

# Notice of Meeting and Agenda

### Bi-State Development Board of Commissioners Friday, February 24, 2017, 8:00 a.m.

## Headquarters - Board Room, 6<sup>th</sup> Floor 211 N. Broadway, Suite 650 - St. Louis, Missouri 63102

This location is accessible to persons with disabilities. Individuals with disabilities needing information or communication accommodations should call Metro at (314) 982-1400; for TTY access, call Relay 711. Sign language interpreter services or other accommodations for persons with hearing or speech disabilities will be arranged if a request for such service is made at least two days in advance of the meeting. Large print material, Braille material or other formats will also be provided upon request.

	Agenda	Disposition	Presentation
1.	Call to Order	Approval	Commissioner Holman
2.	Roll Call	Quorum	S. Bryant
3.	Minutes of November 18, 2016, Open Session Board	Approval	Commissioner Holman
	Meeting		
4.	Report of Treasurer	Information	Commissioner Buehlhorn
5.	Report of President	Information	J. Nations
6.	Operations Committee Report	Information	Commissioner Buehlhorn
7.	Audit, Finance & Administration Committee Report	Information	Commissioner Gully
8.	Adjustment of Consent Agenda	Approval	Commissioner Holman
9.	Consent Agenda Item(s)	Approval	Commissioner Holman
	(a) Contract Award to The Harlan Company for the	Approval	J. Nations / R. Friem /
	Rehabilitation of Elevators at Four MetroLink		L. Jackson / S. Grott
	Stations (Operations Committee Recommends		
	Approval)		
	(b) Contract Award to Trapeze Software Group, Inc.	Approval	J. Nations / R. Friem /
	for Enterprise Asset Management System		L. Jackson / D. Curry
	Software and Implementation (Operations		
	Committee Recommends Approval)		
10.	Compliance and Ethics "State of the Agency" (Presented	Information	J. Nations / K. Swagler
	to Audit, Finance & Administration Committee)		
11.	Financial Statements – First Quarter, Fiscal Year 2017	Information	J. Nations / K. Klevorn
	(Presented to Audit, Finance & Administration		
	Committee)		
12.	Performance Indicators – First Quarter, Fiscal Year 2017	Information	J. Nations / K. Klevorn
	(Presented to Audit, Finance & Administration		
	Committee)		
13.	Procurement Activity Report – First Quarter, Fiscal Year	Information	J. Nations / L. Jackson
	2017 (Presented to Audit, Finance & Administration		
	Committee)		

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Agenda	Disposition	Presentation
14. Unscheduled Business	Approval	Commissioner Holman
15. Public Comment*	Information	Commissioner Holman
16. Call of Dates for Future Board Meetings	Information	S. Bryant
17. Adjournment to Executive Session	Approval	Commissioner Holman
If such action is approved by a majority vote of The		
Bi-State Development Agency's Board of		
Commissioners who constitute a quorum, the Board		
may go into closed session to discuss legal,		
confidential, or privileged matters pursuant to Bi-		
State Development Board Policy Chapter 10, Section		
10.080 (D) Closed Records: Legal under		
<i>§10.080(D)(1); Real Estate under §10.080(D)(2);</i>		
Personnel under §10.080(D)(3); Health Proceedings		
under §10.080(D)(4); Employee Negotiations under		
§10.080(D)(5); Data Processing under		
<i>§10.080(D)(6); Purchasing and Contracts under</i>		
§10.080(D)(7); Proprietary Interest under §10.080		
(D)(8); Hotlines under §10.080 $(D)(9)$ ; Auditors		
under §10.080(D)(10); Security under		
<i>§10.080(D)(11); Computers under §10.080(D)(12);</i>		
Personal Access Codes under §10.080(D)(13);		
Personal Information under §10.080(D)(14);		
Insurance Information under §10.080(D)(15); Rail,		
Bus, or Facilities Safety and Accidents under		
§10.080(D)(16) or Protected By Law under		
§10.080(D)(17).		

Note: Public comment may be made at the written request of a member of the public specifying the topic(s) to be addressed and provided to the Agency's information officer at least 48 hours prior to the meeting.

Open Session Item **3** 



#### BI-STATE DEVELOPMENT BOARD OF COMMISSIONERS MEETING OPEN SESSION MINUTES FRIDAY, NOVEMBER 18, 2016

#### **Board Members in Attendance**

#### Missouri

Vernal Brown Constance Gully, Vice Chair, (absent) Aliah Holman, Secretary Vincent C. Schoemehl Vacant

#### Illinois

Michael S. Buehlhorn, Treasurer, (via phone) David Dietzel, Chairman Irma Golliday, (absent) Tadas Kicielinski, (absent) Jeffrey Watson, (via phone)

#### Staff in Attendance

John Nations, President & CEO Barbara Enneking, General Counsel and Deputy Secretary Barbara Georgeff, Director of Executive Services Jim Cali, Director of Internal Audit Richard Zott, Chief of Public Safety Patti Beck, Director, Communications Scott Grott, Chief MetroLink Operations Tamara Fulbright, Director, Treasury Services Kathy Klevorn, Sr. Vice President & Chief Financial Officer Theresa Gudowicz Green, Manager Treasury Operations Mark Vago, Controller Tracy Beidleman, Director Program Development & Grants Charles Stewart, Vice President, Pension & Insurance Amy Krekeler-Weber, EEO Specialist Larry Jackson, Executive Vice President for Administration Jerry Vallely, External Communications Manager John Wagner, Director, Research Institute Jonathan Frederick, Director, Accounting & Budget Kathy Brittin, Director, Risk Management Safety & Claims Andrew Ghiassi, Manager Safety & Loss Control Michael S. Jennings, Manager IT ERP Systems Virginia Alt-Hildebrandt, Executive Assistant Matthew Hibbard, Social Media Communication Manager Charles Pogorelac, Manager Financial Planning & Budget Adam Schisler, Budget System Administrator Sarah Clarke, Director Gateway Arch Operations David Toben, Director Benefits Fred Bakarich, Director Engineering Systems Jessica Mefford-Miller, Chief Transit Planning & System Development Chance Baragary, Manager Gateway Arch Construction Kerry Kinkade, Acting Vice President, Chief Information Officer Jenny Nixon, Executive Director Tourism Innovation Ken Franklin, Vice President Government Relations & Policy Initiatives Julianne Stone, Vice President Strategic Initiatives

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Maryanne Coley, Manager Benefits Jason Davis, Manager Security Fare Enforcement Gary Smith, Intern – Internal Audit

#### **Others in Attendance**

Scott Nickerson, Crowe Howarth Jeff White, Principal, Columbia Capital Management, LLC Jason Terry, Gilmore & Bell Tom Curran, St. Louis County

#### 1. Call to Order

8:00 a.m. Chairman Dietzel called the Open Session Board Meeting to order at 8:00 a.m.

#### 2. Roll Call

8:00 a.m. Roll call was taken.

#### 3. Minutes of September 23, 2016, Open Session Board Meeting

8:01 a.m. The September 23, 2016, Open Session Board Meeting minutes were provided in the Board packet. A motion to approve the minutes was made by Commissioner Schoemehl and seconded by Commissioner Holman. Motion passed unanimously.

#### 4. Report of Treasurer

**8:01 a.m.** The Treasurer's Report was provided in the Board packet, and will be kept at the office of the Deputy Secretary. No presentation was made. This agenda item was informational only.

#### 5. Report of President

8:01 a.m. Chairman Dietzel asked Mr. Nations for his report. Mr. Nations introduced two new members of the Senior Staff: Ken Franklin, Vice President of Governmental Relations and Policy Initiatives: and Julianne Stone, Vice President of Strategic Initiatives. Mr. Nations said that he is delighted that the two members joined the Senior Management Team. Mr. Nations also reported that the Procurement and Supplier Diversity Department has received recognition from the National Institute for Government Purchasing (NIGP, Inc.). The "Outstanding Agency Accreditation Achievement Award." (OAAA) recognizes those agencies that lead the public procurement profession, through the implementation of best practices. Mr. Nations asked for a comment from Vice President of Administration, Larry Jackson, who specifically led this department for many years, and now oversees it in his new capacity. Mr. Jackson complimented the team, and said he was very proud of their performance and what they are delivering on behalf of the Company. Mr. Nations next noted that on November 19, the St. Louis Downtown Airport will be conducting a triannual emergency exercise, which will bring together many of our regional emergency services to respond to a simulated aircraft crash, and invited all Board members and Staff to attend. Mr. Nations next reported that final approval had been received on November 17 from the Missouri Foundation for Health for a grant awarded to the Bi-State Development Research Institute, to address food and security issues in North St. Louis County, by providing two "kiosk markets," one at North Hanley MetroLink Station, and one at the Wellston Station. Mr. Nations noted that the Research Institute has had a very productive year, and has procured grants amounting to more than \$1.5 million. Mr. Nations said that concluded his report as President.

#### 6. **Operations Committee Report**

8:04 a.m. Chairman Dietzel noted that Operations Committee Chairman Buehlhorn was on the telephone, and asked Mr. Nations to deliver the report of the Operations Committee. On behalf of the

Operations Committee, Mr. Nations reported that the Operations Committee met on October 18, 2016 at 8:00 a.m. in the Headquarters Board Room, and that the draft minutes of that meeting are contained in the Board packet under Tab #6. Mr. Nations reported that the Operations Committee has four items on the Consent Agenda today, with the Committee's unanimous recommendation for approval for each item. Those Consent Agenda Items are: (1) Consent Agenda Item #9(a) - Sole Source Contract for Remix Software; (2) Consent Agenda Item #9(b) - Comprehensive Operational Analysis Procurement of Services; (3) Consent Agenda Item #9(c) - Jefferson National Expansion Memorial (JNEM) Gateway Arch Exhibit Rehabilitation - Additional Project Scope; and (4) Consent Agenda Item 9(d) - Gateway Arch and Gateway Arch Riverboats Credit Card Processing Contract with Chase Paymentech. Mr. Nations also reported that the Committee is forwarding to the Board, with the Committee's unanimous recommendation of approval, Agenda Item #12 - Revision to Board Policies Chapter 10, Section 10.020, Article IV - Committees of the Board; Section 10.040 Standing Committees; and Section 10.050 Ad Hoc Committees. Mr. Nations explained that the reason the revision to the Board Policies is not on the Consent Agenda is due to the fact that the Board Policies specifically provide that an amendment to the Board Policies cannot be considered for approval at the Board meeting where it is first introduced, unless the Chairman has declared that it is in the best interests of the Company for it to be approved without delay. Commissioner Schoemehl asked the Chairman if he was so designating this particular item, and Chairman Dietzel responded affirmatively. Mr. Nations also reported that several employees were recognized at the Operations Committee by Metro Transit Executive Director, Ray Friem, and were presented with Certificates of Appreciation. Mr. Nations also reported that Director of Corporate Compliance and Ethics, Kent Swagler, presented the Compliance and Ethics "5-Year Return On Investment Report" and that the presentation is contained under Agenda Item #11 in the Board packet. Mr. Nations said that concluded the report of the Operations Committee.

#### 7. Audit Committee Report

8:06 a.m. Chairman Dietzel noted that Audit Committee Chair, Constance Gully, is not able to participate in the meeting this morning, and asked Mr. Nations to read the report of the Audit Committee. Mr. Nations, on behalf of the Audit Committee, reported that the Audit Committee met in Open Session on October 21, 201 at 8:00 a.m., and that the draft minutes of that meeting are included in the Board packet at Tab #7. The Committee is forwarding two items to the Commission today on the Consent Agenda, with the Committee's recommendation of approval. Those items are: (1) Consent Agenda #9(e) - Sole Source Contract Sole Source Contract With Infrastructure Management Group (IMG) for Performance and Management Audit; and (2) Consent Agenda Item 9(f) - Express Scripts Contract Extension and Funding Request. Mr. Nations reported that the Committee reviewed the Internal Audit Status Report for both the Fourth Quarter of Fiscal Year 2016 and the First Quarter of Fiscal Year 2017, as well as the Internal Audit Follow-up Summary for the Fourth Quarter of Fiscal year 2016. The Safekeeping Quarterly Accounts Audit for June 30, 2016 was also presented. Mr. Nations reported that at the meeting, Vice President of Pensions and Insurance, Charles Stewart, provided an update on the Pension Audit. Mr. Stewart reported to the Committee that Mayor Hoffman McCann has issued unqualified "Clean Audit Opinions" for the Plan Year ended 2016 for all three pension plans. Mr. Nations noted that it was significant to report that all of the audits for all of the pension plans are now current, and that is a significant achievement regarding the pension plans. Mr. Nations said that concluded the report of the Audit Committee.

#### 8. Adjustment of Consent Agenda

**8:08 a.m.** Chairman Dietzel asked if there were any adjustments to the Consent Agenda. Commissioner Holman requested that Item 9(f) - Express Scripts Contract Extension and Funding Request - be removed from the Consent Agenda, and explained that she believed it would not be appropriate for her to vote on that particular item, and wished to abstain from the vote, due to the fact that she was once employed by Express Scripts. A motion to remove Consent Agenda Item 9(f) from the consent agenda for a separate

vote was made by Commissioner Schoemehl and seconded by Commissioner Brown. Motion passed unanimously.

A motion to approve Consent Agenda Item 9(f) – Express Scripts Contract Extension and Funding Request was made by Commissioner Schoemehl and seconded by Commissioner Buehlhorn. Commissioners Brown, Schoemehl, Buehlhorn, Dietzel and Watson voted "aye" and Commissioner Holman abstained. **Motion passed. (Resolution #793)** 

9. Consent Agenda Item(s): 9(a) Sole Source Contract for Remix Software (Operations Committee Recommends Approval) (Resolution #796); 9(b) Comprehensive Operational Analysis Procurement of Services (Operations Committee Recommends Approval) (Resolution #795); 9(c) Jefferson National Expansion Memorial (JNEM) Gateway Arch Exhibit Rehabilitation – Additional Project Scope (Operations Committee Recommends Approval) (Resolution #799); 9(d) Gateway Arch and Gateway Arch Riverboats Credit Card Processing Contract With Chase Paymentech (Operations Committee Recommends Approval) (Resolution #797); 9(e) Sole Source Contract With Infrastructure Management Group for Performance and Management Audit (Audit Committee Recommends Approval) (Resolution #794)

8:09 a.m. A motion to approve the Consent Agenda items was made by Commissioner Schoemehl and seconded by Commissioner Holman. Motion passed unanimously.

10. Refunding of Certain Series 2009 and Series 2013 Cross-County Bonds/Revised Refunding Authorization

8:10 a.m. A briefing paper was contained in the Board packet. Mr. Nations reported that this is the only item on the Open Session Agenda which has not been presented to a committee in preparation of this particular meeting. However, as noted in the briefing paper, this issue has been twice previously presented to the Board for approval, and has twice received the Board's approval. Unfortunately, the refunding of these bonds has yet to be accomplished. Given that the Board of Commissioners is not scheduled to meet again until February of 2017, staff is asking for a reauthorization to enter into negotiations with the hopeful anticipation that circumstances will present themselves which will allow these bonds to be refunded on favorable terms. A motion to approve the revised bond authorization resolution, permitting the Agency to proceed with a refunding of certain of its Series 2009 Bonds and Series 2013 Bonds for economic savings if the opportunity is presented was made by Commissioner Schoemehl and seconded by Commissioner Brown. Motion passed unanimously. (Resolution #787)

# 11. Compliance and Ethics "Five Year Return on Investment Report (Presented to Operations Committee)

**8:11 a.m.** A briefing paper and attachment was contained in the Board packet. Mr. Nations reported that the Corporate Compliance and Ethics Department was established in the office of the General Counsel in 2011, and that, as part of the Board's oversight, asked Department Director, Kent Swagler, to provide the Commission with a five-year report on activities and return on the investment. Mr. Nations noted that a copy of Mr. Swagler's presentation, which he presented to the Operations Committee, is contained in the Board packet. Mr. Nations noted that most of the Commissioners present for the meeting today had attended the Operations Committee and had seen the presentation. Consequently, Mr. Swagler would not give the presentation again. Mr. Nations directed the Committee's attention to the presentation, and noted particularly that it was self-explanatory and highlights the progress in that department.

# 12. Revision to Board Policies Chapter 10, Section 10.020, Article IV – Committee of the Board; Section 10.040 Standing Committees; and Section 10.050 Ad Hoc Committees (Presented to the Operations Committee)

8:12 a.m. A briefing paper was contained in the Board packet, together with several attachments. Mr. Nations reported that this item was brought up for discussion at the meeting of the Board of Commissioners in September, at which time the Commissioners requested that Mr. Nations put this item on a Committee agenda and bring it back to the Board for the meeting today. Mr. Nations explained that the purpose of the amendment is to consolidate most of the Committee operations under two main committees, rather than the four main (or working) committees which the Board is utilizing at this point. Mr. Nations noted that under the Operations Committee report earlier in this meeting, the amendment to the Board Policies is a separate item of approval, due to the Board Policy that an amendment to the Policies may not be approved at the same meeting at which it is first introduced, unless otherwise designated by the Chair that it is appropriate for approval at the same meeting (Board Policies Article VI, Section (d), and that Chairman Dietzel had acknowledged earlier in this meeting that he had so designated this particular amendment. A motion to approve the revisions to the Board Policy, Chapter 10, Section 10.020, Article IV - Committee of the Board; Section 10.040 Standing Committees; and Section 10.050 Ad Hoc Committees; and that the revisions not be tabled pursuant to Article VI(D) of the Board Policies as it is in the best interest of the Agency that these revisions be approved was made by Commissioner Schoemehl and seconded by Commissioner Holman. Motion passed unanimously. (Resolution #803)

#### 13. 2017 Board and Committee Meeting Schedule

8:13 a.m. The 2017 Board and Committee Meeting Schedule was provided in the Board packet. A motion to approve the 2017 Board and Committee Meeting Schedule was made by Commissioner Holman and seconded by Commissioner Schoemehl. Motion passed unanimously.

#### 14. 2017 Board of Commissioners Committee Assignment

8:14 a.m. Chairman Dietzel noted that the Committee assignments were listed in the Board packet under this agenda item. It was noted that, while we have an official designation and appointment of Committee members, the practice of the Board is for any member of the Board who wishes to attend any of the Committee meetings may do so, with full voting rights. Chairman Dietzel noted that this item is for information only, and does not require approval.

#### 15. Unscheduled Business

8:14 a.m. There was no unscheduled business.

#### 16. Public Comment

8:14 a.m. There was no public comment.

#### 17. Call of Dates for Future Board Meetings

8:15 a.m. The Board was advised of the upcoming meetings, as follows:

<b>Operations Committee:</b>	Friday, January 20, 2017	8:00 a.m.
Audit Committee:	Friday, January 27, 2017	8:00 a.m.
Board Meeting:	Friday, February 24, 2017	8:00 a.m.

18. 8:16 a.m. Adjournment to Executive Session – If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, §10.080(D) Closed Records; Legal under §10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under §10.080(D)(3); Health Proceedings under

§10.080(D)(4); Employee Negotiations under §10.080(D)(5); Data Processing under §10.080(D)(6); Purchasing and Contracts under §10.080(D)(7); Proprietary Interest under §10.080(D)(8); Hotlines under §10.080(D)(9); Auditors under §10.080(D)(10); Security under §10.080(D)(11); Computers under §10.080(D)(12); Personal Access Codes under §10.080(D)(13); Personal Information under §10.080(D)(14); Insurance Information under §10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under §10.080(D)(16) or Protected By Law under §10.080(D)(17).

8:16 a.m. Pursuant to the requirements of Section 10.080 (D) (1); (2); (3); (6); (7); (9); (10); (11); (16); and (17); of the Bi-State Development Agency's Board Policy, Chapter 10, Chairman Dietzel requested a motion to allow the Board to go into closed session. A motion to go into Executive Session was made by Commissioner Schoemehl and seconded by Commissioner Holman. A roll call vote was taken and the Commissioners present, Brown, Holman, Schoemehl, Buehlhorn, Dietzel, and Watson voted to approve this agenda item. Motion passed unanimously, and the Open Session meeting was adjourned at 8:16 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE EXTENSION AND FUNDING OF CONTRACT WITH EXPRESS SCRIPTS FOR PHARMACY BENEFIT MANAGEMENT SERVICES

#### PREAMBLES:

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Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas,*, Board Policy Chapter 50, 50.010(A)(2) and 50.010(E)(1)(a), requires Board approval of all Competitive Negotiated Procurements exceeding 500,000 and Board Policy Chapter 50.010, Section G.2, requires the Board of Commissioners to approve all extensions of contract performance that exceed 180 days; and

Whereas, funding is provided through the BSD Operating Budget; and

Whereas, in November, 2014 the BSD Board approved a three year contract with Express Scripts for pharmacy benefit management services, which will expire September 30, 2017; and

*Whereas,* in order to gain a competitive edge beyond current market conditions, Express Scripts has enhanced pharmacy pricing improvements for those employers willing to extend current contracts to a fourth year beginning October 1, 2017. The improved savings in plan costs is anticipated to be higher if BSD extends the contract to the 2018 contract year; and

Whereas, the BSD Benefits Department has worked with its health and welfare consulting firm to project 2018 gross pharmacy plan costs. Based upon the Express Scripts enhanced pricing offer, management is recommending a one year contract extension for 2018 with approved net funding, after rebates, of \$6,9000,000; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve an extension of the Express Scripts contract for pharmacy benefit management services for a fourth year, beginning October 1, 2017, with an approved net funding cost, after rebates, of \$6,900,000, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Extension and Funding.</u> The Board of Commissioners hereby approves an extension of the Express Scripts contract for pharmacy benefit management services for a fourth year, beginning October 1, 2017, with an approved net funding cost, after rebates, of \$6,900,000, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preamble hereof and subject to conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Express Scripts.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18<sup>th</sup> of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

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[SEAL]

ATTEST:

Βv Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 793 Bi-State Development Agency Board of Commissioners November 18, 2016 Extension and Funding of Contract with Express Scripts for Pharmacy Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE AWARD OF A CONTRACT TO REMIX FOR A SOFTWARE AS A SERVICE TRANSIT PLANNING PLATFORM

#### PREAMBLES:

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Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 III. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(A)(8) and §50.010(E)(1)(b), require Board approval of all Non-Competitive Procurements exceeding \$100,000; and

Whereas, the Metro Planning & System Development Division is tasked with designing and implementing transit service that is forward-looking and responsive to the evolving transportation needs of the St. Louis region. Currently the complexity of this process and the time required to analyze all the data is intensive and limits opportunities to explore and refine service strategies; and

Whereas, Remix is a tool for streamlining the service planning process and the product is offered as a software as a service package - a fully hosted, cloud-based web platform. Remix offers a flat cost proposal for a three year period not to exceed \$270,000, plus a one-time setup fee of \$10,000 which includes onboarding and training for BSD staff and the development of one initial project; and

Whereas, it is feasible, necessary and in the public interest for the Board of Commissioners to award a contract to Remix to provide a software as a service transit planning platform for a three year period at a not to exceed cost of \$270,000, plus a one-time setup fee of \$10,000, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Section 2.</u> <u>Approval of the Contract.</u> The Board of Commissioners hereby approves the award of the contract to Remix to provide a software as a service transit planning platform for a three year period at a not to exceed cost of \$270,000, plus a one-time setup fee of \$10,000, under and pursuant to this Resolution and Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute

all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Remix.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Contract.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

Section 9. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18th day of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By Title

[SEAL]

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ATTEST:

Bγ Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 796 Bi-State Development Agency Board of Commissioners November 18, 2016 Remix Contract for Transit Planning Software Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE PRESIDENT AND CEO TO EXECUTE A CONSULTING CONTRACT FOR A COMPREHENSIVE OPERATIONAL ASSESSMENT OF THE METROBUS SYSTEM

#### **PREAMBLES:**

Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 III. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(A)(8) and §50.010(E)(1)(b), requires Board approval of all Non-Competitive Procurements exceeding \$100,000; and

Whereas, funding is provided through the FY17 – 18 Operating Budget; and

*Whereas,* in order for the MetroBus system to continue to be forward-looking and responsive to the evolving needs of the St. Louis region, a comprehensive operations assessment is needed to explore the implementation or adjustment of bus service levels; and

*Whereas,* BSD intends to engage a consulting firm as both an extension of BSD staff and as a subject matter expert to provide technical assistance in the performance of the comprehensive operational assessment, through a competitive procurement, in an amount not to exceed \$350,000; and

*Whereas*, due to the opening of the Civic Center Transit Center in 2017, it is in the interest of BSD to commence this procurement promptly by releasing the RFP, receiving proposals and awarding a contract by December 31, 2016; and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to authorize the President and CEO to execute a consulting contract for technical assistance in the performance of a comprehensive operational assessment of the MetroBus System, in an amount not to exceed \$350,000, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Authorization of President and CEO to Execute the Contract.</u> The Board of Commissioners hereby authorizes the President and CEO to execute a consulting contract for technical assistance in the performance of a comprehensive operational assessment of the MetroBus System, in an amount not to exceed

\$350,000, under and pursuant to this Resolution and Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Contract.

<u>Section 8.</u> <u>Payment of Expenses.</u> The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

<u>Section 9</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18th day of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

and a. Rν Title

[SEAL]

ATTEST:

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 795 Bi-State Development Agency Board of Commissioners November 18, 2016 Comprehensive Operational Assessment of MetroBus System Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING MODIFICATION AND ADDITIONAL FUNDS FOR THE CONFERENCE TECHNOLOGIES INC. CONTRACT FOR THE JEFFERSON NATIONAL EXPANSION MEMORIAL GATEWAY ARCH EXHIBIT REHABILITATION PROJECT

#### **PREAMBLES:**

*Whereas*, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas*, Board Policy Chapter 50, 50.010(G)(1) and 50.050(C)(1) require Board approval of a contract modification in excess of the contract award and a non-competitive procurement for a Jefferson National Expansion Memorial (JNEM) project in excess of 500,000; and

*Whereas*, on September 25, 2015 the Board approved a sole source contract with Conference Technologies, Inc. ("CTI") for the JNEM Gateway Arch Exhibit Rehabilitation Project visitor exhibits in the Tram Load Zones. An additional scope of work is now desired to provide HVAC upgrades in the Tram Load Zones and the South Floor Closure project in order to make the space configuration in the South Tram Load Zone similar to the North Tram Load Zone; and

Whereas, the above CTI contract currently has a contingency balance of \$275,000, the maximum expected cost for the two additional scope of work items is \$984,000, including a 10% contingency, resulting in an expected need for additional funds in an amount not to exceed \$709,000; and

*Whereas,* it is feasible, necessary and in the public interest for the Board to approve modification of and additional funds for the JNEM Gateway Arch Exhibit Rehabilitation Project contract with CTI in order to provide HVAC upgrades and the South Floor Closure project in an amount not to exceed \$709,000, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract Modification and Additional Funds.</u> The Board of Commissioners hereby approves the modification of and additional funds for the JNEM Gateway Arch Exhibit Rehabilitation Project contract with CTI in order to provide HVAC upgrades and the South Floor Closure project in

an amount not to exceed \$709,000, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Conference Technologies, Inc.

Section 6. Governing Law. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Contract.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

Section 9. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18th day of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

David a. J Title

[SEAL]

ATTEST:

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 799 Bi-State Development Agency Board of Commissioners November 18, 2016 Modification and Additional Funds for JNEM Rehab Project Page 2

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE AWARD OF A CONTRACT TO CHASE PAYMENTECH FOR CREDIT CARD PROCESSING SERVICES

#### PREAMBLES:

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Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 III. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(A)(2) and §50.010(E)(1)(a), require Board approval of all Competitive Negotiated Procurements exceeding \$500,000; and

*Whereas,* in March 2016, a new ticketing software system was implemented for the in-person, phone and on-line ticket sales and event reservations at the Gateway Arch and Riverboats. A new credit card processor was needed to fully integrate with the new ticketing software; and

*Whereas,* Chase Paymentech has been determined to be the provider that meets the ticketing software system configuration requirements as well as has proposed variable fees and charges that are estimated to be lower than other providers. A contract for a three year period from February 1, 2017 to February 1, 2020 is estimated to cost \$664,260 or an annual average of \$221,420 per year; and

*Whereas*, it is feasible, necessary and in the public interest for the Board of Commissioners to award the contract to Chase Paymentech to provide credit card processing services for a three year period from February 1, 2017 to February 1, 2020 at an estimated of cost \$664,260 or an annual average of \$221,420 per year, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Approval of the Contract.</u> The Board of Commissioners hereby approves the award of the contract to Chase Paymentech to provide credit card processing services for a three year period from February 1, 2017 to February 1, 2020 at an estimated of cost \$664,260 or an annual average of \$221,420 per year, under and pursuant to this Resolution and Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the

purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Chase Paymentech.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Contract.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

<u>Section 9</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18th day of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By Title

[SEAL]

ATTEST:

Deputy Secretary to the Board of Comprissioners

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AUTHORIZING THE AWARD OF A CONTRACT TO INFRASTRUCTURE MANAGEMENT GROUP FOR THE PERFORMANCE AND MANAGEMENT AUDIT REQUIRED BY THE SERIES 2002 BOND INDENTURE

#### **PREAMBLES:**

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Whereas, The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/"BSD") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas*, the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 III. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

Whereas, Board Policy Chapter 50, §50.010(A)(8) and §50.010(E)(1)(b), require Board approval of all Non-Competitive Procurements exceeding \$100,000; and

*Whereas*, on July 29, 2011 the Board awarded a sole source contract to Infrastructure Management Group (IMG) for a five year period to comply with performance and management audit requirements of the Series 2002, 2005, 2007 and 2009 bond indentures. The Series 2002, 2005 and 2007 bonds have now been refunded by Series 2013 bonds; and

*Whereas,* the advanced refunding of the Series 2009 bonds is still awaiting authorization from St. Louis County. A Series 2009 bond performance audit is due in August, 2018 and IMG has agreed to perform the audit while the Series 2009 bonds continue under their current structure for a one year period, in a not to exceed amount of \$120,491; and

Whereas, it is feasible, necessary and in the public interest for the Board of Commissioners to award a contract to Infrastructure Management Group for the performance and management audit required by the Series 2009 bond indenture for a one year period, in a not to exceed amount of \$120,491, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Section 2.</u> <u>Approval of the Contract.</u> The Board of Commissioners hereby approves the award of the contract to Infrastructure Management Group for the performance and management audit required by the Series 2009 bond indenture for a one year period, in a not to exceed amount of \$120,491, under and pursuant to this Resolution and Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution and the Contract and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Infrastructure Management Group.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

<u>Section 7.</u> <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution and Contract.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract.

Section 9. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18th day of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

David a.T. Bv Title

[SEAL]

ATTEST:

Deputy Secretary to the Board of Commissioners

#### RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING AND PROVIDING FOR THE REFUNDING OF CERTAIN OF THE AGENCY'S OBLIGATIONS

#### **PREAMBLES:**

- *Whereas*, the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact (the "Compact") between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board"); and
- *Whereas*, the Agency is authorized by its Compact and by Mo. Rev. Stat. §§ 70.370 *et seq.* and 45 III. Comp. Stat. 100/1 *et seq.* to plan, construct, maintain, own and operate passenger transportation facilities, and perform all other necessary and incidental functions, and to disburse funds for its lawful activities, and to contract and be contracted with; and
- *Whereas*, the Agency has previously issued the following obligations, among others:

Name of Obligation	Issue Date	Original <u>Principal Amount</u>
Mass Transit Sales Tax Appropriation Refunding Bonds (MetroLink Cross County Extension Project), Series 2009 (the "Series 2009 Bonds")	November 9, 2009	\$ 97,220,000
Combined Lien Mass Transit Sales Tax Appropriation Refunding Bonds, Series 2013A (the "Series 2013A Bonds")	August 1, 2013	381,225,000

- *Whereas*, on June 24, 2016, the Agency approved Resolution 770 authorizing the refunding of the Series 2009 Bonds and only the Series 2013A Bonds maturing on October 1, 2048; and
- Whereas, the Agency desires to authorize the refunding of additional Series 2013A Bonds; and
- *Whereas*, the Agency desires to repeal Resolution 770 approved on June 24, 2016 and enact this Resolution in lieu thereof in order to authorize the refunding of additional Series 2013A Bonds; and
- Whereas, the Agency now desires to issue its Combined Lien Mass Transit Sales Tax Appropriation Refunding Bonds (the "Refunding Bonds") pursuant to the Compact and pursuant to a Master Trust Indenture dated as of August 1, 2013 (the "Master Indenture") and a Supplemental Trust Indenture No. 3 (the "Supplemental Indenture No. 3" and together with the Master Indenture and all other supplemental indentures, the "Indenture") to be entered into by and between the Agency and The Bank of New York Mellon Trust Company, N.A., as trustee

(the "Trustee") in order to provide funds to refund all or a portion of the outstanding Series 2009 Bonds and/or the Series 2013A Bonds maturing on October 1, 2028, October 1, 2046 and October 1, 2048 (collectively, the "Refunded Bonds"); and

- *Whereas*, the terms of sale of the Refunding Bonds shall be specified in a bond purchase agreement to be executed and delivered by the Agency and the representative of the purchasers thereof; and
- *Whereas*, it is feasible, necessary and in the public interest for the Agency to issue the Refunding Bonds in order to provide funds to refund the Refunded Bonds.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

<u>Section 1</u>. <u>Findings</u>. The Board hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2.</u> <u>Repeal of Resolution 770</u>. The Board hereby repeals Resolution 770 approved on June 24, 2016 under and pursuant to this Resolution and the Compact for authorized Agency purposes set forth in the preambles.

#### Section 3. Authorization of Refunding Bonds.

(a) The Board hereby approves the issuance, execution and delivery of the Refunding Bonds, subject to the terms and conditions set forth herein, for the purpose of (i) defeasing and refunding all or a portion of the Refunded Bonds and (ii) paying the costs of issuance with respect to the Refunding Bonds.

(b) The Refunding Bonds, together with interest thereon, shall constitute special, limited obligations of the Agency and are payable solely out of the Agency Revenues (as defined in the Indenture) received by the Agency from The City of St. Louis, Missouri (the "City") and St. Louis County, Missouri (the "County") pursuant to the Memorandum of Agreement dated as of November 1, 2002 (as amended, the "Memorandum of Agreement") and other funds to be pledged under the Indenture. The Refunding Bonds shall not be a debt of the State of Missouri, the State of Illinois, the County or the City and none of the State of Missouri, the State of Illinois, the County, the City or any political subdivision of any of the aforesaid shall be liable thereon nor in any event shall the Refunding Bonds be payable out of any funds or properties other than those acquired or pledged under the Indenture, and the Refunding Bonds shall not constitute an indebtedness within the meanings of any constitutional or statutory debt limitation or restriction. In addition, notwithstanding anything contained in the Indenture or the Memorandum of Agreement to the contrary, the Agency shall not have a general obligation for the payment of other amounts required to be paid by the Agency under the Indenture, such amounts to be payable only from the sources pledged pursuant to the Indenture for the payment of the Refunding Bonds, and neither the Trustee nor any holder of any Refunding Bonds shall bring or maintain any suit, action or other proceeding for judgment against the Agency for any payment required to be made under the Indenture, it being understood that the Trustee and the owners of the Refunding Bonds will look, insofar as the Agency is concerned, solely to the sources pledged pursuant to the Indenture for the payment of the Refunding Bonds for payment of all of the Agency's obligations under the Indenture, and no other property or assets of the Agency shall be subject to levy, execution or other enforcement procedure for the satisfaction of the Agency's obligations under the Indenture.

Section 4. <u>Authorization of Chief Financial Officer</u>. The Board hereby authorizes the Agency's Chief Financial Officer to:

- (a) appoint an underwriting team including one or more senior underwriters and one or more cosenior managers or co-managers;
- (b) with the approval of the Agency's General Counsel, engage one or more law firms to provide bond counsel, disclosure counsel and/or underwriters' counsel services associated with the transaction;
- (c) request one or more bond ratings for the Refunding Bonds;
- (d) appoint an escrow agent to hold the proceeds of the Refunding Bonds to be used to refund the Refunded Bonds;
- (e) appoint a dissemination agent to assist the Agency in complying with its continuing disclosure obligations, if any, under Rule 15c2-12 adopted by the United States Securities and Exchange Commission under the Securities Exchange Act of 1934 (the "Rule"); and
- (f) appoint other professionals, as necessary, to include a verification agent, financial printer and others necessary to effectuate the financing.

<u>Section 5.</u> <u>Authorization of Executive Committee</u>. The Board hereby authorizes its Executive Committee to act for and on behalf of the Board and the Agency to:

- (a) Determine and approve (i) which of the outstanding Series 2009 Bonds and/or the Series 2013A Bonds maturing on October 1, 2028, October 1, 2046 and October 1, 2048 will be refunded with proceeds of the Refunding Bonds, and (ii) the final terms of the Refunding Bonds, including the interest rate or rates, the maturity amounts, the redemption provisions and redemption dates and other terms of the Refunding Bonds, subject to the following provisions: the Refunding Bonds will be issued in an aggregate principal amount not to exceed \$210,000,000, representing the outstanding par amount of the Refunded Bonds and accrued interest to the date of maturity or redemption thereof, plus, (a) the costs of issuance of the Refunding Bonds, (b) any amounts required to fund a debt service reserve account for the Refunding Bonds and (c) any original issue discount and the underwriting fee thereon; will have an aggregate initial issue price which shall not be less than 98% nor greater than 120% of the par amount thereof; will mature not later than 40 years from the date of issuance thereof; will produce present value savings of not less than 4.0% of the par amount of the Refunded Bonds being refunded, as calculated by the Agency's Chief Financial Officer; and, at the discretion of the Agency's Chief Financial Officer, may be subject to redemption prior to their maturity date, based upon prevailing market conditions at the time of pricing.
- (b) Approve and execute the Supplemental Indenture No. 3 with the Trustee.
- (c) Approve and execute a Bond Purchase Agreement relating to the Refunding Bonds (the "Bond Purchase Agreement"), between the Agency and the underwriting firm appointed by the Agency's Chief Financial Officer (the "Underwriter"). The Refunding Bonds shall be sold to

the Underwriter at a purchase price to be approved by the Executive Committee on the terms and conditions set forth in the Bond Purchase Agreement. The underwriting fee for the Refunding Bonds shall not exceed a weighted average of 0.60% of the par amount of the Refunding Bonds, plus reasonable expenses.

- (d) Approve and execute an Escrow Trust Agreement (the "Escrow Agreement") with the escrow agent named therein.
- (e) Approve and execute a Disclosure Dissemination Agent Agreement (the "Continuing Disclosure Agreement") with the dissemination agent named therein.
- (f) Approve and execute a Tax Compliance Agreement (the "Tax Agreement") between the Agency and the Trustee.
- (g) Authorize and approve the distribution of a preliminary official statement, final official statement or other disclosure document relating to the Refunding Bonds (collectively, the "Official Statement").

For purposes of this Resolution, a quorum of the Executive Committee shall consist of not less than two of the four members of the Executive Committee.

The approval of the Executive Committee shall be conclusively evidenced by a resolution, adopted by a unanimous vote of the members of the Executive Committee participating at a meeting for such purpose, setting forth the final terms of the Refunding Bonds and approving the final form of the above-listed documents. Such resolution is to be signed by the Chairman or Vice Chairman of the Executive Committee and attested by the Chief Financial Officer or Deputy Secretary of the Agency.

<u>Section 6.</u> <u>Preliminary and Final Official Statement</u>. The Chairman or Vice Chairman of the Board and the President or Chief Financial Officer of the Agency are hereby authorized and directed to execute the Official Statement and any amendments or supplements thereto on behalf of the Agency, and to cause the Official Statement and any such amendments or supplements to be delivered to the Underwriter. The Agency agrees to provide to the Underwriter within seven business days of the date of the sale of Refunding Bonds sufficient copies of the final Official Statement to enable the Underwriter to comply with the requirements of the Rule and with the requirements of Rule G-32 of the Municipal Securities Rulemaking Board.

<u>Section 7</u>. <u>Actions of Officers Authorized</u>. The officers of the Agency, including the Chairman, Vice Chairman, Treasurer, Secretary and Deputy Secretary of the Board and the President and Chief Financial Officer of the Agency shall be, and they each hereby are, authorized and directed to execute and deliver all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including giving direction to the Trustee to give notices of redemption of the Refunded Bonds, and the execution or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 8.</u> <u>Partial Invalidity</u>. If any term or provision of this Resolution, the Refunding Bonds or other document approved hereby or the application thereof for any reason or circumstance shall to any extent be held invalid or unenforceable, the remaining provisions or the application of such term or provision to persons in situations other than those as to which it is held invalid or unenforceable, shall not be affected thereby, and each remaining term and provision hereof and thereof shall be valid and enforced to the fullest extent permitted.

Execution of Documents. The officers of the Agency, including the Chairman, Vice Section 9. Chairman, Treasurer, Secretary and Deputy Secretary of the Board and the President and Chief Financial Officer of the Agency, are authorized and directed to execute and deliver all documents, including without limitation, the Supplemental Indenture No. 3, the Bond Purchase Agreement, the Continuing Disclosure Agreement, the Escrow Agreement and the Tax Agreement and to take such actions as they may deem necessary or advisable in order to carry out the purposes of this Resolution.

Payment of Costs. The Chief Financial Officer of the Agency is hereby authorized and Section 10. directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to the refunding of the Refunded Bonds and the issuance of the Refunding Bonds, including payment to the Underwriter of an underwriting fee, subject to the limits set forth herein.

Section 11. No Personal Liability. No member of the Board, officer or employee of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

Effective Date. This Resolution shall become effective immediately upon its adoption. Section 12.

ADOPTED, SIGNED AND APPROVED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18th day of November, 2016.

> **BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT**

[SEAL]

Attest:

By:

Name: Aliah Holman Title: Secretary of the Board of the Commissioners

By:

Name: David A. Dietzel Chairman of the Board Commissioners Title:

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT AMENDING BOARD POLICIES, SECTIONS 10.020, ARTICLE IV, SECTION 10.040 AND SECTION 10.050 PERTAINING TO BOARD COMMITTEES

#### PREAMBLES:

*Whereas*, the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency"/ "BSD") is a body corporate and politic, created by an interstate compact between the states of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

Whereas the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact"); to make suitable rules and regulations consistent with its mission and not inconsistent with the constitution or laws of either state, or any political subdivision thereof; and

*Whereas*, Article VI of the Bylaws – Board Policies of the Agency, provides that any action by the Board establishing policy, administrative, business, or otherwise, shall be known as "Board Policies" and that the Board may adopt, amend or repeal, in whole or in part, the Board Policies at any meeting of the Board, except that unless otherwise designated by the Chair, all Board Policies shall be tabled for a period of one month and shall become effective upon adoption by the Board; and

*Whereas,* Board Policies, Section 10.020, Article IV, Section 10.040 and Section 10.050, govern the Agency's rules regarding Board committees; and

*Whereas*, at the September 23, 2016 Board meeting, the Board discussed its committee structure and agreed that beginning in January 2017, there would be just two standing working committees of the Board – the Operations Committee and the Audit, Finance & Administration Committee; and

Whereas, the amended Board Policies, Section 10.020, Article IV, Section 10.040 and Section 10.050 were presented to the Operations Committee on October 18, 2016. The Committee recommended that the amended policies be referred to the Board of Commissioners for consideration at the November 18, 2016 meeting, and that the Board waive tabling the amended policies so that they are effective upon Board approval; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the amended Board Policies, Section 10.020, Article IV, Section 10.040 and Section 10.050 pertaining to Board committees, as referenced in Briefing Paper Attachments #3 and #6, and that the Board waive tabling of the amended policies so that they are effective upon Board approval, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles as fully and completely as if set out in full in this Section 1.

Section 2. <u>Approval of Amendment to Board Polices</u>. The Board of Commissioners hereby authorizes and approves the amendment to Board Policies, Section 10.020, Article IV, Section 10.040 and Section

10.050 pertaining to Board committees, (as provided in Attachments #3 and #6 of the Briefing Paper and made a part hereof), and waives tabling of the amended policies so that they are effective upon Board approval.

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including without limitation, the President and CEO and the General Counsel, are hereby authorized and directed to execute all necessary changes to Board Policies, and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution; and the execution of such changes and taking of such actions shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

<u>Section 5.</u> <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency, officers and employees.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8.</u> <u>Payment of Expenses</u>. The Senior Vice President and CFO is hereby authorized and directed to pay or cause to be paid all costs, expenses and fees incurred in connection with or incidental to this Resolution.

<u>Section 9.</u> <u>Effective Date</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 18<sup>th</sup> of November, 2016.

THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

have

[SEAL]

ATTEST: Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 803 Bi-State Development Agency Board of Commissioners November 18, 2016 Revised Board Policies 10.020, 20.040, and 10.050 Page 1 Open Session Item 4

#### BI-STATE DEVELOPMENT TREASURER'S REPORT December 31, 2016

#### **INVESTMENTS**

#### Yields:

Bi-State investments had an average yield of .57% for the month of December. The Fed voted to raise the federal funds rate 25 basis points in December. Three future rate hikes are expected in 2017, with larger and more frequent increases possible if the government increases spending in infrastructure.

#### Invested Funds:

In December, Bi-State directed \$207 million of cash and investments. Approximately 40% of the invested funds were invested in U.S. Treasury or U.S. Government Agency securities, and 14% were invested in collateralized Certificates of Deposit (CDs) or Repurchase Agreements (Repos). The balance was invested in AAA rated money market funds. The average maturity of Bi-State investments was approximately 161 days.

#### **DEBT MANAGEMENT**

#### Debt Restructuring, 2013:

On July 1, 2013, Bi-State successfully sold its \$381,225,000 Series 2013A Bonds. More than \$1.5 billion in orders were placed for the bonds. The deal closed on August 1, 2013. An effective cost of funds of 4.44% was achieved. The effects of the \$75 million County loan bring the true interest cost to 3.68%. The bond restructuring, of essentially all of the Cross County Bonds, with the exception of the \$97 million Series 2009 Bonds, achieved important long-term financial objectives for Bi-State:

- Improved debt ratings. The bonds were assigned ratings of 'AA+' and 'Aa3' by S&P and Moody's, respectively. The higher ratings will benefit Bi-State in future financings.
- Eliminated exposure of Bi-State to variable and short-term debt obligations.
- Brought 2010 subordinate bonds to senior lien status, and began their amortization.
- Optimized the debt service funding requirements to preserve long-term funding flexibility for operations and capital.
- Incorporated the availability of the County Loan by using the Prop A Capital Reserve to reduce borrowing costs.
- Returned \$18 million of Federal funding from the 2002 Debt Service Reserve Fund to Bi-State's capital program.

In 2014, St Louis County approved the appropriation of the 2nd loan advance in the amount of \$30 million to Bi-State. The Series 2052 bonds were redeemed on October 1, 2014. This lowered the interest rate on \$30 million in debt from 4.75% to 1.04%.

In August 2015, St Louis County approved the appropriation of the 3<sup>rd</sup> loan advance and the Series 2050 bonds were redeemed on October 1, 2015. The interest rate on this \$30 million in debt decreased from 4.75% to 1.02%. The debt service reserve fund requirement on the 2013A bonds also decreased. The new debt service reserve requirement is now approximately \$23.6 million.

#### Arch Tram Revenue Bonds, 2014:

On December 3, 2014, Bi-State closed on the Series 2014 Taxable Arch Tram Revenue Bonds. These bonds have a par value of \$7,656,000 and a 30-year term. The initial fixed rate term is 10 years with a fixed interest rate of 4.016%. The funds from this bond issuance will pay for the cost of issuance, a portion of the interior roof over the Arch visitor's center, and the replacement of the motor generator sets. The debt service requirement is approximately \$454 thousand.

#### Bi-State Development/St. Clair County Transit District Revenue Bonds Refunding, 2014:

On December 4, 2014, Bi-State and St Clair County Transit District closed on the \$4,160,000 issuance of the Series 2014 Bi-State Development/St Clair County Metrolink Extension Project Refunding Revenue Bonds. The refunding provides a savings of approximately \$700,000 in debt service expenses. It also eliminated the need for the debt service reserve funding of approximately \$450 thousand.

#### Capital Leases:

Bi-State has one remaining capital lease, its 2001 LRV Lease (C1, C2 Tranches). In February 2011, staff negotiated a default cure agreement with the 2001 C1 C2 lease investor. The agreement provided that Bi-State deposit additional collateral with the lease trustee, of which the St. Clair County Transit District (SCCTD) provided 70%. We currently have approximately \$7.8 million in collateral.

#### FUEL HEDGING

In December, in conjunction with its diesel fuel hedging program, Bi-State had a *realized loss* of \$94 thousand on the sale of Home Heating Oil #2 futures contracts. December oil prices ended the month at \$53.72 a barrel. This is a 9% increase since the end of November. Generally, as the price of oil increases, the value of Bi-State's future positions also increases. A gain in the futures partially offsets the actual increase in the cost of diesel fuel. If oil prices drop, the value of the futures decline. An increase in unrealized gains generally indicates that the price of fuel is rising, and losses generally indicate oil prices are falling.

