

### Board of Commissioners February 26, 2016, 8:00 a.m.



#### Notice of Meeting and Agenda

#### Bi-State Development Board of Commissioners Friday, February 26, 2016, 8:00 a.m.

#### Headquarters - Board Room, 6<sup>th</sup> Floor 211 N. Broadway, Suite 650 - St. Louis, Missouri 63102

This location is accessible to persons with disabilities. Individuals with disabilities needing information or communication accommodations should call Metro at (314) 982-1400; for TTY access, call Relay 711. Sign language interpreter services or other accommodations for persons with hearing or speech disabilities will be arranged if a request for such service is made at least two days in advance of the meeting. Large print material, Braille material or other formats will also be provided upon request.

|     | Agenda   | Disposition | Presentation               |
|-----|--|-------------|----------------------------|
| 1.  | Call to Order  | Approval    | Vice-Chair Gully           |
| 2.  | Roll Call  | Quorum      | S. Bryant                  |
| 3.  | Minutes of November 20, 2015, Open Session Board       | Approval    | Vice-Chair Gully           |
|     | Meeting  |             |                            |
| 4.  | Report of Treasurer                                    | Information | Commissioner Buehlhorn     |
| 5.  | Report of President                                    | Information | J. Nations                 |
| 6.  | Operations Committee Report                            | Information | Commissioner Buehlhorn     |
| 7.  | Audit Committee Report                                 | Information | Vice-Chair Gully           |
| 8.  | Adjustment of Consent Agenda                           | Approval    | Vice-Chair Gully           |
| 9.  | Consent Agenda Item(s)                                 | Approval    | Vice-Chair Gully           |
|     | (a) Contract Extensions – Time of Performance:         | Approval    | J. Nations / J. Nixon /    |
|     | Three Contracts for the Jefferson National             |             | L. Jackson / C. Baragary   |
|     | Expansion Memorial Gateway Arch Exhibit                |             |                            |
|     | Rehabilitation Project (Operations Committee           |             |                            |
|     | Recommends Approval)                                   |             |                            |
|     | (b) Contract Award to Direct Media USA for Bus         | Approval    | J. Nations / D. Williams / |
|     | Shelter Advertising Sales and Services                 |             | L. Jackson                 |
|     | (Operations Committee Recommends Approval)             |             |                            |
|     | (c) Letter of Agreement Between Bi-State               | Approval    | J. Nations / M. Lamie      |
|     | Development and The Jerry Costello Group, LLC          |             |                            |
|     | for Consulting Services for the St. Louis Regional     |             |                            |
|     | Freightway (Operations Committee Recommends            |             |                            |
|     | Approval)  |             |                            |
|     | (d) St. Louis Regional Freightway Council              | Approval    | J. Nations / M. Lamie      |
|     | Composition (Operations Committee                      |             |                            |
|     | Recommends Approval)                                   |             |                            |
| 10. | Financial Statements – First Quarter, Fiscal Year 2016 | Information | J. Nations / K. Klevorn    |
|     | (Presented to Audit Committee)                         |             |                            |

Bi-State Development Board of Commissioners Open Session Notice of Meeting and Agenda February 26, 2016 Page 2

| Agenda   | Disposition | Presentation            |
|--|-------------|-------------------------|
| 11. Performance Indicators – First Quarter, Fiscal Year 2016 | Information | J. Nations / K. Klevorn |
| (Presented to Audit Committee)                               |             |                         |
| 12. Unscheduled Business                                     | Approval    | Vice-Chair Gully        |
| 13. Public Comment*  | Information | Vice-Chair Gully        |
| 14. Call of Dates for Future Board Meetings                  | Information | S. Bryant               |
| 15. Adjournment to Executive Session                         | Approval    | Vice-Chair Gully        |
| If such action is approved by a majority vote of The         |             |                         |
| Bi-State Development Agency's Board of                       |             |                         |
| Commissioners who constitute a quorum, the Board             |             |                         |
| may go into closed session to discuss legal,                 |             |                         |
| confidential, or privileged matters under §610.021(1),       |             |                         |
| RSMo; leasing, purchase or sale of real estate under         |             |                         |
| §610.021(2); personnel actions under §610.021(3);            |             |                         |
| discussions regarding negotiations with employee             |             |                         |
| groups under §610.021(9); sealed bids, proposals and         |             |                         |
| documents related to negotiated contracts under              |             |                         |
| §610.021(12); personnel records or applications              |             |                         |
| under §610.021(13); records which are otherwise              |             |                         |
| protected from disclosure by law under §610.021(14);         |             |                         |
| records relating to hotlines established for reporting       |             |                         |
| abuse and wrongdoing under §610.021(16); or                  |             |                         |
| confidential or privileged communications with the           |             |                         |
| District's auditor, including auditor work products          |             |                         |
| under §610.021(17).  |             |                         |

Note: Public comment may be made at the written request of a member of the public specifying the topic(s) to be addressed and provided to the Agency's information officer at least 48 hours prior to the meeting.

3



#### BI-STATE DEVELOPMENT BOARD OF COMMISSIONERS MEETING OPEN SESSION MINUTES NOVEMBER 20, 2015

#### **Board Members in Attendance**

Missouri

Vernal Brown Kelley Farrell (absent) Constance Gully, Vice Chair Aliah Holman, Secretary Vincent C. Schoemehl Illinois

Michael S. Buehlhorn, Treasurer David Dietzel, Chairman Irma Golliday (present @ 8:10 a.m.) Tadas Kicielinski (via phone) Jeffrey Watson (via phone @ 8:11 a.m.)

Staff in Attendance

John Nations, President & CEO
Barbara Enneking, General Counsel and Deputy Secretary
Shirley Bryant, Certified Paralegal
Jim Cali, Director of Internal Audit
Ray Friem, Executive Director, Metro Transit
Kathy Klevorn, Sr. Vice President, Chief Financial Officer

Larry Jackson, Vice-President, Procurement, Inventory Management & Supplier Diversity

Mary Lamie, Executive Director, Freight District

Barbara Georgeff, Executive Assistant to President & CEO

Kent Swagler, Director, Corporate Compliance and Ethics

John Langa, Vice President, Economic Development

John Wagner, Project Manager, Economic Development

Richard Zott, Chief of Public Safety

Michael Breihan, President, ATU 788

Diana Wagner-Hilliard, Director, Workforce Diversity/EEO

Mark Vago, Controller

Scott Grott, Chief, MetroLink Operations

Tamara Fulbright, Director, Treasury Services

Michael Gibbs, Accountant, Business Enterprises

Jonathan Frederick, Director, Accounting & Budget

Patti Beck, Director, Communications

Matthew Hibbard, Social Media Communications Manager

Kathy Brittin, Director, Risk Management Safety & Claims

Reggie Cavitt, Local ATU 788

#### Others in Attendance

Ronald Walker, area resident Tom Curran

Call to Order

8:01 a.m. Commissioner Dietzel called the Open Session Board Meeting to order at 8:01 a.m.

2. Roll Call

8:01 a.m. Roll call was taken.

Bi-State Development Board of Commissioners Meeting Open Session Minutes November 20, 2015 Page 2 of 4

#### 3. Minutes of September 25, 2015 Open Session Board Meeting

8:02 a.m. The September 25, 2015, Open Session Board Meeting minutes were provided in the Board packet. A motion to approve the minutes was made by Commissioner Buehlhorn and seconded by Commissioner Schoemehl. Motion passed unanimously.

#### 4. Report of Treasurer

8:02 a.m. No presentation was made. This agenda item was informational only. The Treasurer's Report was provided in the Board packet and will be kept at the office of the Deputy Secretary.

#### 5. Report of President

8:02 a.m. John Nations, President & CEO, stated that when the Research Institute was established one of the priorities was to get grant funding to cover the cost of the research and studies being conducted by the Research Institute. John Wagner, Project Manager, Economic Development, heads up the Research Institute in the Economic Development Department to study the feasibility of establishing health related clinics around MetroLink stations for the transit dependent community. Through Mr. Wagner's efforts, he was able to successfully secure a grant through the Missouri Foundation for Health in the amount of \$41,900. This is the first time Bi-State Development (BSD) has been able to secure an outside grant to help with research. This is an important first step, not only in better serving the public, but in BSD's corporate mission of partnering with communities, getting funding and doing the necessary research. Mr. Nations thanked John Wager and John Langa, Vice President, Economic Development, for their great work and he looks forward to the study results.

#### 6. Business Services & Economic Development Committee Report

8:03 a.m. The October 16, 2015, Business Services & Economic Development Committee Open Session Minutes were included in the Board packet. Commissioner Holman stated that the Business Services & Economic Development Committee met in Open Session on October 16, 2015, and the draft minutes of that meeting were in the Board packet at tab #6. She advised that the Committee was presenting for Board approval Consent Agenda Item #10(b) the Contract Modification with Maida Engineering for Additional Design Services for Jefferson National Expansion Memorial Motor Generator Sets Replacement. The Committee also discussed and referred to the Board for approval, Agenda Item #11, the revision of Board Policy, Chapter 30, Section 30.070, Hedging. This item is being presented with the Committee's recommendation that the Chairman designate that the proposed policy revision not be tabled pursuant to Article VI(D) of the Board Policies, and that it be approved at today's Board meeting. Other items discussed and presented at the Committee meeting included the Fuel Hedging Program Statement of Policy and Strategy; an overview of the Freight District; an update on Economic Development projects; an update on the Downtown St. Louis Airport capital projects; and an update on the CityArchRiver Project. This report was informational only, and no Board action was required. A copy of the report will be kept at the office of the Deputy Secretary.

#### 7. Operations Committee Report

8:05 a.m. The October 20, 2015, Operations Committee Open Session Minutes were included in the Board packet. Commissioner Buehlhorn stated that the Operations Committee met in Open Session on October 20, 2015, and the draft minutes of that meeting were in the Board packet at tab #7. He advised that the Committee was presenting for Board approval Consent Agenda Item #10a the Sole Source Contract Award to GE Transportation Services (GETS) — Global Signaling. Ray Friem, Executive Director Metro Transit provided the Committee with an overview of the Transit Operations FY15, Fourth Quarter Performance Report. This report was informational only, and no Board action was required. A copy of the report will be kept at the office of the Deputy Secretary.

Bi-State Development Board of Commissioners Meeting Open Session Minutes November 20, 2015 Page 3 of 4

#### 8. Audit Committee Report

8:06 a.m. The October 23, 2015, Audit Committee Open Session Minutes were included in the Board packet. Commissioner Gully stated that the Audit Committee met in Open Session on October 23, 2015, and the draft minutes of that meeting were in the Board packet at tab #8. She advised that the Committee was presenting for Board approval Consent Agenda Item #10(c) 2012-2015 Title VI Program. The Committee reviewed the Internal Audit Status Report for the Fourth Quarter, FY15, and the First Quarter, FY16, and the Internal Audit Follow-Up Summary for the Fourth Quarter, FY15. The Safekeeping Quarterly Accounts Audit for March 31, 2015, and June 30, 2015, was also presented for Committee review. This report was informational only, and no Board action was required. A copy of the report will be kept at the office of the Deputy Secretary.

#### 9. Adjustment of Consent Agenda

8:07 a.m. There was no adjustment of the Consent Agenda.

10. Consent Agenda Item(s): 10(a) Sole Source Contract Award: GE Transportation Systems (GETS) – Global Signaling (Operations Committee Recommends Approval (Resolution #726); 10(b) Contract Modification With Maida Engineering, Inc. for Additional Design for Jefferson National Expansion Memorial Motor Generator Sets Replacement (Business Services & Economic Development Committee Recommends Approval) (Resolution #725); 10(c) 2012-2015 Title VI Program (Audit Committee Recommends Approval) (Resolution #718).

8:07 a.m. A motion to approve the Consent Agenda items was made by Commissioner Schoemehl and seconded by Commissioner Gully. Motion passed unanimously.

11. Revision to *Board Policy, Chapter 30, Section 30.070, Hedging* (Business Services & Economic Development Committee Recommends Final Approval Without Tabling Pursuant to Article VI (D) of the Board Bylaws)

8:08 a.m. The briefing paper and attachments regarding the Revision to Board Policy, Chapter 30, Section 30.070, Hedging were included in the Board packet. No additional presentation was made as this matter was discussed in great detail at the October 16, 2015, Business Services & Economic Development Committee, and briefly discussed today in Commissioner Holman's Committee report under Agenda Item #6. John Nations, President & CEO, clarified that the request is for the Board to waive the tabling and approve the proposed revisions today. A motion to waive the tabling of this revision to Board Policy, Chapter 30, Section 30.070, Hedging, and that the Board approve the policy revision at the November 20, 2015 meeting was made by Commissioner Buehlhorn and seconded by Commissioner Brown. Motion passed unanimously. (Resolution #719)

#### 12. 2016 Board and Committee Meeting Schedule

8:09 a.m. The draft 2016 Board and Committee Meeting Schedule was included in the Board packet. A motion to approve the 2016 Board and Committee Meeting Schedule was made by Commissioner Gully and seconded by Commissioner Schoemehl. Motion passed unanimously.

\*\*8:10 Commissioner Golliday joined the meeting.

#### 13. Board of Commissioners' Committee Assignments

8:12 a.m. The list of the Board of Commissioners' 2016 Committee Assignments was included in the Board packet. This agenda item was informational only, and no Board action was required. A copy of the 2016 Committee Assignments will be kept at the office of the Deputy Secretary.

Bi-State Development Board of Commissioners Meeting Open Session Minutes November 20, 2015 Page 4 of 4

#### 14. Unscheduled Business

8:10 a.m. Commissioner Dietzel stated that this is the first Board meeting since Mary Lamie, Executive Director, Freight District, joined Bi-State Development. He stated that it has been his pleasure to have worked with Ms. Lamie for many years, and she is a great addition to BSD. Ms. Lamie thanked the Board and stated that she has been with BSD for about three months. The Freight District has made a tremendous amount of progress in that short time and she looks forward to continuing the work.

\*\*8:11 a.m. Commissioner Watson joined the meeting via phone.

#### 15. Public Comment

8:13 a.m. Ronald Walker, an area resident and transit user, addressed the Board to discuss his concerns regarding security on the system. Mr. Walker was a member of the Metro Citizen's Advisory Committee. He stated that the total disregard for the rules by some of the people who ride the system has gotten so out of hand that it frightens him to ride now. In his opinion, this is due primarily to the lack of security at the stations and on the trains, and he suggested that the Agency pressure the Missouri legislature to pass legislation to allow BSD to set up its own transit police. Mr. Nations responded to Mr. Walker thanking him for his comments and for being a loyal rider; and he assured Mr. Walker that BSD continues to do everything that it can to ensure safety on the system.

#### 16. Call of Dates for Future Board Meetings

8:17 a.m. The next Operations Committee meeting is scheduled for Tuesday, January 19, 2016, at 8:00 a.m.; the Audit Committee meeting is scheduled for Friday, January 22, 2016, at 8:00 a.m.; and the next Board meeting is scheduled for Friday, February 26, 2016, at 8:00 a.m.

17. Adjournment to Executive Session - If such action is approved by a majority vote of the Bi-State Development's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters under §610.021(1); RSMo; leasing, purchase or sale of real estate under §610.021(2); personnel actions under §610.021(3); discussions regarding negotiations with employee groups under §610.021(9); sealed bids, proposals and documents related to negotiated contracts under §610.021(12); personnel records or applications under §610.021(13); records which are otherwise protected from disclosure by law under §610.021(14); records relating to hotlines established for reporting abuse and wrongdoing under §610.021(16); or confidential or privileged communications with the District's auditor, including auditor work products under §610.021(17).

8:17 a.m. Pursuant to the requirements of Section 610.021(1), 610.021(2), 610.021(14), and 610.021(16) of the Revised Statutes of Missouri, Commissioner Dietzel requested a motion to allow the Board to go into closed session. A motion to go into Executive Session was made by Commissioner Holman and seconded by Commissioner Gully. A roll call vote was taken and the Commissioners present, Brown, Gully, Holman, Schoemehl, Buehlhorn, Dietzel, Golliday, Kicielinski, and Watson voted to approve this agenda item. Motion passed unanimously and the Open Session meeting was adjourned.

Deputy Secretary to the Board of Commissioners

Bi-State Development

# A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AWARDING A CONTRACT TO GE TRANSPORTATION SYSTEM - GLOBAL SIGNALING FOR METROLINK SYSTEM AUDIO FREQUENCY TRACK CIRCUITS

#### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 III. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(A)(8) and §50.010(E)(1)(b), requires Board approval of all non-competitive procurements exceeding \$100,000; and

Whereas, funding sources for the rehabilitation of MetroLink system audio frequency track circuit materials are Federal Transit Administration (FTA) Grant MO-54-0001 and Local Funding; and

Whereas, the MetroLink system began operation in 1993 and the original audio frequency track circuit components are now obsolete and newer generation circuit board components are required; and

Whereas, in November 2014, the Board approved the award of a contract to GE Transportation Systems – Global Signaling (GETS) for the supply of replacement impedance bonds due to anticipated long lead deliveries. These impedance bonds are only part of the audio frequency track circuit that functions with existing or new generation circuitry. The requested contract award to GETS covers the remaining needed materials to complete the replacement of obsolete audio frequency track circuitry; and

Whereas, GETS is the only source of supply and pricing is in line with previous GETS quotes for like materials. A contract in an amount not-to-exceed \$1,203,160, which includes a 10% contingency and a contract duration not exceeding two years, is considered fair and reasonable; and

Whereas, it is feasible, necessary and in the public interest for the Agency to award a sole source purchase contract with GE Transportation Systems – Global Signaling for MetroLink audio frequency track circuitry in an amount not-to-exceed \$1,203,160, which includes a 10% contingency and a contract duration not exceeding two years, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

- Approval of the Contract. The Board of Commissioners hereby approves the sole source contract award to GE Transportation Systems - Global Signaling for MetroLink audio frequency track circuitry in an amount not-to-exceed \$1,203,160 which includes a 10% contingency and a contract duration not exceeding two
- Actions of Officers Authorized. The officers of the Agency, including, without Section 3. limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.
- Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.
- Rights Under Resolution Limited. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and GE Transportation Systems - Global Signaling.
  - Governing Law. The laws of the State of Missouri shall govern this Resolution. Section 6.
- No Personal Liability. No member of the Board of Commissioners, officer, employee or Section 7. agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and this Contract.
- Payment of Expenses. The Senior Vice President and CFO is hereby authorized and Section 8. directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.
  - This Resolution shall be in full force and effect from and after its passage and approval. Section 9.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 20th day of November, 2015.

> THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

[SEAL]

ATTEST:

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 726

Bi-State Development Agency Board of Commissioners

November 20, 2015

Award to GE Transportation System - Global Signaling for Track Circuitry

Page 2

# A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE MODIFICATION OF THE CURRENT MAIDA ENGINEERING, INC. CONTRACT TO INCLUDE ADDITIONAL WORK TO COMPLETE PROJECT DESIGN RELATED TO THE REPLACEMENT OF THE ARCH TRANSPORTATION SYSTEM MOTOR GENERATOR SETS

#### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.50 C.1(b) requires Board approval of all non-competitive Jefferson National Expansion Memorial procurements exceeding \$500,000 and

Whereas, the funding for this project will come from the 2014 Arch Debt MG Set Replacement Project Fund, which is the \$6,870,000 project fund resulting from the sale of the 2014 Series Arch Tram Revenue Bonds - PNC; and

Whereas, on March 22, 2013, the Board of Commissioners approved a sole source contract, not to exceed \$615,000 to Maida Engineering, Inc. for the design and engineering services to complete the bid documents for the Arch Transportation System (ATS) Project motor-generator replacements. Further on April 24, 2015, the Board of Commissioners approved a sole source contract not to exceed \$430,000 to Maida for additional services leading into and through construction covering Construction Documents, and Services During Construction phases; and

Whereas, Maida Engineering, Inc. is uniquely qualified to provide the design services for this final phase of the ATS Project, as evidenced by previous competitively bid contract awards and the existing design contract. In order to complete the originally intended base design and produce quality bid documents for construction it was necessary for Maida to undertake efforts that were beyond the original contract scope; and

Whereas, it is feasible, necessary and in the public interest for the Board to approve this modification of the current Maida Engineering Inc. contract for engineering and design services during the construction of the replacement of the ATS motor-generator sets in an amount not to exceed \$166,550. This amount brings the total contract amount for this project to \$1,211,550, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

- Section 2. Approval of the Contract Modification. The Board of Commissioners hereby approves this modification of the current Maida Engineering Inc. contract for engineering and design services during the construction of the replacement of the ATS motor-generator sets in an amount not to exceed \$166,550, which brings the total contract amount for this project to \$1,211,550.
- Section 3. Actions of Officers Authorized. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.
- Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.
- Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Maida Engineering, Inc.
  - Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.
- Section 7. No Personal Liability. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and this Contract.
- Section 8. Payment of Expenses. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.
  - Section 9. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 20<sup>th</sup> day of November, 2015.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

avid a Dutal

Title Chan

[SEAL]

**ATTEST** 

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 725

Bi-State Development Agency Board of Commissioners

November 20, 2015

Approve Contract Modification for Maida Inc.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE 2012 – 2015 TITLE VI PROGRAM

#### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 III. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, passenger transportation facilities, and motor vehicle and other terminal or parking facilities; to contract with municipalities or other political subdivisions for the services or use of any facility owned or operated by the Agency, or owned or operated by any such municipality or other political subdivision; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

Whereas, no Board Policy applies, however the Federal Transit Administration (FTA) Circular 4702.1B, Chapter III, requires that all direct and primary recipients of FTA funds document their compliance with the Department of Transportation's (DOT) Title VI regulations by submitting a Title VI Program to the FTA regional civil rights officer once every three years. The Title VI Program document (Program) must be approved by the Recipient's board of directors or appropriate governing entity prior to submission to FTA; and

Whereas, as a recipient of federal funding BSD must adhere to the regulations set forth in Title VI of the Civil Rights Act of 1964. Therefore BSD has a legal obligation to ensure its customers are afforded the opportunity to use its transit services and visit its facilities without fear of illegal harassment, intimidation, or other forms of discrimination based upon race, color, or national origin. BSD's management and all employees are committed to this policy; and

Whereas, BSD is required by FTA to submit a Title VI Program triennially to demonstrate that BSD is complying with the Title VI requirements. This document details BSD's approach to planning and programming of transit service, capital projects, and communication of non-discrimination policies for a three year period, most recently October 2012 through October 2015; and

Whereas, the Title VI Program document (attached to the Briefing Paper) verifies BSD's non-discrimination policies, and provides analysis and evidence on non-discrimination in the provision of transit service, passenger amenities and other capital projects, and changes to transit service, fare policy and fare changes. The document outlines the key components of BSD's Title VI Program; and

Whereas, it is feasible, necessary and in the public interest for the Board of Commissioners to approve the BSD 2012 – 2015 Title VI Program, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

- Section 2. Approval of the Report. The Board of Commissioners hereby approves the BSD 2012 2015 Title VI Program (as provided in the Attachment to the Briefing Paper and made a part hereof), under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.
- Section 3. Actions of Officers Authorized. The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution.
- Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.
- Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, its officers and employees.
  - Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.
- Section 7. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.
  - Section 8. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 20th day of November, 2015.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

Title Chair

[SEAL]

ATTEST (

Deputy Secretary to the Board of Commissioners

# A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AMENDING BOARD POLICY CHAPTER 30; SECTION 30.070, HEDGING

#### PREAMBLES:

Whereas, the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

Whereas, Article VI of the Bylaws – Board Policies of the Agency, provides that any action by the Board establishing policy, administrative, business, or otherwise, shall be known as "Board Policies" and that the Board may adopt, amend or repeal, in whole or in part, the Board Policies at any meeting of the Board, except that unless otherwise designated by the Chair, all Board Policies shall be tabled for a period of one month and shall become effective upon adoption by the Board; and

Whereas, Board Policy Chapter 30, Section 30.070, Hedging, governs the Agency's hedging activities in order for the Agency to manage financial risks attributed to the price variability of diesel, electricity and natural gas usage; and

Whereas, in a review of Board Policy Chapter 30, Section 30.070, Hedging, it was determined that the members of the Hedging Committee should be revised and that certain other provisions should be updated and clarified as referenced in Briefing Paper, Attachments #1 and #2; and

Whereas, the amendment to Board Policy Chapter 30, Section 30.070, Hedging, was presented to the Business Services and Economic Development Committee on October 16, 2015. The Committee recommended that the matter be referred to the Board of Commissioners for consideration at the November 20, 2015 meeting, and that the Board waive tabling the policy so that it is effective upon Board approval; and

Whereas, it is feasible, necessary and in the public interest for the Agency to approve the amendment to Board Policy Chapter 30, Section 30.070, Hedging, as referenced in Briefing Paper Attachments #1 and #2, and that the Board waive tabling of the amended policy so that it is effective upon Board approval, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section 1.

Section 2. Approval of Amendment to Board Policy. The Board of Commissioners hereby authorizes and approves the amendment of Board Policy Chapter 30, Section 30.070, *Hedging*, (as provided in Attachments #1 and #2 of the Briefing Paper and made a part hereof), and waives tabling of the amended policy so that it is effective upon Board approval.

Section 3. Actions of Officers Authorized. The officers of the Agency, including without limitation, the President and CEO and the Vice President and Chief Financial Officer, are hereby authorized and directed to execute all necessary changes to Board Policies, and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution; and the execution of such changes and taking of such actions shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. Rights Under Resolution Limited. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.

Section 7. No Personal Liability. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Section 8. Implementation. This Resolution shall be in full force and effect from and after its passage and approval.

Section 9. Payment of Expenses. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and the Policy.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 20th day of November, 2015.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

Its Chan

[SEAL]

ATTEST:

Deputy Secretary to the Board of Commissione

**Open Session Item** 

4

#### BI-STATE DEVELOPMENT TREASURER'S REPORT December 31, 2015

#### **INVESTMENTS**

#### Yields:

Bi-State investments had an average yield of .41%. For reference, yield on the one year U.S. Treasury was .61%. The Federal Reserve raised the fed funds rate in mid-December from .25% to .5%, with plans for more rate hikes in 2016. However, the subsequent economic slowdown suggests another rate hike in the next few months is unlikely.

#### **Invested Funds:**

In December, Bi-State directed \$190 million in invested funds compared to \$195 million invested in November. Approximately 39% of the invested funds for December were invested in U.S. Treasury or U.S. Government Agency securities, and 15% were invested in collateralized Certificates of Deposit (CDs) or Repurchase Agreements (Repos). The balance was invested in AAA rated money market funds. The average maturity of Bi-State investments was approximately 192 days.

#### **DEBT MANAGEMENT**

#### Debt Restructuring, 2013:

On July 1, 2013, Bi-State successfully sold its \$381,225,000 Series 2013A Bonds. More than \$1.5 billion in orders were placed for the bonds. The deal closed on August 1, 2013. An effective cost of funds of 4.44% was achieved. The effects of the \$75 million County loan bring the true interest cost to 3.68%. The bond restructuring, of essentially all of the Cross County Bonds, with the exception of the \$97 million Series 2009 Bonds, achieved important long-term financial objectives for Bi-State:

- Improved debt ratings. The bonds were assigned ratings of 'AA+' and 'Aa3' by S&P and Moody's, respectively. The higher ratings will benefit Bi-State in future financings.
- Eliminated exposure of Bi-State to variable and short-term debt obligations.
- Brought 2010 subordinate bonds to senior lien status, and began their amortization.
- Optimized the debt service funding requirements to preserve long-term funding flexibility for operations and capital.
- Incorporated the availability of the County Loan by using the Prop A Capital Reserve to reduce borrowing costs.
- Returned \$18 million of Federal funding from the 2002 Debt Service Reserve Fund to Bi-State's capital program.

In 2014, St Louis County approved the appropriation of the 2nd loan advance in the amount of \$30 million to Bi-State. The Series 2052 bonds were redeemed on October 1, 2014. This lowered the interest rate on \$30 million in debt from 4.75% to 1.04%.

In August 2015, St Louis County approved the appropriation of the 3<sup>rd</sup> loan advance and the Series 2050 bonds were redeemed on October 1, 2015. The interest rate on this \$30 million in debt decreased from 4.75% to 1.02%. The debt service reserve fund requirement on the 2013A bonds also decreased. The new debt service reserve requirement is now approximately \$23.6 million.

#### Arch Tram Revenue Bonds, 2014:

On December 3, 2014, Bi-State closed on the Series 2014 Taxable Arch Tram Revenue Bonds. These bonds have a par value of \$7,656,000 and a 30-year term. The initial fixed rate term is 10 years with a fixed interest

rate of 4.016%. The funds from this bond issuance will pay for the cost of issuance, a portion of the interior roof over the Arch visitor's center, and the replacement of the motor generator sets. The debt service requirement is approximately \$454 thousand.

#### Bi-State Development/St. Clair County Transit District Revenue Bonds Refunding, 2014:

On December 4, 2014, Bi-State and St Clair County Transit District closed on the \$4,160,000 issuance of the Series 2014 Bi-State Development/St Clair County Metrolink Extension Project Refunding Revenue Bonds. The refunding provides a savings of approximately \$700,000 in debt service expenses. It also eliminated the need for the debt service reserve funding of approximately \$450 thousand.

#### Capital Leases:

Bi-State has one remaining capital lease, its 2001 LRV Lease (C1, C2 Tranches). In February 2011, staff negotiated a default cure agreement with the 2001 C1 C2 lease investor. The agreement provided that Bi-State deposit additional collateral with the lease trustee, of which the St. Clair County Transit District (SCCTD) provided 70%. We currently have approximately \$7.5 million in collateral invested in U.S. Treasuries.

#### **FUEL HEDGING**

In December, in conjunction with its diesel fuel hedging program, Bi-State had a *realized loss of \$750 thousand* on the sale of Home Heating Oil #2 futures contracts. Oil prices decreased from November by approximately \$4.60 a barrel or 11%. Bi-State's unrealized losses for December were approximately \$976 thousand. Generally, as the price of oil increases, the value of Bi-State's future positions also increases. A gain in the futures partially offsets the actual increase in the cost of diesel fuel. If oil prices drop, the value of the futures decline. An increase in unrealized gains generally indicates that the price of fuel is rising, and losses generally indicate oil prices are falling.

| E  | <u>8-19</u>                             | BI-STATE DEVELOPMENT - MONTHLY TREASURER'S REPORT | LOPMENT            | - MONT        | HLY TRE   | ASURER'S     | REPORT             |   |        |                 |
|--|---|---|--------------------|---------------|-----------|--------------|--------------------|---|--------|-----------------|
| N  |   | AS OF:  | 31-Dec-2015        |               |           |              |                    | 30-Nov-2015                               |        |                 |
|  | Wt. Avg.                                | Dollars   |                    |               | Market    | Wf. Avg.     | Dollars            | Percentage                                |        | Market          |
| BI-STATE DIRECTED:   | Maturity (1)                            | (,000 omitted)                                    | Of Total           | Rate          | Value (2) | Maturity (1) | (,000 omitted)     | Of Total                                  | Rate   | Value (2)       |
| Cash   | 0                                       | \$26,950  | 19.9%              | %00.0         | \$26,950  | 0            | \$19,994           | 15.0%                                     | 0.00%  | \$19,994        |
| Repurchase Agreements  | 4                                       | 22,739  | 16.8%              | 0.32%         | 22,739    | _            | 33,602             | 24.1%                                     | 0.11%  | 33,602          |
| Certificates of Deposit  | 507                                     | 4,150   | 3.1%               | 0.51%         | 4,150     | 538          | 4,150              | 3.0%                                      | 0.51%  | 4,150           |
| U.S. Agencies (discounted)   | 246                                     | 5,981   | 4.4%               | 0.34%         | 5,975     | 277          | 5,981              | 4.3%                                      | 0.34%  | 5,979           |
| U.S. Agencies (coupon)   | 469                                     | 23,332  | 17.2%              | 0.68%         | 23,262    | 383          | 19,830             | 14.2%                                     | 0.55%  | 19,804          |
| U.S. Treasury Securities   | 260                                     | 13,803  | 10.2%              | 0.52%         | 13,849    | 206          | 6,851              | 4.9%                                      | 0.34%  | 6,889           |
| Other Investments (3)  | 4                                       | 38,621  | 28.5%              | 0.15%         | 38,621    | ~            | 48,062             | 34.5%                                     | 0.11%  | 48,062          |
| SUB-TOTAL BI-STATE   | 135                                     | \$135,576   | 100.0%             | 0.37%         | \$135,546 | 94           | \$138,470          | 100.0%                                    | 0.22%  | \$138,480       |
| BI-STATE DIRECTED-PROP M:  |   |   |                    |               |           |              |                    |   |        | 74              |
| Certificates of Deposit  | 536                                     | \$1,510   | 2.8%               | 0.87%         | \$1,510   | 18           | \$1,508            | 2.7%                                      | 0.16%  | \$1,508         |
| U.S. Agencies (discounted)   | 246                                     | 3,987   | 7.3%               | 0.34%         | 3,983     | 277          | 3,987              | 7.1%                                      | 0.34%  | 3,986           |
| U.S. Agencies (coupon)   | 716                                     | 21,987  | 40.1%              | %06.0         | 21,895    | 747          | 19,982             | 35.5%                                     | 0.93%  | 19,964          |
| U.S. Treasury Securities   | 147                                     | 4,493   | 8.2%               | 0.17%         | 4,493     | 178          | 4,493              | 8.0%                                      | 0.17%  | 4,491           |
| Other Investments (3)  | 4                                       | 22,786  | 41.6%              | 0.20%         | 22,786    | -            | 26,331             | 46.8%                                     | 0.11%  | 26,331          |
| SUB-TOTAL PROP M   | 334                                     | \$54,763  | 100.0%             | 0.51%         | \$54,667  | 300          | \$56,301           | 100.0%                                    | 0.42%  | \$56,280        |
| TOTAL BI-STATE DIRECTED  | 192                                     | \$190,339   |                    | 0.41%         | \$190,213 | 153          | \$194,771          |   | 0.28%  | \$194,760       |
| TRUSTEE DIRECTED:  |   |   |                    |               |           |              |                    |   |        |                 |
| Cash   | 0                                       | \$0   | %0.0               | 0.00%         | \$0       | 0            | \$0                | %0.0                                      | 0.00%  | \$0             |
| Municipal Bonds  | 1921                                    | 9,125   | 19.2%              | 2.42%         | 9,049     | 1952         | 9,125              | 20.2%                                     | 2.42%  | 9,087           |
| U.S. Agencies (coupon)   | 1691                                    | 22,528  | 47.4%              | 2.00%         | 22,497    | 1733         | 23,216             | 51.4%                                     | 1.98%  | 23,295          |
| Commercial Paper   | 0                                       | 0   | %0.0               | 0.00%         | 0         | 0            | 0                  | %0.0                                      | %00.0  | 0               |
| Other Investments (3)  | 4                                       | 15,918  | 33.5%              | 0.07%         | 15,918    | -            | 12,855             | 28.4%                                     | 0.07%  | 12,855          |
| SUB-TOTAL TRUSTEE  | 1,171                                   | \$47,571  | 100.0%             | 1.43%         | \$47,464  | 1,285        | \$45,196           | 100.0%                                    | 1.53%  | \$45,237        |
| TOTAL BI-STATE & TRUSTEE   | 388                                     | \$237,910   |                    | 0.61%         | \$237,677 | 366          | \$239,967          | •   | 0.52%  | \$239,997       |
| LRV LEASELEASEBACK 2001:   |   |   |                    |               |           |              |                    |   |        |                 |
| Cash   | 0                                       | 0   | %0.0               | %00.0         | 0         | 0            | 0                  | %0.0                                      | %00.0  | 0               |
| US Treasury Securities   | 7                                       | 7,512   | 7.4%               | 0.18%         | 7,523     | 38           | 7,512              | 7.4%                                      | 0.18%  | 7,522           |
| Other Investments (4)  |   | 94,568  | 95.6%              | 2.80%         | 94,568    |              | 94,082             | 95.6%                                     | 2.80%  | 94,082          |
| SUB-TOTAL LRV 2001   |   | \$102,080   | 100.0%             | 2.39%         | \$102,091 |              | \$101,594          | 400.0%                                    | 2.38%  | \$101,604       |
| SUB-TOTAL LEASES   |   | \$102,080   |                    |               | \$102,091 |              | \$101,594          |   |        | \$101,604       |
| Grand Total (5)  |   | \$339,990   |                    |               | \$339,768 |              | \$341,561          |   |        | \$341,601       |
| Explanatory Notes:  (1) Approximate weighted average of days to effective maturity, from last business day of the month.  (2) Market value of government securities provided by safekeeping agent. Cost equals market for other investments. | s to effective mature                   | ity, from last busine                             | ss day of the mon  | th.           | y.        | Prepared by: | Terri Gudowiez Gr  | Thorse A Charles Open By of Wests Open    | Cops   | 1/27/16<br>Date |
| (3) Includes money market funds and fuel hedging accounts.  (4) Investment Contracts (leases). Values of investment contracts adjusted to conform to lease payment schedules.  (5) All amounts oreliminary and subject to a                  | I hedging accounts. S of investment con | tracts adjusted to co                             | onform to lease pa | yment schedul |           | , ,          | ammy Fulbright     | Tammy Fulbrights Dit of Treasury Services | rvices | Date            |
|  |   |   |                    |               |           | IZ           | Kathy Klevorn, CFO | 0   |        | Date            |
|  |   |   |                    |               |           | \            | >                  |   |        |                 |

|                      |   | 12/31/2015                   |  |
|----------------------|---|------------------------------|--|
| BI-STATE DEVELOPMENT | MONTHLY TREASURER'S REPORT- ALL COMPANIES | BANK / ISSUER SUMMARY as of: |  |

| Section 1 Banklissuer Summary           |              |              |              |               |               | •           |               |               |   |
|---|--------------|--------------|--------------|---------------|---------------|-------------|---------------|---------------|---|
| BI-STATE DIRECTED *                     |              | CERTIFICATES | REPURCHASE   |               | GOVERNMENT    | COMMERCIAL  |               | MARKET        |   |
| all non debt/lease assets, inc. Prop M: | CASH         | OF DEPOSIT   | AGREEMENTS   | OTHER         | SECURITIES    | PAPER\ BA's | TOTAL         |               | NOTES                                     |
| BANK OF AMERICA MERRILL LYNCH           | 26,299,854   | 0            | 0            | 11,643,067    | 0             | 0           | 37,942,921    | 37,942,921    | FDIC\tri-party collateral(deposits).      |
| BLACK ROCK                              | 0            | 0            | 0            | 2,790,465     | 0             | 0           | 2,790,465     | 2,790,465     | Money Market Fund (Govt. Securities).     |
| COMMERCE BANK                           | 0            | 5,009,952    | 0            | 0             | 0             | 0           | 5,009,952     | 5,009,952     | FDIC\FRB collateral.                      |
| FIDELITY                                | 0            | 0            | 0            | 22,983,805    | 0             | 0           | 22,983,805    | 22,983,805    | Money Market Fund (First Tier\Prime)      |
| FIRST CLOVERLEAF                        | 0            | 650,000      | 0            | 0             | 0             | 0           | 650,000       | 650,000       | FDIC\tri-party collateral(deposits).      |
| JEFFERSON BANK & TRUST                  | 25,003       | 0            | 2,443,225    | 0             | 0             | 0           | 2,468,228     | 2,468,228     | FDIC; repo collaterl held at JBT.         |
| JP MORGAN CHASE                         | 126,850      | 0            | 0            | 11,775,215    | 0             | 0           | 11,902,065    | 11,902,065    | FDIC (bank acct.)MMKT (First Tier\Prime)  |
| OPTUM                                   | 15,429       | 0            | 0            | 0             | 0             | 0           | 15,429        | 15,429        | FDIC\FRB collateral.                      |
| HEALTHSCOPE                             | 50,370       | 0            | 0            | 0             | 0             | 0           | 50,370        | 50,370        | FDIC\FRB collateral.                      |
| PNC BANK                                | 170,191      | 0            | 0            | 0             | 0             | 0           | 170,191       | 170,191       | FDIC\FRB collateral.                      |
| RBC DAIN RAUSCHER                       | 0            | 0            | 0            | 297,984       | 0             | 0           | 297,984       | 297,984       | Commodities Margin Acct. (fuel hedging)   |
| RJ O'BRIEN                              | 0            | 0            | 0            | 1,398,247     | 0             | 0           | 1,398,247     | 1,398,247     | Commodities Trading Acct. (fuel hedging)  |
| REGIONS BANK                            | 148,333      | 0            | 0            | 0             | 0             | 0           | 148,333       | 148,333       | FDIC Insured.                             |
| UBS FINANCIAL                           | 0            | 0            | 0            | 9,984,045     | 0             | 0           | 9,984,045     | 9,984,045     | Money Market Fund (First Tier\Prime).     |
| UMB BANK                                | 460          | 0            | 20,296,000   | 0             | 0             | 0           | 20,296,460    | 20,296,460    | FDIC\FRB Collateral.                      |
| U.S. BANK                               | 113,220      | 0            | 0            | 0             | 0             | 0           | 113,220       | 113,220       | FDIC/FRB Collateral.                      |
| ILLINOIS FUNDS                          | 0            | 0            | 0            | 535,129       | 0             | 0           | 535,129       | 535,129       | Illinois State Treasurer Investment Pool. |
| FARM CREDIT BANK                        | 0            | 0            | 0            | 0             | 39,447,779    | 0           | 39,447,779    | 39,300,531    | Safekept at Bank of America (BOA).        |
| FEDERAL HOME LOAN BANK                  | 0            | 0            | 0            | 0             | 15,839,247    | 0           | 15,839,247    | 15,814,367    | Safekept at Bank of America (BOA).        |
| U.S. TREASURY                           | 0            | 0            | 0            | 0             | 18,296,115    | 0           | 18,296,115    | 18,341,493    | Safekept by BOA or designated agent.      |
| sub-total Bi-State directed             | 26,949,710   | 5,659,952    | 22,739,225   | 61,407,957    | 73,583,141    | 0           | 190,339,985   | 190,213,235   |   |
| TRUSTEE DIRECTED                        |              |              |              |               |               |             |               |               |   |
| DEBT ISSUES                             |              |              |              |               |               |             |               |               |   |
| Cross County Bonds                      |              |              |              |               |               |             |               |               |   |
| Series 2009, 2013                       |              |              |              |               |               |             |               |               |   |
| BANK OF NEW YORK -MELLON TRUST          |              |              |              |               |               |             |               |               |   |
| BANK OF NEW YORK                        | 0            | 0            | 0            | 0             | 0             | 0           | 0             | 0             | FDIC Insured.                             |
| BLACK ROCK                              | 0            | 0            | 0            | 8,437,035     | 0             | 0           | 8,437,035     | 8,437,035     | Money Market Fund (First Tier/Prime).     |
| GOLDMAN                                 | 0            | 0            | 0            | 1,911,827     | 0             | 0           | 1,911,827     | 1,911,827     | Money Market Fund (First Tier/Prime).     |
| FEDERATED GOVT OBLIG                    | 0            | 0            | 0            | 1,833,045     | 0             | 0           | 1,833,045     | 1,833,045     | Safekept at Bank of New York              |
| MORGAN STANLEY                          | 0            | 0            | 0            | 3,735,721     | 0             | 0           | 3,735,721     | 3,735,721     | Safekept at Bank of New York              |
| GOVERNMENT AGENCIES                     | 0            | 0            | 0            | 0             | 22,527,005    | 0           | 22,527,005    | 22,496,981    | Safekept at Bank of New York              |
| MUNICIPAL BONDS                         | 0            | 0            | 0            | 0             | 9,124,982     | 0           | 9,124,982     | 9,049,387     | Safekept at Bank of New York              |
| sub-total                               | 0            | 0            | 0            | 15,917,628    | 31,651,987    | 0           | 47,569,615    | 47,463,996    |   |
| SUB-TOTAL TRUSTEE (BONDS)               | 0            | 0            | 0            | 15,917,628    | 31,651,987    | 0           | 47,569,615    | 47,463,996    |   |
| SUB-TOTAL BI-STATE AND TRUSTEE          | 26,949,710   | 5,659,952    | 22,739,225   | 77,325,585    | 105,235,128   | 0           | 237,909,600   | 237,677,231   |   |
| LRV Lease Leaseback 2001 C1 C2          |              |              |              |               |               |             |               |               |   |
| FSAVAIG                                 | 0            | 0            | 0            | 94,568,083    | 0             | 0           | 94,568,083    | 94,568,083    | Guaranteed Investment Contract (GIC).     |
| U.S. TREASURY                           | 0            | 0            | 0            | 0             | 7,512,392     | 0           | 7,512,392     | 7,523,000     | Safekept by Lease Trustee.                |
| sub-total                               | 0            | 0            | 0            | 94,568,083    | 7,512,392     | 0           | 102,080,475   | 102,091,083   |   |
| sub-total leases                        | 0            | 0            | 0            | 94,568,083    | 7,512,392     | 0           | 102,080,475   | 102,091,083   |   |
| GRAND TOTAL                             | \$26,949,710 | \$5,659,952  | \$22,739,225 | \$171,893,668 | \$112,747,520 | 0\$         | \$339,990,075 | \$339,768,314 |   |
|   |              |              |              |               |               |             |               |               |   |

<sup>\*</sup> Please refer to Pages 5 and 10 for explanatory notes and credit ratings.

<sup>+</sup> ABBREVIATIONS (above): FDIC- Federal Deposit Insurance Corp. FRB - Federal Reserve Bank

#### **INVESTMENT CATEGORY DESCRIPTIONS**

**CASH:** Demand deposit accounts. Some accounts are consolidated by bank for presentation purposes. Negative balances generally reflect check float. Bi-State's bank accounts are protected either by Federal Deposit Insurance Corporation (FDIC), or collateralized with securities pledged to Bi-State and held either in a segregated customer account, tri-party account, or at the Federal Reserve.

**CERTIFICATES OF DEPOSIT:** Non-negotiable certificates of deposit, protected by FDIC insurance, AAA rated surety or Letter of Credit, or collateralized with securities placed in joint safekeeping with Bi-State at the Federal Reserve Bank.

**BANKER'S ACCEPTANCE (BAs):** Negotiable investment instruments created by banks to finance commercial trade transactions. Bi-State's investment policy permits purchase of BAs only from banks rated "B" or better by Fitch Ratings (formerly Thomson BankWatch-see ratings descriptions below).

**REPURCHASE AGREEMENTS (REPOs):** An investment created by the simultaneous sale and repurchase of a security (usually a government security) for different settlement dates. Bi-State's repos are collateralized with securities held in segregated customer accounts, or at the Federal Reserve.

**OTHER:** Interest checking, money market funds, guaranteed investment contracts (GICs) and investment agreements. Also includes fuel hedging related accounts. Bi-State's policy restricts use of money market funds to Triple A rated institutional funds which have over \$500 million in assets.

**GOVERNMENT SECURITIES:** Securities (bills, discount notes, strips, coupon notes and bonds), issued by the U.S. Treasury or U.S. Government Agencies. Some securities are subject to "call" (redemption before stated final maturity).

**COMMERCIAL PAPER:** Short-term unsecured promissory note that is the obligation of the issuing entity, generally a large corporation (see ratings descriptions below).

**NOTE:** Permitted Bi-State investments are specified in Board Policy 30.040. All investments are shown at cost, unless otherwise noted. Market values shown for government securities or commercial paper are considered "subject to market" and provided for informational use only. Cost or par approximates market for other investments, and some of these may be subject to penalty for early redemption.

#### **CREDIT QUALITY RATING DEFINITIONS (also see Page 9)**

#### Standard & Poor's, Moody's Investor Services, Fitch:

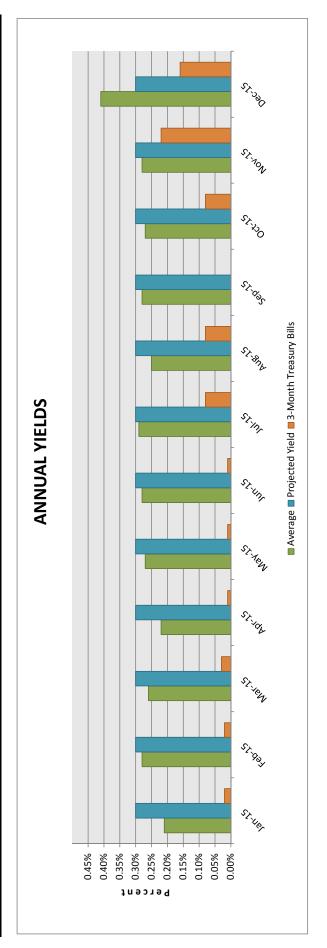
AAA Standard & Poor's, Moody's and Fitch rate credit quality on an A to C scale, with A generally regarded as "upper investment grade" and C as "speculative" (D would indicate default). Within each category are different gradients. The triple A rating indicates that the issuer's long term unsecured debt rating or specific investment instrument (such as money market funds) are of the highest credit quality (lowest expectation of risk.) The AAA rating is assigned only when there is exceptionally strong capacity for timely payment of financial commitments.

A1-P1 Commercial Paper issues rated "A-1 by Standard and Poor's and "P-1" by Moody's have the greatest capacity for timely payment (least risk). Bi-State's investment policy permits purchase of A2-P2 commercial paper from issuers with a business presence in the St. Louis region.

