST. nunity Hiring Goal a R or Sub Sub Subcon ate: 06/29/2017 int: \$6,405,349.00 Start Date: 07/03/	2017 ATION - FA Acequirement tractor End	ACILITIES (FT t: No Sub Sub Su 10/31/2018	A GRANT M b Subcontrac	ctor		

GERSTNER ELECTRIC		Start Date: 06/23/2017 Contract Amount: \$377,037.00	End Date:	05/31/2018
3148927550		Contract ID: 17020-03		
Sager & Son		Start Date: 07/01/2017	End Date:	08/01/2017
		Contract Amount: \$9,460.00		
618-274-0105				
BUMPY'S STEEL ERECTION LLC	Start Date: 07/03/2017	7		
3147716200				
Corrigan Company Mechanical	Start Date: 05/02/2018	8		
Contractors	Start Dute. 00/02/201	<u>, , , , , , , , , , , , , , , , , , , </u>		
6369378300				
D & S FENCING CO INC	Start Date: 07/03/2017	7		
LC9738124				
D&S Fencing Co., Inc	Start Date: 07/03/201'	7		
	Start Duce. 07700/201			
314-291-1111				
DRILLING SERVICE CO	Start Date: 02/20/2018	8		
3148436030				
Kupferer Brothers Ironworks, Inc.	Start Date: 03/02/2018	8		
3142802800				
St. Louis Steel		Start Date: 02/08/2018		
St. Louis Steel				
3144233338				
Lorenz and Associates, Inc.	Start Date: 03/02/2018	8		
618-277-4280				
MAYER LANDSCPAING INC	Start Date: 07/03/2017	/		
3147739954				
Mechanical Solutions	Start Date: 11/01/201'	7		

	636-257-3701 Precision Daylightin	g, Inc.	Start Date: 05/02/2018	End Date:	05/02/2018
	6365197770 ROSCH Co		Start Date: 06/20/2018		
	(636) 978-7770 ROSCH COMPAN	<i>č</i>	Start Date: 03/26/2018		
	6036214090 SPAN SYSTEMS, I	NC.	Start Date: 07/03/2017		
	636332889 ST. CHARLES GLA	SS & GLAZING	Start Date: 07/09/2018		
	6364753500 THOMAS INDUST INC.	RIAL COATINGS,	Start Date: 03/05/2018		
	6362257800 Traffic Control Com	pany	Start Date: 07/03/2017		
	3142976968 Trinity Masonry		Start Date: 01/10/2018		
<b>Project:</b> 17-SB-1041	51-DGR BOYLE	AVE. STATION & CWI	E PLATFORM EXTENSION	N PACKAGE 2 - T	RACK (MO-79-X004 AND C
Project Control ID:		Is Communi	ty Hiring Goal a Requirem	ent: No	
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Subcontractor	Sub Sub Su	ıb Subcontractor
3142912233 RAILWORKS TRACK SERV	ICES	Start Date: 1 Contract Amount: \$		06/30/2018	
4301 BRIDGETON INDUST	RIAL DRIVE ,				

BRIDGETON, MO 63044-12	204					
	3144215933 L. Keeley		Start Date: 03/26/2018	8		
	3143812277 N & J RAILROAD C	CONTRACTING	Start Date: 05/07/2018	8		
<b>Project:</b> 17-SB-10415	52-CB BOYLE A	VE STN AND CWE PLAT	FORM EXT PACK	AGE 3 -S	IGNALS FTA GRANT MO-79-X004 AND C	
Project Control ID:		Is Community	Hiring Goal a Requ	iirement	: No	
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Subcontra	ctor	Sub Sub Subcontractor	
6183987575 WISSEHR ELECTRICAL CO	NTRACTORS	Start Date: <b>07</b> / Contract Amount: <b>\$72</b>		End	07/31/2018	
P.O. BOX 23798 , BELLEVILLE,IL 62223						
<b>Project:</b> 17-SB-10415	53-CG BOYLE AV	VE STN AND CWE PLAT	FORM EXT PKG 4	- COMM	UNICATIONS FTA GRANT MO-79-X004 &	
Project Control ID:		Is Community	Hiring Goal a Requ	iirement	: No	
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Subcontra	ctor	Sub Sub Sub Subcontractor	
3145322000 SACHS ELECTRIC		Start Date: 08/	23/2017	End Date:	03/01/2018	
PO BOX 96, ST. LOUIS , MO 63166						
	3144205550 Pearl Street Electric		Start Date: 08/18/201'	7		
<b>Project:</b> 17-SB-10449	94-CB, REPAIR &	REPLACE CONCRETE	AT DEBALIVIERE	BUS FA	CILITY FTA GRANT MO-90-X296 & PROP	
Project Control ID:		Is Community	Hiring Goal a Requ	iirement	: No	
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Subcontra	ctor	Sub Sub Sub Subcontractor	
6183379494 L. KEELEY CONSTRUCTION	I, INC.	Start Date: 08/	16/2017	End	12/31/2017	