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#### **BI-STATE DEVELOPMENT - MONTHLY TREASURER'S REPORT**

		AS OF:	31-Dec-2016				Γ	30-Nov-2016		
	Wt. Avg.	Dollars			Market	Wt. Avg.	Dollars	Percentage		Marke
BI-STATE DIRECTED:	Maturity (1)	(,000 omitted)	Of Total	Rate	Value (2)	Maturity (1)	(,000 omitted)	Of Total	Rate	Value (2
Cash	0	\$20,001	12.9%	0.00%	\$20,001	0	\$19,353	12.1%	0.00%	\$19,353
Repurchase Agreements	1	23,785	15.3%	0.57%	23,785	1	23,472	14.7%	0.36%	23,472
Certificates of Deposit	198	4,150	2.7%	0.53%	4,150	229	4,150	2.6%	0.53%	4,150
U.S. Agencies (discounted)	154	8,979	5.8%	0.52%	8,979	0	0	0.0%	0.00%	0
U.S. Agencies (coupon)	474	14,996	9.7%	1.01%	14,984	325	11,831	7.4%	0.87%	11,833
U.S. Treasury Securities	140	18,812	12.1%	0.53%	18,847	127	25,764	16.1%	0.58%	25,850
Other Investments (3)	1	64,497	41.6%	0.29%	64,497	1	75,304	47.1%	0.29%	75,304
SUB-TOTAL BI-STATE	78	\$155,220	100.0%	0.48%	\$155,243	51	\$159,874	100.0%	0.41%	\$159,962
BI-STATE DIRECTED-PROP M:										
Certificates of Deposit	170	\$1,510	2.9%	0.87%	\$1,510	201	\$1,510	2.9%	0.87%	\$1,510
U.S. Agencies (discounted)	517	1,998	3.9%	1.08%	1,994	548	1,998	3.9%	1.08%	1,995
U.S. Agencies (coupon)	631	30,308	58.6%	1.13%	30,236	556	22,305	43.1%	1.02%	22,248
U.S. Treasury Securities	129	6,972	13.5%	0.51%	6,985	160	6,972	13.5%	0.51%	6,982
Other Investments (3)	1	10,925	21.1%	0.31%	10,925	1	18,908	36.6%	0.26%	18,908
SUB-TOTAL PROP M	412	\$51,713	100.0%	0.86%	\$51,650	289	\$51,693	100.0%	0.67%	\$51,643
TOTAL BI-STATE DIRECTED	161	\$206,933		0.57%	\$206,893	109	\$211,567		0.47%	\$211,605
TRUSTEE DIRECTED:										
Cash	0	\$0	0.0%	0.00%	\$0	0	\$0	0.0%	0.00%	\$0
Municipal Bonds	1624	8,165	18.3%	2.34%	8,120	1655	8,165	19.1%	2.34%	8,145
U.S. Agencies (coupon)	1830	11,566	25.9%	2.67%	11,687	1861	11,566	27.1%	2.67%	11,802
Commercial Paper	64	10,981	24.6%	0.13%	10,986	192	11,097	26.0%	0.13%	11,109
Other Investments (3)	1	13,910	31.2%	0.29%	13,910	1	11,820	27.7%	0.29%	11,820
SUB-TOTAL TRUSTEE	788	\$44,622	100.0%	1.24%	\$44,703	872	\$42,648	100.0%	1.29%	\$42,876
TOTAL BI-STATE & TRUSTEE	272	\$251,555		0.69%	\$251,596	237	\$254,215	CHESSES.	0.61%	\$254,481
LRV LEASE\LEASEBACK 2001:										
Cash	0	2	0.0%	0.00%	2	0	2	0.0%	0.00%	2
US Treasury Securities	5	7,814	7.2%	0.44%	7,841	36	7,814	7.2%	0.44%	7,839
Other Investments (4)	1	100,751	92.8%	5.80%	100,751	1	100,233	92.8%	5.80%	100,233
SUB-TOTAL LRV 2001		\$108,567	100.0%	5.41%	\$108,594		\$108,049	100.0%	5.41%	\$108,074
SUB-TOTAL LEASES		\$108,567			\$108,594		\$108,049			\$108,074
Grand Total (5)		\$360,122			\$360,190		\$362,264			\$362,555

Explanatory Notes:

(1) Approximate weighted average of days to effective maturity, from last business day of the month.

(2) Market value of goverment securities provided by safekeeping agent. Cost equals market for other investments.

(3) Includes money market funds and fuel hedging accounts.

(4) Investment Contracts (leases). Values of investment contracts adjusted to conform to lease payment schedules.

(5) All amounts preliminary and subject to audit and adjustment.



#### BI-STATE DEVELOPMENT MONTHLY TREASURER'S REPORT- ALL COMPANIES BANK / ISSUER SUMMARY as of: 12/31/2016

Section 1 Bank/issuer Summary	BANK / 133	UER SUMMART as	01.	12/31/2010					
BI-STATE DIRECTED *			COMMERCIAL		MARKET				
all non debt/lease assets, inc. Prop M:	CASH	OF DEPOSIT	AGREEMENTS	OTHER	SECURITIES	PAPER\ BA's	TOTAL	VALUE	NOTES
BANK OF AMERICA MERRILL LYNCH	19,186,967	0	0	0	0	0	19,186,967	19,186,967	FDIC\tri-party collateral(deposits).
BLACK ROCK	0	0	0	37,724,972	0	0	37,724,972	37,724,972	Money Market Fund (Govt. Securities).
COMMERCE BANK	0	5,009,952	0	0	0	0	5,009,952	5,009,952	FDIC\FRB collateral.
FIDELITY	0	0	0	32,158,561	0	0	32,158,561	32,158,561	Money Market Fund (First Tier\Prime)
FIRST CLOVERLEAF	0	650,000	0	0	0	0	650,000	650,000	FDIC\tri-party collateral(deposits).
JEFFERSON BANK & TRUST	25,009	0	3,100,851	0	0	0	3,125,860	3,125,860	FDIC; repo collaterl held at JBT.
JP MORGAN CHASE	(94,108)	0	0	0	0	0	(94,108)	(94,108)	FDIC (bank acct.)MMKT (First Tier\Prime)
OPTUM	15,429	0	0	0	0	0	15,429	15,429	FDIC\FRB collateral.
BENEFLEX	4,307	0	0	0	0	0	4,307	4,307	FDIC\FRB collateral.
HEALTHSCOPE	50,370	0	0	0	0	0	50,370	50,370	FDIC\FRB collateral.
PNC BANK	201,268	0	0	0	0	0	201,268	201,268	FDIC\FRB collateral.
RBC DAIN RAUSCHER	0	0	0	3,899,240	0	0	3,899,240	3,899,240	Commodities Margin Acct. (fuel hedging)
RJ O'BRIEN	0	0	0	1,639,143	0	0	1,639,143		Commodities Trading Acct. (fuel hedging)
REGIONS BANK	36,471	0	0	1,000,140	0	0	36,471	36,471	FDIC Insured.
UMB BANK	38	0	20,684,000	0	0	0	20,684,038		FDIC\FRB Collateral.
U.S. BANK	(145,790)	0	20,004,000	0	0	0	(145,790)		FDIC\FRB Collateral.
ILLINOIS FUNDS	(143,730)	0	0	0	0	0	(143,730)		
FARM CREDIT BANK	0	0	0	0	27,479,761	0	27,479,761		Safekept at Bank of America (BOA).
FEDERAL HOME LOAN BANK	0	0	0	0		0			
U.S. TREASURY	0	0	0	0	28,801,157	0	28,801,157	28,766,488	Safekept at Bank of America (BOA).
	Ŭ	-	-		25,783,524		25,783,524	25,831,675	Safekept by BOA or designated agent.
OTHER	721,099	0	0	0	0	0	721,099	721,099	
sub-total Bi-State directed	20,001,060	5,659,952	23,784,851	75,421,916	82,064,442	0	206,932,221	206,892,553	
<u>DEBT ISSUES</u> Cross County Bonds									
Series 2009, 2013									
BANK OF NEW YORK -MELLON TRUST									
BANK OF NEW YORK	0	0	0	0	0	0	0	0	FDIC Insured.
GOLDMAN	0	0	0	13,910,346	0	0	13,910,346		Money Market Fund (First Tier\Prime).
FEDERATED GOVT OBLIG	0	0	0	0	0	0	0	0	Safekept at Bank of New York
MORGAN STANLEY	0	0	0	0	0	0	0	0	Safekept at Bank of New York
GOVERNMENT AGENCIES	0	0	0	0	11,565,732	0	11,565,732	11,687,183	Safekept at Bank of New York
MUNICIPAL BONDS	0	0	0	0	8,165,315	0	8,165,315	8,119,640	Safekept at Bank of New York
BOND FUNDS	0	0	0	0	0	10,981,424	10,981,424	10,986,379	Safekept at Bank of New York
sub-total	0	0	0	13,910,346	19,731,047	10,981,424	44,622,817	44,703,548	
SUB-TOTAL TRUSTEE (BONDS)	0	0	0	13,910,346	19,731,047	10,981,424	44,622,817	44,703,548	
SUB-TOTAL BI-STATE AND TRUSTEE	20,001,060	5,659,952	23,784,851	89,332,262	101,795,489	10,981,424	251,555,038	251,596,101	
LRV Lease\Leaseback 2001 C1 C2									
FSA\AIG	0	0	0	100,751,272	0	0	100,751,272		Guaranteed Investment Contract (GIC).
US TREASURY	1,633	0	0	0	7,814,167	0	7,815,800	7,842,477	Safekept by Lease Trustee.
sub-total	1,633	0	0	100,751,272	7,814,167	0	108,567,072	108,593,749	
sub-total leases	1,633	0	0	100,751,272	7,814,167	0	108,567,072	108,593,749	
GRAND TOTAL	\$20,002,693	\$5,659,952	\$23,784,851	\$190,083,534	\$109,609,656	\$10,981,424	\$360,122,110	\$360,189,850	
									+ ABBREVIATIONS (above):

\* Please refer to Pages 5 and 10 for explanatory notes and credit ratings.

+ ABBREVIATIONS (above): FDIC- Federal Deposit Insurance Corp. FRB - Federal Reserve Bank

#### **INVESTMENT CATEGORY DESCRIPTIONS**

**CASH:** Demand deposit accounts. Some accounts are consolidated by bank for presentation purposes. Negative balances generally reflect check float. Bi-State's bank accounts are protected either by Federal Deposit Insurance Corporation (FDIC), or collateralized with securities pledged to Bi-State and held either in a segregated customer account, tri-party account, or at the Federal Reserve.

**CERTIFICATES OF DEPOSIT:** Non-negotiable certificates of deposit, protected by FDIC insurance, AAA rated surety or Letter of Credit, or collateralized with securities placed in joint safekeeping with Bi-State at the Federal Reserve Bank.

**BANKER'S ACCEPTANCE (BAs):** Negotiable investment instruments created by banks to finance commercial trade transactions. Bi-State's investment policy permits purchase of BAs only from banks rated "B" or better by Fitch Ratings (formerly Thomson BankWatch-see ratings descriptions below).

**REPURCHASE AGREEMENTS (REPOs):** An investment created by the simultaneous sale and repurchase of a security (usually a government security) for different settlement dates. Bi-State's repos are collateralized with securities held in segregated customer accounts, or at the Federal Reserve.

**OTHER:** Interest checking, money market funds, guaranteed investment contracts (GICs) and investment agreements. Also includes fuel hedging related accounts. Bi-State's policy restricts use of money market funds to Triple A rated institutional funds which have over \$500 million in assets.

**GOVERNMENT SECURITIES:** Securities (bills, discount notes, strips, coupon notes and bonds), issued by the U.S. Treasury or U.S. Government Agencies. Some securities are subject to "call" (redemption before stated final maturity).

**COMMERCIAL PAPER:** Short-term unsecured promissory note that is the obligation of the issuing entity, generally a large corporation (see ratings descriptions below).

**NOTE:** Permitted Bi-State investments are specified in Board Policy 30.040. All investments are shown at cost, unless otherwise noted. Market values shown for government securities or commercial paper are considered "subject to market" and provided for informational use only. Cost or par approximates market for other investments, and some of these may be subject to penalty for early redemption.

#### CREDIT QUALITY RATING DEFINITIONS (also see Page 9)

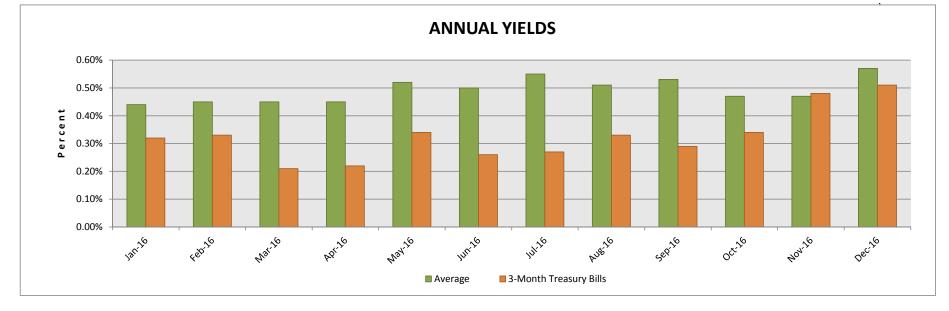
#### Standard & Poor's, Moody's Investor Services, Fitch:

- AAA Standard & Poor's, Moody's and Fitch rate credit quality on an A to C scale, with A generally regarded as "upper investment grade" and C as "speculative" (D would indicate default). Within each category are different gradients. The triple A rating indicates that the issuer's long term unsecured debt rating or specific investment instrument (such as money market funds) are of the highest credit quality (lowest expectation of risk.) The AAA rating is assigned only when there is exceptionally strong capacity for timely payment of financial commitments.
- A1-P1 Commercial Paper issues rated "A-1 by Standard and Poor's and "P-1" by Moody's have the greatest capacity for timely payment (least risk). Bi-State's investment policy permits purchase of A2-P2 commercial paper from issuers with a business presence in the St. Louis region.

#### BI-STATE DEVELOPMENT ANNUAL INVESTMENT REPORT FOR MOST CURRENT 12 MONTHS

Funds (ooo's omitted)	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16
Bi-State Investments	140,566	137,801	146,526	143,992	144,238	141,500	134,032	144,144	132,418	157,139	159,874	155,220
Bi-State Prop M Investments	52,845	52,234	53,057	53,263	53,310	53,951	45,424	44,917	44,979	52,115	51,693	51,713
Total	193,411	190,035	199,583	197,255	197,548	195,451	179,456	189,061	177,397	209,254	211,567	206,933
Projected Total	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000
Trustee Investments	49,812	51,819	53,542	45,048	47,700	49,998	56,118	59,708	89,698	40,282	42,648	44,622

Yields\Rates Information	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16
Bi-State	0.40%	0.42%	0.41%	0.41%	0.46%	0.45%	0.48%	0.44%	0.46%	0.41%	0.41%	0.48%
Prop M	0.54%	0.53%	0.56%	0.58%	0.70%	0.64%	0.74%	0.73%	0.73%	0.66%	0.67%	0.86%
Average	0.44%	0.45%	0.45%	0.45%	0.52%	0.50%	0.55%	0.51%	0.53%	0.47%	0.47%	0.57%
Trustee	1.39%	1.35%	1.39%	1.54%	1.23%	1.21%	1.05%	1.01%	0.77%	1.31%	1.29%	1.24%
3-Month Treasury Bills	0.32%	0.33%	0.21%	0.22%	0.34%	0.26%	0.27%	0.33%	0.29%	0.34%	0.48%	0.51%
1 Year Treasury	0.44%	0.60%	0.58%	0.55%	0.66%	0.44%	0.49%	0.59%	0.59%	0.66%	0.80%	0.85%
Fed Funds (target)	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.75%
20-Year Municipals	3.38%	3.34%	3.38%	3.32%	3.26%	2.85%	2.85%	2.84%	3.06%	3.29%	3.80%	3.04%
SIFMA (BMA) Index (month end)	0.01%	0.01%	0.40%	0.41%	0.39%	0.41%	0.44%	0.63%	0.84%	0.63%	0.56%	0.72%



	Diesel Fuel Hedging Program - FY 2017										
	Diesel Fuel Budget \ Actual Comparison:		Dec-16	Year to Date			Life to Date				
а	Gallons consumed-actual		345,202		2,716,530		76,902,879				
b=(c/a)	Average cost per gallon-actual	\$	1.71	\$	1.55	\$	2.13				
с	Total Diesel Fuel Cost-Actual	\$	591,124	\$	4,210,111	\$	163,427,717				
d	Gallons consumed- budget		474,522		2,855,896		80,483,757				
e=(f/d)	Average cost per gallon- budget	\$	1.95	\$	1.95	\$	2.37				
f	Total Diesel Fuel Cost- Budget	\$	925,318	\$	5,568,997	\$	190,635,749				
g=(f-c)	Budget Variance (Unfavorable)	\$	334,194	\$	1,358,886	\$	27,208,032				
h	Realized Futures Gains (Losses)	\$	(93,895)	\$	(980,435)	\$	(2,663,682)				
i=(c-h)	Net Cost of Fuel	\$	685,019	\$	5,190,546	\$	166,091,399				
j=(i-f)	Net Budget Variance (Unfavorable)	\$	240,299	\$	378,451	\$	24,544,350				
j=(i/f)	Net Cost of Fuel, Per Gallon, inc. Hedge	\$	1.98	\$	1.91	\$	2.16				
k=(e-i)	Net Budget Variance Per Gallon	\$	(0.03)	\$	0.04	\$	0.21				
	Futures Activity:				Price of Ba	Price of Barrel of Oil:					
	Futures Contracts Purchased		12		Date		Price				
	Futures Contracts Sold		23		08/31/2016	\$	44.70				
	Futures Contracts Net Change at month end		(11)		09/30/2016	\$	48.24				
	Total Open Futures Contracts, at month end		200		10/31/2016	\$	46.86				
	Futures Contracts Unrealized Gain/(Loss) *		\$1,515,478		11/30/2016	\$	49.44				
	(% of Estimated Future Consumption)		78%		12/30/2016	\$	53.72				

\* = At month end

#### Explanatory Notes:

Consumption budgeted at approximately 120,000 gallons per week.

Current diesel contracts: diesel =Platts +10.17 cents per gal.; B2 diesel= Platts + 10.93 cents per gal.

A futures contract equals 42,000 gallons.

Numbers above rounded.

Amounts do not include transaction or consulting costs.

Futures Contracts are purchased from Feb 2017 through Jan 2019 (24 months).

#### Background:

Linwood Capital is a consultant retained by Bi-State since April 2004 to assist with its energy price risk management program.

Bi-State manages the cost of fuel by utilizing purchase of exchange traded futures, specifically NYMEX Heating Oil#2 (HO#2) futures.

Generally, as oil prices increase, the value of the futures goes up, and acts to partially offset the actual increase in the price of fuel.

Bi-State Development Monthly Investment Report Report of Term Investment* Purchases: December 2016									
ltem	Investment:	Р	ar Amount	Settled	Maturity Date	Term(days)	Yield	Purchased From	Fund
1	FNMA Discount Note	\$	2,000,000	12/22/16	05/12/17	141	0.48%	Bank of America	Sales Tax Capital
2	FHLB Discount Note	\$	2,000,000	12/22/16	07/21/17	211	0.54%	Bank of America	Sales Tax Capital
3	FHLB Discount Note	\$	2,000,000	12/22/16	07/20/17	210	0.56%	Bank of America	Prop A
4	FFCB Bond	\$	3,000,000	12/15/16	03/29/19	834	1.25%	Stern Brothers	Prop A
5	FFCB Bond	\$	1,000,000	12/15/16	03/02/20	1173	1.58%	Fifth Third	Prop A
6	FHLB Bond	\$	3,000,000	12/15/16	03/08/19	813	1.50%	Raymond James	Prop M County
7	FFCB Bond	\$	1,000,000	12/15/16	03/02/20	1173	1.58%	Fifth Third	Prop M County
8	FFCB Bond	\$	2,000,000	12/15/16	03/02/20	1173	1.58%	Fifth Third	Prop M City
9	FFCB Bond	\$	2,000,000	12/15/16	02/22/19	799	1.15%	Raymond James	Prop M City
10	FHLB Discount Note	\$	1,500,000	12/22/16	03/20/17	88	0.47%	Bank of America	Internally Restricted
11	FHLB Discount Note	\$	1,500,000	12/22/16	05/11/17	140	0.52%	Bank of America	Internally Restricted
	<b>T</b> . 4 . 1		21.000.000						
	Total	\$	21,000,000			605	1.03%		

\* Investments with an original term of over 14 days.

#### Bi-State Development FY'17 Projected Transit Cash Flow (draft, discussion only)

(dollars in thousands)

	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals														
Note- Figures are estimates of CASH	Fiscal Yr	JULY	AUG	SEPT	ост	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE	Fiscal Yr	JULY	AUG	SEPT	ОСТ	NOV	DEC	FY'18
receipts and disb.: subject to change	2017	2016	2016	2016	2016	2016	2016	2017	2017	2017	2017	2017	2017	2018	2017	2017	2017	2017	2017	2017	
BEGINNING CASH BAL. OPER.&REV. FUNDS	\$50,600	\$32,000	\$15,400	\$26,500	\$24,000	\$56,800	\$56,600	\$52,400	\$54,988	\$53,286	\$52,384	\$44,982	\$39,580	\$32,000	\$32,302	\$25,872	\$35,337	\$36,825	\$38,735	\$38,133	\$32,302
CASH RECEIPTS- SALES TAXES :																					
St Louis County 1/2 cent (est. 1974)	42,607	0	0	2,288	681	477	736	856	1,091	552	532	686	618	8,517	862	439	987	681	477	808	4,254
St Louis City 1/2 cent (est. 1974)	<u>19,586</u>	2,022	<u>928</u>	<u>2,136</u>	1,628	1,030	2,015	<u>1,710</u>	1,001	2,302	1,627	885	2,215	<u>19,499</u>	<u>2,022</u>	<u>928</u>	2,136	1,628	1,030	<u>1,967</u>	<u>9,711</u>
sub-total 1/2 cent (1974)	62,193	2,022	928	4,424	2,309	1,507	2,751	2,566	2,092	2,854	2,159	1,571	2,833	28,016	2,884	1,367	3,123	2,309	1,507	2,775	13,965
Pledged to debt service X-County Bonds:																					
St Louis County 1/4 cent Prop M (1994)	43,355	0	0	0	15,224	2,796	3,818	4,185	3,148	3,137	3,301	2,446	3,137	41,192	4,252	2,648	4,699	3,624	2,796	4,026	22,045
St Louis City 1/4 cent Prop M (1994)	10,348	0	0	0	3,565	550	1,025	874	514	1,290	866	467	1,170	10,321	1,028	489	1,163	884	550	1,037	5,151
St Louis County 1/2 cent Prop A (2010)	54,338	0	0		30,505	5,574	7,634	8,352	6,904	8,394	7,229	6,891	7,898	89,381	8,503	5,354	9,403	7,246	5,574	8,043	44,123
St Louis City 1/4 cent Prop M2 (2010)	<u>10,348</u>	<u>0</u>	<u>0</u>	<u>0</u>	3,565	550	<u>1,025</u>	874	514	<u>1,290</u>	866	467	<u>1,170</u>	<u>10,321</u>	<u>1,028</u>	489	1,163	884	550	<u>1,037</u>	<u>5,151</u>
sub-total pledged sales taxes	118,389	0	0	0	52,859	9,470	13,502	14,285	11,080	14,111	12,262	10,271	13,375	151,215	14,811	8,980	16,428	12,638	9,470	14,143	76,470
Debt Service X-County Bonds, Interest	(20,925)	0	0	0	(7,068)	(1,744)	(1,744)	(1,744)	(1,744)	(1,744)	(1,744)	(1,744)	(1,744)	(21,020)	(1,744)	(1,744)	(1,744)	(1,709)	(1,709)	(1,709)	(10,359)
Debt Service X-County Bonds, Principal	<u>(7,719)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(2,611)</u>	<u>(690)</u>	<u>(8,131)</u>	<u>(690)</u>	<u>(690)</u>	<u>(690)</u>	<u>(752)</u>	<u>(752)</u>	<u>(752)</u>	<u>(4,326)</u>							
sub-total debt service	(28,644)	0	0	0	(9,679)	(2,434)	(2,434)	(2,434)	(2,434)	(2,434)	(2,434)	(2,434)	(2,434)	(29,151)	(2,434)	(2,434)	(2,434)	(2,461)	(2,461)	(2,461)	(14,685)
sub-total pledged sales tax less debt	89,745	0	0	0	43,180	7,036	11,068	11,851	8,646	11,677	9,828	7,837	10,941	122,064	12,377	6,546	13,994	10,177	7,009	11,682	61,785
TOTAL SALES TAX RECEIPTS LESS DEBT	151,938	2,022	928	4,424	45,489	8,543	13,819	14,417	10,738	14,531	11,987	9,408	13,774	150,080	15,261	7,913	17,117	12,486	8,516	14,457	75,750
CASH RECEIPTS- OTHER:																					
Passenger Revenue, inc. Paratransit	54,973	4,026	3,951	5,585	4,953	3,851	3,392	4,270	2,930	2,849	2,877	2,695	3,550	44,929	4,026	3,951	5,585	4,953	3,851	3,392	25,758
Other	23,078	5,569	2,364	11,205	387	2,875	5,512	512	1,461	1,213	1,471	1,281	1,321	35,171	2,500	2,500	2,500	2,500	2,500	2,500	15,000
St. Clair County (inc. State of Illinois)	50,298	405	11,496	163	4,841	9,467	55	166	4,605	4,612	4,561	2,836	1,778	44,985	405	11,496	163	4,841	9,467	55	26,427
State of Missouri	0	0	1	0	0	0	0	0	0	0	0	0	0	1	0	1	0	0	0	0	1
Federal Assistance:															0	0	0	0	0	0	0
Maintenance	0	0	18,756	0	0	0	0	0	0	0	0	0	0	18,756	0	10,000	0	0	0	0	10,000
CMAQ\JARC\ARRA\Other grants\reimb.	47,728	804	0	2,731	1,398	0	3,628	11,669	3,828	2,456	2,354	1,744	1,779	32,391	804	0	2,731	1,398	0	3,628	8,561
TOTAL CASH RECEIPTS	328,015	12,826	37,496	24,108	57,068	24,736	26,406	31,034	23,562	25,661	23,250	17,964	22,202	326,313	22,996	35,861	28,096	26,178	24,334	24,032	161,497
CASH DISBURSEMENTS:																					
Payroll & Related (not inc. OPEB)	(134,669)	(12,304)	(11,055)	(12,914)	(10,346)	(10,532)	(12,589)	(10,159)	(11,159)	(10,286)	(12,658)	(11,229)	(10,669)	(135,900)	(12,304)	(11,055)	(12,914)	(10,346)	(10,532)	(12,589)	(69,740)
Accounts Payable	(157,706)	(12,761)	(13,837)	(10,917)	(12,348)	(8,355)	(12,848)	(11,354)	(10,107)	(11,150)	(13,613)	(8,040)	(13,368)	(138,698)	(12,761)	(13,837)	(10,917)	(12,348)	(8,355)	(12,848)	(71,066)
Self-Insurance	(15,438)	(879)	(405)	(681)	(1,381)	(1,090)	(531)	(3,569)	(584)	(809)	(817)	(693)	(418)	(11,857)	(879)	(405)	(681)	(1,381)	(1,090)	(531)	(4,967)
Other (int svc fund transfer, OPEB, Pension)	(35,602)	(3,482)	(1,099)	(2,096)	(193)	(4,959)	(4,638)	(3,364)	(3,414)	(4,318)	(3,564)	(3,404)	(5,025)	(39,556)	(3,482)	(1,099)	(2,096)	(193)	(4,959)	(4,638)	(16,467)
TOTAL CASH DISBURSEMENTS	(343,415)	(29,426)	(26,396)	(26,608)	(24,268)	(24,936)	(30,606)	(28,446)	(25,264)	(26,563)	(30,652)	(23,366)	(29,480)	(326,011)	(29,426)	(26,396)	(26,608)	(24,268)	(24,936)	(30,606)	(162,240)
CASH SURPLUS (DEFICIT)	(15,400)	(16,600)	11,100	(2,500)	32,800	(200)	(4,200)	2,588	(1,702)	(902)	(7,402)	(5,402)	(7,278)	302	(6,430)	9,465	1,488	1,910	(602)	(6,574)	(743)
CUMULATIVE CASH SURPLUS (DEFICIT)	32,000	15,400	26,500	24,000	56,800	56,600	52,400	54,988	53,286	52,384	44,982	39,580	32,302	32,302	25,872	35,337	36,825	38,735	38,133	31,559	31,559

	te Development A s of Financial Inst	• •		5)			
		g-Term Debt Ra			ort-Term Debt Ra	ting	Fitch Bank
Depository Banks:	S&P	Moody's	Fitch	S&P	Moody's	Fitch	Rating
Bank of America, N.A.	A+	A1	AA-	A-1	P-1	F1	NA
Commerce Bank	A	A2		A-1	P-1		NA
PNC Bank	A	Aa2	AA-	A-1	P-1	F1+	NA
Regions Bank	BBB+	A2	BBB	A-2	P-1	F2	NA
U.S. Bank		Aa1	AA+		P-1	F1+	NA
UMB Bank	A-		A+	A-2		F1	NA
Trust Companies:		<u> </u>					
Bank of New York Mellon Trust	AA-	Aa1	AA+	A-1+	P-1	F1+	NA
Money Market Funds:		S&P			Moody's		
Black Rock Fed Trust		AAAm			Aaa-mf		
Black Rock Temp		AAAm					
Black Rock T Fund		AAAm			Aaa-mf		
FFI Treasury Fund		AAAm			Aaa-mf		
Columbia (BOA/Merrill) Money Market Reserves		AAAm			Aaa-mf		
Columbia (BOA/Merrill) Government		AAAm			Aaa-mf		
Dreyfus Government Cash Management		AAAm					
Federated Prime		AAAm					
Federated Treasury		AAAm		Aaa-mf			
Federated Government		AAAm			Aaa-mf		
Fidelity Government		AAAm			Aaa-mf		
Fidelity Prime		AAAm			Aaa-mf		
Fidelity Treasury		AAAm		Aaa-mf			
Goldman Financial Government		AAAm			Aaa-mf		
JP Morgan Prime		AAAm			Aaa-mf		
Wells Fargo Treasury		AAAm			Aaa-mf		
		g-Term Debt Ra	-				
Other:	S&P	Moody's	Fitch				
AIG (2001 LRV Lease)	A+	A2	A+				
U.S. Treasury	AA+	Aaa	AAA				
Federal Home Loan Bank (FHLB)	AA+	Aaa			erall bank rating	gs or LT debt i	ratings have
Federal Farm Credit Bank (FCB)	AA+	Aaa	AAA	been withdra	iwn		

	Bi-State Develo	pment					
Mass Transit Sale	s Tax Appropriation Cross-C	ounty Bonds & St Louis Cou	unty Loan				
	2009	20	2013				
Series	Refunding	2013A Bonds	2013B Loan	Total Cross County			
Issue date	9-Nov-09	1-Aug-13	1-Aug-13				
Principal (original)	\$97,220,000	\$381,225,000	\$75,000,000				
Principal (currently outstanding)	\$97,220,000	\$299,110,000	\$135,000,000	\$531,330,000			
Lien on 1\4 cent Prop M, Prop M2, Prop A tax	Senior	Senior	Subordinate				
Stand alone credit rating (S&P\Moody's)	AA+\A2	AA+\Aa3	NA				
Maturity date(s)	2023 – 2039	2048	2053				
Optional Call Date	2019	Various	Anytime				
Optional Put Date	NA	NA	2018				
Interest rate mode	Fixed	Fixed	1% + SIFMA				
Rate	4.50%-5.00%	3.00%-5.00%	1.02%-1.06%				
Interest pmt. Dates (4/1/17 &10/1/17)	April, October	April, October	April, October				
Annual debt service:							
Interest - FY 2017	\$4,767,975	\$14,859,112	\$1,413,000	\$21,040,087			
Principal - (Previous payment 10/1/16 - \$7,880,000) (next payment 10/1/17 - \$8,275,000)	\$0	\$8,275,000	\$0	\$8,275,000			
total princ.&int.	\$4,767,975	\$23,134,112	\$1,413,000	\$29,315,087			
Debt Service Reserve Fund (DSRF)	\$9.1 million in DSRF with bond trustee, BONY- Mellon.	\$23.7 million in DSRF with bond trustee, BONY- Mellon.	NA				
Other	Refunded balance of 2002 A	Refunded Series 2002A,B,C, 2007, and Series 2010B	Refunded Series 2010A Bonds				

Open Session Item 6



#### BI-STATE DEVELOPMENT OPERATIONS COMMITTEE MEETING OPEN SESSION MINUTES JANUARY 20, 2017

#### **Committee Members in Attendance**

<u>Missouri</u> Aliah Holman, (via phone)

Vacant

#### Illinois

Michael Buehlhorn, Chairman David Dietzel, (absent) Irma Golliday (absent) Tadas Kicielinski (absent)

#### Other Commissioners in Attendance

Vernal Brown, (present @ 8:06 a.m.)

#### Staff in Attendance

John Nations, President & CEO Barbara Enneking, General Counsel and Deputy Secretary Shirley Bryant, Certified Paralegal Ray Friem, Executive Director Metro Transit Larry Jackson, Executive Vice President for Administration Barbara Georgeff, Director of Executive Services Kathy Klevorn, Sr. Vice President, Chief Financial Officer Lisa Burke, Executive Assistant Mark Vago, Controller Patti Beck, Director, Communications Scott Grott, Chief MetroLink Operations Kathy Brittin, Director, Risk Management, Safety & Claims Kerry Kinkade, Vice President, Chief Information Officer Andrew Ghiassi, Manager, Safety & Loss Control Jerry Vallely, External Communications Manager Charles Stewart, Vice President Pension & Insurance Jessica Mefford-Miller, Chief Transit Planning & System Development Les Nations, General Manager MetroBus Keith Gordon, Bus Operator Kent Swagler, Director Corporate Compliance and Ethics John Langa, Vice President Economic Development Gary Smith, Internal Audit Intern Michael Shane Jennings, Manager IT ERP Systems Lawrence Brew, Director Brentwood Bus Operations John Wagner, Director Research Institute Jonathan Frederick, Director Accounting & Budget Kelly Schneider, Manager Procurement Support Yodit Teklu, Associate Project Manager St. Louis Regional Freightway

Bi-State Development Operations Committee Meeting Open Session Minutes January 20, 2017 Page 2 of 4

Julianne Stone, Vice President Strategic Initiatives Maureen Williams, Planner Ken Franklin, Vice President Government Relations & Policy Initiatives Umesh Sharma, ERP Analyst, III

#### **Others in Attendance**

None

#### 1. Call to Order

**8:00 a.m.** Chairman Buehlhorn called the Open Session Operations Committee Meeting to order at 8:00 a.m.

Roll Call
 8:00 a.m. Roll call was taken.

#### 3. Public Comment

8:01 a.m. There was no public comment.

#### 4. Employee Recognition, Outstanding Employees Doing Outstanding Things

8:01 a.m. Ray Friem, Executive Director Metro Transit, stated that as part of the Metro program to recognize "Outstanding Employees Doing Outstanding Things", two employees were being honored, Keith Gordon and Maureen Williams. Keith Gordon, a MetroBus Operator, was on his route, and came across a naked child wandering unattended in the streets. Mr. Gordon took the child into custody and called the police. An adult, who claimed to be the child's parent, approached him, however under the circumstances, the child remained in Mr. Gordon's custody until such time as 911 dispatch confirmed it was safe to return the child to the person claiming to be the parent. Due to the quick actions and good judgment of Mr. Gordon, this child was kept out of harm's way and was safely returned to the parent. Lawrence Brew, Director Brentwood Bus Operations, presented a proclamation of appreciation to Mr. Gordon. Maureen Williams, a Metro Planner, while on the MetroLink system, noticed that a passenger appeared to be in severe distress and was unresponsive. Ms. Williams immediately notified the appropriate authorities to dispatch paramedics. Additionally, Ms. Williams was able to obtain information from a contact found in the passenger's cell phone who provided crucial information that was relayed to the paramedics and that resulted in a successful rescue for this passenger. Jessica Mefford-Miller, Chief Transit Planning & System Development, presented Ms. Williams with a proclamation of appreciation.

#### 5. Minutes from October 18, 2016 Operations Committee

**8:06 a.m.** The October 18, 2016, Open Session Operations Committee Meeting minutes were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Holman and seconded by Commissioner Buehlhorn. **Motion passed unanimously.** 

### 6. Contract Award: The Harlan Company for the Rehabilitation of Elevators at Four MetroLink Stations

8:07 a.m. The briefing paper regarding the Contract Award to The Harlan Company for the rehabilitation of elevators at four MetroLink Stations was provided in the Committee packet. Larry Jackson, Executive Vice President for Administration, provided a brief overview, stating that there are a number of elevators on the alignment, particularly in the Phase I installations that

need rehabilitation. An RFP was issued September 8, 2016, and only one bid was received, which was from The Harlan Company. As a result of receiving only one response, the bid was converted to a negotiated procurement. Management's recommendation is for the Committee to approve and forward to the Board for approval the contract award to The Harlan Company. A motion was made by Commissioner Brown and seconded by Commissioner Holman to approve this agenda item as presented in the briefing paper and forward to the Board for final approval. **Motion passed unanimously.** 

#### 7. Contract Award for Enterprise Asset Management System Software and Implementation

8:09 a.m. The briefing paper regarding the contract award for Enterprise Asset Management System Software and Implementation was provided in the Committee packet. Ray Friem, Executive Director Metro Transit, provided a brief overview. As part of the requirements of the Moving Ahead for Progress in the 21st Century (MAP-21) and the new FTA formula-based program, State of Good Repair Grants (SGR), transit agencies are required to develop a Transit Asset Management Plan (TAM). Bi-State Development (BSD) initiated the TAM program in May 2014, to achieve "Total Asset Visibility" and asset management tools to promote better management of safety-related public transportation capital assets. As part of this project, an application to link inspection reports and other maintenance activities to a Geographic Information System (GIS) tool was implemented to provide a complete history of every transit asset. Based on the findings of Phase I and Phase II of this project, the need for a more enhanced Enterprise Asset Management (EAM) was identified. An RFP was issued on August 31, 2016, and five (5) proposals were received. The highest ranking firm withdrew their proposal and the second highest ranking firm was selected. Management's recommendation is for the Committee to approve and forward to the Board for approval a contract with Trapeze Software Group. Inc. A motion was made by Commissioner Holman and seconded by Commissioner Brown to approve this agenda item as presented in the briefing paper and forward to the Board for final approval. Motion passed unanimously.

#### 8. 1<sup>st</sup> Quarter Operations Report and Capital Projects Update

**8:12 a.m.** The 1<sup>st</sup> Quarter Operations Report and Capital Projects Update was provided in the Committee packet. Ray Friem, Executive Director Metro Transit, provided a brief overview. Transit Operations Department expenses were below the FY2017 budget and the FY2016 actual. System revenue fell below budget expectations. Ridership is down across the system; valid security complaints are up over FY2016; and On-Time Performance (**OTP**) improved for MetroLink and Call-A-Ride over the first quarter of FY2016. MetroBus maintained its better than 91% OTP for the quarter. The Call Center continues to have significantly less call volume since the introduction of real time information apps to the public; but the percentage of calls answered increased as a result. The call volume has dropped significantly and an evaluation of the Center is planned to determine if there are opportunities to better serve our riding customers. Mr. Friem also discussed Service Levels Snapshot highlighting the Planning Department Schedule Performance Comparison, Elevator/Escalator Availability and Key Capital Project Status as of January 3, 2017.

#### 9. Unscheduled Business

8:30 a.m. There was no unscheduled business.

Bi-State Development Operations Committee Meeting Open Session Minutes January 20, 2017 Page 4 of 4

#### 10. Call of Dates for Future Committee Meetings

8:31a.m. The Committee was advised of upcoming meetings as follows:

Audit, Finance & Administration Committee:	Friday, January 27, 2017, 8:00 a.m.
Board Meeting:	February 24, 2017, 8:00 a.m.
Operations Committee:	Tuesday, March 21, 2017, 8:00 a.m.

11.

. Executive Session - If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, Section 10.080(D) Closed Records; Legal under § 10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under § 10.080 (D)(3); Health Proceedings under §10.080(D)(4); Employee Negotiations under § 10.080(D)(5); Data Processing under § 10.080(D)(6); Purchasing and Contracts under § 10.080(D)(7); Proprietary Interest under § 10.080(D)(8); Hotlines under § 10.080(D)(9); Auditors under § 10.080(D)(10); Security under § 10.080(D)(11); Computers under § 10.080(D)(12); Personal Access Codes under § 10.080(D)(13); Personal Information under § 10.080(D)(14); Insurance Information under § 10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under § 10.080(D)(16) or Protected by Law under § 10.080(D)(17).

8:31 a.m. Pursuant to the requirements of Bi-State Development Board Policy, Chapter 10, Section 10.080(D); (1); (2); (7); (16); and (17), Chairman Buehlhorn requested a motion to allow the Committee to go into closed session. A motion to go into Executive Session was made by Commissioner Brown and seconded by Commissioner Holman. A roll call vote was taken and the Commissioners present, Buehlhorn, Brown and Holman voted to approve this agenda item. Motion passed unanimously, and the Open Session meeting was adjourned at 8:31 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development

Open Session Item 7



#### BI-STATE DEVELOPMENT AUDIT, FINANCE & ADMINISTRATION COMMITTEE MEETING OPEN SESSION MINUTES JANUARY 27, 2017

#### **Committee Members in Attendance**

<u>Missouri</u> Constance Gully Chair (present @ 8:05 a.m.) Vernal Brown Vince Schoemehl (via phone @ 8:17 a.m.) <u>Illinois</u> David Dietzel (absent) Jeffrey Watson (absent)

Other Commissioners in Attendance None

#### Staff in Attendance

John Nations, President & CEO Barbara Enneking, General Counsel and Deputy Secretary Shirley Bryant, Certified Paralegal Jim Cali, Director of Internal Audit Ray Friem, Executive Director Metro Transit Larry Jackson, Executive Vice President for Administration Kathy Klevorn, Sr. Vice-President and Chief Financial Officer Barbara Georgeff, Director of Executive Services Brenda Krieger, Executive Assistant Mark Vago, Controller Tammy Fulbright, Director, Treasury Services Kent Swagler, Director Corporate Compliance and Ethics Mandi Myers, Compliance & Ethics Analyst & Training Specialist, Part-Time Angela Staicoff, Internal Auditor Kelli Fitzpatrick, Internal Auditor, Part-Time Amy Olden, Internal Audit Intern Gary Smith, Internal Audit Intern Kerry Kinkade, Vice President Chief Information Officer Karl Tyminski, Internal Auditor, Part-Time Charles Stewart, Vice President Pensions & Insurance Virginia Alt-Hildebrandt, Manager, Administrative Services Kelly Schneider, Manager Procurement Support David Toben, Director Benefits Jerry Vallely, External Communications Manager Maryanne Coley, Manager Benefits John Wagner, Director Research Institute Jonathan Frederick, Director Accounting & Budget Kathy Brittin, Director Risk Management, Safety & Claims Michael Gibbs, Accountant Business Enterprise

Bi-State Development Audit, Finance & Administration Committee Meeting Open Session Minutes January 27, 2017 Page 2 of 7

Others in Attendance None

#### 1. Call to Order

8:05 a.m. Chair Gully called the Open Session Audit, Finance and Administration Committee Meeting to order at 8:05 a.m.

Roll Call
 8:05 a.m. Roll call was taken.

#### 3. Public Comment

8:05 a.m. There was no public comment.

4. Finance and Administration Committee Open Session Minutes: August 28, 2016

8:06 a.m. The August 28, 2016, Open Session Finance and Administration Committee Meeting minutes were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Brown and seconded by Commissioner Gully. Motion passed unanimously.

#### 5. Audit Committee Open Session Minutes: October 21, 2016

**8:06 a.m.** The October 21, 2016, Open Session Audit Committee Meeting minutes were provided in the Committee packet. A motion to approve the minutes was made by Commissioner Brown and seconded by Commissioner Gully. Motion passed unanimously.

#### 6. 1<sup>st</sup> Quarter Financial Statements

8:07 a.m. The 1<sup>st</sup> Ouarter Financial Statements were provided in the Committee packet. Mark Vago, Controller, and Jonathan Frederick, Director Accounting & Budget, provided an overview. Historically the narrative focused on performance indicators, and revenues/expenses. A section has been added entitled "Fast Facts" that includes non-cash events, new hires, new systems, key meetings, and financial data. Bi-State Development Agency (BSD) total assets were \$1.47 billion, which is a slight increase over FY16. The combined statement of revenues and expenses by unit shows income or loss before depreciation of \$8.8 million for the 1st guarter FY17, compared to \$6.4 million for the 1<sup>st</sup> quarter FY16. Executive Services added two new employees, Ken Franklin, Vice President of Governmental Relations and Policy Initiatives; and Julianne Stone, Vice President of Strategic Initiatives. Income before depreciation was \$302.6 thousand, total revenue was \$1.1 million, and total expenses was \$821.7 thousand, all of which were down from the 1<sup>st</sup> quarter FY16. The Gateway Arch ongoing construction has shifted ticket sales to the Old Courthouse and a ticket booth near the Arch entrance resulting in increased expenses for additional staff. The Arch is currently closed and is scheduled to open in early March. Income before depreciation was \$1 million; total revenue was \$2.8 million, an increase of \$775.6 thousand over FY16. The Federal Transit Administration (FTA) acknowledged Metro as a model for transit asset management, specifically highlighting Metro as a case study in the July 26 Federal Register. BSD announced a partnership with the Southwestern Illinois Development Authority (SWIDA) and Bywater Development Group for a \$10.5 million affordable senior living development adjacent to the Swansea MetroLink station in Swansea, Illinois. Metro's income before depreciation of \$7.0 million; total revenue of \$75.3 million; and total expenses of \$68.3 million were all down compared to the 1<sup>st</sup> quarter of FY16. The decrease is due to a combination of reasons which include

anticipated maintenance, ongoing security issues, custodial services, and fuel prices. The St. Louis Downtown Airport is slated to receive an FAA Safety Improvement Grant for taxiway rehabilitation. The airport also hosted a Legacy Flight Academy which offers a flight orientation program aimed at fostering an interest in aerospace careers among minority youth. Income loss before depreciation was \$38.4 thousand, unfavorable compared to net income of \$55.8 thousand last year. Total revenue was \$384.3 thousand, an increase over FY16. Total expenses of \$422.7 thousand, an increase of \$115,000 over FY16 primarily due to increase in legal and consultant fees. The Riverfront Attractions revenue has more than doubled due to the lack of flood days in July and August that plagued the riverboats in FY15. The riverboats are currently closed and are scheduled to reopen in early March. Total income before depreciation was \$499.9 thousand; total revenue was \$1.3 million compared to \$582.2 thousand last year. Total expenses were \$822.6 thousand compared to \$572.4 thousand last year; and the increased expenses were mainly due to normal operating cost. Mary Lamie, Executive Director of St. Louis Regional Freightway (the "Freightway), has been very busy building the foundational network required to ensure a strong business going forward. The networking included meeting with the U.S. Department of Transportation Federal Highway Administrator and the CEO of the Port of New Orleans. Freightway showed a net income loss of \$60,000; total revenue of \$63.3 thousand received from East West Gateway Council of Government (EWGCG) and Leadership Council of Southwestern Illinois; and total expenses of \$123.3 thousand that mainly consist of consulting and wage expenses.

#### \*\*Commissioner Schoemehl joined via phone at 8:17 a.m.

The Bi-State Development Research Institute, in partnership with St. Louis County, received approximately an approximately \$1 million grant to operate mobile clinics in the St. Louis area. The Institute showed a net income loss of \$41.5 thousand; total revenue of \$429; and total expenses of \$41.9 thousand. The majority of expenses were for services and materials related to the completion of the Missouri Health Foundation grant, which closed this fiscal quarter. Arts-In Transit dedicated a mural by Catherine Magel and Con Christeson named *Vehicle, Destination, Imagination* at the Forest Park-DeBaliviere MetroLink Station. Net income loss was \$27.8 thousand; total revenue was \$32,000; and total expenses were \$4.2 thousand. The Self-Insurance Fund had a combined net loss of \$97.9 thousand. This report was informational only, and no further Committee action was required. A copy of this report will be kept at the office of the Deputy Secretary.

#### 7. 1<sup>st</sup> Quarter Performance Indicators

**8:20 a.m.** The 1<sup>st</sup> Quarter Performance Indicators was provided in the Committee packet. Mark Vago, Controller provided a brief overview. Take-offs and landing at the St. Louis Downtown Airport are up 30%. The number of Riverboat passengers for the 1<sup>st</sup> quarter FY17 was up 82% and resulted in \$53,000 compared to \$29,000 in FY16. The number of cruises was 442 compared to 247 last year. Arch Tram passenger ridership was approximately 283,000 for the 1<sup>st</sup> quarter FY17 compared to 313,000 last year. In the 1<sup>st</sup> quarter FY17, Transit had 11.1 million boardings compared to 12.1 million in 2016 and 12.9 million in 2015. Overall ridership is down 8.4%, MetroBus is down 9.7% and MetroLink is down 6.2%. The average fare ending FY16 was at \$1.08 and for the 1<sup>st</sup> quarter of FY16 it was at \$1.09; the average fare for the 1<sup>st</sup> quarter of FY17 is \$1.04. Some additional discussion followed regarding strategies to improve ridership. This report was informational only and no additional Committee action was required. A copy of this report will be kept at the office of the Deputy Secretary.

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#### 8. November Treasury Report

**8:27 a.m.** The November 30, 2016, Treasury Report was provided in the Committee packet. Tammy Fulbright, Director Treasury Services, provided a brief overview. In November, Bi-State directed \$212 million in cash and investments. In the last quarter of FY16, money market reform basically changed prime money markets in three ways. One of which was changing net asset value and how it was calculated, so that instead of valuing assets at cost, it was valued at market. By actually calculating it by market price there was more potential for change in the amount, potentially creating a risk for principal loss. Additionally, in times of distress, prime funds could charge a fee if you took your money out of the funds; and a gate was added providing more time to redeem funds when you requested them. These issues of both principal loss and liquidity resulted in BSD moving out of prime money market funds into U.S. Treasury and U.S. Government Agency securities. The Feds declined to increase rates in November, but did vote to raise the federal funds rate 25 basis points in December. The Fed anticipates three more rate hikes in 2017. This report was for informational purposes only and no further Committee action was required. A copy of this report will be kept at the office of the Deputy Secretary.

#### 9. 1<sup>st</sup> Quarter Procurement Report

8:30 a.m. The 1<sup>st</sup> Quarter Procurement Report was provided in the Committee packet. Larry Jackson, Executive Vice President for Administration, provided a brief overview. The non-competitive procurement trend for the quarter was at 11.3%, and for the last twelve (12) months the Agency was under its 10% goal at 8.6%. This report was for informational purposes only and no further Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

#### 10. Treasury-Safekeeping Quarterly Accounts Audit – Ending September 30, 2016

**8:30 a.m.** The briefing paper regarding the Treasury-Safekeeping Quarterly Accounts Audit – ending September 30, 2016, was provided in the Committee packet. Jim Cali, Director of Internal Audit, provided a brief overview. In accordance with Board Policy Chapter 30, the Internal Audit Department (IAD) is tasked with the responsibility to review the custodians that are maintaining Agency safekeeping accounts and confirm the balances. For the 3<sup>rd</sup> quarter ending September 30, the Agency had \$74.5 million in U.S. Treasury and/or government agency securities held in safekeeping accounts. IAD's review of these accounts showed that the custodians have properly accounted for all of the funds, and the balances reflected on the Treasury's report have been fairly stated in accordance with GASB No. 72 *Fair Value Measurement and Application*.