# BI-STATE DEVELOPMENT ANNUAL INVESTMENT REPORT FOR MOST CURRENT 12 MONTHS

| Funds (000's omitted)       | Jan-15  | Jan-15 Feb-15   | Mar-15  | Apr-15  | May-15  | Jun-15  | Jul-15  | Aug-15  | Sep-15          | Oct-15  | Nov-15  | Dec-15  |
|-----------------------------|---------|-----------------|---------|---------|---------|---------|---------|---------|-----------------|---------|---------|---------|
| Bi-State Investments        | 124,534 | 134,345         | 138,409 | 155,553 | 139,961 | 142,512 | 127,764 | 120,216 | 146,970         | 142,105 | 139,346 | 135,576 |
| Bi-State Prop M Investments | 55,896  | 54,094          | 54,582  | 55,026  | 55,845  | 57,812  | 57,153  | 56,396  | 56,843          | 56,570  | 56,301  | 54,763  |
| Total                       | 180,430 | 180,430 188,439 | 192,991 | 210,579 | 195,806 | 200,324 | 184,917 |         | 176,612 203,813 | 198,675 | 195,647 | 190,339 |
| Projected Total             | 145,000 | 145,000         | 145,000 | 145,000 | 145,000 | 145,000 | 145,000 | 145,000 | 145,000         | 145,000 | 145,000 | 145,000 |
| Trustee Investments         | 50,795  | 53,448          | 56,193  | 46,760  | 49,325  | 51,842  | 57,738  | 61,678  | 88,714          | 42,492  | 45,196  | 47,571  |

| Yields\Rates Information      | Jan-15 | Feb-15 | Mar-15 | Apr-15 | Mav-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Bi-State                      | 0.15%  | 0.19%  | 0.18%  | 0.16%  | 0.20%  | 0.21%  | 0.24%  | 0.22%  | 0.22%  | 0.21%  | 0.22%  | 0.37%  |
| Prop M                        | 0.34%  | 0.49%  | 0.47%  | 0.38%  | 0.45%  | 0.43%  | 0.43%  | 0.31%  | 0.45%  | 0.42%  | 0.42%  | 0.51%  |
| Average                       | 0.21%  | 0.28%  | 0.26%  | 0.22%  | 0.27%  | 0.28%  | 0.29%  | 0.25%  | 0.28%  | 0.27%  | 0.28%  | 0.41%  |
| Projected Yield               | 0.30%  | 0.30%  | 0.30%  | 0.30%  | 0:30%  | 0.30%  | 0:30%  | 0:30%  | 0:30%  | 0.30%  | 0.30%  | 0.30%  |
| Trustee                       | 1.43%  | 1.37%  | 0.99%  | 1.18%  | 1.42%  | 1.35%  | 1.23%  | 1.15%  | 0.81%  | 1.25%  | 1.53%  | 1.43%  |
| 3-Month Treasury Bills        | 0.05%  | 0.05%  | 0.03%  | 0.01%  | 0.01%  | 0.01%  | 0.08%  | 0.08%  | %00'0  | 0.08%  | 0.22%  | 0.16%  |
| 1 Year Treasury               | 0.16%  | 0.19%  | 0.26%  | 0.23%  | 0.25%  | 0.27%  | 0.31%  | 0.37%  | 0.31%  | 0.32%  | 0.48%  | 0.61%  |
| Fed Funds (target)            | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.25%  | 0.50%  |
| 20-Year Municipals            | 3.36%  | 3.62%  | 3.52%  | 3.62%  | 3.73%  | 3.80%  | 3.75%  | 3.79%  | 3.71%  | 3.66%  | 3.63%  | 3.57%  |
| SIFMA (BMA) Index (month end) | 0.05%  | 0.05%  | 0.02%  | 0.11%  | 0.10%  | 0.05%  | 0.02%  | 0.02%  | 0.02%  | 0.01%  | 0.01%  | 0.01%  |



|          | Diesel Fuel F  | Diesel Fuel Hedging Program - FY 2015 | Y 2015                        |                |
|----------|--|---------------------------------------|-------------------------------|----------------|
|          | Diesel Fuel Budget \ Actual Comparison:  | Dec-15                                | Year to Date                  | Life to Date   |
| В        | Gallons consumed-actual  | 435,237                               | 2,796,817                     | 71,557,375     |
| b=(c/a)  | Average cost per gallon-actual   | \$ 1.42                               | \$ 1.66                       | \$ 2.18        |
| O        | Total Diesel Fuel Cost-Actual  | \$ 616,209                            | \$ 4,644,863                  | \$ 155,783,435 |
| р        | Gallons consumed- budget   | 475,585                               | 2,845,612                     | 74,811,024     |
| e=(f/d)  | Average cost per gallon- budget  | \$ 3.20                               | \$ 3.20                       | \$ 2.35        |
| <b>-</b> | Total Diesel Fuel Cost- Budget   | \$ 1,521,872                          | \$ 9,105,958                  | \$ 176,052,874 |
| g=(f-c)  | g=(f-c) Budget Variance (Unfavorable)  | \$ 905,663                            | \$ 4,461,095                  | \$ 20,269,439  |
| Ч        | Realized Futures Gains (Losses)  | \$ (750,221)                          | \$ (3,041,594)                | \$ 652,415     |
| i=(c-h)  | i=(c-h) Net Cost of Fuel   | \$ 1,366,430                          | \$ 7,686,457                  | \$ 155,131,020 |
| j=(i-f)  | Net Budget Variance (Unfavorable)  | \$ 155,442                            | \$ 1,419,501                  | \$ 20,921,854  |
| j=(i/f)  | Net Cost of Fuel, Per Gallon, inc. Hedge   | \$ 3.14                               |                               |                |
| k=(e-i)  | Net Budget Variance Per Gallon   | \$ 0.06                               | \$ 0.45                       | \$ 0.19        |
|          | Futures Activity:  |                                       | Price of Barrel of Oil:       | rrel of Oil:   |
|          | Futures Contracts Purchased  | 114                                   | Date                          | Price          |
|          | Futures Contracts Sold   | 25                                    | 08/31/2015                    | \$ 49.20       |
|          | Futures Contracts Net Change at month end  | 89                                    | 09/30/2015                    | \$ 45.09       |
|          | Total Open Futures Contracts, at month end   | 262                                   | 10/31/2015                    |                |
|          | Futures Contracts Unrealized Gain/(Loss) *   | (\$976,021)                           | 11/30/2015                    | \$ 41.65       |
|          | (% of Estimated Future Consumption)  | 70%                                   | 12/31/2015                    | \$ 37.04       |
|          | * = At month end   |                                       |                               |                |
|          | Explanatory Notes:   |                                       |                               |                |
|          | Consumption budgeted at approximately 120,000 gallons per week.  | -                                     |                               |                |
|          | Current diesel contracts: diesel =Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.                                   | el= Platts + 10.93 cents per gal.     |                               |                |
|          | Numbers above rounded.   |                                       |                               |                |
|          | Amounts do not include transaction or consulting costs.  |                                       |                               |                |
|          | Futures Contracts are purchased from Feb 2016 through Dec 2018 (35 months).  | 35 months).                           |                               |                |
|          | EACKGYOUNG:  Linwood Canital is a consultant ratained by Bi-State since April 2004 to assist with its energy price risk management program | a visit sign is another visit of      | mercone program               |                |
|          | Bi-State manages the cost of fuel by utilizing purchase of exchange traded futures, specifically NYMEX Heating Oil#2 (HO#2) futures.       | aded futures, specifically NYMEX      | Heating Oil#2 (HO#2) futures. |                |
|          | Generally, as oil prices increase, the value of the futures goes up, and acts to partially offset the actual increase in the price of fuel | acts to partially offset the actual i | ncrease in the price of fuel. |                |
|          |  |                                       |                               |                |

# Bi-State Development Monthly Investment Report Report of Term Investment\* Purchases: December 2015

| Item | Investment:       | Par Amount    | Settled  | Maturity Date Term(days) | Term(days) | Yield | Purchased From | Fund                   |
|------|-------------------|---------------|----------|--------------------------|------------|-------|----------------|------------------------|
| 1    | FHLB Bond         | \$ 2,001,111  | 12/10/15 | 12/19/17                 | 740        | 1.00% | Raymond James  | Prop A                 |
| 2    | FHLB Bond         | \$ 2,001,111  | 12/10/15 | 12/19/17                 | 740        | 1.00% | Raymond James  | Prop M City            |
| 3    | FHLB Bond         | \$ 2,001,111  | 12/10/15 | 12/19/17                 | 740        | 1.00% | Raymond James  | Transit Sales Tax      |
| 4    | US Treasury Bill  | \$ 1,986,249  | 12/10/15 | 12/08/16                 | 364        | 0.70% | US Bank        | Transit Sales Tax      |
| 2    | US Treasury Bill  | \$ 1,986,249  | 12/10/15 | 12/08/16                 | 364        | 0.70% | US Bank        | Transit Self Insurance |
| 9    | US Treasury Bill  | \$ 2,979,373  | 12/10/15 | 12/08/16                 | 364        | 0.70% | US Bank        | Transit Int Restricted |
| 7    | FCB Bond          | \$ 1,000,000  | 12/14/15 | 12/14/18                 | 1096       | 1.30% | Raymond James  | Prop A                 |
| 8    | FCB Bond          | \$ 2,000,000  | 12/14/15 | 12/14/18                 | 1096       | 1.30% | Raymond James  | Prop M City            |
| 6    | CD Collateralized | \$ 1,509,952  | 12/18/15 | 06/19/17                 | 549        | 0.87% | Commerce Bank  | Prop M County          |
|      |                   |               |          |                          |            |       |                |                        |
|      |                   |               |          |                          |            |       |                |                        |
|      |                   |               |          |                          |            |       |                |                        |
|      |                   |               |          |                          |            |       |                |                        |
|      | Total             | \$ 17,465,156 |          |                          |            |       |                |                        |
|      |                   |               |          |                          | 635        | 0.92% |                |                        |
|      |                   |               |          |                          |            |       |                |                        |

## Notes:

<sup>\*</sup> Investments with an original term of over 14 days.

(dollars in thousands)

|  | Actuals       | Actuals       | Actuals   | Actuals    | Actuals       | Actuals  | Actuals                    |          |                   |             |              |              |             |              |   |               |               |              |               |             |           |
|--|---------------|---------------|-----------|------------|---------------|----------|----------------------------|----------|-------------------|-------------|--------------|--------------|-------------|--------------|---|---------------|---------------|--------------|---------------|-------------|-----------|
| Note- Figures are estimates of CASH  | Fiscal Yr     | JULY          | AUG       | SEPT       | OCT           | NOV      | DEC                        | JAN      | FEB               | MAR         | APR I        | MAY JI       | JUNE Fis    | Fiscal Yr    | JULY A  | AUG SI        | SEPT C        | OCT N        | NOV           | DEC         | FY'17     |
| receipts and disb.: subject to change  | 2016          | 2015          | 2015      | 2015       | 2015          | 2015     | 2015                       | 2016     | 2016              | 2016        | 2016 2       | 2016 2       | 2016 2      | 2017         | 2016 20   | 2016 20       | 2016 20       | 2016 2       | 2016 20       | 2016        | 0         |
| BEGINNING CASH BAL. OPER.&REV. FUNDS   | \$51,300      | \$50,600      | \$33,900  | \$21,200   | \$52,300      | \$41,744 | \$37,863                   | \$38,800 | \$36,561 \$       | \$43,352 \$ | \$47,782 \$6 | \$61,860 \$4 | \$49,240 \$ | \$20,600     | \$51,111 \$46   | \$46,015 \$44 | \$44,918 \$5; | \$52,280 \$4 | \$41,765 \$37 | \$37,925 \$ | \$51,111  |
| CASH RECEIPTS- SALES TAXES:  |               |               |           |            |               |          |                            |          |                   |             |              |              |             |              |   |               |               |              |               |             |           |
| St Louis County 1/2 cent (est. 1974)   | 42,087        | 0             | 0         | 11,278     | 3,601         | 2,796    | 3,908                      | 3,819    | 2,851             | 3,785       | 3,416        | 2,652        | 3,761       | 41,867       | 3,759 3   | 3,759         | 3,759         | 3,601        | 2,796         | 3,908       | 21,582    |
| St Louis City 1/2 cent (est. 1974)   | 19,716        | 1,825         | 1,090     | 2,217      | 1,614         | 1,126    | 1,967                      | 1,624    | 890               | 2,092       | 1,548        | 1,079        | 2,076       | 19,148       | 1,825   | 1,090         | 2,217         | 1,614        | 1,126         | 1,967       | 6,839     |
| sub-total 1/2 cent (1974)  | 61,803        | 1,825         | 1,090     | 13,495     | 5,215         | 3,922    | 5,875                      | 5,443    | 3,741             | 5,877       | 4,964        | 3,731        | 5,837       | 61,015       | 5,584 4   | 4,849         | 2,976         | 5,215        | 3,922         | 5,875       | 31,421    |
| Pledged to debt service X-County Bonds:  |               |               |           |            |               |          |                            |          |                   |             |              |              |             |              |   |               |               |              |               |             |           |
| St Louis County 1/4 cent Prop M (1994)   | 42,907        | 0             | 0         | 11,360     | 3,710         | 2,824    | 4,026                      | 3,292    | 2,507             | 3,292       | 2,999        | 2,332        | 3,294       | 39,636       | 3,787 3   | 3,787         | 3,787         | 3,710        | 2,824         | 4,026       | 21,920    |
| St Louis City 1/4 cent Prop M (1994)   | 10,322        | 0             | 0         | 2,660      | 846           | 618      | 1,037                      | 992      | 447               | 1,001       | 677          | 496          | 975         | 9,625        | 887   | 887           | 887           | 846          | 618           | 1,037       | 5,161     |
| St Louis County 1/2 cent Prop A (2010)   | 52,081        | 0             | 0         | 14,149     | 4,614         | 3,512    | 5,003                      | 5,316    | 4,119             | 5,318       | 4,851        | 3,765        | 3,692       | 54,339       | 4,716 4   | 4,716         | 4,716         | 4,614        | 3,512         | 5,003       | 27,278    |
| St Louis City 1/4 cent Prop M2 (2010)  | 10,324        | 0             | O         | 2,660      | 846           | 618      | 1,037                      | 266      | 447               | 1,001       | 779          | 496          | 975         | 9,625        | 887   | 887           | 887           | 846          | 618           | 1,037       | 5,162     |
| sub-total pledged sales taxes  | 115,634       | 0             | 0         | 30,829     | 10,016        | 7,572    | 11,103                     | 10,140   | 7,520             | 10,612      | 9,408        | 680'2        | 8,936       | 113,225      | 10,277 10   | 10,277 10     | 10,277        | 10,016       | 7,572 13      | 11,103      | 59,521    |
| Debt Service X-County Bonds. Interest  | (22.484)      | 0             | 0         | (4.959)    | (1.773)       | (1.773)  | (1.775)                    | (1.775)  | (1.775)           | (1.775)     | (1.775)      | (1.775)      | (1.775)     | (20.930)     | (1.775) (1  | (1.775)       | (1.775)       | (1.700)      | (1.700)       | (1.700)     | (10,425)  |
| Debt Service X-County Bonds Principal  | (717)         | C             | C         | (1 806)    |               | (657)    | (657)                      | (657)    | (657)             | (657)       |              |              |             |              |   |               |               |              |               |             | (4.038)   |
| sub-total debt service   | (29,656)      | ol <b>o</b>   | ol o      | (6.765)    | (2,430)       | (2,430)  | (2.432)                    | (2,432)  | (2,432)           | (2,432)     |              |              |             |              |   |               |               |              |               |             | (14,463)  |
| sub-total pledged sales tax less debt  | 85,978        | 0             | 0         | 24,064     | 7,586         | 5,142    | 8,671                      | 7,708    | 5,088             | 8,180       |              |              |             | _            |   |               |               |              |               |             | 45,058    |
| TOTAL SALES TAX RECEIPTS LESS DEBT   | 147.781       | 1.825         | 1.090     | 37.559     | 12,801        | 9.064    | 14.546                     | 13,151   | 8.829             |             | 11.940       | 8,388 1      | 12.341 1    | 145,591      | 13,429 12   | 12.694 13     | 13,821        | 12.842       | 9.105 14      | 14.589      | 76.479    |
| CASH RECEIPTS- OTHER:  |               |               |           |            |               |          |                            |          |                   |             |              |              |             | _            |   |               |               |              |               |             |           |
| Passenger Revenue, inc. Paratransit  | 90,390        | 4,780         | 4,657     | 4,505      | 4,664         | 4,073    | 4,123                      | 4,690    | 4,029             | 6,107       | 5,785        | 4,723        | 4,802       | 56,938       | 4,780 4   | 4,657         | 4,505         | 4,664        | 4,073         | 4,123       | 26,802    |
| Other  | 18.571        | 4.827         | 1.422     | 4.544      | 1.058         | 1.596    | 1.372                      | 1.287    | 2.857             | 2.372       | 2.343        |              |             | 24.678       |   |               |               |              |               | 1.372       | 14.819    |
| St. Clair County (inc. State of Illinois)  | 55.306        | 0             | 5.006     | 4.518      | 4.437         | 5.275    | 9.504                      | 5.188    | 4.251             | 4.237       | 4.931        |              |             | 56.067       |   |               |               |              |               | 9.504       | 28.740    |
| State of Missouri  | 0             | C             | C         |            |               | C        | C                          | C        | C                 | C           | C            |              |             | C            |   |               |               |              |               | C           | C         |
|  |               | •             | )         | )          |               | •        | •                          | o        | •                 | o           | <b>)</b>     | <b>)</b>     | <b>)</b>    | )            | ò   | ò             | ò             | <b>)</b>     | ò             | <b>)</b>    | ) c       |
| reueral Assistance.  | c             | c             | c         | c          | c             | c        | c                          | c        | c                 | c           | c            | c            | c           | C            | c   | c             | c             | c            | c             | c           | 0 0       |
| Maintenance  | )             | o (           | 0 0       | 0 0        | · ;           | 0 0      | 0 0                        | 0 1      | 0                 |             |              |              |             | 0 0          |   |               | 0 0           |              |               | o 9         | 0 0       |
| CMAQ\JAKC\AKKA\Other grants\reimb.   | 51,475        | 0             | 3,610     | 4,059      | 14            | 7,026    | 9,189                      | 7,431    | 9,864             |             |              |              |             | _            |   |               |               |              |               |             | 23,898    |
| TOTAL CASH RECEIPTS  | 333,523       | 11,432        | 15,785    | 55,185     | 22,974        | 27,034   | 38,734                     | 31,747   | 29,830            | 28,052      | 38,948 1     | 18,447 2     | 26,890 3    | 345,058      | 23,036 27   | 27,389 31     | 31,447 23     | 23,015 2     | 27,075 38     | 38,777      | 170,738   |
| CASH DISBURSEMENTS:  |               |               |           |            |               |          |                            |          |                   |             |              |              |             |              |   |               |               |              |               |             |           |
| Payroll & Related (not inc. OPEB)  | (129,525)     | (11,541)      | (10,612)  | (10,228)   | (12,270)      | (10,702) | (13,156)                   | (12,541) | (10,612)          | (10,228)    | (10,270)     | (10,702)     | (10,156) (1 | (133,018)    | (11,541) (10  | (10,612) (10  | (10,228) (1.  | (12,270)     | (10,702) (13  | (12,156)    | (62,509)  |
| Accounts Payable   | (148,878)     | (13,260)      | (14,275)  | (10,491)   | (14,024)      | (15,067) | (22,957)                   | (16,135) | (9,025)           | ) (888'6)   | (10,256) (1  | (12,286) (1  | (12,190)    | (159,299)    | (13,260) (14  | (14,275) (10  | (10,491) (14  | (14,024) (1  | (15,067) (10  | (10,957)    | (78,074)  |
| Self-Insurance   | (28,199)      | (2,391)       | (2,231)   | (2,528)    | (81)          | (289)    | (728)                      | (1,702)  | (2,131)           | (2,644)     | (2,582)      | ) (6886)     | (2,164)     | (22,660)     | (2,391) (2  | (2,231) (;    | (2,528)       | (81)         | (685)         | (728)       | (8,548)   |
| Other (capital fund transfer., OPEB set aside)   | (27,621)      | (940)         | (1,367)   | (838)      | (7,155)       | (4,557)  | (926)                      | (3,608)  | (1,271)           | (1,417)     | (1,762)      | (5,190)      | (209)       | (29,570)     | (940) (1  | (1,367)       | (838)         | (7,155)      | (4,557)       | (926)       | (15,813)  |
| TOTAL CASH DISBURSEMENTS   | (334,223)     | (28,132)      | (28,485)  | (24,085)   | (33,530)      | (30,915) | (37,797)                   | (33,986) | (23,039)          | (23,622)    | (24,870) (3  | (31,067) (2  | (25,019) (3 | (344,547) (3 | (28,132) (28  | (28,485) (24  | (24,085) (33  | (33,530) (3  | (30,915) (24  | (24,797)    | (169,944) |
| CASH SURPLUS (DEFICIT)   | (700)         | (16,700)      | (12,700)  | 31,100     | (10,556)      | (3,881)  | 937                        | (2,239)  | 6,791             | 4,430       | 14,078 (1    | (12,620)     | 1,871       | 511          | 1) (960'5)  | (1,096)       | 7,362 (10     | ) (215,01)   | (3,840) 13    | 13,980      | 794       |
| CUMULATIVE CASH SURPLUS (DEFICIT)  | 20,600        | 33,900        | 21,200    | 52,300     | 41,744        | 37,863   | 38,800                     | 36,561   | 43,352            | 47,782      | 61,860 4     | 49,240 5     | 51,111      | 51,111       | 46,015 44   | 44,918 52     | 52,280 4:     | 41,765 3     | 37,925 51     | 51,905      | 51,905    |
| STABILIZATION FUND:  |               |               |           |            |               |          |                            |          |                   |             |              |              |             |              |   |               |               |              |               |             |           |
| Beginning Balance  | 3             | 8             | ĸ         | 9          | 9             | 7        | 7                          | 54       | 54                | 54          | 69           | 74           | 0           | 0            | 8   | 9             | 6             | 35           | 41            | 24          | 54        |
| Fund Transfer - OPEB Trust   | (74)          | 0             | 0         | 0          | 0             | 0        | 0                          | 0        | 0                 | 0           | 0            | (74)         | 0           | 0            | 0   | 0             | 0             | 0            | 0             | 0           | 0         |
| Ending Balance   | (71)          | 3             | 3         | 9          | 9             | 7        | 7                          | 54       | 54                | 54          | 69           | 0            | 0           | 0            | 3   | 9             | 6             | 35           | 41            | 54          | 54        |
| INTERNALLY RESTRICTED FUND:  |               |               |           |            |               |          |                            |          |                   |             |              |              |             |              |   |               |               |              |               |             |           |
| Beginning Balance  | 14,659        | 14,659        | 14,659    | 14,659     | 14,659        | 14,659   | 14,659                     | 14,659   | 14,659            | 14,659      | 14,659 1     | 14,659 1     | 14,659      | 14,659       | 14,659 14   | 14,659 14     | 14,659 14     | 14,659 1     | 14,659 14     | 14,659      | 14,659    |
| Cumulative   | 0             | 0             | 0         | 0          | 0             | 0        | 0                          | 0        | 0                 | 0           | 0            | 0            | 0           | 0            | 0   | 0             | 0             | 0            | 0             | 0           | 0         |
| Ending Balance (1)   | 14,659        | 14,659        | 14,659    | 14,659     | 14,659        | 14,659   | 14,659                     | 14,659   | 14,659            | 14,659      | 14,659 1     | 14,659 1     | 14,659      | 14,659       | 14,659 14   | 14,659 14     | 14,659 14     | 14,659 1     | 14,659 14     | 14,659      | 14,659    |
| (1) = Additional temporary working capital for operations is provided. If needed, by Sales Tax Capital. Self-I | operations is | s provided. i | f needed, | bv Sales T | ax Capital, S |          | nsurance and Prop M Funds. |          | Current balances: | ances: Sale | s Tax Capita | \$12 millic  | n: Prop M   | \$61 million | Sales Tax Capital \$12 million; Prop M \$61 million; Self Insurance \$15 million. | ce \$15 mil   | io<br>i       |              |               |             |           |

(1) = Additional temporary working capital for operations is provided, if needed, by Sales Tax Capital, Self-Insurance and Prop M Funds. Current balances: Sales Tax Capital \$12 million; Brop M \$61 million; Self Insurance \$15 million. A large portion of these additional funds are encumbered for long range capital projects, local match, liability daims, or restricted for debt service or lease issues, but are currently liquid.

| Credit Ratings of Financial Institutions (See also page 5   S&P   Noody's   Fitch   | Bi-State De                                  | ate Development Agency dba Metro | Agency dba     | Metro     |                |                  |                 |             |
|---|--|----------------------------------|----------------|-----------|----------------|------------------|-----------------|-------------|
| tory Banks:         S&P         Noody's         Fitch           of America, N.A.         A         A2         A4-           nerce Bank         A         A2         A4-           nerce Bank         A         A2         A4-           nns Bank         BBB+         A3         BBB           Bank         BBB+         A3         BBB           Bank         A-         A2         A4-           Bank         Bank         A3         BBB           Bank         Bank         A4-         A4+           Bank         A-         A3         BBB           Bank         Bank         A4-         A4+           Bank         BBB+         A3         BBB           Bank         Bank         A4-         A4-           Market Funds         AAAm         AAAm         AAAm           Rock Fell Treasury         AAAm         AAAm         AAAm           Nation (BOA/Nerrill) Government         AAAm         AAAm         AAAm           rated Greenment Cash Management         AAAm         AAAm         AAAm           rated Government Cash Management         AAAm         AAAm         AAAm           r   | Credit Ratings of Fi                         | inancial Insti                   | itutions (see  | also page | 5)             |                  |                 |             |
| tony Banks:         S&P         Moody's         Fitch are percentable.           of America, N.A.         A         A1         A4-           nerce Bank         A         A2         A4-           Bank         AA         A2         A4-           Bank         AB         AB         BB           Bank         AA         AA         AA+           Bank         AA         AA         AA           Bank         AAAm         AAAm         AAAm           Bank         BBB+         AAAm         AAAm           Bank         BBB+         AAA         AAAm           Bank   |  | Lon                              | g-Term Debt Ra | ating     | Shoi           | rt-Term Debt R   | ating           | Fitch Bank  |
| AA Aunuerica, N.A.         AA AAA         AA-AAA           Danick Bank         A AAA         AA-AAA           Bank Bank         ABBBH         AAB         BBB           Bank Bank         A-         AA-         AA+           Bank Bank         A-         AA-         AA+           Bank Bank         A-         AA+         AA+           Bank Bank Bank         A-         AA+         AA+           Bank Bank Bank         A-         AA+         AA+           Bank Bank Bank Bank Bank Bank Bank Bank  | Depository Banks:                            | S&P                              | Moody's        | Fitch     | S&P            | Moody's          | Fitch           | Rating      |
| ABURK         AB AB2         AB4-           Bank         AB AB2         AA4-           Bank Bank         AB AB1         AA4-           Companies:         AB AB1         AA4-           Bank Bank         AB AB1         AA4-           Companies:         AB AB1         AA4-           Of New York Mellon Trust         AA-         AA1         AA+           Market Funds:         AAA         AAA         AAA           Rock FH Treasury         AAA         AAA         AAA           Rock FH Treasury         AAAm         AAAm         AAAm           Rock FH Treasury         AAAm         AAAm         AAAm           Rock FH Treasury         AAAm         AAAm         AAAm           rated Treasury         AAAm         AAAm         AAAm           rated Overnment Cash Management         AAAm         AAAm         AAAm           rated Government Cash Management         AAAm         AAAm         AAAm           rised Government Cash Management         AAAm         AAAm         AAAm           rised Government Cash Management         AAAm         AAAm         AAAm           rised Government Institutional         AAAm         AAAm         AAAm   | Bank of America, N.A.                        | A                                | A1             | -YY       | A-1            | P-1              | F1              | NA          |
| Bank         AB         AB         AB           Bank         AB         AB         BBB           Bank         A-         AB         BBB           Bank         A-         AA+         AB           Same         AA         AA+         AA+           For Deav York Mellon Trust         AA         AA+         AA+           For Narket Funds:         AAAm         AAAm         AAAm           Rock Temp         AAAm         AAAm         AAAm           rated Treasury Lund         AAAm         AAAm         AAAm           rated Treasury         AAAm         AAAm         AAAm           rated Treasury         AAAm         AAAm         AAAm           rated Treasury Only         AAAm         AAAm         AAAm           rated Treasury Conly         AAAm         AAAm         AAAm           rated Treasury         AAAm         AAAm         AAAm           rated Corennment Institutional         AAAm         AAAm         AAAm   | Commerce Bank                                | A                                | A2             |           |                | p-1              |                 | NA          |
| Bank         A31         A8+           Bank         A91         A4+           Bank         A91         A4+           Bank         A91         A4+           Companies:         A4-         A4-           Companies:         AA-         A4-         A4-           Market Funds:         AAAm         AAAm         AAAm           Rock FI Treasury         AAAm         AAAm         AAAm           Paine (BOA/Merill) Money Market Reserves  | PNC Bank                                     | A                                | Aa2            | -AA-      | A-1            | p-1              | F1+             | NA          |
| Bank         A-         A+         A+           Bank         A-         A+         A+           Companies:         A-         A+         A+           of New York Mellon Trust         AAAm         AAAm         AAAm           Nock FEN Treasury         AAAm         AAAm         AAAm           Rock FEN Treasury         AAAm         AAAm         AAAm           Rock FEN Treasury         AAAm         AAAm         AAAm           resury Fund         AAAm         AAAm         AAAm           resury Fund         AAAm         AAAm         AAAm           rated Treasury         AAAm         AAAm         AAAm           rated Treasury         AAAm         AAAm         AAAm           rated Treasury Only         AAAm         AAAm         AAAm           ratego Treasury Only         AAAm         AAAm         AAAm           ratego Treasury         AAAm         AAAm         AAAm           ratego Treasury         AAA   | Regions Bank                                 | BBB+                             | A3             | 888       | A-2            | p-2              | F2              | NA          |
| Bank         A-         A+           Companies:         AA-         Aa1         A++           Of New York Mellon Trust         AA-         AA-           Rock FET Treasury         AAAm         AAAm           Rock FET Treasury         AAAm         AAAm           Rock TET Treasury         AAAm         AAAm           resort FET Treasury         AAAm         AAAm           resort FET Treasury         AAAm         AAAm           resort FET Treasury         AAAm         AAAm           rated BOA/Merrill) Government         AAAm         AAAm           rated BOA/Merrill) Government         AAAm         AAAm           rated Treasury         AAAm         AAAm           rated Government Cash Management         AAAm         AAAm           rated Prime         AAAm         AAAm           rated Treasury         AAAm         AAAm           rated Treasury         AAAm         AAAm           ran Sachs Prime         AAAm         AAAm           rang Digard Prime         AAAm </td <td>U.S. Bank</td> <td></td> <td>Aa1</td> <td>+VV</td> <td></td> <td>p-1</td> <td>F1+</td> <td>NA</td> | U.S. Bank                                    |                                  | Aa1            | +VV       |                | p-1              | F1+             | NA          |
| Of New York Mellon Trust         AA-         Aa1         AA+           Market Funds:         S&P           Rock FEI Treasury         AAAm         AAAm           Rock Temp         AAAm         AAAm           reasury Fund         AAAm         AAAm           reasury Fund         AAAm         AAAm           reasury Fund         AAAm         AAAm           reasury Fund         AAAm         AAAm           risted Prime         AAAm         AAAm           rated Prime         AAAm         AAAm           rated Jovernment         AAAm         AAAm           rated Government         AAAm         AAAm           rated Treasury         AAAm         AAAm           rated Treasury Only         AAAm         AAAm           ran Stanley Government Institutional         AAAm         AAAm  | UMB Bank                                     | A-                               |                | +Y        | A-2            |                  | F1              | NA          |
| NAmeket Funds:         AAA         AAA         AAA           Rock FEI Treasury         AAAM                                    | Trust Companies:                             |                                  |                |           |                |                  |                 |             |
| Rock FEI Treasury         AAAm         AAAm           Rock Temp         AAAm         AAAm           reasury Fund         AAAm         AAAm           risted Devenment         AAAm         AAAm           rated Treasury         AAAm         AAAm           rated Government         AAAm         AAAm           rated Sachs Prime         AAAm         AAAm           rated Governm   | Bank of New York Mellon Trust                | AA-                              | Aa1            | AA+       | A-1+           | P-1              | F1+             | ΑN          |
| Rock FEI Treasury         AAAm           reasury Fund         AAAm           reasury Fund         AAAm           nbia (BOA/Merrill) Government         AAAm           nbia (BOA/Merrill) Government         AAAm           tus Government Cash Management         AAAm           rated Prime         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government trated Government ity Prime         AAAm           ty Prime         AAAm           rated Government institutional         AAAm           galect Prime         AAAm           caselect Prime         AAAm           galect Prime         AAAm           caselect Prime         AAAm           caselect Prime         AAAm           caselect Prime         AAAm   | Money Market Funds:                          |                                  | S&P            |           |                | Moody's          |                 |             |
| Rock Temp         AAAm           easury Fund         AAAm           mbia (BOA/Merrill) Money Market Reserves         AAAm           mbia (BOA/Merrill) Government         AAAm           rated Prime         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           rated Government         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           rated Treasury         AAAm           ran Sachs Prime         AAAm <t< td=""><td>Black Rock FFI Treasury</td><td></td><td>AAAm</td><td></td><td></td><td>Aaa-mf</td><td></td><td></td></t<>  | Black Rock FFI Treasury                      |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| easury Fund         AAAm           nbia (BOA/Merrill) Money Market Reserves         AAAm           nbia (BOA/Merrill) Government         AAAm           tus Government Cash Management         AAAm           rated Prime         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           rated Government         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           rated Government         AAAm           rated Government         AAAm           ran Sachs Prime         AAAm           ran Sachs Prime         AAAm           ran Stanley Government Institutional         AAAm           ran Stanley Government Insti   | Black Rock Temp                              |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| nbia (BOA/Merrill) Money Market Reserves         AAAm           nbia (BOA/Merrill) Government         AAAm           fus Government Cash Management         AAAm           rated Drime         AAAm           rated Treasury         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           rated Government         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           rate Government Institutional         AAAm           rate Oreasury         AAAm           rate Oreasury         AAA           rate Oreasury         AA           rate Oreasury         AA           rate Home Loan Bank (FHLB)         AA           rate AAA         AA           rate AAA         AA           rate AAA         AA           rate AAA         AA <td< td=""><td>FFI Treasury Fund</td><td></td><td>AAAm</td><td></td><td></td><td>Aaa-mf</td><td></td><td></td></td<>   | FFI Treasury Fund                            |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| hubia (BOA/Merrill) Government       AAAm       AAAm         Lus Government Cash Management       AAAm       AAAm         rated Prime       AAAm       AAAm         rated Treasury       AAAm       AAAm         rated Government       AAAm       AAAm         rated Government Live Treasury Only       AAAm       AAAm         ran Sachs Prime       AAAm       AAAm         ran Stanley Government Institutional       AAAM       AAAM         ran Sta   | Columbia (BOA/Merrill) Money Market Reserves |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| tus Government Cash Management         AAAm           rated Prime         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           try Prime         AAAm           try Treasury Only         AAAm           nan Sachs Prime         AAAm           can Stanley Government Institutional         AAAm           gelect Prime         AAAm           select Prime         AAAm           select Prime         AAAm           Fargo Treasury         AAAm           tFargo Treasury         AAAm           coot LRV Lease)         A+           ral Home Loan Bank (FHLB)         AA+           ral Home Loan Bank (FLB)         AA+           ral Home Loan Bank (FCB)         AA+           AA+         Aaa           AA+         Aaa           AAA         AAA   | Columbia (BOA/Merrill) Government            |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| rated Prime         AAAm           rated Treasury         AAAm           rated Government         AAAm           rated Sovernment         AAAm           rated Stranley Government Institutional         AAAm           rate Stanley Government Institutional         AAAm           rate of Prime         AAAm           rate of Treasury         AAAm           rate of Treasury         AAAm           rate of Treasury         AAA           rate of Treasury         AA+           rate Home Loan Bank (FHLB)         AA+           rate Home Loan Bank (FHLB)         AA+           rate Home Credit Bank (FCB)         AA+           rate Farm Credit Bank (FCB)         AA+           AA+         AAA           AA+         AAA           AA+         AAA           AA+         AAA           AAA         AAA           AAA         AAA           AAA         AAA           AAA         AAA           AAA         AAA   | Dreyfus Government Cash Management           |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| rated Treasury         AAAm           rated Government         AAAm           rated Government         AAAm           ity Prime         AAAm           rated Government         AAAm           ity Prime         AAAm           ran Stanley Government Institutional         AAAm           ran Stanley Mank (FHLB)         AAAm           reasonry         AAA         AAA           reasonry         AA+         AAA           ran Home Loan Bank (FHLB)         AA+         AAA  | Federated Prime                              |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| rated Government         AAAm           ity Prime         AAAm           ity Treasury Only         AAAm           man Sachs Prime         AAAm           organ Prime         AAAm           ian Stanley Government Institutional         AAAm           select Prime         AAAm           Fargo Treasury         AAAm           Fargo Treasury         AAAm           C2001 LRV Lease)         AAAm           Fargo Treasury         AA+         AA           Iceasury         AA+         AA           ral Home Loan Bank (FHLB)         AA+         Aaa           ral Farm Credit Bank (FCB)         AA+         Aaa           AA+         Aaa         AAA  | Federated Treasury                           |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| ty Prime         AAAm           nan Sachs Prime         AAAm           organ Prime         AAAm           select Prime         AAAm           colout LRV Leasely         AAAm           ral Home Loan Bank (FHLB)         AA+         AA           ral Home Loan Bank (FHLB)         AA+         Aaa         AAA           ral Farm Credit Bank (FCB)         AA+         Aaa         AAA   | Federated Government                         |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| ty Treasury Only       AAAm         nan Sachs Prime       AAAm         organ Prime       AAAm         ian Stanley Government Institutional       AAAm         select Prime       AAAm         s Fargo Treasury       AAAm         Eargo Treasury       AAAm         C2001 LRV Lease)       AAAm       Fitch         C3001 LRV Lease)       AA+       AA       AA+         ral Home Loan Bank (FHLB)       AA+       AA       AAA         ral Home Loan Bank (FCB)       AA+       Aaa       AAA   | Fidelity Prime                               |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| man Sachs Prime         AAAm           organ Prime         AAAm           an Stanley Government Institutional         AAAm           select Prime         AAAm           select Prime         AAAm           select Prime         AAAm           Fargo Treasury         AAAm           C001 LRV Lease)         AA           Irreasury         AA+         AA           ral Home Loan Bank (FHLB)         AA+         Aaa           ral Home Loan Bank (FCB)         AA+         Aaa           AA+         Aaa         AAA   | Fidelity Treasury Only                       |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| Organ Prime       AAAm         Ian Stanley Government Institutional       AAAm         Select Prime       AAAm         Fargo Treasury       AAAm         2001 LRV Lease)       A+       A2         Ireasury       AA+       AAA         Ireasury       AA+       AAA         Iral Home Loan Bank (FHLB)       AA+       AAA         Iral Home Loan Bank (FHLB)       AA+       AAA         Iral Home Loan Bank (FCB)       AA+       AAA  | Goldman Sachs Prime                          |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| gan Stanley Government Institutional         AAAm           Select Prime         AAAm           Fargo Treasury         Long-Term Debt Rating           S&P         Moody's         Fitch           C2001 LRV Lease)         A+         A2         A+           Treasury         AA+         Aaa         AAA           ral Home Loan Bank (FHLB)         AA+         Aaa         AAA           ral Farm Credit Bank (FCB)         AA+         Aaa         AAA  | JP Morgan Prime                              |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| Select Prime         AAAm           Fargo Treasury         Long-Term Debt Rating           (2001 LRV Lease)         A+         A2         A+           Ireasury         AA+         Aaa         AAA           Iral Home Loan Bank (FHLB)         AA+         Aaa         AAA           Iral Farm Credit Bank (FCB)         AA+         Aaa         AAA  | Morgan Stanley Government Institutional      |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| Fargo Treasury         AAAm           Long-Term Debt Rating           S&P         Moody's         Fitch           (2001 LRV Lease)         A+         A2         A+           reasury         AA+         Aaa         AAA           ral Home Loan Bank (FHLB)         AA+         Aaa         AAA           ral Farm Credit Bank (FCB)         AA+         Aaa         AAA  | UBS Select Prime                             |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| Long-Term Debt Rating           S&P         Moody's         Fitch           (2001 LRV Lease)         A+         A2         A+           Freesury         AA+         Aaa         AAA           ral Home Loan Bank (FHLB)         AA+         Aaa         AAA           ral Farm Credit Bank (FCB)         AA+         Aaa         AAA   | Wells Fargo Treasury                         |                                  | AAAm           |           |                | Aaa-mf           |                 |             |
| S&P         Moody's         Fitch           (2001 LRV Lease)         A+         A2         A+           Freasury         AA+         Aaa         AAA           ral Home Loan Bank (FHLB)         AA+         Aaa         AAA           ral Farm Credit Bank (FCB)         AA+         Aaa         AAA   |  | Lon                              | g-Term Debt Ra | ating     |                |                  |                 |             |
| A+         A2         A+           ank (FHLB)         AA+         Aaa         AAA           ank (FCB)         AA+         Aaa         AAA   | Other:                                       | S&P                              | Moody's        | Fitch     |                |                  |                 |             |
| Loan Bank (FHLB)         AA+         Aaa         AAA           Credit Bank (FCB)         AA+         Aaa         AAA  | AIG (2001 LRV Lease)                         | A+                               | A2             | A+        |                |                  |                 |             |
| AA+ Aaa AAA   | U.S. Treasury                                | AA+                              | Ааа            | AAA       |                |                  |                 |             |
| AA+ Aaa AAA   | Federal Home Loan Bank (FHLB)                | AA+                              | Ааа            |           | NA = Fitch ove | erall bank ratin | gs or LT debt r | atings have |
|   | Federal Farm Credit Bank (FCB)               | AA+                              | Aaa            | AAA       | been withdrawn | wn               |                 |             |

|  | Bi-State Development   | ment  |                                |                    |
|--|--|---|--------------------------------|--------------------|
| Mass Transit Sales   | Tax Appropriation Cross-County Bonds & St Louis County Loan  | ounty Bonds & St Louis Cou                                  | nty Loan                       |                    |
|  | 2009   | 20  | 2013                           |                    |
| Series   | Refunding  | 2013A Bonds   | 2013B Loan                     | Total Cross County |
| Issue date   | 60-voN-6   | 1-Aug-13  | 1-Aug-13                       |                    |
| Principal (original)   | \$97,220,000   | \$381,225,000   | \$75,000,000                   |                    |
| Principal (currently outstanding)  | \$97,220,000   | \$306,990,000   | \$135,000,000                  | \$539,210,000      |
| Lien on 1\4 cent Prop M, Prop M2, Prop A tax   | Senior   | Senior  | Subordinate                    |                    |
| Stand alone credit rating (S&P\Moody's)  | AA+\A2   | AA+\Aa3   | NA                             |                    |
| Maturity date(s)   | 2023 – 2039  | 2048  | 2053                           |                    |
| Optional Call Date   | 2019   | Various   | Anytime                        |                    |
| Optional Put Date  | NA   | NA  | 2018                           |                    |
| Interest rate mode   | Fixed  | Fixed   | 1% + SIFMA                     |                    |
| Rate   | 4.50%-5.00%  | 3.00%-5.00%   | 1.02%-1.06%                    |                    |
| Interest pmt. Dates (4/1/16 &10/1/16)  | April, October   | April, October  | April, October                 |                    |
| Annual debt service:   |  |   |                                |                    |
| Interest   | \$4,767,975  | \$15,095,513  | \$1,413,000                    | \$21,276,488       |
| Principal - (1st pymt 10/1/14-\$7,015,000, 2nd pymt<br>10/1/15 \$7,220,000) (next payment 10/1/16 - \$7,880,000) | 0\$  | \$7,880,000   | 0\$                            | \$7,880,000        |
| total princ.&int.  | \$4,767,975  | \$22,975,513  | \$1,413,000                    | \$29,156,488       |
| Debt Service Reserve Fund (DSRF)   | \$9.1 million in DSRF with<br>bond trustee, BONY-<br>Mellon. | \$25 million in DSRF with<br>bond trustee, BONY-<br>Mellon. | Ą                              |                    |
| Other  | Refunded balance of<br>2002 A                                | Refunded Series<br>2002A,B,C, 2007, and<br>Series 2010B     | Refunded Series 2010A<br>Bonds |                    |

**Open Session Item** 

6



#### **BI-STATE DEVELOPMENT OPERATIONS COMMITTEE MEETING OPEN SESSION MINUTES JANUARY 19, 2016**

#### Committee Members in Attendance

Missouri

Vernal Brown Kelley Farrell

Illinois

Michael Buehlhorn, Chairman Irma Golliday (absent) Jeffrey Watson (absent)

#### Other Commissioners in Attendance

Tadas Kicielinski (via phone)

#### Staff in Attendance

John Nations, President & CEO Barbara Enneking, General Counsel and Deputy Secretary Shirley Bryant, Certified Paralegal Ray Friem, Executive Director Metro Transit Linda Espy, Senior Administrative Assistant Larry Jackson, Executive Vice President for Administration Jenny Nixon, Executive Director of Tourism Innovation John Langa, Vice President Economic Development John Wagner, Project Manager Economic Development Kathy Klevorn, Sr. Vice President, Chief Financial Officer Scott Grott, Chief MetroLink Operations Jessica Mefford-Miller, Chief Transit Planning & System Development Fred Bakarich, Director, Engineering Systems Dianne Williams, Vice President, Communications and Marketing Patti Beck, Director, Communications Richard Zott, Chief of Public Safety Kerry Kinkade, Acting Vice President, Chief Information Officer

Kathy Brittin, Director, Risk Management, Safety & Claims Barbara Georgeff, Director of Executive Services Chance Baragary, Manager, Gateway Arch Construction Ted Zimmerman, Director of Marketing Kent Swagler, Director of Corporate Compliance Jeff Braun, Director, Real Estate Bill Waggoner, Sr. Real Estate Specialist

#### Others in Attendance

James Nations, Chairman, Southwestern Illinois Development Authority Richard Shepard, President, Real Estate Strategies

Bi-State Development Operations Committee Meeting Open Session Minutes January 19, 2016 Page 2 of 6

J. David Dodson, Principal, Bywater Development Aaron Burnett, Principal, Bywater Development Mike Lundy, Executive Director, Southwestern Illinois Development Authority

#### 1. Call to Order

8:00 a.m. Chairman Buehlhorn called the Open Session Operations Committee Meeting to order at 8:00 a.m.

#### 2. Roll Call

8:00 a.m. Roll call was taken.

#### 3. Public Comment

8:00 a.m. There was no public comment.

#### 4. Minutes of from October 20, 2015 Operations Committee

8:00 a.m. The October 20, 2015, Open Session Operations Committee Meeting minutes were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Farrell and seconded by Commissioner Brown. Motion passed unanimously.

#### 5. Contract Extensions Time of Performance: Three Contracts for the Jefferson National Expansion Memorial Gateway Arch Exhibits Rehabilitation Project

8:01 a.m. The briefing paper regarding the Contract Extensions Time of Performance: Three Contracts for the Jefferson Expansion Memorial Gateway Arch Exhibits Rehabilitation Project was provided in the Committee packet. Jenny Nixon, Executive Director of Tourism Innovation. made brief comments regarding the contract extensions, and introduced Chance Baragary. Manager, Gateway Arch Construction, to provide more detailed information regarding this project. The completion of the Jefferson National Expansion Memorial (JNEM) Gateway Arch Exhibit Rehabilitation Project was planned to be completed during the scheduled shutdown of the Arch from January 4, 2016 to March 3, 2016. The construction schedule for the CityArchRiver (CAR) project revealed that major work was planned on the future exit ramps at the north and south legs of the Arch. This work included demolition of the existing ramps and trench drains, replacing them with new relocated trench drains, as well as making significant elevation adjustments on the ramps to enable ADA compliance. This work was not discussed in the project planning phases and was not included in the original design, however, it is now being pursued as a change order. Due to the extensive work required to complete this process, it was necessary to prohibit access to the public, employees, or any other contractors to the area below the ramps during this construction. As a result, the National Park Service (NPS) decided that the primary work of the JNEM Gateway Arch Exhibits Rehabilitation Project should be postponed until the tram outage scheduled for December 2016 to February 2017; in order to allow the new equipment to be installed after the major ramp work is completed. Because of the project schedule adjustment, Board approval is required to extend the JNEM Gateway Arch Exhibit Rehabilitation contract, awarded to Conference Technologies, Inc.; the JNEM Project for Gateway Arch Visitors Center Tram Load Zones and Gateway Arch MetroLink Station contract, awarded to Haley Sharpe Design; and the St. Louis Gateway Arch Audio Visual/Information Technology (AV/IT) Software Production contract, awarded to Aperture Films, LTD. There is no additional cost associated with these contract extensions. A motion for the Committee to approve and refer to the Board for approval the three contract extensions through March 31, 2017 for the JNEM

Bi-State Development Operations Committee Meeting Open Session Minutes January 19, 2016 Page 3 of 6

Gateway Arch Exhibit Rehabilitation Project was made by Commissioner Kicielinski and seconded by Commissioner Brown. Motion passed unanimously.

#### 6. St. Louis Regional Freightway: Approval of Letter of Agreement for Consulting Services between Bi-State Development and the Jerry Costello Group, LLC

8:06 a.m. The briefing paper regarding the St. Louis Regional Freightway: Approval of Letter of Agreement ("Agreement") for Consulting Services between Bi-State Development and the Jerry Costello Group, LLC was provided in the Committee packet. John Nations, President & CEO, provided a brief overview regarding the Agreement between Bi-State Development (BSD) and the Jerry Costello Group, LLC (Consultant). BSD entered into an agreement with the Jerry Costello Group, LLC on August 1, 2015 for consulting services to promote the St. Louis Regional Freightway's goals, interests and objectives. The current agreement is due to expire March 31, 2016. Mr. Nations recommended that this agreement be extended for one (1) year under the same terms and conditions as the current agreement. The new proposed agreement would provide the same services at the same rate, effective for twelve months beginning April 1, 2016. A motion for the Committee to approve and refer to the Board to approve the Letter of Agreement between Bi-State Development and the Jerry Costello Group, LLC for consulting services for the St. Louis Regional Freightway, and to authorize BSD's President & CEO to negotiate and sign the final version of the Agreement was made by Commissioner Brown and seconded by Commissioner Kicielinski. Motion passed unanimously.

#### 7. Contract Award: Bus Shelter Advertising Sales and Services

8:07 a.m. The briefing paper regarding the Bus Shelter Advertising Sales and Services was provided in the Committee packet. Dianne Williams, Vice President, Communications and Marketing, provided a brief overview. The contract for Bus Shelter Advertising Sales and Services with Lamar Transit, LLC ends on February 29, 2016; and a decision was made to not exercise the Option Year. A Request for Proposal (RFP) was issued on October 27, 2015 and two (2) proposals were received, one from Lamar Transit, LLC and the other from Direct Media USA. After cost and technical evaluation of the proposals, Direct Media USA was selected. The contract with Direct Media USA offered a more favorable revenue share than the previous contractor; and offers greater revenue potential overall for the period of the contract. A motion for the Committee to approve and refer to the Board for approval the request to award Contract 16-RFP-102263-SG – Bus Shelter Advertising Sales and Services, pending final negotiations, to Direct Media USA was made by Commissioner Farrell and seconded by Commissioner Brown. Motion passed unanimously.

#### 8. First Quarter Operations Report and Capital Projects Update

8:09 a.m. The Metro Transit Operations Division FY2016 First Quarter Summary Report was provided in the Committee packet. Ray Friem, Executive Director Metro Transit, provided a brief overview, highlighting the Financials, Ridership, YTD Service Profiles, Security Activity, and Service Indicators. System revenues were under budget by more than 11%, reflecting significant ridership loss that began in the second quarter of 2015. The projected revenue loss in FY2016 is projected to approach \$3.5 million if ridership trends continue. The revenue loss is offset by lower than budgeted costs, particularly in diesel fuel and personnel costs. System ridership fell 7% from the first quarter of FY2015, down -7.7% for MetroLink, -6.6% for MetroBus and Call-A-Ride was stable. The Service Profiles show little change for fixed route MetroLink and MetroBus service. Dispatched calls for Security Assistance and system security

Bi-State Development Operations Committee Meeting Open Session Minutes January 19, 2016 Page 4 of 6

complaints rose in the first quarter of the fiscal year. Service quality indicators show that bus and van were fairly standard. MetroLink experienced a bad first quarter as a result of vehicle equipment delays and two rush-hour service outages.