2901 FALLING SPEINGS RD . SAUGET IL 62206 314215933 L Keely Start Date: 08/28/2017 End 1/31/2017 Contract Amouni: 5287,927.75 End 1/31/2017 500 South Eving Avenue , Suite G Starting Avenue , Suite G Start Date: 08/21/2017 TR CONCRETE SERVICES ILC Start Date: 08/21/2017 Project : 18-RFQ-10505-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M) Project : 18-RFQ-10505-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M) Project Control ID: Is Community Hiring Goal a Requirement: No Project Control ID: Is Community Hiring Goal a Requirement: No Project Control ID: Start Date: 05/01/2018 End Start Date: 05/01/2018 End Start Date: 05/01/2018 End Contract Amoune: S111,700.00 S155 PAGE INDUSTRIAL BLVD S151 PA
L Keely Start Date: 98/28/2017 End 1/23/2017   Contract Amount: \$287,927.75 Start Date: 98/28/2017   S0 South Ewing Avenue: Staf562311 RCONCRETE SERVICES LLC Start Date: 98/21/2017   Project: 18-RPQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M) Project Control D: Forject: 18-RPQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M) Project Control D: Forject: 18-RPQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M) Project Control D: Is Community Hiring Goal a Requirement: Note: Is Subcontractor Start Date: Start
S00 South Ewing Avenue, Suite G       S145962311       RCONCRETE SER VICES LLC       Start Date: 08/21/2017         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       18-REQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)         Project:       Subcontract       Sub Sub Subcontractor       Sub Sub Sub Subcontractor         1848902351       Fight Star Date: 05/1/2018       End 08/01/2018       Sub Sub Subcontractor         1515 PAGE INDUSTRIAL-WO
St. Louis, MO 63103 ali 45962311 JR CONCRETE SERVICES LLC Start Date: 08/21/2017 Project 18-RFQ-1055-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M) Project Control ID: Is Community Hiring Goal a Requirement: No Prime Contractor Subcontractor Sub Subcontractor Sub Sub Subcontractor 148902351 THE HARLAN COMPANY Start Date: 05/01/2018 Contract Amount: \$111,700.00 Start Date: 05/01/2018 Contract Amount: \$111,700.00 Start Date: 05/01/2018 Contract Amount: \$22,981.00 Project: 18-SB-104831-4DT PHASE 5 ADA MISSOURI METROFUNCEMENT PROJECT - FTA GRANT FUNDED - MO-5
JR CONCRETE SERVICES LLC Start Date: 08/21/2017   Project: 18-RFQ-1050-MD EMERSION PARK AND FAIR/UFERSION CONCRETS CONCOST-SU006 and PROP M.   Project Control ID: Is Community Hiring Goal a Requirement: No   Prime Contractor Sub Contractor Sub Sub Contractor Sub Sub Sub Contractor   3148002351 Start Date: 05/01/2018 End   1215 PAGE INDUSTRIAL BEINDUSTRIAL BEINE Start Date: 05/01/2018 End   2636342211 Start Date: 05/01/2018 End Date: 08/01/2018
Project: 18-RFQ-105059-MD EMERSON PARK AND FAIRVIEW HEIGHTS - Z CROSSING GATES (MO-57-X006 and PROP M)   Project Control ID: Is Community Hiring Goal a Requirement: No   Prime Contractor Sub
Project Control ID: Is Community Hiring Goal a Requester   Prime Contractor Subcontractor Sub Sub Sub contractor Sub Sub Sub Sub Contractor   3148902351   THE HARLAN COMPANY Start Date: 05/01/2018 Contract Amount: \$11,700.00 End   Start Date: 05/01/2018 Start Date: 05/01/2018 Start Date: 05/01/2018 Start Date: 05/01/2018 End Date: 08/01/2018 Friget: 18-SB-104-STATE SUB-US-US-US-US-US-US-US-US-US-US-US-US-US-
Prime Contractor Sub Sub Contractor Sub
3148902351 THE HARLAN COMPANY Start Date: 05/01/2018 End 08/01/2018 Contract Amount: \$111,700.00 1515 PAGE INDUSTRIAL BLVD. , ST. LOUIS , MO 63132 6363431211 Aschinger Electric Start Date: 05/01/2018 End Date: 08/01/2018 Contract Amount: \$22,981.00 Project: 18-SB-104831-MD PHASE 5 ADA MISSOURI METROBUS STOP ENHANCEMENT PROJECT - FTA GRANT FUNDED - MO-5
THE HARLAN COMPANY Start Date: 05/01/2018   Contract Amount: 8111,700.00   Is15 PAGE INDUSTRIAL BLVD. , St. LOUIS , MO 63132 Is16 Start Date: Is16 S
Contract Amount: \$111,700.00         5155 PAGE INDUSTRIAL BLVD. , ST. LOUIS , MO 63132         6363431211 Aschinger Electric         Start Date: 05/01/2018         End Date:         08/01/2018         Contract Amount:         \$22,981.00
ST. LOUIS , MO 63132 6363431211 Aschinger Electric Start Date: 05/01/2018 End Date: 08/01/2018 Contract Amount: \$22,981.00 Project: 18-SB-104831-MD PHASE 5 ADA MISSOURI METROBUS STOP ENHANCEMENT PROJECT - FTA GRANT FUNDED - MO-5
Aschinger Electric       Start Date:       05/01/2018       End Date:       08/01/2018         Contract Amount:       \$22,981.00         Project:       18-SB-104831-MD PHASE 5 ADA MISSOURI METROBUS STOP ENHANCEMENT PROJECT - FTA GRANT FUNDED - MO-5
Project: 18-SB-104831-MD PHASE 5 ADA MISSOURI METROBUS STOP ENHANCEMENT PROJECT - FTA GRANT FUNDED - MO-5
Project Control ID: Is Community Hiring Goal a Requirement: No
Prime Contractor         Sub Subcontractor         Sub Sub Subcontractor         Sub Sub Subcontractor
3146675913
RAINERI CONSTRUCTION     Start Date:     04/05/2018     End     07/31/2018       Contract Amount:     \$143,336.00
1300 Hampton Avenue Ste 200, ST. LOUIS, MO 63109
Project: 18-SB-104938-CB ELECTRICAL INSTALLATION - ILLINOIS SECURITY GUARD SHACKS (MO-90-X296 AND SCCTD)
Project Control ID: Is Community Hiring Goal a Requirement: No

Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Su	bcontractor	Sub Sub Sub Subcontractor
6183987575					
WISSEHR ELECTRICAL C	CONTRACTORS	Start Date: ( Contract Amount: §		End	06/26/2018
P.O. BOX 23798 , BELLEVILLE , IL 62223					
Project: 18-SB-105	089-CB FEEDER	WIRE REHABILITATIO	N AND SUBS	TATION WATE	ERPROOFING AT MO-05
Project Control ID:		Is Commun	ity Hiring Goa	l a Requiremen	t: No
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Su	bcontractor	Sub Sub Sub Subcontractor
6183987575					
WISSEHR ELECTRICAL C	CONTRACTORS	Start Date: ( Contract Amount: \$		End	12/07/2018
P.O. BOX 23798 , BELLEVILLE , IL 62223					
	6369378300				
	D & S FENCING O		Start Date: 1		
		Cor	ntract Amount: \$	626,420.00	
Project: 18-SB-105	153-CG Rehab & O	Overlay Repair Illinois Bu	s Facility Trair	ning Lot - FTA F	unding MO-90-X296
Project Control ID:		Is Commun	ity Hiring Goa	l a Requiremen	t: No
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Su	bcontractor	Sub Sub Sub Subcontractor
3145677997					
BYRNE & JONES CONSTI	RUCTION INC.	Start Date: ( Contract Amount: \$		End	10/01/2018
11745 REAR LACKLAND ST. LOUIS , MO 63146	•				
<b>Project:</b> 18-SS-104	906-CB Emergency	y Temporary Shoring of U	nion Station T	unnel	
Project Control ID:		Is Commun	ity Hiring Goa	l a Requiremen	t: No
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Su	bcontractor	Sub Sub Sub Subcontractor
6183379494					
L. KEELEY CONSTRUCTI	ION, INC.	Start Date: ( Contract Amount: \$		End	04/30/2018