#### 11. Internal Audit Status Report – 2<sup>nd</sup> Quarter FY17

**8:31 a.m.** The briefing paper regarding the Internal Audit Status Report  $-2^{nd}$  Quarter FY17 was provided in the Committee packet. Jim Cali, Director of Internal Audit, provided a brief overview. In accordance with Board Policy Chapter 30, IAD prepared the Internal Audit Status Report to show audit activity for the  $2^{nd}$  Quarter of FY17. IAD has worked on a number of audits and issues that will be discussed under Agency Item #12, Internal Audit Follow-Up Summary. During this period BKD, a certified public accounting firm, was engaged to conduct an audit of the health insurance claims through the Agency's self-funded health insurance program. BKD has completed their review of the claims from Cigna and Delta Dental, and in January they began their review of the claims for Express Scripts, the Agency's pharmacy benefit manager. A chart was provided that details all the audits that are underway and the hours spent by IAD and the contract auditors from BKD. The results of the health insurance self-insured audit is expected to be completed and a draft report prepared by BKD by the next Audit, Finance & Administration Committee meeting. This

Bi-State Development Audit, Finance & Administration Committee Meeting Open Session Minutes January 27, 2017 Page 5 of 7

report was informational only, and no additional Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

#### 12. Internal Audit Follow-Up Summary – 1st Quarter FY17

**8:36 a.m.** The briefing paper regarding the Internal Audit Follow-Up Summary – 1<sup>st</sup> Quarter FY17 was provided in the Committee packet. Jim Cali, Director of Internal Audit, provided a brief overview. In accordance with Board Policy Chapter 30, IAD was tasked with doing follow-up summaries on all of the audits that have been completed. The follow-up is probably the most important part of the audit process in making sure that management completes the implementation plan for any kind of corrective action that came out of the report. During this period, the 1<sup>st</sup> Quarter of FY17, IAD was tracking 115 recommendations and 79 were closed out during this quarter. At this point, there are no outstanding items that are overdue. This report was informational only, and no further Committee action was required. A copy of this report will be kept at the office of the Deputy Secretary.

#### 13. 401(k) Plan Audit Update

**8:34 a.m.** The briefing paper and attachment regarding the 401(k) Plan Audit Update were provided in the Committee packet. Charles Stewart, Vice President Pension and Insurance, provided a brief overview. All audits are up to date, an audit report was issued by Mayer, Hoffman, McCann for the period ending December 31, 2015, and it was a clean audit opinion. Everything identified in terms of management issues were taken care of during the course of the audit. The 401(k) asset balance as of December 31, 2015 was approximately \$40 million. At the next Audit, Finance & Administration Committee meeting, investment performance updates will be presented. This report was informational only and no further Committee action was required. A copy of this report will be kept at the office of the Deputy Secretary.

#### 14. 2016 Pension Valuations Update

8:38 a.m. The briefing paper and attachments regarding the 2016 Pension Valuations update were provided in the Committee packet. Charles Stewart, Vice President Pension and Insurance, provided a brief overview. Milliman has issued Valuation Reports for FY16 for the three pension plans. As of June 1, 2016, the funded ratio for the Salaried Pension Plan was 71.3% with an unfunded liability of \$24 million. As of April 1, 2016, the funded ratio for the IBEW pension plan was 86.7% and the unfunded liability was \$620,046. As of April 1, 2015, the funded ratio for the Local 788, ATU Pension Plan was 59.9% with an unfunded liability of \$82 million. The salaried pension plan funding ratio was reduced from 78.3% to 71.3% and the reasons are as follows: 1) The salaried compensation plan was changed for salaried individuals; and there were significant raises during this period, that impacted the funding; 2) the actuary rate of return assumed by the actuaries was reduced from 7.5% to 7%, which actually reflected the reality of what the pension plans were earning with their investments. During that period of time, there was a reduction in earnings on plan assets. The recommended contribution for the salaried plan was increased by \$1 million. The \$3.6 million is the company contribution and does not include the 3% the employees, who are still in the plan, are contributing, which is approximately \$500,000 to \$600,000. Although there were changes, there is no real concern about the future of this plan.

The IBEW Pension Plan is by far the best funded plan. Their funding ratio increased from 86.5% to 86.7%. The new January 1, 2014 IBEW contract included an extra \$47.05 per week to be added to this fund in order to bring it to 100% and this is the second year of that increase. The weekly contributions also increased based on this valuation. The IBEW is a very stable plan at this time with a very stable population. This is the best of the three plans we now operate.

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The ATU 788 Combined Plan valuation went up from 59.6% to 59.9% because of the actuary valued assets. There is a smoothing process that takes place in terms of valuing the assets by the actuary versus the market value of the assets. The weekly contribution recommended by the actuary went from \$161 to \$165 per week and that is distributed 70-30 between the company and the employees. Over the last three or four years the trustees for the ATU 788 plan have always recommended a higher contribution level. They recognize that there are problems with their plans, so although the actuary recommended \$165.65, the trustees voted on a rate of \$175. There are now new ATU 788 trustees that were recently voted in based on the union elections that took place in December 2016. The first meeting is in February and we look forward to working with those new trustees.

The Pension Committees went out for bid for new auditors. Mayer, Hoffman, McCann has done audits for both the pension plans and the 401(k) plan since 2016. The selection committee will recommend to the Pension Committees in February that we continue with Mayer, Hoffman, and McCann. This report was informational only, and no further Committee action was required. A copy of this report will be kept at the office of the Deputy Secretary.

#### 15. Compliance and Ethics "State of the Agency"

**8:45 a.m.** The briefing paper and the Compliance and Ethics "State of the Agency" report were provided in the Committee packet. Kent Swagler, Director of Corporate Compliance and Ethics, provided a brief overview. The presentation provided the current state of the Agency with respect to meeting its documented compliance requirements for calendar year 2016. Current status of compliance and ethics programs, initiatives, and training programs were also discussed. Compliance status and results of division reviews across the entire Agency were also presented. This report was informational only, and no further Committee action was required. A copy of the report will be kept at the office of the Deputy Secretary.

#### 16. Unscheduled Business

8:55 a.m. There was no unscheduled business.

#### 17. Call of Dates for Future Committee Meetings

8:56 a.m. The Board was advised of the upcoming meetings, as follows:

Board Meeting: Operations Committee: Audit, Finance & Administration Committee: Friday, February 24, 2017, 8:00 a.m. Tuesday, March 21, 2017, 8:00 a.m. Friday, March 24, 2017, 8:00 a.m.

#### 18. Adjournment to Executive Session

8:57 a.m. Executive Session - If such action is approved by a majority vote of the Bi-State Development Agency's Board of Commissioners who constitute a quorum, the Board may go into closed session to discuss legal, confidential, or privileged matters pursuant to Bi-State Development Board Policy Chapter 10, Section 10.080(D) Closed Records; Legal under § 10.080(D)(1); Real Estate under §10.080(D)(2); Personnel under § 10.080 (D)(3); Health Proceedings under §10.080(D)(4); Employee Negotiations under § 10.080(D)(5); Data Processing under § 10.080(D)(6); Purchasing and Contracts under § 10.080(D)(7); Proprietary Interest under § 10.080(D)(8); Hotlines under § 10.080(D)(9); Auditors under § 10.080(D)(10); Security under § 10.080(D)(11); Computers under § 10.080(D)(12); Personal Access Codes under § 10.080(D)(13); Personal Information under § 10.080(D)(14); Insurance

Information under § 10.080(D)(15); Rail, Bus, or Facilities Safety and Accidents under § 10.080(D)(16) or Protected by Law under § 10.080(D)(17).

Pursuant to the requirements of Section 10.080 (D) (6), (9), (10), (11), and (17) of the Bi-State Development Board Policy, Chapter 10, Section 10.080, Chair Gully requested a motion to allow the Committee to go into closed session. A motion to go into Executive Session was made by Commissioner Brown and seconded by Chair Gully. A roll call vote was taken and the Commissioners present, Brown, Gully and Schoemehl voted to approve this agenda item. Motion passed unanimously, and the Open Session meeting was adjourned at 8:57 a.m.

Deputy Secretary to the Board of Commissioners Bi-State Development Open Session Item 9(a)

From:	John M. Nations, President and CEO
Subject:	Contract Award to The Harlan Company for the Rehabilitation of Elevators
	at Four MetroLink Stations
<b>Disposition:</b>	Approval
Presentation	: Raymond A Friem, Executive Director Metro Transit; Larry Jackson, Executive
	Vice President of Administration; Scott Grott, Chief MetroLink Operations

#### **Objective**:

To present to the Board of Commissioners for approval, a request to award a contract to The Harlan Company for the rehabilitation of elevators at four MetroLink Stations.

#### **Committee Disposition:**

This item was presented and discussed at the Operations Committee meeting on January 20, 2017. The Committee voted to recommend that the Board of Commissioners approve the request to award a contract to The Harlan Company for the rehabilitation of elevators at four MetroLink stations.

#### **Board Policy:**

Board Policy *Chapter 50.010, Section E.1.b.*, requires that the Board of Commissioners shall approve Non-Competitive Procurements which exceed \$100,000.00.

#### **Funding Source:**

The funding sources for services to rehabilitate the elevators are Federal Transit Administration (FTA) Grant number MO-54-0001 and St Louis City and County sales tax receipts.

#### **Background:**

The original MetroLink system began operation in 1993. MetroLink stations on the original alignment have elevators that require extensive overhaul due to the severe working conditions these elevators must endure. Over the years, the corrosive environment has accelerated deterioration of components. The focus of this project is to upgrade these elevators to current standards and address issues that extend beyond the scope of the current elevator and escalator maintenance contract.

Previously, Bi-State Development Agency (**BSD**) hired a professional elevator consultant to survey the elevators, deliver recommendations and a probable cost estimate to increase the useful life twenty years. Based on the recommendations of the consultant, BSD proceeded into design phase and procured Ross & Baruzzini to prepare technical specifications for construction to upgrade the elevators.

Board of Commissioners Contract Award to The Harlan Company Rehabilitation of Elevators at Four MetroLink Stations February 24, 2017 Page 2

#### Analysis:

Solicitation No. 17-SB-103454-CB for the rehabilitation of subject elevators was issued September 8, 2016. The Sealed Bid was advertised in BSD's iSupplier Portal, BSD's web-based communication tool structured to allow bidders full and open access to view, communicate, and submit bids on active solicitations. Forty (40) companies were invited to participate and were provided an electronic copy of the solicitation.

On October 27, 2016, one bid was received from The Harlan Company. In accordance with FTA and BSD's policy, a query was conducted of all companies on the bidder's list to determine why only one bid was received. Reasons for not bidding were primarily under-estimation of the trades involved in the project and obtaining subcontractor pricing.

The original bid is listed below:

The Harlan Company Bid	Independent Cost Estimate
\$2,799,400	\$2,400,000

Since only one bid was received, the bid was converted to a negotiated procurement. The bid received exceeded the budgeted amount and independent cost estimate. BSD proceeded with negotiations with The Harlan Company, which resulted in deletion of two locations from the Scope of Work.

The deleted elevators consisted of:

- North Hanley Garage (Elevator is less than half the age of the Phase 1 elevators).
- Central West End (Current design activity for the Boyle Avenue/Central West End MetroLink Station Design will likely result in a new elevator).

BSD received a revised cost proposal from The Harlan Company, for the remaining elevators, which included Arch-Laclede's Landing, Convention Center, 8<sup>th</sup> & Pine and Union Station.

The revised cost is listed below:

The Harlan Company Bid	Independent Cost Estimate
\$2,145,450 (Revised)	\$2,171,319 (Revised)

Cost and pricing data is being obtained from The Harlan Company that will verify and evaluate the accuracy and allowed cost.

In addition, The Harlan Company's revised cost proposal is less than the Engineer's Estimate after deletion of the North Hanley and Central West End locations and considered fair and reasonable.

Board of Commissioners Contract Award to The Harlan Company Rehabilitation of Elevators at Four MetroLink Stations February 24, 2017 Page 3

#### **Board Action Requested:**

Approval by the Board of Commissioners to authorize the President & CEO to award a single bid contract to The Harlan Company in the amount of \$2,145,450 for construction services to rehabilitate the MetroLink Elevators. The contract period shall not exceed twenty-four months.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF CONTRACT TO THE HARLAN COMPANY FOR THE REHABILITATION OF ELEVATORS AT FOUR METROLINK STATIONS

#### PREAMBLES:

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas,* Board Policy Chapter 50, §50.010(a)(8) and §50.010(E)(1)(b), requires Board approval of all Non-Competitive ("sole source" or "single bid") Procurements exceeding \$100,000; and

*Whereas,* this Project is funded through FTA grant MO-54-0001 and St. Louis City and St. Louis County sales tax revenues; and

*Whereas,* the original MetroLink system began operation in 1993 and MetroLink stations on the original alignment have elevators that require extensive overhaul due to the severe working conditions and the corrosive environment; and

*Whereas*, BSD hired a professional elevator consultant to survey the elevators, deliver recommendations and a probable cost estimate to increase the useful life twenty years. Based on the recommendation BSD proceeded into a design phase and procured technical specifications for the construction to upgrade the elevators; and

*Whereas*, on September 8, 2016, BSD issued Solicitation NO. 17-SB-103454-CB for the rehabilitation of the elevators and forty (40) companies were invited to participate. Only one bid was received from The Harlan Company. Since only one bid was received the bid was converted to a negotiated procurement; and

*Whereas*, the four elevators for rehabilitation are MetroLink stations: Arch-Laclede's Landing, Convention Center, 8<sup>th</sup> and Pine and Union Station; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the award of a sole source contract to The Harlan Company, in the amount of \$2,145,450 for construction services to rehabilitate the four MetroLink station elevators with a contract period not exceeding twenty-four months, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of the Sole Source Contract</u>. The Board of Commissioners hereby approves the award of a sole source contract to The Harlan Company, in the amount of \$2,145,450 for construction services to rehabilitate the four MetroLink station elevators with a contract period not exceeding twenty-four months, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4</u>. <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and the Harlan Company.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 24<sup>th</sup> day of February, 2017.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 813 Bi-State Development Agency Board of Commissioners February 24, 2017 The Harlan Co Contract re MetroLink Elevators Page 2 Open Session Item 9(b)

Bi-State Development Board of Commissioners Agenda Item February 24, 2017

From:	John M. Nations, President and CEO							
Subject:	Contract Award to Trapeze Software Group, Inc. for Enterprise Asset							
	Management System Software and Implementation							
<b>Disposition:</b>	Approval							
Presentation	Raymond A. Friem, Executive Director of Metro Transit; Larry Jackson,							
	Executive Vice President of Administration; Darren A. Curry, Chief Mechanical							
	Officer							

#### **Objective**:

To present to the Board of Commissioners for approval, a request to enter into a contract with Trapeze Software Group, Inc. to provide an enterprise asset management system software and implementation for a two-year period in a not to exceed amount of \$3,000,000.

#### **Committee Disposition:**

This item was presented and discussed at the Operations Committee meeting on January 20, 2017. The Committee voted to recommend that the Board of Commissioners approve the request to enter into a contract with Trapeze Software Group, Inc. to provide an enterprise asset management system software and implementation.

#### **Board Policy:**

Pursuant to Board Policy, *Chapter 50, Section 50.010 Procurement and Contract Administration,* (*E*) *Award Authority, 1.a*, the Board of Commissioners must approve Competitive Negotiation Procurements which exceed \$500,000.

#### **Funding Source**:

The funding sources for software and implementation services are Federal Transit Administration (**FTA**) Grant number MO-04-0130, MO-90-X296 and St Louis City and County sales tax receipts.

#### **Background**:

The Moving Ahead for Progress in the 21st Century Act (P.L. 112-141) (MAP-21), which was signed into law by President Obama on July 6, 2012, is intended to create a streamlined, performance-based, and multimodal program to address the many challenges facing the U.S. transportation system. These challenges include improving safety, maintaining infrastructure condition, reducing traffic congestion, improving efficiency of the system, freight movement, protecting the environment, and reducing delays in project delivery.

Board of Commissioners Contract Award – Trapeze Software Group, Inc. for Enterprise Asset Management System Software and Implementation February 24, 2017 Page 2

As part of the MAP-21, a new FTA formula-based funding program, State of Good Repair (**SGR**) Grants, has been developed to provide dedicated funding to repair and maintain the nation's rail infrastructure. To be eligible for these funds, transit agencies will be required to develop a Transit Asset Management Plan.

Bi-State Development (**BSD**), in support of the SGR Program, initiated the Transit Asset Management Program in May 2014, which was designed to achieve "Total Asset Visibility" and provide asset management tools that will promote better management of safety-related public transportation capital assets. Specifically, the project would ensure that BSD's systems would permit our senior management to leverage data contained in our maintenance/material management systems to build asset inventories for higher-level analysis to optimize investments in urban rail/bus capital assets. In addition, applications capable of linking inspection reports and other maintenance activities to an innovative Geographic Information System (**GIS**) driven tool which results in a complete history of every transit asset would be implemented.

In October 2014, Bi-State Development awarded a contract to Four Nines Technologies for the first phase of the project, to perform an assessment of BSD's current capabilities and systems, identifying processes, roles and applications related to asset management, financial planning, and GIS.

Based on findings of Phase I, which included a need for more enhanced asset management applications, a contract for Phase II of the project was awarded to Four Nines Technologies to perform the following tasks:

- Gather Enterprise Asset Management (EAM) application requirements based on BSD current and future needs.
- Develop a Statement of Work for implementation of EAM business requirements.
- Facilitate RFP evaluation and final selection of EAM software.

#### Analysis:

On August 31, 2016, Bi-State Development issued Solicitation 17-RFP-103083-DR to obtain a qualified firm to provide the necessary services to implement a new software system or systems to manage their Enterprise Assets.

In response to the solicitation, five (5) proposals were received, reviewed, evaluated and scored in accordance with the technical evaluation requirements specified in the solicitation package. The evaluation criteria required that offerors include in their proposal:

- A System Checklist (showcased functionality, ease of use for reporting)
- Experience and Professional Competence
- Approach /Methodology / Project Work Plan

Board of Commissioners Contract Award – Trapeze Software Group, Inc. for Enterprise Asset Management System Software and Implementation February 24, 2017 Page 3

A consensus meeting was held with the members of the evaluation team. As a result, BSD invited all five firms to demonstrate the software capabilities their firm proposed. However, one firm withdrew their proposal prior to software demonstrations and did not receive any further consideration. The overall results consist of the consensus technical scores, software demonstration scores, and the cost scores combined. As a result, John Bean Technologies Corp. was the overall highest ranking firm.

Firm Name	Technical Consensus Score	Consensus Demonstration Score	Cost Score	Total Score
John Bean Technologies	183.00	47.10	150.00	380.10
Trapeze	195.50	51.80	88.27	335.57
Accenture	184.00	50.20	31.64	265.84
<b>Computer Science Corp.</b>	156.50	40.30	16.30	213.10

BSD requested clarifications from the top ranking firm, John Bean Technologies (**JBT Corp.**), regarding a mistake in their proposal; after careful consideration, JBT withdrew their proposal. Therefore, BSD requested a "Best and Final Offer" from the second highest ranking firm whose score was within competitive range of being selected for award.

#### **Board Action Requested:**

Approval by the Board of Commissioners to authorize the President & CEO to enter into a contract with the second highest ranking firm, Trapeze Software Group, Inc., whose proposal is most advantageous to BSD, with price and other factors considered, in a not to exceed amount of **\$3,000,000**, to provide an enterprise asset management system software and implementation.

#### A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT APPROVING THE AWARD OF CONTRACT TO TRAPEZE SOFTWARE GROUP INC. FOR ENTERPRISE ASSET MANAGEMENT SYSTEM SOFTWARE AND IMPLEMENTATION

#### PREAMBLES:

*Whereas,* The Bi-State Development Agency of the Missouri-Illinois Metropolitan District (the "Agency") is a body corporate and politic, created by an interstate compact between the States of Missouri and Illinois, acting by and through its Board of Commissioners (the "Board of Commissioners"); and

*Whereas,* the Agency is authorized by Mo. Rev. Stat. §§ 70.370 et seq. and 45 Ill. Comp. Stat. 100/1 et seq. (jointly referred to herein as the "Compact") to plan, construct, maintain, own and operate passenger transportation facilities, and to perform all other necessary and incidental functions, and to disburse funds for its lawful activities, to adopt rules and regulations for the proper operation of its passenger transportation facilities and conveyances, to contract and to be contracted with; and

*Whereas*, Board Policy Chapter 50, §50.010(a)(2) and §50.010(E)(1)(a), requires Board approval of Competitive Negotiation Procurements exceeding \$500,000; and

*Whereas,* this Project is funded through FTA grant MO-04-0130, MO-90-X296 and St. Louis City and St. Louis County sales tax revenues; and

*Whereas*, as part of MAP-21, a new FTA formula-based funding program, State of Good Repair Grants have been developed to provide dedicated funding to repair and maintain the nation's rail infrastructure. In order to be eligible for these grant funds, transit agencies will be required to develop a Transit Asset Management Plan; and

*Whereas*, an assessment of BSD's current capabilities and systems, identifying processes, roles and applications related to asset management was conducted and the assessment determined that BSD needed more enhanced enterprise asset management applications; and

*Whereas*, on August 31, 2016, BSD issued Solicitation NO. 17-RFP-103083-DR to obtain a qualified firm to provide the necessary services to implement a new software system or systems to manage enterprise assets. Five proposals were received, reviewed, evaluated and scored in accordance with the technical evaluation requirements specified in the solicitation package. One firm withdrew its proposal prior to software demonstration and one firm withdrew its proposal after it was discovered that there was a mistake in its proposal; and

*Whereas*, from the remaining proposers BSD selected the highest ranking firm, Trapeze Software Group, Inc., whose proposal was most advantageous to BSD, with price and other factors considered; and

*Whereas*, it is feasible, necessary and in the public interest for the Agency to approve the award to Trapeze Software Group, Inc., for enterprise asset management system software and implementation in a not exceed amount of \$3,000,000, in accordance with the terms and conditions described herein.

#### NOW, THEREFORE, THE BOARD OF COMMISSIONERS OF THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Findings. The Board of Commissioners hereby finds and determines those matters set forth in the preambles hereof as fully and completely as if set out in full in this Section 1.

<u>Section 2</u>. <u>Approval of the Contract</u>. The Board of Commissioners hereby approves the award to Trapeze Software Group, Inc., for enterprise asset management system software and implementation in a not exceed amount of \$3,000,000, under and pursuant to this Resolution and the Compact for the authorized Agency purposes set forth in the preambles hereof and subject to the conditions hereinafter provided

<u>Section 3.</u> <u>Actions of Officers Authorized</u>. The officers of the Agency, including, without limitation, the President and CEO, and the Vice President of Procurement are hereby authorized and directed to execute all documents and take such actions as they may deem necessary or advisable in order to carry out and perform the purposes of this Resolution, including the payment of all costs, expenses and fees incurred in connection with or incidental to this Resolution and Contract; and the execution of such documents or taking of such action shall be conclusive evidence of such necessity or advisability.

<u>Section 4.</u> <u>Severability</u>. It is hereby declared to be the intention of the Board of Commissioners that each and every part, section and subsection of this Resolution shall be separate and severable from each and every other part, section and subsection hereof and that the Board of Commissioners intends to adopt each said part, section and subsection separately and independently of any other part, section and subsection. In the event that any part, section or subsection of this Resolution shall be determined to be or to have been unlawful or unconstitutional, the remaining parts, sections and subsections shall be and remain in full force and effect, unless the court making such finding shall determine that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the intent of this Resolution.

Section 5. <u>Rights Under Resolution Limited</u>. No rights shall be conferred by this Resolution upon any person or entity other than the Agency and Trapeze Software Group, Inc.

Section 6. <u>Governing Law</u>. The laws of the State of Missouri shall govern this Resolution.

Section 7. <u>No Personal Liability</u>. No member of the Board of Commissioners, officer, employee or agent of the Agency shall have any personal liability for acts taken in accordance with this Resolution.

<u>Section 8</u>. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED by the Board of Commissioners of The Bi-State Development Agency of the Missouri-Illinois Metropolitan District this 24<sup>th</sup> day of February, 2017.

### THE BI-STATE DEVELOPMENT AGENCY OF THE MISSOURI-ILLINOIS METROPOLITAN DISTRICT

By\_\_\_\_\_ Title\_\_\_\_\_

[SEAL]

ATTEST:

By\_

Deputy Secretary to the Board of Commissioners

Board of Commissioners Resolution 814 Bi-State Development Agency Board of Commissioners February 24, 2017 Trapeze Contract re Software for Asset Management Page 2 Open Session Item 10

From:John M. Nations, President and Chief Executive OfficerSubject:Compliance and Ethics "State of the Agency"Disposition:InformationPresentation:Kent W. Swagler, Director of Corporate Compliance and Ethics

#### **Objective:**

To update the Board of Commissioners on the "State of the Agency" for Bi-State Development's (**BSD**) Corporate Compliance and Ethics requirements and programs.

#### **Committee Disposition:**

This item was presented and discussed at the Audit, Finance & Administration Committee Meeting on January 27, 2017, and will be presented to the Board of Commissioners on February 24, 2017, for information only.

#### **Board Policy:**

*Chapter 100 Compliance Program.* Although not required by a specific Board Policy, best practice dictates that the Director of Corporate Compliance and Ethics provide an annual update on the status of compliance and ethics requirements, issues, and programs.

#### **Funding Source:**

Funding is provided through operating funds.

#### **Background:**

The enclosed presentation will provide the current state of the Agency with respect to meeting its documented compliance requirements for calendar year 2016. Current status of compliance and ethics programs, initiatives, and training programs will also be presented.

#### Analysis:

Analysis to be presented will include compliance requirements status and results of division reviews across the entire agency.

#### **Board Action Requested:**

None. This item is for information only.

#### Attachment:

1. Compliance and Ethics "State of the Agency" presentation as of December 31, 2016.

Open Session Item 10 Attachment

Attachment 1



# Corporate Compliance & Ethics "State of the Agency" Report

As of December 31, 2016

Kent Swagler CCEP Director, Corporate Compliance Direct line (314) 923-3097 Cell (618) 789-5174 <u>kwswagler@bistatedev.org</u>



# Agenda

- Missouri and Illinois Bus Facility Underground Storage Tanks (UST) Update
- Consolidated Compliance Requirements Reviews
- Employee Code of Conduct Update
- Compliance and Ethics Training Program Update
- Records Retention Reviews
- Payment Card Industry (PCI) Compliance Update
- Other Accomplishments

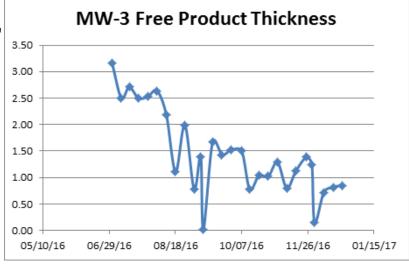


# Missouri and Illinois Bus Facility Underground Storage Tanks (UST) Update

Missouri Facilities: No additional issues since closure

Illinois Bus Facility:

- Since September 2015 tank removal, surrounding soil still being monitored and samples continue to show improvement
- Investigating better locations to further improve free product extraction
- Target final closure: May 2017





## **Consolidated Compliance Requirements List**

Lists requirements with associated statute / regulatory references, required report status, and review status

- Requirements expanded from 250 to 343, reviews conducted annually; matrix recognized by FTA
- 2016 annual review completed; 98.8% compliant (issues identified, resolved, and closed with 4 requirements (down from 7 in 2015); all dealing with documentation updates)
- Teamed with Facility Maintenance to automatically schedule 235 facility and equipment inspections in M5
- Assisting Maintenance Division to integrate 20 policies and procedures into BSD automated policy management system
- BSD HIPAA annual self-assessment: No discrepancies



# **Compliance and Ethics Training Program**

### Completed training:

- Compliance and Ethics and Workplace Violence Prevention:
  - Salaried employees (83)
  - Arch employees (78)
  - MetroLink and Call-A-Ride Operators (32)
  - MetroBus Operators (159)
- Information Security/Records Management: 100% (68 department managers); mandatory annual refresher training conducted in May 2016
- HIPAA webinar training (a first for BSD) being conducted for all BSD employees who process employee records (190 employees)
- Completion: March 31, 2017



# **Compliance and Ethics Training Program**

- E-Learning Management System (eLMS) Initiative Update
- 2015 System Safety Office (SSO) Security Protective Measures Audit identified:
  - Several training departments exist across entire Agency:
    - MetroBus/Call-a-Ride Van, MetroLink, Mechanics; and
    - Agency-wide training (Compliance & Ethics, Safety, Emergency Management)
  - Each department that performs required training for their employees tracks this training separately
- <u>Audit Recommendation</u>: Corporate Compliance and Ethics Department investigate the feasibility of a centralized database to track training to ensure all training is done timely and no employee is missed



# **Compliance and Ethics Training Program**

- E-Learning Management System (eLMS) and On-line Salaried Employee Training Initiative Update
- Current Status
  - RFP released; Oracle chosen as final vendor
  - Employee Hiring, Management, and Succession Planning modules available that offer automated capabilities to HR
  - By bundling, cost per module can decrease up to 20%
  - Estimated project timeline: 6 months
  - Target Go Live: July 1, 2017



# Payment Card Industry (PCI) Compliance Update

- Project Scope:
  - Identify / verify how Metro stores / transmits / processes payment card data
  - Identify areas of high risk (both for data breach and for compliance)
  - Identify recommended actions for closing gaps and reaching compliance
  - Complete actions for compliance: December 31, 2017
- Current Status:
  - Initial gap analysis completed: Immediate gaps identified, corrective actions and procedures implemented
  - 46 PCI-related policies must be created or incorporated into existing Agency policies; 26 of 46 drafts completed
  - PCI implementation requires separating PCI applications / systems on to separate computer network, setting up transaction logging / monitoring; Project on hold until IT PCI Analyst is hired

As of February 14, 2017

Open Session Item 11



# **2017 QUARTERLY FINANCIAL** STATEMENTS

First Quarter Ending September 30, 2016





1

To: Jo

John M. Nations President and Chief Executive Officer

From:

Kathy S. Klevorn,

Senior Vice President Finance and CFO

Date: November 1, 2016

Subject: Bi-State Development Financial Statements – September 2016

Enclosed is the financial statement package for September 30, 2016. Results, including the analysis and financial position, are provided by operating unit. These results are *unaudited* and subject to change. The financial statements presented are not prepared in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP). A U.S. GAAP presentation would include, among other things, revenue and expenses identified as operating or non-operating and segregated accordingly, depreciation shown as an operating expense; full disclosure of all material financial and non-financial events with accompanying footnote disclosures; and a Management Discussion and Analysis (MD&A) section.

A summary of all Bi-State Development (BSD) enterprise funds and the self-insurance funds indicate that the government wide entity has assets of \$1.47 billion and Income before Depreciation of \$8.5 million for the three months ending September 30, 2016. When analyzing BSD's financial position, the primary focus is on Income before Depreciation. The majority of the capital program is funded through Federal grants - not profits from operations; therefore, depreciation is not funded. Net Loss after Depreciation is \$10.4 million. The government wide financials are reflected on pages 3-5.

A combining schedule of all enterprise funds can be viewed on pages 6-8. Within the complete package, each Bi-State Development entity has a comprehensive financial section including Financial Highlights, Statement of Net Position, Statement of Revenues, Expenses and Changes in Net Position, Detail Schedule of Wages and Benefits, Cash Receipts and Disbursement Schedule, Statement of Cash Flows, and Capital Expenditures for active projects as applicable. These sections are designed to give the reader a comprehensive understanding of the financial operation of each entity.

Table 1 below summarizes Government Wide Income (Loss) before Depreciation by entity. For the three months ended September 30, 2016, BSD has Income before Depreciation of \$8.5 million compared to a budget of \$9.2 million for a negative variance of \$0.7 million. Metro represents 83% of BSD's budget. This is the first financial quarter for the Casualty and Workers' Compensation Self-Insurance Funds. These funds, along with the Health Self-Insurance Fund, were established to track and monitor the total cost of BSD's self-insurance programs.

	Year-to-Date											
		Actual		Budget	F	Prior Year		\$ Var Bgt	\$ Var Prior Yr			
Enterprise Funds												
Executive Services	\$	302,574	\$	239,101	\$	325,942	\$	63,473	\$	(23,368)		
Gateway Arch Tram		1,039,951		1,549,469		555,478		(509,518)		484,473		
Metro		7,044,903		7,495,424		5,379,758		(450,521)		1,665,145		
St. Louis Downtown Airport		(38,424)		(25,244)		55,765		(13,180)		(94,189)		
Riverfront Attractions		499,884		578,618		9,839		(78,734)		490,045		
St. Louis Regional Freightway		(60,025)		(159,630)		37,779		99,605		(97,804)		
BSD Research Institute		(41,477)		(13,332)		(74)		(28,145)		(41,403)		
Arts In Transit, Inc.		27,811		213		26,740		27,598		1,071		
Total Enterprise Funds	\$	8,775,197	\$	9,664,619	\$	6,391,227	\$	(889,422)	\$	2,383,970		
Self-Insurance Funds												
Health		(174,466)		115,825		131,797		(290,291)		(306,263)		
Casualty		(182,530)		(327,351)		-		144,821		(182,530)		
Workers' Compensation		54,018		(243,066)		-		297,084		54,018		
Total Self-Insurance Funds	\$	(302,978)	\$	(454,592)	\$	131,797	\$	151,614	\$	(434,775)		
Total Government Wide	\$	8,472,219	\$	9,210,027	\$	6,523,024	\$	(737,808)	\$	1,949,195		

 Table 1

 Government Wide Net Income (Loss) before Depreciation

Table 2 takes into account the impact of depreciation on the financial position of all enterprises resulting in a cumulative \$10.4 million loss.

		Actual	Budget	Prior Year		\$ Var Bgt		/ar Prior Yr
Enterprise Funds								
Executive Services	\$	302,345	\$ 238,491	\$ 325,335	\$	63,854	\$	(22,990)
Gateway Arch Tram		1,036,166	1,493,670	534,411		(457,504)		501,755
Metro		(11,575,288)	(10,853,689)	(12,393,012)		(721,599)		817,724
St. Louis Downtown Airport		(412,861)	(412,350)	(336,202)		(511)		(76,659)
Riverfront Attractions		435,033	499,764	(76,724)		(64,731)		511,757
St. Louis Regional Freightway		(60,025)	(159,630)	37,779		99,605		(97,804)
BSD Research Institute		(41,477)	(13,332)	(74)		(28,145)		(41,403)
Arts In Transit, Inc.		27,811	213	26,740		27,598		1,071
Total Enterprise Funds	\$	(10,288,296)	\$ (9,206,863)	\$ (11,881,747)	\$	(1,081,433)	\$	1,593,451
Self-Insurance Funds								
Health		(174,466)	115,825	131,797		(290,291)		(306,263)
Casualty		(60,396)	(651)	-		(59,745)		(60,396)
Workers' Compensation		136,917	(290)	-		137,207		136,917
Total Self-Insurance Funds	\$	(97,945)	\$ 114,884	\$ 131,797	\$	(212,829)	\$	(229,742)
Total Government Wide	\$	(10,386,241)	\$ (9,091,979)	\$ (11,749,950)	\$	(1,294,262)	\$	1,363,709

 Table 2

 Government Wide Net Income (Loss)

The Finance Division is available for any questions concerning the September 30, 2016 financial report.

Thank you.







### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Government Wide Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Enterprise Funds Total	Self-Insurance Funds Total	Total	Eliminations	Government-Wide Financial Total
Assets					
Current assets					
Cash	\$ 138,627,240	\$ 7,831,287	\$ 146,458,527	\$-	\$ 146,458,527
Investments	128,333,364	-	128,333,364	-	128,333,364
Accounts and notes receivable	5,236,465	18,406	5,254,871	-	5,254,871
Interfund accounts receivable	-	10,943,791	10,943,791	(10,943,791)	-
Restricted accounts receivable	254,822	-	254,822	-	254,822
Federal, state and local					
assistance receivable	22,284,742	-	22,284,742	-	22,284,742
Materials and supplies inventory	9,276,129	-	9,276,129	-	9,276,129
Other current assets	2,883,309	814,156	3,697,465		3,697,465
Total current assets	306,896,071	19,607,640	326,503,711	(10,943,791)	315,559,920
Capital assets					
Capital assets - motorbus	376,679,520	-	376,679,520	-	376,679,520
Capital assets - paratransit	18,234,913	-	18,234,913	-	18,234,913
Capital assets - lightrail	1,603,295,396	-	1,603,295,396	-	1,603,295,396
Capital assets	64,755,621	-	64,755,621	-	64,755,621
Total capital assets	2,062,965,450	-	2,062,965,450		2,062,965,450
Accumulated depreciation	(1,176,844,147)	-	(1,176,844,147)	-	(1,176,844,147)
Total capital assets, net	886,121,303	-	886,121,303	-	886,121,303
Land	101,741,850	-	101,741,850	-	101,741,850
Construction-in-process	38,680,533	-	38,680,533		38,680,533
Total capital assets	1,026,543,686		1,026,543,686		1,026,543,686
Non-current assets					
Restricted investments	99,182,488	-	99,182,488	-	99,182,488
Deferred charges	13,275	-	13,275	-	13,275
Other non-current assets, net amort	128,029		128,029		128,029
Total non-current assets	99,323,792	-	99,323,792		99,323,792
Total assets	1,432,763,549	19,607,640	1,452,371,189	(10,943,791)	1,441,427,398
Deferred outflow of resources					
Deferred pension loss	22,585,549	-	22,585,549	-	22,585,549
Deferred pension expense	2,165,753	-	2,165,753	-	2,165,753
Deferred loss on hedging instruments	58,906	-	58,906	-	58,906
Deferred loss on debt refunding	3,104,389	-	3,104,389	-	3,104,389
Total deferred outflow of resources	27,914,597	-	27,914,597		27,914,597
Total	\$ 1,460,678,146	\$ 19,607,640	\$ 1,480,285,786	\$ (10,943,791)	\$ 1,469,341,995

### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Government Wide Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Enterprise Funds Total	Self-Insurance Funds Total	Total	Eliminations	Government-Wide Financial Total
Liabilities					
Current liabilities					
Accounts payable	\$ 4,703,235	\$ -	\$ 4,703,235	\$-	\$ 4,703,235
Interfund accounts payable	8,985,833	1,957,958	10,943,791	(10,943,791)	-
Accrued expenses	18,128,618	109,883	18,238,501	-	18,238,501
Other current liabilities	25,002,766	-	25,002,766	-	25,002,766
Total current liabilities	56,820,452	2,067,841	58,888,293	(10,943,791)	47,944,502
Current liab payable from restricted assets					
Accounts payable and retention	1,485,642	-	1,485,642	-	1,485,642
Accrued interest payable	10,740,732	-	10,740,732	-	10,740,732
Short-term self-insurance	140,487	7,296,054	7,436,541	-	7,436,541
Medical self-insurance liability	-	2,255,254	2,255,254	-	2,255,254
Current portion of long-term debt	8,027,486	-	8,027,486		8,027,486
Total current liabilities payable					
from restricted assets	20,394,347	9,551,308	29,945,655		29,945,655
Total current liabilities	77,214,799	11,619,149	88,833,948	(10,943,791)	77,890,157
Non-current liabilities					
Other post-employment benefits	52,704,876	5,572	52,710,448	-	52,710,448
Long-term self-insurance	68,118	7,661,369	7,729,487	-	7,729,487
Long-term debt	552,495,720	-	552,495,720	-	552,495,720
Capital lease obligations	99,182,490	-	99,182,490	-	99,182,490
Unfunded pension liabilities	111,635,744	477,049	112,112,793	-	112,112,793
Other non-current liabilities	7,085,816	-	7,085,816	-	7,085,816
Total non-current liabilities	823,172,764	8,143,990	831,316,754	-	831,316,754
Total liabilities	900,387,563	19,763,139	920,150,702	(10,943,791)	909,206,911
Deferred Inflow of Resources					
Deferred pension gain salaried	411,189	-	411,189	-	411,189
Total deferred inflow of resources	411,189	-	411,189	-	411,189
Net Position					
Net position - capital investments	584,622,695	-	584,622,695	-	584,622,695
Net position - restricted	-	(57,554)	(57,554)	-	(57,554)
Net position - unrestricted	(14,455,005)	-	(14,455,005)	-	(14,455,005)
Net income (loss)	(10,288,296	(97,945)	(10,386,241)	-	(10,386,241)
Total net position	559,879,394	(155,499)	559,723,895	-	559,723,895
Total	\$ 1,460,678,146	\$ 19,607,640	\$ 1,480,285,786	\$ (10,943,791)	\$ 1,469,341,995

### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Government Wide Statement of Activities For the Three Months Ended September 30, 2016 (unaudited)

	 Enterprise Funds Total	Self-Insurance Fund Total			Total	Eliminations			Government-Wide Financial Total	
Revenue										
Passenger and service revenues	\$ 16,209,516	\$	-	\$	16,209,516	\$	-	\$	16,209,516	
Partnership fees	62,500		-		62,500		-		62,500	
City of St. Louis	9,229,331		-		9,229,331		-		9,229,331	
St. Louis County	32,539,678		-		32,539,678		-		32,539,678	
St. Clair County Transit District	14,487,521		-		14,487,521		-		14,487,521	
State of Missouri and Illinois	354,895		-		354,895		-		354,895	
Federal funding	4,112,512		-		4,112,512		-		4,112,512	
Other local/regional funding	84,468		-		84,468		-		84,468	
Contributions	32,429		-		32,429		-		32,429	
Advertising, maint services, rental income	2,230,610		-		2,230,610		-		2,230,610	
Interest income	218,563		-		218,563		-		218,563	
Other Operating Revenue	486,250		-		486,250		-		486,250	
Charges for services	-		9,344,759		9,344,759		(7,738,270)		1,606,489	
Total revenue	 80,048,273		9,344,759		89,393,032		(7,738,270)		81,654,762	
Expense										
Wages and benefits	46,564,606		390,807		46,955,413		-		46,955,413	
Services	6,585,407		82,192		6,667,599		-		6,667,599	
Fuel and lube consumed	3,162,425				3,162,425		-		3,162,425	
Materials and supplies	5,176,518		5,490		5,182,008		-		5,182,008	
Utilities	2,118,193		1,347		2,119,540		-		2,119,540	
Insurance and liability costs	1,507,452		275,813		1,783,265		-		1,783,265	
Other expenses	1,047,471		1,377		1,048,848		-		1,048,848	
Interest expense	4,786,768		-		4,786,768		-		4,786,768	
Contribution to outside entities	303,005		-		303,005		-		303,005	
Other non-operating expense	21,231		-		21,231		-		21,231	
Claims paid and insurance administrative costs	,		8,890,711		8,890,711		(7,738,270)		1,152,441	
Total expense	 71,273,076		9,647,737		80,920,813		(7,738,270)		73,182,543	
Income (loss) before depreciation	8,775,197		(302,978)		8,472,219		-		8,472,219	
Depreciation and amortization expense	 18,858,460				18,858,460		-		18,858,460	
Net income (loss) before transfers	(10,083,263)		(302,978)		(10,386,241)		-		(10,386,241)	
Net transfers in (out)	 (205,033)		205,033		-		-		-	
Net income (loss)	\$ (10,288,296)	\$	(97,945)	\$	(10,386,241)	\$		\$	(10,386,241)	





### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Enterprise Funds Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Executive Services	Gateway Arch Tram	Riverfront Attractions	St. Louis Downtown Airport	Metro	St. Louis Regional Freightway	Bi-State Development Research Inst.	Arts In Transit, Inc.	Totals	Interfund Eliminations	Totals After Eliminations
Assets											
Current assets											
Cash	\$ 5,796,867	\$ 16,571,405	\$ 11,724	\$ 487,510	\$ 115,646,176	\$ 30,000	\$ 32,173	\$ 51,385	\$ 138,627,240	\$-	\$ 138,627,240
Investments	-	-	-	-	128,333,364	-	-	-	128,333,364	-	128,333,364
Accounts and notes receivable	63,735	7,465	16,725	128,571	5,017,683	1,857	429	-	5,236,465	-	5,236,465
Interfund accounts receivable	426,002	2,110,465	143,946	259,160	2,066,651	18,166	-	-	5,024,390	(5,024,390)	-
Restricted accounts receivable	-	-	-	-	254,822	-	-	-	254,822	-	254,822
Federal, state and local											
assistance receivable	-	273,651	-	-	22,011,091	-	-	-	22,284,742	-	22,284,742
Materials and supplies inventory	-	-	40,986	61,592	9,173,551	-	-	-	9,276,129	-	9,276,129
Other current assets	47,701	46,240	107,691	78,026	2,603,651	-	-		2,883,309		2,883,309
Total current assets	6,334,305	19,009,226	321,072	1,014,859	285,106,989	50,023	32,602	51,385	311,920,461	(5,024,390)	306,896,071
Capital assets											
Capital assets - motorbus	-	-	-	-	376,679,520	-	-	-	376,679,520	-	376,679,520
Capital assets - paratransit	-	-	-	-	18,234,913	-	-	-	18,234,913	-	18,234,913
Capital assets - lightrail	-	-	-	-	1,603,295,396	-	-	-	1,603,295,396	-	1,603,295,396
Capital assets	56,240	6,708,247	5,187,190	52,803,944	-	-	-	-	64,755,621	-	64,755,621
Total capital assets	56,240	6,708,247	5,187,190	52,803,944	1,998,209,829	-	-	-	2,062,965,450	-	2,062,965,450
Accumulated depreciation	(53,812)	(6,688,342)	(3,716,798)	(34,817,960)	(1,131,567,235)	-	-	-	(1,176,844,147)	-	(1,176,844,147)
Total capital assets, net	2,428	19,905	1,470,392	17,985,984	866,642,594	-	-	-	886,121,303	-	886,121,303
Land	-	-	-	4,542,564	97,199,286	-	-	-	101,741,850	-	101,741,850
Construction-in-process		4,801,470		48,404	33,830,659				38,680,533		38,680,533
Total capital assets	2,428	4,821,375	1,470,392	22,576,952	997,672,539				1,026,543,686		1,026,543,686
Non-current assets											
Restricted investments	-	-	-	-	99,182,488	-	-	-	99,182,488	-	99,182,488
Deferred charges	-	-	-	13,275	-	-	-	-	13,275	-	13,275
Other non-current assets, net amort	-			-	128,029	-	-	-	128,029	-	128,029
Total non-current assets	-	-	-	13,275	99,310,517	-	-	-	99,323,792	-	99,323,792
Total assets	6,336,733	23,830,601	1,791,464	23,605,086	1,382,090,045	50,023	32,602	51,385	1,437,787,939	(5,024,390)	1,432,763,549
Deferred outflow of resources											
Deferred pension loss	-	-	-	-	22,585,549	-	-	-	22,585,549	-	22,585,549
Deferred pension expense	-	-	-	-	2,165,753	-	-	-	2,165,753	-	2,165,753
Deferred loss on hedging instruments	-	-	-	-	58,906	-	-	-	58,906	-	58,906
Deferred loss on debt refunding	-	-	-	-	3,104,389	-	-	-	3,104,389	-	3,104,389
Total deferred outflow of resources	-	-	-	-	27,914,597	-	-	-	27,914,597	-	27,914,597
Total	\$ 6,336,733	\$ 23,830,601	\$ 1,791,464	\$ 23,605,086	\$ 1,410,004,642	\$ 50,023	\$ 32,602	\$ 51,385	\$ 1,465,702,536	\$ (5,024,390)	\$ 1,460,678,146

### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Enterprise Funds Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Executive Services	Gateway Arch Tram	St. Louis Riverfront Downtown Attractions Airport		Metro	St. Louis Regional Freightway	Bi-State Development Research Inst.	Arts In Transit, Inc.	Totals	Interfund Eliminations	Totals After Eliminations
Liabilities											
Current liabilities											
Accounts payable	\$ 131,657	. ,	\$ 21,626	. ,	\$ 4,197,468	\$-	¥ - ) -	\$ 1,000	\$ 4,703,235	\$-	\$ 4,703,235
Interfund accounts payable	187,926	598,025	581,455	422,738	11,939,744	276,617	3,718	-	14,010,223	(5,024,390)	8,985,833
Accrued expenses	268,300	58,700	108,427	65,200	17,621,091	6,900	-	-	18,128,618	-	18,128,618
Other current liabilities	98,400	14,786	93,416	7,484	24,751,180	37,500	-		25,002,766		25,002,766
Total current liabilities	686,283	985,486	804,924	501,697	58,509,483	321,017	34,952	1,000	61,844,842	(5,024,390)	56,820,452
Current liab payable from restricted assets											
Accounts payable and retention	-	112,249	-	-	1,373,393	-	-	-	1,485,642	-	1,485,642
Accrued interest payable	-	102,488	-	-	10,638,244	-	-	-	10,740,732	-	10,740,732
Short-term insurance	-	-	-	-	140,487	-	-	-	140,487	-	140,487
Current portion of long-term debt	-	147,486	-	-	7,880,000	-	-	-	8,027,486	-	8,027,486
Total current liabilities payable											
from restricted assets	-	362,223	-	-	20,032,124	-	-	-	20,394,347	-	20,394,347
Total current liabilities	686,283	1,347,709	804,924	501,697	78,541,607	321,017	34,952	1,000	82,239,189	(5,024,390)	77,214,799
Non-current liabilities					-						
Other post-employment benefits	689,216	723	300,408	279,322	51,434,568	639	-	-	52,704,876	-	52,704,876
Long-term insurance	300	7,010	33,654	27,154	-	-	-	-	68,118	-	68,118
Long-term debt	-	7,508,514	-	-	544,987,206	-	-	-	552,495,720	-	552,495,720
Capital lease obligations	-	-	-	-	99,182,490	-	-	-	99,182,490	-	99,182,490
Unfunded pension liabilities	565,501	148,931	793,381	153,620	109,962,458	11,853	-	-	111,635,744	-	111,635,744
Other non-current liabilities	-	-	-	-	7,085,816	-	-	-	7,085,816	-	7,085,816
Total non-current liabilities	1,255,017	7,665,178	1,127,443	460,096	812,652,538	12,492	-	-	823,172,764	-	823,172,764
Total liabilities	1,941,300	9,012,887	1,932,367	961,793	891,194,145	333,509	34,952	1,000	905,411,953	(5,024,390)	900,387,563
Deferred Inflow of Resources		- · · · ·	· · · ·		· · · · ·		· · · · · ·				
Deferred pension gain salaried		-	-	-	411,189	-	-		411,189		411,189
Total deferred inflow of resources	-	-	-	-	411,189	-	-	-	411,189	-	411,189
Net Position											
Net position - capital investments	2,728	13,743,790	1,504,045	22,604,107	546,768,025	-	-	-	584,622,695	-	584,622,695
Net position - unrestricted	4,090,360	37,758	(2,079,981)	452,047	(16,793,429)	(223,461)	39,127	22,574	(14,455,005)	-	(14,455,005)
Net income (loss)	302,345	1,036,166	435,033	(412,861)	(11,575,288)	(60,025)	(41,477)	27,811	(10,288,296)	-	(10,288,296)
Total net position	4,395,433	14,817,714	(140,903)	22,643,293	518,399,308	(283,486)	(2,350)	50,385	559,879,394	-	559,879,394
Total	\$ 6,336,733	\$ 23,830,601	\$ 1,791,464	\$ 23,605,086	\$ 1,410,004,642	\$ 50,023	\$ 32,602	\$ 51,385	\$ 1,465,702,536	\$ (5,024,390)	\$ 1,460,678,146

### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Enterprise Funds Combining Statement of Revenues, Expenses by Business Unit For the Three Months Ended September 30, 2016 (unaudited)

		Gateway		St. Louis		St. Louis	Bi-State	Arts			Totals
	Executive Services	Arch Tram	Riverfront Attractions	Downtown Airport	Metro	Regional Freightway	Development Research Inst.	In Transit, Inc.	Totals	Eliminations	After Eliminations
Revenue	Jervices		Attractions	Allpoit	Metro	Teightway	nesearch mst.		101013		
Passenger and service revenues	\$ -	\$ 2,815,918	\$ 1,278,341	\$ 340,876	\$ 11,796,383	\$ -	\$ -	\$-	\$ 16,231,518	\$ (22,002)	\$ 16,209,516
Interfund administrative fees	978,445	- 2,010,010		-	-	÷ -	÷ -	÷ -	978,445	(978,445)	-
Partnership fees	-	-	-	-	-	62,500	-	-	62,500	-	62,500
City of St. Louis	-	-	-	-	9,229,331	-	-	-	9,229,331	-	9,229,331
St. Louis County	-	-	-	-	32,539,678	-	-	-	32,539,678	-	32,539,678
St. Clair County Transit District	-	-	-	-	14,487,521	-	-	-	14,487,521	-	14,487,521
State of Missouri and Illinois	-	-	-	-	354,895	-	-	-	354,895	-	354,895
Federal funding	-	-	-	-	4,112,512	-	-	-	4,112,512	-	4,112,512
Other local/regional funding	-	-	-	-	84,468	-	-	-	84,468	-	84,468
Contributions	-	-	-	-	-	-	429	32,000	32,429	-	32,429
Advertising, maint services, rental income	29,002	3,455	44,225	27,473	2,125,705	750	-	-	2,230,610	-	2,230,610
Interest income	1,144	10,513	-	455	206,451	-	-	-	218,563	-	218,563
Other operating revenue	115,652	(28,958)	-	15,506	384,050	-	-	-	486,250	-	486,250
Total revenue	1,124,243	2,800,928	1,322,566	384,310	75,320,994	63,250	429	32,000	81,048,720	(1,000,447)	80,048,273
Expense											
Wages and benefits	582,073	511,653	416,034	241,382	44,737,708	75,756	-	-	46,564,606	-	46,564,606
Services	96,184	249,405	99,891	81,512	5,978,872	34,282	41,072	4,189	6,585,407	-	6,585,407
Fuel and lube consumed	· -	-	21,951	5,105	3,135,369	-	-	-	3,162,425	-	3,162,425
Materials and supplies	4,358	44,262	183,659	26,040	4,914,711	2,688	800	-	5,176,518	-	5,176,518
Utilities	1,100	40,934	25,878	44,222	2,006,059	-	-	-	2,118,193	-	2,118,193
Insurance and liability costs		13,876	35,163	12,918	1,445,495	-		-	1,507,452	-	1,507,452
Other expenses	137,954	601,457	40,106	11,555	1,246,263	10,549	34	_	2,047,918	(1,000,447)	1,047,471
Interest expense	107,004	76,866	40,100	-	4,709,902	10,040	54	_	4,786,768	(1,000,447)	4,786,768
Contribution to outside entities	-	201,293	-	-	4,709,902	-	-	-	303,005	-	303,005
	-		-		101,712	-	-	-		-	,
Other non-operating expense		21,231				-			21,231		21,231
	821,669	1,760,977	822,682	422,734	68,276,091	123,275	41,906	4,189	72,273,523	(1,000,447)	71,273,076
Income (loss) before depreciation	302,574	1,039,951	499,884	(38,424)	7,044,903	(60,025)	(41,477)	27,811	8,775,197	-	8,775,197
Depreciation and amortization expense	229	3,785	64,851	374,437	18,415,158				18,858,460		18,858,460
Net income (loss) before transfers	302,345	1,036,166	435,033	(412,861)	(11,370,255)	(60,025)	(41,477)	27,811	(10,083,263)	-	(10,083,263)
Net transfers in (out)					(205,033)				(205,033)		(205,033)
Net income (loss)	\$ 302,345	\$ 1,036,166	\$ 435,033	\$ (412,861)	\$ (11,575,288)	\$ (60,025)	\$ (41,477)	\$ 27,811	\$ (10,288,296)	\$ -	\$ (10,288,296)

### **EXECUTIVE SERVICES**





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# **Executive Services**

### Three Months Ended September 30, 2016

### Fast Facts

**Executive Services** is a service company that supports all Bi-State Development operating units.

Cecil "Ken" Franklin has been hired as the Vice-President of Governmental Relations and Policy Initiatives. Ken graduated from Morehouse College with a B.A. in Political Science and Washington University with an Executive MBA.