Mr. Friem introduce Fred Bakarich, Director of Engineering Systems, to provide an update regarding the Eads Bridge Project. Mr. Bakarich discussed the impact of high water, cold days, and the damage caused by a tug boat hitting the bridge scaffolding in July 2015. The tug boat incident caused a delay of 65 days resulting in the project being 114 days behind its contract milestone. Great efforts were made to mitigate the impact to the schedule and to bring this project back on line with the system running at full capacity; in so doing 71 days were recovered. The production painting was completed on December 18, 2015. The work on the floor system and steel erection is expected to be completed within the next few weeks. The overall project cost is within budget.

Mr. Bakarich also discussed the CORTEX - Boyle Avenue Station Project. A grant from the FTA was executed in mid-September, a Request for Proposal (RFP) was issued in mid-October, and design proposal submissions were received in late November. All the proposals have been scored, and a consensus meeting is scheduled for Thursday to further discuss the scoring and potential need for interviews. It is expected that the final design completion date will be December 2016, which coincides with the track abandonment completion date. The Boyle Avenue Station construction completion date is expected to be May of 2018. The current budget allows for \$2 million in design, \$10 million for construction, and \$3 million for miscellaneous administration and inspections for a total budget of \$15 million. Some discussion followed regarding the timing plan submitted to the FTA for this project.

Mr. Friem informed the Committee that on March 14, 2016, the North County Transit Center will open and the Downtown Transfer Center will close in preparation for construction at the Civic Center area. Mr. Friem introduced Jessica Mefford-Miller, Chief Transit Planning & System Development, to provide a more detailed update regarding the North County Transit Center (NCTC). The greater North County area has been BSD's fastest growing transit market and NCTC has been a core component of the operating plans since 2009. The new transit center is a smart and forward looking investment, poised to evolve over time as the needs of the markets BSD serves evolve. This center will represent BSD's premier level of customer amenities that will include a security sub-station, indoor waiting area, real time arrival signs, public safety on staff at all times, and a station manager who will interact with the customers six days a week. Other amenities will include a concession area, at some point, and public restrooms. The NCTC would be able to accommodate larger 60 foot vehicles, should BSD choose to operate them from that facility. There is space in the planning for a future phase that would be a maintenance and dispatch facility adjacent to the transit center. As a result of extensive planning and public feedback, the proposed service plan that will be implemented on March 14, 2016, includes routes that are shorter and more direct. The routes will deliberately serve local destinations and the same routes will also access the transit center to offer well timed transfer connections to other destinations within or outside the greater North County area. In addition to the shorter more direct route coverage, there will be more service on evenings and weekends, especially on Saturdays. This will provide a more consistent service package, because the needs of the regional economy and workforce have changed, by shifting to more service sector oriented employment.

Bi-State Development Operations Committee Meeting Open Session Minutes January 19, 2016 Page 5 of 6

This will increase ridership and allow BSD to retain more of its customer base over time, and the new facility will poise BSD for future innovation.

Mr. Friem also discussed the radio system that is anticipated to be deployed in the next quarter and the AVL System for MetroLink that is currently being designed. The AVL System will be the last item funded under this project and is expected to be installed on MetroLink over the next two years. Some discussion followed regarding vehicle acquisitions and the SmartCard live testing and roll out plan. Scott Grott, Chief MetroLink Operations, will present a more detailed report at the next meeting regarding the capital work activities being completed around the MetroLink system. This report was informational only and a copy of the report will be kept at the office of the Deputy Secretary.

#### 9. Unscheduled Business

8:30 a.m. John Nations, President & CEO, introduced former Commissioner James Nations who served on the Bi-State Development Board in the 1970's and early 80's, and was very instrumental in the success of BSD. Also as an item of unscheduled business, Mr. Nations provided a brief overview regarding the St. Louis Regional Freightway Council Composition. In order to achieve its goals, the Freightway must initiate and support key public and private infrastructure projects, freight-related investments and land use requirements, as well as marketing and advocating for the region's freight opportunities. As part of that effort, a Freight Development and Marketing Plan must be developed with input from the St. Louis Regional Freightway Council. The Council will consist of twenty-three individuals representing area governments and industries. There will be one member from each of the following: the Leadership Council of Southwestern Illinois, Bi-State Development, the East West Gateway Council of Governments (EWG), and Civic Progress; as well as one member from each of the eight (8) counties that compose the EWG region (Monroe, St. Clair and Madison in Illinois, and Franklin,, St. Charles, Jefferson, St. Louis and St. Louis City in Missouri.) There will be two (2) public sector representatives, one each from the Missouri and Illinois Departments of Eight (8) public sector representatives and a Workforce Development Transportation. representative are also proposed to be on the Council. Conversations are ongoing to fill the remaining vacancies. A motion was made by Commissioner Kicielinski and seconded by Commissioner Farrell for the Committee to approve and refer to the Board for approval of the proposed composition of the St. Louis Regional Freightway Council. Motion passed unanimously.

#### 10. Call of Dates for Future Committee Meetings

8:33 a.m. The next Audit Committee meeting is scheduled for Friday, January 22, 2016 at 8:00 a.m.; the next Board meeting is scheduled for Friday, February 26, 2016 at 8:00 a.m.; the next Business Services & Economic Development Committee meeting is scheduled for Friday, March 11, 2016, at 8:00 a.m.; the next Operations Committee meeting is scheduled for Tuesday, March 15, 2016, at 8:00 a.m.

11. Executive Session - If such action is approved by a majority vote of the Bi-State Development's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters under §610.021(1); RSMo; leasing, purchase or sale of real estate under §610.021(2); personnel actions under §610.021(3); discussions regarding negotiations with employee groups under §610.021(9);

Bi-State Development Operations Committee Meeting Open Session Minutes January 19, 2016 Page 6 of 6

sealed bids, proposals and documents related to negotiated contracts under §610.021(12); personnel records or applications under §610.021(13); records which are otherwise protected from disclosure by law under §610.021(14); records relating to hotlines established for reporting abuse and wrongdoing under §610.021(16); or confidential or privileged communications with the District's auditor, including auditor work products under §610.021(17).

8:34 a.m. Pursuant to the requirements of Section 610.021(1) of the Revised Statutes of Missouri, Chairman Buehlhorn requested a motion to allow the Committee to go into closed session. A motion to go into Executive Session was made by Commissioner Farrell and seconded by Commissioner Brown. A roll call vote was taken and the Commissioners present, Brown, Farrell, Buehlhorn, and Kicielinski voted to approve this agenda item. Motion passed unanimously, and the Open Session meeting was adjourned.

Deputy Secretary to the Board of Commissioners

**Bi-State Development** 

**Open Session Item** 

7



### BI-STATE DEVELOPMENT AUDIT COMMITTEE MEETING OPEN SESSION MINUTES JANUARY 22, 2016

### **Committee Members in Attendance**

Missouri

Constance Gully, Chair Kelley Farrell

Vincent C. Schoemehl (present @ 8:10a.m.)

**Illinois** 

David Dietzel (absent)
Jeffrey Watson (absent)

### Other Commissioners in Attendance

Tadas Kicielinski (via phone) Irma Golliday (via phone)

### Staff in Attendance

John Nations, President & CEO

Barbara Enneking, General Counsel and Deputy Secretary

Shirley Bryant, Certified Paralegal

Jim Cali, Director, Internal Audit

Rita Marion, Sr. Administrative Assistant

Kathy Klevorn, Sr. Vice-President and Chief Financial Officer

Patti Beck, Director of Communications

Mark Vago, Controller

Kathy Brittin, Director, Risk Management, Safety & Claims

Angela Staicoff, Internal Auditor

Kelli Fitzpatrick, Internal Auditor, Part-Time

Tammy Fulbright, Director, Treasury Services

Amy Olden, Internal Audit Intern

Jonathan Frederick, Director, Accounting & Budget

Michael Gibbs, Accountant Business Enterprises

Charles Stewart, Vice President, Pensions & Insurance

Karl Tyminski, Internal Auditor, Part-Time

Kent Swagler, Director of Corporate Compliance

Andrew Ghiassi, Manager, Safety & Loss Control

Sheila Hockel, Manager, Emergency Preparedness

Larry Jackson, Executive Vice President for Administration

Kerry Kinkade, Acting Vice President Chief Information Officer

Barbara Georgeff, Director of Executive Services

### Others in Attendance

Elliott Davis, Fox 2 News

Kelsey Brandon

Terry Turnbough

Jaman Black

De'Sen Mayes

Dorsche Hopson

Alexis Khammanyuonn

Bi-State Development Audit Committee Meeting Open Session Minutes January 22, 2016 Page 2 of 4

### 1. Call to Order

8:00 a.m. Chair Gully called the Open Session Audit Committee Meeting to order at 8:00 a.m.

### 2. Roll Call

8:00 a.m. Roll call was taken.

### 3. Public Comment

8:00 a.m. Commissioner Gully welcomed students from Hickey College Accounting Program who were in attendance to observe the Audit Committee meeting process. Ms. Bryant reported that no requests from the public had been received for this meeting.

### 4. Minutes from October 23, 2015 Audit Committee Meeting - Open Session

8:01 a.m. The October 23, 2015, Open Session Audit Committee Meeting minutes were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Farrell and seconded by Commissioner Kicielinski. Motion passed unanimously.

### 5. September 30, 2015 Financials

8:01 a.m. The September 30, 2015 Financials were provided in the Committee packet. Mark Vago, Controller, provided a brief overview. The combined schedule of revenues and expenses shows all business entities are in a positive state except for the Research Institute (the "Institute"), which shows a negative \$74; however, the Institute received a \$39,000 grant in the second quarter that was not reflected in the first quarter financials. Executive Services stayed relatively stable with income before depreciation of \$326,000; the Gateway Arch revenue was \$555,000; the Riverfront Attractions revenue was \$582,000 with expenses of \$572,000 for a \$10,000 gain; the St. Louis Downtown Airport revenue was \$364,000 with expenses staying stable at \$309,000 for a \$55,000 gain; Metro Transit Systems revenue was \$77 million with expenses of \$72 million for a total net of \$5 million; the Freight District revenue was \$111,000, with total expenses of \$73,000 resulting in a gain of \$37,000; the Arts in Transit revenue was \$26,000. The combined revenue for Bi-State enterprises was \$6.4 million. This report was informational only and no Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

### 6. September 30, 2015 Performance Indicators

8:05 a.m. The September 30, 2015 Performance Indicators Report was provided in the Committee packet. Mark Vago, Controller, provided a brief overview. The Metro System profile shows that the average weekday ridership and passenger boardings are down slightly from the prior year. The average fare and farebox recovery is also down slightly. The St. Louis Downtown Airport fuel sales are up and the average based aircraft, compared to last year, was also up. This report was informational only, and no Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

### 7. Internal Audit Status Report – Second Quarter

8:06 a.m. The Internal Audit Status Report, second quarter was provided in the Committee packet. Jim Cali, Director of Internal Audit, provided a brief overview. The status report has been modified and now incorporates columns to show the start and completion of an audit. During this second quarter the Internal Audit Department (IAD) completed eight (8) audits, most of which were safety and oversight audits. IAD also provided a great deal of assistance to Charles Stewart, Vice President of Pension & Insurance, in the creation of the Internal Service Fund. IAD lost an intern, Antwuan Donley, who secured a fulltime position at BKD, CPA firm. IAD now has a new intern, Amy Olden, who is in the Master's Program at Lindenwood University. This report was

Bi-State Development Audit Committee Meeting Open Session Minutes January 22, 2016 Page 3 of 4

informational only and no Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

### 8. Treasury - Safekeeping Quarterly Accounts Audit, Ending September 30, 2015

8:08 a.m. The Treasury – Safekeeping Quarterly Accounts Audit, ending September 30, 2015 was provided in the Committee packet. Jim Cali, Director of Internal Audit, provided a brief overview. Per Board Policy, the Internal Audit Department is required to perform a quarterly audit of the Treasury Safekeeping Accounts. IAD reviewed the Treasurer's Report, identified the securities classified under the Safekeeping Accounts criteria, contacted each bank custodian to verify the existence of the Securities and to confirm account balances. In accordance with the new GASB Statement No. 72 Fair Value Measurement and Application, IAD performed an examination of each bank safekeeping custodian's account confirmation as compared with the fair values for each investment in the Treasurer's Report. A chart has been provided to show the individual values, the commodities and the custodians of the Safekeeping assets as part of this report. IAD has determined that the Safekeeping Accounts exist, and their respective balances have been fairly presented. This report was informational only and no Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

### 9. Internal Audit Follow-Up Summary, Second Quarter FY 2016

8:09 a.m. The Internal Audit Follow-Up Summary, second quarter FY2016 report was provided in the Committee packet. Jim Cali, Director of Internal Audit, provided a brief overview. The most important part of an audit is the follow up to monitor the disposition of audit results communicated to management. This report is a comprehensive overview highlighting the current implementation status of recommendations issued in prior audit reports. IAD has determined that there were no outstanding or overdue issues, and management has been very cooperative in implementing the recommendations according to the timetables that were established. This report was informational only and no Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

### \*\* 8:10 a.m. Commissioner Schoemehl joined the meeting.

### 10. Unscheduled Business

8:10 a.m. There was no unscheduled business.

### 11. Call of Dates for Future Committee Meetings

8:11a.m. The next Board meeting is scheduled for Friday, February 26, 2016 at 8:00 a.m.; the next Business Services & Economic Development Committee meeting is scheduled for Friday, March 11, 2016, at 8:00 a.m.; the next Operations Committee meeting is scheduled for Tuesday, March 15, 2016, at 8:00 a.m.; and the next Audit Committee meeting is scheduled for Friday, May 20, 2016, at 8:00 a.m.

12. Executive Session - If such action is approved by a majority vote of the Bi-State Development's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters under §610.021(1); RSMo; leasing, purchase or sale of real estate under §610.021(2); personnel actions under §610.021(3); discussions regarding negotiations with employee groups under §610.021(9); sealed bids, proposals and documents related to negotiated contracts under §610.021(12); personnel records or applications under §610.021(13); records which are otherwise protected from disclosure by law under §610.021(14); records relating to hotlines established for

Bi-State Development Audit Committee Meeting Open Session Minutes January 22, 2016 Page 4 of 4

reporting abuse and wrongdoing under §610.021(16); or confidential or privileged communications with the District's auditor, including auditor work products under §610.021(17).

8:11 a.m. Pursuant to the requirements of Section 610.021(1), 610.021(2), 610.021(14), and 610.021(16) of the Revised Statutes of Missouri, Chairman Gully requested a motion to allow the Committee to go into closed session. A motion to go into Executive Session was made by Commissioner Farrell and seconded by Commissioner Schoemehl. A roll call vote was taken and the Commissioners present, Gully, Farrell, Schoemehl, Golliday and Kicielinski voted to approve this agenda item. Motion passed unanimously, and the Open Session meeting was adjourned.

Deputy Secretary to the Board of Commissioners

**Bi-State Development** 

**From:** John M. Nations, President & CEO

Subject: Contract Extensions - Time of Performance: Three Contracts for the

Jefferson National Expansion Memorial Gateway Arch Exhibit Rehabilitation

**Project** 

**Disposition:** Approval

Presentation: Jennifer S. Nixon, Executive Director, Tourism Innovation; Chance Baragary,

Manager, Gateway Arch Construction; and Larry Jackson, Executive Vice

President, Administration

### **Objective:**

To obtain approval of the Board of Commissioners to extend the Time of Performance for each of three contracts related to the Jefferson National Expansion Memorial (**JNEM**) Gateway Arch Exhibit Rehabilitation Project.

### **Committee Recommendation:**

This item was presented and discussed at the Operations Committee meeting on January 19, 2016. The Committee voted to recommend that the Board of Commissioners approve these contract extensions.

### **Board Policy:**

Board Policy Chapter 50.010, Section G.2, requires that the Board of Commissioners shall approve all extensions of contract performance that exceed 180 days.

### **Funding Source:**

Per the Design and Construction Agreement for the JNEM Gateway Arch Exhibit Rehabilitation Project, this project is fully funded by the Arch Beneficial Fund.

### **Background:**

Since early 2015, the JNEM Gateway Arch Exhibit Rehabilitation Project has been planned to be completed during the scheduled shutdown of the Arch from January 4, 2016 – March 3, 2016, and scheduled progress has been made toward achievement of that milestone. The areas in which the primary work effort for this project is to be completed, the tram load zones, were outside the limits of work for the larger City-Arch-River (**CAR**) projects, and simultaneous completion of the projects was discussed and understood by all during the planning phases of both projects.

As the construction schedule for the CAR effort matured, it was revealed that major work was planned on the future exit ramps (current entrances and exits) at each of the north and south legs of the Arch. The scope of these efforts was not understood by all until early November 2015. This work includes demolition of the existing ramps and trench drains and replacing with new, relocated trench drains, as well as making significant elevation adjustments on the ramps to enable ADA compliance. While the desire to achieve ADA compliance was always known, work of this

Board of Commissioners Contract Extension – Time of Performance: JNEM Gateway Arch Exhibit Rehabilitation February 26, 2016 Page 2

magnitude was never discussed in the project planning phases, and was not included in the original design, but is now being pursued as a change order.

Once the designed construction scope was understood by all, it became apparent that it was not safe to allow the public, any employees, or other contractors in the area below the ramps during this work because the exterior ramps also serve as the interior ceilings in the tram load zones. The JNEM Gateway Arch Exhibits Rehabilitation Project will be rehabilitating these load zones, installing new electrical and communications networks throughout, and suspending thousands of dollars worth of new precision projection equipment from this ceiling, all of which will be disturbed or destroyed by the planned exterior ramp replacements.

It was agreed by all, and ultimately decided by the National Park Service, that the primary work effort of the JNEM Gateway Arch Exhibits Rehabilitation Project should be postponed until the coming tram outage scheduled for December 2016 – February 2017. This will allow the new equipment to be installed after the major ramp work is completed, thereby mitigating a significant project risk.

In light of this necessary project schedule adjustment, Board approval, on February 26, 2016, is requested to extend the following three contracts through March 31, 2017, which is expected to be enough time to complete all work in the tram load zones and any related punch-list items.

JNEM Gateway Arch Exhibit Rehabilitation, awarded to Conference Technologies, Inc. on October 23, 2015

JNEM Project for Gateway Arch Visitors Center Tram Load Zones and Gateway Arch MetroLink Station, awarded to Haley Sharpe Design on June 17, 2014

St. Louis Gateway Arch Audio Visual/Information Technology (**AV/IT**) Software Production, awarded to Aperture Films, Ltd on February 13, 2015.

### **Analysis:**

Postponing installation of these exhibits is in the best interest of the JNEM. The three contractors indicated above have been notified of this necessary schedule change and have expressed no need for additional costs, so no equitable adjustments are expected as a result of this change.

### **Board Action Requested:**

Approval by the Board of Commissioners to award the contract extensions for time of performance through March 31, 2017, for the JNEM Gateway Arch Exhibit Rehabilitation Project. There is no additional cost associated with these contract extensions.

## A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE EXTENSION OF TIME OF PERFORMANCE FOR CONTRACTS WITH CONFERENCE TECHNOLOIGES INC., HALEY SHARPE DESIGN, AND APERTURE FILMS LTD FOR THE JEFFERSON NATIONAL EXPANSION MEMORIAL GATEWAY ARCH EXHIBIT REHABILITATION PROJECT

### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(G)(2) requires Board approval of contract performance extensions exceeding 180 days; and

*Whereas*, since early 2015 the Jefferson National Expansion Memorial (JNEM) Gateway Arch Exhibit Rehabilitation Project has been planned to be completed during the scheduled shut down of the Arch from January 4, 2016 through March 3, 2016; and

Whereas, due to City-Arch-River design changes in the future exit ramps for the JNEM it will no longer be safe to allow the public, employees or other contractors access to the areas below the ramps during their construction. Since the primary Agency JNEM rehabilitation work will be located in the areas below the exit ramps it was decided to postpone the Agency work until the coming tram outage scheduled for December, 2016 through February, 2017; and

Whereas, in light of the Agency's work schedule adjustment it is necessary to extend three contracts pertaining to the JNEM rehabilitation project with the following contractors through March 31, 2017: Conference Technologies, Inc., Haley Sharpe Design, and Aperture Films, Ltd. All three contractors have indicated there will be no need for additional costs, so no equitable adjustments are anticipated as a result of this delay; and

*Whereas,* it is feasible, necessary and in the public interest for the Board to approve extensions of the time for performance of the contracts with Conference Technologies, Inc., Haley Sharpe Design, and Aperture Films, Ltd. through March 31, 2017, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Extensions.</u> The Board of Commissioners hereby approves extensions of the current contracts with Conference Technologies, Inc., Haley Sharpe Design, and Aperture Films, Ltd. through March 31, 2017, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Section 3. Actions of Officers Authorized. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contracts and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited.</u> No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Conference Technologies, Inc., Haley Sharpe Design, and Aperture Films, Ltd.

Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

<u>Section 9</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of February, 2016.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

|  | By<br>Title |
|--|-------------|
|  |             |
| [SEAL]   |             |
| ATTEST:  |             |
| By   |             |
| Deputy Secretary to the Board of Commissioners |             |

Open Session Item 9(b)

**From:** John M. Nations, President & CEO

Subject: Contract Award to Direct Media USA for Bus Shelter Advertising Sales and

**Services** 

**Disposition:** Approval

**Presentation:** Dianne H. Williams - Vice President, Communications and Marketing; Larry B.

Jackson, Executive Vice President, Administration

### **Objective:**

To present to the Board of Commissioners a request for authorization to award Contract 16-RFP-102263-SG for Bus Shelter Advertising Sales and Services to Direct Media USA for a three-year period commencing March 1, 2016, and ending February 28, 2019, with one one-year option for renewal, extending the contract until February 29, 2020.

### **Committee Disposition:**

This item was presented and discussed at the Operations Committee meeting on January 19, 2016. The Committee voted to recommend that the Board of Commissioners approve this contract.

### **Board Policy:**

Board Policy Chapter 50 requires Board approval of Negotiated Procurements exceeding \$500,000.

### **Funding Source:**

Not applicable as this is a revenue contract. Direct Media USA proposed a fifty-five (55%) revenue share of all media sales. Guaranteed revenue for the three year period is \$1,273,440, with additional guaranteed revenue of \$476,408 for the one option year.

### **Background:**

Revenue is generated through advertising placements on bus shelters throughout the transit system.

The current contract for Bus Shelter Advertising Sales and Services was entered into with Lamar Transit, LLC on March 1, 2013. This contract ends on February 29, 2016. A decision was made not to exercise the Option Year.

A Request for Proposal 16-RFP-102263-SG was issued on October 27, 2015, seeking proposals from qualified parties interested in providing bus shelter advertising sales and services. Proposals were due on December 8, 2015. The solicitation was advertised on Metro's website and sent to companies identified as being qualified to provide transit advertising services. Six companies requested and received copies of the solicitation.

A pre-proposal conference was held in St. Louis on November 2, 2015, which gave interested parties the opportunity to obtain clarification on the scope of work pertaining to the advertising on Metro's bus shelters. Three companies attended that conference.

Board of Commissioners Contract Award – Bus Shelter Advertising Sales and Services February 26, 2016 Page 2

The objectives in the RFP included revenue in the form of a minimum guaranteed dollar amount. That amount will increase annually by a stated minimum or by 6% per year of gross advertising sales revenues, whichever was greater. The technical evaluation criteria for the RFP included a company's experience and capabilities and the experience and qualifications of staff to be assigned to the contract. A DBE goal was not established because, to our knowledge, there are no certified DBE's in the transit advertising business; however, bidders were encouraged to seek out diverse suppliers for outside services not performed on an internal basis.

### **Analysis:**

Two proposals were received; one from Lamar Transit, LLC and the other from Direct Media USA. Direct Media USA was deemed the most advantageous proposal that was both responsive and responsible. The evaluation process was adhered to in accordance with the evaluation criteria set forth in the Request for Proposal. The evaluation committee consisted of staff from various departments including Procurement, Transit Planning and System Development, Quality Assurance, and Marketing.

After cost and technical evaluation of the proposals, the scores were as follows:

**Evaluation Criteria Scoring** 

|                    | Cost Score | Technical Score | Total Score |
|--------------------|------------|-----------------|-------------|
| Lamar Transit, LLC | 270.00     | 335.00          | 605.00      |
| Direct Media USA   | 305.31     | 419.50          | 724.81      |

It was determined that an agreement with Direct Media USA offered a more favorable revenue share than the previous contractor (Lamar Transit, LLC) and offers greater revenue potential overall for the period of the contract. Direct Media USA currently holds the Transit Advertising (Bus / Rail) contract and has delivered revenues in excess of the minimum guarantee as set in that contract.

### **Board Action Requested:**

Approval by the Board of Commissioners to award Contract 16-RFP-102263-SG – Bus Shelter Advertising Sales and Services to Direct Media USA.

## A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AWARDING A CONTRACT TO DIRECT MEDIA USA FOR BUS SHELTER ADVERTISING SALES AND SERVICES

### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(A)(2) and §50.010 (E)(1)(a), requires Board approval of all negotiated procurements exceeding \$500,000; and

Whereas, funding for this contract is generated through advertising placements on bus shelters throughout the transit system; and

*Whereas*, the current contract for Bus Shelter Advertising Sales and Services was entered into with Lamar Transit, LLC on March 1, 2013 with the contract ending on February 29, 2016. It was decided not to exercise the Option Year with Lamar Transit; and

Whereas, Request for Proposal 16-RFP-102263-SG was issued on October 27, 2015 seeking proposals from qualified parties interested in providing bus shelter advertising sales and services. Proposals were due on December 8, 2015. The solicitation was advertised on Metro's website and sent to companies identified as being qualified to provide transit advertising services. Six companies requested and received copies of the solicitation. A pre-proposal conference was held November 2, 2015 with three companies in attendance; and

Whereas, two proposal were received and Direct Media USA was deemed the most advantageous proposal that was both responsive and responsible. Direct Media USA offered a more favorable revenue share than the previous provider by proposing a fifty-five percent (55%) revenue share of all media sales with guaranteed revenue for the three year period of \$1,273,440, and with additional guaranteed revenue of \$476,408 for the one option year; and

*Whereas,* it is feasible, necessary and in the public interest for the Agency to approve the award to Direct Media USA for Bus Shelter Advertising Sales and Services for a contract period not to exceed three years, with one option year, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

Section 2. Approval of the Award Contract. The Board of Commissioners hereby approves the negotiated procurement contract award to Direct Media USA for Bus Shelter Advertising Sales and Services for a contract period not to exceed three years, with one option year, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

Section 3. Actions of Officers Authorized. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

- <u>Section 5</u>. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Direct Media USA.
  - <u>Section 6.</u> <u>Governing Law.</u> The laws of the State of Missouri shall govern this Resolution.
- <u>Section 7.</u> <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.
- <u>Section 8.</u> <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.
  - <u>Section 9</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of February, 2016.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

|                                       | By<br>Title |
|---------------------------------------|-------------|
| [SEAL                                 |             |
| ATTEST:                               |             |
| By                                    |             |
| Roard of Commissioners Resolution 742 | <u> </u>    |

Open Session Item 9(c)

**From:** John M. Nations, President & CEO

**Subject:** Letter of Agreement Between Bi-State Development and The Jerry Costello

Group, LLC for Consulting Services for the St. Louis Regional Freightway

**Disposition:** Approval

Presentation: John M. Nations, President & CEO; Mary Lamie, Executive Director, Freight

District

### **Objective:**

To request approval of the Board of Commissioners (**Board**) for a Letter of Agreement (**Agreement**) between BSD and The Jerry Costello Group, LLC (**Consultant**) for consulting services for the St. Louis Regional Freightway (**Freight District**), and to authorize the BSD President and CEO to negotiate and sign the final version of the Agreement.

### **Committee Recommendation:**

This item was presented and discussed at the Operations Committee meeting on January 19, 2016. The Committee voted to recommend that the Board of Commissioners approve this contract.

### **Board Policy:**

Per the Collected Board Policies of the Bi-State Development Agency of the Missouri-Illinois Metropolitan District, Chapter 50:

§50.010(A)(8): Definitions – "Non-Competitive Procurement" means a method by which goods and/or services are procured from a single offeror; and

§50.010(E)(1)(b): Award Authority – The Board of Commissioners shall approve the following procurements: Non-Competitive Procurements which exceed \$100,000.

Non-Competitive Procurements are also known as "sole-source" or "single-bid" contracts. This Agreement is a non-competitive procurement that exceeds \$100,000, and thus requires Board approval.

### **Funding Source:**

Funding initially will be from the Operating Budget. Long-term funding for Freight District operations should be generated by the Fright District.

### **Background:**

The Consultant entered into a prior Letter of Agreement with BSD in the summer of 2015 as the Freight District was created and activities were getting underway. The terms of this Agreement,

Board of Commissioners Letter of Agreement for Consulting Services Between BSD and The Jerry Costello Group, LLC February 26, 2016 Page 2

attached as **Exhibit 1**, are currently in effect, having commenced on August 1, 2015 and due to end on March 31, 2016.

### **Analysis:**

The proposed Agreement, attached as **Exhibit 2**, is not substantially different from the Agreement due to expire later this spring. The current Agreement pays the Consultant \$10,000 per month to promote the St. Louis Regional Freighway's goals, interests and objectives. The proposed Agreement provides for the same services at the same rate of \$10,000 per month and would be in effect for twelve (12) months, starting on April 1, 2016, after the current agreement expires.

Consistent with the Agreement in place today, the Consultant will provide strategic advice and planning for the St. Louis Regional Freightway and work closely with its Executive Director. In addition to providing strategic planning and advice, the Consultant will coordinate activities between the Freight District and the U.S. Secretary of Transportation and its office, as well as with members of the U.S. Congress and other government officials in the St. Louis region.

The Consultant will also work with class I railroads in the St. Louis region to identify strategies to fund Freight District projects. Former Congressman Jerry Costello will be the lead person for the Consultant.

### **Board Action Requested:**

Approval by the Board of Commissioners of a Letter of Agreement between BSD and The Jerry Costello Group, LLC for consulting services for the St. Louis Regional Freightway, and to authorize the BSD President and CEO to negotiate and sign the final version of the Agreement.

### **Attachments:**

Exhibit 1: Existing Agreement with The Jerry Costello Group, LLC

Exhibit 2: Draft Letter of Agreement with The Jerry Costello Group, LLC

### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING AN AGREEMENT WITH THE JERRY COSTELLO GROUP LLC FOR CONSULTING SERVICES FOR THE FREIGHTWAY

### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to acquire by gift, purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, airports, wharves, docks, harbors, and industrial parks adjacent to and necessary and convenient thereto, bridges, tunnels, warehouses, grain elevators, commodity and other storage facilities, sewage disposal plants, passenger transportation facilities, and air, water, rail, motor vehicle and other terminal or parking facilities; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

Whereas, Board Policy Chapter 50, §50.010(A)(8) and §50.010 (E)(1)(b), requires Board approval of all Non-competitive ("sole source or single bid") Procurements exceeding \$100,000; and

Whereas, the mission of the St. Louis Regional Freightway (Freightway) is to develop and grow the freight industry in the St. Louis region and to optimize the region's freight portfolio. The Freightway will work to initiate and support key public and private infrastructure projects, freight-related investments and land use requirements, in addition to marketing and advocating for the region's freight opportunities, focusing specifically on freight industry elements of pipeline, roadways, rivers, runways and rail; and

Whereas, The Jerry Costello Group LLC (Consultant) entered into a prior Letter of Agreement with BSD which commenced on August 1, 2015 and will expire March 31, 2016 for consulting services to the Freightway while it was being established. Freightway desires to continue the services of Consultant; and

Whereas, Consultant will provide strategic advice and planning to the Freightway and work closely with its Executive Director. In addition the Consultant will coordinate activities between the Freightway and the U.S. Secretary of Transportation and its office as well as with members of the U.S. Congress and other government officials in the St. Louis region. Consultant will also work with Class I railroads in the St. Louis region to identify strategies to fund Freightway projects; and

Whereas, Consultant will provide services at the rate of \$10,000 per month for twelve (12) months commencing on April 1, 2016; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve a sole source agreement for twelve months at the rate of \$10,000 per month commencing on April 1, 2016 with The Jerry Costello Group LLC, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

Section 2. <u>Approval of the Sole Source Agreement.</u> The Board of Commissioners hereby approves the sole source agreement for twelve months at the rate of \$10,000 per month commencing on April 1, 2016 with The Jerry Costello

Group LLC, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

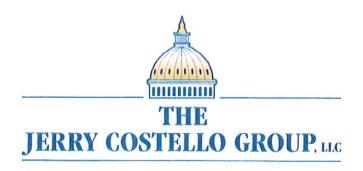
- Section 3. Form of the Agreement. The form of the Agreement (as provided in the Attachment to the Briefing Paper and made a part hereof), in substantially the form presented to this meeting is hereby approved, and officers of the Agency, including without limitation, the President and CEO, are hereby authorized and directed to negotiate, execute and deliver and attest, respectively, the Agreement, with such changes, modifications, insertions and omissions as may be deemed necessary or desirable to effect the Agreement, with the necessity or desirability of such changes, modifications, insertions and omissions being conclusively evidenced by their execution thereof.
- <u>Section 4.</u> <u>Actions of Officers Authorized.</u> The officers of the Agency, including, without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.
- Section 5. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.
- <u>Section 6.</u> <u>Rights Under Resolution Limited.</u> No rights shall be conferred by this Resolution upon any person or entity other than the Agency and The Jerry Costello Group, LLC.
  - Section 7. Governing Law. The laws of the State of Missouri shall govern this Resolution.
- <u>Section 8.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.
- Section 9. Payment of Expenses. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.
  - <u>Section 10.</u> This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26<sup>th</sup> day of February, 2016.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

|  | By:    |
|--|--------|
|  | Title: |
| [SEAL]   |        |
| <u>ATTEST</u>                                  |        |
|  | _      |
| Deputy Secretary of the Board of Commissioners |        |
|  |        |

### Exhibit 1



Jerry F. Costello Member of Congress 1988 – 2013

### LETTER OF AGREEMENT

This Letter of Agreement ("Agreement") between The Bi-State Development Agency of the Missouri-Illinois Metropolitan District ("Client"), and The Jerry Costello Group, LLC ("Consultant") defines the terms of their relationship.

Client retains Consultant to advise Client and work with other parties as necessary to promote the Client's goals, interests and objectives regarding the Regional Freight Project. Client will keep Consultant fully apprised of the current issues and objectives of the Client.

Client and Consultant agree that Jerry F. Costello will be primarily responsible for the performance of the services referred to in this Agreement, however, as needed, Consultant is allowed to retain third party consultants to provide assistance in performing the Agreement, at no cost to the Client, unless agreed upon by the Client.

Consultant will devote time and resources necessary in performing the services described in this Agreement. Consultant shall have full discretion in selecting the dates and times necessary to complete the terms of the agreement giving due regard to the needs of the Client.

The term of this agreement shall commence on August 1, 2015 and continue through March 31, 2016.

Client agrees to pay Consultant a monthly fee of \$10,000. Monthly fees will be paid on the 1<sup>st</sup> business day of each month, starting on August 1, 2015. Client agrees to pay Consultant any reasonable expenses the Consultant deems necessary in accomplishing the terms of this Agreement. Such expenses shall be documented and submitted to the Client for reimbursement within 60 days after the expenses were incurred. The Client shall reimburse the Consultant within 30 days of the date the request for reimbursement is received by the Client. Total expenses shall not exceed \$1000 in any month unless expressly permitted by the Client in advance.

This agreement is not a contract of employment. Consultant is an independent contractor of the Client and shall have no authority to obligate the Client. Consultant shall have the exclusive right to determine the method, manner and means by which it will perform the Agreement.

John Nations

St. Louis, MO 63102

Bi-State Development Agency of the Missouri-Illinois Metropolitan District 707 North First Street Date: \_

Jerry F. Costello

The Jerry Costello Group, LLC

144 Lincoln Place Court

Suite 3

Belleville, IL 62221

thejerrycostellogroup@gmail.com

618-234-6701 - office 618-971-6200 - cell

Exhibit 2



**Jerry F. Costello** Member of Congress 1988 – 2013

### LETTER OF AGREEMENT

This Letter of Agreement ("Agreement") between The Bi-State Development Agency of the Missouri-Illinois Metropolitan District ("Client"), and The Jerry Costello Group, LLC ("Consultant") defines the terms of their relationship.

Client retains Consultant to advise Client and work with other parties as necessary to promote the Client's goals, interests and objectives regarding the Regional Freight Project. Client will keep Consultant fully apprised of the current issues and objectives of the Client.

Client and Consultant agree that Jerry F. Costello will be primarily responsible for the performance of the services referred to in this Agreement, however, as needed, Consultant is allowed to retain third party consultants to provide assistance in performing the Agreement, at no cost to the Client, unless agreed upon by the Client.

Consultant will devote time and resources necessary in performing the services described in this Agreement. Consultant shall have full discretion in selecting the dates and times necessary to complete the terms of the agreement giving due regard to the needs of the Client.

The term of this agreement shall commence on April 1, 2016 and continue through March 31, 2017.

Client agrees to pay Consultant a monthly fee of \$10,000. Monthly fees will be paid on the 1st business day of each month, starting on April 1, 2016. A monthly invoice will be mailed to the Client. The client agrees to pay Consultant any reasonable expenses the Consultant deems necessary in accomplishing the terms of this Agreement. Such expenses shall be documented and submitted to the Client for reimbursement within 60 days after the expenses were incurred. The Client shall reimburse the Consultant within 30 days of the date the request for reimbursement is received by the Client. Total expenses shall not exceed \$1000 in any month unless expressly permitted by the Client in advance.

This agreement is not a contract of employment. Consultant is an independent contractor of the Client and shall have no authority to obligate the Client. Consultant shall have the exclusive right to determine the method, manner and means by which it will perform the Agreement.

| Date: | Date: |  |
|-------|-------|--|
|       | Date: |  |

John Nations Bi-State Development Agency of the Missouri-Illinois Metropolitan District 211 N. Broadway, Suite 700 St. Louis, MO 63102

Jerry F. Costello
The Jerry Costello Group, LLC
144 Lincoln Place Court
Suite 3
Belleville, IL 62221
thejerrycostellogroup@gmail.com
618-234-6701 - office
618-971-6200 - cell

From: John M. Nations, President & CEO

**Subject:** St. Louis Regional Freightway Council Composition

**Disposition:** Approval

**Presentation:** John M. Nations, President & CEO; Mary Lamie, Executive Director, Freight

District

### **Objective:**

To present to the Bi-State Development (**BSD**) Board of Commissioners (**Board**) a request for approval of the composition of the St. Louis Regional Freightway (**Freightway**) Council.

### **Committee Disposition:**

This item was presented and discussed at the Operations Committee meeting on January 19, 2016. The Committee voted to recommend that the Board of Commissioners approve this composition of the St. Louis Regional Freightway Council.

### **Board Policy:**

BSD Board Policy does not apply to this request, although the St. Louis Regional Freightway Operations Manual requires approval of the Freightway Council by the BSD Board of Commissioners.

### **Funding Source:**

No funding source is required for approval of the composition of the Freightway Council.

### **Background:**

The mission of the St. Louis Regional Freightway is to develop and grow the freight industry in St. Louis and to optimize the region's freight portfolio. The Freightway will achieve its goals by initiating and supporting key public and private infrastructure projects, freight-related investments and land use requirements, in addition to marketing and advocating for the region's freight opportunities, focusing specifically on freight industry elements of pipeline, roadways, rivers, runways, and rail.

These efforts will also include the development of the Freight Development and Marketing Plan, with input from the St. Louis Regional Freightway Council. The proposed Council is comprised of twenty-three (23) individuals representing area governments and industries.

One member will represent each of the following organizations: the Leadership Council of Southwestern Illinois, Bi-State Development, the East West Gateway Council of Governments (**EWG**) and Civic Progress. One member will also represent each of the eight (8) counties that comprise the EWG region: Monroe, St. Clair and Madison in Illinois, and Franklin, St. Charles, Jefferson, St. Louis, and St. Louis City in Missouri.

Board of Commissioners St. Louis Regional Freightway Council Composition February 26, 2016 Page 2

There will also be two (2) public sector representatives – in this case one each from the Illinois and Missouri Departments of Transportation. Eight (8) private sector representatives are also proposed for the Council in addition to a Workforce Development representative. It should be noted that composition of the Council is guided by the Freightway's Operations Manual. The proposed Council is shown in **Table 1** at the end of this Briefing Paper.

### **Analysis**:

The Freightway Council shall perform the following activities:

- 1) Serve as the vehicle for information from industry and government as to a wide range of issues affecting the operation of the St. Louis Regional Freightway;
- 2) Serve as a communication link between BSD and the entities, industries and governmental units appointing members to the Council;
- 3) Monitor and provide information to ensure that the St. Louis Regional Freightway programs and activities support the current and future needs of the region;
- 4) Assist the St. Louis Regional Freightway in developing and implementing goals;
- 5) Assist industrial and governmental units in the region to better understand the mission of the St. Louis Regional Freightway;
- 6) Provide a means for entities paying assessments to the St. Louis Regional Freightway to influence its operation; and
- 7) Assist the St. Louis Regional Freightway in developing and obtaining public and private support.

The Freightway Council shall act in a nonbinding advisory role to formulate short- and long-range organizational and development plans to further the mission of the St. Louis Regional Freightway. The Council will also analyze and assess trends and regional needs related to the mission of the Freightway as well as optimize the use of present and future resources to accomplish the purposes of St. Louis Regional Freightway.

### **Board Action Requested:**

Approval by the Board of Commissioners of this composition of the St. Louis Regional Freightway Council.

Table 1. Proposed St. Louis Regional Freightway Council

| Representation                                     | Name              | Title   |
|--|-------------------|---|
| Leadership Council of<br>Southwestern Illinois     | Ronda Sauget      | Executive Director, Leadership Council of Southwestern Illinois                         |
| Bi-State Development (BSD)                         | John Nations      | BSD President and CEO   |
| East West Gateway Council of<br>Governments (EWG)) | James Wild        | Executive Director, EWG   |
| Civic Progress                                     | Tom Irwin         | Executive Director, Civic Progress  |
| Madison County, Illinois                           | Dennis Wilmsmeyer | Executive Director, America's Central Port  |
| Monroe County, Illinois                            | Paul Ellis        | Community Development Director, Columbia, Illinois                                      |
| St. Clair County, Illinois                         | Tim Cantwell      | Director, MidAmerica Airport  |
| Franklin County, Missouri                          | Ed Hillhouse      | Franklin County Dean and Professor of Education,<br>Missouri Baptist University         |
| Jefferson County, Missouri                         | Ken Waller        | County Executive, Jefferson County, Missouri  |
| St. Charles County, Missouri                       | Fred Dyer         | Private Citizen   |
| St. Louis County, Missouri                         | Nick Gardner      | Director of Transportation, St. Louis County,<br>Missouri                               |
| City of St. Louis, Missouri                        | Otis Williams     | Executive Director, St. Louis Development<br>Corporation                                |
| Public Sector                                      | Rich Brauer       | Assistant to the Secretary of Transportation, Illinois Department of Transportation     |
| Public Sector                                      | Tom Blair         | Assistant District Engineer, St. Louis Region,<br>Missouri Department of Transportation |
| Private Sector                                     | Tim Powers        | President, SCF Marine, Inc.   |
| Private Sector                                     | Mike McCarthy     | President, Terminal Railroad Association of St. Louis                                   |
| Private Sector – E-Commerce                        | Not yet Available |   |
| Private Sector – Trucking                          | Chris Wright      | Regional Vice President, Hogan Transportation and Logistics                             |
| Private Sector – Third Party<br>Logistics          | Brad Reinhardt    | President, Giltner Logistic Services  |
| Private Sector – Real Estate                       | Katie Haywood     | Vice President, Jones Lang LaSalle  |
| Private Sector – Logistics and<br>Supply Chain     | Greg Fromknect    | Vice President of Global Logistics, Emerson<br>Corporation                              |
| Private Sector – Manufacturing                     | James Sembrot     | Senior Director of Transportation, Anheuser Busch                                       |
| Workforce Development                              | Not yet Available |   |

## A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE COMPOSITION OF THE ST. LOUIS REGIONAL FREIGHTWAY COUNCIL

### **PREAMBLES:**

Whereas, the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to acquire by gift, purchase or lease, sell or otherwise dispose of, and to plan, construct, operate and maintain, or lease to others for operation and maintenance, airports, wharves, docks, harbors, and industrial parks adjacent to and necessary and convenient thereto, bridges, tunnels, warehouses, grain elevators, commodity and other storage facilities, sewage disposal plants, passenger transportation facilities, and air, water, rail, motor vehicle and other terminal or parking facilities; to contract and to be contracted with; and to perform all other necessary and incidental functions; and

Whereas, the mission of the St. Louis Regional Freightway (Freightway) is to develop and grow the freight industry in the St. Louis region and to optimize the region's freight portfolio. The Freightway will work to initiate and support key public and private infrastructure projects, freight-related investments and land use requirements, in addition to marketing and advocating for the region's freight opportunities, focusing specifically on freight industry elements of pipeline, roadways, rivers, runways and rail; and

*Whereas*, in accordance with the Freightway Operations Manual the Agency Board of Commissioners must approve the composition of the Freightway Council; and

Whereas, the Freightway Council shall act in a nonbinding advisory role to formulate short and long range organizational and development plans in order to further the mission of the Freightway. The Council will also analyze and assess trends and regional needs related to the mission of the Freightway as well as optimize the use of present and future resources to accomplish the purposes of the Freightway. The proposed Council is comprised of twenty-three (23) individuals representing area governments and industries and are listed in the attached Table 1; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the composition of the Freightway Council as presented in the attached Table 1, in accordance with the terms and conditions described herein.

NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Composition of the Freightway Council.</u> The Board of Commissioners hereby approves the composition of the Freightway Council as presented in Table 1 (as provided in the Attachment

to the Briefing Paper and made a part hereof), under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

- Section 3. Actions of Officers Authorized. The Officers of the Agency, including without limitation, the President and CEO, are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses, and fees incurred in the connection with or incidental to this Resolution; and the execution of such documents or taking of such actions shall be conclusive evidence of such necessity or advisability.
- Section 4. Severability. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section, and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof, and that the Board intends to adopt each part, section, and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be, or to have been, unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine the valid portions, standing alone, are incomplete and are therefore incapable of being executed in accordance with the intent of this Resolution.
- <u>Section 5.</u> <u>Rights Under Resolution Limited.</u> No rights shall be conferred by this Resolution upon any person or entity other than the Agency, its officers and employees.
  - Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.
- <u>Section 7.</u> <u>No Personal Liability.</u> No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.
- <u>Section 8.</u> <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.
  - <u>Section 9.</u> This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 26th day of February, 2015.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

|         | By    |
|---------|-------|
|         | Title |
| [SEAL]  |       |
| ATTEST: |       |
| By      |       |

**Open Session Item** 

**10** 

# PERFORMANCE INDICATORS

First Quarter Ending September 30, 2015





### **Table of Contents**

| Summary:   | Executive Summary                      | 1    |
|--|--|------|
|  | Annual Transit Performance             | 3    |
| Performance Profiles:                              | System                                 | 4    |
|  | MetroBus                               | 5    |
|  | MetroLink                              | 6    |
|  | Call-A-Ride                            | 7    |
|  | Other Bi-State Development Enterprises | 8    |
| Metro Transit Statistics:                          | Average Weekday Ridership              | 9    |
|  | Passenger Boardings                    | 10   |
|  | Passengers by Jurisdiction             | 11   |
|  | Passenger Revenue                      | 12   |
|  | Revenue Miles                          | 13   |
|  | Total Miles                            | 14   |
|  | Revenue Hours                          | 15   |
|  | Total Hours                            | 16   |
|  | Expense by Mode                        | 17   |
|  | Unscheduled Absenteeism                | 18   |
| Other Bi-State Development Enterprises Statistics: | Gateway Arch                           | 19   |
| ·  | Riverfront Attractions                 | 20   |
|  | St Louis Downtown Airport              | 21   |
|  | Regional Freight District              | 22   |
|  | Executive Services Operating Income    | . 23 |
| Definitions:                                       | Definitions                            | 24   |







### **EXECUTIVE SUMMARY**

### **METRO**

### SERVICE CHANGES AND FARE INCREASES

There have been no major service changes in FY 2016 when compared to the prior year. Metro continues to modify bus routes on a quarterly basis to improve efficiencies in scheduling and to match customer needs. System revenue miles and hours increased by 0.2% and 0.7%, respectively. On July 1, 2014 Metro increased fares affecting the price of MetroLink base and reduced fares and weekly, monthly and university semester passes. The cost of the MetroLink base fare increased 25¢ to \$2.50; weekly passes increased \$1 to \$27; monthly passes increased \$6 to \$78 and the university semester pass increased \$25 to to \$175.

### **REVENUES AND EXPENSES**

Passenger revenue of \$13.4 million is 8.3% less than prior year as a result of lower ridership. Operating expenses are 7.9% greater than prior year and 7.0% below budget. Expenses are greater than prior year due to higher wage and benefit costs, revenue equipment parts expense and casualty and liability expense. The favorable variance to budget is related to wages and benefits, fuel, revenue equipment parts and utilities.

### RIDERSHIP AND OTHER CUSTOMER MEASURES

Passenger boardings for FY 2016 decreased 6.6% when compared to the prior year. By mode, the decrease was MetroBus 6.1% and MetroLink 7.6%. Call-A-Ride increased ridership 0.1%. Ridership on Metrobus and Metrolink was down due to lower fuel prices and fewer events being held in St. Louis. System passenger injuries per 100,000 boardings is 1.6 compared to 1.2 last year. System customer complaints per 100,000 boardings at 13.7 is more than budget and up from prior year.

### **BUSINESS MEASURES**

The average fare for FY 2016 is \$1.09, compared to \$1.11 for the prior year and \$1.10 for the budget. Farebox recovery is lower than the prior year primarily due to lower passenger revenue. Operating expense per revenue hour increased 7.2% compared to the prior year, while remaining below budget. Operating expense per passenger boarding increased 15.7% to \$5.53, when compared to the prior year, but remained 5.8% below budget. The increase over prior year was due to higher operating expenses and lower ridership.

### **OPERATING MEASURES**

In FY 2016, vehicle accidents per 100,000 vehicle miles was 1.5, which was below budget by 0.4 and above prior year by 0.3. Unscheduled absenteeism was 3.5%, against a budget and prior year of 3.0%. Passenger boardings per revenue mile and revenue hour were below prior year due to lower ridership.







### **EXECUTIVE SUMMARY (Cont.)**

### **EXECUTIVE SERVICES**

Income before depreciation for Executive Services was greater than budget by \$222,416 as a result of revenues being greater than budget and expenses being lower than budget. The lower than budgeted expenses are due to unfilled positions and the timing of legal, auditing and consulting fees. Other expenses are unfavorable due to the timing of the American Public Transportation Association dues.