2901 FALLING SPRINGS RI SAUGET , IL 62206	Э,					
<b>Project:</b> 18-SS-1049	08-CB Temporary	Shoring & Barrier Curbs	at Delmar Station			
Project Control ID:		Is Communi	ity Hiring Goal a Req	uiremen	t: No	
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Subcontra	actor	Sub Sub Sub Subcontractor	
3148902351 THE HARLAN COMPANY		Start Date: 0 Contract Amount: \$		End	03/31/2018	
1515 PAGE INDUSTRIAL B ST. LOUIS , MO 63132	LVD.,					
<b>Project:</b> 18-SS-1052	88-CB CROSS CO	OUNTY HANLEY BRID	GE - STEEL REPAIR	(OPERA	TIONAL FUNDING)	
Project Control ID:		Is Communi	ity Hiring Goal a Req	uiremen	t: No	
Prime Contractor	Subcontract	Sub Subcontractor	Sub Sub Subcontra	actor	Sub Sub Sub Subcontractor	
6362963300 ST. LOUIS BRIDGE COMPA	ANY	Start Date: 0	5/23/2018	End Date:	07/31/2018	
655 LANDMARK DRIVE , ARNOLD , MO 63010						

#### PROCUREMENT CARD PROGRAM ADMINISTRATIVE REVIEW STATICS JULY 1, 2017 - June 30, 2018

	1ST QUARTER FY19			2nd QUAR	R FY19	FY2019 YTD TOTAL			
	TRANSACTION COUNT		ANSACTION	TRANSACTION COUNT		ANSACTION	TRANSACTION COUNT		ANSACTION
TOTAL TRANSACTIONS	4067	\$	1,393,988	3931	\$	1,379,514	7998	\$	2,773,501
TRANSACTIONS REVIEWED	4067	\$	1,393,988	3931	\$	1,379,514	7998	\$	2,773,501
PERCENTAGE REVIEWED	100%		100%	100%		100%	100%		100%
TRANSACTIONS INVESTIGATED	11	\$	17,679	27	\$	33,239	38	\$	50,918
PERCENTAGE OF TOTAL INVESTIGATED	0.3%		1.3%	0.7%		2.4%	0.5%		1.8%
CONFIRMED PROCEDURAL VIOLATIONS	0 TRANS 0 INCIDENTS	\$	-	0 TRANS 0 INCIDENTS	\$	-	0 TRANS 0 INCIDENTS	\$	-
CONFIRMED VIOLATION PERCENTAGE OF TOTAL	0.0%		0.0%	0.0%		0.0%	0.0%		0.0%
TRANSACTIONS WITH SALES TAX	36	\$	387	26	\$	206	62	\$	593
SALES TAX CHARGED	22	\$	152	21	\$	141	43	\$	293
PERCENTAGE OF TOTAL TRANSACTIONS WITH SALES TAX	0.9%		0.0%	0.7%		0.0%	0.8%		0.0%
REFUNDED SALES TAX	14	\$	235	5	\$	65	19	\$	300

Open Session Item 16

From:Taulby Roach, President and Chief Executive OfficerSubject:Pension Plans, 401(k) Retirement Savings Program and OPEB Trust<br/>Investment Performance Update as of December 31, 2018Disposition:InformationPresentation:Charles A. Stewart, Jr., EVP, Organizational Effectiveness

## **Objective:**

To present to the Board of Commissioners the Pension Plan, 401(k) Retirement Savings Program and OPEB Trust Investment Performance Update as of December 31, 2018.

## **Background:**

Year to Date December 31, 2018, Pension Plans, 401(k) Retirement Savings Program and OPEB Investment Performance Reports were presented to the respective trustees by Ellwood Associates at the February 2019 trustee meetings.

## Analysis:

## BSD 401(k) Retirement Savings Program

- Total 401(k) Program assets are \$53.3M as of the end of calendar year 2018. This is down \$1.5M from calendar year end 2018 at \$54.8M, due primarily to Q4 adverse market conditions.
- During calendar year 2018, the Plan saw \$4.9M in new contributions representing vesting employer only contributions, employee elective contributions and their corresponding employer match. The inflows during 2018 were slightly higher than last year's contribution rate of \$4.4M.
- Allocations to individual funds and asset types remain relatively unchanged from the beginning of the year. The T. Rowe Price Lifecycle Funds continue to grow in popularity with 29% of all participant money now held in these funds. Next is the Vanguard Index Fund with \$11.8M in participant money or 19% of total assets. The Dodge & Cox Balanced Fund (12%) and T. Rowe Price Stable Value Fund (11%) both also have significant participation.
- Ellwood Associates made a recommendation to replace small/mid cap fund manager Vaughn Nelson with EARNEST Partners Small Cap Value Fund and the trustee committee approved. Participants will be notified in March 2019 with the change effective April 1, 2019.
- At the direction of the trustee committee, Ellwood Associates reviewed bids for recordkeeping services and negotiated a 30% reduction in fees, bringing Lincoln Financial Group within current competitive market pricing.