Julianne Stone joins Bi-State Development as the Vice President of Strategic Initiatives. Julie has most recently served as the Director of Local Government Partnership with East-West Gateway Council of Governments.

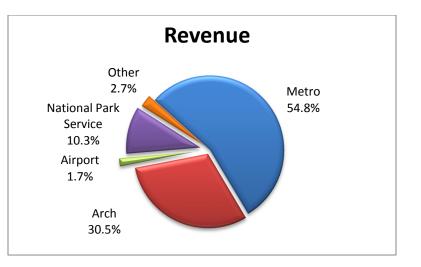
### **Financial Data**

**Income before depreciation is** \$302.6 thousand and is lower than prior year. Revenues and expenses are both down from the first quarter in fiscal year 2016.

**Total revenue** includes the management fee assessments to Bi-State Development business units and the National Park Service. Total revenue was \$1.1 million which was down from last year's total of \$1.3 million. Metro transit's management fee is assessed on a percent of Executive Services total operating expense. Lower expenses for the quarter in Executive Services is creating less management fee revenue from Metro.

Other operating revenue in the prior year includes revenue generated by the Bi-State Development's first annual meeting.

This year's annual meeting is being held in the second fiscal quarter.

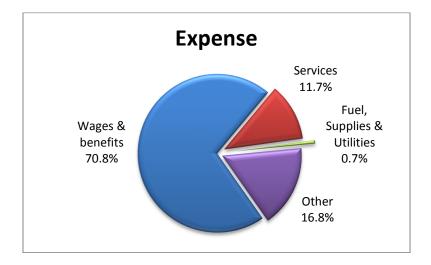


**Total expense** is \$821.7 thousand. **Services** expense is down nearly \$200.0 thousand from prior year. Prior year activity included expenses related to the annual meeting and internal audit consulting services which were not repeated in the current year's totals.

**Other expenses** are higher in the first fiscal quarter due to one-time annual payments to the Citizens for Modern Transit and the American Public Transportation Association.

# **Executive Services**

Three Months Ended September 30, 2016



### Executive Services Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Current								Prior Year						
		Current Period		Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change			
Assets															
Current assets															
Cash	\$	5,796,867	\$	4,066,098	\$	1,730,769	42.6	\$	4,248,275	\$	1,548,592	36.5			
Accounts and notes receivable		63,735		74,318		(10,583)	(14.2)		111,658		(47,923)	(42.9)			
Interfund accounts receivable		426,002		1,801,429		(1,375,427)	(76.4)		1,653,078		(1,227,076)	(74.2)			
Other current assets		47,701	_	40,701	_	7,000	17.2		-		47,701	n/a			
Total current assets		6,334,305		5,982,546		351,759	5.9		6,013,011	-	321,294	5.3			
Capital assets															
Capital assets		56,240		56,240		-	-		56,240		-	-			
Accumulated depreciation		(53,812)		(53,584)		(228)	(0.4)		(52,254)		(1,558)	(3.0)			
Total capital assets, net		2,428		2,656		(228)	(8.6)		3,986		(1,558)	(39.1)			
Total capital assets		2,428		2,656		(228)	(8.6)		3,986		(1,558)	(39.1)			
Total assets		6,336,733		5,985,202		351,531	5.9		6,016,997		319,736	5.3			
Total	\$	6,336,733	\$	5,985,202	\$	351,531	5.9	\$	6,016,997	\$	319,736	5.3			

### Executive Services Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current	t l			Prior Year				
	 Current Period	Prior Period		Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change	
Liabilities										
Current liabilities Accounts payable Interfund accounts payable Accrued expenses	\$ 131,657 187,926 268,300	\$ 134,220 221,832 268,300	\$	(2,563) (33,906) -	(1.9) (15.3)	\$ 77,960 177,837 214,815	\$	53,697 10,089 53,485	68.9 5.7 24.9	
Other current liabilities Total current liabilities	 98,400 686,283	 18,250 642,602		80,150 43,681	439.2 6.8	 470,612		98,400 215,671	n/a 45.8	
Non-current liabilities Other post-employment benefits Long-term insurance Unfunded pension liabilities	689,216 300 565,501	683,711 300 565,501		5,505 - -	0.8	846,926 300 592,090		(157,710) - (26,589)	(18.6) - (4.5)	
Total non-current liabilities	 1,255,017	 1,249,512		5,505	0.4	 1,439,316		(184,299)	(12.8)	
Total liabilities	 1,941,300	 1,892,114		49,186	2.6	 1,909,928		31,372	1.6	
<b>Net Position</b> Net position - capital investments Net position - unrestricted Net income (loss)	 2,728 4,090,360 302,345	 234,215 3,547,519 311,354		(231,487) 542,841 (9,009)	(98.8) 15.3 (2.9)	 234,215 3,547,519 325,335		(231,487) 542,841 (22,990)	(98.8) 15.3 (7.1)	
Total net position	 4,395,433	 4,093,088		302,345	7.4	 4,107,069		288,364	7.0	
Total	\$ 6,336,733	\$ 5,985,202	\$	351,531	5.9	\$ 6,016,997	\$	319,736	5.3	

### **Executive Services** Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

			Current			Year to Date							
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year		Actual	Budget		\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	
Revenue													
Admin fees - Transit	\$ 616,252	\$ 753,541	\$ (137,289)	(18.2)	\$ 695,104	\$	616,252	\$ 753,5	541	\$ (137,289)	(18.2)	\$ 695,104	
Admin fees - Gateway Arch	342,977	353,993	(11,016)	(3.1)	242,127		342,977	353,9	993	(11,016)	(3.1)	242,127	
Admin fees - Airport	19,216	18,818	398	2.1	18,172		19,216	18,8	318	398	2.1	18,172	
National Park Service management fee	115,652	116,643	(991)	(0.8)	132,033		115,652	116,6	643	(991)	(0.8)	132,033	
Other operating revenue	29,002	22,645	6,357	28.1	164,650		29,002	22,6	645	6,357	28.1	164,650	
Interest income	1,144	675	469	69.5	662		1,144	6	675	469	69.5	662	
Total revenue	1,124,243	1,266,315	(142,072)	(11.2)	1,252,748		1,124,243	1,266,3	315	(142,072)	(11.2)	1,252,748	
Expense													
Wages and benefits <sup>1</sup>	582,073	628,104	46,031	7.3	531,665		582,073	628, <sup>-</sup>	04	46,031	7.3	531,665	
Services	96,184	301,150	204,966	68.1	284,473		96,184	301, <sup>-</sup>	50	204,966	68.1	284,473	
Fuel and lube consumed	-	366	366	100.0	228		-		366	366	100.0	228	
Materials and supplies	4,358	6,602	2,244	34.0	2,426		4,358	6,6	602	2,244	34.0	2,426	
Utilities	1,100	2,162	1,062	49.1	1,340		1,100	2,	62	1,062	49.1	1,340	
Other expenses	137,954	88,830	(49,124)	(55.3)	106,674		137,954	88,8	330	(49,124)	(55.3)	106,674	
Total expense	821,669	1,027,214	205,545	20.0	926,806		821,669	1,027,2	214	205,545	20.0	926,806	
Income (loss) before depreciation	302,574	239,101	63,473	26.5	325,942		302,574	239,	01	63,473	26.5	325,942	
Depreciation and amortization expense	229	610	381	62.5	607		229		610	381	62.5	607	
Net income (loss)	\$ 302,345	\$ 238,491	\$ 63,854	26.8	\$ 325,335	\$	302,345	\$ 238,4	191	\$ 63,854	26.8	\$ 325,335	

<sup>1</sup> - Detailed schedule included.

#### Executive Services Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

				,											
	Current \$ Favorable % Fav					Year to Date \$ Favorable % Fav									
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year					
Personnel expense															
Wages	\$ 455,443	\$ 500,534	\$ 45,091	9.0	\$ 419,608	\$ 455,443	\$ 500,534	\$ 45,091	9.0	\$ 419,608					
Company paid benefits															
Payroll related taxes and insurance															
FICA	29,480	38,291	8,811	23.0	29,176	29,480	38,291	8,811	23.0	29,17					
Unemployment insurance	329	735	406	55.2	486	329	735	406	55.2	48					
Worker's compensation insurance	-	1,587	1,587	100.0	-	-	1,587	1,587	100.0						
Health and welfare															
Medical	34,330	31,125	(3,205)	(10.3)	35,271	34,330	31,125	(3,205)	(10.3)	35,27					
Dental	1,115	981	(134)	(13.7)	1,106	1,115	981	(134)	(13.7)	1,10					
Other post employment benefits	5,741	15,599	9,858	63.2	8,476	5,741	15,599	9,858	63.2	8,47					
Life insurance / AD&D	542	236	(306)	(129.7)	490	542	236	(306)	(129.7)	49					
Short and long term disability	3,560	1,519	(2,041)	(134.4)	2,844	3,560	1,519	(2,041)	(134.4)	2,84					
FMLA administration expense	132	101	(31)	(30.7)	128	132	101	(31)	(30.7)	12					
EAP expense	66	66	-	-	65	66	66	-	-	6					
Retirement															
Pension expense	27,671	17,258	(10,413)	(60.3)	13,217	27,671	17,258	(10,413)	(60.3)	13,21					
401 K contributions	23,847	20,072	(3,775)	(18.8)	21,648	23,847	20,072	(3,775)	(18.8)	21,64					
Other															
Benefit costs applied to capital projects.	(183)		183	-	(850)	(183)		183	-	(85					
Total company paid benefits	126,630	127,570	940	0.7	112,057	126,630	127,570	940	0.7	112,05					
Total wages and benefits	\$ 582,073	\$ 628,104	\$ 46,031	7.3	\$ 531,665	\$ 582,073	\$ 628,104	\$ 46,031	7.3	\$ 531,66					

### Executive Services Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description		Total	-	Executive Services Operating Fund		vestments Dperating Fund	R	Other estricted Fund
Balance at July 1, 2016 Cash & Investments	\$	4,066,098	\$	25,003	\$	3,357,384	\$	683,711
	•	,	•	-,	·	-,,	·	)
Add:								
Bank of America - Investment Maturity		2,405,000		2,405,000		-		-
Metro		754,351		754,351		-		-
Gateway Arch Tram		424,233		424,233		-		-
St Louis Downtown Airport		12,102		12,102		-		-
Riverfront Attractions		1,376,107		1,376,107		-		-
St. Louis Regional Freightway		2,999		2,999		-		-
Bi-State Development Research Institute		132,735		132,735		-		-
Interest received		1,144		219		925		-
Total cash receipts		5,108,671		5,107,746		925		-
Interfund transfers		-		(1,937,569)		1,932,064		5,505
Less:								
Cash disbursements		(3,377,902)		(3,170,176)		(207,726)		-
Total cash disbursements		(3,377,902)		(3,170,176)		(207,726)		-
Balance at September 30, 2016								
Cash & Investments	\$	5,796,867	\$	25,004	\$	5,082,647	\$	689,216

### Executive Services Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 155,237 (576,568) (169,009) 2,319,965 1,729,625	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities None		
Cash flows from investing activities Interest received	 1,144	
Net cash provided by (used in) investing activities	 1,144	
Net increase (decrease) in cash and cash equivalents	1,730,769	
Cash and cash equivalents, beginning of year	 4,066,098	
Cash and cash equivalents, year to date	\$ 5,796,867	

### Executive Services Capital Expenditures for Active Projects For the Quarter Ended September 30, 2016 (unaudited)

Description	Budget		Current		Year-To-	Date	Life-To-D	ate	Balar	ıce
	\$	-	\$	-	\$	-	\$	-	\$	-
Total Executive Services	\$	-	\$	-	\$	-	\$	-	\$	

### GATEWAY ARCH





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# Gateway Arch Tram

Three Months Ended September 30, 2016

### Fast Facts

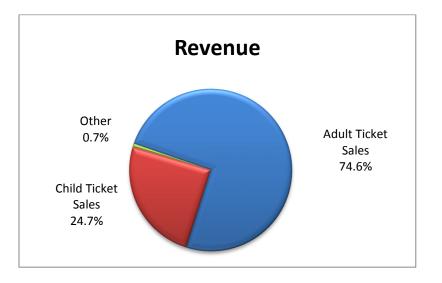
At the beginning of fiscal year 2017 the Gateway Arch visitor center remained under construction, requiring issuance of a timed-ticket for entry. Two additional ticketing locations with five points-of-sale at the Old Courthouse and three points-of-sale in a ticket booth near the Arch entrance continued to be utilized. These two items have increased expense and required additional staff.

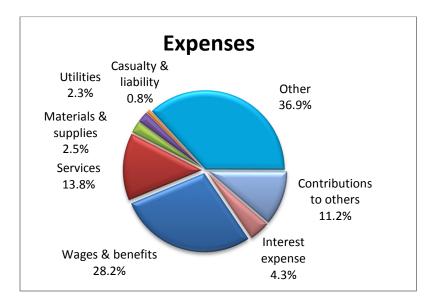
Beginning Monday, November 28, the Arch Transportation System will close for a period of 3 months in order to replace the motor generator sets with a variable frequency drive system. Concurrent construction will occur in the exhibit areas with the installation of new audio visuals and a guest-oriented tour process.

### **Financial Data**

**Income before depreciation** for the Gateway Arch Tram for the 3 months ended September 30, 2016 was \$1.0 million.

**Revenue** was \$2.8 million and increased \$775.6 thousand over the prior year. Although the number of adult and child tickets sold has decreased, a strategic change in ticketing pricing has resulted in increased revenue.





# **Gateway Arch Tram**

Three Months Ended September 30, 2016

**Total expense** is \$1.8 million. **Wages and benefits** expense is comparable to prior year.

**Contributions to outside entities** for the 3 months ended September 30, 2016 was \$201.0 thousand. In September, the National Park Service requested two disbursements of their funds totaling \$177.0 thousand.

### Performance Data

Tram Ridership Comparison										
	<u>Adult</u>	<u>Child</u>	Total							
FY17 Actual	212,752	70,132	282,884							
FY17 Budget	230,610	86,351	316,961							
FY16 Actual	232,204	81,296	313,500							

**Tram ridership** for the 3 months ended September 30, 2016 was 10.8% less than budget. Tram ridership decreased 9.8% compared to prior year due to the Arch grounds construction.

### Gateway Arch Tram Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Prior Year					
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change
Assets							
Current assets							
Cash	\$ 16,571,405	\$ 17,987,902	\$ (1,416,497)	(7.9)	\$ 18,580,434	\$ (2,009,029)	(10.8)
Accounts and notes receivable	7,465	6,547	918	14.0	138,359	(130,894)	(94.6)
Interfund accounts receivable Federal, state and local	2,110,465	1,398,580	711,885	50.9	395,532	1,714,933	433.6
assistance receivable	273,651	16,796	256,855	n/a	(9,652)	283,303	n/a
Other current assets	46,240	-	46,240	n/a	55,076	(8,836)	(16.0)
Total current assets	19,009,226	19,409,825	(400,599)	(2.1)	19,159,749	(150,523)	(0.8)
Capital assets							
Capital assets	6,708,247	6,708,247	-	-	9,599,793	(2,891,546)	(30.1)
Accumulated depreciation	(6,688,342)	(6,684,557)	(3,785)	(0.1)	(9,519,984)	2,831,642	29.7
Total capital assets, net	19,905	23,690	(3,785)	(16.0)	79,809	(59,904)	(75.1)
Construction-in-process	4,801,470	4,114,507	686,963	16.7	1,214,835	3,586,635	295.2
Total capital assets	4,821,375	4,138,197	683,178	16.5	1,294,644	3,526,731	272.4
Total assets	23,830,601	23,548,022	282,579	1.2	20,454,393	3,376,208	16.5
Total	\$ 23,830,601	\$ 23,548,022	\$ 282,579	1.2	\$ 20,454,393	\$ 3,376,208	16.5

### Gateway Arch Tram Quarterly Statement of Net Position September 30, 2016 (unaudited)

			Current		Prior Year									
	-	Current Period	Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change			
Liabilities		Tenou	 renou		onange	Unange		Tear		Onange	Onange			
Current liabilities Accounts payable Interfund accounts payable Accrued expenses Other current liabilities	\$	313,975 598,025 58,700 14,786	\$ 743,267 965,850 58,700 18,848	\$	(429,292) (367,825) - (4,062)	(57.8) (38.1) - (21.6)	\$	392,470 59,225 69,601 63,427	\$	(78,495) 538,800 (10,901) (48,641)	(20.0) 909.8 (15.7) (76.7)			
Total current liabilities		985,486	1,786,665		(801,179)	(44.8)		584,723		400,763	68.5			
Current liab payable from restricted assets Accounts payable and retention Accrued interest payable Current portion of long-term debt Total current liabilities payable		112,249 102,488 147,486	 142,246 25,622 147,486		(29,997) 76,866 -	(21.1) 300.0		- 102,488 -		112,249 - 147,486	n/a - n/a			
from restricted assets		362,223	 315,354		46,869	14.9		102,488		259,735	253.4			
Total current liabilities		1,347,709	 2,102,019		(754,310)	(35.9)		687,211		660,498	96.1			
Non-current liabilities Other post-employment benefits Long-term insurance Long-term debt Unfunded pension liabilities		723 7,010 7,508,514 148,931	- 7,010 7,508,514 148,931		723	n/a - -		10,493 2,061 7,656,000 183,752		(9,770) 4,949 (147,486) (34,821)	(93.1) 240.1 (1.9) (18.9)			
Total non-current liabilities		7,665,178	 7,664,455		723	-		7,852,306		(187,128)	(2.4)			
Total liabilities		9,012,887	 9,766,474		(753,587)	(7.7)		8,539,517		473,370	5.5			
<b>Net Position</b> Net position - capital investments Net position - unrestricted Net income (loss)		13,743,790 37,758 1,036,166	 - 11,380,465 2,401,083		13,743,790 (11,342,707) (1,364,917)	n/a (99.7) (56.8)		- 11,380,465 534,411		13,743,790 (11,342,707) 501,755	n/a (99.7) 93.9			
Total net position		14,817,714	13,781,548	-	1,036,166	7.5		11,914,876		2,902,838	24.4			
Total	\$	23,830,601	\$ 23,548,022	\$	282,579	1.2	\$	20,454,393	\$	3,376,208	16.5			

#### Gateway Arch Tram Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

		Year to Date											
			\$ Favorable	% Fav							Favorable	% Fav	
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year		Actual		Budget	(Un	nfavorable)	(Unfav)	Prior Year
Revenue													
Arch tickets	\$ 2,815,918	\$ 3,169,610	\$ (353,692)	(11.2)	\$ 2,033,005	\$ 2	2,815,918	\$	3,169,610	\$	(353,692)	(11.2)	\$ 2,033,005
Other operating revenue	3,455	150	3,305	2,203.3	1,415		3,455		150		3,305	2,203.3	1,415
Service fee revenue	6,099	9,600	(3,501)	(36.5)	11,307		6,099		9,600		(3,501)	(36.5)	11,307
Interest income	10,513	3,573	6,940	194.2	792		10,513		3,573		6,940	194.2	792
Sales discount	(35,057)	(38,548)	3,491	9.1	(21,192)		(35,057)		(38,548)		3,491	9.1	(21,192)
Total revenue	2,800,928	3,144,385	(343,457)	(10.9)	2,025,327	2	2,800,928		3,144,385		(343,457)	(10.9)	2,025,327
Expense													
Wages and benefits <sup>1</sup>	511,653	578,581	66,928	11.6	510,314		511.653		578,581		66,928	11.6	510,314
Services	249,405	307,639	58,234	18.9	195,280		249,405		307,639		58,234	18.9	195,280
Materials and supplies	44,262	29,620	(14,642)	(49.4)	22,363		44,262		29,620		(14,642)	(49.4)	22,363
Utilities	40,934	33,346	(7,588)	(22.8)	39,246		40,934		33,346		(7,588)	(22.8)	39,246
Insurance and liability costs	13,876	14,036	160	1.1	12,162		13,876		14,036		160	1.1	12,162
Other expenses	601,457	555,194	(46,263)	(8.3)	341,485		601,457		555,194		(46,263)	(8.3)	341,485
Interest expense	76,866	76,500	(366)	(0.5)	76,866		76,866		76,500		(366)	(0.5)	76,866
Contribution to outside entities	201,293	-	(201,293)	-	272,133		201,293		-		(201,293)	-	272,133
Other non-operating expense	21,231	-	(21,231)	-	-		21,231		-		(21,231)	-	-
Total expense	1,760,977	1,594,916	(166,061)	(10.4)	1,469,849		1,760,977		1,594,916		(166,061)	(10.4)	1,469,849
Income (loss) before depreciation	1,039,951	1,549,469	(509,518)	(32.9)	555,478		1,039,951		1,549,469		(509,518)	(32.9)	555,478
Depreciation and amortization expense	3,785	55,799	52,014	93.2	20,440		3,785		55,799		52,014	93.2	20,440
Net income (loss) before transfers	1,036,166	1,493,670	(457,504)	(30.6)	535,038		1,036,166		1,493,670		(457,504)	(30.6)	535,038
Net transfers in (out)				-	(627)		-		-		-	-	(627)
Net income (loss)	\$ 1,036,166	\$ 1,493,670	\$ (457,504)	(30.6)	\$ 534,411	\$	1,036,166	\$	1,493,670	\$	(457,504)	(30.6)	\$ 534,411

<sup>1</sup> - Detailed schedule included.

### Gateway Arch Tram Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

				(										
			Current			Year to Date								
	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year	Actual		В	udget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year		
Personnel expense														
Wages	\$ 431,222	\$ 452,712	\$ 21,490	4.7	\$ 429,313	\$	431,222	\$	452,712	\$ 21,490	4.7	\$ 429,313		
Company paid benefits														
Payroll related taxes and insurance														
FICA	31,479	34,441	2,962	8.6	32,149		31,479		34,441	2,962	8.6	32,149		
Unemployment insurance	4,200	6,863	2,663	38.8	3,782		4,200		6,863	2,663	38.8	3,782		
Worker's compensation insurance	1,537	4,264	2,727	64.0	7,068		1,537		4,264	2,727	64.0	7,068		
Health and welfare														
Medical	26,943	31,275	4,332	13.9	24,694		26,943		31,275	4,332	13.9	24,694		
Dental	955	968	13	1.3	815		955		968	13	1.3	815		
Other post employment benefits	2,275	6,828	4,553	66.7	3,220		2,275		6,828	4,553	66.7	3,220		
Life insurance / AD&D	252	235	(17)	(7.2)	217		252		235	(17)	(7.2)	217		
Short and long term disability	1,245	1,509	264	17.5	1,084		1,245		1,509	264	17.5	1,084		
FMLA administration expense	930	100	(830)	(830.0)	767		930		100	(830)	(830.0)	767		
EAP expense	60	65	5	7.7	52		60		65	5	7.7	52		
Retirement														
Pension expense	10,012	17,272	7,260	42.0	3,604		10,012		17,272	7,260	42.0	3,604		
401 K contributions	10,981	19,943	8,962	44.9	11,511		10,981		19,943	8,962	44.9	11,511		
Other														
Uniform allowance	227	2,106	1,879	89.2	-		227		2,106	1,879	89.2	-		
Miscellaneous benefits	332	-	(332)	-	-		332		-	(332)	-	-		
Benefit costs applied to capital projects.	(10,997)	-	10,997	-	(7,962)		(10,997)		-	10,997	-	(7,962)		
Total company paid benefits	80,431	125,869	45,438	36.1	81,001		80,431		125,869	45,438	36.1	81,001		
Total wages and benefits	\$ 511,653	\$ 578,581	\$ 66,928	11.6	\$ 510,314	\$	511,653	\$	578,581	\$ 66,928	11.6	\$ 510,314		

#### Gateway Arch Tram Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description	Total	Arch Collection Facility Fund	JNEM Arch Operating Fund	JNEM Beneficial Fund	Р	rainage Project Fund	Exhibit Rehabilitation Fund	G	Motor enerator Sets Design Fund	orrosion Study Fund	Res	Other stricted unds	2014 Arch Bonds Project Fund	De	2014 Arch Bonds bt Service Reserve	Del	2014 Arch Bonds ot Service Fund	₽ Be Debt	2014 Arch onds Revenue Fund
Balance at July 1, 2016																			
Cash & Investments	\$ 17,987,902	\$ 926,002	\$ 1,032,156	\$ 6,062,162	\$	504,616	\$ 3,149,201	\$	99,319	\$ 27,406	\$	500,000	\$ 5,195,765	\$	453,485	\$	37,790	\$	-
Add:																			
Receipts	5,194,535	4,183,722	911,901	98,912		-	-		-	-		-	-		-		-		-
Interest received	10,513		768	3,300		272	1,702		53	 17		-	3,712		327		84		278
Total cash receipts	5,205,048	4,183,722	912,669	102,212		272	1,702		53	17		-	3,712		327		84		278
Interfund transfers	-	(1,688,854)	(1,318,401)	27,423						(27,423)							340,091	2,	667,164
Less:																			
Cash disbursements	(6,621,545)	(2,857,835)		(177,000)		(11,404)	(42,417)		-	 -		-	(865,447)		-		-	(2,	667,442)
Total cash disbursements	(6,621,545)	(2,857,835)	-	(177,000)		(11,404)	(42,417)		-	-		-	(865,447)		-		-	(2,	667,442)
Balance at September 30, 2016																			
Cash & Investments	\$ 16,571,405	\$ 563,035	\$ 626,424	\$ 6,014,797	\$	493,484	\$ 3,108,486	\$	99,372	\$ -	\$	500,000	\$ 4,334,030	\$	453,812	\$	377,965	\$	-

### Gateway Arch Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 2,789,497 (510,930) (1,072,675) (13,876) (1,422,687) (230,671)	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities Operating assistance received Contributions to outside entities Nonoperating contributions	(256,855) (201,293) (21,231)	
Net cash provided by (used in) non capital financing activities	(479,379)	
Cash flows from capital and related financing activities Acquisitions of capital assets	(716,960)	
Cash flows from capital and related financing activities	(716,960)	
Cash flows from investing activities Interest received	10,513	
Net cash provided by (used in) investing activities	10,513	
Net increase (decrease) in cash and cash equivalents	(1,416,497)	
Cash and cash equivalents, beginning of year	17,987,902	
Cash and cash equivalents, year to date	\$ 16,571,405	

### Gateway Arch Tram Capital Expenditures for Active Projects For the Quarter Ended September 30, 2016 (unaudited)

Description	-		Budget		Current		Year-To-Date		Life-To-Date		Balance	
ATS Motor Generator Set Replacement - Construction	x	\$	7,490,083	\$	837,526	\$	837,526	\$	3,292,861	\$	4,197,222	
Arch Transportation System (ATS) Load Zone Rehab	х		2,718,280		45,729		45,729		1,039,566		1,678,714	
JNEM Trench Drain Project	ху		2,288,001		11,996		11,996		1,575,278		712,723	
JNEM Arch Lobby Rehabilitation	y		1,087,107		-		-		77,919		1,009,188	
Arch Ticketing Upgrade	y		400,000		7,500		7,500		381,789		18,211	
JNEM Rail Station Improvements	Z		359,612		-		-		97,457		262,155	
Gateway Arch Furnishings			156,000		-		-		-		156,000	
PGAV - Arch Welcoming Portal			44,000		-		-		13,238		30,762	
Total Gateway Arch	_	\$	14,543,083	\$	902,751	\$	902,751	\$	6,478,108	\$	8,064,975	

x Projects are carryover from prior year.

y Upon completion of this project, assets to be contributed to National Park Service (NPS).

z Upon completion of this project, assets to be contributed to Metro Transit

## METRO





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**METRO** 

### Fast Facts

Metro transit was recognized by the federal government for excellence in maintenance and asset management. The Federal Transit Administration (FTA) acknowledged Metro as a model for transit asset management. Specifically highlighted by the FTA in the July 26 *Federal Register* was a case study of Metro transit's industry-leading bus maintenance program and how it has been able to extend the lifespan of buses by 25 percent and decrease the rate of breakdowns by 85 percent, resulting in service reliability for the customer and substantial cost savings for the taxpayer.

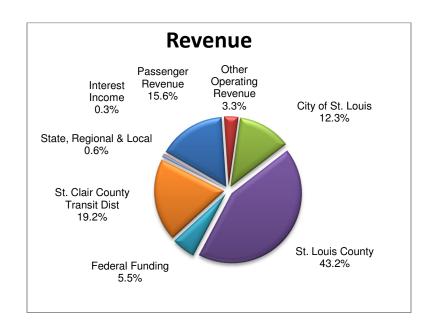
Bi-State Development, Southwestern Illinois Development Authority (SWIDA) and Bywater Development Group announced a \$10.5 million, affordable senior living development adjacent to the Swansea MetroLink Station in Swansea, IL. The development is a three-story building with 62 one- and two-bedroom apartments for older adults seeking an independent lifestyle.

#### **Financial Data**

**Income before depreciation** for the three months ended September 30, 2016 was \$450.5 thousand unfavorable to the budget. Compared to budget, revenue was down 11.4% and total expenses are favorable 11.9%.

#### Revenue

The chart illustrates the relative importance of each revenue source in fiscal year 2017.



**Passenger Revenue** of \$11.8 million is 16.1% less than budget and 12.2% less than prior year due to ridership decline.

Advertising, maintenance services and rental income is below budget due to lower than expected paratransit contract and ATS revenue.

**Interest revenue** is favorable to budget due to longer term investment strategy.

#### Contract, Sales Tax & Grant Revenue

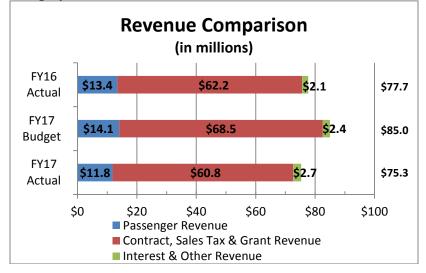
Combined St. Louis City and County sales tax used in operations by Bi-State Development was down 1.9% from fiscal year 2016 actual. Sales taxes are remitted to Bi-State

Development from the local Missouri jurisdictions in return for services provided.

St. Clair County Transit District payment of \$14.5 million is 11.7% greater than budget and 8.1% greater than prior year. St. Clair County contracts for service and pays 100% of the cost of service.

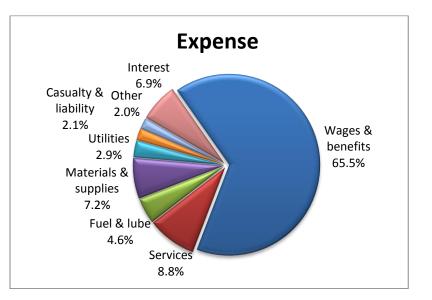
Federal funding of \$4.1 million includes federal vehicle maintenance funds of \$4.0 million.

The chart below reports revenue trends in each major revenue category.



#### Expense

The chart below illustrates the relative significance of each expense in FY 2017.



**Wages and benefits** of \$44.7 million are 5.3% favorable to budget. The favorable variance in wages and benefits is due to vacant positions, changes in retiree medical benefit policy and lower than expected medical claims.

**Services** of \$6.0 million are 35.9% favorable to budget as a result of less than anticipated maintenance and custodial expenses.

**Fuel and lube consumed** is \$3.1 million or 12.9% favorable to budget mainly due to lower diesel prices.

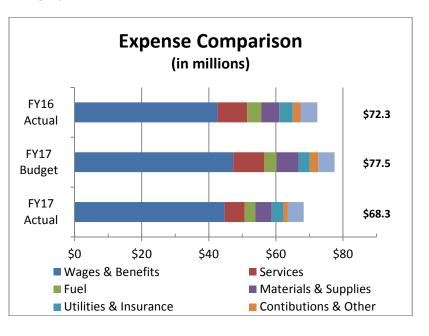
**Materials and supplies** expenditures of \$4.9 million are 25.2% favorable to budget.

**Utilities** are favorable to budget by \$192.4 thousand or 8.8% as a result of lower than budgeted natural gas prices, less electric propulsion expense and electricity usage.

**Casualty & liability** expense is \$260.0 thousand or 21.9% unfavorable to budget due to higher than expected self-insured claims that include MetroBus and MetroLink related accidents.

**Other operating expense** is favorable to budget by 42.3% due to lower than budgeted agency fees.

**Interest expense** of \$4.7 million is 4.2% favorable to budget. The acceleration of debt lowers interest expense to BSD. The chart below shows expense trends in each major expense category.



#### Performance Data

**Passenger boardings** for the first quarter fiscal year 2017 are 8.4% below fiscal year 2016 and 14.4% below fiscal year 2015. The decrease from fiscal year 2016 for MetroBus is 9.7%, MetroLink is 6.2% and Call-A-Ride is 3.9%.

Ridership has trended downward since 2014 based on a number of factors. Lower fuel prices continue with the oil glut making it more attractive to return to the automobile. Employment centers and city population has shifted changing work commute practices. These changes have been trending away from the core city which was historically Metro's highest service area.

Pa	ssenger Bo	oardings	
(	in millions –	- YTD)	
	FY 2017	FY 2016	FY 2015
MetroBus	6.81	7.55	8.04
MetroLink	4.10	4.37	4.73
Call-A-Ride	<u>0.14</u>	<u>0.14</u>	<u>0.14</u>
Total System	11.05	12.06	12.91

#### Metro Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Curre	nt			Prior Year Prior Dollar Prior		
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change	
Assets								
Current assets								
Cash	\$ 115,646,176	\$ 86,659,206	\$ 28,986,970	33.4	\$ 157,531,311	\$ (41,885,135)	(26.6)	
Investments	128,333,364	138,325,561	(9,992,197)	(7.2)	119,575,394	8,757,970	7.3	
Accounts and notes receivable	5,017,683	1,867,503	3,150,180	168.7	6,261,293	(1,243,610)	(19.9)	
Interfund accounts receivable	2,066,651	4,280,343	(2,213,692)	(51.7)	177,837	1,888,814	n/a	
Restricted accounts receivable	254,822	220,433	34,389	15.6	94,693	160,129	169.1	
Federal, state and local	00.014.004	25 700 040	(40,004,754)	(00.0)	05 040 500	(0.007.447)	(40.4)	
assistance receivable Materials and supplies inventory	22,011,091	35,702,842 8,815,253	(13,691,751) 358,298	(38.3) 4.1	25,048,538 8,850,912	(3,037,447) 322,639	(12.1) 3.6	
Other current assets	9,173,551 2,603,651	1,489,595	1,114,056	74.8	3,585,156	(981,505)	(27.4)	
Other current assets				-			. ,	
Total current assets	285,106,989	277,360,736	7,746,253	2.8	321,125,134	(36,018,145)	(11.2)	
Capital assets								
Capital assets - motorbus	376,679,520	376,200,259	479,261	0.1	358,448,690	18,230,830	5.1	
Capital assets - paratransit	18,234,913	18,235,313	(400)	-	18,700,775	(465,862)	(2.5)	
Capital assets - lightrail	1,603,295,396	1,602,450,229	845,167	0.1	1,549,191,314	54,104,082	3.5	
Total capital assets	1,998,209,829	1,996,885,801	1,324,028	0.1	1,926,340,779	71,869,050	3.7	
Accumulated depreciation	(1,131,567,235)			(1.7)	(1,074,689,765)	(56,877,470)	(5.3)	
Total capital assets, net	866,642,594	883,726,446	(17,083,852)	(1.9)	851,651,014	14,991,580	1.8	
Land	97,199,286	97,199,286	-	-	96,207,291	991,995	1.0	
Construction-in-process	33,830,659	29,428,050	4,402,609	15.0	65,782,532	(31,951,873)	(48.6)	
Total capital assets	997,672,539	1,010,353,782	(12,681,243)	(1.3)	1,013,640,837	(15,968,298)	(1.6)	
Non-current assets								
Restricted investments	99,182,488	97,643,652	1,538,836	1.6	93,110,494	6,071,994	6.5	
Other non-current assets, net amort	128,029	123,354	4,675	3.8	141,631	(13,602)	(9.6)	
Total non-current assets	99,310,517	97,767,006	1,543,511	1.6	93,252,125	6,058,392	6.5	
Total assets	1,382,090,045	1,385,481,524	(3,391,479)	(0.2)	1,428,018,096	(45,928,051)	(3.2)	
Deferred outflow of resources								
Deferred pension loss	22,585,549	24,182,213	(1,596,664)	(6.6)	2,432,686	20,152,863	828.4	
Deferred pension expense	2,165,753	2,165,753	-	-	2,113,257	52,496	2.5	
Deferred loss on hedging instruments	58,906	628,560	(569,654)	(90.6)	3,614,575	(3,555,669)	(98.4)	
Deferred loss on debt refunding	3,104,389	3,210,592	(106,203)	(3.3)	3,528,656	(424,267)	(12.0)	
Total deferred outflow of resources	27,914,597	30,187,118	(2,272,521)	(7.5)	11,689,174	16,225,423	138.8	
Total	\$ 1,410,004,642	\$ 1,415,668,642	\$ (5,664,000)	(0.4)	\$ 1,439,707,270	\$ (29,702,628)	(2.1)	

#### Metro Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current	- -			Prior Year	
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change
Liabilities							
Current liabilities Accounts payable Interfund accounts payable Accrued expenses	\$ 4,197,468 11,939,744 17,621,091	\$ 7,396,688 2,513,390 20,201,367	\$ (3,199,220) 9,426,354 (2,580,276)	(43.3) 375.0 (12.8)	\$ 6,734,113 3,236,981 19,481,137	\$ (2,536,645) 8,702,763 (1,860,046)	(37.7) 268.9 (9.5)
Other current liabilities	24,751,180	21,939,510	2,811,670	12.8	28,233,019	(3,481,839)	(12.3)
Total current liabilities	58,509,483	52,050,955	6,458,528	12.4	57,685,250	824,233	1.4
Current liab payable from restricted assets Accounts payable and retention Accrued interest payable Short-term insurance Current portion of long-term debt Total current liabilities payable	1,373,393 10,638,244 140,487 7,880,000	3,216,404 5,319,122 7,436,541 7,880,000	(1,843,011) 5,319,122 (7,296,054)	(57.3) 100.0 (98.1) -	2,794,661 11,342,144 9,405,964 37,220,000	(1,421,268) (703,900) (9,265,477) (29,340,000)	(50.9) (6.2) (98.5) (78.8)
from restricted assets	20,032,124	23,852,067	(3,819,943)	(16.0)	60,762,769	(40,730,645)	(67.0)
Total current liabilities	78,541,607	75,903,022	2,638,585	3.5	118,448,019	(39,906,412)	(33.7)
Non-current liabilities Other post-employment benefits Long-term insurance Long-term debt Capital lease obligations Unfunded pension liabilities Other non-current liabilities	51,434,568 - 544,987,206 99,182,490 109,962,458 7,085,816	51,003,780 7,808,458 545,608,311 97,628,680 109,962,458 7,112,610	430,788 (7,808,458) (621,105) 1,553,810 - (26,794)	0.8 (100.0) (0.1) 1.6 - (0.4)	52,189,378 6,369,959 555,371,295 93,095,522 87,751,871 6,674,520	(754,810) (6,369,959) (10,384,089) 6,086,968 22,210,587 411,296	(1.4) (100.0) (1.9) 6.5 25.3 6.2
Total non-current liabilities Total liabilities <b>Deferred Inflow of Resources</b> Deferred pension gain salaried	812,652,538 891,194,145 411,189	819,124,297 895,027,319 449,739	(6,471,759) (3,833,174) (38,550)	(0.8) (0.4) (8.6)	801,452,545 919,900,564	<u>11,199,993</u> (28,706,419) <u>411,189</u>	1.4 (3.1) n/a
Total deferred inflow of resources	411,189	449,739	(38,550)	(8.6)	-	411,189	n/a
Net Position Net position - capital investments Net position - unrestricted Net income (loss)	546,768,025 (16,793,429) (11,575,288)	1,117,360,214 (521,956,600) (75,212,030)	(570,592,189) 505,163,171 63,636,742	(51.1) 96.8 84.6	1,054,156,318 (521,956,600) (12,393,012)	(507,388,293) 505,163,171 817,724	(48.1) 96.8 6.6
Total net position	518,399,308	520,191,584	(1,792,276)	(0.3)	519,806,706	(1,407,398)	(0.3)
Total	\$ 1,410,004,642	\$ 1,415,668,642	\$ (5,664,000)	(0.4)	\$ 1,439,707,270	\$ (29,702,628)	(2.1)

#### Metro Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

	Current 0/ Face								Year to Date									
	А	ctual	E	Budget		Favorable nfavorable)	% Fav (Unfav)		Prior Year		Actual		Budget		Favorable nfavorable)	% Fav (Unfav)	I	Prior Year
Revenue							<u>/</u>						<u> </u>					
Passenger revenue	\$	11,796,383	\$	14,058,553	\$	(2,262,170)	(16.1)	\$	13,431,350	\$	11,796,383	\$	14,058,553	\$	(2,262,170)	(16.1)	\$	13,431,350
City of St. Louis <sup>1</sup>	•	9,229,331		10,448,547	•	(1,219,216)	(11.7)	•	9,244,090	•	9,229,331	+	10,448,547	•	(1,219,216)	(11.7)	*	9,244,090
St. Louis County <sup>1</sup>	:	32,539,678		39,389,605		(6,849,927)	(17.4)		33,339,151		32,539,678		39,389,605		(6,849,927)	(17.4)		33,339,151
St. Clair County Transit District <sup>1</sup>		14,487,521		12,971,158		1,516,363	`11.7 <sup>´</sup>		13,401,164		14,487,521		12,971,158		1,516,363	`11.7 <sup>´</sup>		13,401,164
State of Missouri and Illinois 1		354,895		525,389		(170,494)	(32.5)		381,336		354,895		525,389		(170,494)	(32.5)		381,336
Federal funding <sup>1</sup>		4,112,512		4,994,849		(882,337)	(17.7)		5,476,674		4,112,512		4,994,849		(882,337)	(17.7)		5,476,674
Other local/regional funding <sup>1</sup>		84,468		202,500		(118,032)	(58.3)		365,393		84,468		202,500		(118,032)	(58.3)		365,393
Contributions		-		10,000		(10,000)	(100.0)		-		-		10,000		(10,000)	(100.0)		-
Advertising, maint services, rental income		2,125,705		2,261,196		(135,491)	(6.0)		1,895,953		2,125,705		2,261,196		(135,491)	(6.0)		1,895,953
Other revenue		384,050		625		383,425	n/a		-		384,050		625		383,425	n/a		-
Interest income		206,451		152,455		53,996	35.4		171,963		206,451		152,455		53,996	35.4		171,963
Total revenue		75,320,994		85,014,877		(9,693,883)	(11.4)		77,707,074		75,320,994		85,014,877		(9,693,883)	(11.4)		77,707,074
Expense																		
Wages and benefits <sup>1</sup>		44,737,708		47,243,085		2,505,377	5.3		42,653,073		44,737,708		47,243,085		2,505,377	5.3		42,653,073
Services		5.978.872		9,329,347		3,350,475	35.9		8,797,127		5,978,872		9,329,347		3,350,475	35.9		8.797.127
Fuel and lube consumed		3,135,369		3,600,170		464,801	12.9		4,258,417		3,135,369		3,600,170		464,801	12.9		4,258,417
Materials and supplies		4,914,711		6,572,152		1,657,441	25.2		5,309,124		4,914,711		6,572,152		1,657,441	25.2		5,309,124
Utilities		2,006,059		2,198,497		192,438	8.8		1,972,006		2,006,059		2,198,497		192,438	8.8		1,972,006
Insurance and liability costs		1,445,495		1,185,542		(259,953)	(21.9)		2,061,665		1,445,495		1,185,542		(259,953)	(21.9)		2,061,665
Other expenses		1,246,263		2,159,089		912,826	42.3		1,644,023		1,246,263		2,159,089		912,826	42.3		1,644,023
Interest expense		4,709,902		4,917,963		208,061	4.2		4,996,695		4,709,902		4,917,963		208,061	4.2		4,996,695
Contribution to outside entities		101,712		313,608		211,896	67.6		328,172		101,712		313,608		211,896	67.6		328,172
Other non-operating expense		-		-		-	-		307,014		-		· -		-	-		307,014
Total expense		68,276,091		77,519,453		9,243,362	11.9		72,327,316	_	68,276,091		77,519,453		9,243,362	11.9		72,327,316
Income (loss) before depreciation		7,044,903		7,495,424		(450,521)	(6.0)		5,379,758		7,044,903		7,495,424		(450,521)	(6.0)		5,379,758
Depreciation and amortization expense		18,415,158		18,349,113		(66,045)	(0.4)		17,773,397		18,415,158		18,349,113		(66,045)	(0.4)		17,773,397
Net income (loss) before transfers	(	11,370,255)	(	10,853,689)		(516,566)	(4.8)		(12,393,639)		(11,370,255)		(10,853,689)		(516,566)	(4.8)		(12,393,639)
Net transfers in (out)		(205,033)	. <u> </u>	<u> </u>		(205,033)	-		627		(205,033)				(205,033)	-		627
Net income (loss)	\$ (	11,575,288)	\$ (	10,853,689)	\$	(721,599)	(6.6)	\$	(12,393,012)	\$	(11,575,288)	\$	(10,853,689)	\$	(721,599)	(6.6)	\$	(12,393,012)

<sup>1</sup> - Detailed schedule included.