### **GATEWAY ARCH**

Arch tram ridership was 1.9% favorable to budget and 4.1% unfavorable to prior year actual. Ticket sales are down compared to prior year due to the ongoing City/Arch/River construction project. Income before depreciation of \$555,478 is 24.3% below budget. Wages and benefits were favorable to budget due to vacant part time positions. Service expense was also favorable to budget due to timing of legal fees, website maintenance and National Park Service mechanic expense. Actual expense, not in the budget, included \$272,133 of contributions to outside entities for repair design costs of the Arch grounds overlook stairs and \$76,866 Interest expense related to bonds issued. In December 2014, Bi-State Development closed on the Series 2014 Taxable Arch Revenue bonds. These bonds have a par value of \$7,656,000 and a thirty-year term and the bond proceeds are to be used for replacing the Arch visitor's center interior roof, replacement of the Arch motor generator sets and other projects.

### ST. LOUIS DOWNTOWN AIRPORT

Income before depreciation for the airport was \$50,263 higher than budget as a result of lower than planned operating expenses. Revenue was unfavorable to budget by 4.6% or \$17,777 primarily due to the timing of farm income. Expense was favorable to budget by 18.0% due to lower wages and benefits, including fewer part-time hours and lower pension and other benefit costs. Materials and supplies are favorable due to the timing of firefighting supplies and buildings, grounds and repair parts. Utilities expense is favorable because of lower electricity costs but is offset by higher water and sewer expense related to a water line issue that is being resolved. Airport activity varies because of the economy, special events and weather conditions. Aircraft movements decreased 1.8% from last year while gallon fuel fees increased 17.6% and the average number of aircraft based at the airport increased 3.9% compared to last year.

### RIVERFRONT ATTRACTIONS

Riverboat passengers for the three months ended September 30, 2015 were 45.0% lower than budget and 5.6% less than FY 2015. There were 29 cruising days lost due to flooding in July 2015. Revenue for all Riverfront Attractions was 56.4% unfavorable to budget. The lost cruising days resulted in expenses being under budget 31.7%, largely in wages and benefits, fuel, utilities, insurance and materials and supplies expense. The income before depreciation was \$486,137 unfavorable to budget.

### REGIONAL FREIGHT DISTRICT

Income before depreciation for the three months ended September 30, 2015 was \$37,779. This is unfavorable to budget by \$8,887. Revenue is \$817 or 0.7% less than budget. Expenses are 12.3% greater than budget due to monthly service contract beginning one month earlier than budgeted and an annual parking fee being paid at the start of the fiscal year.

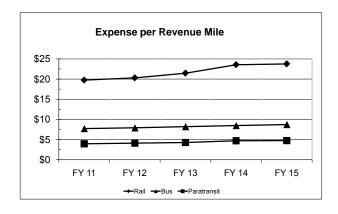


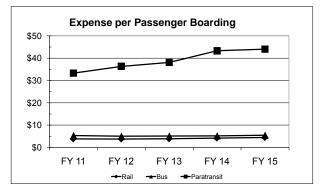


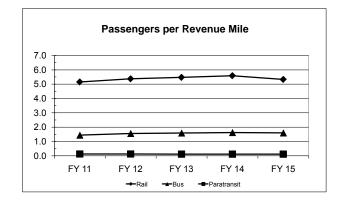


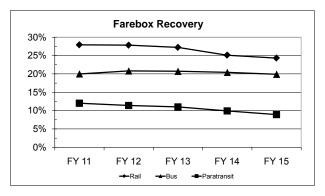


#### **ANNUAL TRANSIT PERFORMANCE**

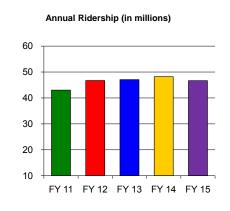




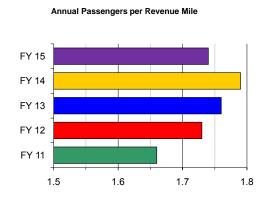




# **Metro System Profile**



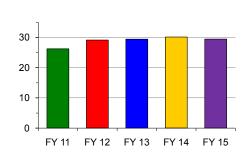




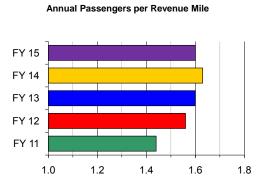
| Goal       | FY 2016    | FY 2015    | Change |   | FY 2014    | FY 2013    | FY 2012    |
|------------|------------|------------|--------|---|------------|------------|------------|
|            |            |            |        | Customer Measures                           |            |            |            |
| 161,169    | 148,536    | 159,512    | -6.9%  | Average Weekday Ridership                   | 158,866    | 154,241    | 138,776    |
| 13,054,351 | 12,060,036 | 12,914,500 | -6.6%  | Passenger Boardings                         | 12,769,571 | 12,224,279 | 11,806,803 |
| 1.0        | 1.6        | 1.2        | 34.2%  | Passenger Injuries per 100,000 Boardings    | 0.9        | 1.5        | 1.0        |
| 10.0       | 13.7       | 11.0       | 24.6%  | Customer Complaints per 100,000 Boardings   | 12.0       | 17.1       | 10.8       |
|            |            |            |        | Business Measures                           |            |            |            |
| \$1.10     | \$1.09     | \$1.11     | -1.8%  | Average Fare (Includes Fixed & Special)     | \$1.09     | \$1.10     | \$1.09     |
| 19.5%      | 19.7%      | 23.1%      | -15.0% | Farebox Recovery                            | 22.4%      | 22.6%      | 22.8%      |
| \$155.94   | 144.50     | 134.77     | 7.2%   | Operating Expense per Revenue Hour          | 135.38     | 130.48     | 123.80     |
| \$5.87     | \$5.53     | \$4.78     | 15.7%  | Operating Expense per Passenger Boarding    | \$4.88     | \$4.86     | \$4.77     |
| \$4.35     | \$4.24     | \$3.48     | 21.8%  | Subsidy per Passenger Boarding              | \$3.60     | \$3.57     | \$3.47     |
|            |            |            |        | Operating Measures                          |            |            |            |
| 1.9        | 1.5        | 1.2        | 25.0%  | Vehicle Accidents per 100,000 Vehicle Miles | 1.5        | 1.5        | 1.5        |
| 3.0%       | 3.5%       | 3.0%       | 16.7%  | Unscheduled Absenteeism                     | 3.0%       | 3.7%       | 3.5%       |
| 1.89       | 1.77       | 1.89       | -6.6%  | Passenger Boardings per Revenue Mile        | 1.88       | 1.81       | 1.84       |
| 28.14      | 26.10      | 28.20      | -7.4%  | Passenger Boardings per Revenue Hour        | 27.70      | 26.90      | 25.90      |

# **MetroBus Profile**



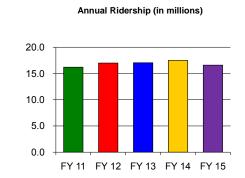




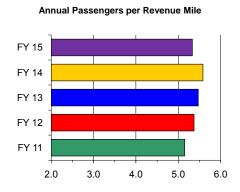


| Goal      | FY 2016   | FY 2015   | Change |   | FY 2014   | FY 2013   | FY 2012   |
|-----------|-----------|-----------|--------|---|-----------|-----------|-----------|
|           |           |           |        | Customer Measures                           |           |           |           |
| 101,771   | 93,722    | 100,687   | -6.9%  | Average Weekday Ridership                   | 99,124    | 96,859    | 85,023    |
| 3,130,809 | 7,547,124 | 8,039,048 | -6.1%  | Passenger Boardings                         | 7,863,294 | 7,572,466 | 7,242,138 |
| 1.2       | 2.1       | 1.7       | 24.9%  | Passenger Injuries per 100,000 Boardings    | 1.1       | 1.9       | 1.5       |
| 15.0      | 13.2      | 13.6      | -3.2%  | Customer Complaints per 100,000 Boardings   | 12.7      | 21.0      | 15.0      |
|           |           |           |        | Business Measures                           |           |           |           |
| \$1.10    | \$1.07    | \$1.10    | -2.0%  | Average Fare (Fixed and Special)            | \$1.08    | \$1.09    | \$1.08    |
| 19.0%     | 20.0%     | 23.1%     | -13.5% | Farebox Recovery                            | 22.3%     | 21.9%     | 22.2%     |
| \$128.81  | 115.90    | 110.14    | 5.2%   | Operating Expense per Revenue Hour          | \$109.94  | \$109.84  | \$102.65  |
| \$5.81    | \$5.40    | \$4.76    | 13.4%  | Operating Expense per Passenger Boarding    | \$4.87    | \$4.99    | \$4.89    |
|           |           |           |        | Operating Measures                          |           |           |           |
| 2.3       | 2.1       | 1.7       | 23.5%  | Vehicle Accidents per 100,000 Vehicle Miles | 2.1       | 1.9       | 2.0       |
| 91.0%     | 91.1%     | 90.6%     | 0.6%   | On-Time Performance                         | 91.3%     | 91.6%     | 90.1%     |
| 1.71      | 1.61      | 1.72      | -5.9%  | Passenger Boardings per Revenue Mile        | 1.68      | 1.62      | 1.65      |
| 23.16     | 21.47     | 23.13     | -7.2%  | Passenger Boardings per Revenue Hour        | 22.60     | 21.99     | 20.98     |
| 99.9%     | 99.8%     | 99.8%     | 0.0%   | Percent of Trips Completed                  | 99.9%     | 99.9%     | 99.9%     |
| 22,000    | 17,254    | 17,415    | -0.9%  | Revenue Miles Between Roadcalls             | 19,004    | 22,249    | 15,833    |

# **MetroLink Profile**

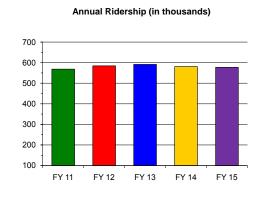




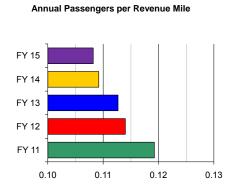


| Goal      | FY 2016   | FY 2015   | Change |   | FY 2014   | FY 2013   | FY 2012   |
|-----------|-----------|-----------|--------|---|-----------|-----------|-----------|
|           |           |           |        | Customer Measures                           |           |           |           |
| 57,398    | 52,865    | 56,877    | -7.1%  | Average Weekday Ridership                   | 57,758    | 55,327    | 51,742    |
| 4,774,808 | 4,367,923 | 4,730,660 | -7.7%  | Passenger Boardings                         | 4,759,015 | 4,502,029 | 4,419,222 |
| 0.6       | 0.7       | 0.4       | 92.5%  | Passenger Injuries per 100,000 Boardings    | 0.4       | 0.5       | 0.2       |
| 1.8       | 2.8       | 1.2       | 138.3% | Customer Complaints per 100,000 Boardings   | 1.3       | 1.5       | 0.4       |
|           |           |           |        | Business Measures                           |           |           |           |
| \$1.10    | \$1.07    | \$1.10    | -2.0%  | Average Fare (Fixed and Special)            | \$1.08    | \$1.09    | \$1.08    |
| 23.7%     | 23.7%     | 29.4%     | -19.5% | Farebox Recovery                            | 28.5%     | 30.5%     | 30.0%     |
| \$596.37  | 585.56    | 524.70    | 11.6%  | Operating Expense per Revenue Hour          | \$534.51  | \$477.19  | \$473.71  |
| \$4.65    | \$4.50    | \$3.70    | 21.6%  | Operating Expense per Passenger Boarding    | \$3.78    | \$3.56    | \$3.60    |
|           |           |           |        | Operating Measures                          |           |           |           |
| 0.1       | 0.1       | 0.0       | -      | Vehicle Accidents per 100,000 Vehicle Miles | 0.0       | 0.0       | 0.0       |
| 98.0%     | 96.0%     | 97.9%     | -1.9%  | On-Time Performance                         | 97.3%     | 98.2%     | 98.8%     |
| 5.85      | 5.55      | 5.99      | -7.5%  | Passenger Boardings per Revenue Mile        | 6.00      | 5.60      | 5.51      |
| 138.76    | 130.23    | 141.84    | -8.2%  | Passenger Boardings per Revenue Hour        | 141.31    | 133.99    | 131.70    |
| 30,000    | 26,285    | 54,302    | -51.6% | Vehicle Miles between Failures              | 35,075    | 33,065    | 34,973    |

# **Call-A-Ride Profile**

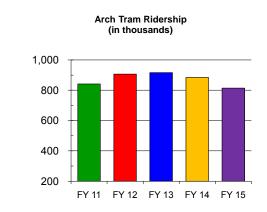


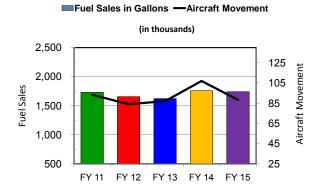


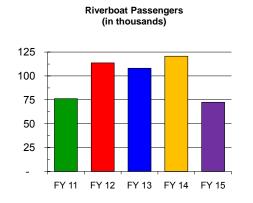


| Goal    | FY 2016 | FY 2015 | Change |   | FY 2014 | FY 2013 | FY 2012 |
|---------|---------|---------|--------|---|---------|---------|---------|
|         |         |         |        | Customer Measures                           |         |         |         |
| 2,001   | 1,949   | 1,948   | 0.1%   | Average Weekday Ridership                   | 1,984   | 2,055   | 2,011   |
| 148,734 | 144,989 | 144,792 | 0.1%   | Passenger Boardings                         | 147,262 | 149,784 | 145,443 |
| 5.0     | 6.9     | 4.8     | 42.7%  | Passenger Injuries per 100,000 Boardings    | 9.5     | 10.0    | 4.6     |
| 15.0    | 22.8    | 30.4    | -25.1% | Customer Complaints per 100,000 Boardings   | 23.1    | 16.7    | 15.8    |
|         |         |         |        | Business Measures                           |         |         |         |
| \$1.87  | \$2.12  | \$2.04  | 3.9%   | Average Fare                                | \$1.92  | \$1.82  | \$1.64  |
| 9.9%    | 10.0%   | 10.7%   | -6.5%  | Farebox Recovery (excludes contractual)     | 10.1%   | 11.3%   | 11.6%   |
| 22.2%   | 21.8%   | 23.5%   | -7.3%  | Revenue Recovery (includes contractual)     | 23.8%   | 28.1%   | 31.3%   |
| \$85.09 | 82.53   | 77.50   | 6.5%   | Operating Expense per Revenue Hour          | \$77.33 | \$71.69 | \$65.59 |
| \$44.87 | \$43.54 | \$41.51 | 4.9%   | Operating Expense per Passenger Boarding    | \$41.51 | \$37.01 | \$34.39 |
|         |         |         |        | Operating Measures                          |         |         |         |
| 1.5     | 1.2     | 0.7     | 71.4%  | Vehicle Accidents per 100,000 Vehicle Miles | 1.0     | 2.1     | 1.5     |
| 95.0%   | 93.3%   | 95.0%   | -1.8%  | On-Time Performance                         | 94.7%   | 94.3%   | 96.3%   |
| 0.11    | 0.11    | 0.11    | -0.7%  | Passenger Boardings per Revenue Mile        | 0.11    | 0.12    | 0.12    |
| 1.90    | 1.90    | 1.87    | 1.6%   | Passenger Boardings per Revenue Hour        | 1.86    | 1.94    | 1.91    |
| 50,000  | 27,642  | 27,417  | 0.8%   | Revenue Miles between Maintenance Failure   | 45,257  | 31,494  | 41,574  |









| Goal      | FY 2016   | FY 2015    | Change |                                   | FY 2014     | FY 2013     | FY 2012   |
|-----------|-----------|------------|--------|-----------------------------------|-------------|-------------|-----------|
|           |           |            |        | Gateway Arch                      |             |             |           |
| \$733,543 | \$555,478 | \$816,317  | -32.0% | Income Before Depreciation        | \$1,134,536 | \$1,163,455 | \$510,317 |
| 307,678   | 313,500   | 327,008    | -4.1%  | Tram Ridership                    | 347,536     | 340,437     | 323,818   |
|           |           |            |        | Riverfront Attractions            |             |             |           |
| \$495,976 | \$9,839   | \$43,255   | -77.3% | Income Before Depreciation        | \$444,268   | \$358,506   | \$258,681 |
| 53,310    | 29,308    | 31,043     | -5.6%  | Passengers                        | 67,969      | 56,555      | 44,417    |
| 454       | 247       | 256        | -3.5%  | Cruises                           | 477         | 519         | 459       |
| 92        | 63        | 55         | 14.5%  | Days of Operation                 | 92          | 92          | 85        |
|           |           |            |        | St. Louis Downtown Airport        |             |             |           |
| \$5,502   | \$55,765  | (\$20,727) | 369.0% | Income (Loss) Before Depreciation | \$127,064   | \$33,127    | \$38,462  |
| 443,408   | 507,575   | 431,660    | 17.6%  | Fuel Sales (gallons)              | 478,782     | 414,569     | 393,588   |
| 22,500    | 23,433    | 23,874     | -1.8%  | Aircraft Movements                | 33,603      | 22,762      | 25,777    |
| 320       | 329       | 317        | 3.9%   | Average Based Aircraft            | 328         | 317         | 330       |
|           |           |            |        | Executive Services                |             |             |           |
| \$103,526 | \$325,942 | \$415,850  | -21.6% | Income Before Depreciation        | \$414,537   | \$448,223   | \$219,707 |
|           |           |            |        | Regional Freight District         |             |             |           |
| \$46,666  | \$37,779  | n/a        | n/a    | Income Before Depreciation        | n/a         | n/a         | n/a       |

# **Average Weekday Ridership**

Call-A-Ride

System

MetroLink

MetroBus

| Period      | FY 2016 | FY 2015 | Change | FY 2016 | FY 2015 | Change | FY 2016 | FY 2015 | Change | FY 2016 | FY 2015   | Change |
|-------------|---------|---------|--------|---------|---------|--------|---------|---------|--------|---------|-----------|--------|
| 1st Qtr YTD | 93,722  | 100,687 | -6.9%  | 52,865  | 56,877  | -7.1%  | 1,949   | 1,948   | 0.1%   | 148,53  | 159,512   | -6.9%  |
| 2nd Qtr YTD |         | 97,868  |        |         | 53,367  |        |         | 1,928   |        | -       | 153,164   |        |
| 3rd Qtr YTD |         | 94,326  |        |         | 51,214  |        |         | 1,950   |        | -       | 147,490   |        |
| Full year   |         | 93,284  |        |         | 51,442  |        |         | 1,957   |        | -       | 146,682   |        |
|             |         |         |        |         |         |        |         |         |        |         |           |        |
| July        | 88,084  | 96,481  | -8.7%  | 51,382  | 56,267  | -8.7%  | 1,940   | 1,903   | 1.9%   | 141,40  | 5 154,651 | -8.6%  |
| August      | 94,249  | 99,160  | -5.0%  | 51,481  | 55,674  | -7.5%  | 1,983   | 1,988   | -0.3%  | 147,71  | 3 156,822 | -5.8%  |
| September   | 98,832  | 106,420 | -7.1%  | 55,731  | 58,690  | -5.0%  | 1,925   | 1,952   | -1.4%  | 156,48  | 3 167,062 | -6.3%  |
| October     | -       | 103,809 |        | -       | 55,874  |        | -       | 2,026   |        | -       | 161,709   |        |
| November    | -       | 93,086  |        | -       | 47,498  |        | -       | 1,878   |        | -       | 142,462   |        |
| December    | -       | 88,254  |        | -       | 46,200  |        | -       | 1,822   |        | -       | 136,276   |        |
| January     | -       | 87,201  |        | -       | 46,033  |        | -       | 1,921   |        | -       | 135,155   |        |
| February    | -       | 85,957  |        | -       | 46,658  |        | -       | 2,023   |        | -       | 134,638   |        |
| March       | -       | 88,566  |        | -       | 48,030  |        | -       | 2,039   |        | -       | 138,635   |        |
| April       | -       | 91,847  |        | -       | 53,497  |        | -       | 2,006   |        | -       | 147,350   |        |
| Мау         | -       | 90,640  |        | -       | 51,827  |        | -       | 1,950   |        | -       | 144,417   |        |
| June        | -       | 87,984  |        | -       | 51,052  |        | -       | 1,976   |        | -       | 141,012   |        |

# **Passenger Boardings**

MetroLink

MetroBus

Call-A-Ride

**System** 

| Period      | FY 2016   | FY 2015    | Change | FY 2016   | FY 2015    | Change | FY 2016 | FY 2015 | Change | FY 2016    | FY 2015    | Change |
|-------------|-----------|------------|--------|-----------|------------|--------|---------|---------|--------|------------|------------|--------|
| 1st Qtr YTD | 7,547,124 | 8,039,048  | -6.1%  | 4,367,923 | 4,730,660  | -7.6%  | 144,989 | 144,792 | 0.1%   | 12,060,036 | 12,914,500 | -6.6%  |
| 2nd Qtr YTD | -         | 15,523,874 | -      | -         | 8,739,359  | -      | -       | 288,060 | -      | -          | 24,551,293 | -      |
| 3rd Qtr YTD | -         | 22,284,905 | -      | -         | 12,458,498 | -      | -       | 431,635 | -      | -          | 35,175,038 | -      |
| Full year   | -         | 29,439,358 | -      | -         | 16,637,447 | -      | -       | 577,134 | -      | -          | 46,653,939 | -      |
|             |           |            |        |           |            |        |         |         |        |            |            |        |
| July        | 2,435,625 | 2,614,885  | -6.9%  | 1,482,226 | 1,618,750  | -8.4%  | 49,535  | 48,491  | 2.2%   | 3,967,386  | 4,282,126  | -7.4%  |
| August      | 2,516,668 | 2,659,210  | -5.4%  | 1,386,198 | 1,528,210  | -9.3%  | 47,939  | 48,349  | -0.8%  | 3,950,805  | 4,235,769  | -6.7%  |
| September   | 2,594,831 | 2,764,953  | -6.2%  | 1,499,499 | 1,583,700  | -5.3%  | 47,515  | 47,952  | -0.9%  | 4,141,845  | 4,396,605  | -5.8%  |
| October     | -         | 2,837,701  |        | -         | 1,562,305  |        | -       | 51,699  |        | -          | 4,451,705  |        |
| November    | -         | 2,289,928  |        | -         | 1,201,463  |        | -       | 44,002  |        | -          | 3,535,393  |        |
| December    | -         | 2,357,197  |        | -         | 1,244,931  |        | -       | 47,567  |        | -          | 3,649,695  |        |
| January     | -         | 2,286,288  |        | -         | 1,226,807  |        | -       | 47,835  |        | -          | 3,560,930  |        |
| February    | -         | 2,095,365  |        | -         | 1,159,299  |        | -       | 45,434  |        | -          | 3,300,098  |        |
| March       | -         | 2,379,378  |        | -         | 1,333,033  |        | -       | 50,306  |        | -          | 3,762,717  |        |
| April       | -         | 2,425,632  |        | -         | 1,427,239  |        | -       | 49,647  |        | -          | 3,902,518  |        |
| Мау         | -         | 2,369,603  |        | -         | 1,375,524  |        | -       | 47,302  |        | -          | 3,792,429  |        |
| June        | -         | 2,359,218  |        | -         | 1,376,186  |        | -       | 48,550  |        | -          | 3,783,954  |        |

# **Passengers by Jurisdiction**

|             |           | MetroBus   |        |         |           |        |  |  |  |  |
|-------------|-----------|------------|--------|---------|-----------|--------|--|--|--|--|
|             | ı         | Missouri   |        | ;       | St. Clair |        |  |  |  |  |
| Period      | FY 2016   | FY 2015    | Change | FY 2016 | FY 2015   | Change |  |  |  |  |
| 1st Qtr YTD | 6,712,288 | 7,152,041  | -6.1%  | 834,836 | 887,007   | -5.9%  |  |  |  |  |
| 2nd Qtr YTD | -         | 13,862,702 | -      | -       | 1,661,172 | -      |  |  |  |  |
| 3rd Qtr YTD | -         | 19,955,638 | -      | -       | 2,329,267 | -      |  |  |  |  |
| Full year   | -         | 26,334,282 | -      | -       | 3,105,076 | -      |  |  |  |  |

|           | MetroLink  |        |         |           |        |  |  |  |  |  |
|-----------|------------|--------|---------|-----------|--------|--|--|--|--|--|
| N         | Missouri   |        | ,       | St. Clair |        |  |  |  |  |  |
| FY 2016   | FY 2015    | Change | FY 2016 | FY 2015   | Change |  |  |  |  |  |
| 3,555,037 | 3,841,877  | -7.5%  | 812,886 | 888,783   | -8.5%  |  |  |  |  |  |
| -         | 7,103,544  | -      | -       | 1,635,815 | -      |  |  |  |  |  |
| -         | 10,136,357 | -      | -       | 2,322,141 | -      |  |  |  |  |  |
| -         | 13,535,457 | -      | -       | 3,101,990 | -      |  |  |  |  |  |

| July      | 2,162,731 | 2,330,567 | -7.2% | 272,894 | 284,318 | -4.0%  |
|-----------|-----------|-----------|-------|---------|---------|--------|
| August    | 2,244,861 | 2,354,244 | -4.6% | 271,807 | 304,966 | -10.9% |
| September | 2,304,696 | 2,467,230 | -6.6% | 290,135 | 297,723 | -2.5%  |
| October   | -         | 2,543,215 |       | -       | 294,486 |        |
| November  | -         | 2,054,174 |       | -       | 235,754 |        |
| December  | -         | 2,113,272 |       | -       | 243,925 |        |
| January   | -         | 2,055,213 |       | -       | 231,075 |        |
| February  | -         | 1,892,071 |       | -       | 203,294 |        |
| March     | -         | 2,145,652 |       | -       | 233,726 |        |
| April     | -         | 2,171,437 |       | -       | 254,195 |        |
| Мау       | -         | 2,106,188 |       | -       | 263,415 | _      |
| June      | -         | 2,101,019 |       | -       | 258,199 |        |

| 1,319,626 | -8.4%   | 273,506  | 299,124   | -8.6%   |
|-----------|---|--|---|---|
| 1,236,244 | -8.8%   | 258,568  | 291,966   | -11.4%  |
| 1,286,007 | -5.2%   | 280,812  | 297,693   | -5.7%   |
| 1,273,341 |   | -  | 288,964   |   |
| 977,035   |   | 1  | 224,428   |   |
| 1,011,291 |   | -  | 233,640   |   |
| 996,050   |   | -  | 230,757   |   |
| 944,413   |   | -  | 214,886   |   |
| 1,092,350 |   | -  | 240,683   |   |
| 1,165,179 |   | -  | 262,060   |   |
| 1,113,838 |   | -  | 261,686   |   |
| 1,120,083 |   | -  | 256,103   |   |
|           | 1,236,244 1,286,007 1,273,341 977,035 1,011,291 996,050 944,413 1,092,350 1,165,179 1,113,838 | 1,236,244 -8.8%  1,286,007 -5.2%  1,273,341  977,035  1,011,291  996,050  944,413  1,092,350  1,165,179  1,113,838 | 1,236,244       -8.8%       258,568         1,286,007       -5.2%       280,812         1,273,341       -         977,035       -         1,011,291       -         996,050       -         944,413       -         1,092,350       -         1,165,179       -         1,113,838       - | 1,236,244       -8.8%       258,568       291,966         1,286,007       -5.2%       280,812       297,693         1,273,341       -       288,964         977,035       -       224,428         1,011,291       -       233,640         996,050       -       230,757         944,413       -       214,886         1,092,350       -       240,683         1,165,179       -       262,060         1,113,838       -       261,686 |

# **Passenger Revenue**

| Period      | FY 2   |
|-------------|--------|
| 1st Qtr YTD | \$8,14 |
| 2nd Qtr YTD |        |
| 3rd Qtr YTD |        |
| Full year   |        |

| MetroBus    |              |        |  |  |  |  |
|-------------|--------------|--------|--|--|--|--|
| FY 2016     | FY 2015      | Change |  |  |  |  |
| \$8,143,741 | \$8,844,890  | -7.9%  |  |  |  |  |
|             | \$16,749,400 |        |  |  |  |  |
|             | \$24,405,558 |        |  |  |  |  |
|             | \$31,881,150 |        |  |  |  |  |
|             | \$31,881,150 |        |  |  |  |  |

| MetroLink    |   |  |  |  |  |  |
|--------------|---|--|--|--|--|--|
| FY 2015      | Change  |  |  |  |  |  |
| \$5,153,495  | -9.7%   |  |  |  |  |  |
| \$9,385,899  |   |  |  |  |  |  |
| \$13,607,822 |   |  |  |  |  |  |
| \$17,995,520 |   |  |  |  |  |  |
|              | <b>FY 2015</b> \$5,153,495 \$9,385,899 \$13,607,822 |  |  |  |  |  |

| Call-A-Ride * |             |        |  |  |  |  |
|---------------|-------------|--------|--|--|--|--|
| FY 2016       | FY 2015     | Change |  |  |  |  |
| \$632,072     | \$643,724   | -1.8%  |  |  |  |  |
|               | \$1,293,472 |        |  |  |  |  |
|               | \$1,977,736 |        |  |  |  |  |
|               | \$2,616,039 |        |  |  |  |  |
|               |             |        |  |  |  |  |

|    |          | System    |         |        |  |  |  |  |
|----|----------|-----------|---------|--------|--|--|--|--|
| ge | FY 201   | 6 FY      | 2015    | Change |  |  |  |  |
| %  | \$13,431 | 350 \$14, | 642,109 | -8.3%  |  |  |  |  |
|    |          | \$27,     | 428,771 |        |  |  |  |  |
|    |          | \$39,     | 991,116 |        |  |  |  |  |
|    |          | \$52,     | 492,709 |        |  |  |  |  |

| 1st Qtr |
|---------|
| 2nd Qtr |
| 3rd Qtr |
| 4th Qtr |

| \$8,143,741 | \$8,844,890 | -7.9% |
|-------------|-------------|-------|
|             | \$7,904,510 |       |
|             | \$7,656,158 |       |
|             | \$7,475,591 |       |

| \$4,655,536 | \$5,153,495 | -9.7% |
|-------------|-------------|-------|
|             | \$4,232,404 |       |
|             | \$4,221,923 |       |
|             | \$4,387,697 |       |

| \$632,072 | \$643,724 | -1.8% |
|-----------|-----------|-------|
|           | \$649,748 |       |
|           | \$684,264 |       |
|           | \$638,303 |       |

| \$13,431,350 | \$14,642,109 | -8.3% |
|--------------|--------------|-------|
|              | \$12,786,662 |       |
|              | \$12,562,345 |       |
|              | \$12,501,592 |       |

<sup>\*</sup> Call-A-Ride passenger revenue does not include Medicaid and Department of Mental Health contractual subsidies.

# **Revenue Miles**

|             | MetroBus* |            | I      | MetroLink* |           |        | Call-A-Ride |           |          | System    |            |   |
|-------------|-----------|------------|--------|------------|-----------|--------|-------------|-----------|----------|-----------|------------|---|
| Period      | FY 2016   | FY 2015    | Change | FY 2016    | FY 2015   | Change | FY 2016     | FY 2015   | Change   | FY 2016   | FY 2015    | С |
| 1st Qtr YTD | 4,681,438 | 4,675,879  | 0.1%   | 788,550    | 787,374   | 0.1%   | 1,362,633   | 1,354,466 | 0.6%     | 6,832,621 | 6,817,718  |   |
| 2nd Qtr YTD | -         | 9,297,580  |        | -          | 1,573,591 |        | -           | 2,676,164 |          | -         | 13,547,335 |   |
| 3rd Qtr YTD | -         | 13,788,831 |        | -          | 2,344,534 |        | -           | 3,986,657 |          | -         | 20,120,021 |   |
| Full year   | -         | 18,396,462 |        | -          | 3,123,958 |        | -           | 5,335,156 |          | -         | 26,855,576 |   |
|             |           |            |        |            |           |        |             |           | <u> </u> |           |            |   |
| July        | 1,595,537 | 1,580,498  | 1.0%   | 267,305    | 268,160   | -0.3%  | 477,811     | 452,806   | 5.5%     | 2,340,653 | 2,301,463  |   |
| August      | 1,563,371 | 1,573,079  | -0.6%  | 263,542    | 263,356   | 0.1%   | 442,206     | 449,359   | -1.6%    | 2,269,119 | 2,285,794  |   |
| September   | 1,522,530 | 1,522,303  | 0.0%   | 257,703    | 255,858   | 0.7%   | 442,616     | 452,301   | -2.1%    | 2,222,849 | 2,230,462  |   |
| October     | -         | 1,599,734  |        | -          | 266,487   |        | -           | 476,950   |          | -         | 2,343,170  |   |
| November    | -         | 1,472,726  |        | -          | 253,504   |        | -           | 405,168   |          | -         | 2,131,398  |   |
| December    | -         | 1,549,241  |        | -          | 266,227   |        | -           | 439,580   |          | -         | 2,255,049  |   |
| January     | -         | 1,534,238  |        | -          | 264,499   |        | -           | 439,592   |          | -         | 2,238,330  |   |
| February    | -         | 1,407,647  |        | -          | 239,760   |        | -           | 414,146   |          | -         | 2,061,552  |   |
| March       | -         | 1,549,366  |        | -          | 266,683   |        | -           | 456,755   |          | -         | 2,272,804  |   |
| April       | -         | 1,533,579  |        | -          | 259,549   |        | -           | 456,045   |          | -         | 2,249,173  |   |
| Мау         | -         | 1,530,930  |        | -          | 262,362   |        | -           | 442,595   |          | -         | 2,235,887  |   |
| June        | -         | 1,543,123  |        | -          | 257,513   |        | -           | 449,859   |          | -         | 2,250,494  |   |

<sup>\*</sup> Scheduled

# **Total Miles**

|             | ı         | MetroBus*  |        |  |  |  |
|-------------|-----------|------------|--------|--|--|--|
| Period      | FY 2016   | FY 2015    | Change |  |  |  |
| 1st Qtr YTD | 5,348,838 | 5,336,309  | 0.2%   |  |  |  |
| 2nd Qtr YTD | -         | 10,590,187 |        |  |  |  |
| 3rd Qtr YTD | -         | 15,696,714 |        |  |  |  |
| Full year   | -         | 20,957,915 |        |  |  |  |

| MetroLink* |           |        |  |  |  |  |  |
|------------|-----------|--------|--|--|--|--|--|
| FY 2016    | FY 2015   | Change |  |  |  |  |  |
| 795,593    | 795,036   | 0.1%   |  |  |  |  |  |
| -          | 1,588,429 |        |  |  |  |  |  |
| -          | 2,365,589 |        |  |  |  |  |  |
| -          | 3,151,443 |        |  |  |  |  |  |

| Call-A-Ride |                        |        |  |
|-------------|------------------------|--------|--|
| FY 2016     | FY 2015                | Change |  |
| 1,449,809   | 1,439,390              | 0.7%   |  |
| -           | 2,849,872              |        |  |
| -           | 4,244,563              |        |  |
| -           | 5,678,749              |        |  |
| 1,449,809   | 2,849,872<br>4,244,563 | 0.7%   |  |

| System    |            |        |  |
|-----------|------------|--------|--|
| FY 2016   | FY 2015    | Change |  |
| 7,594,240 | 7,570,734  | 0.3%   |  |
| -         | 15,028,488 |        |  |
| -         | 22,306,866 |        |  |
| -         | 29,788,107 |        |  |

| July      | 1,824,368 | 1,802,358 | 1.2%  |
|-----------|-----------|-----------|-------|
| August    | 1,783,019 | 1,797,276 | -0.8% |
| September | 1,741,451 | 1,736,675 | 0.3%  |
| October   | -         | 1,821,835 |       |
| November  | -         | 1,670,199 | _     |
| December  | -         | 1,761,844 |       |
| January   | -         | 1,744,931 |       |
| February  | -         | 1,600,196 |       |
| March     | -         | 1,761,400 |       |
| April     | -         | 1,749,885 |       |
| Мау       | -         | 1,747,668 | _     |
| June      | -         | 1,763,648 |       |

| 269,868 | 271,057 | -0.4% |
|---------|---------|-------|
| 265,688 | 265,683 | 0.0%  |
| 260,038 | 258,295 | 0.7%  |
| -       | 269,301 |       |
| -       | 255,632 |       |
| -       | 268,461 |       |
| -       | 266,591 |       |
| -       | 241,727 |       |
| -       | 268,842 |       |
| -       | 261,775 |       |
| -       | 264,421 |       |
| -       | 259,658 |       |
|         |         |       |

| 506,160 | 481,181 | 5.2%  |
|---------|---------|-------|
| 471,436 | 476,915 | -1.1% |
| 472,213 | 481,294 | -1.9% |
| -       | 509,671 |       |
| -       | 432,581 |       |
| -       | 468,230 |       |
| -       | 468,131 |       |
| -       | 440,516 |       |
| -       | 486,044 |       |
| -       | 485,453 |       |
| -       | 470,008 |       |
| -       | 478,725 |       |
|         |         |       |

| 2,600,396 | 2,554,596 | 1.8%  |
|-----------|-----------|-------|
| 2,520,143 | 2,539,874 | -0.8% |
| 2,473,702 | 2,476,264 | -0.1% |
| -         | 2,600,807 |       |
| -         | 2,358,412 |       |
| -         | 2,498,535 |       |
| -         | 2,479,653 |       |
| -         | 2,282,439 |       |
| -         | 2,516,286 |       |
| -         | 2,497,113 |       |
| -         | 2,482,097 |       |
| -         | 2,502,031 |       |
| •         |           |       |

<sup>\*</sup> Scheduled

# **Revenue Hours**

|             | 1       | MetroBus* |        |  |
|-------------|---------|-----------|--------|--|
| Period      | FY 2016 | FY 2015   | Change |  |
| 1st Qtr YTD | 351,525 | 347,612   | 1.1%   |  |
| 2nd Qtr YTD | -       | 687,880   |        |  |
| 3rd Qtr YTD | -       | 1,018,861 |        |  |
| Full year   | -       | 1,363,258 |        |  |

| MetroLink* |         |        |  |
|------------|---------|--------|--|
| FY 2016    | FY 2015 | Change |  |
| 33,541     | 33,351  | 0.6%   |  |
| -          | 66,658  |        |  |
| -          | 99,434  |        |  |
| -          | 132,595 |        |  |

| Call-A-Ride            |         |       |  |  |
|------------------------|---------|-------|--|--|
| FY 2016 FY 2015 Change |         |       |  |  |
| 76,485                 | 77,549  | -1.4% |  |  |
| -                      | 153,674 |       |  |  |
| -                      | 228,389 |       |  |  |
| -                      | 305,467 |       |  |  |
| _                      |         |       |  |  |

| System  |           |        |  |
|---------|-----------|--------|--|
| FY 2016 | FY 2015   | Change |  |
| 461,551 | 458,512   | 0.7%   |  |
| -       | 908,213   |        |  |
| -       | 1,346,684 |        |  |
| -       | 1,801,320 |        |  |

| July      | 120,016 | 117,212 | 2.4%  |
|-----------|---------|---------|-------|
| August    | 116,962 | 117,552 | -0.5% |
| September | 114,547 | 112,848 | 1.5%  |
| October   | -       | 117,968 |       |
| November  | -       | 108,155 |       |
| December  | -       | 114,146 |       |
| January   | -       | 112,961 |       |
| February  | -       | 103,837 |       |
| March     | -       | 114,183 |       |
| April     | -       | 114,075 |       |
| Мау       | -       | 114,811 |       |
| June      | -       | 115,512 |       |
| -         |         |         |       |

| 11,356 | 11,393 | -0.3% |
|--------|--------|-------|
| 11,230 | 11,156 | 0.7%  |
| 10,954 | 10,803 | 1.4%  |
| -      | 11,225 |       |
| -      | 10,789 |       |
| -      | 11,293 |       |
| -      | 11,250 |       |
| -      | 10,194 |       |
| -      | 11,332 |       |
| -      | 11,021 |       |
| -      | 11,170 |       |
| -      | 10,969 |       |
|        |        |       |

| 26,062 | 26,310 | -0.9% |
|--------|--------|-------|
| 25,302 | 25,753 | -1.8% |
| 25,121 | 25,486 | -1.4% |
| -      | 26,910 |       |
| -      | 23,375 |       |
| -      | 25,840 |       |
| -      | 25,142 |       |
| -      | 23,526 |       |
| -      | 26,047 |       |
| -      | 25,971 |       |
| -      | 25,441 |       |
| -      | 25,666 |       |
|        |        |       |

| 157,434 | 154,915 | 1.6%  |
|---------|---------|-------|
| 153,494 | 154,461 | -0.6% |
| 150,622 | 149,137 | 1.0%  |
| -       | 156,103 |       |
| -       | 142,319 |       |
| -       | 151,279 |       |
| -       | 149,352 |       |
| -       | 137,557 |       |
| -       | 151,562 |       |
| -       | 151,068 |       |
| -       | 151,422 |       |
| -       | 152,147 |       |
| ·       | ·       |       |

<sup>\*</sup> Scheduled

# **Total Hours**

|             | N       | MetroBus* |        |  |  |  |  |  |  |
|-------------|---------|-----------|--------|--|--|--|--|--|--|
| Period      | FY 2016 | FY 2015   | Change |  |  |  |  |  |  |
| 1st Qtr YTD | 377,214 | 372,986   | 1.1%   |  |  |  |  |  |  |
| 2nd Qtr YTD | -       | 738,539   |        |  |  |  |  |  |  |
| 3rd Qtr YTD | -       | 1,094,446 |        |  |  |  |  |  |  |
| Full year   | -       | 1,464,132 |        |  |  |  |  |  |  |

| MetroLink* |         |        |  |  |  |  |  |  |
|------------|---------|--------|--|--|--|--|--|--|
| FY 2016    | FY 2015 | Change |  |  |  |  |  |  |
| 34,073     | 33,901  | 0.5%   |  |  |  |  |  |  |
| -          | 67,742  |        |  |  |  |  |  |  |
| -          | 101,016 |        |  |  |  |  |  |  |
| -          | 134,690 |        |  |  |  |  |  |  |

| Call-A-Ride |         |        |  |  |  |  |  |  |
|-------------|---------|--------|--|--|--|--|--|--|
| FY 2016     | FY 2015 | Change |  |  |  |  |  |  |
| 82,416      | 83,595  | -1.4%  |  |  |  |  |  |  |
| -           | 165,875 |        |  |  |  |  |  |  |
| -           | 246,480 |        |  |  |  |  |  |  |
| -           | 329,398 |        |  |  |  |  |  |  |
|             |         |        |  |  |  |  |  |  |

| System  |           |        |  |  |  |  |  |  |
|---------|-----------|--------|--|--|--|--|--|--|
| FY 2016 | FY 2015   | Change |  |  |  |  |  |  |
| 493,702 | 490,482   | 0.7%   |  |  |  |  |  |  |
| -       | 972,156   |        |  |  |  |  |  |  |
| -       | 1,441,942 |        |  |  |  |  |  |  |
| -       | 1,928,220 |        |  |  |  |  |  |  |

| July      | 128,751 | 125,809 | 2.3%  |
|-----------|---------|---------|-------|
| August    | 125,473 | 126,057 | -0.5% |
| September | 122,989 | 121,120 | 1.5%  |
| October   | -       | 126,687 |       |
| November  | -       | 116,043 |       |
| December  | -       | 122,823 | _     |
| January   | -       | 121,490 |       |
| February  | -       | 111,710 |       |
| March     | -       | 122,707 |       |
| April     | -       | 122,525 |       |
| Мау       | -       | 123,148 |       |
| June      | -       | 124,012 |       |

| 11,541 | 11,591 | -0.4% |
|--------|--------|-------|
| 11,403 | 11,331 | 0.6%  |
| 11,128 | 10,979 | 1.4%  |
| -      | 11,420 |       |
| -      | 10,954 |       |
| -      | 11,467 |       |
| -      | 11,418 |       |
| -      | 10,350 |       |
| -      | 11,505 |       |
| -      | 11,195 |       |
| -      | 11,336 |       |
| -      | 11,144 |       |
|        |        |       |

| 28,057 | 28,442 | -1.4% |
|--------|--------|-------|
| 27,273 | 27,666 | -1.4% |
| 27,086 | 27,487 | -1.5% |
| -      | 29,056 |       |
| -      | 25,277 |       |
| -      | 27,947 |       |
| -      | 27,179 |       |
| -      | 25,350 |       |
| -      | 28,076 |       |
| -      | 27,941 |       |
| -      | 27,329 |       |
| -      | 27,648 |       |
|        |        |       |

| 168,349 | 165,842 | 1.5%  |
|---------|---------|-------|
| 164,149 | 165,054 | -0.5% |
| 161,204 | 159,586 | 1.0%  |
| -       | 167,163 |       |
| -       | 152,274 |       |
| -       | 162,237 |       |
| -       | 160,087 |       |
| -       | 147,411 |       |
| -       | 162,288 |       |
| -       | 161,660 |       |
| -       | 161,813 |       |
| -       | 162,804 |       |
|         |         |       |

<sup>\*</sup> Scheduled

# **Operating Expense by Mode**

|             | MetroBus                |              |   |              | MetroLink    |              | Call-A-Ride   |             |        | System       |              |        |
|-------------|-------------------------|--------------|---|--------------|--------------|--------------|---------------|-------------|--------|--------------|--------------|--------|
| Period      | FY 2016                 | FY 2015      | Change                                  | FY 2016      | FY 2015      | Change       | FY 2016       | FY 2015     | Change | FY 2016      | FY 2015      | Change |
| 1st Qtr YTD | \$40,742,696            | \$38,284,721 | 6.4%                                    | \$19,640,002 | \$17,499,441 | 12.2%        | \$6,312,138   | \$6,009,673 | 5.0%   | \$66,694,836 | \$61,793,836 | 7.9%   |
| 2nd Qtr YTD | <b>YTD</b> \$80,322,360 |              | \$35,533,900                            |              | \$12,127,463 |              | \$127,983,723 |             |        |              |              |        |
| 3rd Qtr YTD | \$118,800,998           |              | \$53,761,005                            |              | \$18,542,848 |              | \$191,104,851 |             |        |              |              |        |
| Full year   | \$158,469,543           |              | \$73,607,482 \$24,967,327 \$257,044,352 |              |              | \$24,967,327 |               |             |        |              |              |        |

| 1st Qtr | \$40,742,696 | \$38,284,721 | 6.4%         | \$19,640,002 | \$17,499,441 | 12.2% | \$6,312,138  | \$6,009,673 | 5.0% | \$66,694,836 | \$61,793,835 | 7.9% |
|---------|--------------|--------------|--------------|--------------|--------------|-------|--------------|-------------|------|--------------|--------------|------|
| 2nd Qtr | \$42,037,639 |              | \$18,034,459 |              | \$6,117,790  |       | \$66,189,887 |             |      |              |              |      |
| 3rd Qtr | \$38,478,638 |              |              | \$18,227,105 |              |       | \$6,415,385  |             |      | \$63,121,128 |              |      |
| 4th Qtr | \$39,668,545 |              | \$19,846,477 |              | \$6,424,479  |       | \$65,939,501 |             |      |              |              |      |

# **Unscheduled Absenteeism**

|             | Operators |         |        |
|-------------|-----------|---------|--------|
| Period      | FY 2016   | FY 2015 | Change |
| 1st Qtr YTD | 4.1%      | 3.0%    | 1.1%   |
| 2nd Qtr YTD |           | 3.3%    |        |
| 3rd Qtr YTD |           | 3.4%    |        |
| Full year   |           | 3.5%    |        |
|             |           |         |        |
| July        | 3.9%      | 3.1%    | 0.8%   |

| Maintenance |         |        |  |
|-------------|---------|--------|--|
| FY 2016     | FY 2015 | Change |  |
| 2.0%        | 2.1%    | 0.0%   |  |
|             | 2.0%    |        |  |
|             | 2.1%    |        |  |
|             | 2.1%    |        |  |

| Facility Support |                        |       |  |  |
|------------------|------------------------|-------|--|--|
| FY 2016          | FY 2016 FY 2015 Change |       |  |  |
| 1.5%             | 2.2%                   | -0.7% |  |  |
|                  | 2.8%                   |       |  |  |
|                  | 2.5%                   |       |  |  |
|                  | 2.3%                   |       |  |  |

| Total   |         |        |  |
|---------|---------|--------|--|
| FY 2016 | FY 2015 | Change |  |
| 3.5%    | 3.0%    | 0.5%   |  |
|         | 3.3%    |        |  |
|         | 3.4%    |        |  |
|         | 3.5%    |        |  |

| July      | 3.9% | 3.1% | 0.8% |
|-----------|------|------|------|
| August    | 4.1% | 2.8% | 1.3% |
| September | 4.3% | 3.1% | 1.2% |
| October   |      | 3.3% |      |
| November  |      | 3.2% |      |
| December  |      | 4.0% |      |
| January   | 3.6% |      |      |
| February  | 3.7% |      |      |
| March     |      | 3.7% |      |
| April     |      | 3.4% |      |
| Мау       |      | 4.4% |      |
| June      |      | 3.7% |      |

| 2.7% | 3.0% | -0.3% |
|------|------|-------|
| 2.2% | 1.9% | 0.3%  |
| 1.1% | 1.2% | -0.1% |
|      | 2.3% |       |
|      | 2.5% |       |
|      | 1.3% |       |
|      | 1.3% |       |
|      | 2.7% |       |
|      | 2.6% |       |
|      | 1.6% |       |
|      | 2.1% |       |
|      | 2.1% |       |
|      |      |       |

| 1.1% | 1.8% | -0.8% |
|------|------|-------|
| 1.8% | 2.3% | -0.5% |
| 1.6% | 2.3% | -0.8% |
|      | 3.8% |       |
|      | 2.9% |       |
|      | 3.4% |       |
|      | 2.0% |       |
|      | 2.3% |       |
|      | 1.1% |       |
|      | 2.3% | -     |
|      | 1.8% |       |
|      | 1.5% |       |
|      | •    |       |

| 3.1% | 4.6%   |
|------|--|
| 2.8% | 5.4%   |
| 3.1% | 3.9%   |
| 3.3% |  |
| 3.2% |  |
| 4.0% |  |
| 3.6% |  |
| 3.7% |  |
| 3.7% |  |
| 3.4% |  |
| 4.4% |  |
| 3.7% |  |
|      | 2.8% 3.1% 3.3% 3.2% 4.0% 3.6% 3.7% 3.4% 4.4% |

# **Gateway Arch**

|             | Income (Loss) Before Depreciation |           |        |
|-------------|-----------------------------------|-----------|--------|
| Quarter     | FY 2016                           | FY 2015   | Change |
| 1st Qtr YTD | \$555,478                         | \$816,317 | -32.0% |
| 2nd Qtr YTD | (\$4,291,640)                     |           |        |
| 3rd Qtr YTD | (\$6,210,789)                     |           |        |
| Full Year   | (\$6,150,033)                     |           |        |

|             | Tram Ridership |         |        |
|-------------|----------------|---------|--------|
| Quarter     | FY 2016        | FY 2015 | Change |
| 1st Qtr YTD | 313,500        | 327,008 | -4.1%  |
| 2nd Qtr YTD | 451,989        |         |        |
| 3rd Qtr YTD | 555,271        |         |        |
| Full Year   | 814,737        |         |        |

|           | 1              |         |        |
|-----------|----------------|---------|--------|
|           | Tram Ridership |         |        |
| Month     | FY 2016        | FY 2015 | Change |
| July      | 151,269        | 153,124 | -1.2%  |
| August    | 101,490        | 117,575 | -13.7% |
| September | 60,741         | 56,309  | 7.9%   |
| October   | -              | 52,740  |        |
| November  | -              | 39,556  |        |
| December  | -              | 32,685  |        |
| January   | -              | 25,878  |        |
| February  | -              | 20,455  |        |
| March     | -              | 56,949  |        |
| April     | -              | 63,117  |        |
| May       | -              | 84,144  |        |
| June      | -              | 112,205 |        |

# **Riverfront Attractions**

|           | Riverboat Passengers |         |        |
|-----------|----------------------|---------|--------|
| Month     | FY 2016              | FY 2015 | Change |
| July      | 1,665                | 6,496   | -74.4% |
| August    | 17,180               | 20,101  | -14.5% |
| September | 10,463               | 4,446   | 135.3% |
| October   | -                    | 5,660   |        |
| November  | -                    | 1,964   |        |
| December  | -                    | 340     |        |
| January   | -                    | -       | -      |
| February  | -                    | -       | -      |
| March     | -                    | 5,434   |        |
| April     | -                    | 9,405   |        |
| Мау       | -                    | 13,273  |        |
| June      | -                    | 5,972   |        |

| Quarter     | FY 2016 | FY 2015 | Change |
|-------------|---------|---------|--------|
| 1st Qtr YTD | 29,308  | 31,043  | -5.6%  |
| 2nd Qtr YTD |         | 39,007  |        |
| 3rd Qtr YTD |         | 44,441  |        |
| Full Year   |         | 73,091  |        |

|             | Income (Loss) Before Depreciation |             |        |
|-------------|-----------------------------------|-------------|--------|
| Quarter     | FY 2016                           | FY 2015     | Change |
| 1st Qtr YTD | \$9,839                           | \$43,255    | -77.3% |
| 2nd Qtr YTD |                                   | (\$123,400) |        |
| 3rd Qtr YTD |                                   | (\$382,265) |        |
| Full Year   | (\$363,372)                       |             |        |

|             | Riverboat Cruises |         |        |
|-------------|-------------------|---------|--------|
| Quarter     | FY 2016           | FY 2015 | Change |
| 1st Qtr YTD | 247               | 7 256   | -3.5%  |
| 2nd Qtr YTD |                   | 339     |        |
| 3rd Qtr YTD |                   | 382     |        |
| Full Year   |                   | 667     |        |

|             | Riverboat Days of Operation |         |        |
|-------------|-----------------------------|---------|--------|
| Quarter     | FY 2016                     | FY 2015 | Change |
| 1st Qtr YTD | 63                          | 55      | 14.5%  |
| 2nd Qtr YTD |                             | 105     |        |
| 3rd Qtr YTD |                             | 130     |        |
| Full Year   |                             | 202     |        |

# St. Louis Downtown Airport

|           | Fuel Sales in Gallons |         |        |
|-----------|-----------------------|---------|--------|
| Month     | FY 2016               | FY 2015 | Change |
| July      | 169,207               | 147,048 | 15.1%  |
| August    | 167,025               | 138,056 | 21.0%  |
| September | 171,343               | 146,556 | 16.9%  |
| October   | -                     | 171,728 |        |
| November  | -                     | 154,712 |        |
| December  | -                     | 112,910 |        |
| January   | -                     | 117,692 |        |
| February  | -                     | 140,418 |        |
| March     | -                     | 155,977 |        |
| April     | -                     | 134,439 |        |
| Мау       | -                     | 160,934 |        |
| June      | -                     | 161,562 |        |

| Quarter     | FY 2016 | FY 2015   | Change |
|-------------|---------|-----------|--------|
| 1st Qtr YTD | 507,575 | 431,660   | 17.6%  |
| 2nd Qtr YTD |         | 871,010   |        |
| 3rd Qtr YTD |         | 1,285,097 |        |
| Full Year   |         | 1,742,032 |        |

|             | Income (Loss) Before Depreciation |            |        |
|-------------|-----------------------------------|------------|--------|
| Quarter     | FY 2016 FY 2015 Change            |            |        |
| 1st Qtr YTD | \$55,765                          | (\$20,727) | 369.0% |
| 2nd Qtr YTD |                                   | \$29,088   |        |
| 3rd Qtr YTD |                                   | \$19,927   |        |
| Full year   |                                   | \$144,525  |        |

|             | Aircraft Movements |         |        |
|-------------|--------------------|---------|--------|
| Quarter     | FY 2016            | FY 2015 | Change |
| 1st Qtr YTD | 23,433             | 23,874  | -1.8%  |
| 2nd Qtr YTD |                    | 44,412  |        |
| 3rd Qtr YTD |                    | 64,523  |        |
| Full Year   |                    | 88,345  |        |

|             | Average Based Aircraft |         |        |
|-------------|------------------------|---------|--------|
| Quarter     | FY 2016                | FY 2015 | Change |
| 1st Qtr YTD | 329                    | 317     | 3.9%   |
| 2nd Qtr YTD |                        | 318     |        |
| 3rd Qtr YTD |                        | 322     |        |
| Full Year   |                        | 325     |        |

# **Regional Freight District**

## **Income Before Depreciation**

| Quarter     | FY 2016  | FY 2015 | Change |
|-------------|----------|---------|--------|
| 1st Qtr YTD | \$37,779 | n/a     | n/a    |
| 2nd Qtr YTD |          | n/a     |        |
| 3rd Qtr YTD |          | n/a     |        |
| Full Year   |          | n/a     |        |

| Quarter | FY 2016  | FY 2015 | Change |
|---------|----------|---------|--------|
| 1st Qtr | \$37,779 | n/a     | n/a    |
| 2nd Qtr |          |         |        |
| 3rd Qtr |          |         |        |
| 4th Qtr |          |         |        |

# **Executive Services**

## **Income Before Depreciation**

| Quarter     | FY 2016   | FY 2015     | Change |
|-------------|-----------|-------------|--------|
| 1st Qtr YTD | \$325,942 | \$415,850   | -21.6% |
| 2nd Qtr YTD |           | \$584,509   |        |
| 3rd Qtr YTD |           | \$742,130   |        |
| Full Year   |           | \$1,075,644 |        |

| Quarter | FY 2016   | FY 2015   | Change |
|---------|-----------|-----------|--------|
| 1st Qtr | \$325,942 | \$415,850 | -21.6% |
| 2nd Qtr |           | \$168,659 |        |
| 3rd Qtr |           | \$157,621 |        |
| 4th Qtr |           | \$333,515 |        |

#### **Definitions**

#### **Transit**

#### **Customer complaint**

Passenger or general public dissatisfaction expressed to Customer Service by phone call, letter or email for which there is no immediate, satisfactory explanation; includes operator behavior, service, equipment maintenance or suitability, or other concerns. System customer complaints have been restated to include complaints not specifically related to an operating facility.