Board of Commissioners Open Session Pension Plans, 401(k) Retirement Savings Program & OPEB Trust Investment Performance Update as of December 31, 2018 April 26, 2019 Page 2

## **Salaried Pension Plan**

- As of December 31, total Plan assets were \$67.7M, up by \$0.2M since the beginning of the calendar year.
- Cash flows are positive for the year. A total of \$8.1M in new contributions was offset by outflows of \$4.9M.
- The Portfolio declined by 4.2% or by \$3M during the calendar year 2018. Since inception dating back to 1988, the Total Portfolio has gained 7.3% outpacing its benchmark by 40 basis points. The Portfolio also outperformed its current actuarial return target of 7.0%.
- Ellwood Associates made a recommendation to replace small/mid cap fund manager Vaughn Nelson with EARNEST Partners Small Cap Value Fund and an asset rebalancing recommendation to move the Portfolio more in line with its stated investment targets, both of which the trustee committee approved. All transactions completed in February 2019.

## **IBEW Pension Plan**

- As of December 31, total Plan assets were \$5.2M, declining \$0.2M since the beginning of the calendar year. With the exception of 2018, Total Portfolio Market values have steadily increased over the past 7 years in 2008 the market value fell to \$1.1M, but has quadrupled since reaching the market bottom. Now that the Plan is fully funded the special contributions by BSD and IBEW have expired, cash flows into the Plan have moderated.
- The Portfolio declined 4.8% during the calendar year 2018. The IBEW Pension Trust has strong long-term performance gaining +5.8% and +4.3% over the trailing 3- and 5-year periods, respectively. Since inception the Plan has gained +6.4%. The Portfolio's current actuarial return target is 7.0%.
- Ellwood Associates made a recommendation to replace small/mid cap fund manager Vaughn Nelson with EARNEST Partners Small Cap Value Fund and an asset rebalancing recommendation to move the Portfolio more in line with its stated investment targets, both of which the trustee committee approved. All transactions completed in February 2019.

# ATU 788 Pension Plan

• Total Plan assets are now \$127.9M – down by \$11.8M, since the beginning of the calendar year. Fund flows over the past few years have been consistently negative and 2018 continued this trend. Calendar year cash inflows of \$15.5M were less than outflows of \$16.4M. The Portfolio experienced investment losses of \$10.9M for the calendar year.

Board of Commissioners Open Session Pension Plans, 401(k) Retirement Savings Program & OPEB Trust Investment Performance Update as of December 31, 2018 April 26, 2019 Page 3

- Through December 31, the Portfolio has declined 7.0%. Longer term performance remains favorable, gaining +5.1% and +4.0% over the trailing 3- and 5-year periods, respectively. Since inception, the Plan has gained +5.9% compared to +6.0% for its benchmarks. The Portfolio's current actuarial return target is 7.0%.
- Ellwood Associates made a recommendation to replace small/mid cap fund manager Vaughn Nelson with EARNEST Partners Small Cap Value Fund and Argent Large Cap Growth Fund with Edgewood Large Cap Growth Fund, both of which the trustee committee approved. All transactions completed in February 2019.

## **OPEB** Trust

- The Trust ended the 2018 calendar year with a total Portfolio market value of \$29.9M, which is a \$0.9M increase over the prior year.
- Through December 31, the total Portfolio declined 6.5%, equating to -\$2.1M in investment losses, since the beginning of the year. Longer term performance remains favorable, gaining +3.7% over the trailing 3 year period. Since the Portfolio inception on January 1, 2014, it has returned 3%. The Portfolio's actuarial assumption target is 6%. Ellwood stated continued confidence in the program's overall long term asset allocation and structure. The Portfolio continues to be well positioned to achieve its objectives.
- The Portfolio's Blackstone Hedged Equity Offshore Fund is scheduled to shut down. Ellwood made a recommendation, and the trustee committee approved, to replace it with the Blackstone Partners Fund, which has generated solid returns over all time periods and serves as a strong diversifier to the currently held Blackstone Park Ave. Non-Taxable hedge fund. The transaction completed in February 2019.

#### Funding Source:

The pension plans and 401(k) retirement savings programs are funded by employer and employee contributions. The OPEB Trust is funded solely through the operating budget.

#### **Board Action Requested:**

This item was provided for information only at the Combined Operations Committee / Audit, Finance & Administration Committee Meeting on March 26, 2019. No action is required.