#### Metro Detailed Schedule of Contract, Sales Tax and Grant Revenue For the Quarter Ended September 30, 2016 (unaudited)

				. ,									
			Current Year to Date										
			\$ Favorable	% Fav					\$ Favorable	% Fav			
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year		Actual	Budget	(Unfavorable)	(Unfav)	Prior Year		
Contract, sales tax and grant revenue													
Missouri assistance													
City of St. Louis 1/2 cent	\$ 4,618,695	\$ 5,703,380	\$ (1,084,685)	(19.0)	\$ 5,028,340	\$	4,618,695	\$ 5,703,380	\$ (1,084,685)	(19.0)	\$ 5,028,340		
City of St. Louis 1/4 cent	2,384,721	2,635,370	(250,649)	(9.5)	2,353,380		2,384,721	2,635,370	(250,649)	(9.5)	2,353,380		
City of St. Louis Prop M2 (1/4 cent)	2,225,915	2,109,797	116,118	5.5	1,862,370		2,225,915	2,109,797	116,118	5.5	1,862,370		
Total City of St. Louis	9,229,331	10,448,547	(1,219,216)	(11.7)	9,244,090		9,229,331	10,448,547	(1,219,216)	(11.7)	9,244,090		
St. Louis County 1/2 cent	2,287,918	12,057,893	(9,769,975)	(81.0)	10,826,539		2,287,918	12,057,893	(9,769,975)	(81.0)	10,826,539		
St. Louis County 1/4 cent	9,713,620	10,580,011	(866,391)	(8.2)	9,495,827		9,713,620	10,580,011	(866,391)	(8.2)	9,495,827		
St. Louis County Prop A (1/2 cent)	20,538,140	16,751,701	3,786,439	22.6	13,016,785		20,538,140	16,751,701	3,786,439	22.6	13,016,785		
Total St. Louis County	32,539,678	39,389,605	(6,849,927)	(17.4)	33,339,151		32,539,678	39,389,605	(6,849,927)	(17.4)	33,339,151		
East-West Gateway Council of Govts.	40,000	40,000			40.000		40,000	40,000			40,000		
Non-capital projects and other	40,000	40,000	(118,032)	(72.6)	325,393		40,000	162,500	- (118,032)	(72.6)	325,393		
Total other local	84,468	202,500	(118,032)	(58.3)	365,393		84,468	202,500	(118,032)	(72.0)	365,393		
	04,400	202,500	(110,032)	(30.3)	303,393		04,400	202,500	(110,032)	(30.3)	303,333		
State of Missouri	358,305	117,228	241,077	205.6			358,305	117,228	241,077	205.6			
Total State of Missouri	358,305	117,228	241,077	205.6	-		358,305	117,228	241,077	205.6			
Total Missouri assistance	42,211,782	50,157,880	(7,946,098)	(15.8)	42,948,634		42,211,782	50,157,880	(7,946,098)	(15.8)	42,948,634		
Illinois assistance													
St. Clair Transit District	14,487,521	12,971,158	1,516,363	11.7	13,401,164		14,487,521	12,971,158	1,516,363	11.7	13,401,164		
State of Illinois	(3,410)	408,161	(411,571)	(100.8)	381,336		(3,410)	408,161	(411,571)	(100.8)	381,336		
Total Illinois assistance	14,484,111	13,379,319	1,104,792	8.3	13,782,500		14,484,111	13,379,319	1,104,792	8.3	13,782,500		
Total local and state assistance	56,695,893	63,537,199	(6,841,306)	(10.8)	56,731,134		56,695,893	63,537,199	(6,841,306)	(10.8)	56,731,134		
Federal assistance													
Vehicle maintenance	4,000,000	4,000,000	-	-	4,000,000		4,000,000	4,000,000	-	-	4,000,000		
Non-capital grants (i.e. JARC)	112,512	994,849	(882,337)	(88.7)	1,476,674		112,512	994,849	(882,337)	(88.7)	1,476,674		
Total federal assistance	4,112,512	4,994,849	(882,337)	(17.7)	5,476,674		4,112,512	4,994,849	(882,337)	(17.7)	5,476,674		
Total contract, sales tax and grant revenue	\$ 60,808,405	\$ 68,532,048	\$ (7,723,643)	(11.3)	\$ 62,207,808	\$	60,808,405	\$ 68,532,048	\$ (7,723,643)	(11.3)	\$ 62,207,808		

#### Metro Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

			Current							
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	Year to Date \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Personnel expense										
Wages	\$ 30,437,637	\$ 32,709,999	\$ 2,272,362	6.9	\$ 29,144,359	\$ 30,437,637 \$	32,709,999	\$ 2,272,362	6.9	\$ 29,144,359
Company paid benefits										
Payroll related taxes and insurance										
FICA	2,146,405	2,475,611	329,206	13.3	2,054,815	2,146,405	2,475,611	329,206	13.3	2,054,815
Unemployment insurance	20,001	22,578	2,577	11.4	20,361	20,001	22,578	2,577	11.4	20,361
Worker's compensation insurance	1,017,002	988,178	(28,824)	(2.9)	855,759	1,017,002	988,178	(28,824)	(2.9)	855,759
Health and welfare										
Medical	5,438,974	6,618,862	1,179,888	17.8	6,225,152	5,438,974	6,618,862	1,179,888	17.8	6,225,152
Dental	157,223	143,605	(13,618)	(9.5)	143,017	157,223	143,605	(13,618)	(9.5)	143,017
Other post employment benefits	430,552	402,064	(28,488)	(7.1)	579,268	430,552	402,064	(28,488)	(7.1)	579,268
Life insurance / AD&D	114,728	128,947	14,219	11.0	110,582	114,728	128,947	14,219	11.0	110,582
Short and long term disability	83,687	50,888	(32,799)	(64.5)	64,809	83,687	50,888	(32,799)	(64.5)	64,809
FMLA administration expense	15,845	14,740	(1,105)	(7.5)	16,299	15,845	14,740	(1,105)	(7.5)	16,299
EAP expense	9,751	9,158	(593)	(6.5)	8,903	9,751	9,158	(593)	(6.5)	8,903
Retirement										
Pension expense	4,426,008	3,072,758	(1,353,250)	(44.0)	2,972,394	4,426,008	3,072,758	(1,353,250)	(44.0)	2,972,394
401 K contributions	376,680	504,460	127,780	25.3	301,614	376,680	504,460	127,780	25.3	301,614
Other										
Uniform allowance	164,973	196,423	31,450	16.0	207,297	164,973	196,423	31,450	16.0	207,297
Miscellaneous benefits	8,725	5,473	(3,252)	(59.4)	7,689	8,725	5,473	(3,252)	(59.4)	7,689
Benefit costs applied to capital projects	(110,483)	(100,659)	9,824	9.8	(59,245)	(110,483)	(100,659)	9,824	9.8	(59,245)
Total company paid benefits	14,300,071	14,533,086	233,015	1.6	13,508,714	14,300,071	14,533,086	233,015	1.6	13,508,714
Total wages and benefits	\$ 44,737,708	\$ 47,243,085	\$ 2,505,377	5.3	\$ 42,653,073	\$ 44,737,708 \$	<u> </u>	\$ 2,505,377	5.3	\$ 42,653,073

#### Metro Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

	Total	Revenue Fund	Operating Fund	Internally Restricted Fund	Prop M Fund	Prop A Fund	Sales Tax Capital Fund	Commodity Funds	Insurance Funds	Other Restricted Funds
Balance July 1, 2016 Cash & Investments	\$ 180,688,305	\$ 1,050,513	\$ 30,856,120	\$ 15,721,800	\$ 53,962,726	\$ 25,134,093	\$ 21,329,461	\$ 5,006,258	\$ 18,493,769	\$ 9,133,565
Add :										
Passenger Fares	13,562,366	13,483,884	78,482	-	-	-	-	-	-	-
City of St. Louis	5,464,048	-	5,464,048	-	-	-	-	-	-	-
St. Louis County	2,560,374	-	2,560,375	-	-	-	(1)	-	-	-
State of Illinois	218,688	-	218,688	-	-	-	-	-	-	-
St. Clair County	11,861,946	-	11,861,946	-	-	-	-	-	-	-
FTA	22,291,845	-	22,291,845	-	-	-	-	-	-	-
Commodity Fund	3,117,846	-	3,117,846	-	-	-	-	-	-	-
All Other	7,827,806		7,658,943	1,974	72,242	25,315	15,702	-	53,630	-
Cash Receipts	66,906,027	13,483,884	53,253,281	1,974	72,242	25,315	15,701	-	53,630	-
Interfund Transfers		(13,690,000)	22,620,590	-	(9,044,239)	-	(2,245,409)	-	2,028,393	330,666
Less:										
Cash Disbursements	(88,135,145)		(80,447,211)	-	-	-	-	(618,842)	(7,068,919)	(173)
Balance September 30, 2016										
Cash & Investments	159,459,188	844,397	26,282,780	15,723,774	44,990,729	25,159,408	19,099,753	4,387,416	13,506,873	9,464,058
Less: Pre-Encumbrances & Restrictions										
Local Match - Approved Grants	37,079,728	-	-	-	35,000,339	-	2,079,389	-	-	-
- Grant Applications	9,754,548	-	-	-	9,754,548	-	-	-	-	-
- Long Range Capital Programs (1)	17,256,206	-	-	-	235,842	-	17,020,364	-	-	-
SIR Worker Comp Pledged Funds	2,405,000	-	-	-		-	,,	-	2,405,000	-
Other Restrictions	92,963,706	844,397	26,282,780	15,723,774	-	25,159,408	-	4,387,416	11,101,873	9,464,058
Total Restrictions	159,459,188	844,397	26,282,780	15,723,774	44,990,729	25,159,408	19,099,753	4,387,416	13,506,873	9,464,058
Unencumbered Cash & Investments	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-

(1) Restricted to finance obligations.

### Metro Cross County Metrolink Debt Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016

#### (unaudited)

	 Total Trustee Statements	 Revenue Funds	D	ebt Service Funds	xpense Funds	Re	Debt Service serve Funds
Balance at July 1, 2016 Cash & investments	\$ 44,311,275	\$ -	\$	11,229,123	\$ 71,440	\$	33,010,712
Add cash receipts:							
St. Louis County sales tax - Prop M St. Louis County sales tax - Prop A St. Louis City sales tax - Prop M St. Louis City sales tax - Prop M2 Interest received	11,600,273 23,259,502 2,681,231 2,681,230 93,235	11,600,273 23,259,502 2,681,231 2,681,230 3,950		- - - 7,670	- - - 52_		- - - 81,563_
Total cash receipts	40,315,471	 40,226,186		7,670	52		81,563
Less fund disbursements: Expenses/Professional service fees Realized gain/(loss)	 (5,175) (88,984)	 (5,175) -		-	 -		- (88,984)
Total disbursements	(94,159)	(5,175)		-	-		(88,984)
Interfund transfers: Transfer to General Revenue Fund Total interfund transfers	 	 (7,246,173)		7,281,452	 		(35,279) (35,279)
		(1,210,110)		7,201,102			(00,210)
Balance at September 30, 2016 Cash & investments	\$ 84,532,587	\$ 32,974,838	\$	18,518,245	\$ 71,492	\$	32,968,012

#### Metro Transit Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 10,771,908	ntal disclosure of cash flow information cash Activities: Interest received on capital lease Interest accrued on capital lease Gain on disposal of fixed assets Deferred Loss Amortization	\$ 1,538,836 (1,538,836) 550,298 106,204
Cash flows from non capital financing activities Operating assistance received Contributions to outside entities Nonoperating contributions	74,465,768 (101,712) 382,214		
Net cash provided by (used in) non capital financing activities	74,746,270		
Cash flows from capital and related financing activities Acquisitions of capital assets Contributed capital Cash flows from capital and related financing activities	(7,576,927) 9,783,013 2,206,086		
Cash flows from investing activities Purchases of investments Proceeds from sale of investments Interest received	(23,268,077) 25,982,993 203,582		
Net cash provided by (used in) investing activities	2,918,498		
Net increase (decrease) in cash and cash equivalents	21,235,745		
Cash and cash equivalents, beginning of year	94,410,431		
Cash and cash equivalents, year to date	\$ 115,646,176		

#### Metro Schedule of Aged Receivables - Invoiced September 30, 2016 (unaudited)

	 ess than 30 days	 31-60 days	 61-90 days	91-180 days		 181-360 days	3	Over 61 days	 Total
Due from TMA Customers	\$ 3,990	\$ 18,784	\$ 4,068	\$	36,781	\$ 13,272	\$	21,869	\$ 98,764
Due from Call-A-Ride	204,670	816	190,939		-	-		-	396,425
Due from Advertising (Marketing)	9,224	-	20		20	-		-	9,264
Due from Leases and Rents	123,107	96	-		193	2,662		-	126,058
Due from Auxiliary Services/Others	534,909	-	-		1,127	-		272,998	809,034
Due from Grants (Accounting)	2,767,648	65,579	98,832		104,098	51,213		46,810	3,134,180
Due from Passes	 663,229	 3,083	 19,700		14,723	 323,562		-	 1,024,297
Total	\$ 4,306,777	\$ 88,358	\$ 313,559	\$	156,942	\$ 390,709	\$	341,677	\$ 5,598,022

#### Metro Capital Expenditures for Active Projects For the Quarter Ended September 30, 2016 (unaudited)

1237       CAR Van Replacement FY07       2,975,815       -       -       2,913,172       62,643         1279       Fare Collection System Upgrade/Replacement (06 Earmark)       31,584,490       828,929       828,929       25,848,750       5,735,740         1361       Radio System CAD/AVL       23,857,144       687,696       687,696       11,146,668       12,710,476         1530       Eads Bridge Rehab ARRA       25,338,774       -       -       25,338,774       -	Description			Budget		Current	Year-To-Date		Life-To-Date		 Balance
1237CAR Van Replacement FY072,975,8152,913,17262,6431279Fare Collection System Upgrade/Replacement (06 Earmark)31,584,490828,929828,92925,848,7505,735,7401361Radio System CAD/AVL23,857,144687,696687,69611,146,66812,710,4761530Eads Bridge Rehab ARRA25,338,77425,338,774-	Proj	ect #									
1279       Fare Collection System Upgrade/Replacement (06 Earmark)       31,584,490       828,929       828,929       25,848,750       5,735,740         1361       Radio System CAD/AVL       23,857,144       687,696       687,696       11,146,668       12,710,476         1530       Eads Bridge Rehab ARRA       25,338,774       -       -       25,338,774       -	0034	Van Procurement FY04-FY08 (X204) 2	\$	2,740,824	\$	19,400	\$	19,400	\$	2,739,871	\$ 953
1361       Radio System CAD/AVL       23,857,144       687,696       687,696       11,146,668       12,710,476         1530       Eads Bridge Rehab ARRA       25,338,774       -       -       25,338,774       -	1237	CAR Van Replacement FY07		2,975,815		-		-		2,913,172	62,643
1530 Eads Bridge Rehab ARRA 25,338,774 - 25,338,774 -	1279	Fare Collection System Upgrade/Replacement (06 Earmark)		31,584,490		828,929		828,929		25,848,750	5,735,740
	1361	Radio System CAD/AVL		23,857,144		687,696		687,696		11,146,668	12,710,476
1574         CAR Van Replacement         8,650,165         7,140         7,139,448         1,510,717	1530	Eads Bridge Rehab ARRA		25,338,774		-		-		25,338,774	-
	1574	CAR Van Replacement		8,650,165		7,140		7,140		7,139,448	1,510,717
1666 Slope Stabilization z 4,097,297 4,088,949 8,348	1666	Slope Stabilization	z	4,097,297		-		-		4,088,949	8,348
1668 Embankment Erosion z 3,223,073 4,938 4,938 578,207 2,644,866	1668	Embankment Erosion	z	3,223,073		4,938		4,938		578,207	2,644,866
1708 Feeder Wire/Water Mitigation MO12 z 1,058,564 708,420 350,144	1708	Feeder Wire/Water Mitigation MO12	z	1,058,564		-		-		708,420	350,144
1717 Non-Revenue Vehicles FY12 MO 1,734,811 1,517,317 217,494	1717	Non-Revenue Vehicles FY12 MO		1,734,811		-		-		1,517,317	217,494
1722 Missouri Slopes Stability z 1,144,600 809,969 334,631	1722	Missouri Slopes Stability	z	1,144,600		-		-		809,969	334,631
1723 MO OCS Wire Rehab z 1,663,664 14,366 14,366 1,652,529 11,135	1723	MO OCS Wire Rehab	z	1,663,664		14,366		14,366		1,652,529	11,135
1734 EADS Bridge Rehab Phase II 29,708,943 275,198 275,198 # 17,735,184 11,973,759	1734	EADS Bridge Rehab Phase II		29,708,943		275,198		275,198 #	ł	17,735,184	11,973,759
1739 Downtown Transfer Center 10,497,420 1,108,513 1,108,513 2,674,317 7,823,103	1739	Downtown Transfer Center		10,497,420		1,108,513		1,108,513		2,674,317	7,823,103
1755 IT Systems Upgrade Yr 2 - FY13 1,425,750 771 771 576,222 849,528	1755	IT Systems Upgrade Yr 2 - FY13		1,425,750		771		771		576,222	849,528
1756 North County Transit Center 10,280,000 38,096 # 38,096 10,146,830 133,170	1756	North County Transit Center		10,280,000		38,096 #	ŧ	38,096		10,146,830	133,170
1817 Radio System Tower Sites 6,555,992 3,610,540 2,945,452	1817	Radio System Tower Sites		6,555,992		-		-		3,610,540	2,945,452
1834 Rail Tie Replacement Year 2 z 1,519,022 1,519,022 -	1834	Rail Tie Replacement Year 2	z	1,519,022		-		-		1,519,022	-
1844 Tactile Warning Strip Phase II z 1,547,255 1,025,066 522,189	1844	Tactile Warning Strip Phase II	z	1,547,255		-		-		1,025,066	522,189
1848 Articulated Buses 11,441,280 6,490,426 4,950,854	1848	Articulated Buses		11,441,280		-		-		6,490,426	4,950,854
1855 Arch Bike Trail 1,105,000 15,289 15,289 296,548 808,452	1855	Arch Bike Trail		1,105,000		15,289		15,289		296,548	808,452
1860 Bus Procurement Duluth 20,911,804 20,910,583 1,221	1860	Bus Procurement Duluth		20,911,804		-		-		20,910,583	1,221
1862 North County Transit Phase II 2,200,481 11,535 11,535 1,664,683 535,798	1862	North County Transit Phase II		2,200,481		11,535		11,535		1,664,683	535,798

#### Metro Capital Expenditures for Active Projects For the Quarter Ended September 30, 2016 (unaudited)

Desc	ription		Budget	Current	Year-To-Date	Life-To-Date	Balance
Proj	ects continued						
1863	Bus Procurement Duluth II	\$	11,273,734	\$-	\$-	\$ 10,893,680	\$ 380,054
1869	Phase 1 Audio Frequency Circuit		3,101,678	817,7	27 817,727	1,171,461	1,930,217
1875	Rail Tie Replace Year 3	z	1,927,270	-	-	1,927,270	-
1885	TOI Operation Management Software		2,859,367	20,9	23 20,923	627,881	2,231,486
1887	TOI Transit Business Intellegence		1,031,572	-	-	-	1,031,572
1905	Buses - FY13 CMAQ		18,565,431	-	-	18,206,956	358,475
1937	Innovative High School Career	z	2,129,435	-	-	-	2,129,435
1941	Duluth Piggyback III 40'		12,698,501	-	-	12,351,743	346,758
1955	Spruce Street Bridge		7,549,171	567,4	69 567,469	6,277,032	1,272,139
1959	Z-Gate Ped Barriers & Fence		1,257,938	(3,1	99) (3,199)	289,785	968,153
1960	Rail ROW Repairs-MP 0-15.4 MO		1,905,200	-	-	66,474	1,838,726
1962	Elevator Rehab - 8 Units - MO		2,749,100	10,9	05 10,905	152,030	2,597,070
1973	Portable Bus Lifting System - MO		1,004,619	-	-	535,965	468,654
1983	DC to AC Rail Car Upgrades		22,500,000	-	-	-	22,500,000
1988	Ewing Wall Rehabilitation		10,037,743	2,693,1	28 2,693,128	3,600,476	6,437,267
1997	IL Bus Facility Rehabilitation		1,850,692	404,6	91 404,691	419,541	1,431,151
2000	Administrative Facility		1,604,600	-	-	1,022,606	581,994
2020	Feeder Wire-Water Mitigation	z	1,644,372	2,3	34 2,334	874,434	769,938
2021	Bus Northwest Connector	z	2,355,536	-	-	-	2,355,536
2030	FY15 100% 7 SCCTD Buses		2,076,050	-	-	2,069,685	6,365
2035	Mobile Data Terminal		1,050,000	-	-	-	1,050,000
2053	Buses (4) FY15 Formula		1,856,000	-	-	-	1,856,000
2054	Call-A-Ride Vans (7) FY15		2,161,300	-	-	-	2,161,300

## Metro **Capital Expenditures for Active Projects** For the Quarter Ended September 30, 2016 (unaudited)

Description		Budget	Cı	urrent	Ye	ar-To-Date	Life-To-Date			Balance	
Projects continued											
2057 Non-Rev Vehicles (16) MO FY14	\$	1,146,145	\$	-	\$	-	\$	-	\$	1,146,145	
2060 Boyle Street ML Station		12,998,985		90,632		90,632		133,982		12,865,003	
2061 CWE ML Station Rehab		1,544,046		129		129		129		1,543,917	
2070 DC to AC Propulsion YR 2		2,033,859		-		-		-		2,033,859	
2077 Buses FY15 Bus Facility		3,615,724		-		-		-		3,615,724	
2078 Buses FY14 CMAQ		5,210,000		-		-		-		5,210,000	
2079 MO Buses		4,018,076		-		-		-		4,018,076	
2081 Convention Center Escalator FY15 SGR		1,103,500		-		-		-		1,103,500	
2094 CAR Vans (7) FY14 Fed Formula		1,479,456		-		-		-		1,479,456	
2108 Buses (8) IDOT Reimburse SCCTD		3,792,738		-		-		-		3,792,738	
2109 Union Station Tunnel		5,300,000		13,790		13,790		14,047		5,285,953	
2113 TAM-EAM System Development		1,411,147		-		-		-		1,411,147	
2116 FY16 Preventive Maintenance	Z	20,000,000	20	0,000,000		20,000,000		20,000,000		-	
2119 Buses - FY15 CMAQ		10,000,000		-		-		-		10,000,000	
2122 Buses - FY16 Bus Facility		3,504,438		-		-		-		3,504,438	
2125 CAR Van Replacement FY15 STP		1,000,000		-		-		-		1,000,000	
All others *z		34,110,006	1	1,388,491		1,388,491		11,667,009		22,442,997	
Total active projects	\$	432,719,597	\$ 29	9,018,891	\$	29,018,891	\$	243,433,681	\$	189,285,916	

"All Others" list all projects with a budget less than one million dollars.
 z Some Projects/Awards do not produce a fixed asset; they are considered operating expenditures.





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# St. Louis Downtown Airport

Three Months Ended September 30, 2016

#### Fast Facts

The St. Louis Downtown Airport is slated to receive a Federal Aviation Administration safety improvement project grant of \$850,000 for taxiway rehabilitation. The grant would help pay for the first phase of project.

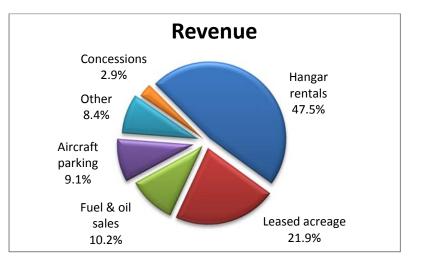
Fire Chief Michael Mavrogeorge has earned the prestigious designation as Chief Fire Officer by the Center for Public Safety Excellence, Commission on Professional Credentialing. To earn the designation, Mavrogeorge demonstrated a high level of competency, completed professional, educational, reached technical and community service achievements, and maintained high standards of performance, ethics and conduct.

The airport hosted the Legacy Flight Academy which offers a flight orientation program aimed at fostering an interest in aerospace careers among minority youth. The youth had the opportunity to pilot a plane themselves while on a short flight with a licensed pilot.

#### **Financial Data**

**Loss before depreciation** was \$38.4 thousand. This result is unfavorable compared to a net income of \$55.8 thousand in the prior fiscal year.

**Revenue** increased approximately \$19.6 thousand or 5.4% over prior year. Increased revenue is due to new hangar rental leases.



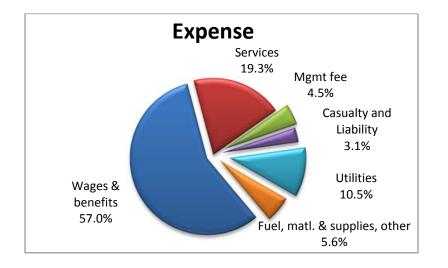
Total **Expense** is \$422.7 thousand. This is an increase of \$113.8 thousand and 36.8% over the prior year.

The increase year over year in total expense is related to **wages and benefits** and **services**. A Safety Management Specialist position was added to the Airport payroll in the fourth quarter of fiscal year 2016. The new position is reflected in the year over year increase in wages and benefits.

**Services** increased due to legal and consulting fees related to future airport initiatives.

# St. Louis Downtown Airport

Three Months Ended September 30, 2016



#### Performance Data

Performance Indicators											
Fuel sales Aircraft Avg. bas YTD (gallons) movements aircraft											
FY17 Actual	401,715	30,468	322								
FY17 Budget	443,408	22,500	320								
FY16 Actual	507,575	23,433	329								

Average based aircraft remains similar to prior year levels.

**Aircraft movements** increased 30.0% over the prior year while **fuel sales** decreased 20.9% over the prior year. Airport activity can vary because of the economy, weather conditions and special events.

#### St. Louis Downtown Airport Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Curren	t			Prior Year	
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change
Assets							
Current assets							
Cash	\$ 487,510	\$ 607,682	\$ (120,172)	(19.8)	\$ 660,851	\$ (173,341)	(26.2)
Accounts and notes receivable	128,571	41,618	86,953	208.9	59,037	69,534	117.8
Interfund accounts receivable	259,160	153,954	105,206	68.3	15,907	243,253	n/a
Materials and supplies inventory	61,592	61,592	-	-	61,584	8	-
Other current assets	78,026	16,111	61,915	384.3	54,259	23,767	43.8
Total current assets	1,014,859	880,957	133,902	15.2	851,638	163,221	19.2
Capital assets							
Capital assets	52,803,944	52,803,944	-	-	52,728,214	75,730	0.1
Accumulated depreciation	(34,817,960)	(34,443,521)	(374,439)	(1.1)	(33,277,896)	(1,540,064)	(4.6)
Total capital assets, net	17,985,984	18,360,423	(374,439)	(2.0)	19,450,318	(1,464,334)	(7.5)
Land	4,542,564	4,542,564	-	-	4,542,564	-	-
Construction-in-process	48,404	18,887	29,517	156.3	144,887	(96,483)	(66.6)
Total capital assets	22,576,952	22,921,874	(344,922)	(1.5)	24,137,769	(1,560,817)	(6.5)
Non-current assets							
Deferred charges	13,275	5,883	7,392	125.7	16,653	(3,378)	(20.3)
Total non-current assets	13,275	5,883	7,392	125.7	16,653	(3,378)	(20.3)
Total assets	23,605,086	23,808,714	(203,628)	(0.9)	25,006,060	(1,400,974)	(5.6)
Total	\$ 23,605,086	\$ 23,808,714	\$ (203,628)	(0.9)	\$ 25,006,060	\$ (1,400,974)	(5.6)

#### St. Louis Downtown Airport Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current				Pric	or Year	
	 Current Period	Prior Period	Dollar Change	Percent Change	 Prior Year		Dollar Change	Percent Change
Liabilities								
Current liabilities								
Accounts payable	\$ 6,275	\$ 16,338	\$ (10,063)	(61.6)	\$ 15,703	\$	(9,428)	(60.0)
Interfund accounts payable	422,738	238,219	184,519	77.5	5,870		416,868	n/a
Accrued expenses	65,200	65,200	-	-	53,308		11,892	22.3
Other current liabilities	 7,484	 3,063	 4,421	144.3	 3,812		3,672	96.3
Total current liabilities	 501,697	 322,820	 178,877	55.4	 78,693		423,004	537.5
Non-current liabilities								
Other post-employment benefits	279,322	277,007	2,315	0.8	349,957		(70,635)	(20.2)
Long-term insurance	27,154	27,154	-	-	28,991		(1,837)	(6.3)
Unfunded pension liabilities	 153,620	 153,620	 -	-	 183,752		(30,132)	(16.4)
Total non-current liabilities	 460,096	 457,781	 2,315	0.5	 562,700		(102,604)	(18.2)
Total liabilities	 961,793	 780,601	 181,192	23.2	 641,393		320,400	50.0
Net Position								
Net position - capital investments	22,604,107	32,954,818	(10,350,711)	(31.4)	32,880,637		(10,276,530)	(31.3)
Net position - unrestricted	452,047	(8,179,768)	8,631,815	105.5	(8,179,768)		8,631,815	105.5
Net income (loss)	 (412,861)	 (1,746,937)	 1,334,076	76.4	 (336,202)		(76,659)	(22.8)
Total net position	 22,643,293	 23,028,113	 (384,820)	(1.7)	 24,364,667		(1,721,374)	(7.1)
Total	\$ 23,605,086	\$ 23,808,714	\$ (203,628)	(0.9)	\$ 25,006,060	\$	(1,400,974)	(5.6)

#### St. Louis Downtown Airport Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

			Current			Year to Date							
	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year	A	ctual		Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year	
Revenue													
Airport parking	\$ 34,798	\$ 34,853	\$ (55)	(0.2)	\$ 34,838	\$	34,798	\$	34,853	\$ (55)	(0.2)	\$	34,838
Leased acreage	84,134	43,169	40,965	94.9	98,656		84,134		43,169	40,965	94.9		98,656
Hangar rental	182,861	202,553	(19,692)	(9.7)	149,082		182,861		202,553	(19,692)	(9.7)		149,082
Aviation sales flowage	39,083	44,341	(5.258)	(11.9)	46,260		39,083		44,341	(5,258)	(11.9)		46,260
Other operating revenue	27,473	22,514	4,959	22.0	21,103		27,473		22,514	4,959	22.0		21,103
Concessions	11,286	28,790	(17,504)	(60.8)	12,791		11,286		28,790	(17,504)	(60.8)		12,791
Service fee revenue	4,220	50	4,170	8,340.0	-		4,220		50	4,170	8,340.0		· -
Interest income	455	84	371	441.7	1,981		455		84	371	441.7		1,981
Total revenue	384,310	376,354	7,956	2.1	364,711		384,310		376,354	7,956	2.1		364,711
Expense													
Wages and benefits <sup>1</sup>	241,382	252,248	10,866	4.3	200,361		241,382		252,248	10,866	4.3		200,361
Services	81,512	28,945	(52,567)	(181.6)	21,668		81,512		28,945	(52,567)	(181.6)		21,668
Fuel and lube consumed	5,105	6,768	1,663	24.6	5,370		5,105		6,768	1,663	24.6		5,370
Materials and supplies	26,040	30,435	4,395	14.4	13,981		26,040		30,435	4,395	14.4		13,981
Utilities	44,222	48,664	4,442	9.1	37,766		44,222		48,664	4,442	9.1		37,766
Insurance and liability costs	12,918	17,895	4,977	27.8	16,135		12,918		17,895	4,977	27.8		16,135
Other expenses	11,555	16,643	5,088	30.6	13,665		11,555		16,643	5,088	30.6		13,665
Total expense	422,734	401,598	(21,136)	(5.3)	308,946		422,734	-	401,598	(21,136)	(5.3)		308,946
Income (loss) before depreciation	(38,424)	(25,244)	(13,180)	(52.2)	55,765		(38,424)		(25,244)	(13,180)	(52.2)		55,765
Depreciation and amortization expense	374,437	387,106	12,669	3.3	391,967		374,437		387,106	12,669	3.3		391,967
Net income (loss)	\$ (412,861)	\$ (412,350)	\$ (511)	(0.1)	\$ (336,202)	\$	(412,861)	\$	(412,350)	\$ (511)	(0.1)	\$	(336,202)

<sup>1</sup> - Detailed schedule included.

#### St. Louis Downtown Airport Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

				(unuuunuu)							
	Current \$ Favorable			% Fav					Year to Date \$ Favorable	% Fav	
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actu	al	Budget	(Unfavorable)	(Unfav)	Prior Year
Personnel expense											
Wages	\$ 153,083	\$ 168,780	\$ 15,697	9.3	\$ 136,715	\$ 15	3,083	\$ 168,780	\$ 15,697	9.3	\$ 136,715
Company paid benefits											
Payroll related taxes and insurance											
FICA	10,896	12,912	2,016	15.6	9,694	1	0,896	12,912	2,016	15.6	9,694
Unemployment insurance	39	315	276	87.6	91	_	39	315	276	87.6	91
Worker's compensation insurance	20,609	7,936	(12,673)	(159.7)	8,769	2	0,609	7,936	(12,673)	(159.7)	8,769
Health and welfare											
Medical	28,279	24,300	(3,979)	(16.4)	26,399	2	8,279	24,300	(3,979)	(16.4)	26,399
Dental	748	765	17	2.2	667		748	765	17	2.2	667
Other post employment benefits	2,315	6,097	3,782	62.0	2,897		2,315	6,097	3,782	62.0	2,897
Life insurance / AD&D	237	185	(52)	(28.1)	199		237	185	(52)	(28.1)	199
Short and long term disability	1,272	1,186	(86)	(7.3)	1,074		1,272	1,186	(86)	(7.3)	1,074
FMLA administration expense	79	79	-	-	78		79	79	-	-	78
EAP expense	52	51	(1)	(2.0)	47		52	51	(1)	(2.0)	47
Retirement											
Pension expense	10,669	13,473	2,804	20.8	3,552	1	0,669	13,473	2,804	20.8	3,552
401 K contributions	10,901	15,670	4,769	30.4	8,845	1	0,901	15,670	4,769	30.4	8,845
Other											
Uniform allowance	2,203	499	(1,704)	(341.5)	1,334		2,203	499	(1,704)	(341.5)	1,334
Total company paid benefits	88,299	83,468	(4,831)	(5.8)	63,646	8	8,299	83,468	(4,831)	(5.8)	63,646
Total wages and benefits	\$ 241,382	\$ 252,248	\$ 10,866	4.3	\$ 200,361	\$ 24	1,382	\$ 252,248	\$ 10,866	4.3	\$ 200,361

## St. Louis Downtown Airport Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description	 Total	R	evenue Fund	 estments perating Fund	Re	Other estricted Funds
Balance at July 1, 2016						
Cash & Investments	\$ 607,682	\$	123,652	\$ 207,023	\$	277,007
Add:						
Customer payments	334,913		334,913	-		-
Interest received	454		12	442		-
Total cash receipts	 335,367		334,925	 442		-
Interfund transfers	-		(405,550)	403,235		2,315
Less:						
Cash disbursements	(455,539)		(782)	(454,757)		-
Total cash disbursements	 (455,539)		(782)	 (454,757)		-
Balance at September 30, 2016						
Cash & Investments	\$ 487,510	\$	52,245	\$ 155,943	\$	279,322

#### St. Louis Downtown Airport Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 289,511 (239,06 (216,77 (12,91) 60,09 (119,15	7) Noncash Activities: 3) None 8) 7
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities Acquisitions of capital assets Contributed capital	(29,51 28,04	
Cash flows from capital and related financing activities	(1,47)	<u>6)</u>
Cash flows from investing activities Interest received	45	5_
Net cash provided by (used in) investing activities	45	5
Net increase (decrease) in cash and cash equivalents	(120,17)	2)
Cash and cash equivalents, beginning of year	607,68	2
Cash and cash equivalents, year to date	\$ 487,51	<u>)</u>

#### St. Louis Downtown Airport Schedule of Aged Receivables - Invoiced September 30, 2016 (Unaudited)

Customers owing over \$1,000	Less than 30 days	31-60 days	61-90 days	91-180 days	181-360 days	Over 361 days	Total
Aviation Business Corporation	\$ 5,290	\$ 165	\$ 2,106	\$ 3,059	\$-	\$-	\$ 10,620
Charlie Booth	230	230	-	690	1,380	1,610	4,140
Fostaire Helicopters	2,000	-	-	-	-	-	2,000
Helicopters Inc.	2,025	(747)	356	-	-	-	1,634
Ideal Aviation Illinois, LLC	16,499	3,631	-	-	2,021	-	22,151
Jet Aviation, Cahokia, II	64,559	-	-	-	-	-	64,559
Jet Aviation - Teterboro, NJ	10,358	-	-	1,000	-	-	11,358
Midwest Aviation	1,106	-	-	-	-	-	1,106
Parks Aviation Holdings LLC	6,076	-	-	-	-	-	6,076
William Wilson	230	230	-	690	1,150	-	2,300
Subtotal	108,373	3,509	2,462	5,439	4,551	1,610	125,944
All other customers	2,862	(580)	(2,707)	(344)	(180)	271	(678)
Total	\$ 111,235	\$ 2,929	\$ (245)	\$ 5,095	\$ 4,371	\$ 1,881	\$ 125,266

#### St. Louis Downtown Airport Capital Expenditures for Active Projects For the Quarter Ended September 30, 2016 (unaudited)

Description	 Budget	Current		Year-To-Date		Life-To-Date		Balance	
Runup taxiway,pad,enclosure	\$ 5,037,000	\$	-	\$	-	\$	-	\$	5,037,000
Earthwork - Grade Ditch Parallel to Main Runway x	755,490		-		-		724,820		30,670
Environmental Assessment and ALP	165,000		29,517		29,517		29,517		135,483
Terminal Roof Replacement x	144,700		-		-		129,773		14,927
Air Condition units on terminal	52,000		-		-		-		52,000
Airport signage	36,000		-		-		-		36,000
Total St. Louis Downtown Airport	\$ 6,190,190	\$	29,517	\$	29,517	\$	884,110	\$	5,306,080

x Projects are carryover from prior year.

## **RIVERFRONT ATTRACTIONS**





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# **Riverfront Attractions**

Three Months Ended September 30, 2016

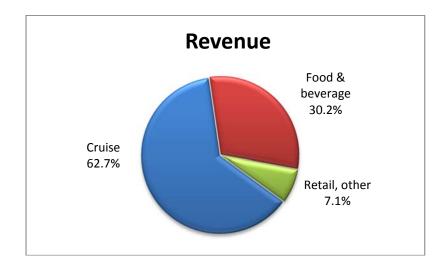
### Fast Facts

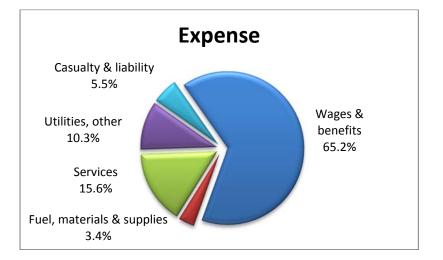
**Riverfront Attractions** includes the Tom Sawyer and Becky Thatcher riverboats which feature sightseeing, dinner, and specialty cruises, a gift shop, snack bar, and photography sales. There is also leased heliport operations.

#### **Financial Data**

**Income before depreciation** for Riverfront Attractions is \$499.9 thousand compared to \$9.8 thousand in the prior year. This year's cruises were not limited by heavy flooding.

**Revenue** is \$1.3 million, which is more than 200% greater than prior year receipts for the same period.





**Total Expense** is \$822.7 thousand and is up from \$572.4 thousand last year. Costs were lower in fiscal year 2015 due to savings realized by not utilizing seasonal employees and less food purchases for dinner cruises not taken. These savings are variable costs which are only incurred when the boats are actively running cruises.

**Services** expense for the first quarter includes interpretive service invoices for the current year as well as additional invoices for the prior fiscal year.

The increase in **materials and supplies** over the prior year reflects the additional cost of consumable goods related to the increase number of dinner cruises in the current fiscal year.

# **Riverfront Attractions**

Three Months Ended September 30, 2016

#### Performance Data

Performance Indicators										
YTD	Passengers	Cruises	Passengers per Cruise							
FY17 Actual	53,292	442	121							
FY17 Budget	58,610	447	131							
FY16 Actual	29,308	247	119							

Total **riverboat passengers and cruises** are up approximately 80% over the prior year due to fewer flooding issues. The performance data indicates the passenger attendance for cruises in both years remains constant and when cruises occur they are well attended.

#### Riverfront Attractions Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Current Period	Prior Perior		Dollar Change	Percent Change	Prior Year		Dollar Change		Percent Change
Assets		_								
Current assets										
Cash Accounts and notes receivable Interfund accounts receivable Materials and supplies inventory Other current assets	\$ 11,724 16,725 143,940 40,986 107,69	5 1 5 53 5 3	3,263 \$ 9,415 0,991 9,773	(81,539) (2,690) (387,045) 1,213 107,691	(87.4) (13.9) (72.9) 3.0 n/a	\$	42,988 10,535 4,123 45,280 114,771	\$	(31,264) 6,190 139,823 (4,294) (7,080)	(72.7) 58.8 n/a (9.5) (6.2)
Total current assets	321,072	2 68	3,442	(362,370)	(53.0)		217,697		103,375	47.5
Capital assets										
Capital assets	5,187,190	5,18	7,190	-	-		5,165,207		21,983	0.4
Accumulated depreciation	(3,716,798	3) (3,65	1,948)	(64,850)	(1.8)		(3,403,919)		(312,879)	(9.2)
Total capital assets, net	1,470,392	21,53	5,242	(64,850)	(4.2)		1,761,288		(290,896)	(16.5)
Total capital assets	1,470,392	21,53	5,242	(64,850)	(4.2)		1,761,288		(290,896)	(16.5)
Total assets	1,791,464	1 2,21	8,684	(427,220)	(19.3)		1,978,985		(187,521)	(9.5)
Total	\$ 1,791,464	<u>\$ 2,21</u>	8,684 \$	(427,220)	(19.3)	\$	1,978,985	\$	(187,521)	(9.5)

#### Riverfront Attractions Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current								Prior Year				
	Current Period			Prior Period		Dollar Change	Percent Change	Prior Year		Dollar Change		Percent Change		
Liabilities														
Current liabilities Accounts payable Interfund accounts payable Accrued expenses Other current liabilities	\$	21,626 581,455 108,427 93,416	\$	49,148 1,396,340 106,000 119,075	\$	(27,522) (814,885) 2,427 (25,659)	(56.0) (58.4) 2.3 (21.5)	\$	33,861 1,097,987 89,803 343,389	\$	(12,235) (516,532) 18,624 (249,973)	(36.1) (47.0) 20.7 (72.8)		
Total current liabilities		804,924		1,670,563		(865,639)	(51.8)		1,565,040		(760,116)	(48.6)		
Non-current liabilities Other post-employment benefits Long-term insurance Unfunded pension liabilities		300,408 33,654 793,381		297,021 33,654 793,381		3,387 - -	1.1		374,019 33,654 449,172		(73,611) - 344,209	(19.7) - 76.6		
Total non-current liabilities		1,127,443		1,124,056		3,387	0.3		856,845		270,598	31.6		
Total liabilities		1,932,367		2,794,619		(862,252)	(30.9)		2,421,885		(489,518)	(20.2)		
Net Position Net position - capital investments Net position - unrestricted Net income (loss)		1,504,045 (2,079,981) 435,033		254,907 (621,083) (209,759)		1,249,138 (1,458,898) 644,792	490.0 (234.9) 307.4		254,907 (621,083) (76,724)		1,249,138 (1,458,898) 511,757	490.0 (234.9) 667.0		
Total net position		(140,903)		(575,935)		435,032	75.5		(442,900)		301,997	68.2		
Total	\$	1,791,464	\$	2,218,684	\$	(427,220)	(19.3)	\$	1,978,985	\$	(187,521)	(9.5)		

#### Riverfront Attractions Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

	Current						Year to Date						
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	ļ	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year		
Revenue													
Cruise	\$ 829,782	\$ 926,360	\$ (96,578)	(10.4)	\$ 394,354	\$	829,782	\$ 926,360	\$ (96,578)	(10.4)	\$ 394,354		
Food and beverage	399,300	413,930	(14,630)	(3.5)	148,086		399,300	413,930	(14,630)	(3.5)	148,086		
Retail	56,009	49,600	6,409	12.9	20,938		56,009	49,600	6,409	12.9	20,938		
Other operating revenue	44,225	38,514	5,711	14.8	31,475		44,225	38,514	5,711	14.8	31,475		
Sales discount	(6,750)	(8,205)	1,455	17.7	(12,625)		(6,750)	(8,205)	1,455	17.7	(12,625)		
Total revenue	1,322,566	1,420,199	(97,633)	(6.9)	582,228		1,322,566	1,420,199	(97,633)	(6.9)	582,228		
Expense													
Wages and benefits <sup>1</sup>	416,034	406,821	(9,213)	(2.3)	279,247		416,034	406,821	(9,213)	(2.3)	279,247		
Services	99,891	65,206	(34,685)	(53.2)	86,063		99,891	65,206	(34,685)	(53.2)	86,063		
Fuel and lube consumed	21,951	25,600	3,649	14.3	11,133		21,951	25,600	3,649	14.3	11,133		
Materials and supplies	183,659	243,026	59,367	24.4	111,906		183,659	243,026	59,367	24.4	111,906		
Utilities	25,878	22,355	(3,523)	(15.8)	19,425		25,878	22,355	(3,523)	(15.8)	19,425		
Insurance and liability costs	35,163	45,499	10,336	22.7	37,406		35,163	45,499	10,336	22.7	37,406		
Other expenses	40,106	33,074	(7,032)	(21.3)	27,209		40,106	33,074	(7,032)	(21.3)	27,209		
Total expense	822,682	841,581	18,899	2.2	572,389		822,682	841,581	18,899	2.2	572,389		
Income (loss) before depreciation	499,884	578,618	(78,734)	(13.6)	9,839		499,884	578,618	(78,734)	(13.6)	9,839		
Depreciation and amortization expense	64,851	78,854	14,003	17.8	86,563		64,851	78,854	14,003	17.8	86,563		
Net income (loss)	\$ 435,033	\$ 499,764	\$ (64,731)	(13.0)	\$ (76,724)	\$	435,033	\$ 499,764	\$ (64,731)	(13.0)	\$ (76,724)		

<sup>1</sup> - Detailed schedule included.

#### Riverfront Attractions Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

				(						
	Current \$ Favorable % Fav Actual Budget (Unfavorable) (Unfav) Prior Year			Actual	Budget	Year to Date \$ Favorable (Unfavorable)	% Fav (Unfav) Prior Year			
	Actual	Budget	(Uniavorable)	(Uniav)	FIIOI Teal	Actual	Budget	(Uniavorable)	(Uniav)	FIIOI Teal
Personnel expense										
Wages	\$ 323,175	\$ 312,564	\$ (10,611)	(3.4)	\$ 211,769	\$ 323,17	5 \$ 312,564	\$ (10,611)	(3.4)	\$ 211,769
Company paid benefits										
Payroll related taxes and insurance										
FICA	23,180	23,912	732	3.1	15,312	23,18	0 23,912	732	3.1	15,312
Unemployment insurance	2,026	3,538	1,512	42.7	1,088	2,02	6 3,538	1,512	42.7	1,088
Worker's compensation insurance	734	2,181	1,447	66.3	725	73	4 2,181	1,447	66.3	725
Health and welfare										
Medical	21,955	25,138	3,183	12.7	20,211	21,95	5 25,138	3,183	12.7	20,211
Dental	891	785	(106)	(13.5)	775	89	1 785	(106)	(13.5)	775
Other post employment benefits	3,388	5,563	2,175	39.1	2,906	3,38	8 5,563	2,175	39.1	2,906
Life insurance / AD&D	263	190	(73)	(38.4)	213	26	3 190	(73)	(38.4)	213
Short and long term disability	1,466	1,220	(246)	(20.2)	1,141	1,46	6 1,220	(246)	(20.2)	1,141
FMLA administration expense	531	81	(450)	(555.6)	476	53	1 81	(450)	(555.6)	476
EAP expense	55	53	(2)	(3.8)	47	5	5 53	(2)	(3.8)	47
Retirement										
Pension expense	30,527	13,911	(16,616)	(119.4)	19,797	30,52	7 13,911	(16,616)	(119.4)	19,797
401 K contributions	6,580	16,123	9,543	59.2	4,787	6,58	0 16,123	9,543	59.2	4,787
Other										
Uniform allowance	1,263	1,562	299	19.1	-	1,26	3 1,562	299	19.1	-
Total company paid benefits	92,859	94,257	1,398	1.5	67,478	92,85		1,398	1.5	67,478
Total wages and benefits	\$ 416,034	\$ 406,821	\$ (9,213)	(2.3)	\$ 279,247	\$ 416,03	4 \$ 406,821	\$ (9,213)	(2.3)	\$ 279,247

### Riverfront Attractions Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description	 Total	0	perating Fund	hange Fund
Balance at July 1, 2016 Cash & Investments	\$ 93,263	\$	87,363	\$ 5,900
Add:				
Revenue receipts	1,697,830		1,697,830	-
Total cash receipts	 1,697,830		1,697,830	 -
Interfund transfers	-		-	-
Less:				
Transfers to Executive Services	(1,376,107)		(1,376,107)	-
Transfers to Internal Service Fund - Health	(396,809)		(396,809)	
Cash disbursements	 (6,453)		(6,453)	 -
Total cash disbursements	(1,779,369)		(1,779,369)	-
Balance at September 30, 2016				
Cash & Investments	\$ 11,724	\$	5,824	\$ 5,900

#### Riverfront Attractions Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity	\$ 1,325,255 (410,220) (533,571) (35,163) (427,840)	Supplemental disclosure of cash flow information Noncash Activities: None
Net cash provided by (used in) operating activities	 (81,539)	
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities None		
Cash flows from investing activities None		
Net increase (decrease) in cash and cash equivalents	(81,539)	
Cash and cash equivalents, beginning of year	 93,263	
Cash and cash equivalents, year to date	\$ 11,724	

#### Riverfront Attractions Capital Expenditures for Active Projects For the Quarter Ended September 30, 2016 (unaudited)

Description		Budget		Current		Year-To-Date		Lif	e-To-Date	Balance		
Riverboat Gangway Becky Thatcher Engines Overhaul	x	\$	121,052 80.000	\$	-	\$	-	\$	106,768	\$	14,284 80,000	
Total Riverfront Attractions		\$	201,052	\$	-	\$	-	\$	106,768	\$	94,284	

x Projects are carryover from prior year.



# ST LOUIS REGIONAL FREIGHTWAY

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# St. Louis Regional Freightway

Three Months Ended September 30, 2016

#### Fast Facts

St. Louis Regional Freightway hosted a freight economy roundtable featuring Gregory Nadeau, U.S. DOT Federal Highway Administrator. It was Nadeau's 24<sup>th</sup> and final national roundtable of the year. More than 100 participants discussed a variety of freight topics including how the region will direct infrastructure investments to make freight movement faster, safer and more efficient.

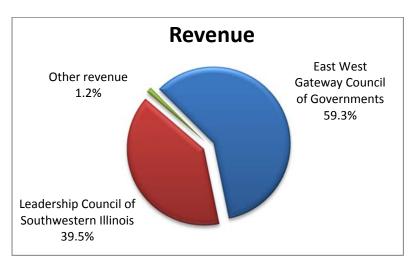
The President and Chief Executive Officer of the Port of New Orleans was the guest speaker at a luncheon hosted by the St. Louis Regional Freightway. The lunch forum focused on how the St. Louis region can create economic growth opportunities through the inland port system. The St. Louis region is host to the third largest inland port and has approximately 105 million tons of cargo pass though the region annually.

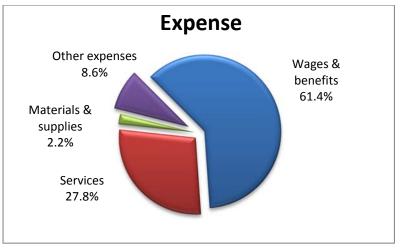
Mary Lamie, Executive Director of the St. Louis Regional Freightway, gave a presentation at the Progress 64 West meeting about the potential for the region to leverage its location and multimodal cargo transporting assets. She was also a guest speaker at the Riverbend Women's Association, speaking on success in business.