#### **Expense**

Excludes depreciation, amortization, debt expense and the 2% sheltered workshop pass-through. Allocations by mode are based on a management-developed model. (See also "Operating Expense.")

#### **Failure**

Metro Call A Ride: Revenue service interruption whereby a vehicle is unable to complete the assigned run and must be removed from service because of a mechanical, wheelchair lift, or other equipment failure. Road hazard tire failures, vandalism, accidents, and other failures not related to maintenance of vehicles are not reported.

MetroLink: Revenue service interruption whereby a train is delayed by five minutes or more or removed from service for mechanical reasons.

#### Farebox recovery

Passenger revenue as a percent of operating expense.

#### Fleet size

Number of revenue vehicles at the end of the reporting period.

#### On-time performance

<u>MetroBus and MetroLink</u>: A trip is considered "on-time" if the vehicle departs within the time frame of 59 seconds before schedule or arrives within 4:59 minutes after schedule.

Metro Call-A-Ride: Appointments are made giving the passenger an estimated arrival time. A trip is considered on-time if arrival for the appointment is within 20 minutes before or after the appointment time.

#### **Transit**

#### Operating expense

Expense less leases and rentals, which is a National Transit Database definition. Allocations by mode are based on National Transit Database instructions which are different than the management-developed cost allocation model. (See also "Expense.")

#### Passenger boardings

Includes original revenue vehicle boardings and all transfers based on bus farebox counts, MetroLink ridership modeling using Automatic Passenger Counter (APC) technology, and actual Call-A-Ride passengers.

#### Passenger injury

Physical harm or alleged physical harm to a passenger or bystander involved in an Agency accident. One vehicle accident may result in multiple injuries.

#### Revenue hours

Time that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

#### Revenue miles

Distance that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

#### Revenue recovery

Passenger revenue, Transit Management Association revenue, and paratransit contractual revenue as a percent of expense.

#### Ridership

Total passenger boardings.

#### Roadcall

MetroBus revenue service interruption whereby the vehicle is delayed because of mechanical, tire, farebox, wheelchair life or other equipment failure. A delay is not counted as a roadcall unless the delay is five minutes or more.

#### **Transit**

#### Subsidy

Subsidy as reported on "System Profile" - Expense less operating revenue except federal, state and local assistance.

Subsidy as reported on "Peer Performance - System" - Operating expense less passenger revenue.

#### **Total hours**

Revenue hours plus deadhead hours (e.g., from the facility to the start of a revenue trip).

#### **Total miles**

Revenue miles plus deadhead miles (e.g., from the facility to the start of a revenue trip).

#### Unscheduled absenteeism

Operator, mechanic and facility support sick time and unauthorized leave as a percent of current staffing, excluding overtime.

#### Vehicle accident

Incident in which an Agency vehicle makes physical contact with another vehicle, a fixed object or a person. It also includes derailments or leaving the road.

#### Vehicle miles

For MetroBus and Call-A-Ride, total miles and vehicle miles are the same. For MetroLink, total mileage for each car of a two-car train is included.

#### **Non-Transit**

#### Aircraft movement

Takeoff or landing recorded by the tower. Movements when the tower is closed are not included.

#### Airport fuel sales

Number of gallons of aviation fuel delivered to the fixed base operators.

#### Arch tram ridership

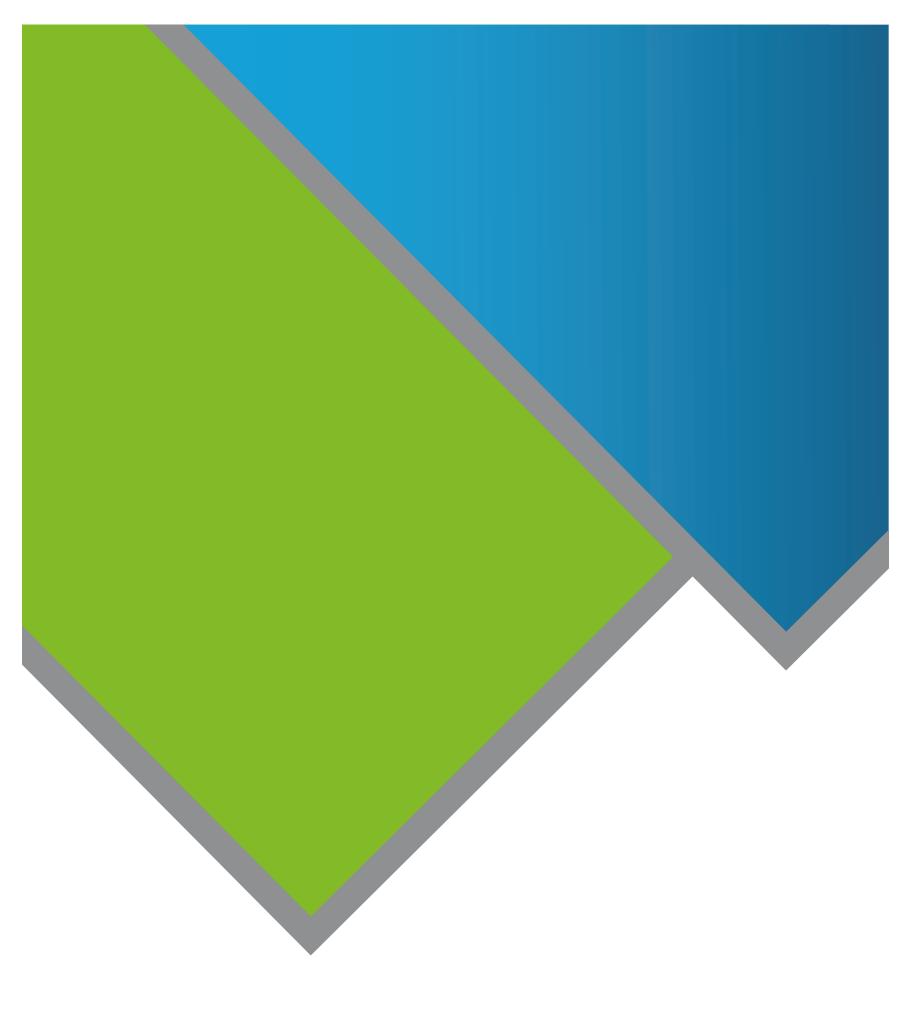
Number of adult and child tickets sold.

#### **Based aircraft**

Average number of aircraft stored in owned or leased hangers or outside ramps. Quarterly, the amount represents the average of the month-end counts.

#### **Riverfront Attractions**

Includes the Gateway Arch Riverboats and bike rentals, operated by Metro, and a heliport owned by Metro but operated under contract by another party.



**Open Session Item** 

11

# QUARTERLY FINANCIAL STATEMENTS

First Quarter Ending September 30, 2015







To:

John M. Nations

President and Chief Executive Officer

From:

Kathy S. Klevørn,

Sr. Vice President Finance and CFO

Date:

November 2, 2015

Subject:

Bi-State Development Financial Statements - September 30, 2015

Enclosed is the financial statement package for September 30, 2015. Results, including the analysis and financial position, are provided by operating unit. These results are *unaudited* and subject to change. The financial statements presented are not prepared in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP). A U.S. GAAP presentation would include, among other things, revenue and expenses identified as operating or non-operating and segregated accordingly, depreciation shown as an operating expense; full disclosure of all material financial and non-financial events with accompanying footnote disclosures; and a Management Discussion and Analysis (MD&A) section.

#### **Executive Services**

Revenue has remained constant from the prior year for the business units with continuing operations. There was operating revenue of \$164.7 thousand related to regional support and sponsorship of the annual meeting. Executive Services is generating a net income before depreciation of \$325.9 thousand. *Please see page 7 for the Statement of Revenue and Expense.* 

#### **Gateway Arch**

Arch ticket sales revenue and total tram ridership are both 4.1% lower than last year primarily due to construction. Bi-State contributed \$250,000 to the National Park Service (NPS) to fund design costs for the overlook stairs on the Arch grounds. The Gateway Arch Tram System is generating a net income before depreciation of \$555.5 thousand. *Please see page 16 for the Statement of Revenue and Expense.* 

#### Metro

#### Revenue

Total Metro revenue and passenger revenue are down 3.8% and 8.3% respectively compared to prior year. Passenger ridership for MetroLink was down 7.6%, MetroBus was down 6.1% and Metro Call-A-Ride ridership remained flat. Contract, appropriation and grant revenue were slightly lower than prior year.

#### Expense

The year over year comparison for most expenses are relatively flat. The two categories showing notable increases are wages and benefits and casualty insurance. This is the result of the labor settlement and severity of claims. Combined wages and benefit expense of \$42.7 million is approximately 60% of total expenses. The net income before depreciation is \$5.4 million. Please see page 26 for the Statement of Revenue and Expense.

#### St. Louis Downtown Airport

Total revenue and hangar rental are greater than prior year due to credits issued to a tenant in the first quarter of FY 2015. Expenses have decreased slightly year over year. The increased revenue has resulted in net income before depreciation of \$55.8 thousand compared to a net loss last year. *Please see page 40 for the Statement of Revenue and Expense.* 

#### **Riverfront Attractions**

Attendance and operating revenues are down 5.6% and 9.0% respectively from prior year primarily due to flooding and construction. There were 29 lost cruising days in July which was particularly detrimental since July is a peak month for revenue generation. Riverfront Attractions has net income before depreciation of \$9.8 thousand. *Please see page 50 for the Statement of Revenue and Expense.* 

#### **Freight District**

The Regional Freight District was created as a public-private partnership to optimize the region's freight transportation network. It is the newest business enterprise of Bi-State Development, and was established in response to recommendations made in the 2013 Saint Louis Regional Freight Study commissioned by East-West Gateway. This is the first fiscal quarter the Freight District is reporting on financial results. Revenue includes contributions and reimbursement for expense incurred.

#### **Research Institute**

The Bi-State Development Research Institute is a 501(c)(3) non-profit corporation. The Bi-State Development Research Institute goals include, but are not limited to real estate acquisition; plan, study and evaluate regional land use; economic and community development and infrastructure investment.

#### **Arts in Transit**

Arts In Transit, Inc. is a non-profit 501(c)(3). Its primary role is to establish and coordinate a collaboration of artists to design and build standalone artwork which is intergraded into the transit system. AIT has grant revenue from the Regional Arts Commission of \$26.5 thousand.





| Combined Schedule of Revenues, | Expenses |
|--------------------------------|----------|
| and Net Income                 | 3        |

# **Bi-State Development Agency of the**

# Missouri-Illinois Metropolitan District Combining Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|  | Executive<br>Services | Gateway<br>Arch<br>Tram<br>System | Riverfront<br>Attractions | St. Louis<br>Downtown<br>Airport | Metro<br>Transit<br>System | Regional<br>Freight<br>District | Bi-State<br>Development<br>Research Inst. | Arts<br>In<br>Transit, Inc. | Totals          | Interfund<br>Eliminations | Totals<br>After<br>Eliminations |
|--|-----------------------|-----------------------------------|---------------------------|----------------------------------|----------------------------|---------------------------------|---|-----------------------------|-----------------|---------------------------|---------------------------------|
| Revenue                                    |                       |                                   |                           |                                  |                            |                                 | _   |                             |                 |                           |                                 |
| Passenger and service revenues             | \$ - 9                | 2,033,005                         | \$ 550,753                | \$ 328,836                       | \$ 13,431,350 \$           | -                               | \$ -                                      | \$ 26,775                   | \$ 16,370,719   | . , ,                     | \$ 16,351,781                   |
| Interfund administrative fees              | 955,403               | -                                 | -                         | -                                | -                          | -                               | -   | -                           | 955,403         | (955,403)                 | -                               |
| Partnership fees                           | -                     | -                                 | -                         | -                                | -                          | 111,683                         | -   | -                           | 111,683         | -                         | 111,683                         |
| City of St. Louis                          | -                     | -                                 | -                         | -                                | 9,244,090                  | -                               | -   | -                           | 9,244,090       | -                         | 9,244,090                       |
| St. Louis County                           | -                     | -                                 | -                         | -                                | 33,339,151                 | -                               | -   | -                           | 33,339,151      | -                         | 33,339,151                      |
| St. Clair County Transit District          | -                     | -                                 | -                         | -                                | 13,401,164                 | -                               | -   | -                           | 13,401,164      | -                         | 13,401,164                      |
| State of Missouri and Illinois             | -                     | -                                 | -                         | -                                | 381,336                    | -                               | -   | -                           | 381,336         | -                         | 381,336                         |
| Federal funding                            | -                     | -                                 | -                         | -                                | 5,476,674                  | -                               | -   | -                           | 5,476,674       | -                         | 5,476,674                       |
| Other local/regional funding               | -                     | -                                 | -                         | -                                | 365,393                    | -                               | -   | -                           | 365,393         | -                         | 365,393                         |
| Advertising, maint services, rental income | 164,650               | 1,415                             | 31,475                    | 21,103                           | 1,895,953                  | -                               | -   | -                           | 2,114,596       | -                         | 2,114,596                       |
| Interest income                            | 662                   | 792                               | -                         | 1,981                            | 171,963                    | -                               | -   | -                           | 175,398         | -                         | 175,398                         |
| Other Operating Revenue                    | 132,033               | (9,885)                           |                           | 12,791                           | -                          | -                               |   |                             | 134,939         |                           | 134,939                         |
| Total revenue                              | 1,252,748             | 2,025,327                         | 582,228                   | 364,711                          | 77,707,074                 | 111,683                         |   | 26,775                      | 82,070,546      | (974,341)                 | 81,096,205                      |
| Expense                                    |                       |                                   |                           |                                  |                            |                                 |   |                             |                 |                           |                                 |
| Wages and benefits                         | 531,665               | 510,314                           | 279,247                   | 200,361                          | 42,653,073                 | 51,443                          | -   | -                           | 44,226,103      | -                         | 44,226,103                      |
| Services                                   | 284,473               | 195,280                           | 86,063                    | 21,668                           | 8,797,127                  | 20,000                          | 74  | 35                          | 9,404,720       | -                         | 9,404,720                       |
| Fuel and lube consumed                     | 228                   | -                                 | 11,133                    | 5,370                            | 4,258,417                  | -                               | -   | -                           | 4,275,148       | -                         | 4,275,148                       |
| Materials and supplies                     | 2,426                 | 22,363                            | 111,906                   | 13,981                           | 5,308,525                  | -                               | -   | -                           | 5,459,201       | -                         | 5,459,201                       |
| Utilities                                  | 1,340                 | 39,246                            | 19,425                    | 37,766                           | 1,972,006                  | -                               | -   | -                           | 2,069,783       | -                         | 2,069,783                       |
| Casualty and liability costs               | -                     | 12,162                            | 37,406                    | 16,135                           | 2,061,665                  | -                               | -   | -                           | 2,127,368       | -                         | 2,127,368                       |
| Other expenses                             | 106,674               | 341,485                           | 27,209                    | 13,665                           | 1,644,023                  | 2,461                           | -   | -                           | 2,135,517       | (974,341)                 | 1,161,176                       |
| Interest expense                           | -                     | 76,866                            | -                         | -                                | 4,996,695                  | -                               | -   | -                           | 5,073,561       | -                         | 5,073,561                       |
| Contribution to outside entities           | -                     | 272,133                           | -                         | -                                | 328,172                    | -                               | -   | -                           | 600,305         | -                         | 600,305                         |
| Other non-operating expense                | -                     | -                                 | -                         | -                                | 307,614                    | -                               | -   | -                           | 307,614         | -                         | 307,614                         |
| Total expense                              | 926,806               | 1,469,849                         | 572,389                   | 308,946                          | 72,327,317                 | 73,904                          | 74  | 35                          | 75,679,320      | (974,341)                 | 74,704,979                      |
| Income (loss) before depreciation          | 325,942               | 555,478                           | 9,839                     | 55,765                           | 5,379,757                  | 37,779                          | (74)                                      | 26,740                      | 6,391,226       | -                         | 6,391,226                       |
| Depreciation and amortization expense      | 608                   | 20,439                            | 86,562                    | 391,967                          | 17,773,396                 | -                               |   |                             | 18,272,972      |                           | 18,272,972                      |
| Net income (loss) before transfers         | 325,334               | 535,039                           | (76,723)                  | (336,202)                        | (12,393,639)               | 37,779                          | (74)                                      | 26,740                      | (11,881,746)    | -                         | (11,881,746                     |
| Net transfers in (out)                     |                       | (627)                             |                           |                                  | 627                        | -                               |   |                             |                 |                           |                                 |
| Net income (loss)                          | \$ 325,334            | 534,412                           | \$ (76,723)               | \$ (336,202)                     | \$ (12,393,012) \$         | 37,779                          | \$ (74)                                   | \$ 26,740                   | \$ (11,881,746) | \$ -                      | \$ (11,881,746                  |















| Financial Highlights                                 | 4  |
|--|----|
| Quarterly Statement of Net Position                  |    |
| Revenue/Expense Analysis                             |    |
| Schedule of Wages & Benefits                         |    |
| Consolidated Cash Receipts and Disbursement Schedule |    |
| Statement of Cash Flows                              | 10 |
| Capital Expenditures for Active Projects             |    |

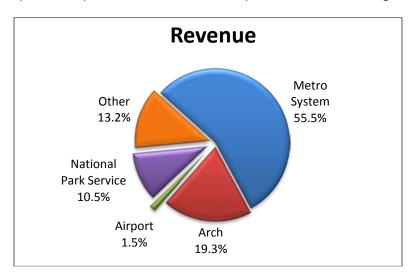
# **Executive Services**

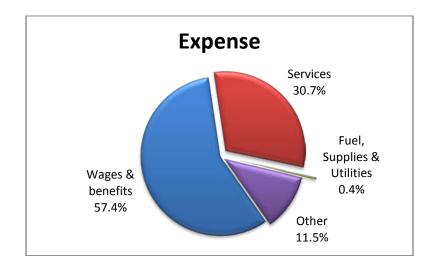
#### Three Months Ended September 30, 2015

**Executive Services** is a service company which supports all Bi-State Development operating companies.

**Income before depreciation** of \$325,942 is favorable to the budget as a result of revenues being higher than budget and expenses lower than budget.

**Total revenue** includes the management fee assessments to Bi-State operating companies and the National Park Service. There are management fee waivers for the Riverfront Attractions and Freight District business. Total revenue for the period was 8.4% greater than budget due to revenues from sponsorships of the Bi-State Development annual meeting.





**Wages and benefits** are \$116,932 or 18.0% favorable to budget due to position vacancies.

**Services** are favorable to budget by \$20,976. Fees for legal, audit and consulting are favorable. Outside services include the cost of the annual meeting.

**Materials and supplies** are \$4,089 or 62.8% favorable to budget primarily due to lower spending for office supplies, computer supplies and training materials.

**Other expenses** are \$17,646 unfavorable to budget due to the annual American Public Transportation Association dues being paid in the first quarter.

# Executive Services Quarterly Statement of Net Position September 30, 2015 (unaudited) Current

|  |                                 | Current | t                           | Prior Year |                      |                      |               |                             |                  |                            |                         |
|--|---------------------------------|---------|-----------------------------|------------|----------------------|----------------------|---------------|-----------------------------|------------------|----------------------------|-------------------------|
| Accesto  | Current<br>Period               |         | Prior<br>Period             |            | Dollar<br>Change     | Percent<br>Change    | Prior<br>Year |                             | Dollar<br>Change |                            | Percent<br>Change       |
| Assets   |                                 |         |                             |            |                      |                      |               |                             |                  |                            |                         |
| Current assets Cash and investments Accounts and notes receivable Restricted accounts receivable | \$<br>4,248,276<br>1,764,736    | \$      | 4,615,149<br>1,163,165      | \$         | (366,873)<br>601,571 | (7.9)<br>51.7<br>n/a | \$            | 4,054,019<br>864,396<br>55  | \$               | 194,257<br>900,340<br>(55) | 4.8<br>104.2<br>(100.0) |
| Total current assets   | <br>6,013,012                   |         | 5,778,314                   |            | 234,698              | 4.1                  |               | 4,918,470                   |                  | 1,094,542                  | 22.3                    |
| Capital assets Capital assets Accumulated depreciation Total capital assets, net                 | <br>56,240<br>(52,255)<br>3,985 |         | 56,240<br>(51,647)<br>4,593 |            | (608)<br>(608)       | -<br>(1.2)<br>(13.2) |               | 56,240<br>(49,823)<br>6,417 |                  | (2,432)<br>(2,432)         | -<br>(4.9)<br>(37.9)    |
| Total  | \$<br>6,016,997                 | \$      | 5,782,907                   | \$         | 234,090              | 4.0                  | \$            | 4,924,887                   | \$               | 1,092,110                  | 22.2                    |

# Executive Services Quarterly Statement of Net Position September 30, 2015 (unaudited)

|  |                   |                                 |                 | (unau                             | uitet            | 4)                     |                     |               |                                 |                  |                       |                     |  |
|--|-------------------|---------------------------------|-----------------|-----------------------------------|------------------|------------------------|---------------------|---------------|---------------------------------|------------------|-----------------------|---------------------|--|
|  |                   |                                 |                 | Curren                            | t                |                        |                     | Prior Year    |                                 |                  |                       |                     |  |
|  | Current<br>Period |                                 | Prior<br>Period |                                   | Dollar<br>Change |                        | Percent<br>Change   | Prior<br>Year |                                 | Dollar<br>Change |                       | Percent<br>Change   |  |
| Liabilities  |                   |                                 |                 |                                   |                  |                        |                     |               |                                 |                  |                       |                     |  |
| Current liabilities Accounts payable   | \$                | 255,797                         | \$              | 355,517                           | \$               | (99,720)               | (28.0)              | \$            | 145,803                         | \$               | 109,994               | 75.4                |  |
| Accrued expenses   | Ψ                 | 214,815                         | φ               | 214,815                           | Ψ                | (99,720)               | (20.0)              | Ψ             | 218,605                         | Ψ                | (3,790)               | (1.7)               |  |
| Total current liabilities  |                   | 470,612                         |                 | 570,332                           |                  | (99,720)               | (17.5)              |               | 364,408                         |                  | 106,204               | 29.1                |  |
| Non-current liabilities Other post-employment benefits   |                   | 846,927                         |                 | 838,451                           |                  | 8,476                  | 1.0                 |               | 784,953                         |                  | 61,974                | 7.9                 |  |
| Long-term self-insurance Unfunded pension liabilities  |                   | 300<br>592,090                  |                 | 300<br>592,090                    |                  |                        | <del>-</del>        |               | 300<br>651,462                  |                  | (59,372)              | -<br>(9.1)          |  |
| Total non-current liabilities  |                   | 1,439,317                       |                 | 1,430,841                         |                  | 8,476                  | 0.6                 |               | 1,436,715                       |                  | 2,602                 | 0.2                 |  |
| Total liabilities  |                   | 1,909,929                       |                 | 2,001,173                         |                  | (91,244)               | (4.6)               |               | 1,801,123                       |                  | 108,806               | 6.0                 |  |
| Net Position  Net position - capital investments  Net position - unrestricted  Net income (loss) |                   | 234,215<br>3,547,519<br>325,334 |                 | 234,215<br>2,474,307<br>1,073,212 |                  | 1,073,212<br>(747,878) | -<br>43.4<br>(69.7) |               | 234,215<br>2,474,307<br>415,242 |                  | 1,073,212<br>(89,908) | -<br>43.4<br>(21.7) |  |
| Total net position   |                   | 4,107,068                       |                 | 3,781,734                         |                  | 325,334                | 8.6                 |               | 3,123,764                       |                  | 983,304               | 31.5                |  |
| Total  | \$                | 6,016,997                       | \$              | 5,782,907                         | \$               | 234,090                | 4.0                 | \$            | 4,924,887                       | \$               | 1,092,110             | 22.2                |  |

### **Executive Services** Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|                                       |            |            | Current                       |                  |            | Year to Date |                |                               |                  |            |  |  |  |
|---------------------------------------|------------|------------|-------------------------------|------------------|------------|--------------|----------------|-------------------------------|------------------|------------|--|--|--|
|                                       | Actual     | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year | Actual       | Budget         | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year |  |  |  |
| Revenue                               |            |            |                               |                  |            |              |                |                               |                  |            |  |  |  |
| Admin fees - Transit                  | \$ 695,104 | \$ 774,477 | \$ (79,373)                   | (10.2)           | \$ 700,000 | \$ 695,10    | )4 \$ 774,477  | \$ (79,373)                   | (10.2)           | \$ 700,000 |  |  |  |
| Admin fees - Gateway Arch             | 242,127    | 191,952    | 50,175                        | 26.1             | 244,239    | 242,12       |                | 50,175                        | 26.1             | 244,239    |  |  |  |
| Admin fees - Airport                  | 18,172     | 19,125     | (953)                         | (5.0)            | 15,905     | 18,17        |                | (953)                         | (5.0)            | 15,905     |  |  |  |
| Admin fees - Gateway Parking Facility |            | -          | ` -                           |                  | 39,481     |              |                | ` -                           | ` -              | 39,481     |  |  |  |
| National Park Service management fee  | 132,033    | 169,444    | (37,411)                      | (22.1)           | 166,686    | 132,03       | 3 169,444      | (37,411)                      | (22.1)           | 166,686    |  |  |  |
| Other operating revenue               | 164,650    | -          | 164,650                       | -                | -          | 164,65       | - 0            | 164,650                       | -                | -          |  |  |  |
| Interest income                       | 662        | 638        | 24                            | 3.8              | 466        | 66           | 638            | 24                            | 3.8              | 466        |  |  |  |
| Total revenue                         | 1,252,748  | 1,155,636  | 97,112                        | 8.4              | 1,166,777  | 1,252,74     | 8 1,155,636    | 97,112                        | 8.4              | 1,166,777  |  |  |  |
| Expense                               |            |            |                               |                  |            |              |                |                               |                  |            |  |  |  |
| Wages and benefits 1                  | 531,665    | 648,597    | 116,932                       | 18.0             | 542,064    | 531,66       | 648,597        | 116,932                       | 18.0             | 542,064    |  |  |  |
| Services                              | 284,473    | 305,449    | 20,976                        | 6.9              | 102,731    | 284,47       | 3 305,449      | 20,976                        | 6.9              | 102,731    |  |  |  |
| Fuel and lube consumed                | 228        | 396        | 168                           | 42.4             | 284        | 22           | 8 396          | 168                           | 42.4             | 284        |  |  |  |
| Materials and supplies                | 2,426      | 6,515      | 4,089                         | 62.8             | 1,344      | 2,42         | 6,515          | 4,089                         | 62.8             | 1,344      |  |  |  |
| Utilities                             | 1,340      | 2,125      | 785                           | 36.9             | 1,445      | 1,34         |                | 785                           | 36.9             | 1,445      |  |  |  |
| Other expenses                        | 106,674    | 89,028     | (17,646)                      | (19.8)           | 103,059    | 106,67       |                | (17,646)                      | (19.8)           | 103,059    |  |  |  |
| Total expense                         | 926,806    | 1,052,110  | 125,304                       | 11.9             | 750,927    | 926,80       | 1,052,110      | 125,304                       | 11.9             | 750,927    |  |  |  |
| Income (loss) before depreciation     | 325,942    | 103,526    | 222,416                       | 214.8            | 415,850    | 325,94       | 103,526        | 222,416                       | 214.8            | 415,850    |  |  |  |
| Depreciation and amortization expense | 608        | 608        |                               | -                | 608        | 60           | 08 608         | <u> </u>                      | -                | 608        |  |  |  |
| Net income (loss)                     | \$ 325,334 | \$ 102,918 | \$ 222,416                    | 216.1            | \$ 415,242 | \$ 325,33    | \$4 \$ 102,918 | \$ 222,416                    | 216.1            | \$ 415,242 |  |  |  |

<sup>&</sup>lt;sup>1</sup> - Detailed schedule included.

### Executive Services Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2015 (unaudited)

|  | Current    |            |                               |                  |            | Year to Date |         |            |                               |                  |            |  |  |
|--|------------|------------|-------------------------------|------------------|------------|--------------|---------|------------|-------------------------------|------------------|------------|--|--|
|  | Actual     | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year |              | Actual  | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year |  |  |
| Personnel expense                          |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Wages                                      | \$ 419,608 | \$ 497,752 | \$ 78,144                     | 15.7             | \$ 412,223 | \$           | 419,608 | \$ 497,752 | \$ 78,144                     | 15.7             | \$ 412,223 |  |  |
| Company paid benefits                      |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Payroll related taxes and insurance        |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| FICA                                       | 29,176     | 38,078     | 8,902                         | 23.4             | 26,404     |              | 29,176  | 38,078     | 8,902                         | 23.4             | 26,404     |  |  |
| Unemployment insurance                     | 486        | 525        | 39                            | 7.4              | 285        |              | 486     | 525        | 39                            | 7.4              | 285        |  |  |
| Worker's compensation insurance            | -          | 1,502      | 1,502                         | 100.0            | -          |              | -       | 1,502      | 1,502                         | 100.0            | -          |  |  |
| Health and welfare                         |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Medical                                    | 35,271     | 35,756     | 485                           | 1.4              | 21,218     |              | 35,271  | 35,756     | 485                           | 1.4              | 21,218     |  |  |
| Dental                                     | 1,106      | 953        | (153)                         | (16.1)           | 965        |              | 1,106   | 953        | (153)                         | (16.1)           | 965        |  |  |
| Other post retiree medical                 | 8,475      | 32,772     | 24,297                        | 74.1             | 35,010     |              | 8,475   | 32,772     | 24,297                        | 74.1             | 35,010     |  |  |
| Life insurance / AD&D                      | 490        | 233        | (257)                         | (110.3)          | 460        |              | 490     | 233        | (257)                         | (110.3)          | 460        |  |  |
| Short and long term disability             | 2,844      | 374        | (2,470)                       | (660.4)          | 2,888      |              | 2,844   | 374        | (2,470)                       | (660.4)          | 2,888      |  |  |
| FMLA administration expense                | 128        | 108        | (20)                          | (18.5)           | 113        |              | 128     | 108        | (20)                          | (18.5)           | 113        |  |  |
| EAP expense                                | 65         | 69         | 4                             | 5.8              | 59         |              | 65      | 69         | 4                             | 5.8              | 59         |  |  |
| Retirement                                 |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Pension expense                            | 13,218     | 19,330     | 6,112                         | 31.6             | 28,634     |              | 13,218  | 19,330     | 6,112                         | 31.6             | 28,634     |  |  |
| 401 K contributions                        | 21,648     | 21,145     | (503)                         | (2.4)            | 13,805     |              | 21,648  | 21,145     | (503)                         | (2.4)            | 13,805     |  |  |
| Other                                      |            |            | ,                             | ,                |            |              |         |            | , ,                           | , ,              |            |  |  |
| Benefit costs applied to capital projects. | (850)      | _          | 850                           | _                | _          |              | (850)   | _          | 850                           | _                | _          |  |  |
| Total company paid benefits                | 112,057    | 150,845    | 38,788                        | 25.7             | 129,841    | -            | 112,057 | 150,845    | 38,788                        | 25.7             | 129,841    |  |  |
| . J.a. Joinpany para bollonio              | 112,007    | 100,040    |                               | 20.1             | 120,0-71   |              | 112,001 | 100,040    |                               | 20.7             | 120,041    |  |  |
| Total wages and benefits                   | \$ 531,665 | \$ 648,597 | \$ 116,932                    | 18.0             | \$ 542,064 | \$           | 531,665 | \$ 648,597 | \$ 116,932                    | 18.0             | \$ 542,064 |  |  |

## Executive Services Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

| <b>Description</b>                            |    | Total       | -  | xecutive<br>Services<br>Operating<br>Fund | <br>vestments<br>Operating<br>Fund | R  | Other<br>estricted<br>Fund |
|---|----|-------------|----|---|------------------------------------|----|----------------------------|
| Balance at July 1, 2015<br>Cash & Investments | \$ | 4,615,149   | \$ | 25,004                                    | \$<br>3,751,694                    | \$ | 838,451                    |
| Add:  |    |             |    |   |                                    |    |                            |
| Interest received                             |    | 663         |    | 352                                       | 311                                |    | -                          |
| Transit                                       |    | 541,303     |    | 541,303                                   | -                                  |    | _                          |
| Gateway Arch                                  |    | 285,337     |    | 285,337                                   | =                                  |    | _                          |
| Riverboats                                    |    | 556,893     |    | 556,893                                   | -                                  |    | _                          |
| St Louis Downtown Airport                     |    | 18,327      |    | 18,327                                    | -                                  |    | -                          |
| Total cash receipts                           |    | 1,402,523   |    | 1,402,212                                 | <br>311                            |    | -                          |
| Interfund transfers                           |    | -           |    | 367,184                                   | (375,660)                          |    | 8,476                      |
| Less:   |    |             |    |   |                                    |    |                            |
| Cash disbursements                            |    | (1,769,396) |    | (1,769,396)                               | -                                  |    | -                          |
|   |    | (1,769,396) |    | (1,769,396)                               | -                                  | -  | -                          |
| Balance at September 30, 2015                 |    |             |    |   |                                    |    |                            |
| Cash & Investments                            | \$ | 4,248,276   | \$ | 25,004                                    | \$<br>3,376,345                    | \$ | 846,927                    |

# Executive Services Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities Receipts from customers                           | \$<br>271,649                     | Reconciliation of operating income to<br>net cash used for operating activities                               |                                   |
|--|-----------------------------------|---|-----------------------------------|
| Payments to employees Payments to vendors Receipts (payments) from inter-fund activity | (523,189)<br>(453,010)<br>337,014 | Operating income (loss)   | \$<br>325,280                     |
| Net cash provided by (used in) operating activities                                    | (367,536)                         | Adjustments to reconcile operating income (loss) to net cash provided by (used for) operating activities      |                                   |
| Cash flow from noncapital financing activities  None noted.                            |                                   | Change in assets and liabilities Accounts and notes receivable Interfund accounts receivable Accounts payable | (25,033)<br>(576,539)<br>(57,870) |
| Cash flow from capital and related financing activities  None noted.                   |                                   | Interfund accounts payable Other post employment benefits liability   | <br>(41,850)<br>8,476             |
|  |                                   | Total adjustments   | <br>(692,816)                     |
| Cash flows from investing activities Interest received                                 | <br>663                           | Net cash provided by (used for) operating activities  | \$<br>(367,536)                   |
| Net cash provided by (used in) investing activities                                    | 663                               | Supplemental disclosure of cash flow information  |                                   |
| Not increase (decrease) in each  |                                   | No disclosures.   |                                   |
| Net increase (decrease) in cash<br>and cash equivalents                                | (366,873)                         |   |                                   |
| Cash and cash equivalents, beginning of year   | <br>4,615,149                     |   |                                   |
| Cash and cash equivalents, year to date  | \$<br>4,248,276                   |   |                                   |

#### **Executive Services**

#### Capital Expenditures for Active Projects For the Quarter Ended September 30, 2015 (unaudited)

| Description              | Budget |   | Current |   | Year-To-Date |   | Life-To-Date |   | Balance |   |
|--------------------------|--------|---|---------|---|--------------|---|--------------|---|---------|---|
|                          | \$     | - | \$      | - | \$           | - | \$           | - | \$      | - |
| Total Executive Services | \$     |   | \$      | _ | \$           |   | \$           | - | \$      |   |













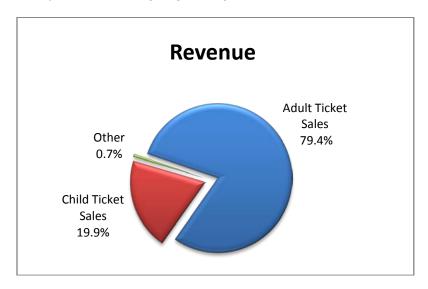
| Financial Highlights                                 | 12 |
|--|----|
| Quarterly Statement of Net Position                  |    |
| Revenue/Expense Analysis                             | 16 |
| Schedule of Wage & Benefits                          | 17 |
| Consolidated Cash Receipts and Disbursement Schedule | 18 |
| Statement of Cash Flows                              | 19 |
| Capital Expenditures for Active Projects             | 20 |

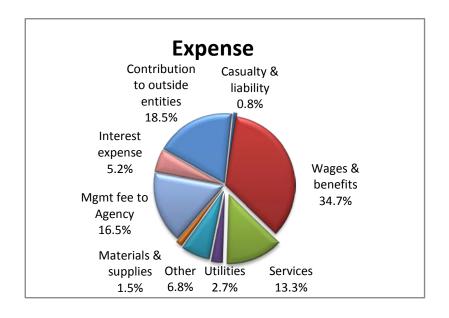
### **Gateway Arch Tram**

### **Three Months Ended September 30, 2015**

Income before depreciation for the Gateway Arch Tram for the three months ended September 30, 2015 was \$555,478, which resulted in a \$178,065 unfavorable variance to budget. This variance was primarily due to interest expense on the Arch Tram Revenue Bond issue and Contributions to the National Park Service of \$272,133 which includes repair design costs of the Arch grounds overlook stairs.

**Total revenue** was 2.3% greater than budget and 4.1% unfavorable to prior year. Arch ticket sales make up the majority of the revenue and were 2.3% higher than budget and 4.3% less than prior year. Ticket sales are down compared to prior year due to on-going Arch grounds construction.





**Wages and benefits** are 6.5% or \$35,678 below budget as a result of vacant part time intern positions. Salaried pension and 401k expense was also favorable.

**Services** are 33.0% favorable to budget as a result of the timing of legal fees, website maintenance, National Park Service mechanics and lower credit card bank fees.

**Materials and supplies** are \$4,838 or 17.8% favorable to budget as a result of the timing of ticket stock, office furniture and computer equipment expenses.

**Utilities** are \$2,092 or 5.6% unfavorable to budget due to higher electricity usage.

**Other expenses** are \$11,191 or 3.4% unfavorable to budget due to higher than budgeted management fees paid to the Executive Services.

**Contributions to outside entities** of \$272,133 include a \$250,000 contribution to the National Park Service for the repair design costs of the Arch grounds overlook stairs.

**Interest expense** is \$76,866 and relates to the bonds issued for Arch improvements.

| Tram        | Ridership (  | Compariso    | n            |
|-------------|--------------|--------------|--------------|
|             | <u>Adult</u> | <u>Child</u> | <u>Total</u> |
| FY16 Actual | 232,204      | 81,296       | 313,500      |
| FY16 Budget | 224,589      | 83,089       | 307,678      |
| FY15 Actual | 238,887      | 88,121       | 327,008      |

**Tram ridership** for the three months ended September 30, 2015 was 1.9% greater than budget. Tram ridership decreased 4.1% compared to prior year due to the Arch grounds construction.

# Gateway Arch Trams Quarterly Statement of Net Position September 30, 2015 (unaudited) Current

|                                |                       | Current          |                  |                   |    |               | Prio | r Year           |                   |
|--------------------------------|-----------------------|------------------|------------------|-------------------|----|---------------|------|------------------|-------------------|
|                                | <br>Current<br>Period | Prior<br>Period  | Dollar<br>Change | Percent<br>Change |    | Prior<br>Year |      | Dollar<br>Change | Percent<br>Change |
| Assets                         |                       |                  |                  |                   |    |               |      |                  |                   |
| Current assets                 |                       |                  |                  |                   |    |               |      |                  |                   |
| Cash and investments           | \$<br>18,580,434      | \$<br>18,227,540 | \$<br>352,894    | 1.9               | \$ | 18,145,333    | \$   | 435,101          | 2.4               |
| Accounts and notes receivable  | 533,893               | 347,270          | 186,623          | 53.7              |    | 702,978       |      | (169,085)        | (24.1)            |
| Restricted accounts receivable | -                     | _                | -                | n/a               |    | 473           |      | (473)            | (100.0)           |
| Federal, state and local       |                       |                  |                  |                   |    |               |      | , ,              | , ,               |
| assistance receivable          | -                     | 2,347            | (2,347)          | (100.0)           |    | -             |      | -                | n/a               |
| Other current assets           | <br>55,076            | <br>22,101       | <br>32,975       | 149.2             |    | 54,813        |      | 263              | 0.5               |
| Total current assets           | <br>19,169,403        | <br>18,599,258   | 570,145          | 3.1               |    | 18,903,597    |      | 265,806          | 1.4               |
| Capital assets                 |                       |                  |                  |                   |    |               |      |                  |                   |
| Capital assets                 | 9,599,793             | 9,599,793        | -                | -                 |    | 9,599,793     |      | -                | -                 |
| Accumulated depreciation       | (9,519,984)           | (9,499,544)      | (20,440)         | (0.2)             |    | (9,264,025)   |      | (255,959)        | (2.8)             |
| Total capital assets, net      | <br>79,809            | 100,249          | (20,440)         | (20.4)            | -  | 335,768       |      | (255,959)        | (76.2)            |
| Construction-in-process        | <br>1,214,835         | 1,111,493        | 103,342          | 9.3               |    | 404,429       |      | 810,406          | 200.4             |
| Total capital assets           | 1,294,644             | 1,211,742        | 82,902           | 6.8               |    | 740,197       |      | 554,447          | 74.9              |
| Total                          | \$<br>20,464,047      | \$<br>19,811,000 | \$<br>653,047    | 3.3               | \$ | 19,643,794    | \$   | 820,253          | 4.2               |

# Gateway Arch Trams Quarterly Statement of Net Position September 30, 2015 (unaudited)

|   |   | Current                                | t  |                          |                     |    |                                 | Pric | r Year  |                                   |
|---|---|--|----|--------------------------|---------------------|----|---------------------------------|------|---|-----------------------------------|
|   | Current<br>Period                           | Prior<br>Period                        |    | Dollar<br>Change         | Percent<br>Change   |    | Prior<br>Year                   |      | Dollar<br>Change                              | Percent<br>Change                 |
| Liabilities   |   |  |    |                          |                     |    |                                 | '    | _   |                                   |
| Current liabilities Accounts payable Accrued expenses Other current liabilities   | \$<br>461,348<br>69,601<br>63,427           | \$<br>421,846<br>69,601<br>60,937      | \$ | 39,502<br>-<br>2,490     | 9.4<br>-<br>4.1     | \$ | 1,068,024<br>56,574<br>54,295   | \$   | (606,676)<br>13,027<br>9,132                  | (56.8)<br>23.0<br>16.8            |
| Total current liabilities   | <br>594,376                                 | <br>552,384                            |    | 41,992                   | 7.6                 |    | 1,178,893                       |      | (584,517)                                     | (49.6)                            |
| Current liab payable from restricted assets Accrued interest payable Total current liabilities payable                      | <br>102,488                                 | <br>25,622                             |    | 76,866                   | 300.0               |    |                                 |      | 102,488                                       | n/a                               |
| from restricted assets  | <br>102,488                                 | 25,622                                 |    | 76,866                   | 300.0               |    | -                               |      | 102,488                                       | n/a                               |
| Total current liabilities   | <br>696,864                                 | 578,006                                |    | 118,858                  | 20.6                |    | 1,178,893                       |      | (482,029)                                     | (40.9)                            |
| Non-current liabilities Other post-employment benefits Long-term self-insurance Long-term debt Unfunded pension liabilities | <br>10,493<br>2,061<br>7,656,000<br>183,752 | 7,273<br>5,504<br>7,656,000<br>183,752 |    | 3,220<br>(3,443)<br>-    | 44.3<br>(62.6)<br>- |    | 33,386<br>3,474<br>-<br>335,602 |      | (22,893)<br>(1,413)<br>7,656,000<br>(151,850) | (68.6)<br>(40.7)<br>n/a<br>(45.2) |
| Total non-current liabilities   | <br>7,852,306                               | <br>7,852,529                          |    | (223)                    | -                   | -  | 372,462                         |      | 7,479,844                                     | n/a                               |
| Total liabilities   | <br>8,549,170                               | 8,430,535                              |    | 118,635                  | 1.4                 |    | 1,551,355                       |      | 6,997,815                                     | 451.1                             |
| Net Position  Net position - unrestricted  Net income (loss)  | <br>11,380,465<br>534,412                   | <br>17,245,262<br>(5,864,797)          |    | (5,864,797)<br>6,399,209 | (34.0)<br>109.1     |    | 17,245,262<br>847,177           |      | (5,864,797)<br>(312,765)                      | (34.0)<br>(36.9)                  |
| Total net position  | <br>11,914,877                              | <br>11,380,465                         |    | 534,412                  | 4.7                 |    | 18,092,439                      |      | (6,177,562)                                   | (34.1)                            |
| Total   | \$<br>20,464,047                            | \$<br>19,811,000                       | \$ | 653,047                  | 3.3                 | \$ | 19,643,794                      | \$   | 820,253                                       | 4.2                               |

### Gateway Arch Trams Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|                                       |              |              | Current                       |                  | Year to Date |              |              |                               |                  |              |  |
|---------------------------------------|--------------|--------------|-------------------------------|------------------|--------------|--------------|--------------|-------------------------------|------------------|--------------|--|
|                                       | Actual       | Budget       | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year   | Actual       | Budget       | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year   |  |
| Revenue                               |              |              |                               |                  |              |              |              |                               |                  |              |  |
| Arch tickets                          | \$ 2,033,005 | \$ 1,987,568 | \$ 45,437                     | 2.3              | \$ 2,123,565 | \$ 2,033,005 | \$ 1,987,568 | \$ 45,437                     | 2.3              | \$ 2,123,565 |  |
| Other operating revenue               | 1,415        | -            | 1,415                         | -                | 2,480        | 1,415        | -            | 1,415                         | -                | 2,480        |  |
| Service fee revenue                   | 11,307       | 12,331       | (1,024)                       | (8.3)            | 14,205       | 11,307       | 12,331       | (1,024)                       | (8.3)            | 14,205       |  |
| Interest income                       | 792          | 3,573        | (2,781)                       | (77.8)           | 2,236        | 792          | 3,573        | (2,781)                       | (77.8)           | 2,236        |  |
| Sales discount                        | (21,192)     | (24,222)     | 3,030                         | 12.5             | (31,378)     | (21,192)     | (24,222)     | 3,030                         | 12.5             | (31,378)     |  |
| Total revenue                         | 2,025,327    | 1,979,250    | 46,077                        | 2.3              | 2,111,108    | 2,025,327    | 1,979,250    | 46,077                        | 2.3              | 2,111,108    |  |
| Expense                               |              |              |                               |                  |              |              |              |                               |                  |              |  |
| Wages and benefits <sup>1</sup>       | 510,314      | 545,992      | 35,678                        | 6.5              | 445,389      | 510,314      | 545,992      | 35,678                        | 6.5              | 445,389      |  |
| Services                              | 195,280      | 291,675      | 96,395                        | 33.0             | 264,200      | 195,280      | 291,675      | 96,395                        | 33.0             | 264,200      |  |
| Fuel and lube consumed                | -            | -            | -                             | -                | 46           | -            | -            | -                             | -                | 46           |  |
| Materials and supplies                | 22,363       | 27,201       | 4,838                         | 17.8             | 35,673       | 22,363       | 27,201       | 4,838                         | 17.8             | 35,673       |  |
| Utilities                             | 39,246       | 37,154       | (2,092)                       | (5.6)            | 36,359       | 39,246       | 37,154       | (2,092)                       | (5.6)            | 36,359       |  |
| Casualty and liability costs          | 12,162       | 13,391       | 1,229                         | 9.2              | 12,071       | 12,162       | 13,391       | 1,229                         | 9.2              | 12,071       |  |
| Other expenses                        | 341,485      | 330,294      | (11,191)                      | (3.4)            | 445,576      | 341,485      | 330,294      | (11,191)                      | (3.4)            | 445,576      |  |
| Interest expense                      | 76,866       | -            | (76,866)                      | -                | -            | 76,866       | -            | (76,866)                      | -                | -            |  |
| Contribution to outside entities      | 272,133      |              | (272,133)                     | -                | 55,477       | 272,133      | . <u> </u>   | (272,133)                     | -                | 55,477       |  |
| Total expense                         | 1,469,849    | 1,245,707    | (224,142)                     | (18.0)           | 1,294,791    | 1,469,849    | 1,245,707    | (224,142)                     | (18.0)           | 1,294,791    |  |
| Income (loss) before depreciation     | 555,478      | 733,543      | (178,065)                     | (24.3)           | 816,317      | 555,478      | 733,543      | (178,065)                     | (24.3)           | 816,317      |  |
| Depreciation and amortization expense | 20,439       | 55,799       | 35,360                        | 63.4             | 87,450       | 20,439       | 55,799       | 35,360                        | 63.4             | 87,450       |  |
| Net income (loss) before transfers    | 535,039      | 677,744      | (142,705)                     | (21.1)           | 728,867      | 535,039      | 677,744      | (142,705)                     | (21.1)           | 728,867      |  |
| Net transfers in (out)                | (627)        |              | (627)                         | -                | 118,310      | (627)        | <u> </u>     | (627)                         | -                | 118,310      |  |
| Net income (loss)                     | \$ 534,412   | \$ 677,744   | \$ (143,332)                  | (21.1)           | \$ 847,177   | \$ 534,412   | \$ 677,744   | \$ (143,332)                  | (21.1)           | \$ 847,177   |  |

<sup>&</sup>lt;sup>1</sup> - Detailed schedule included.

### Gateway Arch Trams Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2015 (unaudited)

|  |            |            | Current                       |                  |            | Year to Date |         |            |                               |                  |            |  |  |
|--|------------|------------|-------------------------------|------------------|------------|--------------|---------|------------|-------------------------------|------------------|------------|--|--|
|  | Actual     | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year | Actu         | ıal     | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year |  |  |
| Personnel expense                          |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Wages                                      | \$ 429,313 | \$ 426,788 | \$ (2,525)                    | (0.6)            | \$ 358,345 | \$ 42        | 29,313  | \$ 426,788 | \$ (2,525)                    | (0.6)            | \$ 358,345 |  |  |
| Company paid benefits                      |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Payroll related taxes and insurance        |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| FICA                                       | 32,149     | 32,649     | 500                           | 1.5              | 26,347     | 3            | 32,149  | 32,649     | 500                           | 1.5              | 26,347     |  |  |
| Unemployment insurance                     | 3,782      | 5,364      | 1,582                         | 29.5             | 4,070      |              | 3,782   | 5,364      | 1,582                         | 29.5             | 4,070      |  |  |
| Worker's compensation insurance            | 7,068      | 4,661      | (2,407)                       | (51.6)           | 7,036      |              | 7,068   | 4,661      | (2,407)                       | (51.6)           | 7,036      |  |  |
| Health and welfare                         |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Medical                                    | 24,694     | 28,361     | 3,667                         | 12.9             | 16,119     | 2            | 24,694  | 28,361     | 3,667                         | 12.9             | 16,119     |  |  |
| Dental                                     | 815        | 756        | (59)                          | (7.8)            | 694        |              | 815     | 756        | (59)                          | (7.8)            | 694        |  |  |
| Other post retiree medical                 | 3,220      | 13,150     | 9,930                         | 75.5             | 12,733     |              | 3,220   | 13,150     | 9,930                         | 75.5             | 12,733     |  |  |
| Life insurance / AD&D                      | 217        | 185        | (32)                          | (17.3)           | 183        |              | 217     | 185        | (32)                          | (17.3)           | 183        |  |  |
| Short and long term disability             | 1,084      | 296        | (788)                         | (266.2)          | 988        |              | 1,084   | 296        | (788)                         | (266.2)          | 988        |  |  |
| FMLA administration expense                | 767        | 86         | (681)                         | (791.9)          | 796        |              | 767     | 86         | (681)                         | (791.9)          | 796        |  |  |
| EAP expense                                | 52         | 54         | 2                             | 3.7              | 42         |              | 52      | 54         | 2                             | 3.7              | 42         |  |  |
| Retirement                                 |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Pension expense                            | 3,604      | 15,332     | 11,728                        | 76.5             | 8,834      |              | 3,604   | 15,332     | 11,728                        | 76.5             | 8,834      |  |  |
| 401 K contributions                        | 11,511     | 16,772     | 5,261                         | 31.4             | 9,119      | 1            | 11,511  | 16,772     | 5,261                         | 31.4             | 9,119      |  |  |
| Other                                      |            |            |                               |                  |            |              |         |            |                               |                  |            |  |  |
| Uniform allowance                          | -          | 1,538      | 1,538                         | 100.0            | -          |              | -       | 1,538      | 1,538                         | 100.0            | -          |  |  |
| Miscellaneous benefits                     | -          | -          | -                             | -                | 83         |              | -       | -          | -                             | -                | 83         |  |  |
| Benefit costs applied to capital projects. | (7,962)    |            | 7,962                         | -                |            |              | (7,962) |            | 7,962                         | -                |            |  |  |
| Total company paid benefits                | 81,001     | 119,204    | 38,203                        | 32.0             | 87,044     | 8            | 31,001  | 119,204    | 38,203                        | 32.0             | 87,044     |  |  |
| Total wages and benefits                   | \$ 510,314 | \$ 545,992 | \$ 35,678                     | 6.5              | \$ 445,389 | \$ 51        | 10,314  | \$ 545,992 | \$ 35,678                     | 6.5              | \$ 445,389 |  |  |

### Gateway Arch Tram Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

| <u>Description</u>                                  | Total                         | Arch<br>Collection<br>Facility<br>Fund | Arch Tram<br>Fee<br>Account | JNEM<br>Arch<br>Operating<br>Fund | JNEM<br>Beneficial<br>Fund    | Drainage<br>Project<br>Fund | Exhibit<br>Rehabilitation<br>Fund | Motor<br>Generator<br>Sets<br>Design<br>Fund | Corrosion<br>Study<br>Fund | Other<br>Restricted<br>Funds | 2014<br>Arch<br>Bonds<br>Project<br>Fund | 2014<br>Arch<br>Bonds<br>Debt Service<br>Reserve | 2014<br>Arch<br>Bonds<br>Debt Service<br>Fund | 2014<br>Arch<br>Bonds<br>Debt Revenue<br>Fund |
|---|-------------------------------|--|-----------------------------|-----------------------------------|-------------------------------|-----------------------------|-----------------------------------|--|----------------------------|------------------------------|--|--|---|---|
| Balance at July 1, 2015<br>Cash & Investments       | \$18,227,540                  | \$ 909,640                             | \$ 461,078                  | \$ 1,166,089                      | \$5,068,184                   | \$ 553,985                  | \$ 3,694,712                      | \$ 116,166                                   | \$ 27,761                  | \$ 500,000                   | \$ 5,250,776                             | \$ 453,527                                       | \$ 25,622                                     | \$ -  |
| Add: Receipts Interest received Total cash receipts | 6,370,327<br>791<br>6,371,118 | 3,079,650                              | <u>-</u>                    |                                   | 1,025,204<br>499<br>1,025,703 | <u>-</u>                    |                                   | <u>.</u>                                     |                            | <u>.</u> <u>.</u> .          |  |  | <u>-</u>                                      | 2,265,473<br>                                 |
| Interfund transfers                                 | -                             | (184,000)                              | -                           | -                                 | 184,000                       | -                           | -                                 | -  | -                          | -                            | -  | (35)   | 76,866  | (76,831)                                      |
| Less:<br>Cash disbursements                         | (6,018,224)                   | (3,392,027)                            |                             |                                   | (283,973)                     | (5,261)                     | (125,037)                         | (15,872)                                     | (243)                      |                              | (7,169)                                  |  | <del>-</del>                                  | (2,188,642)                                   |
| Balance at September 30, 2015<br>Cash & Investments | \$18,580,434                  | \$ 413,263                             | \$ 461,078                  | \$ 1,166,089                      | \$5,993,914                   | \$ 548,724                  | \$ 3,569,675                      | \$ 100,294                                   | \$ 27,518                  | \$ 500,000                   | \$ 5,243,876                             | \$ 453,515                                       | \$ 102,488                                    | \$ -  |

# Gateway Arch Tram System Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities  Receipts from customers  | \$ 2,026,475                       | Reconciliation of operating loss to<br>net cash used for operating activities   |   |
|--|------------------------------------|---|---|
| Payments to employees Payments to vendors Payments for self-insurance  | (507,094)<br>(317,795)<br>(15,605) | Operating income (loss)   | \$ 903,685  |
| Receipts (payments) from inter-fund activity   | (469,775)                          | Adjustments to reconcile operating<br>income (loss) to net cash provided  |   |
| Net cash provided by (used in) operating activities  | 716,206                            | by (used for) operating activities  Change in assets and liabilities  |   |
| Cash flows from noncapital financing activities Operating assistance Contributions to outside entities Net transfers  Net cash provided by (used in) | 11,999<br>(272,133)<br>(627)       | Accounts and notes receivable Interfund accounts receivable Prepaid expenses, deferred charges and other current assets Accounts payable Other current liabilities Interfund accounts payable | 1,941<br>(188,561)<br>(32,975)<br>68,937<br>2,490<br>(39,087) |
| financing activities   | (260,761)                          | Other post employment benefits liability<br>Self-insurance liability  | 3,220<br>(3,444)  |
| Cash flows from capital and related financing activities Acquisitions of capital assets  | (103,342)                          | Total adjustments   | (187,479)   |
| Net cash provided by (used in) capital and related financing activities  | (103,342)                          | Net cash provided by (used for) operating activities  | \$ 716,206  |
| Cash flows from investing activities Interest received   | 791_                               | Supplemental disclosure of cash flow informatio   | n   |
| Net cash provided by (used in) investing activities  | 791_                               | No disclosures.   |   |
| Net increase (decrease) in cash  | 352,894                            |   |   |
| Cash and cash equivalents, beginning of year   | 18,227,540                         |   |   |
| Cash and cash equivalents, year to date  | \$ 18,580,434                      |   |   |

### **Gateway Arch**

#### Capital Expenditures for Active Projects For the Quarter Ended September 30, 2015 (unaudited)

| Description  | _        | Budget           | <br>urrent    | Yea | r-To-Date | Li | fe-To-Date | <br>Balance      |
|--|----------|------------------|---------------|-----|-----------|----|------------|------------------|
| ATS Motor Generator Set Replacement - Construction | х 9      | \$<br>7,490,083  | \$<br>23,041  | \$  | 23,041    | \$ | 636,492    | \$<br>6,853,591  |
| Arch Transportation System (ATS) Load Zone Rehab   | Χ        | 2,718,280        | 97,801        |     | 97,801    |    | 579,971    | 2,138,309        |
| Exhibit Rehabilitation                             | Χ        | 1,446,720        |               |     |           |    |            | 1,446,720        |
| JNEM Trench Drain Project                          | ху       | 2,288,001        | 7,446         |     | 7,446     |    | 1,518,047  | 769,954          |
| JNEM Arch Lobby Rehabilitation                     | y        | 1,087,107        | 1,048         |     | 1,048     |    | 76,807     | 1,010,300        |
| Arch Ticketing Upgrade                             | у        | 400,000          |               |     |           |    |            | 400,000          |
| JNEM Rail Station Improvements                     | Z        | 359,612          | 627           |     | 627       |    | 97,457     | 262,155          |
| Distributed Antenna System                         | Χ        | 300,000          | -             |     | -         |    | -          | 300,000          |
| PGAV - Arch Welcoming Portal                       |          | 14,000           |               |     |           |    |            | 14,000           |
| Copier Machine                                     | Χ        | 5,000            | <br>          |     |           |    |            | 5,000            |
| Total Gateway Arch                                 | <u>:</u> | \$<br>16,108,803 | \$<br>129,963 | \$  | 129,963   | \$ | 2,908,774  | \$<br>13,200,029 |

x Projects are carryover from prior year.

y Upon completion of this project, assets to be contributed to National Park Service (NPS).

z Upon completion of this project, assets to be contributed to Metro Transit













| Financial Highlights                                 | 21 |
|--|----|
| Quarterly Statement of Net Position                  | 24 |
| Revenue/Expense Analysis                             | 26 |
| Schedule of Contract & Grant Revenue                 | 27 |
| Schedule of Wage & Benefits                          | 28 |
| Consolidated Cash Receipts and Disbursement Schedule | 29 |
| Cross County Consolidated Cash Receipts              |    |
| and Disbursement Schedule                            | 30 |
| Statement of Cash Flows                              | 31 |
| Schedule of Aged Receivables - Invoices              | 32 |
| Capital Expenditures for Active Projects             | 33 |

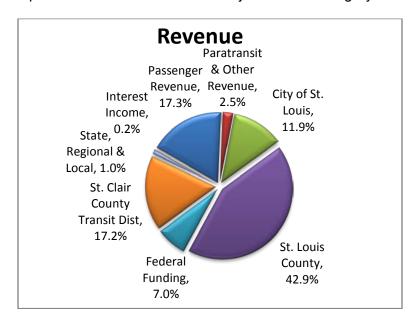
### Metro

### Three Months Ended September 30, 2015

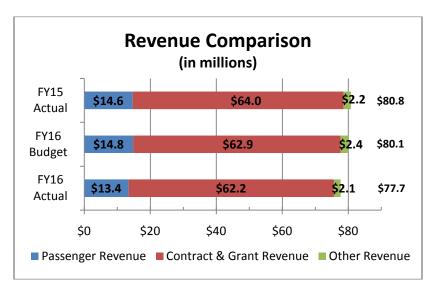
**Income before depreciation** for the three months ended September 30, 2015 is \$2.5 million favorable to the budget. Compared to budget, revenue is down 2.9% and total expenses are favorable 6.3%.

#### Revenue

The chart below illustrates the relative importance of each revenue source in fiscal year 2016. The chart to the right reports revenue trends in each major revenue category.



**Passenger Revenue** of \$13.4 million is 9.1% less than budget and 8.3% less than prior year due to lower ridership numbers.



#### **Contract & Grant Revenue**

The City of St. Louis sales tax funding to operations is 1.0% unfavorable to budget. St. Louis County sales tax funding to operations is 1.4% unfavorable to budget. Combined St. Louis City and County sales tax appropriated to Bi-State Development was 5.3% less than FY 2015 actual.

St. Clair County Transit District payment of \$13.4 million is 2.8% less than budget and 0.8% greater than prior year. St. Clair County contracts for service and pays 100% of the cost of service. Missouri and Illinois State funding of \$0.4 million is less than budget as a result of a delay in operating assistance funds.

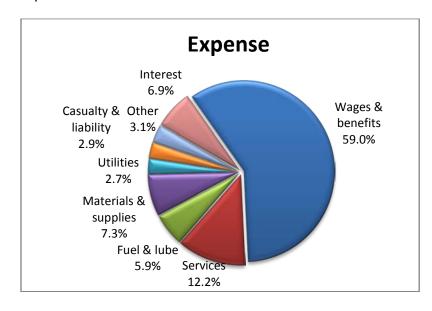
Federal funding of \$5.5 million includes federal vehicle maintenance funds of \$4.0 million.

**Other revenue** is below budget due to lower than expected paratransit contract and advertising revenue.

**Interest revenue** is comparable to budget.

#### **Expense**

The chart below illustrates the relative significance of each expense in FY 2016.



**Wages and benefits** of \$42.7 million are 10.5% less than budget. The favorable variance in wages and benefits is primarily driven by unfilled budgeted positions, lower OPEB costs due to change in retiree benefit policy and less than expected medical claims.

**Services** of \$8.8 million are 7.7% unfavorable to budget. The unfavorable difference is due to greater than planned outside services on non-capital projects.

**Fuel and lube consumed** is \$0.5 million or 10.0% favorable to budget mainly due to lower than budgeted diesel prices, despite greater fuel usage for the quarter.

**Materials and supplies** expenditures are 8.5% favorable to budget due to lower than anticipated passes, tickets, transfers and timetable stock purchases.

**Utilities** are favorable to budget by 10.8% as a result of lower than budgeted natural gas prices and less electric propulsion expense.

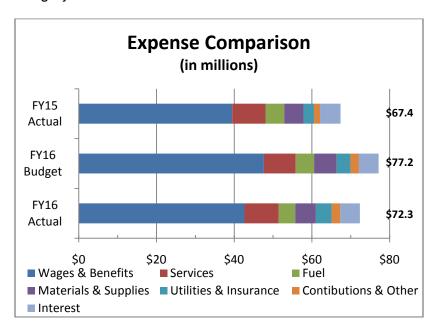
**Casualty & liability** expense is \$0.7 million unfavorable to budget due to unexpected self-insured claims that include MetroBus and MetroLink related accidents.

**Other expense** is favorable to budget as a result of less travel, training and advertising spending.

**Interest expense** of \$5.0 million is comparable to budget.

**Other non-operating expense** is unfavorable to budget due to loss on disposal of assets and prior year adjustments.

The chart below shows expense trends in each major expense category.



**Passenger boardings** for the first quarter of FY 2016 are 6.6% below FY 2015 ridership. The decrease for MetroBus is 6.1% and MetroLink is 7.6%. Call-A-Ride remained near FY 2015 levels.

Lower fuel prices, changes in work commute practices and fewer conventions and events were among the factors that led to the lower passenger count.

| Passenger Boardings |             |             |             |  |  |  |  |  |  |  |  |  |
|---------------------|-------------|-------------|-------------|--|--|--|--|--|--|--|--|--|
| (in millions – YTD) |             |             |             |  |  |  |  |  |  |  |  |  |
|                     | FY 2016     | FY 2015     | FY 2014     |  |  |  |  |  |  |  |  |  |
| MetroBus            | 7.55        | 8.04        | 7.86        |  |  |  |  |  |  |  |  |  |
| MetroLink           | 4.37        | 4.73        | 4.76        |  |  |  |  |  |  |  |  |  |
| Call-A-Ride         | <u>0.14</u> | <u>0.14</u> | <u>0.15</u> |  |  |  |  |  |  |  |  |  |
| Total System        | 12.06       | 12.91       | 12.77       |  |  |  |  |  |  |  |  |  |

### Metro Transit System Quarterly Statement of Net Position September 30, 2015 (unaudited)

|   | Current                          |                                  |                           |                   | Prior Year                       |                           |                   |  |  |
|---|----------------------------------|----------------------------------|---------------------------|-------------------|----------------------------------|---------------------------|-------------------|--|--|
|   | Current<br>Period                | Prior<br>Period                  | Dollar<br>Change          | Percent<br>Change | Prior<br>Year                    | Dollar<br>Change          | Percent<br>Change |  |  |
| Assets  |                                  |                                  |                           |                   |                                  |                           |                   |  |  |
| Current assets  |                                  |                                  |                           |                   |                                  |                           |                   |  |  |
| Cash and investments                                  | \$ 277,106,705                   | \$ 237,163,985                   | \$ 39,942,720             | 16.8              | \$ 236,678,473                   | \$ 40,428,232             | 17.1              |  |  |
| Accounts and notes receivable                         | 6,439,129                        | 2,543,553                        | 3,895,576                 | 153.2             | 6,945,384                        | (506,255)                 | (7.3)             |  |  |
| Restricted accounts receivable                        | 94,693                           | 81,575                           | 13,118                    | 16.1              | 49,823                           | 44,870                    | 90.1              |  |  |
| Federal, state and local                              | 05.040.500                       | 04.440.055                       | 202 122                   | 0.0               | 00 000 407                       | (4.050.000)               | (F.4)             |  |  |
| assistance receivable                                 | 25,048,538                       | 24,116,055                       | 932,483                   | 3.9               | 26,399,467                       | (1,350,929)               | (5.1)             |  |  |
| Materials and supplies inventory Other current assets | 8,850,912<br>3,585,156           | 9,028,864<br>1,742,477           | (177,952)<br>1,842,679    | (2.0)<br>105.8    | 9,841,276<br>3,753,578           | (990,364)<br>(168,422)    | (10.1)<br>(4.5)   |  |  |
|   |                                  |                                  |                           |                   |                                  |                           | , ,               |  |  |
| Total current assets                                  | 321,125,133                      | 274,676,509                      | 46,448,624                | 16.9              | 283,668,001                      | 37,457,132                | 13.2              |  |  |
| Capital assets  |                                  |                                  |                           |                   |                                  |                           |                   |  |  |
| Capital assets - motorbus                             | 358,448,690                      | 356,648,421                      | 1,800,269                 | 0.5               | 356,156,749                      | 2,291,941                 | 0.6               |  |  |
| Capital assets - paratransit                          | 18,700,775                       | 17,342,800                       | 1,357,975                 | 7.8               | 13,891,690                       | 4,809,085                 | 34.6              |  |  |
| Capital assets - lightrail                            | 1,549,191,314                    | 1,549,191,314                    | 0.450.044                 | -                 | 1,548,175,898                    | 1,015,416                 | 0.1               |  |  |
| Total capital assets Accumulated depreciation         | 1,926,340,779<br>(1,074,689,765) | 1,923,182,535<br>(1,057,186,526) | 3,158,244<br>(17,503,239) | 0.2<br>(1.7)      | 1,918,224,337<br>(1,028,683,764) | 8,116,442<br>(46,006,001) | 0.4               |  |  |
| Total capital assets, net                             | 851,651,014                      | 865,996,009                      | (14,344,995)              | (1.7)             | 889,540,573                      | (37,889,559)              | (4.5)<br>(4.3)    |  |  |
| Total Capital assets, fiet                            | 031,031,014                      | 003,990,009                      | (14,344,993)              | (1.7)             | 009,340,373                      | (37,009,339)              | (4.3)             |  |  |
| Land  | 96,207,291                       | 96,396,817                       | (189,526)                 | (0.2)             | 97,432,663                       | (1,225,372)               | (1.3)             |  |  |
| Construction-in-process                               | 65,782,532                       | 60,832,932                       | 4,949,600                 | 8.1               | 47,295,549                       | 18,486,983                | 39.1              |  |  |
| Total capital assets                                  | 1,013,640,837                    | 1,023,225,758                    | (9,584,921)               | (0.9)             | 1,034,268,785                    | (20,627,948)              | (2.0)             |  |  |
| Non-current assets                                    |                                  |                                  |                           |                   |                                  |                           |                   |  |  |
| Restricted investments                                | 93,110,494                       | 91,652,896                       | 1,457,598                 | 1.6               | 87,400,410                       | 5,710,084                 | 6.5               |  |  |
| Other non-current assets, net amort                   | 141,631                          | 102,886                          | 38,745                    | 37.7              | 56,365                           | 85,266                    | 151.3             |  |  |
| Total non-current assets                              | 93,252,125                       | 91,755,782                       | 1,496,343                 | 1.6               | 87,456,775                       | 5,795,350                 | 6.6               |  |  |
| Total assets  | 1,428,018,095                    | 1,389,658,049                    | 38,360,046                | 2.8               | 1,405,393,561                    | 22,624,534                | 1.6               |  |  |
| Deferred outflow of resources                         |                                  |                                  |                           |                   |                                  |                           |                   |  |  |
| Deferred pension loss                                 | 2,432,688                        | 2,432,688                        | -                         | -                 | 3,040,894                        | (608,206)                 | (20.0)            |  |  |
| Deferred pension expense                              | 2,113,257                        | 2,113,257                        | -                         | -                 | 2,254,784                        | (141,527)                 | (6.3)             |  |  |
| Deferred loss on hedging instruments                  | 3,614,575                        | 2,755,810                        | 858,765                   | 31.2              | 843,642                          | 2,770,933                 | 328.4             |  |  |
| Deferred loss on debt refunding                       | 3,528,656                        | 3,636,671                        | (108,015)                 | (3.0)             | 3,960,203                        | (431,547)                 | (10.9)            |  |  |
| Total deferred outflow of resources                   | 11,689,176                       | 10,938,426                       | 750,750                   | 6.9               | 10,099,523                       | 1,589,653                 | 15.7              |  |  |
| Total   | \$ 1,439,707,271                 | \$ 1,400,596,475                 | \$ 39,110,796             | 2.8               | \$ 1,415,493,084                 | \$ 24,214,187             | 1.7               |  |  |

# Metro Transit System Quarterly Statement of Net Position September 30, 2015 (unaudited)

|   |                   | (anaa                  | •                |                   |                        |                        |                   |
|---|-------------------|------------------------|------------------|-------------------|------------------------|------------------------|-------------------|
|   |                   | Current                |                  |                   |                        | Prior Year             |                   |
|   | Current<br>Period | Prior<br>Period        | Dollar<br>Change | Percent<br>Change | Prior<br>Year          | Dollar<br>Change       | Percent<br>Change |
| Liabilities   | <u>r enou</u>     | <u> </u>               | Change           | Change            | <u> </u>               | Change                 | Change            |
| Current liabilities   |                   |                        |                  |                   |                        |                        |                   |
| Accounts payable  | \$ 9,971,094      | \$ 7,562,086           | \$ 2,409,008     | 31.9              | \$ 7,896,353           | \$ 2,074,741           | 26.3              |
| Accrued expenses  | 19,481,137        | 18,523,291             | 957,846          | 5.2               | 18,971,292             | 509,845                | 2.7               |
| Other current liabilities   | 28,233,019        | 23,882,015             | 4,351,004        | 18.2              | 25,554,431             | 2,678,588              | 10.5              |
| Total current liabilities   | 57,685,250        | 49,967,392             | 7,717,858        | 15.4              | 52,422,076             | 5,263,174              | 10.0              |
| Current liab payable from restricted assets                       |                   |                        |                  |                   |                        |                        |                   |
| Accounts payable and retention                                    | 2,794,662         | 5,149,962              | (2,355,300)      | (45.7)            | 1,994,249              | 800,414                | 40.1              |
| Accrued interest payable  | 11,342,144        | 5,671,072              | 5,671,072        | 100.0             | 12,003,869             | (661,725)              | (5.5)             |
| General self-insurance liability Medical self-insurance liability | 9,405,964         | 9,405,964<br>2,255,254 | (2,255,254)      | (100.0)           | 6,450,868<br>2,894,675 | 2,955,096              | 45.8<br>(100.0)   |
| Current portion of long-term debt                                 | 37,220,000        | 37,220,000             | (2,233,234)      | (100.0)           | 37,015,000             | (2,894,675)<br>205,000 | 0.6               |
| Total current liabilities payable                                 | 37,220,000        | 37,220,000             |                  | _                 | 37,013,000             | 203,000                | 0.0               |
| from restricted assets  | 60,762,770        | 59,702,252             | 1,060,518        | 1.8               | 60,358,661             | 404,109                | 0.7               |
| Total current liabilities   | 118,448,020       | 109,669,644            | 8,778,376        | 8.0               | 112,780,737            | 5,667,283              | 5.0               |
| Non-current liabilities   |                   |                        |                  |                   |                        |                        |                   |
| Other post-employment benefits                                    | 52,189,378        | 51,607,738             | 581,640          | 1.1               | 58,551,568             | (6,362,190)            | (10.9)            |
| Long-term self-insurance  | 6,369,959         | 5,512,087              | 857,872          | 15.6              | 5,663,061              | 706,898                | 12.5              |
| Long-term debt  | 555,371,295       | 526,051,385            | 29,319,910       | 5.6               | 535,327,138            | 20,044,157             | 3.7               |
| Capital lease obligations   | 93,095,522        | 91,637,924             | 1,457,598        | 1.6               | 87,385,438             | 5,710,084              | 6.5               |
| Unfunded pension liabilities                                      | 87,751,871        | 87,751,871             | (00.500)         | - (4.0)           | 90,501,568             | (2,749,697)            | (3.0)             |
| Other non-current liabilities                                     | 6,674,520         | 6,741,118              | (66,598)         | (1.0)             | 7,214,375              | (539,855)              | (7.5)             |
| Total non-current liabilities                                     | 801,452,545       | 769,302,123            | 32,150,422       | 4.2               | 784,643,148            | 16,809,397             | 2.1               |
| Total liabilities   | 919,900,565       | 878,971,767            | 40,928,798       | 4.7               | 897,423,885            | 22,476,680             | 2.5               |
| Deferred Inflow of Resources                                      |                   |                        |                  |                   |                        |                        |                   |
| Deferred gain on hedging instruments                              | <u> </u>          | 28,661                 | (28,661)         | (100.0)           | <del>-</del> _         |                        | n/a               |
| Total deferred inflow of resources                                |                   | 28,661                 | (28,661)         | (100.0)           |                        |                        | n/a               |
| Net Position  |                   |                        |                  |                   |                        |                        |                   |
| Net position - capital investments                                | 1,054,156,318     | 1,043,552,648          | 10,603,670       | 1.0               | 987,012,945            | 67,143,373             | 6.8               |
| Net position - unrestricted                                       | (521,956,600)     | (462,997,719)          | (58,958,881)     | (12.7)            | (465,110,976)          | (56,845,624)           | (12.2)            |
| Net income (loss)   | (12,393,012)      | (58,958,882)           | 46,565,870       | 79.0              | (3,832,770)            | (8,560,242)            | (223.3)           |
| Total net position  | 519,806,706       | 521,596,047            | (1,789,341)      | (0.3)             | 518,069,199            | 1,737,507              | 0.3               |
| Total   | \$ 1,439,707,271  | \$ 1,400,596,475       | \$ 39,110,796    | 2.8               | \$ 1,415,493,084       | \$ 24,214,187          | 1.7               |

### Metro Transit System Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|  | Current  |                       |    |                       |    |                           |               | Year to Date |    |                      |    |                       |    |                       |    |                           |                  |                          |
|--|----------|-----------------------|----|-----------------------|----|---------------------------|---------------|--------------|----|----------------------|----|-----------------------|----|-----------------------|----|---------------------------|------------------|--------------------------|
|  |          | Actual                |    | Budget                |    | Favorable<br>Jnfavorable) | % Fa<br>(Unfa |              | F  | Prior Year           |    | Actual                |    | Budget                |    | Favorable<br>Infavorable) | % Fav<br>(Unfav) | Prior Year               |
| Revenue                                    |          |                       |    |                       |    |                           |               |              |    | <u>.</u>             |    |                       |    |                       |    |                           |                  |                          |
| Passenger revenue                          | \$       | 13,431,350            | \$ | 14,775,889            | \$ | (1,344,539)               |               | (9.1)        | \$ | 14,642,109           | \$ | 13,431,350            | \$ | 14,775,889            | \$ | (1,344,539)               | (9.1)            | \$<br>14,642,109         |
| City of St. Louis 1                        |          | 9,244,090             |    | 9,340,798             |    | (96,708)                  |               | (1.0)        |    | 9,600,681            |    | 9,244,090             |    | 9,340,798             |    | (96,708)                  | (1.0)            | 9,600,681                |
| St. Louis County 1                         |          | 33,339,151            |    | 33,798,566            |    | (459,415)                 |               | (1.4)        |    | 35,370,459           |    | 33,339,151            |    | 33,798,566            |    | (459,415)                 | (1.4)            | 35,370,459               |
| St. Clair County Transit District 1        |          | 13,401,164            |    | 13,793,679            |    | (392,515)                 |               | (2.8)        |    | 13,295,450           |    | 13,401,164            |    | 13,793,679            |    | (392,515)                 | (2.8)            | 13,295,450               |
| State of Missouri and Illinois 1           |          | 381,336               |    | 552,496               |    | (171,160)                 | (             | 31.0)        |    | 963,314              |    | 381,336               |    | 552,496               |    | (171,160)                 | (31.0)           | 963,314                  |
| Federal funding 1                          |          | 5,476,674             |    | 5,185,719             |    | 290,955                   |               | 5.6          |    | 4,385,004            |    | 5,476,674             |    | 5,185,719             |    | 290,955                   | 5.6              | 4,385,004                |
| Other local/regional funding <sup>1</sup>  |          | 365,393               |    | 190,000               |    | 175,393                   |               | 92.3         |    | 306,933              |    | 365,393               |    | 190,000               |    | 175,393                   | 92.3             | 306,933                  |
| Contributions                              |          | -                     |    | -                     |    | -                         |               | -            |    | 26,500               |    | -                     |    | -                     |    | -                         | -                | 26,500                   |
| Advertising, maint services, rental income |          | 1,895,953             |    | 2,204,438             |    | (308,485)                 |               | 14.0)        |    | 2,048,719            |    | 1,895,953             |    | 2,204,438             |    | (308,485)                 | (14.0)           | 2,048,719                |
| Interest income                            |          | 171,963               |    | 174,307               |    | (2,344)                   |               | (1.3)        |    | 168,488              |    | 171,963               |    | 174,307               |    | (2,344)                   | (1.3)            | <br>168,488              |
| Total revenue                              |          | 77,707,074            |    | 80,015,892            |    | (2,308,818)               |               | (2.9)        |    | 80,807,657           |    | 77,707,074            |    | 80,015,892            |    | (2,308,818)               | (2.9)            | <br>80,807,657           |
| Expense                                    |          |                       |    |                       |    |                           |               |              |    |                      |    |                       |    |                       |    |                           |                  |                          |
| Wages and benefits 1                       |          | 42,653,073            |    | 47,656,384            |    | 5,003,311                 |               | 10.5         |    | 39,477,013           |    | 42,653,073            |    | 47,656,384            |    | 5,003,311                 | 10.5             | 39,477,013               |
| Services                                   |          | 8,797,127             |    | 8,169,964             |    | (627,163)                 |               | (7.7)        |    | 8,559,582            |    | 8,797,127             |    | 8,169,964             |    | (627,163)                 | (7.7)            | 8,559,582                |
| Fuel and lube consumed                     |          | 4,258,417             |    | 4,732,100             |    | 473,683                   |               | 10.0         |    | 4,821,690            |    | 4,258,417             |    | 4,732,100             |    | 473,683                   | 10.0             | 4,821,690                |
| Materials and supplies                     |          | 5,308,525             |    | 5,798,703             |    | 490,178                   |               | 8.5          |    | 4,989,442            |    | 5,308,525             |    | 5,798,703             |    | 490,178                   | 8.5              | 4,989,442                |
| Utilities                                  |          | 1,972,006             |    | 2,211,893             |    | 239,887                   |               | 10.8         |    | 1,994,381            |    | 1,972,006             |    | 2,211,893             |    | 239,887                   | 10.8             | 1,994,381                |
| Casualty and liability costs               |          | 2,061,665             |    | 1,359,698             |    | (701,967)                 | (             | 51.6)        |    | 679,727              |    | 2,061,665             |    | 1,359,698             |    | (701,967)                 | (51.6)           | 679,727                  |
| Other expenses                             |          | 1,644,023             |    | 1,749,178             |    | 105,155                   |               | 6.0          |    | 1,272,001            |    | 1,644,023             |    | 1,749,178             |    | 105,155                   | 6.0              | 1,272,001                |
| Interest expense                           |          | 4,996,695             |    | 5,054,220             |    | 57,525                    |               | 1.1          |    | 5,281,655            |    | 4,996,695             |    | 5,054,220             |    | 57,525                    | 1.1              | 5,281,655                |
| Contribution to outside entities           |          | 328,172               |    | 324,799               |    | (3,373)                   |               | (1.0)        |    | 229,409              |    | 328,172               |    | 324,799               |    | (3,373)                   | (1.0)            | 229,409                  |
| Other non-operating expense                | -        | 307,614<br>72,327,317 |    | 105,895<br>77,162,834 |    | (201,719)<br>4,835,517    | (1)           | 90.5)        |    | 75,990<br>67,380,890 | -  | 307,614<br>72,327,317 | _  | 105,895<br>77,162,834 |    | (201,719)<br>4,835,517    | (190.5)<br>6.3   | <br>75,990<br>67,380,890 |
| Total expense                              |          | 12,321,311            |    | 11,162,834            |    | 4,835,517                 |               | 6.3          |    | 67,380,890           |    | 12,321,311            |    | 77,162,834            |    | 4,835,517                 | 6.3              | <br>67,380,890           |
| Income (loss) before depreciation          | <b>→</b> | 5,379,757             |    | 2,853,058             |    | 2,526,699                 |               | 88.6         |    | 13,426,767           |    | 5,379,757             |    | 2,853,058             |    | 2,526,699                 | 88.6             | <br>13,426,767           |
| Depreciation and amortization expense      |          | 17,773,396            |    | 18,188,520            |    | 415,124                   |               | 2.3          |    | 17,266,227           |    | 17,773,396            |    | 18,188,520            |    | 415,124                   | 2.3              | <br>17,266,227           |
| Net income (loss) before transfers         |          | (12,393,639)          |    | (15,335,462)          |    | 2,941,823                 |               | 19.2         |    | (3,839,460)          |    | (12,393,639)          |    | (15,335,462)          |    | 2,941,823                 | 19.2             | (3,839,460)              |
| Net transfers in (out)                     |          | 627                   |    |                       |    | 627                       |               | -            |    | 6,690                |    | 627                   |    |                       |    | 627                       | -                | <br>6,690                |
| Net income (loss)                          | \$       | (12,393,012)          | \$ | (15,335,462)          | \$ | 2,942,450                 |               | 19.2         | \$ | (3,832,770)          | \$ | (12,393,012)          | \$ | (15,335,462)          | \$ | 2,942,450                 | 19.2             | \$<br>(3,832,770)        |

<sup>&</sup>lt;sup>1</sup> - Detailed schedule included.

### Metro Transit System Detailed Schedule of Contract and Grant Revenue For the Quarter Ended September 30, 2015 (unaudited)

|                                      | Current      |          |            |    |                          |                  |    |            | Year to Date |               |    |            |    |                           |                  |                  |
|--------------------------------------|--------------|----------|------------|----|--------------------------|------------------|----|------------|--------------|---------------|----|------------|----|---------------------------|------------------|------------------|
|                                      | Actual       |          | Budget     |    | Favorable<br>nfavorable) | % Fav<br>(Unfav) |    | Prior Year |              | Actual        |    | Budget     |    | Favorable<br>Infavorable) | % Fav<br>(Unfav) | Prior Year       |
| Contract and grant revenue           |              |          |            |    |                          |                  |    |            |              |               |    |            |    |                           |                  |                  |
| Missouri assistance                  |              |          |            |    |                          |                  |    |            |              |               |    |            |    |                           |                  |                  |
| City of St. Louis 1/2 cent           | \$ 5,028,34  | 0 \$     | 5,175,184  | \$ | (146,844)                | (2.8)            | \$ | 5,221,862  | :            | \$ 5,028,340  | \$ | 5,175,184  | \$ | (146,844)                 | (2.8)            | \$<br>5,221,862  |
| City of St. Louis 1/4 cent           | 2,353,38     | 0        | 2,280,967  |    | 72,413                   | 3.2              |    | 2,477,292  |              | 2,353,380     |    | 2,280,967  |    | 72,413                    | 3.2              | 2,477,292        |
| City of St. Louis Prop M2 (1/4 cent) | 1,862,37     | 0        | 1,884,647  |    | (22,277)                 | (1.2)            |    | 1,901,527  |              | 1,862,370     |    | 1,884,647  |    | (22,277)                  | (1.2)            | 1,901,527        |
| Total City of St. Louis              | 9,244,09     | 0        | 9,340,798  |    | (96,708)                 | (1.0)            |    | 9,600,681  |              | 9,244,090     | _  | 9,340,798  |    | (96,708)                  | (1.0)            | <br>9,600,681    |
| St. Louis County 1/2 cent            | 10,826,53    | 9        | 11,194,016 |    | (367,477)                | (3.3)            |    | 11,341,563 |              | 10,826,539    |    | 11,194,016 |    | (367,477)                 | (3.3)            | 11,341,563       |
| St. Louis County 1/4 cent            | 9,495,82     | 7        | 9,901,658  |    | (405,831)                | (4.1)            |    | 9,856,361  |              | 9,495,827     |    | 9,901,658  |    | (405,831)                 | (4.1)            | 9,856,361        |
| St. Louis County Prop A (1/2 cent)   | 13,016,78    | 5        | 12,702,892 | -  | 313,893                  | 2.5              |    | 14,172,535 | _            | 13,016,785    |    | 12,702,892 |    | 313,893                   | 2.5              | <br>14,172,535   |
| Total St. Louis County               | 33,339,15    | 1        | 33,798,566 |    | (459,415)                | (1.4)            |    | 35,370,459 | _            | 33,339,151    |    | 33,798,566 |    | (459,415)                 | (1.4)            | <br>35,370,459   |
|                                      |              |          |            |    |                          |                  |    |            |              |               |    |            |    |                           |                  |                  |
| East-West Gateway Council of Govts.  | 40,00        | 0        | 40,000     |    | -                        | -                |    | 40,000     |              | 40,000        |    | 40,000     |    | -                         | -                | 40,000           |
| Non-capital projects and other       | 325,39       |          | 150,000    |    | 175,393                  | 116.9            |    | 266,933    | _            | 325,393       |    | 150,000    |    | 175,393                   | 116.9            | <br>266,933      |
| Total other local                    | 365,39       | 3        | 190,000    |    | 175,393                  | 92.3             |    | 306,933    | _            | 365,393       |    | 190,000    |    | 175,393                   | 92.3             | <br>306,933      |
| State of Missouri                    |              | <u>-</u> | 67,537     |    | (67,537)                 | (100.0)          |    | 98,368     | _            | -             |    | 67,537     |    | (67,537)                  | (100.0)          | <br>98,368       |
| Total State of Missouri              |              |          | 67,537     |    | (67,537)                 | (100.0)          |    | 98,368     | _            | -             |    | 67,537     |    | (67,537)                  | (100.0)          | <br>98,368       |
| Total Missouri assistance            | 42,948,63    | 4        | 43,396,901 |    | (448,267)                | (1.0)            |    | 45,376,441 | _            | 42,948,634    |    | 43,396,901 |    | (448,267)                 | (1.0)            | <br>45,376,441   |
| Illinois assistance                  |              |          |            |    |                          |                  |    |            |              |               |    |            |    |                           |                  |                  |
| St. Clair Transit District           | 13,401,16    | 4        | 13,793,679 |    | (392,515)                | (2.8)            |    | 13,295,450 |              | 13,401,164    |    | 13,793,679 |    | (392,515)                 | (2.8)            | 13,295,450       |
| State of Illinois                    | 381,33       | 6        | 484,959    |    | (103,623)                | (21.4)           |    | 864,946    | _            | 381,336       |    | 484,959    |    | (103,623)                 | (21.4)           | <br>864,946      |
| Total Illinois assistance            | 13,782,50    | 0        | 14,278,638 |    | (496,138)                | (3.5)            |    | 14,160,396 | _            | 13,782,500    |    | 14,278,638 |    | (496,138)                 | (3.5)            | <br>14,160,396   |
| Total local and state assistance     | 56,731,13    | 4        | 57,675,539 |    | (944,405)                | (1.6)            |    | 59,536,837 | _            | 56,731,134    | _  | 57,675,539 |    | (944,405)                 | (1.6)            | <br>59,536,837   |
| Federal assistance                   |              |          |            |    |                          |                  |    |            |              |               |    |            |    |                           |                  |                  |
| Vehicle maintenance                  | 4,000,00     | 0        | 4,000,000  |    | -                        | -                |    | 3,250,000  |              | 4,000,000     |    | 4,000,000  |    | -                         | -                | 3,250,000        |
| Non-capital grants (i.e. JARC)       | 1,476,67     | 4        | 1,185,719  |    | 290,955                  | 24.5             |    | 1,135,004  | _            | 1,476,674     |    | 1,185,719  |    | 290,955                   | 24.5             | <br>1,135,004    |
| Total federal assistance             | 5,476,67     | 4        | 5,185,719  |    | 290,955                  | 5.6              |    | 4,385,004  |              | 5,476,674     |    | 5,185,719  |    | 290,955                   | 5.6              | 4,385,004        |
| Total contract and grant revenue     | \$ 62,207,80 | 8 \$     | 62,861,258 | \$ | (653,450)                | (1.0)            | \$ | 63,921,841 | _:           | \$ 62,207,808 | \$ | 62,861,258 | \$ | (653,450)                 | (1.0)            | \$<br>63,921,841 |

### Metro Transit System Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2015 (unaudited)

|  |               |               | Current                    |                  |               | Year to Date  |               |                               |                  |               |  |  |
|--|---------------|---------------|----------------------------|------------------|---------------|---------------|---------------|-------------------------------|------------------|---------------|--|--|
|  | Actual        | Budget        | \$ Favorable (Unfavorable) | % Fav<br>(Unfav) | Prior Year    | Actual        | Budget        | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year    |  |  |
| Personnel expense                          |               |               |                            |                  |               |               |               |                               |                  |               |  |  |
| Wages                                      | \$ 29,144,359 | \$ 30,912,933 | \$ 1,768,574               | 5.7              | \$ 27,554,255 | \$ 29,144,359 | \$ 30,912,933 | \$ 1,768,574                  | 5.7              | \$ 27,554,255 |  |  |
| Company paid benefits                      |               |               |                            |                  |               |               |               |                               |                  |               |  |  |
| Payroll related taxes and insurance        | 0.054.045     |               |                            |                  |               |               |               | 244.0==                       | 40.7             | 4 000 740     |  |  |
| FICA                                       | 2,054,815     | 2,299,790     | 244,975                    | 10.7             | 1,920,712     | 2,054,815     | 2,299,790     | 244,975                       | 10.7             | 1,920,712     |  |  |
| Unemployment insurance                     | 20,361        | 22,740        | 2,379                      | 10.5             | 19,706        | 20,361        | 22,740        | 2,379                         | 10.5             | 19,706        |  |  |
| Worker's compensation insurance            | 855,759       | 998,454       | 142,695                    | 14.3             | 1,066,675     | 855,759       | 998,454       | 142,695                       | 14.3             | 1,066,675     |  |  |
| Health and welfare                         |               |               |                            |                  |               |               |               |                               |                  |               |  |  |
| Medical                                    | 6,225,152     | 7,559,224     | 1,334,072                  | 17.6             | 5,779,935     | 6,225,152     | 7,559,224     | 1,334,072                     | 17.6             | 5,779,935     |  |  |
| Dental                                     | 143,017       | 123,075       | (19,942)                   | (16.2)           | 135,818       | 143,017       | 123,075       | (19,942)                      | (16.2)           | 135,818       |  |  |
| Other post retiree medical                 | 579,268       | 1,930,399     | 1,351,131                  | 70.0             | 2,372,727     | 579,268       | 1,930,399     | 1,351,131                     | 70.0             | 2,372,727     |  |  |
| Life insurance / AD&D                      | 110,582       | 123,942       | 13,360                     | 10.8             | 124,532       | 110,582       | 123,942       | 13,360                        | 10.8             | 124,532       |  |  |
| Short and long term disability             | 64,809        | 11,199        | (53,610)                   | (478.7)          | 55,618        | 64,809        | 11,199        | (53,610)                      | (478.7)          | 55,618        |  |  |
| FMLA administration expense                | 16,299        | 11,500        | (4,799)                    | (41.7)           | 15,961        | 16,299        | 11,500        | (4,799)                       | (41.7)           | 15,961        |  |  |
| EAP expense                                | 8,903         | 8,758         | (145)                      | (1.7)            | 8,839         | 8,903         | 8,758         | (145)                         | (1.7)            | 8,839         |  |  |
| Retirement                                 |               |               |                            |                  |               |               |               |                               |                  |               |  |  |
| Pension expense                            | 2,972,394     | 2,898,791     | (73,603)                   | (2.5)            | 58,696        | 2,972,394     | 2,898,791     | (73,603)                      | (2.5)            | 58,696        |  |  |
| 401 K contributions                        | 301,614       | 664,153       | 362,539                    | 54.6             | 288,019       | 301,614       | 664,153       | 362,539                       | 54.6             | 288,019       |  |  |
| 10 T T COMMIDATIONS                        | 001,011       | 001,100       | 002,000                    | 00               | 200,010       | 30.,0         | 001,100       | 002,000                       | 00               | 200,010       |  |  |
| Other                                      |               |               |                            |                  |               |               |               |                               |                  |               |  |  |
| Uniform allowance                          | 207,296       | 187,858       | (19,438)                   | (10.3)           | 132,227       | 207,296       | 187,858       | (19,438)                      | (10.3)           | 132,227       |  |  |
| Miscellaneous benefits                     | 7,690         | 3,590         | (4,100)                    | (114.2)          | 11,377        | 7,690         | 3,590         | (4,100)                       | (114.2)          | 11,377        |  |  |
| Benefit costs applied to capital projects. | (59,245)      | (100,022)     | (40,777)                   | (40.8)           | (68,084)      | (59,245)      | (100,022)     | (40,777)                      | (40.8)           | (68,084)      |  |  |
| Total company paid benefits                | 13,508,714    | 16,743,451    | 3,234,737                  | 19.3             | 11,922,758    | 13,508,714    | 16,743,451    | 3,234,737                     | 19.3             | 11,922,758    |  |  |
|  |               |               |                            |                  |               |               |               |                               |                  |               |  |  |
| Total wages and benefits                   | \$ 42,653,073 | \$ 47,656,384 | \$ 5,003,311               | 10.5             | \$ 39,477,013 | \$ 42,653,073 | \$ 47,656,384 | \$ 5,003,311                  | 10.5             | \$ 39,477,013 |  |  |

### Transit System Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

|  | Total          | Revenue<br>Fund | Operating<br>Fund | Internally<br>Restricted<br>Fund | Prop M<br>Fund | Prop A<br>Fund | Sales Tax<br>Capital<br>Fund | Commodity<br>Funds | Insurance<br>Funds | Other<br>Restricted<br>Funds |
|--|----------------|-----------------|-------------------|----------------------------------|----------------|----------------|------------------------------|--------------------|--------------------|------------------------------|
| Balance July 1, 2015<br>Cash & Investments | \$ 191,053,807 | \$ 1,083,204    | \$ 50,368,122     | \$ 14,661,459                    | \$ 57,838,681  | \$ 18,481,683  | \$ 17,836,161                | \$ 5,393,465       | \$ 17,162,001      | \$ 8,229,031                 |
| Add:                                       |                |                 |                   |                                  |                |                |                              |                    |                    |                              |
| Passenger Fares                            | 13,942,409     | 13,845,790      | 96,619            | -                                | -              | -              | -                            | -                  | -                  | -                            |
| City of St. Louis                          | 9,889,564      | -               | 8,915,916         | -                                | 871,029        | -              | 102,619                      | -                  | -                  | -                            |
| St. Louis County                           | 31,133,215     | -               | 30,388,424        | -                                | 293,685        | -              | 451,106                      | -                  | -                  | -                            |
| State of Illinois                          | 97,830         | -               | 97,830            | -                                | -              | -              | -                            | -                  | -                  | -                            |
| St. Clair County                           | 14,259,799     | -               | 14,259,799        | -                                | -              | -              | -                            | -                  | -                  | -                            |
| FTA  | 10,923,718     | -               | 10,923,718        | -                                | -              | -              | -                            | -                  | -                  | -                            |
| Commodity Fund                             | 20,000         | -               | 20,000            | -                                | -              | -              | -                            | -                  | -                  | -                            |
| All Other                                  | 4,978,694      |                 | 4,870,481         | 1,930                            | 62,327         | 22,882         | 8,625                        | -                  | 12,449             | <u> </u>                     |
| Cash Receipts                              | 85,245,229     | 13,845,790      | 69,572,787        | 1,930                            | 1,227,041      | 22,882         | 562,350                      | -                  | 12,449             | -                            |
| Interfund Transfers                        |                | (13,700,000)    | 5,524,735         | (1,377)                          | (2,200,129)    | 1,131,894      | (296,292)                    | 2,000,000          | 7,538,928          | 2,984                        |
| Less:                                      |                |                 |                   |                                  |                |                |                              |                    |                    |                              |
| Cash Disbursements                         | (82,104,002)   |                 | (73,646,842       | ) -                              | -              | -              | -                            | (1,306,556)        | (7,150,604)        |                              |
| Balance September 30, 2015                 |                |                 |                   |                                  |                |                |                              |                    |                    |                              |
| Cash & Investments                         | 194,195,777    | 1,228,994       | 51,818,802        | 14,662,012                       | 56,865,593     | 19,636,459     | 18,102,219                   | 6,086,909          | 17,562,774         | 8,232,015                    |
| Less:                                      |                |                 |                   |                                  |                |                |                              |                    |                    |                              |
| Pre-Encumbrances & Restrictions            |                |                 |                   |                                  |                |                |                              |                    |                    |                              |
| Local Match - Approved Grants              | 40,379,040     | -               | -                 | -                                | 37,645,721     | _              | 2,733,319                    | _                  | -                  | _                            |
| - Grant Applications                       | 2,200,000      | -               | -                 | -                                | 2,200,000      | -              | -                            | -                  | _                  | -                            |
| - Long Range Capital Programs (1)          | 32,388,772     | -               | -                 | -                                | 17,019,872     | -              | 15,368,900                   | -                  | -                  | -                            |
| SIR Worker Comp Pledged Funds              | 2,405,000      | _               | _                 | _                                |                | _              | , , ,                        | _                  | 2,405,000          | _                            |
| Other Restrictions                         | 116,822,965    | 1,228,994       | 51,818,802        | 14,662,012                       | -              | 19,636,459     | -                            | 6,086,909          | 15,157,774         | 8,232,015                    |
| Total Restrictions                         | 194,195,777    | 1,228,994       | 51,818,802        |                                  | 56,865,593     | 19,636,459     | 18,102,219                   | 6,086,909          | 17,562,774         | 8,232,015                    |
| Unencumbered Cash & Investments            | \$ -           | \$ -            |                   | \$ -                             | \$ -           | \$ -           | \$ -                         | \$ -               | \$ -               | \$ -                         |
|  |                | •               | - ·               | <del>-</del>                     | <u> </u>       | *              | -                            |                    | <u> </u>           | -                            |

<sup>(1)</sup> Restricted to finance obligations.