#### Financial Data

**Net loss** for the St. Louis Regional Freightway for the three months ended September 30, 2016 was \$60.0 thousand.

**Revenue** of \$63.3 thousand includes Partnership Revenue Fees from East-West Gateway Council of Governments and the Leadership Council of Southwestern Illinois. **Expense** of \$123.3 thousand includes compensation of \$75.8 thousand and services of \$34.3 thousand.





#### St. Louis Regional Freightway Quarterly Statement of Net Position September 30, 2016 (unaudited)

				Current	Prior Year							
	Current Period		Prior Period		Dollar Change		Percent Change		Prior Year	Dollar Change		Percent Change
Assets												
Current assets Cash Accounts and notes receivable Interfund accounts receivable	\$	30,000 1,857 18,166	\$	6,036 152,775 11,853	\$	23,964 (150,918) 6,313	397.0 (98.8) 53.3	\$	- 86,683 -	\$	30,000 (84,826) 18,166	n/a (97.9) n/a
Total current assets Total assets		50,023 50,023		170,664 170,664		(120,641) (120,641)	(70.7) (70.7)		86,683 86,683		(36,660) (36,660)	(42.3) (42.3)
Total	\$	50,023	\$	170,664	\$	(120,641)	(70.7)	\$	86,683	\$	(36,660)	(42.3)

#### St. Louis Regional Freightway Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current	Prior Year					
	Current Period	Prior Period	Dollar Change	Percent Change	Prior Year	Dollar Change	Percent Change	
Liabilities								
Current liabilities Accounts payable Interfund accounts payable Accrued expenses Other current liabilities	\$- 276,617 6,900 37,500	\$ 4,750 295,798 6,900 74,824	\$ (4,750) (19,181) (37,324)	(100.0) (6.5) - (49.9)	\$ - 48,042 -	\$- 228,575 6,900 37,500	n/a 475.8 n/a n/a	
Total current liabilities	321,017	382,272	(61,255)	(16.0)	48,042	272,975	568.2	
Non-current liabilities Other post-employment benefits Unfunded pension liabilities	639 11,853	- 11,853	639	n/a -	862	(223) 11,853	(25.9) n/a	
Total non-current liabilities	12,492	11,853	639	5.4	862	11,630	n/a	
Total liabilities	333,509	394,125	(60,616)	(15.4)	48,904	284,605	582.0	
<b>Net Position</b> Net position - unrestricted Net income (loss) Total net position	(223,461) (60,025) (283,486)	(223,461)	(223,461) <u>163,436</u> (60,025)	n/a 73.1 (26.9)	37,779	(223,461) (97,804) (321,265)	n/a (258.9) (850.4)	
Total	\$ 50,023	\$ 170,664	\$ (120,641)	(70.7)	\$ 86,683	\$ (36,660)	(42.3)	

# St. Louis Regional Freightway Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

		Current									Year to Date								
	A	ctual	Budget		\$ Favorable (Unfavorable)		% Fav (Unfav)		Prior Year		Actual	Budget		\$ Favorable (Unfavorable)		% Fav (Unfav)	Pi	rior Year	
Revenue																			
Partnership fees	\$	62,500	\$	43,750	\$	18,750	42.9	\$	111,683	\$	62,500	\$	43,750	\$	18,750	42.9	\$	111,683	
Advertising, maint services, rental income		750		10,000		(9,250)	(92.5)		-		750		10,000		(9,250)	(92.5)		-	
Total revenue		63,250		53,750		9,500	17.7		111,683		63,250		53,750		9,500	17.7		111,683	
Expense																			
Wages and benefits <sup>1</sup>		75,756		58,480		(17,276)	(29.5)		51,443		75,756		58,480		(17,276)	(29.5)		51,443	
Services		34,282		136,250		101,968	74.8		20,000		34,282		136,250		101,968	74.8		20,000	
Materials and supplies		2,688		375		(2,313)	(616.8)		-		2,688		375		(2,313)	(616.8)		-	
Utilities		-		150		150	100.0		-		-		150		150	100.0		-	
Other expenses		10,549		18,125		7,576	41.8		2,461		10,549		18,125		7,576	41.8		2,461	
Total expense		123,275		213,380		90,105	42.2		73,904		123,275		213,380		90,105	42.2		73,904	
Net income (loss)	\$	(60,025)	\$	(159,630)	\$	99,605	62.4	\$	37,779	\$	(60,025)	\$	(159,630)	\$	99,605	62.4	\$	37,779	

<sup>1</sup> - Detailed schedule included.

#### St. Louis Regional Freightway Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016

(unaudited)

	Actua	I	Bu	ıdget	\$ F	rrent avorable avorable)	% Fav (Unfav)	Pr	ior Year	 Actual Budget		Year to Date \$ Favorable (Unfavorable)		% Fav (Unfav)	Prior Year		
Personnel expense																	
Wages	\$ 60	,062	\$	47,824	\$	(12,238)	(25.6)	\$	41,441	\$ 60,062	\$	47,824	\$	(12,238)	(25.6)	\$	41,441
Company paid benefits																	
Payroll related taxes and insurance																	
FICA	3.	970		3,659		(311)	(8.5)		3,017	3,970		3,659		(311)	(8.5)		3,017
Unemployment insurance		172		-		(172)	-		203	172		-		(172)	-		203
Worker's compensation insurance		-		108		108	100.0		-	-		108		108	100.0		-
Health and welfare																	
Medical	6	185		3,000		(3,185)	(106.2)		3,899	6,185		3,000		(3,185)	(106.2)		3,899
Dental		150		95		(55)	(57.9)		101	150		95		(55)	(57.9)		101
Other post employment benefits		815		-		(815)	-		862	815		-		(815)	-		862
Life insurance / AD&D		69		23		(46)	(200.0)		50	69		23		(46)	(200.0)		50
Short and long term disability		353		147		(206)	(140.1)		-	353		147		(206)	(140.1)		-
FMLA administration expense		15		10		(5)	(50.0)		7	15		10		(5)	(50.0)		7
EAP expense		8		6		(2)	(33.3)		4	8		6		(2)	(33.3)		4
Retirement																	
Pension expense	1,	730		1,666		(64)	(3.8)		205	1,730		1,666		(64)	(3.8)		205
401 K contributions	2,	,227		1,942		(285)	(14.7)		1,654	2,227		1,942		(285)	(14.7)		1,654
Total company paid benefits	15	,694		10,656		(5,038)	(47.3)		10,002	 15,694	. <u> </u>	10,656		(5,038)	(47.3)		10,002
Total wages and benefits	\$ 75	756	\$	58,480	\$	(17,276)	(29.5)	\$	51,443	\$ 75,756	\$	58,480	\$	(17,276)	(29.5)	\$	51,443

#### St. Louis Regional Freightway Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description	 Total	•	erating Fund
Balance at July 1, 2016 Cash & Investments	\$ 6,036	\$	6,036
Add:			
Revenue receipts	 174,293		174,293
Total cash receipts	174,293		174,293
Interfund transfers	-		-
Less:			
Cash disbursements	(150,329)		(150,329)
Total cash disbursements	 (150,329)		(150,329)
Balance at September 30, 2016			
Cash & Investments	\$ 30,000	\$	30,000

#### St. Louis Regional Freight District Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Receipts (payments) from inter-fund activity Net cash provided by (used in)	\$ 214,168 (74,941) (89,769) (25,494)	Supplemental disclosure of cash flow information Noncash Activities: None
operating activities	 23,964	
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities None		
Cash flows from investing activities None		
Net increase (decrease) in cash and cash equivalents	23,964	
Cash and cash equivalents, beginning of year	 6,036	
Cash and cash equivalents, year to date	\$ 30,000	



## BI-STATE DEVELOPMENT RESEARCH INSTITUTE

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## **Bi-State Development Research Institute**

**Three Months Ended September 30, 2016** 

#### Fast Facts

The Bi-State Development Research Institute, in partnership with St. Louis County, Department of Public Health, has recently been awarded approximately \$1.0 million for an innovative mobile clinic program. The mobile clinic will provide health screenings at several MetroLink stations. The grant from the Federal Transit Administration, was one of 19 awarded in 16 states and the only one in Missouri.

The BSD Research Institute completed spending on a Missouri Health Foundation grant of approximately \$42 thousand. The grant funds were used to study the feasibility of establishing affordable and transit accessible medical clinics at several Bi-State Development locations.

#### **Financial Data**

Net loss for September 30, 2016 is \$41.5 thousand.

**Revenue** includes the final reimbursement amount related to the Missouri Health Foundation grant.

**Expense** totals \$41.9 thousand. The majority of expense is for services and materials related to the completion of the Missouri Health Foundation grant, which closed this fiscal quarter.

#### Bi-State Development Research Institute Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current								Prior Year						
		Current Period				Prior Period		Dollar Change	Percent Change		Prior Year		Dollar Change	Percent Change		
Assets																
Current assets																
Cash Accounts and notes receivable	\$	32,173 429	\$	39,127	\$	(6,954) 429	(17.8) n/a	\$	4,644	\$	27,529 429	592.8 n/a				
Total current assets		32,602		39,127		(6,525)	(16.7)		4,644		27,958	602.0				
Total assets		32,602		39,127		(6,525)	(16.7)		4,644		27,958	602.0				
Total	\$	32,602	\$	39,127	\$	(6,525)	(16.7)	\$	4,644	\$	27,958	602.0				

#### Bi-State Development Research Institute Quarterly Statement of Net Position September 30, 2016 (unaudited)

				Current							
	Current Period			Prior Period		Dollar	Percent		Prior	Dollar	Percent
Liabilities		Period		Period		Change	Change		Year	 Change	Change
Current liabilities											
Accounts payable	\$	31,234	\$	-	\$	31,234	n/a	\$	5,000	\$ 26,234	524.7
Interfund accounts payable		3,718		-		3,718	n/a		-	 3,718	n/a
Total current liabilities		34,952		-		34,952	n/a		5,000	 29,952	599.0
Total liabilities		34,952		-		34,952	n/a		5,000	 29,952	599.0
Net Position											
Net position - unrestricted		39,127		(282)		39,409	n/a		(282)	39,409	n/a
Net income (loss)		(41,477)		39,409		(80,886)	(205.2)		(74)	 (41,403)	n/a
Total net position		(2,350)		39,127		(41,477)	(106.0)		(356)	 (1,994)	(560.1)
Total	\$	32,602	\$	39,127	\$	(6,525)	(16.7)	\$	4,644	\$ 27,958	602.0

# Bi-State Development Research Institute Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

				Current \$ Favorable	% Fav		Year to Date \$ Favorable % Fav									
	Actual		Budget	(Unfavorable)		Prior Year	Ad	ctual	Budget	(Unfavorable)	(Unfav)	Prior Year				
Revenue																
Not for Profit Revenue	\$	429	\$ 15,625	\$ (15,196	6) (97.3)	\$-	\$	429	\$ 15,625	\$ (15,196)	(97.3)	\$-				
Total revenue		429	15,625	(15,196	(97.3)	-		429	15,625	(15,196)	(97.3)	-				
Expense																
Services		41,072	27,707	(13,365	i) (48.2)	74		41,072	27,707	(13,365)	(48.2)	74				
Materials and supplies		800	250	(550				800	250	(550)	(220.0)	-				
Other expenses		34	1,000	966		-		34	1,000	966	96.6	-				
Total expense		41,906	28,957	(12,949	)) (44.7)	74		41,906	28,957	(12,949)	(44.7)	74				
Net income (loss)	\$	(41,477)	\$ (13,332)	\$ (28,145	<u>6)</u> (211.1)	\$ (74)	\$	(41,477)	\$ (13,332)	\$ (28,145)	(211.1)	\$ (74)				

#### Bi-State Development Research Institute Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description	 Total	0  	perating Fund
Balance at July 1, 2016 Cash & Investments	\$ 39,127	\$	39,127
Add: Receipts Total cash receipts	 <u>6,357</u> 6,357		6,357
Interfund transfers	-		-
Less:			
Cash disbursements Total cash disbursements	 (13,311) (13,311)		(13,311) (13,311)
Balance at September 30, 2016 Cash & Investments	\$ 32,173	\$	32,173

#### Bi-State Development Research Institute Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Payments to vendors	\$	(10,672)	Supplemental disclosure of cash flow information
Receipts (payments) from inter-fund activity	Ψ 	3,718	Noncash Activities:
Net cash provided by (used in) operating activities		(6,954)	
Cash flows from non capital financing activities None			
Cash flows from capital and related financing activities None			
Cash flows from investing activities None			
Net increase (decrease) in cash and cash equivalents		(6,954)	
Cash and cash equivalents, beginning of year		39,127	
Cash and cash equivalents, year to date	\$	32,173	

### ARTS IN TRANSIT





Arts in Transit

BU150096

ARTS IN TRANSIT

### Arts In Transit, Inc. Three Months Ended September 30, 2016

#### Fast Facts

Arts In Transit, Inc. is a non-profit 501(c)(3). Its primary role is to establish and coordinate a collaboration of artists to design and build stand-alone artwork, which is integrated into the transit system.

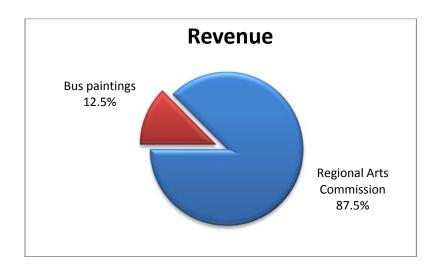
Arts In Transit dedicated a mural by Catherine Magel and Con Christeson named *Vehicle. Destination. Imagination.* at the Forest Park-DeBaliviere MetroLink Station. The 36-foot long mural combines three dimensional elements with vibrant colors to celebrate the spirit of the St. Louis region and was done in collaboration with several community groups. There was also a bus painting to benefit the St. Louis Art Museum.

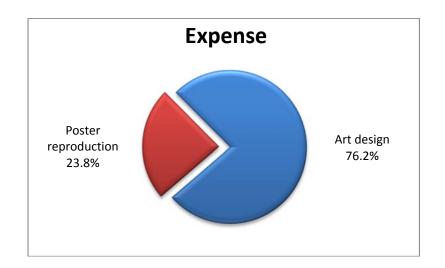
#### **Financial Data**

**Net Income** for the three months ended September 30, 2016 was \$27.8 thousand.

Total **revenue** of \$32.0 thousand includes the annual contribution from the Regional Arts Commission and proceeds from a bus painting.

**Expense** of \$4.2 thousand consists of \$3.2 thousand for art design and bus wrap services related to a bus painting. There was \$1.0 thousand in expense related to MetroScape poster reproduction and various immaterial bank fees.





#### Arts In Transit, Inc. Quarterly Statement of Net Position September 30, 2016 (unaudited)

			Current	Prior Year							
	Current Period		Prior Period		Dollar Change	Percent Change		Prior Year	Dollar Change		Percent Change
Assets			 		<u> </u>					<u> </u>	
Current assets Cash Accounts and notes receivable Interfund accounts receivable	\$	51,385 - -	\$ 22,573 4,000 -	\$	28,812 (4,000) -	127.6 (100.0) n/a	\$	36,586 - 6,390	\$	14,799 - (6,390)	40.4 n/a (100.0)
Total current assets		51,385	 26,573		24,812	93.4		42,976		8,409	19.6
Total assets		51,385	 26,573		24,812	93.4		42,976		8,409	19.6
Total	\$	51,385	\$ 26,573	\$	24,812	93.4	\$	42,976	\$	8,409	19.6

#### Arts In Transit, Inc. Quarterly Statement of Net Position September 30, 2016 (unaudited)

			Current								
	Current Period		Prior Period		Dollar Change	Percent Change		Prior Year	Dollar Change		Percent Change
Liabilities											
Current liabilities											
Accounts payable	\$	1,000	\$ -	\$	1,000	n/a	\$	-	\$	1,000	n/a
Interfund accounts payable Other current liabilities		-	- 4,000		(4,000)	n/a (100.0)		13,975		(13,975)	(100.0) n/a
Total current liabilities		1,000	 4,000		(3,000)	(75.0)		13,975		(12,975)	(92.8)
Total liabilities		1,000	4,000		(3,000)	(75.0)		13,975		(12,975)	(92.8)
Net Position											
Net position - unrestricted		22,574	2,261		20,313	898.4		2,261		20,313	898.4
Net income (loss)		27,811	 20,312		7,499	36.9		26,740		1,071	4.0
Total net position		50,385	 22,573		27,812	123.2		29,001	-	21,384	73.7
Total	\$	51,385	\$ 26,573	\$	24,812	93.4	\$	42,976	\$	8,409	19.6

#### Arts In Transit, Inc. Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016

(unaudited)

			Current			Year to Date									
	Actual		\$ Favorable	% Fav				\$ Favorable	% Fav						
			(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year					
Revenue															
Not for Profit Revenue	\$ 32,000	\$ 11,875	\$ 20,125	169.5	\$ 26,775	\$ 32,000	\$ 11,875	\$ 20,125	169.5	\$ 26,775					
Total revenue	32,000	11,875	20,125	169.5	26,775	32,000	11,875	20,125	169.5	26,775					
Expense															
Services	4,189	11,250	7,061	62.8	35	4,189	11,250	7,061	62.8	35					
Materials and supplies	-	350	350	100.0	-	-	350	350	100.0	-					
Other expenses		62	62	100.0		-	62	62	100.0						
Total expense	4,189	11,662	7,473	64.1	35	4,189	11,662	7,473	64.1	35_					
Net income (loss)	\$ 27,811	\$ 213	\$ 27,598	n/a	\$ 26,740	\$ 27,811	\$ 213	\$ 27,598	n/a	\$ 26,740					

#### Arts in Transit, Inc. Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description	 Total	0	perating Fund
Balance at July 1, 2016 Cash & Investments	\$ 22,574	\$	22,574
Add:			
Receipts	32,000		32,000
Total cash receipts	 32,000		32,000
Interfund transfers	-		-
Less:			
Cash disbursements	(3,189)		(3,189)
Total cash disbursements	 (3,189)		(3,189)
Balance at September 30, 2016 Cash & Investments	\$ 51,385	\$	51,385

#### Art In Transit, Inc. Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to vendors Net cash provided by (used in) operating activities	\$ 36,000 (7,189) 28,811	Supplemental disclosure of cash flow information Noncash Activities: None.
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities None		
Cash flows from investing activities None		
Net increase (decrease) in cash and cash equivalents	28,811	
Cash and cash equivalents, beginning of year	 22,574	
Cash and cash equivalents, year to date	\$ 51,385	



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#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Funds Quarterly Statement of Net Position September 30, 2016 (unaudited)

Assets		Health Self-Insurance Fund		Casualty Self-Insurance Fund	w	orkers Compensation Self-Insurance Fund		Totals		Interfund liminations	El	Totals After liminations
Current assets												
Cash	\$	2.666.830	\$	2,019,447	\$	3.145.010	\$	7.831.287	\$	-	\$	7.831.287
Accounts and notes receivable	Ŷ	18,406	Ŷ		Ŷ	-	Ŷ	18,406	Ŷ	-	Ŷ	18,406
Interfund accounts receivable		1,656,937		5,540,993		3,745,861		10.943.791		(10,943,791)		-
Other current assets		-		651,558		162,598		814,156		-		814,156
Total current assets	-	4,342,173		8,211,998		7,053,469		19,607,640		(10,943,791)		8,663,849
Total assets		4,342,173		8,211,998		7,053,469		19,607,640		(10,943,791)		8,663,849
Total	\$	4,342,173	\$	8,211,998	\$	7,053,469	\$	19,607,640	\$	(10,943,791)	\$	8,663,849

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Funds Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Health Self-Insurance Fund			Casualty Self-Insurance Fund	Workers Compensation Self-Insurance Fund			Totals	E	Interfund Iliminations	E	Totals After liminations
Liabilities												
Current liabilities												
Interfund accounts payable	\$	1,794,311	\$	95,796	\$	67,851	\$	1,957,958	\$	(10,943,791)	\$	(8,985,833)
Accrued expenses		44,600		-		65,283		109,883		-		109,883
Total current liabilities		1,838,911		95,796		133,134		2,067,841		(10,943,791)		(8,875,950)
Current liab payable from restricted assets												
Short-term self-insurance		-		3,987,781		3,308,273		7,296,054		-		7,296,054
Medical self-insurance liability		2,255,254		-		-		2,255,254		-		2,255,254
Total current liabilities payable												
from restricted assets		2,255,254		3,987,781		3,308,273		9,551,308		-		9,551,308
Total current liabilities		4,094,165		4,083,577		3,441,407		11,619,149		(10,943,791)		675,358
Non-current liabilities												
Other post-employment benefits		2,979		1,598		995		5,572		-		5,572
Long-term self-insurance		-		4,187,219		3,474,150		7,661,369		-		7,661,369
Unfunded pension liabilities		477,049		-		-		477,049		-		477,049
Total non-current liabilities		480,028		4,188,817		3,475,145		8,143,990		-		8,143,990
Total liabilities		4,574,193		8,272,394		6,916,552		19,763,139		(10,943,791)		8,819,348
Net Position												
Net position - restricted		(57,554)		-		-		(57,554)		-		(57,554)
Net income (loss)		(174,466)		(60,396)		136,917		(97,945)		-		(97,945)
Total net position		(232,020)		(60,396)		136,917		(155,499)		-		(155,499)
Total	\$	4,342,173	\$	8,211,998	\$	7,053,469	\$	19,607,640	\$	(10,943,791)	\$	8,663,849

#### Bi-State Development Agency of the Missouri-Illinois Metropolitan District Self-Insurance Funds Combining Statement of Revenues, Expenses by Business Unit For the Three Months Ended September 30, 2016 (unaudited)

	 Health Self-Insurance Fund	Casualty Self-Insurance Fund		Workers Compensation Self-Insurance Fund		 Totals	Eliminations	 Totals After Eliminations
Revenue								
Employee medical contributions	\$ 1,536,512	\$	-	\$	-	\$ 1,536,512	\$-	\$ 1,536,512
Employee dental contributions	123,168		-		-	123,168	-	123,168
Employee gym membership	1,663		-		-	1,663	-	1,663
Bi-State Dev medical contributions	5,551,292		-		-	5,551,292	-	5,551,292
Bi-State Dev dental contributions	152,484		-		-	152,484	-	152,484
Bi-State Dev EAP contributions	9,444		-		-	9,444	-	9,444
Healthy savings plan	(54,854)		-		-	(54,854)	-	(54,854)
Casualty revenue	-		1,007,627		-	1,007,627	-	1,007,627
Workers Compensation revenue	-		-		1,017,423	 1,017,423	-	 1,017,423
Total revenue	 7,319,709		1,007,627		1,017,423	 9,344,759		 9,344,759
Expense								
Wages and benefits	192,806		116,658		81,343	390,807	-	390,807
Services	75,948		5,063		1,181	82,192	-	82,192
Materials and supplies	5,377		113		-	5,490	-	5,490
Utilities	1,347		-		-	1,347	-	1,347
Insurance and liability costs	-		220,292		55,521	275,813	-	275,813
Other expenses	702		300		375	1,377	-	1,377
Medical claims and prescriptions, less rebates	7,162,106		-		-	7,162,106	-	7,162,106
Stop loss, third party fees, Medicare Part D	55,889		-		-	55,889	-	55,889
Casualty claims paid	-		847,731		-	847,731	-	847,731
Workers Compensation claims paid	-		-		824,985	824,985	-	824,985
Total expense	 7,494,175		1,190,157		963,405	 9,647,737		 9,647,737
Net income (loss) before transfers	(174,466)		(182,530)		54,018	(302,978)	-	(302,978)
Net transfers in (out)	 -		122,134		82,899	 205,033		 205,033
Net income (loss)	\$ (174,466)	\$	(60,396)	\$	136,917	\$ (97,945)	\$-	\$ (97,945)





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HEALTH SELF-INSURANCE

# **Health Self-Insurance Fund**

#### Three Months Ended September 30, 2016

#### Fast Facts

The Health Self-Insurance Fund is directly responsible for the Benefits Department and Wellness Department. This is the second fiscal year of operations for the fund.

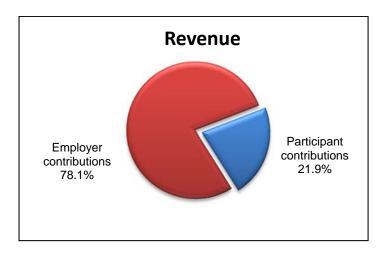
The Health Self-Insurance Fund is under the direction of Charles Stewart, Vice President.

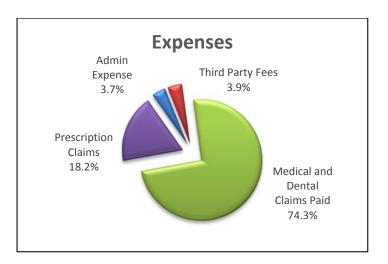
Fund revenue is generated by charging other BSD operational units for services provided and from participant contributions. Expense includes staff compensation, general operating expenses and claims paid expense.

#### **Financial Data**

**Revenue** of \$7.3 million is \$1.4 million less than budget and includes \$5.7 million in employer contributions and \$1.7 million in employee/participant contributions.

Total **expense** is \$7.5 million. Medical, dental and prescription claims are responsible for nearly 93% or \$6.9 million of total expense, while administration of the fund is less than 4% or \$292.5 thousand of total expense. Total expense is \$1.1 million favorable to budget.





#### Health Self-Insurance Fund Quarterly Statement of Net Position September 30, 2016 (unaudited)

		Current	Prior Year						
	 Current	Prior	Dollar	Percent		Prior		Dollar	Percent
	 Period	 Period	 Change	Change		Year		Change	Change
Assets									
Current assets									
Cash and Cash Equivalents	\$ 2,666,830	\$ 5,247,323	\$ (2,580,493)	(49.2)	\$	-	\$	2,666,830	n/a
Accounts and notes receivable	18,406	18,406	-	-		-		18,406	n/a
Interfund accounts receivable	 1,656,937	 1,635,799	 21,138	1.3		2,387,051		(730,114)	(30.6)
Total current assets	 4,342,173	 6,901,528	 (2,559,355)	(37.1)		2,387,051		1,955,122	81.9
Total assets	 4,342,173	 6,901,528	 (2,559,355)	(37.1)		2,387,051		1,955,122	81.9
Total	\$ 4,342,173	\$ 6,901,528	\$ (2,559,355)	(37.1)	\$	2,387,051	\$	1,955,122	81.9

#### Health Self-Insurance Fund Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Current								Prior Year						
	Current		Prior			Dollar	Percent	Prior		Dollar		Percent			
		Period Period		Period		Change	Change		Year	Change		Change			
Liabilities															
Current liabilities															
Interfund accounts payable	\$	1,794,311	\$	4,181,521	\$	(2,387,210)	(57.1)	\$	-	\$	1,794,311	n/a			
Accrued expenses		44,600		44,600		-	-		-		44,600	n/a			
Total current liabilities		1,838,911		4,226,121		(2,387,210)	(56.5)		-		1,838,911	n/a			
Current liab payable from restricted assets															
Medical self-insurance liability		2,255,254		2,255,254		-	-		2,255,254		-	-			
Total current liabilities payable															
from restricted assets		2,255,254		2,255,254		-	-		2,255,254		-	-			
Total current liabilities		4,094,165		6,481,375		(2,387,210)	(36.8)		2,255,254		1,838,911	81.5			
Non-current liabilities															
Other post-employment benefits		2,979		658		2,321	352.7		-		2,979	n/a			
Unfunded pension liabilities		477,049		477,049		-	-		-		477,049	n/a			
Total non-current liabilities		480,028		477,707		2,321	0.5		-		480,028	n/a			
Total liabilities		4,574,193		6,959,082		(2,384,889)	(34.3)		2,255,254		2,318,939	102.8			
Net Position															
Net position - restricted		(57,554)		-		(57,554)	n/a		-		(57,554)	n/a			
Net income (loss)		(174,466)		(57,554)		(116,912)	(203.1)		131,797		(306,263)	(232.4)			
Total net position		(232,020)		(57,554)		(174,466)	(303.1)		131,797		(363,817)	(276.0)			
Total	\$	4,342,173	\$	6,901,528	\$	(2,559,355)	(37.1)	\$	2,387,051	\$	1,955,122	81.9			

### Health Self-Insurance Fund Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

			Current				Year to Date							
	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year	_	Actual	Budget	<pre>\$ Favorable (Unfavorable)</pre>	% Fav (Unfav)	Prior Year			
Revenue														
Employee medical contributions	\$ 1.536.512	\$ 1,750,000	\$ (213,488)	(12.2)	\$ 1,772,840		\$ 1,536,512	\$ 1,750,000	\$ (213,488)	(12.2)	\$ 1,772,840			
Employee dental contributions	123,168	117,807	5,361	4.6	116,945		123,168	117,807	5,361	4.6	116,945			
Employee gym membership	1,663	869	794	91.4	-		1,663	869	794	91.4	-			
Bi-State Dev medical contributions	5,551,292	6,725,018	(1,173,726)	(17.5)	6,158,353		5,551,292	6,725,018	(1,173,726)	(17.5)	6,158,353			
Bi-State Dev dental contributions	152.484	148,346	4,138	2.8	147,385		152,484	148,346	4.138	2.8	147,385			
Bi-State Dev EAP contributions	9,444	10,162	(718)	(7.1)	8,556		9,444	10,162	(718)	(7.1)	8,556			
Healthy Savings Plan	(54,854)	(37,500)	(17,354)	(46.3)	(47,070)		(54,854)	(37,500)	(17,354)	(46.3)	(47,070)			
Total revenue	7,319,709	8,714,702	(1,394,993)	(16.0)	8,157,009	-	7,319,709	8,714,702	(1,394,993)	(16.0)	8,157,009			
Expense														
Wages and benefits <sup>1</sup>	192,806	182,315	(10,491)	(5.8)	169,703		192,806	182,315	(10,491)	(5.8)	169,703			
Services	75,948	63,844	(12,104)	(19.0)	24,706		75,948	63,844	(12,104)	(19.0)	24,706			
Materials and supplies	5,377	750	(4,627)	(616.9)	49		5,377	750	(4,627)	(616.9)	49			
Utilities	1,347	182	(1,165)	(640.1)	153		1,347	182	(1,165)	(640.1)	153			
Other expenses	702	5,569	4,867	87.4	657		702	5,569	4,867	87.4	657			
Medical claims paid	5,667,102	6,009,957	342,855	5.7	5,746,841		5,667,102	6,009,957	342,855	5.7	5,746,841			
Contra medical	(412,441)	(725,677)	(313,236)	(43.2)	(376,518)		(412,441)	(725,677)	(313,236)	(43.2)	(376,518)			
Dental claims paid	231,256	245,271	14,015	5.7	214,394		231,256	245,271	14,015	5.7	214,394			
Medical TPA fees	236,609	370,061	133,452	36.1	282,025		236,609	370,061	133,452	36.1	282,025			
Prescription (RX) claims/admin fees	1,360,887	1,717,749	356,862	20.8	1,786,071		1,360,887	1,717,749	356,862	20.8	1,786,071			
Medical stop loss	78,693	96,189	17,496	18.2	85,474		78,693	96,189	17,496	18.2	85,474			
Medicare C+ and Part D program	-	443,594	443,594	100.0	45,065		-	443,594	443,594	100.0	45,065			
Other administrative and third party fees	55,889	189,073	133,184	70.4	46,592	_	55,889	189,073	133,184	70.4	46,592			
Total expense	7,494,175	8,598,877	1,104,702	12.8	8,025,212	_	7,494,175	8,598,877	1,104,702	12.8	8,025,212			
Net income (loss)	\$ (174,466)	\$ 115,825	\$ (290,291)	(250.6)	\$ 131,797	_	\$ (174,466)	\$ 115,825	\$ (290,291)	(250.6)	\$ 131,797			

<sup>1</sup> - Detailed schedule included.

#### Health Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

			Current						Year to Date		
			\$ Favorable	% Fav					\$ Favorable	% Fav	
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	A	ctual	Budget	(Unfavorable)	(Unfav)	Prior Year
Personnel expense											
Wages	\$ 144,578	\$ 139,372	\$ (5,206)	(3.7)	\$ 126,674	\$	144,578	\$ 139,372	\$ (5,206)	(3.7)	\$ 126,674
Company paid benefits											
Payroll related taxes and insurance											
FICA	10,416	10,662	246	2.3	9,182		10,416	10,662	246	2.3	9,182
Unemployment insurance	129	-	(129)	-	-		129	-	(129)	-	-
Worker's compensation insurance	-	547	547	100.0	25		-	547	547	100.0	25
Health and welfare											
Medical	13,975	12,800	(1,175)	(9.2)	12,002		13,975	12,800	(1,175)	(9.2)	12,002
Dental	635	1,306	671	51.4	519		635	1,306	671	51.4	519
Other post employment benefits	2,321	1,440	(881)	(61.2)	2,372		2,321	1,440	(881)	(61.2)	2,372
Life Insurance / AD&D	212	98	(114)	(116.3)	163		212	98	(114)	(116.3)	163
Short and Long Term Disability	1,168	627	(541)	(86.3)	1,068		1,168	627	(541)	(86.3)	1,068
FMLA administration expense	62	42	(20)	(47.6)	46		62	42	(20)	(47.6)	46
EAP expense	38	27	(11)	(40.7)	28		38	27	(11)	(40.7)	28
Retirement											
Pension expense	11,692	7,107	(4,585)	(64.5)	13,534		11,692	7,107	(4,585)	(64.5)	13,534
401 K contributions	7,580	8,287	707	8.5	4,090		7,580	8,287	707	8.5	4,090
Total company paid benefits	48,228	42,943	(5,285)	(12.3)	43,029		48,228	42,943	(5,285)	(12.3)	43,029
Total wages and benefits	\$ 192,806	\$ 182,315	\$ (10,491)	(5.8)	\$ 169,703	\$	192,806	\$ 182,315	\$ (10,491)	(5.8)	\$ 169,703

#### Health Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

Description		Total	Medical Claims		Medical HRA		Medical Self Insurance			Medical RRA
Balance at July 1, 2016 Cash & investments	\$	5,247,324	\$	5.098.306	\$	50.495	\$	83.094	\$	15,429
Cash & investments	Ψ	5,247,524	Ψ	5,090,500	Ψ	50,495	Ψ	03,094	Ψ	15,425
Add:										
Receipts		14,315,351		9,045,754		217,473		4,997,315	_	54,809
Total cash receipts		14,315,351		9,045,754		217,473		4,997,315		54,809
Less:										
Cash disbursements		(16,895,845)		(11,211,516)		(222,413)		(5,407,106)		(54,809)
Total cash disbursements		(16,895,845)		(11,211,516)		(222,413)		(5,407,106)		(54,809)
Balance at September 30, 2016					_					
Cash & investments	\$	2,666,830	\$	2,932,544	\$	45,555	\$	(326,698)	\$	15,429

#### Health Self-Insurance Internal Insurance Fund Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities			Supplemental disclosure of cash flow information
Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity	\$	(190,485) (83,373) (7,217,998) 4,911,362	Noncash Activities: None
Net cash provided by (used in) operating activities	. <u></u>	(2,580,494)	
Cash flows from non capital financing activities None			
Cash flows from capital and related financing activities None			
Cash flows from investing activities None			
Net increase (decrease) in cash and cash equivalents		(2,580,494)	
Cash and cash equivalents, beginning of year		5,247,324	
Cash and cash equivalents, year to date	\$	2,666,830	





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# **Casualty Self-Insurance Fund**

Three Months Ended September 30, 2016

### Fast Facts

The Casualty Self-Insurance Fund is a new fund for BSD beginning July 1, 2016. The fund was established to capture and manage all costs associated with self-insurance program related to general risk and associated administrative costs.

The fund was established as part of the 2015 Board initiative to enhance the governance of the self-insurance programs. The Health Self-Insurance fund was established in fiscal year 2016.

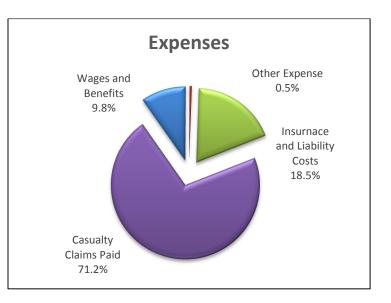
The insurance fund is under the direction of Charles Stewart, Vice President.

Revenue for the Casualty Insurance Fund is generated by charging other BSD operational units for services provided. Expense includes staff compensation and other general operating expenses to operate the fund and claims paid expense.

#### **Financial Data**

**Total revenue** for the three month period ended September 30, 2016 is \$1.0 million which is \$257.7 thousand above budget.

**Total expense** is \$1.2 million. The two largest expense items are claims paid of \$847.7 thousand and insurance liability and costs of \$220.3 thousand. Total expense is unfavorable to budget by \$112.8 thousand.



#### Casualty Self-Insurance Fund Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Current							Prior Year					
		Current		Prior		Dollar	Percent		Prior		Dollar	Percent	
		Period		Period		Change	Change		Year		Change	Change	
Assets													
Current assets													
Cash and Cash Equivalents	\$	2,019,447	\$		- \$	2,019,447	n/a	\$	-	\$	2,019,447	n/a	
Interfund accounts receivable		5,540,993			-	5,540,993	n/a		-		5,540,993	n/a	
Other current assets		651,558				651,558	n/a		-		651,558	n/a	
Total current assets		8,211,998				8,211,998	n/a		-		8,211,998	n/a	
Total assets		8,211,998				8,211,998	n/a		-		8,211,998	n/a	
Total	\$	8,211,998	\$		- \$	8,211,998	n/a	\$		\$	8,211,998	n/a	

#### Casualty Self-Insurance Fund Quarterly Statement of Net Position September 30, 2016 (unaudited)

			Current	t	Prior Year							
		Current		Prior		Dollar	Percent	Prior		Dollar		Percent
	Period			Period		Change	Change		Year	Change		Change
Liabilities												
Current liabilities												
Interfund accounts payable	\$	95,796	\$	-	\$	95,796	n/a	\$	-	\$	95,796	n/a
Total current liabilities		95,796		-		95,796	n/a		-		95,796	n/a
Current liab payable from restricted assets												
Short-term self-insurance		3,987,781		-		3,987,781	n/a		-		3,987,781	n/a
Total current liabilities payable		· · · ·			-						· · ·	
from restricted assets		3,987,781		-		3,987,781	n/a		-		3,987,781	n/a
Total current liabilities		4,083,577		-		4,083,577	n/a		-		4,083,577	n/a
Non-current liabilities												
Other post-employment benefits		1,598		-		1,598	n/a		-		1,598	n/a
Long-term self-insurance		4,187,219		-		4,187,219	n/a		-		4,187,219	n/a
Total non-current liabilities		4,188,817		-		4,188,817	n/a		-		4,188,817	n/a
Total liabilities		8,272,394		-		8,272,394	n/a		-		8,272,394	n/a
Net Position												
Net income (loss)		(60,396)		-		(60,396)	n/a		-		(60,396)	n/a
Total net position		(60,396)		-		(60,396)	n/a		-		(60,396)	n/a
Total	\$	8,211,998	\$	-	\$	8,211,998	n/a	\$	-	\$	8,211,998	n/a

## Casualty Self-Insurance Fund Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

			Current			Year to Date						
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year		
Revenue												
Casualty revenue	\$ 1,007,627	\$ 750,000	\$ 257,627	34.4	\$ -	\$ 1,007,627	\$ 750,000	\$ 257,627	34.4	\$-		
Total revenue	1,007,627	750,000	257,627	34.4	<u> </u>	1,007,627	750,000	257,627	34.4			
Expense												
Wages and benefits <sup>1</sup>	116,658	140,475	23,817	17.0	-	116,658	140,475	23,817	17.0	-		
Services	5,063	26,500	21,437	80.9	-	5,063	26,500	21,437	80.9	-		
Materials and supplies	113	2,000	1,887	94.4	-	113	2,000	1,887	94.4	-		
Insurance and liability costs	220,292	183,376	(36,916)	(20.1)	-	220,292	183,376	(36,916)	(20.1)	-		
Other expenses	300	-	(300)	-	-	300	-	(300)	-	-		
Casualty claims paid	847,731	725,000	(122,731)	(16.9)	-	847,731	725,000	(122,731)	(16.9)	-		
Total expense	1,190,157	1,077,351	(112,806)	(10.5)	-	1,190,157	1,077,351	(112,806)	(10.5)			
Net income (loss) before transfers	(182,530)	(327,351)	144,821	44.2	-	(182,530)	(327,351)	144,821	44.2	-		
Net transfers in (out)	122,134	326,700	(204,566)	(62.6)	<u> </u>	122,134	326,700	(204,566)	(62.6)			
Net income (loss)	\$ (60,396)	\$ (651)	\$ (59,745)	(9,177.4)	<u>\$ -</u>	\$ (60,396)	\$ (651)	\$ (59,745)	(9,177.4)	<u>\$</u> -		

1 - Detailed schedule included.

#### Casualty Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

			Current			Year to Date							
			\$ Favorable	% Fav	<b>.</b>	• • •		\$ Favorable	% Fav				
	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year	Actual	Budget	(Unfavorable)	(Unfav)	Prior Year			
Personnel expense													
Wages	\$ 82,678	\$ 104,406	\$ 21,728	20.8	\$ -	\$ 82,678	\$ 104,406	\$ 21,728	20.8	\$-			
Company paid benefits													
Payroll related taxes and insurance													
FICA	5,834	7,987	2,153	27.0	-	5,834	7,987	2,153	27.0	-			
Unemployment insurance	68	210	142	67.6	-	68	210	142	67.6	-			
Worker's compensation insurance	-	314	314	100.0	-	-	314	314	100.0	-			
Health and welfare													
Medical	8,523	12,000	3,477	29.0	-	8,523	12,000	3,477	29.0	-			
Dental	322	380	58	15.3	-	322	380	58	15.3	-			
Other post employment benefits	1,598	-	(1,598)	-	-	1,598	-	(1,598)	-	-			
Life Insurance / AD&D	102	92	(10)	(10.9)	-	102	92	(10)	(10.9)	-			
Short and Long Term Disability	629	588	(41)	(7.0)	-	629	588	(41)	(7.0)	-			
FMLA administration expense	40		(1)	(2.6)	-	40	39	(1)	(2.6)	-			
EAP expense	19	26	7	26.9	-	19	26	7	26.9	-			
Retirement													
Pension expense	14,960	6,663	(8,297)	(124.5)	-	14,960	6,663	(8,297)	(124.5)	-			
401 K contributions	1,885	7,770	5,885	75.7	-	1,885	7,770	5,885	75.7	-			
Total company paid benefits	33,980	36,069	2,089	5.8	-	33,980	36,069	2,089	5.8	-			
Total wages and benefits	\$ 116,658	\$ 140,475	\$ 23,817	17.0	\$-	\$ 116,658	\$ 140,475	\$ 23,817	17.0	\$-			

## Casualty Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

			Casualty		
Description	 Total	Fund			
Balance at July 1, 2016					
Cash & investments	\$ -	\$	-		
Add:					
Receipts	2,054,442		2,054,442		
Total cash receipts	 2,054,442		2,054,442		
Less:					
Cash disbursements	(34,995)		(34,995)		
Total cash disbursements	 (34,995)		(34,995)		
Balance at September 30, 2016					
Cash & investments	\$ 2,019,447	\$	2,019,447		

#### Casualty Self-Insurance Fund Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 1,007,627 (115,060) (657,034) 5,880,561 (4,096,647) 2,019,447	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities None		
Cash flows from investing activities None		
Net increase (decrease) in cash and cash equivalents	2,019,447	
Cash and cash equivalents, beginning of year	 -	
Cash and cash equivalents, year to date	\$ 2,019,447	





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# **Worker's Compensation Self-Insurance Fund**

Three Months Ended September 30, 2016

#### Fast Facts

The Workers' Compensation Self-Insurance Fund is a new fund for BSD beginning July 1, 2016. The fund was established to capture and manage all costs associated with self-insurance program related to worker injury claims and associated administrative costs.

The fund was established as part of a Board initiative to enhance the governance of the self-insurance programs. The Health Self-Insurance fund was established in fiscal year 2016.

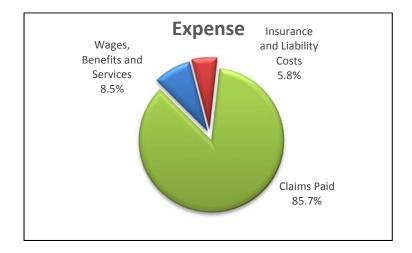
All self-insurance funds are under the direction of Charles Stewart, Vice President.

Revenue for the Worker's Compensation Self-Insurance Fund is generated by charging for services related to employees' injuries to their respective operating department within BSD. Expense includes staff compensation, other general operating expenses and claims paid.

#### **Financial Data**

**Revenue** of \$1.0 million is \$48.7 thousand greater than budget.

**Expense** of \$963.4 thousand is 20.5% favorable to budget. General operating expenses include wages and benefits, services, material and supplies, insurance and liability costs and other are \$138.4 thousand compared to a budget of \$243.1 thousand. Workers compensation claims paid were \$825.0 thousand compared to a budget of \$968.7 thousand. This amount is favorable to budget by 14.8%.



#### Workers Compensation Self-Insurance Fund Quarterly Statement of Net Position September 30, 2016 (unaudited)

	Current								Prior Year					
		Current		Prior			Dollar	Percent		Prior			Dollar	Percent
		Period		Period			Change	Change		Year			Change	Change
Assets														
Current assets														
Cash and Cash Equivalents	\$	3,145,010	\$		-	\$	3,145,010	n/a	\$		-	\$	3,145,010	n/a
Interfund accounts receivable		3,745,861			-		3,745,861	n/a			-		3,745,861	n/a
Other current assets		162,598			-		162,598	n/a			-		162,598	n/a
Total current assets		7,053,469			-		7,053,469	n/a			-		7,053,469	n/a
Total assets		7,053,469					7,053,469	n/a			-		7,053,469	n/a
Total	\$	7,053,469	\$			\$	7,053,469	n/a	\$		-	\$	7,053,469	n/a

#### Workers Compensation Self-Insurance Fund Quarterly Statement of Net Position September 30, 2016 (unaudited)

			Current		Prior Year						
	(	Current	Prior		Dollar	Percent		Prior		Dollar	Percent
	Period		 Period		Change	Change		Year	Change		Change
Liabilities											
Current liabilities											
Interfund accounts payable	\$	67,851	\$ -	\$	67,851	n/a	\$	-	\$	67,851	n/a
Accrued expenses		65,283	-		65,283	n/a		-		65,283	n/a
Total current liabilities		133,134	 -		133,134	n/a		-		133,134	n/a
Current liab payable from restricted assets											
Short-term self-insurance		3,308,273	-		3,308,273	n/a		-		3,308,273	n/a
Total current liabilities payable											
from restricted assets		3,308,273	 -		3,308,273	n/a		-		3,308,273	n/a
Total current liabilities		3,441,407	 -		3,441,407	n/a	. <u> </u>	-		3,441,407	n/a
Non-current liabilities											
Other post-employment benefits		995	-		995	n/a		-		995	n/a
Long-term self-insurance		3,474,150	 -		3,474,150	n/a		-		3,474,150	n/a
Total non-current liabilities		3,475,145	-		3,475,145	n/a		-		3,475,145	n/a
Total liabilities		6,916,552	 -		6,916,552	n/a	. <u> </u>	-		6,916,552	n/a
Net Position											
Net income (loss)		136,917	 -		136,917	n/a		-		136,917	n/a
Total net position		136,917	 -		136,917	n/a		-		136,917	n/a
Total	\$	7,053,469	\$ -	\$	7,053,469	n/a	\$	-	\$	7,053,469	n/a

## Workers Compensation Self-Insurance Fund Statement of Revenues, Expenses and Income (Loss) For the Quarter Ended September 30, 2016 (unaudited)

			Current		Year to Date							
	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year	Actual	Budget	\$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year		
Revenue												
Workers Compensation revenue	\$ 1,017,423	\$ 968,683	\$ 48,740	5.0	\$-	\$ 1,017,423	\$ 968,683	\$ 48,740	5.0	\$-		
Total revenue	1,017,423	968,683	48,740	5.0	-	1,017,423	968,683	48,740	5.0			
Expense												
Wages and benefits <sup>1</sup>	81,343	117,316	35,973	30.7	-	81,343	117,316	35,973	30.7	-		
Services	1,181	-	(1,181)	-	-	1,181	-	(1,181)	-	-		
Materials and supplies	-	750	750	100.0	-	-	750	750	100.0	-		
Insurance and liability costs	55,521	-	(55,521)	-	-	55,521	-	(55,521)	-	-		
Other expenses	375	125,000	124,625	99.7	-	375	125,000	124,625	99.7	-		
Workers Compensation claims paid	824,985	968,683	143,698	14.8	-	824,985	968,683	143,698	14.8	-		
Total expense	963,405	1,211,749	248,344	20.5	-	963,405	1,211,749	248,344	20.5			
Net income (loss) before transfers	54,018	(243,066)	297,084	122.2	-	54,018	(243,066)	297,084	122.2	-		
Net transfers in (out)	82,899	242,776	(159,877)	(65.9)		82,899	242,776	(159,877)	(65.9)			
Net income (loss)	\$ 136,917	\$ (290)	\$ 137,207	n/a	\$ -	\$ 136,917	\$ (290)	\$ 137,207	n/a	\$		

1 - Detailed schedule included.