# Transit System Cross County Metrolink Debt Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

|   | Total<br>Trustee<br>tatements | Revenue<br>Funds | D  | Debt Service<br>Funds | Expense<br>Funds | R  | Debt<br>Service<br>eserve Funds |
|---|-------------------------------|------------------|----|-----------------------|------------------|----|---------------------------------|
| Balance at July 1, 2015  Cash & investments | \$<br>46,110,178              | \$ 2             | \$ | 11,086,072            | \$ 82,144        | \$ | 34,941,959                      |
| Add cash receipts:                          |                               |                  |    |                       |                  |    |                                 |
| St. Louis County sales tax - Prop M         | 11,359,863                    | 11,359,863       |    | -                     | -                |    | -                               |
| St. Louis County sales tax - Prop A         | 14,148,680                    | 14,148,680       |    | =                     | -                |    | -                               |
| St. Louis City sales tax - Prop M           | 2,291,556                     | 2,291,556        |    | -                     | -                |    | -                               |
| St. Louis City sales tax - Prop M2          | 3,030,074                     | 3,030,074        |    | -                     | -                |    | -                               |
| St. Louis County 2013B Loan                 | 30,000,000                    | -                |    | 30,000,000            | -                |    | -                               |
| Interest received                           | <br>118,145                   | 1,161            |    | 2,542                 | 19               |    | 114,422                         |
| Total cash receipts                         | 60,948,316                    | 30,831,332       |    | 30,002,542            | 19               |    | 114,422                         |
| Less fund disbursements:                    |                               |                  |    |                       |                  |    |                                 |
| Expenses/Accrued interest reclassication    | (4,875)                       | -                |    | -                     | (4,875)          |    | -                               |
| Prop M/Prop A to Metro                      | (24,064,620)                  | (24,064,620)     |    | -                     | -                |    | -                               |
| Realized gain/(loss)                        | (78,071)                      | -                |    | -                     | -                |    | (78,071)                        |
| Total disbursements                         | (24,147,566)                  | (24,064,620)     |    | -                     | (4,875)          |    | (78,071)                        |
| Interfund transfers:                        |                               |                  |    |                       |                  |    |                                 |
| Transfer to General Revenue Fund            | -                             | 706,816          |    | (615,740)             | -                |    | (91,075)                        |
| Transfer from 2013 DSR to Revenue Fund      | _                             | (7,473,530)      |    | 7,473,530             | -                |    | -                               |
| Interest/principal transfers                | <br>                          |                  |    | 615,740               |                  |    | (615,740)                       |
| Total interfund transfers                   | -                             | (6,766,714)      |    | 7,473,530             | -                |    | (706,816)                       |
| Balance at September 30, 2015               |                               |                  |    |                       |                  |    |                                 |
| Cash & investments                          | \$<br>82,910,928              | \$ -             | \$ | 48,562,144            | \$ 77,288        | \$ | 34,271,496                      |

### Transit Operating System Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity | \$<br>11,374,773<br>(41,113,587)<br>(19,316,503)<br>(3,459,047)<br>2,421,448 | Reconciliation of operating loss to net cash used for operating activities  Operating income (loss)  Adjustments to reconcile operating income (loss) to net cash provided | <u></u> \$ | (51,368,132)                                    |
|---|--|--|------------|---|
| Net cash provided by (used in) operating activities   | <br>(50,092,916)   | by (used for) operating activities  Change in assets and liabilities   |            |   |
| Cash flows from non capital financing activities Operating assistance received Contributions to outside entities  | 60,329,724<br>(463,235)  | Accounts and notes receivables Interfund accounts receivable Materials and supplies Prepaid expenses, deferred charges   |            | (3,952,530)<br>56,954<br>177,952<br>(1,842,678) |
| Net cash provided by (used in) non capital financing activities   | <br>59,866,489   | Accounts payable Other current liabilities Interfund accounts payable Accrued expenses   |            | (650,592)<br>4,284,407<br>3,059,599<br>957,846  |
| Cash flows from capital and related financing activities Acquisitions of capital assets Payments of long-term debt  | (10,543,776)<br>30,000,000   | Other post employment benefits liability<br>Self-insurance liability   |            | 581,640<br>(1,397,382)                          |
| Contributed capital   | <br>10,603,670   | Total adjustments  |            | 1,275,216                                       |
| Cash flows from capital and related financing activities  | <br>30,059,894   | Net cash provided by (used for) operating activities   | \$         | (50,092,916)                                    |
| Cash flows from investing activities Purchases of investments Proceeds from sale of investments Interest received   | <br>(29,144,111)<br>25,453,446<br>171,963                                    | Supplemental disclosure of cash flow information  Noncash Activities:  |            |   |
| Net cash provided by (used in) investing activities   | (3,518,702)  | > Interest received on capital lease > Interest accrued on capital lease > Gain/(Loss) on hedging commodities  | \$         | 1,367,367<br>(1,367,367)<br>1,304,663           |
| Net increase (decrease) in cash and cash equivalents  | 36,314,765   | > Gain on disposal of fixed assets > Non-operating noncash activity > Net transfers for rail station improvements  |            | (171,326)<br>(135,688)<br>627                   |
| Cash and cash equivalents, beginning of year  | <br>121,670,532  | > Deferred Loss Amortization > Prior period adjustment   |            | (108,015)<br>(26,081)                           |
| Cash and cash equivalents, year to date   | \$<br>157,985,297  | > Filoi perioù aujustifierit   |            | (20,001)  |

Note: Cash and cash equivalents for this cash flow statement are defined according to General Accepted Accounting Principles as cash and all investments with a maturity of 90 days or less. The Consolidated Cash Receipts & Disbursement (CR&D), the Cross County CR&D report and the Balance Sheet report on cash and all investments, regardless of maturity date. Therefore, the beginning and ending cash balances on this report may not agree to the CR&D report and the balance sheet.

### **Transit System**

#### Schedule of Aged Receivables - Invoiced September 30, 2015

(unaudited)

|                                    | <br>ess than    | <br>31-60<br>days | 61-90<br>days |         | <br>91-180<br>days | 181-360<br>days |         | 36 | Over<br>61 days | <br>Total       |
|------------------------------------|-----------------|-------------------|---------------|---------|--------------------|-----------------|---------|----|-----------------|-----------------|
| Due from TMA Customers             | \$<br>243,592   | \$<br>18,104      | \$            | 4,352   | \$<br>5,978        | \$              | 20,680  | \$ | 23,809          | \$<br>316,515   |
| Due from Call-A-Ride               | 247,186         | -                 |               | 240,151 | -                  |                 | -       |    | -               | 487,337         |
| Due from Advertising (Marketing)   | 19,033          | -                 |               | -       | 2,470              |                 | 1,500   |    | -               | 23,003          |
| Due from Leases and Rents          | 61,868          | -                 |               | -       | 1,056              |                 | 2,828   |    | 1,217           | 66,969          |
| Due from Auxiliary Services/Others | 288,947         | -                 |               | 607,225 | 255                |                 | -       |    | -               | 896,427         |
| Due from Grants (Accounting)       | 3,920,023       | -                 |               | 81,412  | 202,807            |                 | 18,410  |    | -               | 4,222,652       |
| Due from Passes                    | <br>267,660     | <br>18,262        |               | 8,199   | <br>23,277         |                 | 245,740 |    | <u>-</u>        | <br>563,138     |
| Total                              | \$<br>5,048,309 | \$<br>36,366      | \$            | 941,339 | \$<br>235,843      | \$              | 289,158 | \$ | 25,026          | \$<br>6,576,041 |
| Due from Engineering               | 1,310           | -                 |               | 125     | -                  |                 | _       |    | -               | \$<br>1,435     |
| Due from Airport                   | <br>46,892      | <br>5,987         |               |         | <br>2,319          |                 | 2,507   |    | 2,521           | \$<br>60,226    |
| Grand Total                        | \$<br>5,096,511 | \$<br>42,353      | \$            | 941,464 | \$<br>238,162      | \$              | 291,665 | \$ | 27,547          | \$<br>6,637,702 |

# Transit System Capital Expenditures for Active Projects For the Quarter Ended September 30, 2015 (unaudited)

| Description  |    | Budget     | Current   | Year-To-Date | Life-To-Date | Balance    |  |
|--|----|------------|-----------|--------------|--------------|------------|--|
| Project #  |    |            |           |              |              |            |  |
| 0034 Van Procurement FY04-FY08 (X204) 2                      | \$ | 2,740,824  | \$ -      | \$ -         | \$ 2,720,471 | \$ 20,353  |  |
| 1237 CAR Van Replacement FY07                                |    | 2,975,815  | -         | -            | 2,913,172    | 62,643     |  |
| 1279 Fare Collection System Upgrade/Replacement (06 Earmark) |    | 29,707,512 | 612,498   | 612,498      | 22,149,975   | 7,557,537  |  |
| 1290 Buses FY05 Fed Earmark (25)                             |    | 1,210,235  | -         | -            | 1,210,235    | -          |  |
| 1361 Radio System CAD/AVL                                    |    | 23,857,144 | 6,020     | 6,020        | 9,749,592    | 14,107,552 |  |
| 1530 Eads Bridge Rehab ARRA                                  |    | 25,338,774 | -         | -            | 25,338,774   | -          |  |
| 1531 Rail & Tie Replacement                                  |    | 1,718,025  | -         | -            | 1,718,025    | -          |  |
| 1574 CAR Van Replacement                                     |    | 8,650,165  | 1,586,637 | 1,586,637    | 7,132,308    | 1,517,857  |  |
| 1666 Slope Stabilization                                     | Z  | 4,097,297  | 193,907   | 193,907      | 4,088,949    | 8,348      |  |
| 1668 Embankment Erosion                                      | Z  | 3,223,073  | 193,946   | 193,946      | 335,636      | 2,887,437  |  |
| 1708 Feeder Wire/Water Mitigation MO12                       | Z  | 1,058,564  | 1,576     | 1,576        | 704,294      | 354,270    |  |
| 1717 Non-Revenue Vehicles FY12 MO                            |    | 1,718,858  | -         | -            | 1,396,299    | 322,559    |  |
| 1722 Missouri Slopes Stability                               | Z  | 1,144,600  | 446,603   | 446,603      | 688,114      | 456,486    |  |
| 1723 MO OCS Wire Rehab                                       | Z  | 1,511,670  | 80,925    | 80,925       | 1,388,836    | 122,834    |  |
| 1734 EADS Bridge Rehab Phase II                              |    | 29,708,943 | 5,229,932 | 5,229,932    | 10,312,848   | 19,396,095 |  |
| 1739 Downtown Transfer Center                                |    | 8,498,596  | 15,316    | 15,316       | 743,577      | 7,755,019  |  |
| 1754 IT Systems Upgrade Yr 1 - FY12                          |    | 1,121,406  | -         | -            | 973,819      | 147,587    |  |
| 1755 IT Systems Upgrade Yr 2 - FY13                          |    | 1,425,750  | 81,407    | 81,407       | 397,664      | 1,028,086  |  |
| 1756 North County Transit Center                             |    | 10,280,000 | 1,497,940 | 1,497,940    | 6,808,401    | 3,471,599  |  |
| 1817 Radio System Tower Sites                                |    | 6,212,885  | 625,833   | 625,833      | 2,137,503    | 4,075,382  |  |
| 1834 Rail Tie Replacement Year 2                             | Z  | 1,939,408  | 441       | 441          | 1,460,838    | 478,570    |  |
| 1844 Tactile Warning Strip Phase II                          | z  | 1,719,616  | (311)     | (311)        | 758,999      | 960,617    |  |
| 1845 MOW SGR Inventory-Database Development                  |    | 1,037,955  | 222       | 222          | 1,025,321    | 12,634     |  |
| 1848 Articulated Buses                                       |    | 11,441,319 | -         | -            | 6,490,426    | 4,950,893  |  |

# Transit System Capital Expenditures for Active Projects For the Quarter Ended September 30, 2015 (unaudited)

| Desc  | ription                           | Budget |            |    | Current | Year | -To-Date | Life-To-Date |            |    | Balance    |  |
|-------|-----------------------------------|--------|------------|----|---------|------|----------|--------------|------------|----|------------|--|
| Proje | ects continued                    |        | _          | ,  | _       |      | _        |              |            |    | _          |  |
| 1855  | Arch Bike Trail                   | \$     | 1,105,000  | \$ | 76,548  | \$   | 76,548   | \$           | 190,681    | \$ | 914,319    |  |
| 1860  | Bus Procurement Duluth            |        | 20,911,804 |    | -       |      | -        |              | 20,908,285 |    | 3,519      |  |
| 1862  | North County Transit Phase II     |        | 2,200,481  |    | 1,122   |      | 1,122    |              | 1,422,195  |    | 778,286    |  |
| 1863  | Bus Procurement Duluth II         |        | 11,582,762 |    | -       |      | -        |              | 10,893,680 |    | 689,082    |  |
| 1869  | Phase 1 Audio Frequency Circuit   |        | 3,101,678  |    | 8,675   |      | 8,675    |              | 145,659    |    | 2,956,019  |  |
| 1875  | Rail Tie Replace Year 3           | Z      | 2,147,572  |    | 703,887 |      | 703,887  |              | 740,417    |    | 1,407,155  |  |
| 1885  | TOI Operation Management Software |        | 2,859,367  |    | 28,963  |      | 28,963   |              | 316,417    |    | 2,542,950  |  |
| 1887  | TOI Transit Business Intellegence |        | 1,031,572  |    | -       |      | -        |              | -          |    | 1,031,572  |  |
| 1905  | Buses - FY13 CMAQ                 |        | 18,565,431 |    | 1,255   |      | 1,255    |              | 10,527,268 |    | 8,038,163  |  |
| 1933  | FY14 Preventive Maintance         | Z      | 20,000,000 |    | -       |      | -        |              | 20,000,000 |    | -          |  |
| 1937  | Innovative High School Career     | Z      | 2,129,435  |    | -       |      | -        |              | -          |    | 2,129,435  |  |
| 1941  | Duluth Piggyback III 40'          |        | 16,407,549 |    | -       |      | -        |              | -          |    | 16,407,549 |  |
| 1955  | Spruce Street Bridge              |        | 6,871,621  |    | 259,657 |      | 259,657  |              | 460,129    |    | 6,411,492  |  |
| 1959  | Z-Gate Ped Barriers & Fence       |        | 1,257,938  |    | 59,947  |      | 59,947   |              | 92,947     |    | 1,164,991  |  |
| 1960  | Rail ROW Repairs-MP 0-15.4 MO     |        | 1,905,200  |    | 514     |      | 514      |              | 514        |    | 1,904,686  |  |
| 1962  | Elevator Rehab - 8 Units - MO     |        | 1,302,000  |    | 1,238   |      | 1,238    |              | 4,374      |    | 1,297,626  |  |
| 1973  | Portable Bus Lifting System - MO  |        | 1,004,619  |    | -       |      | -        |              | -          |    | 1,004,619  |  |
| 1983  | DC to AC Rail Car Upgrades        |        | 22,500,000 |    | -       |      | -        |              | -          |    | 22,500,000 |  |
| 1988  | Ewing Wall Rehabilitation         |        | 10,037,743 |    | 124,169 |      | 124,169  |              | 139,278    |    | 9,898,465  |  |
| 1991  | Financial Report-Budget Software  |        | 1,307,680  |    | -       |      | -        |              | -          |    | 1,307,680  |  |
| 1997  | IL Bus Facility Rehabilitation    |        | 1,850,692  |    | 14,850  |      | 14,850   |              | 14,850     |    | 1,835,842  |  |
| 2000  | Administrative Facility           |        | 1,700,000  |    | 851,977 |      | 851,977  |              | 851,977    |    | 848,023    |  |
| 2020  | Feeder Wire-Water Mitigation      | Z      | 1,644,372  |    | 336,527 |      | 336,527  |              | 341,539    |    | 1,302,833  |  |
| 2021  | Bus Northwest Connector           | Z      | 1,134,766  |    | -       |      | -        |              | -          |    | 1,134,766  |  |
| 2029  | FY15 Preventive Maintenance       | Z      | 16,250,000 |    | -       |      | -        |              | 16,250,000 |    | -          |  |
| 2030  | FY15 100% 7 SCCTD Buses           |        | 2,076,050  |    | 338     |      | 338      |              | 2,169      |    | 2,073,881  |  |
| 2035  | Mobile Data Terminal              |        | 1,050,000  |    | -       |      | -        |              | -          |    | 1,050,000  |  |
| 2053  | Buses (4) FY15 Formula            |        | 1,856,000  |    | -       |      | -        |              | -          |    | 1,856,000  |  |
| 2054  | Call-A-Ride Vans (7) FY15         |        | 2,161,300  |    | -       |      | -        |              | -          |    | 2,161,300  |  |

### **Transit System**

### **Capital Expenditures for Active Projects** For the Quarter Ended September 30, 2015 (unaudited)

| Description                        |          | Budget      | Current      |       | Year-To-Date |    | Life-To-Date |    | Balance     |
|------------------------------------|----------|-------------|--------------|-------|--------------|----|--------------|----|-------------|
| Projects continued                 |          |             |              |       |              |    |              |    |             |
| 2057 Non-Rev Vehicles (16) MO FY14 |          | 1,146,145   | -            |       | -            |    | -            |    | 1,146,145   |
| 2060 Boyle Street ML Station       |          | 12,655,022  | -            |       | -            |    | -            |    | 12,655,022  |
| 2061 CWE ML Station Rehab          |          | 1,888,009   | -            |       | -            |    | -            |    | 1,888,009   |
| 2070 DC to AC Propulsion YR 2      |          | 2,033,859   | -            |       | -            |    | -            |    | 2,033,859   |
| All others *z                      | <u> </u> | 42,831,740  | 603,86       | 33    | 603,863      |    | 18,343,966   |    | 24,487,774  |
| Total active projects              | \$       | 420,845,841 | \$ 13,646,42 | 22 \$ | 13,646,422   | \$ | 214,290,421  | \$ | 206,555,420 |

 <sup>\* &</sup>quot;All Others" list all projects with a budget less than one million dollars.
 z Some Projects/Awards do not produce a fixed asset; they are considered operating expenditures.

### DOWNTOWN AIRPORT













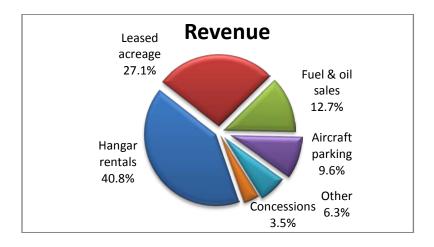
| Financial Highlights                                  | 6  |
|---|----|
|   |    |
| Revenue/Expense Analysis4                             | 10 |
| Schedule of Wage & Benefits4                          |    |
| Consolidated Cash Receipts and Disbursement Schedule4 | 2  |
| Statement of Cash Flows4                              | 13 |
| Schedule of Aged Receivables4                         | 4  |
| Capital Expenditures for Active Projects4             |    |

# St. Louis Downtown Airport

### Three Months Ended September 30, 2015

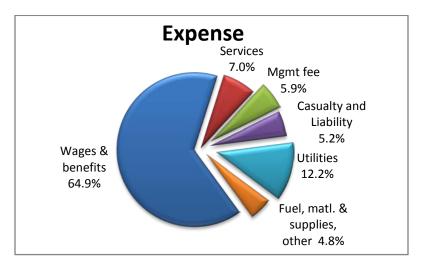
**Income before depreciation** for the St. Louis Downtown Airport for the three months ended September 30, 2015 was \$55,765. This is favorable to budget by \$50,263. These results are greater than the prior year by \$76,492.

**Revenue** is greater than last year by \$46,605 or 14.7% and unfavorable to budget by 4.6% or \$17,777 primarily due to farm income being budgeted evenly throughout the year, but actual farm income is cyclic with the growing season.



**Wages and benefits** are favorable to budget by \$25,883 or 11.4% due to fewer part time hours and lower pension and other benefits costs.

**Materials and supplies** are favorable to budget by \$16,808 due to planned purchases to occur later in the fiscal year for airport firefighting supplies and buildings, grounds, and repair parts.



**Services** are \$7,157 favorable to budget primarily due to timing of legal and consulting fees, but are \$11,471 unfavorable to prior year because of maintenance and outside services.

**Utilities** are \$9,882 favorable to budget. Electricity expense is favorable.

**Other expenses** are favorable to budget by \$6,622 or 32.6% due to the timing of staff training, advertising and farm expenses.

| Performance Indicators |                         |                    |                     |  |  |  |  |  |  |  |  |  |
|------------------------|-------------------------|--------------------|---------------------|--|--|--|--|--|--|--|--|--|
| YTD                    | Fuel sales<br>(gallons) | Aircraft movements | Avg. based aircraft |  |  |  |  |  |  |  |  |  |
| FY16 Actual            | 507,575                 | 23,433             | 329                 |  |  |  |  |  |  |  |  |  |
| FY16 Budget            | 443,408                 | 22,500             | 320                 |  |  |  |  |  |  |  |  |  |
| FY15 Actual            | 431,660                 | 23,874             | 317                 |  |  |  |  |  |  |  |  |  |



#### St. Louis Downtown Airport Quarterly Statement of Net Position September 30, 2015 (unaudited)

|   | Current           |    |                 |    |                  |                   | Prior Year       |    |                  |                   |
|---|-------------------|----|-----------------|----|------------------|-------------------|------------------|----|------------------|-------------------|
|   | Current<br>Period |    | Prior<br>Period |    | Dollar<br>Change | Percent<br>Change | Prior<br>Year    |    | Dollar<br>Change | Percent<br>Change |
| Assets  |                   |    |                 |    | _                | <del></del>       | <br>·            |    |                  | _                 |
| Current assets  |                   |    |                 |    |                  |                   |                  |    |                  |                   |
| Cash and investments                                  | \$ 660,851        | \$ | 626,326         | \$ | 34,525           | 5.5               | \$<br>777,329    | \$ | (116,478)        | (15.0)            |
| Accounts and notes receivable                         | 74,942            |    | 112,349         |    | (37,407)         | (33.3)            | 94,485           |    | (19,543)         | (20.7)            |
| Materials and supplies inventory Other current assets | 61,584            |    | 61,584          |    | 20 542           | -                 | 61,437           |    | 147              | 0.2               |
|   | 54,259            |    | 14,717          |    | 39,542           | 268.7             | <br>51,366       |    | 2,893            | 5.6               |
| Total current assets                                  | 851,636           |    | 814,976         |    | 36,660           | 4.5               | <br>984,617      |    | (132,981)        | (13.5)            |
| Capital assets  |                   |    |                 |    |                  |                   |                  |    |                  |                   |
| Capital assets  | 52,728,214        |    | 52,728,357      |    | (143)            | -                 | 51,341,392       |    | 1,386,822        | 2.7               |
| Accumulated depreciation                              | (33,277,894)      |    | 32,891,745)     |    | (386,149)        | (1.2)             | <br>(31,736,406) |    | (1,541,488)      | (4.9)             |
| Total capital assets, net                             | 19,450,320        |    | 19,836,612      |    | (386,292)        | (1.9)             | 19,604,986       |    | (154,666)        | (8.0)             |
| Land  | 4,542,564         |    | 4,542,564       |    | _                | _                 | 4,542,564        |    | -                | -                 |
| Construction-in-process                               | 144,887           |    | 150,484         |    | (5,597)          | (3.7)             | <br>1,191,480    |    | (1,046,593)      | (87.8)            |
| Total capital assets                                  | 24,137,771        |    | 24,529,660      |    | (391,889)        | (1.6)             | <br>25,339,030   |    | (1,201,259)      | (4.7)             |
| Non-current assets                                    |                   |    |                 |    |                  |                   |                  |    |                  |                   |
| Deferred charges                                      | 16,653            |    | 16,653          |    |                  | -                 | <br>17,572       |    | (919)            | (5.2)             |
| Total non-current assets                              | 16,653            |    | 16,653          |    |                  | -                 | <br>17,572       |    | (919)            | (5.2)             |
| Total   | \$ 25,006,060     | \$ | 25,361,289      | \$ | (355,229)        | (1.4)             | \$<br>26,341,219 | \$ | (1,335,159)      | (5.1)             |

#### St. Louis Downtown Airport Quarterly Statement of Net Position September 30, 2015 (unaudited)

|  |    |                   | Current           |                  | Prior Year        |    |                   |    |                  |                   |
|--|----|-------------------|-------------------|------------------|-------------------|----|-------------------|----|------------------|-------------------|
|  |    | Current<br>Period | Prior<br>Period   | Dollar<br>Change | Percent<br>Change |    | Prior<br>Year     |    | Dollar<br>Change | Percent<br>Change |
| Liabilities  |    |                   |                   |                  |                   |    |                   |    |                  |                   |
| Current liabilities  |    |                   |                   |                  |                   |    |                   |    |                  |                   |
| Accounts payable   | \$ | 21,573            | \$<br>45,973      | \$<br>(24,400)   | (53.1)            | \$ | 59,746            | \$ | (38,173)         | (63.9)            |
| Accrued expenses Other current liabilities                 |    | 53,308<br>3,812   | 53,308<br>1,335   | 2,477            | -<br>185.5        |    | 60,675<br>4,261   |    | (7,367)<br>(449) | (12.1)<br>(10.5)  |
| Total current liabilities                                  | -  | 78,693            | <br>100,616       | <br>(21,923)     | (21.8)            |    | 124,682           |    | (45,989)         | (36.9)            |
| Total current liabilities                                  |    |                   | <br>              | <br><u> </u>     |                   |    |                   |    |                  |                   |
| rotal current liabilities                                  |    | 78,693            | <br>100,616       | <br>(21,923)     | (21.8)            |    | 124,682           |    | (45,989)         | (36.9)            |
| Non-current liabilities                                    |    | 0.40.057          | 0.47.004          | 0.000            | 0.0               |    | 004 500           |    | 40.400           | 5.0               |
| Other post-employment benefits<br>Long-term self-insurance |    | 349,957           | 347,061           | 2,896            | 8.0               |    | 331,528           |    | 18,429           | 5.6               |
| Unfunded pension liabilities                               |    | 28,991<br>183,752 | 28,991<br>183,752 | <del>-</del>     | -                 |    | 28,991<br>315,860 |    | (132,108)        | (41.8)            |
| Total non-current liabilities                              | -  | 562,700           | <br>559,804       | <br>2,896        | 0.5               |    | 676,379           |    |                  |                   |
|  |    |                   | <br>              | <br>2,090        |                   |    |                   |    | (113,679)        | (16.8)            |
| Total liabilities  |    | 641,393           | <br>660,420       | <br>(19,027)     | (2.9)             |    | 801,061           |    | (159,668)        | (19.9)            |
| Net Position   |    |                   |                   |                  |                   |    |                   |    |                  |                   |
| Net position - capital investments                         |    | 32,880,637        | 32,880,637        | -                | -                 |    | 32,707,656        |    | 172,981          | 0.5               |
| Net position - unrestricted                                |    | (8,179,768)       | (6,759,437)       | (1,420,331)      | (21.0)            |    | (6,759,437)       |    | (1,420,331)      | (21.0)            |
| Net income (loss)  |    | (336,202)         | <br>(1,420,331)   | <br>1,084,129    | 76.3              |    | (408,061)         |    | 71,859           | 17.6              |
| Total net position   |    | 24,364,667        | <br>24,700,869    | <br>(336,202)    | (1.4)             |    | 25,540,158        |    | (1,175,491)      | (4.6)             |
| Total  | \$ | 25,006,060        | \$<br>25,361,289  | \$<br>(355,229)  | (1.4)             | \$ | 26,341,219        | \$ | (1,335,159)      | (5.1)             |

#### St. Louis Downtown Airport Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|                                       |              |                   | Current                    |                  |                   | Year to Date      |              |                            |                  |              |  |  |  |
|---------------------------------------|--------------|-------------------|----------------------------|------------------|-------------------|-------------------|--------------|----------------------------|------------------|--------------|--|--|--|
|                                       | Actual       | Budget            | \$ Favorable (Unfavorable) | % Fav<br>(Unfav) | Prior Year Actual |                   | Budget       | \$ Favorable (Unfavorable) | % Fav<br>(Unfav) | Prior Year   |  |  |  |
| Revenue                               |              |                   |                            |                  |                   |                   |              |                            |                  |              |  |  |  |
| Airport parking                       | \$ 34,838    | \$ 34,853         | \$ (15)                    | -                | \$ 34,930         | \$ 34,838         | \$ 34,853    | \$ (15)                    | -                | \$ 34,930    |  |  |  |
| Leased acreage                        | 98,656       | 43,169            | 55,487                     | 128.5            | 93,954            | 98,656            | 43,169       | 55,487                     | 128.5            | 93,954       |  |  |  |
| Hangar rental                         | 149,082      | 202,553<br>50,475 | (53,471)                   | (26.4)           | 116,441           | 149,082<br>46,260 | 202,553      | (53,471)                   | (26.4)           | 116,441      |  |  |  |
| Aviation sales flowage                | 46,260       | 50,475            | (4,215)                    | (8.4)            | 40,952            | 46,260            | 50,475       | (4,215)                    | (8.4)            | 40,952       |  |  |  |
| Other operating revenue               | 21,103       | 22,514            | (1,411)                    | (6.3)            | 17,916            | 21,103            | 22,514       | (1,411)                    | (6.3)            | 17,916       |  |  |  |
| Concessions                           | 12,791       | 28,790            | (15,999)                   | (55.6)           | 13,875            | 12,791            | 28,790       | (15,999)                   | (55.6)           | 13,875       |  |  |  |
| Service fee revenue                   | -            | 50                | (50)                       | (100.0)          | -                 | -                 | 50           | (50)                       | (100.0)          | -            |  |  |  |
| Interest income                       | 1,981        | 84                | 1,897                      | 2,258.3          | 38                | 1,981             | 84           | 1,897                      | 2,258.3          | 38           |  |  |  |
| Total revenue                         | 364,711      | 382,488           | (17,777)                   | (4.6)            | 318,106           | 364,711           | 382,488      | (17,777)                   | (4.6)            | 318,106      |  |  |  |
| Expense                               |              |                   |                            |                  |                   |                   |              |                            |                  |              |  |  |  |
| Wages and benefits <sup>1</sup>       | 200,361      | 226,244           | 25,883                     | 11.4             | 203,843           | 200,361           | 226,244      | 25,883                     | 11.4             | 203,843      |  |  |  |
| Services                              | 21,668       | 28,825            | 7,157                      | 24.8             | 10,197            | 21,668            | 28,825       | 7,157                      | 24.8             | 10,197       |  |  |  |
| Fuel and lube consumed                | 5,370        | 6,941             | 1,571                      | 22.6             | 5,707             | 5,370             | 6,941        | 1,571                      | 22.6             | 5,707        |  |  |  |
| Materials and supplies                | 13,981       | 30,789            | 16,808                     | 54.6             | 41,658            | 13,981            | 30,789       | 16,808                     | 54.6             | 41,658       |  |  |  |
| Utilities                             | 37,766       | 47,648            | 9,882                      | 20.7             | 50,368            | 37,766            | 47,648       | 9,882                      | 20.7             | 50,368       |  |  |  |
| Casualty and liability costs          | 16,135       | 16,252            | 117                        | 0.7              | 9,539             | 16,135            | 16,252       | 117                        | 0.7              | 9,539        |  |  |  |
| Other expenses                        | 13,665       | 20,287            | 6,622                      | 32.6             | 17,521            | 13,665            | 20,287       | 6,622                      | 32.6             | 17,521       |  |  |  |
| Total expense                         | 308,946      | 376,986           | 68,040                     | 18.0             | 338,833           | 308,946           | 376,986      | 68,040                     | 18.0             | 338,833      |  |  |  |
| Income (loss) before depreciation     | 55,765       | 5,502             | 50,263                     | 913.5            | (20,727)          | 55,765            | 5,502        | 50,263                     | 913.5            | (20,727)     |  |  |  |
| Depreciation and amortization expense | 391,967      | 387,106           | (4,861)                    | (1.3)            | 387,334           | 391,967           | 387,106      | (4,861)                    | (1.3)            | 387,334      |  |  |  |
| Net income (loss)                     | \$ (336,202) | \$ (381,604)      | \$ 45,402                  | 11.9             | \$ (408,061)      | \$ (336,202)      | \$ (381,604) | \$ 45,402                  | 11.9             | \$ (408,061) |  |  |  |

<sup>&</sup>lt;sup>1</sup> - Detailed schedule included.

### St. Louis Downtown Airport Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2015 (unaudited)

|                                     |            |            | Current                       |                  |            | Year to Date |            |                               |                  |            |  |  |  |
|-------------------------------------|------------|------------|-------------------------------|------------------|------------|--------------|------------|-------------------------------|------------------|------------|--|--|--|
|                                     | Actual     | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year | Actual       | Budget     | \$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year |  |  |  |
| Personnel expense                   |            |            |                               |                  |            |              |            |                               |                  |            |  |  |  |
| Wages                               | \$ 136,715 | \$ 142,330 | \$ 5,615                      | 3.9              | \$ 131,555 | \$ 136,715   | \$ 142,330 | \$ 5,615                      | 3.9              | \$ 131,555 |  |  |  |
| Company paid benefits               |            |            |                               |                  |            |              |            |                               |                  |            |  |  |  |
| Payroll related taxes and insurance |            |            |                               |                  |            |              |            |                               |                  |            |  |  |  |
| FICA                                | 9,694      | 10,888     | 1,194                         | 11.0             | 9,270      | 9,694        | 10,888     | 1,194                         | 11.0             | 9,270      |  |  |  |
| Unemployment insurance              | 91         | 315        | 224                           | 71.1             | 53         | 91           | 315        | 224                           | 71.1             | 53         |  |  |  |
| Worker's compensation insurance     | 8,769      | 9,168      | 399                           | 4.4              | 6,973      | 8,769        | 9,168      | 399                           | 4.4              | 6,973      |  |  |  |
| Health and welfare                  |            |            |                               |                  |            |              |            |                               |                  |            |  |  |  |
| Medical                             | 26,399     | 22,970     | (3,429)                       | (14.9)           | 23,802     | 26,399       | 22,970     | (3,429)                       | (14.9)           | 23,802     |  |  |  |
| Dental                              | 667        | 612        | (55)                          | (9.0)            | 636        | 667          | 612        | (55)                          | (9.0)            | 636        |  |  |  |
| Other post retiree medical          | 2,897      | 12,194     | 9,297                         | 76.2             | 12,427     | 2,897        | 12,194     | 9,297                         | 76.2             | 12,427     |  |  |  |
| Life insurance / AD&D               | 199        | 150        | (49)                          | (32.7)           | 196        | 199          | 150        | (49)                          | (32.7)           | 196        |  |  |  |
| Short and long term disability      | 1,074      | 240        | (834)                         | (347.5)          | 999        | 1,074        | 240        | (834)                         | (347.5)          | 999        |  |  |  |
| FMLA administration expense         | 78         | 70         | (8)                           | (11.4)           | 78         | 78           | 70         | (8)                           | (11.4)           | 78         |  |  |  |
| EAP expense                         | 47         | 44         | (3)                           | (6.8)            | 46         | 47           | 44         | (3)                           | (6.8)            | 46         |  |  |  |
| Retirement                          |            |            |                               |                  |            |              |            |                               |                  |            |  |  |  |
| Pension expense                     | 3,552      | 12,418     | 8,866                         | 71.4             | 8,254      | 3,552        | 12,418     | 8,866                         | 71.4             | 8,254      |  |  |  |
| 401 K contributions                 | 8,845      | 13,584     | 4,739                         | 34.9             | 8,730      | 8,845        | 13,584     | 4,739                         | 34.9             | 8,730      |  |  |  |
| Other                               |            |            |                               |                  |            |              |            |                               |                  |            |  |  |  |
| Uniform allowance                   | 1,334      | 1,261      | (73)                          | (5.8)            | 824        | 1,334        | 1,261      | (73)                          | (5.8)            | 824        |  |  |  |
| Total company paid benefits         | 63,646     | 83,914     | 20,268                        | 24.2             | 72,288     | 63,646       | 83,914     | 20,268                        | 24.2             | 72,288     |  |  |  |
| Total wages and benefits            | \$ 200,361 | \$ 226,244 | \$ 25,883                     | 11.4             | \$ 203,843 | \$ 200,361   | \$ 226,244 | \$ 25,883                     | 11.4             | \$ 203,843 |  |  |  |

## St. Louis Downtown Airport Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

|                               | <br>Total     | R  | evenue<br>Fund | <br>estments<br>perating<br>Fund | Re | Other<br>estricted<br>Funds |
|-------------------------------|---------------|----|----------------|----------------------------------|----|-----------------------------|
| Balance at July 1, 2015       |               |    |                |                                  |    |                             |
| Cash & Investments            | \$<br>626,326 | \$ | 73,893         | \$<br>205,372                    | \$ | 347,061                     |
| Add:                          |               |    |                |                                  |    |                             |
| Customer payments             | 426,621       |    | 426,621        | -                                |    | _                           |
| Interest received             | 1,981         |    | 1,917          | 64                               |    | -                           |
| Total cash receipts           | <br>428,602   |    | 428,538        | <br>64                           |    | =                           |
| Interfund transfers           | -             |    | (373,500)      | 370,604                          |    | 2,896                       |
| Less:                         |               |    |                |                                  |    |                             |
| Cash disbursements            | <br>(394,077) |    | (702)          | <br>(393,375)                    |    |                             |
| Balance at September 30, 2015 |               |    |                |                                  |    |                             |
| Cash & Investments            | \$<br>660,851 | \$ | 128,229        | \$<br>182,665                    | \$ | 349,957                     |

## St. Louis Downtown Airport Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities                     |    |           | Reconciliation of operating income to            |              |
|--|----|-----------|--|--------------|
| Receipts from customers                                  | \$ | 416,041   | net cash used for operating activities           |              |
| Payments to employees                                    | •  | (197,465) | cae acea ca cpe agg                              |              |
| Payments to vendors                                      |    | (120,484) | Operating income (loss)                          | \$<br>53,784 |
| Payments for self-insurance                              |    | (16,135)  | 5  | <br>         |
| Receipts (payments) from inter-fund activity             |    | (49,337)  | Adjustments to reconcile operating               |              |
| 3  |    | ( -, /    | income (loss) to net cash provided               |              |
| Net cash provided by (used in)                           |    |           | by (used for) operating activities               |              |
| operating activities                                     |    | 32,620    | ,, , , ,   |              |
|  |    | •         | Change in assets and liabilities                 |              |
|  |    |           | Accounts and notes receivable                    | 53,310       |
| Cash flows from noncapital financing activities          |    |           | Interfund accounts receivable                    | (15,907)     |
| None noted   |    |           | Prepaid expenses, deferred charges               | , ,          |
|  |    |           | and other current assets                         | (39,542)     |
|  |    |           | Accounts payable                                 | (9,142)      |
| Cash flows from capital and related financing activities |    |           | Other current liabilities                        | 2,477        |
| Acquisitions of capital assets                           |    | (76)      | Interfund accounts payable                       | (15,257)     |
| ·  |    |           | Other post employment benefits liability         | 2,897        |
| Net cash provided by (used in)                           |    |           | , , ,  |              |
| capital and related financing activities                 |    | (76)      | Total adjustments                                | (21,164)     |
|  |    |           | ·  |              |
|  |    |           | Net cash provided by (used for)                  |              |
| Cash flows from investing activities                     |    |           | operating activities                             | \$<br>32,620 |
| Interest received  |    | 1,981     | · -  |              |
|  |    |           |  |              |
| Net cash provided by (used in)                           |    |           |  |              |
| investing activities                                     |    | 1,981     | Supplemental disclosure of cash flow information |              |
|  | ,  |           |  |              |
|  |    |           | No disclosures.                                  |              |
| Net increase (decrease) in cash                          |    |           |  |              |
| and cash equivalents                                     |    | 34,525    |  |              |
|  |    |           |  |              |
| Cash and cash equivalents, beginning of year             |    | 626,326   |  |              |
|  |    |           |  |              |
| Cash and cash equivalents, year to date                  | \$ | 660,851   |  |              |
|  |    |           |  |              |

#### St. Louis Downtown Airport Schedule of Aged Receivables September 30, 2015 (Unaudited)

| Customers owing over \$1,000  | Less than 30 days |        | 31-60<br>days | 61-90<br>days | 1-180<br>days |    | 81-360<br>days |    | Over<br>1 days |    | Total  |
|-------------------------------|-------------------|--------|---------------|---------------|---------------|----|----------------|----|----------------|----|--------|
| Aviation Business Corporation | \$                | 4,344  | \$<br>166     | \$<br>665     | \$<br>\$ 86   |    | \$ -           |    | \$ -           |    | 5,261  |
| Charlie Booth                 |                   | 230    | 230           |               | 690           |    | 1,380          |    | 2,510          |    | 5,040  |
| Helicopters Inc               |                   | 1,672  | -             | -             | -             |    | -              |    | -              |    | 1,672  |
| Ideal Aviation Illinois       |                   | 18,070 | 5,123         | -             | -             |    | -              |    | -              |    | 23,193 |
| Jet Aviation - Cahokia, IL    |                   | 1,241  | -             | -             | -             |    | -              |    | -              |    | 1,241  |
| Jet Aviation - Teterboro, NJ  |                   | 10,240 | -             | -             | 774           |    | -              |    | -              |    | 11,014 |
| Parks Aviation Holdings LLC   |                   | 4,791  | -             | 776           | -             |    | -              |    | -              |    | 5,567  |
| Parks College                 |                   | 2,641  | -             | -             | -             |    | -              |    | -              |    | 2,641  |
| William Wilson                |                   | 230    | 230           | -             | 230           |    | 690            |    | -              |    | 1,380  |
| Subtotal                      |                   | 43,459 | 5,749         | 1,441         | 1,780         |    | 2,070          |    | 2,510          |    | 57,009 |
| All other customers           |                   | 3,433  | <br>238       | <br>(1,441)   | 539           |    | 437            |    | 11_            |    | 3,217  |
| Total                         | \$                | 46,892 | \$<br>5,987   | \$<br>        | \$<br>2,319   | \$ | 2,507          | \$ | 2,521          | \$ | 60,226 |

#### St. Louis Downtown Airport

### Capital Expenditures for Active Projects For the Quarter Ended September 30, 2015 (unaudited)

| Description  |   | Budget |            | Current |     | Year- | -To-Date | Life-To-Date |         |    | Balance    |  |
|--|---|--------|------------|---------|-----|-------|----------|--------------|---------|----|------------|--|
| Reconstruct Taxiway B, Phase 1                             | х | \$     | 4,500,000  | \$      | _   | \$    | -        | \$           | -       | \$ | 4,500,000  |  |
| Land acquisition for future airport expansion              | Х |        | 4,000,000  |         | -   |       | -        |              | -       |    | 4,000,000  |  |
| Improve 4-way intersection - turn lanes and traffic lights | Х |        | 900,000    |         | -   |       | -        |              | -       |    | 900,000    |  |
| Rapid Intervention Vehicle                                 | Х |        | 500,000    |         | -   |       | -        |              | -       |    | 500,000    |  |
| Rehab parking lot by Hangar 1 and 2.                       | Х |        | 312,000    |         | -   |       | -        |              | -       |    | 312,000    |  |
| Terminal Roof Replacement                                  | Х |        | 144,700    |         | 493 |       | 493      |              | 129,773 |    | 14,927     |  |
| Taxiway B Northside Drainage Improvements                  |   |        | 1,000,000  |         | -   |       | -        |              | -       |    | 1,000,000  |  |
| Taxiway B Northside Environmental Assessment               | Х |        | 125,000    |         |     |       | -        |              |         |    | 125,000    |  |
| Total St. Louis Downtown Airport                           |   | \$     | 11,481,700 | \$      | 493 | \$    | 493      | \$           | 129,773 | \$ | 11,351,927 |  |

x Projects are carryover from prior year.

#### RIVERFRONT ATTRACTIONS













| Financial Highlights                                 | 46 |
|--|----|
| Quarterly Statement of Net Position                  |    |
| Revenue/Expense Analysis                             | 50 |
| Schedule of Wage & Benefits                          | 51 |
| Consolidated Cash Receipts and Disbursement Schedule |    |
| Statement of Cash Flows                              | 53 |
| Capital Expenditures for Active Projects             | 54 |

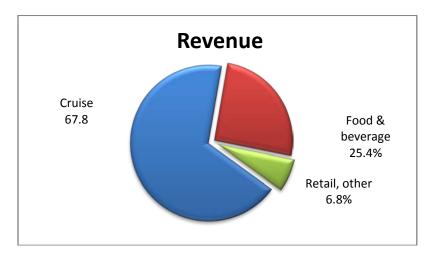
#### **Riverfront Attractions**

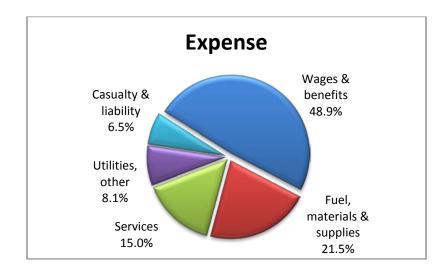
#### **Three Months Ended September 30, 2015**

**Riverfront Attractions** includes the Tom Sawyer and Becky Thatcher riverboats which feature sightseeing, dinner, and specialty cruises, a gift shop, snack bar, and photography sales. There is also leased heliport operations.

**Income before depreciation** for all Riverfront Attractions for the three months ended September 30, 2015 was \$9,839. This is \$486,137 unfavorable to budget and \$33,416 less than prior year. Riverfront flooding during the first quarter resulted in the loss of 29 cruising days. Flooding and construction also impacted passenger count and income.

**Revenue** is \$582,228 which is 56.4% lower than budget and unfavorable to prior year by \$57,873 or 9.0% due to the flooding and construction. The 29 lost cruising days occurred in July which was particularly challenging for the riverboats since July is a peak month for revenue generation.





**Wages and benefits** are \$94,004 or 25.2% favorable to budget due to position vacancy and favorable benefits.

**Services** are \$17,543 or 25.6% unfavorable primarily due to outside services for removing flood debris.

**Fuel and lube consumed is** \$24,867 favorable to budget because of lower than expected fuel prices and also due to 207 fewer cruises than budgeted in FY 2015 during the 29 flooding days in July.

**Materials and supplies** are \$146,595 favorable to budget primarily due to fewer purchases of food and beverages related to the fewer dinner and specialty cruises in July.

**Utilities** are \$4,974 or 20.4% favorable to budget due to lower electricity, natural gas, telephone, water and sewer, and waste removal expenses.

**Casualty and liability** expense is \$7,636 or 17.0% favorable to budget as a result of lower self insured property and casualty expense.

**Other expenses** are favorable to budget by \$5,429. The favorable variance to budget is primarily due to the timing of advertising and promotion expenses.

|             | Performance In | ndicators |                       |
|-------------|----------------|-----------|-----------------------|
| YTD         | Passengers     | Cruises   | Passengers per Cruise |
| FY16 Actual | 29,308         | 247       | 119                   |
| FY16 Budget | 53,310         | 454       | 117                   |
| FY15 Actual | 31,043         | 256       | 121                   |

**Riverboat passengers** decreased 5.6% from FY 2015 and was 45.0% lower than budget. Riverfront flooding and construction unfavorably impacted the number of passengers.

The number of **Cruises** decreased from FY 2015 by 9 or 3.5% and 207 less than budget. This was the result of 29 cruising days lost due to flooding in July. Construction also impacted the number of cruises. The average **Passengers per Cruise** decreased 1.7% from last year and increased1.7% from budget.

### Riverfront Attractions Quarterly Statement of Net Position September 30, 2015 (unaudited)

|                                  |                   | Current         | Prior Year       |                   |    |               |    |                  |                   |
|----------------------------------|-------------------|-----------------|------------------|-------------------|----|---------------|----|------------------|-------------------|
|                                  | Current<br>Period | Prior<br>Period | Dollar<br>Change | Percent<br>Change |    | Prior<br>Year |    | Dollar<br>Change | Percent<br>Change |
| Assets                           |                   | <br>_           | <br>_            |                   |    |               | ,  | <u> </u>         |                   |
| Current assets                   |                   |                 |                  |                   |    |               |    |                  |                   |
| Cash and investments             | \$<br>42,988      | \$<br>24,572    | \$<br>18,416     | 74.9              | \$ | 52,759        | \$ | (9,771)          | (18.5)            |
| Accounts and notes receivable    | 14,658            | 7,882           | 6,776            | 86.0              |    | 76,027        |    | (61,369)         | (80.7)            |
| Materials and supplies inventory | 45,280            | 49,318          | (4,038)          | (8.2)             |    | 45,459        |    | (179)            | (0.4)             |
| Other current assets             | <br>114,771       | <br>132         | <br>114,639      | n/a               |    | 113,020       |    | 1,751            | 1.5               |
| Total current assets             | <br>217,697       | <br>81,904      | <br>135,793      | 165.8             |    | 287,265       |    | (69,568)         | (24.2)            |
| Capital assets                   |                   |                 |                  |                   |    |               |    |                  |                   |
| Capital assets                   | 5,165,207         | 5,123,578       | 41,629           | 0.8               |    | 4,786,579     |    | 378,628          | 7.9               |
| Accumulated depreciation         | <br>(3,403,920)   | <br>(3,317,358) | (86,562)         | (2.6)             |    | (3,111,632)   |    | (292,288)        | (9.4)             |
| Total capital assets, net        | 1,761,287         | 1,806,220       | (44,933)         | (2.5)             |    | 1,674,947     |    | 86,340           | 5.2               |
| Construction-in-process          | <br>=             | <br>=           | <br>=            | n/a               |    | 2,015         |    | (2,015)          | (100.0)           |
| Total capital assets             | <br>1,761,287     | <br>1,806,220   | <br>(44,933)     | (2.5)             |    | 1,676,962     |    | 84,325           | 5.0               |
| Total                            | \$<br>1,978,984   | \$<br>1,888,124 | \$<br>90,860     | 4.8               | \$ | 1,964,227     | \$ | 14,757           | 0.8               |

### Riverfront Attractions Quarterly Statement of Net Position September 30, 2015 (unaudited)

|  |   | Current   | Prior Year |                                  |                       |    |  |    |                                    |                                |
|--|---|---|------------|----------------------------------|-----------------------|----|--|----|------------------------------------|--------------------------------|
|  | <br>Current<br>Period                             | Prior<br>Period                                 |            | Dollar<br>Change                 | Percent<br>Change     |    | Prior<br>Year                            |    | Dollar<br>Change                   | Percent<br>Change              |
| Liabilities  |   |   |            |                                  |                       |    |  |    |                                    |                                |
| Current liabilities Accounts payable Accrued expenses Other current liabilities                                    | \$<br>1,131,846<br>89,803<br>343,389              | \$<br>1,017,250<br>89,803<br>291,408            | \$         | 114,596<br>-<br>51,981           | 11.3<br>-<br>17.8     | \$ | 549,975<br>96,915<br>211,590             | \$ | 581,871<br>(7,112)<br>131,799      | 105.8<br>(7.3)<br>62.3         |
| Total current liabilities  | <br>1,565,038                                     | <br>1,398,461                                   |            | 166,577                          | 11.9                  |    | 858,480                                  |    | 706,558                            | 82.3                           |
| Non-current liabilities Other post-employment benefits Long-term self-insurance Unfunded pension liabilities       | <br>374,019<br>33,654<br>449,172                  | <br>371,113<br>35,554<br>449,172                |            | 2,906<br>(1,900)                 | 0.8<br>(5.3)          |    | 356,490<br>37,654<br>434,308             |    | 17,529<br>(4,000)<br>14,864        | 4.9<br>(10.6)<br>3.4           |
| Total non-current liabilities  | <br>856,845                                       | <br>855,839                                     |            | 1,006                            | 0.1                   |    | 828,452                                  |    | 28,393                             | 3.4                            |
| Total liabilities  | <br>2,421,883                                     | <br>2,254,300                                   |            | 167,583                          | 7.4                   |    | 1,686,932                                |    | 734,951                            | 43.6                           |
| Net Position  Net position - capital investments Net position - unrestricted Net income (loss)  Total net position | <br>254,907<br>(621,083)<br>(76,723)<br>(442,899) | <br>254,907<br>55,403<br>(676,486)<br>(366,176) |            | (676,486)<br>599,763<br>(76,723) | n/a<br>88.7<br>(21.0) |    | 254,907<br>55,403<br>(33,015)<br>277,295 |    | (676,486)<br>(43,708)<br>(720,194) | -<br>n/a<br>(132.4)<br>(259.7) |
| Total  | \$<br>1,978,984                                   | \$<br>1,888,124                                 | \$         | 90,860                           | 4.8                   | \$ | 1,964,227                                | \$ | 14,757                             | 0.8                            |

#### **Riverfront Attractions** Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|                                       | Current |          |            |    |                          |                             |    |           | Year to Date |          |        |           |                               |           |                  |    |          |
|---------------------------------------|---------|----------|------------|----|--------------------------|-----------------------------|----|-----------|--------------|----------|--------|-----------|-------------------------------|-----------|------------------|----|----------|
|                                       |         | ctual    | Budget     |    | Favorable<br>nfavorable) | % Fav<br>(Unfav) Prior Year |    | rior Year | Actual       |          | Budget |           | \$ Favorable<br>(Unfavorable) |           | % Fav<br>(Unfav) | Pr | ior Year |
| Revenue                               |         |          |            |    |                          |                             |    |           |              |          |        |           |                               |           |                  |    |          |
| Cruise                                | \$      | 394,354  | \$ 862,191 | \$ | (467,837)                | (54.3)                      | \$ | 369,684   | \$           | 394,354  | \$     | 862,191   | \$                            | (467,837) | (54.3)           | \$ | 369,684  |
| Food and beverage                     |         | 148,086  | 399,282    |    | (251,196)                | (62.9)                      |    | 219,332   |              | 148,086  |        | 399,282   |                               | (251,196) | (62.9)           |    | 219,332  |
| Retail                                |         | 20,938   | 42,865     |    | (21,927)                 | (51.2)                      |    | 21,685    |              | 20,938   |        | 42,865    |                               | (21,927)  | (51.2)           |    | 21,685   |
| Other operating revenue               |         | 31,475   | 43,774     |    | (12,299)                 | (28.1)                      |    | 38,808    |              | 31,475   |        | 43,774    |                               | (12,299)  | (28.1)           |    | 38,808   |
| Sales discount                        |         | (12,625) | (13,785)   |    | 1,160                    | 8.4                         |    | (9,408)   |              | (12,625) |        | (13,785)  |                               | 1,160     | 8.4              |    | (9,408)  |
| Total revenue                         |         | 582,228  | 1,334,327  |    | (752,099)                | (56.4)                      |    | 640,101   |              | 582,228  |        | 1,334,327 |                               | (752,099) | (56.4)           |    | 640,101  |
| Expense                               |         |          |            |    |                          |                             |    |           |              |          |        |           |                               |           |                  |    |          |
| Wages and benefits <sup>1</sup>       |         | 279,247  | 373,251    |    | 94,004                   | 25.2                        |    | 317,185   |              | 279,247  |        | 373,251   |                               | 94,004    | 25.2             |    | 317,185  |
| Services                              |         | 86,063   | 68,520     |    | (17,543)                 | (25.6)                      |    | 75,876    |              | 86,063   |        | 68,520    |                               | (17,543)  | (25.6)           |    | 75,876   |
| Fuel and lube consumed                |         | 11,133   | 36,000     |    | 24,867                   | 69.1                        |    | 21,584    |              | 11,133   |        | 36,000    |                               | 24,867    | 69.1             |    | 21,584   |
| Materials and supplies                |         | 111,906  | 258,501    |    | 146,595                  | 56.7                        |    | 86,193    |              | 111,906  |        | 258,501   |                               | 146,595   | 56.7             |    | 86,193   |
| Utilities                             |         | 19,425   | 24,399     |    | 4,974                    | 20.4                        |    | 21,976    |              | 19,425   |        | 24,399    |                               | 4,974     | 20.4             |    | 21,976   |
| Casualty and liability costs          |         | 37,406   | 45,042     |    | 7,636                    | 17.0                        |    | 36,956    |              | 37,406   |        | 45,042    |                               | 7,636     | 17.0             |    | 36,956   |
| Other expenses                        | -       | 27,209   | 32,638     |    | 5,429                    | 16.6                        |    | 37,076    |              | 27,209   |        | 32,638    |                               | 5,429     | 16.6             |    | 37,076   |
| Total expense                         |         | 572,389  | 838,351    |    | 265,962                  | 31.7                        |    | 596,846   |              | 572,389  |        | 838,351   |                               | 265,962   | 31.7             |    | 596,846  |
| Income (loss) before depreciation     | →       | 9,839    | 495,976    |    | (486,137)                | (98.0)                      |    | 43,255    |              | 9,839    |        | 495,976   |                               | (486,137) | (98.0)           |    | 43,255   |
| Depreciation and amortization expense |         | 86,562   | 78,854     |    | (7,708)                  | (9.8)                       |    | 76,270    |              | 86,562   |        | 78,854    |                               | (7,708)   | (9.8)            |    | 76,270   |
| Net income (loss)                     | \$      | (76,723) | \$ 417,122 | \$ | (493,845)                | (118.4)                     | \$ | (33,015)  | \$           | (76,723) | \$     | 417,122   | \$                            | (493,845) | (118.4)          | \$ | (33,015) |

<sup>&</sup>lt;sup>1</sup> - Detailed schedule included.

#### **Riverfront Attractions** Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2015 (unaudited)

|                                     | Actual     | Budget     | Current<br>\$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year | Actual Budget |            | Year to Date<br>\$ Favorable<br>(Unfavorable) | % Fav<br>(Unfav) | Prior Year |
|-------------------------------------|------------|------------|--|------------------|------------|---------------|------------|---|------------------|------------|
| Personnel expense                   |            |            | <u> </u>                                 |                  |            |               |            | <u> </u>                                      |                  |            |
| Wages                               | \$ 211,769 | \$ 280,490 | \$ 68,721                                | 24.5             | \$ 237,421 | \$ 211,769    | \$ 280,490 | \$ 68,721                                     | 24.5             | \$ 237,421 |
| Company paid benefits               |            |            |  |                  |            |               |            |   |                  |            |
| Payroll related taxes and insurance |            |            |  |                  |            |               |            |   |                  |            |
| FICA                                | 15,312     | 21,458     | 6,146                                    | 28.6             | 17,245     | 15,312        | 21,458     | 6,146   | 28.6             | 17,245     |
| Unemployment insurance              | 1,088      | 1,987      | 899                                      | 45.2             | 1,716      | 1,088         | 1,987      | 899   | 45.2             | 1,716      |
| Worker's compensation insurance     | 725        | 2,037      | 1,312                                    | 64.4             | 5,673      | 725           | 2,037      | 1,312   | 64.4             | 5,673      |
| Health and welfare                  |            |            |  |                  |            |               |            |   |                  |            |
| Medical                             | 20,211     | 25,255     | 5,044                                    | 20.0             | 15,901     | 20,211        | 25,255     | 5,044   | 20.0             | 15,901     |
| Dental                              | 775        | 675        | (100)                                    | (14.8)           | 739        | 775           | 675        | (100)   | (14.8)           | 739        |
| Other post retiree medical          | 2,906      | 11,126     | 8,220                                    | 73.9             | 12,620     | 2,906         | 11,126     | 8,220   | 73.9             | 12,620     |
| Life insurance / AD&D               | 213        | 165        | (48)                                     | (29.1)           | 209        | 213           | 165        | (48)  | (29.1)           | 209        |
| Short and long term disability      | 1,141      | 260        | (881)                                    | (338.8)          | 1,096      | 1,141         | 260        | (881)   | (338.8)          | 1,096      |
| FMLA administration expense         | 476        | 76         | (400)                                    | (526.3)          | 564        | 476           | 76         | (400)   | (526.3)          | 564        |
| EAP expense                         | 47         | 48         | 1  | 2.1              | 46         | 47            | 48         | 1   | 2.1              | 46         |
| Retirement                          |            |            |  |                  |            |               |            |   |                  |            |
| Pension expense                     | 19,797     | 13,649     | (6,148)                                  | (45.0)           | 20,093     | 19,797        | 13,649     | (6,148)                                       | (45.0)           | 20,093     |
| 401 K contributions                 | 4,787      | 14,925     | 10,138                                   | 67.9             | 3,709      | 4,787         | 14,925     | 10,138  | 67.9             | 3,709      |
| Other                               |            |            |  |                  |            |               |            |   |                  |            |
| Uniform allowance                   | <u></u> _  | 1,100      | 1,100                                    | 100.0            | 153        |               | 1,100      | 1,100   | 100.0            | 153        |
| Total company paid benefits         | 67,478     | 92,761     | 25,283                                   | 27.3             | 79,764     | 67,478        | 92,761     | 25,283  | 27.3             | 79,764     |
| Total wages and benefits            | \$ 279,247 | \$ 373,251 | \$ 94,004                                | 25.2             | \$ 317,185 | \$ 279,247    | \$ 373,251 | \$ 94,004                                     | 25.2             | \$ 317,185 |

### Riverfront Attractions Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015

(unaudited)

|   | <br>Total              | 0  | perating<br>Fund   | Change<br>Fund |       |  |
|---|------------------------|----|--------------------|----------------|-------|--|
| Balance at July 1, 2015<br>Cash & Investments | \$<br>24,572           | \$ | 18,672             | \$             | 5,900 |  |
| Add: Revenue receipts                         | 233,717                |    | 233,717            |                | _     |  |
| Transfers from Airport                        | -                      |    | · <u>-</u>         |                | -     |  |
| Transfers from Arch Tram  Total cash receipts | <br>377,310<br>611,027 |    | 377,310<br>611,027 |                | -     |  |
| Interfund transfers                           | -                      |    | -                  |                | -     |  |
| Less:   |                        |    |                    |                |       |  |
| Transfers to Arch Tram                        | (34,118)               |    | (34,118)           |                | -     |  |
| Transfers to Executive Services               | (556,892)              |    | (556,892)          |                | -     |  |
| Cash disbursements                            | <br>(1,601)            |    | (1,601)            |                | -     |  |
| Total cash disbursements                      | (592,611)              |    | (592,611)          |                | -     |  |
| Balance at September 30, 2015                 |                        |    |                    |                |       |  |
| Cash & Investments                            | \$<br>42,988           | \$ | 37,088             | \$             | 5,900 |  |

# Riverfront Attractions Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities                     |    |           | Reconciliation of operating loss to              |          |           |
|--|----|-----------|--|----------|-----------|
| Receipts from customers                                  | \$ | 579,575   | net cash used for operating activities           |          |           |
| Payments to employees                                    |    | (276,341) |  |          |           |
| Payments to vendors                                      |    | (302,346) | Operating income (loss)                          | \$       | 9,839     |
| Payments for self-insurance                              |    | (39,306)  |  |          |           |
| Receipts (payments) from inter-fund activity             |    | 98,463    | Adjustments to reconcile operating               |          |           |
|  |    |           | income (loss) to net cash provided               |          |           |
| Net cash provided by (used in)                           |    |           | by (used for) operating activities               |          |           |
| operating activities                                     |    | 60,045    |  |          |           |
|  | -  |           | Change in assets and liabilities                 |          |           |
|  |    |           | Accounts and notes receivable                    |          | (2,653)   |
| Cash flows from noncapital financing activities          |    |           | Interfund accounts receivable                    |          | (4,123)   |
| Acquisitions of capital assets                           |    | (41,629)  | Materials and supplies                           |          | 4,038     |
| ·  |    | · / /     | Prepaid expenses, deferred charges               |          |           |
| Net cash provided by (used in)                           |    |           | and other current assets                         |          | (114,639) |
| capital and related financing activities                 |    | (41,629)  | Accounts payable                                 |          | 12,011    |
|  |    | , ,       | Other current liabilities                        |          | 51,980    |
|  |    |           | Interfund accounts payable                       |          | 102,586   |
| Cash flows from capital and related financing activities |    |           | Other post employment benefits liability         |          | 2,906     |
| None noted.  |    |           | Self-insurance liability                         |          | (1,900)   |
|  |    |           | oon moonanoo naomy                               |          | (1,000)   |
|  |    |           | Total adjustments                                |          | 50,206    |
| Cash flows from investing activities                     |    |           |  |          |           |
| None noted.  |    |           | Net cash provided by (used for)                  |          |           |
|  |    |           | operating activities                             | \$       | 60,045    |
|  |    |           | operaning according                              | <u> </u> | 00,010    |
| Net increase (decrease) in cash                          |    | 18,416    |  |          |           |
| and cash equivalents                                     |    | .0, 0     | Supplemental disclosure of cash flow information |          |           |
| und odon equivalents                                     |    |           | oupplemental alsolosare of dash now information  |          |           |
| Cash and cash equivalents, beginning of year             |    | 24,572    | No disclosures.                                  |          |           |
| Cash and cash equivalents, year to date                  | Ф  | 42,988    |  |          |           |
| oasii aliu casii equivalellis, yeal to uate              | Ψ  | 42,300    |  |          |           |

#### **Riverfront Attractions**

#### Capital Expenditures for Active Projects For the Quarter Ended September 30, 2015 (unaudited)

| Description                  | Budget |       |    | Current |    | Year-To-Date |    | Life-To-Date |    | Balance |  |
|------------------------------|--------|-------|----|---------|----|--------------|----|--------------|----|---------|--|
| Copy machine                 | \$     | 5,000 | \$ | -       | \$ | -            | \$ | -            | \$ | 5,000   |  |
| Total Riverfront Attractions | \$     | 5,000 | \$ | -       | \$ |              | \$ | -            | \$ | 5,000   |  |













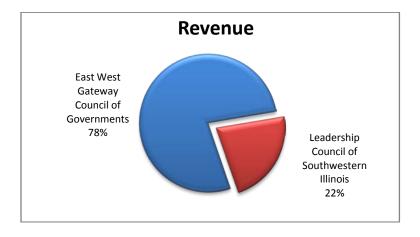
| Financial Highlights                                 | 55 |
|--|----|
| Quarterly Statement of Net Position                  |    |
| Revenue/Expense Analysis                             |    |
| Consolidated Cash Receipts and Disbursement Schedule | 59 |
| Statement of Cash Flows                              | 60 |

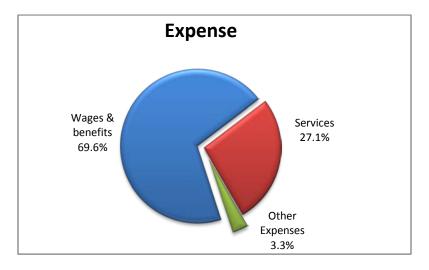
## Regional Freight District

#### **Three Months Ended September 30, 2015**

**Income before depreciation** for the Regional Freight District for the three months ended September 30, 2015 was \$37,779. This is unfavorable to budget by \$8,887.

**Revenue** of \$111,683 is less than budget by \$817 or 0.7%. The two sources of revenue fees from the Leadership Council of Southwestern Illinois and expense reimbursement from the East-West Gateway Council of Governments.





**Wages and benefits** are favorable to budget by \$2,841 or 5.2%.

**Services** are \$10,000 unfavorable to budget because an ongoing monthly service contract began one month earlier than budgeted.

**Other expenses** of \$2,461 are unfavorable to budget by \$1,586 due to the annual parking fee being paid at the start of the fiscal year and non-budgeted lease and rent expense.

## Regional Freight District Quarterly Statement of Net Position September 30, 2015 (unaudited)

|  |                   | Current         | Prior Year |                  |                   |    |               |    |                  |                   |
|--|-------------------|-----------------|------------|------------------|-------------------|----|---------------|----|------------------|-------------------|
|  | Current<br>Period | Prior<br>Period | (          | Dollar<br>Change | Percent<br>Change |    | Prior<br>⁄ear |    | Dollar<br>Change | Percent<br>Change |
| Assets                                       |                   |                 |            |                  |                   |    |               |    |                  |                   |
| Current assets Accounts and notes receivable | \$<br>86,683      | \$<br><u>-</u>  | \$         | 86,683           | n/a               | \$ | -             | \$ | 86,683           | n/a               |
| Total current assets                         | <br>86,683        | <br>            |            | 86,683           | n/a               |    | -             |    | 86,683           | n/a               |
| Total  | \$<br>86,683      | \$<br><u>-</u>  | \$         | 86,683           | n/a               |    | -             | \$ | 86,683           | n/a               |

## Regional Freight District Quarterly Statement of Net Position September 30, 2015 (unaudited)

|  |          |                   |    | Curren          | Prior Year |                  |                   |    |               |                  |        |                   |
|--|----------|-------------------|----|-----------------|------------|------------------|-------------------|----|---------------|------------------|--------|-------------------|
|  |          | Current<br>Period |    | Prior<br>Period |            | Dollar<br>Change | Percent<br>Change |    | Prior<br>Year | Dollar<br>Change |        | Percent<br>Change |
| Liabilities  | <u> </u> |                   |    |                 |            |                  |                   |    |               |                  |        |                   |
| Current liabilities                                    |          |                   |    |                 |            |                  |                   |    |               |                  |        |                   |
| Accounts payable                                       | \$       | 48,042            | \$ | -               | \$         | 48,042           | n/a               | \$ | -             | \$               | 48,042 | n/a               |
| Total current liabilities                              |          | 48,042            |    | -               |            | 48,042           | n/a               | -  | _             |                  | 48,042 | n/a               |
| Non-current liabilities Other post-employment benefits |          | 862               |    | <u>-</u>        |            | 862              | n/a               |    | <u>-</u>      | . <u></u>        | 862    | n/a               |
| Total non-current liabilities                          |          | 862               |    | -               |            | 862              | n/a               |    | -             |                  | 862    | n/a               |
| Total liabilities                                      |          | 48,904            |    | =               |            | 48,904           | n/a               |    | -             |                  | 48,904 | n/a               |
| Net Position   |          | 07.770            |    |                 |            | 07.770           | /-                |    |               |                  | 07.770 | /-                |
| Net income (loss)                                      |          | 37,779            |    | -               |            | 37,779           | n/a               |    |               | · -              | 37,779 | n/a               |
| Total net position                                     |          | 37,779            |    | -               |            | 37,779           | n/a               |    | -             | -                | 37,779 | n/a               |
| Total  | \$       | 86,683            | \$ | -               | \$         | 86,683           | n/a               | \$ | -             | \$               | 86,683 | n/a               |

#### Regional Freight District Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015

(unaudited)

|                                   |          |         |    | rent         |    |           |         | Year to Date |          |        |         |        |         |               |          |         |             |
|-----------------------------------|----------|---------|----|--------------|----|-----------|---------|--------------|----------|--------|---------|--------|---------|---------------|----------|---------|-------------|
|                                   |          |         |    | \$ Favorable |    |           | % Fav   | % Fav        |          |        |         |        |         | \$ Favorable  |          | % Fav   |             |
|                                   |          | Actual  |    | Budget       |    | avorable) | (Unfav) | Prior Year   |          | Actual |         | Budget |         | (Unfavorable) |          | (Unfav) | Prior Year  |
|                                   |          |         |    |              |    |           |         |              |          |        |         |        |         |               |          |         |             |
| Revenue                           |          |         |    |              |    |           |         |              |          |        |         |        |         |               |          |         |             |
| Partnership fees                  | \$       | 111,683 | \$ | 112,500      | \$ | (817)     | (0.7)   | \$           | -        | \$     | 111,683 | \$     | 112,500 | \$            | (817)    | (0.7)   | \$ -        |
| Total revenue                     |          | 111,683 |    | 112,500      |    | (817)     | (0.7)   |              |          |        | 111,683 |        | 112,500 |               | (817)    | (0.7)   |             |
| Expense                           |          |         |    |              |    |           |         |              |          |        |         |        |         |               |          |         |             |
| Wages and benefits <sup>1</sup>   |          | 51,443  |    | 54,284       |    | 2,841     | 5.2     |              | -        |        | 51,443  |        | 54,284  |               | 2,841    | 5.2     | -           |
| Services                          |          | 20,000  |    | 10,000       |    | (10,000)  | (100.0) |              | -        |        | 20,000  |        | 10,000  |               | (10,000) | (100.0) | -           |
| Materials and supplies            |          | -       |    | 375          |    | 375       | 100.0   |              | -        |        | -       |        | 375     |               | 375      | 100.0   | -           |
| Utilities                         |          | -       |    | 300          |    | 300       | 100.0   |              | -        |        | -       |        | 300     |               | 300      | 100.0   | -           |
| Other expenses                    |          | 2,461   |    | 875          |    | (1,586)   | (181.3) |              | <u>-</u> |        | 2,461   |        | 875     |               | (1,586)  | (181.3) |             |
| Total expense                     |          | 73,904  |    | 65,834       |    | (8,070)   | (12.3)  | -            | <u> </u> |        | 73,904  |        | 65,834  |               | (8,070)  | (12.3)  | <del></del> |
| Income (loss) before depreciation | <u> </u> | 37,779  |    | 46,666       |    | (8,887)   | (19.0)  |              | <u>-</u> |        | 37,779  |        | 46,666  |               | (8,887)  | (19.0)  |             |
| Net income (loss)                 | \$       | 37,779  | \$ | 46,666       | \$ | (8,887)   | (19.0)  | \$           | <u>-</u> | \$     | 37,779  | \$     | 46,666  | \$            | (8,887)  | (19.0)  | \$ -        |

<sup>&</sup>lt;sup>1</sup> - Detailed schedule included.

### Regional Freight District Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015

(unaudited)

|                               | To       | otal | Operating<br>Fund |   |  |  |
|-------------------------------|----------|------|-------------------|---|--|--|
|                               |          |      |                   |   |  |  |
| Balance at July 1, 2015       | _        |      |                   |   |  |  |
| Cash & Investments            | \$       | -    | \$                | - |  |  |
| Add:                          |          |      |                   |   |  |  |
| Revenue receipts              |          | -    |                   | - |  |  |
| Total cash receipts           |          | -    |                   | - |  |  |
| Interfund transfers           |          | -    |                   | - |  |  |
| Less:                         |          |      |                   |   |  |  |
| Cash disbursements            |          | -    |                   | _ |  |  |
| Total cash disbursements      |          | -    |                   | - |  |  |
| Palance at Contember 20, 2015 |          |      |                   |   |  |  |
| Balance at September 30, 2015 | <b>c</b> |      | Φ.                |   |  |  |
| Cash & Investments            | \$       |      | <u>\$</u>         |   |  |  |

#### **Regional Freight District Statement of Cash Flows** For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities                     |    |          | Reconciliation of operating loss to              |              |
|--|----|----------|--|--------------|
| Receipts from customers                                  | \$ | 25,000   | net cash used for operating activities           |              |
| Payments to employees                                    | ,  | (50,581) | , , , , , , , , , , , , , , , , , , ,            |              |
| Payments to vendors                                      |    | (22,461) | Operating income (loss)                          | \$<br>37,779 |
| Receipts (payments) from inter-fund activity             |    | 48,042   | 5 1 2 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4      | <br>         |
|  |    | ,        | Adjustments to reconcile operating               |              |
| Net cash provided by (used in)                           |    |          | income (loss) to net cash provided               |              |
| operating activities                                     |    | -        | by (used for) operating activities               |              |
|  |    |          |  |              |
| Cash flows from noncapital financing activities          |    |          | Change in assets and liabilities                 |              |
| None noted.  |    |          | Accounts and notes receivable                    | (86,683)     |
|  |    |          | Inter-fund accounts payable                      | 48,042       |
|  |    |          | Other post employment benefits liability         | 862          |
| Net cash provided by (used in)                           |    |          |  |              |
| noncapital financing activities                          |    | -        | Total adjustments                                | (37,779)     |
|  |    |          |  | <br>         |
|  |    |          | Net cash provided by (used for)                  |              |
| Cash flows from capital and related financing activities |    |          | operating activities                             | \$<br>-      |
| None noted.  |    |          |  |              |
|  |    |          |  |              |
|  |    |          |  |              |
| Cash flows from investing activities                     |    |          |  |              |
| None noted.  |    |          | Supplemental disclosure of cash flow information |              |
|  |    |          |  |              |
| Net cash provided by (used in)                           |    |          | No disclosures.                                  |              |
| investing activities                                     |    | -        |  |              |
|  |    |          |  |              |
|  |    |          |  |              |
|  |    |          |  |              |
| Net increase (decrease) in cash                          |    |          |  |              |
| and cash equivalents                                     |    | -        |  |              |
| Ocal and and an Indiana Indiana                          |    |          |  |              |
| Cash and cash equivalents, beginning of year             |    | -        |  |              |
| Cook and each equivalents were to date                   | Φ  |          |  |              |
| Cash and cash equivalents, year to date                  | \$ | -        |  |              |
|  |    |          |  |              |

#### RESEARCH INSTITUTE















| Financial Highlights                                 | 61 |
|--|----|
| Quarterly Statement of Net Position                  |    |
| Revenue/Expense Analysis                             | 64 |
| Consolidated Cash Receipts and Disbursement Schedule | 65 |
| Statement of Cash Flows                              | 66 |

## Bi-State Development Research Institute

Three Months Ended September 30, 2015

The Bi-State Development Research Institute is a 501(c)(3) non-profit corporation under the organizational umbrella of Bi-State Development. The Board of Commissioners granted approval to establish the Institute on March 28, 2014 and subsequently approved the organization's bylaws on May 23, 2014.

The Bi-State Development Research Institute was developed to focus on three primary goals:

- Focus on real estate acquisition and conveyance in support of Transit-Oriented Development ("TOD") and regional economic development; and
- Plan, study and evaluate regional land use, public policy, economic and community development and infrastructure investment, including, but not limited to transit activities; and
- Insure that the Institute is self-sustaining and able to fiscally support itself; that is serve as a conduit for charitable donations supporting Institute goals and specific community support, such as providing transit tickets for deserving youth and as a fund raising conduit for events.

#### Bi-State Development Research Institute Quarterly Statement of Net Position September 30, 2015 (unaudited)

|                                     |                   |    | Current         | Prior Year |                  |                   |               |   |    |                  |                   |
|-------------------------------------|-------------------|----|-----------------|------------|------------------|-------------------|---------------|---|----|------------------|-------------------|
|                                     | Current<br>Period |    | Prior<br>Period |            | Dollar<br>Change | Percent<br>Change | Prior<br>Year |   |    | Dollar<br>Change | Percent<br>Change |
| Assets                              | <br>              |    |                 |            | _                |                   |               |   |    |                  |                   |
| Current assets Cash and investments | \$<br>4,644       | \$ | 4,718           | \$         | (74)             | (1.6)             | \$            | - | \$ | 4,644            | n/a               |
| Total current assets                | <br>4,644         |    | 4,718           |            | (74)             | (1.6)             |               | - |    | 4,644            | n/a               |
| Total                               | \$<br>4,644       | \$ | 4,718           | \$         | (74)             | (1.6)             | \$            | - | \$ | 4,644            | n/a               |

#### Bi-State Development Research Institute Quarterly Statement of Net Position September 30, 2015 (unaudited)

|  |     |                   |    | Current         | Prior Year |                  |                   |               |   |                  |               |                   |
|--|-----|-------------------|----|-----------------|------------|------------------|-------------------|---------------|---|------------------|---------------|-------------------|
|  |     | Current<br>Period |    | Prior<br>Period |            | Dollar<br>Change | Percent<br>Change | Prior<br>Year |   | Dollar<br>Change |               | Percent<br>Change |
| Liabilities  |     | _                 |    |                 |            | _                |                   |               |   |                  |               |                   |
| Current liabilities Accounts payable                         | _\$ | 5,000             | \$ | 5,000           | \$         | <u>-</u>         | -                 | \$            | - | \$               | 5,000         | n/a               |
| Total current liabilities                                    |     | 5,000             |    | 5,000           |            |                  | -                 |               | - |                  | 5,000         | n/a               |
| Total liabilities  |     | 5,000             |    | 5,000           |            |                  | -                 |               | - |                  | 5,000         | n/a               |
| Net Position  Net position - unrestricted  Net income (loss) |     | (282)<br>(74)     |    | -<br>(282)      |            | (282)<br>208     | n/a<br>73.8       |               | - |                  | (282)<br>(74) | n/a<br>n/a        |
| Total net position   |     | (356)             |    | (282)           |            | (74)             | (26.2)            |               |   |                  | (356)         | n/a               |
| Total  | _\$ | 4,644             | \$ | 4,718           | \$         | (74)             | (1.6)             | \$            | _ | \$               | 4,644         | n/a               |

### Bi-State Development Research Institute Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015 (unaudited)

|                                   |            | Current |    |        |    |                          |                  |    |           |    | Year to Date |    |        |    |                          |                  |            |  |
|-----------------------------------|------------|---------|----|--------|----|--------------------------|------------------|----|-----------|----|--------------|----|--------|----|--------------------------|------------------|------------|--|
|                                   |            | Actual  |    | Budget |    | Favorable<br>nfavorable) | % Fav<br>(Unfav) | P  | rior Year |    | Actual       |    | Budget |    | Favorable<br>nfavorable) | % Fav<br>(Unfav) | Prior Year |  |
| Revenue                           |            |         |    |        |    |                          |                  |    |           |    |              |    |        |    |                          |                  |            |  |
| Not for Profit Revenue            | \$         |         | \$ | 1,250  | \$ | (1,250)                  | (100.0)          | \$ | <u>-</u>  | \$ |              | \$ | 1,250  | \$ | (1,250)                  | (100.0)          | \$ -       |  |
| Total revenue                     |            |         |    | 1,250  |    | (1,250)                  | (100.0)          |    |           |    |              |    | 1,250  |    | (1,250)                  | (100.0)          |            |  |
| Expense                           |            |         |    |        |    |                          |                  |    |           |    |              |    |        |    |                          |                  |            |  |
| Services                          |            | 74      |    | 1,250  |    | 1,176                    | 94.1             |    | <u> </u>  |    | 74           |    | 1,250  |    | 1,176                    | 94.1             |            |  |
| Total expense                     |            | 74      |    | 1,250  |    | 1,176                    | 94.1             |    |           |    | 74           |    | 1,250  |    | 1,176                    | 94.1             |            |  |
| Income (loss) before depreciation | <b>→</b> _ | (74)    |    |        |    | (74)                     | -                |    | <u> </u>  |    | (74)         |    | -      | -  | (74)                     | -                |            |  |
| Net income (loss)                 | \$         | (74)    | \$ |        | \$ | (74)                     | -                | \$ | <u> </u>  | \$ | (74)         | \$ |        | \$ | (74)                     | -                | \$ -       |  |

## Research Institute Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

| Description   | <br>Total        | Operating<br>Fund |  |  |  |
|---|------------------|-------------------|--|--|--|
| Balance at July 1, 2015<br>Cash & Investments       | \$<br>4,718      | \$<br>4,718       |  |  |  |
| Add:  |                  |                   |  |  |  |
| Receipts<br>Total cash receipts                     | <br><u>-</u>     | <br>              |  |  |  |
| Interfund transfers                                 | -                | -                 |  |  |  |
| Less:<br>Bank charges                               | <br>(74)<br>(74) | <br>(74)<br>(74)  |  |  |  |
| Balance at September 30, 2015<br>Cash & Investments | \$<br>4,644      | \$<br>4,644       |  |  |  |

# Research Institute Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities Payments to vendors            | \$<br>(74)   | Reconciliation of operating income to<br>net cash used for operating activities                          |            |
|---|--------------|--|------------|
| Net cash provided by (used in) operating activities                 | <br>(74)     | Operating income (loss)  | \$<br>(74) |
| Cash flow from noncapital financing activities None noted.          | <br><u>-</u> | Adjustments to reconcile operating income (loss) to net cash provided by (used for) operating activities |            |
| Net cash provided by (used in) financing activities                 | <br>         | None noted.  Total adjustments   | <br>       |
| Cash flow from capital and related financing activities None noted. |              | Net cash provided by (used for) operating activities   | \$<br>(74) |
| Cash flows from investing activities                                |              | Supplemental disclosure of cash flow information   |            |
| None noted.   |              | No disclosures.  |            |
| Net increase (decrease) in cash and cash equivalents                | (74)         |  |            |
| Cash and cash equivalents, beginning of year                        | <br>4,718    |  |            |
| Cash and cash equivalents, year to date                             | \$<br>4,644  |  |            |













| Financial Highlights                                 | 67 |
|--|----|
| Quarterly Statement of Net Position                  |    |
| Revenue/Expense Analysis                             |    |
| Consolidated Cash Receipts and Disbursement Schedule | 71 |
| Statement of Cash Flows                              | 72 |

#### **Arts In Transit, Inc.**

#### Three Months Ended September 30, 2015

Arts In Transit, Inc. is a non-profit 501(c)(3). Its primary role is to establish and coordinate a collaboration of artists to design and build standalone artwork which is intergraded into the transit system.

**Total revenue** includes the annual contribution of \$26,500 from the Regional Arts Commission and sales of MetroScapes posters.

MetroScapes are original works of art created by ten St. Louis artists and showcases local art at Metro transit locations. The posters were reproduced in large-scale and featured at more than 200 MetroBus shelters in the St. Louis region.

## Arts In Transit, Inc. Quarterly Statement of Net Position September 30, 2015 (unaudited)

| Assets  Current assets Cash and investments Accounts and notes receivable |                   | Current         | t  |                  |                   |            | Prio | r Year                |                   |
|---|-------------------|-----------------|----|------------------|-------------------|------------|------|-----------------------|-------------------|
|   | Current<br>Period | Prior<br>Period |    | Dollar<br>Change | Percent<br>Change | ior<br>ear |      | 36,586 n/<br>6,390 n/ | Percent<br>Change |
| Assets  |                   |                 |    |                  |                   |            |      |                       |                   |
| Current assets  |                   |                 |    |                  |                   |            |      |                       |                   |
| Cash and investments  | \$<br>36,586      | \$<br>8,846     | \$ | 27,740           | 313.6             | \$<br>-    | \$   | 36,586                | n/a               |
| Accounts and notes receivable   | <br>6,390         | 4,000           |    | 2,390            | 59.8              | <br>-      |      | 6,390                 | n/a               |
| Total current assets  | <br>42,976        | <br>12,846      |    | 30,130           | 234.5             | <br>-      |      | 42,976                | n/a               |
| Total   | \$<br>42,976      | \$<br>12,846    | \$ | 30,130           | 234.5             | \$<br>-    | \$   | 42,976                | n/a               |

### Arts In Transit, Inc. Quarterly Statement of Net Position September 30, 2015 (unaudited)

|                             |      |                   | Current         | t  |                  |                   |               | Prior   | Year             |                   |  |
|-----------------------------|------|-------------------|-----------------|----|------------------|-------------------|---------------|---|------------------|-------------------|--|
|                             |      | Current<br>Period | Prior<br>Period |    | Dollar<br>Change | Percent<br>Change | Prior<br>Year | (   | Dollar<br>Change | Percent<br>Change |  |
| Liabilities                 |      | _                 |                 |    |                  |                   |               |   |                  |                   |  |
| Current liabilities         |      |                   |                 |    |                  |                   |               |   |                  |                   |  |
| Accounts payable            | \$   | 13,975            | \$<br>10,585    | \$ | 3,390            | 32.0              | \$            | <u>    \$                                </u> | 13,975           | n/a               |  |
| Total current liabilities   |      | 13,975            | <br>10,585      |    | 3,390            | 32.0              | <br>-         | <u> </u>                                      | 13,975           | n/a               |  |
| Total liabilities           |      | 13,975            | <br>10,585      |    | 3,390            | 32.0              | <br>-         | <u> </u>                                      | 13,975           | n/a               |  |
| Net Position                |      |                   |                 |    |                  |                   |               |   |                  |                   |  |
| Net position - unrestricted |      | 2,261             | -               |    | 2,261            | n/a               | -             | •   | 2,261            | n/a               |  |
| Net income (loss)           |      | 26,740            | <br>2,261       |    | 24,479           | n/a               | <br>-         |   | 26,740           | n/a               |  |
| Total net position          |      | 29,001            | <br>2,261       |    | 26,740           | n/a               | <br>-         | ·   | 29,001           | n/a               |  |
| Total                       | _ \$ | 42,976            | \$<br>12,846    | \$ | 30,130           | 234.5             | \$<br>-       | \$  | 42,976           | n/a               |  |

### Arts In Transit, Inc. Schedule of Revenues, Expenses and Changes in Net Position For the Quarter Ended September 30, 2015

(unaudited)

|                                   |          |        |        | Curi | rent      |         |      |              |              |        |   | Year t | to Date   |         |         |      |
|-----------------------------------|----------|--------|--------|------|-----------|---------|------|--------------|--------------|--------|---|--------|-----------|---------|---------|------|
|                                   |          |        |        | \$ F | avorable  | % Fav   |      |              |              |        |   | \$ F   | avorable  | % Fav   |         |      |
|                                   |          | Actual | Budget | (Unf | avorable) | (Unfav) | Prio | r Year       | <br>Actual   | Budget |   | (Unf   | avorable) | (Unfav) | Prior \ | Year |
|                                   |          |        |        |      |           |         |      |              |              |        |   |        |           |         |         |      |
| Revenue                           |          |        |        |      |           |         |      |              |              |        |   |        |           |         |         |      |
|                                   |          |        |        |      |           |         |      |              |              |        |   |        |           |         |         |      |
| Not for Profit Revenue            | \$       | 26,775 | \$ -   | \$   | 26,775    | -       | \$   | -            | \$<br>26,775 | \$     | - | \$     | 26,775    | -       | \$      | -    |
|                                   | -        |        |        |      |           |         |      |              | <br>         |        |   |        |           |         | -       |      |
| Total revenue                     | -        | 26,775 |        | . —— | 26,775    | -       |      | <del>-</del> | <br>26,775   | -      |   |        | 26,775    | -       | -       | -    |
| Expense                           |          |        |        |      |           |         |      |              |              |        |   |        |           |         |         |      |
| Services                          |          | 35     |        |      | (35)      | -       |      | <u> </u>     | <br>35       |        |   |        | (35)      | -       |         |      |
| Total expense                     |          | 35     |        |      | (35)      | -       |      |              | <br>35       |        |   |        | (35)      | -       |         |      |
|                                   |          |        |        |      |           |         |      |              |              |        |   |        |           |         |         |      |
| Income (loss) before depreciation | <b>—</b> | 26,740 |        |      | 26,740    | -       |      |              | <br>26,740   |        |   |        | 26,740    | -       | -       | -    |
|                                   |          |        |        |      |           |         |      |              |              |        |   |        |           |         |         |      |
| Net income (loss)                 | \$       | 26,740 | \$ -   | \$   | 26,740    | -       | \$   |              | \$<br>26,740 | \$     |   | \$     | 26,740    | -       | \$      |      |

## Arts in Transit Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2015 (unaudited)

| Description   | <br>Total                      | Operating<br>Fund |                            |  |  |
|---|--------------------------------|-------------------|----------------------------|--|--|
| Balance at July 1, 2015 Cash & Investments          | \$<br>8,846                    | \$                | 8,846                      |  |  |
| Income<br>Total cash receipts                       | <br>30,775<br>30,775           |                   | 30,775<br>30,775           |  |  |
| Interfund transfers                                 | -                              |                   | -                          |  |  |
| Less:   |                                |                   |                            |  |  |
| Bank charges<br>Cash disbursements                  | <br>(35)<br>(3,000)<br>(3,035) |                   | (35)<br>(3,000)<br>(3,035) |  |  |
| Balance at September 30, 2015<br>Cash & Investments | \$<br>36,586                   | \$                | 36,586                     |  |  |

## Arts in Transit Statement of Cash Flows For the Three Months Ended September 30, 2015 (unaudited)

| Cash flows from operating activities Receipts from contributions Payments to vendors | \$ 30,775<br>(4,230) | Reconciliation of operating income to<br>net cash used for operating activities                          |                  |
|--|----------------------|--|------------------|
| Receipts (payments) from inter-fund activity   | 1,195                | Operating income (loss)  | \$ 26,740        |
| Net cash provided by (used in) operating activities                                  | 27,740               | Adjustments to reconcile operating income (loss) to net cash provided by (used for) operating activities |                  |
| Cash flow from noncapital financing activities None noted.                           |                      | Change in assets and liabilities Accounts and notes receivables Interfund accounts receivable            | 4,000<br>(6,390) |
| Net cash provided by (used in) financing activities                                  |                      | Accounts payable<br>Interfund accounts payable   | (4,195)<br>7,585 |
| Cash flow from capital and related financing activities  None noted.                 |                      | Total adjustments  | 1,000            |
| Cash flows from investing activities None noted.                                     |                      | Net cash provided by (used for) operating activities   | \$ 27,740        |
|  |                      | Supplemental disclosure of cash flow informat  | ion              |

No disclosures.

27,740

8,846

36,586

Net increase (decrease) in cash and cash equivalents

Cash and cash equivalents, year to date

Cash and cash equivalents, beginning of year





Staffing Level Report......73

BU150096

#### BI-STATE DEVELOPMENT STAFFING LEVEL REPORT September 2015

|  | EN        | MPLOYEES A | AT END OF MO | NTH       |           |           |             |
|--|-----------|------------|--------------|-----------|-----------|-----------|-------------|
|  | PRIOR     |            |              | CURRENT   | BUDGETED  |           | PERCENT     |
|  | MONTH     | ADDED      | DELETED      | MONTH     | POSITIONS | VARIANCE  | VARIANCE    |
| A.T.U. Maintenance & Operations:                   |           |            |              |           |           |           |             |
|  |           |            | (1)          |           |           |           |             |
| Light Rail Vehicle Operators                       | 103       | 0          | (1)          | 102       | 102       | 0         | 0.0%        |
| PT Bus Operators                                   | 108       | 9          | (16)         | 101       | 83        | 18        | 21.7%       |
| Bus Operators                                      | 804       | 15         | (10)         | 809       | 788       | 21        | 2.7%        |
| Van Operators                                      | 200       | 1          | (5)          | 196       | 200       | (4)       | -2.0%       |
| Vehicle Maintenance                                | 268       | 3          | (1)          | 270       | 286       | (16)      | -5.6%       |
| MetroBus Support Services and Facility Maintenance | 19        | 0          | 0            | 19        | 24        | (5)       | -20.8%      |
| Maintenance of Way                                 | 49        | 1          | 0            | 50        | 53        | (3)       | -5.7%       |
| Revenue  | 13        | 0          | (1)          | 12        | 13        | (1)       | -7.7%       |
| Materials Management                               | <u>27</u> | 1          | <u>0</u>     | <u>28</u> | <u>27</u> | <u>1</u>  | <u>3.7%</u> |
| SUBTOTAL A.T.U. Maintenance & Operations           | 1,591     | 30         | (34)         | 1,587     | 1,576     | 11        | 0.7%        |
| Other:   |           |            |              |           |           |           |             |
| A.T.U. Clerical Unit                               | 52        | 0          | (1)          | 51        | 52        | (1)       | -1.9%       |
| I.B.E.W.   | 63        | 0          | 0            | 63        | 66        | (3)       | -4.5%       |
| Salaried   | 458       | 3          | (9)          | 452       | 500       | (48)      | -9.6%       |
| SUBTOTAL Other                                     | 573       | 3          | (10)         | 566       | 618       | (52)      | -8.4%       |
| TOTAL  | 2,164     | 33         | (44)         | 2,153     | 2,194     | (41)      | -1.9%       |
|  | ,         |            |              | ,         | , ,       |           |             |
| ARCH   |           |            |              |           |           |           |             |
| Salaried:  | 12        | 0          | 0            | 12        | 12        | 0         | 0.0%        |
| Hourly:*   | 94        | 1          | (8)          | 87        | 84        | 3         | 3.6%        |
| TOTAL ARCH   | 106       | 1          | (8)          | 99        | 96        | 3         | 3.1%        |
| AIRPORT  | 11        | 0          | 0            | 11        | 11        | 0         | 0.0%        |
|  | -         |            | •            |           |           |           |             |
| RIVERBOAT CRUISES                                  |           |            |              |           |           |           |             |
| Salaried:  | 11<br>58  | 0          | 0            | 11        | 12<br>49  | (1)<br>10 | -8.3%       |
| Hourly:*   | 58        | 1          | 0            | 59        | 49        | 10        | 20.4%       |
| TOTAL RIVERBOAT CRUISES                            | 69        | 1          | 0            | 70        | 61        | 9         | 14.8%       |
| EXECUTIVE OFFICE                                   | 24        | 0          | 0            | 24        | 25        | (1)       | -4.0%       |
| DIDGO III DOI II CE                                | 24        | J          | 0            | 24        | 23        | (1)       | -4:070      |
| GRAND TOTAL  | 2,374     | 35         | (52)         | 2,357     | 2,387     | (30)      | -1.3%       |

Does not include Security Officers, Interns or Temporary Employees

<sup>\*</sup>Includes PT and Seasonal - Actual depends on availability 10/15/2015