#### Workers Compensation Self-Insurance Fund Detailed Schedule of Wages and Benefits For the Quarter Ended September 30, 2016 (unaudited)

	Actual	Budget	Current \$ Favorable (Unfavorable)	% Fav (Unfav) Prior Year	Actual	Budget	Year to Date \$ Favorable (Unfavorable)	% Fav (Unfav)	Prior Year
Personnel expense									
Wages	\$ 55,144	\$ 45,956	\$ (9,188)	(20.0) _\$	\$ 55,1	44 \$ 45,956	\$ (9,188)	(20.0)	\$-
Company paid benefits									
Payroll related taxes and insurance									
FICA	3,777	3,516	(261)	(7.4)	3,7	77 3,516	(261)	(7.4)	-
Unemployment insurance	39	105	66	62.9		39 105	66	62.9	-
Worker's compensation insurance	-	55,798	55,798	100.0		55,798	55,798	100.0	-
Health and welfare									
Medical	10,658	5,200	(5,458)	(105.0)	10,6	58 5,200	(5,458)	(105.0)	-
Dental	306	165	(141)	(85.5)	3	06 165	(141)	(85.5)	-
Other post employment benefits	995	-	(995)		ç	95 -	(995)	-	-
Life Insurance / AD&D	79		(39)	(97.5)		79 40	(39)	(97.5)	-
Short and Long Term Disability	471	255	(216)	(84.7)	4	71 255	(216)	(84.7)	-
FMLA administration expense	25		(8)	(47.1)		25 17	(-)	(47.1)	-
EAP expense	15	11	(4)	(36.4)		15 11	(4)	(36.4)	-
Retirement									
Pension expense	6,883	2,887	(3,996)	(138.4)	6,8	83 2,887	(3,996)	(138.4)	-
401 K contributions	2,951	3,366	415	12.3	2,9	51 3,366	415	12.3	-
Total company paid benefits	26,199	71,360	45,161	63.3	26,1	99 71,360	45,161	63.3	-
Total wages and benefits	\$ 81,343	\$ 117,316	\$ 35,973	30.7 \$	\$ 81,3	43 \$ 117,316	\$ 35,973	30.7	\$-

## Workers Compensation Self-Insurance Fund Cash Receipts and Disbursements Schedule For the Quarter Ended September 30, 2016 (unaudited)

		Workers				
Description	Total	Compensation				
Balance at July 1, 2016						
Cash & investments	\$-	\$-				
Add:						
Receipts	3,170,058	3,170,058				
Total cash receipts	3,170,058	3,170,058				
rotal cash receipts	3,170,030	3,170,030				
Less:						
Cash disbursements	(25,048)	(25,048)				
Total cash disbursements	(25,048)	(25,048)				
Balance at September 30, 2016						
Cash & investments	\$ 3,145,010	\$ 3,145,010				
	÷ 3,110,010	\$ 3,110,010				

#### Worker's Compensation Self-Insurance Fund Statement of Cash Flows For the Three Months Ended September 30, 2016 (unaudited)

Cash flows from operating activities Receipts from customers Payments to employees Payments to vendors Payments for self-insurance Receipts (payments) from inter-fund activity Net cash provided by (used in) operating activities	\$ 1,021,389 (126,107) (168,120) 5,957,438 (3,539,590) 3,145,010	Supplemental disclosure of cash flow information Noncash Activities: None
Cash flows from non capital financing activities None		
Cash flows from capital and related financing activities None		
Cash flows from investing activities None		
Net increase (decrease) in cash and cash equivalents	3,145,010	
Cash and cash equivalents, beginning of year Cash and cash equivalents, year to date	\$ - 3,145,010	

## STAFFING





Staffing Level Report	
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BU150096

STAFFING

#### BI-STATE DEVELOPMENT STAFFING LEVEL REPORT September 2016

	EN	APLOYEES A	T END OF MC	NTH			
	PRIOR			CURRENT	BUDGETED		PERCENT
	MONTH	ADDED	DELETED	MONTH	POSITIONS	VARIANCE	VARIANCE
A.T.U. Maintenance & Operations:							
						(.)	
Light Rail Vehicle Operators	99	0	(1)	98	102	(4)	-3.9%
PT Bus Operators	97	1	(8)	90	83	7	8.4%
Bus Operators	846	2	(4)	844	812	32	3.9%
Van Operators	195	6	(4)	197	200	(3)	-1.5%
Vehicle Maintenance	274	3	0	277	285	(8)	-2.8%
MetroBus Support Services and Facility Maintenance		0	0	24	24	0	0.0%
Maintenance of Way	52	0	(1)	51	51	0	0.0%
Revenue	13	0	(1)	12	13	(1)	-7.7%
Materials Management	<u>26</u>	<u>1</u>	<u>0</u>	<u>27</u>	<u>26</u>	<u>1</u>	<u>3.8%</u>
SUBTOTAL A.T.U. Maintenance & Operations	1,626	13	(19)	1,620	1,596	24	1.5%
Other:							
A.T.U. Clerical Unit	49	0	(1)	48	52	(4)	-7.7%
I.B.E.W.	64	1	0	65	66	(1)	-1.5%
Salaried	468	5	(3)	470	543	(73)	-13.4%
SUBTOTAL Other	581	6	(4)	583	661	(78)	-11.8%
TOTAL	2,207	19	(23)	2,203	2,257	(54)	-2.4%
ARCH							
Salaried:	13	0	0	13	14	(1)	-7.1%
Hourly:*	97	0	(14)	83	84	(1) (1)	-7.1%
Houriy.	97	0	(14)	63	84	(1)	-1.2%
TOTAL ARCH	110	0	(14)	96	98	(2)	-2.0%
AIRPORT	11	1	0	12	12	0	0.0%
RIVERBOAT CRUISES		_	_			_	
Salaried:	12	0	0	12	12	0	0.0%
Hourly:*	54	1	0	55	49	6	12.2%
TOTAL RIVERBOAT CRUISES	66	1	0	67	61	6	9.8%
EXECUTIVE OFFICE	30	0	0	30	33	(3)	-9.1%
		5	0	50	35	(3)	5.170
GRAND TOTAL	2,424	21	(37)	2,408	2,461	(53)	-2.2%

Does not include Security Officers, Interns or Temporary Employees \*Includes PT and Seasonal - Actual depends on availability 10/14/2016 **Open Session Item** 

## 12

# 2017 PERFORMANCE INDICATORS





Bi-State Development of the Missouri-Illinois Metropolitan District

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## **EXECUTIVE SUMMARY**

#### METRO

#### SERVICE CHANGES AND FARE INCREASES

Metro's quarterly service change went into effect in August and introduced new schedules for Red Line and Blue Line MetroLink service, and 59 MetroBus routes. These scheduling changes improved connections for MetroLink passengers who transfer between Red Line and Blue trains at the Forest Park-DeBaliviere MetroLink Station, and ensure timely and efficient connections between MetroBus and MetroLink. The completion of the major rehabilitation project on the Eads Bridge and the reopening of both eastbound and westbound tracks across the bridge earlier this summer have allowed Metro to adjust MetroLink schedules for the first time since 2012. MetroLink trains had shared the same track over the Mississippi River for the last four years to accommodate work on the Eads Bridge. There was no fare increase in FY 2016 and none planned in FY 2017. The last fare increase was in FY 2015.

#### **REVENUES AND EXPENSES**

Passenger revenue of \$11.8 million is 12.2% less than prior year as a result of lower ridership. Operating expenses are 4.8% less than prior year. The favorable variance is related to wages and medical benefits, maintenance and custodial services, fuel and material and supplies.

#### **RIDERSHIP AND OTHER CUSTOMER MEASURES**

Passenger boardings for the first quarter FY 2017 are 8.4% lower than the prior year. By mode, the decrease was MetroBus 9.7%, MetroLink 6.1% and Call-A-Ride 3.9%. Ridership was down due to multple factors including lower fuel prices and an employment shift away from Metro's core service area. An increase in passenger injuries, for the current quarter, combined with lower ridership has system passenger injuries per 100,000 boardings at 1.9 compared to 1.6 for the same period last year.

#### **BUSINESS MEASURES**

The average fare for the first quarter FY 2017 is \$1.04, compared to \$1.10 for the budget and \$1.09 for the prior year. Farebox recovery is lower than the prior year primarily due to lower passenger revenue. A strong first quarter is normally anchored by Fair St. Louis every July. A weak showing in July 2016 was driven by inclement weather discouraging fair goers and negatively impacting ridership and revenue. Operating expense per passenger boarding increased 3.9% to \$5.74, when compared to the prior year. The increase over prior year was due to lower ridership.

#### **OPERATING MEASURES**

In the three months ended September 30, 2016, vehicle accidents per 100,000 vehicle miles is 1.7, which is below prior year and budget. Unscheduled absenteeism is 3.8%, against a prior year of 3.5%. Passenger boardings per revenue mile and revenue hour are below prior year due to lower ridership.



## EXECUTIVE SUMMARY (Cont.)

#### **EXECUTIVE SERVICES**

Income before depreciation for Executive Services was greater than budget by \$63,473 primarily as a result of expenses being lower than budget. The lower than budgeted expenses are due to unfilled positions and lower spending on legal, auditing and consulting fees. Other expenses are higher in the first quarter due to annual membership dues for the American Public Transit Association, St. Louis Regional Chamber and Citizens for Modern Transit.

#### **GATEWAY ARCH**

Income before depreciation of \$1,039,951 is unfavorable compared to budget primarily because of lower than expected ticket revenue due to Arch grounds construction. Revenue from ticket sales, although unfavorable to budget, is favorable to prior year as a result of a strategic change in ticket pricing. Expenses are higher than budget due to special disbursements requested by the National Park Service related to a structural engineering study of the Old Courthouse and a business plan.

#### ST. LOUIS DOWNTOWN AIRPORT

Operating expenses grew at a higher rate than revenues causing a loss before depreciation for the airport of \$13,180 greater than budgeted. Revenue was favorable to budget by 2.1% and to prior year by 5.4%. Airport activity varies because of the economy, special events and weather conditions. Aircraft movements increased 30.0% from last year while the gallons of fuel sold decreased 20.9% and the average number of aircraft based at the airport decreased 2.0% compared to last year.

#### **RIVERFRONT ATTRACTIONS**

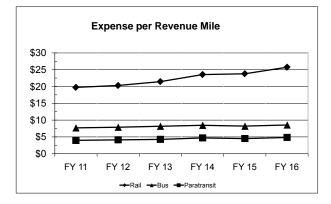
Riverboat passengers for the quarter ended September 30, 2016 were 9.1% lower than budget but 81.8% greater than FY 2016. There were 78.9% more cruises than FY 2016. Cruise days of operation in FY 2017 were 46.0% higher than FY 2016 due to fewer flooding issues. The increased number of cruises compared to prior year resulted in expenses being 43.7% higher.

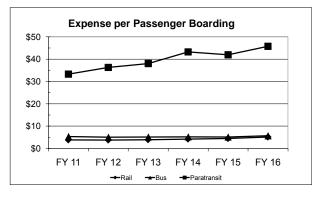
#### ST. LOUIS REGIONAL FREIGHTWAY

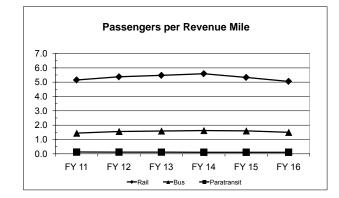
Loss before depreciation for the quarter ended September 30, 2016 was \$60,025. This is favorable to budget by \$99,605. Revenue is \$9,500 or 17.7% greater than budget. Expenses are 42.2% lower than budget due to less than anticipated consulting expense.

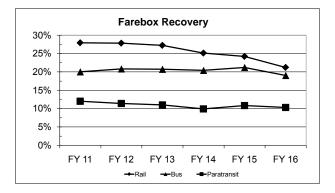


#### ANNUAL TRANSIT PERFORMANCE

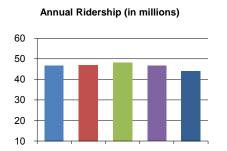








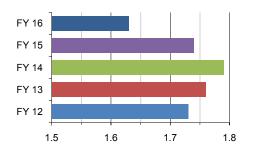
## Metro System Profile



FY 12 FY 13 FY 14 FY 15 FY 16

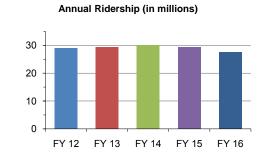


Annual Passengers per Revenue Mile



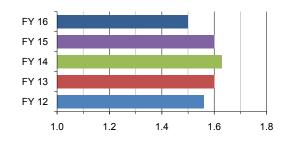
Goal	FY 2017	FY 2016	Change		FY 2015	FY 2014	FY 2013
				Customer Measures			
153,244	136,549	148,536	-8.1%	Average Weekday Ridership	159,512	158,866	154,241
12,443,025	11,050,528	12,060,036	-8.4%	Passenger Boardings	12,914,500	12,769,571	12,224,279
1.0	1.9	1.6	14.1%	Passenger Injuries per 100,000 Boardings	1.2	0.9	1.5
10.0	14.7	13.7	7.5%	Customer Complaints per 100,000 Boardings	11.0	12.0	17.1
				Business Measures			
\$1.10	\$1.04	\$1.09	-4.3%	Average Fare (Includes Fixed & Special)	\$1.11	\$1.09	\$1.10
19.5%	18.1%	19.7%	-7.8%	Farebox Recovery	23.1%	22.4%	22.6%
\$156.51	\$135.63	\$144.45	-6.1%	Operating Expense per Revenue Hour	\$134.77	\$135.38	\$130.48
\$5.87	\$5.74	\$5.53	3.9%	Operating Expense per Passenger Boarding	\$4.78	\$4.88	\$4.86
\$4.35	\$4.46	\$4.24	5.2%	Subsidy per Passenger Boarding	\$3.48	\$3.60	\$3.57
				Operating Measures			
1.9	1.7	1.8	-4.7%	Vehicle Accidents per 100,000 Vehicle Miles	1.5	1.2	1.5
3.0%	3.8%	3.5%	8.6%	Unscheduled Absenteeism	3.0%	3.0%	3.7%
1.82	1.62	1.77	-8.8%	Passenger Boardings per Revenue Mile	1.89	1.87	1.80
27.70	23.62	26.13	-9.6%	Passenger Boardings per Revenue Hour	28.17	27.72	26.85

## **MetroBus Profile**



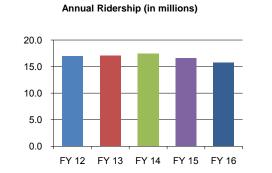


Annual Passengers per Revenue Mile



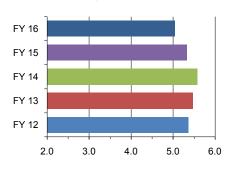
Goal	FY 2017	FY 2016	Change		FY 2015	FY 2014	FY 2013
				Customer Measures			
96,633	84,399	93,722	-9.9%	Average Weekday Ridership	100,687	99,124	96,859
7,781,537	6,812,101	7,547,124	-9.7%	Passenger Boardings	8,039,048	7,863,294	7,572,466
1.2	2.6	2.1	25.0%	Passenger Injuries per 100,000 Boardings	1.7	1.1	1.9
15.0	14.1	13.2	6.8%	Customer Complaints per 100,000 Boardings	13.6	12.7	21.0
				Business Measures			
\$1.09	\$1.02	\$1.07	-4.8%	Average Fare (Fixed and Special)	\$1.10	\$1.08	\$1.09
19.0%	18.2%	20.0%	-9.2%	Farebox Recovery	23.1%	22.3%	21.9%
\$128.81	\$107.68	\$115.77	-7.0%	Operating Expense per Revenue Hour	\$110.34	\$109.94	\$109.84
\$5.81	\$5.67	\$5.39	5.1%	Operating Expense per Passenger Boarding	\$4.77	\$4.87	\$4.99
				Operating Measures			
2.30	2.42	2.52	-4.0%	Vehicle Accidents per 100,000 Vehicle Miles	2.06	1.74	2.12
91.0%	91.5%	91.1%	0.4%	On-Time Performance	90.6%	91.3%	91.6%
1.65	1.45	1.61	-10.3%	Passenger Boardings per Revenue Mile	1.72	1.68	1.62
22.99	19.00	21.47	-11.5%	Passenger Boardings per Revenue Hour	23.13	22.60	21.99
99.9%	99.9%	99.8%	0.0%	Percent of Trips Completed	99.8%	99.9%	99.9%
22,000	17,773	17,271	2.9%	Revenue Miles Between Roadcalls	17,382	19,043	22,261

## **MetroLink Profile**





Annual Passengers per Revenue Mile



Goal	FY 2017	FY 2016	Change		FY 2015	FY 2014	FY 2013	
				Customer Measures				
54,674	50,290	52,865	-4.9%	Average Weekday Ridership	56,877	57,758	55,327	
4,517,420	4,099,023	4,367,923	-6.2%	Passenger Boardings	4,730,660	4,759,015	4,502,029	
0.6	0.4	0.7	-50.0%	Passenger Injuries per 100,000 Boardings	0.4	0.4	0.5	
1.8	1.8	2.8	-34.0%	Customer Complaints per 100,000 Boardings	1.2	1.3	1.5	
				Business Measures				
\$1.09	\$1.02	\$1.07	-4.8%	Average Fare (Fixed and Special)	\$1.10	\$1.08	\$1.09	
23.7%	22.5%	23.5%	-4.2%	Farebox Recovery	29.4%	28.5%	30.5%	
\$604.80	\$555.75	\$591.66	-6.1%	Operating Expense per Revenue Hour	\$525.78	\$534.51	\$477.19	
\$4.65	\$4.50	\$4.54	-1.0%	Operating Expense per Passenger Boarding	\$3.71	\$3.78	\$3.56	
				Operating Measures				
0.10	0.13	0.06	102.8%	Vehicle Accidents per 100,000 Vehicle Miles	0.06	0.00	0.00	
98.0%	97.2%	96.0%	1.3%	On-Time Performance	97.9%	97.3%	98.2%	
5.71	5.27	5.54	-4.9%	Passenger Boardings per Revenue Mile	6.01	6.03	5.67	
134.32	123.61	130.23	-5.1%	Passenger Boardings per Revenue Hour	141.84	141.31	133.99	
30,000	22,882	26,285	-12.9%	Vehicle Miles between Failures	54,302	35,075	33,065	

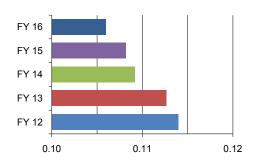
## **Call-A-Ride Profile**

#### 

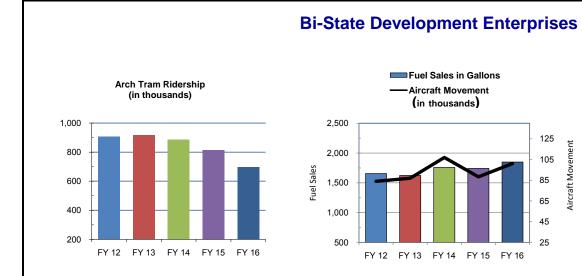
Annual Ridership (in thousands)

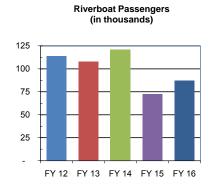


Annual Passengers per Revenue Mile



Goal	FY 2017	FY 2016	Change		FY 2015	FY 2014	FY 2013
				Customer Measures			
1,937	1,860	1,949	-4.6%	Average Weekday Ridership	1,948	1,984	2,055
144,068	139,404	144,989	-3.9%	Passenger Boardings	144,792	147,262	149,784
5.0	11.5	6.9	66.4%	Passenger Injuries per 100,000 Boardings	4.8	9.5	10.0
15.0	26.5	22.8	16.6%	Customer Complaints per 100,000 Boardings	30.4	23.1	16.7
				Business Measures			
\$2.13	\$2.46	\$2.12	16.2%	Average Fare	\$2.04	\$1.92	\$1.82
9.9%	10.0%	10.3%	-3.1%	Farebox Recovery (excludes contractual)	10.9%	10.1%	11.3%
22.2%	19.0%	22.4%	-15.0%	Revenue Recovery (includes contractual)	23.9%	23.8%	28.1%
\$86.64	\$84.29	\$80.17	5.1%	Operating Expense per Revenue Hour	\$76.13	\$77.33	\$71.69
\$44.87	\$46.06	\$42.29	8.9%	Operating Expense per Passenger Boarding	\$40.77	\$41.51	\$37.01
				Operating Measures			
1.50	0.55	0.77	-28.3%	Vehicle Accidents per 100,000 Vehicle Miles	1.25	0.70	1.00
95.0%	94.8%	93.3%	1.6%	On-Time Performance	95.0%	94.7%	94.3%
0.11	0.10	0.11	-4.9%	Passenger Boardings per Revenue Mile	0.11	0.11	0.11
1.87	1.83	1.90	-3.7%	Passenger Boardings per Revenue Hour	1.87	1.86	1.94
50,000	36,452	27,230	33.9%	Revenue Miles between Maintenance Failure	27,642	46,326	32,812





#### **Three Months Ended September 30**

Aircraft Movement

Goal	FY 2017	FY 2016	Change		FY 2015	FY 2014	FY 2013
				Gateway Arch			
1,549,469	\$1,039,951	\$555,478	87.2%	Income (Loss) Before Depreciation	\$816,318	\$1,134,536	\$1,163,455
316,961	282,884	313,500	-9.8%	Tram Ridership	327,008	347,536	340,437
				Riverfront Attractions			
\$578,618	\$499,884	\$9,839	4980.8%	Income (Loss) Before Depreciation	\$43,256	\$444,268	\$358,506
58,610	53,292	29,308	81.8%	Passengers	31,043	67,969	56,555
447	442	247	78.9%	Cruises	256	477	519
92	92	63	46.0%	Days of Operation	55	92	92
				St. Louis Downtown Airport			
(\$25,244)	(\$38,424)	\$55,765	-168.9%	Income (Loss) Before Depreciation	(\$20,729)	\$127,064	\$33,127
443,408	401,715	507,575	-20.9%	Fuel Sales (gallons)	431,660	478,782	414,569
22,500	30,468	23,433	30.0%	Aircraft Movements	23,874	33,603	22,762
320	322	329	-2.0%	Average Based Aircraft	317	328	317
				Executive Services			
\$239,101	\$302,574	\$325,942	-7.2%	Income (Loss) Before Depreciation	\$415,849	\$414,537	\$448,223
				St. Louis Regional Freightway			
(\$159,630)	(\$60,025)	\$37,779	-258.9%	Income (Loss) Before Depreciation	n/a	n/a	n/a

	Peer Performance - System												
CHARACTERISTICS PERFORMANCE MEA		st. Louis	<sup>BUFFALO</sup>	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	SAN JOSE	AVERAGE
Population of service area (in millions)	FY 14 FY 13 FY 12	1.54 1.54 1.54	1.18 1.18 1.18	1.41 1.41 1.41	2.33 2.44 2.42	2.88 3.16 2.62	1.84 1.84 1.81	1.42 1.42 1.42	1.54 1.49 1.49	1.04 0.97 0.97	2.22 2.22 1.96	1.88 1.88 1.88	1.75 1.78 1.70
Passenger Boardings (in millions)	FY 14 FY 13 FY 12	48.1 47.1 46.7	26.4 29.8 30.8	49.2 49.2 48.2	70.9 71.3 70.5	104.3 101.4 98.5	84.5 81.4 81.1	63.7 63.6 65.9	99.5 99.3 103.2	26.4 27.3 26.3	91.9 82.1 85.2	44.5 44.2 43.4	64.5 63.3 63.6
Average Weekday Passenger Boardings	FY 14 FY 13 FY 12	151,998 149,797 148,190	89,281 102,859 105,078	157,573 134,644 162,601	237,392 239,166 237,516	341,480 333,857 325,050	273,036 266,688 264,273	214,295 215,288 221,239	317,091 316,247 328,358	91,145 94,545 91,235	292,946 261,202 271,069	145,060 144,379 141,162	210,118 205,334 208,706
Average Saturday Passenger Boardings	FY 14 FY 13 FY 12	101,528 97,174 94,981	40,388 44,411 50,995	98,272 136,484 80,470	120,242 118,702 115,114	182,086 171,758 165,703	162,025 148,429 149,077	102,367 100,443 104,063	194,568 197,406 205,164	32,107 37,705 33,861	183,390 170,704 183,648	76,481 76,864 76,347	117,587 118,189 114,493
Average Sunday Passenger Boardings	FY 14 FY 13 FY 12	67,580 64,565 63,952	27,506 23,566 22,503	68,066 133,918 50,262	71,279 69,308 67,910	131,978 124,157 114,294	117,666 103,615 104,179	62,858 61,827 62,176	143,800 143,471 146,402	23,346 23,715 23,221	133,483 118,200 112,726	60,800 60,281 69,447	82,578 84,238 76,097
Vehicles in Operated in Maximum Service	FY 14 FY 13 FY 12	469 467 468	361 357 366	537 531 431	1,080 1,071 807	1,416 1,328 564	861 831 774	900 951 630	894 888 600	223 221 212	690 649 294	677 667 401	737 724 504
Farebox Recovery	FY 14 FY 13 FY 12	21.5% 22.7% 22.0%	29.2% 29.4% 26.0%	20.2% 22.4% 22.6%	15.7% 15.1% 13.7%	25.3% 26.4% 27.4%	27.1% 29.1% 31.2%	27.3% 28.0% 26.4%	30.3% 29.6% 28.1%	22.5% 22.2% 23.7%	41.2% 40.0% 41.4%	12.4% 13.0% 13.4%	24.8% 25.3% 25.1%
Subsidy per Passenger Boarding	FY 14 FY 13 FY 12	4.02 3.81 3.71	3.38 2.95 3.01	4.06 3.61 3.56	5.54 5.48 5.51	3.42 3.25 3.07	2.97 2.74 2.48	4.19 4.07 4.17	2.75 2.77 2.59	3.94 3.94 3.66	1.46 1.66 1.46	6.55 6.23 6.03	3.84 3.68 3.57

Source: National Transit Database - Calculations based on NTD definitions

				Peer Pe	erforma	ince - I	Bus						
CHARACTERISTIC PERFORMANCE ME		ST. LOUIS	BUFFALO	CLEVELAND	DALLAS	DENVER	MINNEAPOLIS	PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	<sup>SAN JOSE</sup>	<sup>AVERAGE</sup>
Fleet Size	FY 14 FY 13 FY 12	383 378 381	322 312 321	391 391 399	861 650 629	1,101 1,029 1,024	905 912 888	701 695 714	608 597 591	225 225 235	582 517 507	452 455 452	594 560 558
Fleet Age (average in years)	FY 14 FY 13 FY 12	8.2 8.9 7.9	8.3 7.9 8.1	9.7 9.4 8.3	4.0 7.6 12.2	8.9 9.8 9.7	4.7 5.1 5.0	7.5 7.2 7.8	11.4 13.0 13.9	8.6 7.6 7.0	6.7 7.2 6.7	10.2 9.3 8.4	8.0 8.5 8.6
Passenger Boardings (in millions)	FY 14 FY 13 FY 12	30.1 29.4 29.1	21.6 23.3 23.5	34.4 34.3 33.9	37.4 37.9 38.4	76.7 76.3 76.7	67.8 70.4 69.9	53.4 53.1 55.7	59.7 58.7 59.5	13.7 13.8 13.1	51.3 51.6 51.8	32.9 32.7 32.3	43.5 43.8 44.0
Bus Boardings as a Percent of System Boardings	FY 14 FY 13 FY 12	62.6% 62.4% 62.3%	81.8% 78.2% 76.3%	70.0% 69.7% 70.3%	52.7% 53.2% 54.5%	73.5% 75.2% 77.9%	80.3% 86.5% 86.2%	83.8% 83.5% 84.5%	60.0% 59.1% 57.7%	51.7% 50.5% 49.8%	55.9% 62.8% 60.8%	73.8% 74.1% 74.4%	67.8% 68.7% 68.6%
Operating Expense (in millions)	FY 14 FY 13 FY 12	\$ 150.4 145.4 139.6	\$    95.4   \$ 93.0 92.8	5 166.7 \$ 153.0 143.0	238.6 \$ 248.8 242.6	327.0 \$ 313.1 301.7	280.8 264.4 248.5	5 276.8 \$ 270.4 282.7	240.9 \$ 239.1 230.7	77.9 \$ 73.8 68.8	138.2 \$ 143.0 133.5	238.3 \$ 226.0 218.2	202.8 197.3 191.1
Operating Expense per Revenue Mile	FY 14 FY 13 FY 12	\$ 8.13 7.87 7.49	\$ 11.22 \$ 10.72 10.28	5 12.59 \$ 11.80 11.70	8.91 \$ 9.13 8.94	9.19 8.82 9.00	\$ 11.71 \$ 11.43 10.94	5 14.56 \$ 14.32 15.02	12.32 \$ 12.51 12.04	12.98 \$ 12.52 12.25	8.23 \$ 8.67 8.30	15.88 \$ 15.27 14.98	11.43 11.19 10.99
Operating Expense per Passenger Mile	FY 14 FY 13 FY 12	\$ 0.95 0.95 0.92	\$ 1.15 \$ 1.08 1.07	5 1.15 \$ 1.06 0.99	1.57 \$ 1.61 1.50	0.84 \$ 0.78 0.75	0.99 \$ 0.93 0.84	5 1.16 \$ 1.30 1.29	0.84 \$ 1.04 0.99	1.47 \$ 1.49 1.48	0.76 \$ 0.79 0.75	1.36 \$ 1.35 1.28	1.11 1.13 1.08
Operating Expense per Passenger Boarding	FY 14 FY 13 FY 12	\$ 5.00 4.94 4.79	\$ 4.42 \$ 4.00 3.95	4.84 \$ 4.46 4.22	6.38 \$ 6.56 6.32	4.27 4.10 3.93	\$ 4.14 \$ 3.75 3.56	5 5.18 \$ 5.09 5.08	4.03 \$ 4.08 3.88	5.71 \$ 5.35 5.23	2.69 \$ 2.77 2.58	7.25 \$ 6.90 6.75	4.90 4.73 4.57
Boardings per Revenue Mile	FY 14 FY 13 FY 12	1.6 1.6 1.6	2.5 2.7 2.6	2.6 2.7 2.8	1.4 1.4 1.4	2.2 2.2 2.3	2.8 3.0 3.1	2.8 2.8 3.0	3.1 3.1 3.1	2.3 2.3 2.3	3.1 3.1 3.2	2.2 2.2 2.2	2.4 2.5 2.5
Boardings per Revenue Hour	FY 14 FY 13 FY 12	22.1 21.7 21.4	27.7 29.4 28.8	30.0 30.4 32.7	18.0 18.1 19.1	28.7 29.3 28.9	33.1 35.1 35.7	36.0 36.5 37.3	35.8 36.2 36.6	24.9 25.9 26.0	32.6 33.4 34.5	26.0 26.7 26.8	28.6 29.3 29.8

Source: National Transit Database - Calculations based on NTD definitions

FY 13 FY 12       87 87       27 27       48 48       163 163       172 171       62 27       83 83       131 129       76 76       175 154       99 99       102 99         Fleet Age average in years)       FY 14 FY 13 FY 12       15.3 14.3       29.9 28.9       33.0 32.0       12.0 11.0       8.7 7.7       3.5 3.9       22.6 21.6       17.0 16.2       18.1 17.1       14.1 15.8       12.7       17.0 16.4         Passenger Boardings       FY 14       17.5       4.6       2.8       29.5       26.4       16.0       7.9       38.2       12.7       39.7       11.0       18.7																				
			ST. LOUIS		BUFFALO		CLEVELAND		DALLAS		DENVER		MINNEAPOLIS		PITTSBURGH	PORTLAND	SACRAMENTO	SAN DIEGO	SAN JOSE	<sup>AVERAGE</sup>
Fleet Size	FY 13		87		27		48		163		172		62		83	131	76	175	99	102
Fleet Age (average in years)	FY 13		14.3		28.9		32.0		11.0		7.7		3.9		21.6	16.2	17.1	15.8	11.7	16.4
Passenger Boardings (in millions)	FY 14 FY 13 FY 12		17.5 17.1 17.0		4.6 6.3 7.1		2.8 2.9 2.9		29.5 29.5 27.7		26.4 23.8 20.6		16.0 10.2 10.5		7.9 8.0 7.1	38.2 39.2 42.2	12.7 13.5 13.2	39.7 29.7 32.7	11.0 10.7 10.4	18.7 17.3 17.4
Rail Boardings as a Percent of System Boardings	FY 14 FY 13 FY 12		36.3% 36.2% 36.4%		17.6% 21.2% 23.1%		5.6% 5.9% 6.0%		41.5% 41.3% 39.3%		25.3% 23.4% 20.9%		18.9% 12.5% 12.9%		12.5% 12.6% 10.8%	38.4% 39.5% 40.9%	48.1% 49.5% 50.2%	43.2% 36.2% 38.4%	24.6% 24.3% 24.0%	28.4% 27.5% 27.5%
Operating Expense (in millions)	FY 14 FY 13 FY 12	\$	71.6 64.8 62.1	\$	22.1 23.3 24.5	\$	13.1 11.7 12.3	\$	165.0 151.0 135.9	\$	102.2 87.1 68.5	\$	48.9 32.4 27.9	\$	53.1 51.5 52.0	\$ 108.1 99.3 99.7	\$ 54.8 50.0 45.5	\$ 71.6 66.4 63.3	\$ 74.7 \$ 69.0 61.7	\$ 71.4 64.2 59.4
Operating Expense per Vehicle Revenue Mile	FY 14 FY 13 FY 12	\$	11.47 10.41 9.82	\$	24.34 23.77 24.22	\$	15.78 14.92 17.65	\$	17.92 16.55 17.98	\$	9.16 8.56 8.10	\$	12.21 14.03 13.56	\$	25.66 25.52 26.98	\$ 14.00 12.87 12.88	\$ 13.92 12.76 11.91	\$ 8.41 8.55 8.39	\$ 22.03 21.50 20.00	\$ 15.90 15.40 15.59
Operating Expense per Passenger Mile	FY 14 FY 13 FY 12	\$	0.49 0.42 0.41	\$	1.81 1.42 1.26	\$	0.80 0.68 0.73	\$	0.68 0.63 0.63	\$	0.51 0.43 0.39	\$	0.67 0.60 0.50	\$	1.57 1.56 1.53	\$ 0.50 0.50 0.45	\$ 0.73 0.66 0.61	\$ 0.31 0.38 0.32	\$ 1.21 \$ 1.19 1.10	\$ 0.84 0.77 0.72
Operating Expense per Passenger Boarding	FY 14 FY 12 FY 11	\$	4.10 3.65 3.66	\$	4.77 3.45 4.08	\$	4.71 4.32 4.29	\$	5.60 4.92 6.27	\$	3.88 3.32 3.06	\$	3.06 2.66 2.47	\$	6.69 7.30 6.96	\$ 2.83 2.36 2.27	\$ 4.31 3.45 3.49	\$ 1.80 1.94 1.91	\$ 6.82 5.95 5.87	\$ 4.42 3.94 4.03
Boardings per Vehicle Revenue Mile	FY 14 FY 13 FY 12		2.8 2.7 2.7		5.1 6.5 7.0		3.3 3.7 4.1		3.2 3.2 3.7		2.4 2.3 2.4		4.0 4.4 5.1		3.8 4.0 3.7	4.9 5.1 5.5	3.2 3.5 3.5	4.7 3.8 4.3	3.2 3.4 3.4	3.7 3.9 4.1
Boardings per Vehicle Revenue Hour	FY 14 FY 13 FY 12		65.8 64.6 63.9		54.8 73.5 79.5		51.1 55.1 61.2		65.1 65.2 72.4		40.5 41.8 46.0		48.6 62.0 72.5		49.2 50.5 48.1	72.2 74.2 79.8	58.3 62.2 67.4	78.7 63.0 76.4	50.1 54.1 53.3	57.7 60.6 65.5

Source: National Transit Database - Calculations based on NTD definitions

			Ρ	eer P	erf	orm	an	ce -	D	eman	nd	Res	00	nse					
CHARACTERISTIC PERFORMANCE ME		57 .	SIN07	BUFFALO		CLEVELAND		DALLAS		DENVER		MINNEAPOLIS		PITTSBURGH	PORTLAND	CRAMENTO	SAN DIEGO	SAN JOSE	<sup>AVERAGE</sup>
Fleet Size	FY 14 FY 13 FY 12		116 120 116	74 69 74		158 146 146		165 165 209		450 386 375		- -		346 390 382	268 268 267	2 12 -	146 145 137	244 254 228	219 216 215
Fleet Age (average in years)	FY 14 FY 13 FY 12		5.8 4.7 3.7	4.1 5.3 5.4		4.9 4.0 3.8		1.8 0.6 5.0		4.5 5.3 4.4		- - -		5.6 5.4 4.9	3.7 3.7 4.7	5.0 4.0 -	4.1 3.1 3.5	2.9 2.4 4.3	4.2 3.8 4.4
Passenger Boardings (in millions)	FY 14 FY 13 FY 12	C	.58 .59 .58	0.16 0.17 0.17		0.75 0.70 0.65		0.47 0.52 1.14		1.27 1.23 1.16		- - -		1.59 1.72 1.77	0.93 0.93 0.95	0.008 0.004 -	0.55 0.51 0.47	0.73 0.73 0.78	0.78 0.79 0.85
Demand-Response Boardings as a Percent of System Boardings	FY 14 FY 13 FY 12	1	.2% .3% .2%	0.6% 0.6% 0.6%	,	1.5% 1.4% 1.3%		0.7% 0.7% 1.6%		1.2% 1.2% 1.2%		- - -		2.5% 2.7% 2.7%	0.9% 0.9% 0.9%	0.0% 0.0% 0.0%	0.6% 0.6% 0.6%	1.6% 1.7% 1.8%	1.2% 1.2% 1.3%
Operating Expense (in millions)	FY 14 FY 13 FY 12	2	4.7 1.9 0.4	\$8.3 7.9 7.8	\$	32.4 29.9 30.6	\$	23.7 21.0 43.1	\$	48.1 46.9 46.4	\$	- - -	\$	36.3 36.3 37.0	\$ 32.8 32.2 31.2	\$ 1.2 1.0 0.6	\$ 15.5 14.5 13.4	\$ 20.0 22.0 22.8	\$ 26.8 25.8 28.1
Operating Expense per Revenue Mile	FY 14 FY 13 FY 12	4	.64 .17 .97	\$ 5.40 4.93 4.78	\$	6.24 6.00 6.35	\$	8.07 4.99 4.88	\$	4.59 4.68 4.51	\$	- - -	\$	3.75 3.64 3.23	\$ 5.01 4.92 4.74	36.77 61.82 -	\$ 4.25 4.41 4.46	\$ 3.23 3.66 3.84	\$ 5.02 4.60 4.53
Operating Expense per Passenger Mile	FY 14 FY 13 FY 12	. 3	.29 .66 .74	\$ 4.86 4.31 4.56	\$	4.45 6.02 6.69	\$	3.81 2.90 3.36	\$	4.64 4.40 4.43	\$	- - -	\$	2.91 2.73 2.77	\$ 3.63 3.50 3.30	62.50 61.82 -	\$ 2.94 3.05 3.18	\$ 2.47 2.68 2.79	\$ 3.78 3.69 3.87
Operating Expense per Passenger Boarding	FY 14 FY 13 FY 12	37	.53 .00 .88	\$ 50.63 46.30 45.38	\$	43.07 42.40 47.08	\$	50.56 40.51 37.73	\$	37.85 38.15 39.94	\$	- -	\$	22.74 21.13 20.91	\$ 35.33 34.61 32.97	55.97 54.07 -	\$ 28.38 28.38 28.24	\$ 27.47 29.96 29.44	\$ 37.62 35.38 35.17
Boardings per Revenue Mile	FY 14 FY 13 FY 12		0.1 0.1 0.1	0.1 0.1 0.1		0.1 0.1 0.1		0.2 0.1 0.1		0.1 0.1 0.1		- - -		0.2 0.2 0.2	0.1 0.1 0.1	0.2 0.2 -	0.1 0.2 0.2	0.1 0.1 0.1	0.1 0.1 0.1
Boardings per Revenue Hour * Minneapolis and Sacrament	FY 14 FY 13 FY 12		1.9 1.9 1.9	1.8 1.9 1.8		2.0 2.0 2.0		2.1 1.8 2.2		1.8 1.8 1.8		- - -		2.4 2.6 2.5	2.0 2.0 2.0	2.1 1.6 -	2.6 2.7 2.7	2.6 2.6 2.6	2.1 2.1 2.2

\* Minneapolis and Sacramento are not included in the Average Source: National Transit Database - Calculations based on NTD definitions

# Average Weekday Ridership

		MetroBus			MetroLink			Call-A-Ride	1		System	
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	84,399	93,722	-9.9%	50,290	52,865	-4.9%	1,860	1,949	-4.6%	136,549	148,536	-8.1%
2nd Qtr YTD		92,135	-		50,217	-		1,925	-	-	144,277	-
3rd Qtr YTD		88,902	-		48,328	-		1,928	-	-	139,158	-
Full year		87,213	-		48,752	-		1,914	-	-	137,879	-
July	79,649	88,084	-9.6%	49,251	51,382	-4.1%	1,801	1,940	-7.2%	130,701	141,406	-7.6%
August	84,200	94,249	-10.7%	48,962	51,481	-4.9%	1,891	1,983	-4.6%	135,053	147,713	-8.6%
September	89,349	98,832	-9.6%	52,658	55,731	-5.5%	1,887	1,925	-2.0%	143,894	156,488	-8.0%
October	-	96,538	-	-	50,371	-	-	2,001	-	-	148,910	-
November	-	90,193	-	-	47,165	-	-	1,881	-	-	139,239	-
December	-	84,914	-	-	45,172	-	-	1,818	-	-	131,904	-
January	-	81,748	-	-	44,336	-	-	1,883	-	-	127,967	-
February	-	83,666	-	-	44,756	-	-	1,986	-	-	130,408	-
March	-	81,896	-	-	44,556	-	-	1,931	-	-	128,383	-
April	-	84,675	-	-	51,127	-	-	1,917	-	-	137,719	-
Мау	-	80,883	-	-	50,473	-	-	1,802	-	-	133,158	-
June	-	80,882	-	_	48,476	-	_	1,896	-	-	131,254	-

# Passenger Boardings

		HetroBus           FY 2017         FY 2016         Change           6,812,101         7,547,124         -9.7%           6,812,101         7,547,124         -9.7%           14,639,057         -         -           2         21,115,622         -           2         27,701,279         -           2,122,798         2,435,625         -12.8%           2,343,795         2,516,668         -6.9%           2,345,508         2,594,831         -9.6%           2,345,508         2,594,831         -9.6%           2,345,508         2,594,484         -           2         2,245,054         -1           2         2,245,054         -1           -         2,252,395         -           -         2,094,931         -           -         2,236,512         -           -         2,226,706         -           -         2,2195,478         -           -         2,195,478         -			MetroLink		(	Call-A-Ride		System				
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Chang		
1st Qtr YTD	6,812,101	7,547,124	-9.7%	4,099,023	4,367,923	-6.1%	139,404	144,989	-3.9%	11,050,528	12,060,036	-8.4%		
2nd Qtr YTD	-	14,639,057	-	-	8,183,650	-	-	287,643	-	-	23,110,350			
3rd Qtr YTD	-	21,115,622	-	-	11,743,327	-	-	430,011	-	-	33,288,960			
Full year	-	27,701,279	-	-	15,777,584	-	-	568,097	-	-	44,046,960	-		
July	2 122 798	2 435 625	-12.8%	1,343,741	1,482,226	-9.3%	43,885	49,535	-11.4%	3,510,424	3,967,386	-11.5%		
August				1,369,148	1,386,198	-1.2%	48,670	47,939	1.5%	3,761,613	3,950,805	-4.8%		
September	2,345,508	2,594,831	-9.6%	1,386,134	1,499,499	-7.6%	46,849	47,515	-1.4%	3,778,491	4,141,845	-8.8%		
October	-	2,594,484	-	-	1,389,283	-	-	50,066	-	-	4,033,833	-		
November	-	2,245,054	-	-	1,205,121	-	-	45,271	-	-	3,495,446	-		
December	-	2,252,395	-	-	1,221,323	-	-	47,317	-	-	3,521,035	-		
January	-	2,094,931	-	-	1,153,882	-	-	45,881	-	-	3,294,694	-		
February	-	2,145,122	-	-	1,181,298	-	-	46,927	-	-	3,373,347	-		
March	-	2,236,512	-	-	1,224,497	-	-	49,560	-	-	3,510,569	-		
April	-	2,226,706	-	-	1,352,859	-	-	46,096	-	-	3,625,661	-		
Мау	-	2,195,478	-	-	1,363,270	-	-	45,229	-	-	3,603,977	-		
June	-	2,163,473	-	-	1,318,128	-	-	46,761	-	-	3,528,362	-		

# **Passengers by Jurisdiction**

			Metro	oBus						Metro	Link		
	Γ	lissouri		St. Clair				r	Aissouri		St. Clair		
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change		FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	6,017,293	6,712,288	-10.4%	794,808	834,836	-4.8%		3,361,097	3,555,037	-5.5%	737,926	812,886	-9.2%
2nd Qtr YTD	-	13,092,685	-	-	1,546,372	-		-	6,674,869	-	-	1,508,781	-
3rd Qtr YTD	-	18,923,479	-	-	2,192,143	-		-	9,578,464	-	-	2,164,863	-
Full year	-	24,768,747	-	-	2,932,532	-		-	12,878,546	-	-	2,899,038	-

July	1,867,735	2,162,731	-13.6%	255,063	272,894	-6.5%	1,106,073	1,208,720	-8.5%	237,668	273,506	-13.1
August	2,073,836	2,244,861	-7.6%	269,959	271,807	-0.7%	1,119,567	1,127,630	-0.7%	249,581	258,568	-3.5
September	2,075,722	2,304,696	-9.9%	269,786	290,135	-7.0%	1,135,457	1,218,687	-6.8%	250,677	280,812	-10.7
October	-	2,335,913	-	-	258,571	-	-	1,135,921	-	-	253,362	-
November	-	2,023,166	-	-	221,888	-	-	986,553	-	-	218,568	-
December	-	2,021,318	-	-	231,077	-	-	997,358	-	-	223,965	-
January	-	1,886,900	-	-	208,031	-	-	942,470	-	-	211,412	-
February	-	1,930,819	-	-	214,303	-	-	959,132	-	-	222,166	-
March	-	2,013,075	-	-	223,437	-	-	1,001,993	-	-	222,504	-
April	-	1,977,577	-	-	249,129	-	-	1,104,355	-	-	248,504	-
Мау	-	1,941,932	-	-	253,546	-	-	1,110,695	-	-	252,575	-
June	-	1,925,759	-	-	237,714	-	-	1,085,032	-	-	233,096	-

# Passenger Revenue

	I	MetroBus		MetroLink		Call-A-Ride *			System			
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	\$7,012,570	\$8,143,742	-13.9%	\$4,142,651	\$4,655,536	-11.0%	\$641,163	\$632,072	1.4%	\$11,796,384	\$13,431,350	-12.2%
2nd Qtr YTD		\$15,604,859	-		\$8,622,614	-		\$1,284,900	-	\$0	\$25,512,372	-
3rd Qtr YTD		\$22,433,442	-		\$12,382,538	-		\$1,923,840	-	\$0	\$36,739,820	-
Full year		\$29,564,500	-		\$16,682,695	-		\$2,610,086	-	\$0	\$48,857,281	-

1st Qtr	\$7,012,570 \$8,143,742 -13.9%	\$4,142,651 \$4,655,536 -11.0%	\$641,163 \$632,072 1.4%	\$11,796,384 \$13,431,350 -12.2%
2nd Qtr	\$7,461,117	\$3,967,078	\$652,827	\$12,081,022
3rd Qtr	\$6,828,583	\$3,759,925	\$638,941	\$11,227,448
4th Qtr	\$7,131,057	\$4,300,157	\$686,245	\$12,117,459

\* Call-A-Ride passenger revenue does not include Medicaid and Department of Mental Health contractual subsidies.

## **Revenue Miles**

	Ν	/letroBus*		I	MetroLink*		(	Call-A-Ride			System	
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	4,709,831	4,680,474	0.6%	778,004	788,550	-1.3%	1,348,707	1,334,285	1.1%	6,836,542	6,803,309	0.5%
2nd Qtr YTD	-	9,259,390	-	-	1,567,159	-	-	2,669,369	-	-	13,495,918	-
3rd Qtr YTD	-	13,810,040	-	-	2,343,414	-	-	3,997,691	-	-	20,151,145	-
Full year	-	18,470,425	-	-	3,125,069	-	-	5,344,645	-	-	26,940,139	-
July	1,562,306	1,595,537	-2.1%	261,369	267,305	-2.2%	435,057	449,461	-3.2%	2,258,731	2,312,303	-2.3%
August	1,616,850	1,563,357	3.4%	268,319	263,542	1.8%	463,203	442,206	4.7%	2,348,372	2,269,105	3.5%
September	1,530,675	1,521,581	0.6%	248,316	257,703	-3.6%	450,447	442,618	1.8%	2,229,439	2,221,902	0.3%
October	-	1,563,396	-	-	260,628	-	-	467,532	-	-	2,291,557	-
November	-	1,467,430	-	-	251,888	-	-	423,870	-	-	2,143,188	-
December	-	1,548,090	-	-	266,093	-	-	443,682	-	-	2,257,864	-
January	-	1,506,339	-	-	257,208	-	-	425,401	-	-	2,188,948	-
February	-	1,461,584	-	-	250,504	-	-	432,002	-	-	2,144,090	-
March	-	1,582,727	-	-	268,542	-	-	470,919	-	-	2,322,188	-
April	-	1,536,178	-	-	257,806	-	-	442,185	-	-	2,236,168	-
Мау	-	1,566,916	-	-	264,878	-	-	447,853	-	-	2,279,647	-
June	-	1,557,292	-	-	258,971	-	-	456,916	-	-	2,273,180	-

## **Total Miles**

	Г	MetroBus*		r	MetroLink*		(	Call-A-Ride			System	
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	5,403,860	5,347,458	1.1%	784,671	795,593	-1.4%	1,442,812	1,421,459	1.5%	7,631,344	7,564,510	0.9%
2nd Qtr YTD	-	10,554,764	-	-	1,580,915	-	-	2,840,534	-	-	14,976,214	-
3rd Qtr YTD	-	15,719,011	-	-	2,363,230	-	-	4,259,736	-	-	22,341,977	-
Full year	-	21,053,207	-	_	3,151,334	-	-	5,700,005	-	-	29,904,545	-
July	1,791,851	1,824,368	-1.8%	263,656	269,868	-2.3%	464,387	477,810	-2.8%	2,519,893	2,572,046	-2.0%
August	1,855,117	1,783,018	4.0%	270,455	265,688	1.8%	494,922	471,436	5.0%	2,620,493	2,520,142	4.0%
September	1,756,893	1,740,072	1.0%	250,561	260,038	-3.6%	483,503	472,213	2.4%	2,490,957	2,472,323	0.8%
October	-	1,778,457	-	-	262,972	-	-	497,084	-	-	2,538,513	-
November	-	1,667,475	-	-	254,048	-	-	449,616	-	-	2,371,139	-
December	-	1,761,375	-	-	268,302	-	-	472,375	-	-	2,502,051	-
January	-	1,710,021	-	-	259,197	-	-	454,722	-	-	2,423,939	-
February	-	1,662,479	-	-	252,498	-	-	460,777	-	-	2,375,754	-
March	-	1,791,748	-	-	270,620	-	-	503,703	-	-	2,566,071	-
April	-	1,749,009	-	-	259,986	-	-	473,125	-	-	2,482,120	-
Мау	-	1,800,429	-	-	267,105	-	-	478,690	-	-	2,546,224	-
June	-	1,784,758	-		261,012	-	-	488,454	-	-	2,534,224	-

## **Revenue Hours**

	1	MetroBus*		1	MetroLink*		(	Call-A-Ride			System	
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	358,590	351,540	2.0%	33,160	33,541	-1.1%	76,182	76,485	-0.4%	467,933	461,566	1.4%
2nd Qtr YTD	-	690,237	-	-	66,489	-	-	152,879	-	-	909,604	-
3rd Qtr YTD	-	1,027,940	-	-	99,584	-	-	227,991	-	-	1,355,515	-
Full year	-	1,382,348	-	-	132,794	-	-	303,336	-	-	1,818,479	-
July	119,693	120,016	-0.3%	11,119	11,356	-2.1%	24,532	26,062	-5.9%	155,344	157,434	-1.3%
August	122,787	116,969	5.0%	11,388	11,230	1.4%	26,737	25,302	5.7%	160,912	153,501	4.8%
September	116,110	114,555	1.4%	10,653	10,954	-2.7%	24,913	25,121	-0.8%	151,677	150,630	0.7%
October	-	115,672	-	-	11,044	-	-	26,257	-	-	152,972	-
November	-	108,440	-	-	10,617	-	-	24,037	-	-	143,094	-
December	-	114,584	-	-	11,288	-	-	26,100	-	-	151,972	-
January	-	111,380	-	-	11,053	-	-	24,257	-	-	146,689	-
February	-	108,224	-	-	10,641	-	-	24,154	-	-	143,019	-
March	-	118,100	-	-	11,401	-	-	26,701	-	-	156,201	-
April	-	116,786	-	-	10,958	-	-	24,953	-	-	152,697	-
Мау	-	119,698	-	-	11,269	-	-	25,094	-	-	156,062	-
June	-	117,924	-	-	10,983	-	-	25,298	-	-	154,206	-

# **Total Hours**

	Γ	/letroBus*		N	letroLink*			C	all-A-Ride			System	
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change		FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	385,511	377,198	2.2%	33,678	34,073	-1.2%		83,023	82,416	0.7%	502,212	493,687	1.7%
2nd Qtr YTD	-	741,257	-	-	67,539	-		-	164,834	-	-	973,629	-
3rd Qtr YTD	-	1,103,728	-	-	101,131	-		-	246,157	-	-	1,451,016	-
Full year	-	1,484,149	-	-	134,852	-		-	328,609	-	-	1,947,610	-
July	128,511	128,751	-0.2%	11,293	11,541	-2.2%	Γ	26,947	28,057	-4.0%	166,751	168,349	-0.9%
							-						
August	132,043	125,480	5.2%	11,561	11,403	1.4%		29,001	27,273	6.3%	172,605	164,156	5.1%
September	124,957	122,967	1.6%	10,824	11,128	-2.7%		27,075	27,086	0.0%	162,856	161,181	1.0%
October	-	124,311	-	-	11,221	-		-	28,270	-	-	163,802	-
November	-	116,548	-	-	10,784	-		-	25,907	-	-	153,239	-
December	-	123,199	-	-	11,461	-		-	28,241	-	-	162,901	-
January	-	119,676	-	-	11,217	-		-	26,301	-	-	157,193	-
February	-	116,372	-	-	10,803	-		-	26,112	-	-	153,288	-
March	-	126,424	-	-	11,572	-		-	28,910	-	-	166,906	-
April	-	124,966	-	-	11,128	-		-	27,240	-	-	163,334	-
Мау	-	128,659	-	-	11,443	-		-	27,449	-	-	167,551	-
June	-	126,796	-	-	11,150	-		-	27,763	-	-	165,709	-

# **Operating Expense by Mode**

	MetroBus			MetroLink		Call-A-Ride			System			
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	\$38,614,628	\$40,710,236	-5.1%	\$18,428,785	\$19,851,015	-7.2%	\$6,421,064	\$6,134,183	4.7%	\$63,464,477	\$66,695,435	-4.8%
2nd Qtr YTD		\$79,499,292	-		\$39,898,530	-		\$12,764,435	-		\$132,162,257	
3rd Qtr YTD		\$118,873,958	-		\$58,477,891	-		\$19,073,278	-		\$196,425,127	
Full year		\$155,518,382	-		\$78,615,734	-		\$25,401,080	-		\$259,535,196	

1st Qtr	\$38,614,628	\$40,710,236	-5.1%	\$18,428,785	\$19,851,015	-7.2%	\$6,421,064	\$6,134,183	4.7%	\$63,464,477	\$66,695,434	-4.8%
2nd Qtr		\$38,789,056	-		\$20,047,515	-		\$6,630,252			\$65,466,822	
3rd Qtr		\$39,374,666	-		\$18,579,361	-		\$6,308,843			\$64,262,870	
4th Qtr		\$36,644,423	-		\$20,137,843	-		\$6,327,802			\$63,110,068	

## **Unscheduled Absenteeism**

		Operators		N	laintenance	9	Fa	cility Suppo	ort		Total	
Period	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change	FY 2017	FY 2016	Change
1st Qtr YTD	4.3%	4.1%	0.2%	2.5%	2.0%	0.5%	1.6%	1.5%	0.1%	3.8%	3.5%	0.3%
2nd Qtr YTD		4.0%	-		1.8%	-		1.8%	-		3.4%	-
3rd Qtr YTD		4.2%	-		1.7%	-		2.0%	-		3.6%	-
Full year		4.2%	-		1.7%	-		2.0%	-		3.6%	-
July	4.5%	3.9%	0.7%	3.0%	2.7%	0.3%	1.2%	1.1%	0.1%	3.9%	3.4%	0.5%
August	4.5%	4.1%	0.3%	2.4%	2.2%	0.2%	1.3%	1.8%	-0.6%	3.8%	3.6%	0.2%
September	4.1%	4.3%	-0.3%	2.3%	1.1%	1.2%	2.4%	1.6%	0.8%	3.6%	3.5%	0.1%
October		4.5%	-		2.0%	-		2.7%	-		3.9%	-
November		4.0%	-		1.5%	-		1.9%	-		3.3%	-
December		3.4%	-		1.3%	-		1.5%	-		2.8%	-
January		4.5%	-		1.0%	-		2.0%	-		3.6%	-
February		4.6%	-		1.8%	-		3.0%	-		4.0%	-
March		4.8%	-		1.3%	-		2.0%	-		3.9%	-
April		4.8%	-		1.5%	-		1.2%	-		3.9%	-
Мау		3.9%	-		1.3%	-		2.4%	-		3.3%	-
June		4.3%	-		2.5%	-		2.5%	-		3.8%	-

# **Gateway Arch**

	Income Before	Depreciation a	nd Transfers
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	\$1,039,951	\$555,478	87.2%
2nd Qtr YTD		\$2,063,675	
3rd Qtr YTD		\$1,529,447	
Full Year		\$2,399,823	

	Tr	Tram Ridership									
Quarter	FY 2017	FY 2016	Change								
1st Qtr YTD	282,884	313,500	-9.8%								
2nd Qtr YTD		441,738									
3rd Qtr YTD		462,780									
Full Year		696,905									

	Ті	am Ridership	
Month	FY 2017	FY 2016	Change
July	136,582	151,269	-9.7%
August	90,205	101,490	-11.1%
September	56,097	60,741	-7.6%
October		55,554	
November		41,001	
December		31,683	
January		4,513	
February		-	
March		16,529	
April		48,136	
Мау		73,161	
June		112,828	

# **Riverfront Attractions**

	Riverboat Passengers			
Month	FY 2017	FY 2016	Change	
July	26,062	1,665	1465.3%	
August	16,070	17,180	-6.5%	
September	11,160	10,463	6.7%	
October		8,641	-100.0%	
November		2,233	-100.0%	
December		107	-100.0%	
January		-	0.0%	
February		-	0.0%	
March		5,210	-100.0%	
April		10,229	-100.0%	
Мау		12,829	-100.0%	
June		19,031	-100.0%	

Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	53,292	29,308	81.8%
2nd Qtr YTD		40,289	
3rd Qtr YTD		45,499	
Full Year		87,588	

	Income (Loss) Before Depreciation		
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	\$499,884	\$9,839	4980.6%
2nd Qtr YTD		(\$77,714)	100.0%
3rd Qtr YTD		(\$382,265)	100.0%
Full Year		\$112,980	-100.0%

	Riverboat Cruises		
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	442	247	78.9%
2nd Qtr YTD		354	
3rd Qtr YTD		401	
Full Year		790	

	Riverboat Days of Operation		
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	92	63	46.0%
2nd Qtr YTD		124	
3rd Qtr YTD		149	
Full Year		239	

# St. Louis Downtown Airport

	Fuel Sales in Gallons		
Month	FY 2017	FY 2016	Change
July	127,857	169,207	-24.4%
August	144,799	167,025	-13.3%
September	129,059	171,343	-24.7%
October		150,389	
November		123,096	
December		154,169	
January		147,092	
February		133,737	
March		156,372	
April		157,260	
Мау		168,594	
June		151,361	

Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	401,715	507,575	-20.9%
2nd Qtr YTD		935,229	
3rd Qtr YTD		1,372,430	
Full Year		1,849,645	

	Income (Loss) Before Depreciation		
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	(\$38,424)	\$55,765	-168.9%
2nd Qtr YTD		\$44,289	-100.0%
3rd Qtr YTD		(\$46,886)	
Full year		(\$188,991)	

	Aircraft Movements		
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	30,468	23,433	30.0%
2nd Qtr YTD		49,722	
3rd Qtr YTD		73,234	
Full Year		101,227	

	Average Based Aircraft		
Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	322	329	-2.0%
2nd Qtr YTD		329	
3rd Qtr YTD		328	
Full Year		326	

# St. Louis Regional Freightway

Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	(\$60,025)	\$37,779	-258.9%
2nd Qtr YTD		(\$7,785)	
3rd Qtr YTD		(\$27,320)	
Full Year		(\$223,461)	

### Income (Loss) Before Depreciation

Quarter	FY 2017	FY 2016	Change
1st Qtr	(\$60,025)	\$37,779	-258.9%
2nd Qtr		(\$7,785)	
3rd Qtr		(\$27,320)	
4th Qtr		(\$223,461)	

## **Executive Services**

### Income (Loss) Before Depreciation

Quarter	FY 2017	FY 2016	Change
1st Qtr YTD	\$302,574	\$325,942	-7.2%
2nd Qtr YTD		\$584,509	
3rd Qtr YTD		\$742,130	
Full Year		\$1,075,645	

Quarter	FY 2017	FY 2016	Change
1st Qtr	\$302,574	\$325,942	-7.2%
2nd Qtr		\$258,567	
3rd Qtr		\$157,622	
4th Qtr		\$333,514	

# Definitions

### Transit

#### **Customer complaint**

Passenger or general public dissatisfaction expressed to Customer Service by phone call, letter or email for which there is no immediate, satisfactory explanation; includes operator behavior, service, equipment maintenance or suitability, or other concerns. System customer complaints have been restated to include complaints not specifically related to an operating facility.

#### Expense

Excludes depreciation, amortization, debt expense and the 2% sheltered workshop pass-through. Allocations by mode are based on a management-developed model. (See also "Operating Expense.")

#### Failure

Metro Call A Ride: Revenue service interruption whereby a vehicle is unable to complete the assigned run and must be removed from service because of a mechanical, wheelchair lift, or other equipment failure. Road hazard tire failures, vandalism, accidents, and other failures not related to maintenance of vehicles are not reported.

MetroLink: Revenue service interruption whereby a train is delayed by five minutes or more or removed from service for mechanical reasons.

#### **Farebox recovery**

Passenger revenue as a percent of operating expense.

#### Fleet size

Number of revenue vehicles at the end of the reporting period.

#### **On-time performance**

<u>MetroBus and MetroLink</u>: A trip is considered "on-time" if the vehicle departs within the time frame of 59 seconds before schedule or arrives within 4:59 minutes after schedule.

<u>Metro Call-A-Ride</u>: Appointments are made giving the passenger an estimated arrival time. A trip is considered on-time if arrival for the appointment is within 20 minutes before or after the appointment time.

#### **Operating expense**

Expense less leases and rentals, which is a National Transit Database definition. Allocations by mode are based on National Transit Database instructions which are different than the management-developed cost allocation model. (See also "Expense.")

#### **Passenger boardings**

Includes original revenue vehicle boardings and all transfers based on bus farebox counts, MetroLink ridership modeling using Automatic Passenger Counter (APC) technology, and actual Call-A-Ride passengers.

### Transit

#### **Passenger injury**

Physical harm or alleged physical harm to a passenger or bystander involved in an Agency accident. One vehicle accident may result in multiple injuries.

#### **Revenue hours**

Time that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

#### **Revenue miles**

Distance that MetroBus/Call-A-Ride vehicles or MetroLink trains operate in passenger service including special service.

#### **Revenue recovery**

Passenger revenue, Transit Management Association revenue, and paratransit contractual revenue as a percent of expense.

#### Ridership

Total passenger boardings.

#### Roadcall

MetroBus revenue service interruption whereby the vehicle is delayed because of mechanical, tire, farebox, wheelchair life or other equipment failure. A delay is not counted as a roadcall unless the delay is five minutes or more.

#### Subsidy

Subsidy as reported on "System Profile" - Expense less operating revenue except federal, state and local assistance. Subsidy as reported on "Peer Performance - System" - Operating expense less passenger revenue.

#### **Total hours**

Revenue hours plus deadhead hours (e.g., from the facility to the start of a revenue trip).

#### **Total miles**

Revenue miles plus deadhead miles (e.g., from the facility to the start of a revenue trip).

#### **Unscheduled absenteeism**

Operator, mechanic and facility support sick time and unauthorized leave as a percent of current staffing, excluding overtime.

#### Vehicle accident

Incident in which an Agency vehicle makes physical contact with another vehicle, a fixed object or a person. It also includes derailments or leaving the road.

#### Vehicle miles

For MetroBus and Call-A-Ride, total miles and vehicle miles are the same. For MetroLink, total mileage for each car of a two-car train is included.

### **Non-Transit**

#### Aircraft movement

Takeoff or landing recorded by the tower. Movements when the tower is closed are not included.

#### Airport fuel sales (gallons)

Number of gallons of aviation fuel delivered to the fixed base operators.

#### Arch tram ridership

Number of adult and child tickets sold.

#### **Based aircraft**

Average number of aircraft stored in owned or leased hangers or outside ramps. Quarterly, the amount represents the average of the month-end counts.

#### **Riverfront Attractions**

Includes the Gateway Arch Riverboats and bike rentals, operated by Metro, and a heliport owned by Metro but operated under contract by another party.



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Open Session Item 13

# Memorandum



**To:** Finance and Administration Committee

From:	Larry B. Jackson
	Executive Vice President – Administration

Date: January 4, 2017

#### Subject: Quarterly Procurement Activity Report First Quarter Fiscal Year 2017

BSD Board Policy Chapter 50 Section 010 Paragraph N.3 requires that we provide quarterly reports to the Board relating to procurement activities, which exceed \$100,000, including contract modifications and award of options. The report format that has been used the past several years includes the key sections that are explained below.

#### Section 1 – Non-Competitive Procurement Trend

Federal regulations and Board Policy require that all procurements be conducted in a manner which fosters full and open competition. In certain instances however, competition is not feasible or practical. This section of the report summarizes the trend and relationship of non-competitive spend to total spend. All individual non-competitive contract awards exceeding \$100,000 are presented to the Board of Commissioners for approval prior to award. Other non-competitive expenditures must be approved by the appropriate Division Vice President, the Vice President of Procurement, and the President & CEO prior to award.

#### Section 2 – Procurement Contract Awards

This report lists all major (>\$100,000) contract awards during the reporting period and the relevant contract information for each. Information in this report is now listed in descending contract dollar value as requested previously by the Committee.

#### **Section 3 – Contract Modifications**

This report lists all contract modification actions executed during the period where the total revised contract amount exceeds \$100,000. Contract modifications include changes to contract scope, exercise of options and extensions, or other actions effecting the contract term. Information in this report is listed in descending contract dollar value as requested previously by the Committee.

#### **Section 4 – Davis Bacon Act Projects**

The Davis Bacon Act requires that all construction contracts financed with Federal assistance contain provisions requiring that all laborers and mechanics employed by the contractors or subcontractors to work on the project must be paid wages not less than those established for the area by the Secretary of Labor. The contractors listed in this section submit weekly "certified payrolls" to BSD, which we monitor in accordance with the regulatory requirements.

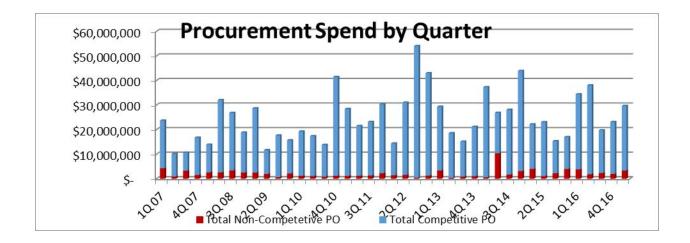
#### **Section 5 – Procurement Card Administration**

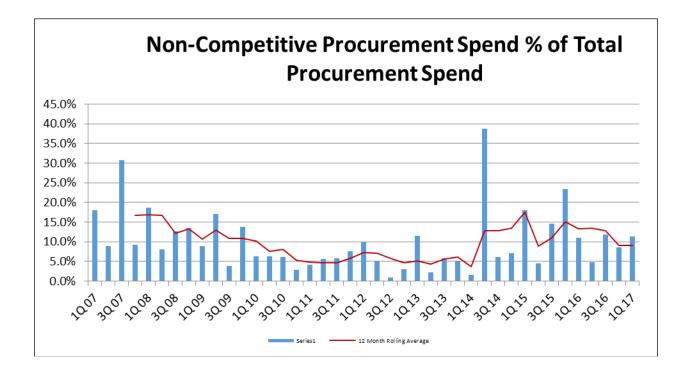
BSD's Procurement Department administers a Procurement Card Program, which provides a means for cardholders to procure low-dollar goods and services independently. This program reduces the administrative burden of processing Purchase Orders and Check Requests for small dollar purchases (typically less than \$2500). The report included in this section details the overall volume of transactions and information related to procedural violations and administrative actions on those violations.

Please feel free to contact me with any suggestions, questions, or information requests that you may have.

### Procurement Activity Report Non-Competitive Procurement Trend First Quarter FY2017

First Quarter 2017 Non-Competitive Procurements totaled \$3,342,582 or 11.3% of total Purchase Order Commitment volume of \$29,676,724. Last 12 months Non-Competitive Procurements totaled \$9,505,283 or 8.6% of total Purchase Order Commitment volume of \$110,566,871.





#### CONTRACT AWARDS EXCEEDING \$100,000 JULY1,2016 - SEPTEMBER 30, 2016

<u>Number</u>	<u>Rev</u>	Description	Туре	Order Date	Supplier	<u>Amount</u>	<u>Buyer</u>	<u>Closure</u> <u>Status</u>	DBE Goal
N/A	0	16-RFP-102885-DR Dental Plan Services - Period of Performance: January 1,2017 - December 31, 2021	Contract Purchase Agreement	07/15/16	DELTA DENTAL OF MISSOURI	\$ 6,000,000.00	Rowey, Deborah M	Open	0
53814	0	16-RFP-102633-CB Track Maintenance Services, Three Base Years, Period of Performance July 1, 2016 - June 30, 2019	Contract Purchase Agreement	09/08/16	IRONHORSE INC	\$ 1,737,448.85	Bonds, Charcita M	Open	0
54059	0	16-RFP-102840-DR - Life and Disability Insurance Services - Three Base Years and Two Option Years - Period of Performance: January 1, 2017 - December 31, 2021	Contract Purchase Agreement	09/30/16	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$ 1,312,778.00	Rowey, Deborah M	Open	0
54016	0	16-RFP-102975-CG Development and Implementation of Marketing Activities for Metro Transit, Three Base Years and Two Option Years, Period of Performance September 30, 2016 - September 29, 2021	Contract Purchase Agreement	09/28/16	PAVLOV ADVERTISING, LLC	\$ 1,200,000.00	Gates, Carol Renee	Open	0
54058	0	16-RFP-102840-DR - Life and Disability Insurance Services - Three Base Years and Two Option Years - Period of Performance: January 1, 2017 - December 31, 2021	Contract Purchase Agreement	09/30/16	STANDARD INSURANCE COMPANY	\$ 874,264.00	Rowey, Deborah M	Open	0
53355	0	16-SS-103219-CB Trigen - Spruce St. Relocation Steam Line Base Contract Period of Performance 5/26/2016 thru 8/6/2016	Standard Purchase Order	07/22/16	TRIGEN-ST LOUIS ENERGY CORPORATION	\$ 677,550.00	Bonds, Charcita M	Open	0
53671	0	Transit Master Equipment/Software Maintenance Agreement with Trapeze Group, Period of Performance July 1, 2016 - June 30, 2017.	Standard Purchase Order	08/23/16	TRAPEZE SOFTWARE GROUP	\$ 435,794.00	Hill, Diana L	Closed	0
53211	2	16-RFP-102886-CG Development and Implementation of Marketing Activities, Base Year One, Period of Performance July 7, 2016 - July 6, 2017	Standard Purchase Order	07/07/16	WERREMEYER, INC	\$ 400,000.00	Gates, Carol Renee	Open	0
53322	0	14-SB-99133-DH Lubricants - Bulk, Drum and Keg, BALANCE OF Five Base Years, Period of Performance July 20, 2016 - March 2, 2019 (Change of Distributors)	Contract Purchase Agreement	07/20/16	HERITAGE PETROLEUM, LLC	\$ 373,740.00	Hill, Diana L	Open	0
53737	0	17-RFQ-103422-DAB Winter Storm Supplies - Bag Sand and Bag Magnesium Chloride	Standard Purchase Order	08/30/16	KIRKWOOD MATERIAL SUPPLY, INC.	\$ 328,950.00	Baldwin, Deborah A	Open	0

#### CONTRACT AWARDS EXCEEDING \$100,000 JULY1,2016 - SEPTEMBER 30, 2016

<u>Number</u>	<u>Rev</u>	Description	Туре	<u>Order Date</u>	Supplier	<u>Amount</u>		Buyer	<u>Closure</u> <u>Status</u>	DBE Goal
53516	0	17-SS-103496-MD AAIM Employers Association for Supervisor Training Program	Standard Purchase Order	08/05/16	AAIM MANAGEMENT ASSOCIATION	\$	325,090.00	Dillard, Marian Denise	Open	0
53800	0	17-SB-103372-CG Feeder Wire Rehabilitation and Substation Waterproofing at MO-02, Period of Performance September 14, 2016 - April 1, 2017	Standard Purchase Order	09/07/16	TGB, INC.	\$	288,551.00	Gates, Carol Renee	Open	0
54131	0	17-SB-103398-SG MetroBus Timetables Panel Sizes4 thru 9 Base Years September 20, 2016 to September 19, 2018 and 1 Option Year September 20, 2018 - September 19, 2019	Contract Purchase Agreement	09/16/16	JAMES MULLIGAN PRINTING CO	\$	233,704.00	Griffin, Sandra P	Open	0
53298	1	National Park Service - Arch Transportation System Tram Mechanics & Materials - Remainder of FY16 invoices (still to be received from NPS)- Bill# BV652017002	Standard Purchase Order	07/19/16	NATIONAL PARK SERVICE	\$	197,730.48	Dillard, Marian Denise	Open	0
53128	0	16-RFP-102778-SG - Threat Vunerability Assessment Consultant	Contract Purchase Agreement	07/06/16	COUNTERMEASURES ASSESSMENT & SECURITY EXPERS (CASE)	\$	195,723.06	Sandra Griffin	Open	0
53731	0	17-RFQ-103422-DAB Winter Storm Supplies - Bulk Salt	Standard Purchase Order	08/30/16	LANGE-STEGMANN CO	\$	167,175.00	Baldwin, Deborah A	Open	0
53362	0	16-SB-102814-TJ NORTH COUNTY TRANSIT CENTER,ONE BASE YEAR & TWO ONE YEAR OPTIONS, PERIOD OF PERFORMANCE BASE YEAR 1, AUGUST 1, 2016 - JULY 31, 2017	Standard Purchase Order	07/25/16	MERS/GOODWILL	\$	145,000.00	Johnson, Theresa	Open	13

#### CONTRACT MODIFICATIONS JULY 1, 2016 - SEPTEMBER 30, 2016

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extended	# of Extensions to Date
13-RFP-5980-SG		11	Security & Fare Enforcement Services	Additional Funds for base year 3	Securitas Security Services USA, Inc	0%	\$3,235,705	08/08/16	\$100,000	\$16,320,008	Operations	0	0
13-RFP-5980-SG		10	Security & Fare Enforcement Services	Exercise Option Yr 1	Securitas Security Services USA, Inc	0%	\$3,235,705	08/08/16	\$4,766,954	\$16,220,008	Operations	0	0
10-RFP-5564-DH	CO24	13	Automatic Fare Collection and Smart Card System	Change in Scope	Indra, USA	0%	\$6,625,896	08/26/16	\$10,171	\$10,886,866	MO-04-0113 Prop M SCCTD	0	0
10-RFP-5648-DH	9	6	Farebox Collection System	Change in Scope Additional Funds	Scheidt & Bachmann	7%	\$605,121	08/26/16	\$4,653	\$10,355,356	MO-04-0113 Prop M SCCTD	0	0
10-RFP-5648-DH	8	5	Farebox Collection System	Time Extension Additional Funds	Scheidt & Bachmann	7%	\$605,121	8/2/2016	\$21,500	\$10,350,703	MO-04-0113 Prop M SCCTD	360	1
16-SB-101846-DGR		2	Spruce Street Bridge Replacement	Change in Scope	Kozney Wagner, Inc.	0	\$5,283,793	7/5/2016	\$114,432	\$5,449,642	MO-54-0001	0	0
15-SB-100842-CB	CO 8	9	North County Transfer Center- Phase 1	Change in Scope	C Rallo Contracting	15%	\$5,085,000	09/23/16	\$12,541	\$5,335,636	MO-95-X018 STCF	90	1
15-SB-100842-CB	CO7	8	North County Transfer Center- Phase 1	Change in Scope	C Rallo Contracting	15%	\$5,085,000	09/15/16	\$17,489	\$5,323,095	MO-95-X015	90	1
16-SB-101993-CB	C01	1	Jefferson National Expansion Memorial Arch Transportaton System Motor-Generator Set Replacement	Change in Scope	The Harlan Company	0%	\$5,002,100	09/21/16	\$49,036	\$5,051,136	Arch Bond	0	0
15-RFP-101065-CB	CO 2&3	1	Design/Build Ewing Yard Retaining Wall Remediation Part 2	Change in Scope	St. Louis Bridge Construction Co.	0%	\$4,142,110	09/21/16	\$39,979	\$4,182,089	MO-90-X296 Prop M	90	1

#### CONTRACT MODIFICATIONS JULY 1, 2016 - SEPTEMBER 30, 2016

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extended	# of Extensions to Date
11-RFP-5737-DGR		10	Elevator and Escalator Full Maintenance and Repair	Additional Work	ThyssenKrupp Elevator Corporation	0%	\$2,092,660	07/25/16	\$218,869	\$3,957,706	Operations	90	1
15-SB-101402-TJ		2	MO & IL Railcar Cleaning	Additional Funds Additional Work	MERS Goodwill	10%	\$1,221,058	9/8/2016	\$56,624	\$1,710,193	Operations	0	0
15-SB-101402-TJ		1	MO & II Railcar Cleaning	Change in Scope Additional Funds	MERS Goodwill	10%	\$1,221,058	08/25/16	\$432,000	\$1,653,058	Operations	0	0
11-SB-5788-CE/DAB		4	Call-A-Ride Van Cleaning Service	Time Extension	World Management Inc.	12%	\$478,806	08/03/16	\$63,049	\$1,281,602	Operations	90	1
14-SB-99459-TJ		1	DeBaliviere Facility Cleaning	Exercise Option Yr 1	ISS Facility Services Inc	15%	\$783,395	08/10/16	\$391,698	\$1,175,093	Operations	0	0
14-SB-100640-SG		1	MetroLink Manual Ticket Sales/Revenue Services	Exercise Option Yr 1	Above All Personnel	10%	\$700,188	08/30/16	\$350,133	\$1,050,321	Operations	0	0
15-RFP-101188-CB	C01	1	Spruce Street Bridge Replacement - Design & Construction Phase Services	Change in Scope	URS Corporation	22%	\$605,121	08/03/16	\$50,000	\$655,121	MO-95-X266	0	0
14-RFP-100638-SG		3	Passenger Counting & Surveying	Exercise Option Yr 2	Critique Personnel, Inc.	10%	\$165,720	08/23/16	\$230,020	\$650,760	Operations	0	0
13-RFP-5991-DR/MD	тоз	5	On-Call Information Technology Consulting Services	Temp to Hire	Randstad Technologies	0%	\$61,360	07/21/16	\$23,750	\$483,950	Operations	0	0
12-SB-5857-EM/TJ		5	Uniform Rental & Cleaning	Additional Funds	G & K Services	10%	\$529,886	09/21/16	\$30,000	\$458,657	Operations	180	2

#### CONTRACT MODIFICATIONS JULY 1, 2016 - SEPTEMBER 30, 2016

Contract #	Task Order	Mod #	Description	Reason for Mod	Contractor	DBE %	Original Contract Amount	Mod Date	Mod Amount	Revised Contract Amount	Funding Source	# Days Extended	# of Extensions to Date
11-SB-5733-DP/DAB		5	Metro's Towing & Wrecker Services	Additional Funds	Mike's Towing and Automotive Specialties, Inc.	0%	\$225,000	09/09/16	\$15,000	\$410,000	Operations	90	1
11-SB-5733-DP/DAB		4	Metro's Towing & Wrecker Services	Time Extension	Mike's Towing and Automotive Specialties, Inc.	0%	\$225,000	08/02/16	\$10,000	\$395,000	Operations	90	1
12-RFP-5791-SG		1	Financial Advisory Services	Time Extension	Columbia Capital Management, LLC	0%	\$283,250	07/18/16	\$75,000	\$363,750	Operations	180	1
14-RFP-98761-DR		9	Health & Welfare Consultant Services	Additional Funds	Arthur J. Gallagher	0%	\$287,500	08/15/16	\$10,534	\$298,034	Operations	0	0
12-RFP-5799-SG		1	Bond Counsel Services	Time Extension	Gilmore & Bell, PC	0%	\$213,000	07/18/16	\$25,000	\$238,000	Operations	180	1
16-SB-102518-CG		1	Illinois Bus Garage Floor Repair	Additional Work	L. Keeley Construction Company	0%	\$174,455	07/28/16	\$1,796	\$176,251	MO-90-X296 Prop M	0	0
13-SB-5960-TJ		2	Oil Testing & Analysis	Additional Funds	ANA Laboratories, Inc	0%	\$99,128	09/30/16	\$3,462	\$135,632	Operations	0	0
16-SB-102735-CB		1	Ewing Backup Generator- Mission Critical Emergency Power	Change in Scope	Streib Electric	0%	\$110,919	8/2/2016	\$3,258	\$114,177	MO-90-X296	0	0
16-SB-102735-CB		2	Ewing Backup Generator- Mission Critical Emergency Power	Time Extension	Streib Electric	0%	\$110,919	#########	\$0	\$114,177	MO-90-X296	90	1
13-SB-5982-TJ		1	ATS Van Cleaning Services	Exercise Option Yr 1	World Management, Inc.	15%	\$62,011	07/05/16	\$34,856	\$104,567	Operations	0	0
16-SS-102186-DW/MD		1	St. Louis Regional Freight District Support	Time Extension	Aegis Strategies, LLC	0%	\$69,500	08/04/16	\$30,500	\$100,000	Operations	180	2



## Prevailing Wage Report Fiscal Year 2017 July 1, 2016 - September 30, 2016

Project Control ID:		Is Communi	ty Hiring Goal a Requirement	: No	
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor	Sub Sub S	Sub Subcontractor
5362963300					
T. LOUIS BRIDGE COMPA	ANY	Start Date: 0 Contract Amount: \$		End 06/30/2016	
55 LANDMARK DRIVE , ARNOLD , MO 63010					
	636-274-0802				
	ATK SAFETY SUPPLY INC		Start Date: 10/05/2012	End Date:	05/25/2013
	314-524-6111				
	B & P Construction, Inc.		Start Date: 10/02/2012	End Date:	09/10/2013
	773-721-9350				
	Era Valdivia Contractors Inc		Start Date: 03/23/2013	End Date:	04/25/2014
	314-892-2963				
	M.T.C. Construction dba K. E	ates Steel	Start Date: 09/11/2012	End Date:	11/14/2014
	6364753500				
	THOMAS INDUSTRIAL CO	ATINGS, INC.	Start Date: 08/19/2012	End Date:	11/14/2014
	314-773-8813				
	WESTERN WATERPROOFI	NG	Start Date: 07/06/2013	End Date:	01/24/2014
	618-398-7575				
	Wissehr Electrical Contractor		Start Date: 09/09/2012	End Date:	11/14/2014
<b>Project:</b> 13-SB-5933	-DGR ILLINOIS SLOPE	STABILIZATION SERV	ICES & SCOUR PROTECTIO	N PHASE 2 IDOT C	Grant IL CAP-11-98-ILL
Project Control ID:		Is Communi	ty Hiring Goal a Requirement	: No	
rime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor	Sub Sub S	Sub Subcontractor

ILLINOIS EXCAVATORS, IN	C.	Start Date: 0 Contract Amount: \$		End	06/30/2016	
55 E. MILL STREET , RUMA , IL 62278						
	3148698000 COLLINS & HERMANN		Start Date: 06/27/20	13		
	618-277-4280 MAYER LANDSCPAING INC		Start Date: 07/10/20	13		
	6185669117 N & W HORIZONTAL BORIN	G CO.	Start Date: 06/27/20	13		
	636-978-0752 PJR ASSOCIATES		Start Date: 06/27/20	13		
-	I-SM ARCH BIKE TRAIL		No. MO-20-x001 and GRG I			
Project Control ID: Prime Contractor	Subcontractor	Sub Subcontractor	ty Hiring Goal a Requirem Sub Sub Subcontractor	ent: No	Sub Sub Subcontractor	
7853121020 STAR SIGNS		Start Date: 0 Contract Amount: \$		End	07/07/2016	
801 E. 9TH STREET , LAWERENCE , KS 66044						
Project: 15-RFP-101 Project Control ID:	065-CB EWING YARD RE		EDICATION PART 2 - FTA ty Hiring Goal a Requirem		los. MO-05-0028, MO-54-001, MO-90-x296	
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Subcontractor	
6362963300 ST. LOUIS BRIDGE COMPA	NY	Start Date: 0 Contract Amount: \$		End	09/02/2016	
655 LANDMARK DRIVE , ARNOLD , MO 63010						
	6369378300 D & S FENCING CO INC		Start Date: 11/20/20	15		

<b>Project Control ID:</b>		Is Communi	ity Hiring Goal a Requirem	ent: No	
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor
3144215933					
L. Keeley		Start Date: 1 Contract Amount: \$		End	12/01/2015
2901 Falling Springs Road , Sauget , IL 62206					
	3147310800				
	X-L CONTRACTING, INC.		Start Date: <b>11/04/20</b> Contract Amount: <b>\$134,730</b>		
<b>Project:</b> 15-SB-100	757-SM SHREWSBUDV D	AVEMENT AND WALL	REPAIR FTA Grant No. N		128
Project Control ID:	137 SHI SHILL USBORT I		ity Hiring Goal a Requirem		
-					
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor
6362963300					
ST. LOUIS BRIDGE COMF	ANY	Start Date: 1 Contract Amount: \$		End	07/01/2016
655 LANDMARK DRIVE , ARNOLD , MO 63010					
	314-524-6111				
	B & P Construction, Inc.		Start Date: 08/05/201	5	

	636-300-0908 E. Meier Contracting		Start Date: 09/13/2015	5		
	314-892-2963 M.T.C. Construction dba K. Ba	tes Steel	Start Date: 07/15/2015	5		
	42-CB NORTH COUNTY		PHASE 1 FTA Grant No. M		296, MO-95-x015	
Project Control ID:			ty Hiring Goal a Requirement	<b>IU:</b> INO		
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor	
3146642900 C. RALLO CONTRACTING (	CO., INC.	Start Date: 0 Contract Amount: \$		End	03/30/2016	
5000 Kemper , St. Louis , MO 63139						
	3149913255 AALCO ENTERPRISES, INC.		Start Date: 03/11/2015	;		
	6366779190 ACCURATE FIRE PROTECTI LLC.	ON SYSTEMS,	Start Date: 03/31/2015	5		
	6306081200 AQUA PAVING CONSTRUCT	FION CO.	Start Date: 02/10/2010	ó		
	314-785-0078 BRK ELECTRICAL CONTRA	CTORS, LLC.	Start Date: 01/27/2015	5		
	3147070232 BRYDIE CONSTRUCTION		Start Date: 12/14/2015	5		
	3142090935 CCR, INC.		Start Date: 09/01/2015	;		
	3143495801 DH & A SHEET METAL		Start Date: 10/15/2015	5		
	6363495801 DH&A Sheet Metal		Start Date: 09/01/2015	5		

3143301839		
GATEWAY CONSTRUCTION SERVICES, INC.	Start Date: 02/06/2015	
3142317799		
GEORGE WEIS COMPANY	Start Date: 03/11/2015	
3143530104		
J. W. BOMMARITO CONSTRUCTION	Start Date: 02/01/2015	
3145352222		
KAEMMERLEN FACILITY SOLUTIONS	Start Date: 05/01/2015	
3145206844		
KSG ENTERPRISES	Start Date: 02/01/2015	
6363321099		
MAR-II CONCRETE CO.	Start Date: 09/01/2015	
6363985255		
Select Steel Services, Inc		Start Date: 09/01/2015
6362191860		
NIGEL'S FLOORING, LLC	Start Date: 06/01/2015	
6363871888		
NOR-VEL GRADING & EXCAVATING	Start Date: 02/01/2015	
6963985255		
SELECT STEEL SERVICES, INC.	Start Date: 08/01/2015	
<2<20000020		
6363988038 Select Steel Services	Start Data: 00/01/2015	
Select Steel Selvices	Start Date: 08/01/2015	
6362966667		
SHERRELL CONSTRUCTION	Start Date: 11/18/2015	
SHERKELL CONSTRUCTION	Start Date: 11/10/2015	
6036214090		
SPAN SYSTEMS, INC.	Start Date: 04/01/2015	End Date: 05/31/2015
orar oroiteno, inc.	Start Date. 04/01/2013	Ling Date. <b>03/31/2013</b>
636332889		
050552007		
ST. CHARLES GLASS & GLAZING	Start Date: 10/22/2015	
ST. CHARLES GLASS & GLAZING	Start Date: 10/22/2015	

Project Control ID: Prime Contractor 8478417724 IHC Construction Companies 1500 Executive Drive , Elgin , IL 60123	3147812400 RJP Electric, LLC	Sub Subcontractor Start Date: 0 Contract Amount: \$	Sub Sub Subcontractor 7/30/2015	End 0 0. MO-	Sub Sub Sub Subcontractor     05/30/2016   End Date: 04/01/2016    54-0001   Sub Sub Sub Subcontractor			
Project Control ID: Prime Contractor 8478417724 IHC Construction Companies 1500 Executive Drive , Elgin , IL 60123 Project: 16-RFQ-10	, LLC 3147812400 RJP Electric, LLC	Sub Subcontractor Start Date: 0 Contract Amount: \$	Sub Sub Subcontractor 7/30/2015 1,811,307.55 Contract ID: 15180-203 Start Date: 08/26/2015 Contract Amount: \$190,000.0 EAM REPAIR - FTA Grant N	End 0 0. MO-	05/30/2016 End Date: 04/01/2016			
Project Control ID: Prime Contractor 8478417724 IHC Construction Companies 1500 Executive Drive , Elgin , IL 60123	, LLC 3147812400 RJP Electric, LLC	Sub Subcontractor Start Date: 0 Contract Amount: \$	Sub Sub Subcontractor 7/30/2015 1,811,307.55 Contract ID: 15180-203 Start Date: 08/26/2015 Contract Amount: \$190,000.0	End 0	05/30/2016 End Date: 04/01/2016			
Project Control ID: Prime Contractor 8478417724 IHC Construction Companies 1500 Executive Drive ,	, LLC 3147812400	Sub Subcontractor Start Date: 0	Sub Sub Subcontractor 7/30/2015 1,811,307.55 Contract ID: 15180-203 Start Date: 08/26/2015	End	05/30/2016			
Project Control ID: Prime Contractor 8478417724 IHC Construction Companies 1500 Executive Drive ,	, LLC	Sub Subcontractor Start Date: 0	Sub Sub Subcontractor 7/30/2015 1,811,307.55					
Project Control ID: Prime Contractor 8478417724 IHC Construction Companies 1500 Executive Drive ,		Sub Subcontractor Start Date: 0	Sub Sub Subcontractor 7/30/2015					
Project Control ID: Prime Contractor 8478417724		Sub Subcontractor Start Date: 0	Sub Sub Subcontractor 7/30/2015					
Project Control ID: Prime Contractor	Subcontractor			nt: No	Sub Sub Subcontractor			
Project Control ID:	Subcontractor			nt: No	Sub Sub Subcontractor			
<b>U</b>		Is Communi	ty Hiring Goal a Requirement	nt: No				
<b>Project:</b> 15-SB-1016	57-DGR MISSOURI RADI	IO SYSTEM TOWER S	ITE UPGRADES - FTA Grant	No. M	O-90-x231			
			Contract Amount: \$6,750.00					
	3146441666 Scally Waterproofing		Start Date: 10/07/2015					
	3148698000 COLLINS & HERMANN							
1104 S. JEFFERSON , ST. LOUIS , MO 63104								
3146644444 TGB, INC.		Start Date: 0 Contract Amount: \$		End	01/16/2016			
	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Subcontractor			
Project Control ID: Prime Contractor			ty Hiring Goal a Requiremen	It: NO				
-	54-DGR FEEDER WIRE R				AT MO - 08 & 09 FTA Grant No. MO-05-0028			
	WARREN COUNTY ELECTRI							
	6364332033							
	343672181 TJ PLUMBING CO., INC.		Start Date: 03/01/2015					

**Project:** 

Concrete Strategies

St. Louis, MO 63114

2199 Innerbelt Business Center Drive,

Start Date: 08/04/2015 Contract Amount: \$65,960.00

09/20/2015

End

16-SB-101846-DGR SPRUCE STREET BRIDGE REPLACEMENT FTA Grant No. MO-95-x266

Project Control ID:		Is Commun	ity Hiring Goal a Requirem	ing Goal a Requirement: No					
Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor				
6362962012									
KOZENY WAGNER		Start Date: Contract Amount:		End	04/30/2016				
951 WEST OUTER ROAD , ARNOLD , MO 63010									
	3148698000								
	COLLINS & HERMANN		Start Date: 10/13/20	15					
	6369378300								
	D & S FENCING CO INC		Start Date: 10/20/20	15					
	3144325400								
	Metron Surveying & Layout Co	).	Start Date: 10/13/20	15					
	573-893-2335								
	Meyer Electric Company, Inc.		Start Date: 10/01/20	15					
	4178646000								
	Palmerton & Parrish, Inc.		Start Date: 10/13/20	15					
	6363051877								
	Safway Services LLC		Start Date: 11/02/20	15					
	7037420020								
	Schnabel Foundation Company	7	Start Date: 10/27/20	15					
	6364753500								
	THOMAS INDUSTRIAL COA	TINGS, INC.	Start Date: 02/01/20	16					

	636-255-0808 TRAMAR CONTRACTING II	NC.	Start Date: 10/06/20	Start Date: 10/06/2015						
	3147310800 X-L CONTRACTING, INC.		15							
<b>Project:</b> 16-SB-1019	93-CB JNEM ARCH TRA	NSPORTATION SYSTE	M MOTOR-GENERATOR	SET REF	PLACEMENT					
Project Control ID:										
Prime Contractor	Subcontractor	Sub Sub Subcontractor	b Sub Subcontractor Sub Sub Sub Subcontractor							
3148902351										
THE HARLAN COMPANY		Start Date: 1 Contract Amount: \$		End	05/31/2017					
9810 PAGE BLVD. , ST. LOUIS , MO 63132										
	6366802178									
	AirMasters		Start Date: 02/08/20. Contract Amount: \$0.00	16	End Date:	03/31/2017				
	6363431211									
	Aschinger Electric		Start Date: <b>01/04/20</b> Contract Amount: <b>\$0.00</b>	16	End Date:	03/31/2017				
	6182542323									
	Fire Safety Inc.		Start Date: <b>08/01/20</b> Contract Amount: <b>\$0.00</b>	16	End Date:	03/31/2017				
	6369389813									
	Meyer Painting Company		Start Date: <b>03/09/20</b> Contract Amount: <b>\$0.00</b>	16	End Date:	03/31/2017				
	6189310729									
	Platinum Scaffolding		Start Date: 11/23/20 Contract Amount: \$22,192.		End Date:	02/29/2016				
	3142802800									
	St. Louis Steel		Start Date: 01/04/20	16	End Date:	07/31/2016				
	3143681714									
	X-Cell Electric		Start Date: 01/04/20	16	End Date:	03/31/2017				
			Contract Amount: <b>\$0.00</b>							
<b>Project:</b> 16-SB-1020	52-CG Union Station Trac	x Z Crossing DTC Clark A	venue Improvements FTA	Grant No	. MO-04-0113					
Project Control ID:		Is Communit	ty Hiring Goal a Requirem	ent: No						

3146673913   RAINERI CONSTRUCTION   Start Date:   1100000000000000000000000000000000000	Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor	
Project Control DD: Is Contractor Subcontractor Sub Subcontractor Sub	RAINERI CONSTRUCTION 1300 Hampton Avenue Ste 20	Ο,			End	02/29/2016	
Project Control ID:       Is Community Hiring Goal a Requirement: No         Prime Contractor       Sub Sub Contractor       Sub Sub Sub Contractor       Sub Sub Sub Contractor         144215933       Start Date: 03/14/2016 Contract Amount: \$174,455.00       End       Of.13/2016         201 Falling Springs Road - U. E. SUB Sub Sub Contractor       Start Date: 03/14/2016 Contract Amount: \$174,455.00       End       Of.13/2016         Project: 16-SB-1027/SCB EWING BACKUP EVERATOR FTA Grave MO-90-x296         Project Control ID:       Sub Sub Contractor       Sub Sub Sub Contractor       Sub Sub Sub Sub Contractor         Project Control ID:       Sub Sub Sub Contractor       Sub							
Prime ContractorSub contractorSub Sub ContractorSub Sub Sub Contractor3144215933 L KeeleyStart Date: 03/14/2016 Contract Amount: \$174,455.00End06/13/20162901 Falling Springs Road , sauget , Lt. 62206Start Date: 03/14/2016 Contract Amount: \$174,455.00End06/13/2016Project: 16-SB-10273-CB EWING BACKUP GENERATOR FTA Grant No MO-90-x296Project: 16-SB-10273-CB EWING BACKUP GENERATOR FTA Grant No MO-90-x296Project Control ID:SubcontractorSub Sub Sub ContractorSub Sub Sub ContractorSub Sub Sub ContractorSub Sub Sub ContractorSub Sub Sub Sub ContractorSub Sub Sub Sub ContractorSub Sub Sub Sub ContractorSub Sub Sub Sub Sub Sub Sub Sub Sub Sub	<b>Project:</b> 16-SB-1025	18-CG Illinois Bus Gar	age Floor Repair FTA Grant	No. 90-x296			
3144215933   L. Keeley   Start Date:   05/13/2016   End   06/13/2016   2901 Falling Springs Road ,   Sauget , IL 62206   Project:   16-SB-102735-CB EWING BACKUP GENERATOR FTA Grant No MO-90-x296   Project Control ID:   Is Community Hiring Goal a Requirement: No   Prime Contractor   Subcontractor   Sub Sub Subcontractor   Start Date:   M44877474   STREIB ELECTRIC COMPANY   Start Date: M/W4/2016 Contract Amount: Start Date: M/W4/2016 M/W4/2016 Bend 08/02/2016	Project Control ID:		Is Communit	ty Hiring Goal a Requireme	ent: No		
L Keeley Start Date: 03/14/2016   Contract Amount: %174,455.00   Pol Falling Springs Road J   Saveer, IL 6-SB-102735-CB EWING BACKUP GENERATOR FTA Graver   Project: 16-SB-102735-CB EWING BACKUP GENERATOR FTA Graver   Project Control ID:   Is Community Hiring Goal a Requirement: No   Prime Contract   Subcontractor   Subcontractor   Start Date: 04/04/2016   Start Date: 04/04/2016   End   08/02/2016	Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor	
Project: 16-SB-102735-CB EWING BACKUP GENERATOR FTA Grant No MO-90-x296   Project Control ID: Is Community Hiring Goal a Requirement: No   Prime Contractor Subcontractor Sub Sub Contractor   S144877474 StraEIB ELECTRIC COMPANY   Start Dat:: H/W4/2016 Contract Amount: S110, 2016	<ul><li>L. Keeley</li><li>2901 Falling Springs Road ,</li></ul>				End	06/13/2016	
Project Control ID:       Is Community Hiring Goal a Requirement: No         Prime Contractor       Sub contractor       Sub Sub Sub Sub Contractor         3144877474       STREIB ELECTRIC COMPANY       End       08/02/2016		35-CB EWING BACK	UP GENERATOR FTA Gra	nt No MO-90-x296			
3144877474 STREIB ELECTRIC COMPANY Start Date: 04/04/2016 End 08/02/2016 Contract Amount: \$110,919.00	Ŭ				ent: No		
STREIB ELECTRIC COMPANY     Start Date: 04/04/2016     End     08/02/2016       Contract Amount: \$110,919.00     Contract Amount: \$110,919.00     Contract Amount: \$110,919.00	Prime Contractor	Subcontractor	Sub Subcontractor	Sub Sub Subcontractor		Sub Sub Sub Subcontractor	
ST. LOUIS, MO 63123	STREIB ELECTRIC COMPA	NY			End	08/02/2016	

#### PROCUREMENT CARD PROGRAM ADMINISTRATIVE REVIEW STATISTICS JULY 1, 2015 - JUNE 30, 2016

	FY2016 YTD TOTAL		1ST QUAR	R FY17	FY2017 YTD TOTAL		OTAL		
	TRANSACTION COUNT	TRANSACTION AMOUNT		TRANSACTION COUNT		ANSACTION			ANSACTION AMOUNT
TOTAL TRANSACTIONS	16742	\$	5,906,343	4584	\$	1,599,513	4584	\$	1,599,513
TRANSACTIONS REVIEWED	16742	\$	5,906,343	4584	\$	1,599,513	4584	\$	1,599,513
PERCENTAGE REVIEWED	100%	100%		100%	100%		100%	100%	
TRANSACTIONS INVESTIGATED	38	\$	67,805	19	\$ 20,237		19	\$ 20,237	
PERCENTAGE OF TOTAL INVESTIGATED	0.2%	1	1%	0.4%		1.3%	0.4%	1.3%	
CONFIRMED PROCEDURAL VIOLATIONS	0 TRANS 0 INCIDENTS	\$	-	0 TRANS 0 INCIDENTS	\$	-	0 TRANS 0 INCIDENTS	\$	-
CONFIRMED VIOLATION PERCENTAGE OF TOTAL	0.0%	0	0.0%	0.0%		0.0%	0.0%		0.0%
TRANSACTIONS WITH SALES TAX	306	\$	64,528	33	\$	4,221	33	\$	4,221
SALES TAX CHARGED		\$	2,352	33	\$	222	33	\$	222
PERCENTAGE OF TOTAL TRANSACTIONS WITH SALES TAX	1.8%	1	1%	0.7%		0.3%	0.7%		0.3%
REFUNDED SALES TAX	68	\$	1,212	8	\$	116	8	\$	116